

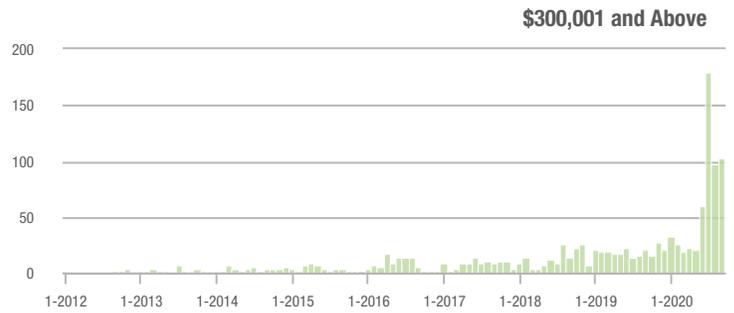
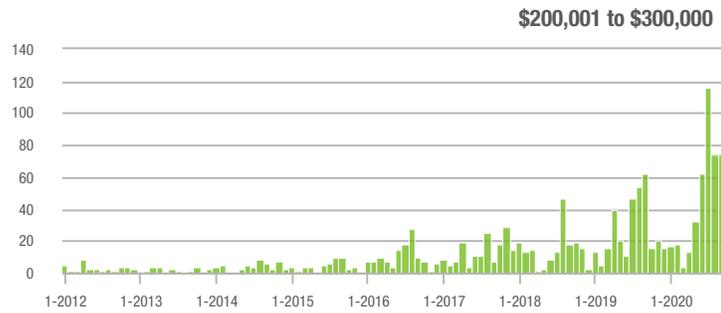
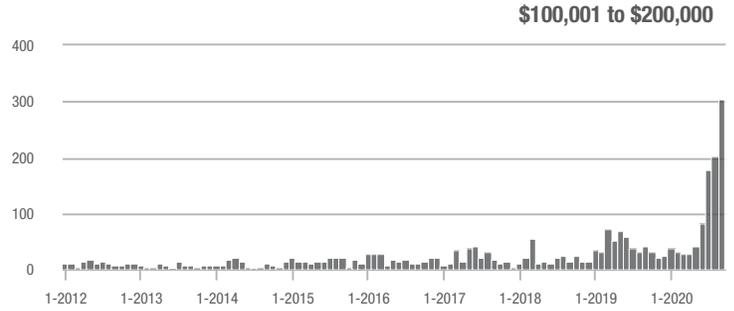
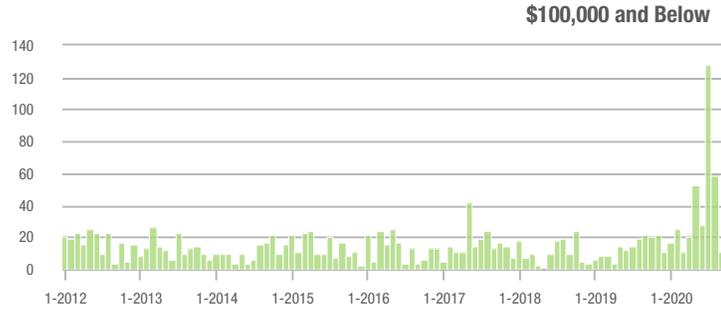
Showing Statistics

MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Alexander County, NC	491	6.6	95
Anson County, NC	128	3.3	64
Cabarrus County, NC	7,420	12.0	698
Charlotte MSA	78,476	10.5	8,555
City of Charlotte, NC	31,275	11.2	3,016
Concord, NC	4,786	12.8	405
Davidson, NC	1,014	11.1	110
Denver, NC	1,522	7.9	229
Fort Mill, SC	3,018	12.0	273
Gaston County, NC	5,655	10.1	685
Gastonia, NC	2,796	11.3	279
Huntersville, NC	3,055	11.7	298
Iredell County, NC	6,083	8.4	925
Kannapolis, NC	1,531	10.4	165
Lake Norman	5,717	9.7	786
Lake Wylie	2,411	7.2	440
Lancaster County, SC	2,636	7.3	435
Lincoln County, NC	2,764	8.1	416
Lincolnton, NC	912	9.9	116
Matthews, NC	2,958	15.9	199
Mecklenburg County, NC	39,576	11.4	3,800
Monroe, NC	2,137	10.9	227
Montgomery County, NC	303	2.7	182
Mooresville, NC	4,164	9.8	498
Rock Hill, SC	3,188	10.8	324
Salisbury, NC	1,553	7.3	269
Stanly County, NC	1,132	6.7	227
Statesville, NC	1,487	6.6	304
Union County, NC	8,346	11.0	885
Uptown Charlotte	810	5.9	142
Waxhaw, NC	2,813	11.3	300
York County, SC	9,078	10.2	1,043

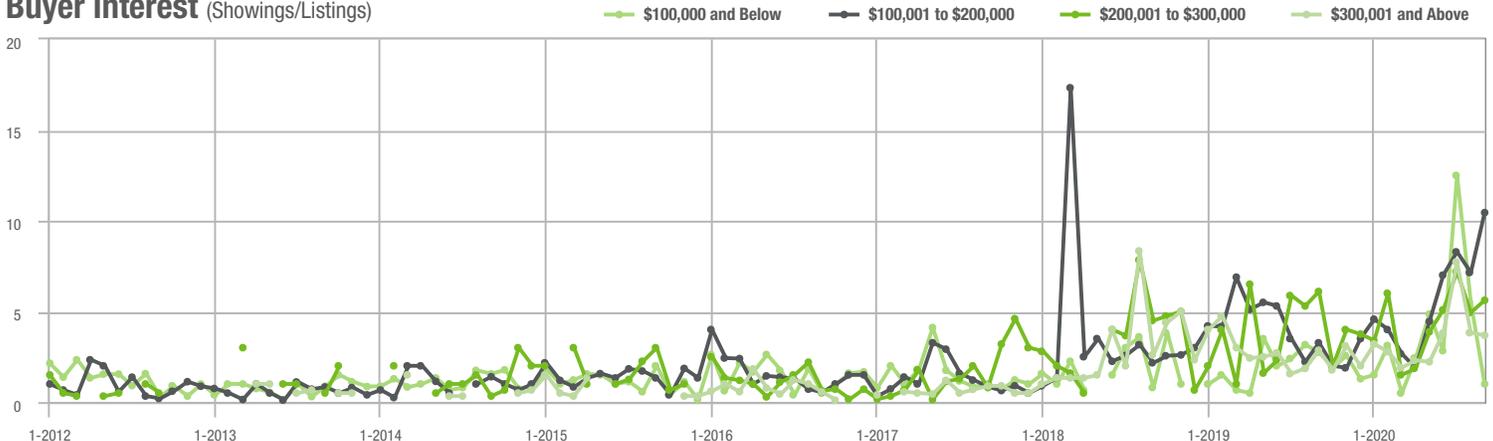
Alexander County, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	11	- 50.0%	- 81.4%	1.0	- 64.3%	- 81.8%	19	- 24.0%	- 20.8%
\$100,001 to \$200,000	303	+ 657.5%	+ 50.0%	10.4	+ 215.2%	+ 46.3%	33	+ 73.7%	0.0%
\$200,001 to \$300,000	74	+ 19.4%	0.0%	5.6	- 8.2%	+ 13.8%	15	+ 15.4%	- 11.8%
\$300,001 and Above	103	+ 390.5%	+ 5.1%	3.7	+ 27.6%	- 3.8%	28	+ 133.3%	- 3.4%
Total	491	+ 238.6%	+ 13.4%	6.6	+ 69.2%	+ 20.5%	95	+ 37.7%	- 7.8%

Showings



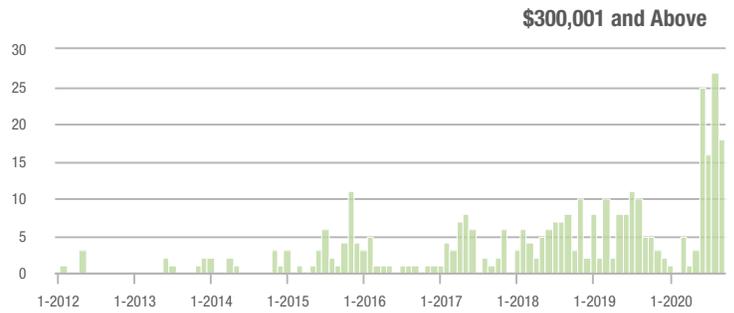
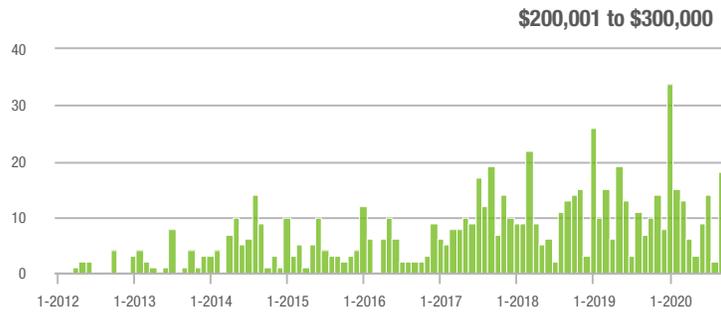
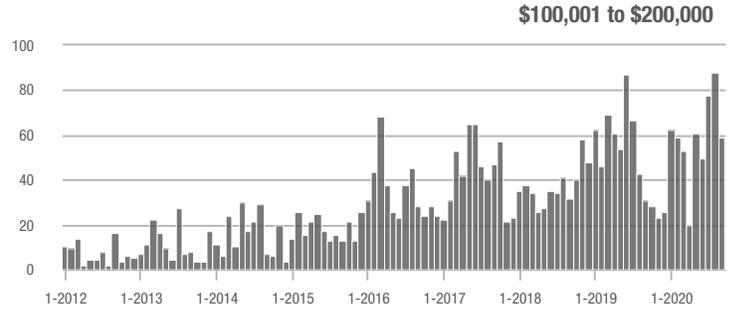
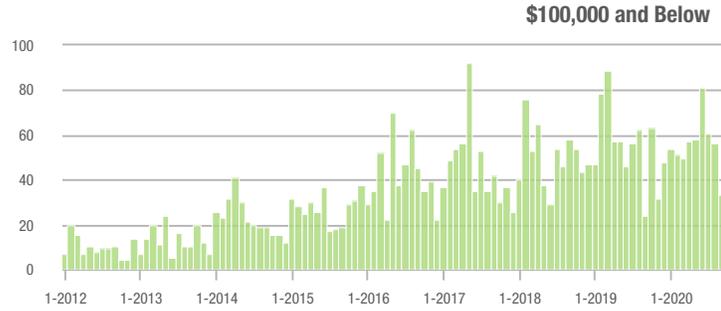
Buyer Interest (Showings/Listings)



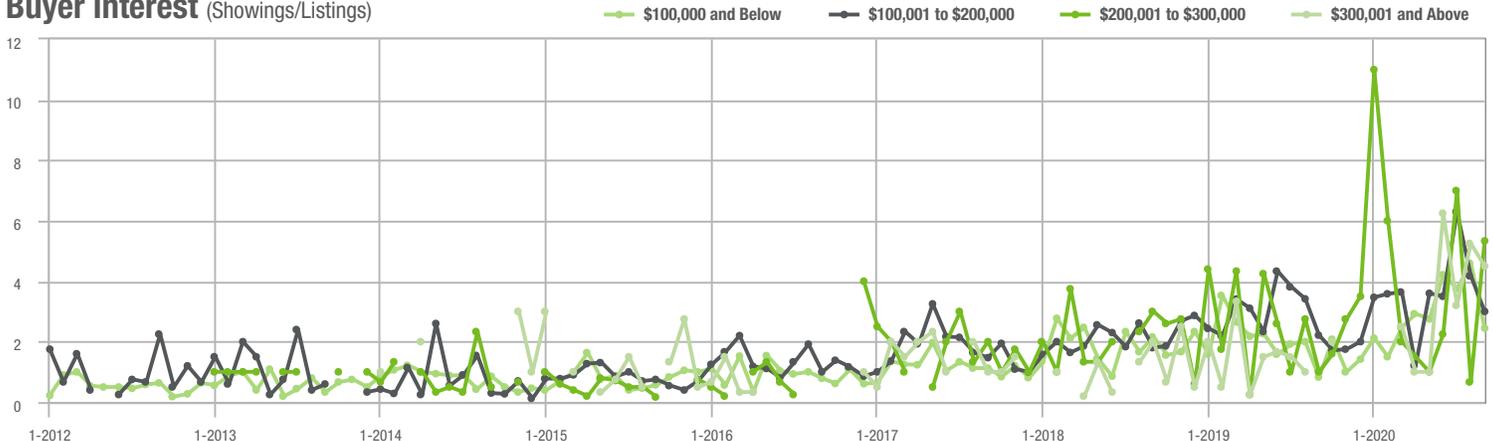
Anson County, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	33	+ 37.5%	- 41.1%	2.4	+ 200.0%	- 46.9%	26	- 53.6%	- 10.3%
\$100,001 to \$200,000	59	+ 90.3%	- 33.0%	3.0	+ 36.4%	- 28.2%	23	0.0%	- 17.9%
\$200,001 to \$300,000	18	+ 157.1%	+ 800.0%	5.3	+ 430.0%	+ 700.0%	4	- 71.4%	- 20.0%
\$300,001 and Above	18	+ 260.0%	- 33.3%	4.5	—	- 14.3%	11	+ 10.0%	0.0%
Total	128	+ 91.0%	- 26.0%	3.3	+ 153.8%	- 21.1%	64	- 37.9%	- 12.3%

Showings



Buyer Interest (Showings/Listings)

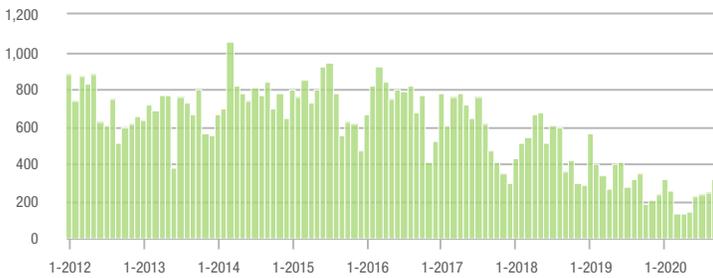


Cabarrus County, NC

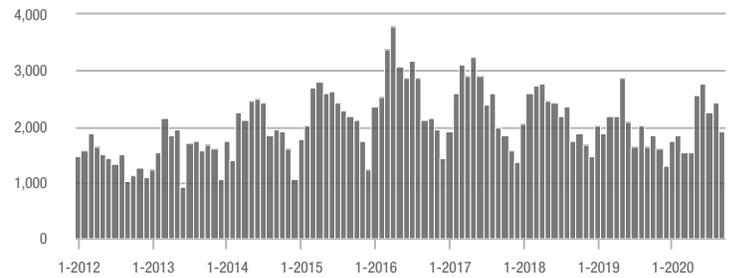
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	316	- 10.0%	+ 28.5%	8.2	+ 39.0%	+ 8.1%	55	- 38.9%	+ 3.8%
\$100,001 to \$200,000	1,904	+ 15.1%	- 21.2%	14.2	+ 54.3%	- 2.1%	150	- 27.5%	- 19.8%
\$200,001 to \$300,000	2,822	+ 57.8%	+ 10.7%	15.2	+ 94.9%	+ 11.1%	192	- 32.6%	- 2.0%
\$300,001 and Above	2,378	+ 46.2%	- 10.2%	9.0	+ 91.5%	+ 1.9%	301	- 31.3%	- 13.5%
Total	7,420	+ 36.9%	- 5.6%	12.0	+ 79.1%	+ 3.7%	698	- 31.6%	- 11.0%

Showings

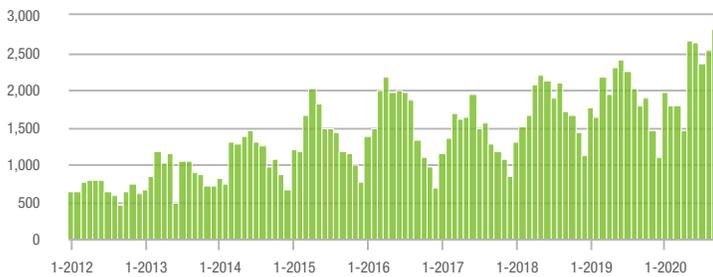
\$100,000 and Below



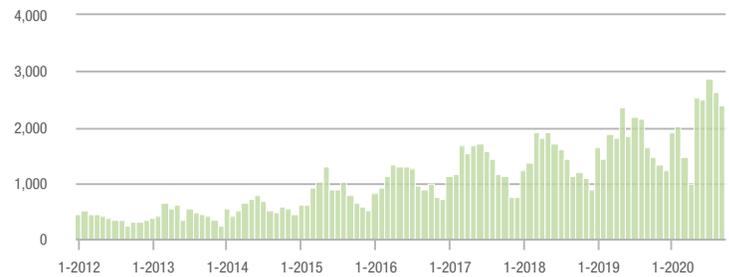
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

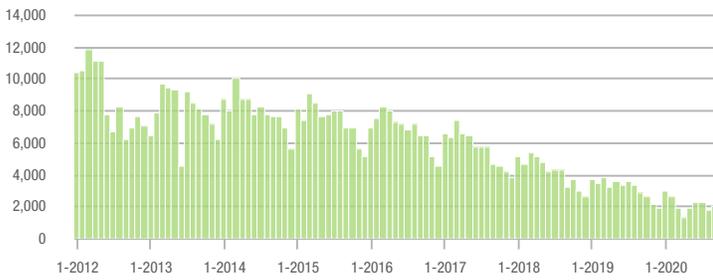


Charlotte MSA

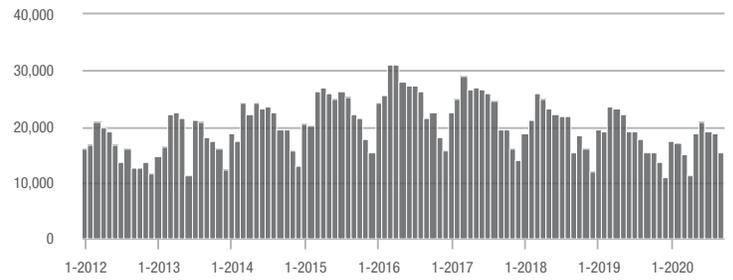
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	2,048	- 28.0%	+ 10.5%	4.9	+ 14.0%	+ 19.4%	706	- 45.4%	- 12.7%
\$100,001 to \$200,000	15,428	+ 0.9%	- 17.3%	12.7	+ 54.9%	- 8.0%	1,376	- 37.0%	- 11.7%
\$200,001 to \$300,000	25,035	+ 26.0%	- 8.3%	12.7	+ 81.4%	- 2.1%	2,108	- 34.9%	- 8.0%
\$300,001 and Above	35,965	+ 32.1%	- 5.5%	9.2	+ 67.3%	+ 0.9%	4,365	- 26.5%	- 8.5%
Total	78,476	+ 20.3%	- 8.6%	10.5	+ 66.7%	- 1.9%	8,555	- 32.4%	- 9.3%

Showings

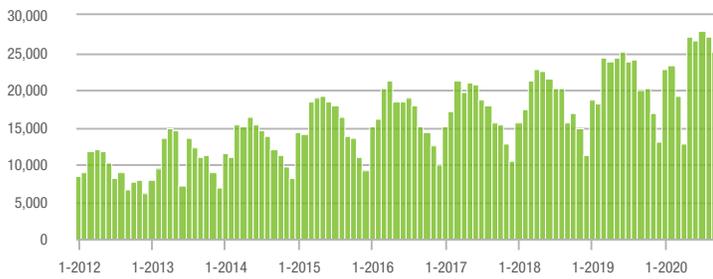
\$100,000 and Below



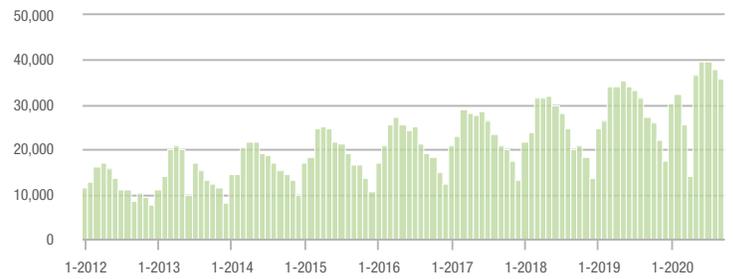
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\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

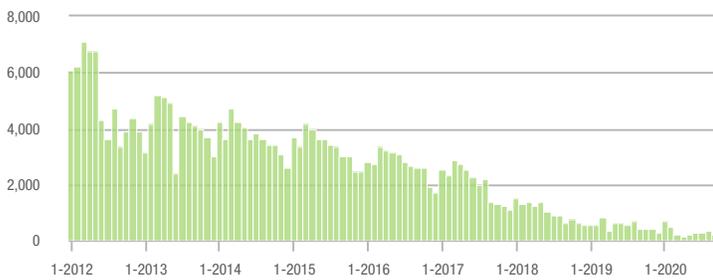


City of Charlotte, NC

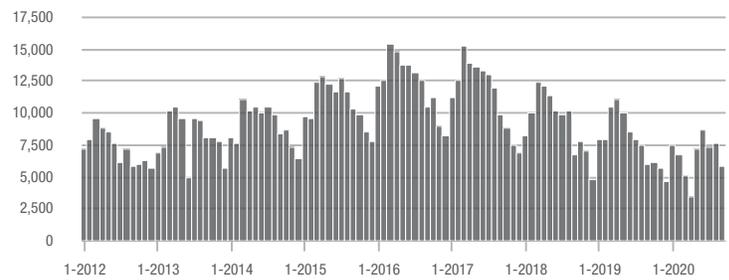
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	194	- 55.5%	- 40.5%	4.0	- 36.5%	- 30.6%	66	- 43.6%	- 24.1%
\$100,001 to \$200,000	5,894	- 1.3%	- 22.3%	15.9	+ 65.6%	- 11.3%	382	- 42.4%	- 14.0%
\$200,001 to \$300,000	11,047	+ 33.1%	- 7.3%	14.1	+ 88.0%	- 1.4%	819	- 32.2%	- 6.7%
\$300,001 and Above	14,140	+ 23.4%	- 7.3%	8.8	+ 39.7%	- 2.2%	1,749	- 16.2%	- 7.0%
Total	31,275	+ 19.5%	- 10.9%	11.2	+ 55.6%	- 4.4%	3,016	- 26.0%	- 8.3%

Showings

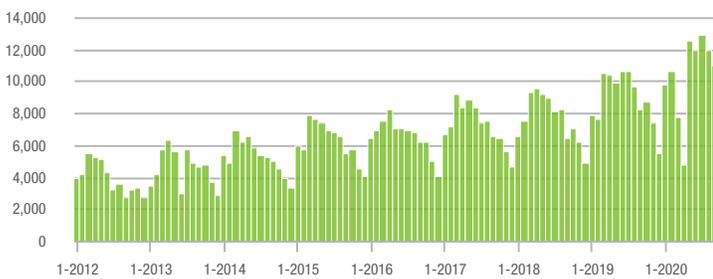
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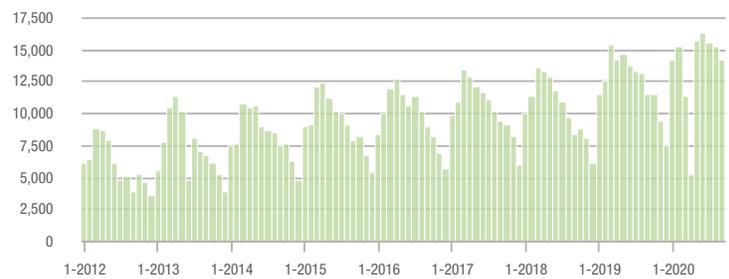
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

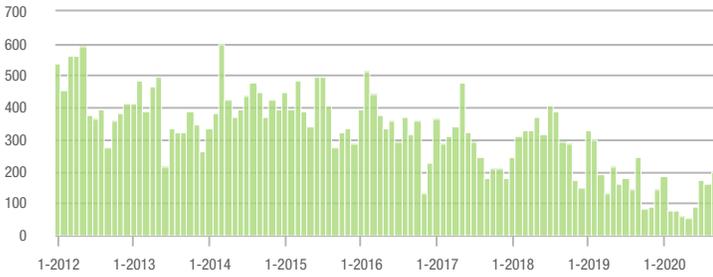


Concord, NC

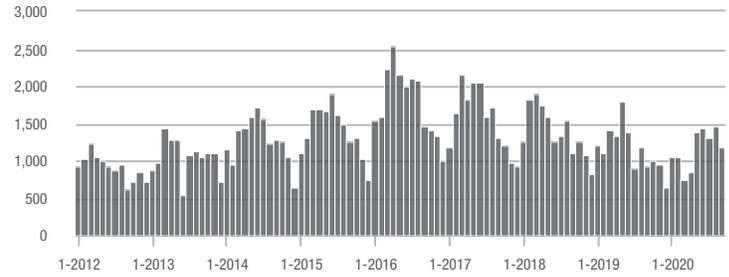
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	198	- 19.2%	+ 24.5%	8.9	- 21.2%	- 13.1%	28	- 24.3%	+ 16.7%
\$100,001 to \$200,000	1,173	+ 28.5%	- 19.8%	15.7	+ 70.7%	- 5.3%	84	- 20.8%	- 16.0%
\$200,001 to \$300,000	2,082	+ 95.9%	+ 24.7%	16.9	+ 131.5%	+ 14.1%	125	- 30.2%	+ 6.8%
\$300,001 and Above	1,333	+ 56.8%	- 18.7%	8.7	+ 102.3%	- 7.3%	168	- 33.6%	- 13.0%
Total	4,786	+ 55.8%	- 2.9%	12.8	+ 91.0%	+ 1.4%	405	- 29.6%	- 6.7%

Showings

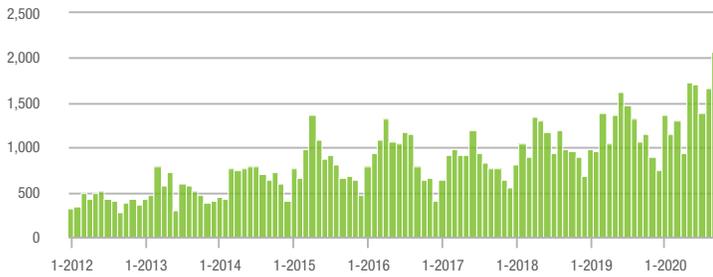
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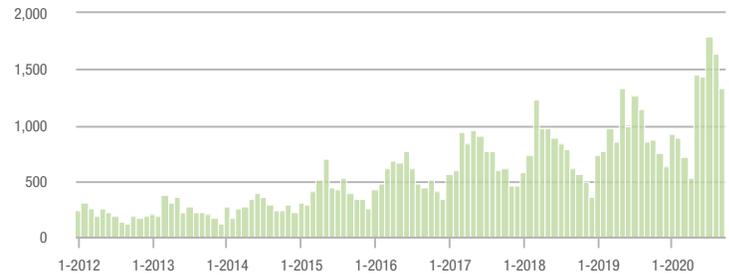
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\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

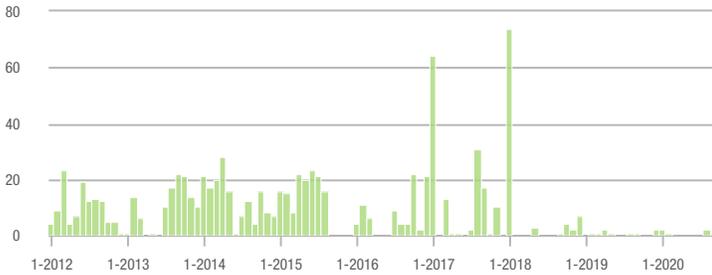


Davidson, NC

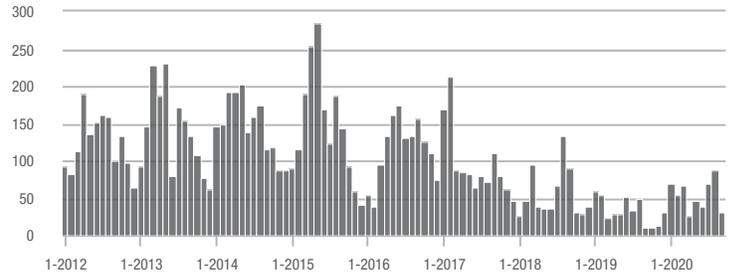
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1	0.0%	- 50.0%	0.0	- 100.0%	0.0%	2	- 50.0%	0.0%
\$100,001 to \$200,000	30	+ 172.7%	- 65.5%	4.5	+ 150.0%	- 61.1%	7	- 22.2%	- 12.5%
\$200,001 to \$300,000	100	- 32.9%	- 56.9%	14.3	+ 164.8%	+ 11.3%	7	- 78.1%	- 65.0%
\$300,001 and Above	883	+ 35.8%	+ 6.4%	11.3	+ 169.0%	+ 25.2%	94	- 50.0%	- 17.5%
Total	1,014	+ 25.0%	- 11.9%	11.1	+ 164.3%	+ 12.9%	110	- 52.8%	- 23.6%

Showings

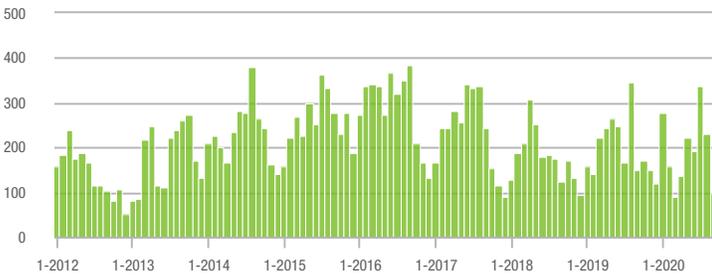
\$100,000 and Below



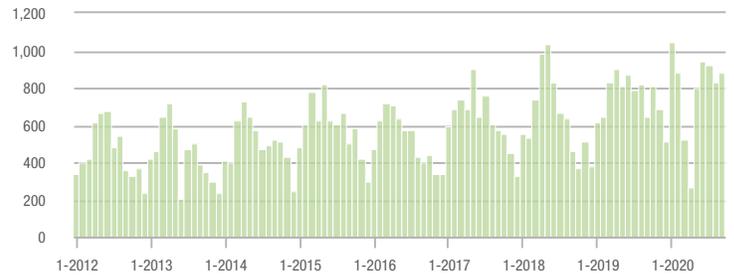
\$100,001 to \$200,000



\$200,001 to \$300,000

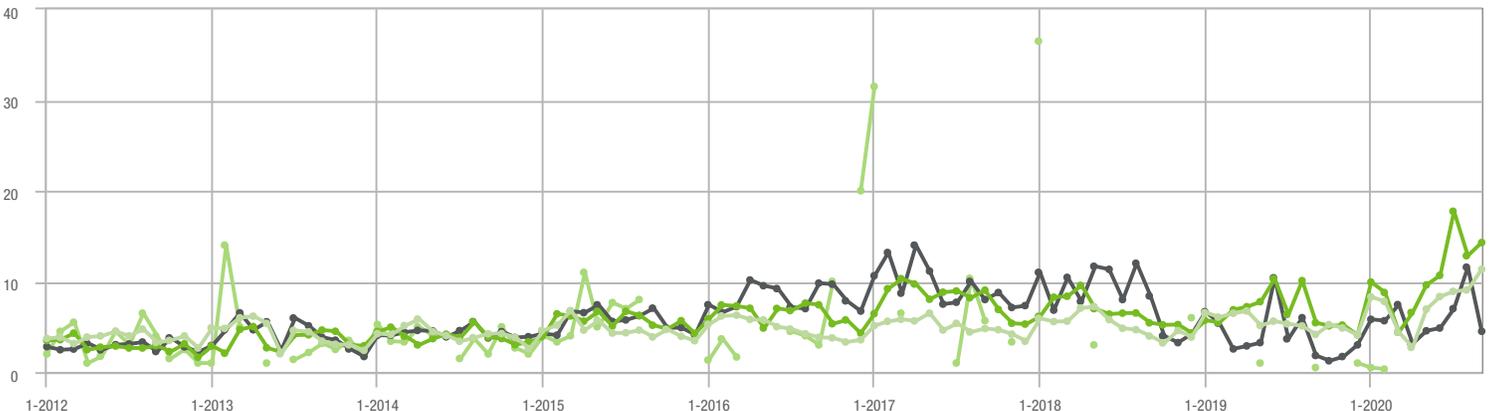


\$300,001 and Above



Buyer Interest (Showings/Listings)

—●— \$100,000 and Below
 —●— \$100,001 to \$200,000
 —●— \$200,001 to \$300,000
 —●— \$300,001 and Above

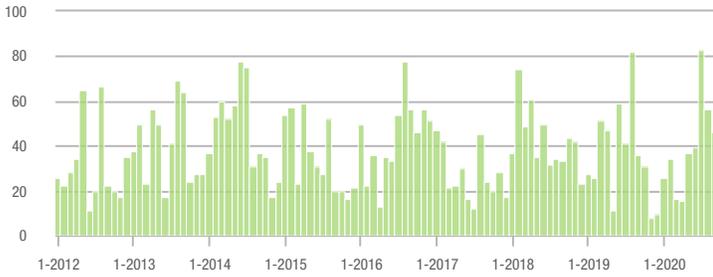


Denver, NC

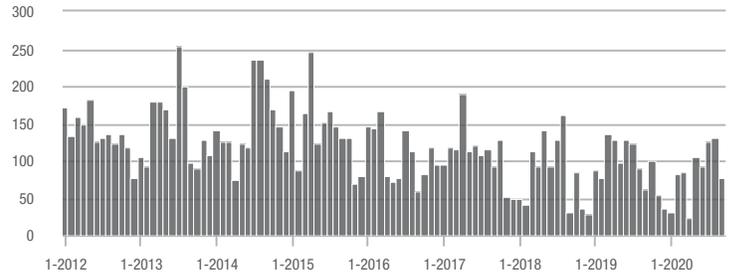
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	46	+ 27.8%	- 17.9%	2.0	+ 53.8%	0.0%	33	- 38.9%	- 17.5%
\$100,001 to \$200,000	77	+ 26.2%	- 41.7%	5.9	+ 15.7%	- 44.5%	15	- 16.7%	0.0%
\$200,001 to \$300,000	254	- 1.9%	+ 10.0%	9.3	+ 57.6%	+ 14.2%	31	- 43.6%	- 11.4%
\$300,001 and Above	1,145	+ 59.0%	+ 1.0%	8.8	+ 151.4%	+ 5.2%	150	- 38.5%	- 8.5%
Total	1,522	+ 41.4%	- 2.0%	7.9	+ 113.5%	+ 3.0%	229	- 38.3%	- 9.8%

Showings

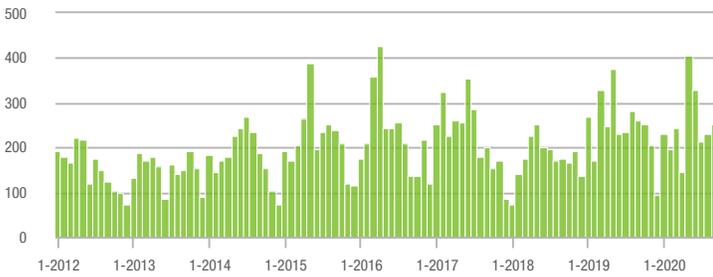
\$100,000 and Below



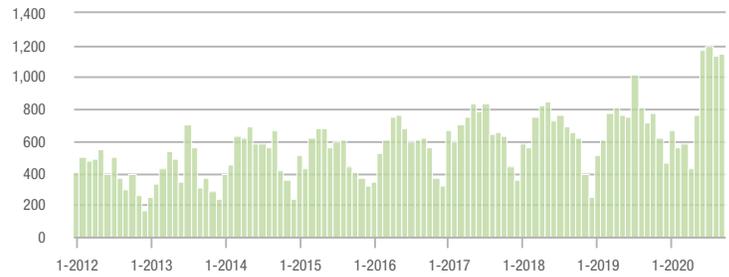
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

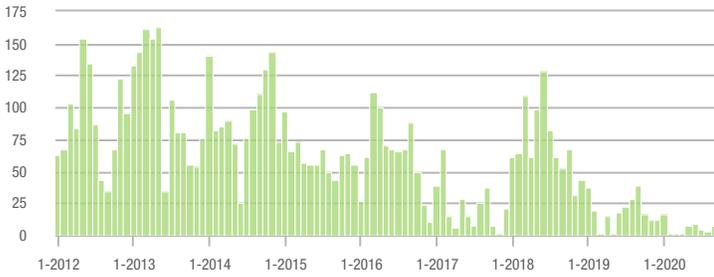


Fort Mill, SC

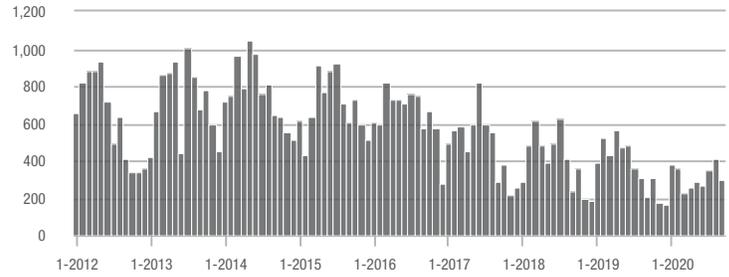
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	7	- 82.1%	+ 133.3%	0.7	- 92.9%	0.0%	5	- 28.6%	0.0%
\$100,001 to \$200,000	294	+ 44.8%	- 27.9%	13.3	+ 38.5%	- 1.7%	27	- 10.0%	- 27.0%
\$200,001 to \$300,000	785	- 1.6%	+ 26.2%	13.5	+ 37.8%	+ 9.3%	59	- 32.2%	+ 15.7%
\$300,001 and Above	1,932	+ 66.4%	+ 10.9%	11.5	+ 101.8%	+ 9.5%	182	- 28.1%	- 0.5%
Total	3,018	+ 37.1%	+ 8.8%	12.0	+ 69.0%	+ 7.8%	273	- 27.6%	- 1.1%

Showings

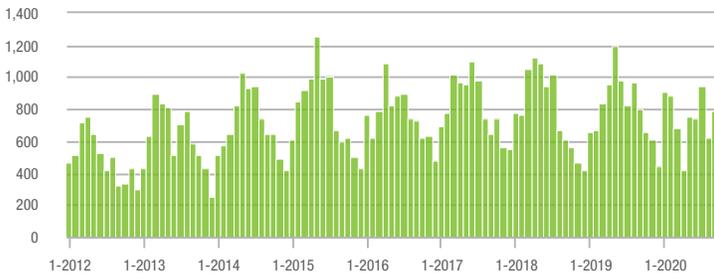
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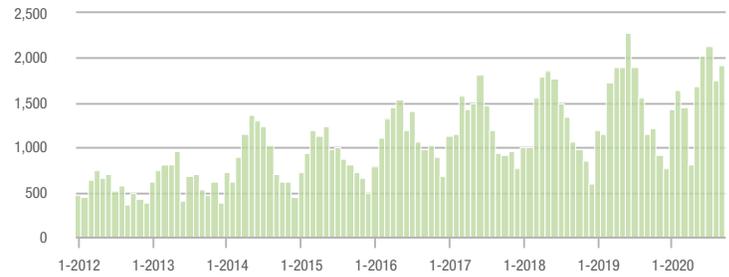
\$100,001 to \$200,000



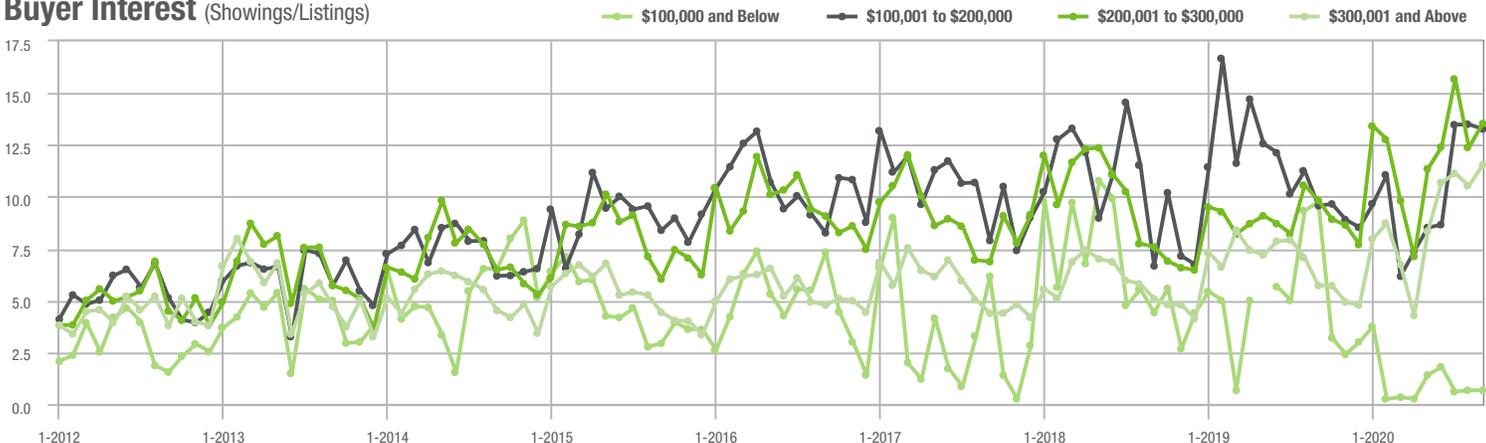
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

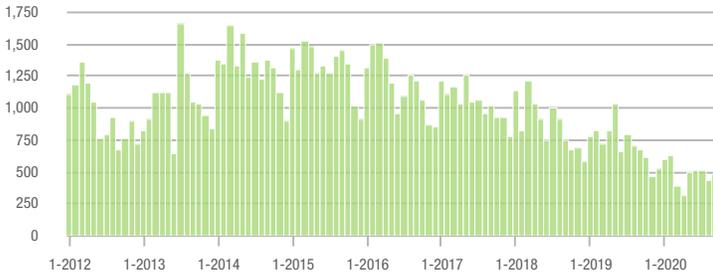


Gaston County, NC

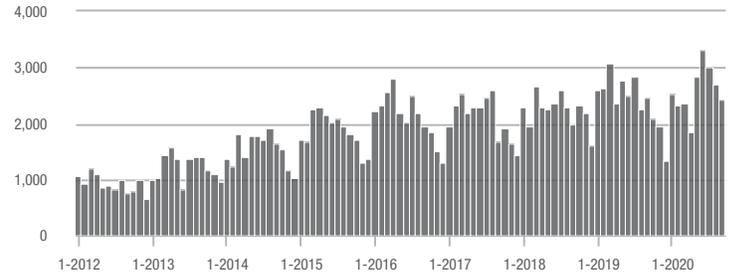
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\$100,000 and Below	477	- 28.6%	+ 11.7%	7.5	+ 44.2%	+ 24.3%	129	- 49.6%	- 11.6%
\$100,001 to \$200,000	2,420	- 2.3%	- 10.6%	13.5	+ 68.8%	- 5.9%	195	- 44.1%	- 8.5%
\$200,001 to \$300,000	1,709	+ 42.3%	- 17.9%	10.1	+ 87.0%	- 8.7%	188	- 28.8%	- 12.1%
\$300,001 and Above	1,049	+ 17.6%	- 12.9%	6.9	+ 50.0%	- 3.3%	173	- 32.2%	- 11.3%
Total	5,655	+ 8.0%	- 11.9%	10.1	+ 62.9%	- 4.4%	685	- 39.1%	- 10.8%

Showings

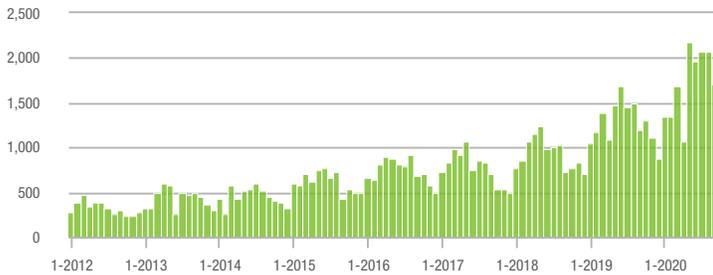
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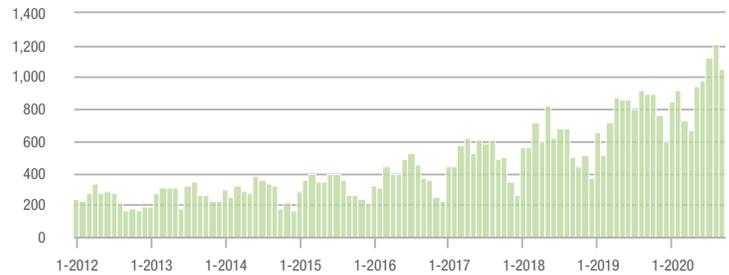
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

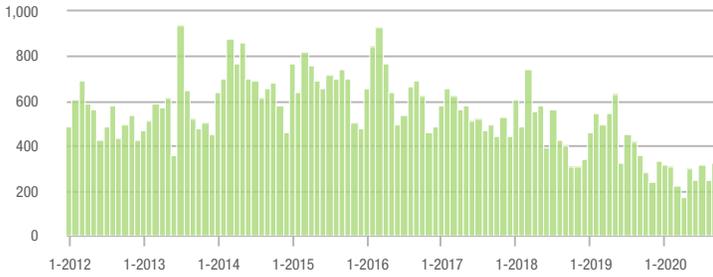


Gastonia, NC

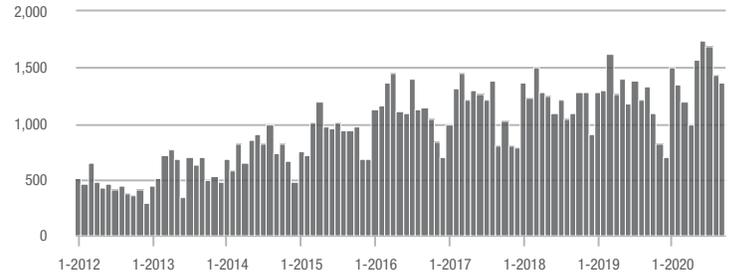
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	326	- 8.2%	+ 33.6%	11.9	+ 105.2%	+ 33.8%	45	- 56.3%	- 6.3%
\$100,001 to \$200,000	1,361	+ 1.9%	- 5.4%	13.8	+ 56.8%	- 2.1%	103	- 39.8%	- 8.0%
\$200,001 to \$300,000	751	+ 36.5%	+ 10.9%	10.9	+ 75.8%	+ 22.7%	71	- 26.0%	- 10.1%
\$300,001 and Above	358	+ 30.2%	- 7.5%	6.8	+ 54.5%	+ 2.1%	60	- 21.1%	- 7.7%
Total	2,796	+ 11.2%	+ 1.8%	11.3	+ 63.8%	+ 8.1%	279	- 37.4%	- 8.2%

Showings

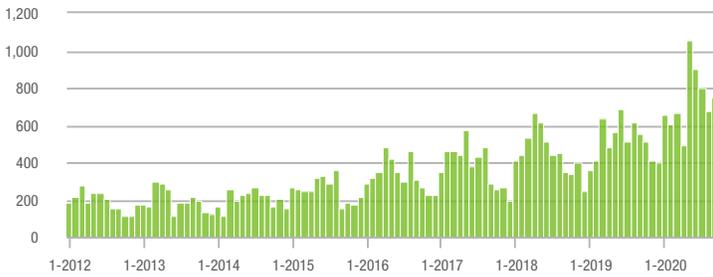
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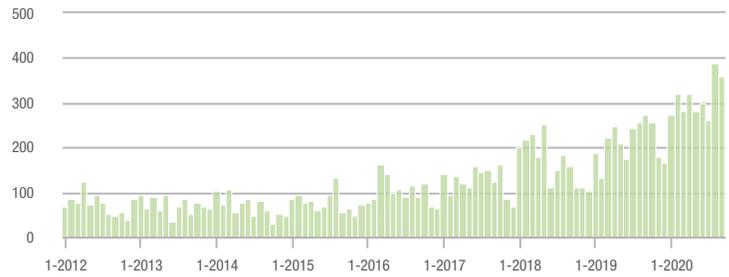
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

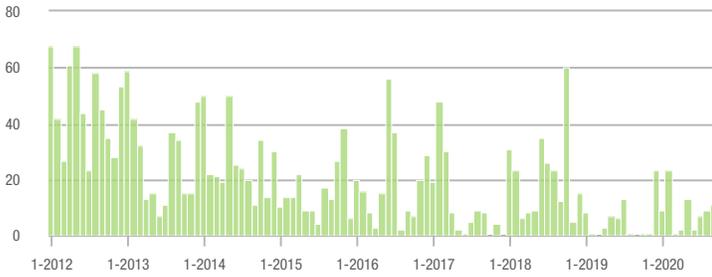


Huntersville, NC

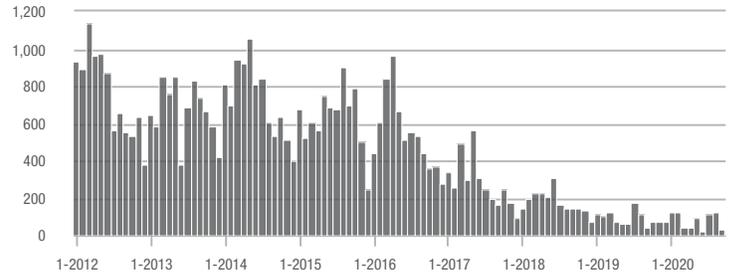
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	11	—	+ 22.2%	1.4	—	+ 40.0%	9	- 10.0%	+ 28.6%
\$100,001 to \$200,000	30	- 33.3%	- 75.8%	7.5	+ 114.3%	- 51.2%	6	- 68.4%	- 40.0%
\$200,001 to \$300,000	947	- 9.3%	- 17.4%	15.2	+ 102.7%	- 14.7%	65	- 55.8%	- 7.1%
\$300,001 and Above	2,067	+ 16.1%	- 12.2%	11.0	+ 86.4%	- 5.4%	218	- 36.4%	- 10.3%
Total	3,055	+ 6.5%	- 16.0%	11.7	+ 85.7%	- 10.3%	298	- 42.6%	- 9.7%

Showings

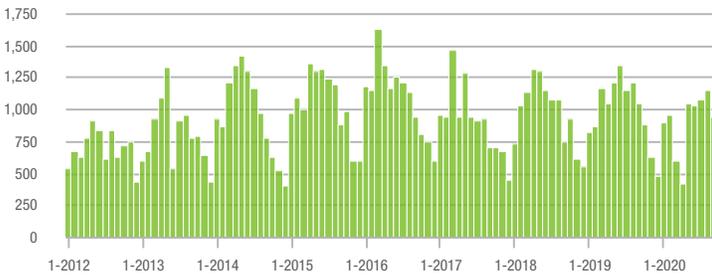
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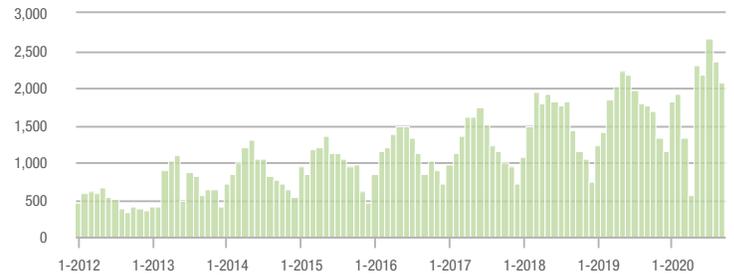
\$100,001 to \$200,000



\$200,001 to \$300,000

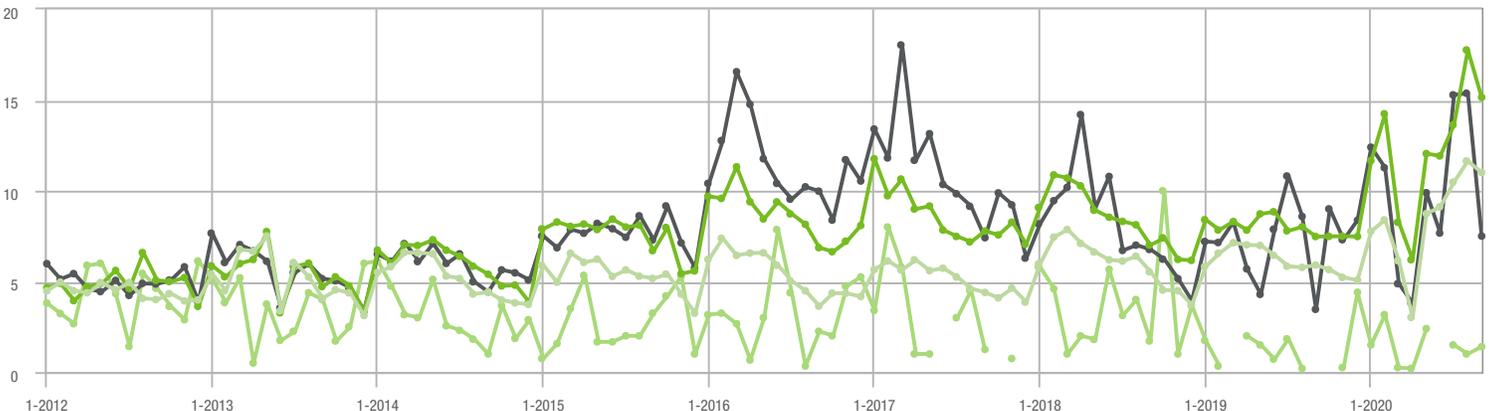


\$300,001 and Above



Buyer Interest (Showings/Listings)

—●— \$100,000 and Below
 —●— \$100,001 to \$200,000
 —●— \$200,001 to \$300,000
 —●— \$300,001 and Above

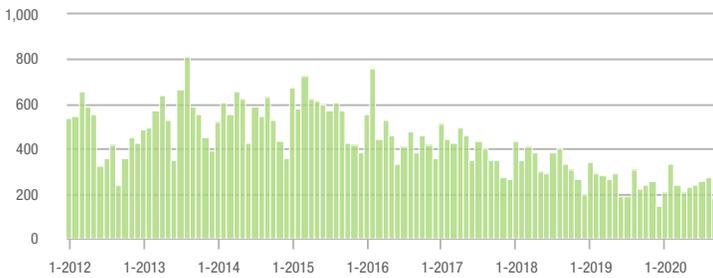


Iredell County, NC

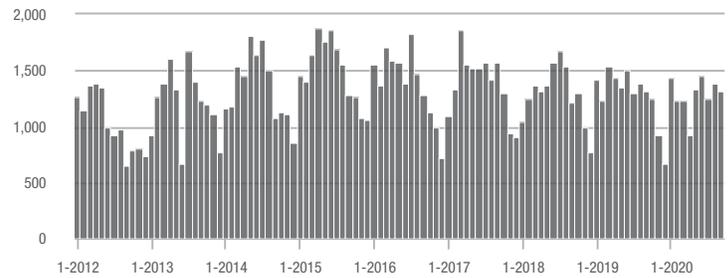
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	176	- 20.0%	- 36.2%	2.3	- 30.3%	- 34.4%	155	- 34.3%	- 10.4%
\$100,001 to \$200,000	1,321	+ 0.8%	- 4.8%	9.9	+ 41.4%	+ 2.4%	154	- 34.2%	- 6.1%
\$200,001 to \$300,000	1,418	+ 21.1%	- 7.8%	8.5	+ 77.1%	+ 0.8%	189	- 42.7%	- 12.5%
\$300,001 and Above	3,168	+ 25.4%	- 14.1%	8.7	+ 81.3%	- 8.7%	427	- 37.6%	- 10.3%
Total	6,083	+ 16.4%	- 11.7%	8.4	+ 64.7%	- 5.2%	925	- 37.7%	- 10.1%

Showings

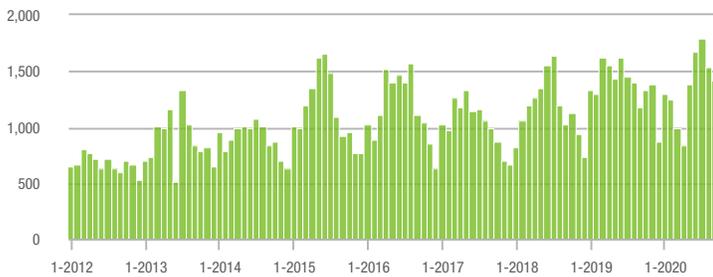
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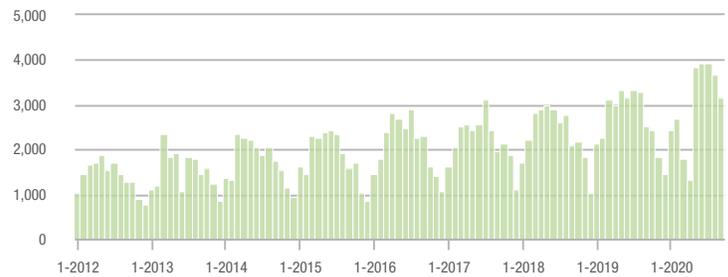
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

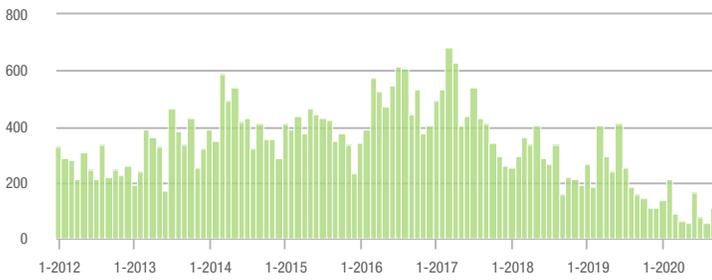


Kannapolis, NC

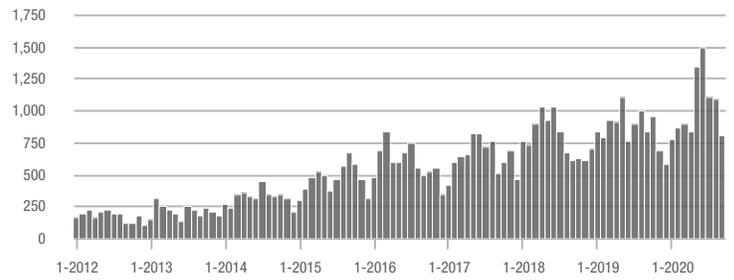
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	106	- 33.8%	+ 82.8%	9.2	+ 73.6%	+ 90.6%	18	- 58.1%	- 10.0%
\$100,001 to \$200,000	815	- 2.0%	- 25.1%	12.3	+ 28.1%	- 8.2%	68	- 26.1%	- 18.1%
\$200,001 to \$300,000	487	+ 147.2%	+ 3.6%	10.3	+ 83.9%	- 7.8%	52	+ 30.0%	+ 6.1%
\$300,001 and Above	123	+ 66.2%	+ 55.7%	5.5	+ 71.9%	+ 62.2%	27	- 15.6%	- 3.6%
Total	1,531	+ 21.2%	- 9.7%	10.4	+ 42.5%	- 3.6%	165	- 20.3%	- 8.3%

Showings

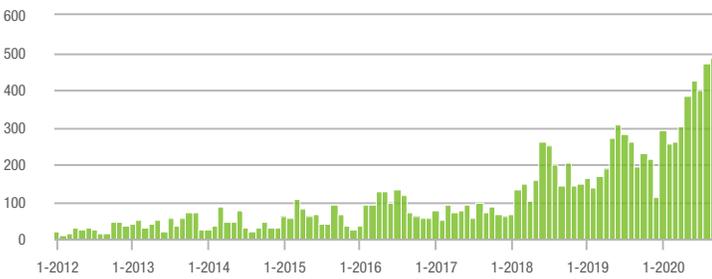
\$100,000 and Below



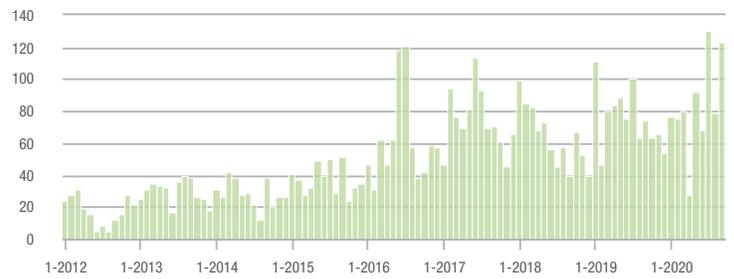
\$100,001 to \$200,000



\$200,001 to \$300,000

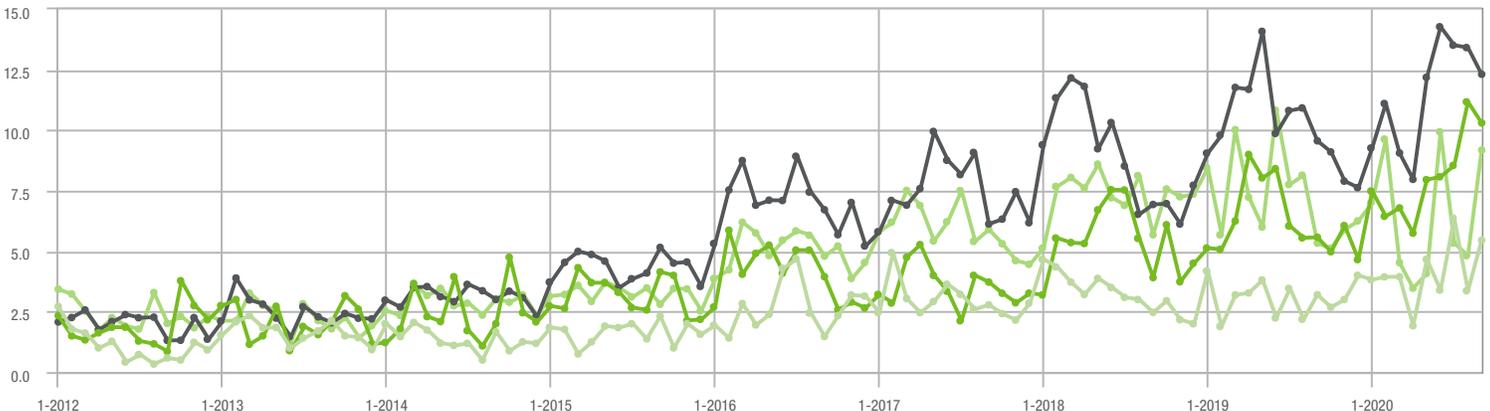


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below
 — \$100,001 to \$200,000
 — \$200,001 to \$300,000
 — \$300,001 and Above

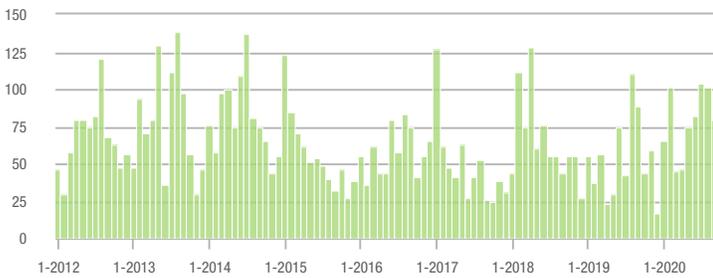


Lake Norman

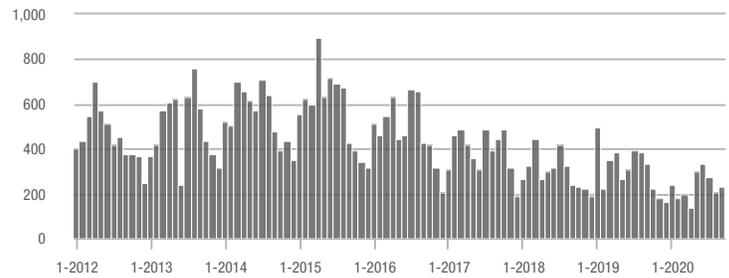
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	80	- 9.1%	- 20.8%	1.0	- 52.4%	- 6.7%	116	- 24.7%	- 10.1%
\$100,001 to \$200,000	228	- 31.7%	+ 11.2%	5.8	+ 1.8%	+ 16.5%	62	- 39.2%	- 1.6%
\$200,001 to \$300,000	670	- 26.0%	- 23.7%	8.5	+ 37.1%	- 13.5%	91	- 54.5%	- 15.7%
\$300,001 and Above	4,739	+ 27.4%	- 9.8%	11.1	+ 122.0%	+ 0.8%	517	- 42.8%	- 13.1%
Total	5,717	+ 13.3%	- 11.2%	9.7	+ 90.2%	- 1.1%	786	- 42.2%	- 12.2%

Showings

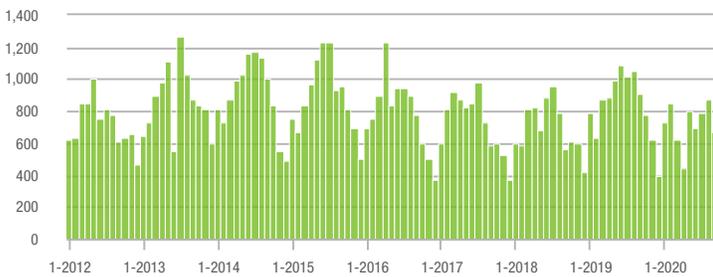
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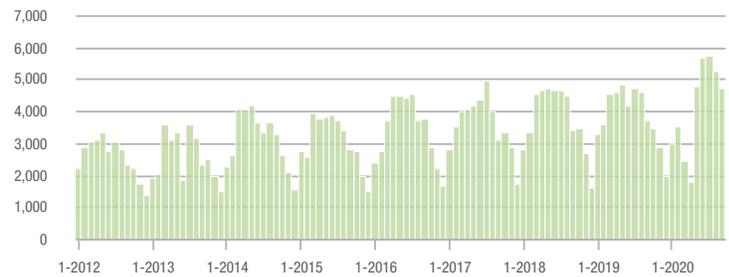
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



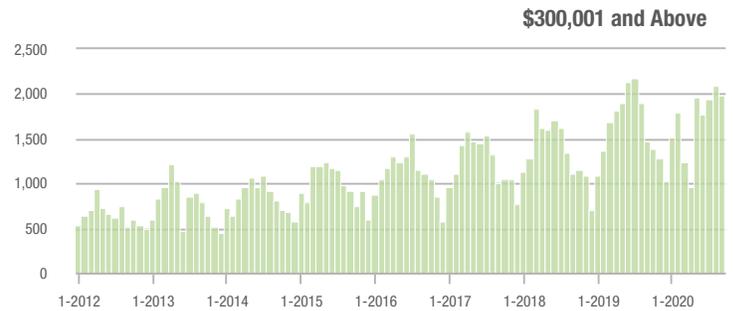
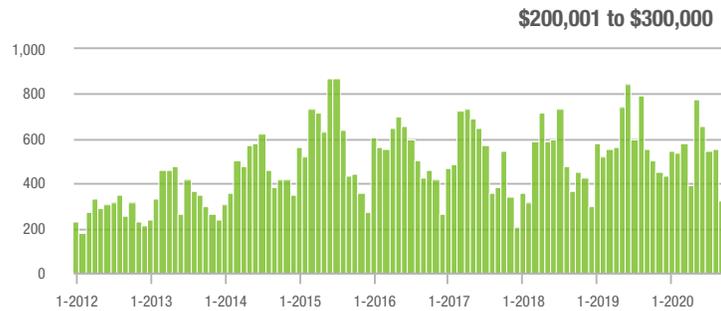
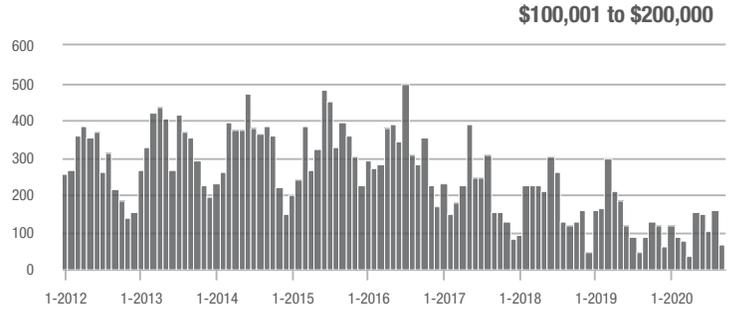
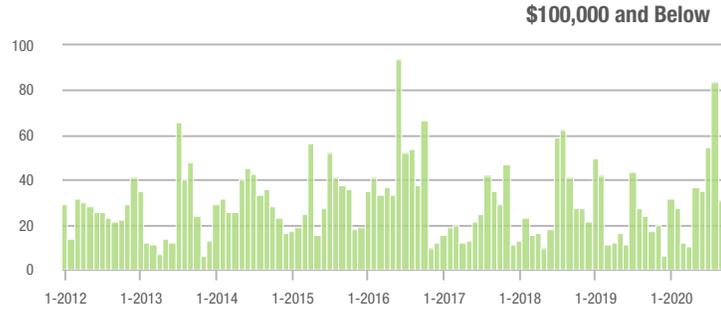
Buyer Interest (Showings/Listings)



Lake Wylie

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	31	+ 29.2%	- 63.1%	1.1	0.0%	- 36.0%	54	- 8.5%	- 5.3%
\$100,001 to \$200,000	69	- 22.5%	- 57.1%	3.1	- 35.4%	- 54.6%	36	- 14.3%	- 12.2%
\$200,001 to \$300,000	328	- 41.2%	- 41.2%	7.0	+ 22.8%	- 22.8%	76	- 49.7%	- 20.8%
\$300,001 and Above	1,983	+ 33.9%	- 5.7%	8.1	+ 88.4%	- 4.8%	274	- 36.3%	- 4.9%
Total	2,411	+ 12.0%	- 17.0%	7.2	+ 60.0%	- 10.4%	440	- 35.5%	- 8.7%

Showings



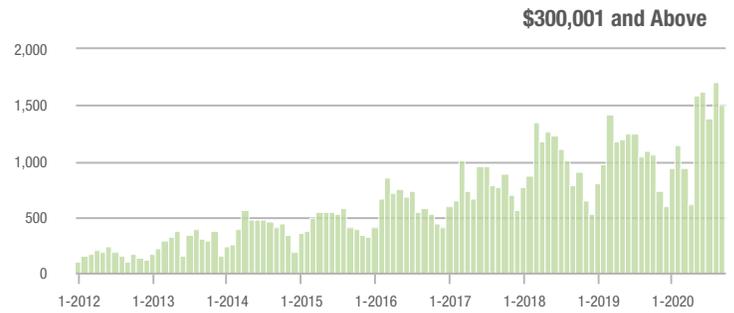
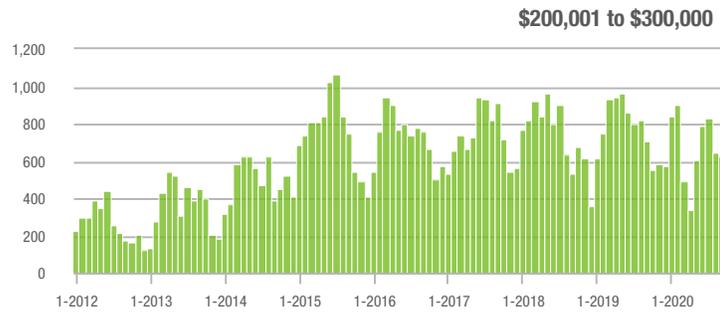
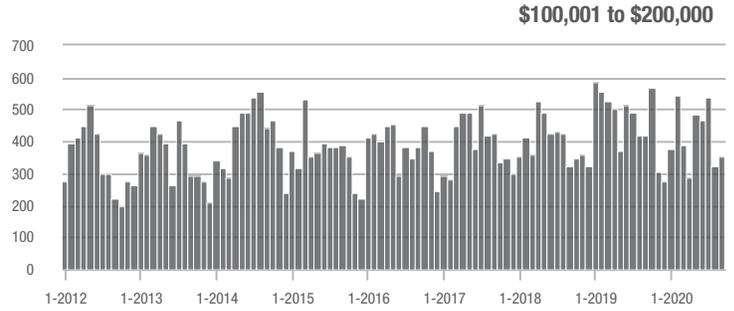
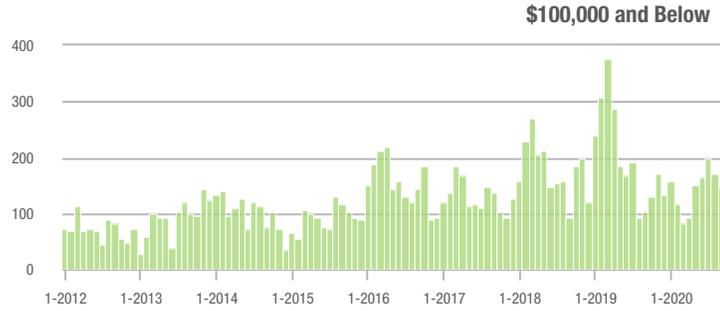
Buyer Interest (Showings/Listings)



Lancaster County, SC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	148	+ 42.3%	- 14.0%	3.8	+ 65.2%	+ 4.5%	62	- 30.3%	- 19.5%
\$100,001 to \$200,000	352	- 15.8%	+ 8.6%	5.8	+ 16.0%	- 9.7%	70	- 33.3%	+ 4.5%
\$200,001 to \$300,000	624	- 11.4%	- 3.6%	9.4	+ 56.7%	+ 1.6%	71	- 46.2%	- 7.8%
\$300,001 and Above	1,512	+ 38.5%	- 11.5%	7.6	+ 55.1%	- 3.3%	232	- 24.4%	- 10.8%
Total	2,636	+ 13.7%	- 7.5%	7.3	+ 46.0%	- 2.0%	435	- 31.3%	- 9.6%

Showings



Buyer Interest (Showings/Listings)

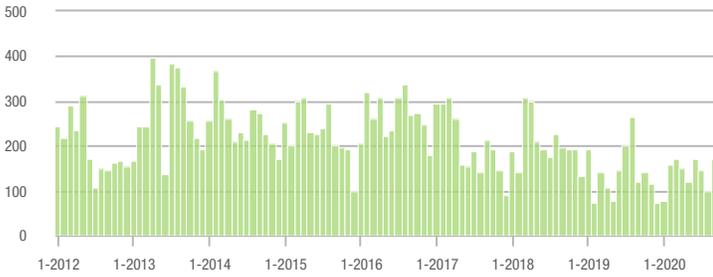


Lincoln County, NC

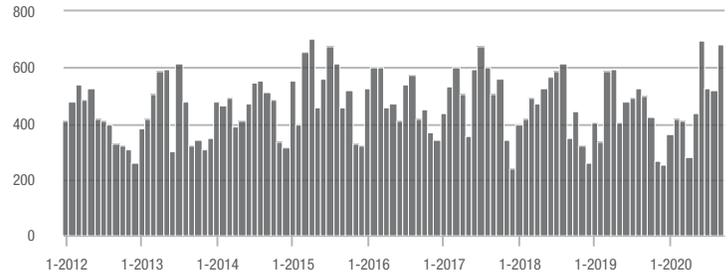
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	169	+ 42.0%	+ 70.7%	4.2	+ 121.1%	+ 75.3%	74	- 54.0%	- 11.9%
\$100,001 to \$200,000	683	+ 37.4%	+ 31.1%	11.9	+ 63.0%	+ 28.1%	62	- 30.3%	- 3.1%
\$200,001 to \$300,000	615	+ 25.3%	+ 10.4%	8.5	+ 63.5%	+ 8.2%	83	- 30.3%	- 5.7%
\$300,001 and Above	1,297	+ 47.9%	- 5.5%	7.5	+ 114.3%	- 3.2%	197	- 34.8%	- 8.4%
Total	2,764	+ 39.3%	+ 8.4%	8.1	+ 92.9%	+ 9.2%	416	- 38.0%	- 7.8%

Showings

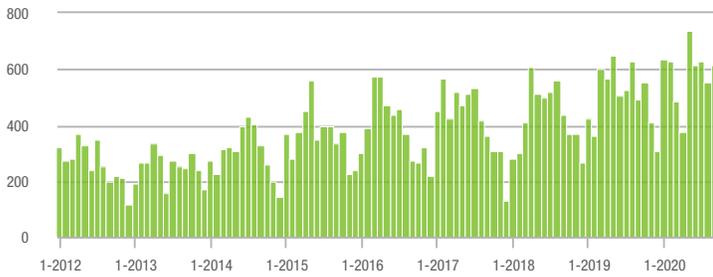
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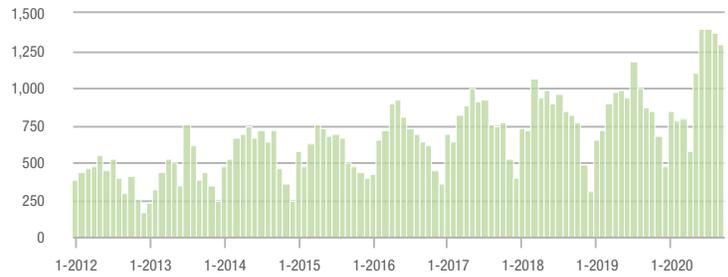
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

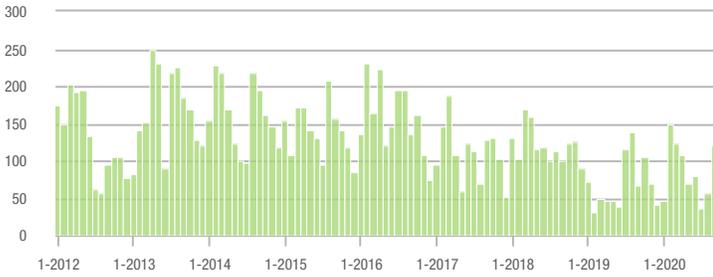


Lincolnton, NC

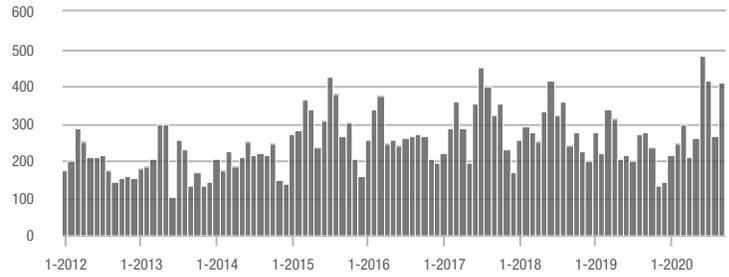
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	121	+ 83.3%	+ 112.3%	9.7	+ 223.3%	+ 120.5%	23	- 60.3%	- 14.8%
\$100,001 to \$200,000	411	+ 47.3%	+ 54.5%	15.7	+ 86.9%	+ 80.1%	29	- 23.7%	- 19.4%
\$200,001 to \$300,000	273	+ 69.6%	+ 36.5%	9.2	+ 87.8%	+ 22.6%	37	- 14.0%	+ 2.8%
\$300,001 and Above	107	+ 28.9%	- 16.4%	4.3	+ 19.4%	- 24.2%	27	+ 12.5%	+ 3.8%
Total	912	+ 54.8%	+ 40.1%	9.9	+ 86.8%	+ 40.9%	116	- 28.8%	- 7.2%

Showings

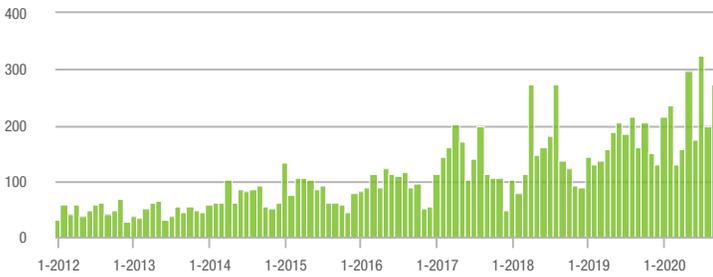
\$100,000 and Below



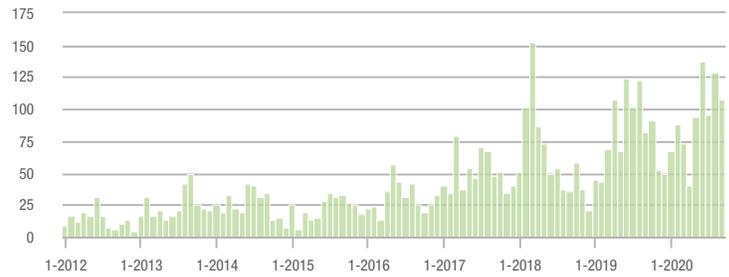
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

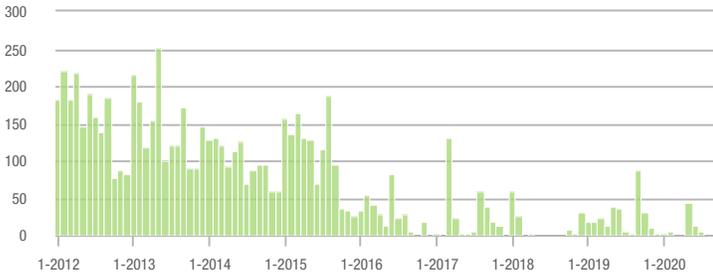


Matthews, NC

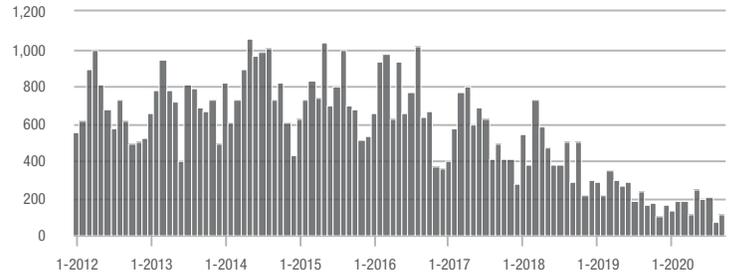
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	- 100.0%	- 100.0%	0.0	- 100.0%	0.0%	0	- 100.0%	- 100.0%
\$100,001 to \$200,000	108	- 34.1%	+ 56.5%	15.3	+ 86.6%	+ 111.6%	7	- 68.2%	- 30.0%
\$200,001 to \$300,000	1,012	+ 24.9%	- 0.8%	22.1	+ 145.6%	+ 8.5%	47	- 48.4%	- 9.6%
\$300,001 and Above	1,838	+ 78.1%	+ 9.5%	13.8	+ 122.6%	+ 4.5%	145	- 23.7%	+ 2.8%
Total	2,958	+ 41.3%	+ 6.8%	15.9	+ 112.0%	+ 7.0%	199	- 35.8%	- 2.5%

Showings

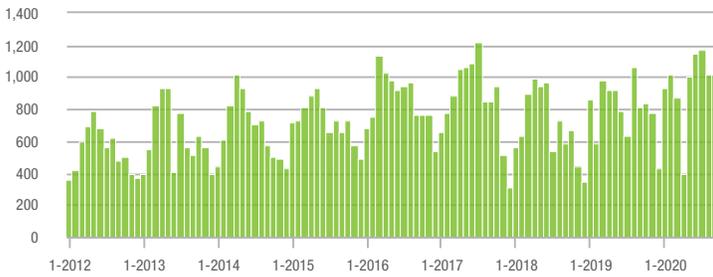
\$100,000 and Below



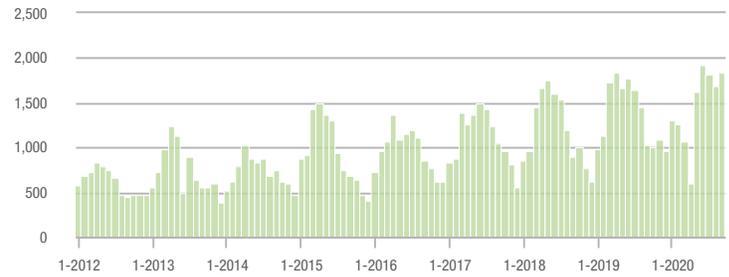
\$100,001 to \$200,000



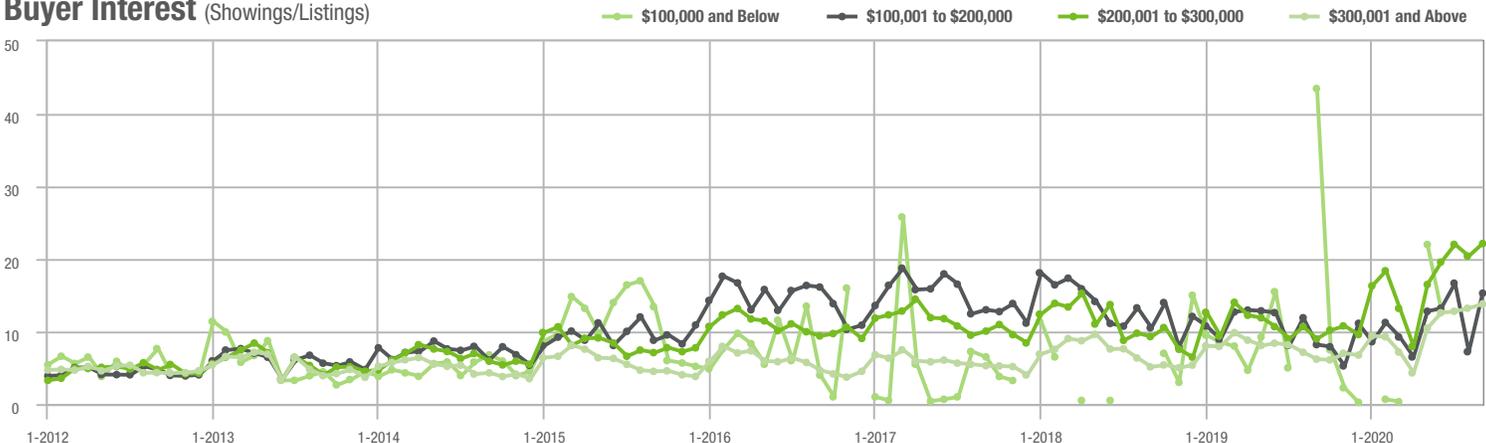
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

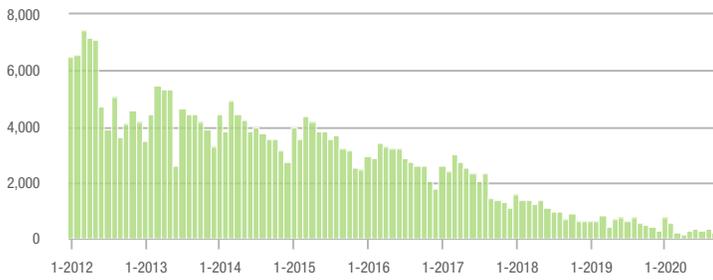


Mecklenburg County, NC

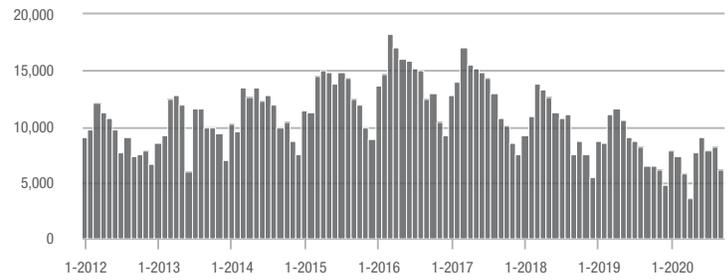
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	205	- 62.4%	- 39.0%	3.6	- 45.5%	- 34.5%	77	- 47.6%	- 21.4%
\$100,001 to \$200,000	6,219	- 4.2%	- 23.6%	15.6	+ 67.7%	- 9.7%	415	- 44.4%	- 16.8%
\$200,001 to \$300,000	13,553	+ 26.1%	- 9.3%	14.3	+ 90.7%	- 2.6%	988	- 36.2%	- 7.8%
\$300,001 and Above	19,599	+ 24.4%	- 6.9%	9.4	+ 54.1%	- 1.3%	2,320	- 22.6%	- 7.8%
Total	39,576	+ 18.0%	- 11.0%	11.4	+ 62.9%	- 3.9%	3,800	- 30.1%	- 9.2%

Showings

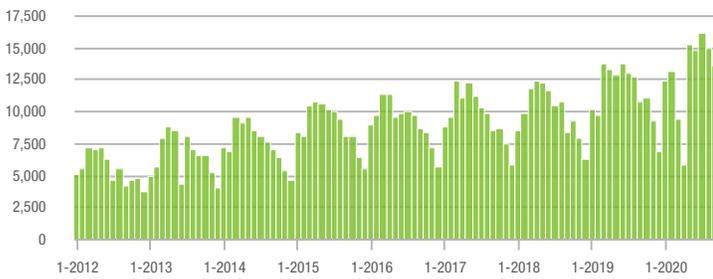
\$100,000 and Below



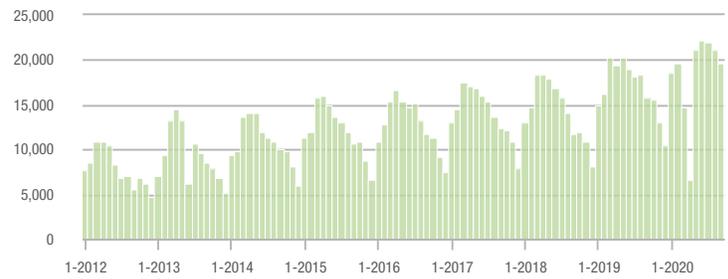
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

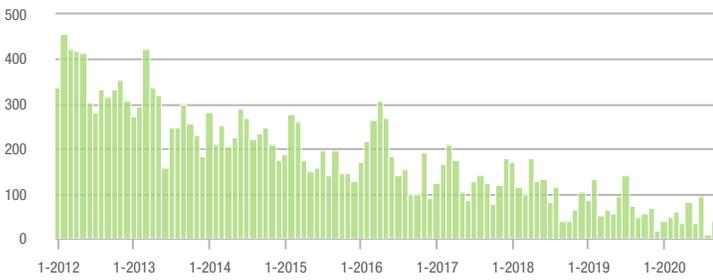


Monroe, NC

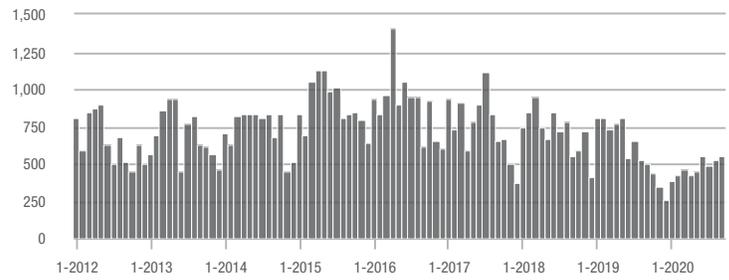
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	38	- 20.8%	+ 280.0%	4.4	+ 76.0%	+ 386.1%	14	- 62.2%	- 30.0%
\$100,001 to \$200,000	547	+ 8.5%	+ 2.8%	14.1	+ 101.4%	+ 13.5%	48	- 40.0%	- 11.1%
\$200,001 to \$300,000	943	+ 44.0%	- 20.0%	11.0	+ 69.2%	+ 1.5%	92	- 19.3%	- 22.0%
\$300,001 and Above	609	+ 100.3%	- 9.5%	9.9	+ 115.2%	+ 5.0%	73	- 14.1%	- 15.1%
Total	2,137	+ 41.4%	- 10.7%	10.9	+ 84.7%	+ 7.1%	227	- 28.2%	- 18.3%

Showings

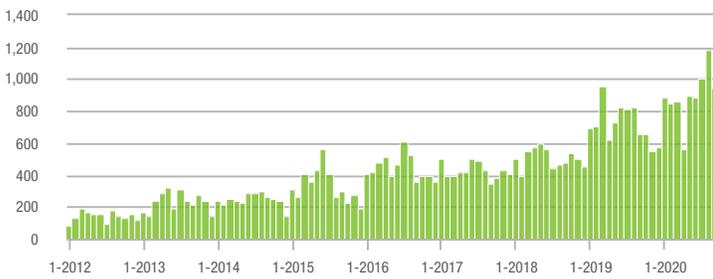
\$100,000 and Below



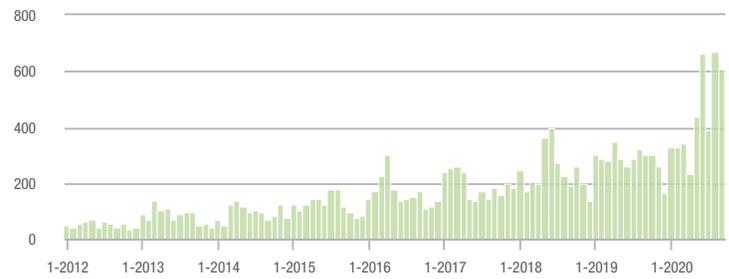
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



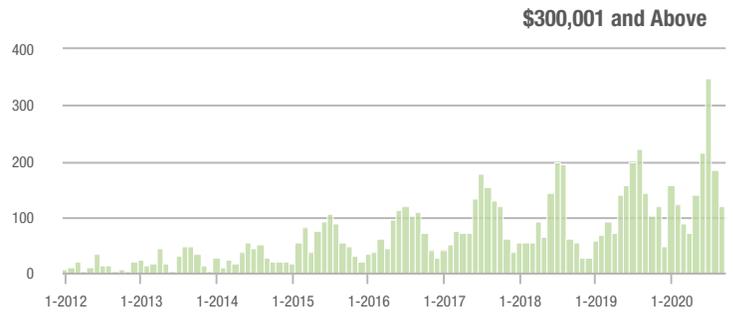
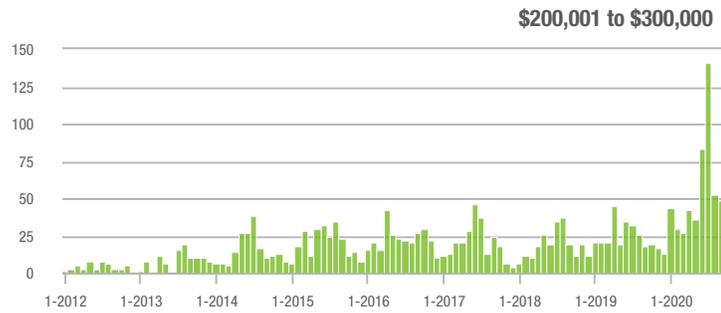
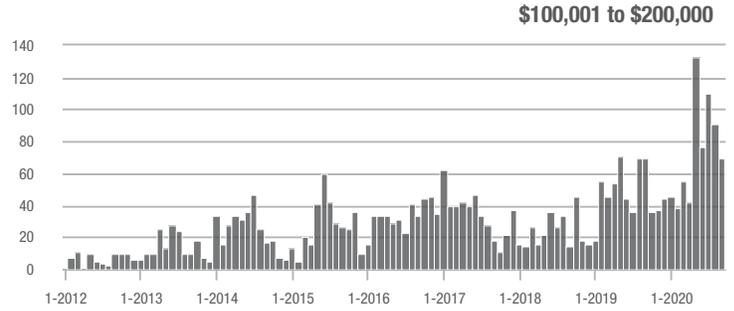
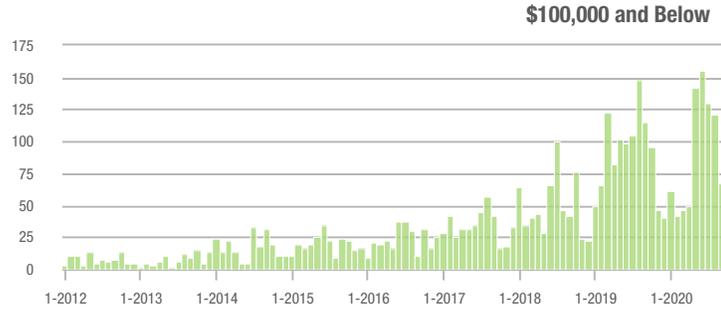
Buyer Interest (Showings/Listings)



Montgomery County, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	67	- 41.7%	- 44.6%	1.1	- 38.9%	- 43.0%	92	- 33.3%	- 9.8%
\$100,001 to \$200,000	69	0.0%	- 24.2%	3.4	+ 61.9%	+ 24.6%	37	- 39.3%	- 24.5%
\$200,001 to \$300,000	49	+ 172.2%	- 5.8%	4.8	+ 336.4%	- 4.0%	15	- 50.0%	0.0%
\$300,001 and Above	118	- 18.6%	- 36.6%	4.2	+ 50.0%	- 21.0%	38	- 48.6%	- 19.1%
Total	303	- 12.7%	- 32.7%	2.7	+ 28.6%	- 16.5%	182	- 39.9%	- 14.6%

Showings



Buyer Interest (Showings/Listings)

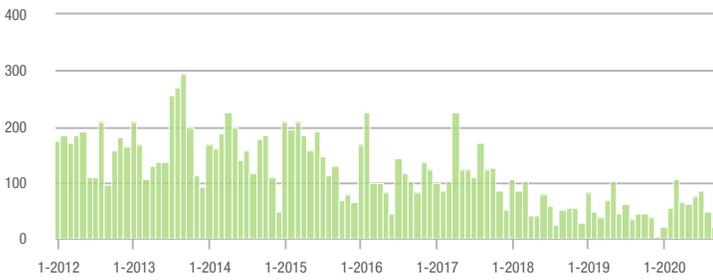


Mooresville, NC

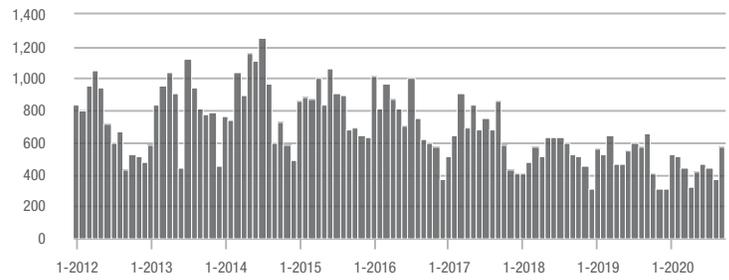
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	21	- 51.2%	- 55.3%	1.2	- 36.8%	- 47.9%	29	- 54.0%	- 19.4%
\$100,001 to \$200,000	574	- 12.6%	+ 54.7%	15.0	+ 74.4%	+ 61.4%	46	- 53.1%	- 2.1%
\$200,001 to \$300,000	904	+ 22.3%	- 15.9%	9.9	+ 98.0%	+ 3.4%	99	- 49.7%	- 23.8%
\$300,001 and Above	2,665	+ 18.0%	- 16.3%	9.6	+ 84.6%	- 7.9%	324	- 39.8%	- 12.9%
Total	4,164	+ 12.6%	- 10.9%	9.8	+ 78.2%	+ 0.4%	498	- 44.4%	- 14.9%

Showings

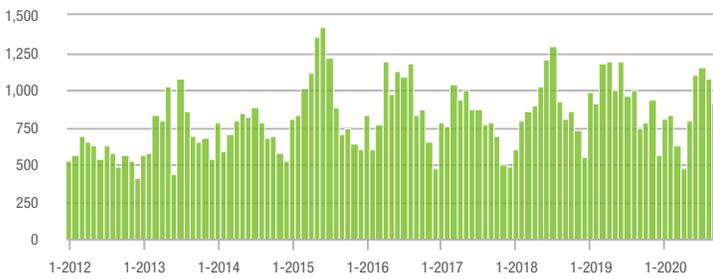
\$100,000 and Below



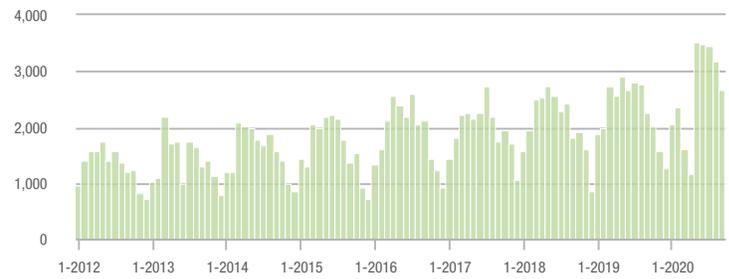
\$100,001 to \$200,000



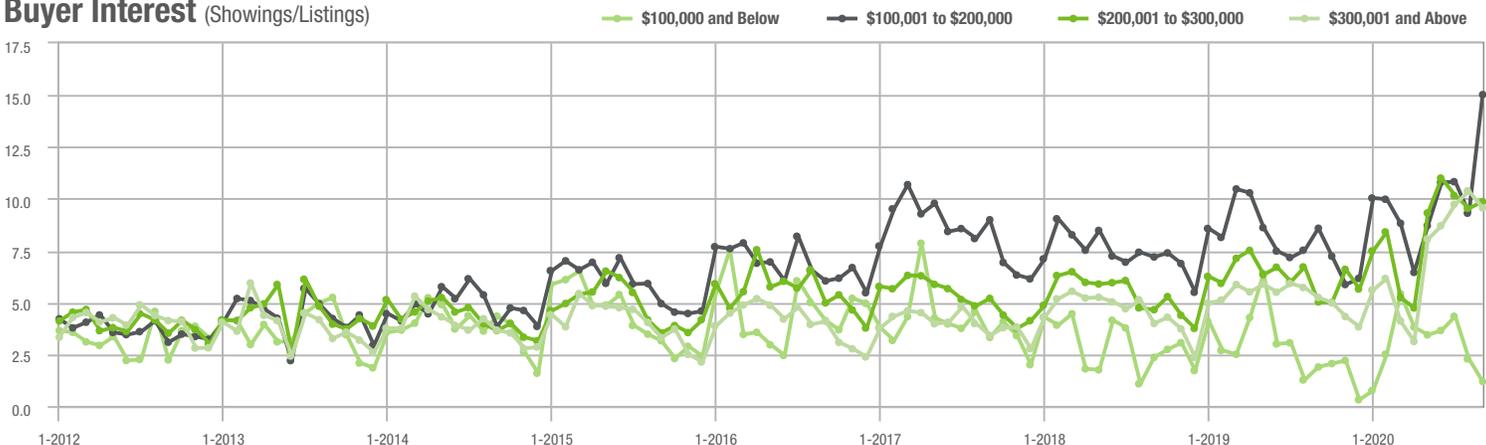
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

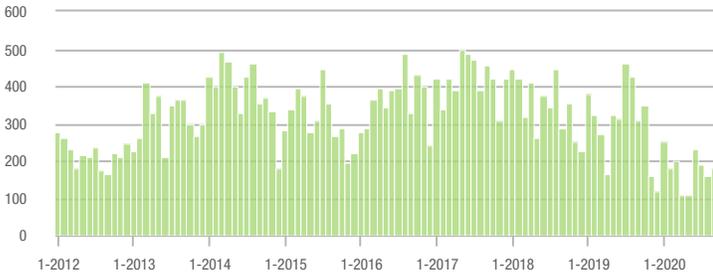


Rock Hill, SC

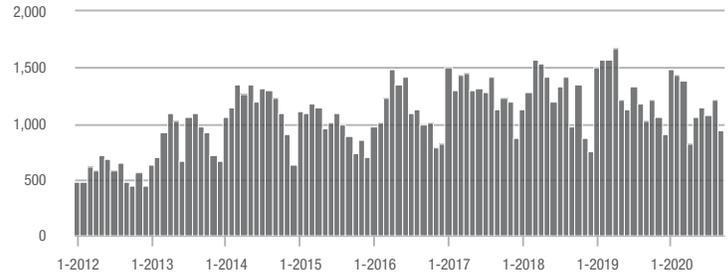
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	177	- 42.3%	+ 11.3%	6.0	+ 9.1%	+ 5.8%	40	- 55.6%	0.0%
\$100,001 to \$200,000	946	- 7.5%	- 21.9%	11.2	+ 33.3%	- 19.2%	87	- 32.0%	- 3.3%
\$200,001 to \$300,000	1,447	+ 37.8%	- 12.8%	14.9	+ 109.9%	- 4.8%	105	- 35.6%	- 7.9%
\$300,001 and Above	618	- 5.6%	+ 2.3%	7.4	+ 42.3%	+ 5.8%	92	- 40.3%	- 5.2%
Total	3,188	+ 5.0%	- 12.3%	10.8	+ 61.2%	- 8.4%	324	- 39.4%	- 5.0%

Showings

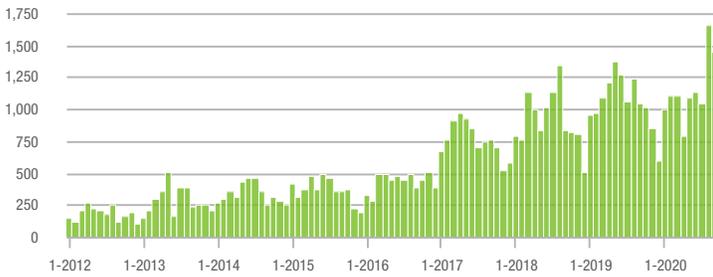
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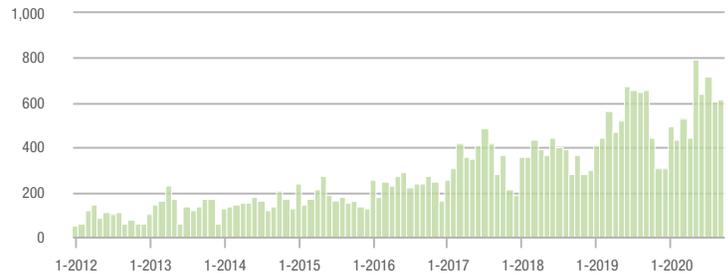
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

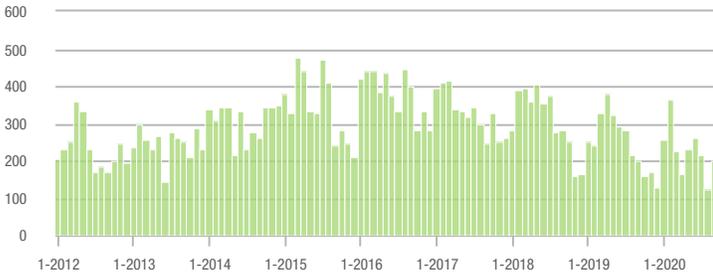


Salisbury, NC

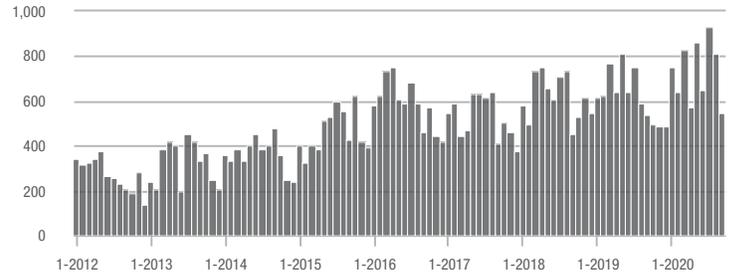
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	198	- 0.5%	+ 59.7%	4.2	+ 44.8%	+ 53.7%	75	- 31.2%	- 2.6%
\$100,001 to \$200,000	545	+ 1.3%	- 33.1%	8.4	+ 47.4%	- 29.6%	76	- 32.1%	- 8.4%
\$200,001 to \$300,000	547	+ 127.0%	+ 57.2%	9.1	+ 139.5%	+ 21.4%	68	- 11.7%	+ 23.6%
\$300,001 and Above	263	+ 157.8%	- 7.4%	6.0	+ 200.0%	+ 2.6%	50	- 19.4%	- 10.7%
Total	1,553	+ 43.8%	- 1.1%	7.3	+ 82.5%	- 5.4%	269	- 25.3%	- 0.7%

Showings

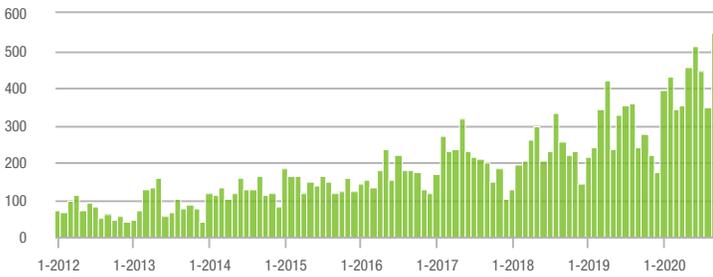
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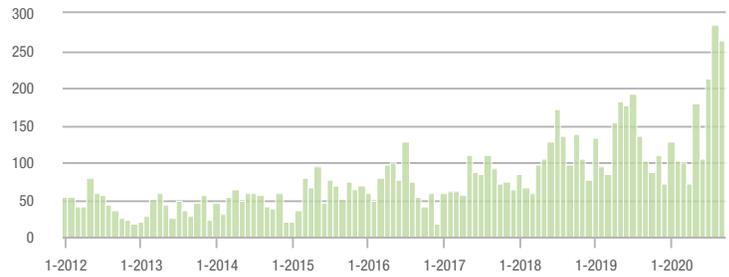
\$100,001 to \$200,000



\$200,001 to \$300,000

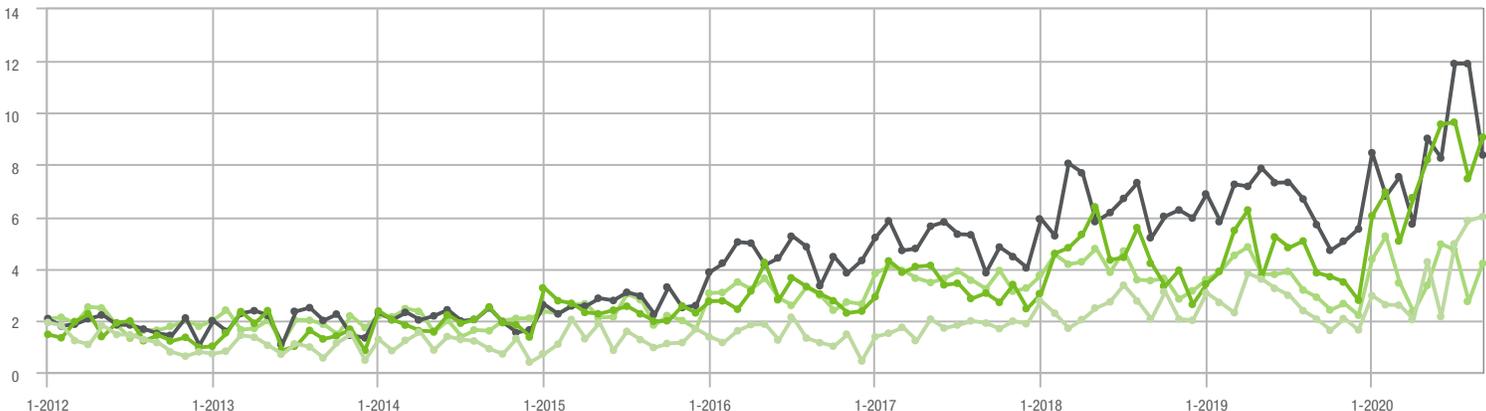


\$300,001 and Above



Buyer Interest (Showings/Listings)

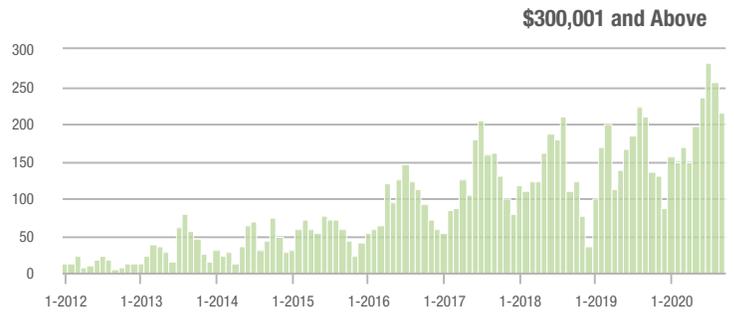
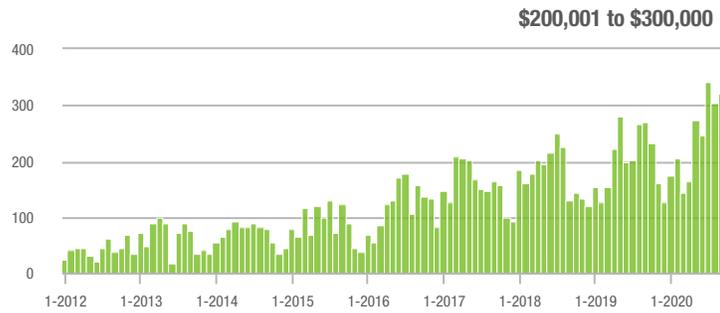
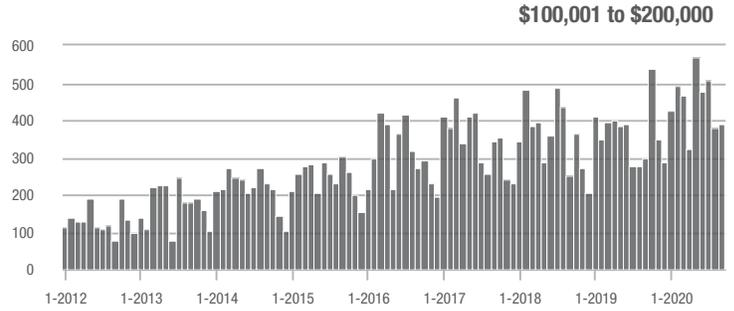
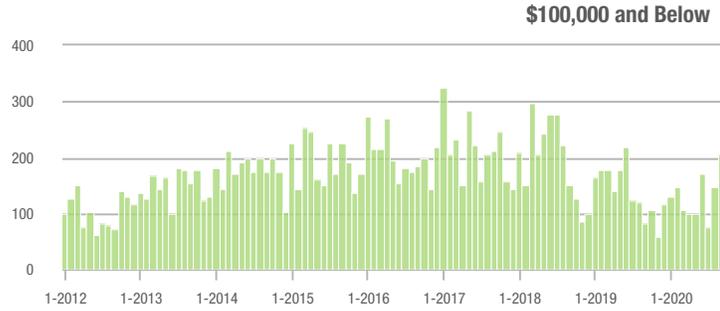
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 —●— \$100,001 to \$200,000
 —●— \$200,001 to \$300,000
 —●— \$300,001 and Above



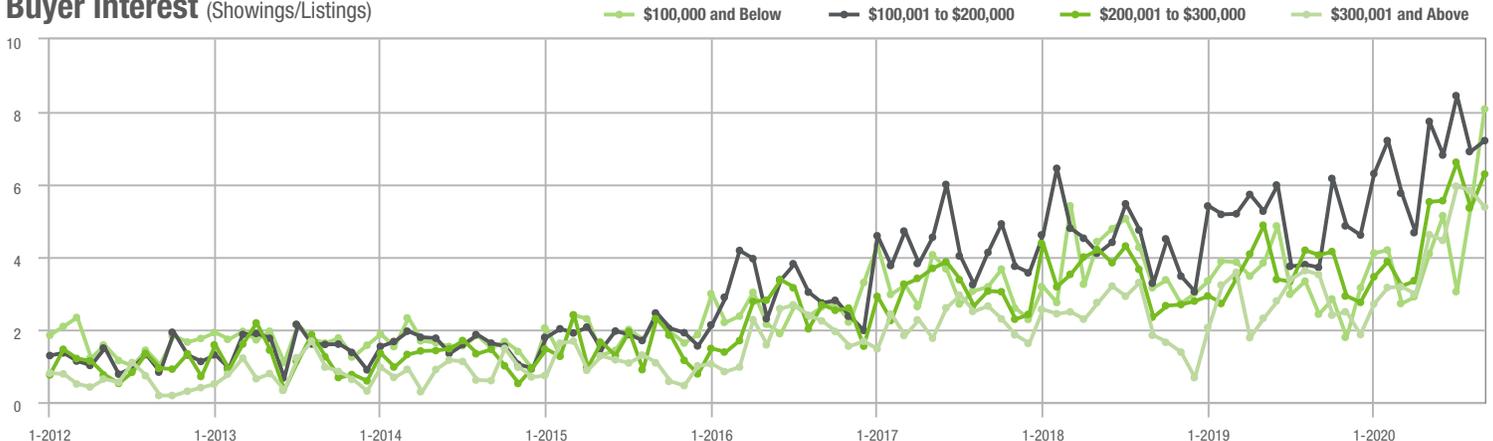
Stanly County, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	206	+ 148.2%	+ 41.1%	8.1	+ 237.5%	+ 50.1%	46	- 43.9%	- 19.3%
\$100,001 to \$200,000	391	+ 30.8%	+ 2.9%	7.2	+ 94.6%	+ 4.3%	67	- 30.9%	- 1.5%
\$200,001 to \$300,000	320	+ 19.0%	+ 4.9%	6.3	+ 53.7%	+ 17.4%	65	- 26.1%	- 8.5%
\$300,001 and Above	215	+ 2.9%	- 16.3%	5.4	+ 54.3%	- 7.7%	49	- 36.4%	- 10.9%
Total	1,132	+ 31.6%	+ 4.0%	6.7	+ 86.1%	+ 11.8%	227	- 34.0%	- 9.6%

Showings



Buyer Interest (Showings/Listings)

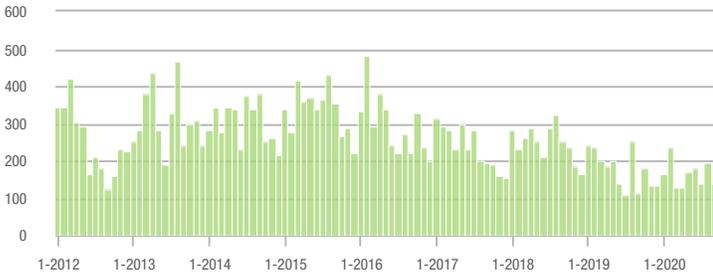


Statesville, NC

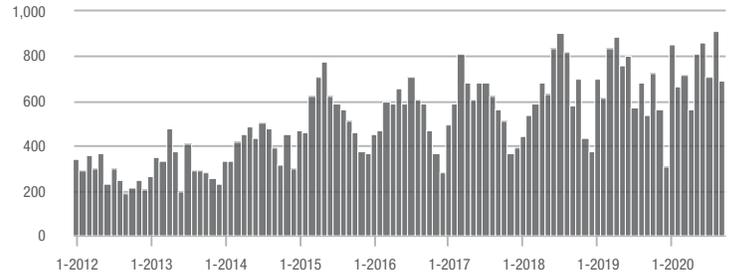
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	139	+ 21.9%	- 28.0%	3.4	+ 17.2%	- 29.2%	90	- 20.4%	- 6.3%
\$100,001 to \$200,000	692	+ 27.9%	- 24.3%	8.4	+ 37.7%	- 16.8%	89	- 13.6%	- 9.2%
\$200,001 to \$300,000	385	+ 9.1%	+ 8.5%	6.4	+ 45.5%	- 4.5%	70	- 31.4%	+ 9.4%
\$300,001 and Above	271	+ 95.0%	- 19.1%	5.8	+ 114.8%	- 10.8%	55	- 24.7%	- 11.3%
Total	1,487	+ 29.6%	- 17.3%	6.6	+ 46.7%	- 15.0%	304	- 22.3%	- 5.0%

Showings

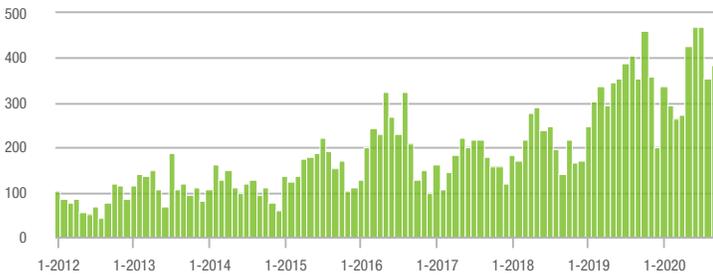
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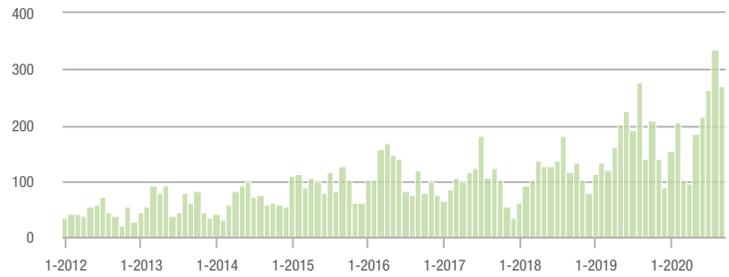
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

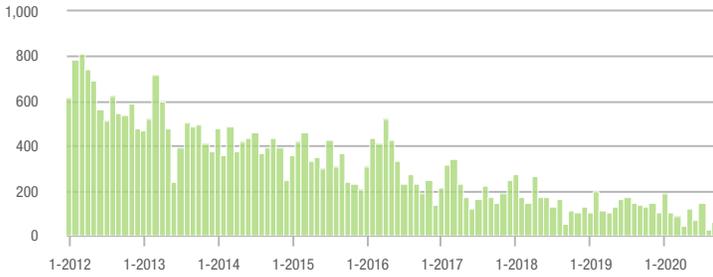


Union County, NC

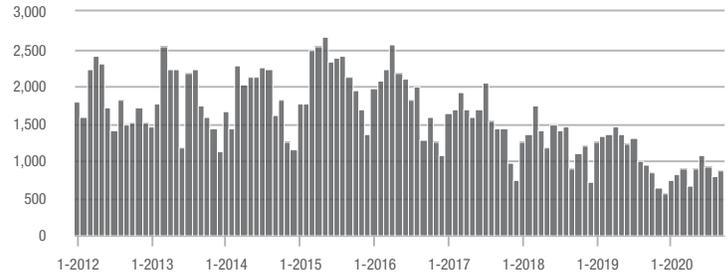
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	61	- 56.7%	+ 117.9%	2.2	- 18.5%	+ 186.7%	40	- 66.7%	- 32.2%
\$100,001 to \$200,000	880	- 6.4%	+ 11.3%	11.7	+ 72.1%	+ 13.5%	106	- 44.8%	- 6.2%
\$200,001 to \$300,000	2,136	+ 20.6%	- 25.4%	11.3	+ 73.8%	- 11.4%	204	- 34.8%	- 17.7%
\$300,001 and Above	5,269	+ 48.5%	- 3.1%	11.2	+ 100.0%	+ 8.5%	535	- 31.1%	- 12.0%
Total	8,346	+ 30.4%	- 8.5%	11.0	+ 86.4%	+ 3.1%	885	- 36.9%	- 13.9%

Showings

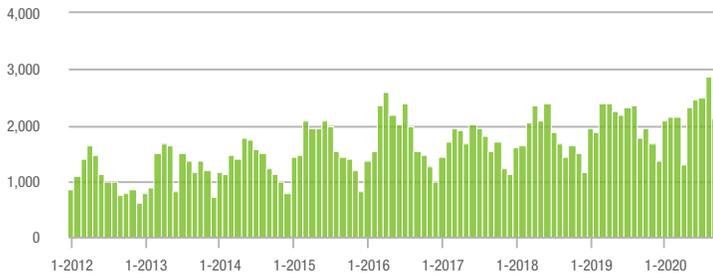
\$100,000 and Below



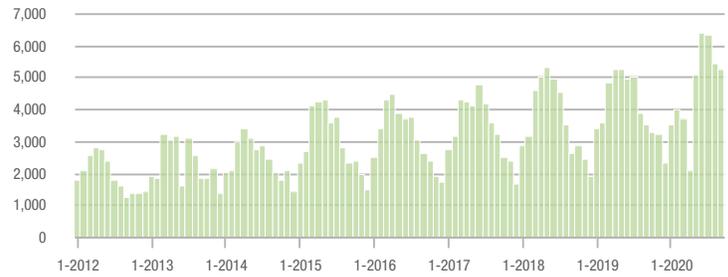
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

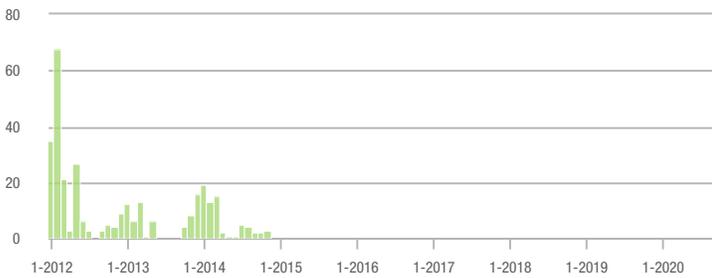


Uptown Charlotte

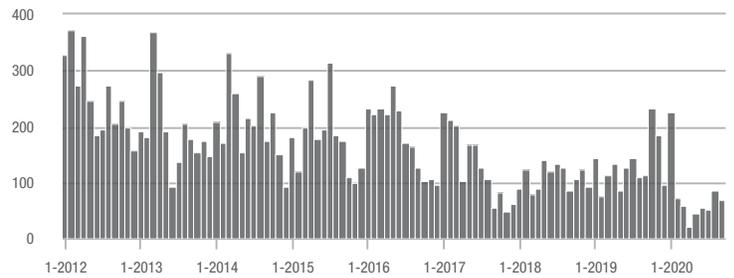
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	0.0%	0.0%	0.0	0.0%	0.0%	0	0.0%	0.0%
\$100,001 to \$200,000	68	- 40.4%	- 19.0%	7.3	+ 35.2%	+ 4.8%	10	- 52.4%	- 23.1%
\$200,001 to \$300,000	326	+ 44.9%	+ 24.9%	6.5	- 4.4%	+ 14.6%	51	+ 50.0%	+ 8.5%
\$300,001 and Above	416	- 5.9%	+ 43.0%	5.4	- 18.2%	+ 25.6%	81	+ 19.1%	+ 12.5%
Total	810	+ 3.7%	+ 27.4%	5.9	- 7.8%	+ 17.0%	142	+ 15.4%	+ 7.6%

Showings

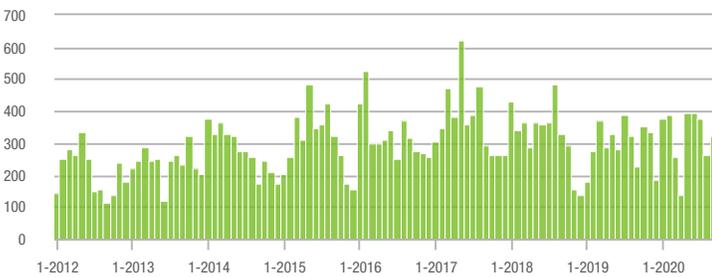
\$100,000 and Below



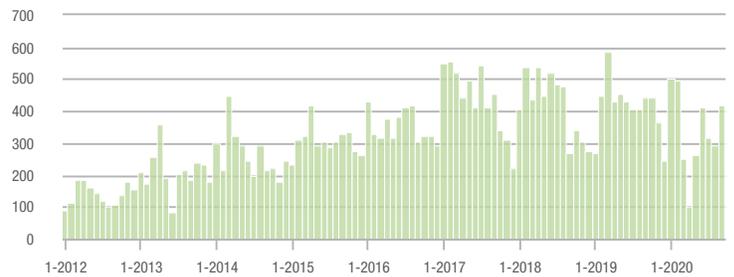
\$100,001 to \$200,000



\$200,001 to \$300,000

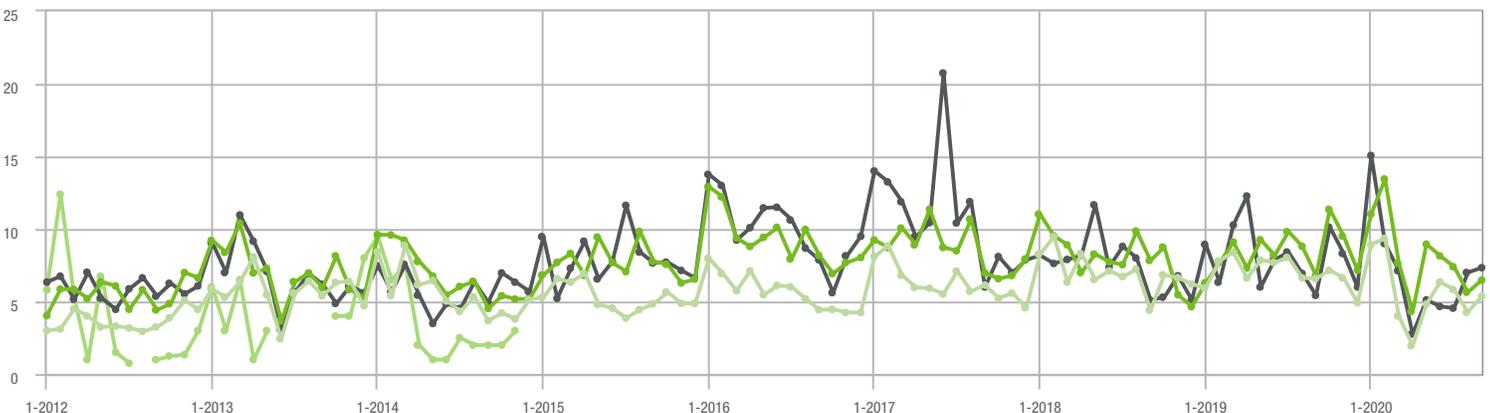


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below
 — \$100,001 to \$200,000
 — \$200,001 to \$300,000
 — \$300,001 and Above

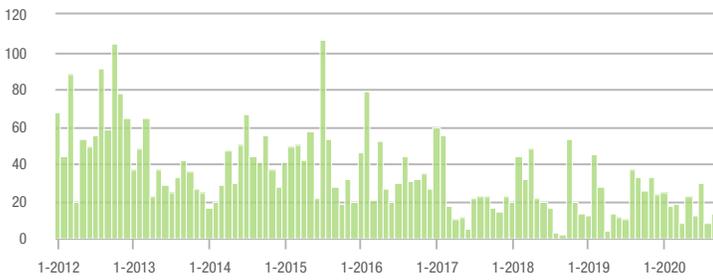


Waxhaw, NC

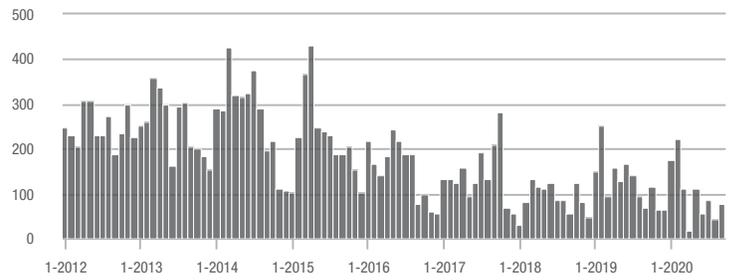
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	13	- 60.6%	+ 62.5%	0.6	- 70.0%	+ 80.0%	17	- 60.5%	- 39.3%
\$100,001 to \$200,000	76	+ 10.1%	+ 76.7%	9.4	+ 213.3%	+ 135.7%	17	- 61.4%	- 15.0%
\$200,001 to \$300,000	249	- 3.1%	- 17.3%	10.7	+ 94.5%	+ 1.1%	31	- 53.7%	- 18.4%
\$300,001 and Above	2,475	+ 63.5%	- 5.9%	11.7	+ 98.3%	+ 8.9%	235	- 23.2%	- 13.6%
Total	2,813	+ 50.2%	- 5.7%	11.3	+ 105.5%	+ 9.6%	300	- 34.8%	- 16.2%

Showings

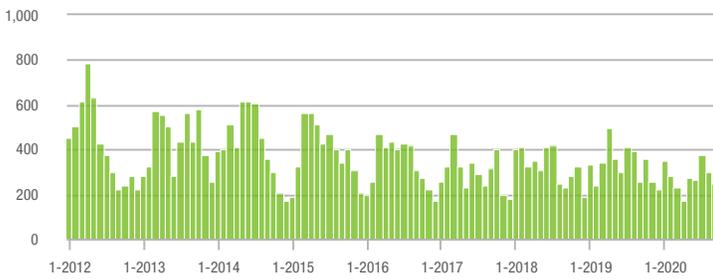
\$100,000 and Below



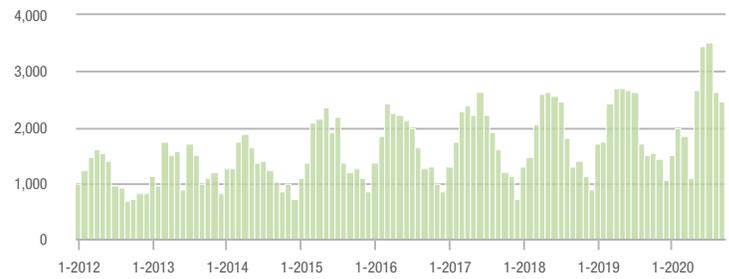
\$100,001 to \$200,000



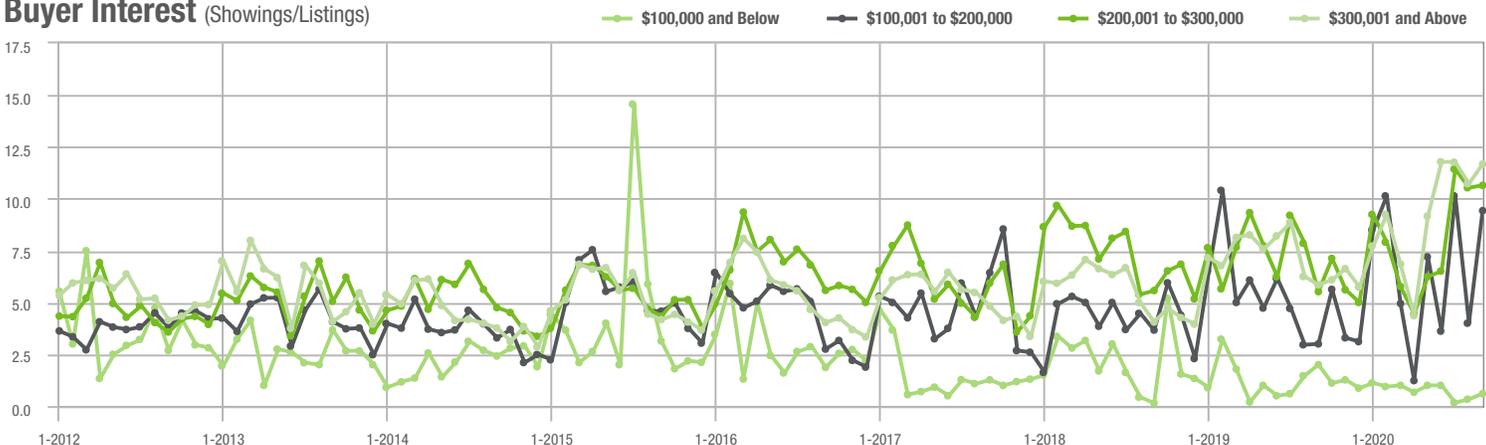
\$200,001 to \$300,000



\$300,001 and Above



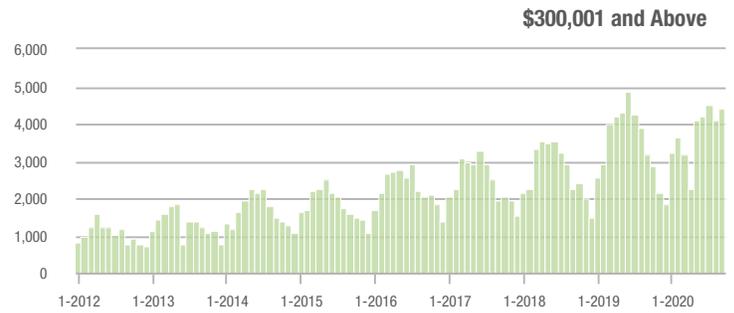
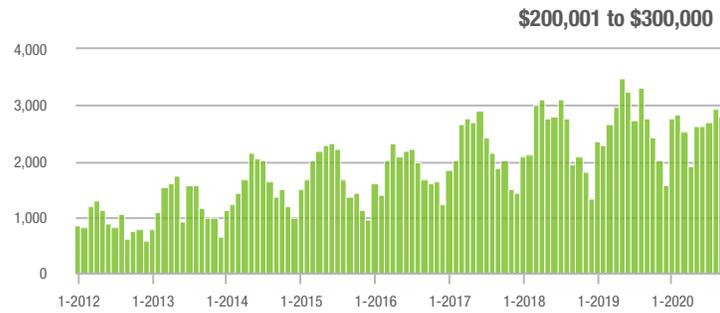
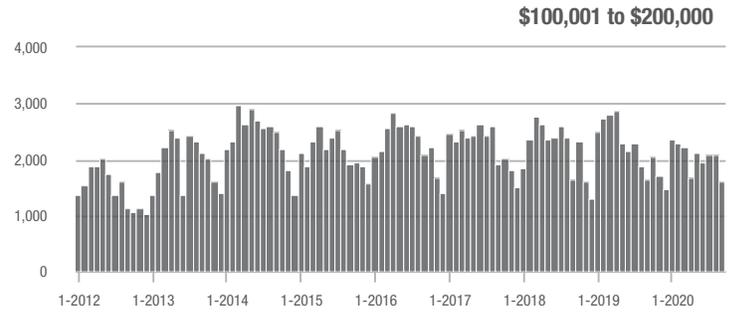
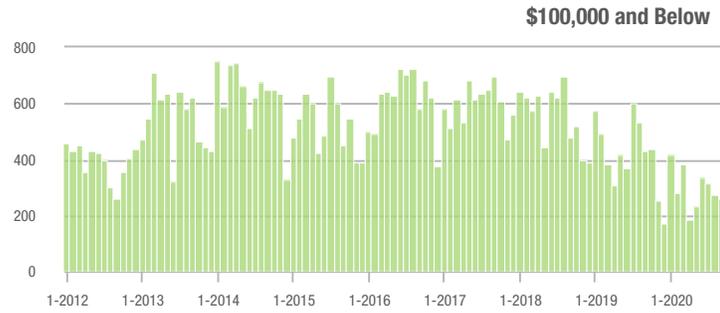
Buyer Interest (Showings/Listings)



York County, SC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change	September 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	261	- 39.3%	- 4.7%	4.6	- 6.1%	+ 12.6%	100	- 42.2%	- 10.7%
\$100,001 to \$200,000	1,618	- 1.2%	- 22.6%	10.6	+ 35.9%	- 12.9%	186	- 25.3%	- 10.6%
\$200,001 to \$300,000	2,809	+ 1.6%	- 4.7%	12.2	+ 69.4%	+ 0.9%	257	- 42.0%	- 5.9%
\$300,001 and Above	4,390	+ 37.5%	+ 7.3%	9.7	+ 83.0%	+ 7.9%	500	- 31.6%	- 3.1%
Total	9,078	+ 13.1%	- 3.4%	10.2	+ 61.9%	+ 0.9%	1,043	- 34.6%	- 6.0%

Showings



Buyer Interest (Showings/Listings)

