

Showing Statistics

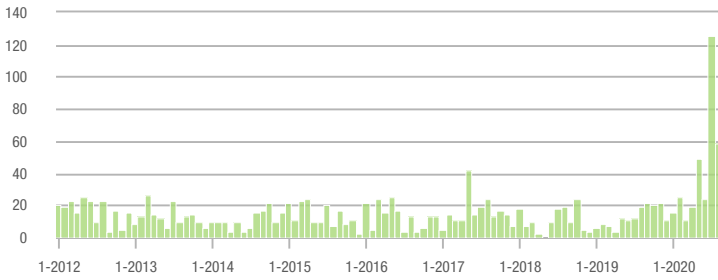
MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Alexander County, NC	281	5.3	66
Anson County, NC	173	4.2	63
Cabarrus County, NC	7,855	11.8	750
Charlotte MSA	85,713	11.1	8,931
City of Charlotte, NC	35,043	12.1	3,135
Concord, NC	4,926	13.1	415
Davidson, NC	1,151	9.9	138
Denver, NC	1,534	8.1	238
Fort Mill, SC	2,775	11.5	267
Gaston County, NC	6,416	10.9	731
Gastonia, NC	2,747	10.8	287
Huntersville, NC	3,634	13.5	313
Iredell County, NC	6,872	9.1	968
Kannapolis, NC	1,695	11.2	169
Lake Norman	6,437	10.3	846
Lake Wylie	2,903	8.3	456
Lancaster County, SC	2,851	7.6	452
Lincoln County, NC	2,481	7.8	416
Lincolnton, NC	620	7.3	110
Matthews, NC	2,769	15.3	196
Mecklenburg County, NC	44,424	12.2	3,988
Monroe, NC	2,394	10.6	266
Montgomery County, NC	450	3.3	198
Mooresville, NC	4,676	10.1	555
Rock Hill, SC	3,634	12.6	316
Salisbury, NC	1,571	7.8	252
Stanly County, NC	1,088	6.3	237
Statesville, NC	1,787	8.0	298
Union County, NC	9,120	11.1	978
Uptown Charlotte	636	5.4	121
Waxhaw, NC	2,982	10.6	342
York County, SC	9,399	10.6	1,047

Alexander County, NC

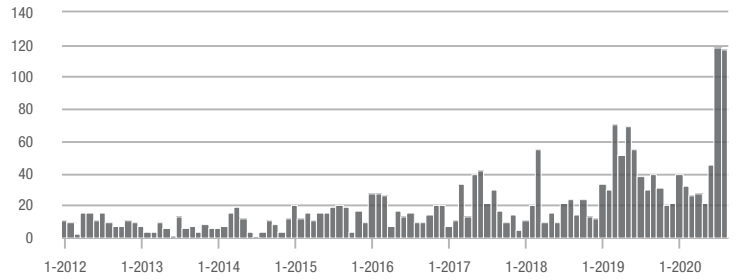
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	59	+ 210.5%	- 53.2%	6.1	+ 60.5%	- 56.0%	15	- 21.1%	- 11.8%
\$100,001 to \$200,000	117	+ 290.0%	- 0.8%	6.4	+ 156.0%	- 32.7%	23	+ 43.8%	+ 35.3%
\$200,001 to \$300,000	51	- 5.6%	- 30.1%	4.6	- 13.2%	- 42.8%	12	- 14.3%	+ 20.0%
\$300,001 and Above	54	+ 260.0%	- 60.0%	3.8	+ 100.0%	- 64.8%	16	+ 33.3%	+ 6.7%
Total	281	+ 138.1%	- 37.8%	5.3	+ 51.4%	- 49.8%	66	+ 8.2%	+ 11.9%

Showings

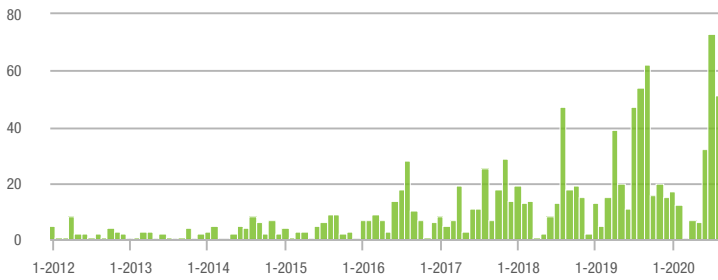
\$100,000 and Below



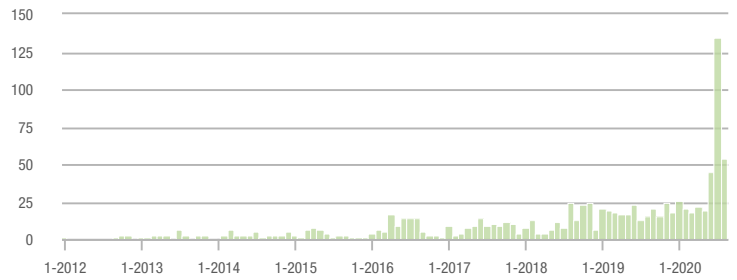
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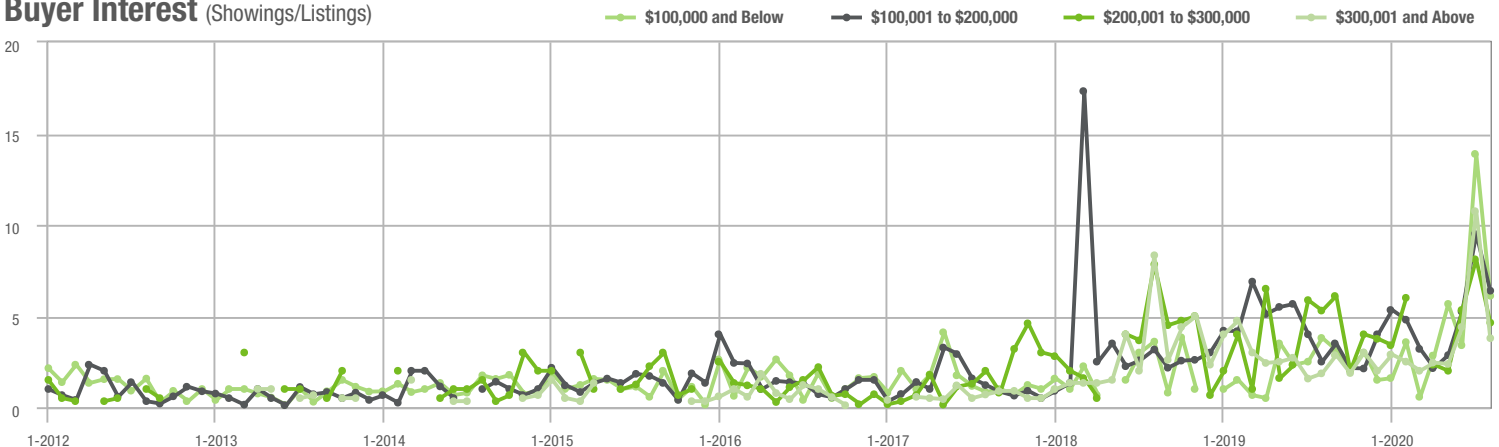
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

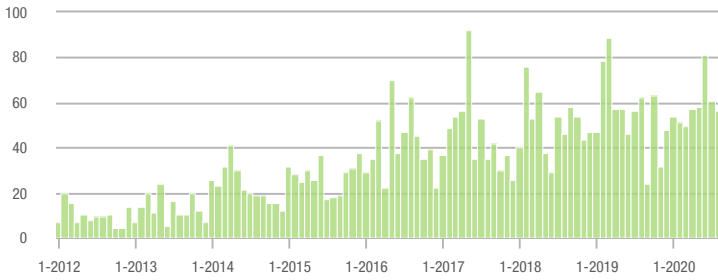


Anson County, NC

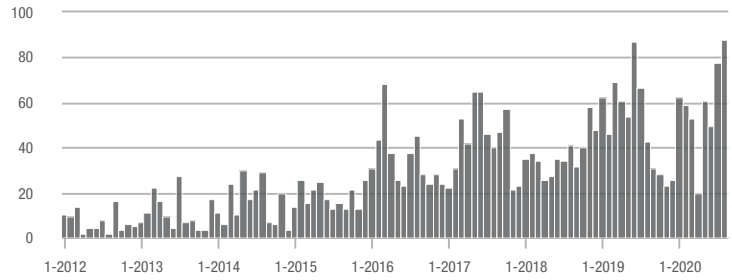
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	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	56	- 9.7%	- 8.2%	5.1	+ 155.0%	+ 36.3%	25	- 52.8%	- 19.4%
\$100,001 to \$200,000	88	+ 104.7%	+ 12.8%	4.2	+ 23.5%	- 33.7%	25	+ 19.0%	+ 38.9%
\$200,001 to \$300,000	2	- 81.8%	- 85.7%	0.7	- 75.0%	- 90.5%	4	- 63.6%	+ 33.3%
\$300,001 and Above	27	+ 170.0%	+ 68.8%	5.3	+ 430.0%	+ 64.1%	9	- 18.2%	- 10.0%
Total	173	+ 37.3%	+ 2.4%	4.2	+ 75.0%	- 10.8%	63	- 34.4%	+ 1.6%

Showings

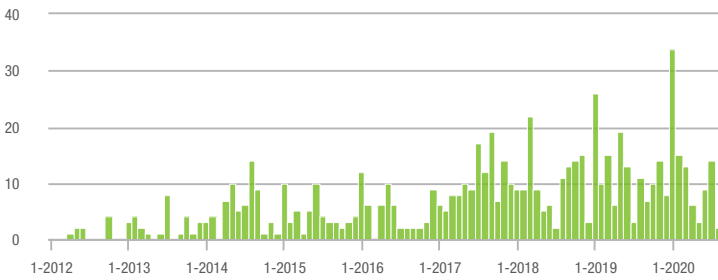
\$100,000 and Below



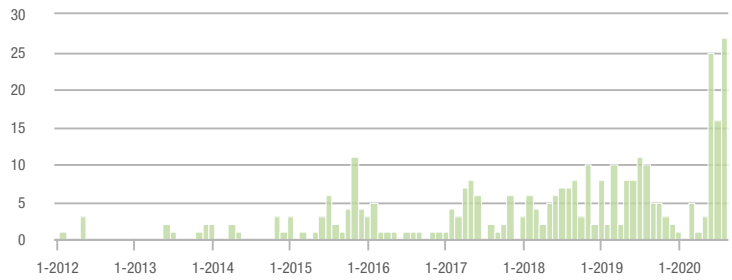
\$100,001 to \$200,000



\$200,001 to \$300,000

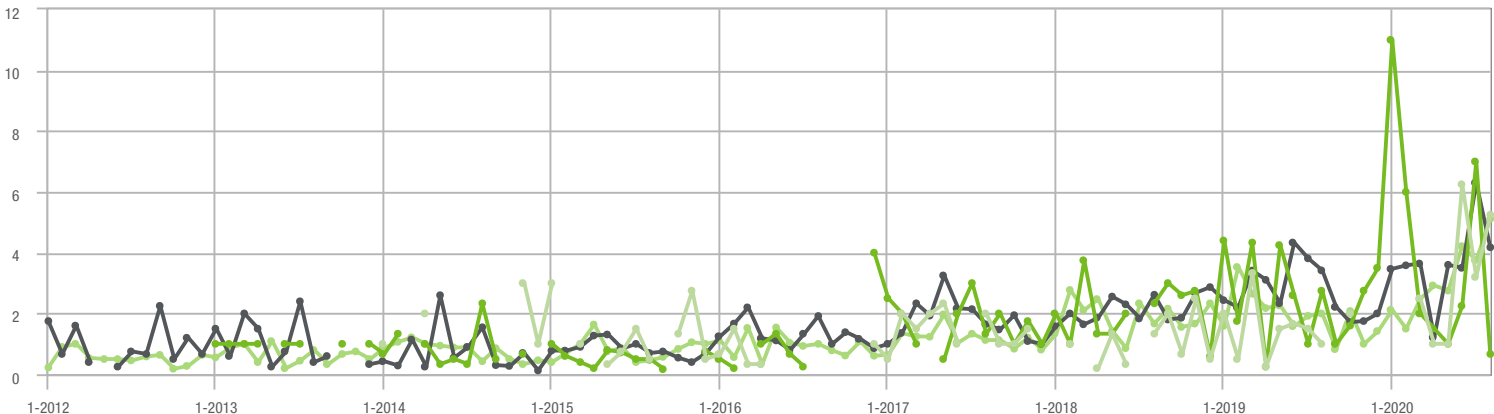


\$300,001 and Above



Buyer Interest (Showings/Listings)

—●— \$100,000 and Below
 —●— \$100,001 to \$200,000
 —●— \$200,001 to \$300,000
 —●— \$300,001 and Above

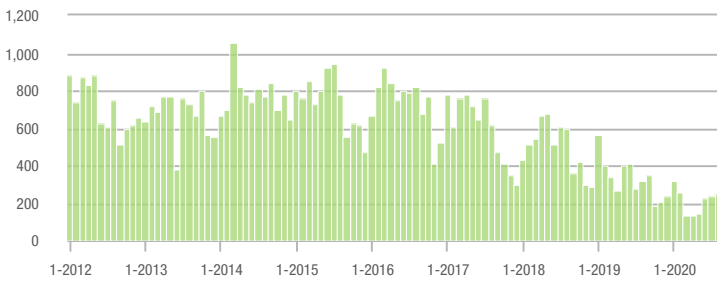


Cabarrus County, NC

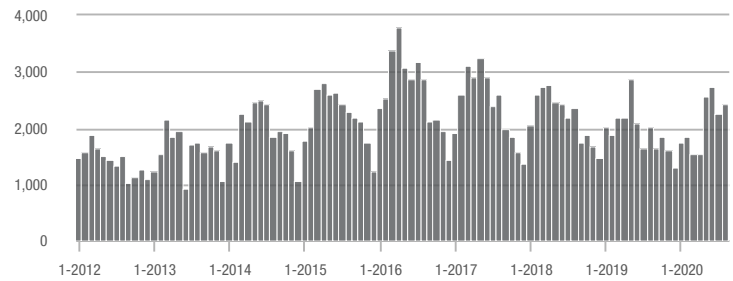
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	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	246	- 23.8%	+ 6.5%	7.9	+ 41.1%	+ 11.3%	50	- 46.8%	- 7.4%
\$100,001 to \$200,000	2,416	+ 19.4%	+ 7.8%	14.9	+ 31.9%	+ 12.7%	178	- 14.4%	- 4.8%
\$200,001 to \$300,000	2,534	+ 24.7%	+ 6.9%	13.9	+ 82.9%	+ 13.0%	188	- 41.3%	- 9.2%
\$300,001 and Above	2,659	+ 24.3%	- 7.7%	9.1	+ 59.6%	- 10.1%	334	- 28.6%	- 1.2%
Total	7,855	+ 20.5%	+ 1.7%	11.8	+ 57.3%	+ 3.6%	750	- 31.2%	- 4.6%

Showings

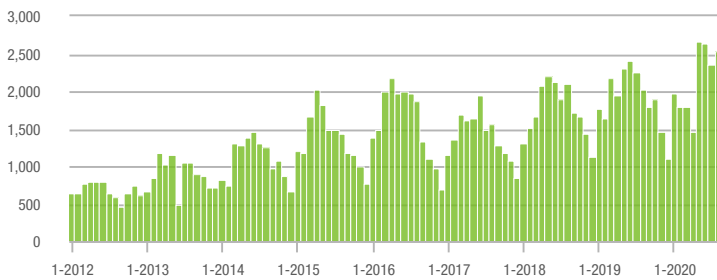
\$100,000 and Below



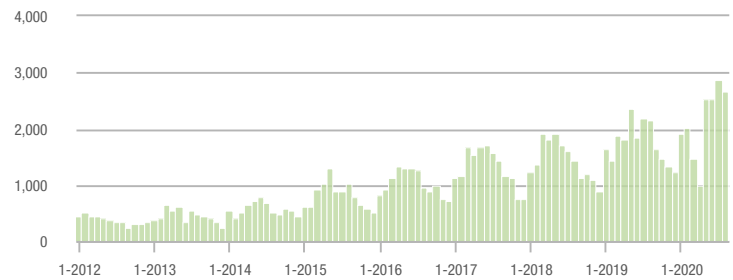
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

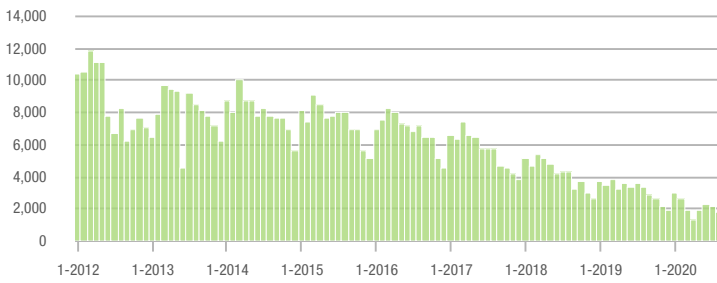


Charlotte MSA

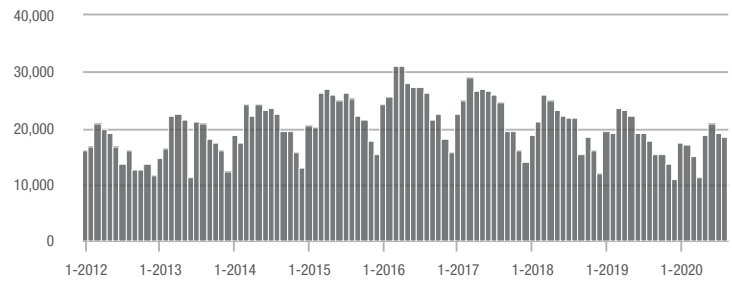
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	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1,836	- 44.9%	- 14.4%	4.5	- 11.8%	- 7.1%	714	- 44.4%	- 13.5%
\$100,001 to \$200,000	18,541	+ 5.0%	- 3.4%	14.3	+ 53.8%	+ 4.6%	1,473	- 32.9%	- 9.3%
\$200,001 to \$300,000	27,208	+ 13.3%	- 2.3%	13.4	+ 69.6%	+ 1.0%	2,189	- 36.6%	- 5.8%
\$300,001 and Above	38,128	+ 21.0%	- 4.5%	9.4	+ 56.7%	+ 1.2%	4,555	- 27.3%	- 8.0%
Total	85,713	+ 12.0%	- 3.8%	11.1	+ 56.3%	+ 1.9%	8,931	- 32.3%	- 8.2%

Showings

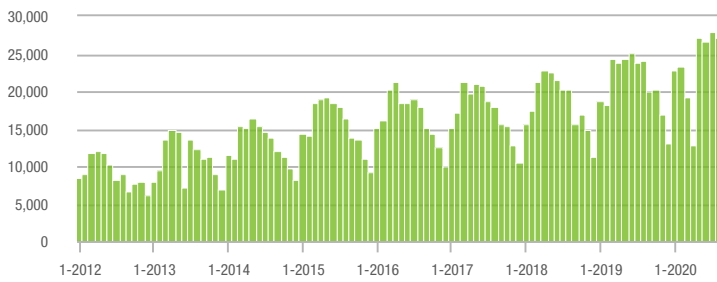
\$100,000 and Below



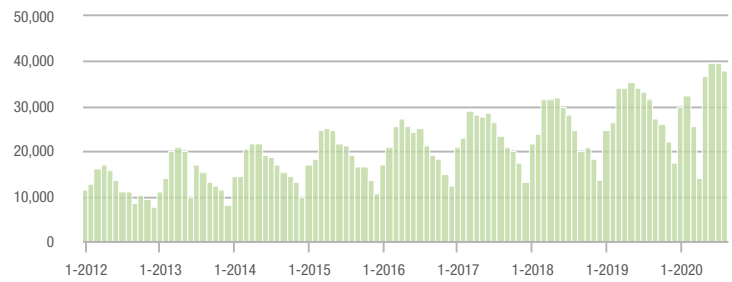
\$100,001 to \$200,000



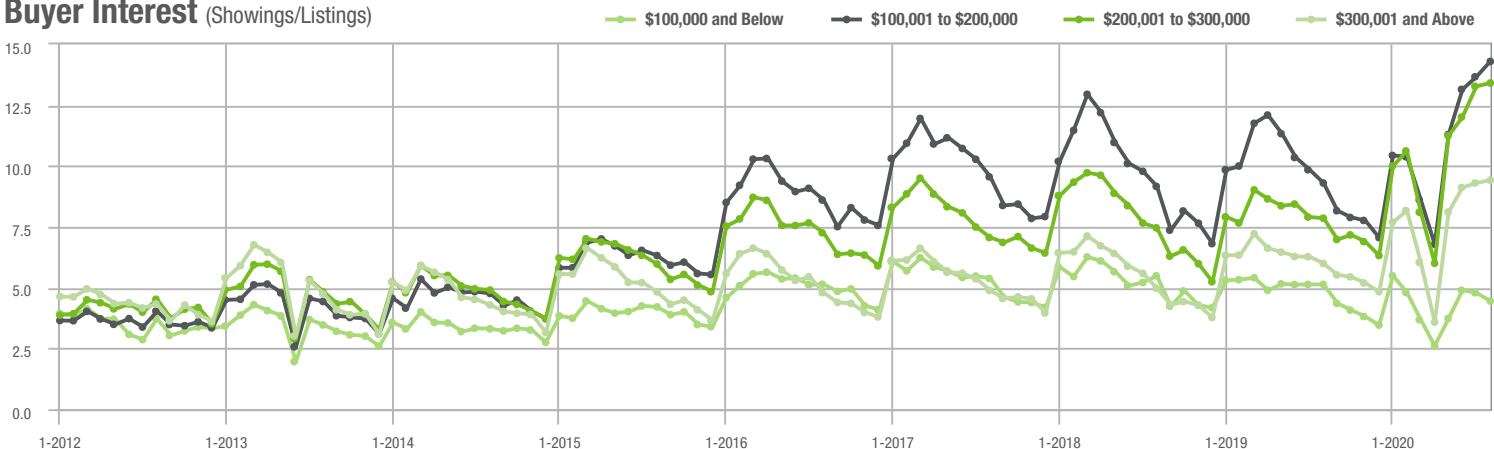
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

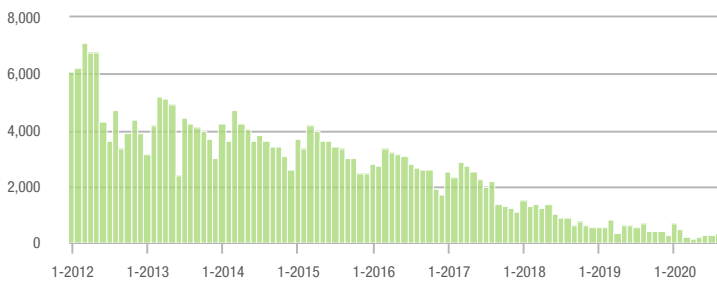


City of Charlotte, NC

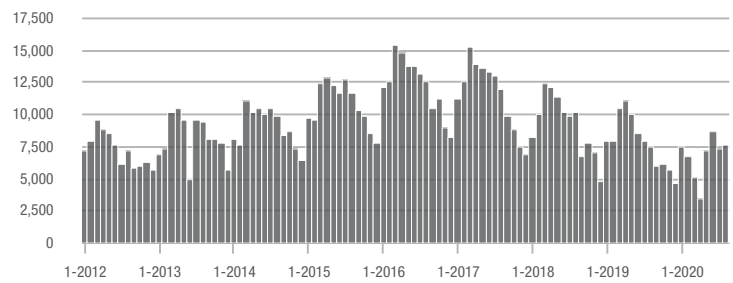
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	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	319	- 51.5%	+ 23.6%	5.9	- 35.9%	+ 16.5%	77	- 36.4%	- 2.5%
\$100,001 to \$200,000	7,561	+ 1.8%	+ 3.1%	18.7	+ 67.0%	+ 6.7%	420	- 39.9%	- 5.0%
\$200,001 to \$300,000	11,875	+ 23.1%	- 7.5%	14.7	+ 79.3%	- 1.3%	837	- 34.5%	- 8.0%
\$300,001 and Above	15,288	+ 15.7%	- 1.5%	9.3	+ 36.8%	+ 0.7%	1,801	- 19.1%	- 4.2%
Total	35,043	+ 13.2%	- 2.5%	12.1	+ 51.3%	+ 0.8%	3,135	- 27.5%	- 5.3%

Showings

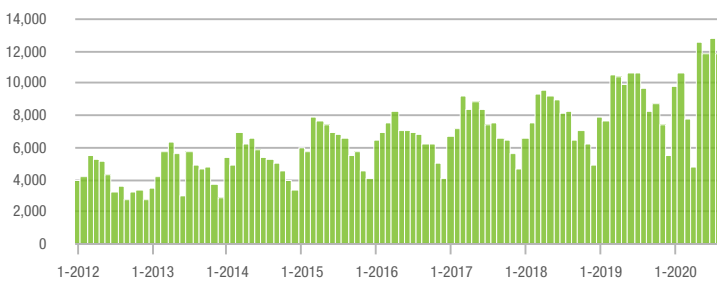
\$100,000 and Below



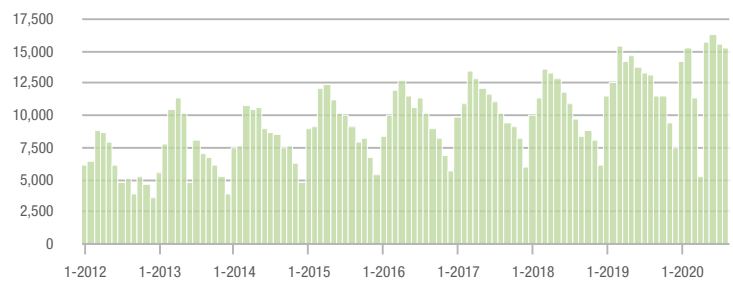
\$100,001 to \$200,000



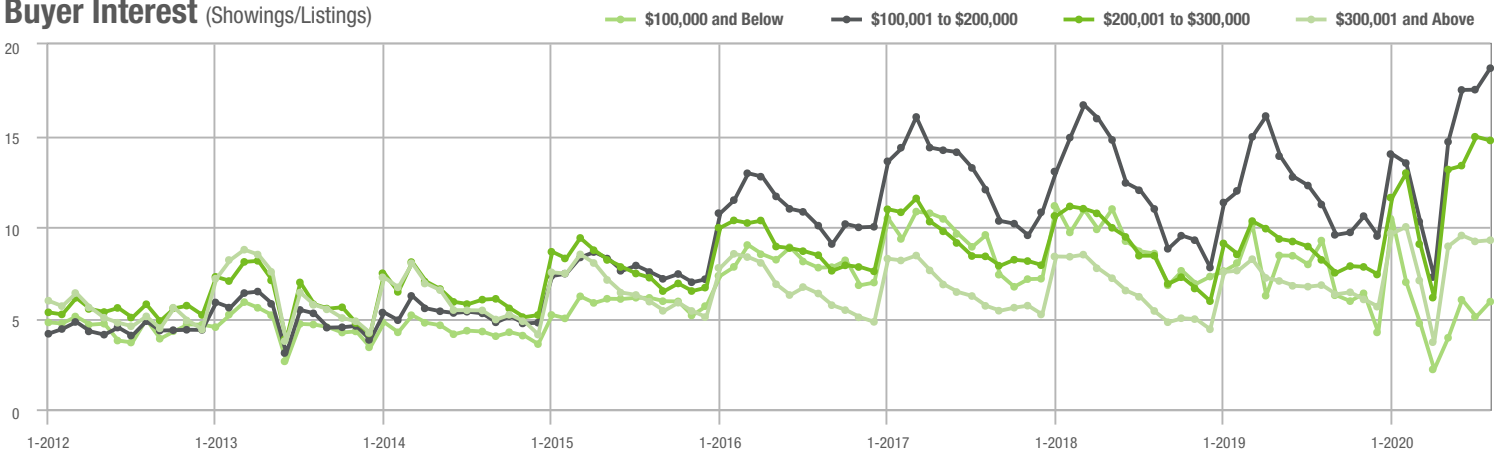
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

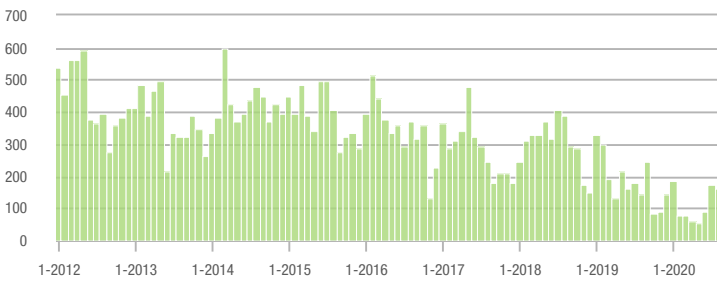


Concord, NC

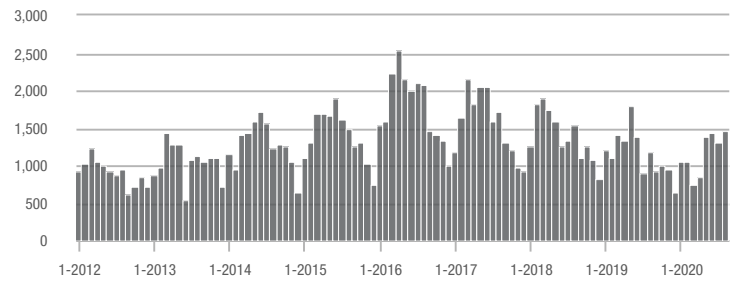
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	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	159	+ 12.0%	- 7.0%	10.9	+ 87.9%	+ 17.8%	22	- 51.1%	- 21.4%
\$100,001 to \$200,000	1,462	+ 25.1%	+ 12.6%	16.8	+ 40.0%	+ 16.3%	96	- 10.3%	- 5.9%
\$200,001 to \$300,000	1,651	+ 24.7%	+ 19.2%	15.5	+ 93.8%	+ 23.1%	110	- 45.0%	- 5.2%
\$300,001 and Above	1,654	+ 44.7%	- 8.3%	9.7	+ 76.4%	- 9.5%	187	- 29.7%	- 3.1%
Total	4,926	+ 30.4%	+ 5.8%	13.1	+ 70.1%	+ 8.1%	415	- 32.8%	- 5.5%

Showings

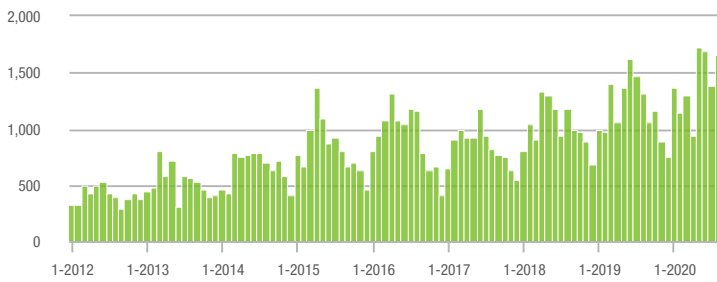
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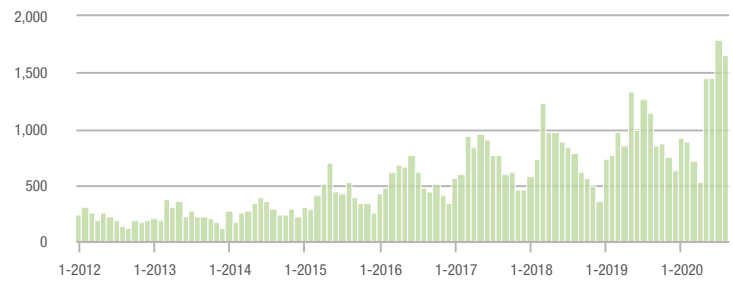
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

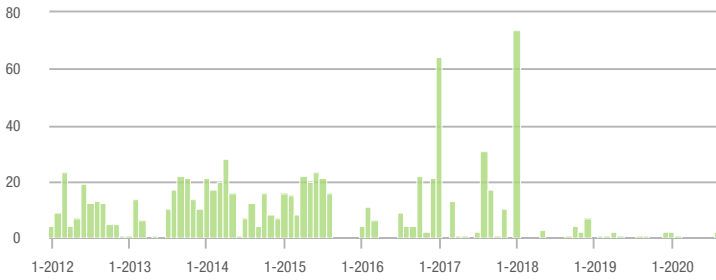


Davidson, NC

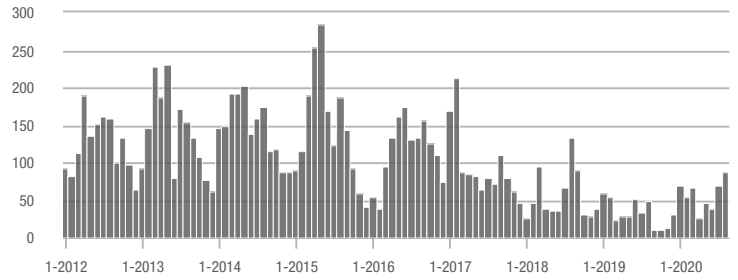
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	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	2	+ 100.0%	—	0.0	0.0%	0.0%	2	0.0%	0.0%
\$100,001 to \$200,000	87	+ 81.3%	+ 27.9%	11.6	+ 93.3%	+ 65.3%	8	- 20.0%	- 20.0%
\$200,001 to \$300,000	232	- 32.8%	- 31.2%	12.8	+ 26.7%	- 27.6%	20	- 48.7%	- 4.8%
\$300,001 and Above	830	+ 1.1%	- 10.6%	9.2	+ 80.4%	+ 3.0%	108	- 44.3%	- 16.3%
Total	1,151	- 5.3%	- 13.7%	9.9	+ 65.0%	- 1.4%	138	- 43.7%	- 14.8%

Showings

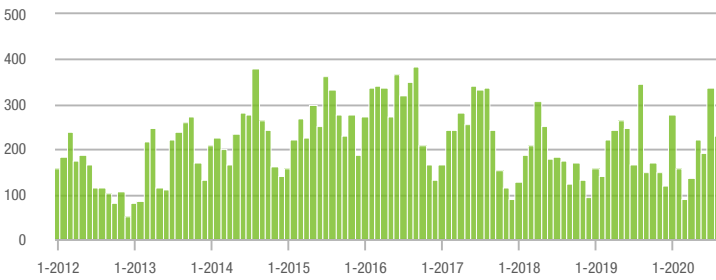
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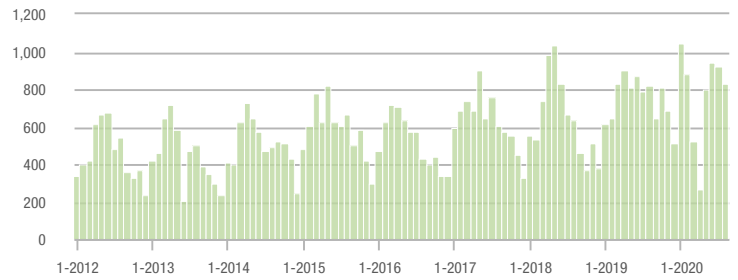
\$100,001 to \$200,000



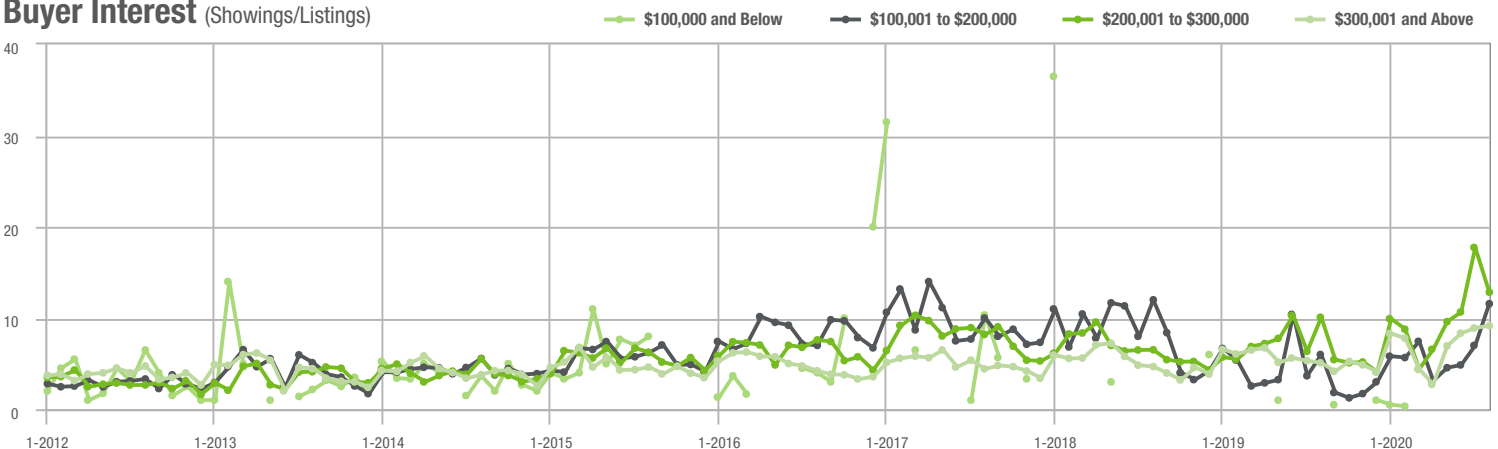
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

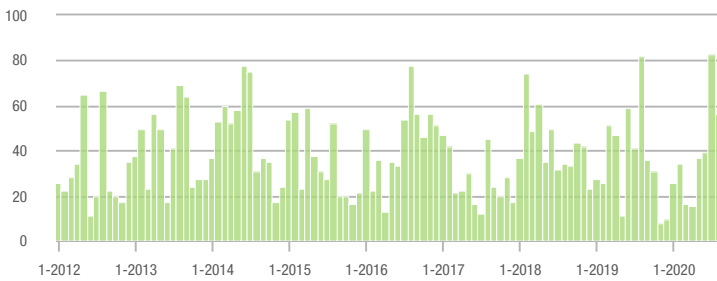


Denver, NC

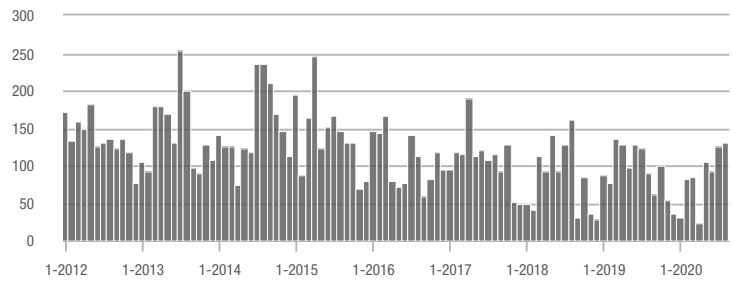
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\$100,000 and Below	56	- 31.7%	- 32.5%	2.5	- 21.9%	- 36.8%	35	- 30.0%	+ 2.9%
\$100,001 to \$200,000	132	+ 48.3%	+ 5.6%	10.5	+ 118.8%	+ 21.5%	15	- 42.3%	- 21.1%
\$200,001 to \$300,000	226	- 19.3%	+ 7.6%	8.3	+ 43.1%	+ 23.6%	34	- 42.4%	- 15.0%
\$300,001 and Above	1,120	+ 37.6%	- 5.4%	8.7	+ 112.2%	- 2.3%	154	- 36.1%	- 7.8%
Total	1,534	+ 21.3%	- 4.2%	8.1	+ 88.4%	+ 0.1%	238	- 36.7%	- 8.5%

Showings

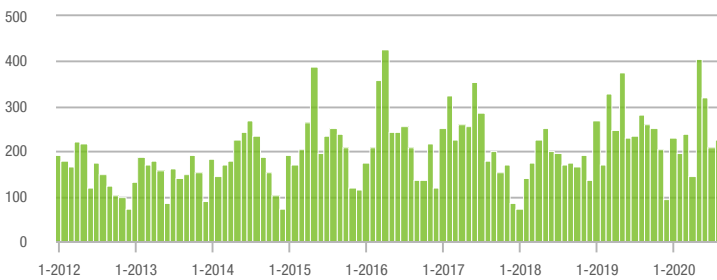
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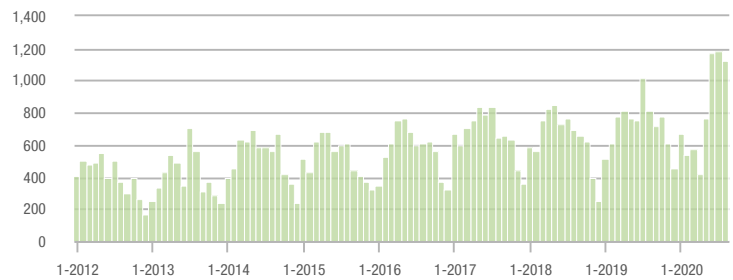
\$100,001 to \$200,000



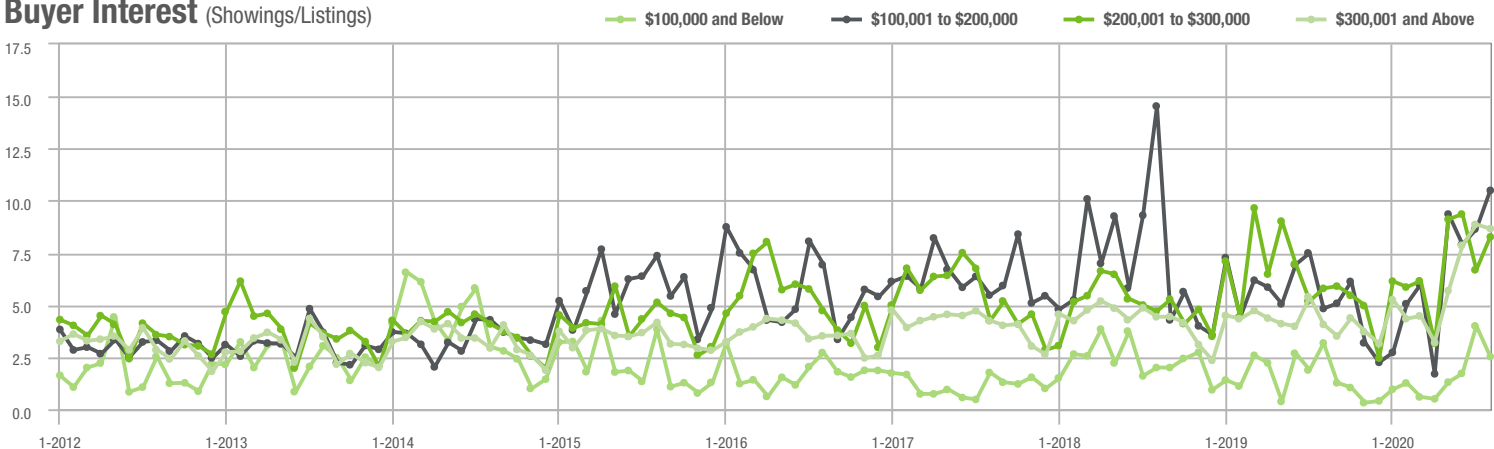
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

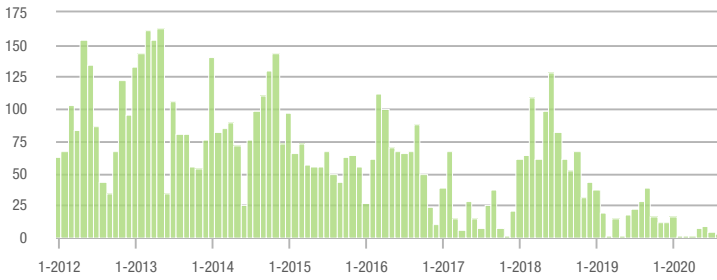


Fort Mill, SC

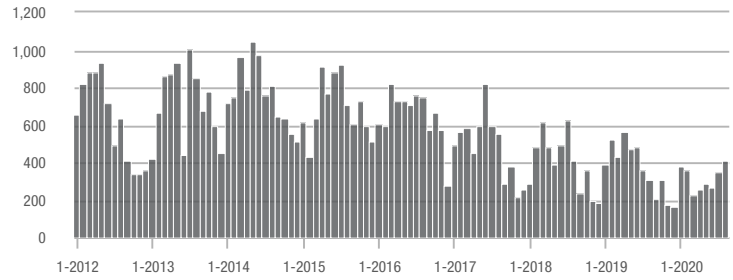
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\$100,000 and Below	3	- 89.7%	- 40.0%	0.7	- 92.5%	+ 11.1%	5	- 28.6%	- 28.6%
\$100,001 to \$200,000	408	+ 32.9%	+ 16.6%	14.0	+ 23.9%	+ 3.6%	35	0.0%	- 5.4%
\$200,001 to \$300,000	622	- 36.1%	- 34.0%	12.9	+ 21.7%	- 17.8%	49	- 50.0%	- 19.7%
\$300,001 and Above	1,742	+ 11.3%	- 18.2%	10.8	+ 52.1%	- 3.5%	178	- 34.8%	- 15.6%
Total	2,775	- 3.5%	- 19.0%	11.5	+ 36.9%	- 5.9%	267	- 35.4%	- 15.5%

Showings

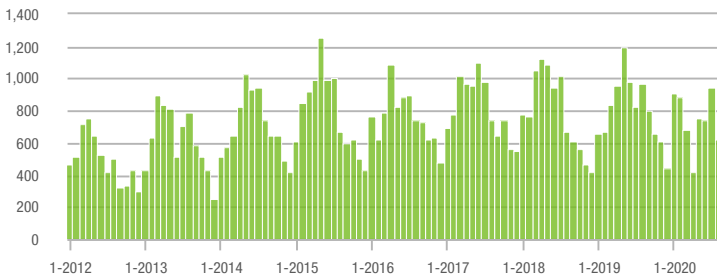
\$100,000 and Below



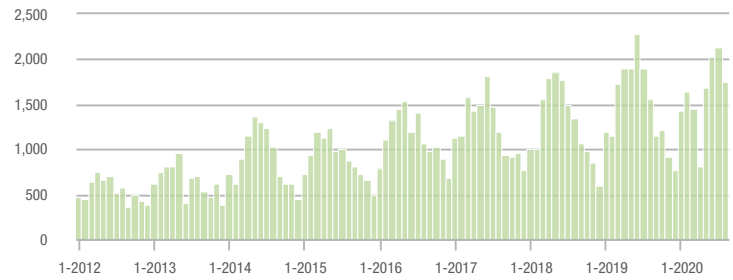
\$100,001 to \$200,000



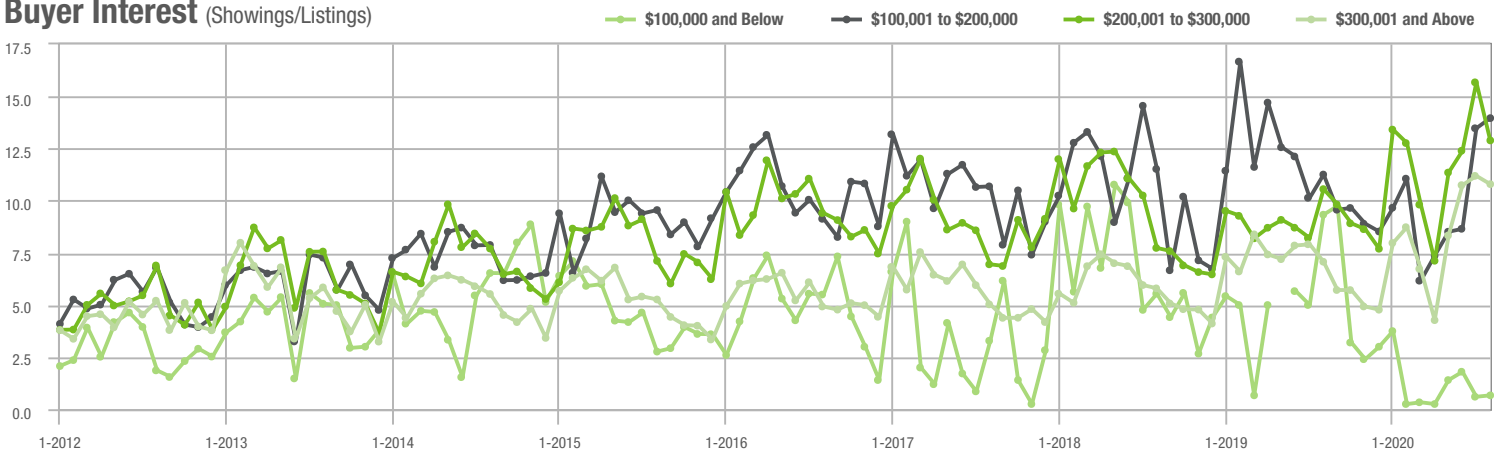
\$200,001 to \$300,000



\$300,001 and Above



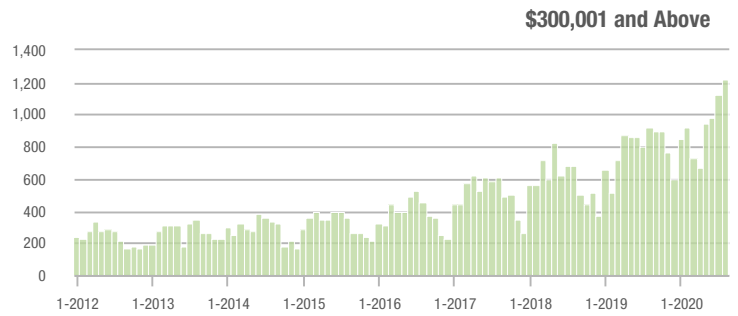
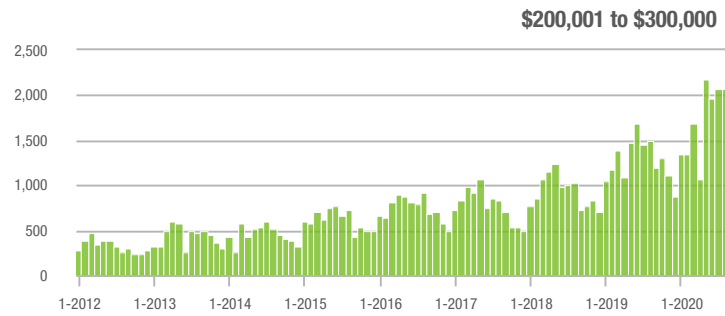
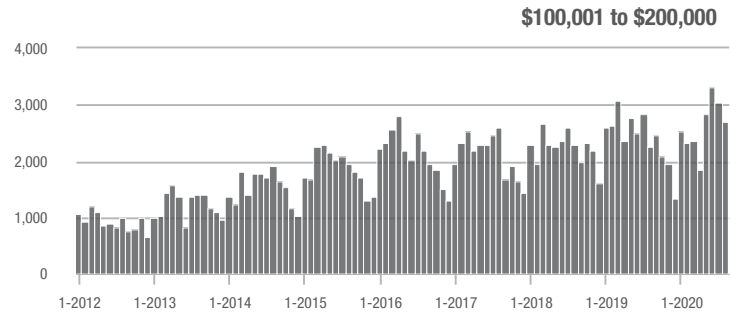
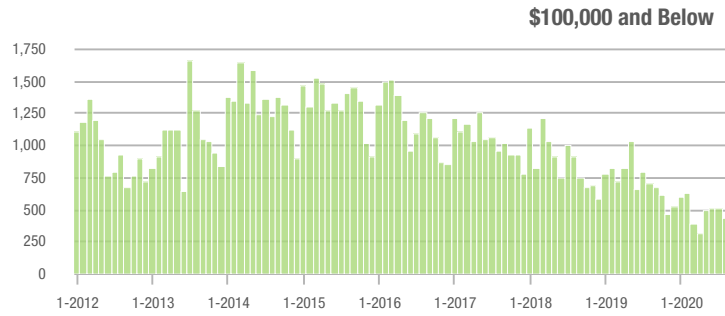
Buyer Interest (Showings/Listings)



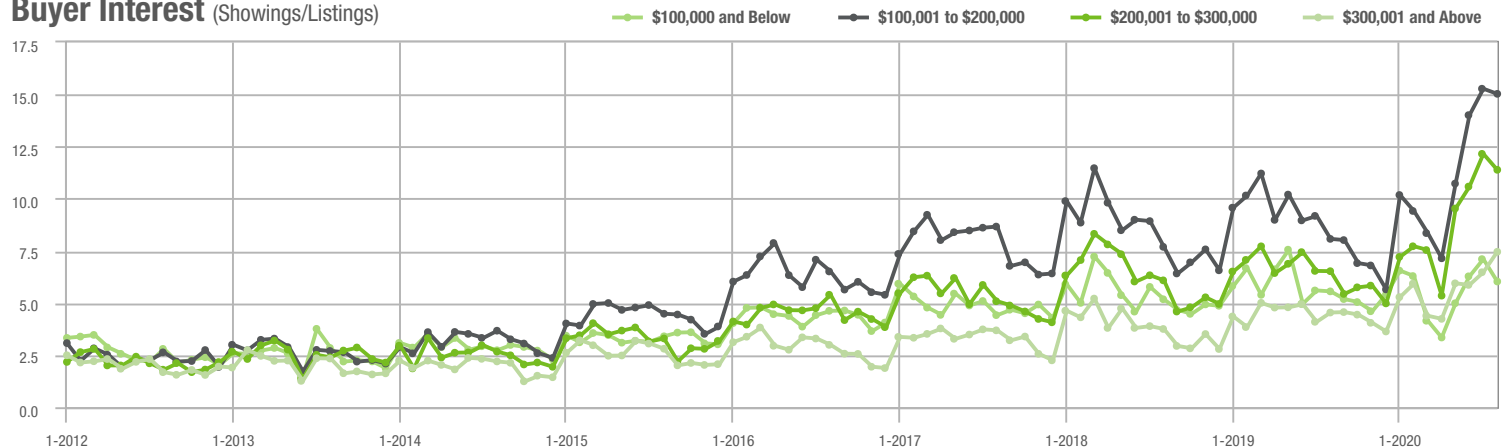
Gaston County, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	427	- 39.4%	- 16.8%	6.0	+ 7.1%	- 15.1%	138	- 45.5%	- 11.5%
\$100,001 to \$200,000	2,704	+ 20.6%	- 10.6%	15.0	+ 85.2%	- 1.6%	202	- 35.3%	- 10.6%
\$200,001 to \$300,000	2,070	+ 38.5%	- 0.3%	11.4	+ 75.4%	- 6.3%	204	- 23.9%	+ 2.5%
\$300,001 and Above	1,215	+ 31.6%	+ 8.5%	7.5	+ 66.7%	+ 15.2%	187	- 27.8%	- 9.7%
Total	6,416	+ 19.6%	- 4.7%	10.9	+ 70.3%	- 1.3%	731	- 33.1%	- 7.2%

Showings



Buyer Interest (Showings/Listings)

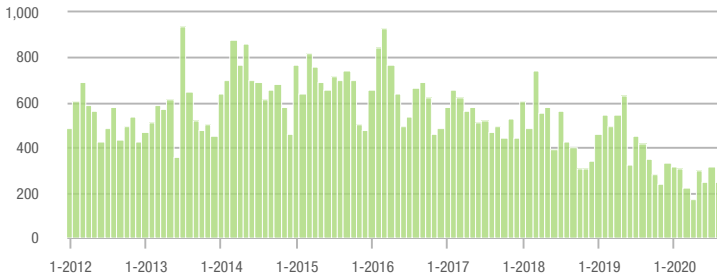


Gastonia, NC

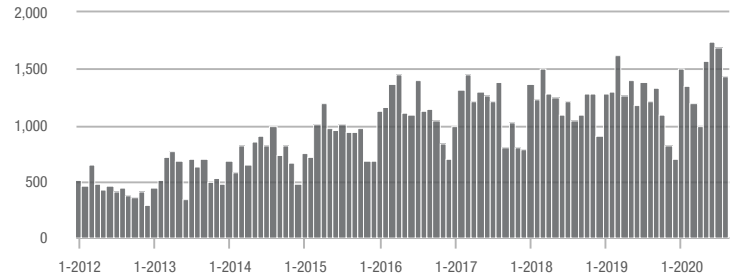
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	244	- 41.9%	- 22.8%	8.9	+ 32.8%	- 13.7%	46	- 54.5%	- 13.2%
\$100,001 to \$200,000	1,439	+ 18.3%	- 14.6%	14.5	+ 70.6%	- 8.6%	107	- 33.1%	- 10.1%
\$200,001 to \$300,000	665	+ 8.3%	- 16.8%	9.5	+ 58.3%	- 11.2%	73	- 32.4%	- 6.4%
\$300,001 and Above	399	+ 56.5%	+ 52.3%	6.9	+ 68.3%	+ 63.0%	61	- 17.6%	- 12.9%
Total	2,747	+ 9.7%	- 10.3%	10.8	+ 58.8%	- 3.5%	287	- 35.2%	- 10.3%

Showings

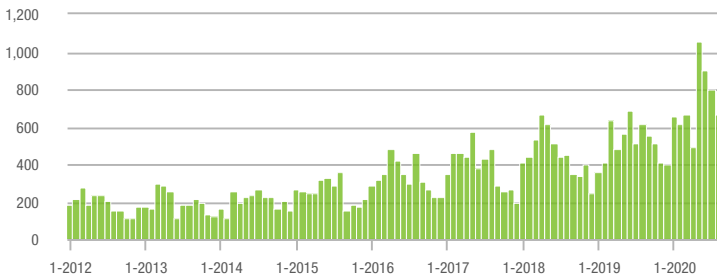
\$100,000 and Below



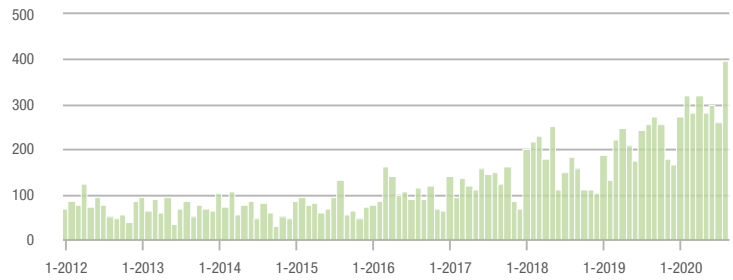
\$100,001 to \$200,000



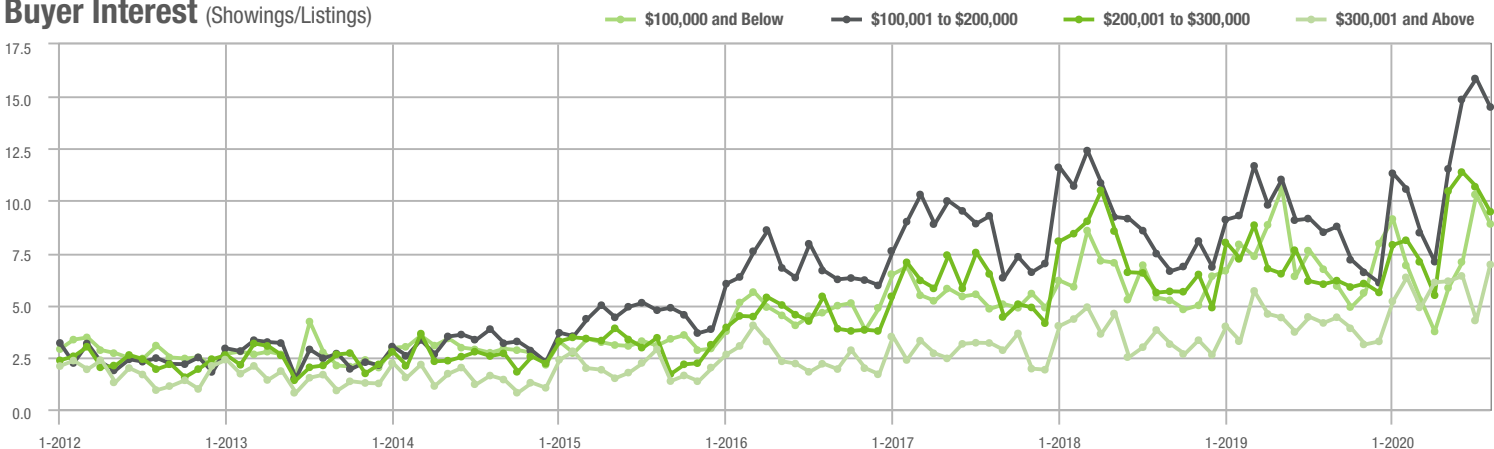
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

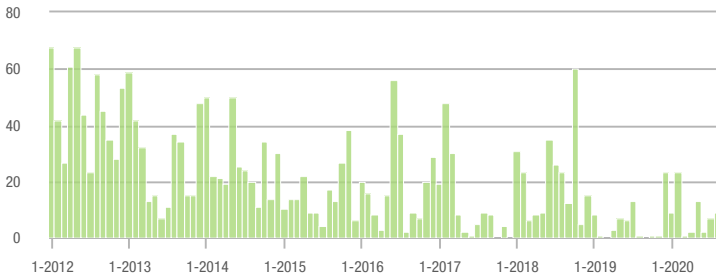


Huntersville, NC

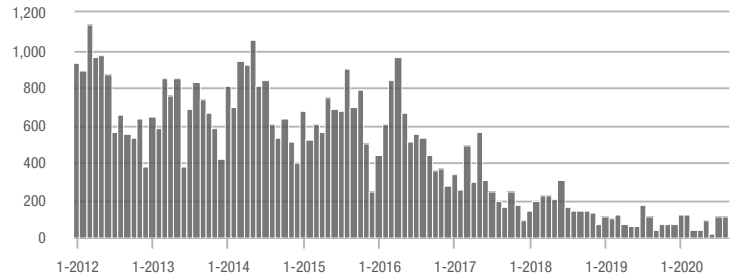
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	9	+ 800.0%	+ 28.6%	1.0	+ 400.0%	- 33.3%	7	- 36.4%	0.0%
\$100,001 to \$200,000	117	+ 7.3%	+ 8.3%	16.6	+ 93.0%	+ 8.4%	9	- 52.6%	0.0%
\$200,001 to \$300,000	1,153	- 4.9%	+ 6.8%	18.7	+ 133.8%	+ 31.7%	67	- 57.3%	- 17.3%
\$300,001 and Above	2,355	+ 31.1%	- 11.6%	11.9	+ 105.2%	+ 13.9%	230	- 35.4%	- 20.4%
Total	3,634	+ 16.5%	- 5.8%	13.5	+ 107.7%	+ 19.0%	313	- 42.4%	- 18.9%

Showings

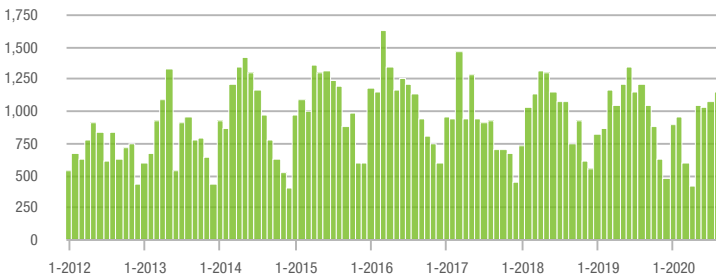
\$100,000 and Below



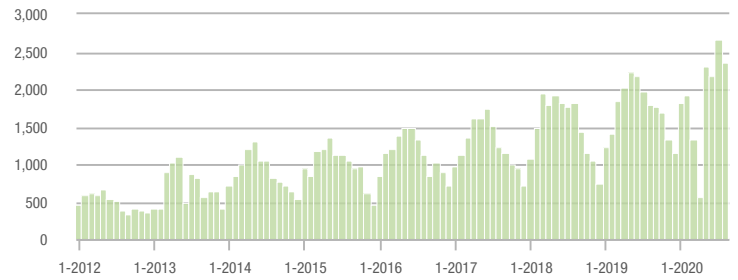
\$100,001 to \$200,000



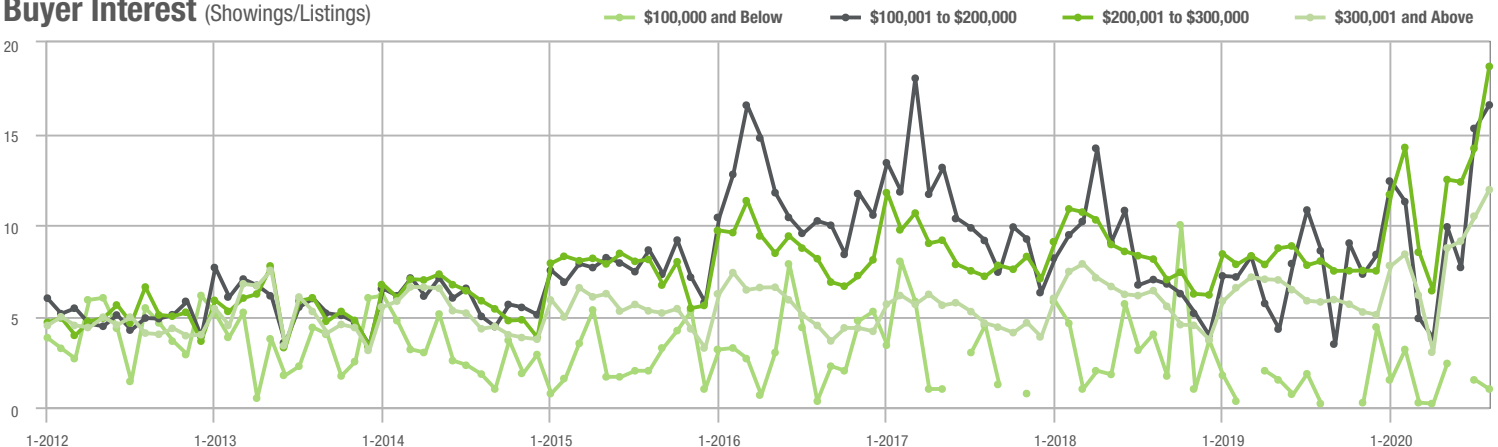
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

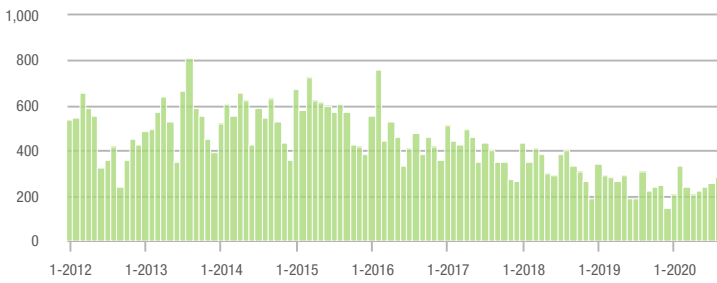


Iredell County, NC

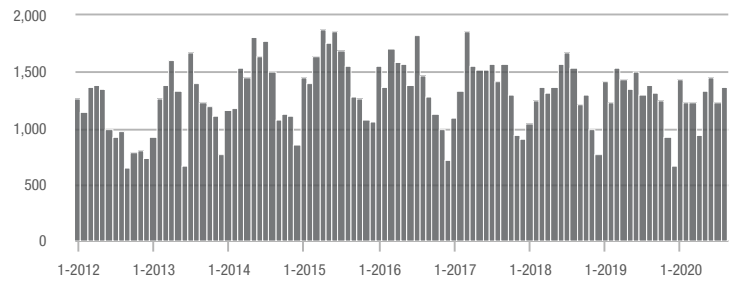
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	281	- 8.5%	+ 10.6%	4.0	- 7.0%	+ 13.6%	154	- 34.2%	- 11.5%
\$100,001 to \$200,000	1,370	- 0.7%	+ 10.6%	10.0	+ 35.1%	+ 10.5%	157	- 33.8%	- 3.7%
\$200,001 to \$300,000	1,535	+ 8.9%	- 14.2%	8.7	+ 52.6%	- 12.6%	207	- 38.2%	- 8.4%
\$300,001 and Above	3,686	+ 12.1%	- 6.0%	9.9	+ 76.8%	+ 9.9%	450	- 39.4%	- 17.1%
Total	6,872	+ 7.6%	- 4.6%	9.1	+ 56.9%	+ 4.0%	968	- 37.5%	- 12.5%

Showings

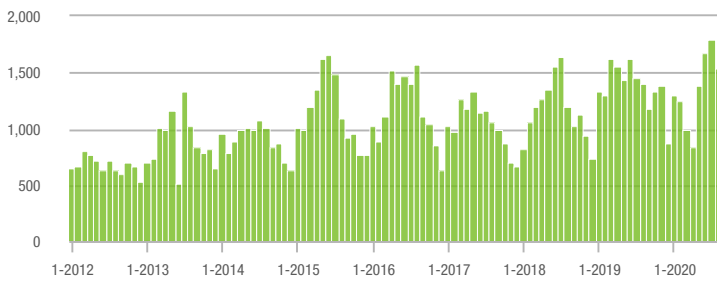
\$100,000 and Below



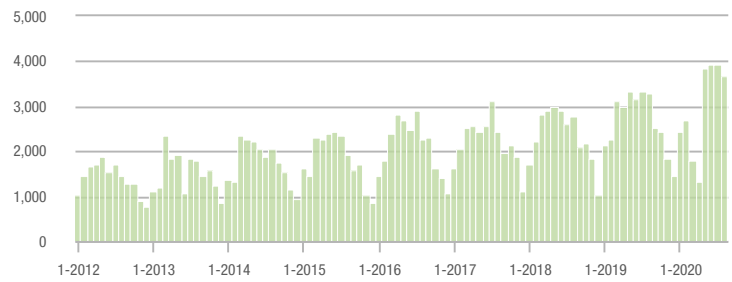
\$100,001 to \$200,000



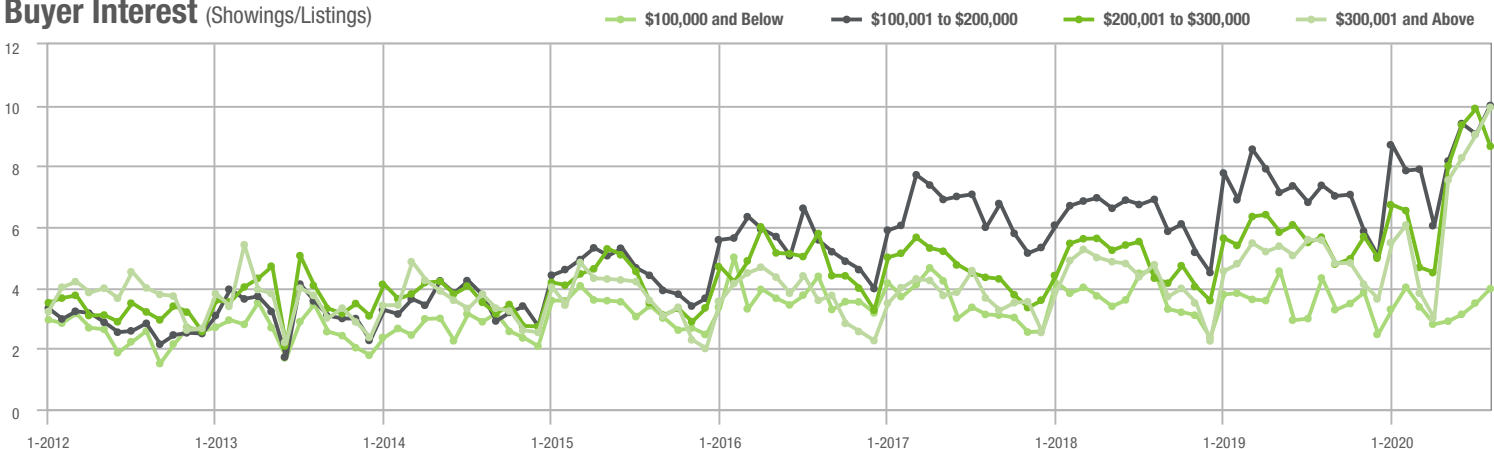
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

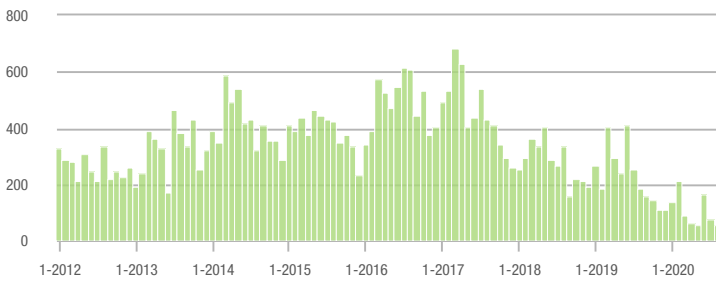


Kannapolis, NC

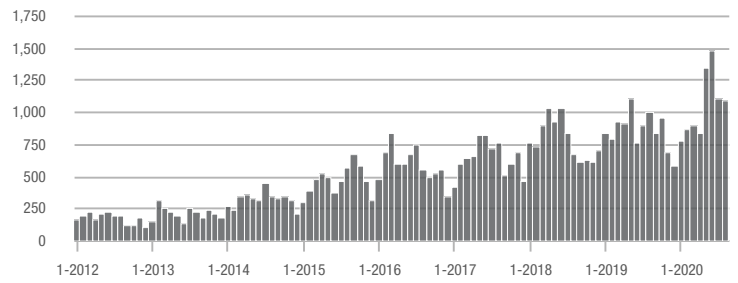
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	58	- 68.1%	- 19.4%	5.3	- 34.6%	- 0.6%	17	- 55.3%	- 19.0%
\$100,001 to \$200,000	1,087	+ 7.9%	- 1.5%	13.7	+ 25.7%	- 0.7%	81	- 15.6%	+ 1.3%
\$200,001 to \$300,000	473	+ 80.5%	+ 17.1%	11.5	+ 105.4%	+ 32.9%	46	- 13.2%	- 13.2%
\$300,001 and Above	77	+ 20.3%	- 39.4%	3.6	+ 63.6%	- 44.6%	25	- 32.4%	+ 4.2%
Total	1,695	+ 11.9%	- 0.6%	11.2	+ 40.0%	+ 4.0%	169	- 24.6%	- 5.1%

Showings

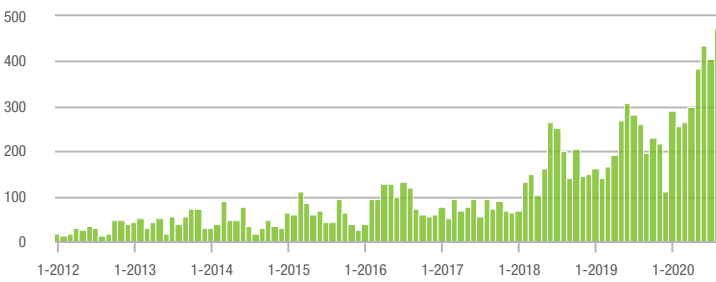
\$100,000 and Below



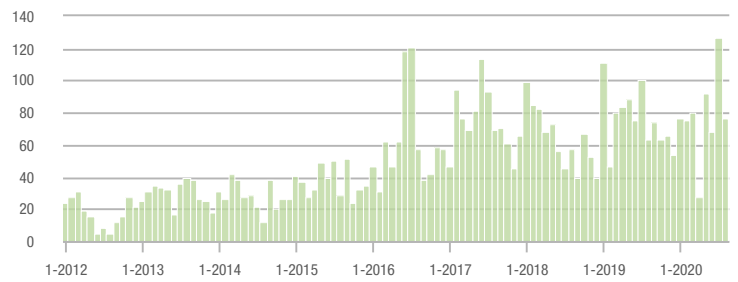
\$100,001 to \$200,000



\$200,001 to \$300,000

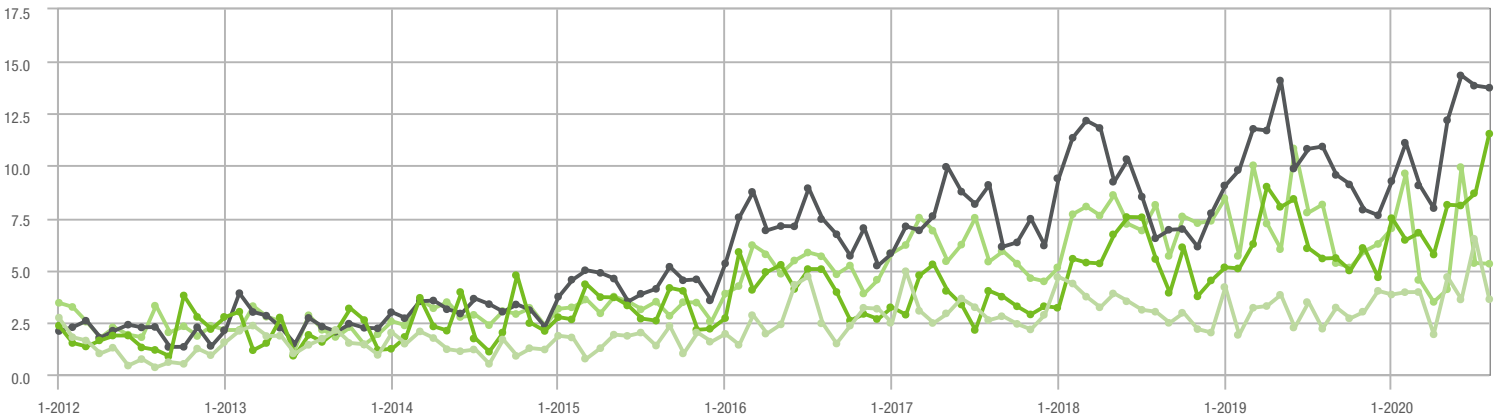


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below
 — \$100,001 to \$200,000
 — \$200,001 to \$300,000
 — \$300,001 and Above

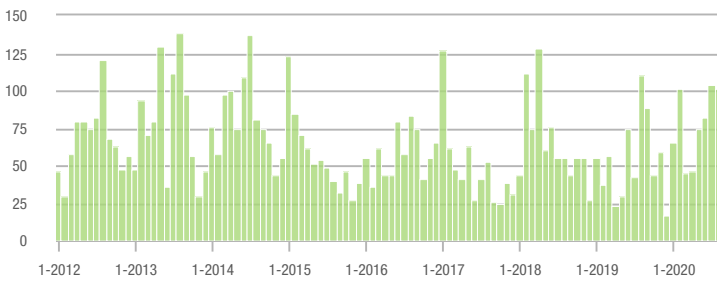


Lake Norman

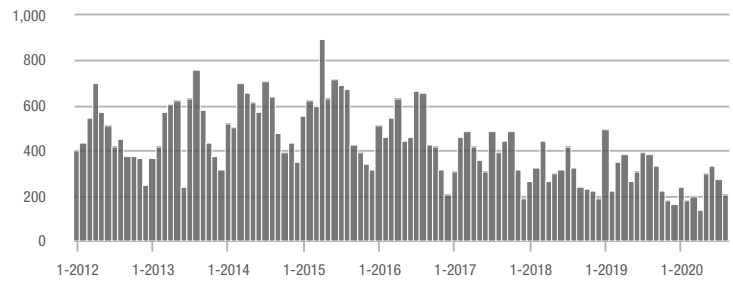
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	101	- 8.2%	- 2.9%	1.2	- 52.0%	- 33.2%	117	- 20.9%	- 7.9%
\$100,001 to \$200,000	205	- 46.6%	- 25.5%	5.3	- 5.4%	- 14.1%	59	- 47.8%	- 19.2%
\$200,001 to \$300,000	878	- 16.6%	+ 11.7%	9.9	+ 54.7%	+ 14.4%	107	- 51.8%	- 9.3%
\$300,001 and Above	5,253	+ 14.7%	- 8.4%	11.5	+ 101.8%	+ 7.9%	563	- 41.4%	- 16.7%
Total	6,437	+ 5.1%	- 6.7%	10.3	+ 80.7%	+ 6.8%	846	- 41.4%	- 14.9%

Showings

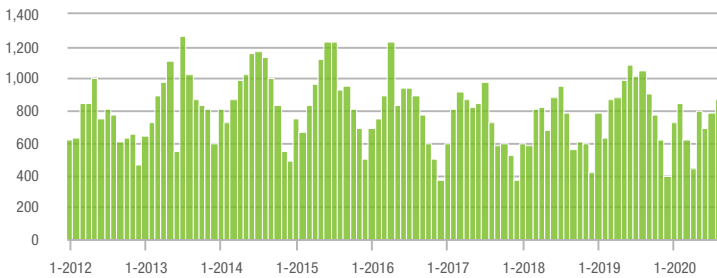
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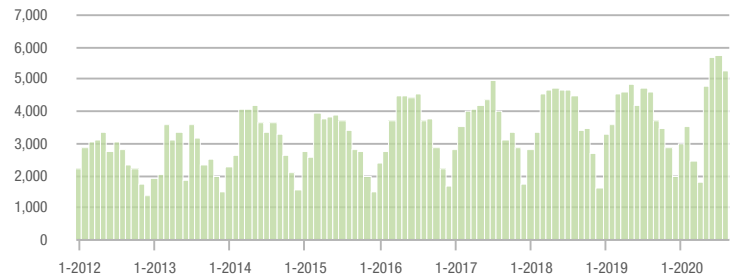
\$100,001 to \$200,000



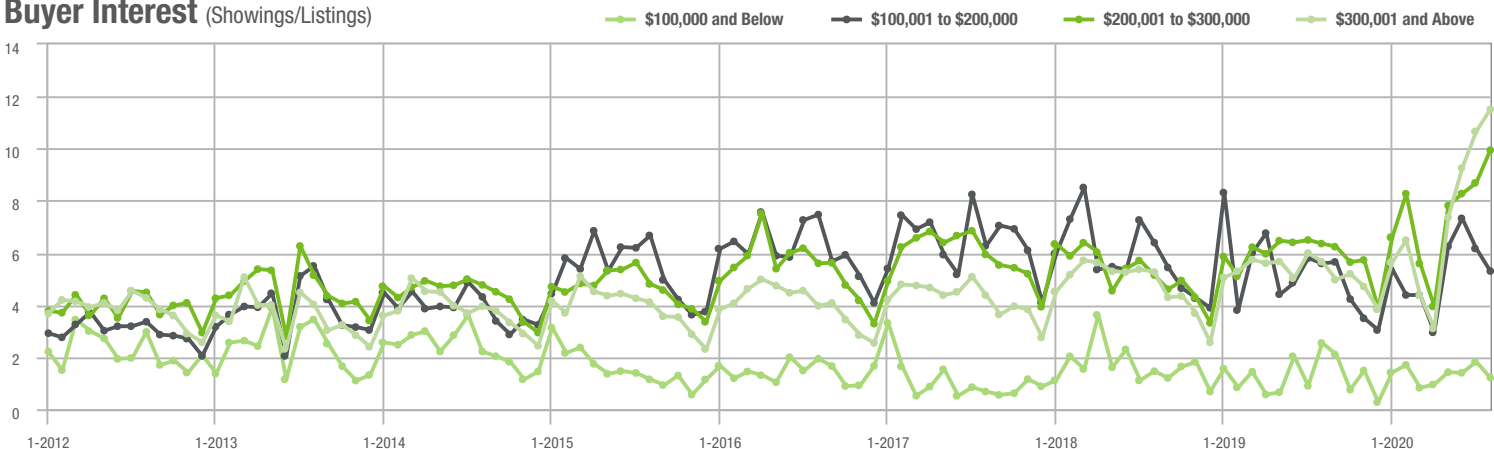
\$200,001 to \$300,000



\$300,001 and Above



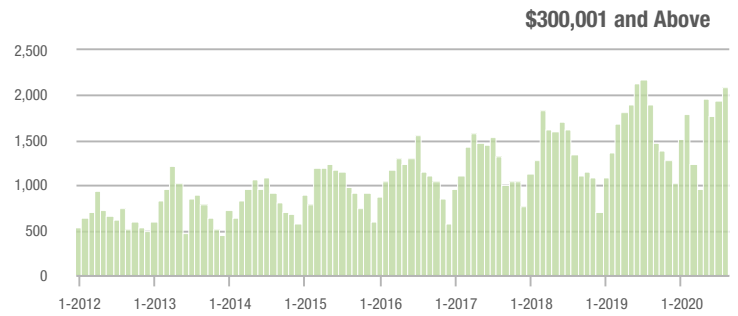
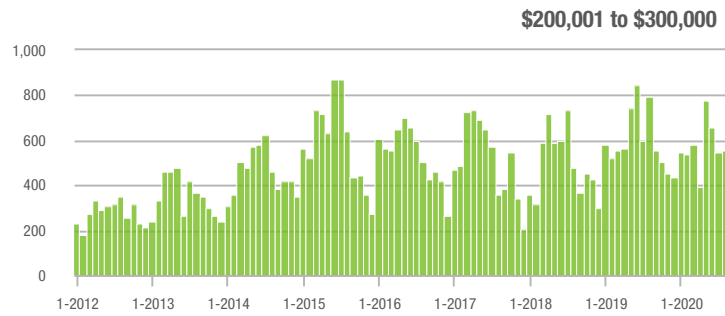
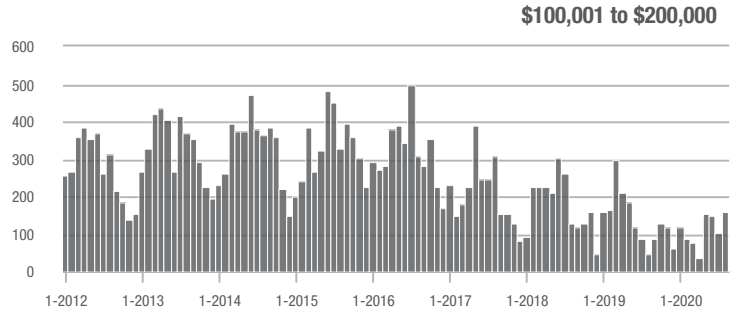
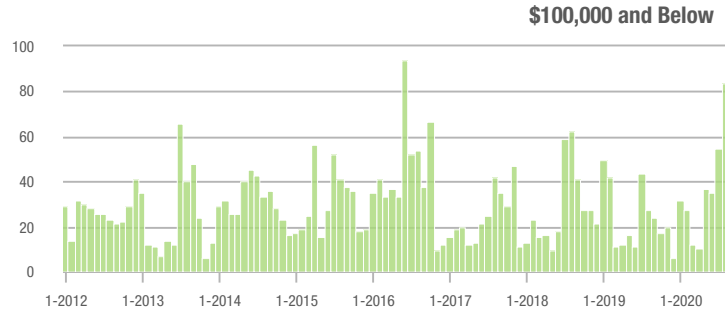
Buyer Interest (Showings/Listings)



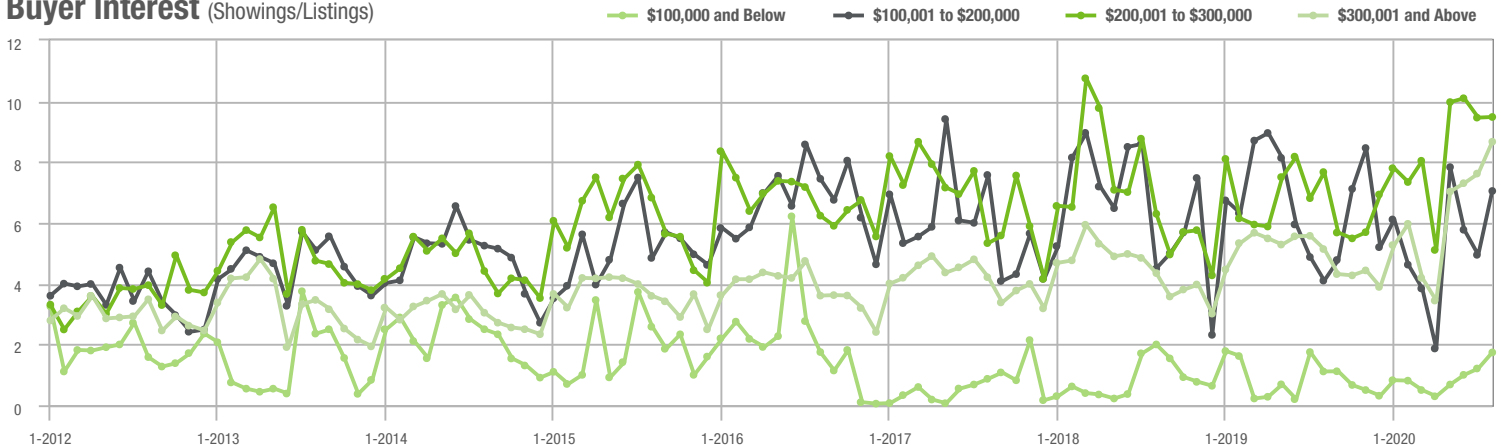
Lake Wylie

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	84	+ 211.1%	+ 52.7%	1.7	+ 54.5%	+ 43.7%	55	- 11.3%	- 11.3%
\$100,001 to \$200,000	160	+ 240.4%	+ 53.8%	7.0	+ 70.7%	+ 42.5%	38	+ 18.8%	- 2.6%
\$200,001 to \$300,000	559	- 29.9%	+ 1.5%	9.5	+ 23.4%	+ 0.2%	91	- 40.9%	- 4.2%
\$300,001 and Above	2,100	+ 10.9%	+ 8.5%	8.7	+ 70.6%	+ 13.8%	272	- 39.6%	- 5.6%
Total	2,903	+ 5.0%	+ 9.7%	8.3	+ 50.9%	+ 13.8%	456	- 34.7%	- 5.8%

Showings



Buyer Interest (Showings/Listings)

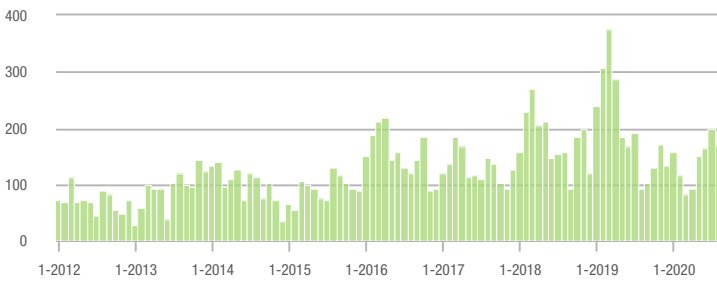


Lancaster County, SC

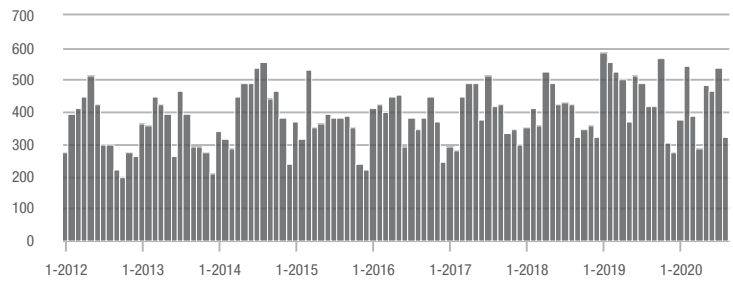
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	172	+ 83.0%	- 14.0%	3.8	+ 81.0%	- 16.8%	68	- 20.9%	- 5.6%
\$100,001 to \$200,000	324	- 23.0%	- 39.9%	6.5	+ 27.5%	- 26.4%	63	- 38.8%	- 19.2%
\$200,001 to \$300,000	637	- 22.1%	- 23.6%	9.5	+ 48.4%	- 5.2%	74	- 47.9%	- 23.7%
\$300,001 and Above	1,718	+ 64.9%	+ 24.0%	8.0	+ 66.7%	+ 32.0%	247	- 18.5%	- 9.2%
Total	2,851	+ 20.0%	- 3.6%	7.6	+ 49.0%	+ 6.3%	452	- 28.7%	- 12.9%

Showings

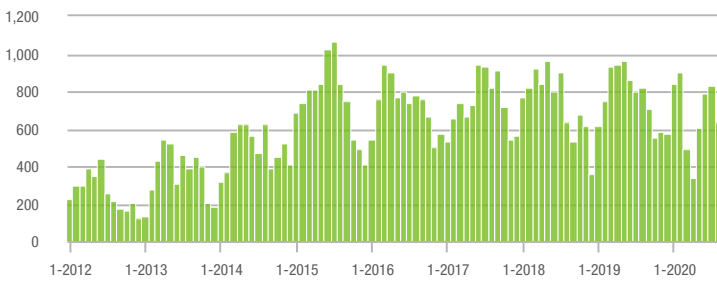
\$100,000 and Below



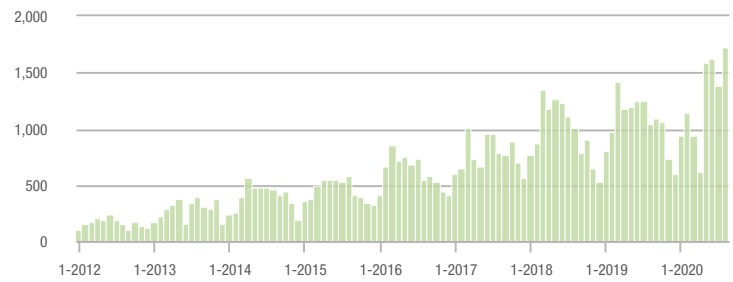
\$100,001 to \$200,000



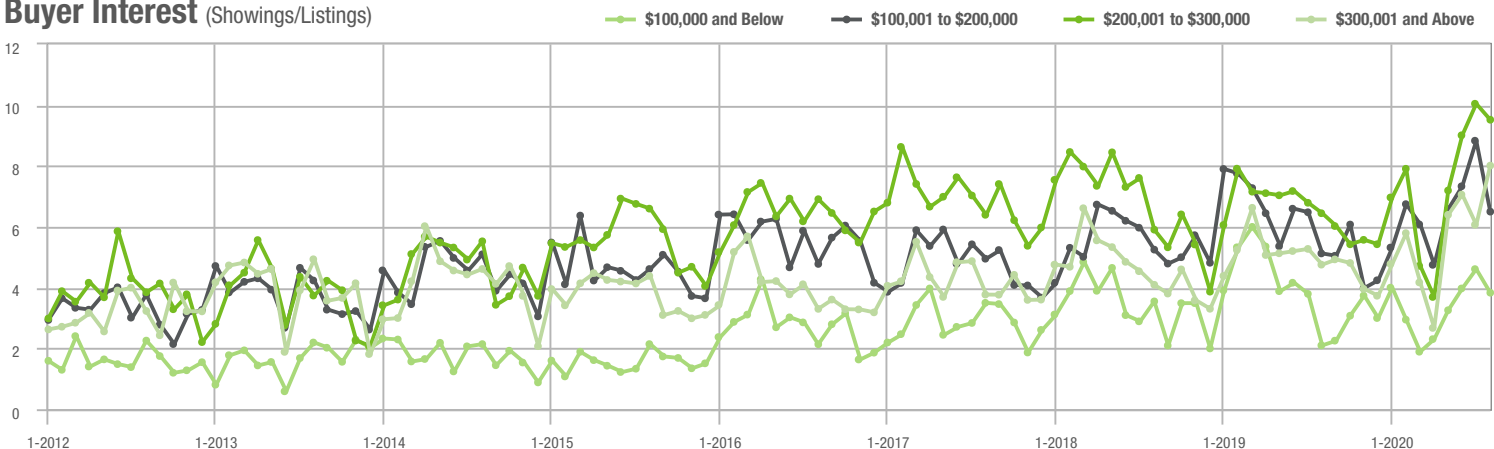
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

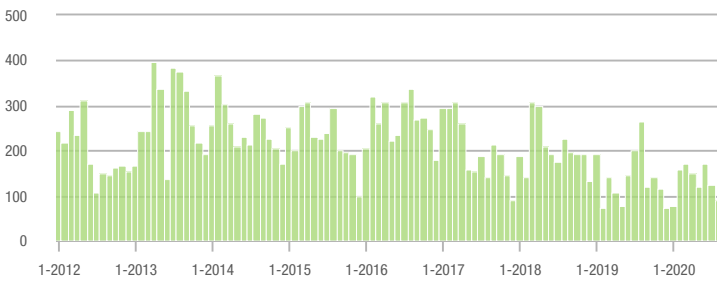


Lincoln County, NC

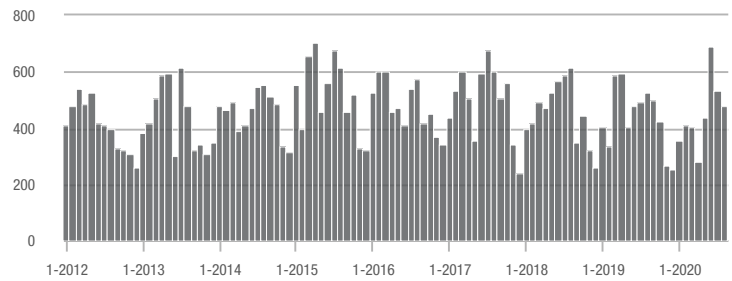
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	91	- 65.7%	- 26.0%	2.8	- 40.4%	- 22.3%	71	- 54.5%	- 6.6%
\$100,001 to \$200,000	479	- 8.6%	- 10.6%	9.4	+ 27.0%	- 6.2%	59	- 37.9%	- 9.2%
\$200,001 to \$300,000	539	- 14.2%	- 14.2%	8.0	+ 29.0%	- 7.8%	84	- 34.4%	- 10.6%
\$300,001 and Above	1,372	+ 36.1%	- 0.3%	8.1	+ 102.5%	+ 2.0%	202	- 33.3%	- 6.9%
Total	2,481	+ 2.3%	- 6.8%	7.8	+ 52.9%	- 3.7%	416	- 39.0%	- 8.0%

Showings

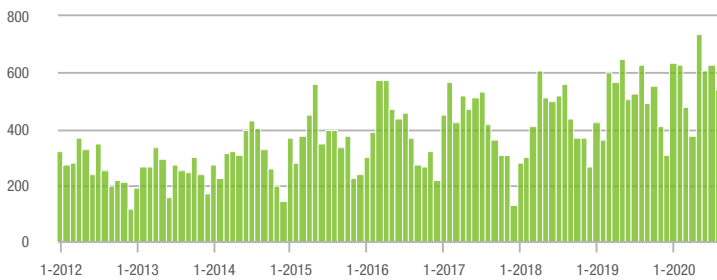
\$100,000 and Below



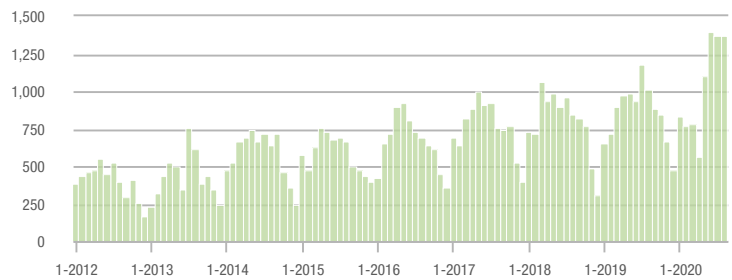
\$100,001 to \$200,000



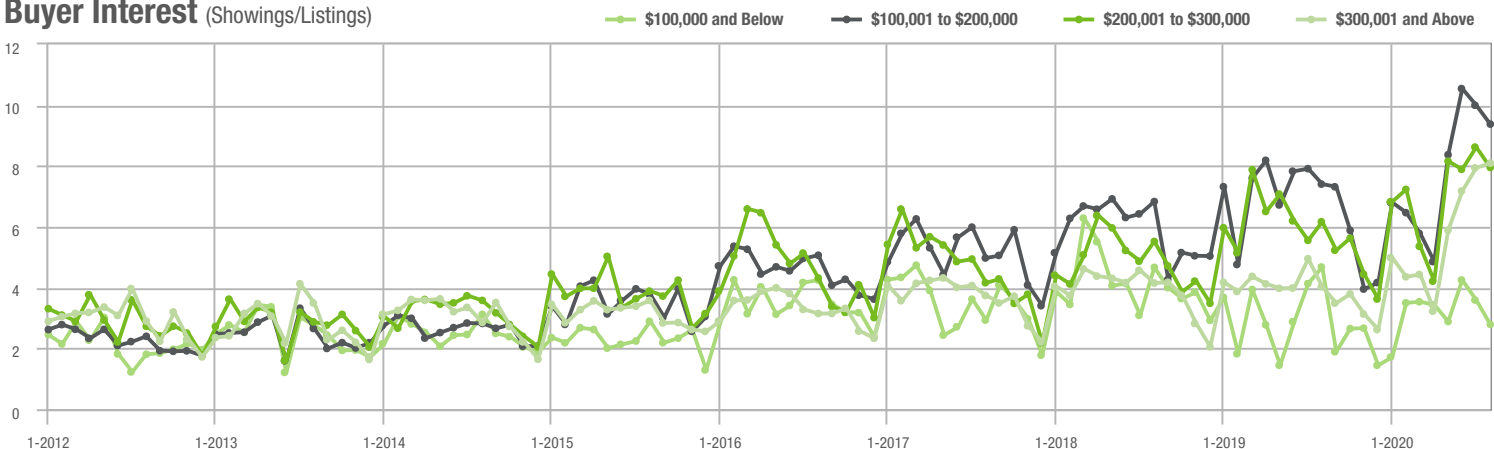
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

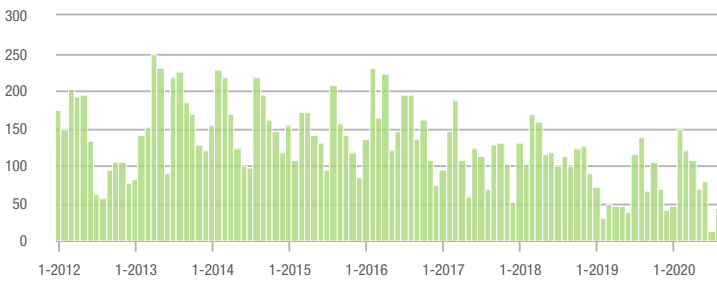


Lincolnton, NC

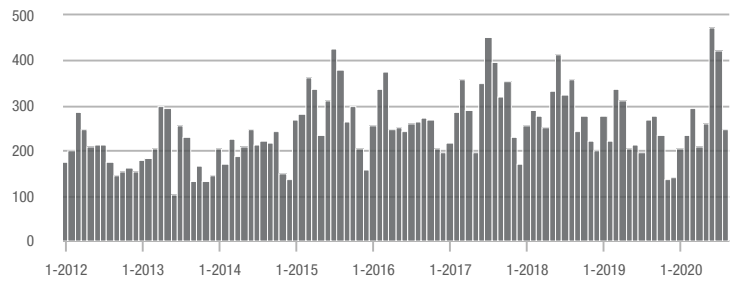
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	44	- 68.1%	+ 238.5%	4.9	- 43.0%	+ 144.4%	18	- 64.7%	0.0%
\$100,001 to \$200,000	248	- 8.1%	- 41.2%	9.0	+ 12.5%	- 22.9%	33	- 17.5%	- 21.4%
\$200,001 to \$300,000	200	- 7.0%	- 38.7%	7.8	+ 27.9%	- 31.2%	34	- 24.4%	- 10.5%
\$300,001 and Above	128	+ 4.1%	+ 34.7%	5.6	+ 27.3%	+ 1.0%	25	- 13.8%	+ 19.0%
Total	620	- 16.9%	- 27.6%	7.3	+ 10.6%	- 25.7%	110	- 33.3%	- 7.6%

Showings

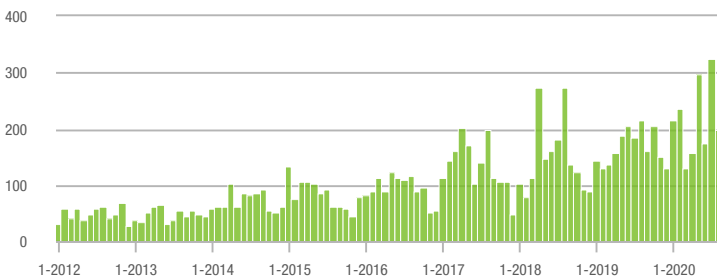
\$100,000 and Below



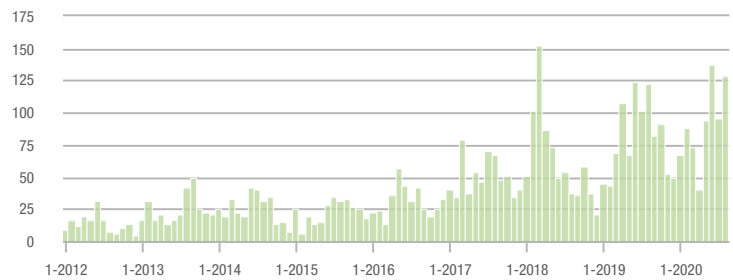
\$100,001 to \$200,000



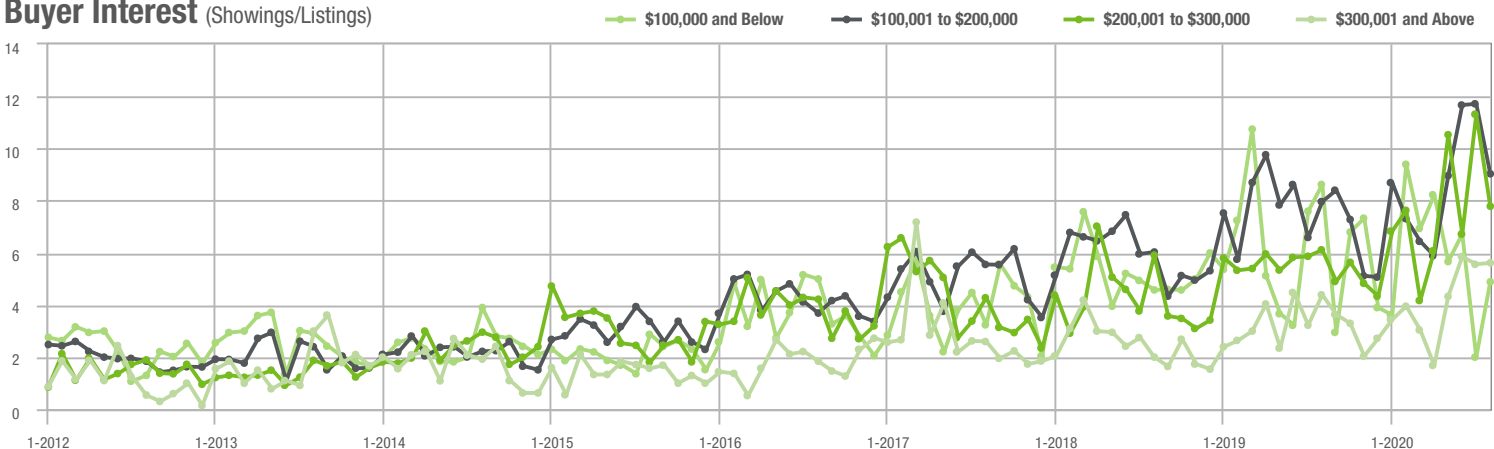
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

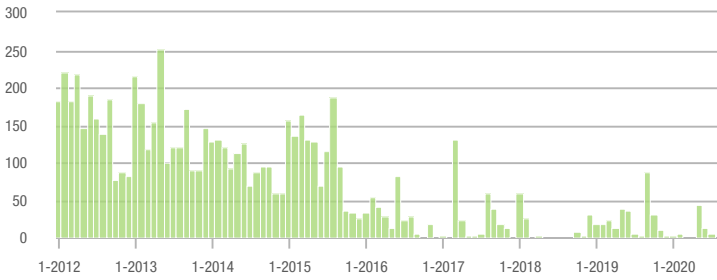


Matthews, NC

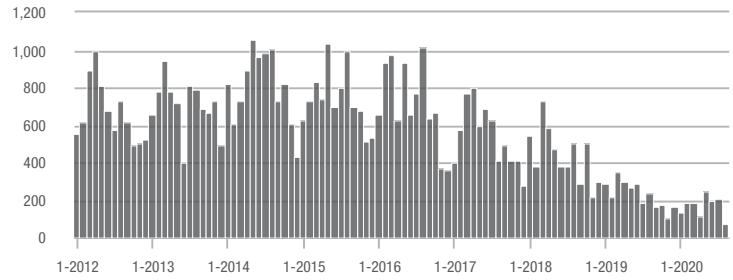
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1	- 66.7%	- 80.0%	0.0	0.0%	0.0%	1	- 80.0%	- 50.0%
\$100,001 to \$200,000	69	- 71.4%	- 65.7%	8.1	- 31.9%	- 55.3%	9	- 60.9%	- 40.0%
\$200,001 to \$300,000	1,020	- 4.5%	- 13.0%	20.8	+ 94.4%	- 7.2%	50	- 51.5%	- 5.7%
\$300,001 and Above	1,679	+ 15.3%	- 8.0%	13.6	+ 91.5%	+ 5.3%	136	- 40.9%	- 12.3%
Total	2,769	+ 0.0%	- 13.6%	15.3	+ 80.0%	- 2.1%	196	- 45.7%	- 12.9%

Showings

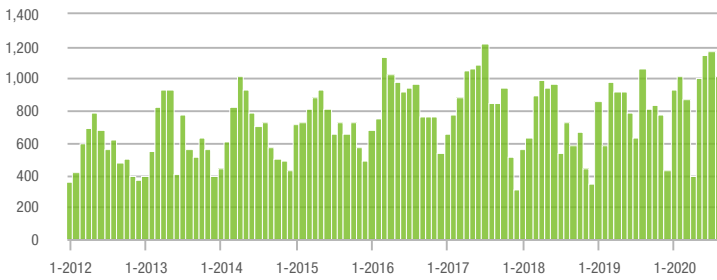
\$100,000 and Below



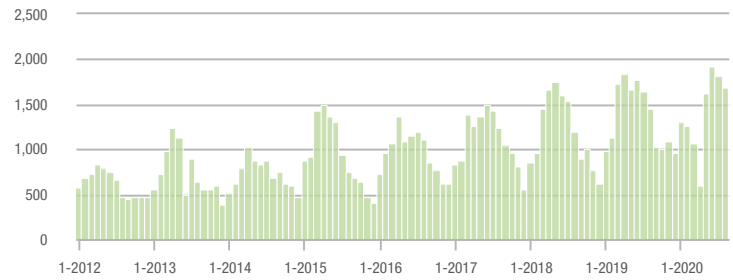
\$100,001 to \$200,000



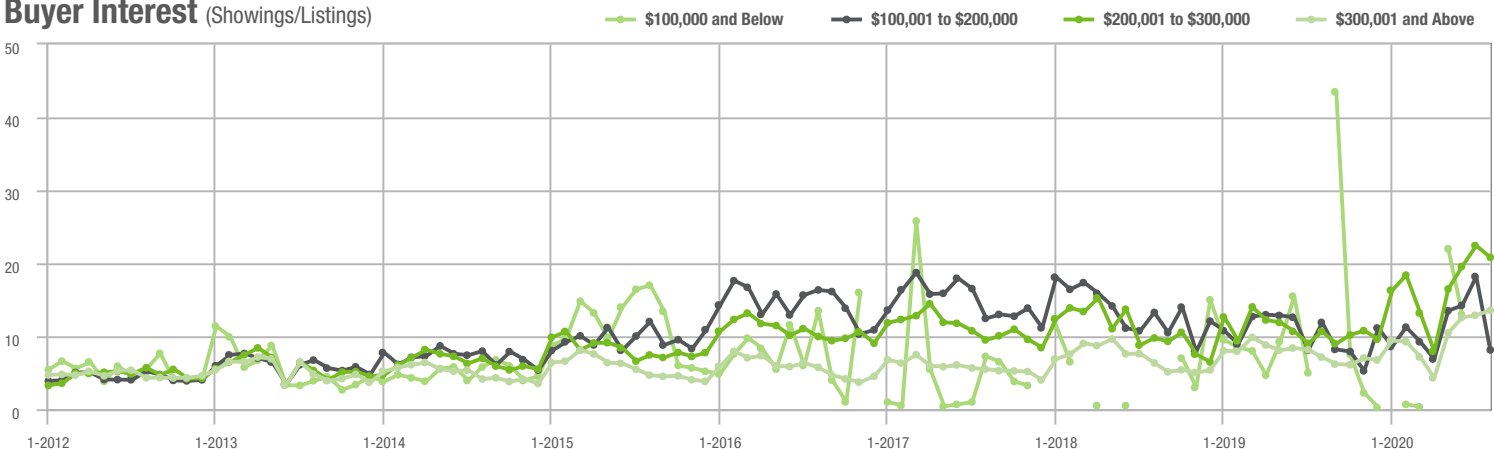
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

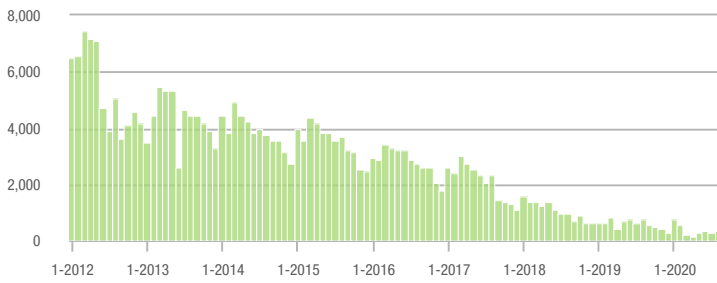


Mecklenburg County, NC

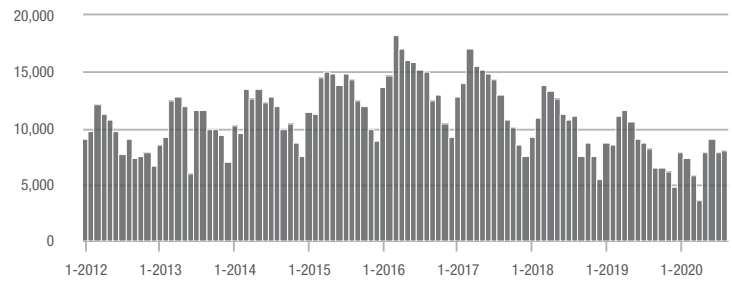
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	329	- 54.2%	+ 21.0%	5.6	- 32.5%	+ 17.7%	88	- 41.3%	- 5.4%
\$100,001 to \$200,000	8,080	- 1.3%	+ 2.1%	18.0	+ 63.6%	+ 7.7%	471	- 40.8%	- 6.9%
\$200,001 to \$300,000	14,922	+ 17.3%	- 6.8%	15.2	+ 83.1%	+ 0.4%	1,025	- 37.8%	- 8.7%
\$300,001 and Above	21,093	+ 15.3%	- 3.8%	9.7	+ 47.0%	+ 1.7%	2,404	- 24.6%	- 7.1%
Total	44,424	+ 11.3%	- 3.7%	12.2	+ 56.4%	+ 2.1%	3,988	- 31.1%	- 7.4%

Showings

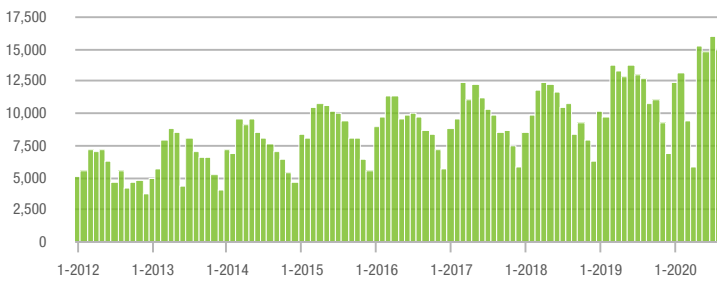
\$100,000 and Below



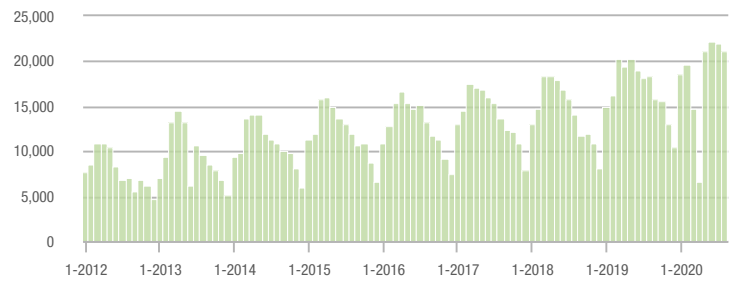
\$100,001 to \$200,000



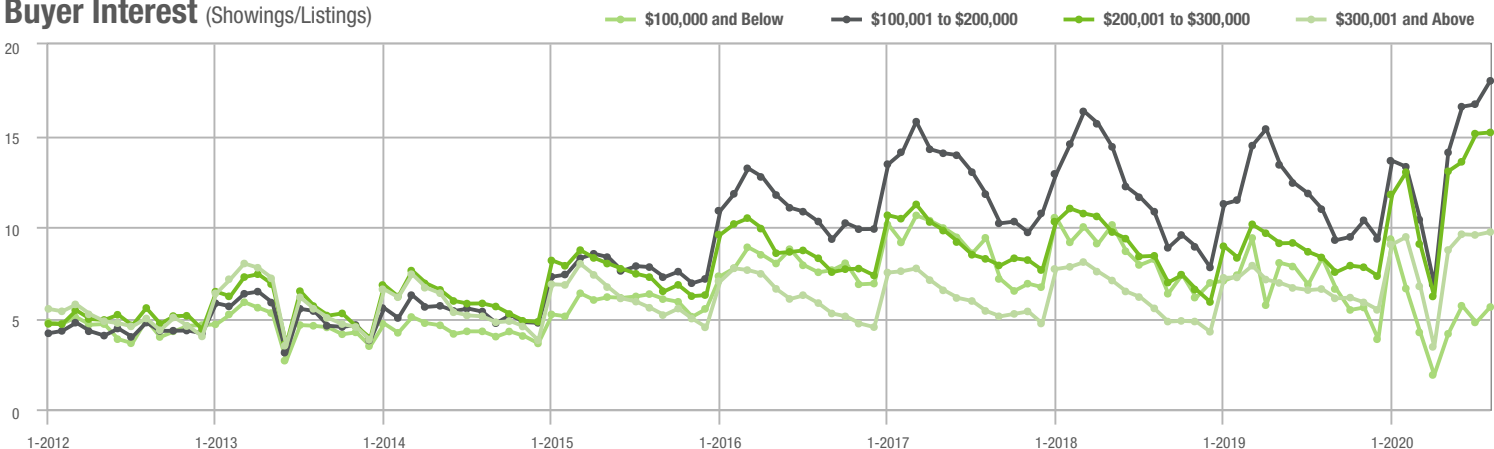
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

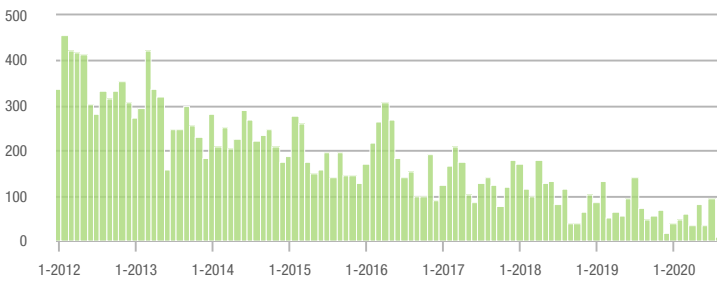


Monroe, NC

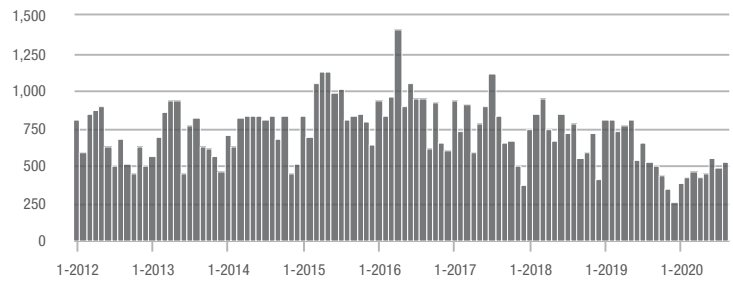
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	10	- 86.1%	- 89.5%	0.9	- 76.9%	- 86.9%	20	- 45.9%	- 16.7%
\$100,001 to \$200,000	532	+ 1.9%	+ 8.1%	13.0	+ 80.6%	+ 50.4%	51	- 40.0%	- 22.7%
\$200,001 to \$300,000	1,170	+ 42.3%	+ 15.7%	11.1	+ 52.1%	+ 2.2%	113	- 13.7%	+ 9.7%
\$300,001 and Above	682	+ 110.5%	+ 76.2%	9.9	+ 106.3%	+ 57.9%	82	- 7.9%	+ 9.3%
Total	2,394	+ 37.6%	+ 20.6%	10.6	+ 65.6%	+ 20.3%	266	- 22.2%	- 0.7%

Showings

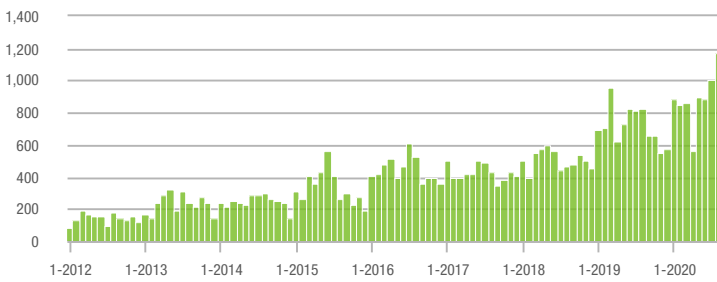
\$100,000 and Below



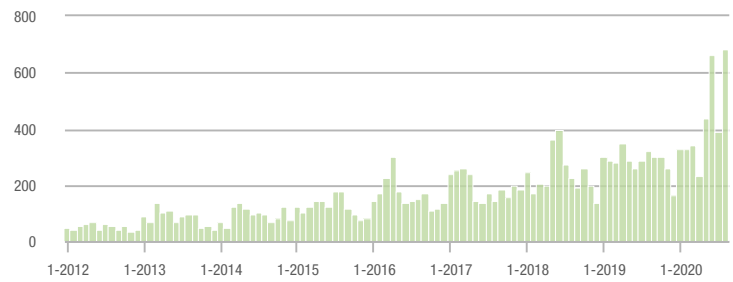
\$100,001 to \$200,000



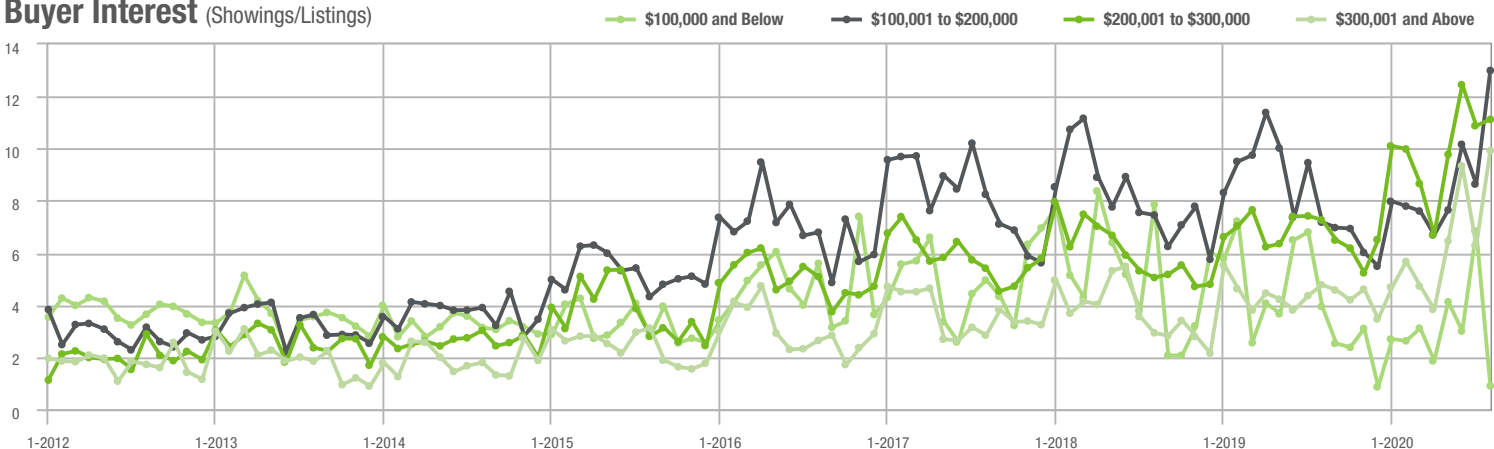
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

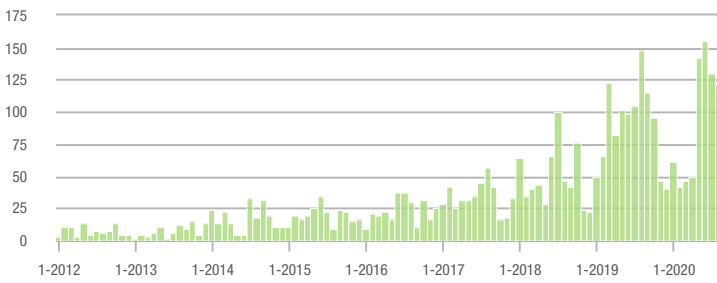


Montgomery County, NC

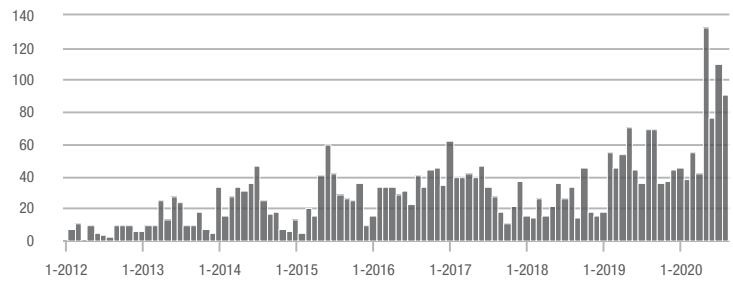
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	121	- 18.2%	- 6.9%	1.9	- 5.0%	+ 19.6%	95	- 30.1%	- 21.5%
\$100,001 to \$200,000	91	+ 31.9%	- 17.3%	2.8	+ 33.3%	- 29.2%	47	- 17.5%	+ 4.4%
\$200,001 to \$300,000	52	+ 100.0%	- 63.1%	6.3	+ 250.0%	- 34.2%	13	- 53.6%	- 38.1%
\$300,001 and Above	186	- 15.8%	- 46.7%	5.5	+ 41.0%	- 23.4%	43	- 46.3%	- 24.6%
Total	450	- 3.0%	- 38.4%	3.3	+ 22.2%	- 23.7%	198	- 34.2%	- 18.9%

Showings

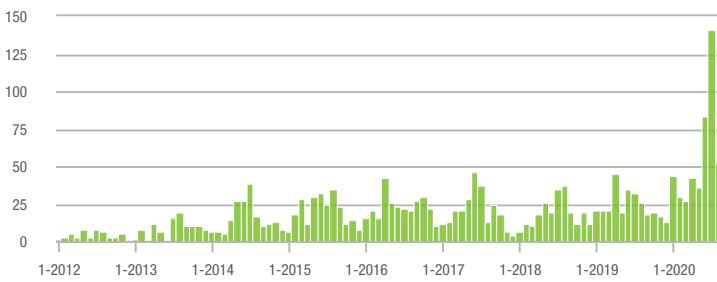
\$100,000 and Below



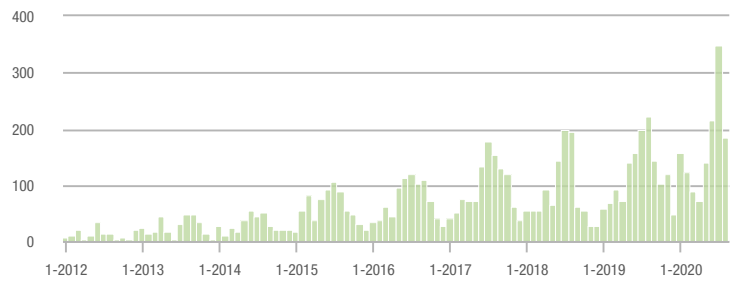
\$100,001 to \$200,000



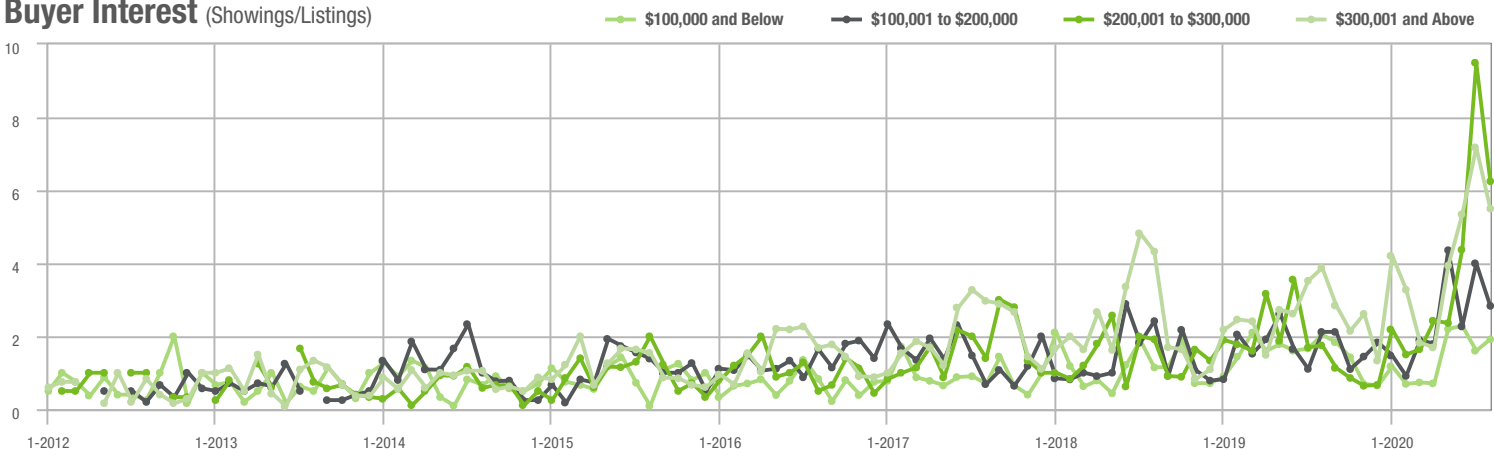
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

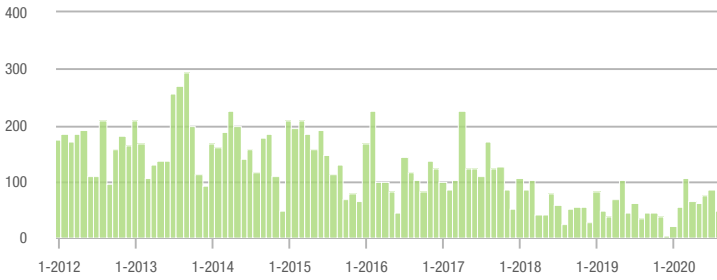


Mooresville, NC

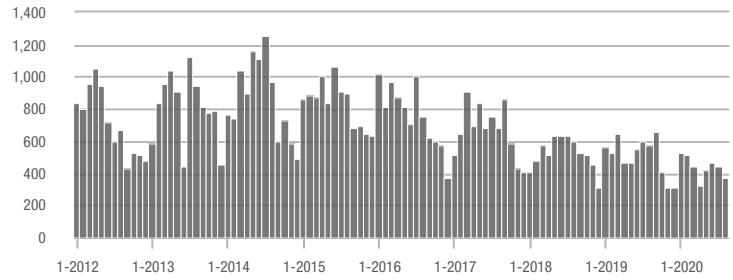
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	47	+ 38.2%	- 46.0%	2.6	+ 100.0%	- 44.2%	32	- 50.0%	- 15.8%
\$100,001 to \$200,000	371	- 36.0%	- 15.3%	9.6	+ 28.0%	- 11.8%	46	- 53.5%	- 6.1%
\$200,001 to \$300,000	1,075	+ 7.5%	- 7.3%	9.6	+ 43.3%	- 6.1%	127	- 38.0%	- 7.3%
\$300,001 and Above	3,183	+ 15.0%	- 8.3%	10.8	+ 89.5%	+ 10.5%	350	- 39.9%	- 18.8%
Total	4,676	+ 6.7%	- 9.3%	10.1	+ 68.3%	+ 3.3%	555	- 41.6%	- 15.3%

Showings

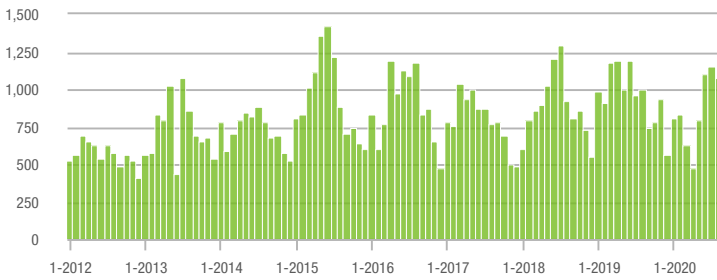
\$100,000 and Below



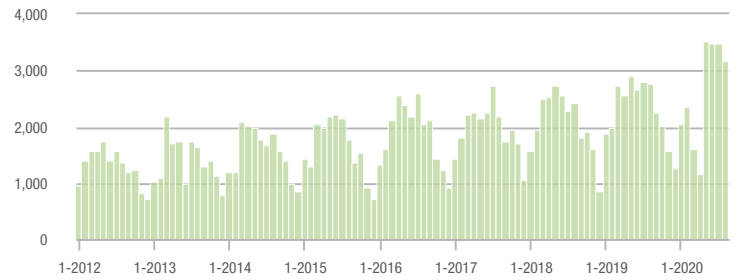
\$100,001 to \$200,000



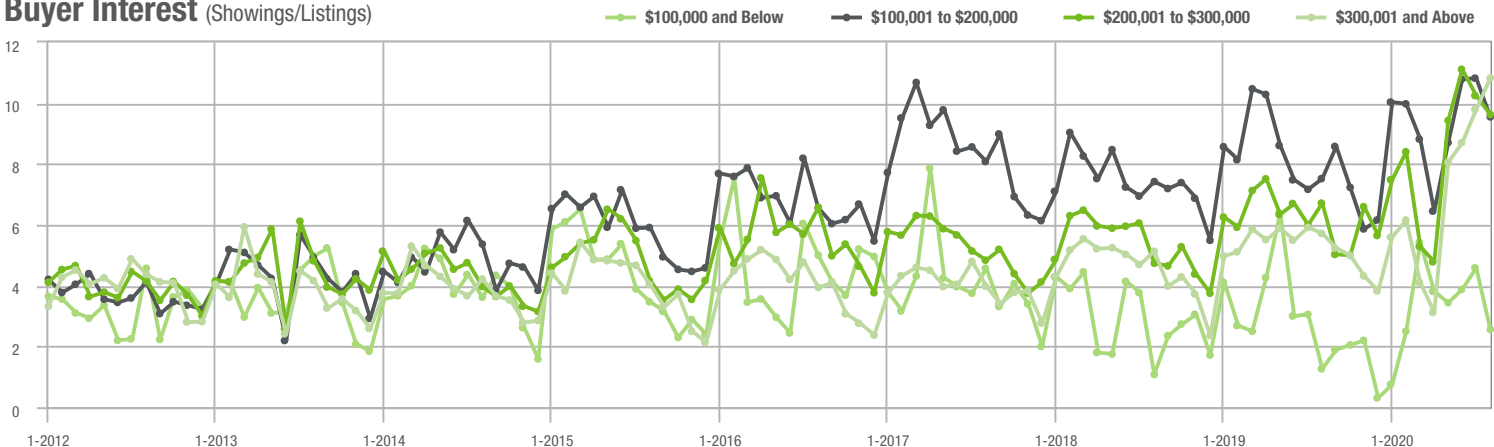
\$200,001 to \$300,000



\$300,001 and Above



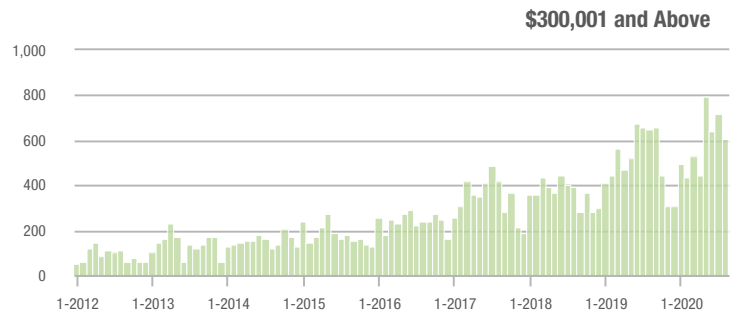
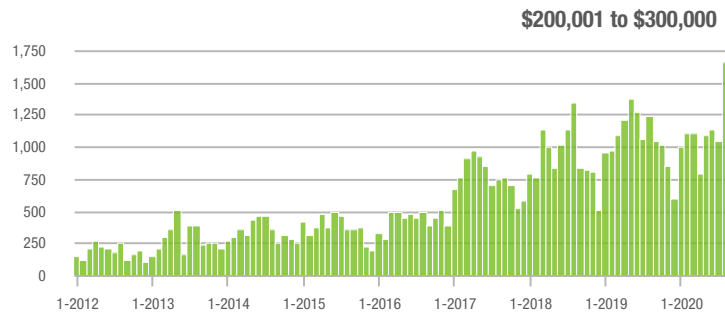
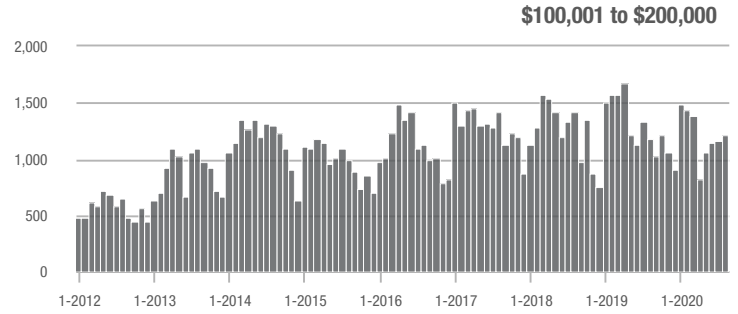
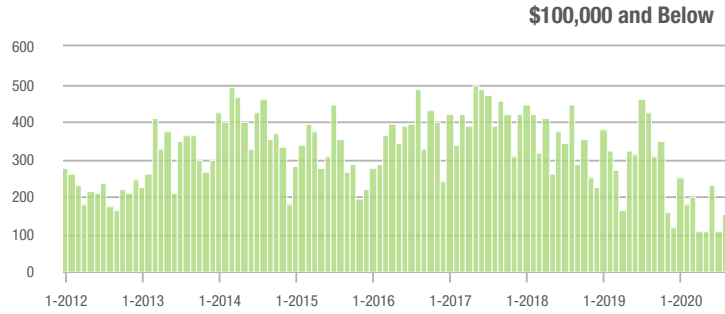
Buyer Interest (Showings/Listings)



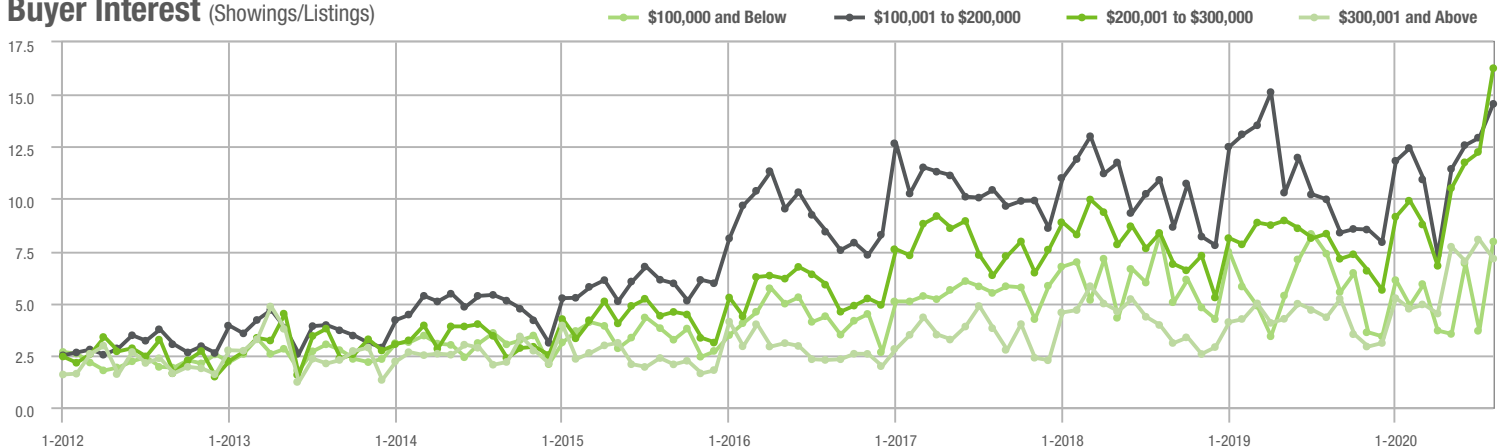
Rock Hill, SC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	156	- 63.4%	+ 47.2%	7.9	+ 6.8%	+ 116.7%	29	- 68.1%	- 31.0%
\$100,001 to \$200,000	1,209	+ 2.5%	+ 3.9%	14.6	+ 46.0%	+ 12.5%	84	- 31.7%	- 8.7%
\$200,001 to \$300,000	1,665	+ 34.8%	+ 59.2%	16.3	+ 96.4%	+ 32.8%	110	- 32.9%	+ 17.0%
\$300,001 and Above	604	- 7.5%	- 16.2%	7.1	+ 65.1%	- 11.4%	93	- 47.5%	- 8.8%
Total	3,634	+ 4.0%	+ 19.7%	12.6	+ 70.3%	+ 21.0%	316	- 43.1%	- 4.2%

Showings



Buyer Interest (Showings/Listings)

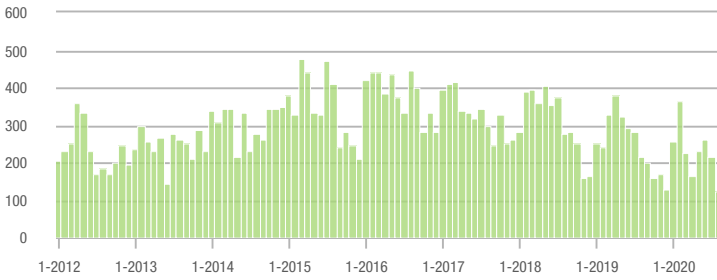


Salisbury, NC

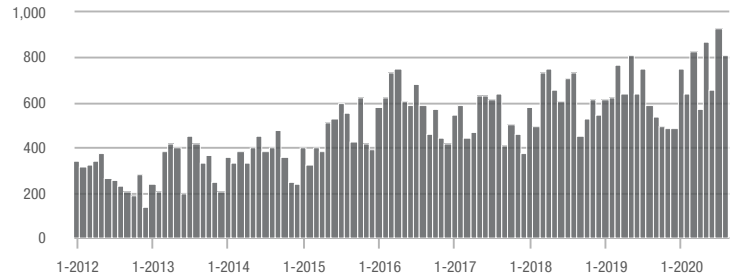
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	124	- 42.3%	- 42.9%	3.0	- 6.3%	- 40.0%	66	- 37.1%	- 16.5%
\$100,001 to \$200,000	816	+ 38.1%	- 12.2%	11.9	+ 77.6%	+ 1.4%	77	- 28.7%	- 16.3%
\$200,001 to \$300,000	347	- 3.3%	- 22.0%	7.6	+ 49.0%	- 23.0%	53	- 39.1%	- 1.9%
\$300,001 and Above	284	+ 107.3%	+ 34.0%	5.8	+ 141.7%	+ 18.1%	56	- 20.0%	+ 3.7%
Total	1,571	+ 20.7%	- 12.9%	7.8	+ 66.0%	- 9.2%	252	- 31.9%	- 9.7%

Showings

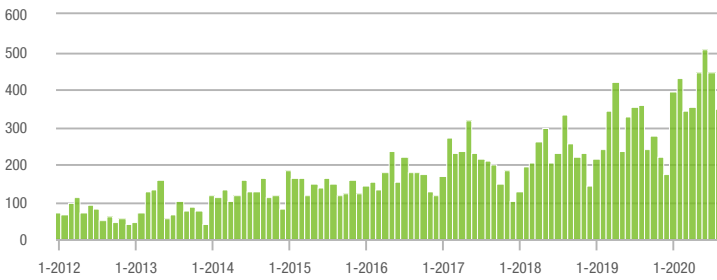
\$100,000 and Below



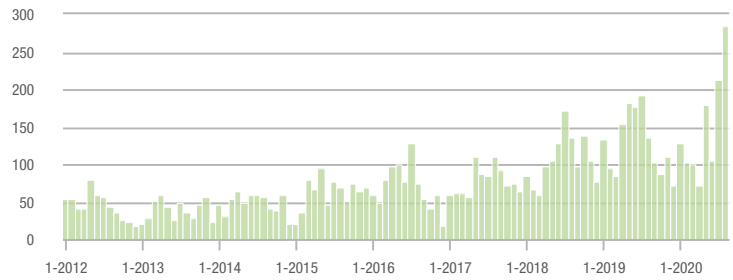
\$100,001 to \$200,000



\$200,001 to \$300,000

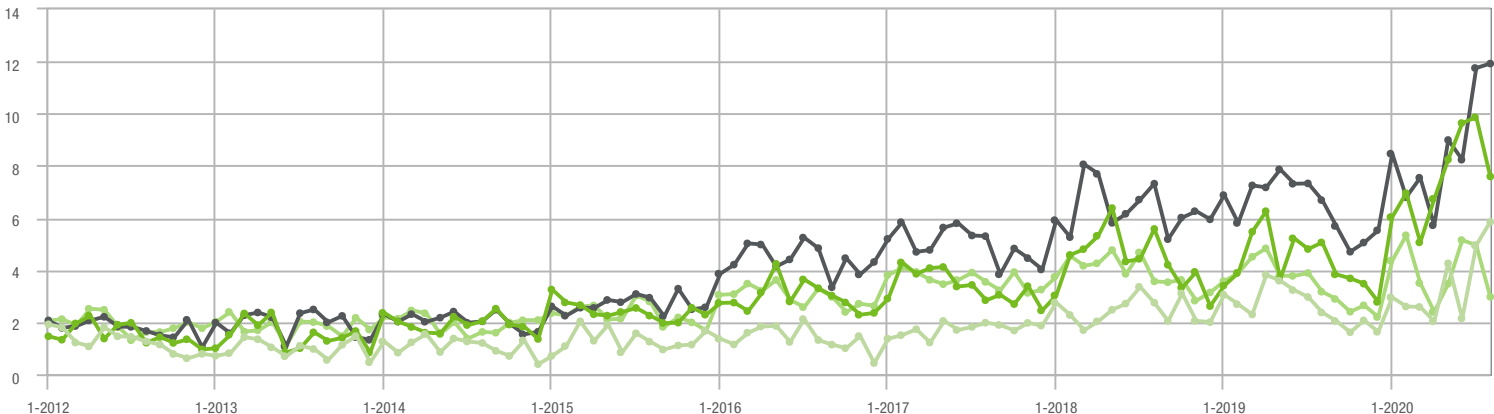


\$300,001 and Above



Buyer Interest (Showings/Listings)

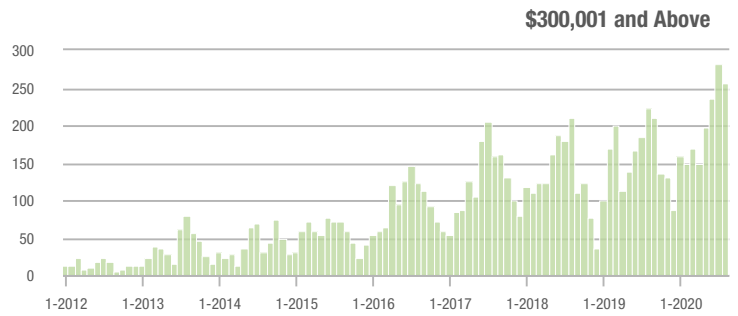
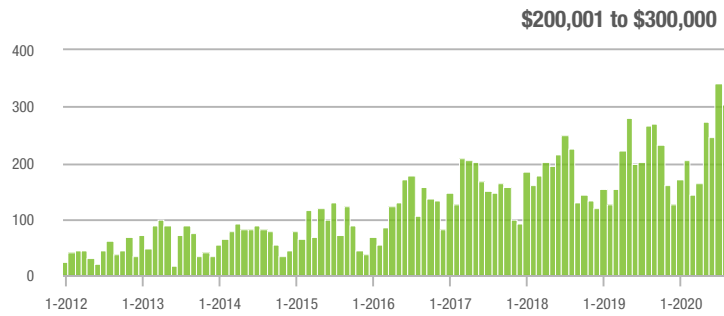
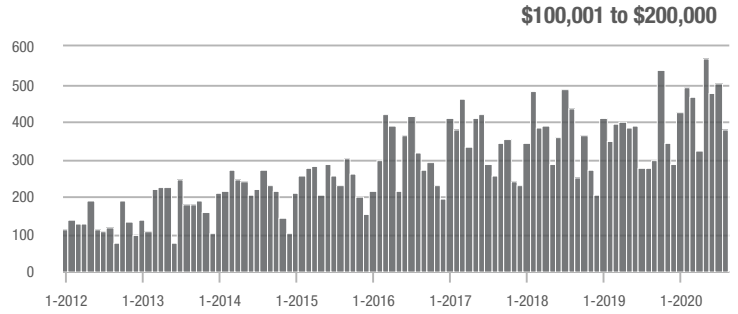
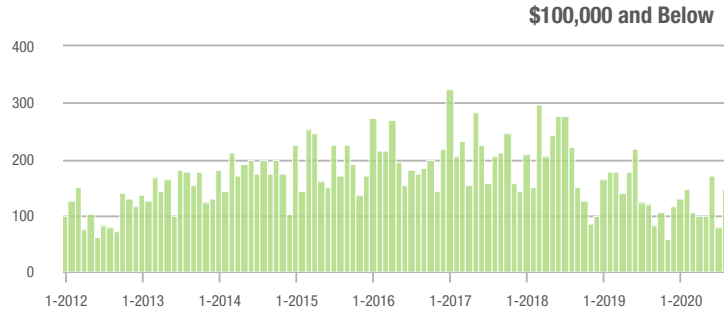
—●— \$100,000 and Below
 —●— \$100,001 to \$200,000
 —●— \$200,001 to \$300,000
 —●— \$300,001 and Above



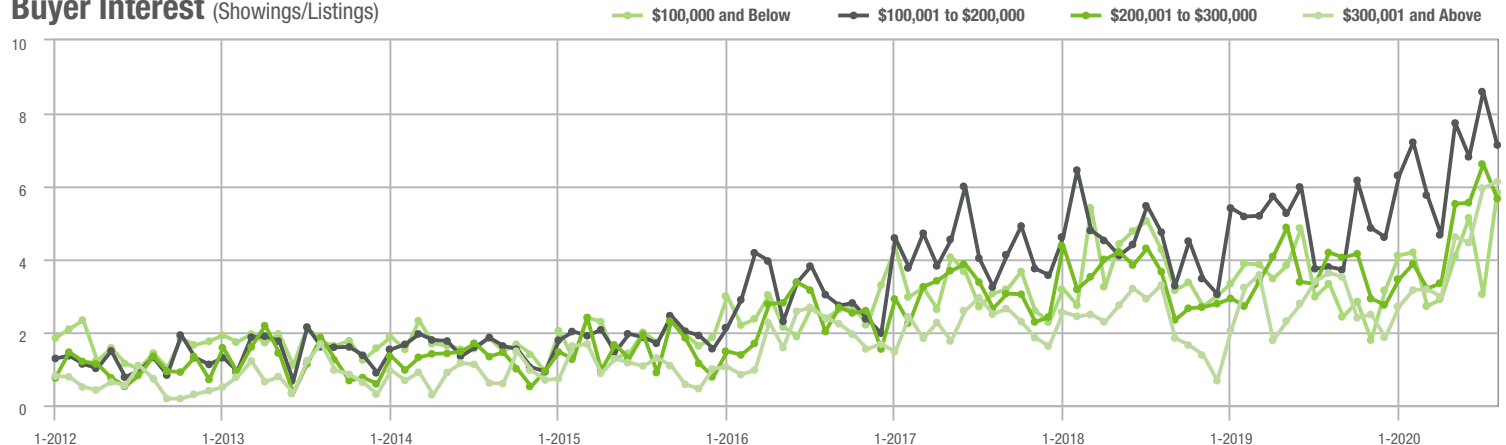
Stanly County, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	146	+ 20.7%	+ 89.6%	5.8	+ 75.8%	+ 91.5%	55	- 35.3%	- 3.5%
\$100,001 to \$200,000	380	+ 38.2%	- 24.8%	7.1	+ 86.8%	- 17.0%	64	- 24.7%	- 8.6%
\$200,001 to \$300,000	305	+ 14.7%	- 10.6%	5.7	+ 35.7%	- 14.3%	65	- 28.6%	- 1.5%
\$300,001 and Above	257	+ 15.8%	- 9.2%	6.1	+ 69.4%	+ 3.0%	53	- 31.2%	- 8.6%
Total	1,088	+ 23.1%	- 9.8%	6.3	+ 65.8%	- 5.9%	237	- 29.9%	- 5.6%

Showings



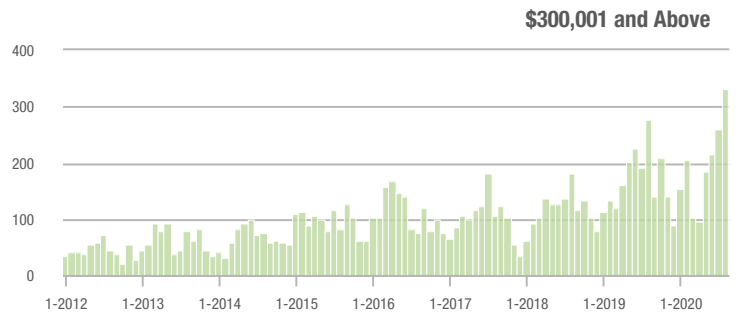
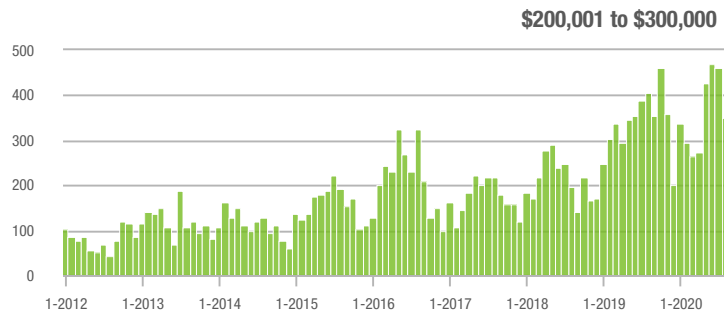
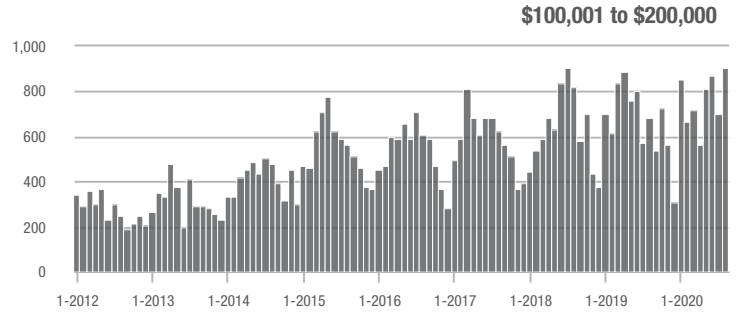
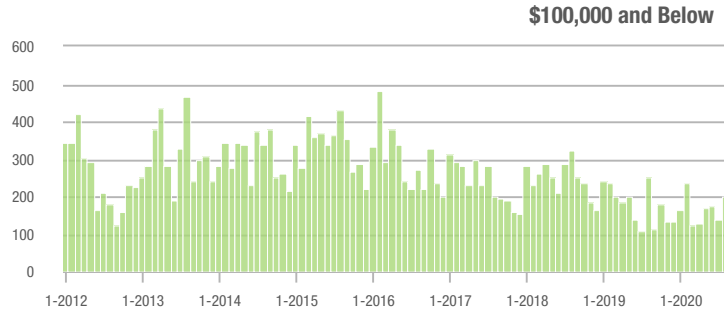
Buyer Interest (Showings/Listings)



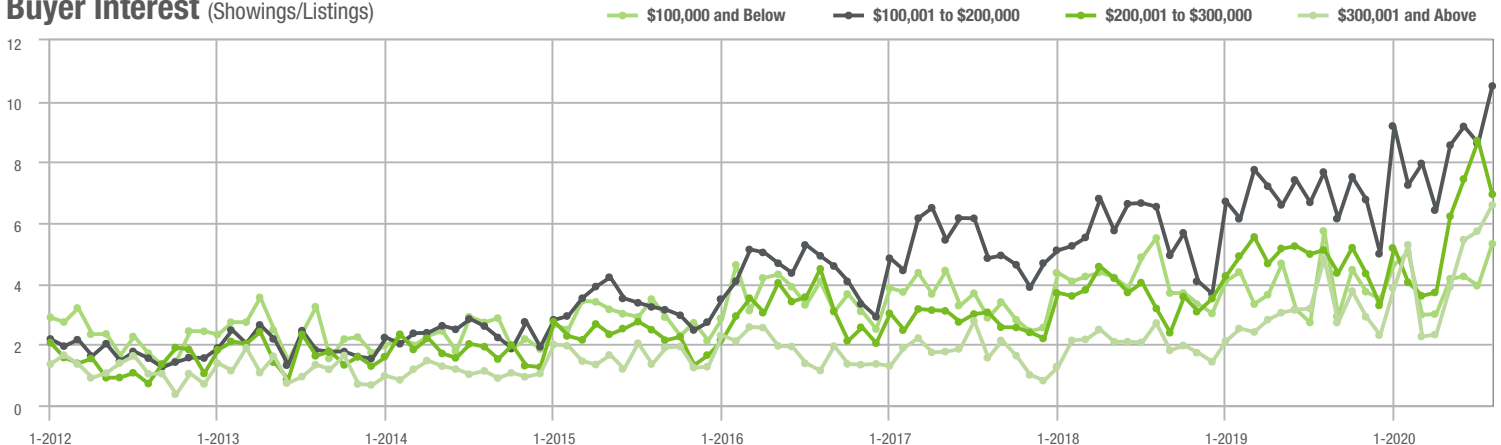
Statesville, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	199	- 20.7%	+ 44.2%	5.3	- 7.0%	+ 35.1%	84	- 27.6%	- 4.5%
\$100,001 to \$200,000	904	+ 32.4%	+ 29.5%	10.5	+ 36.4%	+ 21.8%	94	- 11.3%	+ 2.2%
\$200,001 to \$300,000	352	- 12.9%	- 24.0%	6.9	+ 35.3%	- 20.3%	61	- 37.8%	- 10.3%
\$300,001 and Above	332	+ 19.4%	+ 27.7%	6.6	+ 37.5%	+ 15.0%	59	- 29.8%	- 1.7%
Total	1,787	+ 10.6%	+ 14.6%	8.0	+ 33.3%	+ 9.6%	298	- 26.2%	- 3.2%

Showings



Buyer Interest (Showings/Listings)

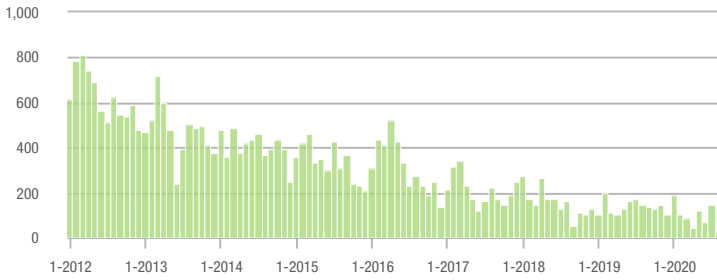


Union County, NC

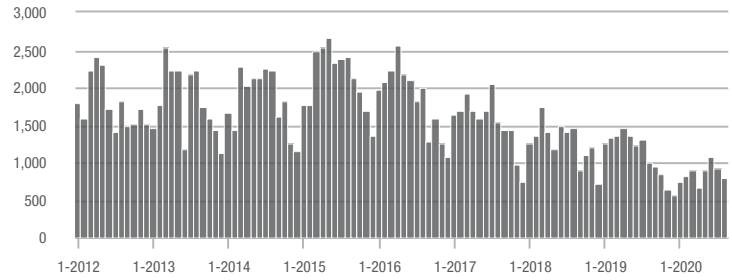
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	28	- 80.7%	- 80.6%	0.8	- 70.4%	- 80.2%	56	- 50.9%	- 17.6%
\$100,001 to \$200,000	791	- 21.6%	- 15.0%	10.6	+ 49.3%	+ 11.8%	108	- 46.5%	- 20.6%
\$200,001 to \$300,000	2,855	+ 20.9%	+ 15.0%	13.1	+ 63.8%	+ 7.7%	237	- 31.7%	+ 2.6%
\$300,001 and Above	5,446	+ 39.3%	- 13.9%	10.8	+ 83.1%	- 1.5%	577	- 28.3%	- 14.4%
Total	9,120	+ 22.8%	- 7.7%	11.1	+ 73.4%	+ 2.3%	978	- 33.4%	- 11.8%

Showings

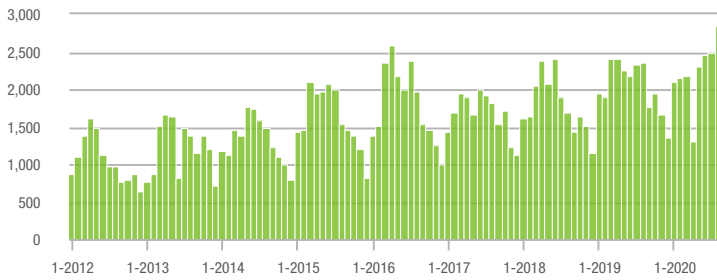
\$100,000 and Below



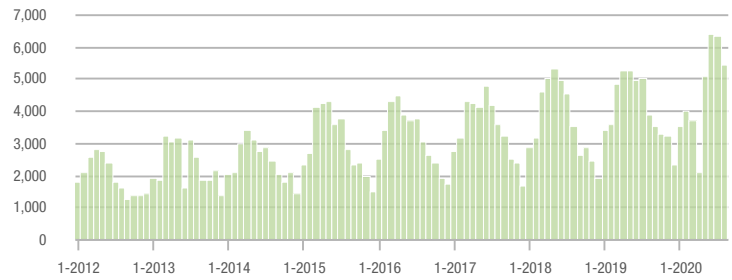
\$100,001 to \$200,000



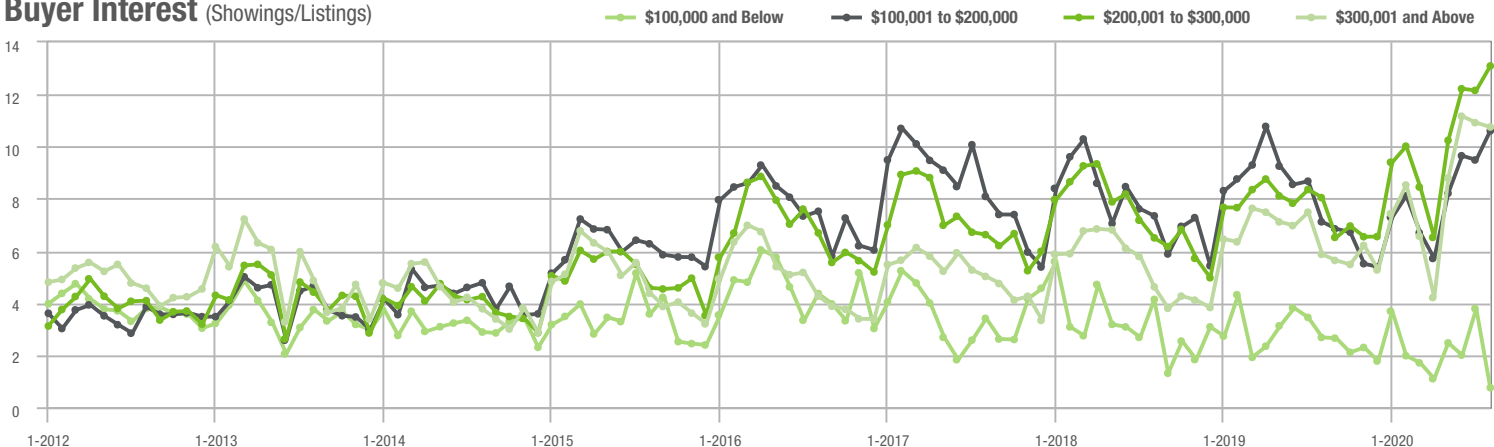
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

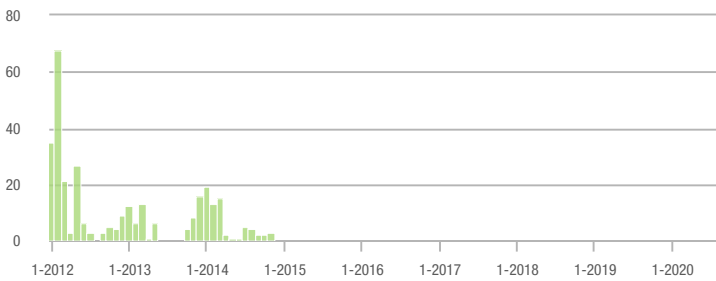


Uptown Charlotte

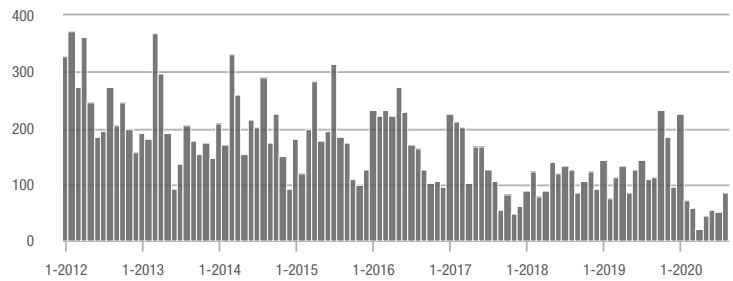
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	0.0%	0.0%	0.0	0.0%	0.0%	0	0.0%	0.0%
\$100,001 to \$200,000	84	- 24.3%	+ 68.0%	7.0	+ 1.4%	+ 54.0%	12	- 25.0%	+ 9.1%
\$200,001 to \$300,000	261	- 19.7%	- 30.6%	6.2	- 29.5%	- 16.3%	43	+ 16.2%	- 17.3%
\$300,001 and Above	291	- 28.7%	- 9.1%	4.5	- 31.8%	- 23.2%	66	+ 4.8%	+ 11.9%
Total	636	- 24.6%	- 14.7%	5.4	- 27.0%	- 16.2%	121	+ 4.3%	- 0.8%

Showings

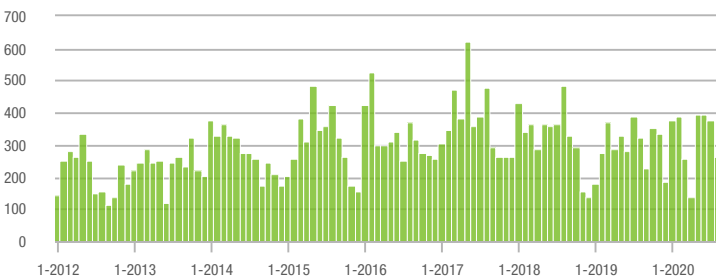
\$100,000 and Below



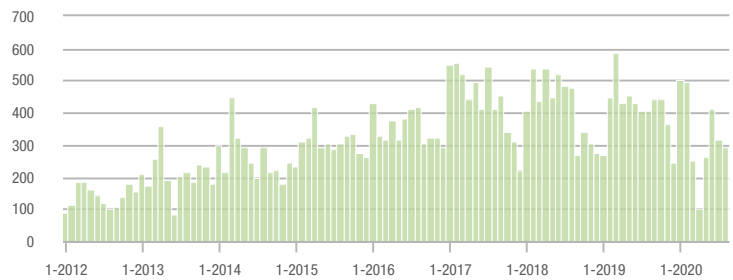
\$100,001 to \$200,000



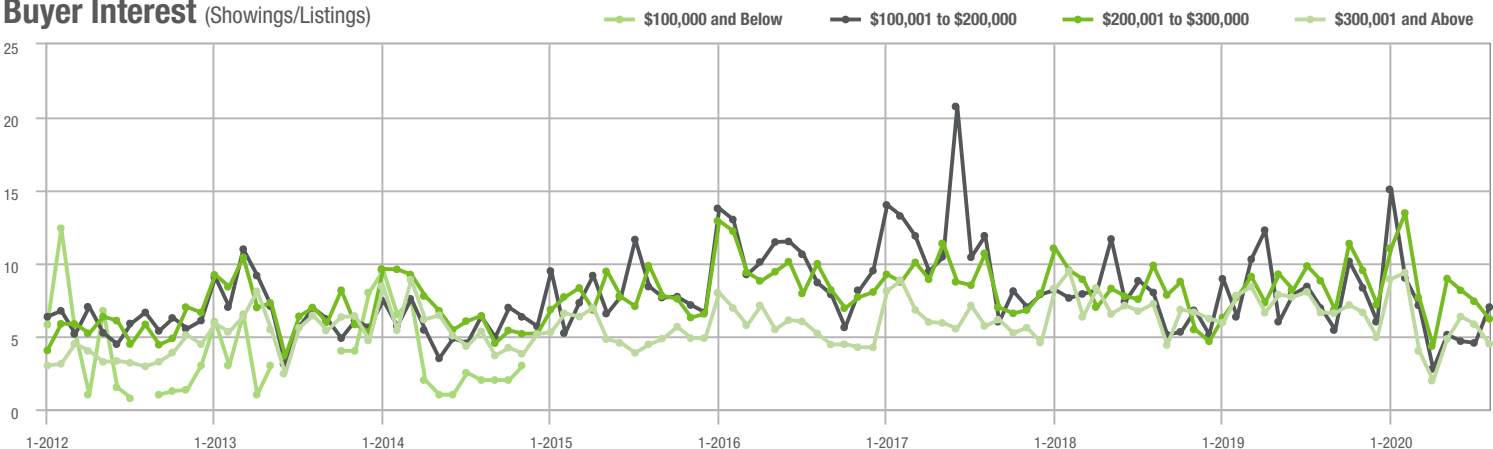
\$200,001 to \$300,000



\$300,001 and Above



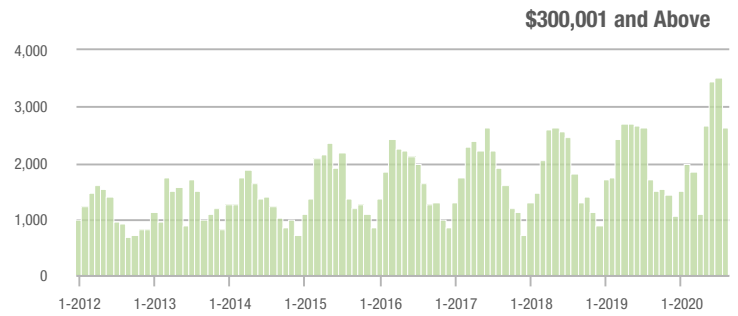
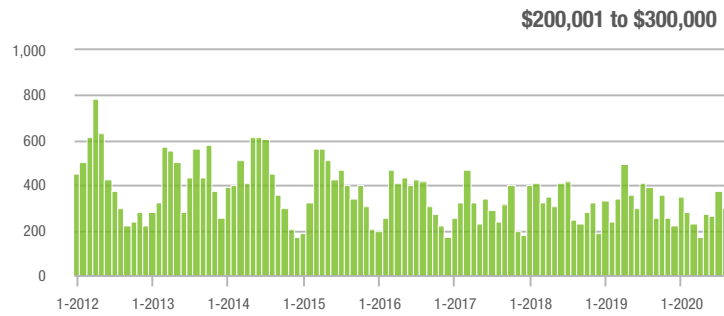
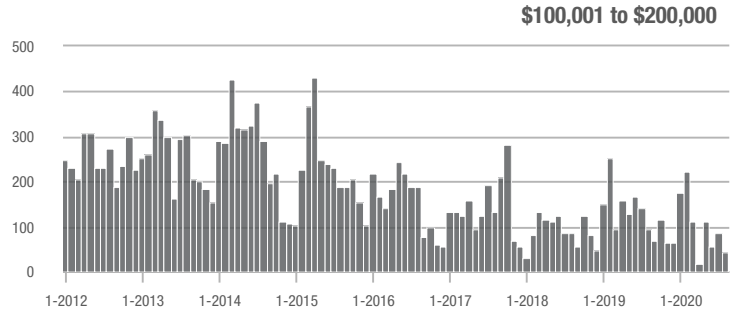
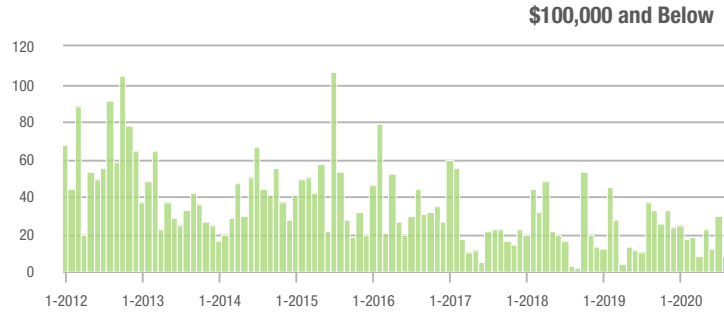
Buyer Interest (Showings/Listings)



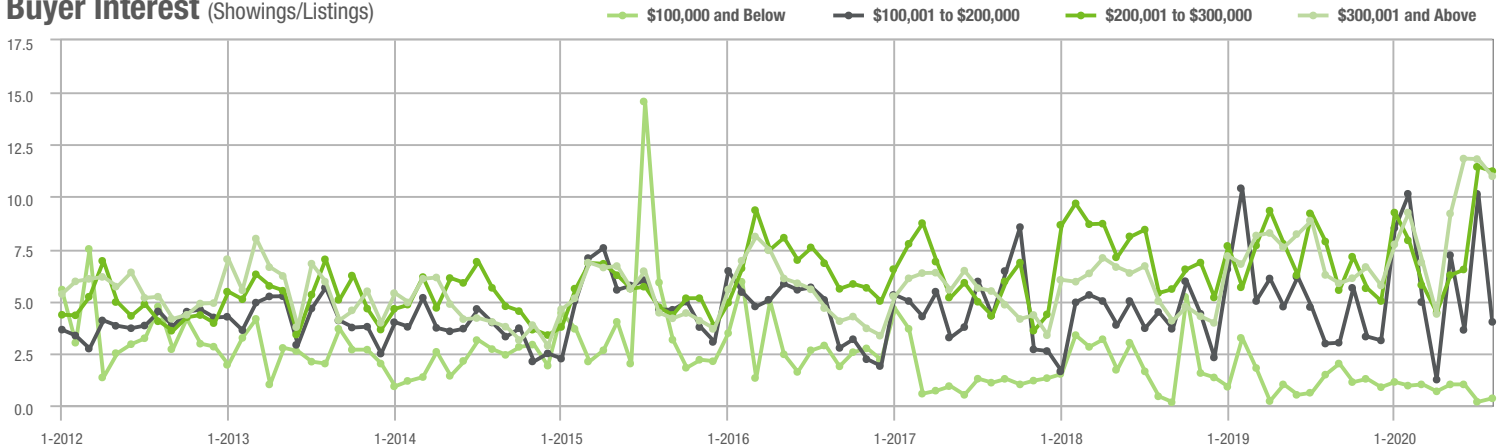
Waxhaw, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	8	- 78.4%	- 73.3%	0.3	- 80.0%	+ 100.0%	26	- 36.6%	- 16.1%
\$100,001 to \$200,000	43	- 54.7%	- 50.6%	4.0	+ 33.3%	- 60.6%	19	- 63.5%	0.0%
\$200,001 to \$300,000	301	- 23.0%	- 20.6%	11.2	+ 41.8%	- 1.8%	35	- 52.1%	- 22.2%
\$300,001 and Above	2,630	+ 52.4%	- 25.0%	11.0	+ 74.6%	- 7.0%	262	- 19.1%	- 20.1%
Total	2,982	+ 32.6%	- 25.5%	10.6	+ 76.7%	- 8.3%	342	- 30.2%	- 19.1%

Showings



Buyer Interest (Showings/Listings)

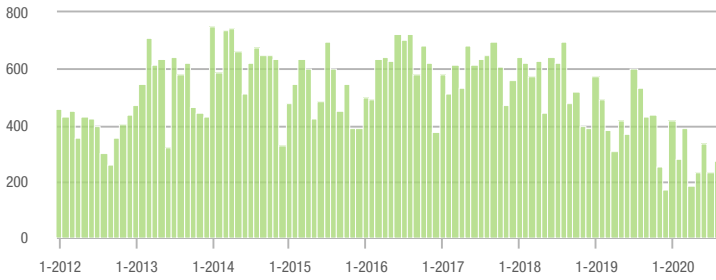


York County, SC

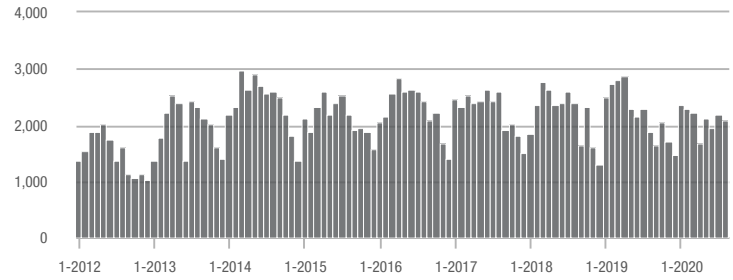
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change	August 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	271	- 49.4%	+ 17.8%	5.2	- 8.8%	+ 65.2%	93	- 48.6%	- 23.8%
\$100,001 to \$200,000	2,088	+ 11.7%	- 4.4%	12.8	+ 47.1%	+ 0.6%	196	- 20.6%	- 7.5%
\$200,001 to \$300,000	2,952	- 10.7%	+ 9.2%	12.5	+ 50.6%	+ 5.2%	264	- 41.7%	+ 1.1%
\$300,001 and Above	4,088	+ 4.6%	- 9.2%	9.2	+ 58.6%	- 1.7%	494	- 37.8%	- 10.3%
Total	9,399	- 2.3%	- 2.3%	10.6	+ 51.4%	+ 4.0%	1,047	- 37.5%	- 8.6%

Showings

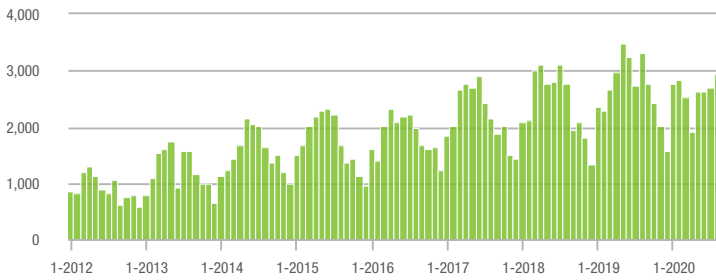
\$100,000 and Below



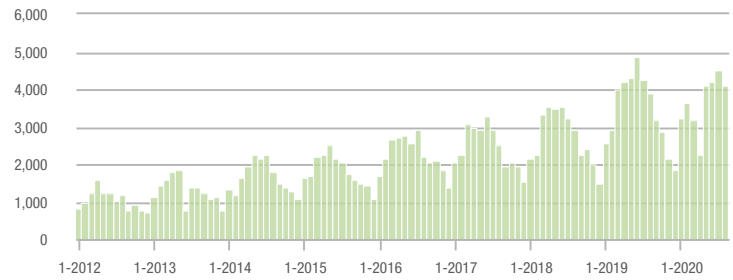
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

