

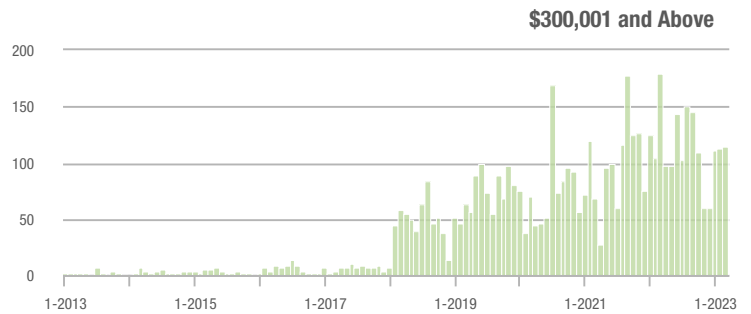
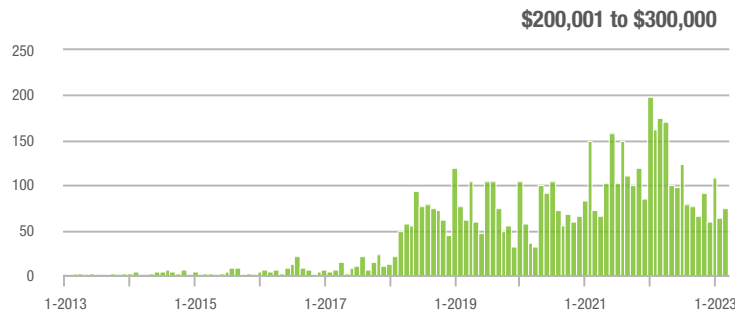
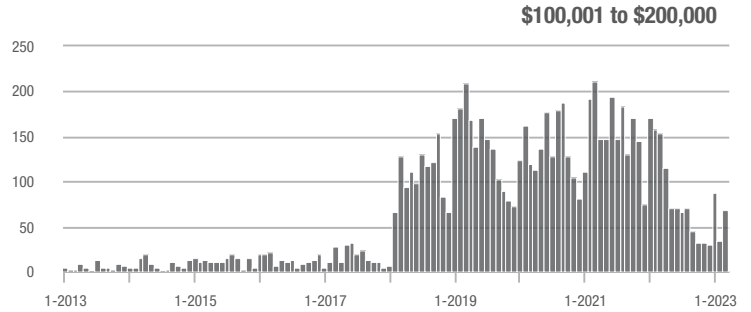
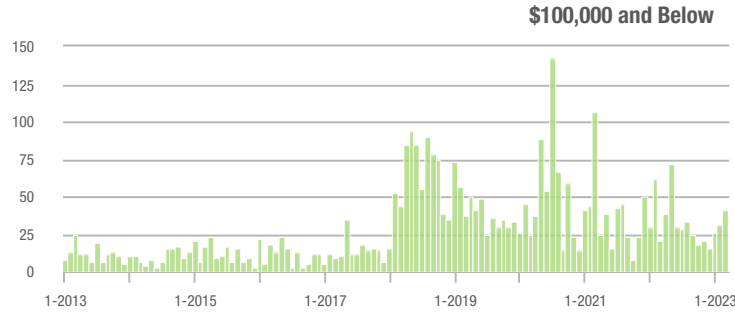
Showing Statistics

MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Alexander County, NC	299	3.7	104
Anson County, NC	164	3.6	57
Cabarrus County, NC	5,407	8.0	752
Charlotte MSA	58,483	8.1	8,035
Chester County, SC	355	3.9	102
Chesterfield County, SC	51	1.7	26
Cleveland County, NC	956	3.8	305
City of Charlotte, NC	24,440	9.3	2,858
Concord, NC	3,198	8.4	416
Davidson, NC	667	7.5	99
Denver, NC	938	7.1	151
Fort Mill, SC	1,357	8.2	175
Gaston County, NC	5,348	7.2	841
Gastonia, NC	2,684	7.4	408
Huntersville, NC	1,605	7.7	230
Iredell County, NC	3,981	5.8	854
Kannapolis, NC	1,740	8.5	225
Lake Norman	2,877	6.6	507
Lake Wylie	1,649	7.8	260
Lancaster County, SC	2,012	6.0	392
Lincoln County, NC	2,007	6.8	346
Lincolnton, NC	627	5.8	115
Matthews, NC	1,813	11.0	191
Mecklenburg County, NC	29,366	9.0	3,569
Monroe, NC	1,332	6.3	242
Montgomery County, NC	280	2.5	154
Mooresville, NC	2,171	6.4	392
Rock Hill, SC	2,635	9.9	299
Salisbury, NC	1,334	6.1	255
Stanly County, NC	1,104	5.1	269
Statesville, NC	1,440	5.3	361
Union County, NC	4,766	7.4	729
Uptown Charlotte	348	7.1	53
Waxhaw, NC	1,437	8.6	181
York County, SC	6,527	8.7	852

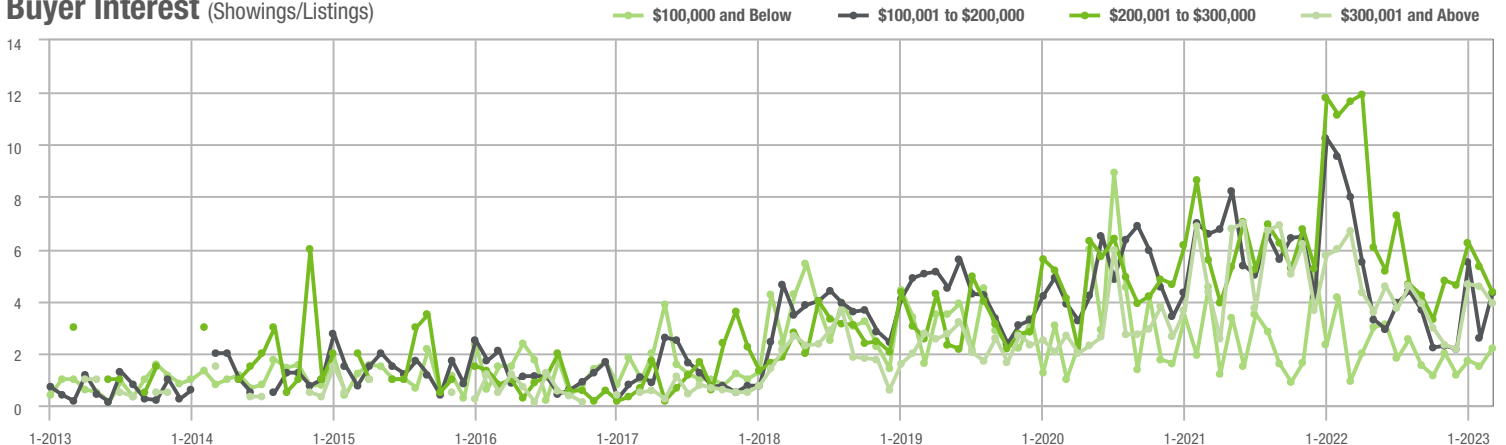
Alexander County, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	41	+ 105.0%	+ 32.3%	2.2	+ 144.4%	+ 45.8%	30	- 25.0%	+ 3.4%
\$100,001 to \$200,000	69	- 55.2%	+ 102.9%	4.3	- 46.3%	+ 66.9%	19	- 17.4%	+ 18.8%
\$200,001 to \$300,000	74	- 57.7%	+ 15.6%	4.4	- 62.4%	- 18.4%	18	0.0%	+ 28.6%
\$300,001 and Above	115	- 35.8%	+ 1.8%	3.9	- 41.8%	- 14.1%	37	+ 15.6%	+ 2.8%
Total	299	- 43.4%	+ 23.6%	3.7	- 46.4%	+ 3.0%	104	- 8.0%	+ 9.5%

Showings



Buyer Interest (Showings/Listings)

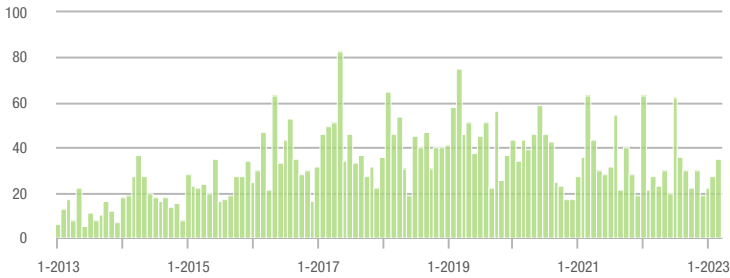


Anson County, NC

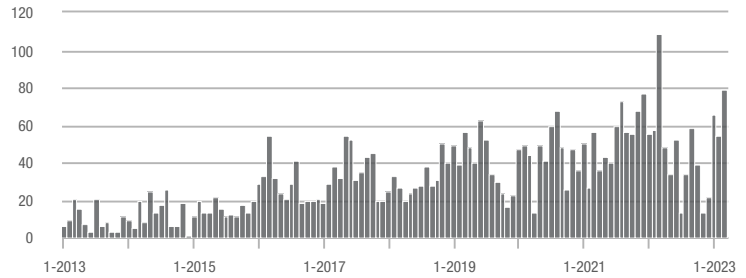
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	35	+ 29.6%	+ 29.6%	4.8	+ 108.7%	+ 78.1%	11	- 42.1%	- 21.4%
\$100,001 to \$200,000	79	- 27.5%	+ 46.3%	4.1	- 26.8%	- 17.3%	21	- 4.5%	+ 50.0%
\$200,001 to \$300,000	33	+ 57.1%	- 38.9%	3.6	+ 20.0%	- 36.0%	12	+ 20.0%	- 14.3%
\$300,001 and Above	17	- 45.2%	+ 88.9%	1.3	- 59.4%	+ 60.7%	13	0.0%	+ 8.3%
Total	164	- 12.8%	+ 13.9%	3.6	- 7.7%	- 8.8%	57	- 10.9%	+ 5.6%

Showings

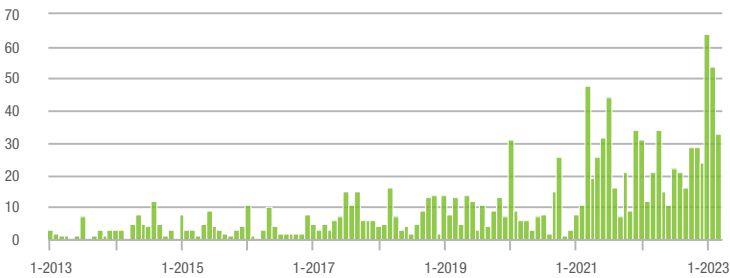
\$100,000 and Below



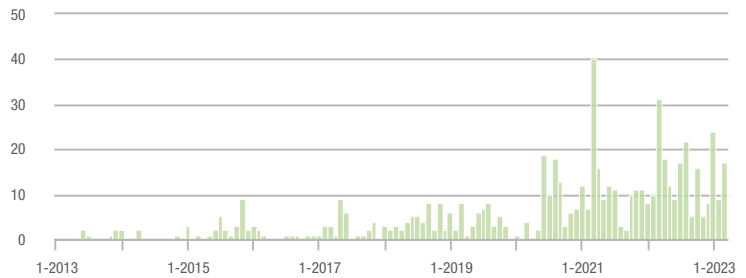
\$100,001 to \$200,000



\$200,001 to \$300,000

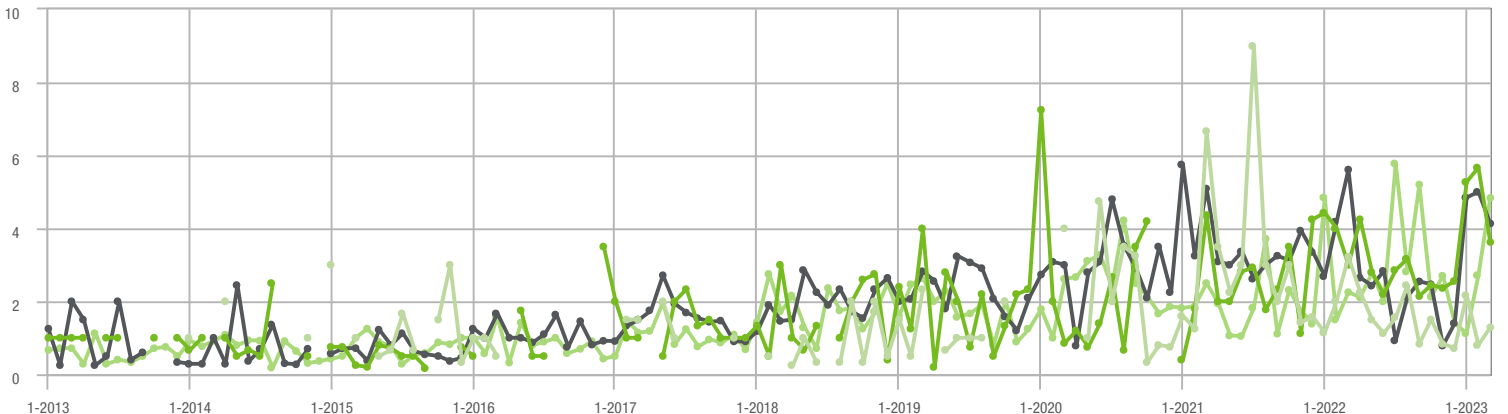


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below
 — \$100,001 to \$200,000
 — \$200,001 to \$300,000
 — \$300,001 and Above

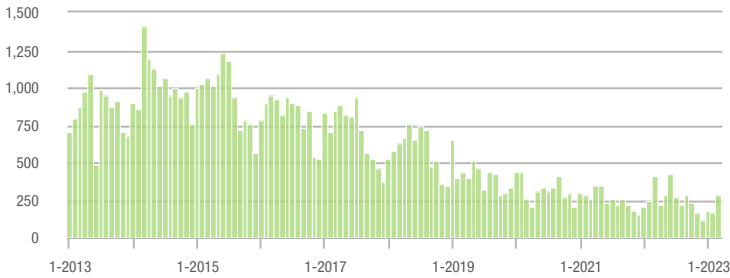


Cabarrus County, NC

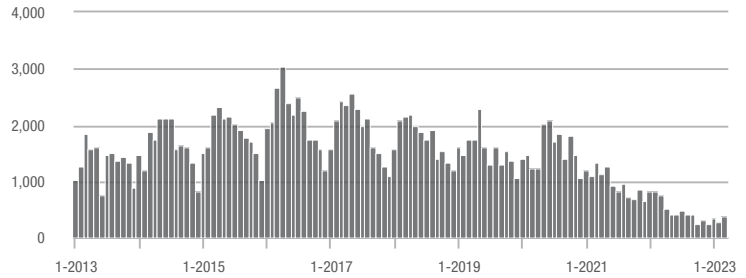
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	288	- 28.7%	+ 67.4%	2.1	- 43.2%	+ 27.7%	148	+ 6.5%	+ 22.3%
\$100,001 to \$200,000	376	- 50.1%	+ 44.6%	10.7	- 27.2%	+ 72.5%	38	- 33.3%	- 13.6%
\$200,001 to \$300,000	1,631	- 7.6%	+ 7.0%	12.1	- 23.4%	+ 1.9%	145	+ 20.8%	+ 0.7%
\$300,001 and Above	3,112	- 7.4%	+ 20.1%	8.2	- 35.9%	+ 9.7%	421	+ 36.7%	+ 4.7%
Total	5,407	- 14.0%	+ 18.9%	8.0	- 32.2%	+ 7.1%	752	+ 20.5%	+ 5.8%

Showings

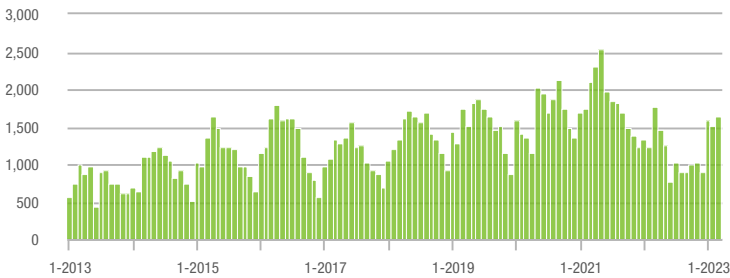
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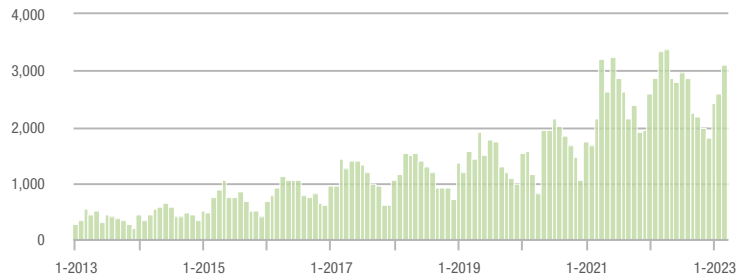
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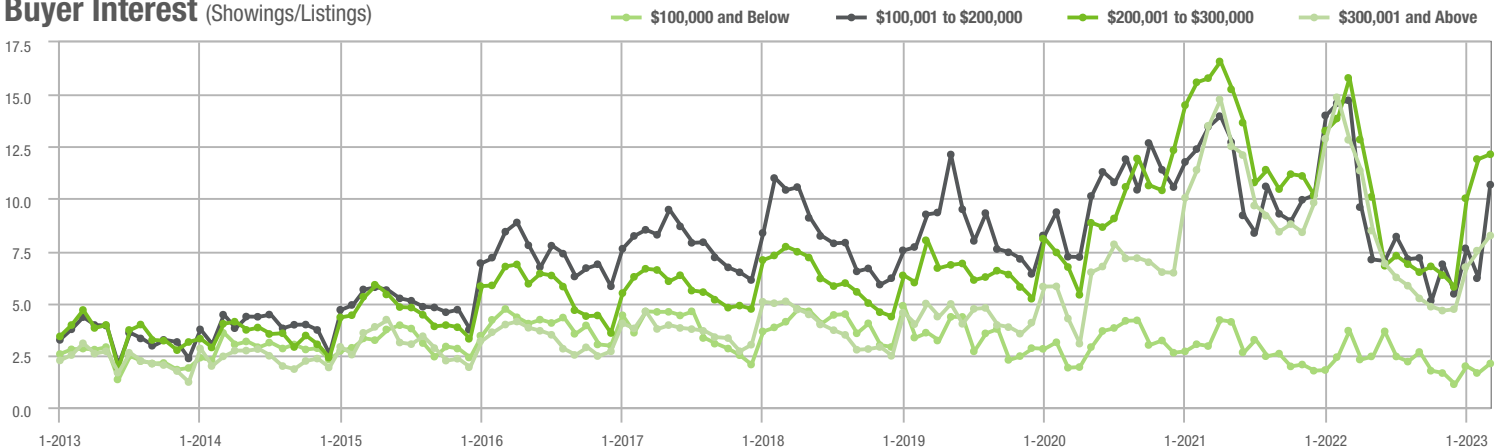
\$200,001 to \$300,000



\$300,001 and Above



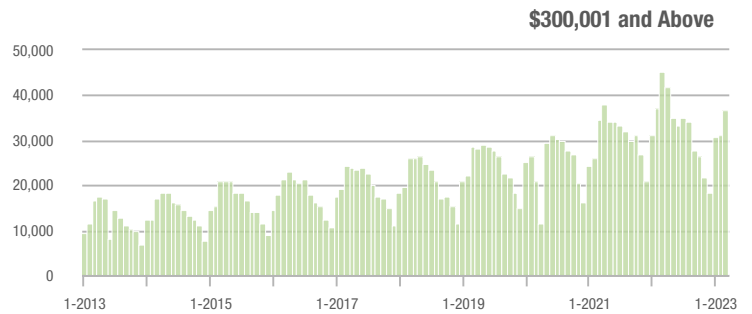
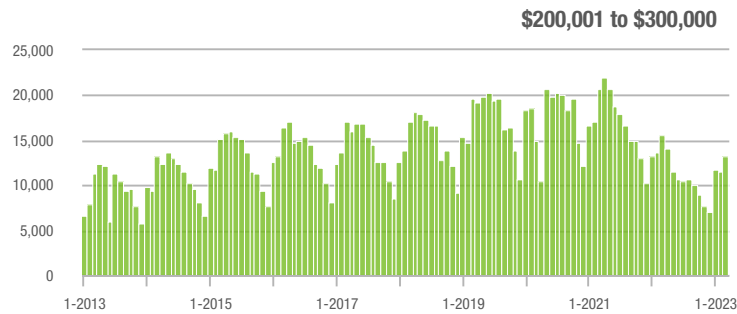
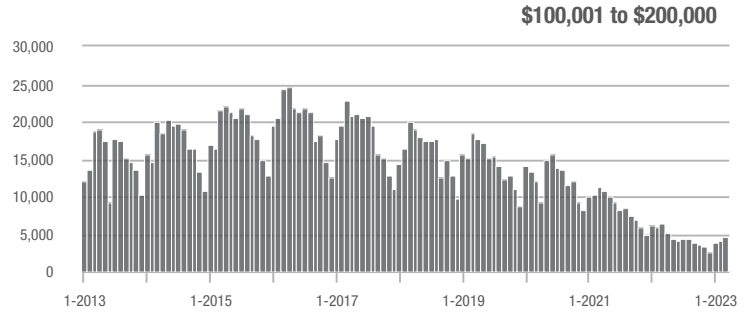
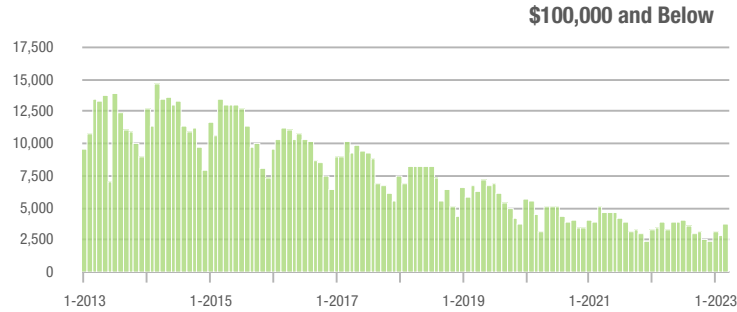
Buyer Interest (Showings/Listings)



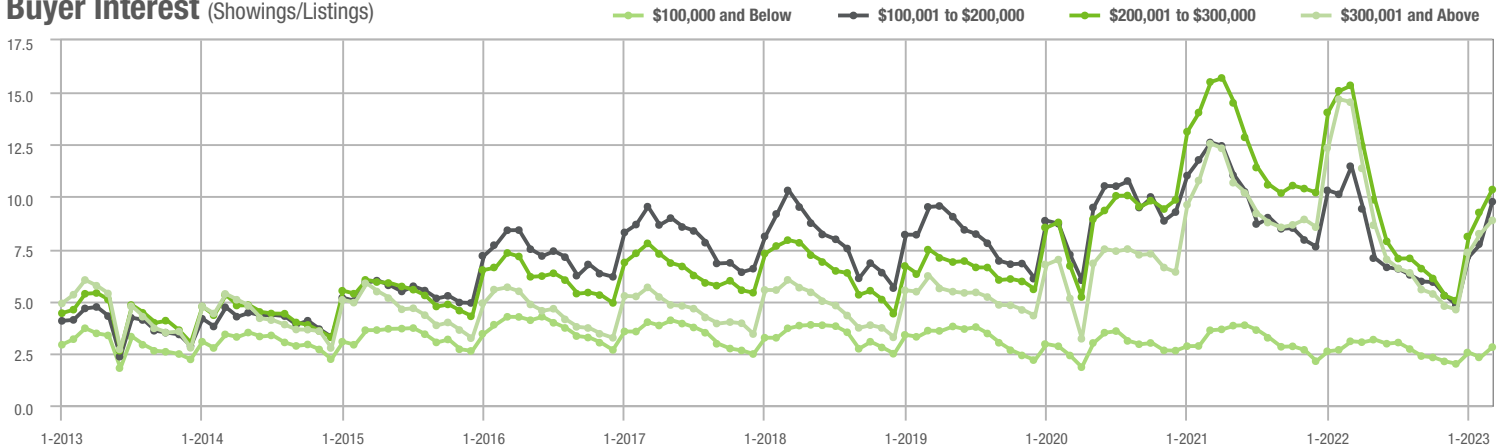
Charlotte MSA

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	3,711	- 4.6%	+ 31.5%	2.8	- 9.7%	+ 21.4%	1,510	- 7.1%	+ 1.8%
\$100,001 to \$200,000	4,710	- 27.7%	+ 18.3%	9.8	- 14.8%	+ 26.4%	567	- 18.5%	- 7.7%
\$200,001 to \$300,000	13,265	- 14.8%	+ 15.9%	10.3	- 32.7%	+ 11.9%	1,377	+ 20.2%	+ 1.0%
\$300,001 and Above	36,797	- 18.4%	+ 17.4%	8.9	- 38.6%	+ 7.8%	4,581	+ 27.1%	+ 4.5%
Total	58,483	- 17.7%	+ 17.9%	8.1	- 33.1%	+ 10.6%	8,035	+ 13.6%	+ 2.4%

Showings



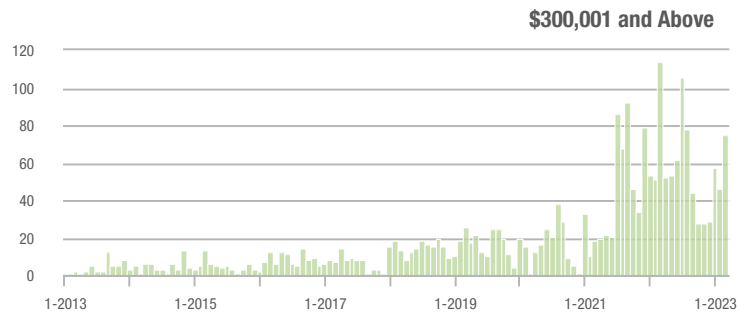
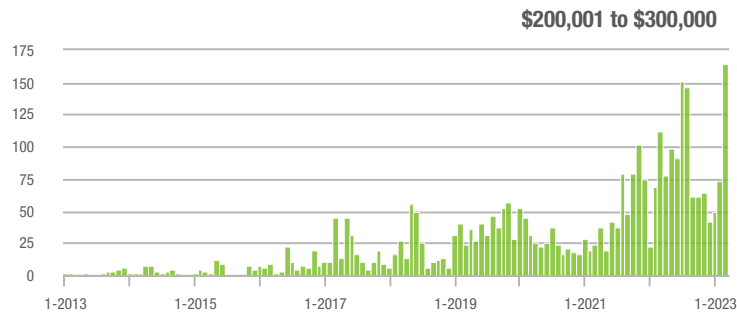
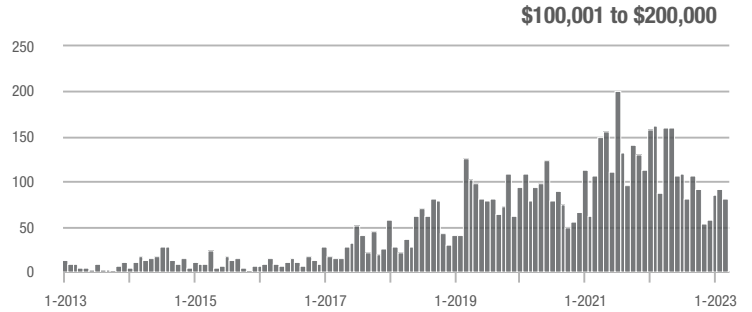
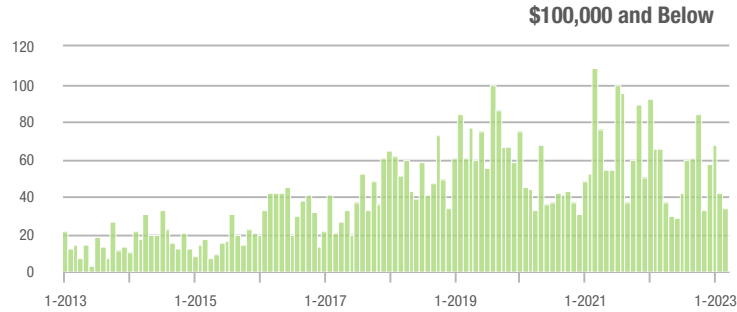
Buyer Interest (Showings/Listings)



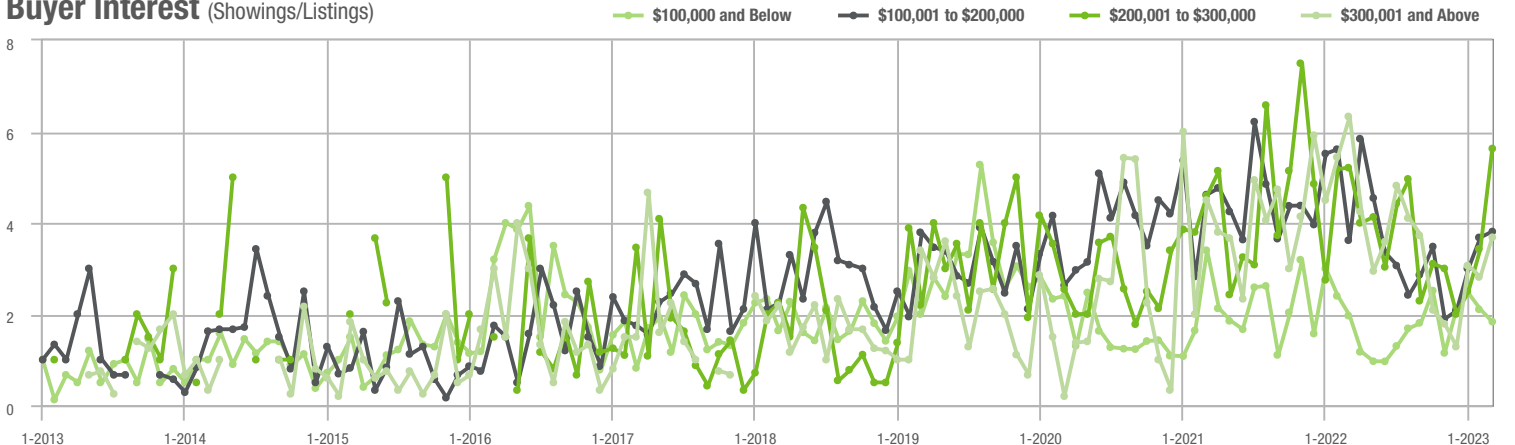
Chester County, SC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	34	- 48.5%	- 19.0%	1.8	- 10.0%	- 12.9%	21	- 55.3%	- 16.0%
\$100,001 to \$200,000	82	- 5.7%	- 10.9%	3.8	+ 5.6%	+ 3.5%	26	- 13.3%	- 13.3%
\$200,001 to \$300,000	164	+ 46.4%	+ 121.6%	5.6	+ 7.7%	+ 64.2%	34	+ 41.7%	+ 21.4%
\$300,001 and Above	75	- 34.2%	+ 63.0%	3.7	- 41.3%	+ 31.0%	21	- 4.5%	+ 16.7%
Total	355	- 6.3%	+ 39.8%	3.9	- 2.5%	+ 28.2%	102	- 17.1%	+ 1.0%

Showings



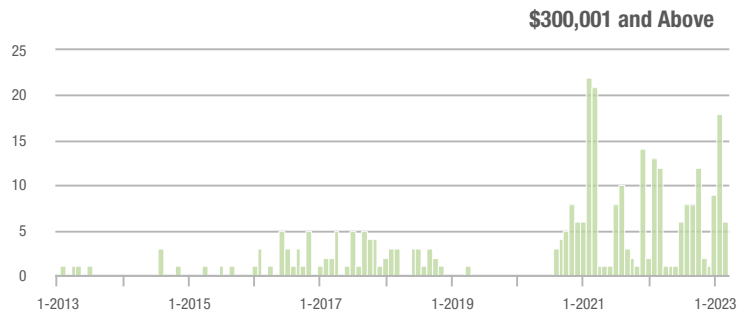
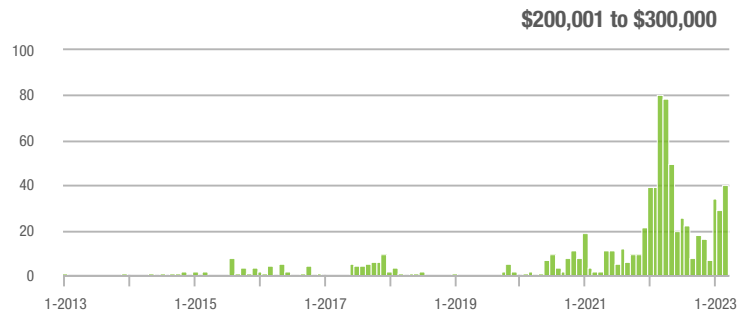
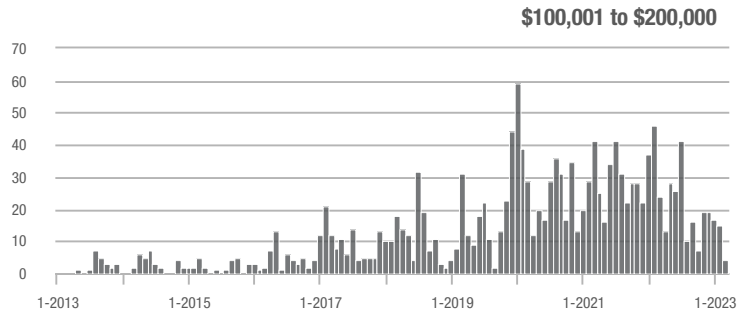
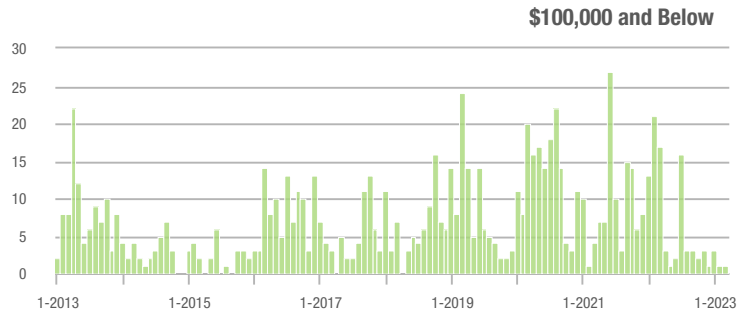
Buyer Interest (Showings/Listings)



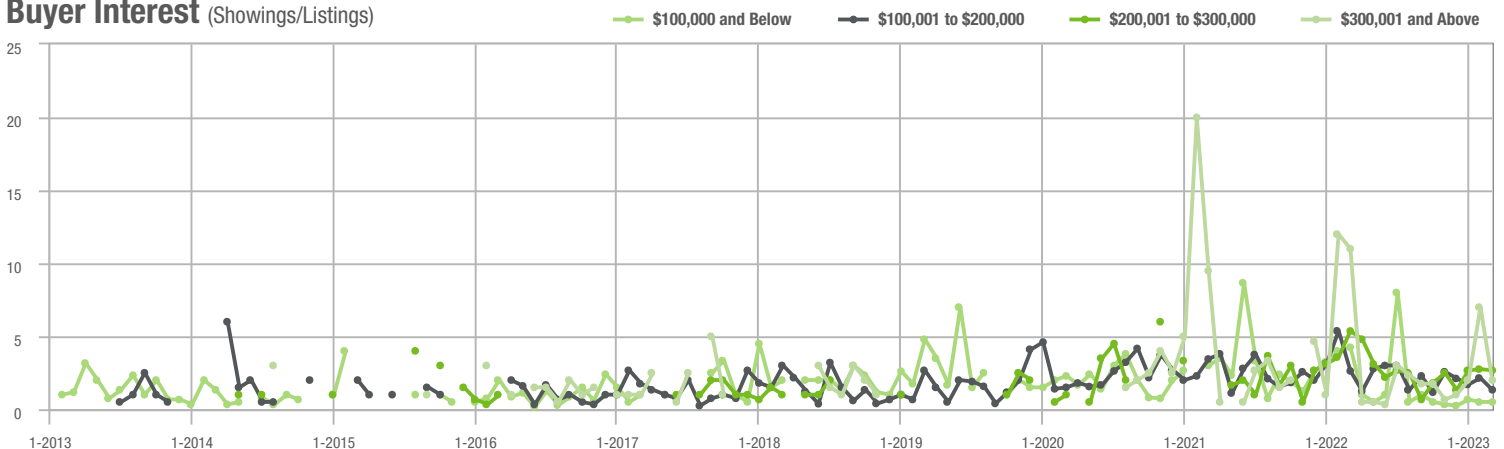
Chesterfield County, SC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1	- 94.1%	0.0%	0.5	- 88.4%	0.0%	4	- 33.3%	- 33.3%
\$100,001 to \$200,000	4	- 83.3%	- 73.3%	1.3	- 50.0%	- 37.8%	3	- 72.7%	- 57.1%
\$200,001 to \$300,000	40	- 50.0%	+ 37.9%	2.7	- 50.0%	- 3.0%	16	- 30.4%	- 15.8%
\$300,001 and Above	6	- 50.0%	- 66.7%	2.0	- 81.8%	- 71.4%	3	+ 50.0%	0.0%
Total	51	- 61.7%	- 19.0%	1.7	- 62.2%	- 37.8%	26	- 38.1%	- 25.7%

Showings



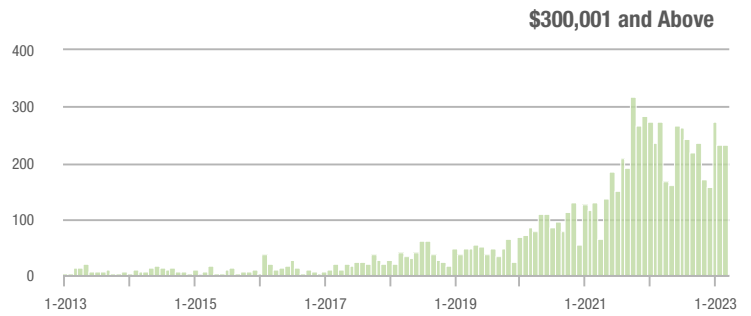
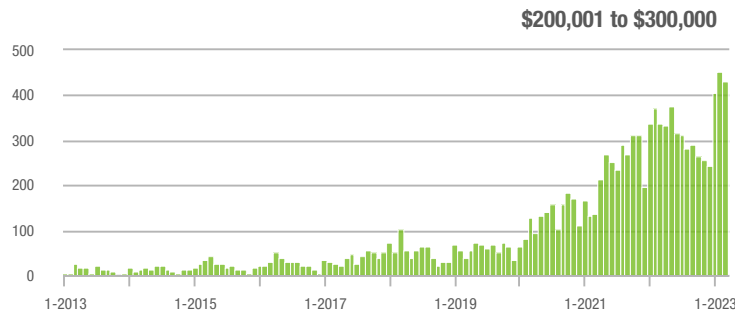
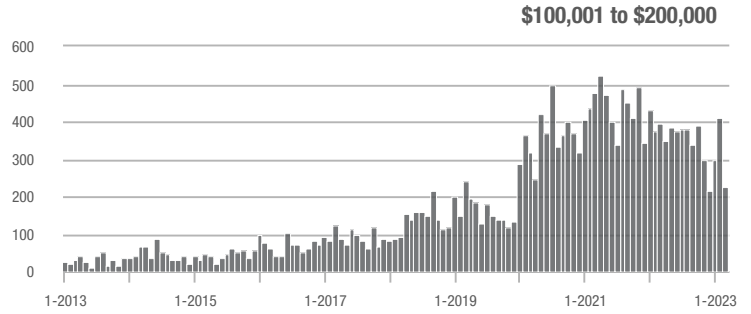
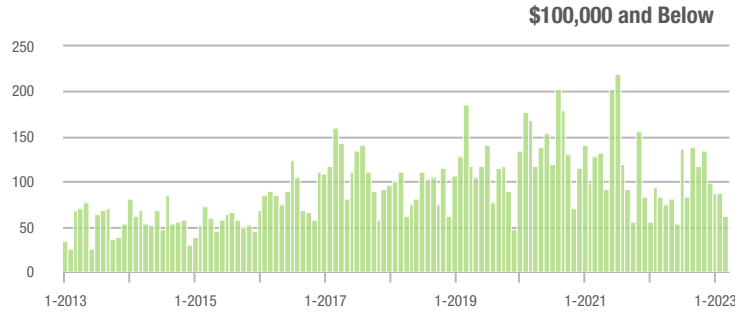
Buyer Interest (Showings/Listings)



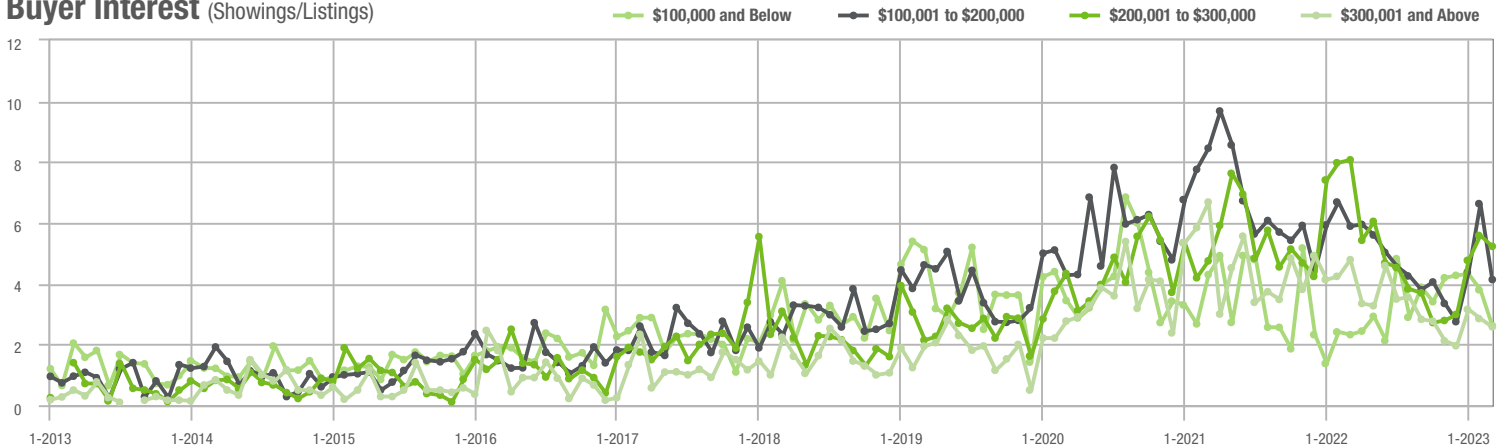
Cleveland County, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	63	- 24.1%	- 27.6%	2.6	+ 13.0%	- 31.1%	47	- 34.7%	- 11.3%
\$100,001 to \$200,000	228	- 42.1%	- 44.3%	4.1	- 30.5%	- 37.7%	66	- 13.2%	- 10.8%
\$200,001 to \$300,000	431	+ 27.5%	- 4.9%	5.2	- 35.8%	- 6.4%	89	+ 81.6%	- 2.2%
\$300,001 and Above	234	- 14.9%	+ 1.3%	2.6	- 45.8%	- 9.5%	103	+ 41.1%	+ 9.6%
Total	956	- 12.3%	- 19.0%	3.8	- 30.9%	- 20.9%	305	+ 13.0%	- 2.2%

Showings



Buyer Interest (Showings/Listings)

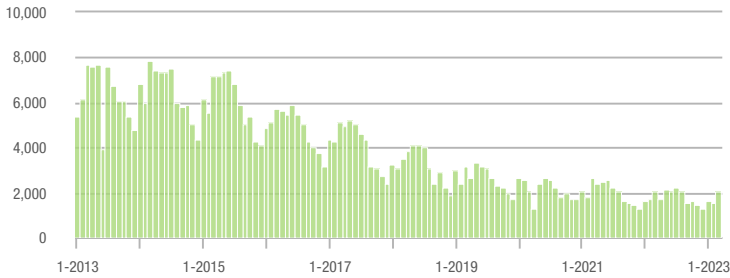


City of Charlotte, NC

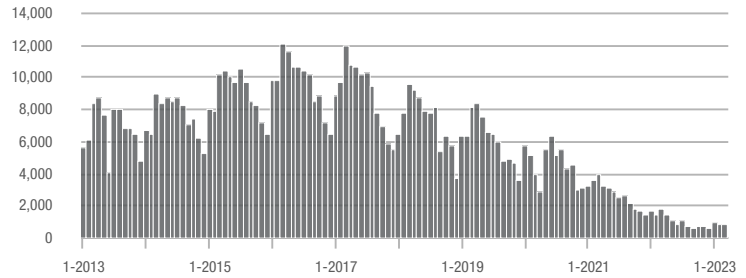
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	2,016	- 2.5%	+ 32.4%	3.1	- 6.1%	+ 23.9%	728	- 3.1%	+ 2.4%
\$100,001 to \$200,000	874	- 51.3%	- 2.5%	11.4	- 21.9%	+ 11.8%	83	- 38.1%	- 12.6%
\$200,001 to \$300,000	4,725	- 25.2%	+ 22.9%	14.1	- 27.7%	+ 15.7%	345	+ 1.2%	+ 2.4%
\$300,001 and Above	16,825	- 19.5%	+ 17.0%	10.6	- 36.5%	+ 8.4%	1,702	+ 24.4%	+ 4.4%
Total	24,440	- 21.3%	+ 18.4%	9.3	- 31.6%	+ 11.1%	2,858	+ 10.2%	+ 3.1%

Showings

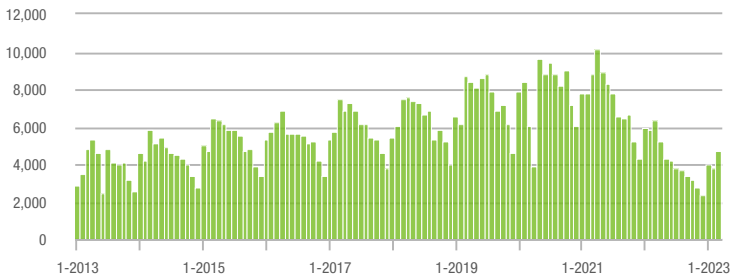
\$100,000 and Below



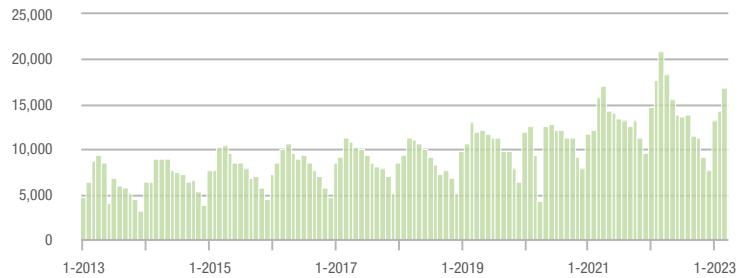
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



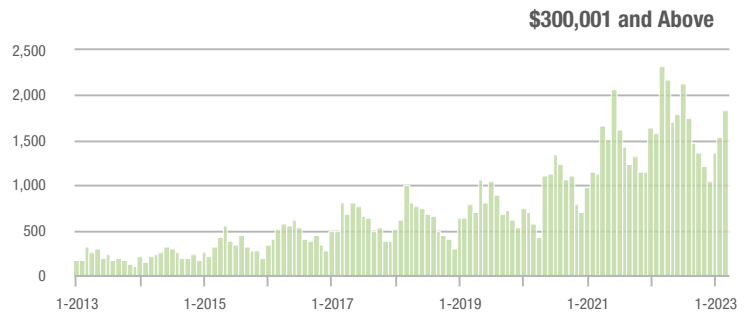
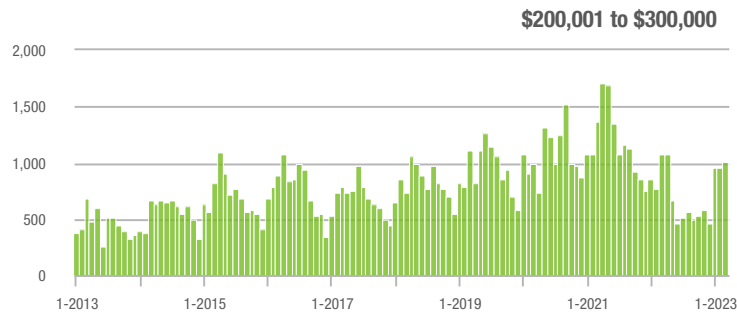
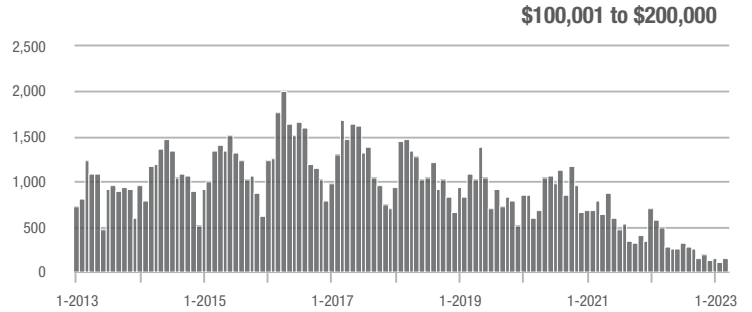
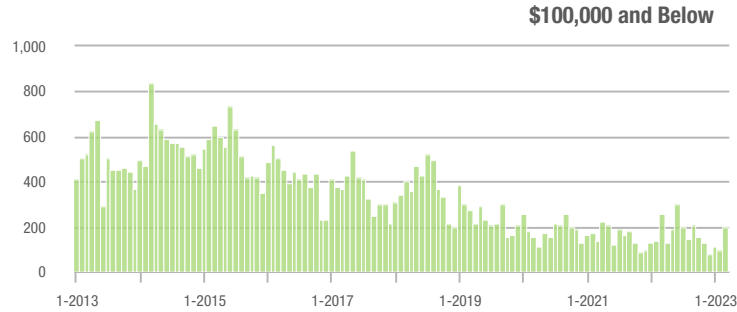
Buyer Interest (Showings/Listings)



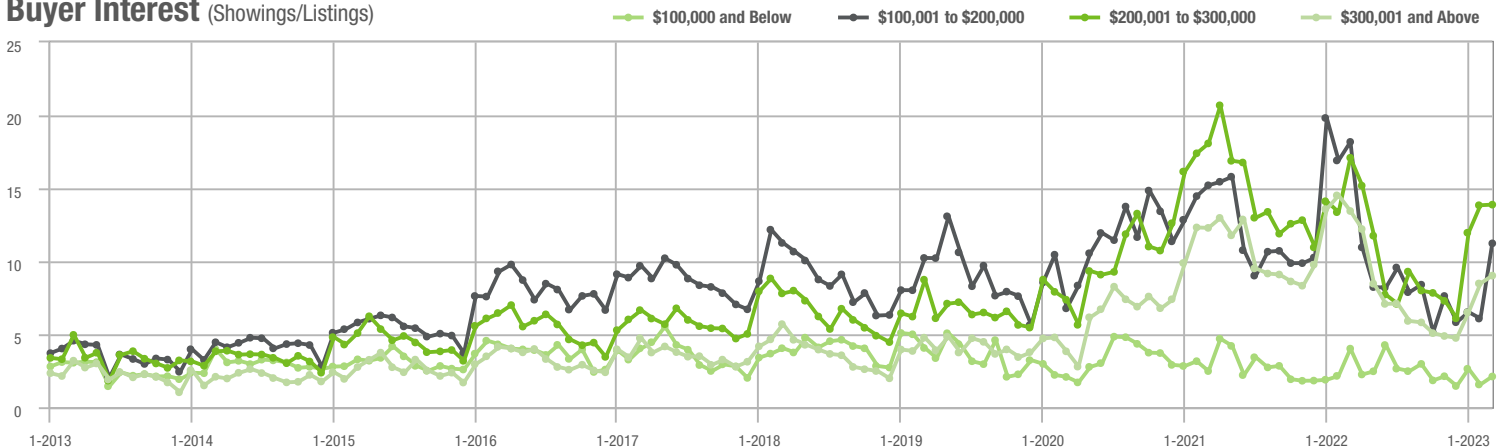
Concord, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	199	- 23.5%	+ 109.5%	2.1	- 47.5%	+ 35.1%	103	+ 30.4%	+ 41.1%
\$100,001 to \$200,000	148	- 70.0%	+ 49.5%	11.2	- 38.5%	+ 84.8%	14	- 54.8%	- 6.7%
\$200,001 to \$300,000	1,017	- 5.2%	+ 6.9%	13.9	- 18.7%	+ 0.3%	76	+ 15.2%	+ 2.7%
\$300,001 and Above	1,834	- 21.1%	+ 18.5%	9.0	- 32.8%	+ 6.3%	223	+ 10.4%	+ 6.2%
Total	3,198	- 22.9%	+ 18.8%	8.4	- 33.9%	+ 0.6%	416	+ 10.1%	+ 11.8%

Showings



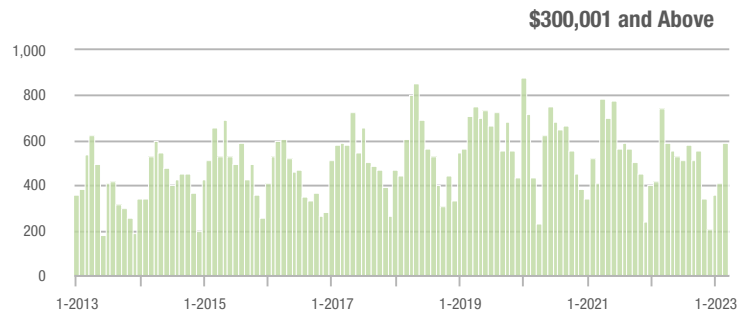
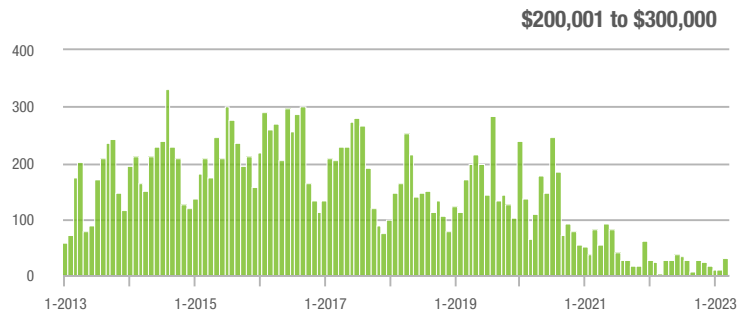
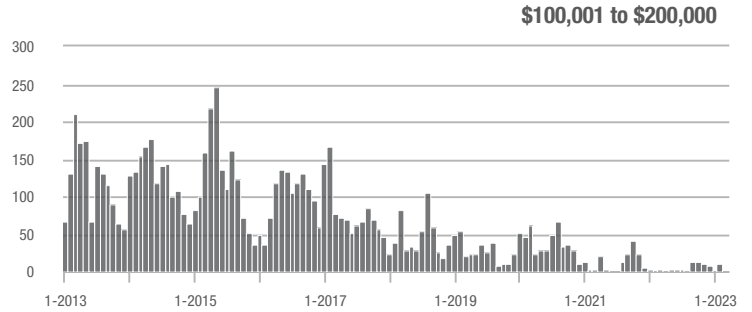
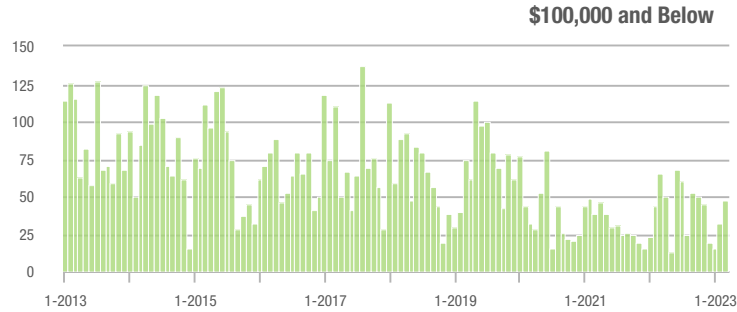
Buyer Interest (Showings/Listings)



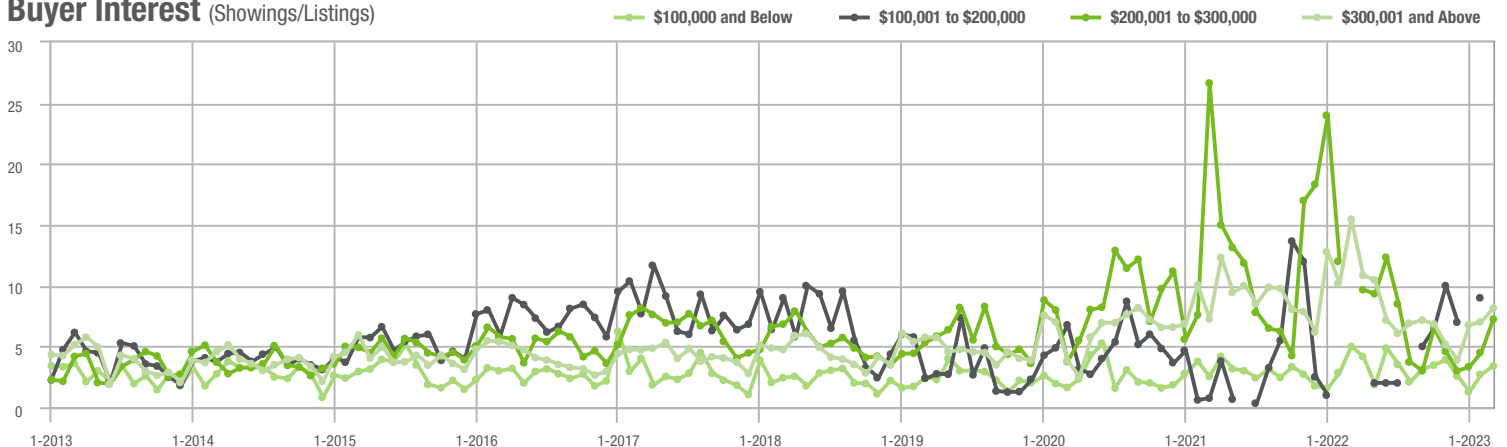
Davidson, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	47	- 27.7%	+ 46.9%	3.4	- 32.0%	+ 25.9%	14	0.0%	- 12.5%
\$100,001 to \$200,000	0	- 100.0%	- 100.0%	0.0	0.0%	- 100.0%	0	- 100.0%	- 100.0%
\$200,001 to \$300,000	30	+ 1,400.0%	+ 200.0%	7.3	—	+ 61.1%	5	+ 400.0%	+ 66.7%
\$300,001 and Above	590	- 20.7%	+ 43.9%	8.1	- 47.7%	+ 16.1%	80	+ 40.4%	+ 11.1%
Total	667	- 18.0%	+ 44.7%	7.5	- 43.2%	+ 19.0%	99	+ 33.8%	+ 7.6%

Showings



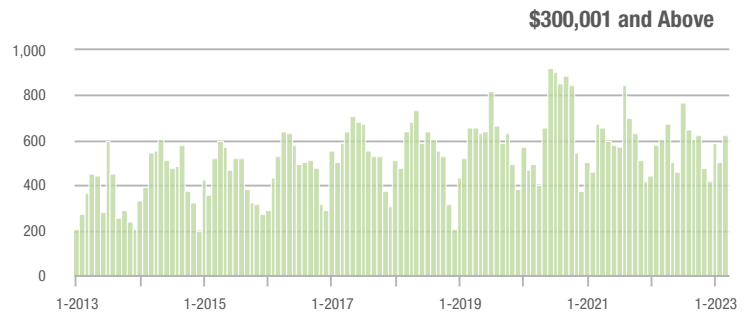
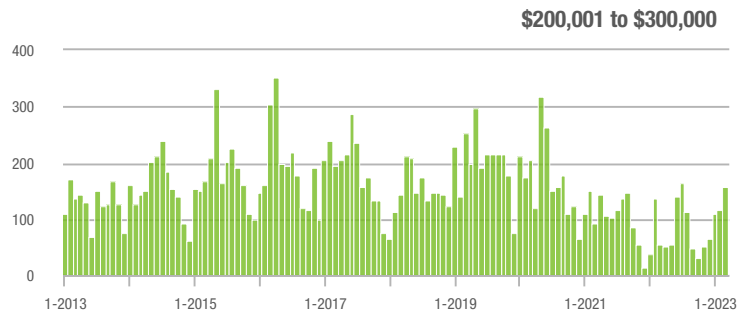
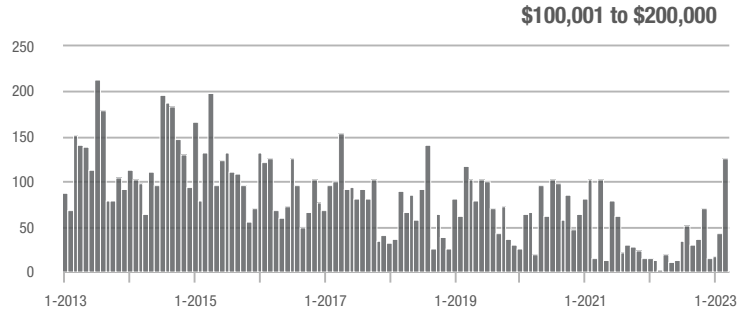
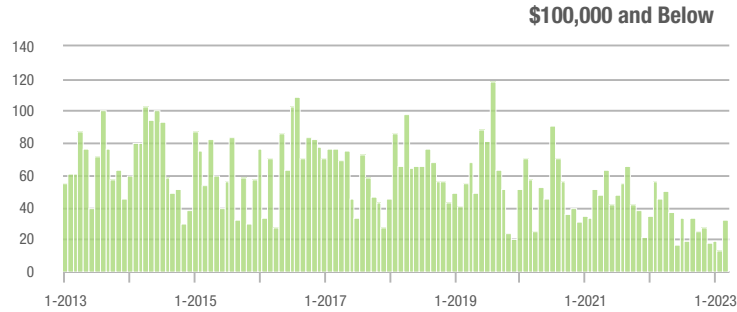
Buyer Interest (Showings/Listings)



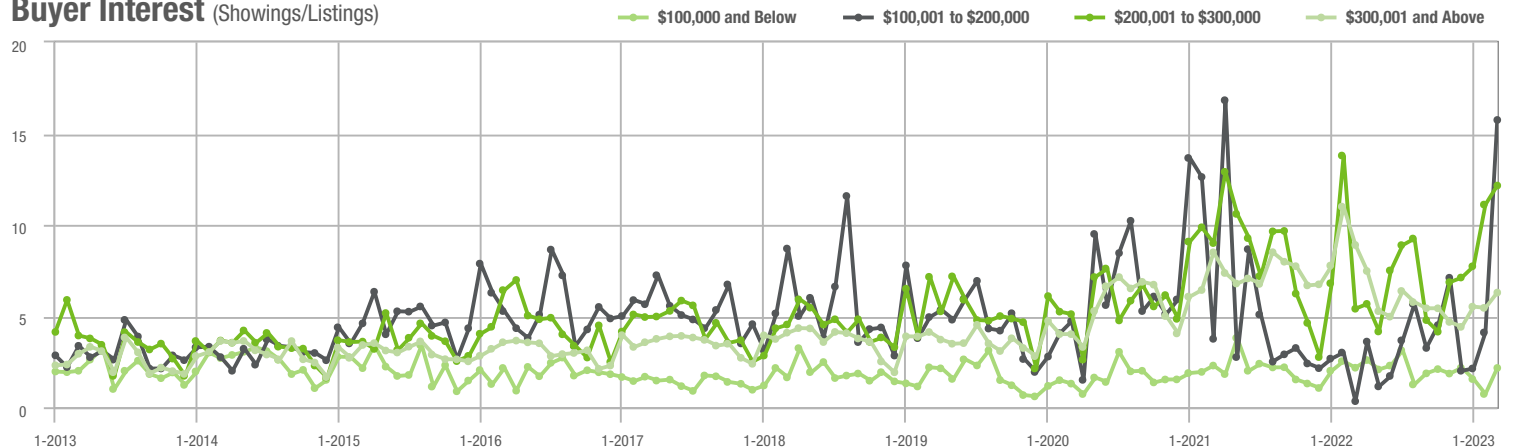
Denver, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	32	- 28.9%	+ 146.2%	2.2	0.0%	+ 196.2%	16	- 46.7%	0.0%
\$100,001 to \$200,000	126	+ 4,100.0%	+ 200.0%	15.8	+ 5,166.7%	+ 284.1%	9	0.0%	- 25.0%
\$200,001 to \$300,000	158	+ 182.1%	+ 37.4%	12.2	+ 125.9%	+ 9.4%	13	- 13.3%	+ 30.0%
\$300,001 and Above	622	+ 2.6%	+ 24.2%	6.3	- 29.2%	+ 15.4%	113	+ 29.9%	+ 1.8%
Total	938	+ 32.1%	+ 39.8%	7.1	+ 1.4%	+ 32.5%	151	+ 7.1%	+ 1.3%

Showings



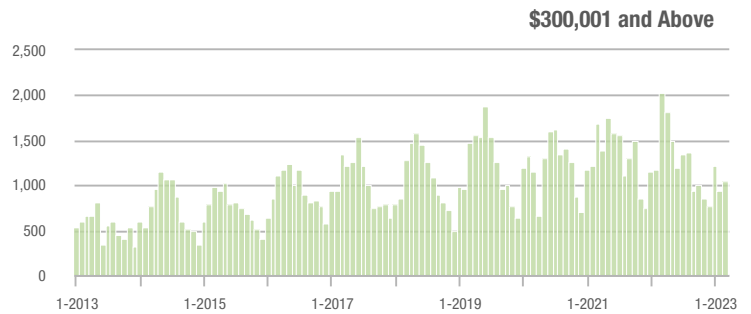
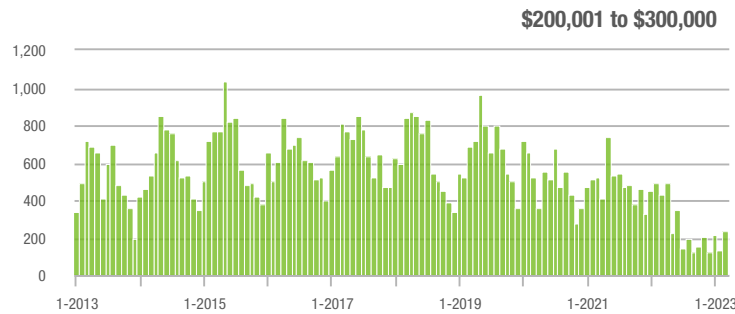
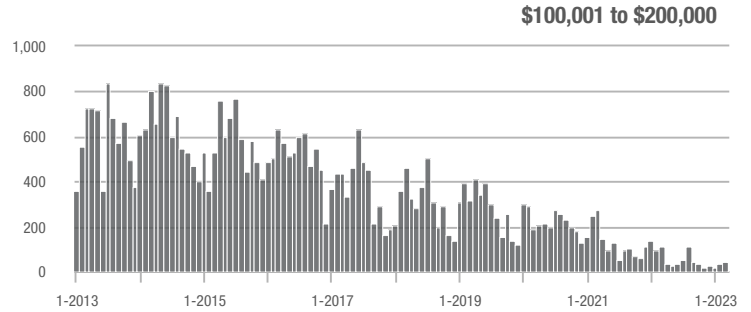
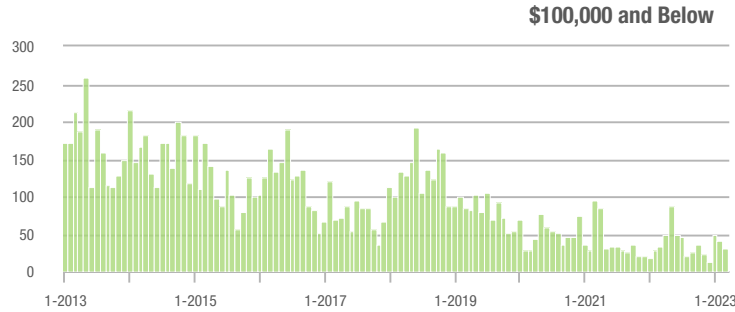
Buyer Interest (Showings/Listings)



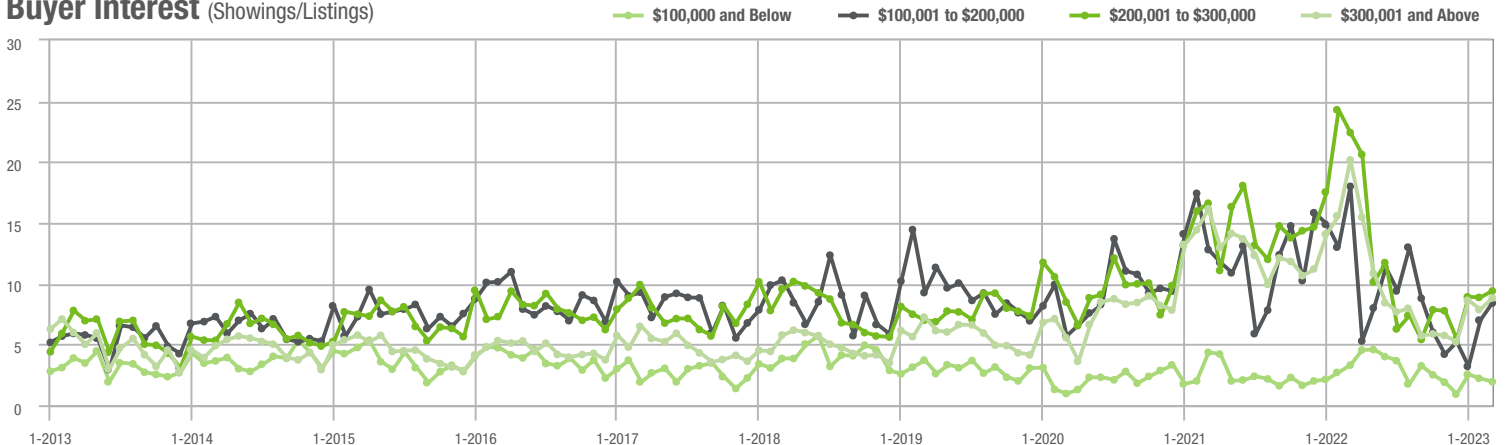
Fort Mill, SC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	32	- 5.9%	- 22.0%	1.9	- 42.4%	- 12.5%	16	+ 33.3%	- 15.8%
\$100,001 to \$200,000	44	- 60.0%	+ 25.7%	8.4	- 53.3%	+ 20.0%	6	- 25.0%	0.0%
\$200,001 to \$300,000	235	- 44.8%	+ 71.5%	9.4	- 58.0%	+ 6.0%	26	+ 18.2%	+ 52.9%
\$300,001 and Above	1,046	- 48.5%	+ 10.7%	8.8	- 56.4%	+ 12.0%	127	+ 14.4%	- 1.6%
Total	1,357	- 47.8%	+ 17.2%	8.2	- 57.1%	+ 10.8%	175	+ 14.4%	+ 2.3%

Showings



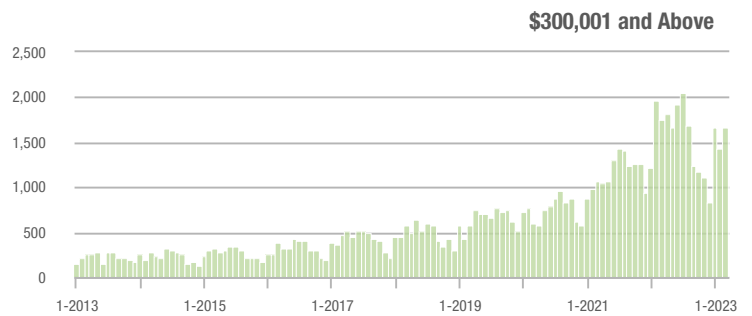
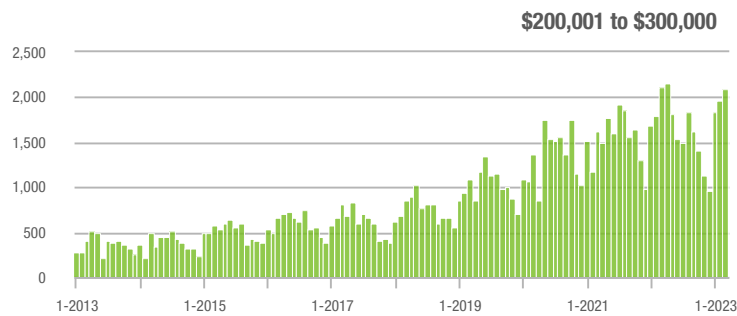
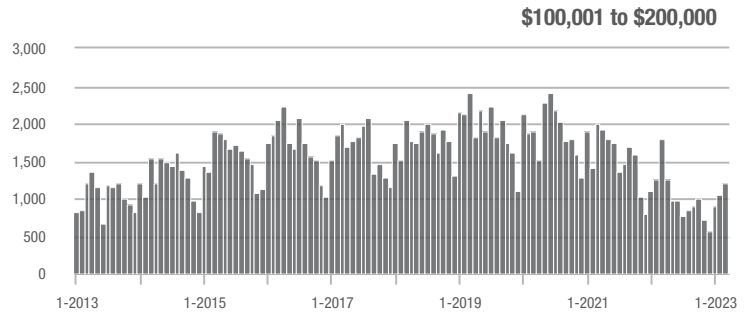
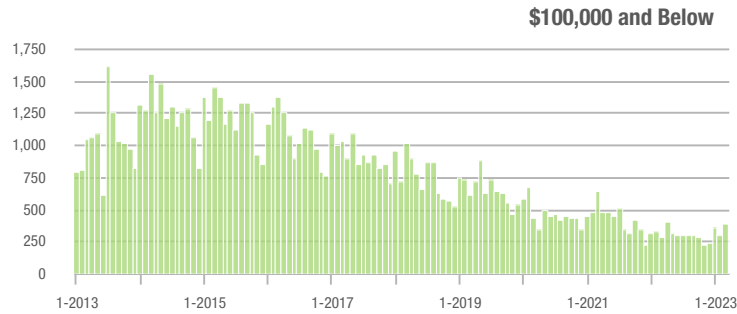
Buyer Interest (Showings/Listings)



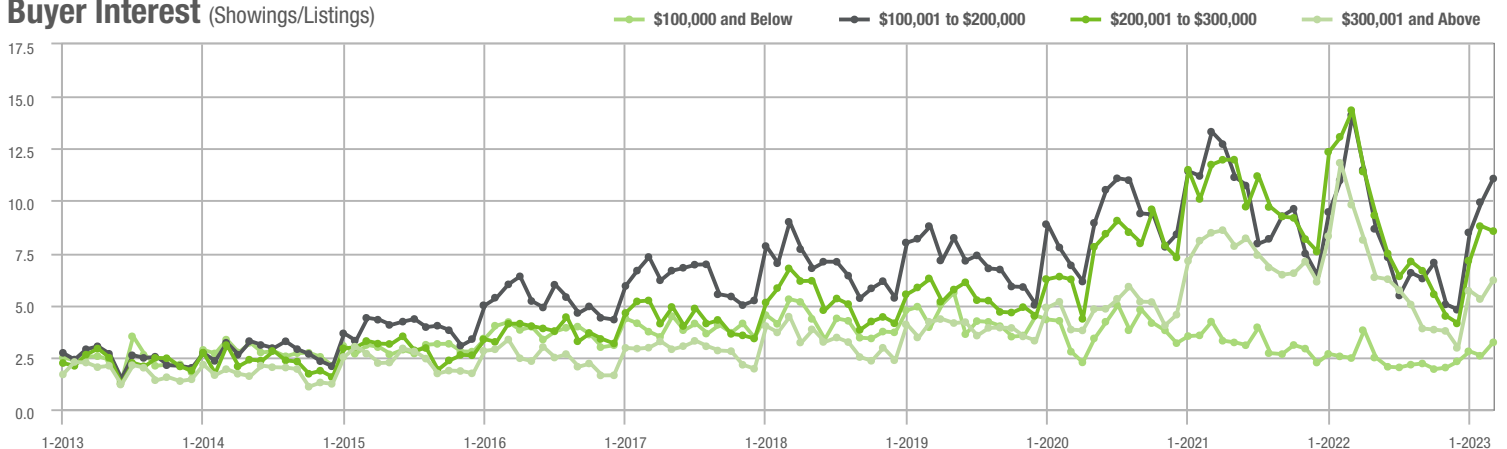
Gaston County, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	390	+ 39.3%	+ 32.2%	3.2	+ 28.0%	+ 25.1%	154	- 5.5%	- 3.1%
\$100,001 to \$200,000	1,208	- 32.9%	+ 14.3%	11.1	- 21.3%	+ 11.4%	120	- 12.4%	+ 0.8%
\$200,001 to \$300,000	2,089	- 1.0%	+ 6.0%	8.5	- 40.6%	- 2.7%	257	+ 56.7%	+ 4.5%
\$300,001 and Above	1,661	- 5.2%	+ 15.7%	6.2	- 36.7%	+ 17.1%	310	+ 40.9%	- 4.0%
Total	5,348	- 10.0%	+ 12.4%	7.2	- 32.1%	+ 7.7%	841	+ 23.0%	- 0.7%

Showings



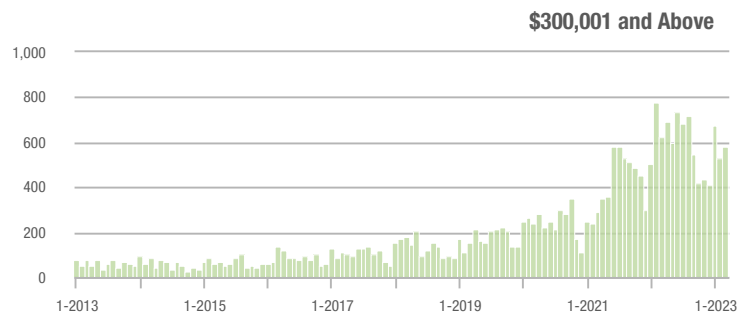
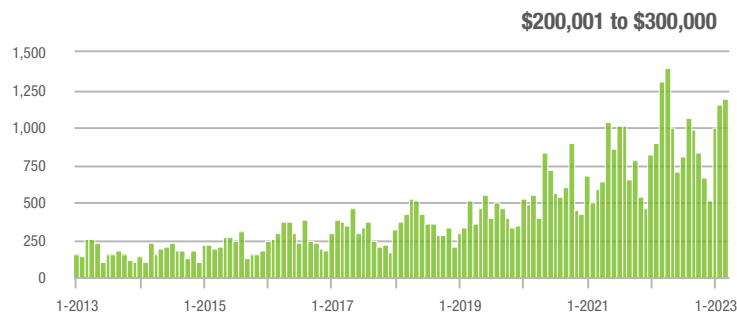
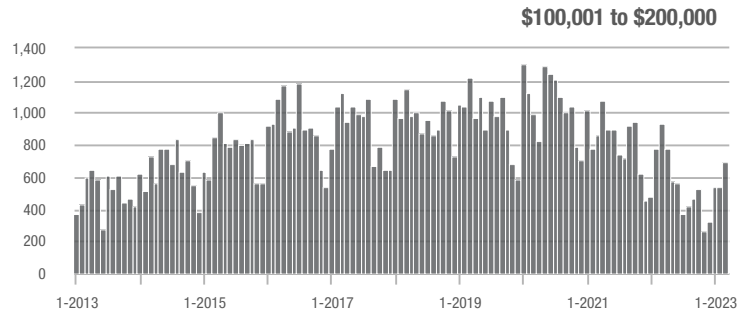
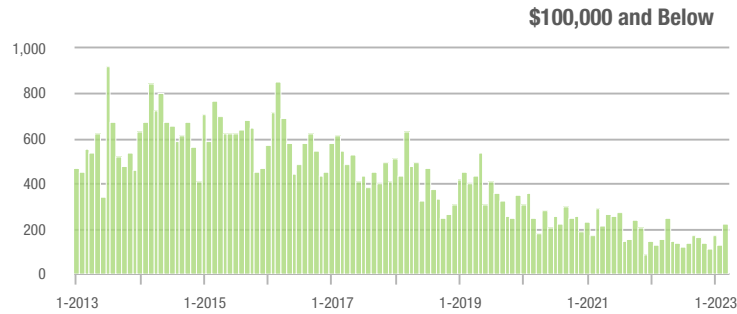
Buyer Interest (Showings/Listings)



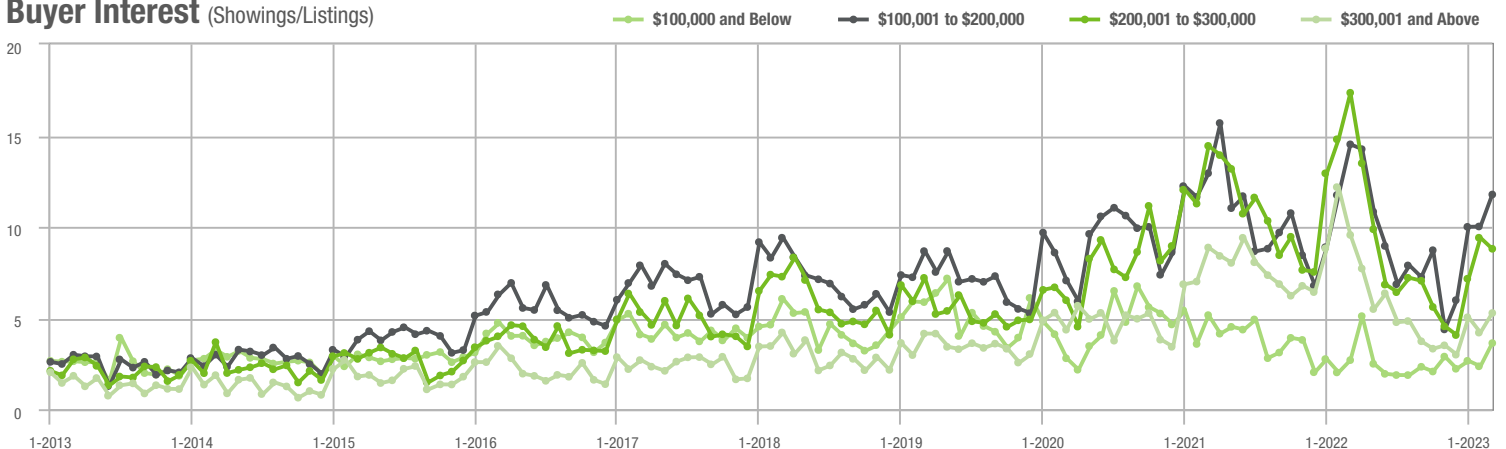
Gastonia, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	222	+ 48.0%	+ 72.1%	3.6	+ 33.3%	+ 54.0%	75	+ 7.1%	0.0%
\$100,001 to \$200,000	689	- 26.2%	+ 26.9%	11.8	- 18.6%	+ 17.5%	63	- 6.0%	+ 5.0%
\$200,001 to \$300,000	1,192	- 8.9%	+ 3.8%	8.8	- 49.4%	- 6.5%	144	+ 75.6%	+ 5.9%
\$300,001 and Above	581	- 6.7%	+ 9.8%	5.3	- 44.8%	+ 25.6%	126	+ 57.5%	- 12.5%
Total	2,684	- 11.0%	+ 14.3%	7.4	- 36.8%	+ 10.4%	408	+ 36.5%	- 1.7%

Showings



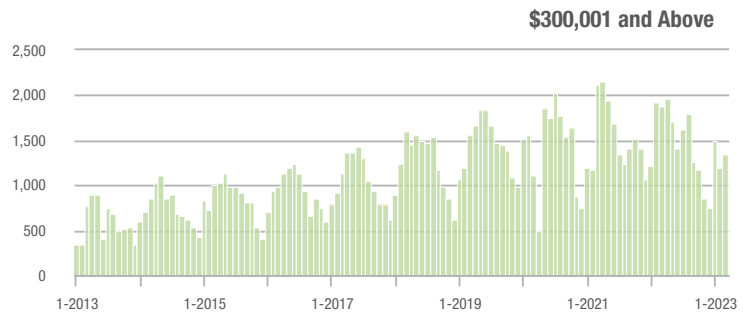
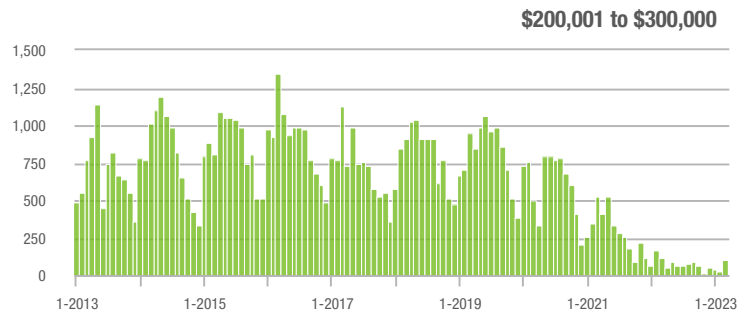
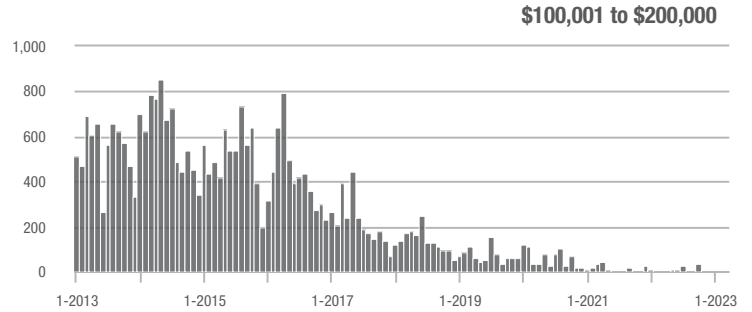
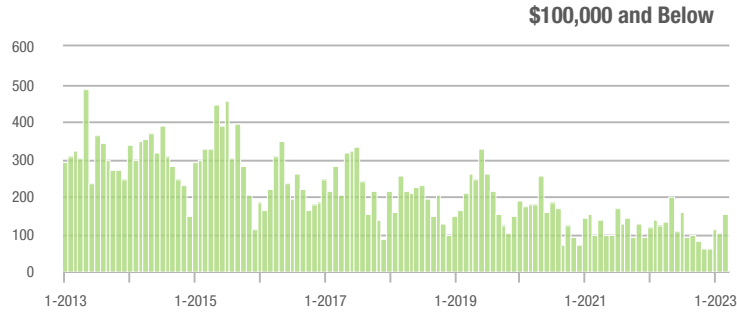
Buyer Interest (Showings/Listings)



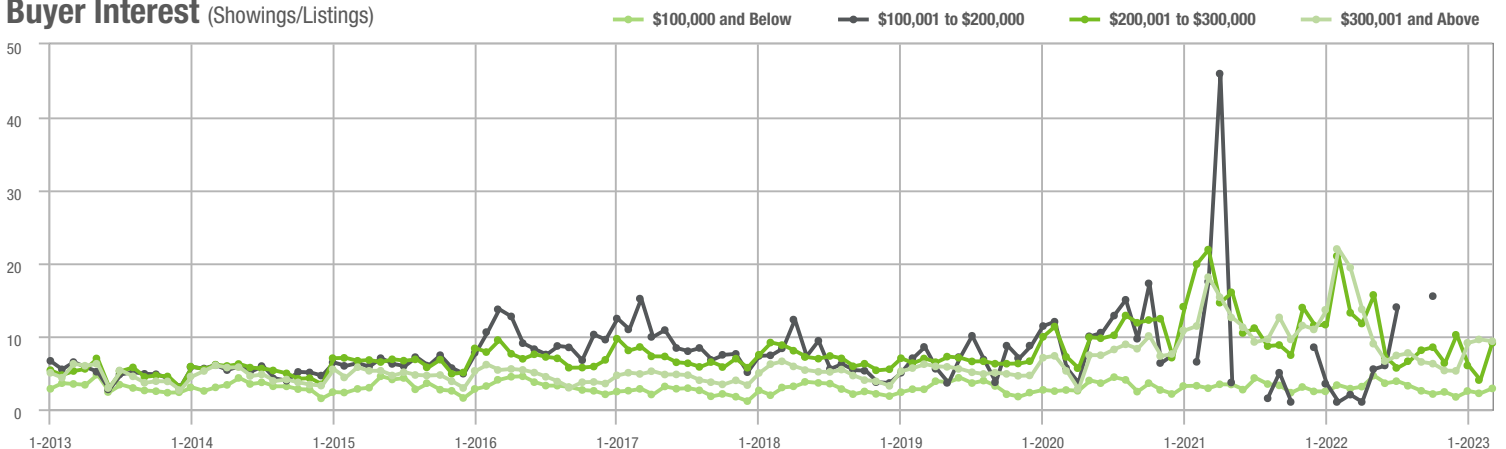
Huntersville, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	153	+ 26.4%	+ 45.7%	2.9	+ 3.6%	+ 30.7%	57	+ 9.6%	+ 18.8%
\$100,001 to \$200,000	0	- 100.0%	0.0%	0.0	- 100.0%	0.0%	3	0.0%	0.0%
\$200,001 to \$300,000	101	- 15.1%	+ 359.1%	9.1	- 31.1%	+ 127.3%	13	+ 18.2%	+ 85.7%
\$300,001 and Above	1,351	- 28.5%	+ 12.7%	9.3	- 52.1%	- 2.6%	157	+ 30.8%	+ 11.3%
Total	1,605	- 24.7%	+ 21.0%	7.7	- 46.2%	+ 0.9%	230	+ 23.7%	+ 15.6%

Showings



Buyer Interest (Showings/Listings)

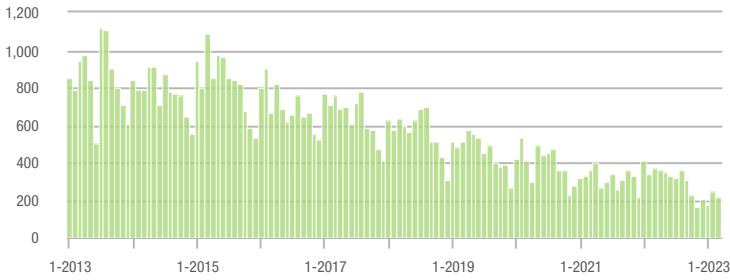


Iredell County, NC

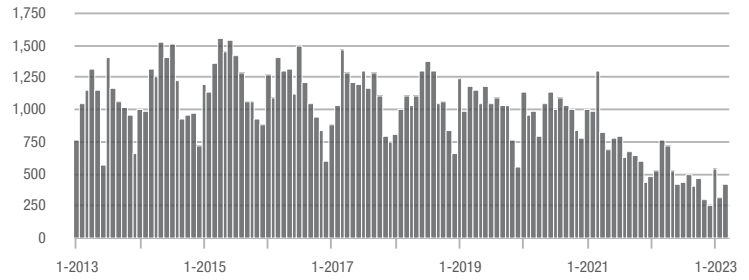
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	219	- 40.7%	- 11.0%	2.0	- 20.0%	- 22.7%	148	- 38.6%	- 0.7%
\$100,001 to \$200,000	426	- 44.5%	+ 33.5%	7.3	- 32.4%	+ 30.8%	75	- 28.6%	- 3.8%
\$200,001 to \$300,000	981	- 31.4%	- 8.2%	8.1	- 25.7%	+ 1.2%	138	- 5.5%	- 11.0%
\$300,001 and Above	2,355	- 10.5%	+ 15.4%	5.7	- 46.2%	+ 9.9%	493	+ 63.8%	+ 2.1%
Total	3,981	- 23.4%	+ 8.4%	5.8	- 34.1%	+ 5.2%	854	+ 7.7%	- 1.3%

Showings

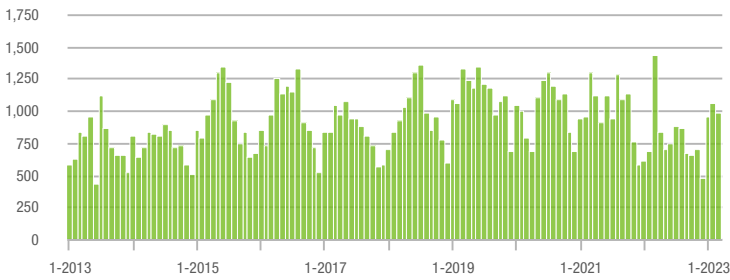
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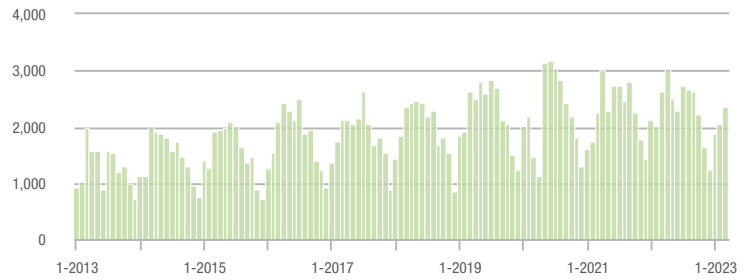
\$100,001 to \$200,000



\$200,001 to \$300,000

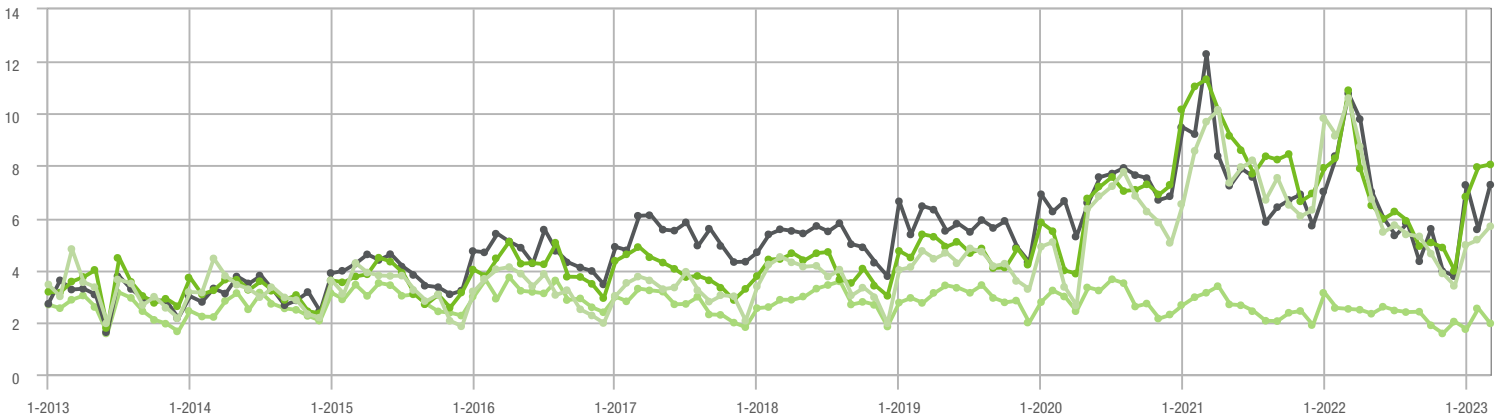


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

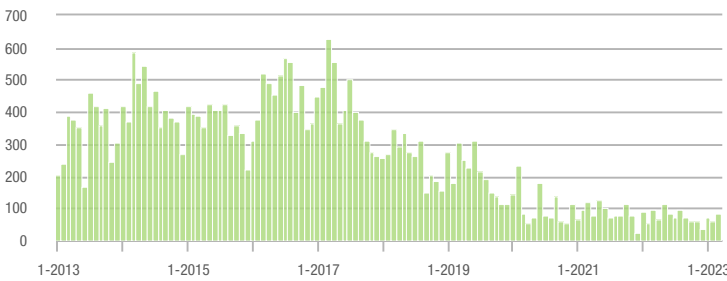


Kannapolis, NC

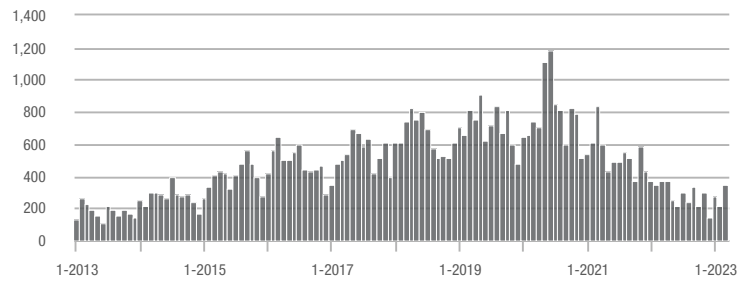
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	81	- 14.7%	+ 37.3%	3.1	+ 3.3%	+ 80.3%	29	- 29.3%	- 17.1%
\$100,001 to \$200,000	352	- 5.6%	+ 66.8%	14.9	+ 8.0%	+ 91.4%	25	- 10.7%	- 10.7%
\$200,001 to \$300,000	709	+ 4.3%	+ 14.0%	9.6	- 33.3%	+ 5.0%	82	+ 51.9%	+ 6.5%
\$300,001 and Above	598	+ 34.4%	+ 27.2%	7.2	- 34.5%	+ 7.2%	89	+ 81.6%	+ 9.9%
Total	1,740	+ 9.2%	+ 27.8%	8.5	- 23.4%	+ 23.8%	225	+ 30.8%	+ 1.8%

Showings

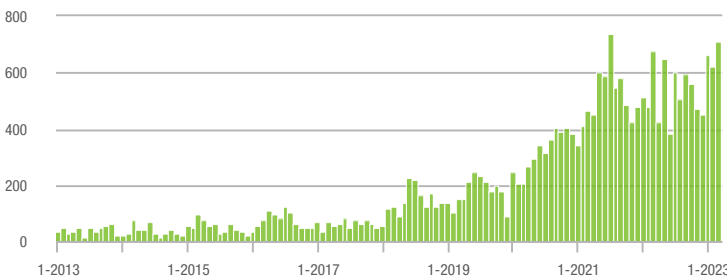
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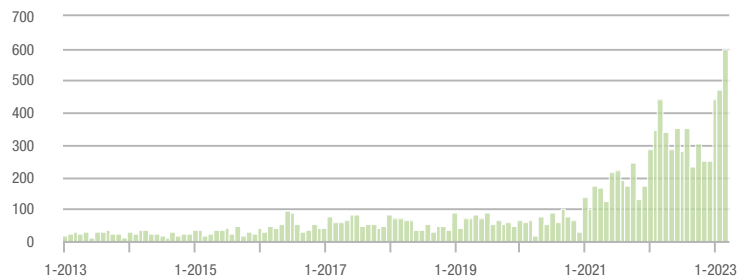
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



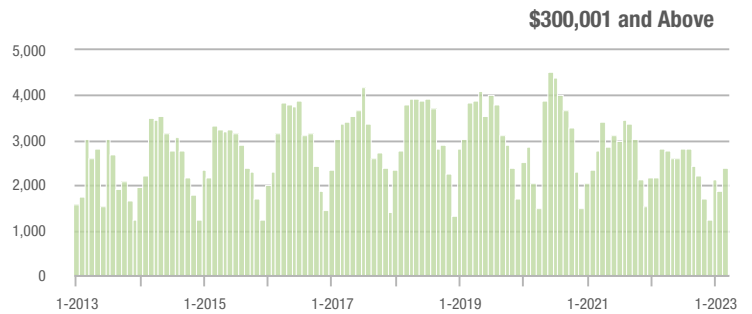
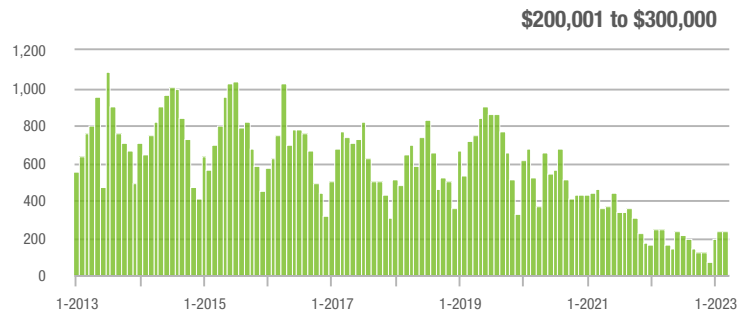
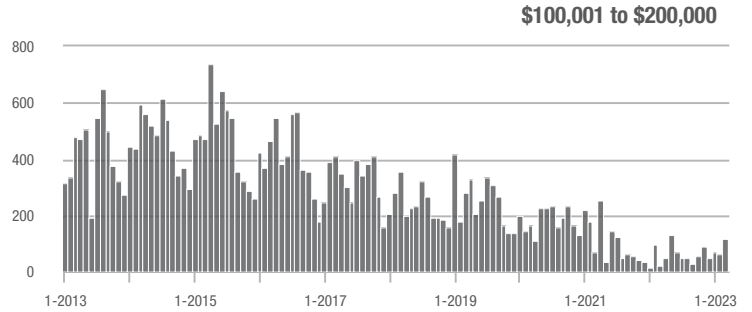
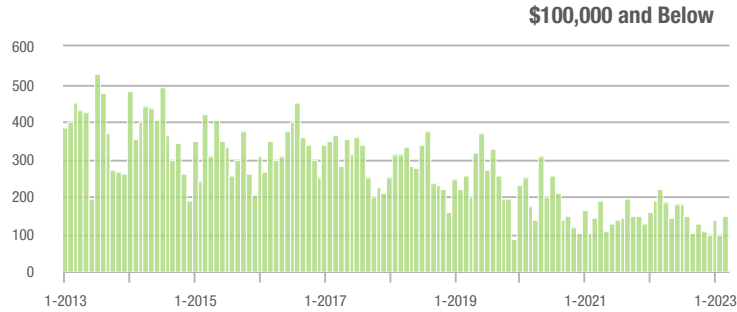
Buyer Interest (Showings/Listings)



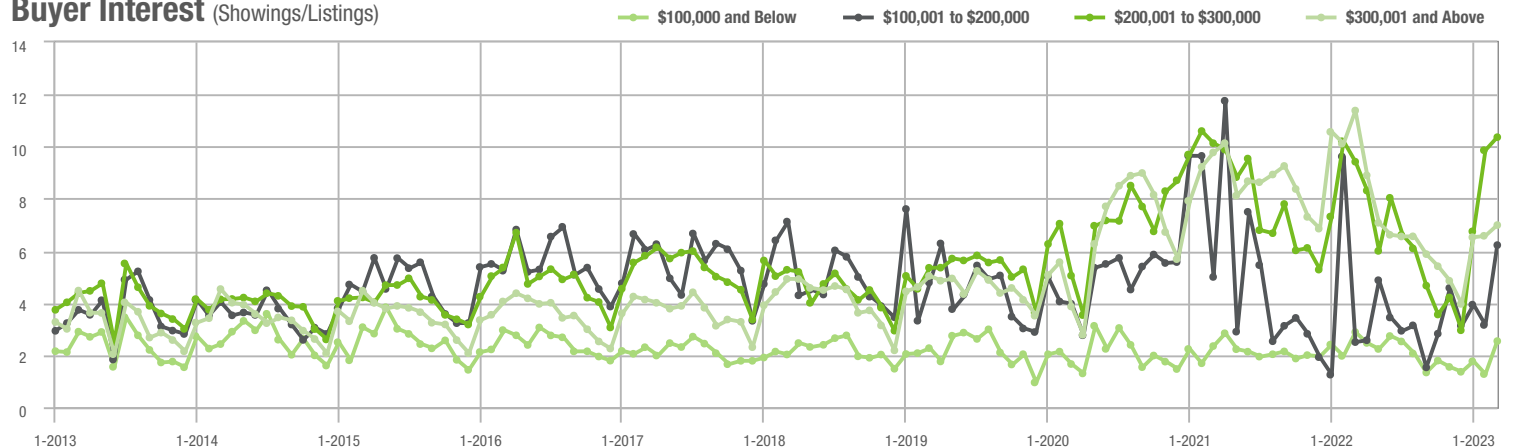
Lake Norman

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	151	- 31.7%	+ 55.7%	2.5	- 13.8%	+ 99.5%	78	- 36.6%	- 12.4%
\$100,001 to \$200,000	119	+ 526.3%	+ 91.9%	6.2	+ 148.0%	+ 97.0%	27	0.0%	- 6.9%
\$200,001 to \$300,000	232	- 6.1%	- 0.9%	10.4	+ 10.6%	+ 5.1%	25	- 30.6%	- 7.4%
\$300,001 and Above	2,375	- 15.8%	+ 25.7%	7.0	- 38.6%	+ 6.2%	377	+ 24.4%	+ 10.9%
Total	2,877	- 13.0%	+ 26.0%	6.6	- 29.8%	+ 13.2%	507	+ 3.7%	+ 4.5%

Showings



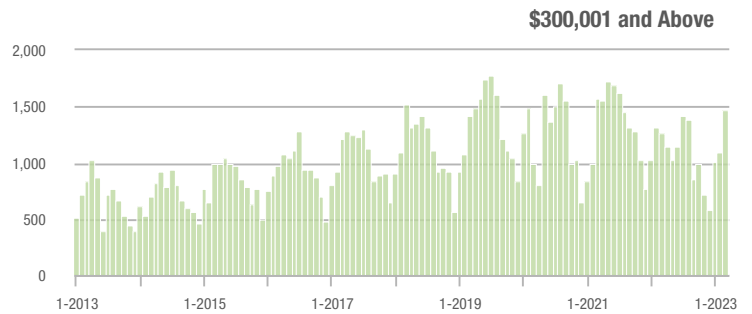
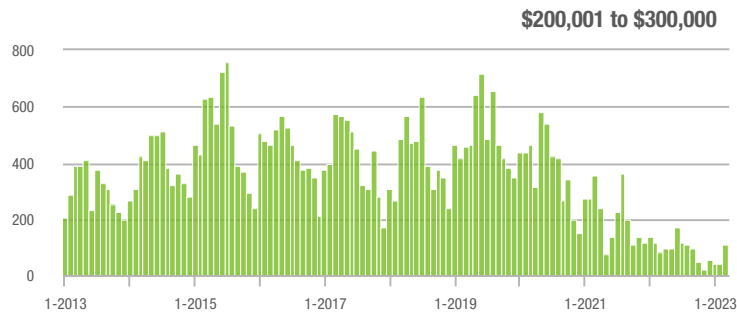
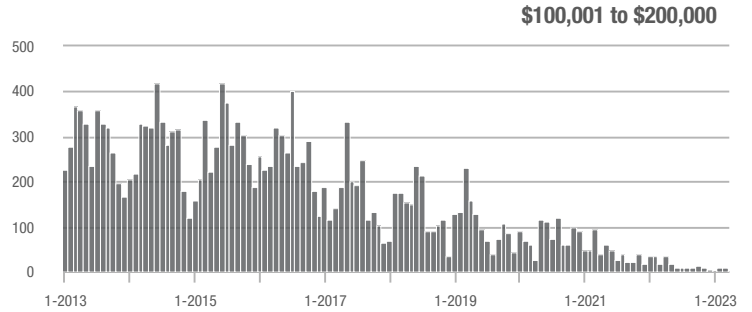
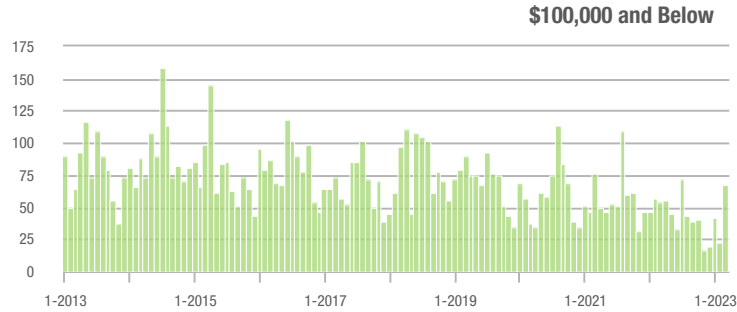
Buyer Interest (Showings/Listings)



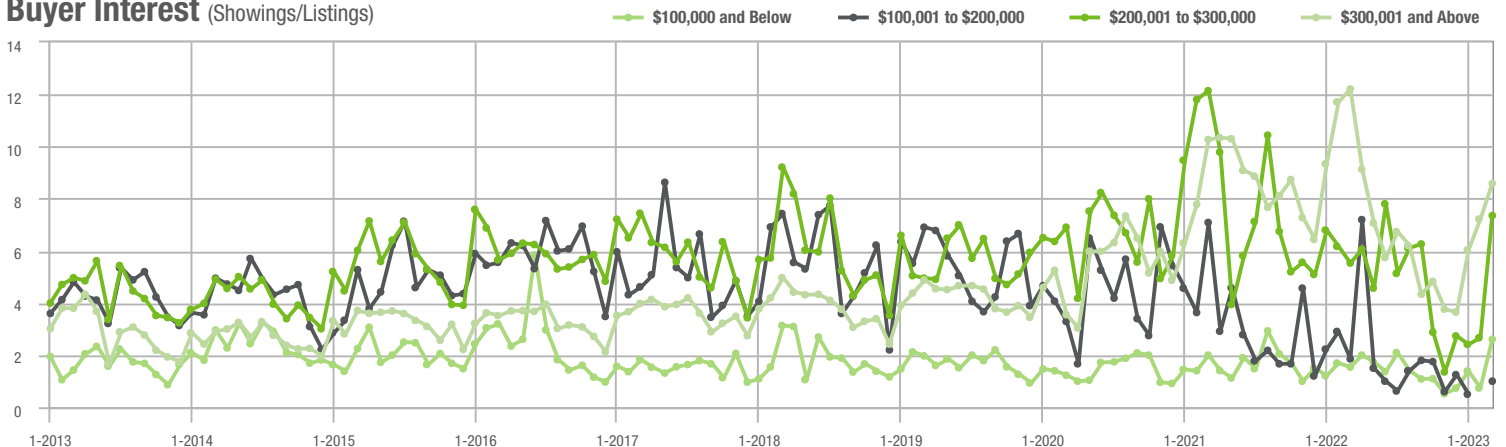
Lake Wylie

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	68	+ 25.9%	+ 209.1%	2.6	+ 73.3%	+ 252.9%	32	- 23.8%	- 3.0%
\$100,001 to \$200,000	10	- 41.2%	0.0%	1.0	- 47.4%	—	10	- 16.7%	0.0%
\$200,001 to \$300,000	106	+ 24.7%	+ 146.5%	7.4	+ 34.5%	+ 175.9%	21	- 12.5%	- 4.5%
\$300,001 and Above	1,465	+ 16.4%	+ 32.9%	8.6	- 29.5%	+ 18.9%	197	+ 57.6%	+ 8.8%
Total	1,649	+ 16.5%	+ 40.1%	7.8	- 16.1%	+ 30.0%	260	+ 28.1%	+ 5.7%

Showings



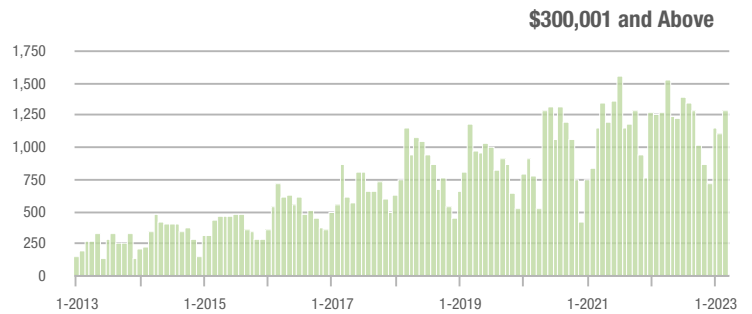
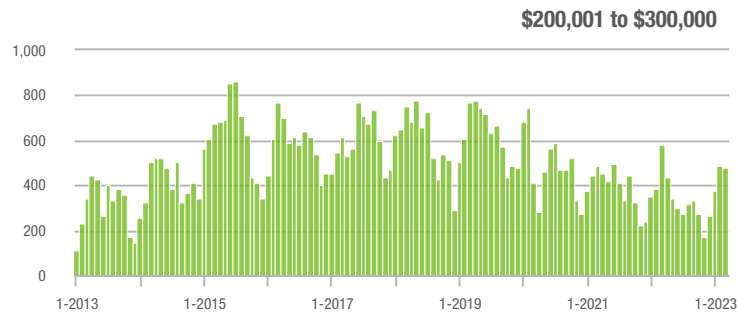
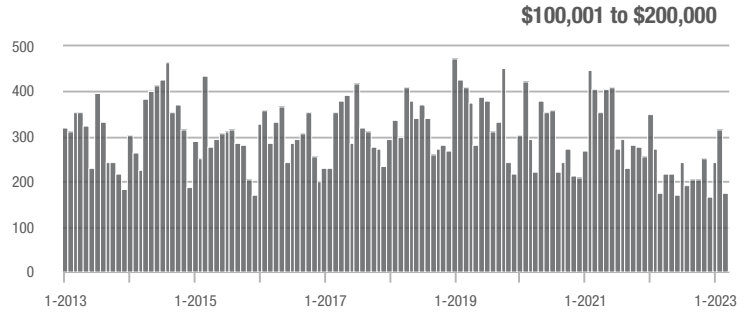
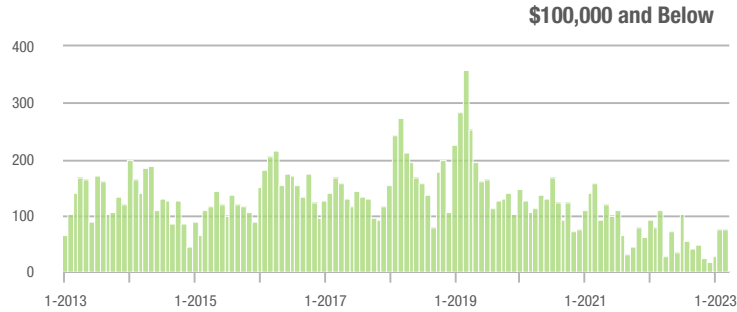
Buyer Interest (Showings/Listings)



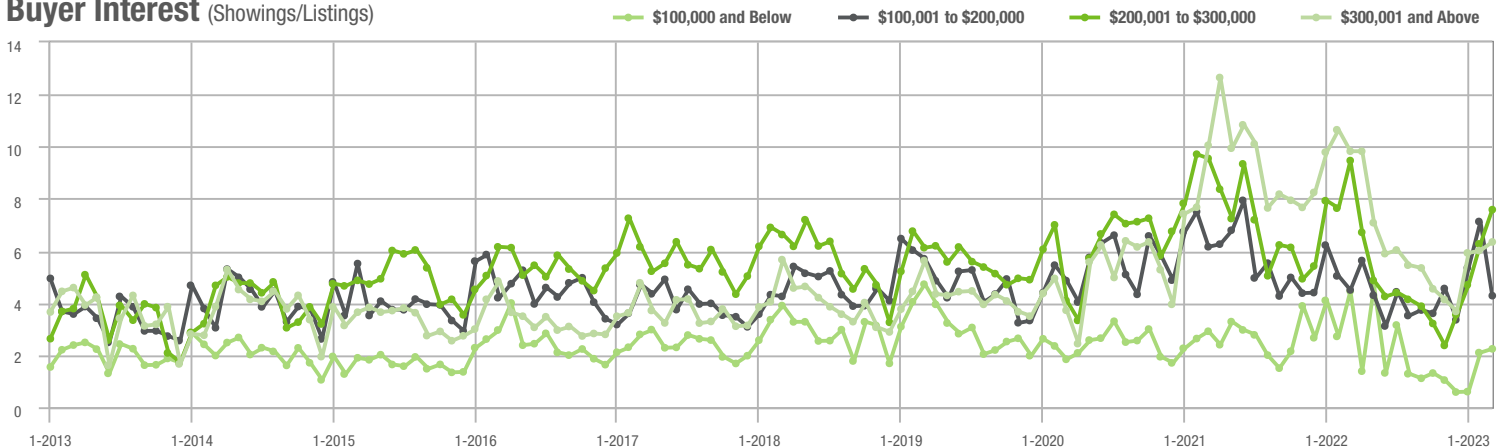
Lancaster County, SC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	76	- 30.3%	+ 2.7%	2.2	- 51.1%	+ 6.9%	46	+ 15.0%	- 6.1%
\$100,001 to \$200,000	175	- 1.1%	- 44.6%	4.3	- 4.4%	- 39.9%	52	+ 13.0%	- 14.8%
\$200,001 to \$300,000	475	- 17.7%	- 1.7%	7.6	- 20.0%	+ 21.0%	72	+ 9.1%	- 15.3%
\$300,001 and Above	1,286	+ 1.7%	+ 16.1%	6.3	- 35.7%	+ 5.5%	222	+ 38.8%	+ 6.2%
Total	2,012	- 5.5%	+ 1.6%	6.0	- 29.4%	+ 2.9%	392	+ 25.6%	- 3.0%

Showings



Buyer Interest (Showings/Listings)

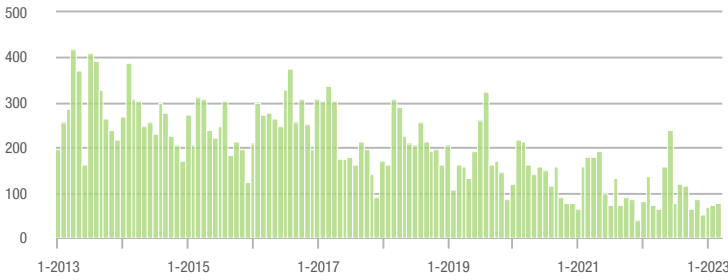


Lincoln County, NC

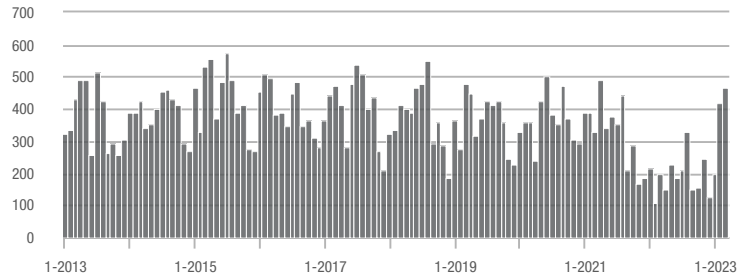
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	76	+ 5.6%	+ 7.0%	1.8	- 5.3%	- 10.6%	54	- 23.9%	+ 1.9%
\$100,001 to \$200,000	468	+ 140.0%	+ 12.2%	10.9	+ 41.6%	+ 36.5%	48	+ 20.0%	- 17.2%
\$200,001 to \$300,000	500	+ 24.1%	+ 52.4%	9.7	+ 2.1%	+ 48.4%	55	+ 1.9%	+ 1.9%
\$300,001 and Above	963	- 0.2%	+ 8.4%	5.8	- 25.6%	+ 6.6%	189	+ 15.2%	- 4.1%
Total	2,007	+ 22.8%	+ 17.8%	6.8	- 6.8%	+ 18.3%	346	+ 5.2%	- 4.4%

Showings

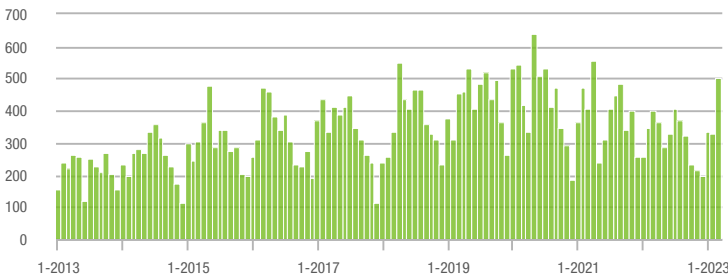
\$100,000 and Below



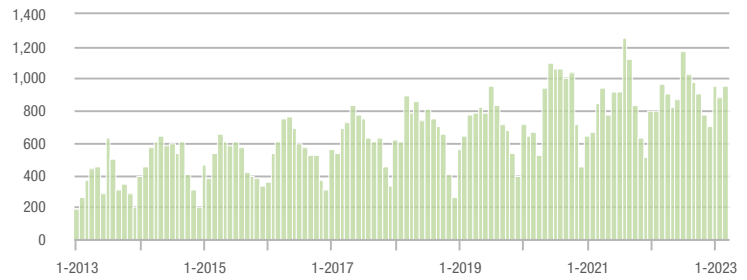
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



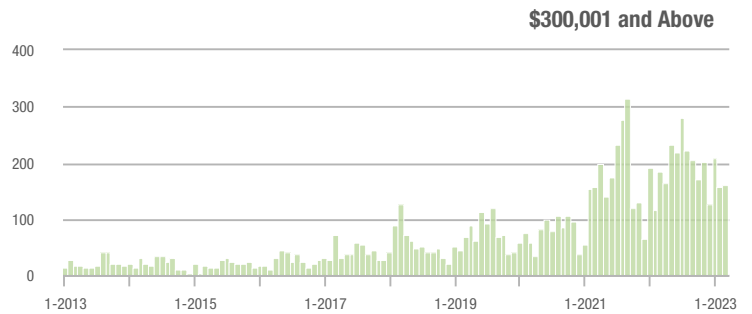
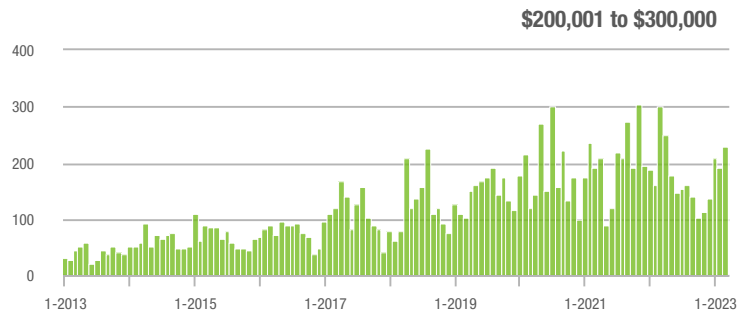
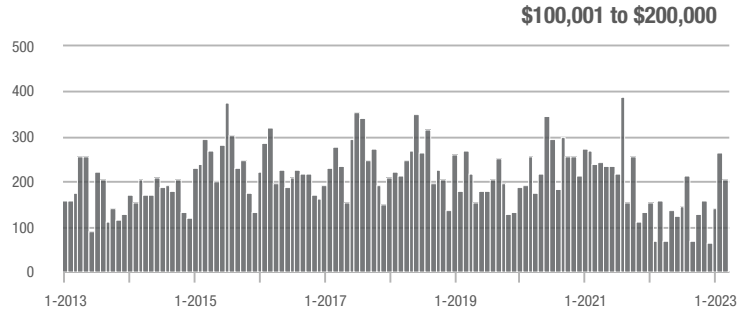
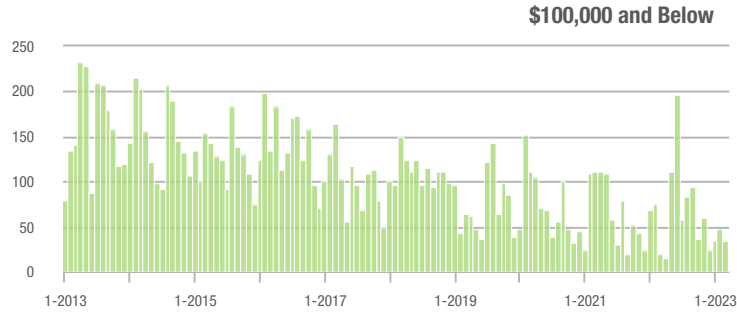
Buyer Interest (Showings/Listings)



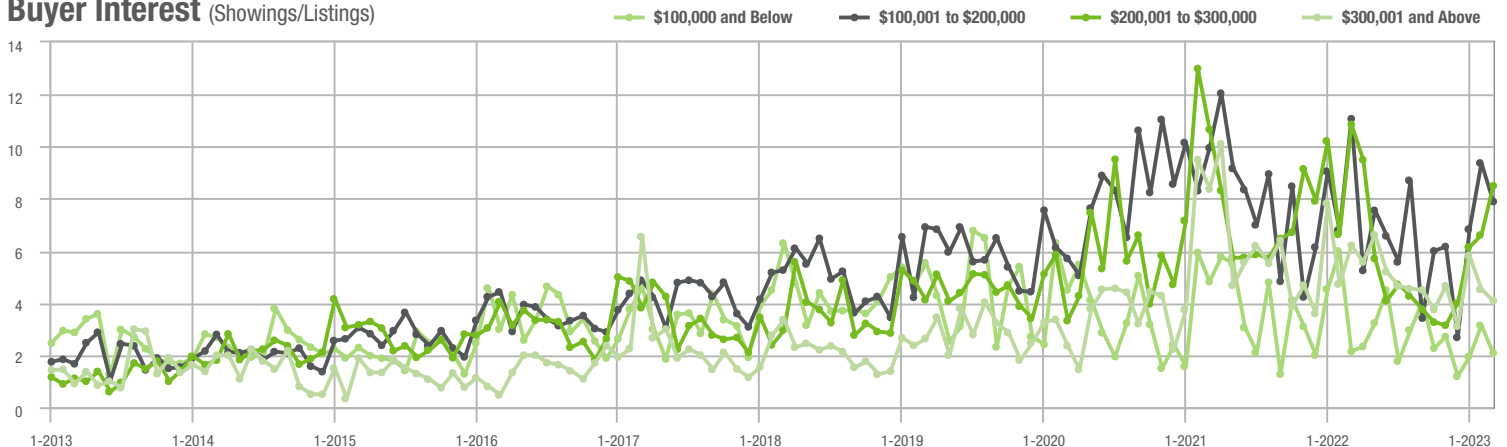
Lincolnton, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	34	+ 70.0%	- 26.1%	2.1	0.0%	- 33.9%	20	- 13.0%	- 4.8%
\$100,001 to \$200,000	206	+ 32.1%	- 21.7%	7.9	- 28.8%	- 15.8%	24	+ 33.3%	- 17.2%
\$200,001 to \$300,000	228	- 24.5%	+ 18.8%	8.5	- 22.0%	+ 28.6%	29	- 12.1%	- 9.4%
\$300,001 and Above	159	- 13.6%	+ 1.3%	4.1	- 33.9%	- 9.8%	42	0.0%	- 2.3%
Total	627	- 5.3%	- 4.7%	5.8	- 31.0%	- 4.5%	115	- 0.9%	- 8.0%

Showings



Buyer Interest (Showings/Listings)

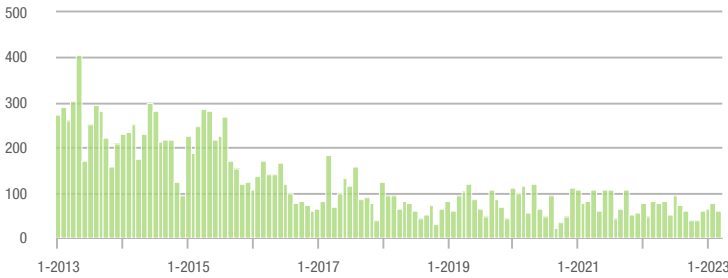


Matthews, NC

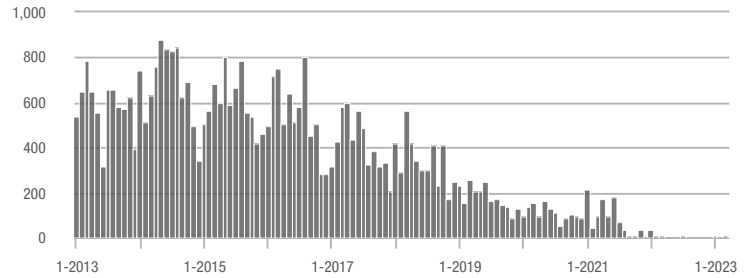
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	59	- 28.0%	- 25.3%	2.3	- 20.7%	- 26.7%	28	- 9.7%	- 3.4%
\$100,001 to \$200,000	7	0.0%	+ 250.0%	6.0	—	+ 1,100.0%	3	- 40.0%	- 40.0%
\$200,001 to \$300,000	139	- 62.3%	+ 24.1%	12.5	- 52.3%	+ 48.3%	13	- 18.8%	- 13.3%
\$300,001 and Above	1,608	- 12.9%	+ 31.4%	12.6	- 39.1%	+ 5.0%	147	+ 47.0%	+ 19.5%
Total	1,813	- 21.3%	+ 27.9%	11.0	- 36.8%	+ 11.4%	191	+ 25.7%	+ 11.0%

Showings

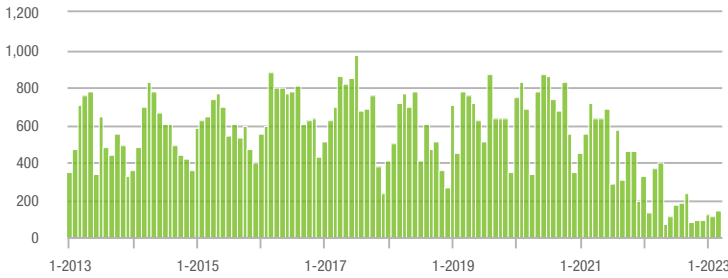
\$100,000 and Below



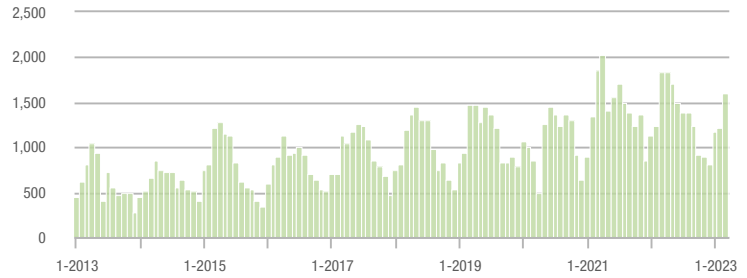
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



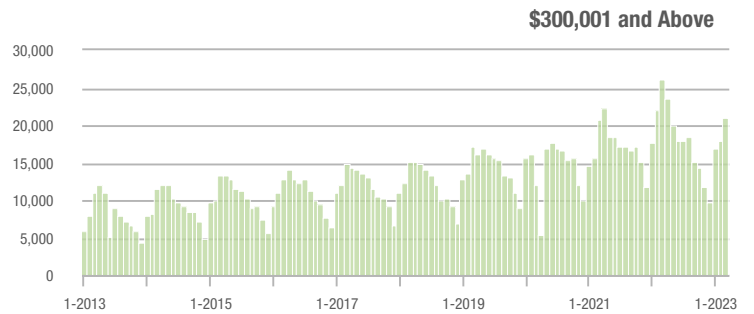
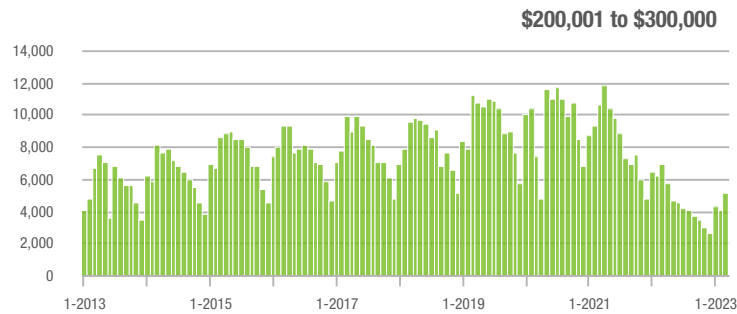
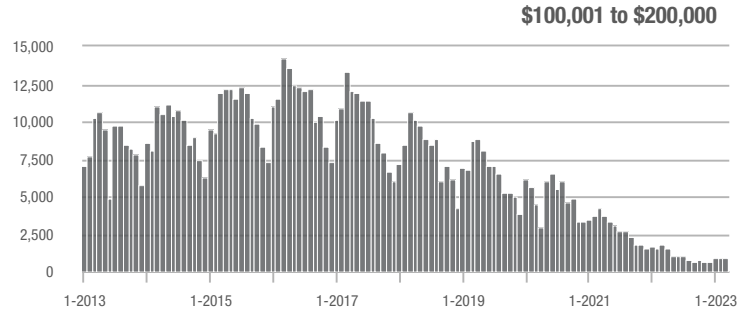
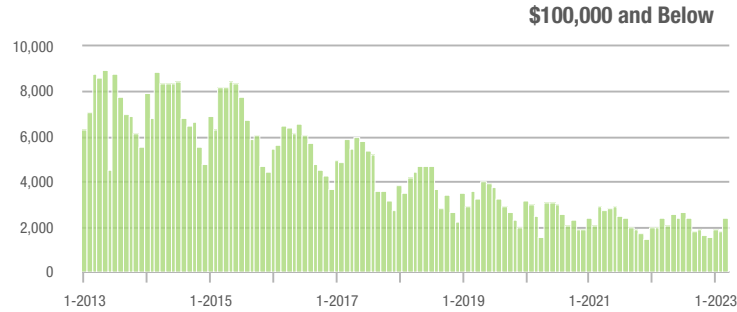
Buyer Interest (Showings/Listings)



Mecklenburg County, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	2,362	- 2.0%	+ 33.8%	3.0	- 6.3%	+ 26.2%	871	- 0.6%	+ 2.7%
\$100,001 to \$200,000	915	- 49.6%	+ 0.1%	10.5	- 22.8%	+ 14.8%	98	- 35.5%	- 11.7%
\$200,001 to \$300,000	5,105	- 26.1%	+ 24.6%	13.8	- 28.5%	+ 14.7%	383	- 0.5%	+ 4.9%
\$300,001 and Above	20,984	- 20.0%	+ 17.4%	10.2	- 38.6%	+ 5.6%	2,217	+ 26.5%	+ 6.7%
Total	29,366	- 21.4%	+ 19.2%	9.0	- 33.3%	+ 9.5%	3,569	+ 12.7%	+ 4.9%

Showings



Buyer Interest (Showings/Listings)

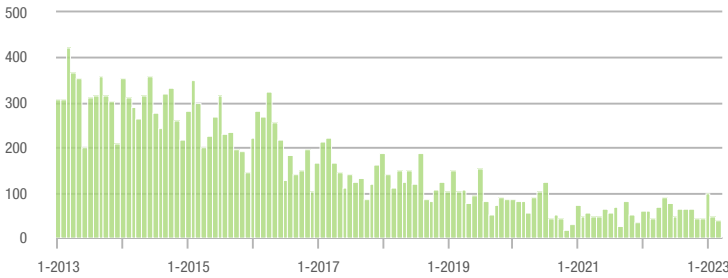


Monroe, NC

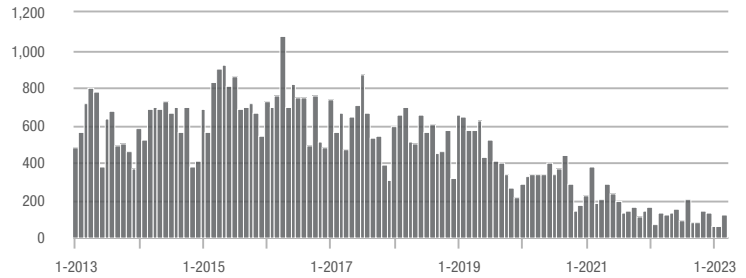
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	40	- 9.1%	- 14.9%	1.6	+ 23.1%	- 26.0%	26	- 33.3%	0.0%
\$100,001 to \$200,000	120	- 7.7%	+ 84.6%	9.2	- 5.2%	+ 95.1%	18	- 18.2%	- 10.0%
\$200,001 to \$300,000	272	- 4.6%	- 6.2%	9.6	- 9.4%	+ 19.9%	30	+ 3.4%	- 25.0%
\$300,001 and Above	900	- 24.9%	+ 3.9%	6.1	- 48.7%	+ 9.3%	168	+ 25.4%	- 4.5%
Total	1,332	- 19.7%	+ 5.0%	6.3	- 34.4%	+ 12.2%	242	+ 8.0%	- 7.6%

Showings

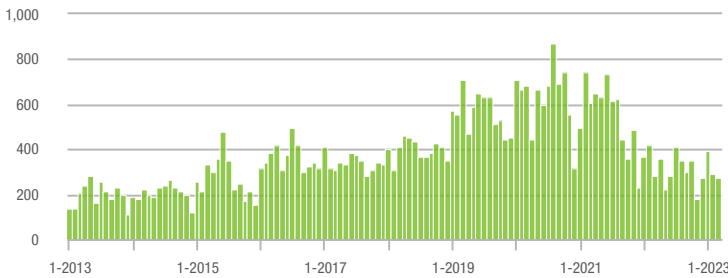
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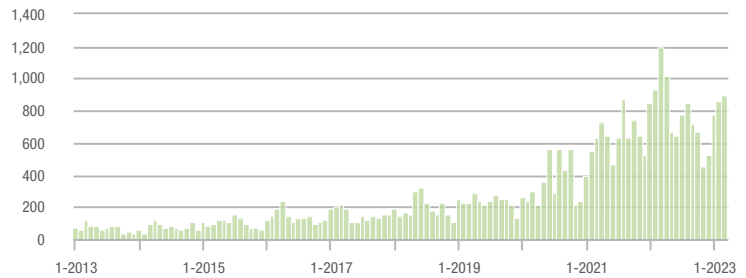
\$100,001 to \$200,000



\$200,001 to \$300,000

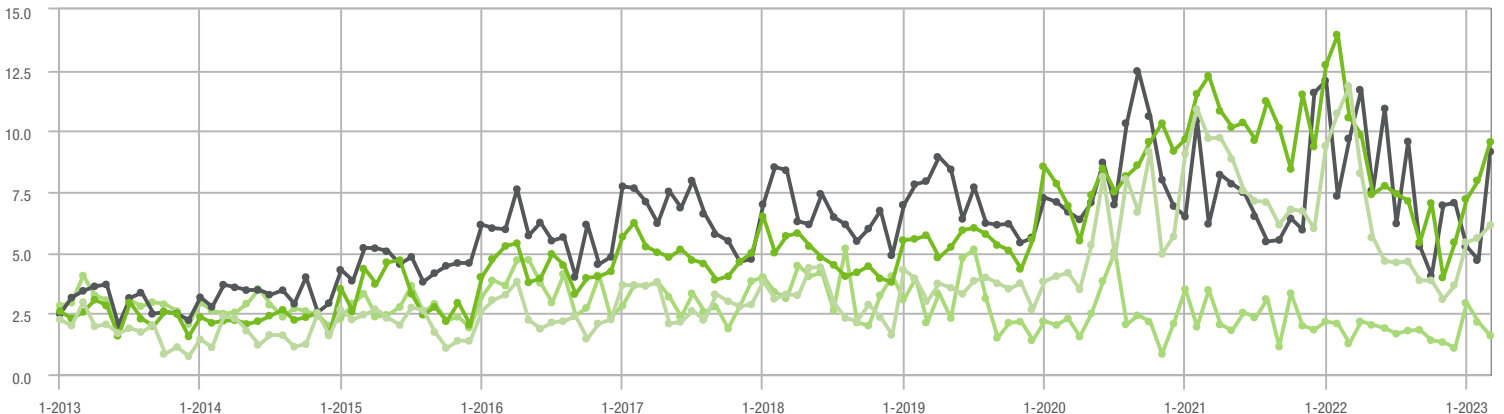


\$300,001 and Above



Buyer Interest (Showings/Listings)

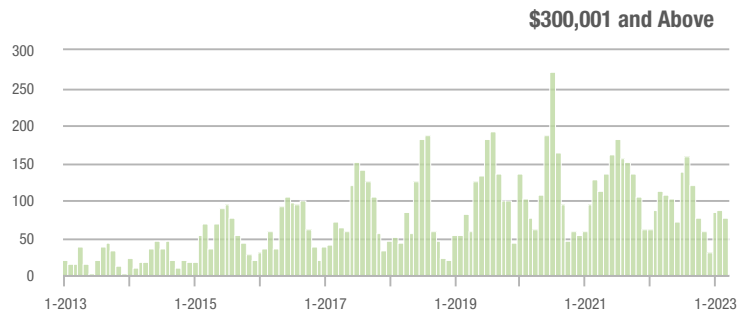
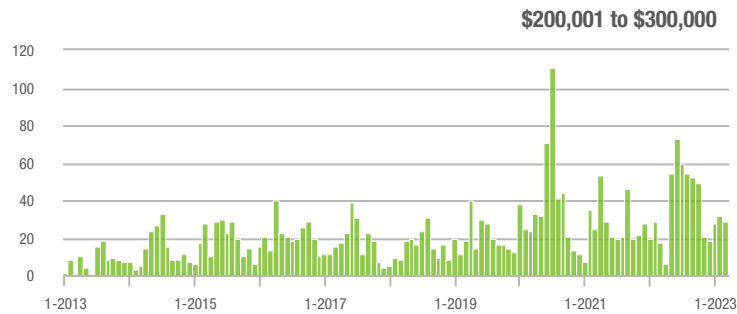
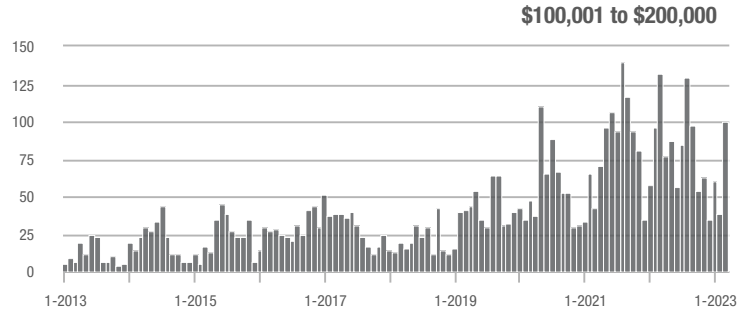
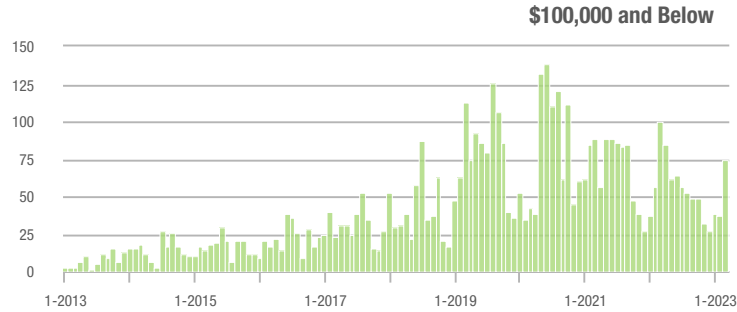
— \$100,000 and Below
 — \$100,001 to \$200,000
 — \$200,001 to \$300,000
 — \$300,001 and Above



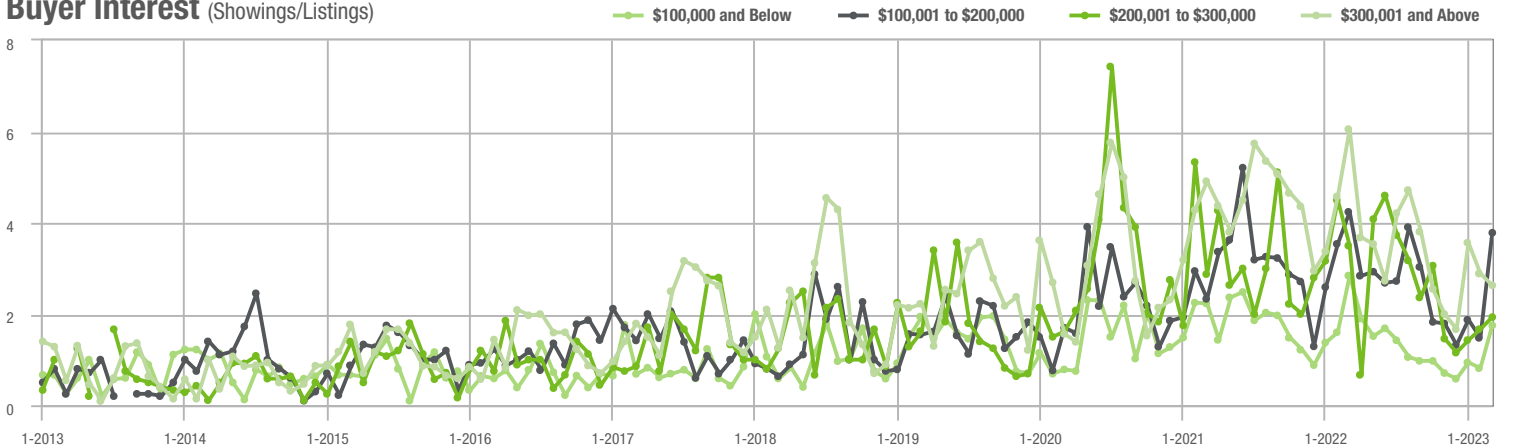
Montgomery County, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	75	- 25.0%	+ 102.7%	1.8	- 35.7%	+ 115.4%	67	- 9.5%	- 8.2%
\$100,001 to \$200,000	100	- 24.2%	+ 156.4%	3.8	- 9.5%	+ 155.9%	35	- 14.6%	- 2.8%
\$200,001 to \$300,000	29	+ 70.6%	- 9.4%	1.9	- 45.7%	+ 16.0%	16	+ 77.8%	- 15.8%
\$300,001 and Above	76	- 32.7%	- 11.6%	2.6	- 57.4%	- 9.0%	36	+ 33.3%	0.0%
Total	280	- 22.7%	+ 44.3%	2.5	- 39.0%	+ 49.1%	154	+ 2.0%	- 6.1%

Showings



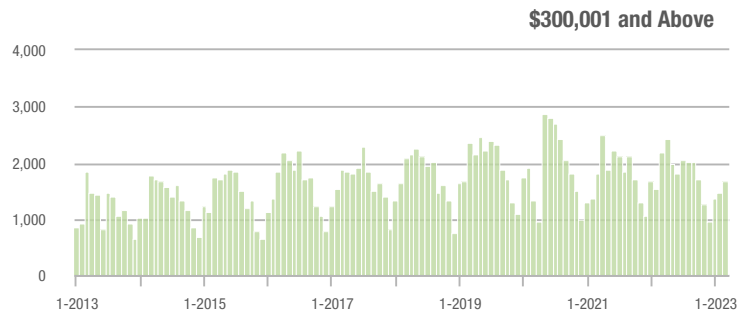
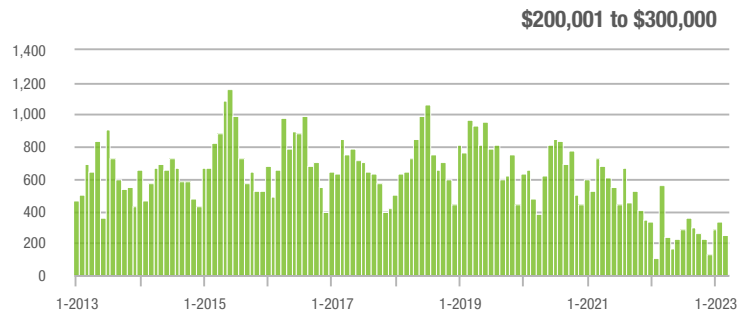
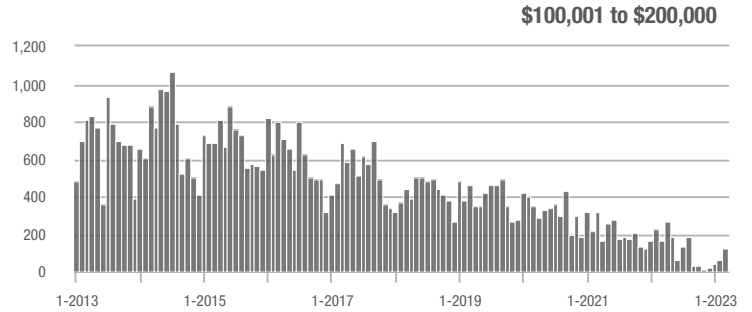
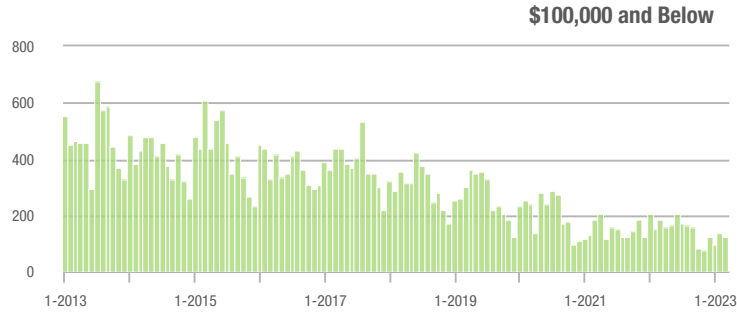
Buyer Interest (Showings/Listings)



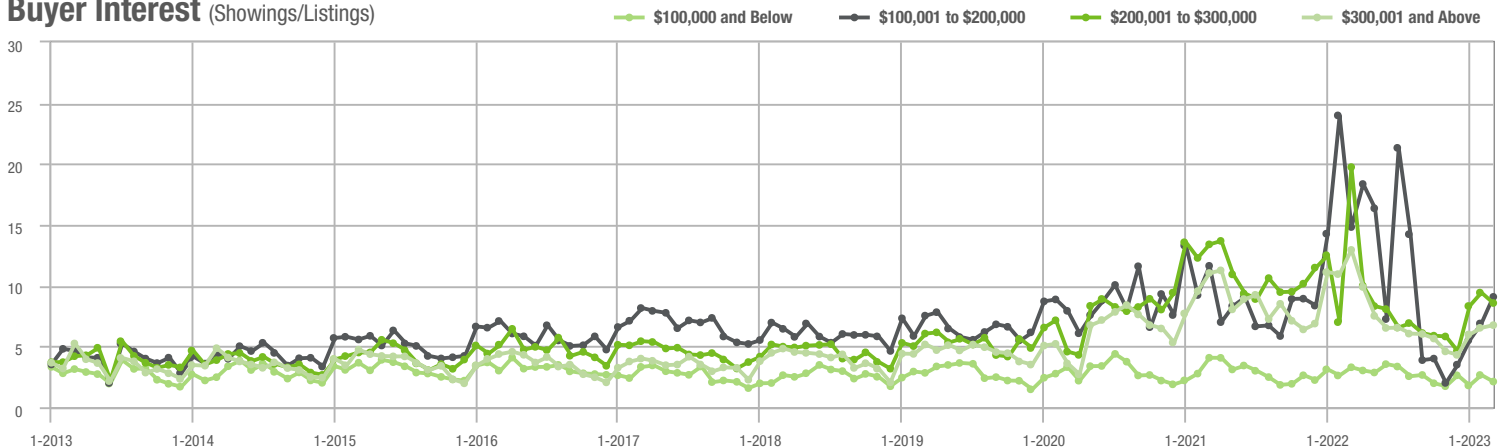
Mooresville, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	120	- 36.2%	- 14.3%	2.1	- 36.4%	- 20.4%	65	- 15.6%	- 3.0%
\$100,001 to \$200,000	121	- 28.0%	+ 95.2%	9.1	- 38.5%	+ 31.8%	16	- 15.8%	+ 33.3%
\$200,001 to \$300,000	249	- 55.3%	- 25.2%	8.6	- 56.6%	- 9.1%	34	- 8.1%	- 15.0%
\$300,001 and Above	1,681	- 23.3%	+ 15.1%	6.8	- 47.3%	+ 3.4%	277	+ 38.5%	+ 4.9%
Total	2,171	- 30.1%	+ 8.8%	6.4	- 45.8%	+ 0.6%	392	+ 17.7%	+ 2.3%

Showings



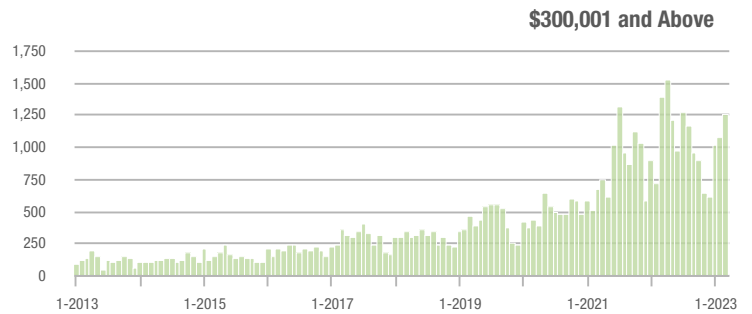
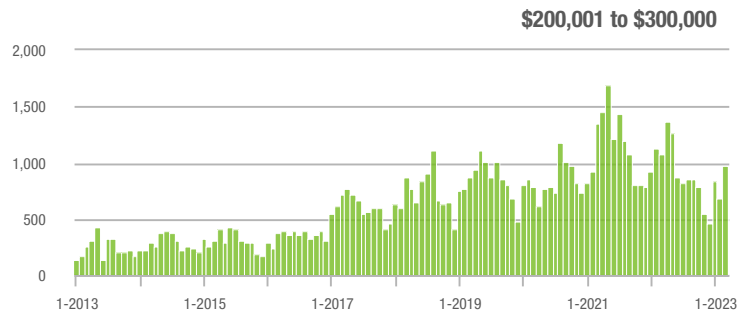
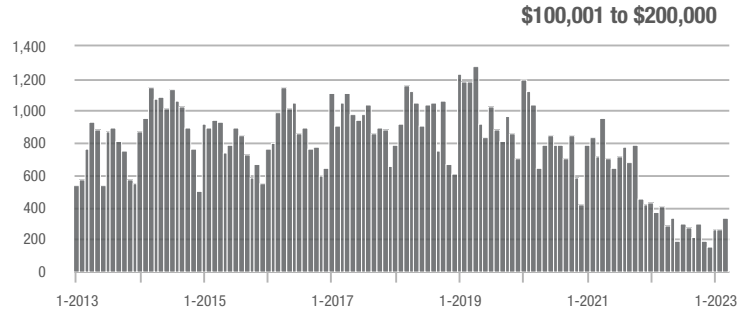
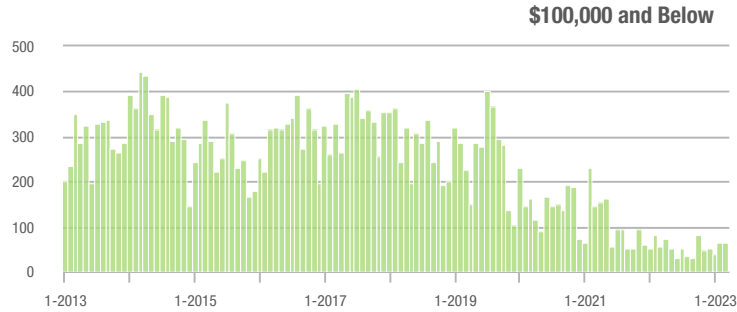
Buyer Interest (Showings/Listings)



Rock Hill, SC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	65	+ 14.0%	0.0%	2.9	- 6.5%	- 3.3%	31	- 3.1%	- 3.1%
\$100,001 to \$200,000	331	- 18.3%	+ 24.9%	10.3	- 11.2%	+ 27.9%	34	- 26.1%	- 2.9%
\$200,001 to \$300,000	982	- 9.2%	+ 43.6%	12.2	- 20.3%	+ 39.2%	82	+ 13.9%	+ 2.5%
\$300,001 and Above	1,257	- 9.4%	+ 16.7%	9.4	- 30.4%	+ 16.0%	152	+ 31.0%	+ 2.0%
Total	2,635	- 10.1%	+ 26.0%	9.9	- 23.3%	+ 25.0%	299	+ 12.4%	+ 1.0%

Showings



Buyer Interest (Showings/Listings)

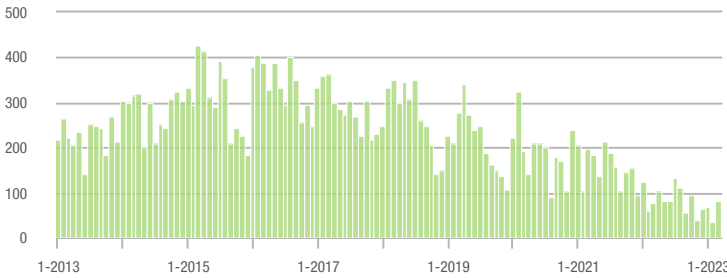


Salisbury, NC

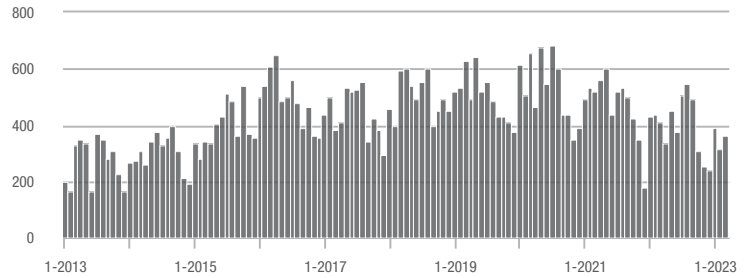
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	81	+ 5.2%	+ 131.4%	7.3	+ 151.7%	+ 159.0%	20	- 59.2%	- 9.1%
\$100,001 to \$200,000	362	- 11.3%	+ 14.6%	8.5	- 18.3%	+ 17.6%	50	+ 6.4%	- 3.8%
\$200,001 to \$300,000	559	+ 21.0%	+ 7.9%	6.2	- 41.0%	+ 8.4%	97	+ 86.5%	0.0%
\$300,001 and Above	332	- 10.5%	+ 0.9%	4.4	- 47.0%	- 10.2%	88	+ 57.1%	+ 3.5%
Total	1,334	+ 1.2%	+ 11.4%	6.1	- 29.1%	+ 9.0%	255	+ 25.0%	- 0.4%

Showings

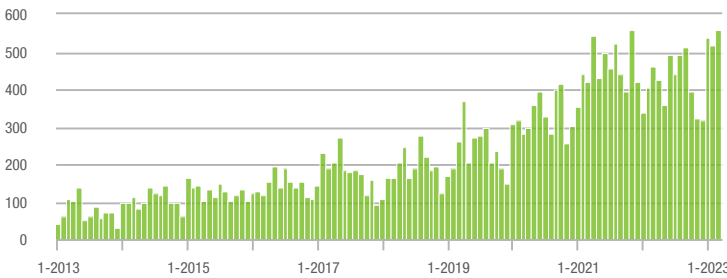
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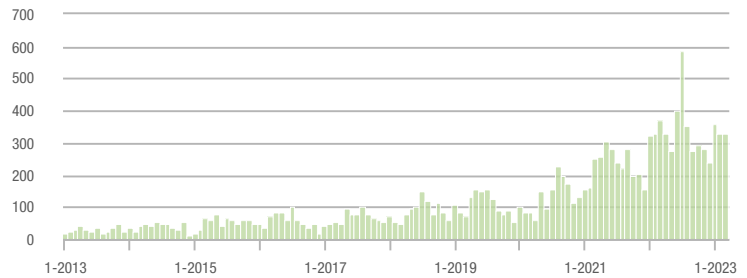
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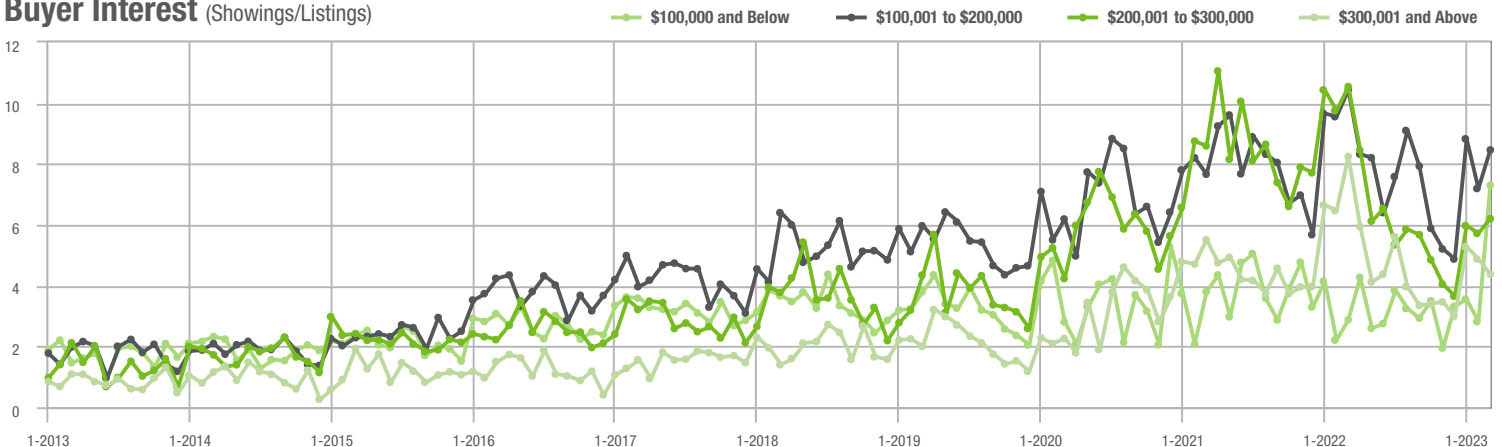
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

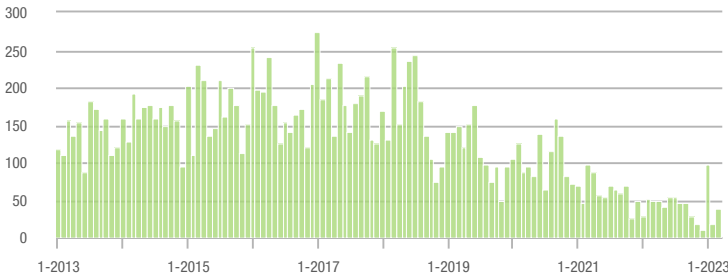


Stanly County, NC

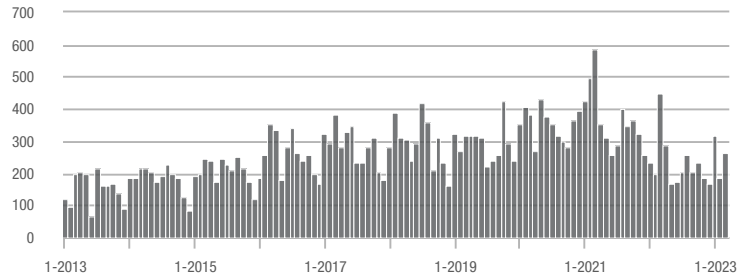
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	38	- 22.4%	+ 100.0%	3.4	+ 47.8%	+ 105.7%	17	- 46.9%	- 19.0%
\$100,001 to \$200,000	261	- 41.7%	+ 38.8%	7.5	- 11.8%	+ 65.6%	44	- 34.3%	- 12.0%
\$200,001 to \$300,000	250	- 12.9%	- 41.5%	3.7	- 46.4%	- 34.5%	79	+ 75.6%	- 11.2%
\$300,001 and Above	555	+ 90.1%	+ 62.8%	5.4	- 10.0%	+ 50.9%	129	+ 81.7%	+ 2.4%
Total	1,104	+ 2.6%	+ 13.2%	5.1	- 22.7%	+ 15.9%	269	+ 25.1%	- 5.9%

Showings

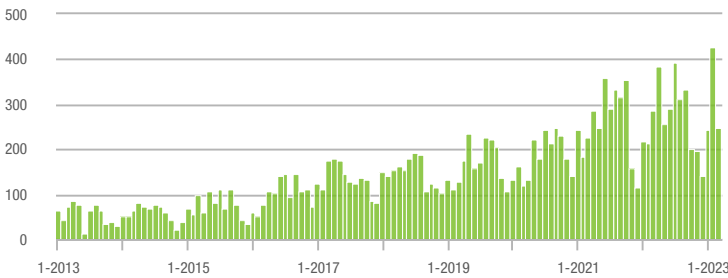
\$100,000 and Below



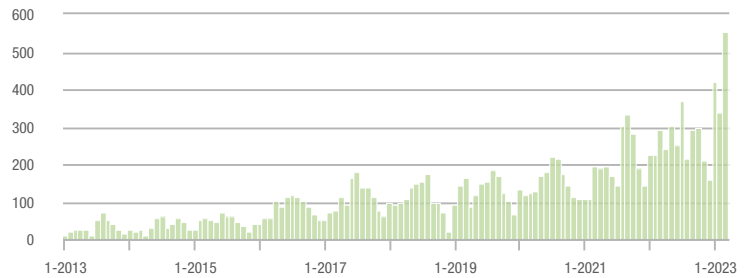
\$100,001 to \$200,000



\$200,001 to \$300,000

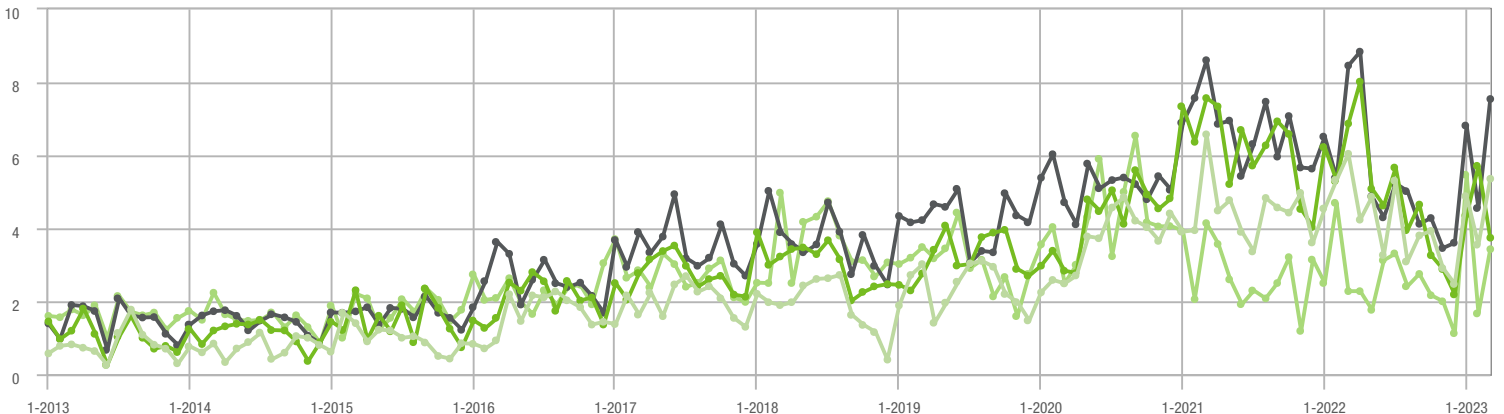


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below
 — \$100,001 to \$200,000
 — \$200,001 to \$300,000
 — \$300,001 and Above

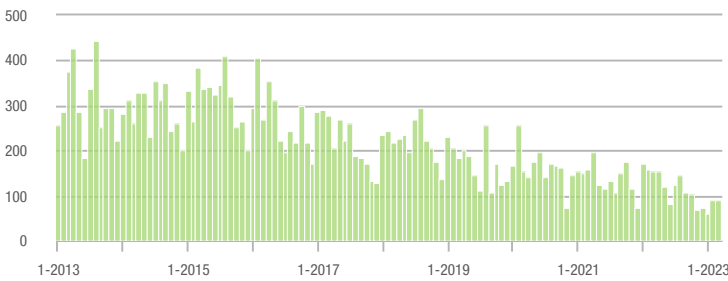


Statesville, NC

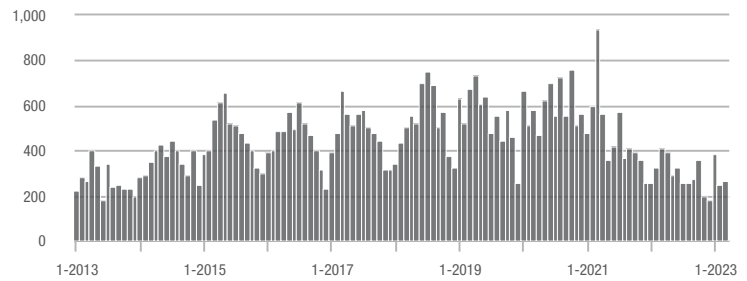
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	88	- 42.9%	- 3.3%	1.8	- 18.2%	- 29.1%	74	- 45.2%	+ 8.8%
\$100,001 to \$200,000	268	- 35.3%	+ 8.5%	7.5	- 27.9%	+ 25.8%	45	- 22.4%	- 16.7%
\$200,001 to \$300,000	673	- 4.8%	+ 2.1%	7.9	- 4.8%	+ 9.8%	95	+ 5.6%	- 8.7%
\$300,001 and Above	411	+ 24.9%	+ 9.9%	3.6	- 42.9%	+ 15.2%	147	+ 98.6%	- 0.7%
Total	1,440	- 10.2%	+ 5.0%	5.3	- 19.7%	+ 6.6%	361	+ 1.1%	- 3.5%

Showings

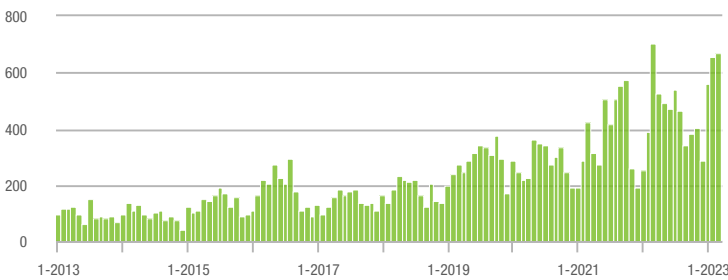
\$100,000 and Below



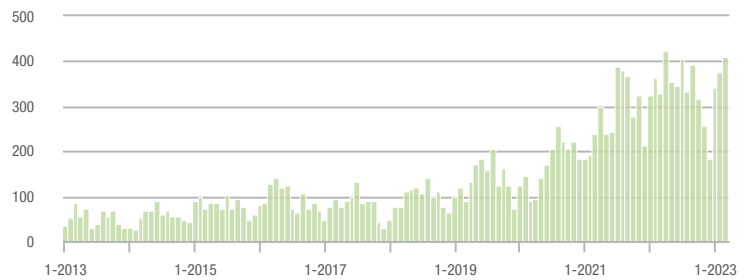
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

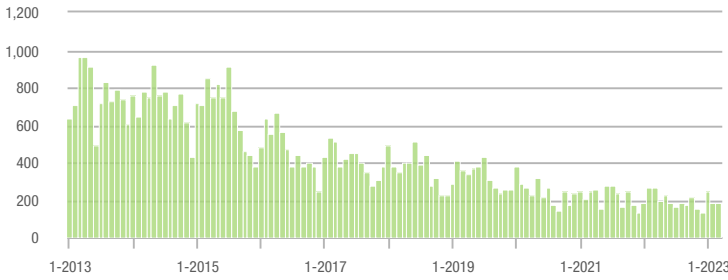


Union County, NC

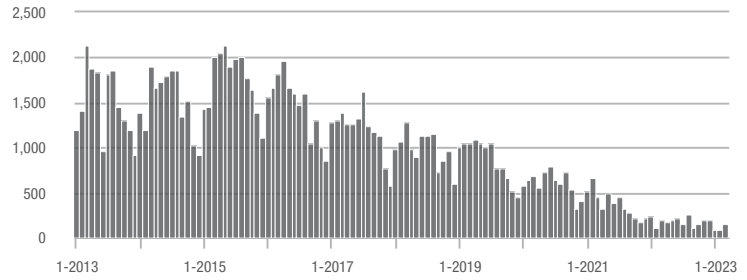
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	181	- 32.0%	- 3.2%	2.0	- 31.0%	- 16.6%	88	- 13.7%	- 3.3%
\$100,001 to \$200,000	160	- 20.0%	+ 83.9%	6.9	+ 3.0%	+ 90.4%	31	- 35.4%	- 8.8%
\$200,001 to \$300,000	494	- 44.6%	- 28.4%	8.1	- 43.0%	- 17.0%	70	- 13.6%	- 17.6%
\$300,001 and Above	3,931	- 29.2%	+ 14.6%	8.2	- 46.8%	+ 4.7%	540	+ 21.6%	+ 5.1%
Total	4,766	- 31.0%	+ 8.5%	7.4	- 42.2%	+ 2.4%	729	+ 8.0%	+ 0.7%

Showings

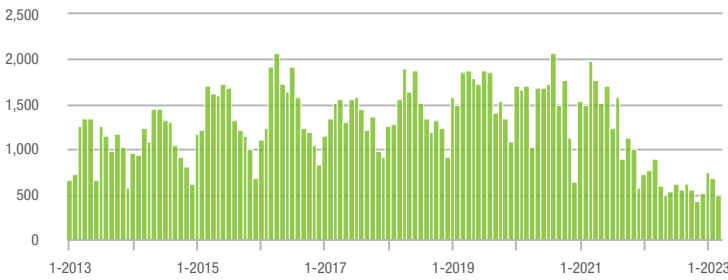
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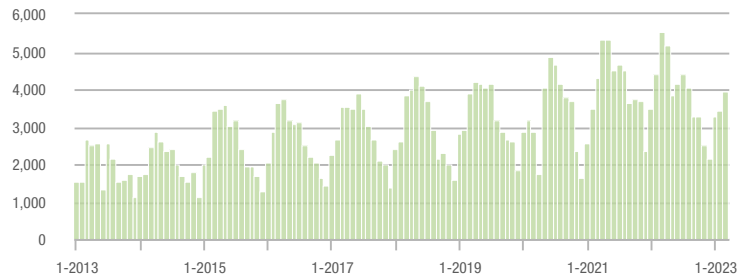
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



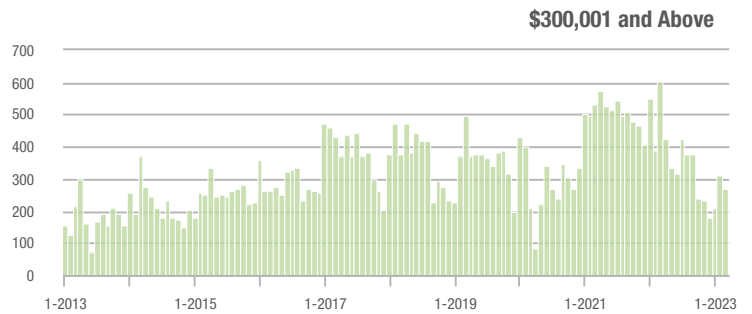
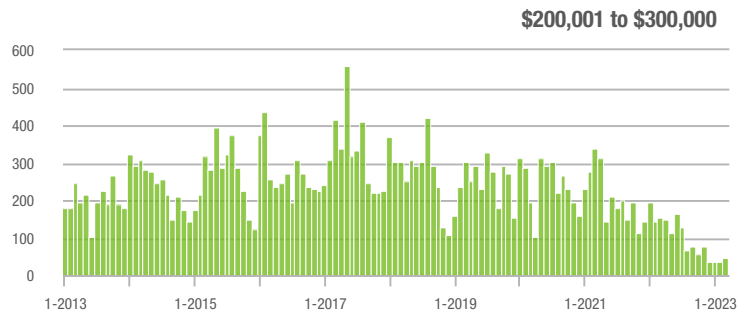
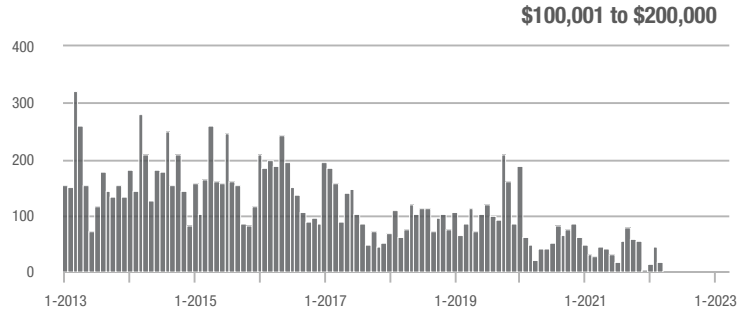
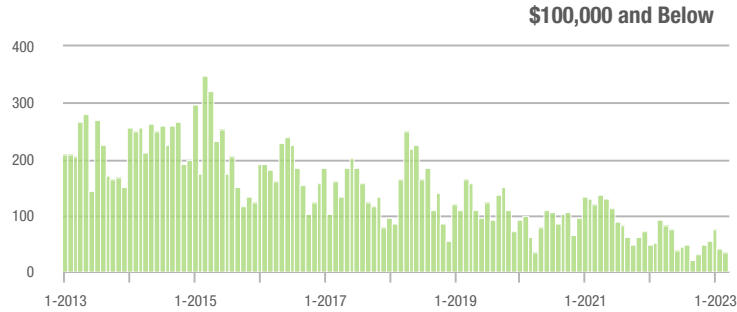
Buyer Interest (Showings/Listings)



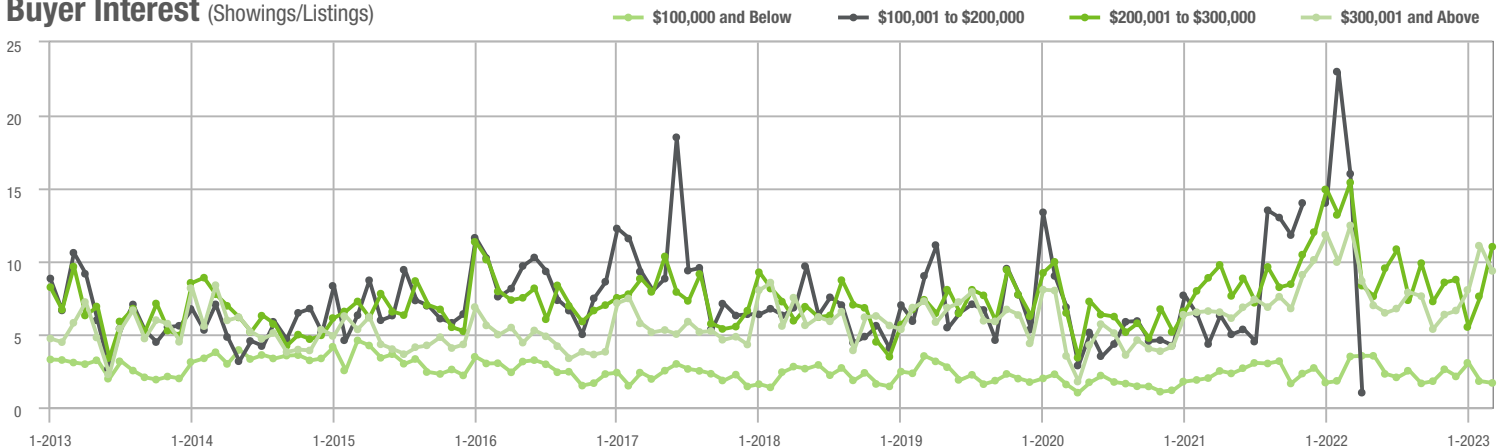
Uptown Charlotte

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	33	- 64.9%	- 19.5%	1.7	- 51.4%	- 6.9%	20	- 39.4%	- 16.7%
\$100,001 to \$200,000	0	- 100.0%	0.0%	0.0	- 100.0%	0.0%	0	- 100.0%	0.0%
\$200,001 to \$300,000	44	- 71.4%	+ 15.8%	11.0	- 28.6%	+ 44.7%	4	- 60.0%	- 20.0%
\$300,001 and Above	271	- 55.2%	- 12.6%	9.3	- 25.6%	- 15.6%	29	- 42.0%	+ 3.6%
Total	348	- 60.0%	- 10.5%	7.1	- 30.4%	- 3.6%	53	- 43.6%	- 7.0%

Showings



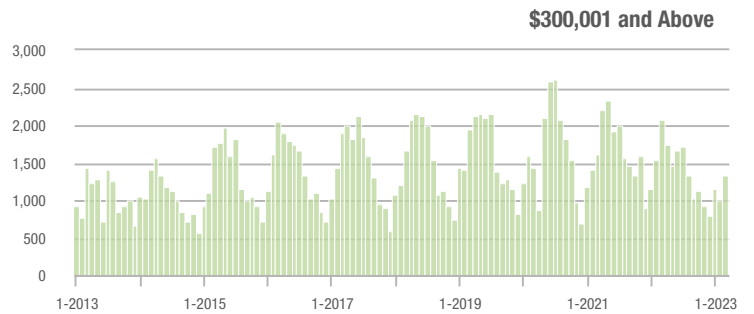
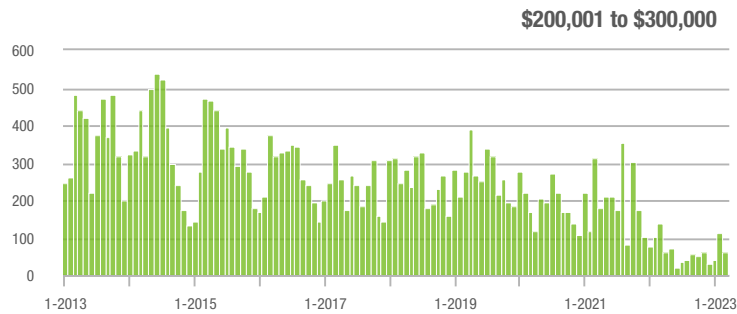
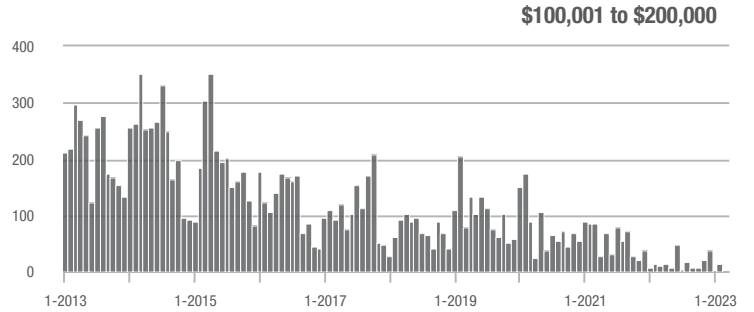
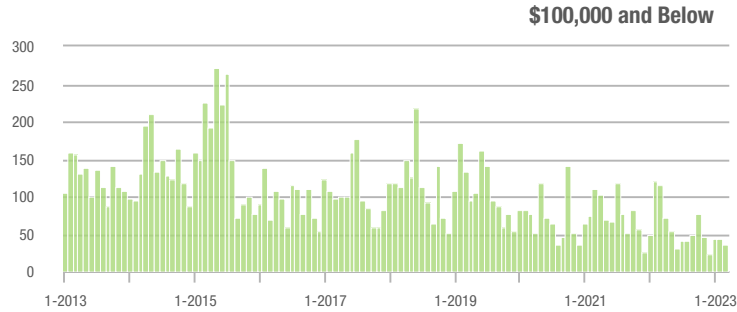
Buyer Interest (Showings/Listings)



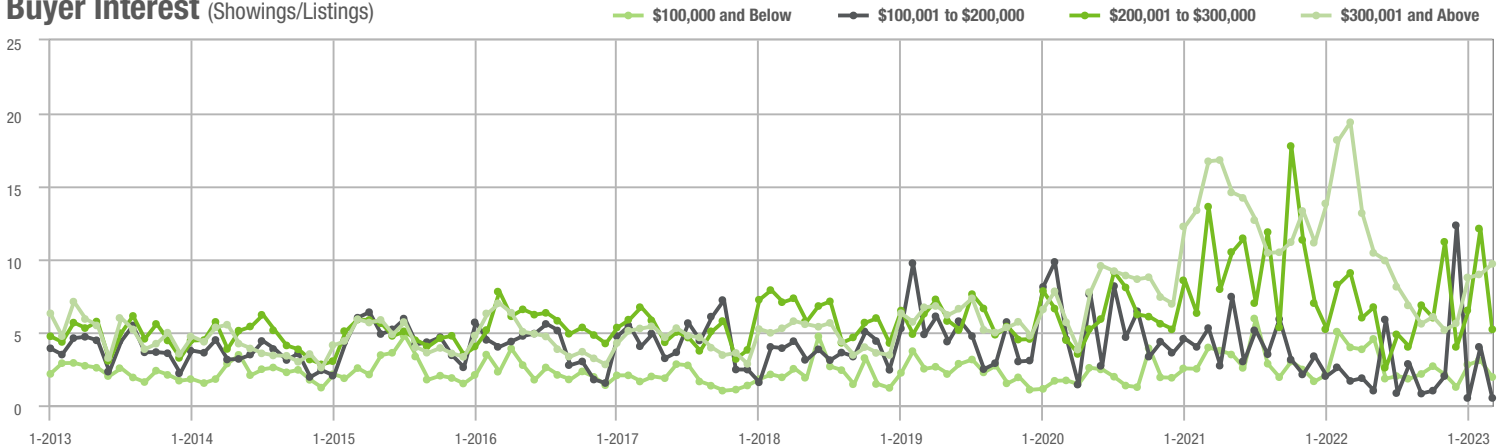
Waxhaw, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	35	- 69.8%	- 18.6%	1.9	- 52.5%	- 37.3%	18	- 40.0%	0.0%
\$100,001 to \$200,000	1	- 90.0%	- 91.7%	0.5	- 70.6%	- 87.5%	4	- 55.6%	- 20.0%
\$200,001 to \$300,000	59	- 57.6%	- 47.8%	5.2	- 42.9%	- 57.1%	14	- 36.4%	0.0%
\$300,001 and Above	1,342	- 35.6%	+ 35.0%	9.7	- 50.0%	+ 8.1%	145	+ 18.9%	+ 18.9%
Total	1,437	- 38.9%	+ 23.7%	8.6	- 42.7%	+ 0.5%	181	- 1.1%	+ 13.8%

Showings



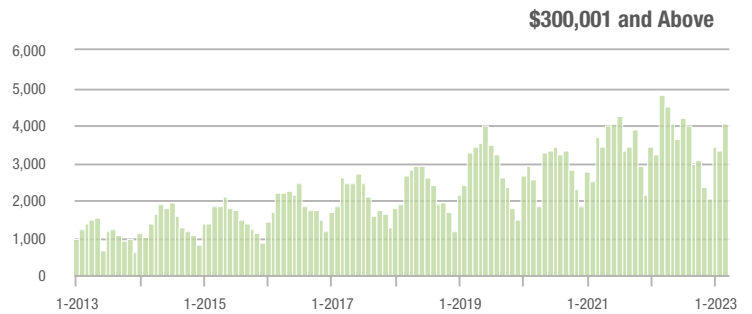
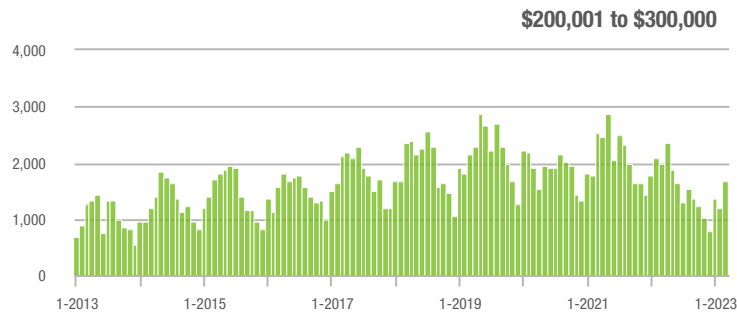
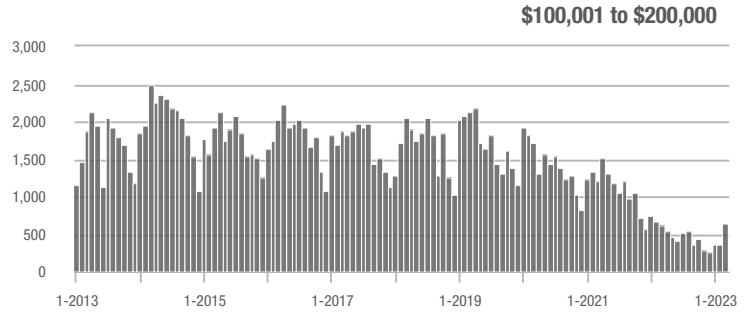
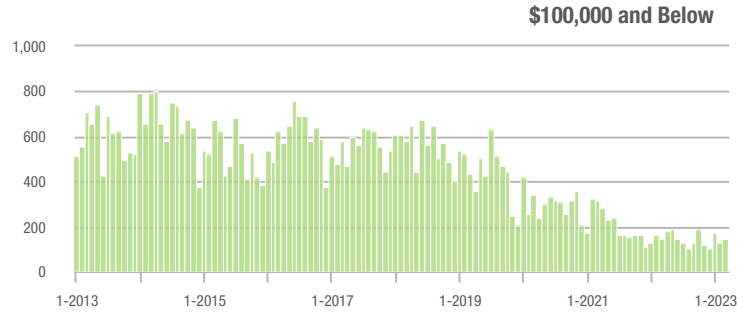
Buyer Interest (Showings/Listings)



York County, SC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change	March 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	142	- 1.4%	+ 7.6%	2.0	- 9.1%	- 2.6%	86	- 14.9%	- 5.5%
\$100,001 to \$200,000	642	+ 5.6%	+ 74.9%	10.7	+ 21.6%	+ 59.5%	78	- 17.0%	+ 2.6%
\$200,001 to \$300,000	1,679	- 15.2%	+ 40.7%	10.1	- 29.9%	+ 27.1%	178	+ 17.1%	+ 9.2%
\$300,001 and Above	4,064	- 15.3%	+ 21.2%	8.9	- 34.6%	+ 13.5%	510	+ 25.3%	+ 4.1%
Total	6,527	- 13.3%	+ 29.4%	8.7	- 28.7%	+ 20.3%	852	+ 13.0%	+ 3.9%

Showings



Buyer Interest (Showings/Listings)

