



## **Showing Statistics**

MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Alexander County, NC	514	7.7	90
Anson County, NC	147	3.1	57
Cabarrus County, NC	10,298	19.3	578
Charlotte MSA	98,492	16.0	6,882
Chester County, SC	364	4.5	97
Chesterfield County, SC	47	1.9	25
Cleveland County, NC	1,321	8.4	202
City of Charlotte, NC	38,875	17.6	2,352
Concord, NC	6,887	21.5	342
Davidson, NC	1,135	13.4	94
Denver, NC	1,144	10.0	138
Fort Mill, SC	4,177	20.6	217
Gaston County, NC	6,930	13.2	598
Gastonia, NC	3,380	14.7	251
Huntersville, NC	3,676	17.2	234
Iredell County, NC	5,851	9.8	758
Kannapolis, NC	1,654	13.6	134
Lake Norman	4,692	10.5	562
Lake Wylie	2,788	11.8	308
Lancaster County, SC	3,293	12.1	329
Lincoln County, NC	2,243	9.4	315
Lincolnton, NC	818	9.6	119
Matthews, NC	3,249	24.9	144
Mecklenburg County, NC	47,880	17.4	2,939
Monroe, NC	2,272	12.1	211
Montgomery County, NC	430	3.9	169
Mooresville, NC	4,054	11.5	408
Rock Hill, SC	4,694	19.0	279
Salisbury, NC	2,019	9.5	252
Stanly County, NC	1,075	7.0	197
Statesville, NC	1,360	7.8	257
Union County, NC	11,151	17.5	723
Uptown Charlotte	879	7.8	115
Waxhaw, NC	4,082	19.8	231
York County, SC	12,736	17.2	851





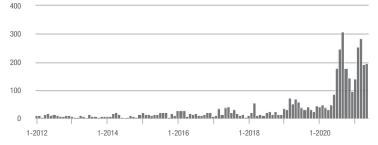
## **Alexander County, NC**

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	46	- 13.2%	+ 39.4%	3.4	- 10.5%	+ 134.3%	24	- 44.2%	- 25.0%	
\$100,001 to \$200,000	196	+ 300.0%	+ 2.1%	10.3	+ 164.1%	+ 20.7%	23	0.0%	- 17.9%	
\$200,001 to \$300,000	142	+ 283.8%	+ 63.2%	7.4	+ 105.6%	+ 50.2%	22	+ 57.1%	+ 10.0%	
\$300,001 and Above	130	+ 319.4%	+ 195.5%	8.5	+ 203.6%	+ 135.2%	21	+ 16.7%	+ 31.3%	
Total	514	+ 202.4%	+ 44.4%	7.7	+ 120.0%	+ 54.4%	90	- 8.2%	- 6.3%	

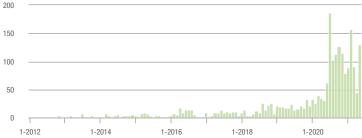
### **Showings**



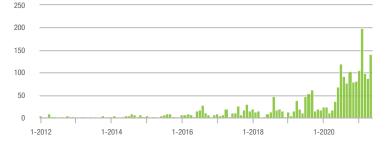


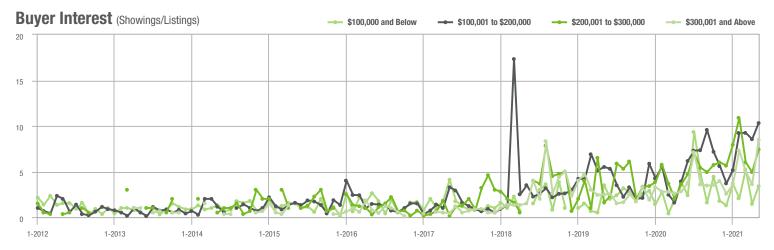






### \$200,001 to \$300,000









## **Anson County, NC**

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	29	- 50.0%	- 49.1%	0.9	- 67.9%	- 63.2%	27	- 43.8%	- 27.0%	
\$100,001 to \$200,000	69	+ 13.1%	+ 40.8%	4.8	+ 33.3%	+ 32.4%	15	- 40.0%	0.0%	
\$200,001 to \$300,000	33	+ 1,000.0%	+ 37.5%	3.3	+ 230.0%	+ 0.4%	10	+ 42.9%	+ 42.9%	
\$300,001 and Above	16	+ 433.3%	- 11.1%	4.0	+ 300.0%	- 25.0%	5	- 44.4%	+ 25.0%	
Total	147	+ 17.6%	- 0.7%	3.1	+ 6.9%	- 3.7%	57	- 36.0%	- 9.5%	

### **Showings**

70

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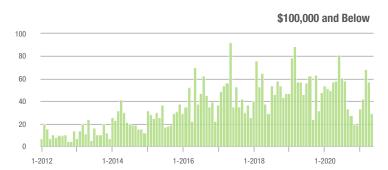
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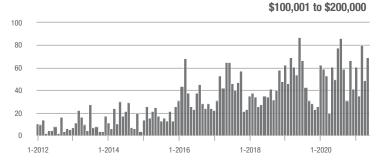
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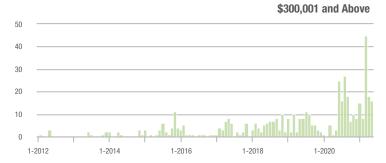
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1-2012







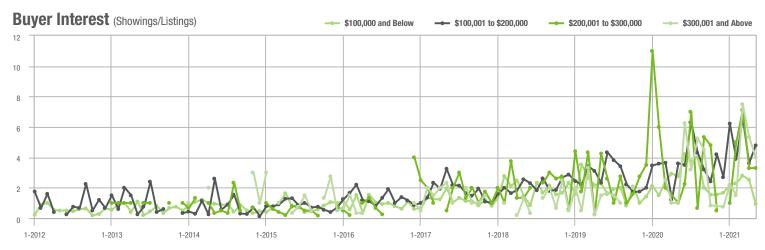


1-2018

1-2020

1-2016

1-2014



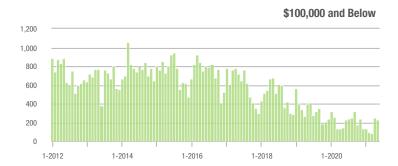


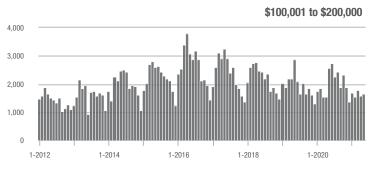


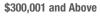
## **Cabarrus County, NC**

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	229	+ 59.0%	- 6.1%	8.3	+ 124.3%	+ 3.7%	35	- 50.0%	- 16.7%	
\$100,001 to \$200,000	1,658	- 35.5%	+ 5.3%	15.4	+ 22.2%	- 8.7%	114	- 51.1%	+ 10.7%	
\$200,001 to \$300,000	4,103	+ 54.1%	+ 12.8%	23.1	+ 111.9%	- 4.5%	185	- 31.2%	+ 17.1%	
\$300,001 and Above	4,308	+ 69.2%	- 15.2%	19.6	+ 142.0%	- 9.9%	244	- 37.9%	- 7.2%	
Total	10,298	+ 30.0%	- 2.3%	19.3	+ 94.9%	- 6.6%	578	- 40.1%	+ 2.1%	

### Showings

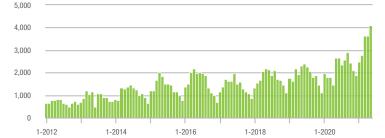








### \$200,001 to \$300,000









## **Charlotte MSA**

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	1,726	- 12.4%	- 3.8%	4.7	+ 30.6%	+ 8.1%	554	- 51.2%	- 14.2%	
\$100,001 to \$200,000	13,955	- 25.9%	- 9.0%	14.7	+ 32.4%	- 11.5%	1,044	- 47.9%	+ 0.1%	
\$200,001 to \$300,000	31,665	+ 16.3%	- 6.8%	20.9	+ 88.3%	- 7.1%	1,627	- 41.2%	- 1.0%	
\$300,001 and Above	51,146	+ 38.8%	- 12.2%	15.3	+ 88.9%	- 13.5%	3,657	- 34.5%	- 0.5%	
Total	98,492	+ 16.0%	- 9.9%	16.0	+ 73.9%	- 10.4%	6,882	- 40.1%	- 1.8%	

40,000

30,000

70,000 60,000

50,000 40,000

30,000 20,000

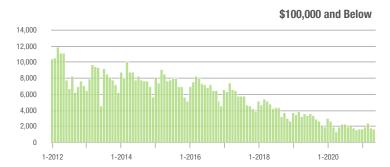
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### Showings







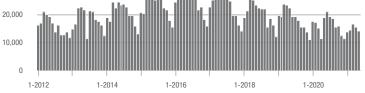
Current as of June 5, 2021. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2021 ShowingTime.

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\$100,001 to \$200,000

\$300,001 and Above

1-2020



1-2018

1-2016

¢200.001 to ¢200.000





\$100,001 to \$200,000

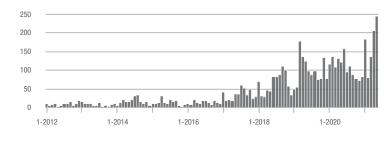
## **Chester County, SC**

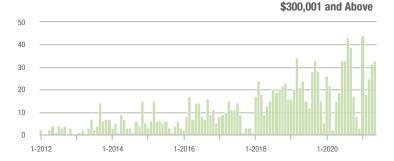
	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	58	- 26.6%	- 48.2%	2.0	- 39.4%	- 28.6%	41	0.0%	- 26.8%	
\$100,001 to \$200,000	243	+ 102.5%	+ 18.0%	6.5	+ 80.6%	- 5.1%	38	- 5.0%	+ 15.2%	
\$200,001 to \$300,000	30	+ 25.0%	- 54.5%	3.5	+ 75.0%	- 56.9%	10	- 16.7%	0.0%	
\$300,001 and Above	33	+ 73.7%	+ 6.5%	4.6	+ 206.7%	- 11.5%	8	- 46.7%	+ 14.3%	
Total	364	+ 50.4%	- 12.3%	4.5	+ 55.2%	- 10.6%	97	- 10.2%	- 8.5%	

300

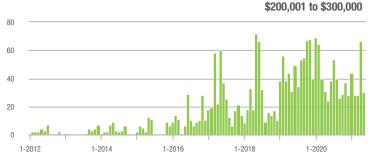
### **Showings**

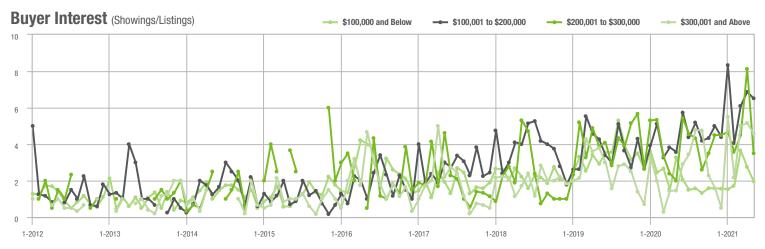
















\$100,001 to \$200,000

## **Chesterfield County, SC**

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	8	- 55.6%	0.0%	2.0	0.0%	- 25.0%	7	- 72.0%	0.0%	
\$100,001 to \$200,000	22	- 21.4%	- 24.1%	2.0	- 13.0%	- 56.5%	10	- 33.3%	+ 25.0%	
\$200,001 to \$300,000	17	+ 750.0%	+ 325.0%	1.7	+ 70.0%	+ 11.1%	8	+ 60.0%	+ 100.0%	
\$300,001 and Above	0	0.0%	- 100.0%	0.0	0.0%	- 100.0%	0	0.0%	- 100.0%	
Total	47	- 2.1%	+ 9.3%	1.9	- 9.5%	- 37.0%	25	- 44.4%	+ 19.0%	

### **Showings**

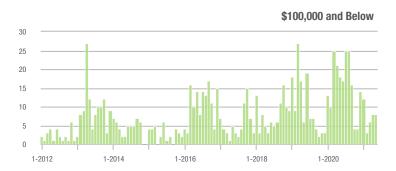
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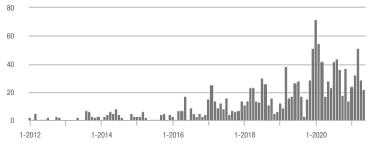
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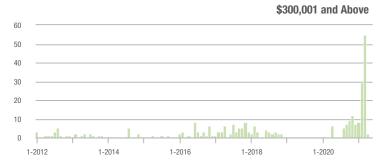
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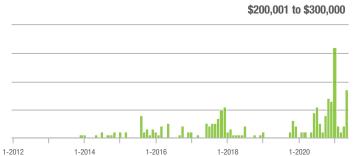
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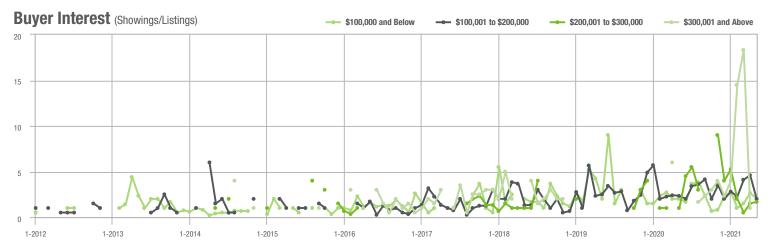
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## **Cleveland County, NC**

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	107	- 38.2%	- 39.9%	3.1	- 16.2%	- 41.0%	63	- 37.0%	- 8.7%	
\$100,001 to \$200,000	630	+ 19.5%	- 10.1%	10.8	+ 31.7%	- 7.9%	62	- 24.4%	- 4.6%	
\$200,001 to \$300,000	401	+ 133.1%	+ 26.5%	10.5	+ 118.8%	+ 26.9%	43	- 4.4%	- 2.3%	
\$300,001 and Above	183	+ 27.1%	+ 96.8%	6.3	+ 53.7%	+ 33.9%	34	- 32.0%	+ 41.7%	
Total	1,321	+ 30.0%	+ 2.5%	8.4	+ 50.0%	- 2.2%	202	- 27.1%	0.0%	

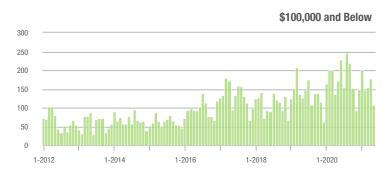
### **Showings**

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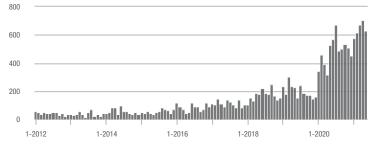
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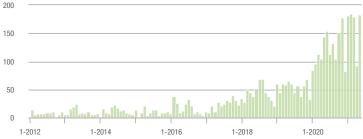
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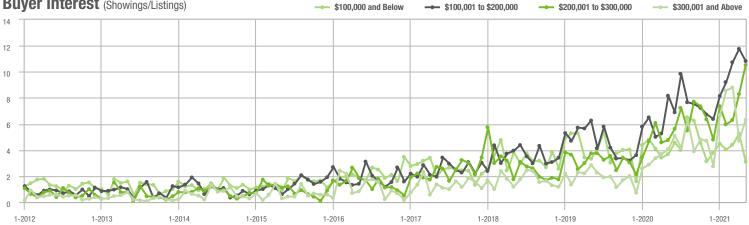


\$300,001 and Above













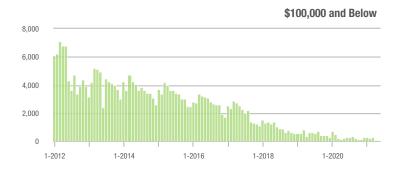
## **City of Charlotte, NC**

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	75	- 65.9%	- 21.9%	2.5	- 34.2%	- 15.4%	38	- 60.8%	- 11.6%	
\$100,001 to \$200,000	4,444	- 37.9%	- 9.3%	20.6	+ 44.1%	- 10.6%	227	- 57.9%	0.0%	
\$200,001 to \$300,000	13,783	+ 9.5%	- 10.4%	25.1	+ 93.1%	- 4.9%	572	- 45.5%	- 6.4%	
\$300,001 and Above	20,573	+ 31.0%	- 18.6%	14.5	+ 64.8%	- 15.4%	1,515	- 27.2%	- 4.9%	
Total	38,875	+ 9.0%	- 14.8%	17.6	+ 61.5%	- 11.4%	2,352	- 37.6%	- 4.9%	

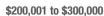
17,500 15,000

12,500

### Showings



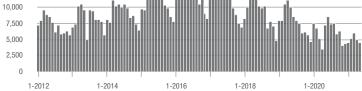


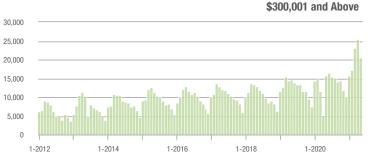




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\$100,001 to \$200,000





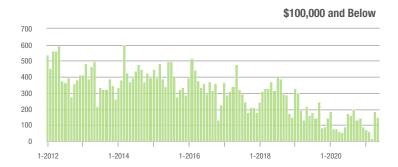


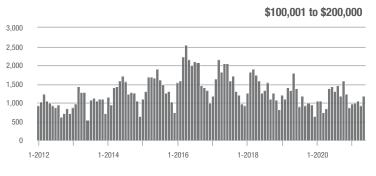


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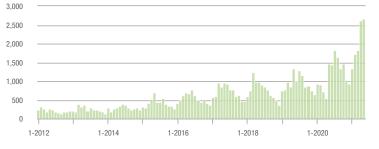
	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	148	+ 174.1%	- 19.1%	9.7	+ 259.3%	+ 1.6%	20	- 44.4%	- 23.1%	
\$100,001 to \$200,000	1,180	- 14.9%	+ 27.7%	19.2	+ 42.2%	+ 4.2%	65	- 44.9%	+ 18.2%	
\$200,001 to \$300,000	2,895	+ 67.8%	+ 3.6%	26.6	+ 139.6%	- 14.5%	112	- 32.1%	+ 21.7%	
\$300,001 and Above	2,664	+ 83.2%	+ 2.3%	19.7	+ 155.8%	+ 2.3%	145	- 35.8%	- 4.6%	
Total	6,887	+ 49.1%	+ 5.9%	21.5	+ 117.2%	- 2.6%	342	- 37.2%	+ 5.2%	

### Showings

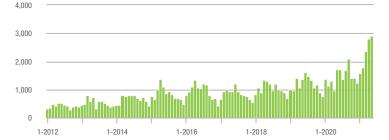




\$300,001 and Above



\$200,001 to \$300,000









\$100,001 to \$200,000

1-2020

\$300,001 and Above

## **Davidson, NC**

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	0	0.0%	0.0%	0.0	0.0%	0.0%	0	- 100.0%	0.0%	
\$100,001 to \$200,000	2	- 95.7%	- 92.6%	0.7	- 84.8%	- 87.7%	3	- 70.0%	- 40.0%	
\$200,001 to \$300,000	105	- 52.5%	+ 41.9%	13.1	+ 36.5%	- 11.3%	11	- 56.0%	+ 37.5%	
\$300,001 and Above	1,028	+ 29.0%	- 14.1%	13.9	+ 101.4%	- 24.4%	80	- 46.3%	+ 6.7%	
Total	1,135	+ 6.7%	- 12.6%	13.4	+ 86.1%	- 22.6%	94	- 49.5%	+ 6.8%	

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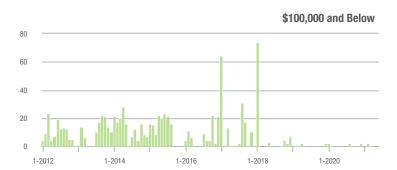
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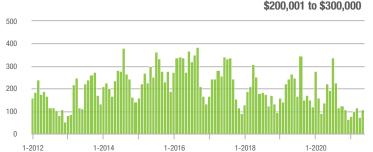
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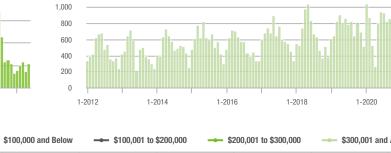
1-2012

### **Showings**





### \$200,001 to \$300,000



1-2016

1-2018

1-2014







## **Denver, NC**

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	65	+ 75.7%	+ 38.3%	5.2	+ 300.0%	+ 166.1%	24	- 48.9%	- 27.3%	
\$100,001 to \$200,000	16	- 84.8%	- 89.3%	3.2	- 66.0%	- 82.8%	5	- 72.2%	- 44.4%	
\$200,001 to \$300,000	185	- 54.4%	- 19.6%	15.4	+ 73.0%	- 16.7%	12	- 77.4%	- 7.7%	
\$300,001 and Above	878	+ 14.5%	- 9.8%	10.3	+ 83.9%	+ 0.8%	97	- 48.4%	- 11.8%	
Total	1,144	- 13.0%	- 18.3%	10.0	+ 63.9%	- 2.6%	138	- 54.9%	- 16.4%	

### **Showings**

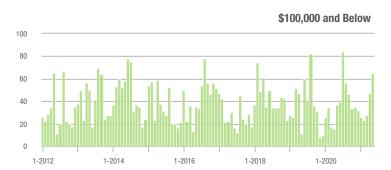
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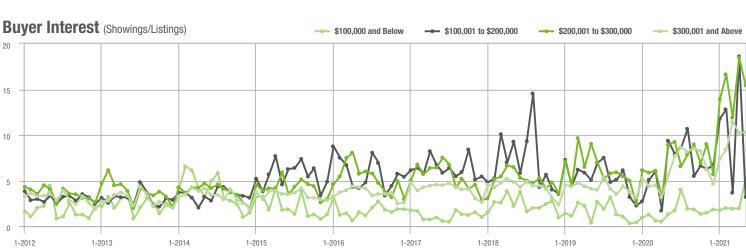
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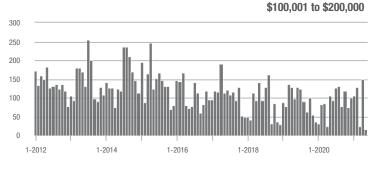




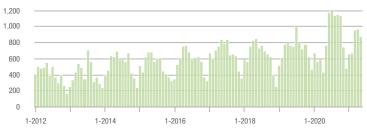
### \$200,001 to \$300,000



1.400



\$300,001 and Above







## Fort Mill, SC

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	10	+ 25.0%	- 70.6%	2.5	+ 78.6%	- 48.5%	4	- 42.9%	- 42.9%	
\$100,001 to \$200,000	126	- 54.7%	- 35.1%	10.5	+ 25.0%	- 18.0%	14	- 67.4%	- 17.6%	
\$200,001 to \$300,000	1,198	+ 57.8%	+ 81.2%	21.9	+ 93.8%	+ 42.2%	53	- 23.2%	+ 23.3%	
\$300,001 and Above	2,843	+ 67.8%	+ 16.3%	21.5	+ 159.0%	+ 2.3%	146	- 39.7%	+ 13.2%	
Total	4,177	+ 52.5%	+ 25.3%	20.6	+ 131.5%	+ 12.1%	217	- 39.9%	+ 10.7%	

### **Showings**

30

25

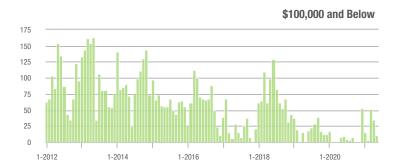
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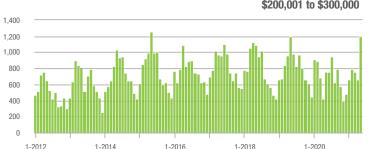
15

10

5

0

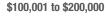


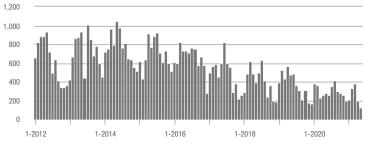


### \$200,001 to \$300,000

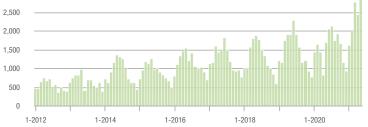


3,000





\$300,001 and Above



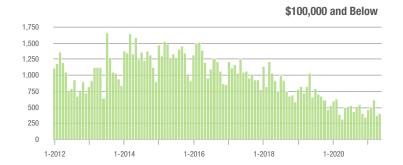


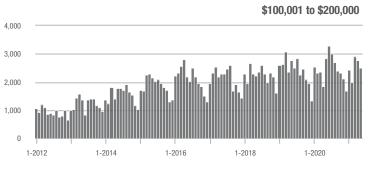


## **Gaston County, NC**

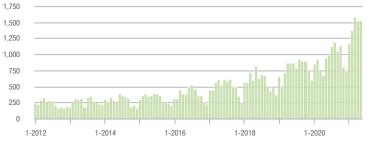
	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	398	- 18.6%	+ 5.3%	5.2	+ 8.3%	+ 8.9%	114	- 47.7%	- 13.6%	
\$100,001 to \$200,000	2,504	- 11.5%	- 9.4%	15.3	+ 44.3%	- 14.7%	173	- 42.3%	+ 3.6%	
\$200,001 to \$300,000	2,499	+ 14.2%	+ 7.7%	17.2	+ 83.0%	- 7.3%	154	- 42.8%	+ 14.1%	
\$300,001 and Above	1,529	+ 62.5%	+ 0.4%	10.6	+ 79.7%	- 9.2%	157	- 24.5%	+ 4.0%	
Total	6,930	+ 7.5%	- 0.8%	13.2	+ 55.3%	- 8.0%	598	- 39.9%	+ 2.2%	

### Showings

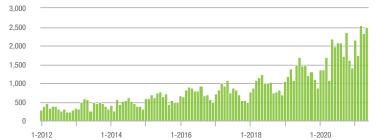








### \$200,001 to \$300,000







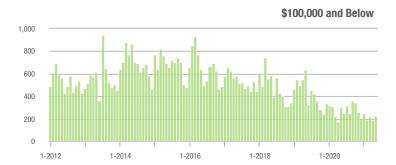


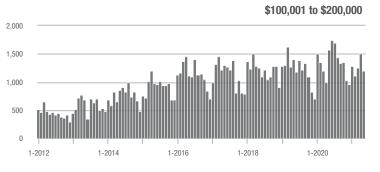
## Gastonia, NC

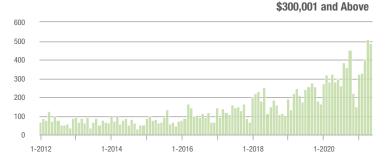
	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	221	- 25.6%	+ 18.8%	9.5	+ 66.7%	+ 42.4%	32	- 59.5%	- 17.9%	
\$100,001 to \$200,000	1,196	- 24.3%	- 20.5%	14.6	+ 28.1%	- 28.9%	86	- 45.6%	+ 11.7%	
\$200,001 to \$300,000	1,474	+ 39.8%	+ 42.8%	18.2	+ 76.7%	- 17.4%	83	- 23.9%	+ 66.0%	
\$300,001 and Above	489	+ 74.6%	- 3.6%	10.9	+ 81.7%	- 6.1%	50	- 16.7%	+ 2.0%	
Total	3,380	+ 5.3%	+ 4.7%	14.7	+ 54.7%	- 13.4%	251	- 38.2%	+ 16.7%	

### Showings

1,750 1,500







## \$200,001 to \$300,000









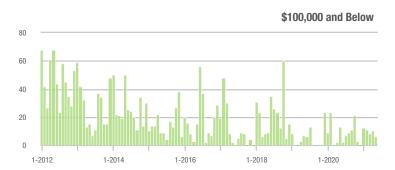
## Huntersville, NC

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	6	- 53.8%	- 40.0%	0.7	- 70.8%	- 64.3%	9	- 18.2%	+ 28.6%	
\$100,001 to \$200,000	21	- 76.7%	- 64.4%	3.5	- 64.6%	- 76.3%	6	- 57.1%	+ 50.0%	
\$200,001 to \$300,000	790	- 24.7%	+ 28.2%	20.8	+ 74.8%	- 1.5%	43	- 57.8%	+ 22.9%	
\$300,001 and Above	2,859	+ 24.5%	- 21.0%	17.5	+ 101.1%	- 26.2%	176	- 43.0%	+ 3.5%	
Total	3,676	+ 6.6%	- 14.6%	17.2	+ 83.0%	- 24.3%	234	- 46.3%	+ 8.3%	

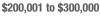
1,200

4.000

### **Showings**

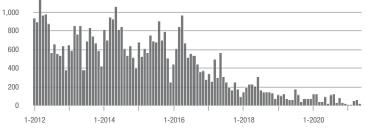


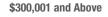


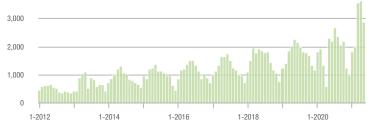
















## **Iredell County, NC**

Total Showings			(	Buyer Inte Showings/L		Managed Listings			
Price Range	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	161	- 30.0%	- 47.4%	2.7	- 6.9%	- 35.4%	130	- 44.4%	- 17.7%
\$100,001 to \$200,000	969	- 26.4%	- 18.3%	10.1	+ 26.3%	- 11.7%	117	- 42.4%	- 8.6%
\$200,001 to \$300,000	1,325	- 6.3%	- 20.7%	12.2	+ 54.4%	- 10.9%	124	- 50.0%	- 10.1%
\$300,001 and Above	3,396	- 12.2%	- 26.4%	10.1	+ 34.7%	- 29.4%	387	- 43.4%	- 0.5%
Total	5,851	- 14.3%	- 24.7%	9.8	+ 34.2%	- 22.1%	758	- 44.6%	- 6.8%

2,000

1,500

1,000

500

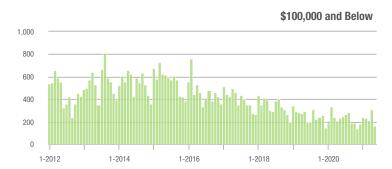
0

5.000

1-2012

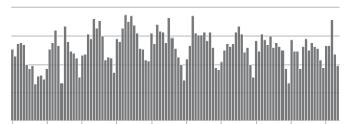
1-2014

### Showings









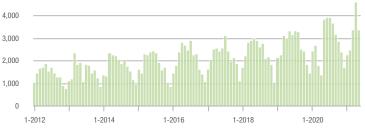


1-2018



1-2020

\$100,001 to \$200,000



1-2016

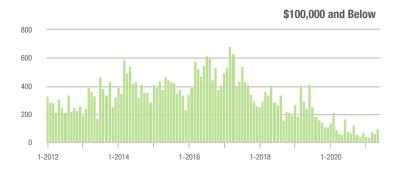


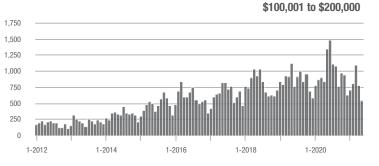


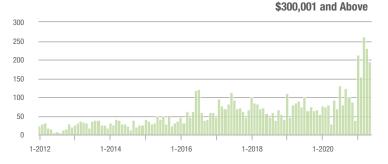
## Kannapolis, NC

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	96	+ 74.5%	+ 54.8%	7.8	+ 105.3%	+ 23.7%	16	- 38.5%	+ 23.1%	
\$100,001 to \$200,000	538	- 60.2%	- 31.2%	11.7	- 3.3%	- 26.2%	47	- 59.1%	- 6.0%	
\$200,001 to \$300,000	825	+ 115.4%	+ 22.6%	16.9	+ 111.3%	+ 15.5%	53	- 10.2%	+ 6.0%	
\$300,001 and Above	195	+ 112.0%	- 15.9%	13.0	+ 176.6%	- 9.6%	18	- 33.3%	- 5.3%	
Total	1,654	- 12.2%	- 5.4%	13.6	+ 38.8%	- 6.4%	134	- 41.0%	+ 1.5%	

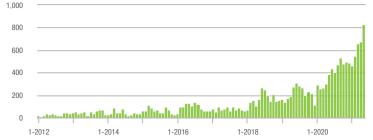
### Showings







\$200,001 to \$300,000





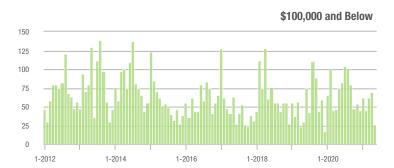


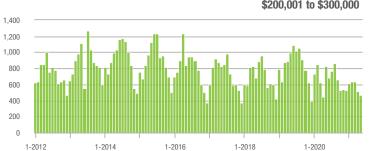


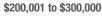
## Lake Norman

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	26	- 65.3%	- 62.3%	0.5	- 64.3%	- 57.5%	74	- 52.3%	- 15.9%	
\$100,001 to \$200,000	44	- 84.3%	- 87.5%	3.7	- 36.2%	- 75.1%	23	- 73.6%	- 36.1%	
\$200,001 to \$300,000	468	- 43.1%	- 9.7%	10.7	+ 33.8%	- 16.9%	50	- 64.3%	+ 6.4%	
\$300,001 and Above	4,154	- 13.7%	- 16.8%	11.4	+ 56.2%	- 19.5%	415	- 50.8%	+ 0.2%	
Total	4,692	- 21.7%	- 20.9%	10.5	+ 50.0%	- 20.6%	562	- 54.1%	- 3.9%	

### **Showings**

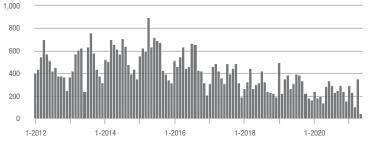


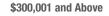


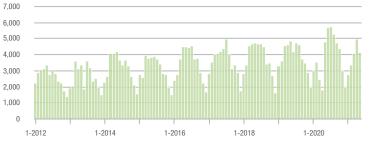
















\$100,001 to \$200,000

1-2020

\$300,001 and Above

1-2020

1-2018

1-2018

## Lake Wylie

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	51	+ 37.8%	+ 37.8%	1.1	+ 57.1%	+ 7.7%	44	- 43.6%	- 8.3%	
\$100,001 to \$200,000	82	- 47.1%	+ 28.1%	5.7	- 26.9%	+ 29.8%	25	- 43.2%	- 7.4%	
\$200,001 to \$300,000	122	- 84.4%	- 67.4%	6.1	- 38.4%	- 60.3%	33	- 73.2%	- 21.4%	
\$300,001 and Above	2,533	+ 29.3%	+ 11.6%	13.6	+ 94.3%	- 1.1%	206	- 41.6%	+ 5.6%	
Total	2,788	- 4.9%	+ 1.6%	11.8	+ 61.6%	- 5.2%	308	- 48.5%	- 1.3%	

600 500

400

300

1,500

1,000

500

0

1-2012

### Showings





### 



Current as of June 5, 2021. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2021 ShowingTime.

1-2016

1-2014

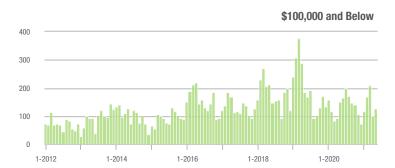




## Lancaster County, SC

	Total Showings				Buyer Inte Showings/L		Managed Listings			
Price Range	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	125	- 16.1%	+ 27.6%	4.5	+ 40.6%	+ 49.4%	45	- 45.1%	- 13.5%	
\$100,001 to \$200,000	513	+ 5.6%	+ 8.7%	8.9	+ 34.8%	+ 8.8%	66	- 33.3%	- 1.5%	
\$200,001 to \$300,000	689	+ 13.3%	- 14.2%	11.1	+ 58.6%	- 16.2%	67	- 35.6%	0.0%	
\$300,001 and Above	1,966	+ 24.1%	- 5.9%	15.7	+ 145.3%	- 12.7%	151	- 51.0%	+ 4.1%	
Total	3,293	+ 16.5%	- 4.9%	12.1	+ 95.2%	- 7.3%	329	- 44.5%	- 0.6%	

### **Showings**



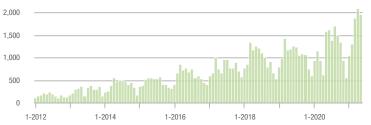




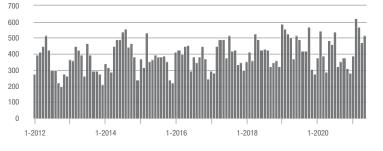
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Current as of June 5, 2021. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2021 ShowingTime.

### \$300,001 and Above



\$100,001 to \$200,000



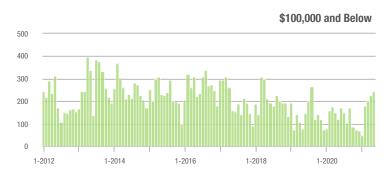


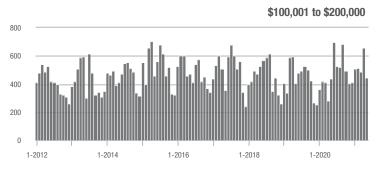


## **Lincoln County, NC**

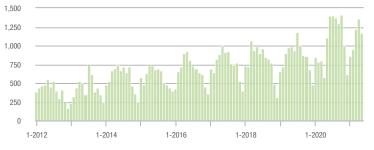
	Total Showings				Buyer Inte Showings/L		Managed Listings		
Price Range	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	244	+ 103.3%	+ 7.5%	7.1	+ 163.0%	+ 52.0%	73	- 43.0%	- 19.8%
\$100,001 to \$200,000	442	+ 1.6%	- 32.3%	11.9	+ 41.7%	- 30.2%	41	- 42.3%	- 4.7%
\$200,001 to \$300,000	391	- 47.2%	- 51.3%	11.7	+ 46.3%	- 33.5%	42	- 63.2%	- 25.0%
\$300,001 and Above	1,166	+ 5.4%	- 14.1%	8.7	+ 50.0%	- 17.2%	159	- 38.8%	+ 1.9%
Total	2,243	- 6.6%	- 26.2%	9.4	+ 46.9%	- 19.7%	315	- 45.0%	- 9.0%

### Showings

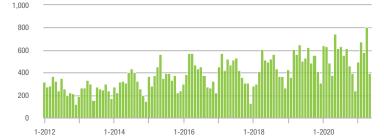








### \$200,001 to \$300,000





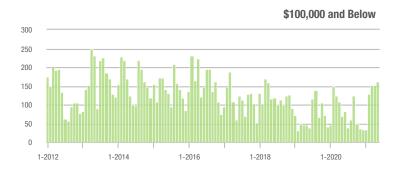


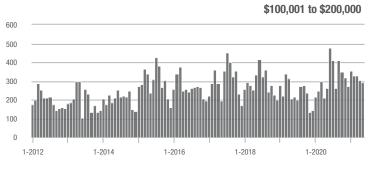


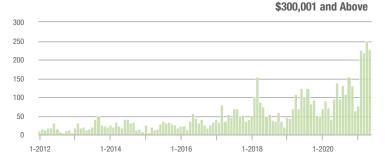
## Lincolnton, NC

	Total Showings				Buyer Inte Showings/L		Managed Listings		
Price Range	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	161	+ 133.3%	+ 5.9%	9.1	+ 85.7%	+ 4.1%	35	- 28.6%	- 5.4%
\$100,001 to \$200,000	290	+ 11.5%	- 4.3%	12.6	+ 40.0%	- 25.1%	24	- 31.4%	+ 26.3%
\$200,001 to \$300,000	138	- 53.5%	- 54.2%	8.9	- 9.2%	- 25.3%	22	- 43.6%	- 33.3%
\$300,001 and Above	229	+ 143.6%	- 7.7%	7.8	+ 81.4%	- 32.6%	38	+ 22.6%	+ 31.0%
Total	818	+ 13.6%	- 18.5%	9.6	+ 26.3%	- 21.8%	119	- 22.7%	+ 0.8%

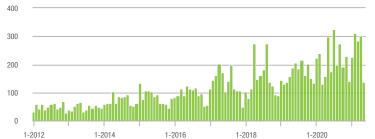
### Showings













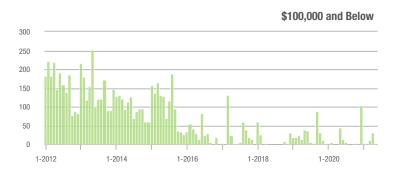


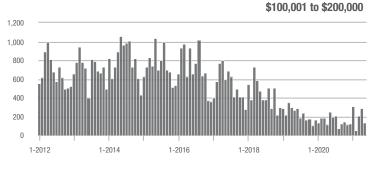


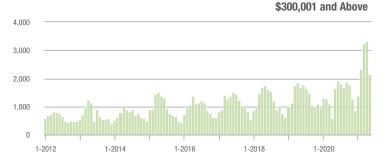
## Matthews, NC

	Total Showings			(	Buyer Inte Showings/L		Managed Listings		
Price Range	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	2	- 95.5%	- 93.3%	0.0	- 100.0%	- 100.0%	1	- 75.0%	- 83.3%
\$100,001 to \$200,000	136	- 44.7%	- 52.3%	13.3	+ 9.0%	- 29.8%	10	- 56.5%	- 33.3%
\$200,001 to \$300,000	944	- 5.9%	- 11.5%	41.0	+ 153.1%	+ 4.5%	25	- 62.1%	- 16.7%
\$300,001 and Above	2,167	+ 33.4%	- 34.5%	22.2	+ 111.4%	- 24.4%	108	- 38.3%	- 13.6%
Total	3,249	+ 11.3%	- 30.7%	24.9	+ 102.4%	- 16.0%	144	- 46.3%	- 18.2%

### Showings













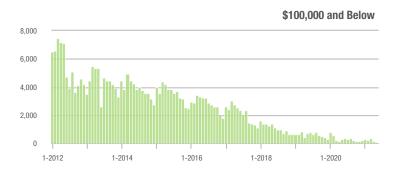


## **Mecklenburg County, NC**

	Total Showings			(	Buyer Inte Showings/L		Managed Listings		
Price Range	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	86	- 68.6%	- 26.5%	1.9	- 52.5%	- 28.3%	53	- 56.2%	- 8.6%
\$100,001 to \$200,000	4,791	- 38.2%	- 12.7%	19.9	+ 44.2%	- 10.5%	252	- 58.9%	- 3.4%
\$200,001 to \$300,000	15,975	+ 4.6%	- 11.0%	24.4	+ 89.1%	- 7.3%	691	- 46.4%	- 5.1%
\$300,001 and Above	27,028	+ 28.3%	- 18.5%	14.9	+ 71.3%	- 16.6%	1,943	- 32.6%	- 3.6%
Total	47,880	+ 7.9%	- 15.6%	17.4	+ 65.7%	- 13.2%	2,939	- 40.1%	- 4.0%

20,000

### Showings

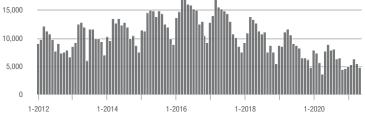


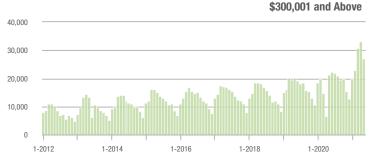




**.** 

\$100,001 to \$200,000





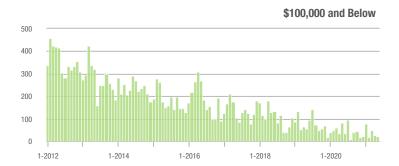


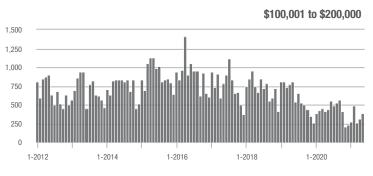


## Monroe, NC

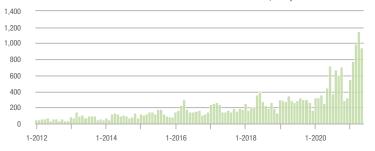
	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	21	- 74.7%	- 16.0%	3.5	- 10.3%	+ 37.0%	7	- 80.6%	- 30.0%	
\$100,001 to \$200,000	381	- 11.8%	+ 25.3%	9.5	+ 25.0%	- 13.1%	44	- 38.0%	+ 37.5%	
\$200,001 to \$300,000	924	+ 3.2%	- 12.4%	14.2	+ 49.5%	- 9.8%	75	- 29.9%	- 2.6%	
\$300,001 and Above	946	+ 111.2%	- 18.0%	12.4	+ 96.8%	- 13.3%	85	- 9.6%	- 7.6%	
Total	2,272	+ 22.3%	- 10.4%	12.1	+ 57.1%	- 11.9%	211	- 31.5%	0.0%	

### Showings





### \$300,001 and Above



### \$200,001 to \$300,000







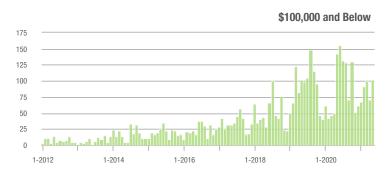


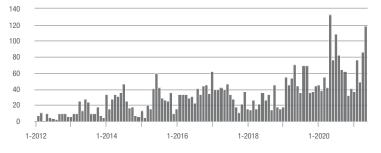
\$100,001 to \$200,000

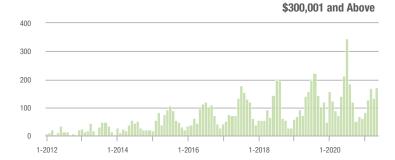
## **Montgomery County, NC**

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	102	- 28.2%	+ 45.7%	2.7	+ 22.7%	+ 71.8%	71	- 46.6%	- 6.6%	
\$100,001 to \$200,000	118	- 11.3%	+ 37.2%	4.8	+ 9.1%	+ 19.3%	36	- 33.3%	+ 5.9%	
\$200,001 to \$300,000	39	+ 8.3%	- 43.5%	3.1	+ 29.2%	- 33.9%	14	- 39.1%	0.0%	
\$300,001 and Above	171	+ 21.3%	+ 27.6%	4.8	+ 23.1%	- 5.5%	48	- 14.3%	+ 17.1%	
Total	430	- 4.9%	+ 19.8%	3.9	+ 25.8%	+ 13.4%	169	- 36.5%	+ 2.4%	

### **Showings**







### \$200,001 to \$300,000









## **Mooresville, NC**

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	10	- 83.3%	- 81.1%	0.9	- 73.5%	- 79.1%	21	- 58.8%	- 19.2%	
\$100,001 to \$200,000	376	- 5.3%	+ 50.4%	11.2	+ 33.3%	+ 11.5%	38	- 36.7%	+ 15.2%	
\$200,001 to \$300,000	876	+ 7.9%	- 18.3%	14.5	+ 54.3%	- 22.9%	65	- 47.6%	+ 4.8%	
\$300,001 and Above	2,792	- 20.9%	- 28.2%	11.1	+ 38.8%	- 31.0%	284	- 49.2%	- 1.0%	
Total	4,054	- 15.5%	- 23.0%	11.5	+ 42.0%	- 27.1%	408	- 48.6%	0.0%	

### Showings

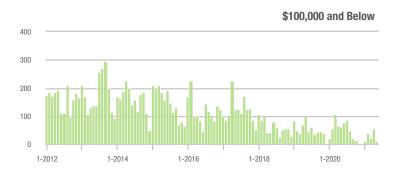
20

15

10

5

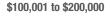
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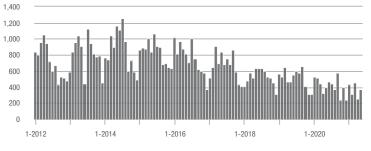


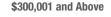


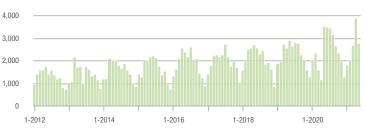


5.000













## **Rock Hill, SC**

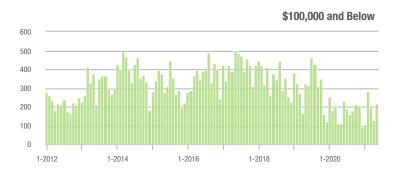
	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	217	+ 99.1%	+ 69.5%	13.5	+ 335.5%	+ 80.7%	25	- 66.7%	- 10.7%	
\$100,001 to \$200,000	946	- 10.2%	- 31.4%	15.5	+ 37.2%	- 26.5%	65	- 36.9%	- 5.8%	
\$200,001 to \$300,000	2,584	+ 137.7%	+ 10.9%	28.5	+ 176.7%	+ 7.0%	95	- 18.1%	+ 1.1%	
\$300,001 and Above	947	+ 18.5%	- 19.5%	11.9	+ 56.6%	- 12.2%	94	- 23.6%	- 8.7%	
Total	4,694	+ 54.0%	- 6.4%	19.0	+ 108.8%	- 2.8%	279	- 33.1%	- 5.1%	

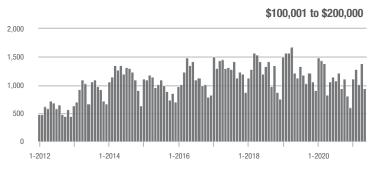
### Showings

3.000

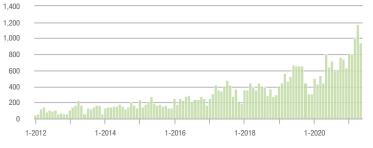
2,500

2,000





### \$300,001 and Above



# \$200,001 to \$300,000





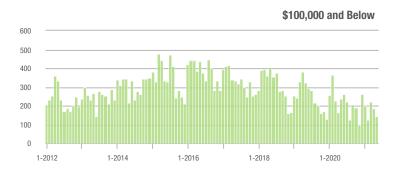


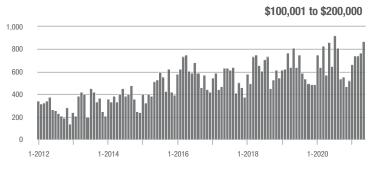


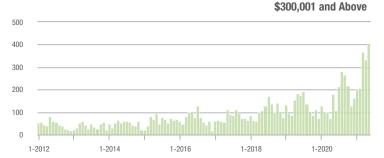
## Salisbury, NC

	Total Showings			(	Buyer Inte Showings/L		Managed Listings		
Price Range	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	146	- 38.1%	- 21.5%	3.7	+ 8.8%	- 20.6%	54	- 53.4%	- 5.3%
\$100,001 to \$200,000	869	+ 0.6%	+ 13.3%	12.9	+ 43.3%	+ 12.1%	76	- 29.6%	- 3.8%
\$200,001 to \$300,000	596	+ 31.3%	- 25.1%	11.1	+ 35.4%	- 28.8%	57	- 14.9%	+ 1.8%
\$300,001 and Above	408	+ 127.9%	+ 22.9%	7.3	+ 69.8%	+ 9.0%	65	+ 10.2%	+ 10.2%
Total	2,019	+ 16.5%	- 3.0%	9.5	+ 39.7%	- 7.2%	252	- 28.0%	+ 0.4%

### Showings







### \$200,001 to \$300,000







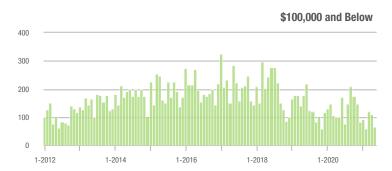


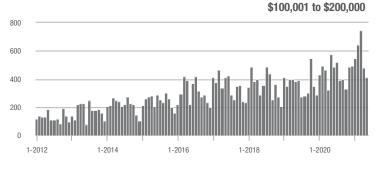
## **Stanly County, NC**

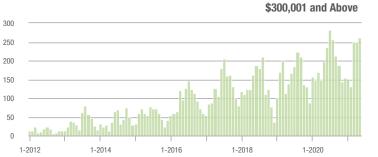
	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	65	- 33.7%	- 40.4%	3.8	- 7.3%	- 18.0%	37	- 52.6%	- 17.8%	
\$100,001 to \$200,000	409	- 29.1%	- 14.8%	9.6	+ 24.7%	+ 4.6%	49	- 49.5%	- 15.5%	
\$200,001 to \$300,000	339	+ 28.4%	- 14.6%	6.9	+ 27.8%	- 26.9%	57	- 23.0%	+ 9.6%	
\$300,001 and Above	262	+ 32.3%	+ 5.2%	5.9	+ 28.3%	+ 6.5%	54	- 15.6%	- 3.6%	
Total	1,075	- 5.5%	- 13.0%	7.0	+ 16.7%	- 7.8%	197	- 37.1%	- 6.6%	

### Showings

500







### \$200,001 to \$300,000





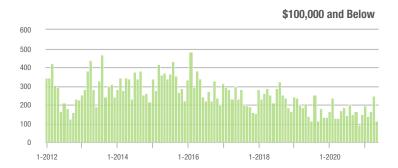


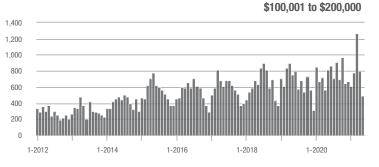


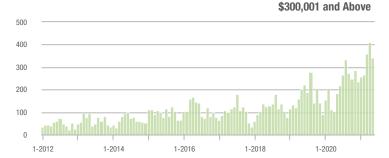
## Statesville, NC

	Total Showings				Buyer Inte Showings/L		Managed Listings		
Price Range	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	114	- 32.9%	- 53.3%	3.2	- 23.8%	- 39.5%	81	- 31.9%	- 18.2%
\$100,001 to \$200,000	494	- 39.0%	- 38.2%	9.9	+ 17.9%	- 17.0%	66	- 41.6%	- 20.5%
\$200,001 to \$300,000	408	- 4.7%	- 4.2%	10.2	+ 67.2%	+ 11.0%	47	- 48.9%	- 13.0%
\$300,001 and Above	344	+ 87.0%	- 15.9%	6.9	+ 76.9%	- 23.8%	63	- 12.5%	+ 5.0%
Total	1,360	- 14.6%	- 27.6%	7.8	+ 21.9%	- 15.3%	257	- 35.1%	- 13.2%

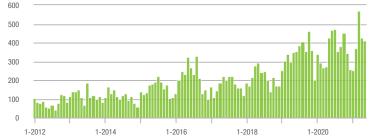
### Showings







### \$200,001 to \$300,000





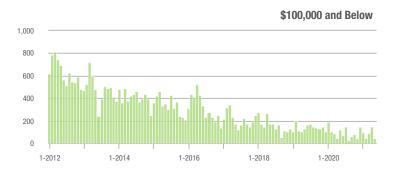




## **Union County, NC**

Total Showings			gs	(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	46	- 62.0%	- 68.3%	2.1	- 8.7%	- 61.6%	28	- 71.4%	- 22.2%	
\$100,001 to \$200,000	644	- 28.3%	+ 35.6%	9.3	+ 12.0%	+ 13.4%	81	- 50.9%	+ 9.5%	
\$200,001 to \$300,000	2,250	- 2.9%	- 22.1%	17.2	+ 70.3%	- 11.0%	156	- 41.6%	- 8.8%	
\$300,001 and Above	8,211	+ 60.2%	- 7.5%	19.6	+ 125.3%	- 12.6%	458	- 37.2%	+ 2.7%	
Total	11,151	+ 31.8%	- 10.0%	17.5	+ 101.1%	- 11.5%	723	- 42.6%	- 0.6%	

### Showings

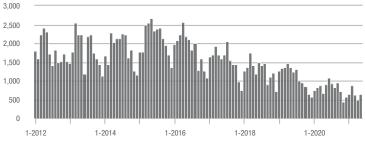


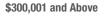














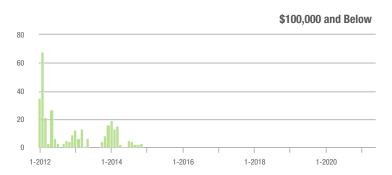




## **Uptown Charlotte**

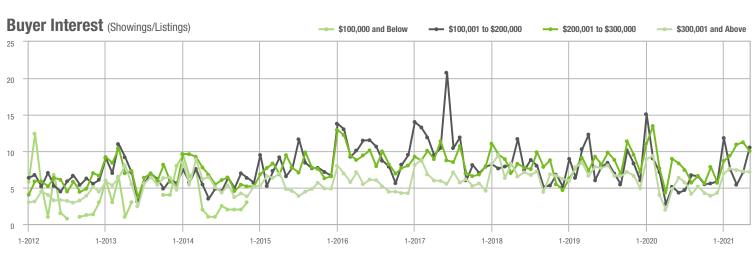
	Total Showings			(	Buyer Inte Showings/L		Managed Listings		
Price Range	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	0.0%	0.0%	0.0	0.0%	0.0%	0	0.0%	0.0%
\$100,001 to \$200,000	63	+ 37.0%	+ 26.0%	10.5	+ 105.9%	+ 47.0%	6	- 33.3%	- 14.3%
\$200,001 to \$300,000	180	- 54.4%	- 51.7%	10.0	+ 11.1%	- 10.8%	18	- 59.1%	- 47.1%
\$300,001 and Above	636	+ 139.1%	- 5.9%	7.1	+ 47.9%	- 1.1%	91	+ 51.7%	- 4.2%
Total	879	+ 24.3%	- 20.0%	7.8	+ 18.2%	- 5.3%	115	+ 1.8%	- 15.4%

### Showings



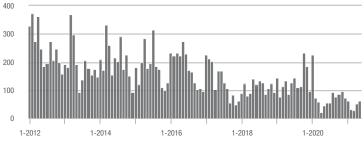


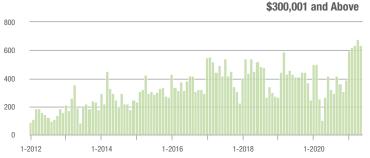
### \$200,001 to \$300,000



Current as of June 5, 2021. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2021 ShowingTime.

\$100,001 to \$200,000









\$100,001 to \$200,000

1-2020

\$300,001 and Above

1-2020

## Waxhaw, NC

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	16	- 30.4%	- 65.2%	2.2	+ 120.0%	- 56.7%	10	- 76.2%	- 23.1%	
\$100,001 to \$200,000	75	- 34.2%	+ 108.3%	8.2	+ 13.9%	+ 174.1%	11	- 66.7%	- 26.7%	
\$200,001 to \$300,000	297	+ 9.2%	- 13.9%	12.6	+ 106.6%	+ 0.1%	34	- 44.3%	- 8.1%	
\$300,001 and Above	3,694	+ 38.6%	- 4.3%	22.0	+ 141.8%	- 20.0%	176	- 49.1%	+ 13.5%	
Total	4,082	+ 32.8%	- 4.8%	19.8	+ 135.7%	- 14.0%	231	- 52.1%	+ 5.0%	

500

400

300

200

100

0

5.000

4,000

2.000

1,000

0

1-2012

1-2012

1-2014

1-2014

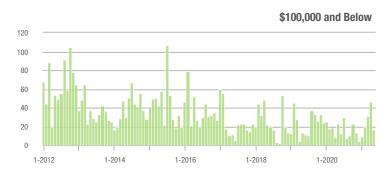
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1-2016

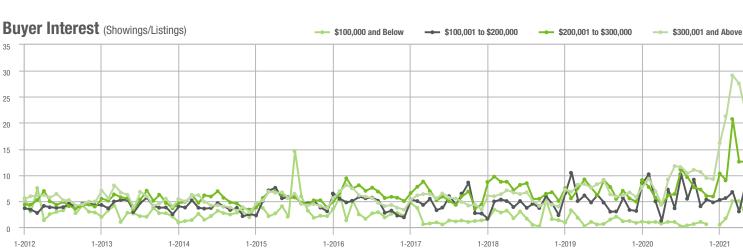
1-2018

1-2018

### Showings











## **York County, SC**

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	May 2021	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	309	+ 33.8%	+ 32.1%	6.7	+ 139.3%	+ 38.0%	73	- 58.5%	- 9.9%	
\$100,001 to \$200,000	1,759	- 17.0%	- 18.0%	14.7	+ 40.0%	- 17.5%	141	- 44.5%	0.0%	
\$200,001 to \$300,000	4,480	+ 70.0%	+ 11.6%	22.7	+ 134.0%	+ 3.5%	210	- 32.5%	+ 2.9%	
\$300,001 and Above	6,188	+ 50.4%	+ 11.1%	16.3	+ 117.3%	+ 0.4%	427	- 36.5%	+ 8.4%	
Total	12,736	+ 39.9%	+ 6.4%	17.2	+ 107.2%	- 0.6%	851	- 39.8%	+ 3.8%	

### Showings

