

Showing Statistics

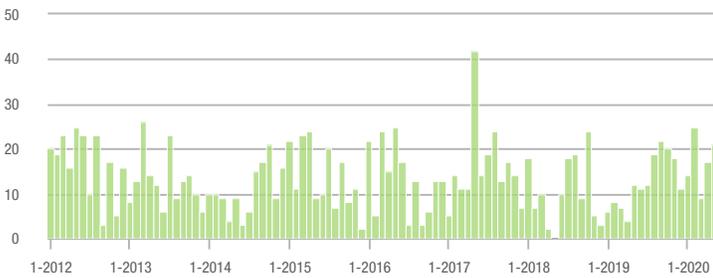
| MLS Area | Total Showings | Buyer Interest (Showings / Listings) | Managed Listings |
|------------------------|----------------|--------------------------------------|------------------|
| Alexander County, NC | 32 | 1.8 | 25 |
| Anson County, NC | 125 | 3.0 | 62 |
| Cabarrus County, NC | 7,921 | 10.4 | 857 |
| Charlotte MSA | 84,861 | 9.7 | 10,011 |
| City of Charlotte, NC | 35,659 | 11.5 | 3,366 |
| Concord, NC | 4,604 | 10.5 | 480 |
| Davidson, NC | 1,064 | 7.3 | 167 |
| Denver, NC | 1,313 | 6.5 | 259 |
| Fort Mill, SC | 2,748 | 9.1 | 341 |
| Gaston County, NC | 6,447 | 9.1 | 858 |
| Gastonia, NC | 3,211 | 10.1 | 355 |
| Huntersville, NC | 3,448 | 10.1 | 382 |
| Iredell County, NC | 6,816 | 7.7 | 1,110 |
| Kannapolis, NC | 1,898 | 10.4 | 198 |
| Lake Norman | 5,990 | 7.3 | 1,020 |
| Lake Wylie | 2,929 | 7.6 | 510 |
| Lancaster County, SC | 2,826 | 6.6 | 509 |
| Lincoln County, NC | 2,394 | 6.7 | 468 |
| Lincolnton, NC | 720 | 8.3 | 111 |
| Matthews, NC | 2,920 | 13.1 | 239 |
| Mecklenburg County, NC | 44,363 | 11.1 | 4,369 |
| Monroe, NC | 1,858 | 8.0 | 272 |
| Montgomery County, NC | 451 | 3.2 | 208 |
| Mooresville, NC | 4,797 | 8.5 | 669 |
| Rock Hill, SC | 3,049 | 9.8 | 352 |
| Salisbury, NC | 1,729 | 7.2 | 294 |
| Stanly County, NC | 1,137 | 6.2 | 246 |
| Statesville, NC | 1,589 | 6.8 | 302 |
| Union County, NC | 8,461 | 9.2 | 1,091 |
| Uptown Charlotte | 707 | 6.8 | 107 |
| Waxhaw, NC | 3,076 | 8.9 | 421 |
| York County, SC | 9,101 | 8.7 | 1,230 |

Alexander County, NC

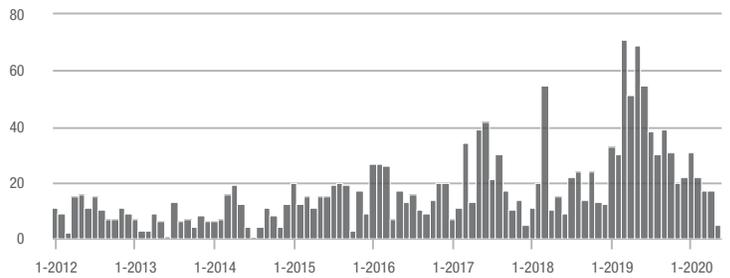
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 21 | + 75.0% | + 23.5% | 2.6 | - 25.7% | - 23.5% | 11 | - 21.4% | - 8.3% |
| \$100,001 to \$200,000 | 5 | - 92.8% | - 70.6% | 1.0 | - 81.8% | - 20.0% | 9 | - 40.0% | - 10.0% |
| \$200,001 to \$300,000 | 0 | - 100.0% | - 100.0% | 0.0 | - 100.0% | - 100.0% | 2 | - 80.0% | 0.0% |
| \$300,001 and Above | 6 | - 64.7% | - 45.5% | 2.0 | - 33.3% | - 27.3% | 3 | - 62.5% | - 40.0% |
| Total | 32 | - 72.9% | - 30.4% | 1.8 | - 53.8% | - 27.1% | 25 | - 46.8% | - 13.8% |

Showings

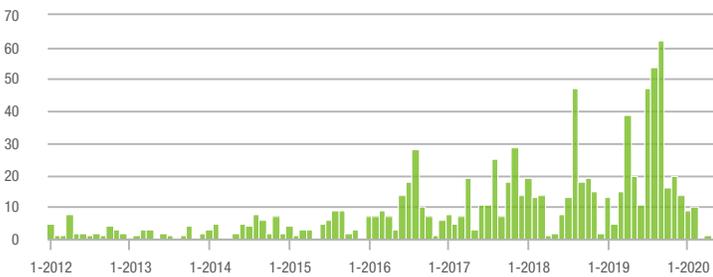
\$100,000 and Below



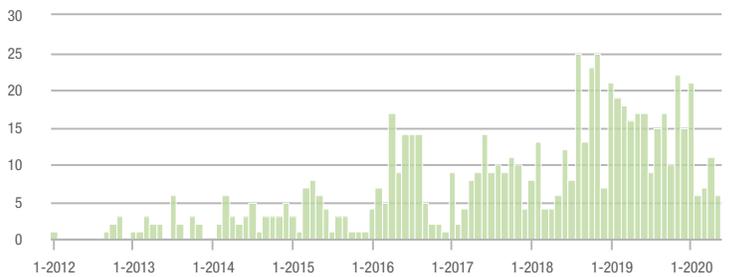
\$100,001 to \$200,000



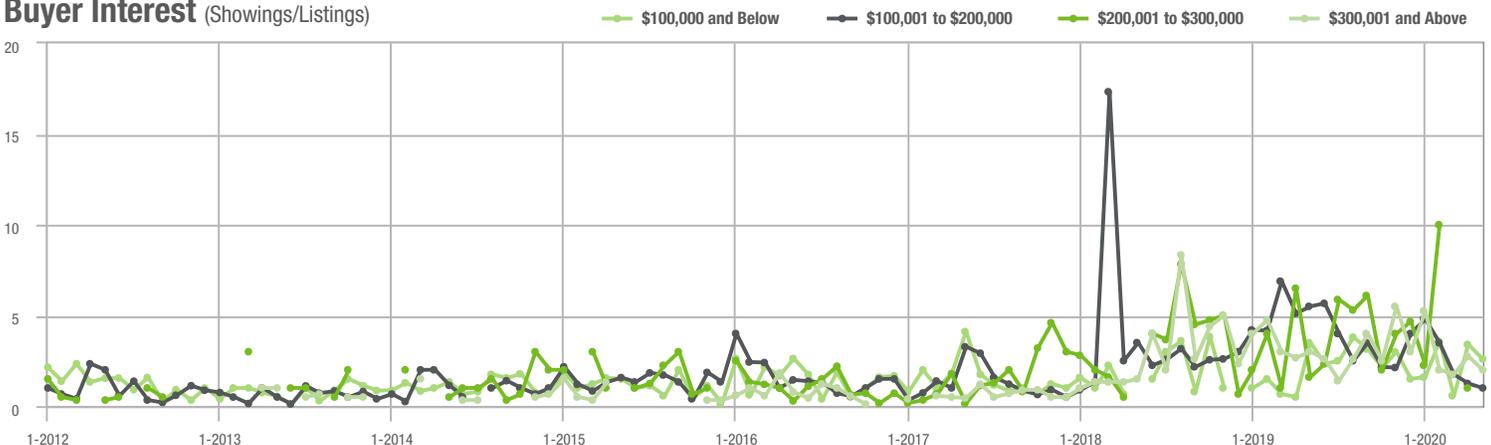
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

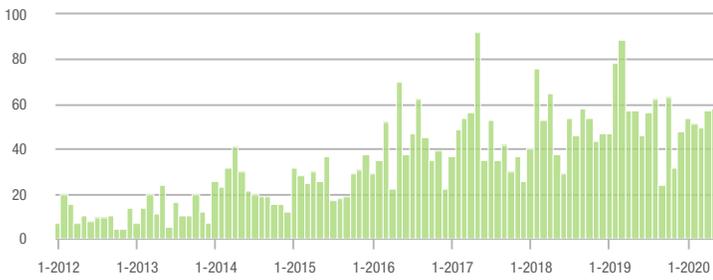


Anson County, NC

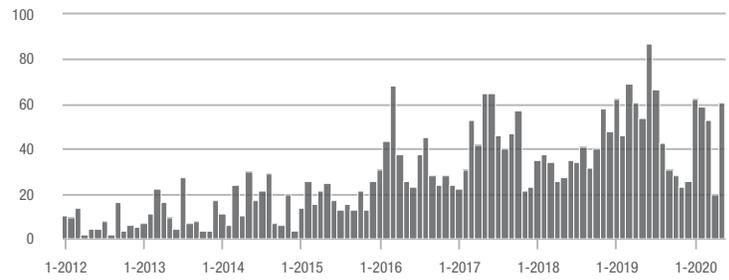
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| \$100,000 and Below | 58 | + 1.8% | + 1.8% | 2.8 | + 21.7% | - 5.9% | 35 | - 31.4% | - 7.9% |
| \$100,001 to \$200,000 | 61 | + 13.0% | + 205.0% | 3.6 | + 56.5% | + 196.5% | 19 | - 32.1% | 0.0% |
| \$200,001 to \$300,000 | 3 | - 84.2% | - 50.0% | 1.5 | - 65.1% | 0.0% | 3 | - 75.0% | - 50.0% |
| \$300,001 and Above | 3 | - 62.5% | + 200.0% | 1.0 | - 33.3% | 0.0% | 5 | - 61.5% | 0.0% |
| Total | 125 | - 9.4% | + 48.8% | 3.0 | + 25.0% | + 53.2% | 62 | - 40.4% | - 8.8% |

Showings

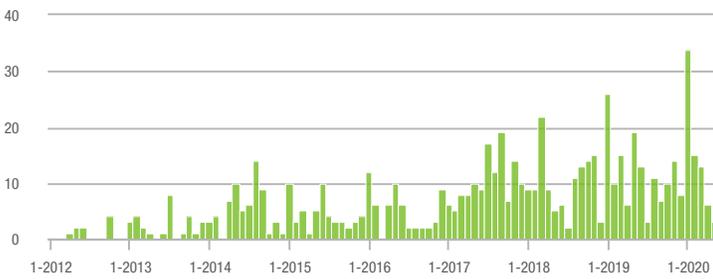
\$100,000 and Below



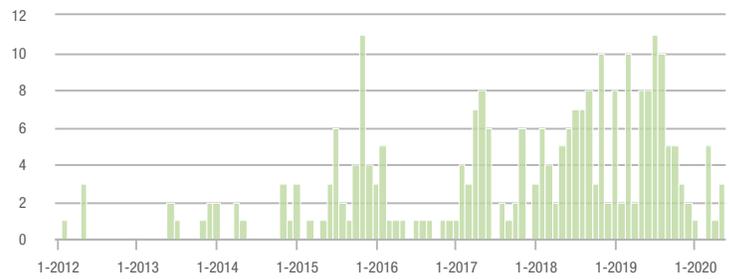
\$100,001 to \$200,000



\$200,001 to \$300,000

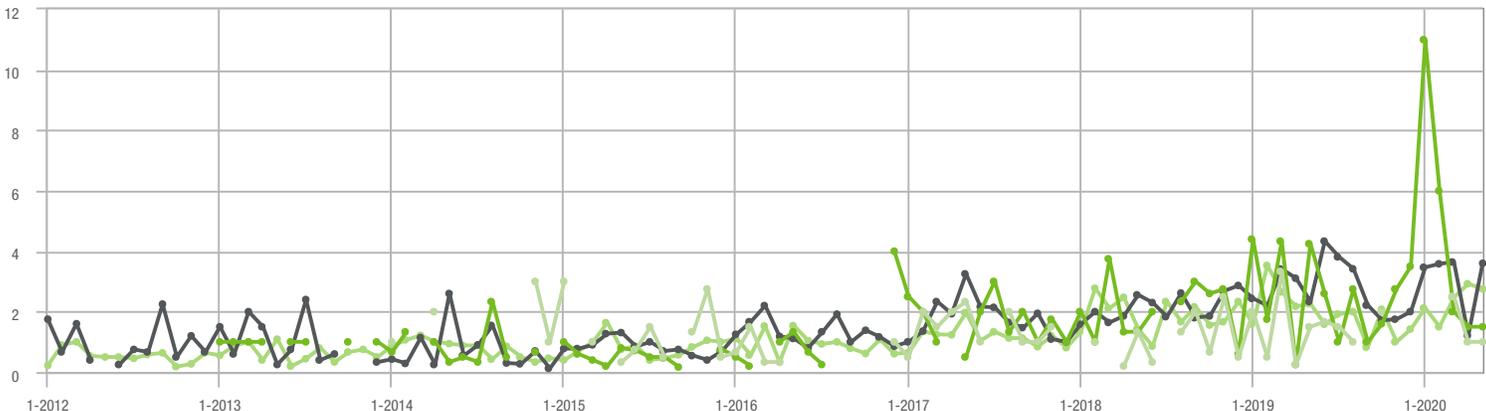


\$300,001 and Above



Buyer Interest (Showings/Listings)

—●— \$100,000 and Below
 —●— \$100,001 to \$200,000
 —●— \$200,001 to \$300,000
 —●— \$300,001 and Above

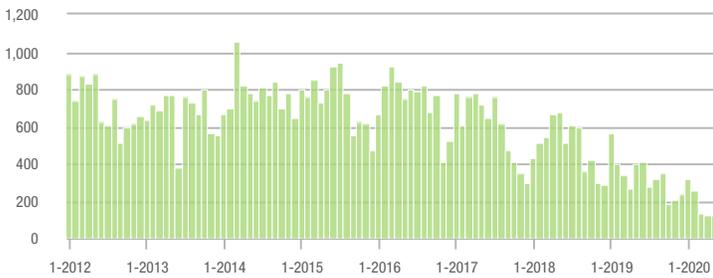


Cabarrus County, NC

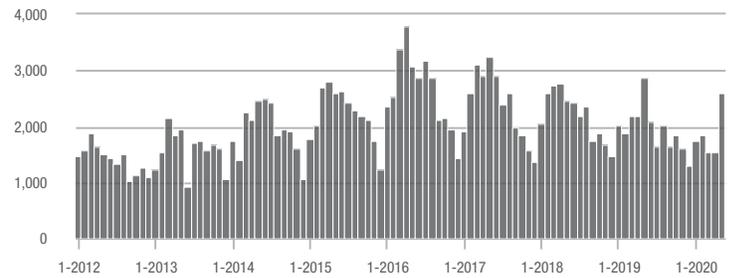
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| | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 123 | - 69.3% | + 1.7% | 4.1 | - 28.1% | + 35.6% | 48 | - 55.6% | - 21.3% |
| \$100,001 to \$200,000 | 2,590 | - 9.8% | + 67.2% | 13.1 | - 13.8% | + 48.1% | 217 | - 2.7% | + 9.6% |
| \$200,001 to \$300,000 | 2,661 | + 15.4% | + 82.9% | 11.6 | + 30.3% | + 76.9% | 237 | - 19.9% | + 0.4% |
| \$300,001 and Above | 2,547 | + 8.3% | + 156.2% | 8.4 | + 40.0% | + 134.4% | 355 | - 27.8% | + 5.0% |
| Total | 7,921 | - 0.1% | + 92.3% | 10.4 | + 18.2% | + 80.0% | 857 | - 23.4% | + 2.9% |

Showings

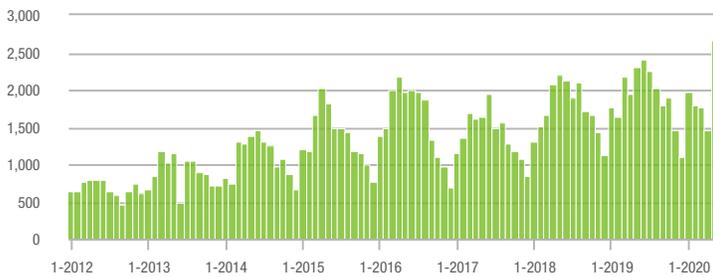
\$100,000 and Below



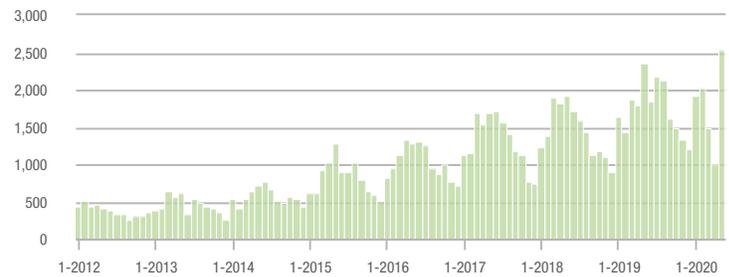
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

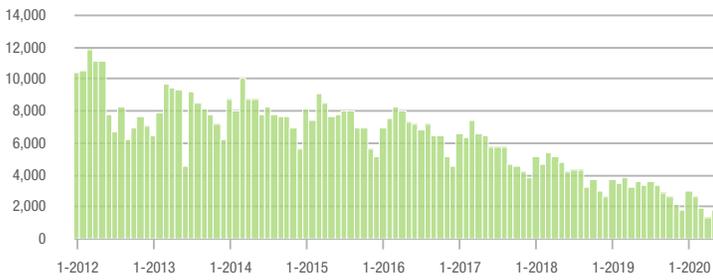


Charlotte MSA

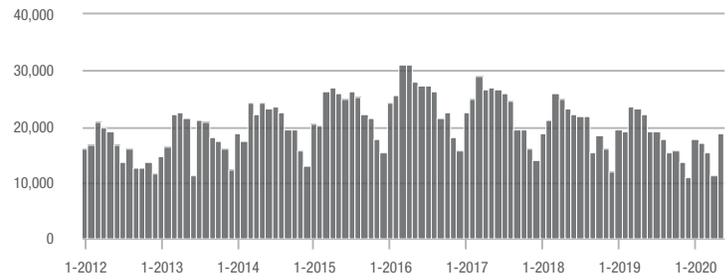
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| \$100,000 and Below | 1,804 | - 49.4% | + 40.2% | 3.8 | - 26.9% | + 43.4% | 778 | - 40.1% | - 8.9% |
| \$100,001 to \$200,000 | 18,938 | - 14.8% | + 69.3% | 12.0 | + 6.2% | + 71.3% | 1,778 | - 21.6% | - 3.6% |
| \$200,001 to \$300,000 | 27,083 | + 10.9% | + 110.3% | 11.7 | + 39.3% | + 91.6% | 2,494 | - 24.2% | + 6.1% |
| \$300,001 and Above | 37,036 | + 3.8% | + 163.7% | 8.4 | + 29.2% | + 129.4% | 4,961 | - 24.1% | + 9.4% |
| Total | 84,861 | - 1.2% | + 115.4% | 9.7 | + 24.4% | + 96.9% | 10,011 | - 25.3% | + 4.4% |

Showings

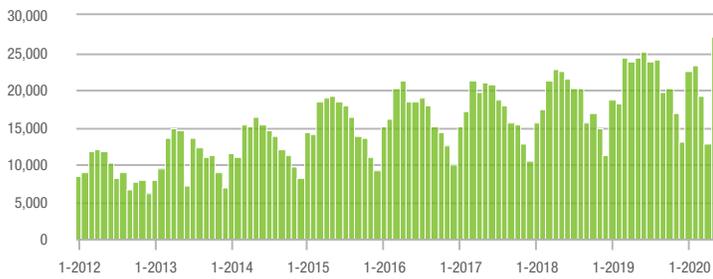
\$100,000 and Below



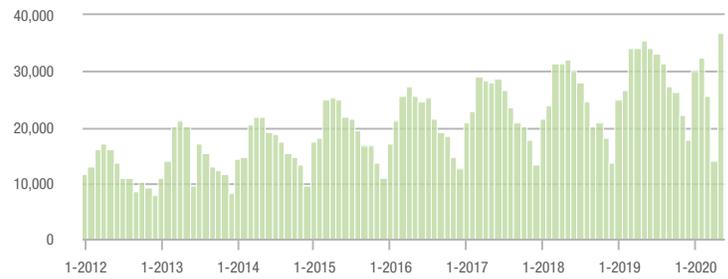
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

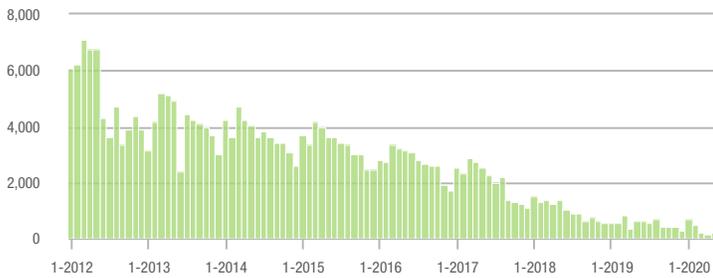


City of Charlotte, NC

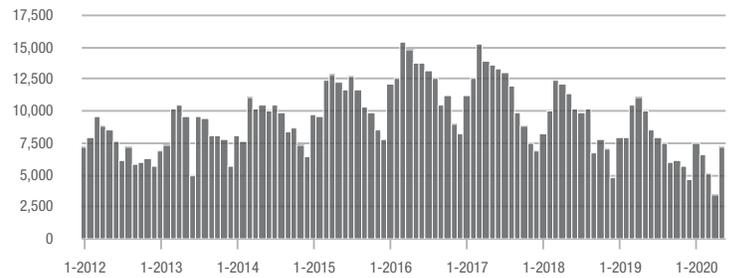
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| \$100,000 and Below | 220 | - 65.4% | + 91.3% | 4.5 | - 47.1% | + 87.8% | 70 | - 45.3% | - 7.9% |
| \$100,001 to \$200,000 | 7,152 | - 28.6% | + 108.3% | 15.7 | + 12.9% | + 107.4% | 481 | - 36.8% | - 1.6% |
| \$200,001 to \$300,000 | 12,449 | + 24.8% | + 163.1% | 13.6 | + 46.2% | + 118.4% | 960 | - 17.0% | + 16.4% |
| \$300,001 and Above | 15,838 | + 8.0% | + 203.4% | 9.3 | + 32.9% | + 145.5% | 1,855 | - 21.0% | + 17.7% |
| Total | 35,659 | + 1.0% | + 164.1% | 11.5 | + 27.8% | + 122.7% | 3,366 | - 23.4% | + 13.5% |

Showings

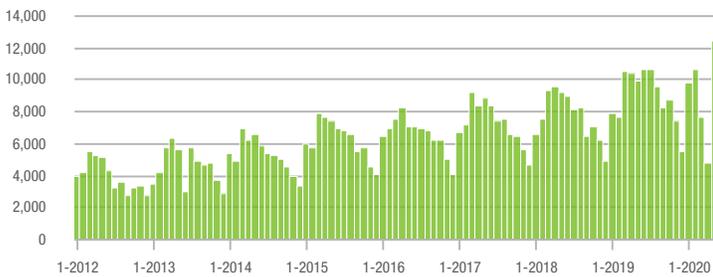
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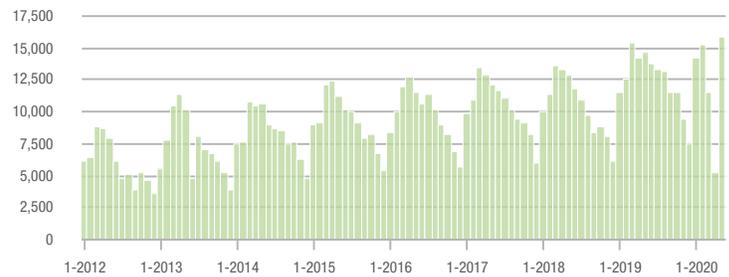
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

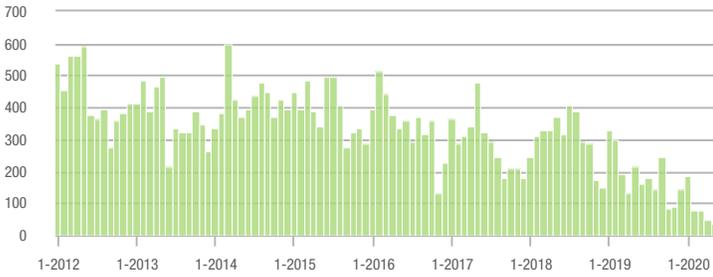


Concord, NC

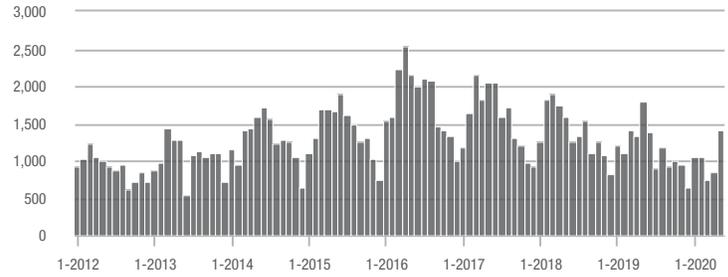
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| \$100,000 and Below | 33 | - 84.8% | - 32.7% | 2.6 | - 66.2% | - 3.9% | 21 | - 54.3% | - 27.6% |
| \$100,001 to \$200,000 | 1,407 | - 21.5% | + 64.0% | 14.0 | - 15.7% | + 40.5% | 110 | - 6.8% | + 12.2% |
| \$200,001 to \$300,000 | 1,710 | + 25.6% | + 82.7% | 12.0 | + 33.3% | + 75.5% | 145 | - 17.6% | + 2.1% |
| \$300,001 and Above | 1,454 | + 9.5% | + 175.4% | 8.0 | + 35.6% | + 145.5% | 204 | - 30.1% | + 7.4% |
| Total | 4,604 | - 2.0% | + 94.2% | 10.5 | + 14.1% | + 78.1% | 480 | - 24.1% | + 4.6% |

Showings

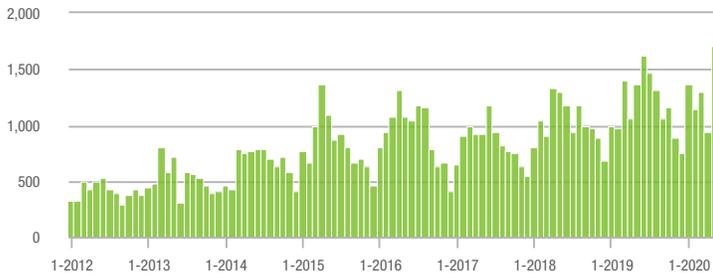
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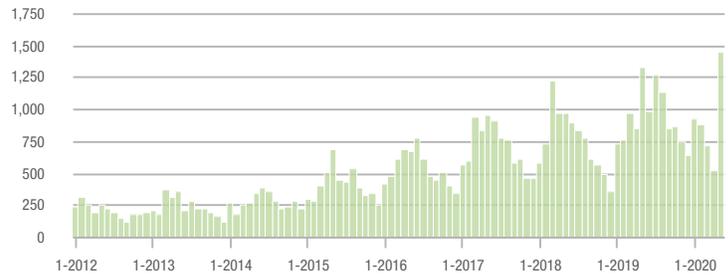
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

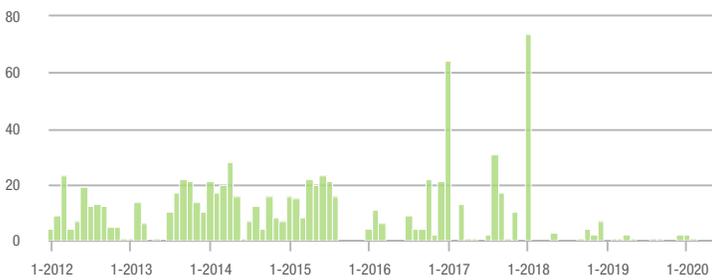


Davidson, NC

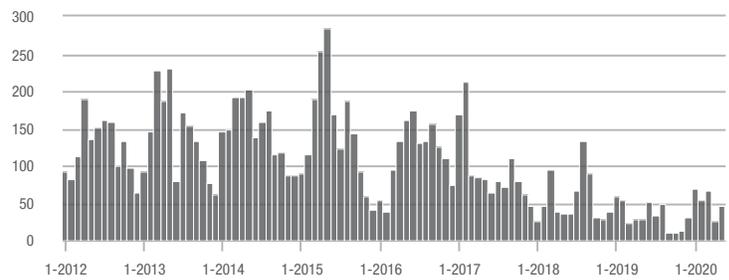
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| \$100,000 and Below | 0 | - 100.0% | 0.0% | 0.0 | - 100.0% | 0.0% | 0 | - 100.0% | - 100.0% |
| \$100,001 to \$200,000 | 46 | + 64.3% | + 84.0% | 4.6 | + 39.4% | + 45.8% | 10 | - 16.7% | + 11.1% |
| \$200,001 to \$300,000 | 221 | - 16.3% | + 60.1% | 10.0 | + 28.2% | + 52.9% | 22 | - 43.6% | + 4.8% |
| \$300,001 and Above | 797 | - 1.6% | + 196.3% | 7.0 | + 37.3% | + 154.4% | 135 | - 29.3% | + 10.7% |
| Total | 1,064 | - 3.5% | + 146.3% | 7.3 | + 32.7% | + 114.4% | 167 | - 31.6% | + 9.2% |

Showings

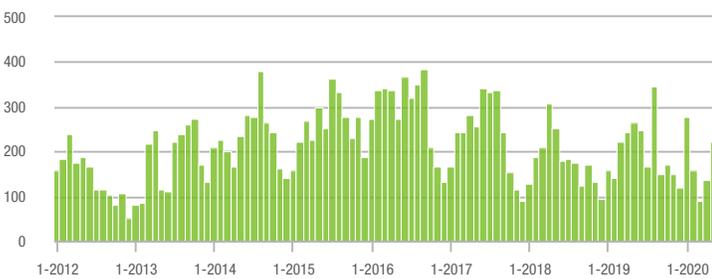
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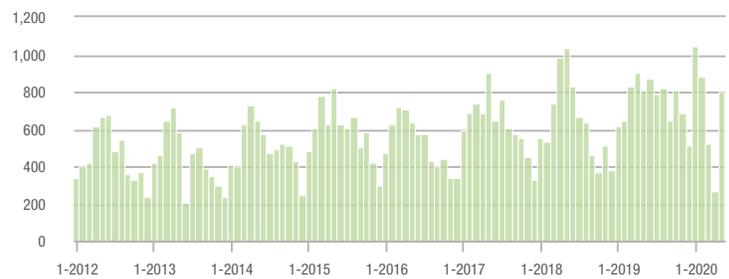
\$100,001 to \$200,000



\$200,001 to \$300,000

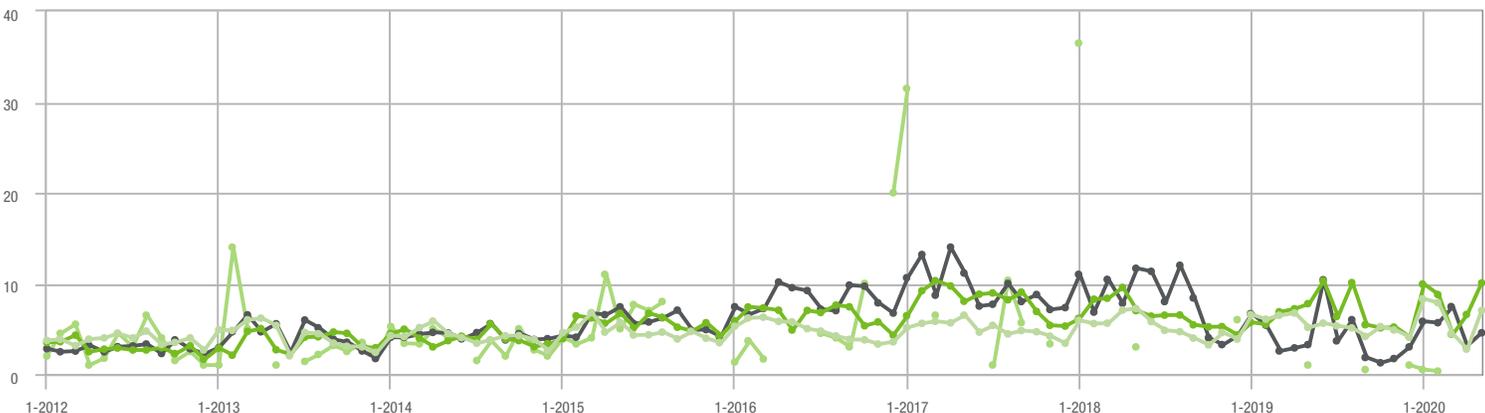


\$300,001 and Above



Buyer Interest (Showings/Listings)

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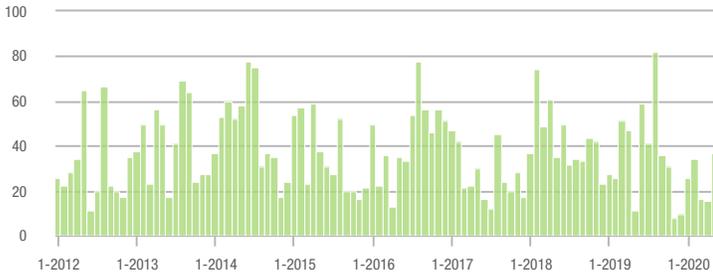


Denver, NC

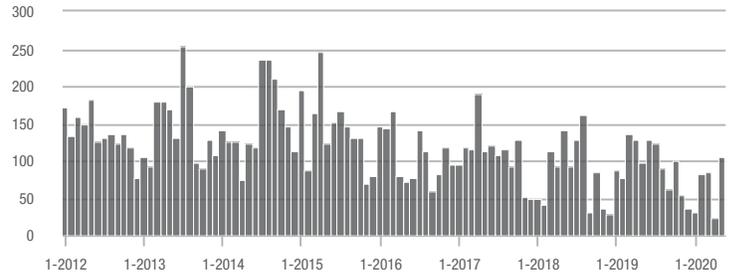
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| \$100,000 and Below | 37 | + 236.4% | + 146.7% | 1.3 | + 225.0% | + 160.0% | 40 | - 13.0% | - 4.8% |
| \$100,001 to \$200,000 | 105 | + 7.1% | + 377.3% | 10.3 | + 102.0% | + 505.9% | 17 | - 34.6% | 0.0% |
| \$200,001 to \$300,000 | 397 | + 5.6% | + 175.7% | 9.4 | + 4.4% | + 195.8% | 46 | - 4.2% | - 9.8% |
| \$300,001 and Above | 774 | - 0.8% | + 86.1% | 6.0 | + 46.3% | + 83.6% | 156 | - 33.3% | + 1.3% |
| Total | 1,313 | + 3.8% | + 119.9% | 6.5 | + 35.4% | + 126.1% | 259 | - 26.8% | - 1.9% |

Showings

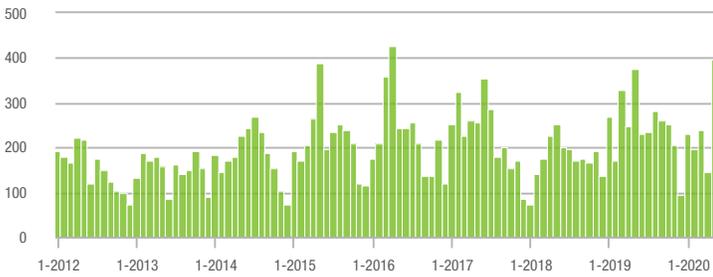
\$100,000 and Below



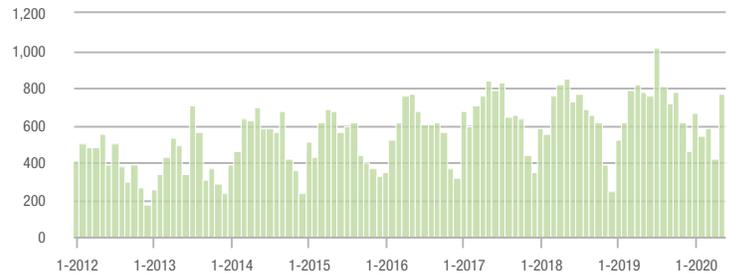
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\$300,001 and Above



Buyer Interest (Showings/Listings)

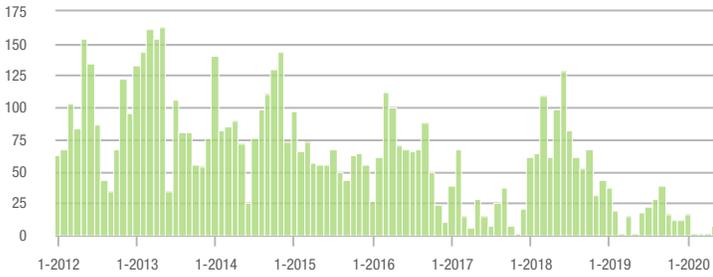


Fort Mill, SC

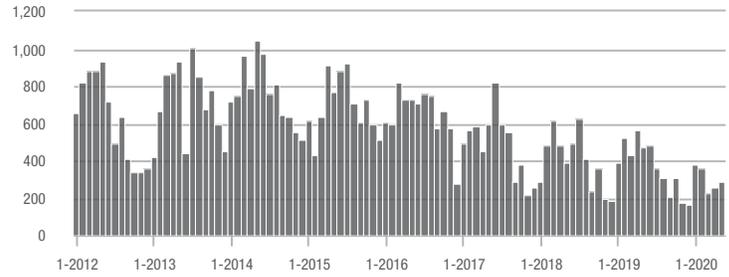
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| \$100,000 and Below | 8 | + 300.0% | + 700.0% | 1.4 | — | + 460.0% | 6 | + 20.0% | + 20.0% |
| \$100,001 to \$200,000 | 286 | - 38.9% | + 11.3% | 9.6 | - 23.8% | + 19.8% | 37 | - 22.9% | - 9.8% |
| \$200,001 to \$300,000 | 751 | - 37.0% | + 76.3% | 11.4 | + 25.3% | + 62.1% | 68 | - 52.8% | + 7.9% |
| \$300,001 and Above | 1,703 | - 10.7% | + 110.5% | 8.4 | + 16.7% | + 96.2% | 230 | - 28.1% | + 4.5% |
| Total | 2,748 | - 23.0% | + 84.1% | 9.1 | + 11.0% | + 72.9% | 341 | - 34.0% | + 3.6% |

Showings

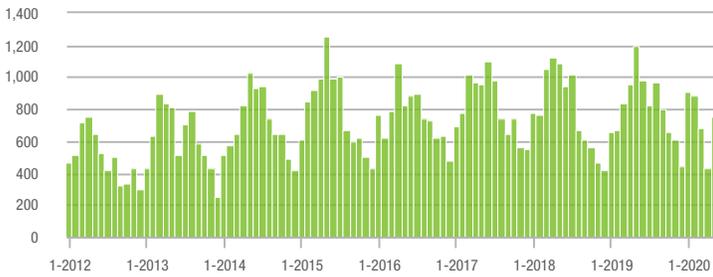
\$100,000 and Below



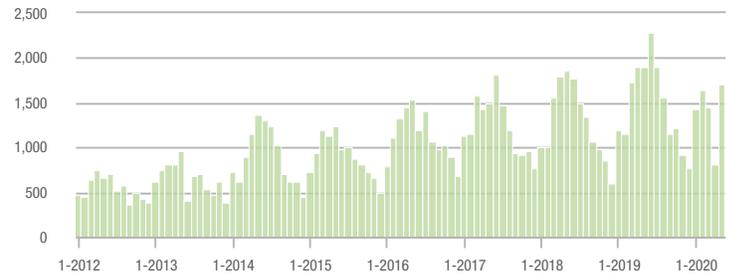
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



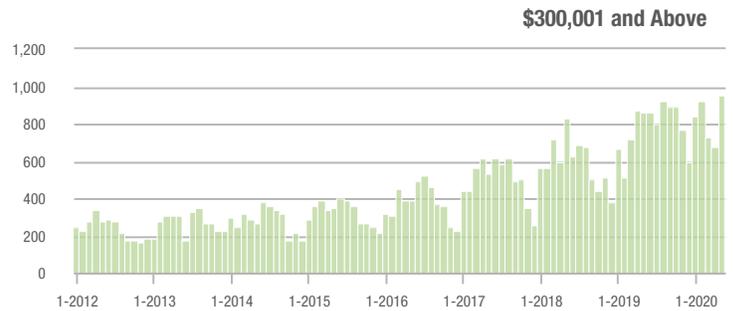
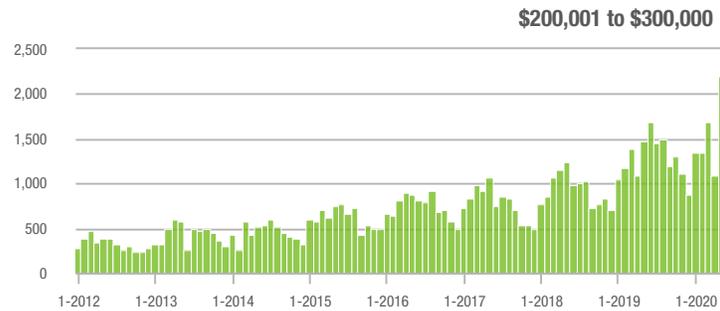
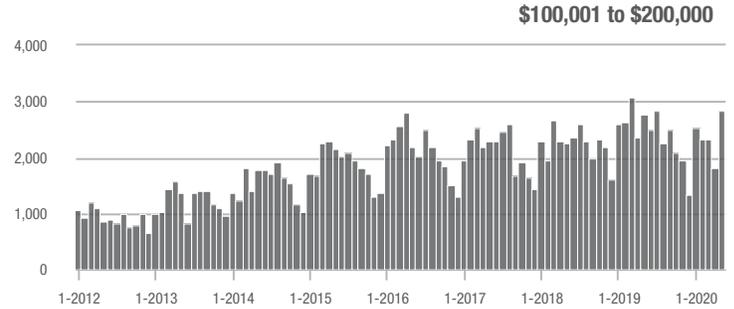
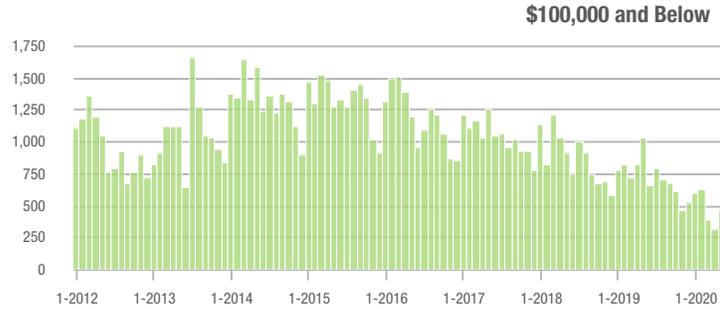
Buyer Interest (Showings/Listings)



Gaston County, NC

| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 465 | - 54.9% | + 47.2% | 5.1 | - 32.9% | + 46.5% | 161 | - 38.8% | - 5.8% |
| \$100,001 to \$200,000 | 2,823 | + 2.5% | + 54.9% | 11.2 | + 9.8% | + 53.8% | 276 | - 8.3% | - 1.8% |
| \$200,001 to \$300,000 | 2,202 | + 49.2% | + 102.2% | 10.2 | + 47.8% | + 81.0% | 234 | - 7.9% | + 7.3% |
| \$300,001 and Above | 957 | + 11.1% | + 41.4% | 6.2 | + 29.2% | + 43.2% | 187 | - 21.8% | - 2.6% |
| Total | 6,447 | + 5.3% | + 65.1% | 9.1 | + 18.2% | + 59.8% | 858 | - 18.8% | - 0.5% |

Showings



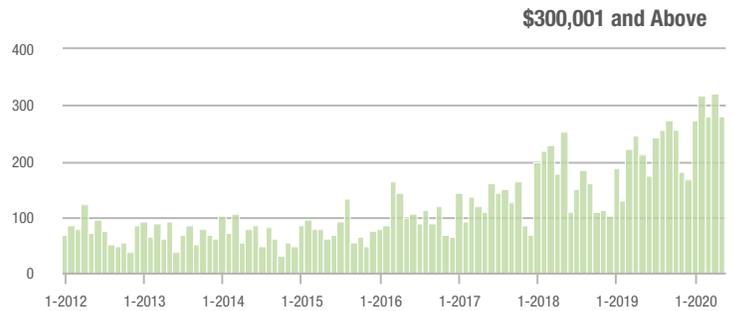
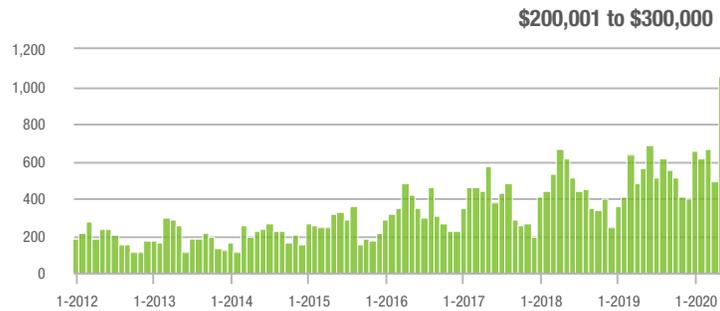
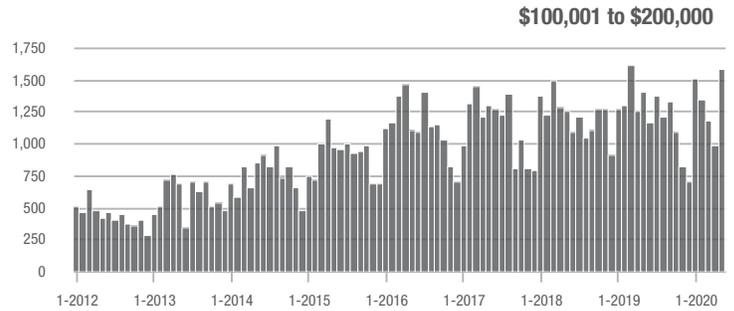
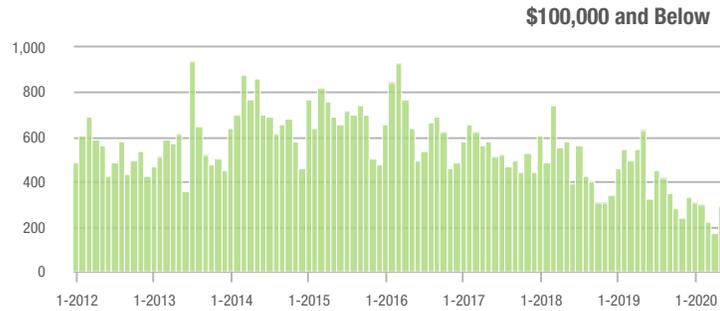
Buyer Interest (Showings/Listings)



Gastonia, NC

| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 293 | - 53.9% | + 71.3% | 6.1 | - 42.5% | + 52.5% | 64 | - 34.0% | + 1.6% |
| \$100,001 to \$200,000 | 1,583 | + 13.2% | + 59.4% | 12.0 | + 9.1% | + 66.7% | 144 | 0.0% | - 5.9% |
| \$200,001 to \$300,000 | 1,055 | + 87.4% | + 114.0% | 11.0 | + 69.2% | + 97.0% | 97 | + 6.6% | + 9.0% |
| \$300,001 and Above | 280 | + 32.7% | - 12.8% | 6.5 | + 47.7% | + 3.7% | 50 | - 18.0% | - 15.3% |
| Total | 3,211 | + 14.3% | + 62.3% | 10.1 | + 14.8% | + 63.6% | 355 | - 9.7% | - 2.5% |

Showings



Buyer Interest (Showings/Listings)

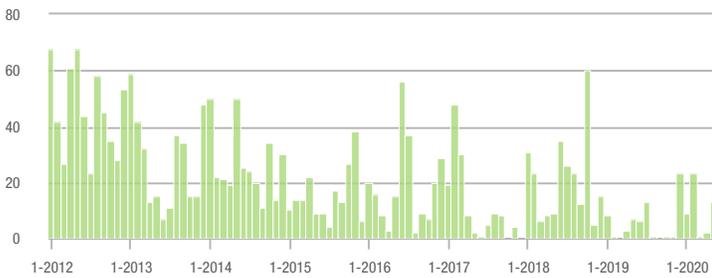


Huntersville, NC

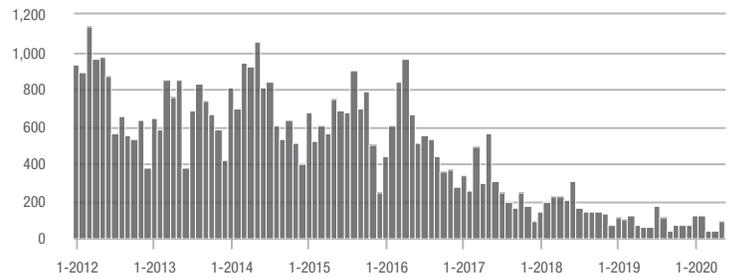
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 13 | + 85.7% | + 550.0% | 3.0 | + 100.0% | + 1,100.0% | 7 | 0.0% | 0.0% |
| \$100,001 to \$200,000 | 90 | + 50.0% | + 130.8% | 9.9 | + 130.2% | + 160.2% | 10 | - 52.4% | - 16.7% |
| \$200,001 to \$300,000 | 1,049 | - 13.2% | + 152.8% | 13.2 | + 51.7% | + 100.4% | 90 | - 37.5% | + 20.0% |
| \$300,001 and Above | 2,296 | + 2.5% | + 301.4% | 9.2 | + 31.4% | + 193.7% | 275 | - 25.3% | + 27.3% |
| Total | 3,448 | - 1.9% | + 235.4% | 10.1 | + 36.5% | + 153.6% | 382 | - 29.3% | + 23.2% |

Showings

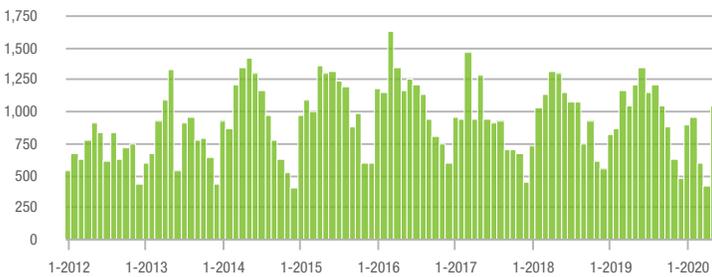
\$100,000 and Below



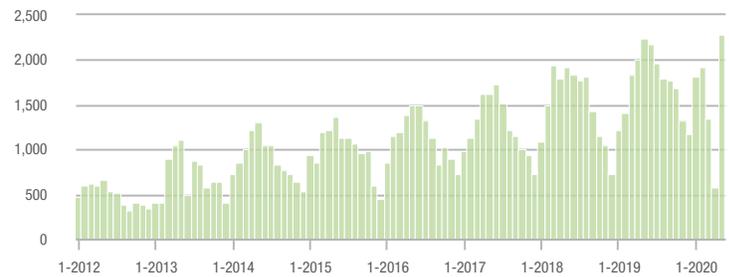
\$100,001 to \$200,000



\$200,001 to \$300,000

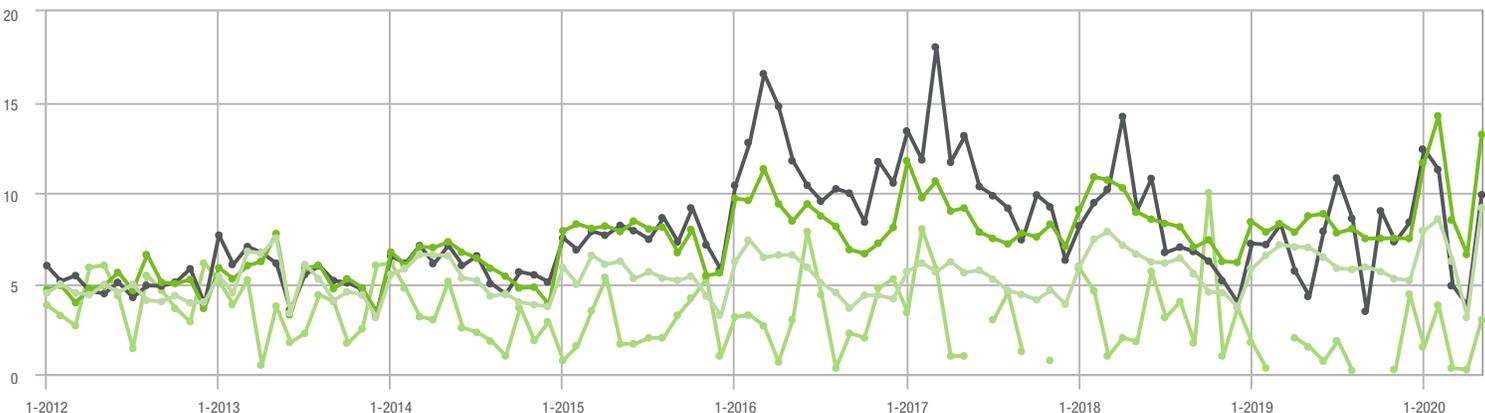


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below
 — \$100,001 to \$200,000
 — \$200,001 to \$300,000
 — \$300,001 and Above

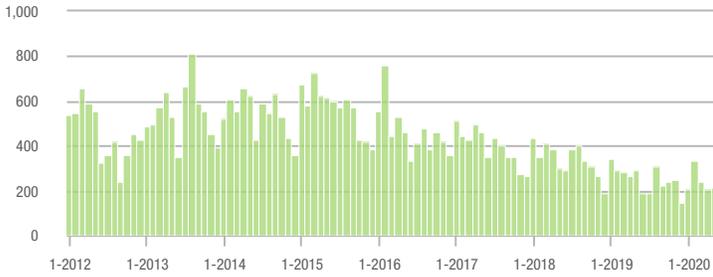


Iredell County, NC

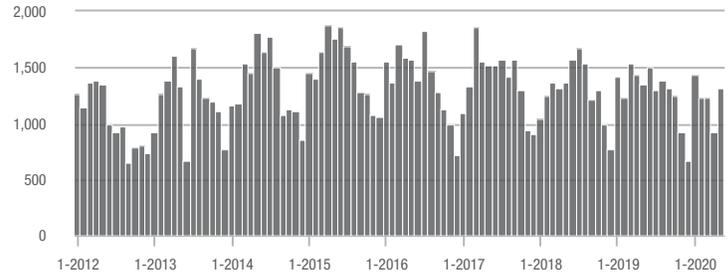
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 216 | - 24.7% | + 5.9% | 3.0 | - 33.3% | + 2.6% | 145 | - 30.6% | - 7.1% |
| \$100,001 to \$200,000 | 1,318 | - 2.0% | + 41.6% | 8.6 | + 21.1% | + 41.2% | 177 | - 28.3% | - 1.7% |
| \$200,001 to \$300,000 | 1,434 | - 0.1% | + 70.5% | 8.2 | + 41.4% | + 82.9% | 216 | - 34.5% | - 8.9% |
| \$300,001 and Above | 3,848 | + 15.6% | + 186.5% | 7.8 | + 44.4% | + 153.9% | 572 | - 24.5% | + 4.0% |
| Total | 6,816 | + 6.6% | + 105.4% | 7.7 | + 35.1% | + 95.1% | 1,110 | - 28.1% | - 1.2% |

Showings

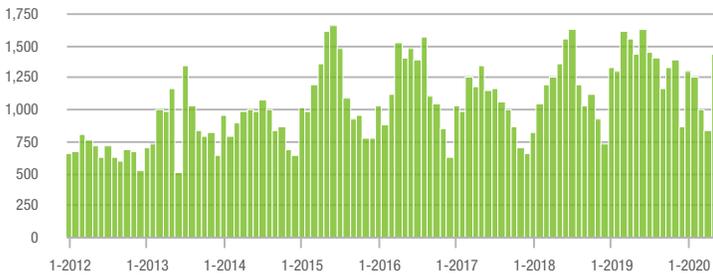
\$100,000 and Below



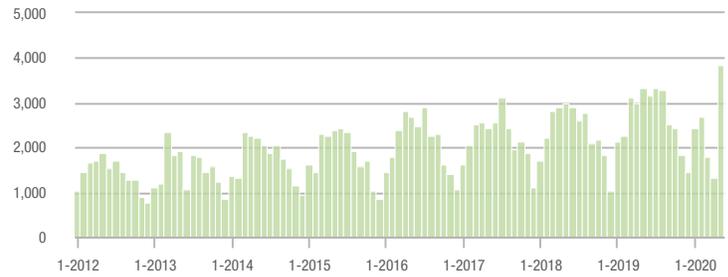
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

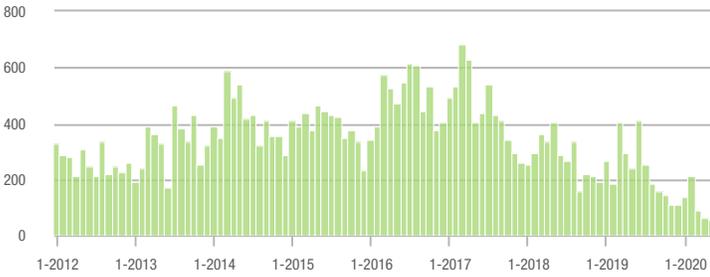


Kannapolis, NC

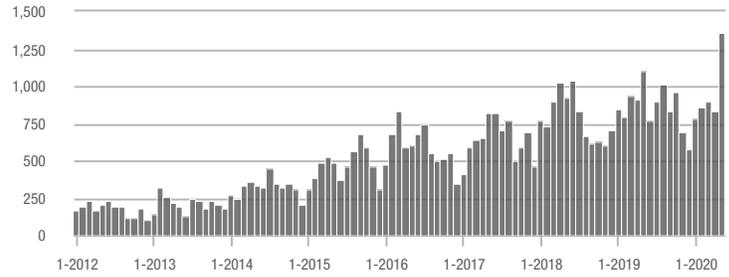
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 55 | - 77.2% | - 8.3% | 4.4 | - 26.7% | + 19.8% | 19 | - 67.8% | - 20.8% |
| \$100,001 to \$200,000 | 1,353 | + 22.3% | + 61.6% | 12.6 | - 10.6% | + 57.1% | 108 | + 30.1% | + 1.9% |
| \$200,001 to \$300,000 | 397 | + 46.5% | + 30.6% | 9.2 | + 15.0% | + 59.2% | 47 | + 23.7% | - 20.3% |
| \$300,001 and Above | 93 | + 4.5% | + 200.0% | 4.5 | + 18.4% | + 132.6% | 24 | - 25.0% | + 20.0% |
| Total | 1,898 | + 11.2% | + 54.1% | 10.4 | + 6.1% | + 57.8% | 198 | - 6.6% | - 5.3% |

Showings

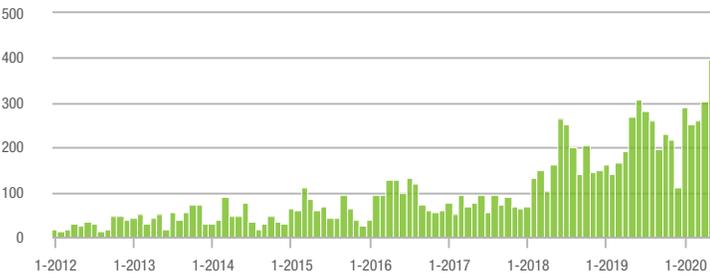
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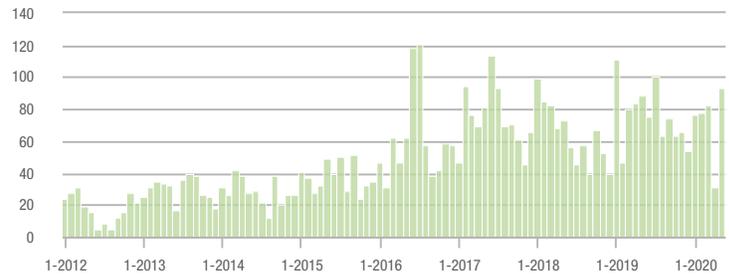
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

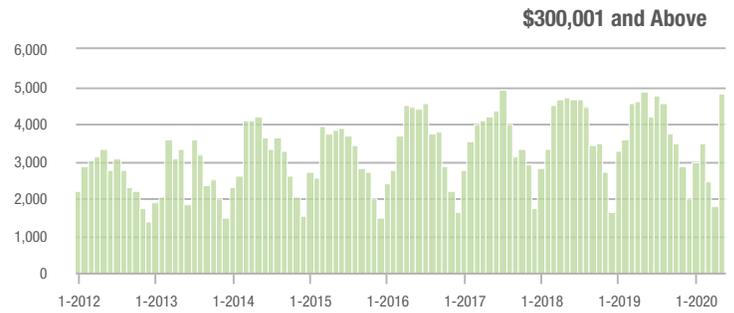
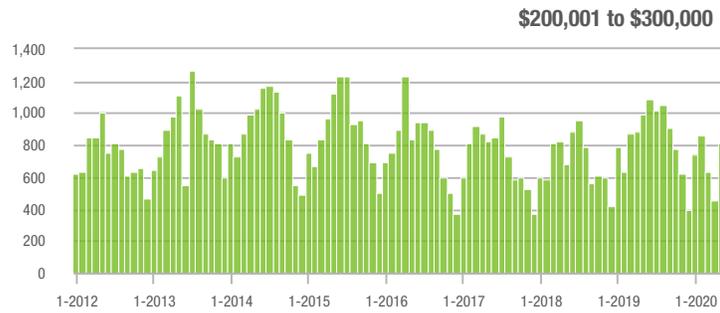
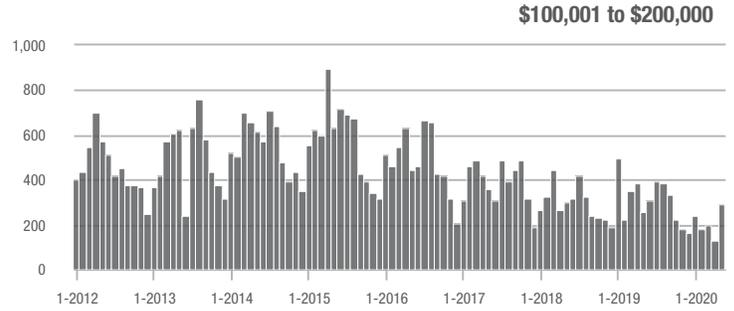
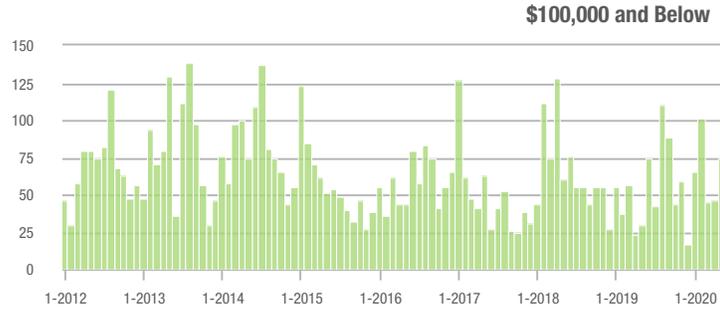
— \$100,000 and Below
 — \$100,001 to \$200,000
 — \$200,001 to \$300,000
 — \$300,001 and Above



Lake Norman

| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 75 | + 158.6% | + 63.0% | 1.4 | + 100.0% | + 50.2% | 102 | - 13.6% | - 4.7% |
| \$100,001 to \$200,000 | 293 | + 12.7% | + 123.7% | 6.8 | + 51.1% | + 121.8% | 72 | - 28.0% | - 2.7% |
| \$200,001 to \$300,000 | 811 | - 18.2% | + 79.0% | 8.1 | + 26.6% | + 102.8% | 125 | - 35.2% | - 14.4% |
| \$300,001 and Above | 4,811 | - 1.1% | + 169.8% | 7.7 | + 35.1% | + 140.3% | 721 | - 28.4% | + 5.9% |
| Total | 5,990 | - 2.6% | + 148.2% | 7.3 | + 30.4% | + 130.8% | 1,020 | - 28.1% | + 1.2% |

Showings



Buyer Interest (Showings/Listings)

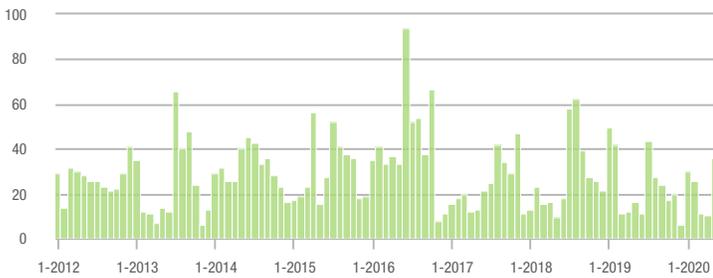


Lake Wylie

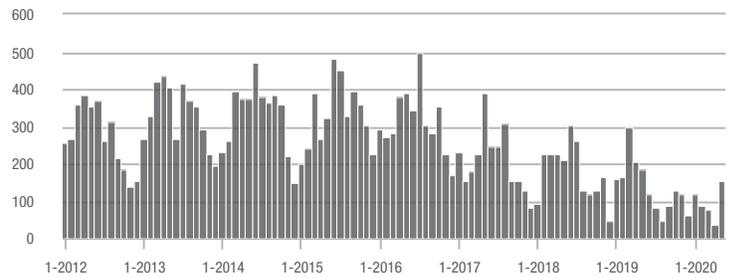
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 36 | + 125.0% | + 260.0% | 0.7 | 0.0% | + 142.9% | 53 | - 1.9% | + 1.9% |
| \$100,001 to \$200,000 | 156 | - 16.1% | + 333.3% | 8.8 | + 3.5% | + 337.5% | 36 | - 23.4% | 0.0% |
| \$200,001 to \$300,000 | 757 | + 1.2% | + 93.1% | 9.8 | + 32.4% | + 93.5% | 109 | - 29.2% | - 6.0% |
| \$300,001 and Above | 1,980 | + 3.8% | + 105.2% | 7.4 | + 39.6% | + 107.1% | 312 | - 30.0% | - 3.4% |
| Total | 2,929 | + 2.5% | + 108.8% | 7.6 | + 33.3% | + 106.2% | 510 | - 27.2% | - 3.2% |

Showings

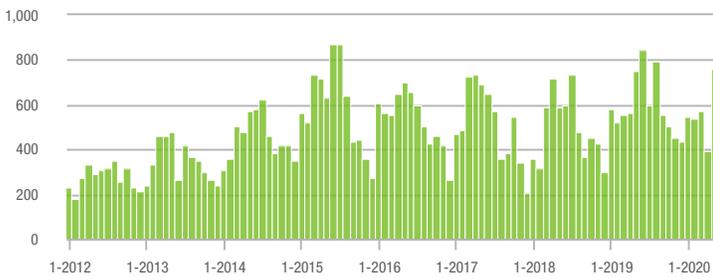
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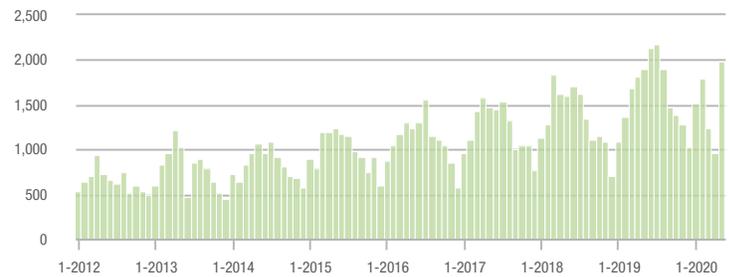
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



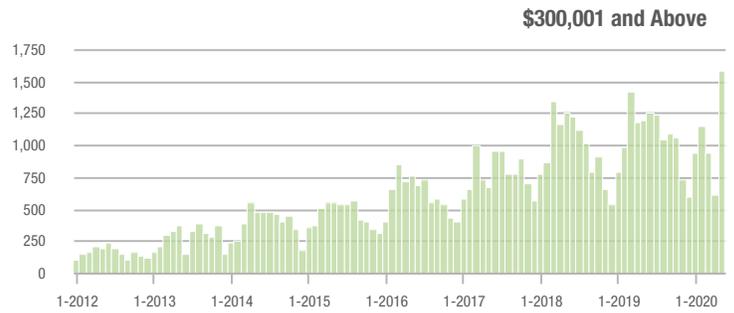
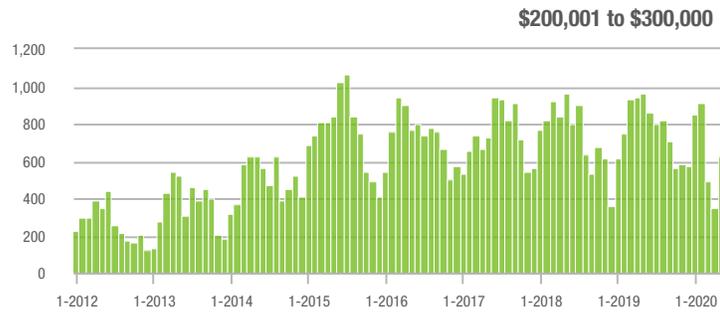
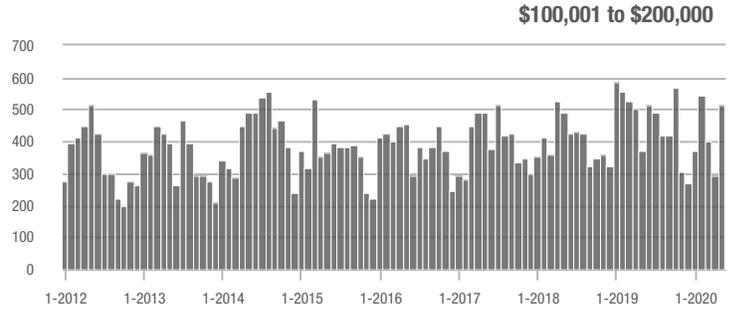
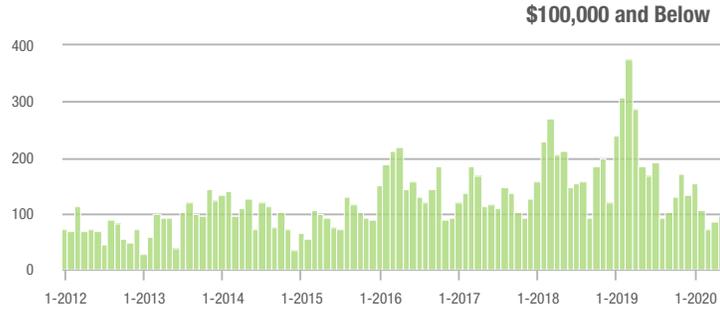
Buyer Interest (Showings/Listings)



Lancaster County, SC

| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 97 | - 47.6% | + 15.5% | 2.3 | - 41.0% | + 4.8% | 56 | - 37.1% | - 8.2% |
| \$100,001 to \$200,000 | 516 | + 39.8% | + 74.9% | 7.4 | + 37.0% | + 50.3% | 85 | - 10.5% | + 7.6% |
| \$200,001 to \$300,000 | 630 | - 34.4% | + 82.6% | 7.3 | + 4.3% | + 98.1% | 101 | - 33.6% | - 8.2% |
| \$300,001 and Above | 1,583 | + 31.9% | + 157.4% | 6.7 | + 31.4% | + 149.5% | 267 | - 11.6% | - 2.6% |
| Total | 2,826 | + 4.1% | + 111.1% | 6.6 | + 17.9% | + 105.2% | 509 | - 20.2% | - 2.9% |

Showings



Buyer Interest (Showings/Listings)

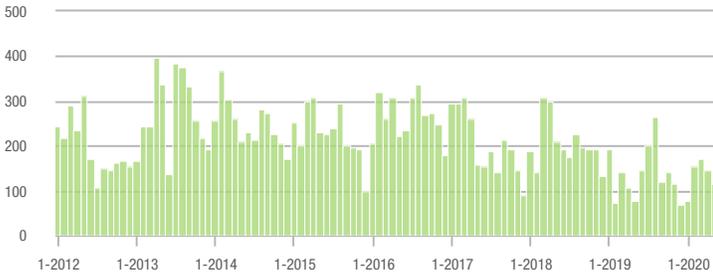


Lincoln County, NC

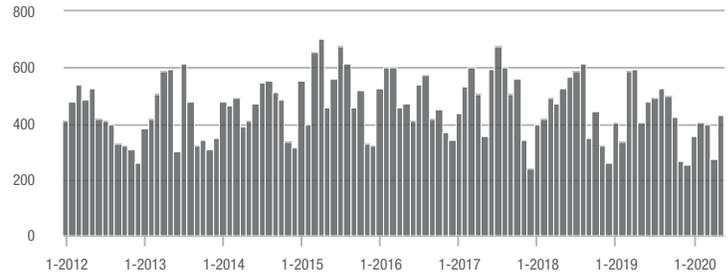
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 117 | + 51.9% | - 20.4% | 3.1 | + 121.4% | - 10.9% | 84 | - 39.6% | - 12.5% |
| \$100,001 to \$200,000 | 433 | + 6.9% | + 58.0% | 9.0 | + 34.3% | + 82.9% | 64 | - 24.7% | - 12.3% |
| \$200,001 to \$300,000 | 729 | + 12.3% | + 88.9% | 8.3 | + 16.9% | + 95.7% | 100 | - 9.1% | - 6.5% |
| \$300,001 and Above | 1,115 | + 12.3% | + 98.8% | 6.0 | + 50.0% | + 86.4% | 220 | - 29.9% | + 4.3% |
| Total | 2,394 | + 12.7% | + 75.0% | 6.7 | + 39.6% | + 77.7% | 468 | - 27.8% | - 3.9% |

Showings

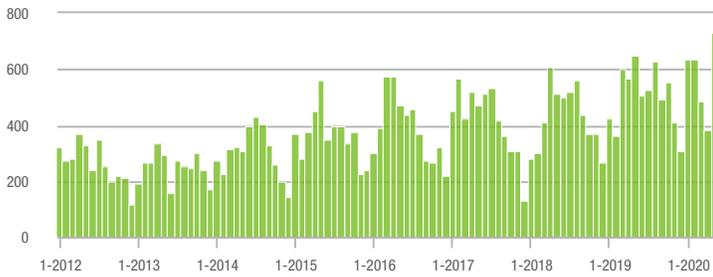
\$100,000 and Below



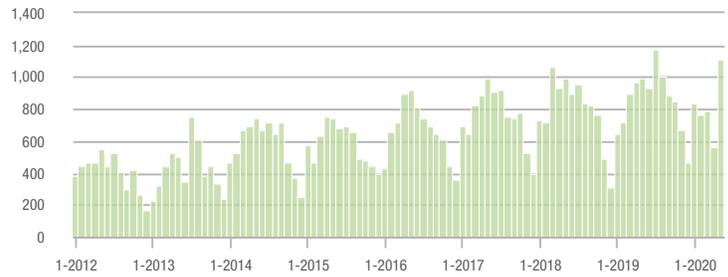
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

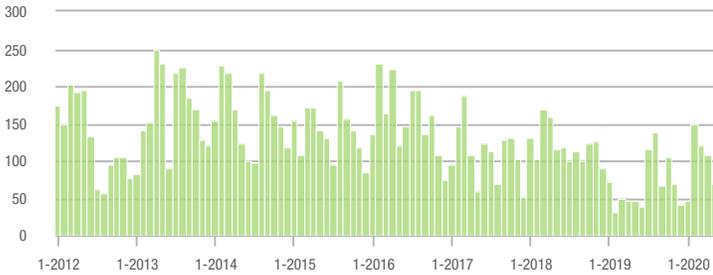


Lincolnton, NC

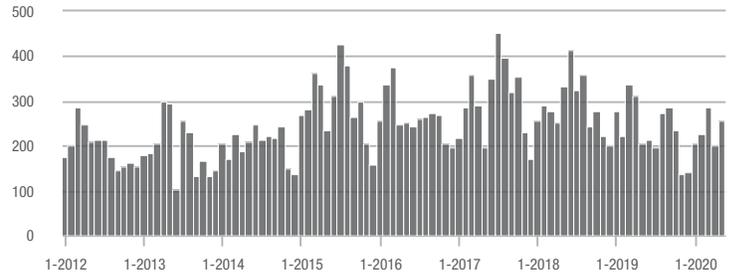
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 69 | + 53.3% | - 36.1% | 6.2 | + 67.6% | - 24.9% | 27 | - 37.2% | - 10.0% |
| \$100,001 to \$200,000 | 258 | + 26.5% | + 29.0% | 9.9 | + 26.9% | + 62.0% | 28 | - 9.7% | - 20.0% |
| \$200,001 to \$300,000 | 299 | + 59.0% | + 80.1% | 10.2 | + 92.5% | + 66.4% | 35 | - 18.6% | + 6.1% |
| \$300,001 and Above | 94 | + 38.2% | + 135.0% | 4.6 | + 100.0% | + 170.5% | 21 | - 36.4% | - 16.0% |
| Total | 720 | + 42.6% | + 40.1% | 8.3 | + 66.0% | + 54.4% | 111 | - 26.0% | - 9.8% |

Showings

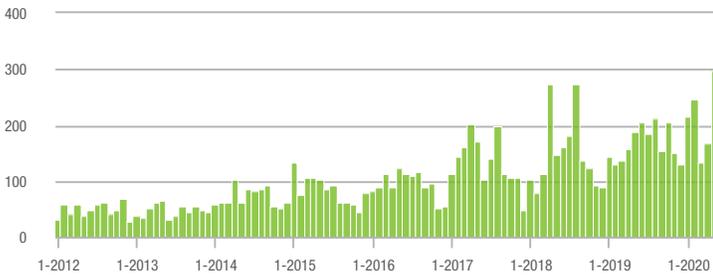
\$100,000 and Below



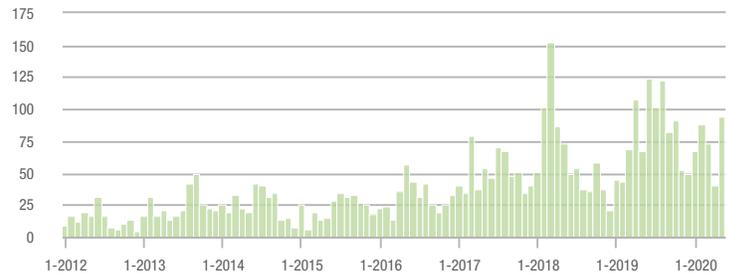
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

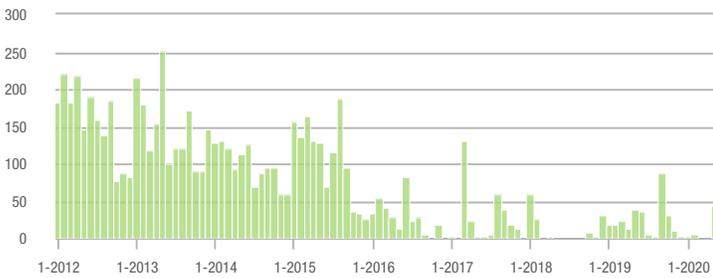


Matthews, NC

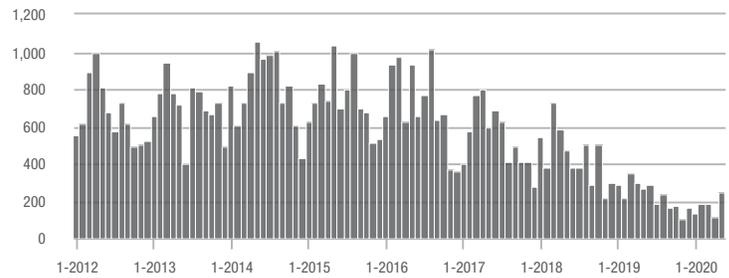
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 44 | + 15.8% | — | 22.0 | + 136.6% | — | 2 | - 75.0% | + 100.0% |
| \$100,001 to \$200,000 | 246 | - 8.9% | + 110.3% | 15.2 | + 17.8% | + 107.7% | 19 | - 24.0% | 0.0% |
| \$200,001 to \$300,000 | 997 | + 8.6% | + 151.1% | 18.2 | + 52.9% | + 111.1% | 56 | - 27.3% | + 16.7% |
| \$300,001 and Above | 1,633 | - 2.4% | + 174.5% | 10.9 | + 34.6% | + 141.9% | 162 | - 28.6% | + 9.5% |
| Total | 2,920 | + 0.7% | + 163.3% | 13.1 | + 39.4% | + 130.4% | 239 | - 29.1% | + 10.6% |

Showings

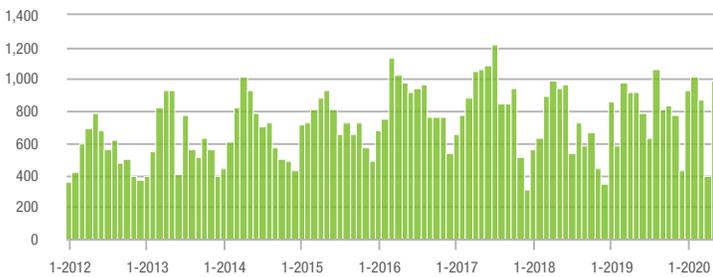
\$100,000 and Below



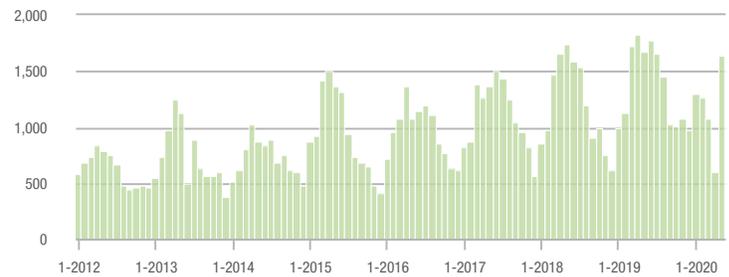
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

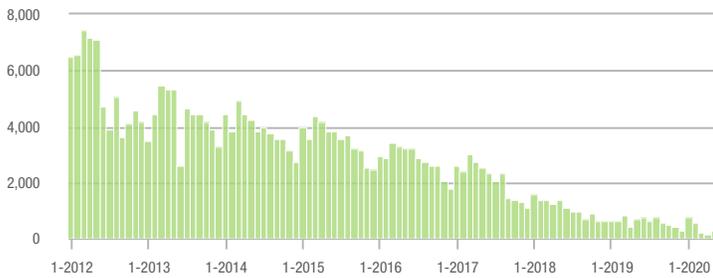


Mecklenburg County, NC

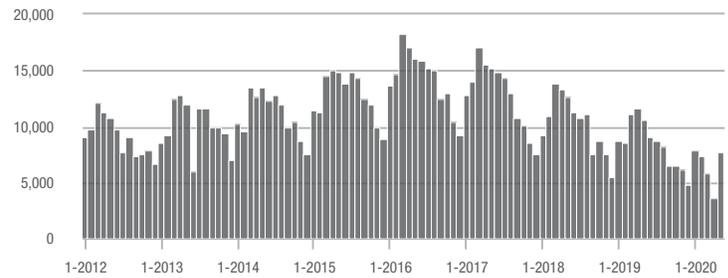
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 274 | - 60.3% | + 132.2% | 4.7 | - 42.0% | + 128.2% | 87 | - 40.8% | - 5.4% |
| \$100,001 to \$200,000 | 7,742 | - 27.3% | + 113.9% | 15.1 | + 12.7% | + 110.5% | 545 | - 35.6% | - 0.5% |
| \$200,001 to \$300,000 | 15,136 | + 17.8% | + 161.1% | 13.6 | + 49.5% | + 114.4% | 1,173 | - 22.5% | + 17.7% |
| \$300,001 and Above | 21,211 | + 4.5% | + 220.5% | 9.1 | + 31.9% | + 157.7% | 2,564 | - 23.1% | + 18.3% |
| Total | 44,363 | - 0.3% | + 174.6% | 11.1 | + 30.6% | + 128.3% | 4,369 | - 25.2% | + 14.9% |

Showings

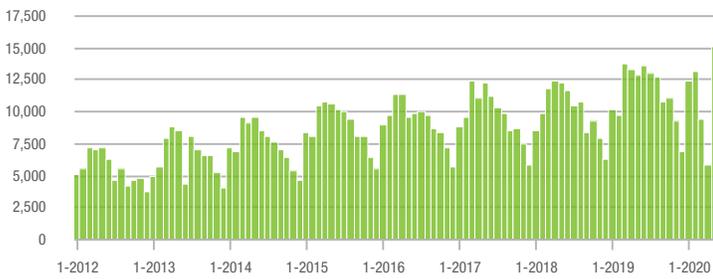
\$100,000 and Below



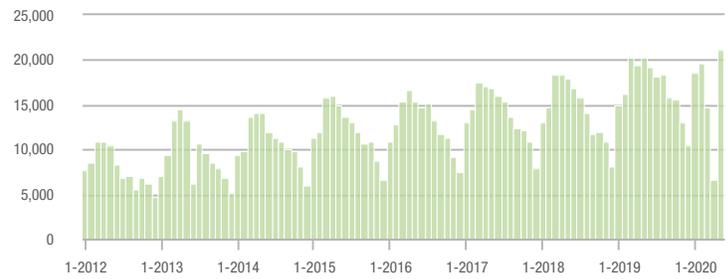
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

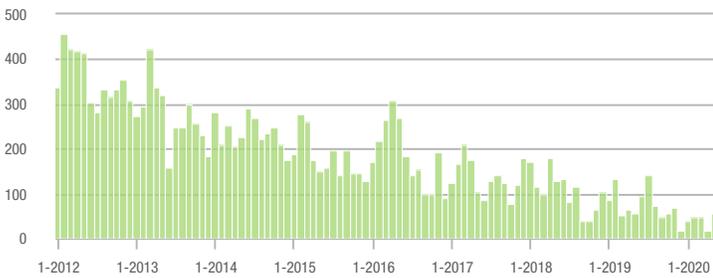


Monroe, NC

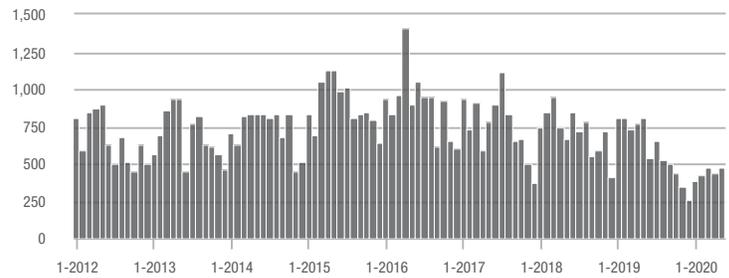
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 55 | 0.0% | + 223.5% | 2.7 | - 27.0% | + 307.1% | 27 | - 25.0% | 0.0% |
| \$100,001 to \$200,000 | 471 | - 41.9% | + 7.5% | 8.0 | - 20.0% | + 16.4% | 67 | - 27.2% | - 6.9% |
| \$200,001 to \$300,000 | 895 | + 23.1% | + 59.8% | 10.0 | + 56.3% | + 45.7% | 99 | - 23.8% | + 3.1% |
| \$300,001 and Above | 437 | + 51.2% | + 86.8% | 6.6 | + 57.1% | + 71.2% | 79 | - 11.2% | + 1.3% |
| Total | 1,858 | - 1.2% | + 48.8% | 8.0 | + 17.6% | + 41.3% | 272 | - 21.6% | - 0.4% |

Showings

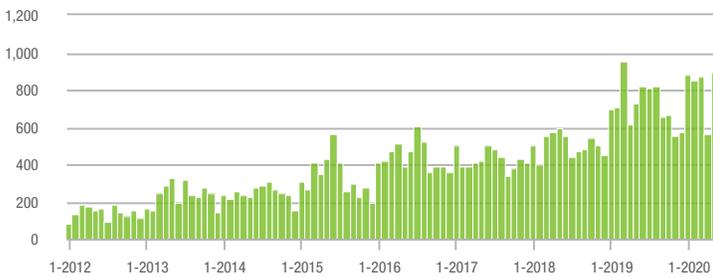
\$100,000 and Below



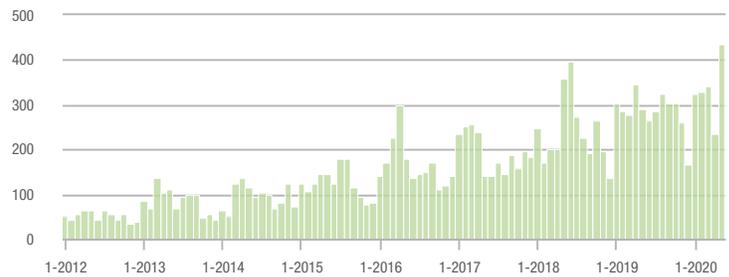
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

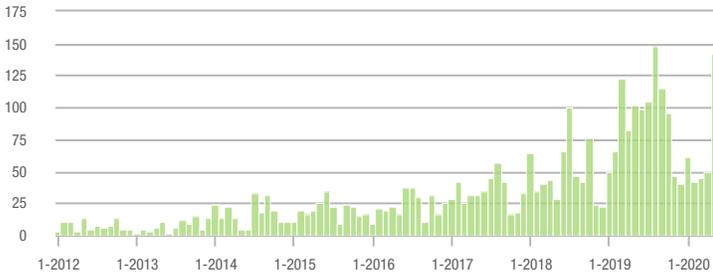


Montgomery County, NC

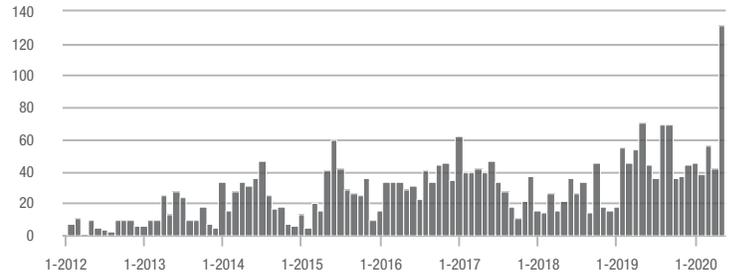
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 142 | + 40.6% | + 189.8% | 2.3 | + 27.8% | + 210.0% | 102 | - 14.3% | - 1.0% |
| \$100,001 to \$200,000 | 132 | + 85.9% | + 214.3% | 4.5 | + 73.1% | + 164.7% | 43 | - 15.7% | + 4.9% |
| \$200,001 to \$300,000 | 37 | + 94.7% | - 11.9% | 2.5 | + 19.0% | - 6.1% | 17 | - 22.7% | - 15.0% |
| \$300,001 and Above | 140 | - 0.7% | + 91.8% | 4.1 | + 51.9% | + 133.3% | 46 | - 44.6% | - 13.2% |
| Total | 451 | + 35.8% | + 118.9% | 3.2 | + 39.1% | + 127.1% | 208 | - 24.4% | - 4.1% |

Showings

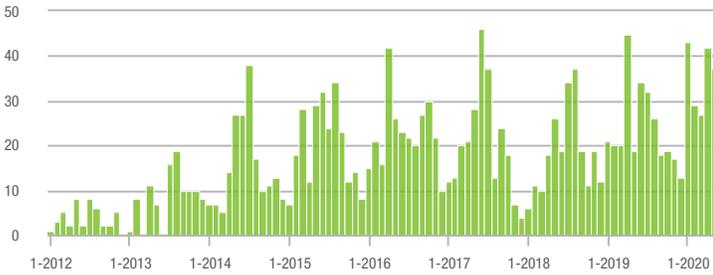
\$100,000 and Below



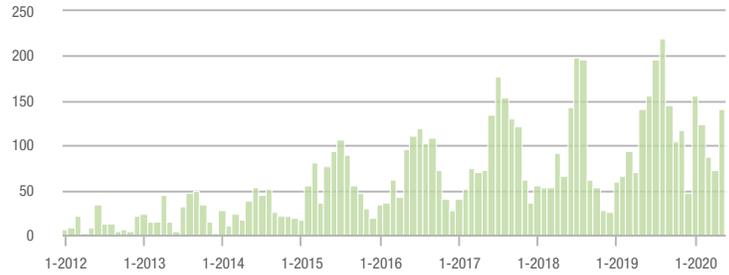
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

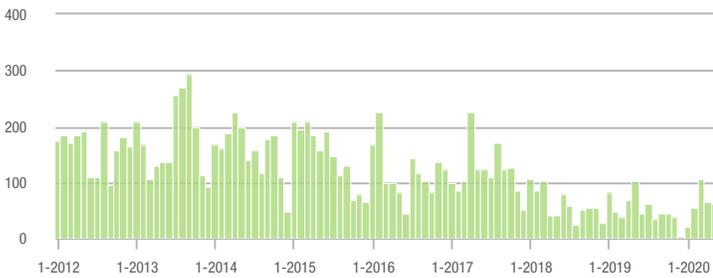


Mooresville, NC

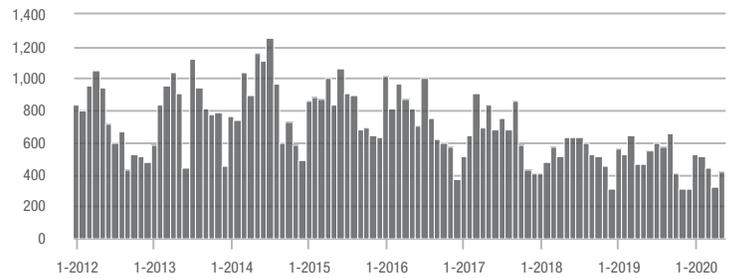
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 60 | - 41.7% | - 6.3% | 3.4 | - 46.9% | - 9.8% | 33 | - 42.1% | - 2.9% |
| \$100,001 to \$200,000 | 419 | - 10.9% | + 27.4% | 9.5 | + 10.5% | + 44.4% | 49 | - 34.7% | - 12.5% |
| \$200,001 to \$300,000 | 797 | - 20.2% | + 67.1% | 9.5 | + 50.8% | + 98.7% | 108 | - 44.3% | - 15.6% |
| \$300,001 and Above | 3,521 | + 20.5% | + 200.9% | 8.4 | + 42.4% | + 162.4% | 479 | - 18.1% | + 5.7% |
| Total | 4,797 | + 6.7% | + 135.1% | 8.5 | + 37.1% | + 121.5% | 669 | - 26.6% | - 0.3% |

Showings

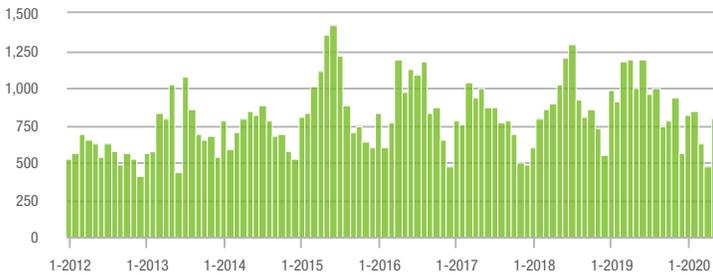
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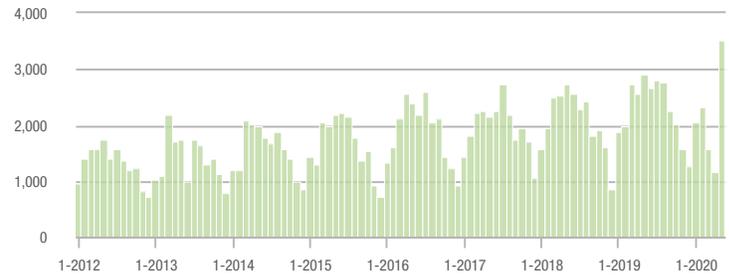
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

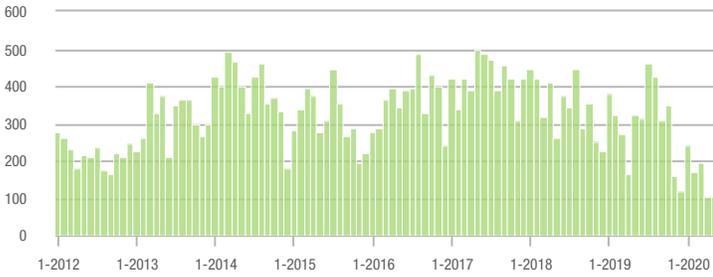


Rock Hill, SC

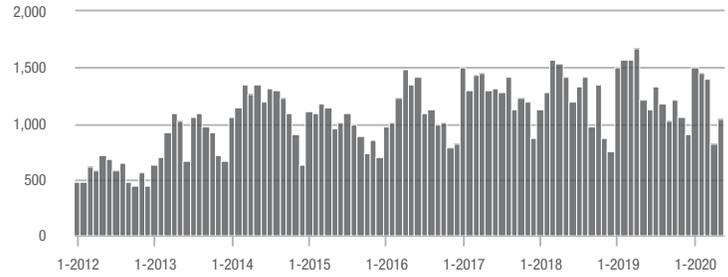
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 103 | - 68.0% | - 1.0% | 4.0 | - 25.9% | + 8.0% | 44 | - 52.2% | - 8.3% |
| \$100,001 to \$200,000 | 1,046 | - 13.9% | + 27.3% | 12.0 | + 16.5% | + 59.0% | 91 | - 25.4% | - 20.2% |
| \$200,001 to \$300,000 | 1,102 | - 19.8% | + 37.4% | 11.2 | + 24.4% | + 64.2% | 105 | - 39.0% | - 18.0% |
| \$300,001 and Above | 798 | + 52.3% | + 78.9% | 7.9 | + 88.1% | + 74.7% | 112 | - 28.7% | - 1.8% |
| Total | 3,049 | - 11.2% | + 40.2% | 9.8 | + 28.9% | + 58.7% | 352 | - 35.2% | - 12.9% |

Showings

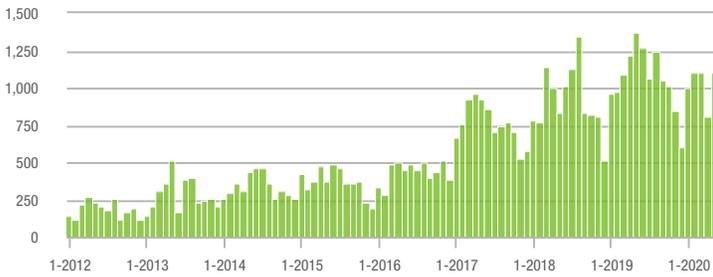
\$100,000 and Below



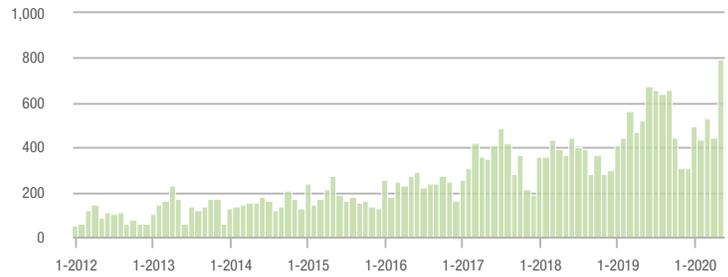
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



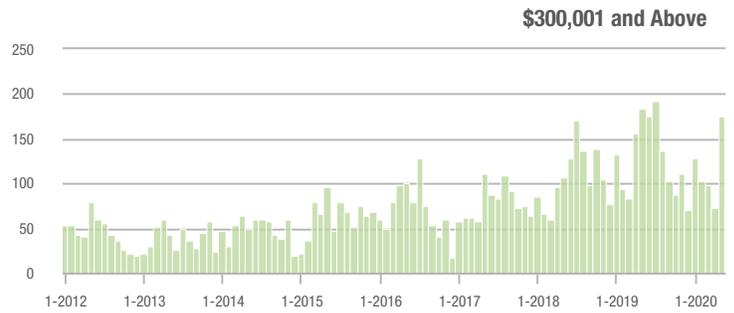
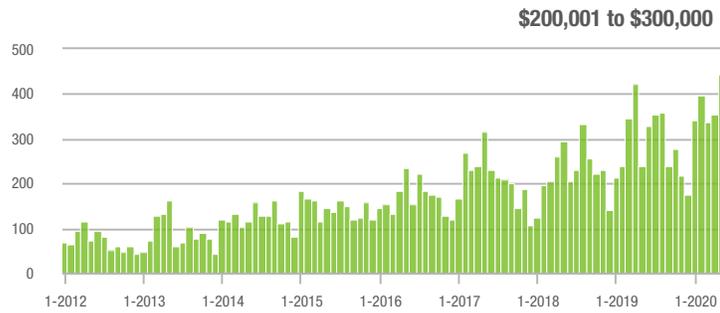
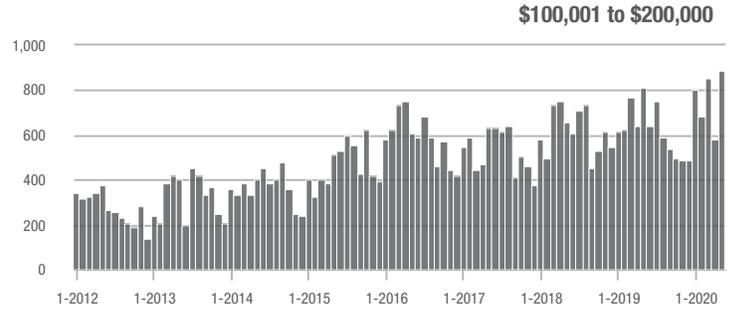
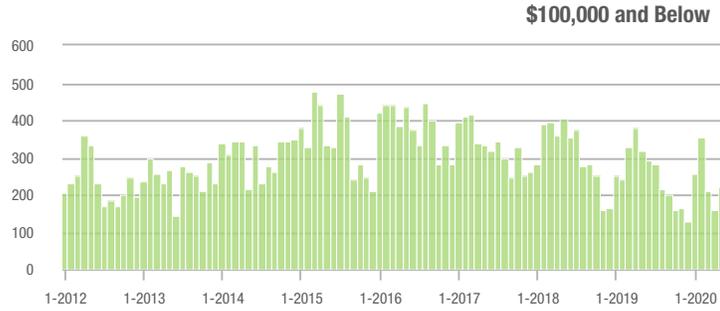
Buyer Interest (Showings/Listings)



Salisbury, NC

| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 220 | - 31.3% | + 38.4% | 3.6 | - 5.3% | + 48.3% | 86 | - 31.2% | - 12.2% |
| \$100,001 to \$200,000 | 888 | + 9.8% | + 52.3% | 9.5 | + 20.3% | + 63.0% | 103 | - 14.2% | - 8.8% |
| \$200,001 to \$300,000 | 446 | + 87.4% | + 26.3% | 8.7 | + 135.1% | + 24.6% | 59 | - 24.4% | + 1.7% |
| \$300,001 and Above | 175 | - 4.4% | + 143.1% | 4.4 | + 22.2% | + 115.7% | 46 | - 24.6% | + 4.5% |
| Total | 1,729 | + 11.5% | + 48.2% | 7.2 | + 38.5% | + 53.1% | 294 | - 23.4% | - 6.1% |

Showings



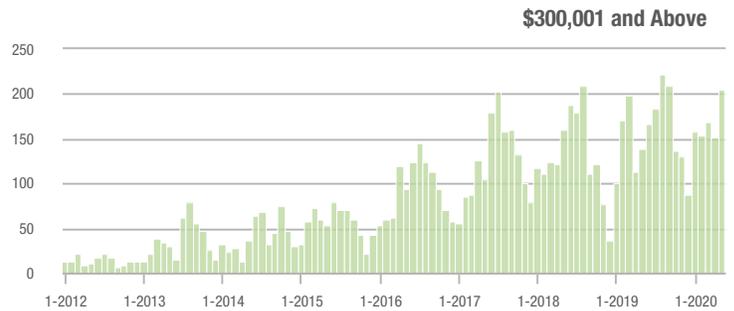
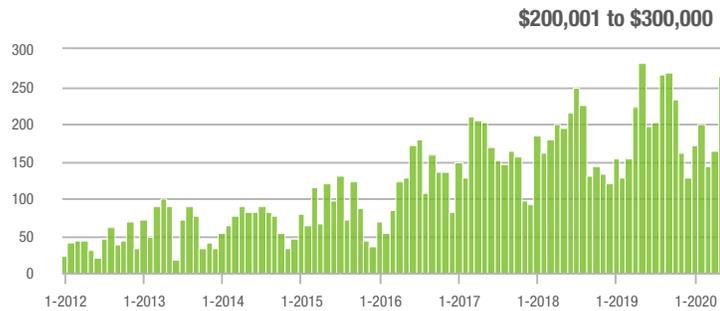
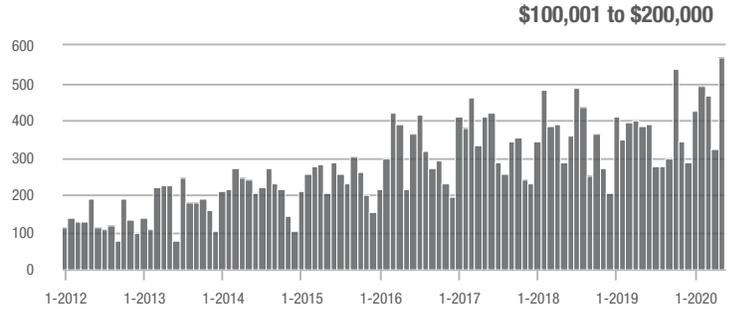
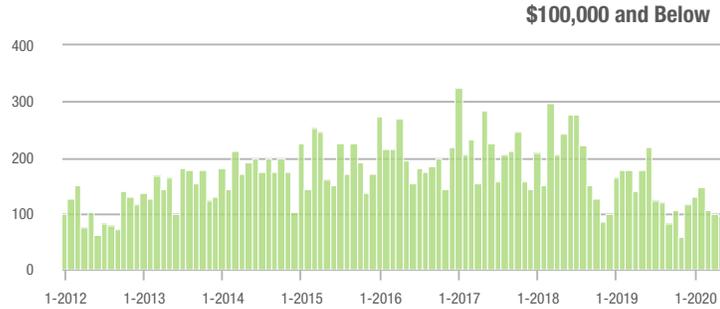
Buyer Interest (Showings/Listings)



Stanly County, NC

| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 97 | - 45.2% | - 3.0% | 3.9 | + 2.6% | + 34.6% | 52 | - 46.9% | - 25.7% |
| \$100,001 to \$200,000 | 569 | + 48.6% | + 76.2% | 8.1 | + 52.8% | + 67.6% | 81 | - 5.8% | + 3.8% |
| \$200,001 to \$300,000 | 265 | - 6.0% | + 61.6% | 5.6 | + 14.3% | + 60.8% | 61 | - 32.2% | - 4.7% |
| \$300,001 and Above | 206 | + 48.2% | + 36.4% | 4.9 | + 113.0% | + 64.9% | 52 | - 33.3% | - 14.8% |
| Total | 1,137 | + 15.9% | + 54.1% | 6.2 | + 47.6% | + 66.7% | 246 | - 30.1% | - 9.9% |

Showings



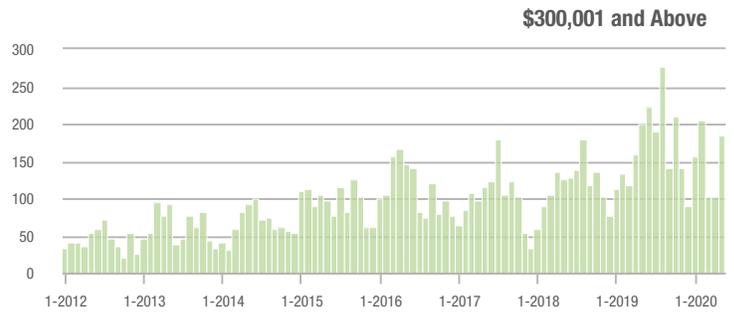
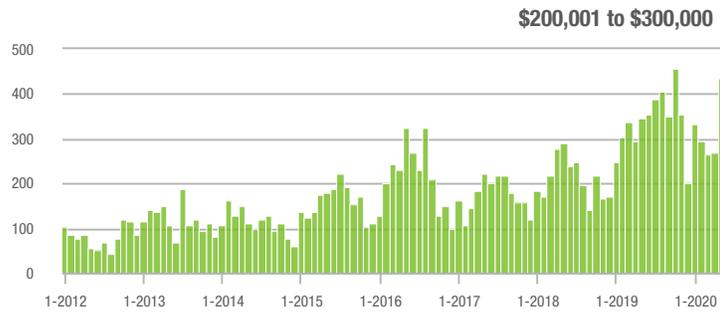
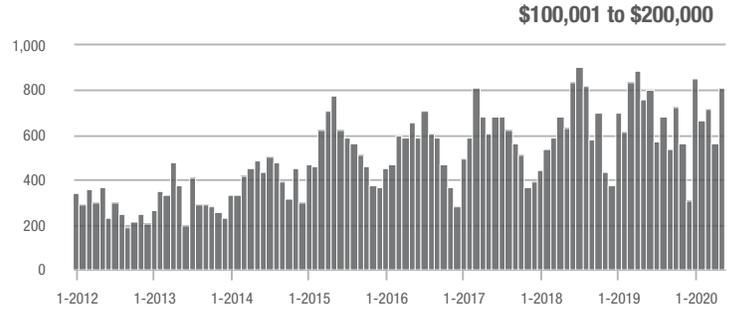
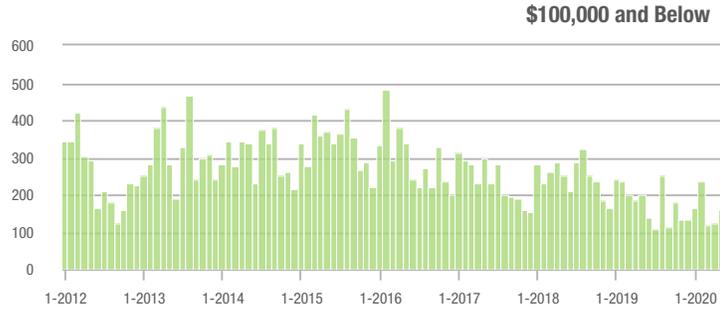
Buyer Interest (Showings/Listings)



Statesville, NC

| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 158 | - 21.4% | + 27.4% | 4.5 | - 4.3% | + 41.1% | 72 | - 30.1% | - 8.9% |
| \$100,001 to \$200,000 | 809 | + 6.7% | + 44.0% | 9.0 | + 36.4% | + 40.1% | 100 | - 28.1% | 0.0% |
| \$200,001 to \$300,000 | 437 | + 25.6% | + 62.5% | 6.6 | + 26.9% | + 75.2% | 79 | - 13.2% | - 8.1% |
| \$300,001 and Above | 185 | - 8.0% | + 81.4% | 3.9 | + 30.0% | + 59.4% | 51 | - 44.0% | - 3.8% |
| Total | 1,589 | + 5.4% | + 50.3% | 6.8 | + 30.8% | + 51.8% | 302 | - 28.8% | - 5.0% |

Showings



Buyer Interest (Showings/Listings)

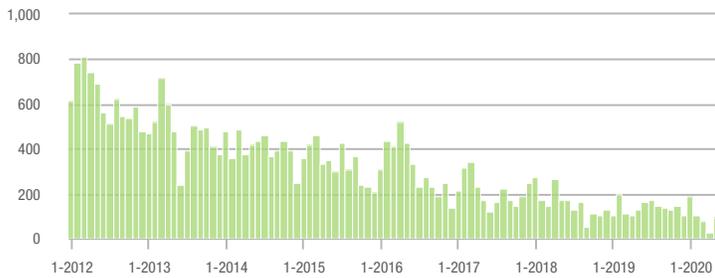


Union County, NC

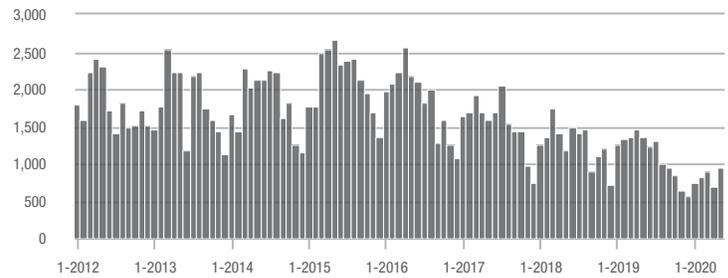
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 93 | - 27.9% | + 244.4% | 1.8 | - 41.9% | + 200.0% | 68 | - 29.2% | - 2.9% |
| \$100,001 to \$200,000 | 936 | - 31.5% | + 36.8% | 8.8 | - 5.4% | + 49.9% | 142 | - 32.4% | - 10.1% |
| \$200,001 to \$300,000 | 2,310 | + 1.8% | + 75.5% | 10.7 | + 32.1% | + 59.8% | 241 | - 28.9% | + 4.3% |
| \$300,001 and Above | 5,122 | - 3.1% | + 141.8% | 9.0 | + 26.8% | + 111.4% | 640 | - 26.9% | + 5.1% |
| Total | 8,461 | - 6.5% | + 104.1% | 9.2 | + 22.7% | + 85.5% | 1,091 | - 28.3% | + 2.2% |

Showings

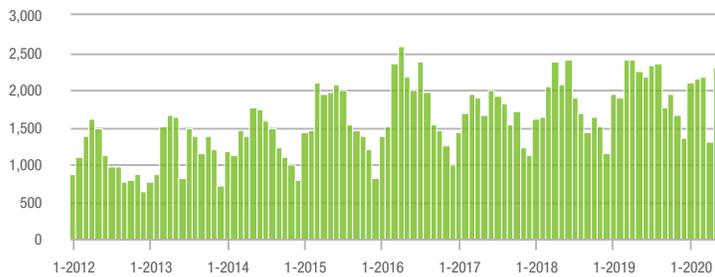
\$100,000 and Below



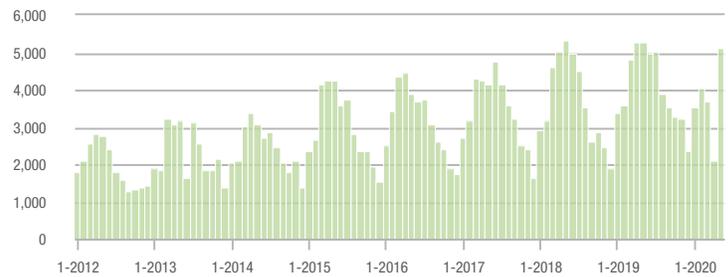
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

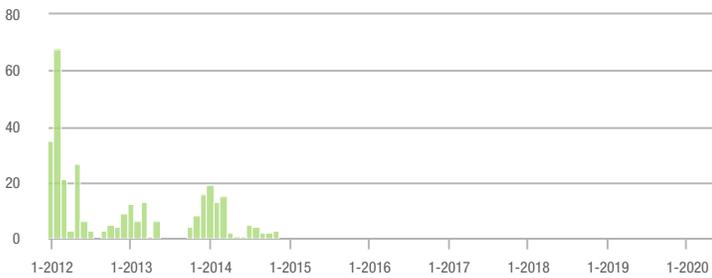


Uptown Charlotte

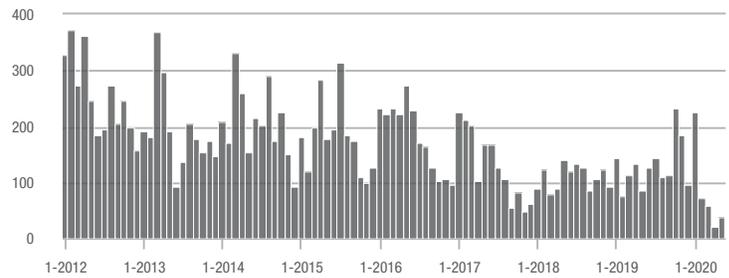
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 0 | 0.0% | 0.0% | 0.0 | 0.0% | 0.0% | 0 | 0.0% | 0.0% |
| \$100,001 to \$200,000 | 39 | - 53.6% | + 95.0% | 5.6 | - 6.7% | + 67.1% | 7 | - 50.0% | + 16.7% |
| \$200,001 to \$300,000 | 370 | + 18.6% | + 189.1% | 9.0 | - 1.1% | + 110.5% | 41 | + 17.1% | + 36.7% |
| \$300,001 and Above | 298 | - 36.7% | + 161.4% | 5.3 | - 33.8% | + 152.7% | 59 | - 6.3% | - 1.7% |
| Total | 707 | - 18.5% | + 169.8% | 6.8 | - 16.0% | + 134.4% | 107 | - 4.5% | + 11.5% |

Showings

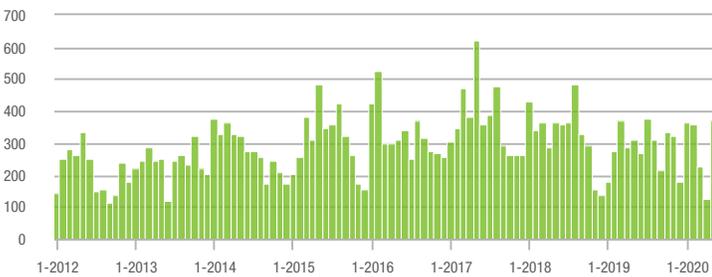
\$100,000 and Below



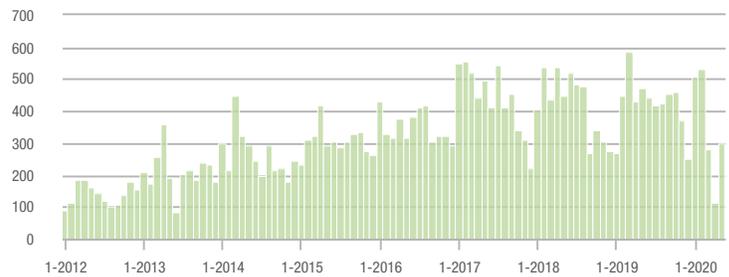
\$100,001 to \$200,000



\$200,001 to \$300,000

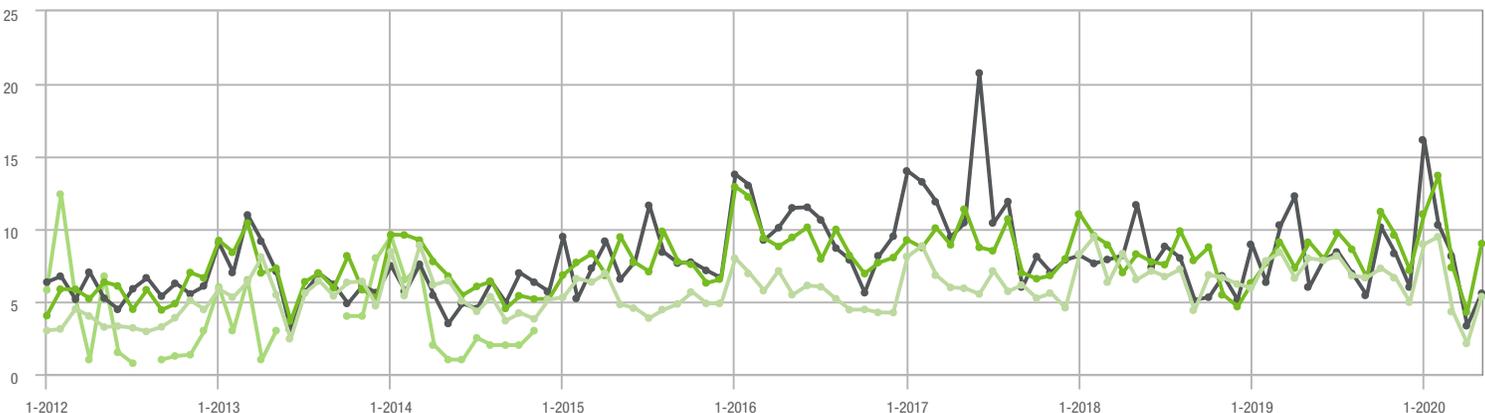


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below
 — \$100,001 to \$200,000
 — \$200,001 to \$300,000
 — \$300,001 and Above

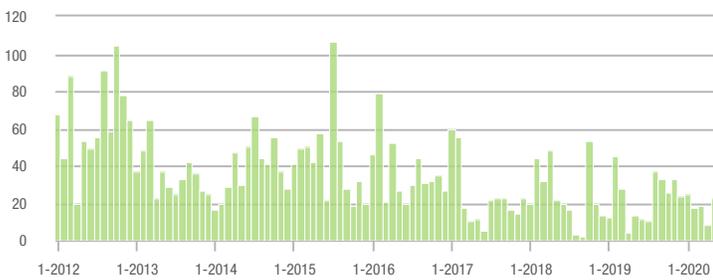


Waxhaw, NC

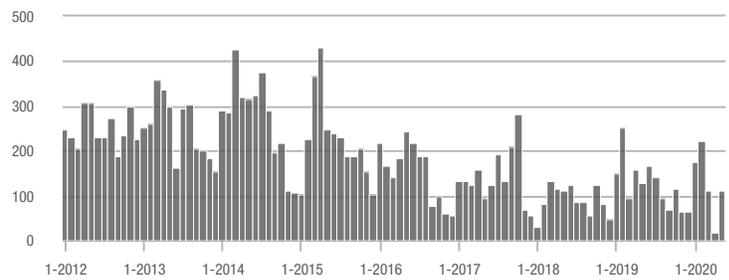
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 23 | + 76.9% | + 187.5% | 1.1 | + 10.0% | + 52.8% | 30 | + 3.4% | - 6.3% |
| \$100,001 to \$200,000 | 113 | - 13.1% | + 494.7% | 9.0 | + 91.5% | + 575.0% | 25 | - 55.4% | - 7.4% |
| \$200,001 to \$300,000 | 272 | - 23.6% | + 61.9% | 7.3 | - 6.4% | + 50.3% | 48 | - 36.8% | 0.0% |
| \$300,001 and Above | 2,668 | - 1.4% | + 146.1% | 9.4 | + 23.7% | + 113.0% | 318 | - 22.4% | + 8.5% |
| Total | 3,076 | - 4.1% | + 140.5% | 8.9 | + 21.9% | + 112.6% | 421 | - 26.3% | + 5.3% |

Showings

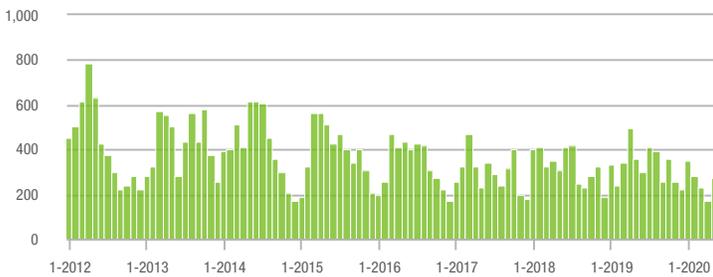
\$100,000 and Below



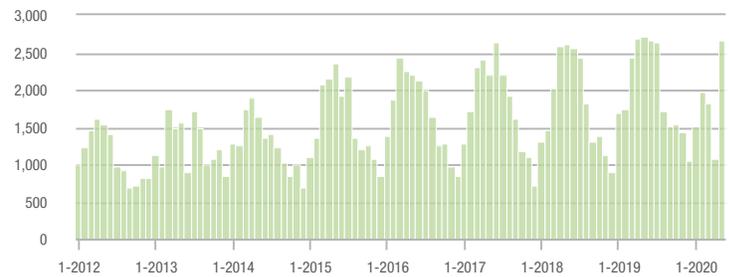
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

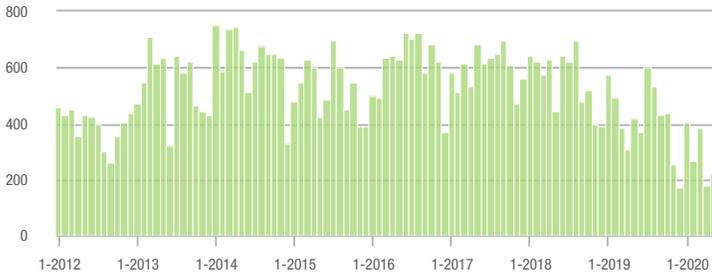


York County, SC

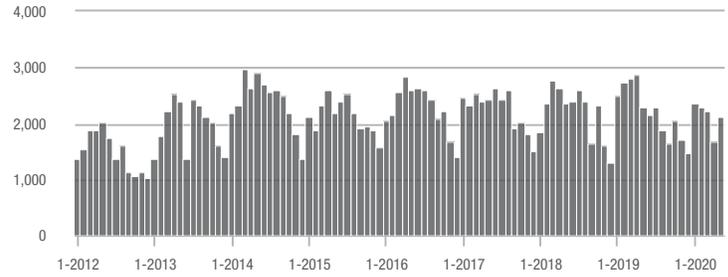
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change | May 2020 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 219 | - 47.4% | + 21.7% | 3.3 | - 31.3% | + 16.5% | 108 | - 36.8% | - 4.4% |
| \$100,001 to \$200,000 | 2,126 | - 7.8% | + 26.8% | 11.3 | + 16.5% | + 49.6% | 216 | - 18.8% | - 16.3% |
| \$200,001 to \$300,000 | 2,622 | - 24.6% | + 37.5% | 10.2 | + 22.9% | + 56.7% | 287 | - 41.7% | - 14.1% |
| \$300,001 and Above | 4,134 | - 4.5% | + 81.3% | 7.6 | + 22.6% | + 83.7% | 619 | - 26.7% | - 3.3% |
| Total | 9,101 | - 13.6% | + 50.6% | 8.7 | + 19.2% | + 61.4% | 1,230 | - 30.6% | - 8.6% |

Showings

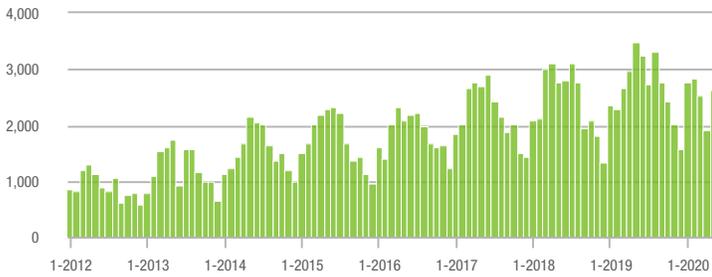
\$100,000 and Below



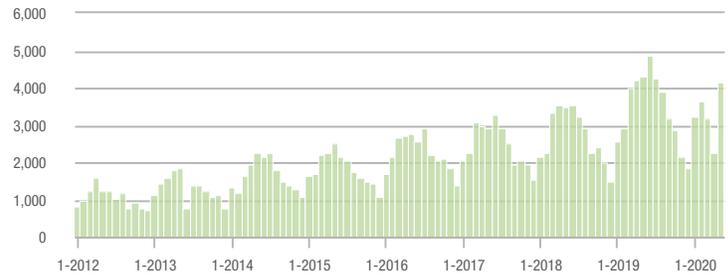
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below
 — \$100,001 to \$200,000
 — \$200,001 to \$300,000
 — \$300,001 and Above

