

## Showing Statistics

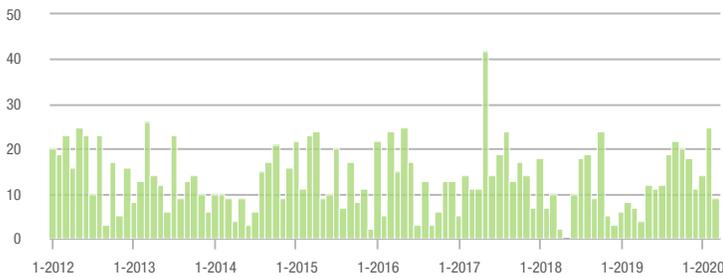
MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Alexander County, NC	33	1.2	27
Anson County, NC	121	3.0	66
Cabarrus County, NC	4,943	7.4	765
Charlotte MSA	61,988	7.4	9,532
City of Charlotte, NC	24,517	8.7	3,018
Concord, NC	2,832	7.5	421
Davidson, NC	683	4.8	164
Denver, NC	927	4.9	241
Fort Mill, SC	2,348	7.5	341
Gaston County, NC	5,137	7.3	862
Gastonia, NC	2,363	7.5	350
Huntersville, NC	1,987	7.1	317
Iredell County, NC	4,242	4.9	1,092
Kannapolis, NC	1,332	8.2	181
Lake Norman	3,343	4.6	930
Lake Wylie	1,910	4.9	504
Lancaster County, SC	1,907	4.6	481
Lincoln County, NC	1,839	5.2	453
Lincolnton, NC	616	5.6	137
Matthews, NC	2,147	9.5	240
Mecklenburg County, NC	30,126	8.5	3,869
Monroe, NC	1,734	7.4	275
Montgomery County, NC	216	1.5	201
Mooresville, NC	2,765	5.1	652
Rock Hill, SC	3,227	8.6	426
Salisbury, NC	1,499	5.6	319
Stanly County, NC	882	4.3	267
Statesville, NC	1,209	5.2	304
Union County, NC	6,837	7.2	1,122
Uptown Charlotte	567	6.1	97
Waxhaw, NC	2,194	6.8	392
York County, SC	8,324	7.2	1,327

## Alexander County, NC

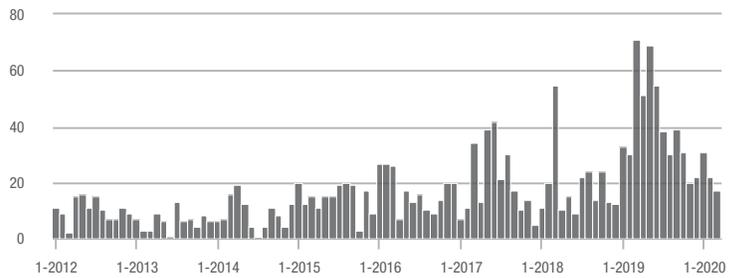
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	9	+ 28.6%	- 64.0%	0.6	- 14.3%	- 84.0%	12	- 20.0%	- 20.0%
\$100,001 to \$200,000	17	- 76.1%	- 22.7%	1.8	- 73.9%	- 50.0%	10	- 33.3%	0.0%
\$200,001 to \$300,000	0	- 100.0%	- 100.0%	0.0	- 100.0%	- 100.0%	1	- 85.7%	- 50.0%
\$300,001 and Above	7	- 61.1%	+ 16.7%	1.8	- 40.0%	- 12.5%	4	- 55.6%	0.0%
<b>Total</b>	<b>33</b>	<b>- 70.3%</b>	<b>- 47.6%</b>	<b>1.2</b>	<b>- 72.7%</b>	<b>- 67.3%</b>	<b>27</b>	<b>- 41.3%</b>	<b>- 12.9%</b>

### Showings

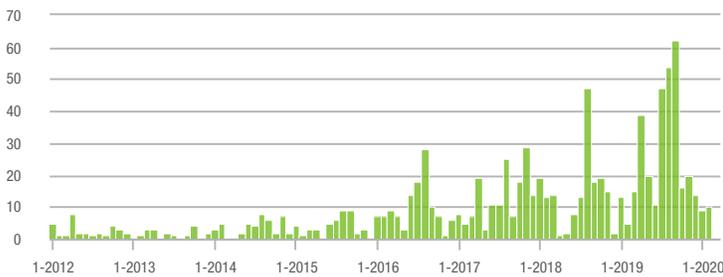
\$100,000 and Below



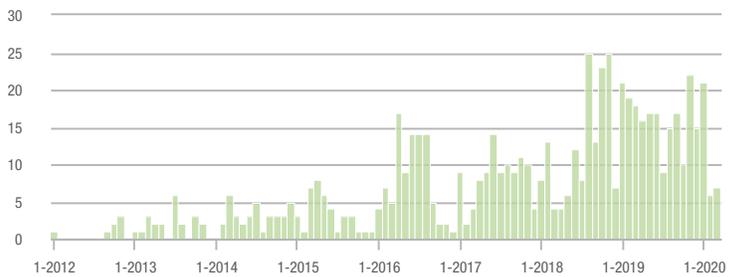
\$100,001 to \$200,000



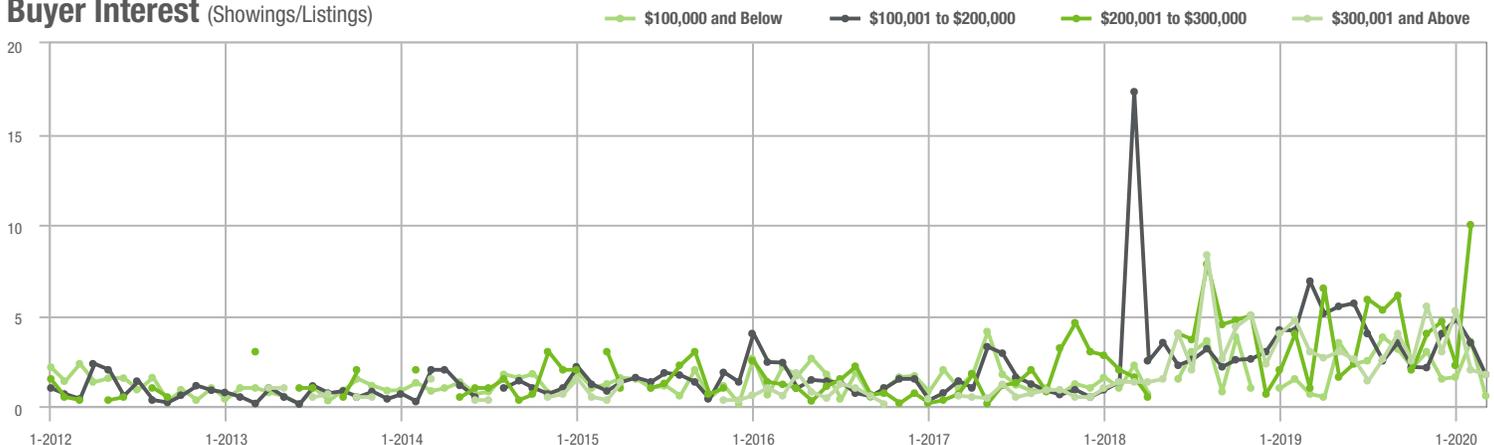
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

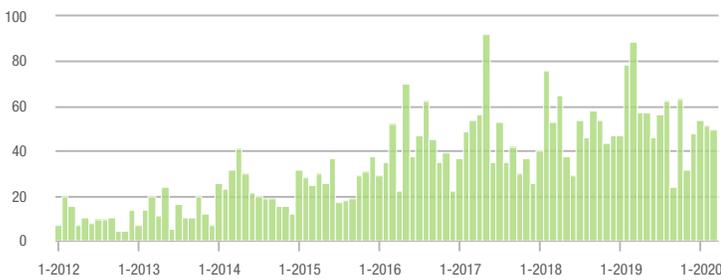


## Anson County, NC

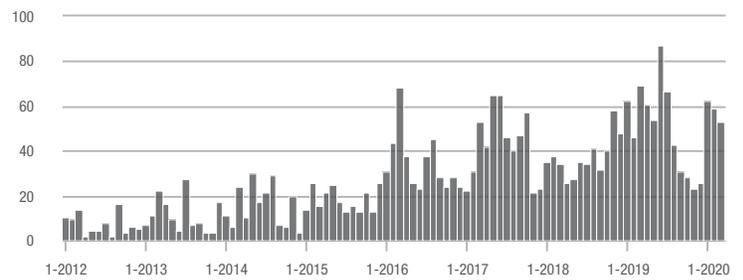
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	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	50	- 43.8%	- 2.0%	2.6	- 3.7%	+ 64.1%	33	- 46.8%	- 10.8%
\$100,001 to \$200,000	53	- 23.2%	- 10.2%	3.6	+ 5.9%	+ 1.7%	18	- 41.9%	- 10.0%
\$200,001 to \$300,000	13	- 13.3%	- 13.3%	2.4	- 44.2%	- 60.0%	9	- 25.0%	+ 50.0%
\$300,001 and Above	5	- 50.0%	—	2.5	- 24.2%	—	6	- 45.5%	+ 50.0%
<b>Total</b>	<b>121</b>	<b>- 33.9%</b>	<b>- 3.2%</b>	<b>3.0</b>	<b>- 3.2%</b>	<b>+ 9.1%</b>	<b>66</b>	<b>- 43.1%</b>	<b>- 1.5%</b>

### Showings

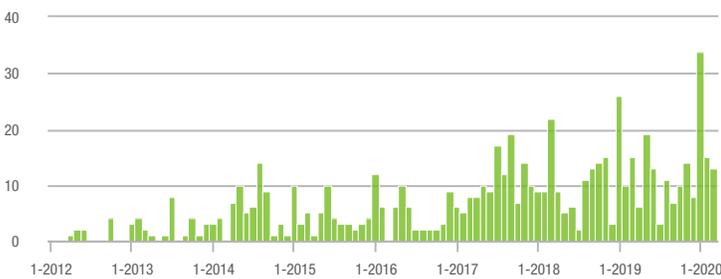
\$100,000 and Below



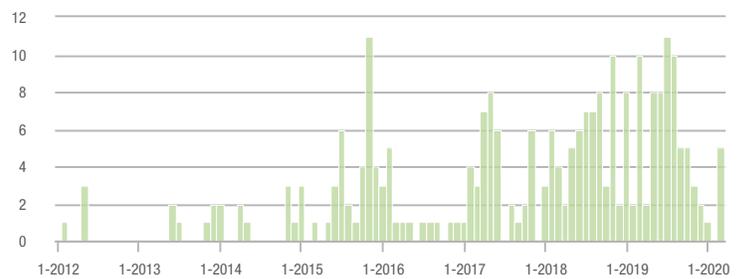
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



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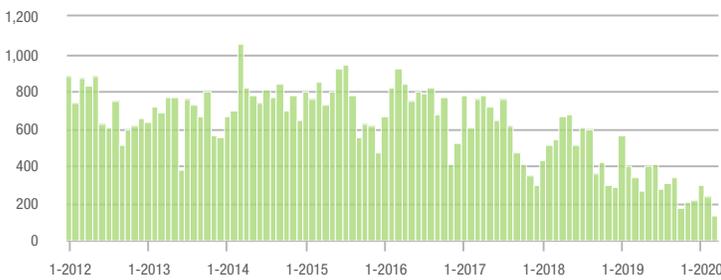


## Cabarrus County, NC

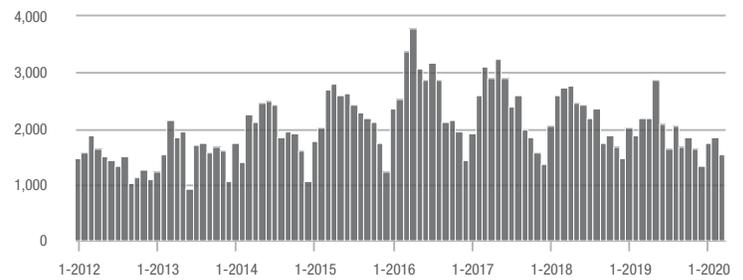
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	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	130	- 61.3%	- 45.8%	3.6	- 34.5%	- 31.1%	54	- 49.5%	- 22.9%
\$100,001 to \$200,000	1,545	- 29.7%	- 16.8%	9.3	- 16.2%	- 18.5%	182	- 20.9%	+ 1.1%
\$200,001 to \$300,000	1,777	- 18.4%	- 0.3%	8.8	- 9.3%	- 4.6%	217	- 15.6%	+ 0.9%
\$300,001 and Above	1,491	- 20.7%	- 26.7%	5.5	- 6.8%	- 23.9%	312	- 27.4%	- 6.3%
<b>Total</b>	<b>4,943</b>	<b>- 25.0%</b>	<b>- 16.4%</b>	<b>7.4</b>	<b>- 10.8%</b>	<b>- 15.5%</b>	<b>765</b>	<b>- 25.3%</b>	<b>- 4.1%</b>

### Showings

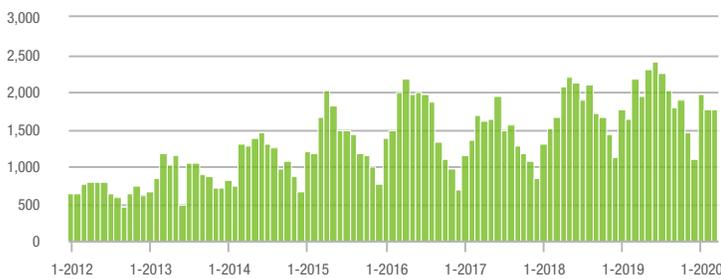
**\$100,000 and Below**



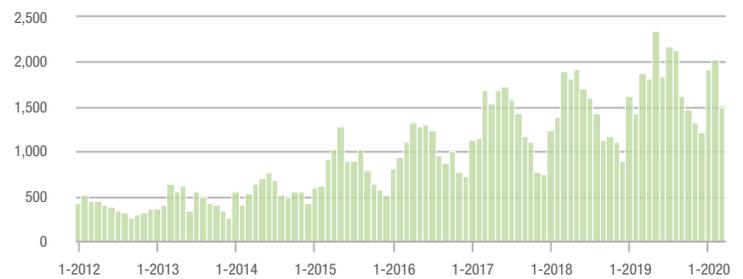
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**



**\$300,001 and Above**



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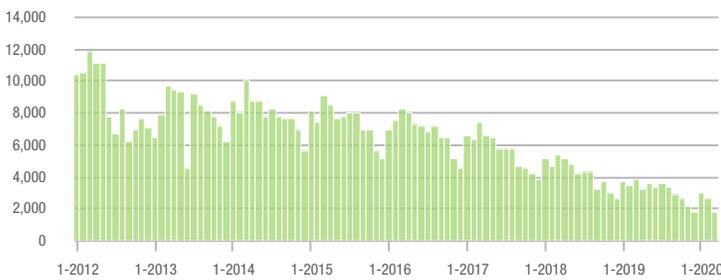


## Charlotte MSA

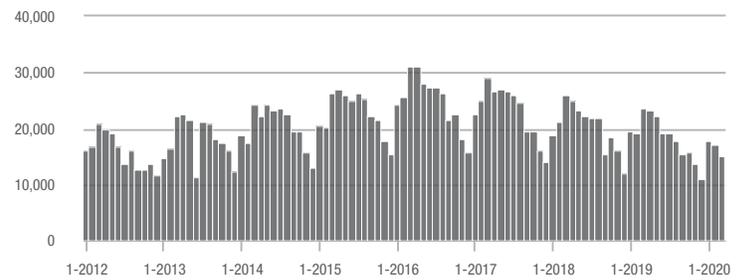
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	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1,764	- 53.3%	- 31.5%	4.0	- 25.9%	- 20.3%	755	- 42.8%	- 14.4%
\$100,001 to \$200,000	15,188	- 35.2%	- 10.4%	9.3	- 21.2%	- 12.1%	1,802	- 21.5%	+ 0.3%
\$200,001 to \$300,000	19,212	- 21.2%	- 17.9%	8.6	- 4.4%	- 20.5%	2,417	- 21.6%	+ 0.9%
\$300,001 and Above	25,824	- 24.5%	- 20.8%	6.4	- 11.1%	- 23.3%	4,558	- 20.5%	0.0%
<b>Total</b>	<b>61,988</b>	<b>- 27.8%</b>	<b>- 18.0%</b>	<b>7.4</b>	<b>- 12.9%</b>	<b>- 19.5%</b>	<b>9,532</b>	<b>- 23.3%</b>	<b>- 1.0%</b>

### Showings

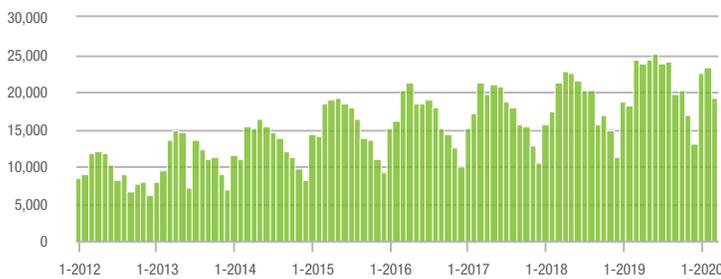
\$100,000 and Below



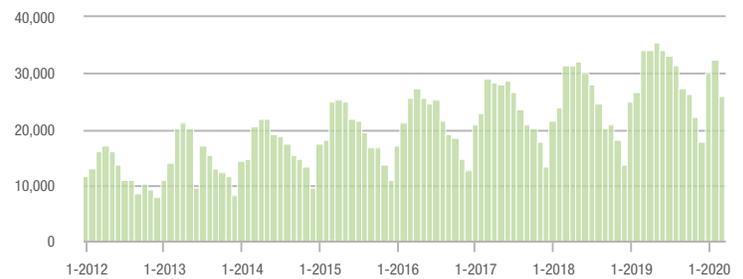
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



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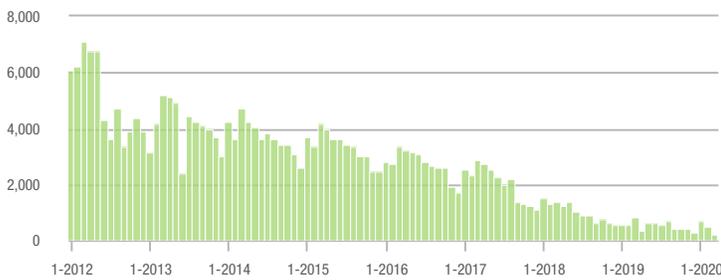


## City of Charlotte, NC

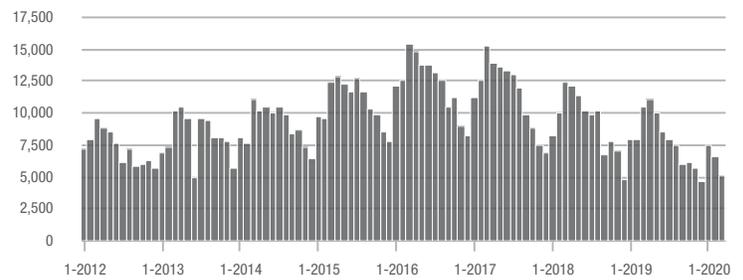
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	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	232	- 71.2%	- 48.3%	5.8	- 43.7%	- 23.5%	63	- 50.4%	- 25.9%
\$100,001 to \$200,000	5,068	- 51.3%	- 23.7%	11.4	- 23.5%	- 18.5%	464	- 36.5%	- 6.8%
\$200,001 to \$300,000	7,715	- 26.9%	- 27.4%	9.9	- 3.9%	- 25.8%	820	- 26.9%	- 3.6%
\$300,001 and Above	11,502	- 25.5%	- 24.8%	7.5	- 8.5%	- 26.9%	1,671	- 21.0%	+ 0.6%
<b>Total</b>	<b>24,517</b>	<b>- 34.1%</b>	<b>- 25.8%</b>	<b>8.7</b>	<b>- 14.7%</b>	<b>- 25.1%</b>	<b>3,018</b>	<b>- 26.3%</b>	<b>- 2.5%</b>

### Showings

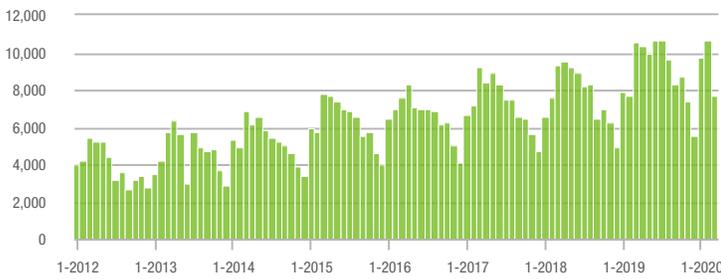
\$100,000 and Below



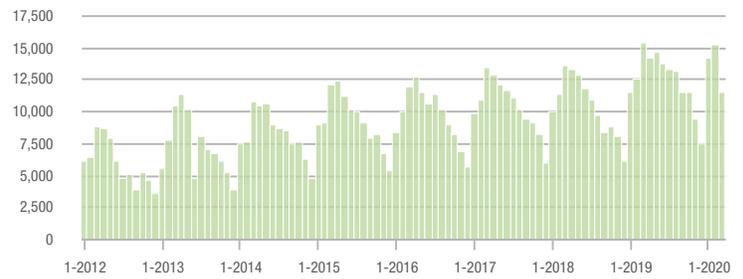
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



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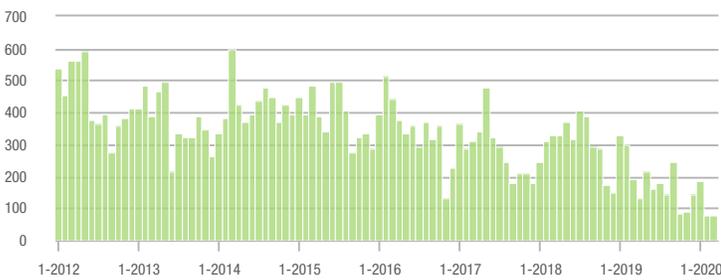


## Concord, NC

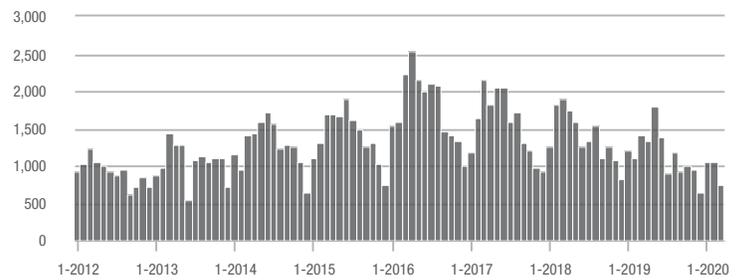
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	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	76	- 60.8%	- 1.3%	5.1	- 20.3%	+ 32.8%	25	- 51.9%	- 21.9%
\$100,001 to \$200,000	754	- 46.8%	- 27.6%	8.9	- 29.4%	- 27.8%	89	- 27.6%	- 2.2%
\$200,001 to \$300,000	1,288	- 7.6%	+ 12.7%	9.5	- 8.7%	- 3.0%	143	- 3.4%	+ 10.9%
\$300,001 and Above	714	- 26.1%	- 19.3%	5.0	- 12.3%	- 14.6%	164	- 29.9%	- 6.8%
<b>Total</b>	<b>2,832</b>	<b>- 28.7%</b>	<b>- 10.0%</b>	<b>7.5</b>	<b>- 17.6%</b>	<b>- 12.3%</b>	<b>421</b>	<b>- 24.4%</b>	<b>- 1.6%</b>

### Showings

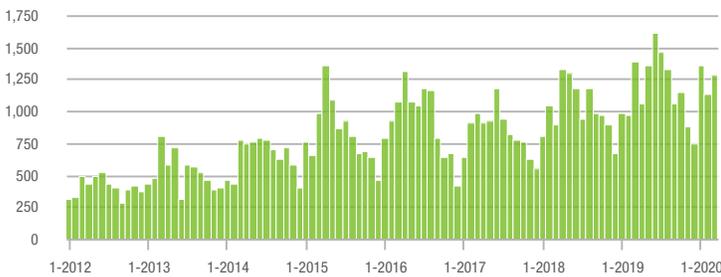
**\$100,000 and Below**



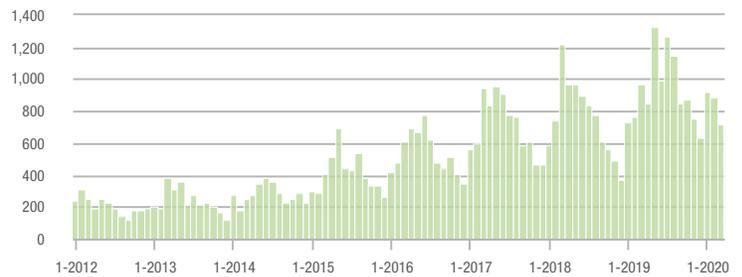
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**



**\$300,001 and Above**



### Buyer Interest (Showings/Listings)

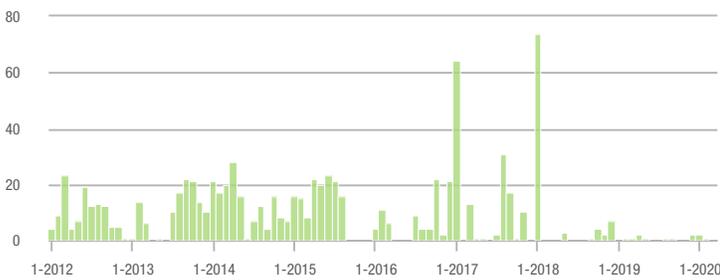


## Davidson, NC

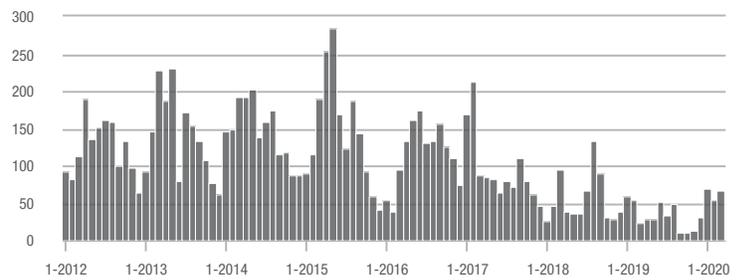
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	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	- 100.0%	- 100.0%	0.0	0.0%	- 100.0%	3	+ 50.0%	- 25.0%
\$100,001 to \$200,000	67	+ 179.2%	+ 24.1%	7.4	+ 184.6%	+ 31.4%	10	- 28.6%	0.0%
\$200,001 to \$300,000	88	- 60.4%	- 44.3%	5.2	- 24.6%	- 44.3%	18	- 51.4%	- 5.3%
\$300,001 and Above	528	- 36.2%	- 39.8%	4.6	- 29.2%	- 42.0%	133	- 16.4%	+ 1.5%
<b>Total</b>	<b>683</b>	<b>- 36.4%</b>	<b>- 37.3%</b>	<b>4.8</b>	<b>- 23.8%</b>	<b>- 38.4%</b>	<b>164</b>	<b>- 22.6%</b>	<b>0.0%</b>

### Showings

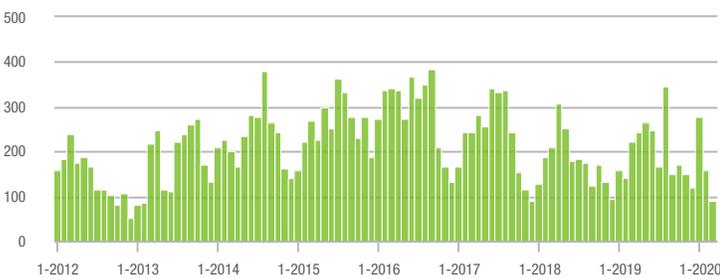
\$100,000 and Below



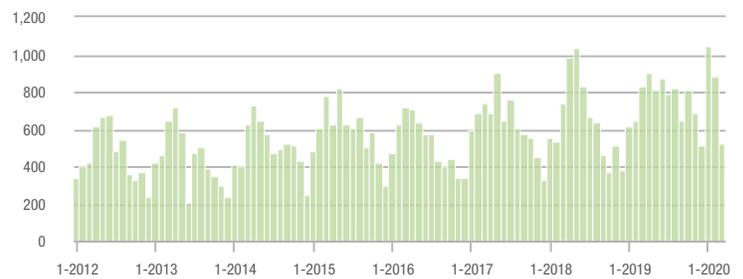
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



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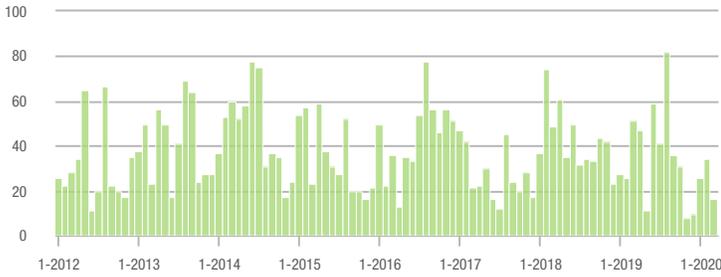


## Denver, NC

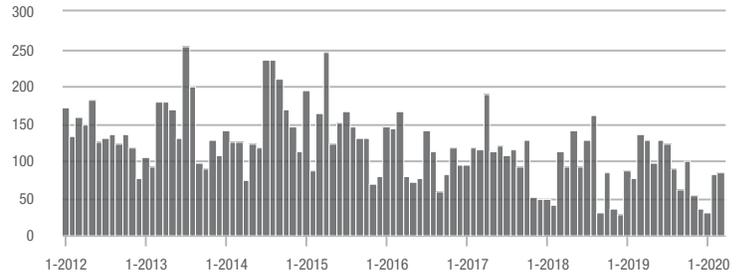
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\$100,000 and Below	16	- 68.6%	- 52.9%	0.7	- 73.1%	- 45.2%	35	- 32.7%	- 14.6%
\$100,001 to \$200,000	84	- 38.2%	+ 1.2%	6.5	+ 4.8%	+ 27.6%	16	- 46.7%	- 20.0%
\$200,001 to \$300,000	241	- 26.3%	+ 21.7%	6.5	- 33.0%	+ 11.1%	43	+ 7.5%	+ 10.3%
\$300,001 and Above	586	- 26.0%	+ 7.1%	4.8	0.0%	+ 9.2%	147	- 31.0%	- 5.2%
Total	927	- 29.0%	+ 7.5%	4.9	- 10.9%	+ 12.3%	241	- 28.1%	- 5.5%

### Showings

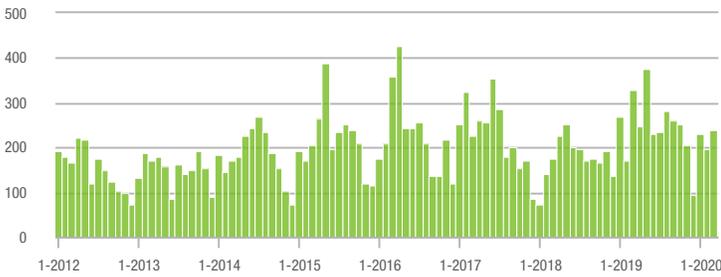
\$100,000 and Below



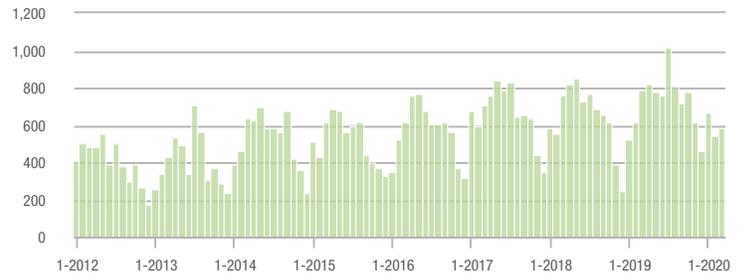
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



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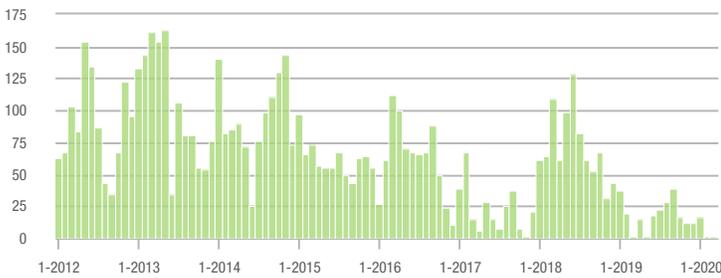


## Fort Mill, SC

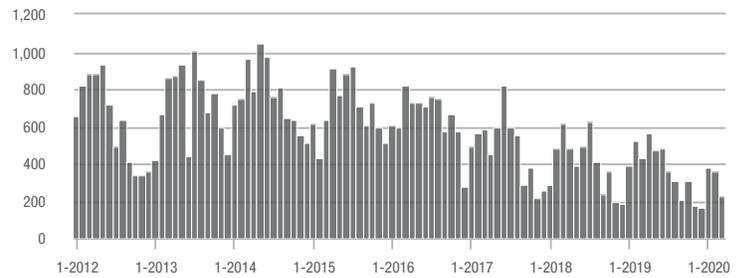
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\$100,000 and Below	1	- 50.0%	0.0%	0.3	- 57.1%	+ 33.3%	4	- 33.3%	- 20.0%
\$100,001 to \$200,000	222	- 48.4%	- 37.3%	7.7	- 33.6%	- 35.1%	34	- 32.0%	- 2.9%
\$200,001 to \$300,000	676	- 18.8%	- 23.2%	10.0	+ 22.0%	- 21.7%	67	- 42.2%	- 5.6%
\$300,001 and Above	1,449	- 16.3%	- 12.8%	6.8	- 19.0%	- 22.6%	236	- 8.9%	+ 9.8%
<b>Total</b>	<b>2,348</b>	<b>- 21.7%</b>	<b>- 18.9%</b>	<b>7.5</b>	<b>- 12.8%</b>	<b>- 24.4%</b>	<b>341</b>	<b>- 20.9%</b>	<b>+ 4.6%</b>

### Showings

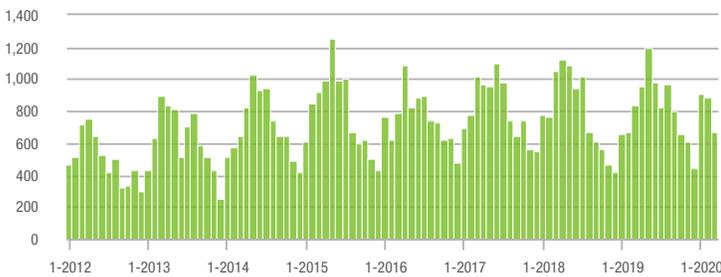
**\$100,000 and Below**



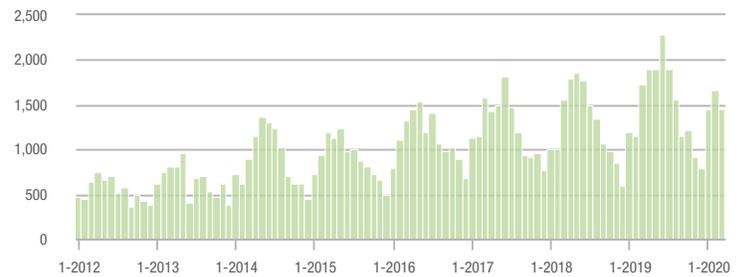
**\$100,001 to \$200,000**



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**\$300,001 and Above**



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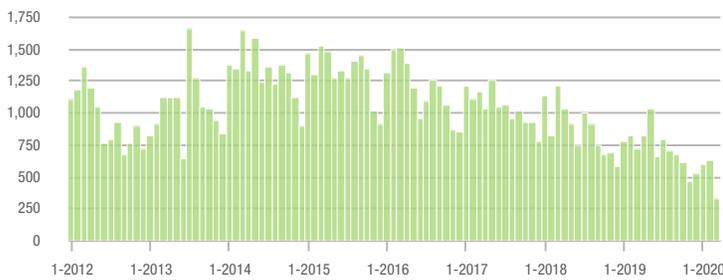


## Gaston County, NC

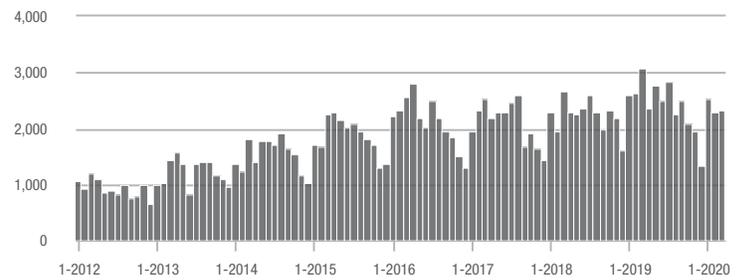
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	331	- 54.0%	- 46.8%	4.3	- 20.4%	- 35.3%	150	- 44.2%	- 13.3%
\$100,001 to \$200,000	2,334	- 24.4%	+ 2.5%	8.9	- 20.5%	- 6.0%	281	- 9.1%	+ 5.6%
\$200,001 to \$300,000	1,730	+ 25.1%	+ 23.8%	8.0	+ 3.9%	- 0.3%	241	+ 11.1%	+ 17.6%
\$300,001 and Above	742	+ 3.1%	- 19.8%	4.8	- 4.0%	- 21.6%	190	- 1.6%	- 1.6%
<b>Total</b>	<b>5,137</b>	<b>- 13.1%</b>	<b>- 1.6%</b>	<b>7.3</b>	<b>- 11.0%</b>	<b>- 8.4%</b>	<b>862</b>	<b>- 12.8%</b>	<b>+ 3.0%</b>

### Showings

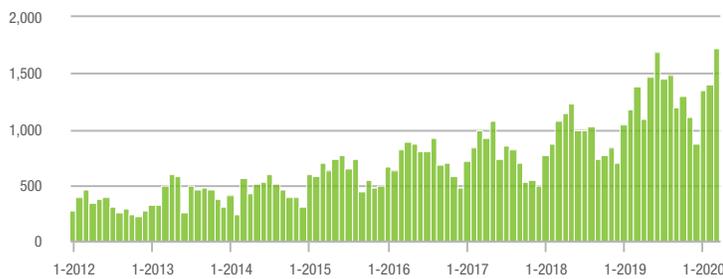
\$100,000 and Below



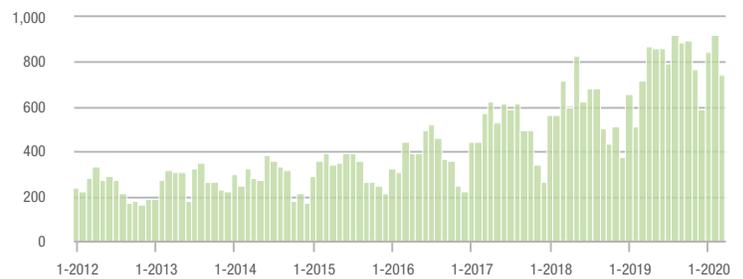
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

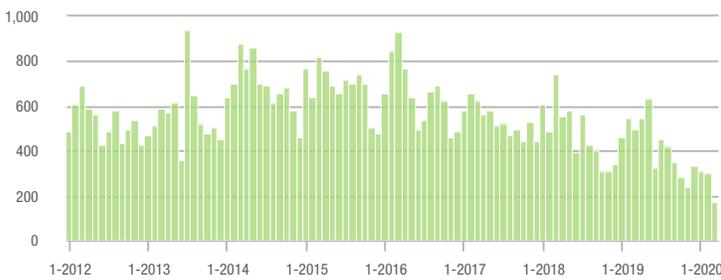


## Gastonia, NC

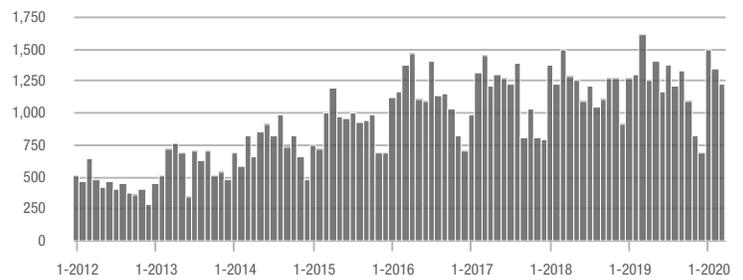
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	172	- 65.1%	- 42.9%	4.8	- 34.2%	- 33.1%	56	- 45.6%	- 12.5%
\$100,001 to \$200,000	1,229	- 24.0%	- 8.6%	9.1	- 22.2%	- 14.3%	143	- 8.9%	+ 4.4%
\$200,001 to \$300,000	679	+ 6.9%	+ 8.6%	7.4	- 15.9%	- 10.0%	92	+ 16.5%	+ 19.5%
\$300,001 and Above	283	+ 27.5%	- 11.3%	5.2	- 8.8%	- 17.1%	59	+ 15.7%	+ 1.7%
<b>Total</b>	<b>2,363</b>	<b>- 20.4%</b>	<b>- 8.8%</b>	<b>7.5</b>	<b>- 20.2%</b>	<b>- 14.8%</b>	<b>350</b>	<b>- 10.3%</b>	<b>+ 4.2%</b>

### Showings

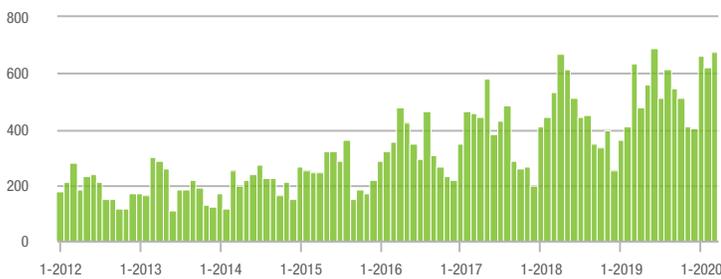
\$100,000 and Below



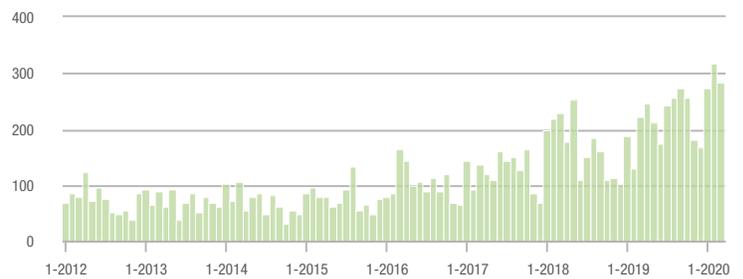
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

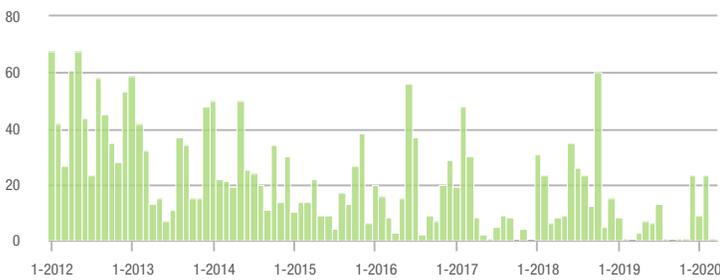


## Huntersville, NC

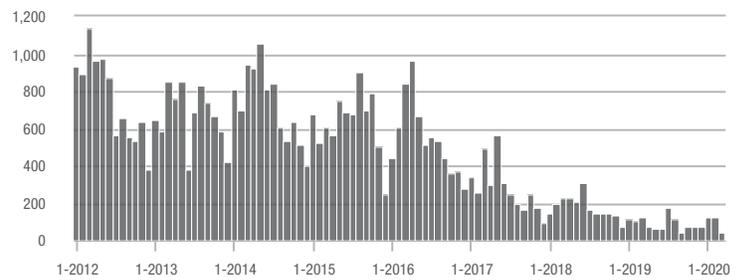
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1	—	- 95.7%	0.3	—	- 91.2%	4	- 42.9%	- 50.0%
\$100,001 to \$200,000	39	- 69.3%	- 68.5%	6.5	- 21.7%	- 42.3%	8	- 61.9%	- 38.5%
\$200,001 to \$300,000	600	- 48.3%	- 37.4%	9.0	+ 8.4%	- 37.9%	72	- 51.0%	- 5.3%
\$300,001 and Above	1,347	- 26.6%	- 29.7%	6.6	- 7.0%	- 23.5%	233	- 25.8%	- 10.0%
<b>Total</b>	<b>1,987</b>	<b>- 36.4%</b>	<b>- 34.3%</b>	<b>7.1</b>	<b>- 6.6%</b>	<b>- 28.5%</b>	<b>317</b>	<b>- 35.2%</b>	<b>- 11.0%</b>

### Showings

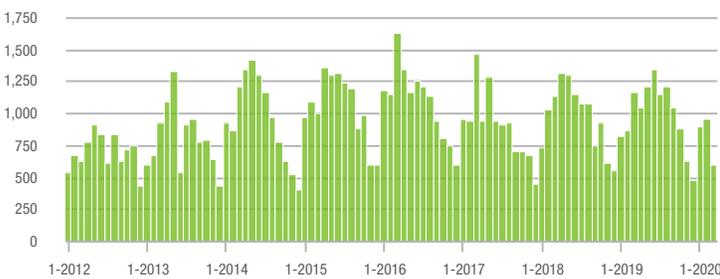
\$100,000 and Below



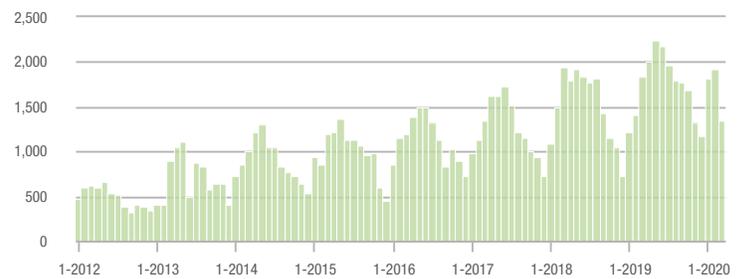
\$100,001 to \$200,000



\$200,001 to \$300,000

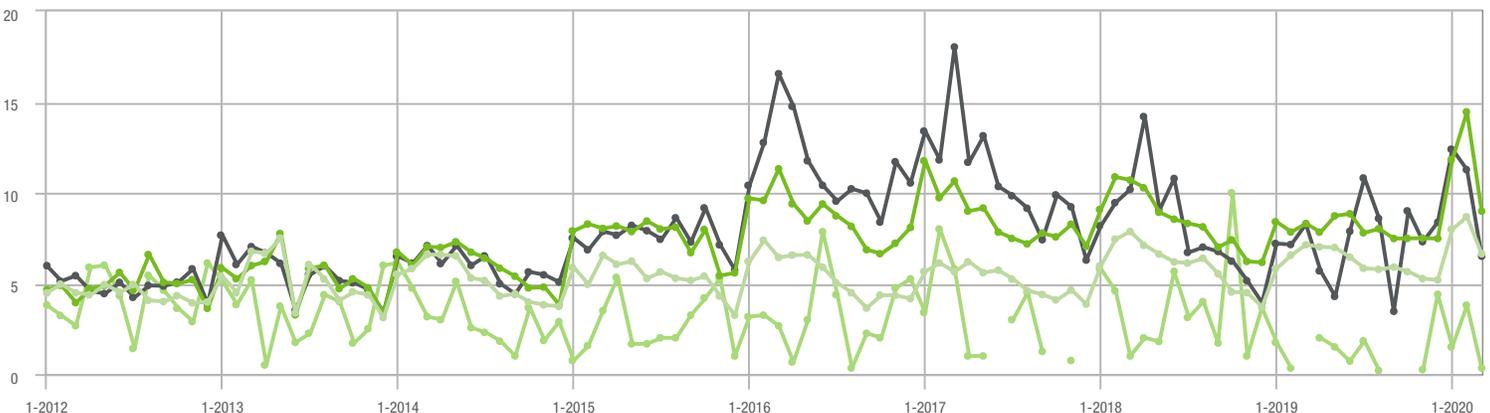


\$300,001 and Above



### Buyer Interest (Showings/Listings)

— \$100,000 and Below   
 — \$100,001 to \$200,000   
 — \$200,001 to \$300,000   
 — \$300,001 and Above

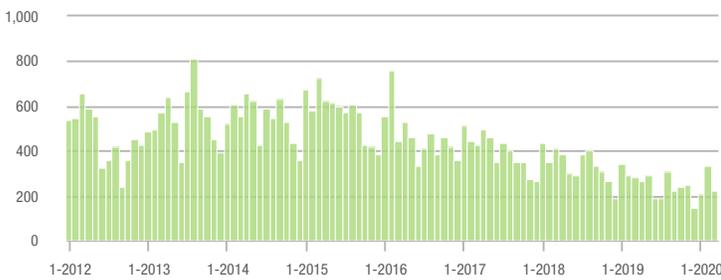


## Iredell County, NC

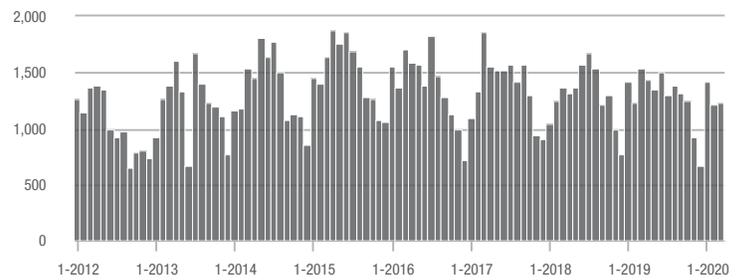
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	226	- 20.7%	- 31.5%	3.5	- 2.8%	- 15.4%	152	- 27.6%	- 16.5%
\$100,001 to \$200,000	1,239	- 19.5%	+ 1.6%	8.4	- 2.3%	+ 6.1%	172	- 30.9%	- 5.0%
\$200,001 to \$300,000	980	- 39.5%	- 22.3%	5.0	- 20.6%	- 27.4%	240	- 33.9%	+ 3.0%
\$300,001 and Above	1,797	- 42.2%	- 33.4%	4.0	- 27.3%	- 34.2%	528	- 24.5%	- 1.5%
<b>Total</b>	<b>4,242</b>	<b>- 35.3%</b>	<b>- 23.0%</b>	<b>4.9</b>	<b>- 19.7%</b>	<b>- 22.7%</b>	<b>1,092</b>	<b>- 28.2%</b>	<b>- 3.5%</b>

### Showings

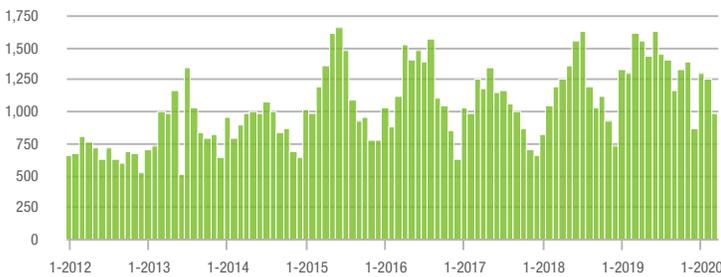
\$100,000 and Below



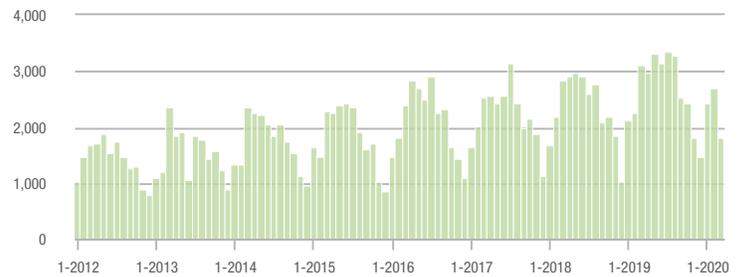
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

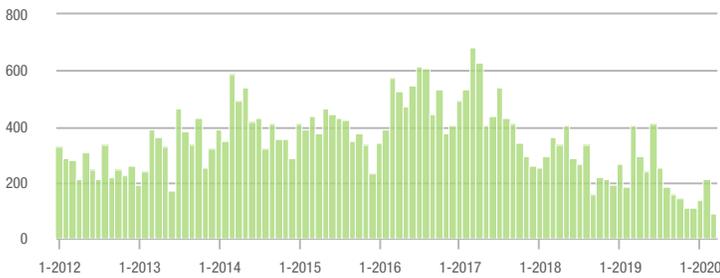


## Kannapolis, NC

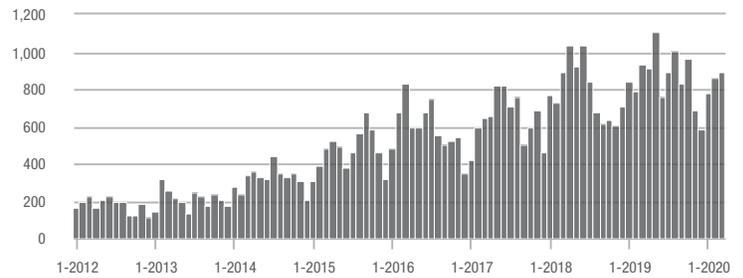
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	88	- 78.2%	- 59.1%	5.7	- 43.0%	- 40.5%	21	- 67.7%	- 27.6%
\$100,001 to \$200,000	896	- 3.9%	+ 3.7%	10.3	- 12.7%	- 11.3%	91	+ 7.1%	+ 16.7%
\$200,001 to \$300,000	265	+ 57.7%	+ 4.7%	6.7	+ 6.3%	- 1.0%	44	+ 37.5%	+ 10.0%
\$300,001 and Above	83	+ 3.8%	+ 6.4%	3.9	+ 21.9%	+ 0.3%	25	- 32.4%	- 3.8%
<b>Total</b>	<b>1,332</b>	<b>- 15.9%</b>	<b>- 5.5%</b>	<b>8.2</b>	<b>- 12.8%</b>	<b>- 11.4%</b>	<b>181</b>	<b>- 17.4%</b>	<b>+ 4.6%</b>

### Showings

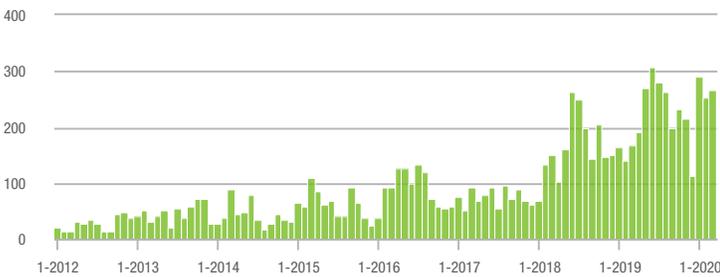
\$100,000 and Below



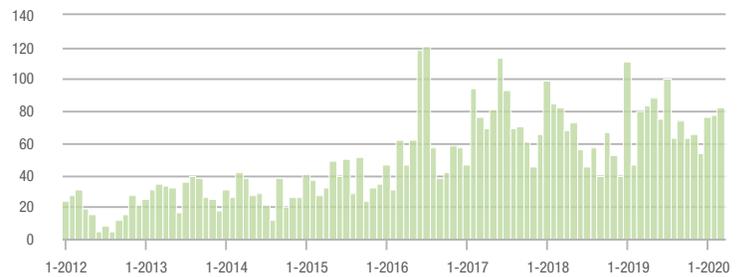
\$100,001 to \$200,000



\$200,001 to \$300,000

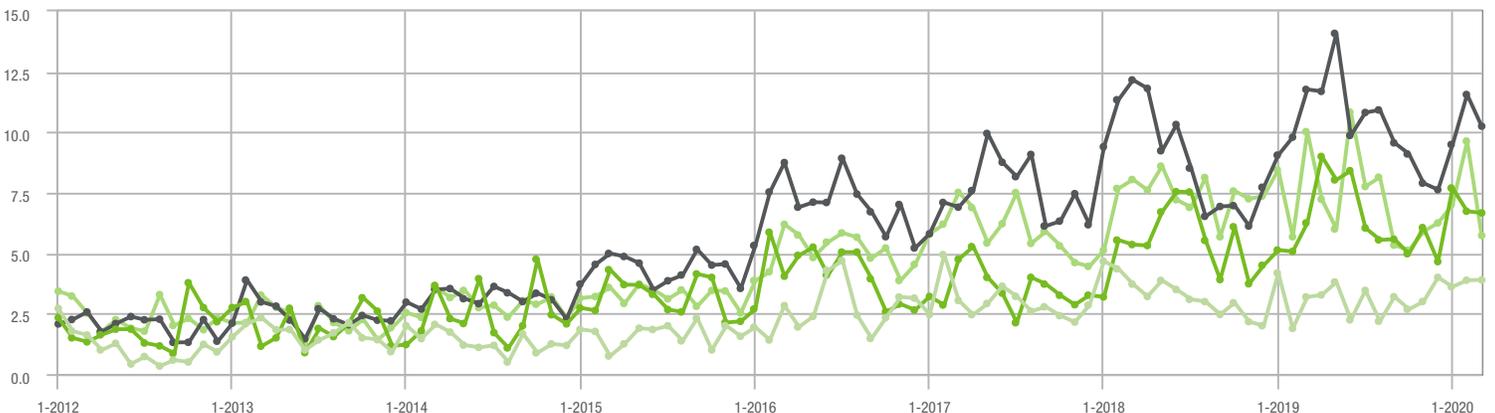


\$300,001 and Above



### Buyer Interest (Showings/Listings)

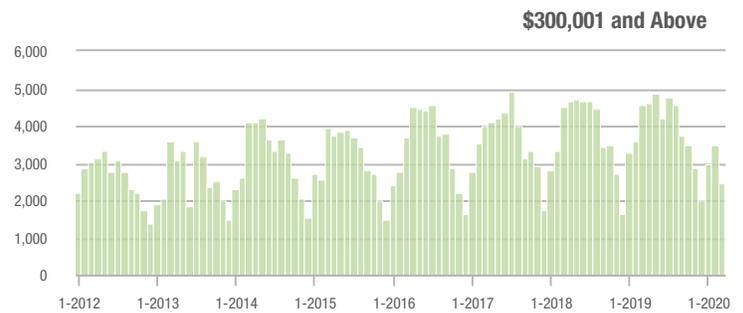
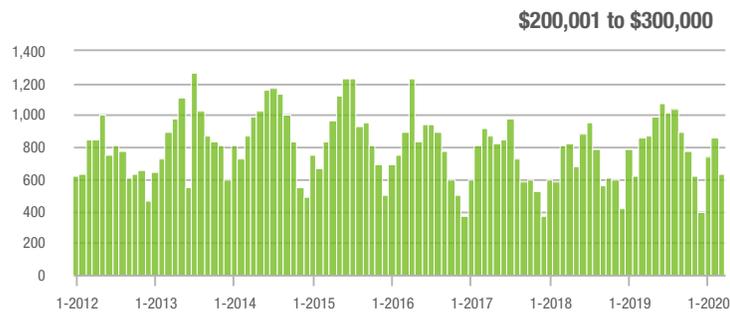
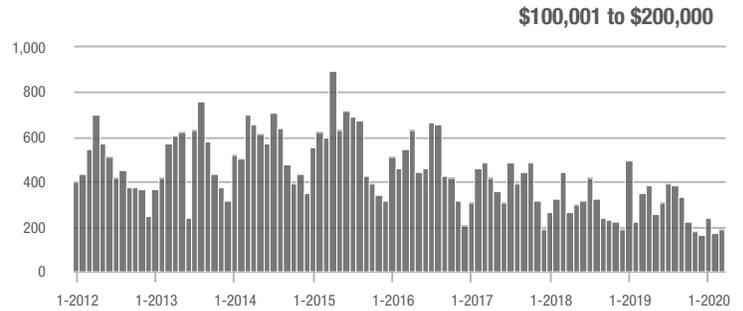
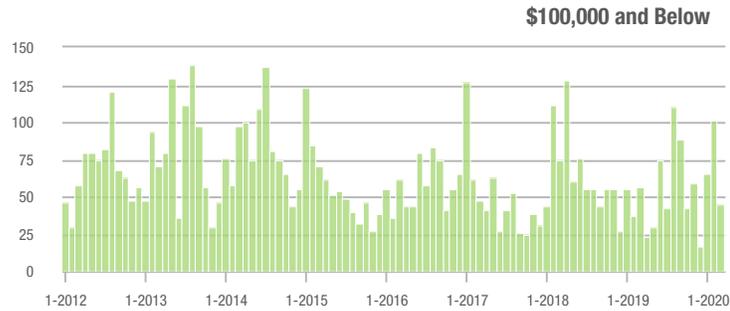
— \$100,000 and Below   
 — \$100,001 to \$200,000   
 — \$200,001 to \$300,000   
 — \$300,001 and Above



## Lake Norman

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	45	- 21.1%	- 55.4%	0.9	- 35.7%	- 47.4%	99	- 20.2%	- 13.2%
\$100,001 to \$200,000	190	- 46.0%	+ 13.8%	4.6	- 23.3%	+ 4.2%	65	- 36.9%	+ 1.6%
\$200,001 to \$300,000	639	- 25.8%	- 26.3%	5.8	- 6.5%	- 30.3%	139	- 20.1%	+ 2.2%
\$300,001 and Above	2,469	- 45.7%	- 29.6%	4.6	- 20.7%	- 30.0%	627	- 32.8%	- 1.4%
<b>Total</b>	<b>3,343</b>	<b>- 42.5%</b>	<b>- 28.0%</b>	<b>4.6</b>	<b>- 19.3%</b>	<b>- 28.3%</b>	<b>930</b>	<b>- 30.3%</b>	<b>- 2.1%</b>

### Showings



### Buyer Interest (Showings/Listings)

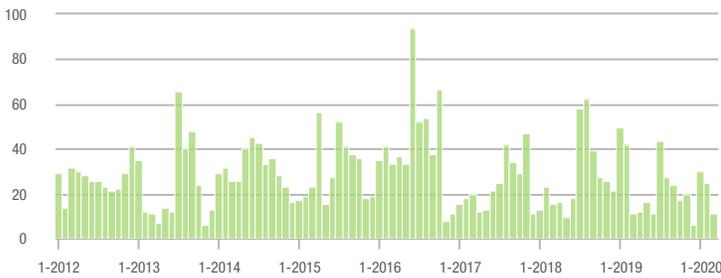


## Lake Wylie

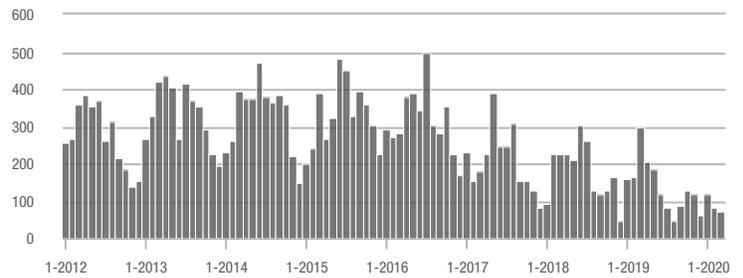
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	11	0.0%	- 56.0%	0.5	+ 150.0%	- 33.8%	42	- 22.2%	- 8.7%
\$100,001 to \$200,000	74	- 75.3%	- 8.6%	3.8	- 57.8%	- 16.7%	37	- 37.3%	+ 2.8%
\$200,001 to \$300,000	583	+ 5.6%	+ 8.4%	8.3	+ 43.1%	+ 13.9%	105	- 30.9%	- 6.3%
\$300,001 and Above	1,242	- 26.4%	- 30.6%	4.4	- 22.8%	- 28.2%	320	- 16.0%	- 4.2%
<b>Total</b>	<b>1,910</b>	<b>- 25.1%</b>	<b>- 21.5%</b>	<b>4.9</b>	<b>- 14.0%</b>	<b>- 18.1%</b>	<b>504</b>	<b>- 22.0%</b>	<b>- 4.5%</b>

### Showings

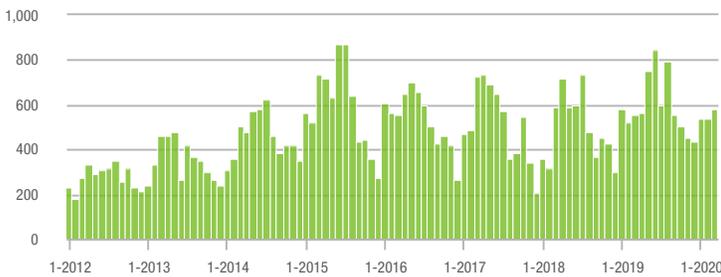
\$100,000 and Below



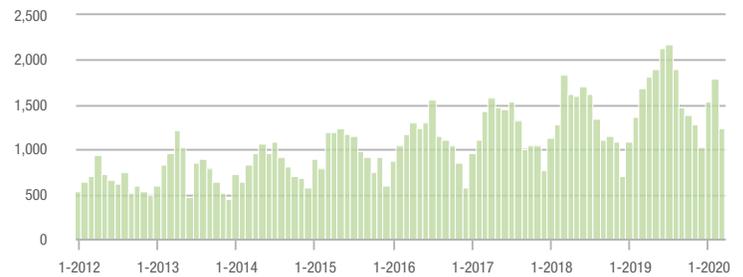
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



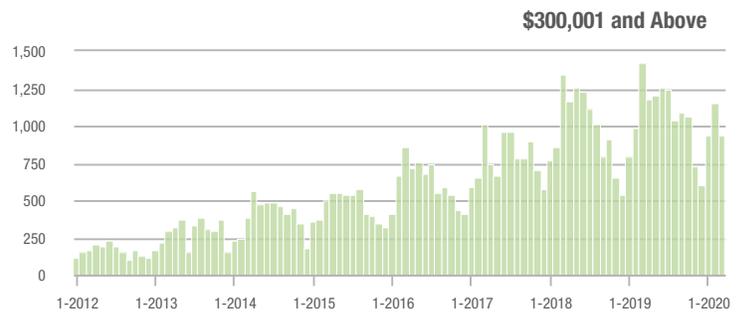
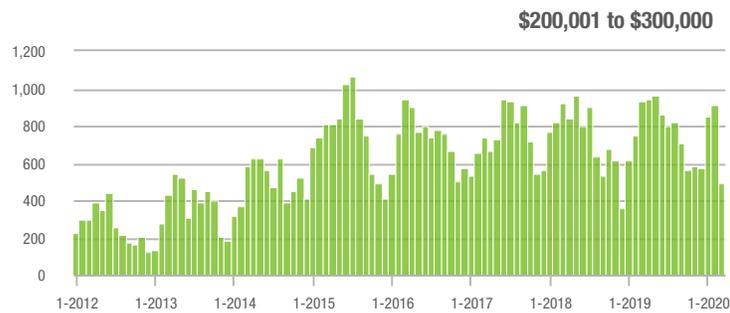
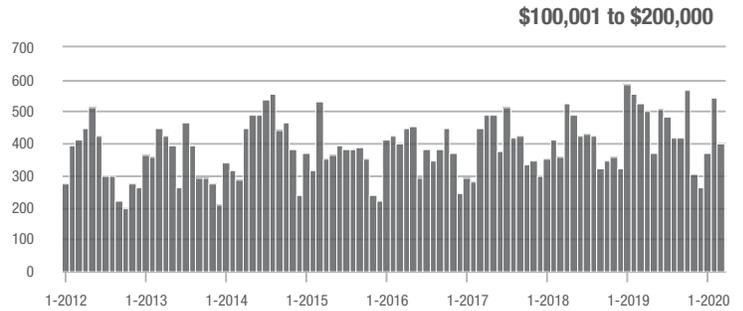
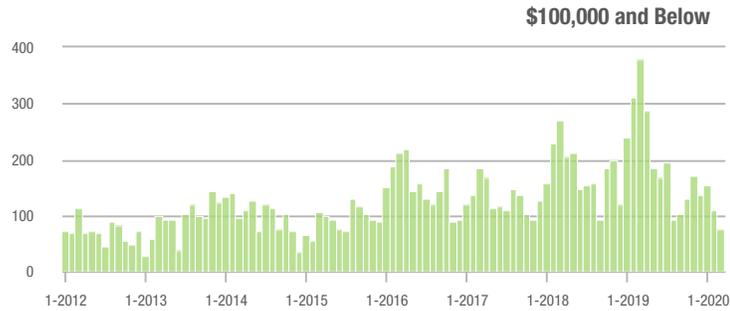
### Buyer Interest (Showings/Listings)



## Lancaster County, SC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	75	- 80.2%	- 30.6%	1.7	- 71.7%	- 39.3%	56	- 48.6%	- 5.1%
\$100,001 to \$200,000	398	- 24.3%	- 27.0%	6.8	- 8.1%	- 0.4%	70	- 27.1%	- 24.7%
\$200,001 to \$300,000	495	- 46.9%	- 45.8%	4.8	- 33.3%	- 39.4%	114	- 21.4%	- 9.5%
\$300,001 and Above	939	- 34.0%	- 18.2%	4.4	- 33.3%	- 25.6%	241	- 6.9%	- 0.4%
<b>Total</b>	<b>1,907</b>	<b>- 41.5%</b>	<b>- 29.7%</b>	<b>4.6</b>	<b>- 32.4%</b>	<b>- 27.7%</b>	<b>481</b>	<b>- 21.0%</b>	<b>- 7.5%</b>

### Showings



### Buyer Interest (Showings/Listings)

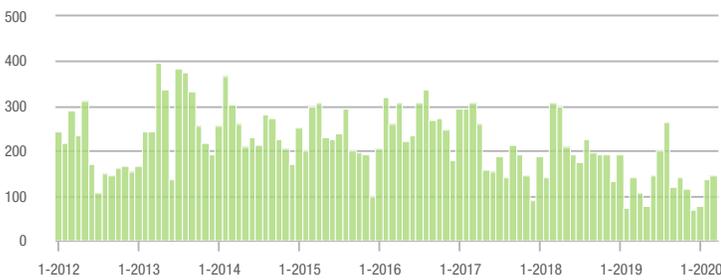


## Lincoln County, NC

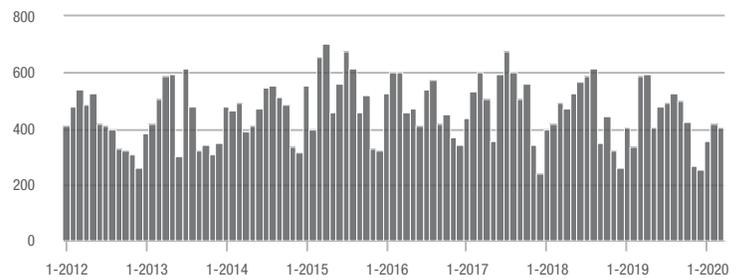
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	145	+ 4.3%	+ 7.4%	3.8	- 2.6%	+ 11.1%	84	- 38.7%	- 7.7%
\$100,001 to \$200,000	404	- 31.1%	- 3.6%	6.3	- 17.1%	- 5.3%	76	- 24.8%	- 2.6%
\$200,001 to \$300,000	504	- 16.4%	- 21.0%	5.8	- 26.6%	- 21.6%	99	+ 6.5%	0.0%
\$300,001 and Above	786	- 12.2%	+ 2.7%	4.8	+ 9.1%	+ 7.1%	194	- 27.6%	- 8.5%
<b>Total</b>	<b>1,839</b>	<b>- 17.3%</b>	<b>- 6.0%</b>	<b>5.2</b>	<b>- 8.8%</b>	<b>- 4.3%</b>	<b>453</b>	<b>- 24.4%</b>	<b>- 5.6%</b>

### Showings

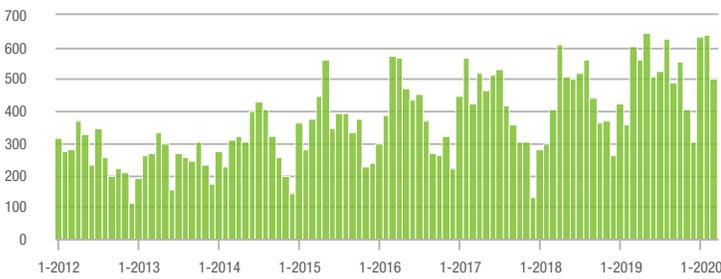
\$100,000 and Below



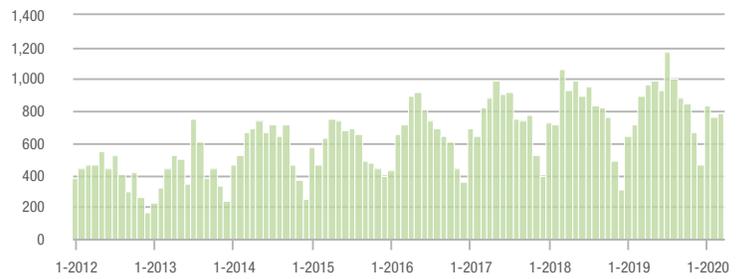
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

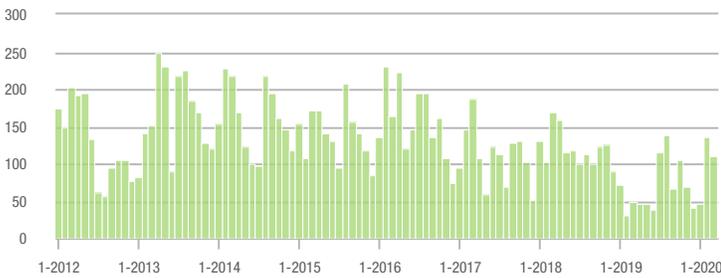


## Lincolnton, NC

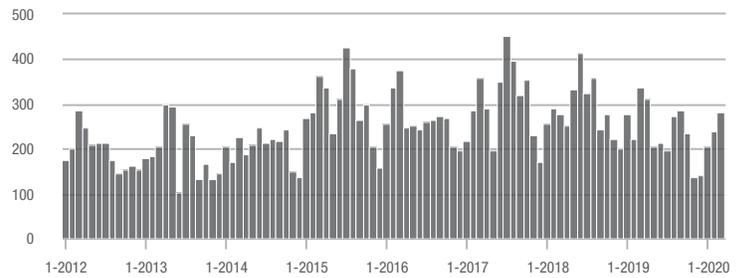
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	111	+ 131.3%	- 19.0%	7.2	- 33.3%	- 21.1%	33	- 10.8%	0.0%
\$100,001 to \$200,000	280	- 17.4%	+ 16.7%	6.9	- 20.7%	- 9.4%	43	- 4.4%	+ 26.5%
\$200,001 to \$300,000	152	+ 11.8%	- 38.0%	4.8	- 11.1%	- 37.7%	38	+ 11.8%	- 2.6%
\$300,001 and Above	73	+ 5.8%	- 17.0%	3.3	+ 10.0%	- 19.9%	23	- 20.7%	+ 4.5%
<b>Total</b>	<b>616</b>	<b>+ 4.1%</b>	<b>- 13.2%</b>	<b>5.6</b>	<b>- 13.8%</b>	<b>- 21.2%</b>	<b>137</b>	<b>- 5.5%</b>	<b>+ 7.0%</b>

### Showings

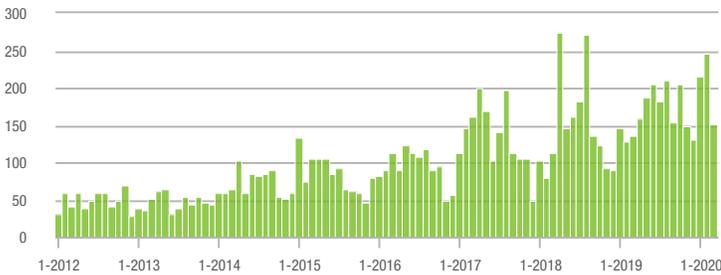
\$100,000 and Below



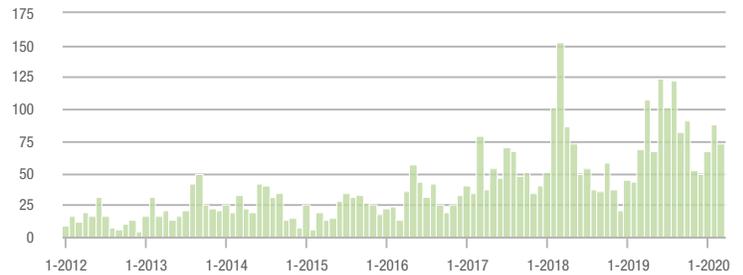
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

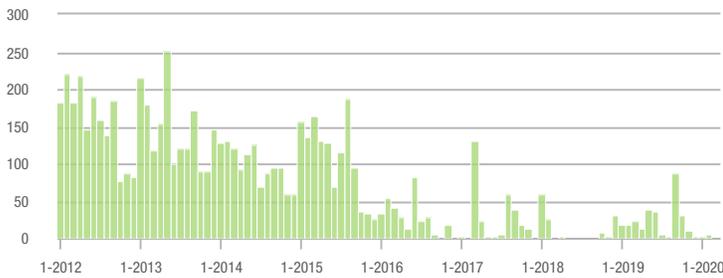


## Matthews, NC

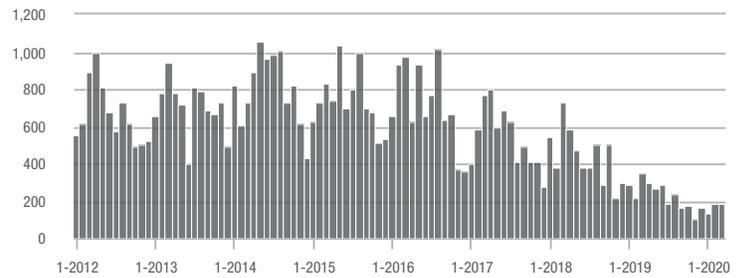
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1	- 95.8%	- 80.0%	0.5	- 93.8%	- 50.0%	2	- 66.7%	- 33.3%
\$100,001 to \$200,000	189	- 45.2%	+ 2.7%	10.3	- 18.9%	- 8.6%	21	- 36.4%	+ 10.5%
\$200,001 to \$300,000	864	- 11.6%	- 16.7%	13.6	- 2.9%	- 27.4%	64	- 9.9%	+ 14.3%
\$300,001 and Above	1,093	- 36.9%	- 13.8%	7.7	- 21.4%	- 19.4%	153	- 21.5%	+ 4.1%
<b>Total</b>	<b>2,147</b>	<b>- 30.3%</b>	<b>- 13.9%</b>	<b>9.5</b>	<b>- 15.2%</b>	<b>- 21.3%</b>	<b>240</b>	<b>- 21.3%</b>	<b>+ 6.7%</b>

### Showings

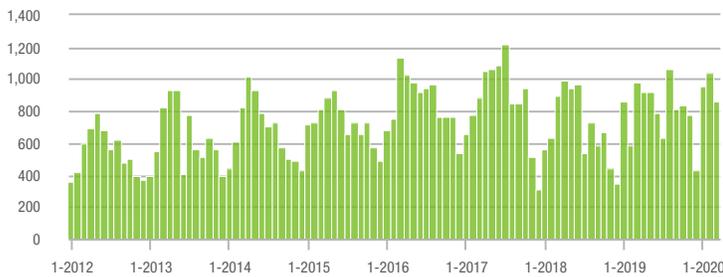
\$100,000 and Below



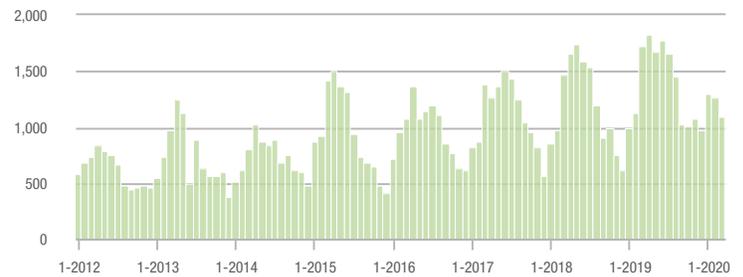
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

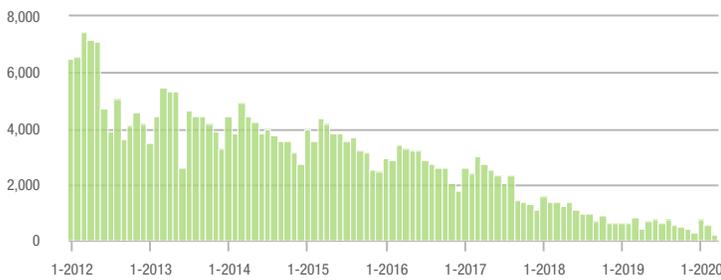


## Mecklenburg County, NC

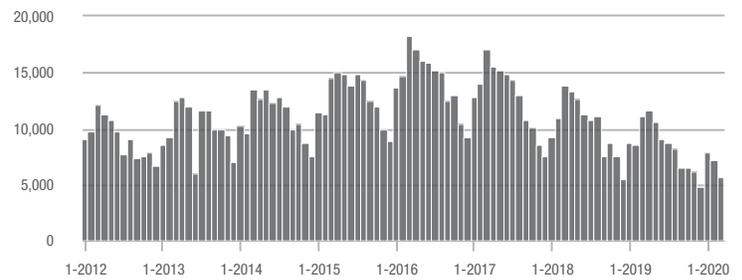
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	238	- 71.7%	- 54.5%	5.1	- 46.3%	- 29.5%	76	- 47.6%	- 29.0%
\$100,001 to \$200,000	5,698	- 48.7%	- 21.5%	11.5	- 20.7%	- 16.3%	518	- 36.6%	- 6.5%
\$200,001 to \$300,000	9,449	- 31.0%	- 27.9%	9.8	- 3.0%	- 26.3%	1,006	- 31.3%	- 3.9%
\$300,001 and Above	14,741	- 27.2%	- 25.4%	7.1	- 10.1%	- 25.9%	2,269	- 23.1%	- 1.3%
<b>Total</b>	<b>30,126</b>	<b>- 34.4%</b>	<b>- 25.9%</b>	<b>8.5</b>	<b>- 11.5%</b>	<b>- 24.5%</b>	<b>3,869</b>	<b>- 28.0%</b>	<b>- 3.5%</b>

### Showings

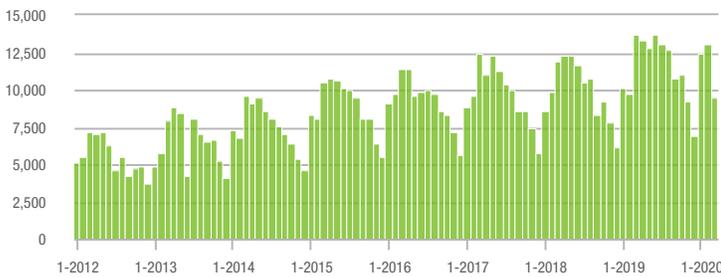
\$100,000 and Below



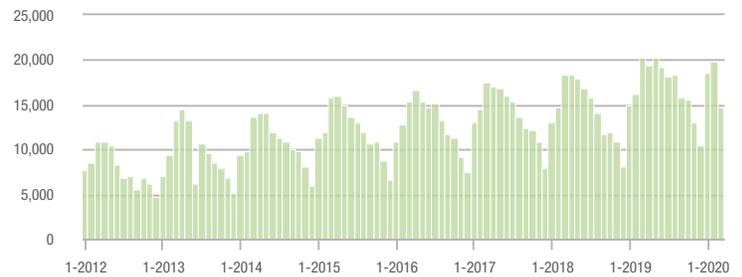
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

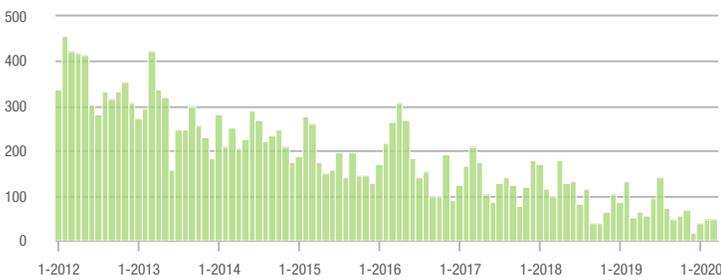


## Monroe, NC

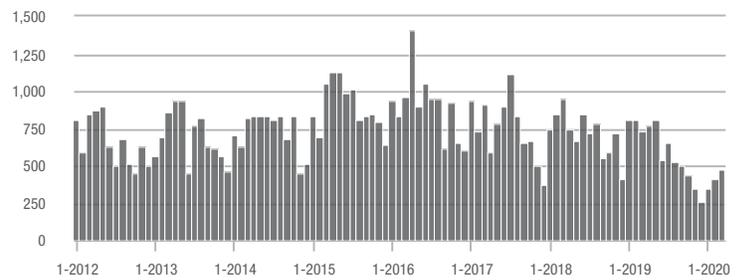
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	48	- 9.4%	+ 4.3%	2.6	0.0%	+ 0.8%	24	- 31.4%	- 20.0%
\$100,001 to \$200,000	477	- 34.6%	+ 14.9%	8.9	- 9.2%	+ 8.5%	61	- 26.5%	+ 3.4%
\$200,001 to \$300,000	867	- 9.4%	+ 1.2%	9.0	+ 16.9%	- 10.6%	107	- 23.6%	+ 10.3%
\$300,001 and Above	342	+ 23.0%	+ 4.6%	5.0	+ 31.6%	- 13.5%	83	- 3.5%	+ 10.7%
<b>Total</b>	<b>1,734</b>	<b>- 14.0%</b>	<b>+ 5.4%</b>	<b>7.4</b>	<b>+ 5.7%</b>	<b>- 5.9%</b>	<b>275</b>	<b>- 20.1%</b>	<b>+ 5.4%</b>

### Showings

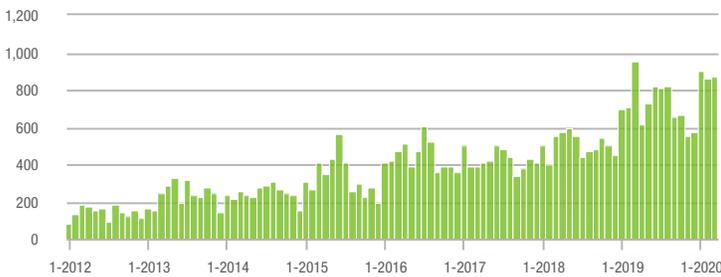
\$100,000 and Below



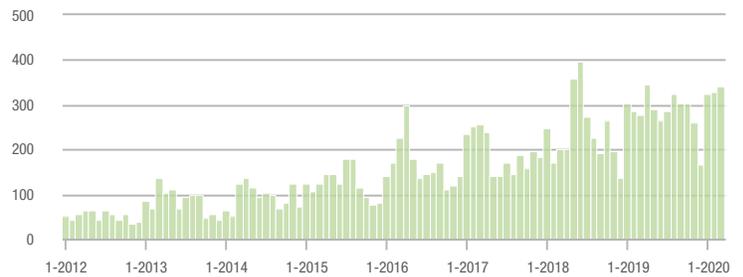
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



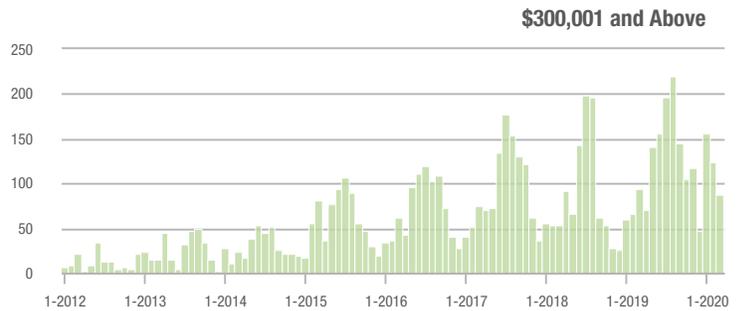
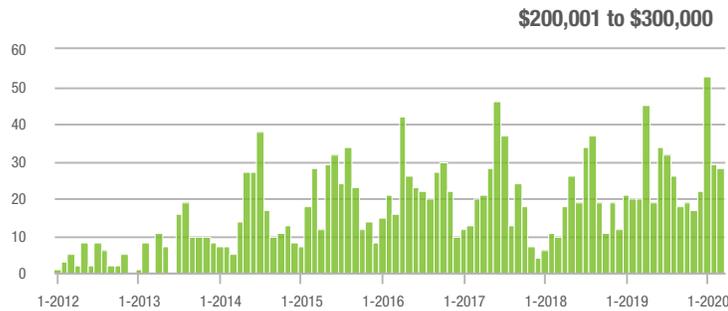
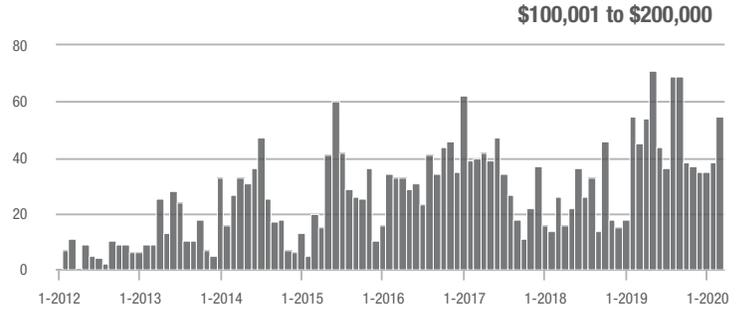
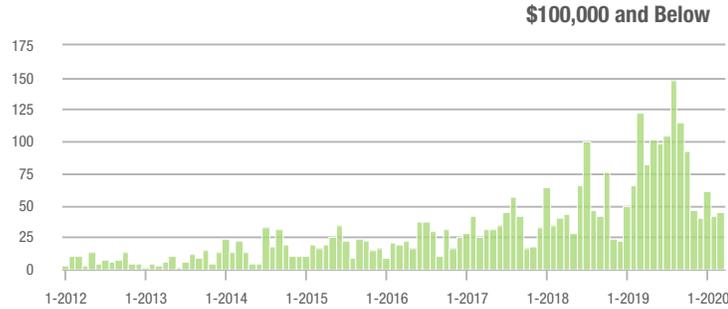
### Buyer Interest (Showings/Listings)



## Montgomery County, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	45	- 63.4%	+ 7.1%	0.8	- 61.9%	+ 5.2%	90	- 15.1%	- 10.0%
\$100,001 to \$200,000	55	+ 22.2%	+ 44.7%	1.8	+ 20.0%	+ 106.8%	42	- 16.0%	- 10.6%
\$200,001 to \$300,000	28	+ 40.0%	- 3.4%	1.7	- 5.6%	+ 14.3%	20	- 20.0%	- 16.7%
\$300,001 and Above	88	- 6.4%	- 29.0%	2.1	- 12.5%	- 39.8%	49	- 25.8%	- 3.9%
<b>Total</b>	<b>216</b>	<b>- 23.4%</b>	<b>- 7.3%</b>	<b>1.5</b>	<b>- 25.0%</b>	<b>- 10.3%</b>	<b>201</b>	<b>- 18.6%</b>	<b>- 9.5%</b>

### Showings



### Buyer Interest (Showings/Listings)

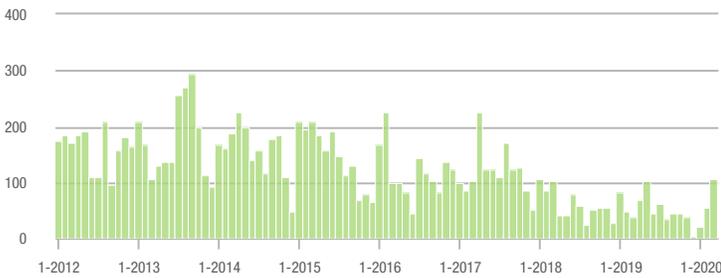


## Mooresville, NC

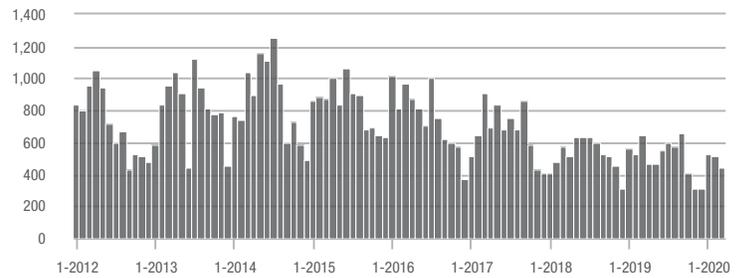
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	106	+ 186.5%	+ 92.7%	5.4	+ 116.0%	+ 116.8%	41	- 26.8%	- 10.9%
\$100,001 to \$200,000	442	- 31.0%	- 13.5%	9.4	- 10.5%	- 7.8%	56	- 28.2%	- 6.7%
\$200,001 to \$300,000	609	- 48.3%	- 27.3%	5.6	- 21.1%	- 36.9%	132	- 39.7%	+ 6.5%
\$300,001 and Above	1,608	- 41.0%	- 31.4%	4.3	- 27.1%	- 30.0%	423	- 23.6%	- 3.9%
<b>Total</b>	<b>2,765</b>	<b>- 39.6%</b>	<b>- 26.2%</b>	<b>5.1</b>	<b>- 21.5%</b>	<b>- 26.5%</b>	<b>652</b>	<b>- 28.1%</b>	<b>- 2.7%</b>

### Showings

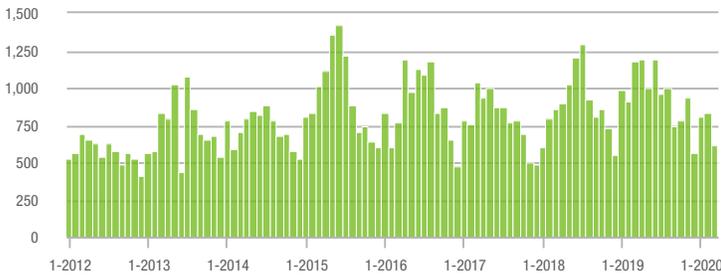
\$100,000 and Below



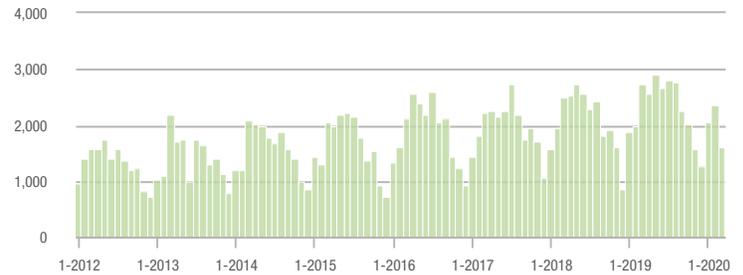
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

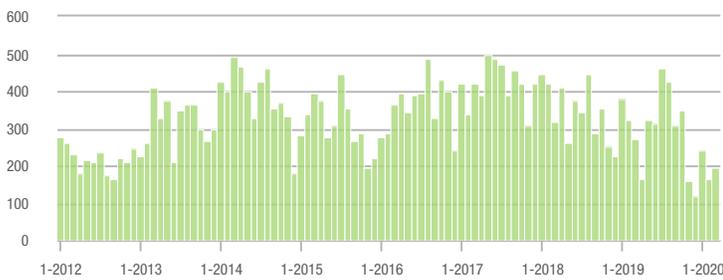


## Rock Hill, SC

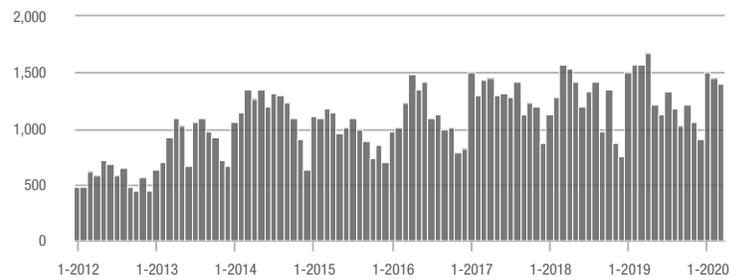
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	195	- 28.0%	+ 17.5%	6.3	+ 26.0%	+ 27.6%	53	- 38.4%	- 5.4%
\$100,001 to \$200,000	1,396	- 11.4%	- 3.5%	11.7	- 14.0%	- 8.4%	124	+ 5.1%	+ 5.1%
\$200,001 to \$300,000	1,103	+ 0.6%	- 1.4%	9.1	+ 2.2%	- 9.8%	130	- 7.8%	+ 8.3%
\$300,001 and Above	533	- 6.0%	+ 27.8%	5.1	+ 2.0%	+ 10.7%	119	- 21.7%	+ 13.3%
<b>Total</b>	<b>3,227</b>	<b>- 8.0%</b>	<b>+ 2.5%</b>	<b>8.6</b>	<b>- 1.1%</b>	<b>- 6.0%</b>	<b>426</b>	<b>- 14.3%</b>	<b>+ 6.8%</b>

### Showings

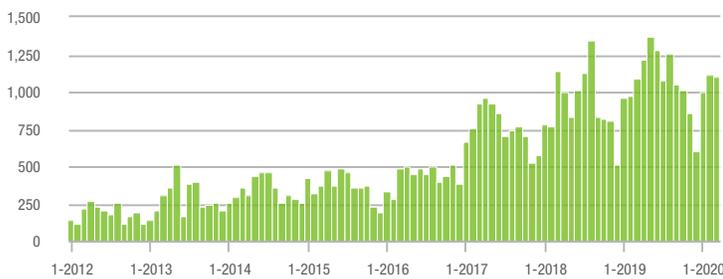
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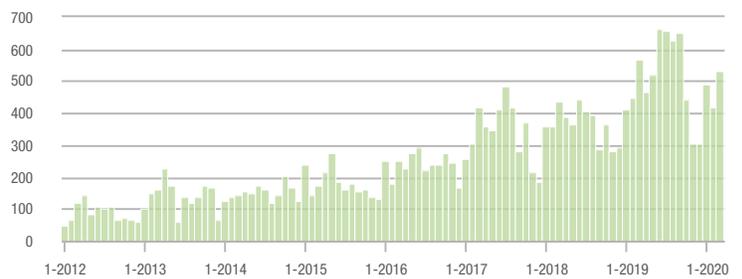
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

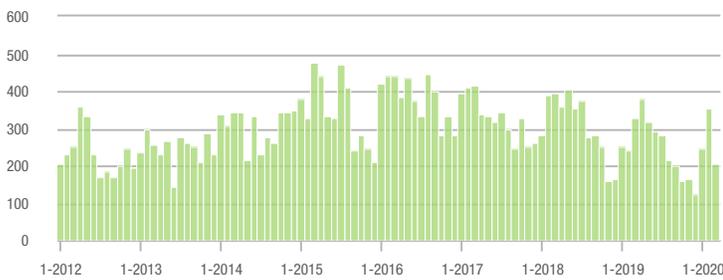


## Salisbury, NC

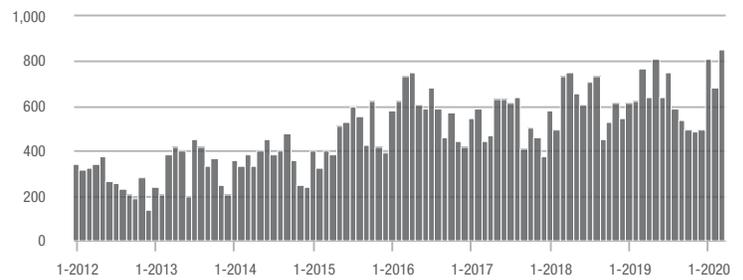
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	206	- 37.0%	- 41.6%	3.6	- 21.7%	- 34.4%	81	- 28.3%	- 4.7%
\$100,001 to \$200,000	853	+ 10.9%	+ 24.2%	7.9	+ 9.7%	+ 10.6%	121	- 2.4%	+ 11.0%
\$200,001 to \$300,000	341	- 1.4%	- 14.3%	5.1	- 7.3%	- 23.7%	75	- 5.1%	+ 10.3%
\$300,001 and Above	99	+ 17.9%	- 2.9%	2.7	+ 17.4%	- 0.7%	42	- 12.5%	- 4.5%
<b>Total</b>	<b>1,499</b>	<b>- 1.8%</b>	<b>- 2.7%</b>	<b>5.6</b>	<b>+ 1.8%</b>	<b>- 7.1%</b>	<b>319</b>	<b>- 12.4%</b>	<b>+ 4.2%</b>

### Showings

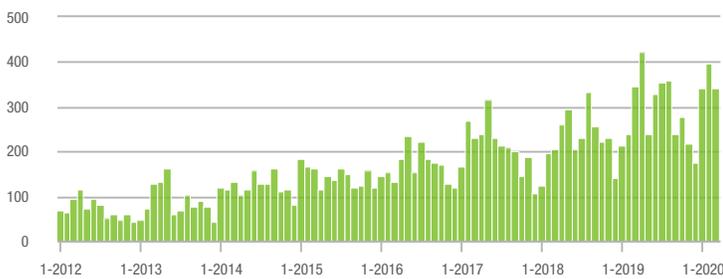
**\$100,000 and Below**



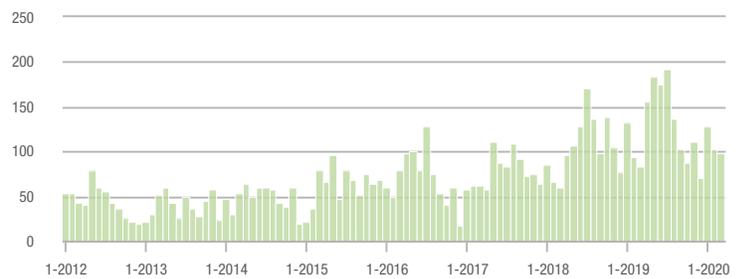
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**

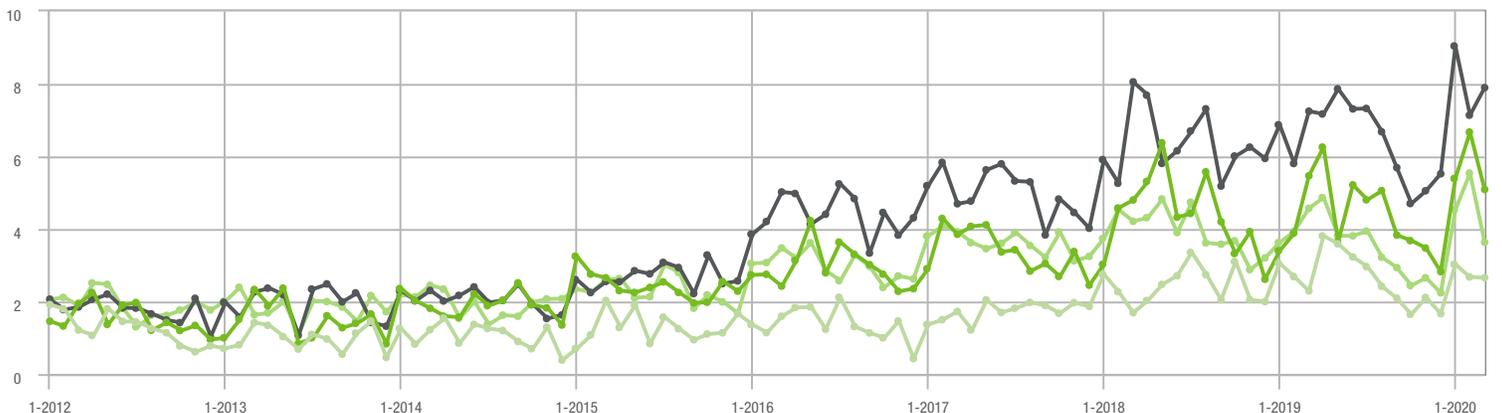


**\$300,001 and Above**



### Buyer Interest (Showings/Listings)

— \$100,000 and Below   
 — \$100,001 to \$200,000   
 — \$200,001 to \$300,000   
 — \$300,001 and Above

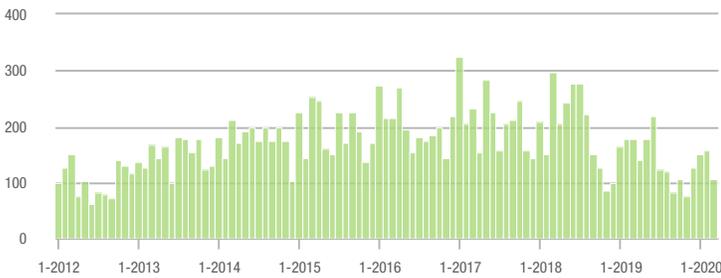


## Stanly County, NC

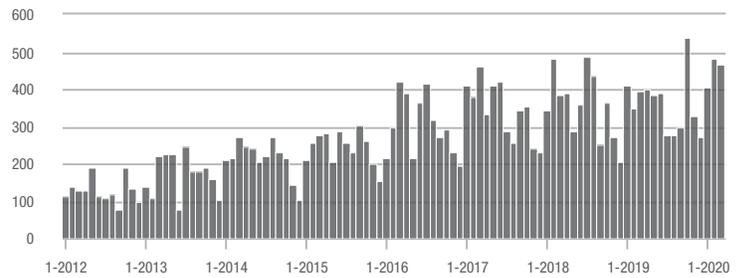
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	105	- 41.0%	- 32.7%	2.9	- 25.6%	- 33.5%	66	- 32.0%	- 5.7%
\$100,001 to \$200,000	467	+ 18.5%	- 3.1%	5.9	+ 13.5%	- 17.9%	86	- 6.5%	+ 14.7%
\$200,001 to \$300,000	141	- 8.4%	- 29.9%	3.4	0.0%	- 16.9%	54	- 26.0%	- 20.6%
\$300,001 and Above	169	- 15.1%	+ 10.5%	3.2	- 11.1%	- 1.5%	61	- 20.8%	+ 8.9%
<b>Total</b>	<b>882</b>	<b>- 4.6%</b>	<b>- 11.1%</b>	<b>4.3</b>	<b>+ 2.4%</b>	<b>- 15.2%</b>	<b>267</b>	<b>- 21.2%</b>	<b>- 0.7%</b>

### Showings

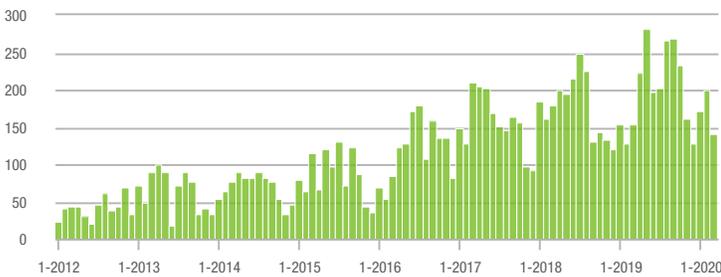
\$100,000 and Below



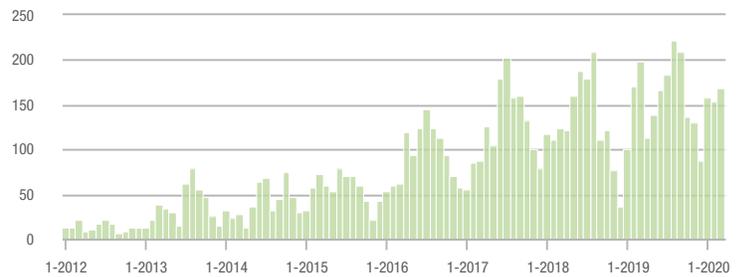
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

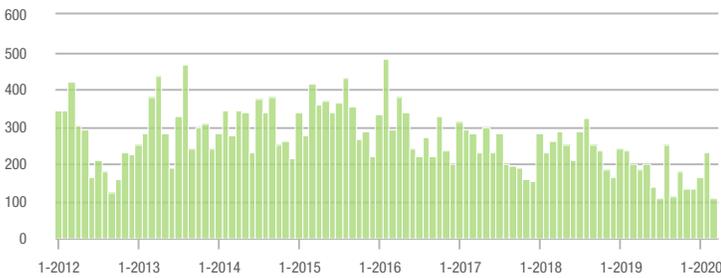


## Statesville, NC

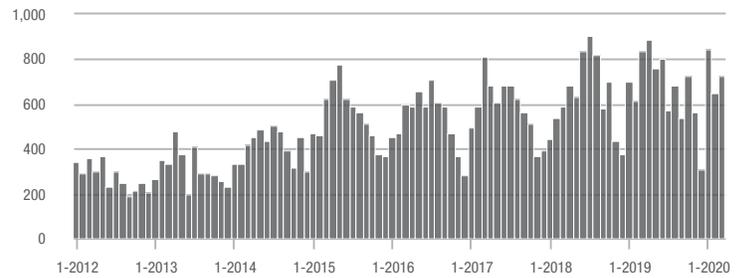
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	109	- 44.9%	- 53.2%	3.0	- 9.1%	- 42.5%	75	- 32.4%	- 12.8%
\$100,001 to \$200,000	728	- 13.1%	+ 11.5%	8.5	+ 10.4%	+ 17.8%	95	- 33.6%	- 4.0%
\$200,001 to \$300,000	266	- 20.8%	- 12.8%	4.0	- 27.3%	- 8.5%	78	- 10.3%	- 4.9%
\$300,001 and Above	106	- 10.9%	- 48.8%	2.2	- 8.3%	- 54.6%	56	- 22.2%	+ 5.7%
<b>Total</b>	<b>1,209</b>	<b>- 18.9%</b>	<b>- 13.5%</b>	<b>5.2</b>	<b>- 3.7%</b>	<b>- 9.2%</b>	<b>304</b>	<b>- 26.4%</b>	<b>- 5.0%</b>

### Showings

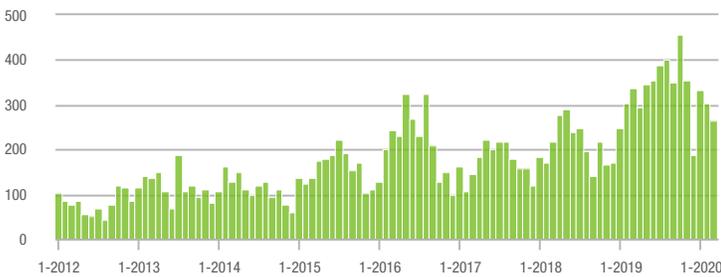
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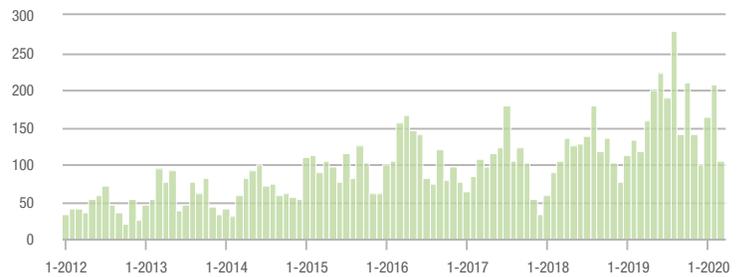
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

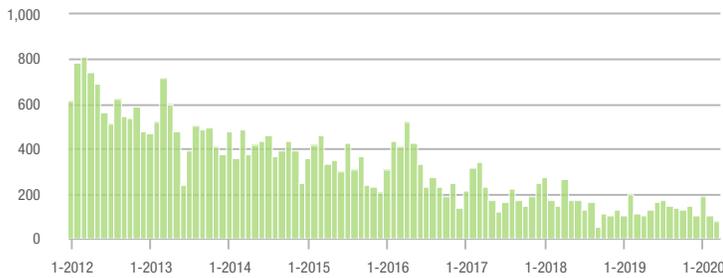


## Union County, NC

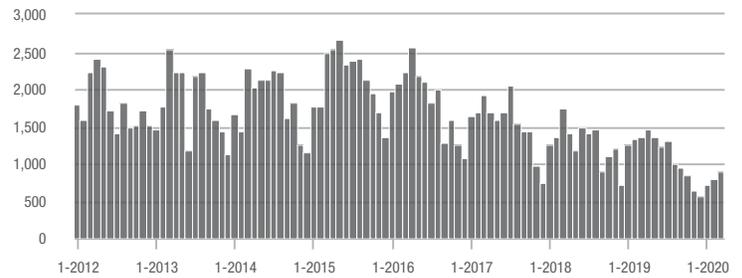
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	75	- 33.0%	- 27.9%	1.6	- 15.8%	- 25.6%	71	- 26.8%	- 22.0%
\$100,001 to \$200,000	897	- 33.4%	+ 11.3%	7.6	- 18.3%	- 9.9%	158	- 22.5%	+ 14.5%
\$200,001 to \$300,000	2,157	- 10.1%	+ 0.7%	8.8	+ 4.8%	- 13.0%	269	- 21.3%	+ 11.2%
\$300,001 and Above	3,708	- 23.3%	- 8.8%	6.9	- 9.2%	- 20.9%	624	- 20.8%	+ 9.5%
<b>Total</b>	<b>6,837</b>	<b>- 21.3%</b>	<b>- 3.9%</b>	<b>7.2</b>	<b>- 7.7%</b>	<b>- 16.6%</b>	<b>1,122</b>	<b>- 21.6%</b>	<b>+ 7.8%</b>

### Showings

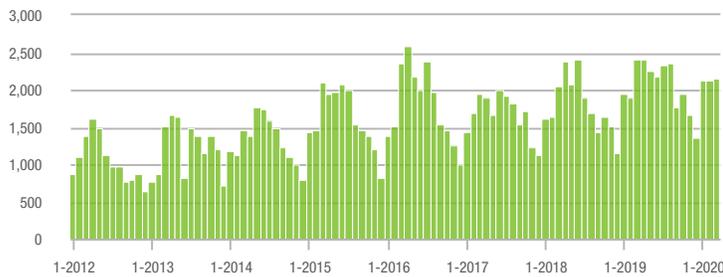
**\$100,000 and Below**



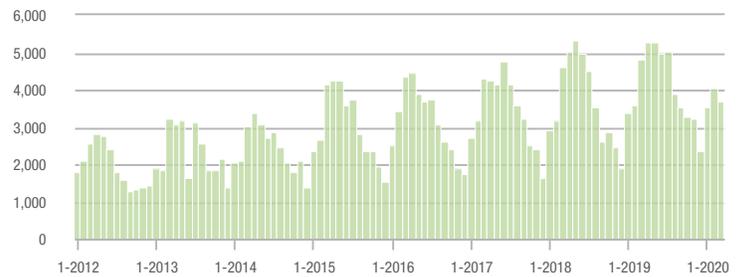
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**



**\$300,001 and Above**



### Buyer Interest (Showings/Listings)

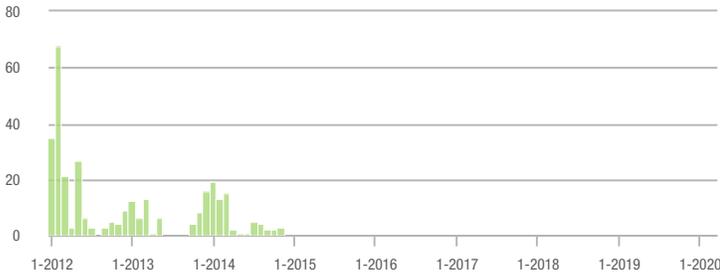


## Uptown Charlotte

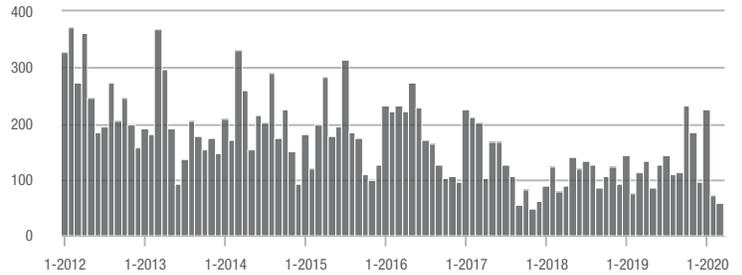
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	0.0%	0.0%	0.0	0.0%	0.0%	0	0.0%	0.0%
\$100,001 to \$200,000	57	- 49.6%	- 20.8%	9.5	- 7.8%	- 7.6%	6	- 45.5%	- 14.3%
\$200,001 to \$300,000	212	- 43.2%	- 40.4%	7.9	- 13.2%	- 42.7%	27	- 34.1%	+ 3.8%
\$300,001 and Above	298	- 49.3%	- 43.9%	4.9	- 41.7%	- 47.9%	64	- 14.7%	+ 8.5%
<b>Total</b>	<b>567</b>	<b>- 47.2%</b>	<b>- 40.9%</b>	<b>6.1</b>	<b>- 30.7%</b>	<b>- 43.6%</b>	<b>97</b>	<b>- 23.6%</b>	<b>+ 5.4%</b>

### Showings

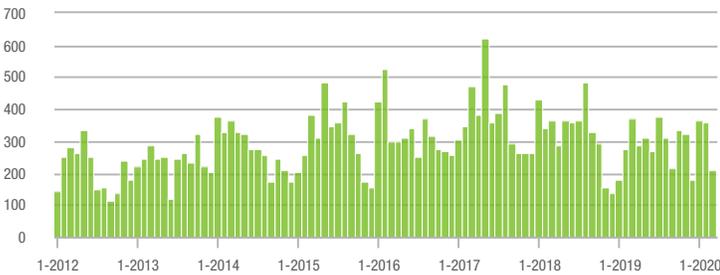
\$100,000 and Below



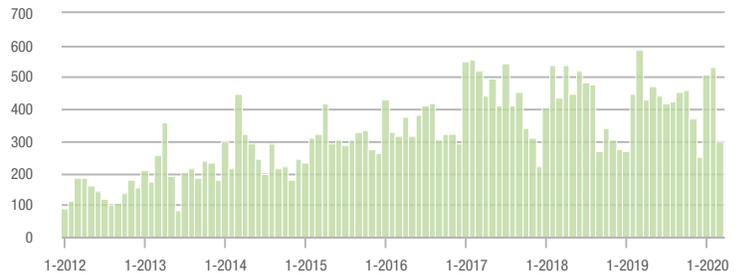
\$100,001 to \$200,000



\$200,001 to \$300,000

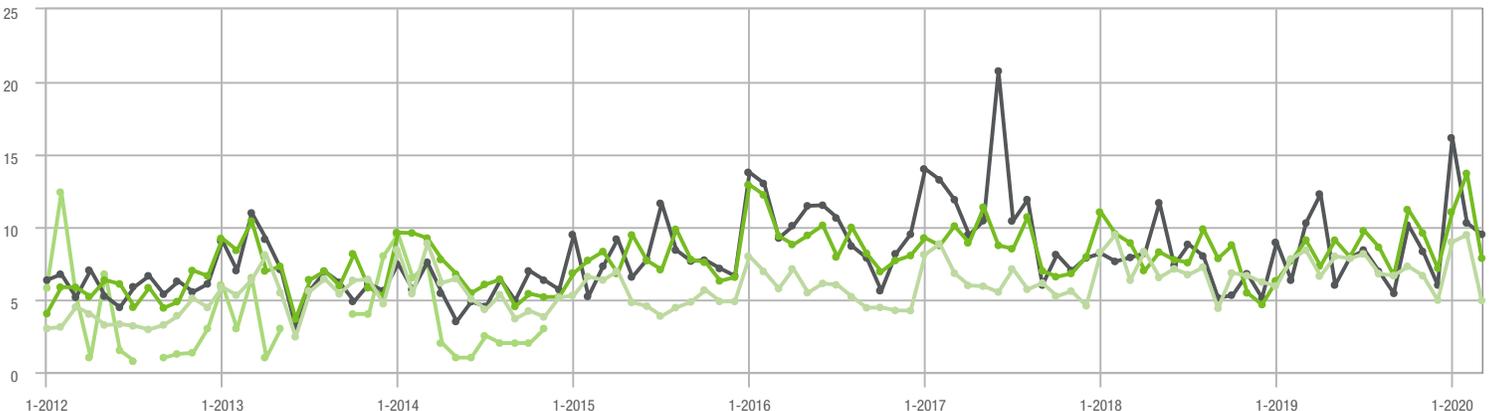


\$300,001 and Above



### Buyer Interest (Showings/Listings)

— \$100,000 and Below    
 — \$100,001 to \$200,000    
 — \$200,001 to \$300,000    
 — \$300,001 and Above

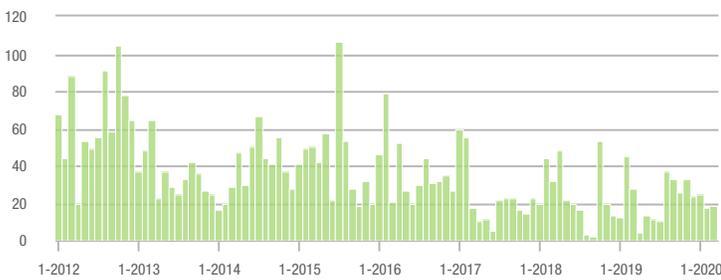


## Waxhaw, NC

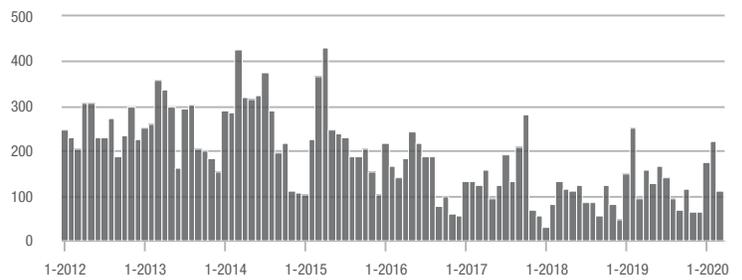
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	18	- 35.7%	+ 5.9%	1.2	- 33.3%	+ 10.8%	29	- 9.4%	- 17.1%
\$100,001 to \$200,000	110	+ 14.6%	- 50.5%	5.3	+ 6.0%	- 52.2%	35	- 25.5%	- 5.4%
\$200,001 to \$300,000	230	- 32.9%	- 17.6%	6.4	- 16.9%	- 19.8%	45	- 39.2%	- 4.3%
\$300,001 and Above	1,836	- 24.8%	- 7.1%	7.2	- 12.2%	- 22.9%	283	- 23.9%	+ 16.5%
<b>Total</b>	<b>2,194</b>	<b>- 24.6%</b>	<b>- 12.0%</b>	<b>6.8</b>	<b>- 11.7%</b>	<b>- 23.2%</b>	<b>392</b>	<b>- 25.3%</b>	<b>+ 8.3%</b>

### Showings

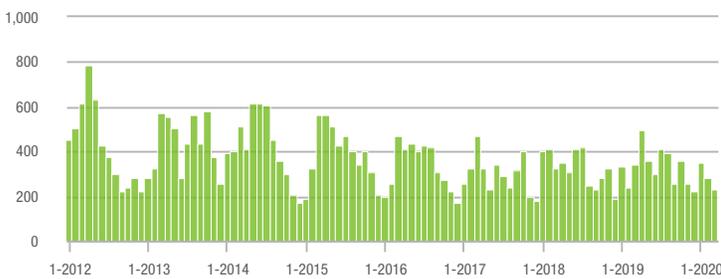
\$100,000 and Below



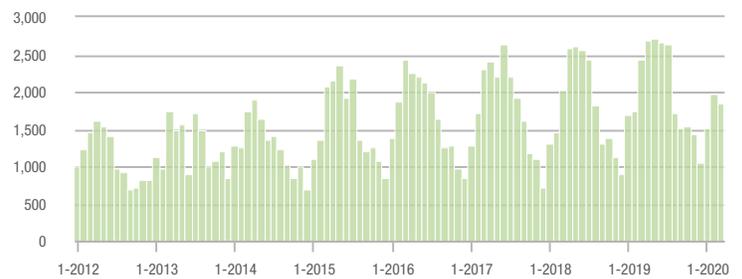
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

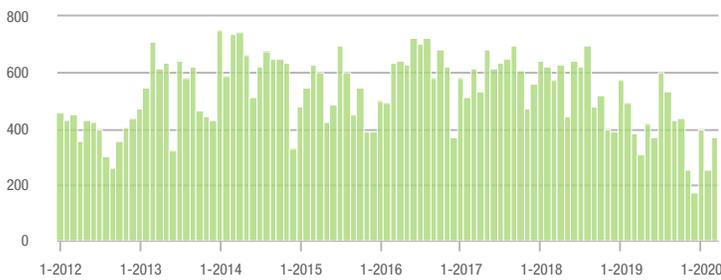


## York County, SC

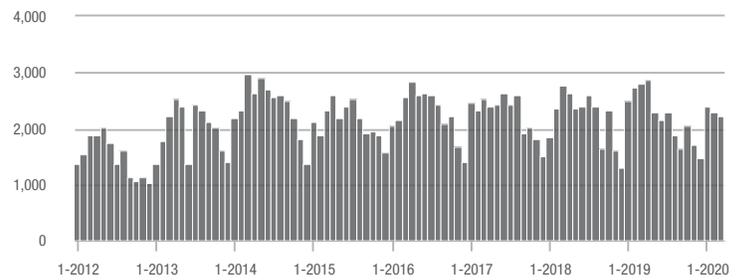
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change	March 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	370	- 4.1%	+ 48.0%	6.0	+ 42.9%	+ 63.1%	106	- 41.8%	- 7.0%
\$100,001 to \$200,000	2,235	- 20.3%	- 3.0%	10.0	- 14.5%	- 9.2%	247	- 9.2%	+ 4.2%
\$200,001 to \$300,000	2,521	- 5.1%	- 11.3%	8.3	+ 10.7%	- 11.2%	339	- 22.2%	- 1.7%
\$300,001 and Above	3,198	- 19.7%	- 11.5%	5.6	- 18.8%	- 17.8%	635	- 13.4%	+ 5.1%
<b>Total</b>	<b>8,324</b>	<b>- 15.3%</b>	<b>- 7.6%</b>	<b>7.2</b>	<b>- 7.7%</b>	<b>- 11.8%</b>	<b>1,327</b>	<b>- 18.2%</b>	<b>+ 2.1%</b>

### Showings

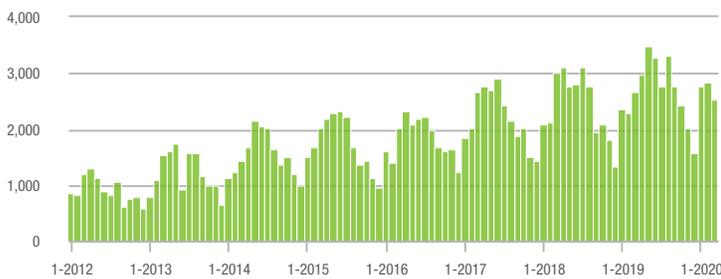
\$100,000 and Below



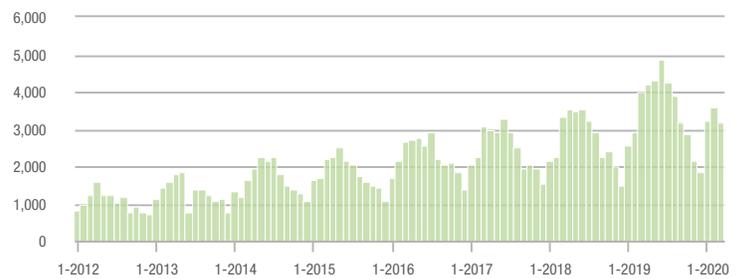
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

