



Charlotte Region Showings Report for February 2020

ANALYTIC AND TREND DATA FOR THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION



Showing Statistics

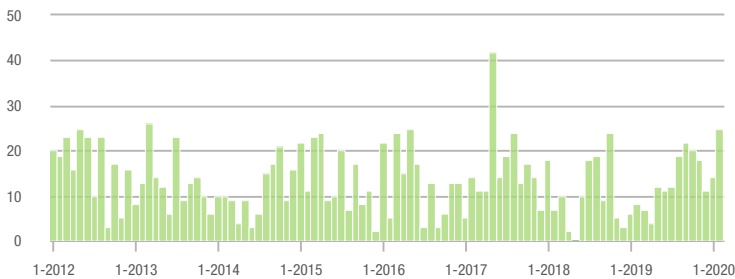
MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Alexander County, NC	63	3.9	29
Anson County, NC	125	2.7	65
Cabarrus County, NC	5,913	9.1	755
Charlotte MSA	75,563	9.6	9,154
City of Charlotte, NC	33,015	12.1	2,964
Concord, NC	3,131	8.9	402
Davidson, NC	1,089	8.0	159
Denver, NC	882	4.5	244
Fort Mill, SC	2,896	10.1	315
Gaston County, NC	5,221	8.2	797
Gastonia, NC	2,589	9.0	323
Huntersville, NC	3,023	10.3	343
Iredell County, NC	5,508	6.6	1,090
Kannapolis, NC	1,410	9.3	167
Lake Norman	4,641	6.6	911
Lake Wylie	2,434	6.5	490
Lancaster County, SC	2,714	6.7	482
Lincoln County, NC	1,957	5.6	448
Lincolnton, NC	710	7.4	118
Matthews, NC	2,506	12.3	221
Mecklenburg County, NC	40,656	11.6	3,849
Monroe, NC	1,645	8.2	242
Montgomery County, NC	233	1.8	206
Mooresville, NC	3,747	7.1	646
Rock Hill, SC	3,148	9.4	382
Salisbury, NC	1,540	6.4	286
Stanly County, NC	992	5.1	260
Statesville, NC	1,398	5.8	311
Union County, NC	7,115	9.0	975
Uptown Charlotte	959	11.1	89
Waxhaw, NC	2,494	9.2	338
York County, SC	9,010	8.5	1,234

Alexander County, NC

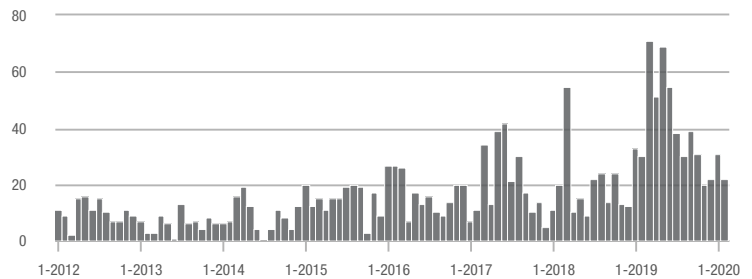
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	25	+ 212.5%	+ 78.6%	4.2	+ 180.0%	+ 160.4%	13	- 18.8%	0.0%
\$100,001 to \$200,000	22	- 26.7%	- 29.0%	3.5	- 16.7%	- 27.1%	10	- 16.7%	- 9.1%
\$200,001 to \$300,000	10	+ 100.0%	+ 11.1%	10.0	+ 150.0%	+ 344.4%	2	- 71.4%	- 66.7%
\$300,001 and Above	6	- 68.4%	- 71.4%	2.0	- 58.3%	- 61.9%	4	- 33.3%	- 33.3%
Total	63	+ 1.6%	- 16.0%	3.9	+ 8.3%	+ 14.1%	29	- 29.3%	- 19.4%

Showings

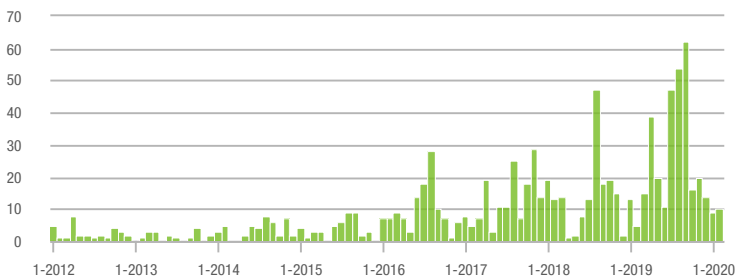
\$100,000 and Below



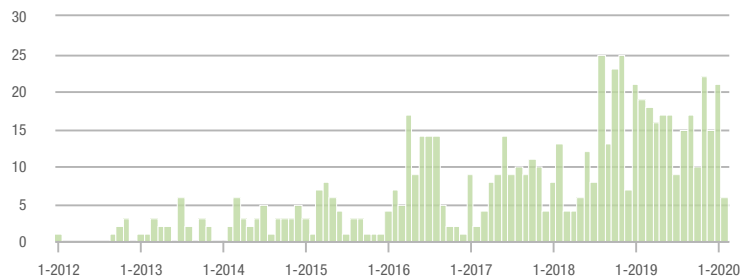
\$100,001 to \$200,000



\$200,001 to \$300,000

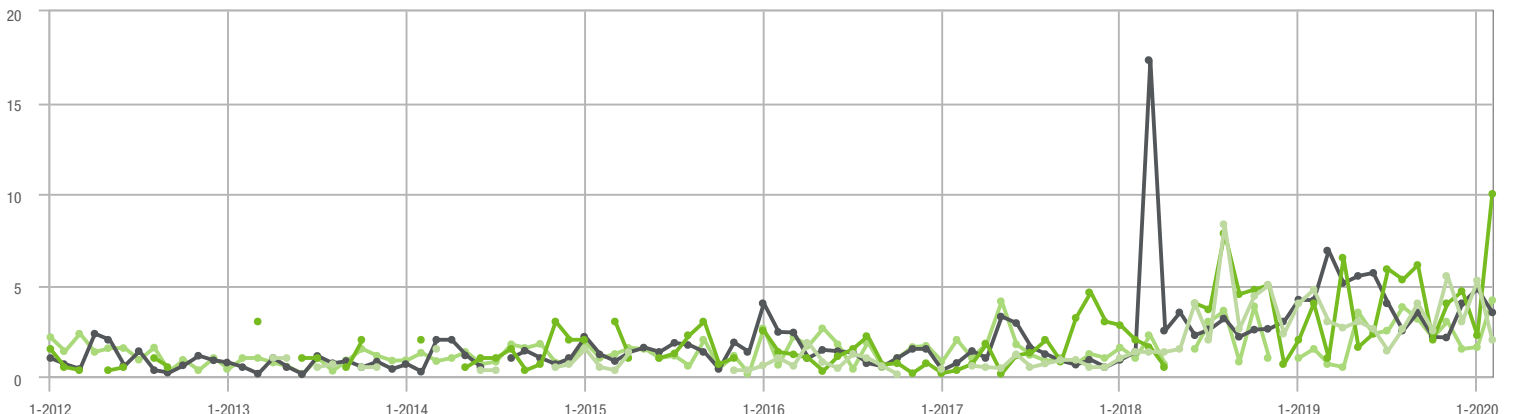


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

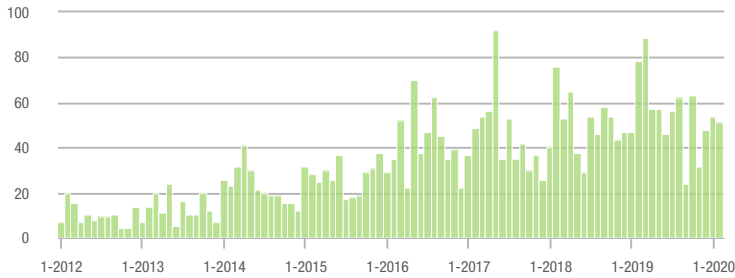


Anson County, NC

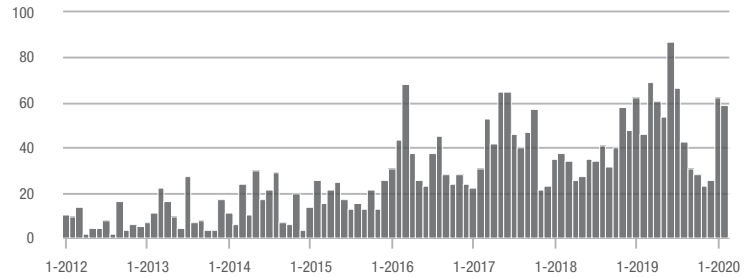
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	51	- 35.4%	- 5.6%	1.6	- 54.3%	- 28.9%	37	- 33.9%	- 7.5%
\$100,001 to \$200,000	59	+ 28.3%	- 4.8%	3.6	+ 63.6%	+ 3.4%	19	- 36.7%	- 20.8%
\$200,001 to \$300,000	15	+ 50.0%	- 55.9%	6.0	+ 233.3%	- 45.5%	6	- 50.0%	- 14.3%
\$300,001 and Above	0	- 100.0%	- 100.0%	0.0	- 100.0%	0.0%	3	- 66.7%	- 25.0%
Total	125	- 8.8%	- 17.2%	2.7	0.0%	- 23.5%	65	- 39.3%	- 13.3%

Showings

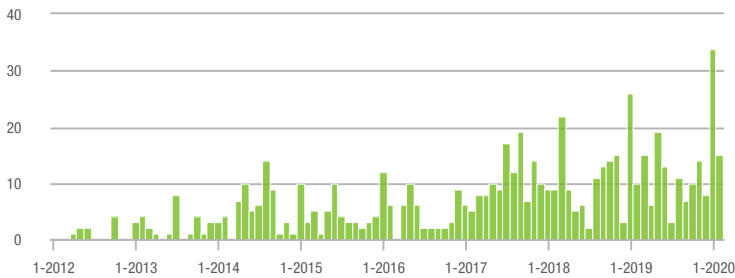
\$100,000 and Below



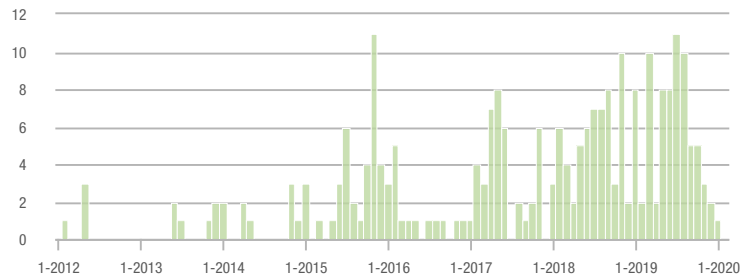
\$100,001 to \$200,000



\$200,001 to \$300,000

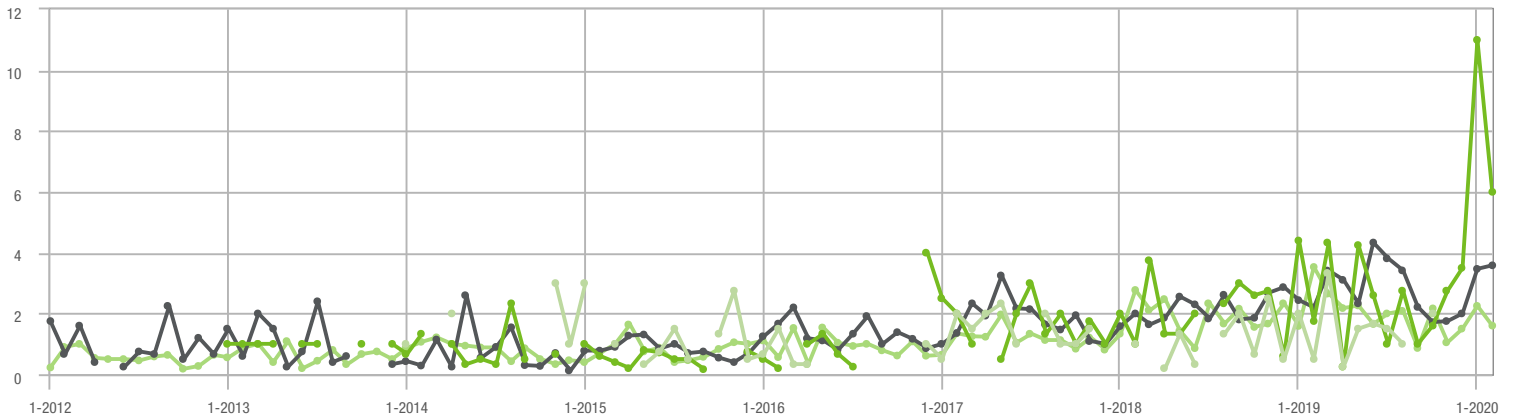


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

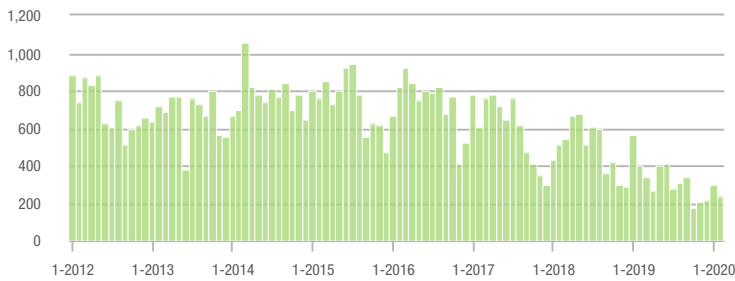


Cabarrus County, NC

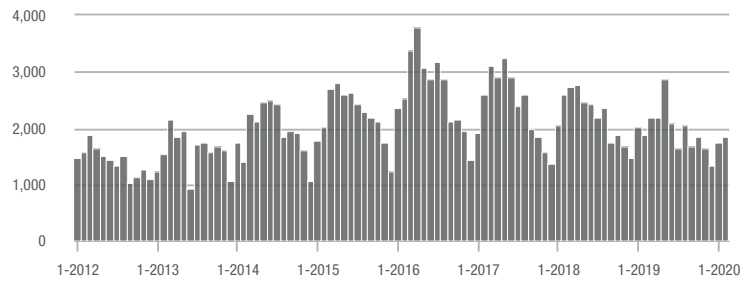
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	240	- 40.4%	- 18.6%	5.5	- 11.3%	- 1.0%	68	- 35.8%	- 16.0%
\$100,001 to \$200,000	1,840	- 1.3%	+ 5.0%	11.6	+ 19.6%	+ 18.1%	173	- 23.5%	- 13.1%
\$200,001 to \$300,000	1,797	+ 9.8%	- 8.5%	9.7	+ 29.3%	- 4.2%	201	- 19.9%	- 11.5%
\$300,001 and Above	2,036	+ 42.7%	+ 5.9%	7.6	+ 61.7%	+ 9.2%	313	- 24.2%	- 6.3%
Total	5,913	+ 10.9%	- 0.4%	9.1	+ 31.9%	+ 6.7%	755	- 24.2%	- 10.2%

Showings

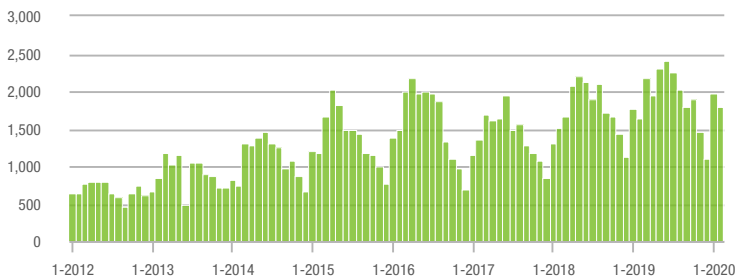
\$100,000 and Below



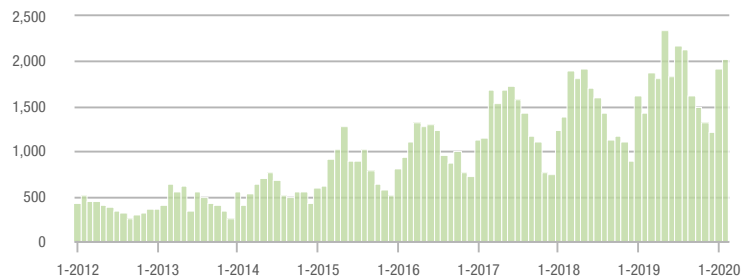
\$100,001 to \$200,000



\$200,001 to \$300,000

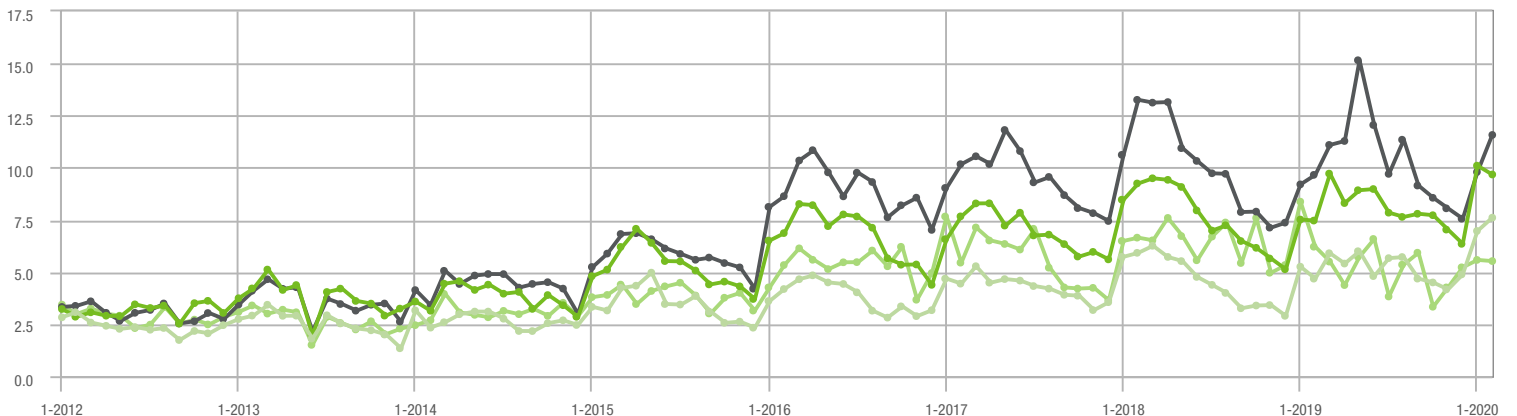


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

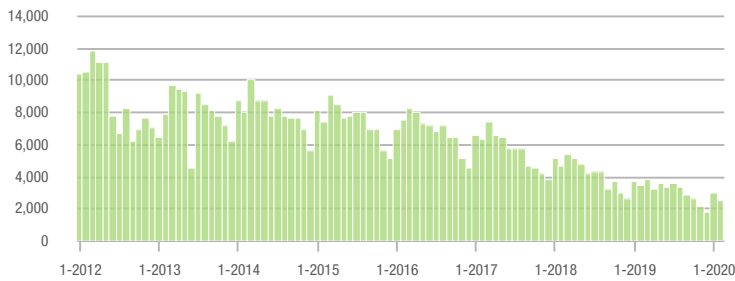


Charlotte MSA

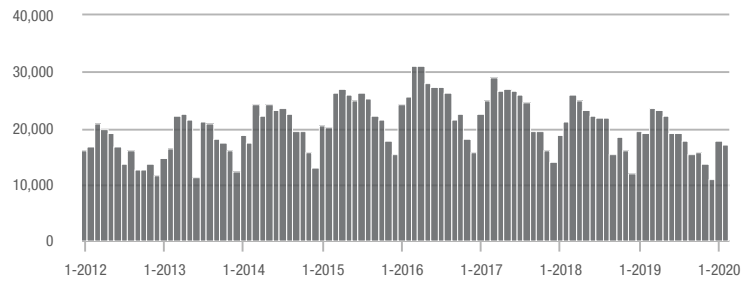
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	2,527	- 28.4%	- 14.8%	5.2	- 1.9%	- 7.9%	812	- 36.5%	- 12.1%
\$100,001 to \$200,000	16,929	- 11.9%	- 4.1%	11.0	+ 10.0%	+ 2.8%	1,717	- 22.7%	- 7.9%
\$200,001 to \$300,000	23,300	+ 27.7%	+ 3.1%	11.2	+ 45.5%	+ 9.9%	2,276	- 17.8%	- 7.9%
\$300,001 and Above	32,807	+ 23.7%	+ 8.5%	8.6	+ 36.5%	+ 10.4%	4,349	- 16.2%	- 4.5%
Total	75,563	+ 11.9%	+ 2.9%	9.6	+ 29.7%	+ 7.5%	9,154	- 20.1%	- 6.7%

Showings

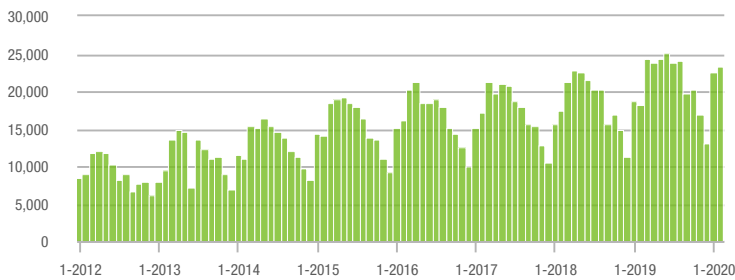
\$100,000 and Below



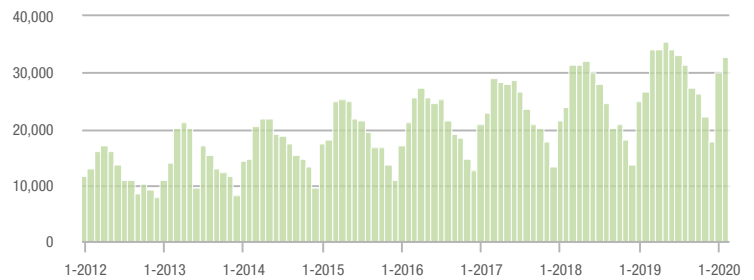
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

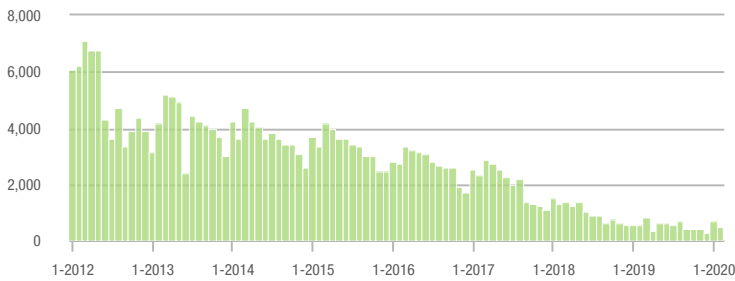


City of Charlotte, NC

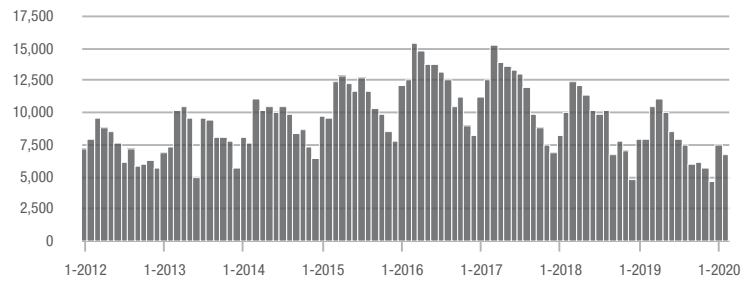
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	449	- 21.5%	- 36.0%	7.8	- 2.5%	- 28.6%	83	- 30.8%	- 15.3%
\$100,001 to \$200,000	6,684	- 15.6%	- 10.1%	14.5	+ 20.8%	+ 1.1%	477	- 31.5%	- 11.7%
\$200,001 to \$300,000	10,522	+ 37.3%	+ 8.0%	13.9	+ 63.5%	+ 15.7%	804	- 19.8%	- 7.7%
\$300,001 and Above	15,360	+ 21.8%	+ 7.4%	10.5	+ 38.2%	+ 6.7%	1,600	- 16.1%	- 2.1%
Total	33,015	+ 14.8%	+ 2.6%	12.1	+ 37.5%	+ 6.7%	2,964	- 20.4%	- 5.7%

Showings

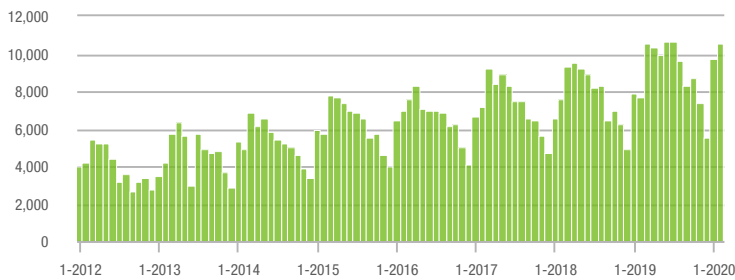
\$100,000 and Below



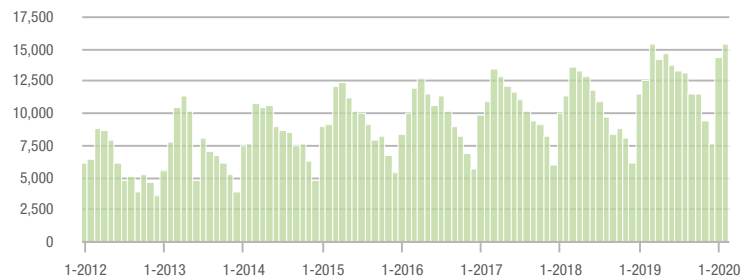
\$100,001 to \$200,000



\$200,001 to \$300,000

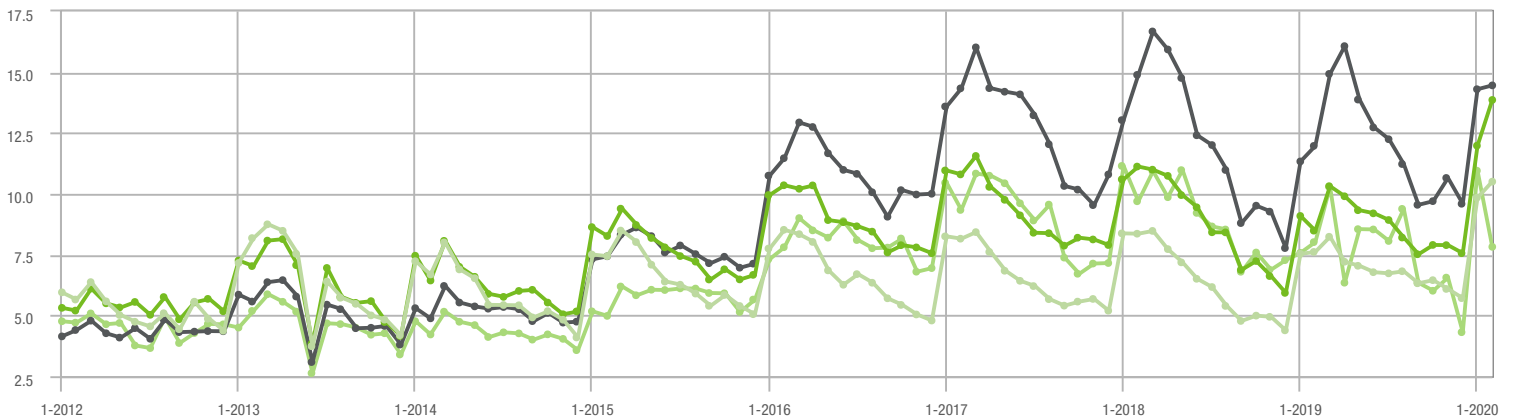


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

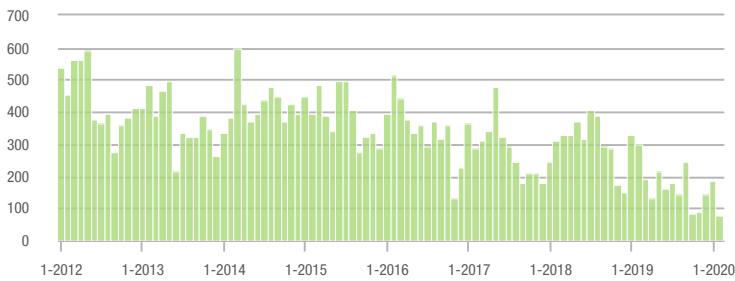


Concord, NC

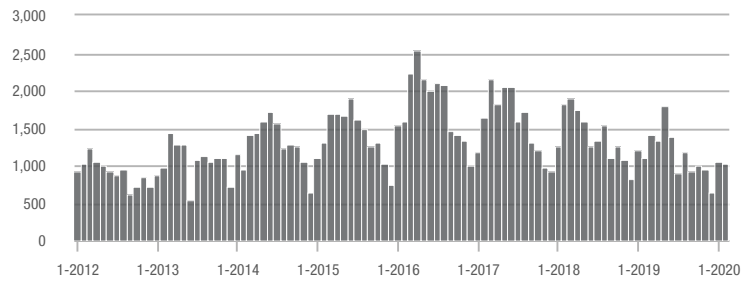
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	77	- 74.5%	- 57.9%	4.1	- 58.2%	- 42.6%	31	- 38.0%	- 24.4%
\$100,001 to \$200,000	1,024	- 7.6%	- 3.8%	12.5	+ 22.5%	+ 21.8%	85	- 28.6%	- 22.0%
\$200,001 to \$300,000	1,141	+ 17.8%	- 15.5%	10.2	+ 34.2%	- 7.7%	120	- 15.5%	- 16.1%
\$300,001 and Above	889	+ 15.9%	- 4.0%	6.2	+ 37.8%	+ 10.5%	166	- 29.4%	- 13.1%
Total	3,131	- 0.5%	- 11.1%	8.9	+ 21.9%	+ 3.9%	402	- 26.4%	- 16.9%

Showings

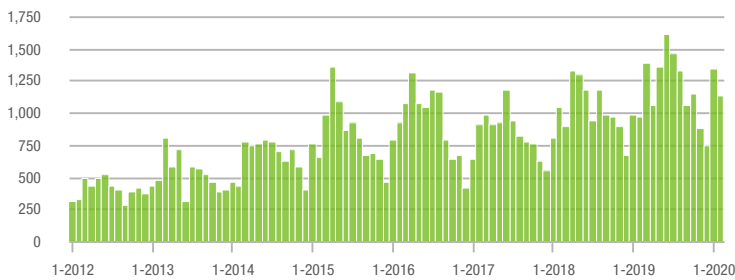
\$100,000 and Below



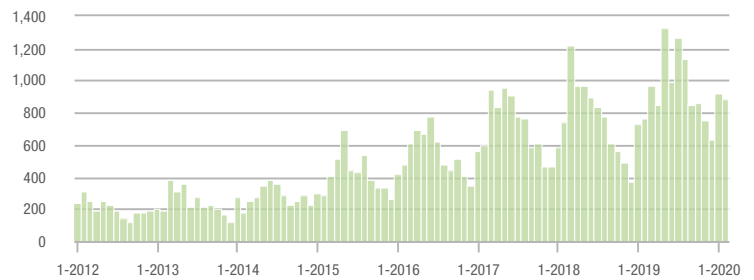
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

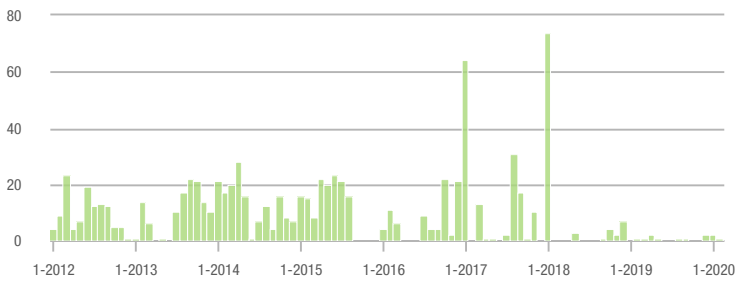


Davidson, NC

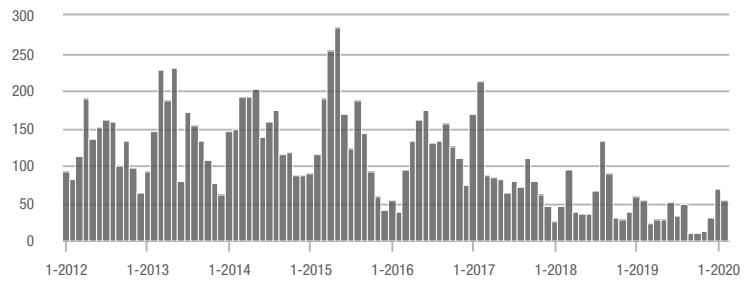
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1	0.0%	- 50.0%	0.3	—	- 33.3%	4	+ 100.0%	+ 33.3%
\$100,001 to \$200,000	54	- 1.8%	- 20.6%	5.7	+ 5.6%	- 2.6%	10	- 33.3%	- 23.1%
\$200,001 to \$300,000	158	+ 12.9%	- 43.4%	9.3	+ 69.1%	- 9.7%	19	- 36.7%	- 36.7%
\$300,001 and Above	876	+ 34.8%	- 16.1%	8.2	+ 34.4%	- 2.2%	126	- 7.4%	- 14.3%
Total	1,089	+ 28.7%	- 21.8%	8.0	+ 35.6%	- 5.4%	159	- 13.1%	- 17.6%

Showings

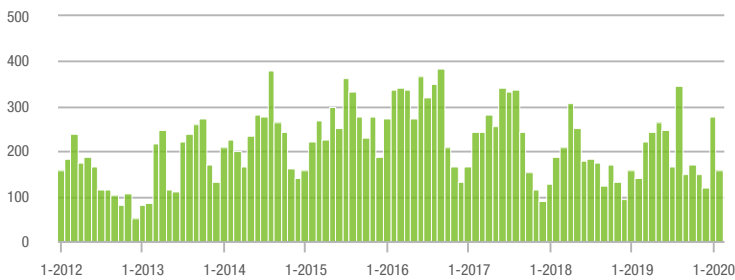
\$100,000 and Below



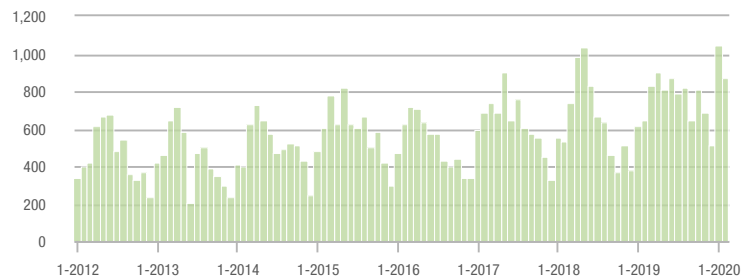
\$100,001 to \$200,000



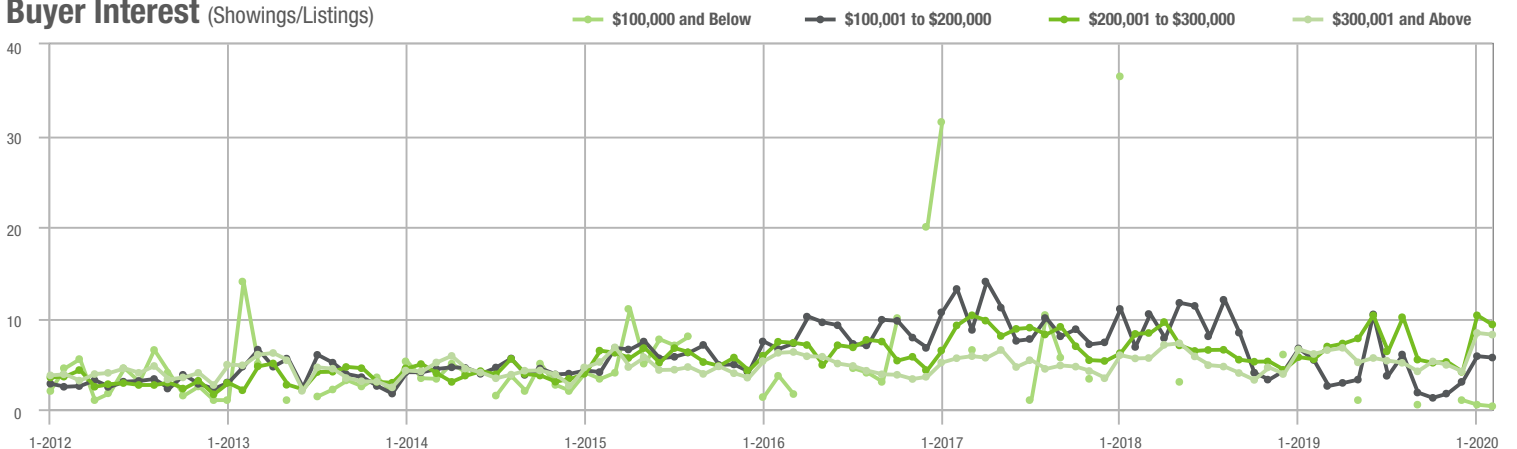
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

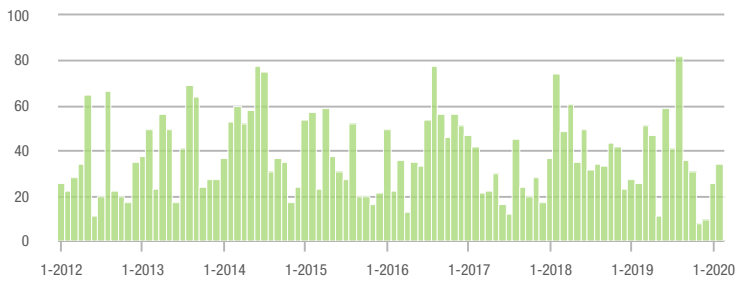


Denver, NC

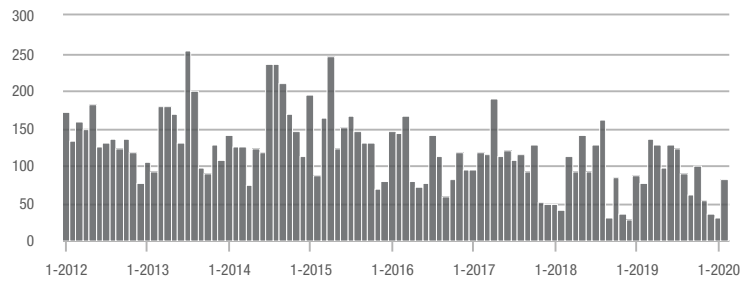
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	34	+ 30.8%	+ 30.8%	1.3	+ 18.2%	+ 37.5%	40	- 21.6%	- 11.1%
\$100,001 to \$200,000	83	+ 6.4%	+ 159.4%	5.4	+ 22.7%	+ 98.0%	19	- 24.0%	+ 18.8%
\$200,001 to \$300,000	207	+ 21.1%	- 14.8%	6.2	+ 40.9%	- 4.4%	39	- 11.4%	- 15.2%
\$300,001 and Above	558	- 9.6%	- 16.7%	4.6	+ 4.5%	- 14.0%	146	- 23.2%	- 6.4%
Total	882	- 1.1%	- 9.2%	4.5	+ 9.8%	- 6.4%	244	- 21.3%	- 7.2%

Showings

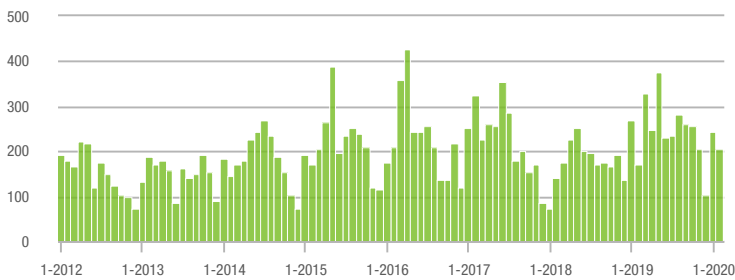
\$100,000 and Below



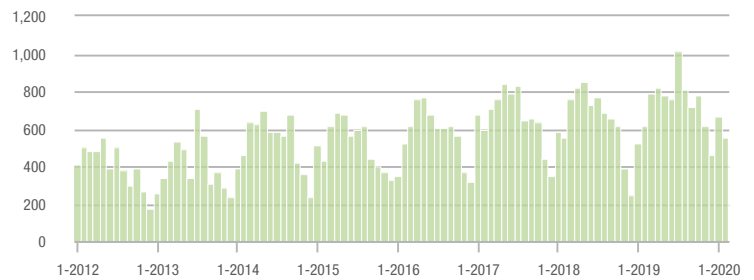
\$100,001 to \$200,000



\$200,001 to \$300,000

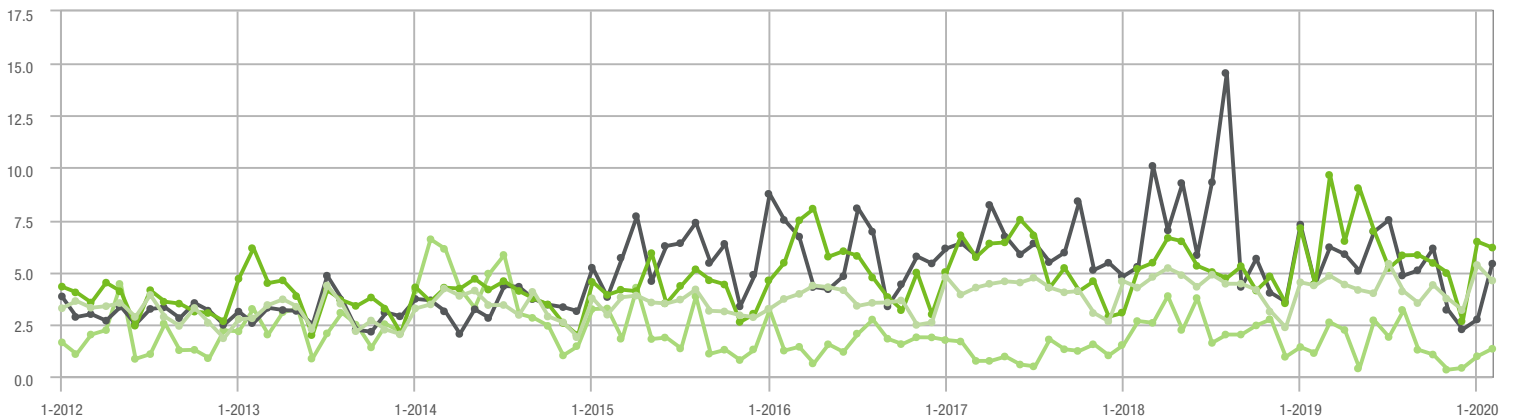


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

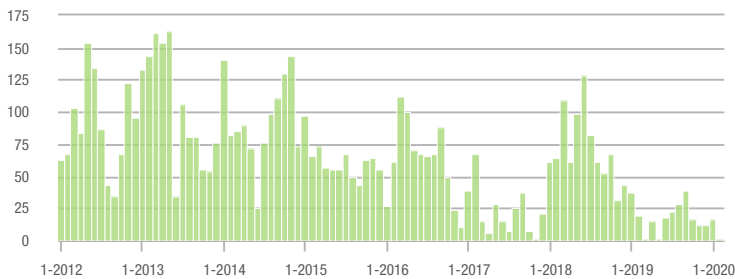


Fort Mill, SC

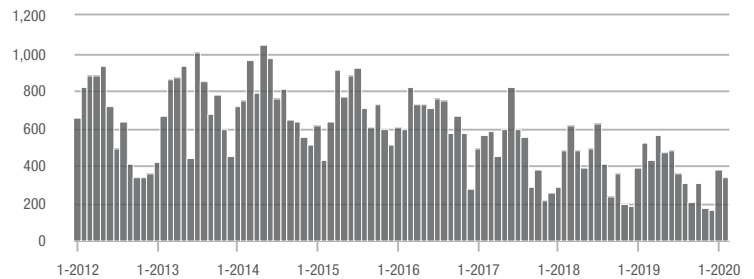
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1	- 95.0%	- 93.8%	0.3	- 94.0%	- 91.1%	4	- 33.3%	- 20.0%
\$100,001 to \$200,000	339	- 34.6%	- 11.0%	11.7	- 29.9%	+ 11.6%	34	- 19.0%	- 19.0%
\$200,001 to \$300,000	895	+ 32.6%	- 1.0%	13.2	+ 41.9%	- 0.2%	69	- 22.5%	- 5.5%
\$300,001 and Above	1,661	+ 43.6%	+ 14.5%	8.9	+ 34.8%	+ 10.6%	208	- 7.1%	+ 0.5%
Total	2,896	+ 22.2%	+ 5.2%	10.1	+ 18.8%	+ 6.0%	315	- 12.7%	- 3.7%

Showings

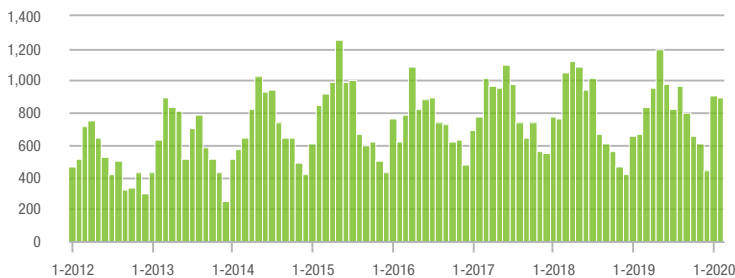
\$100,000 and Below



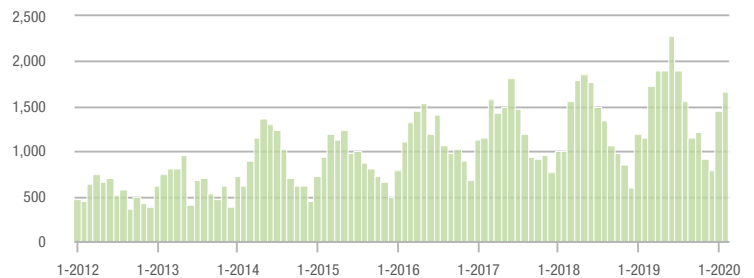
\$100,001 to \$200,000



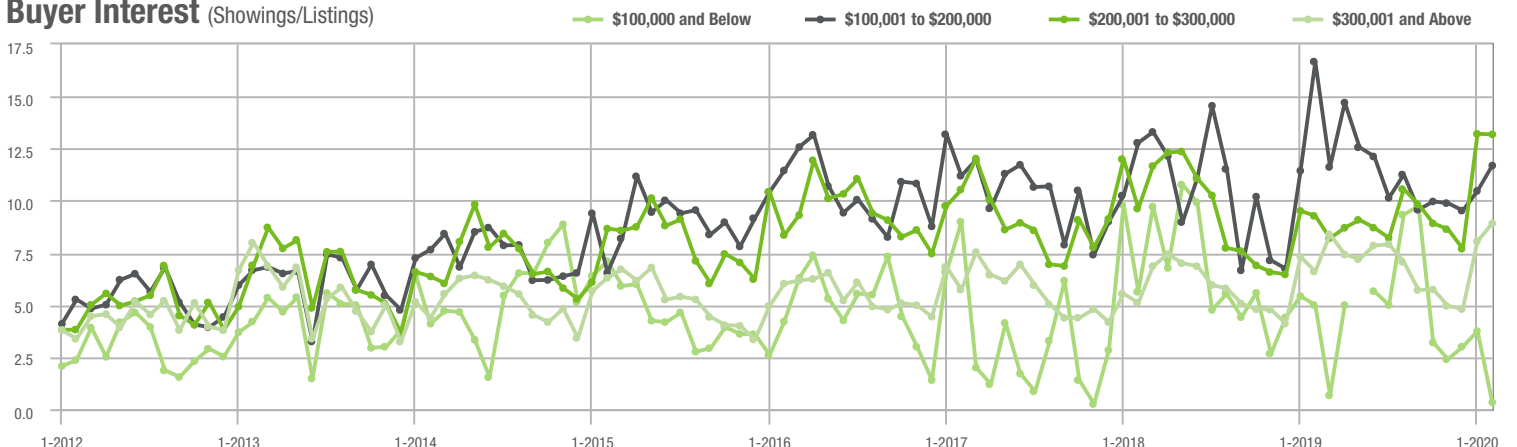
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

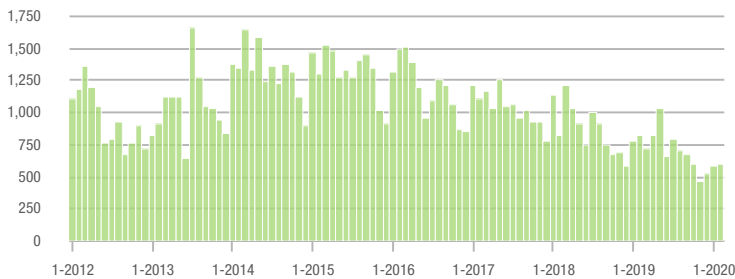


Gaston County, NC

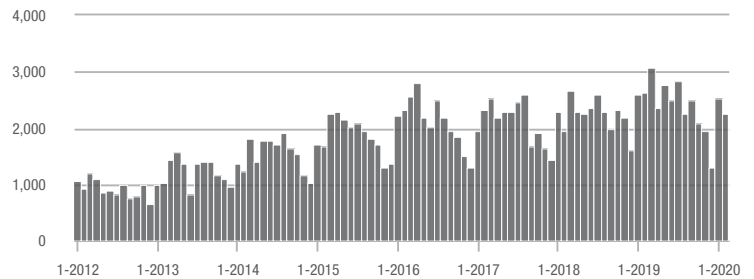
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	600	- 27.6%	+ 2.2%	6.8	+ 1.5%	- 4.1%	165	- 37.3%	- 3.5%
\$100,001 to \$200,000	2,269	- 13.9%	- 10.4%	9.6	- 5.9%	- 4.8%	256	- 10.5%	- 6.2%
\$200,001 to \$300,000	1,411	+ 19.5%	+ 4.0%	8.3	+ 16.9%	+ 14.0%	197	- 3.4%	- 9.6%
\$300,001 and Above	941	+ 84.1%	+ 11.1%	6.4	+ 68.4%	+ 17.8%	179	- 1.6%	- 8.7%
Total	5,221	+ 1.3%	- 1.9%	8.2	+ 7.9%	+ 3.1%	797	- 14.8%	- 7.1%

Showings

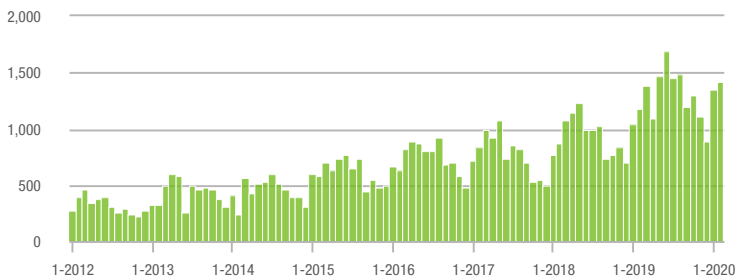
\$100,000 and Below



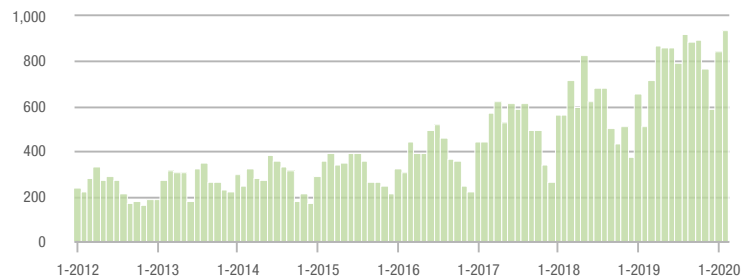
\$100,001 to \$200,000



\$200,001 to \$300,000

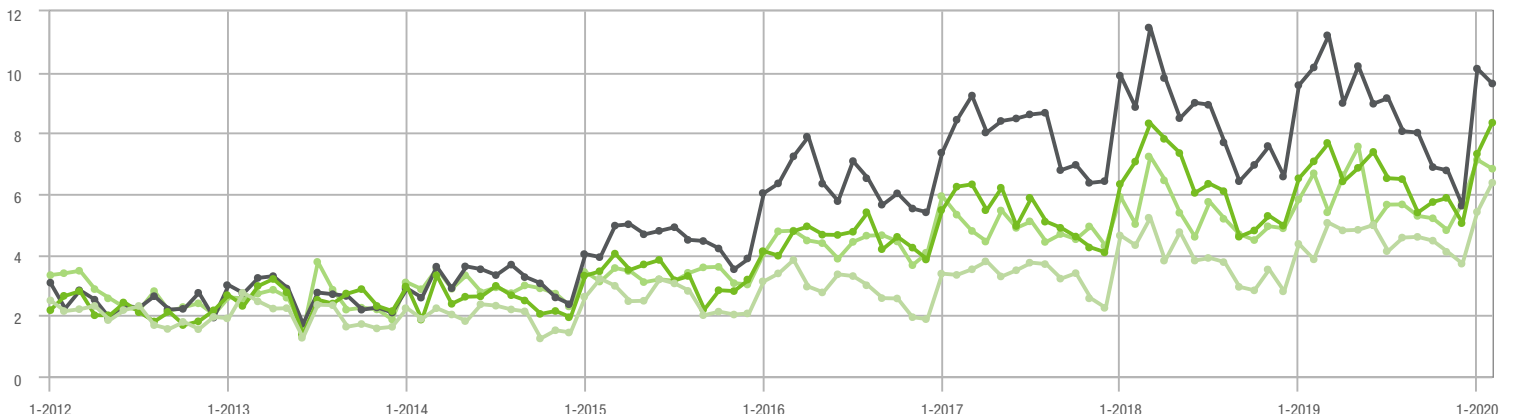


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

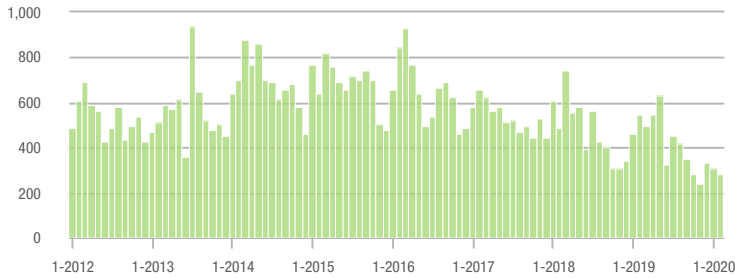


Gastonia, NC

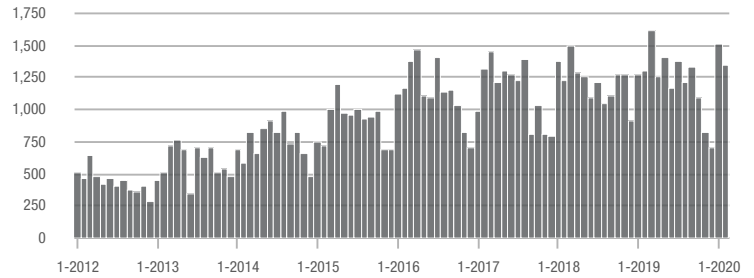
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	280	- 48.6%	- 7.9%	7.0	- 11.4%	- 28.5%	61	- 41.9%	0.0%
\$100,001 to \$200,000	1,352	+ 3.5%	- 10.3%	10.8	+ 16.1%	- 2.7%	133	- 14.2%	- 8.9%
\$200,001 to \$300,000	631	+ 53.2%	- 5.0%	8.7	+ 20.8%	+ 8.2%	74	+ 19.4%	- 14.0%
\$300,001 and Above	326	+ 148.9%	+ 18.5%	6.5	+ 97.0%	+ 24.6%	55	+ 7.8%	- 1.8%
Total	2,589	+ 8.1%	- 5.9%	9.0	+ 13.9%	- 1.5%	323	- 13.4%	- 7.4%

Showings

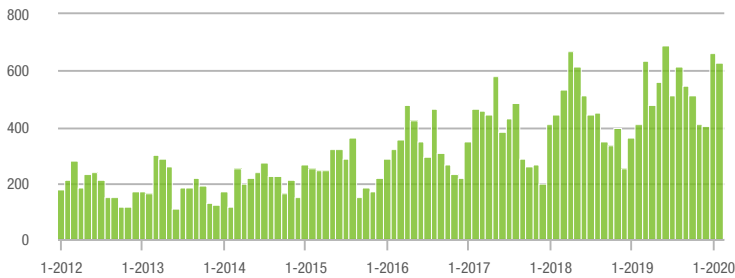
\$100,000 and Below



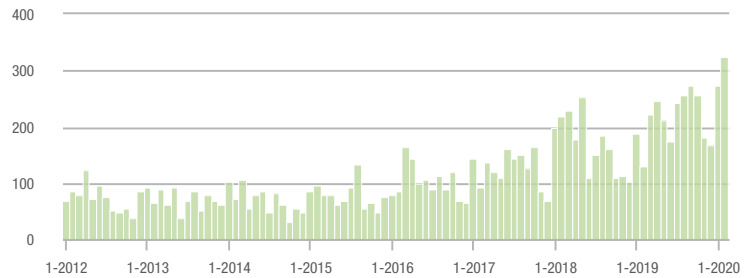
\$100,001 to \$200,000



\$200,001 to \$300,000

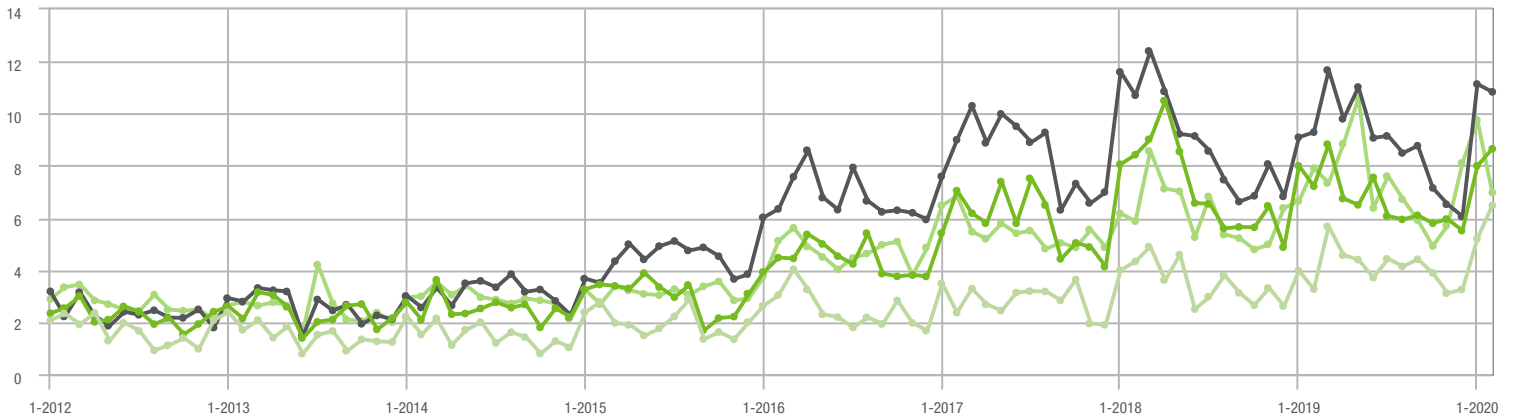


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

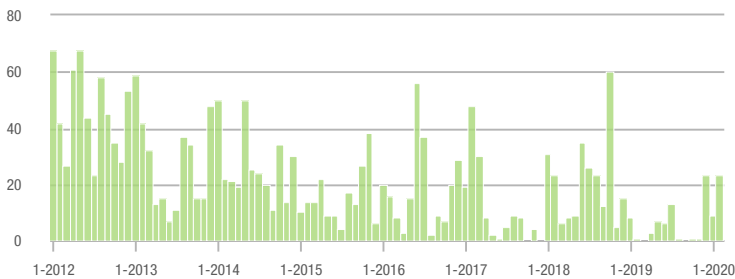


Huntersville, NC

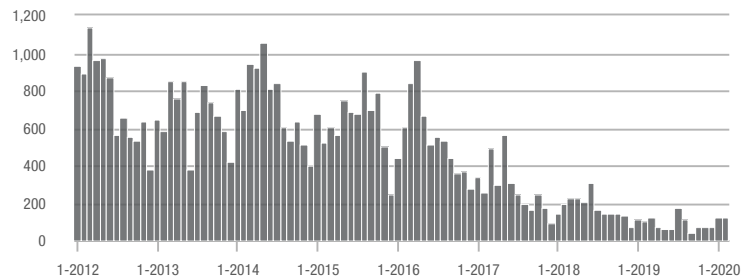
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	23	+ 2,200.0%	+ 155.6%	4.8	+ 1,500.0%	+ 216.7%	7	- 22.2%	- 22.2%
\$100,001 to \$200,000	124	+ 20.4%	- 1.6%	11.3	+ 59.2%	- 9.1%	13	- 35.0%	+ 8.3%
\$200,001 to \$300,000	960	+ 9.7%	+ 7.1%	14.5	+ 85.9%	+ 22.3%	76	- 37.7%	- 11.6%
\$300,001 and Above	1,916	+ 35.7%	+ 5.6%	9.0	+ 36.4%	+ 11.3%	247	- 8.5%	- 5.0%
Total	3,023	+ 26.4%	+ 6.2%	10.3	+ 49.3%	+ 14.1%	343	- 18.5%	- 6.5%

Showings

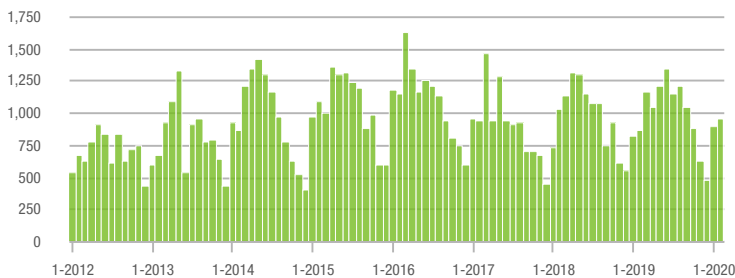
\$100,000 and Below



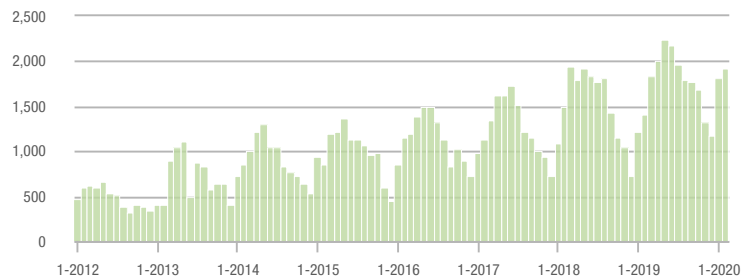
\$100,001 to \$200,000



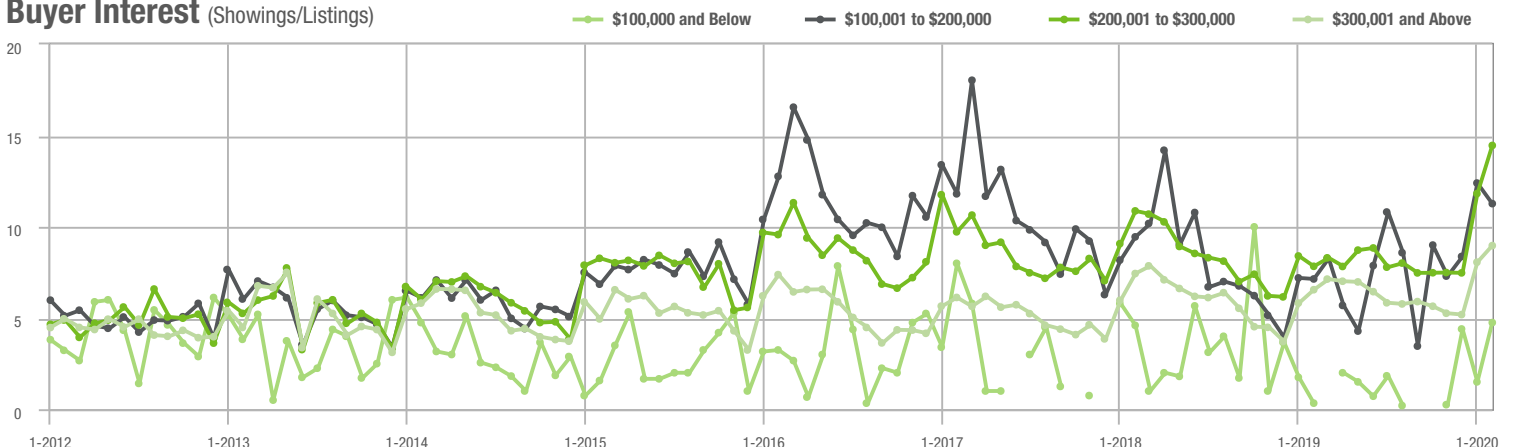
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

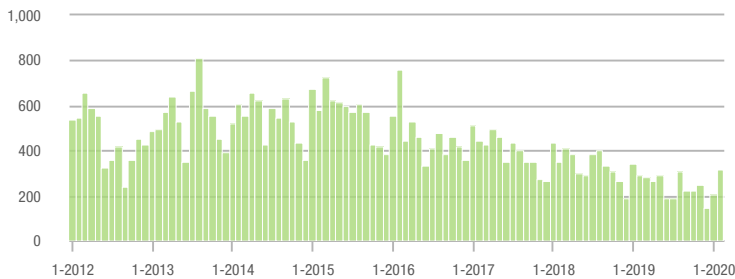


Iredell County, NC

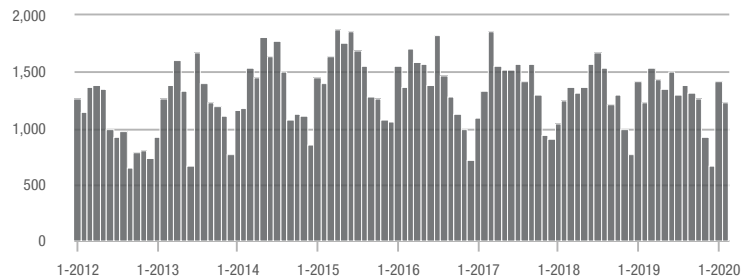
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	320	+ 11.1%	+ 54.6%	4.1	+ 7.9%	+ 18.1%	175	- 12.5%	+ 5.4%
\$100,001 to \$200,000	1,229	- 0.8%	- 13.8%	8.0	+ 15.9%	- 8.4%	178	- 29.1%	- 7.8%
\$200,001 to \$300,000	1,216	- 6.1%	- 5.0%	7.0	+ 29.6%	+ 0.5%	216	- 35.9%	- 11.5%
\$300,001 and Above	2,743	+ 20.7%	+ 11.9%	6.3	+ 31.3%	+ 14.7%	521	- 16.1%	- 4.6%
Total	5,508	+ 8.1%	+ 2.7%	6.6	+ 24.5%	+ 3.9%	1,090	- 22.6%	- 5.1%

Showings

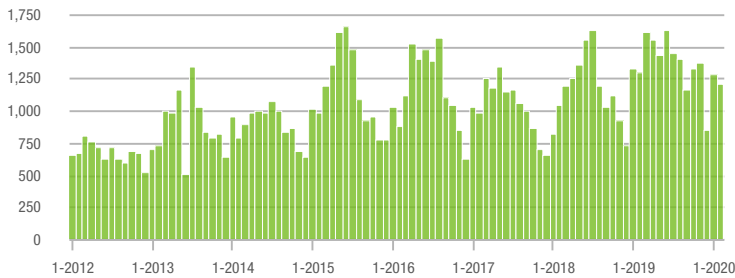
\$100,000 and Below



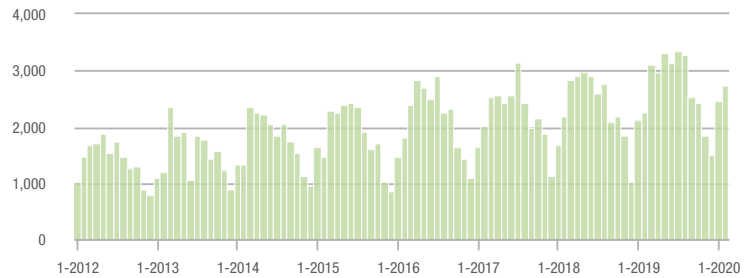
\$100,001 to \$200,000



\$200,001 to \$300,000

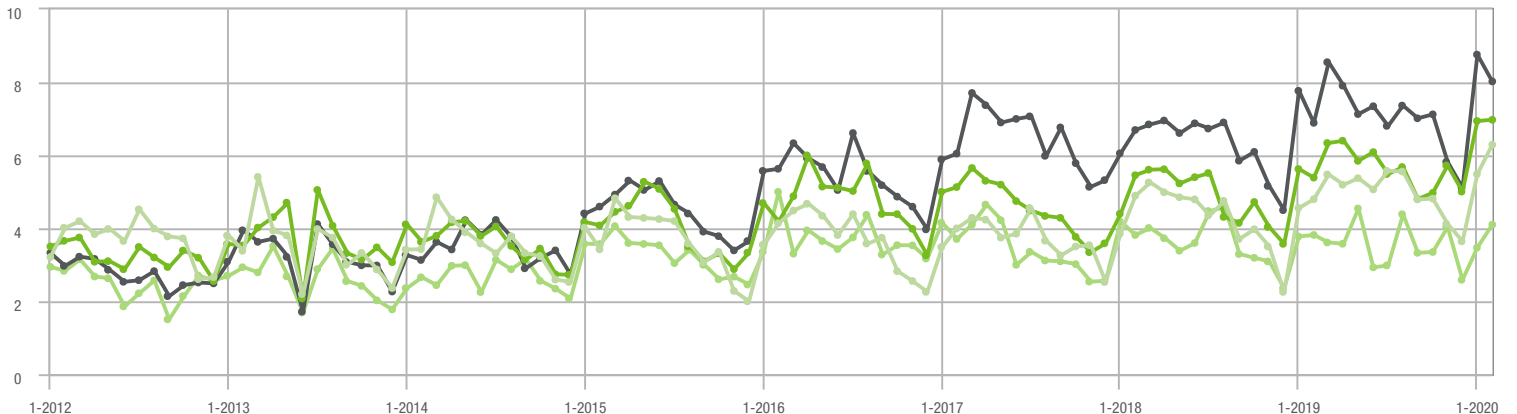


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

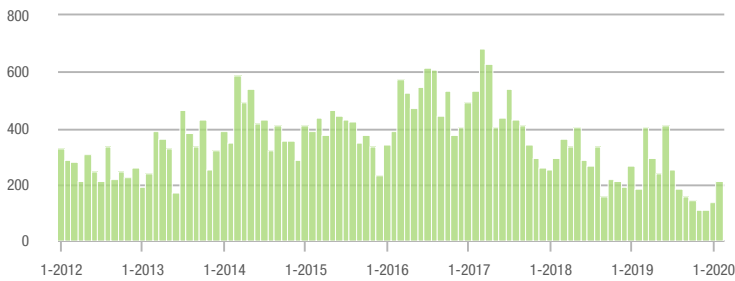


Kannapolis, NC

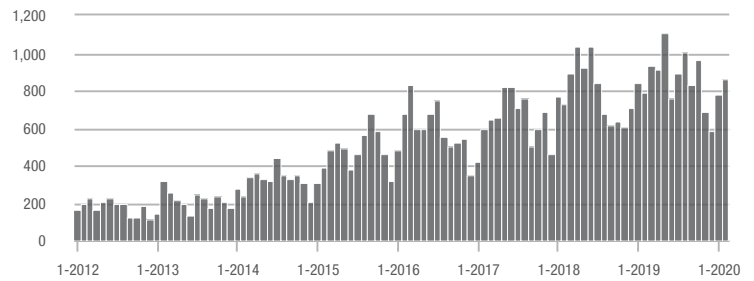
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	215	+ 16.8%	+ 55.8%	9.6	+ 68.4%	+ 37.7%	28	- 48.1%	+ 3.7%
\$100,001 to \$200,000	864	+ 9.2%	+ 10.5%	11.7	+ 19.4%	+ 21.9%	77	- 12.5%	- 11.5%
\$200,001 to \$300,000	253	+ 79.4%	- 13.1%	6.7	+ 31.4%	- 12.5%	39	+ 11.4%	- 7.1%
\$300,001 and Above	78	+ 66.0%	+ 2.6%	3.9	+ 105.3%	+ 7.5%	23	- 30.3%	- 8.0%
Total	1,410	+ 21.2%	+ 9.6%	9.3	+ 29.2%	+ 14.6%	167	- 20.5%	- 7.7%

Showings

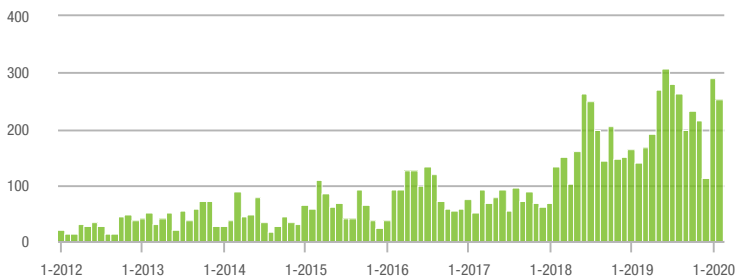
\$100,000 and Below



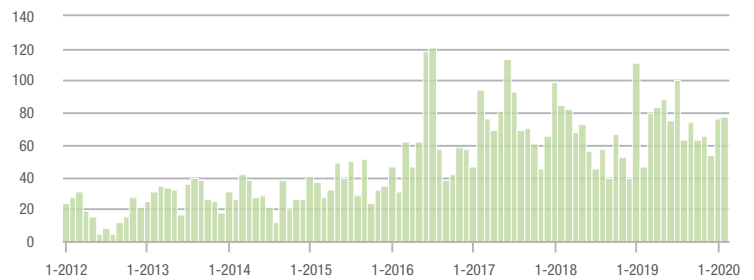
\$100,001 to \$200,000



\$200,001 to \$300,000

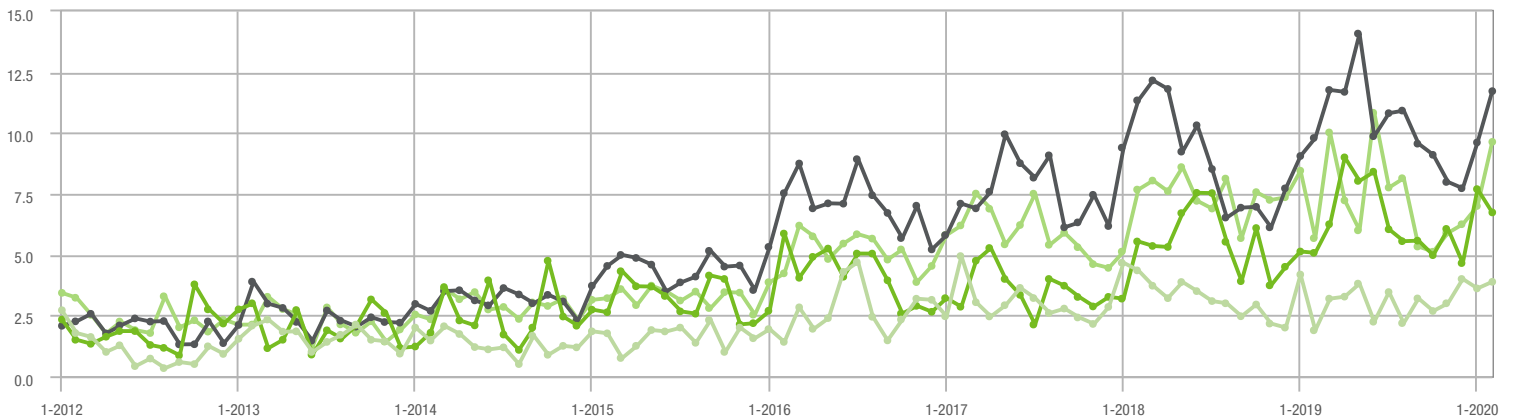


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

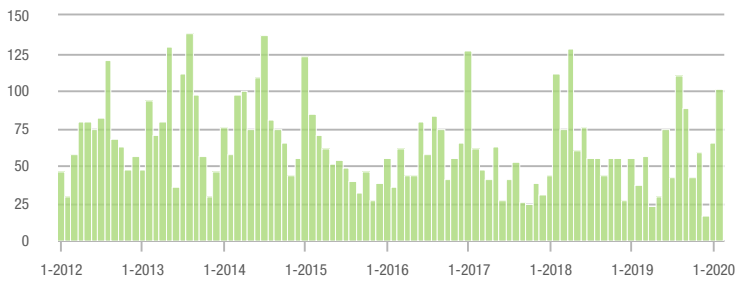


Lake Norman

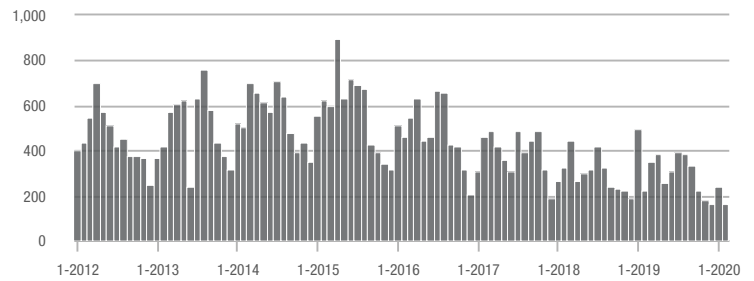
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	101	+ 173.0%	+ 53.0%	1.8	+ 125.0%	+ 23.4%	108	- 10.0%	- 2.7%
\$100,001 to \$200,000	162	- 26.4%	- 31.4%	4.4	+ 15.8%	- 22.2%	60	- 43.4%	- 10.4%
\$200,001 to \$300,000	854	+ 36.4%	+ 17.5%	8.3	+ 62.7%	+ 27.6%	132	- 15.4%	- 12.0%
\$300,001 and Above	3,524	- 1.5%	+ 17.6%	6.8	+ 28.3%	+ 19.3%	611	- 25.7%	- 3.2%
Total	4,641	+ 4.1%	+ 15.3%	6.6	+ 32.0%	+ 17.7%	911	- 24.3%	- 5.0%

Showings

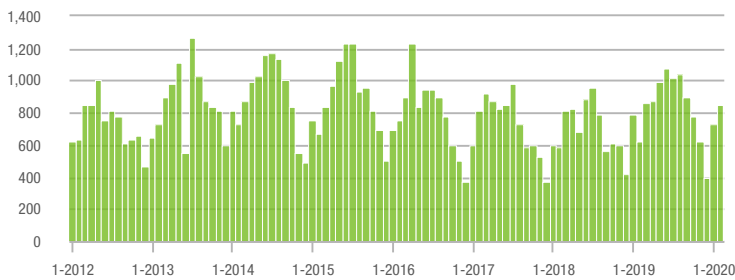
\$100,000 and Below



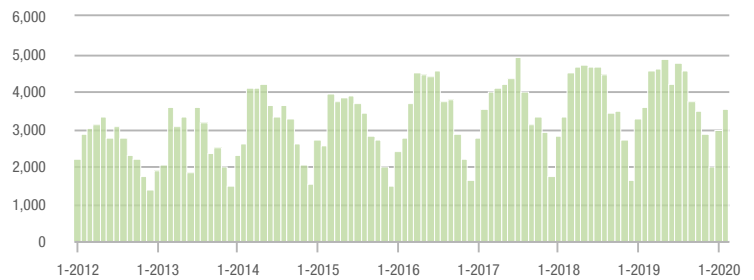
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

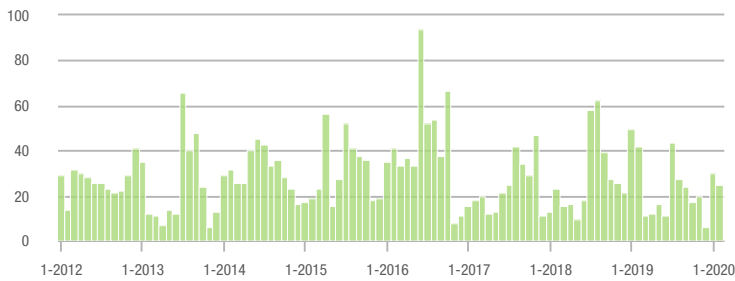


Lake Wylie

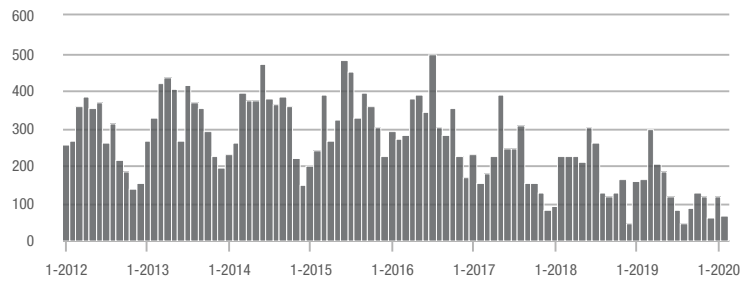
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	25	- 40.5%	- 16.7%	0.8	- 50.0%	+ 2.3%	44	- 22.8%	- 4.3%
\$100,001 to \$200,000	69	- 57.9%	- 41.0%	4.3	- 34.8%	- 35.0%	34	- 29.2%	- 5.6%
\$200,001 to \$300,000	540	+ 4.2%	+ 0.2%	8.5	+ 39.3%	+ 3.3%	100	- 31.0%	- 3.8%
\$300,001 and Above	1,800	+ 32.4%	+ 17.3%	6.5	+ 22.6%	+ 20.2%	312	- 8.8%	- 6.6%
Total	2,434	+ 16.8%	+ 9.6%	6.5	+ 20.4%	+ 13.1%	490	- 17.2%	- 5.8%

Showings

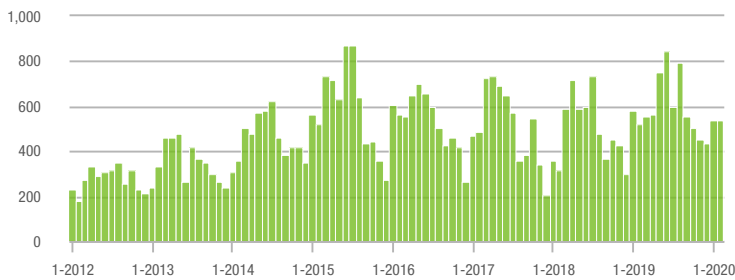
\$100,000 and Below



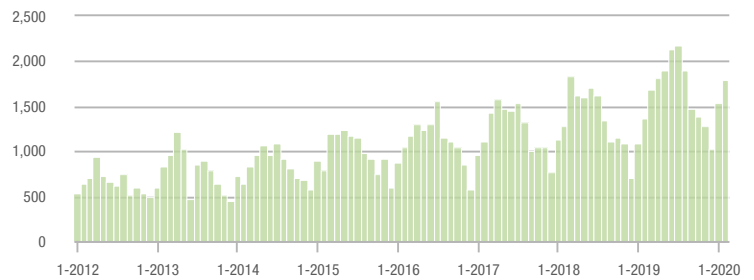
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

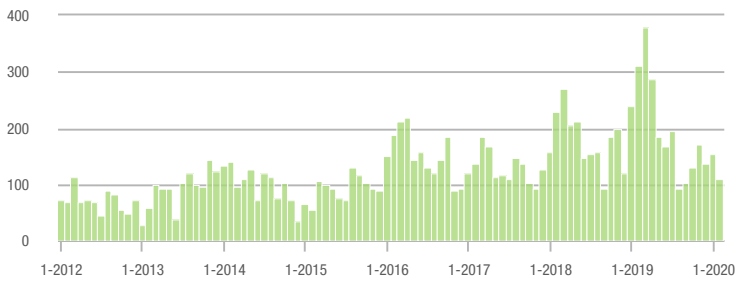


Lancaster County, SC

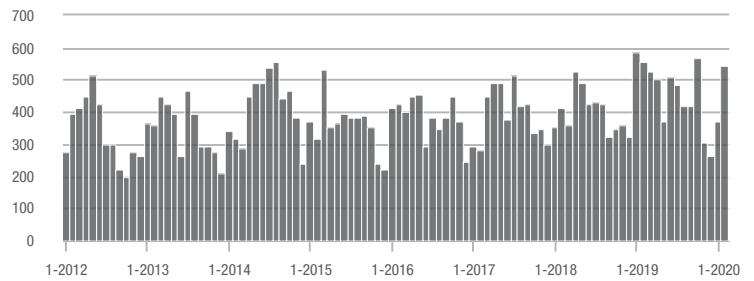
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	108	- 65.3%	- 29.9%	3.1	- 42.6%	- 24.9%	51	- 51.4%	- 7.3%
\$100,001 to \$200,000	545	- 1.6%	+ 47.7%	7.2	- 7.7%	+ 35.7%	89	- 7.3%	+ 6.0%
\$200,001 to \$300,000	903	+ 20.4%	+ 6.4%	8.2	+ 3.8%	+ 18.0%	118	+ 7.3%	- 11.9%
\$300,001 and Above	1,158	+ 18.0%	+ 23.6%	6.3	+ 21.2%	+ 27.2%	224	- 4.3%	- 6.3%
Total	2,714	+ 4.5%	+ 17.5%	6.7	+ 6.3%	+ 21.2%	482	- 11.6%	- 5.9%

Showings

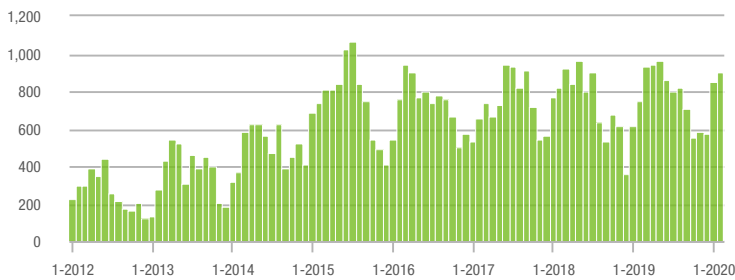
\$100,000 and Below



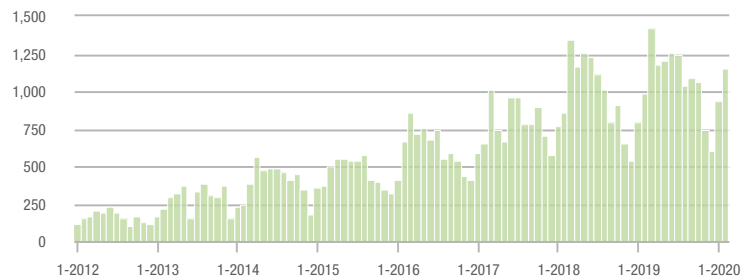
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

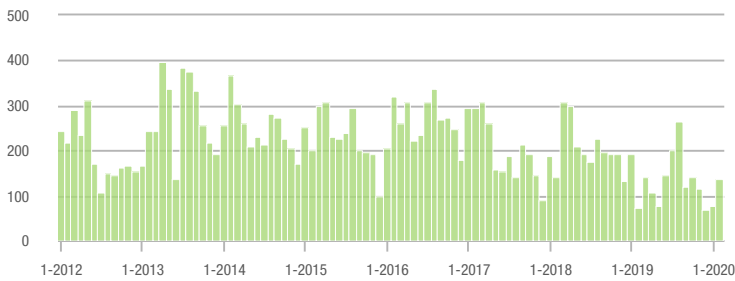


Lincoln County, NC

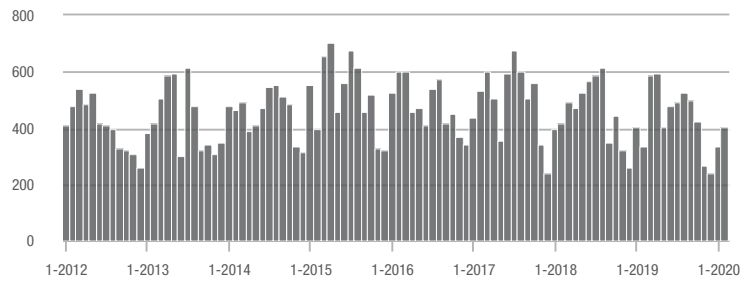
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	135	+ 90.1%	+ 73.1%	3.5	+ 94.4%	+ 103.3%	78	- 39.1%	- 17.0%
\$100,001 to \$200,000	402	+ 18.9%	+ 20.7%	6.9	+ 43.8%	+ 0.9%	73	- 24.7%	+ 10.6%
\$200,001 to \$300,000	644	+ 78.9%	- 1.1%	7.5	+ 47.1%	+ 4.8%	97	+ 21.3%	- 5.8%
\$300,001 and Above	776	+ 7.8%	- 7.9%	4.6	+ 17.9%	- 9.5%	200	- 19.7%	- 1.5%
Total	1,957	+ 31.4%	+ 2.7%	5.6	+ 36.6%	+ 2.7%	448	- 19.1%	- 3.9%

Showings

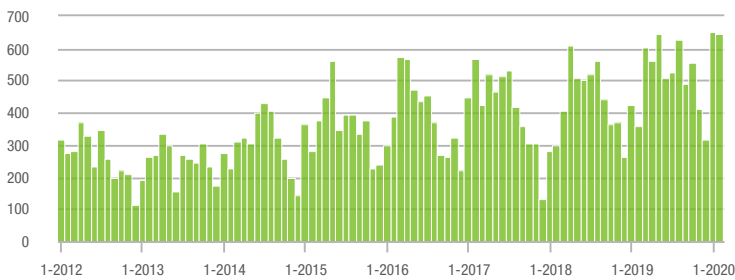
\$100,000 and Below



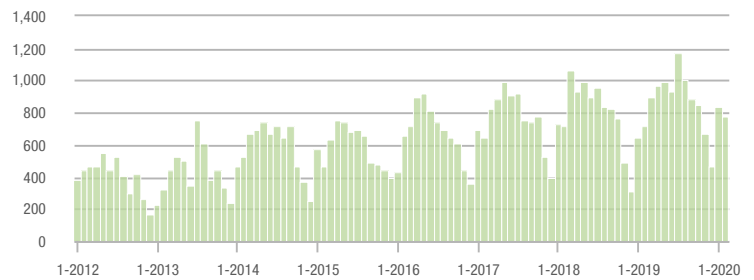
\$100,001 to \$200,000



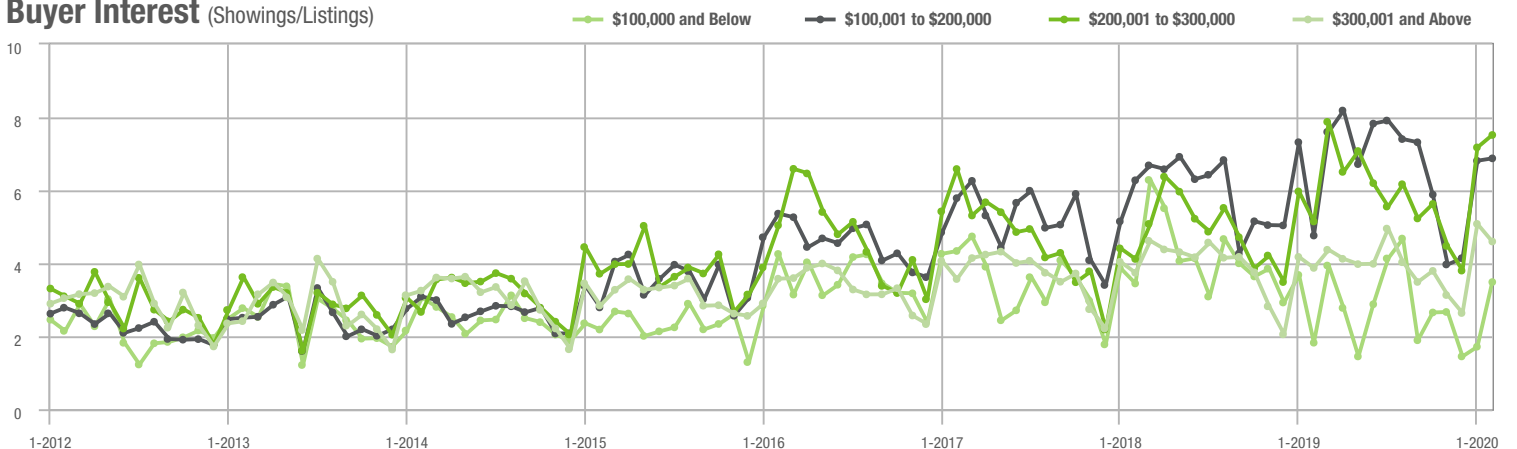
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

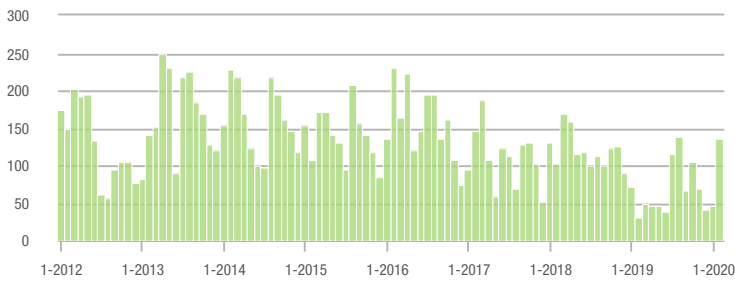


Lincolnton, NC

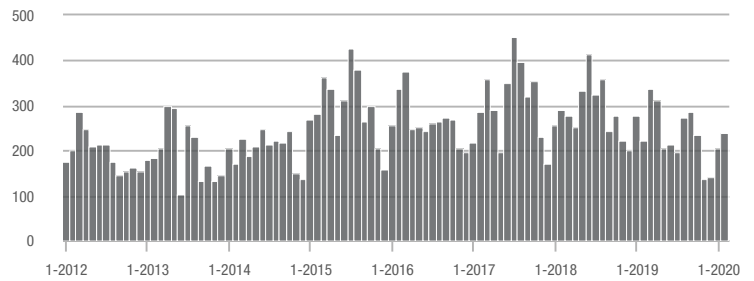
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	137	+ 341.9%	+ 191.5%	9.8	+ 34.2%	+ 151.4%	27	- 12.9%	0.0%
\$100,001 to \$200,000	240	+ 8.6%	+ 18.2%	7.9	+ 36.2%	- 9.2%	33	- 29.8%	+ 26.9%
\$200,001 to \$300,000	245	+ 89.9%	+ 14.0%	8.0	+ 50.9%	+ 8.8%	37	+ 37.0%	+ 2.8%
\$300,001 and Above	88	+ 100.0%	+ 31.3%	4.4	+ 69.2%	+ 19.3%	21	- 19.2%	+ 5.0%
Total	710	+ 67.1%	+ 33.5%	7.4	+ 42.3%	+ 15.6%	118	- 9.9%	+ 8.3%

Showings

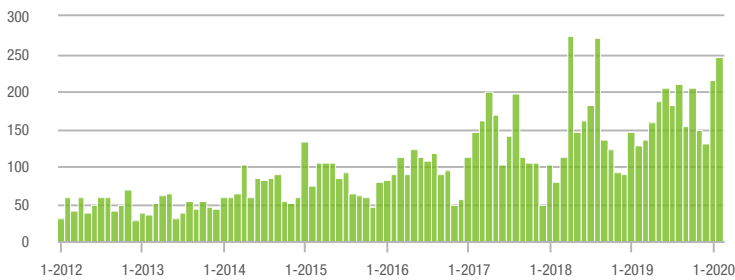
\$100,000 and Below



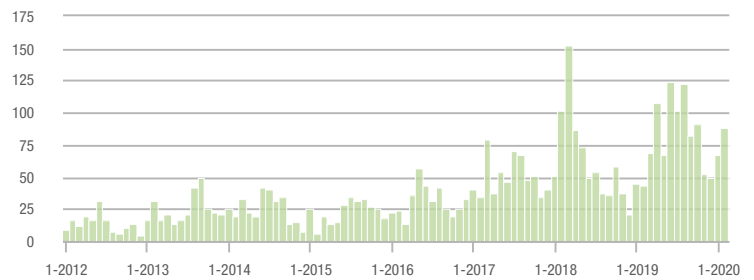
\$100,001 to \$200,000



\$200,001 to \$300,000

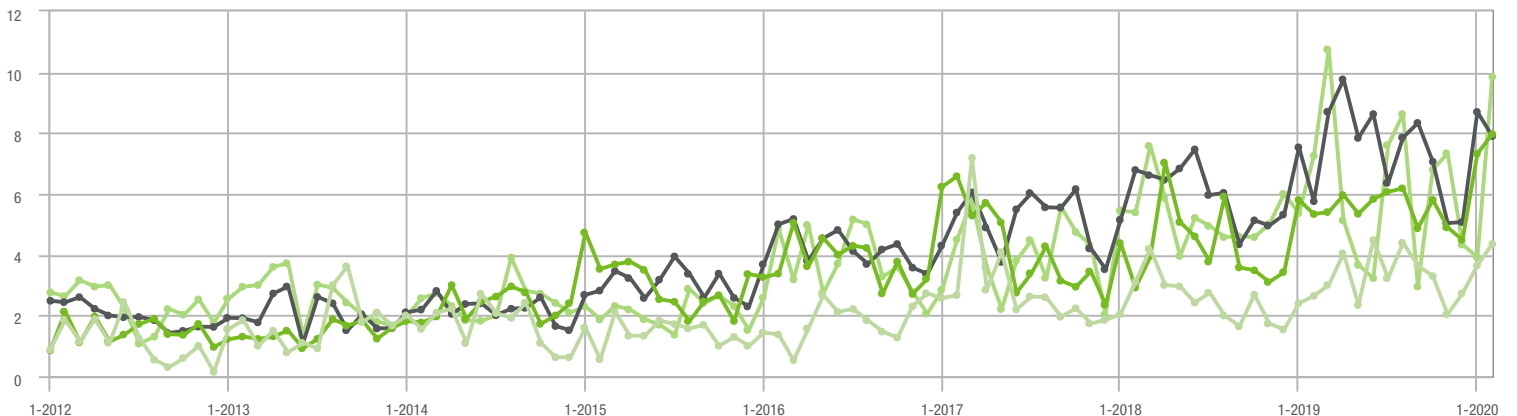


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

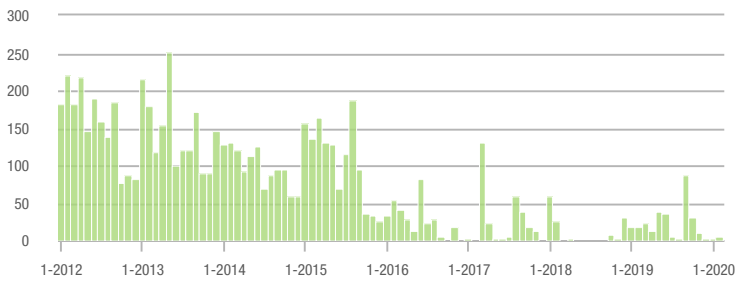


Matthews, NC

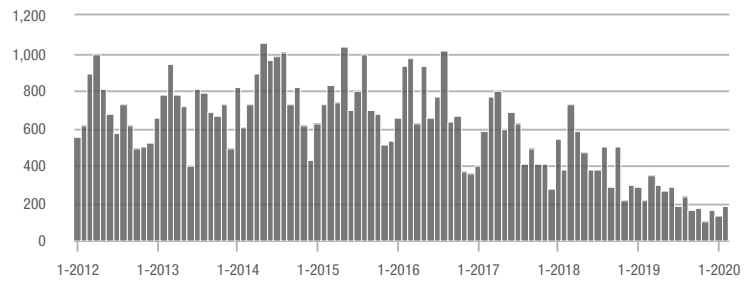
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	5	- 70.6%	+ 150.0%	1.0	- 88.2%	—	3	- 40.0%	0.0%
\$100,001 to \$200,000	184	- 14.4%	+ 38.3%	11.3	+ 27.0%	+ 30.8%	19	- 36.7%	+ 5.6%
\$200,001 to \$300,000	1,037	+ 78.2%	+ 8.8%	18.7	+ 98.9%	+ 14.8%	56	- 13.8%	- 5.1%
\$300,001 and Above	1,280	+ 13.4%	- 2.7%	9.9	+ 25.3%	+ 2.7%	143	- 12.3%	- 6.5%
Total	2,506	+ 29.0%	+ 4.2%	12.3	+ 46.4%	+ 9.0%	221	- 16.0%	- 5.2%

Showings

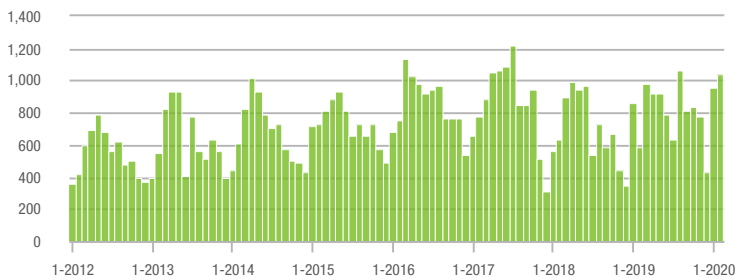
\$100,000 and Below



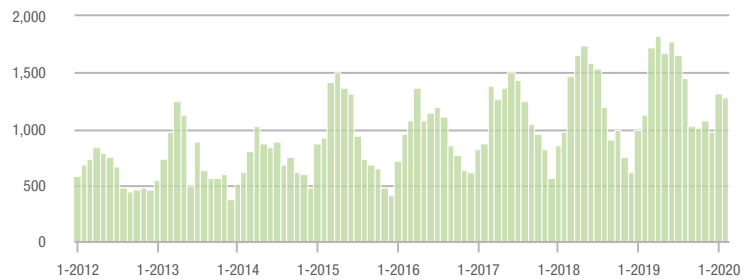
\$100,001 to \$200,000



\$200,001 to \$300,000

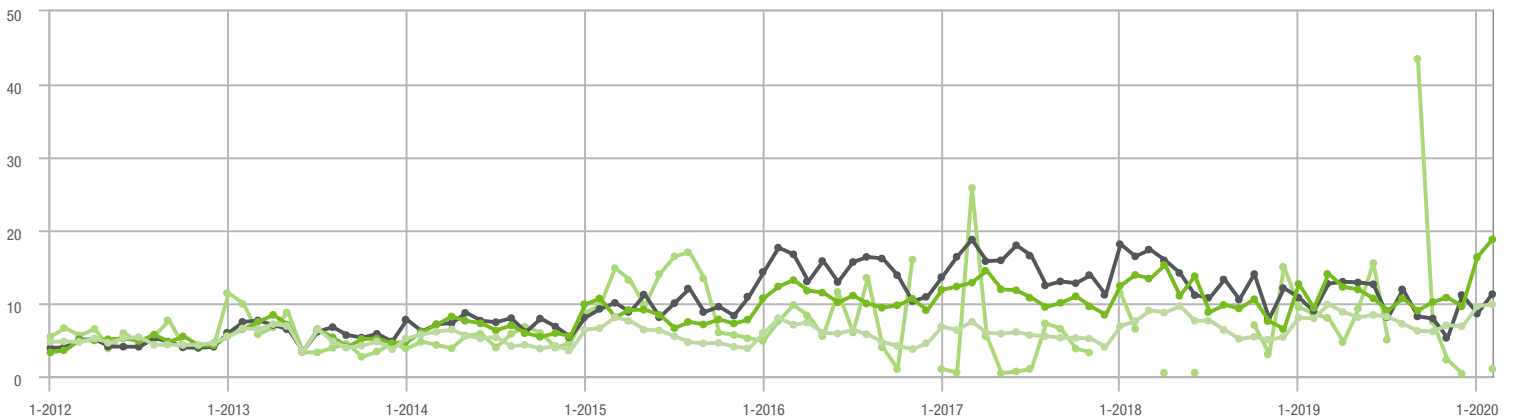


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

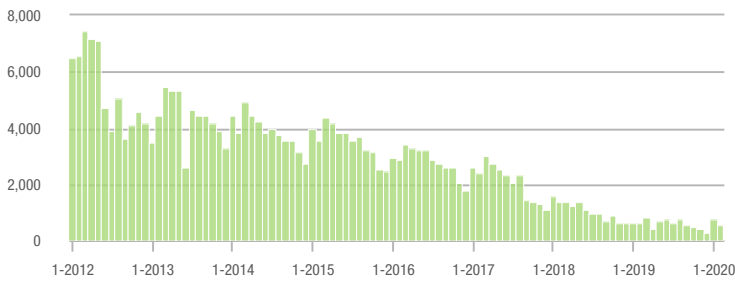


Mecklenburg County, NC

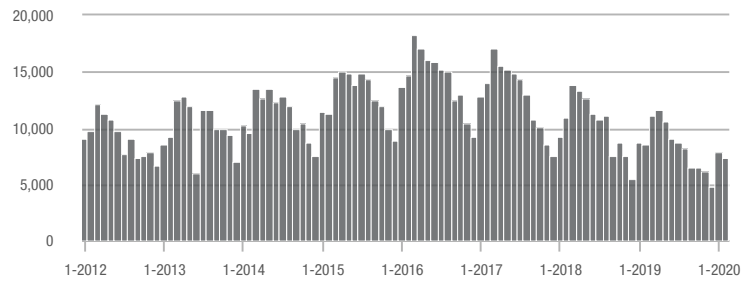
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	523	- 13.1%	- 28.9%	7.6	+ 2.7%	- 22.8%	103	- 25.9%	- 14.2%
\$100,001 to \$200,000	7,289	- 14.3%	- 8.1%	14.2	+ 23.5%	+ 1.8%	532	- 32.7%	- 10.3%
\$200,001 to \$300,000	12,985	+ 33.3%	+ 5.3%	13.8	+ 66.3%	+ 14.0%	998	- 22.9%	- 8.4%
\$300,001 and Above	19,859	+ 22.5%	+ 6.7%	10.0	+ 38.9%	+ 7.8%	2,216	- 15.5%	- 3.4%
Total	40,656	+ 15.9%	+ 2.6%	11.6	+ 39.8%	+ 7.3%	3,849	- 20.6%	- 6.0%

Showings

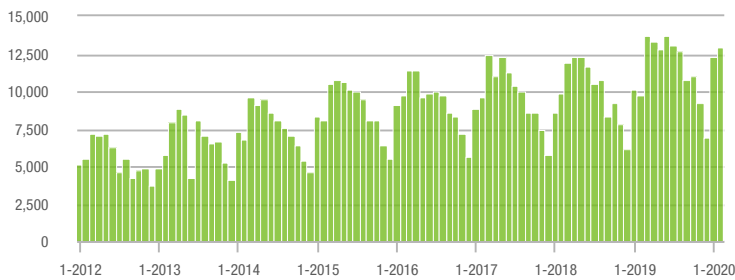
\$100,000 and Below



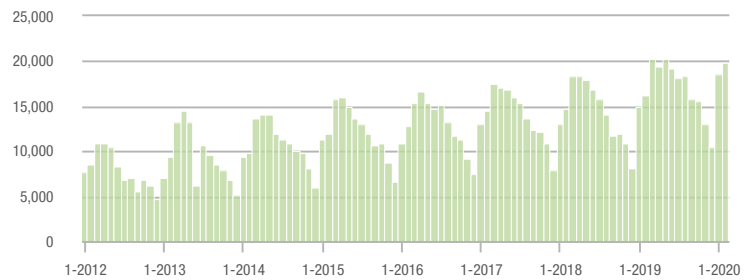
\$100,001 to \$200,000



\$200,001 to \$300,000

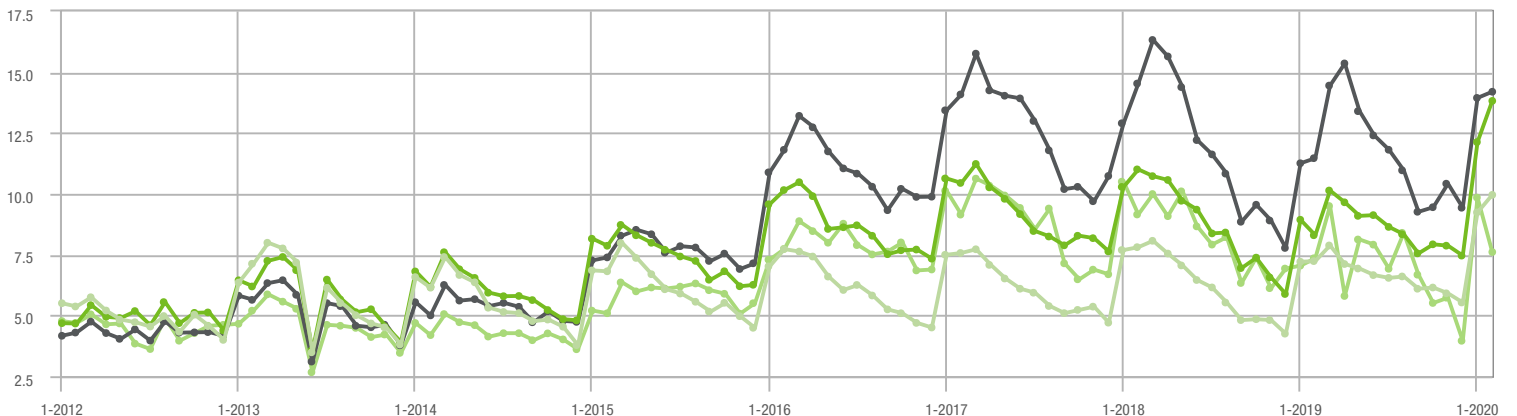


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

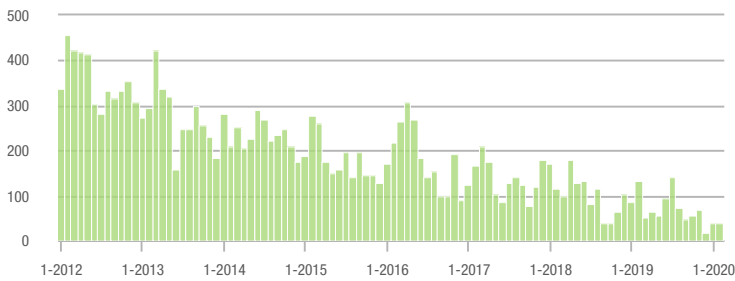


Monroe, NC

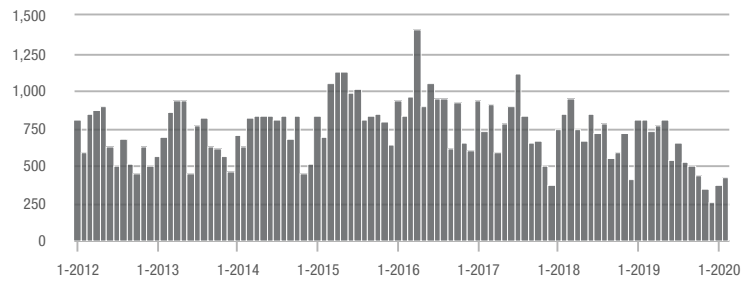
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	38	- 71.4%	- 2.6%	2.3	- 68.1%	- 15.8%	26	- 31.6%	0.0%
\$100,001 to \$200,000	423	- 47.8%	+ 12.5%	8.2	- 13.7%	- 0.4%	58	- 38.9%	+ 9.4%
\$200,001 to \$300,000	855	+ 20.3%	- 3.2%	10.3	+ 47.1%	+ 1.9%	92	- 18.6%	- 9.8%
\$300,001 and Above	329	+ 15.0%	+ 0.9%	6.4	+ 39.1%	+ 35.8%	66	- 20.5%	- 21.4%
Total	1,645	- 15.2%	+ 1.3%	8.2	+ 10.8%	+ 7.2%	242	- 26.4%	- 8.7%

Showings

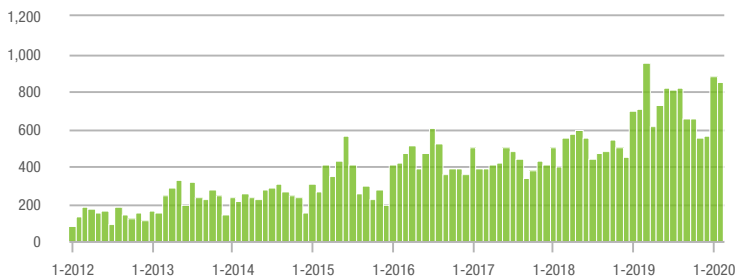
\$100,000 and Below



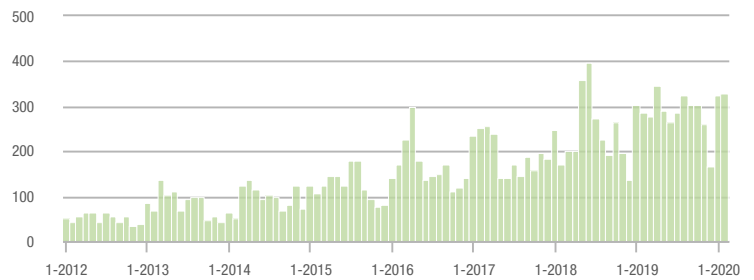
\$100,001 to \$200,000



\$200,001 to \$300,000

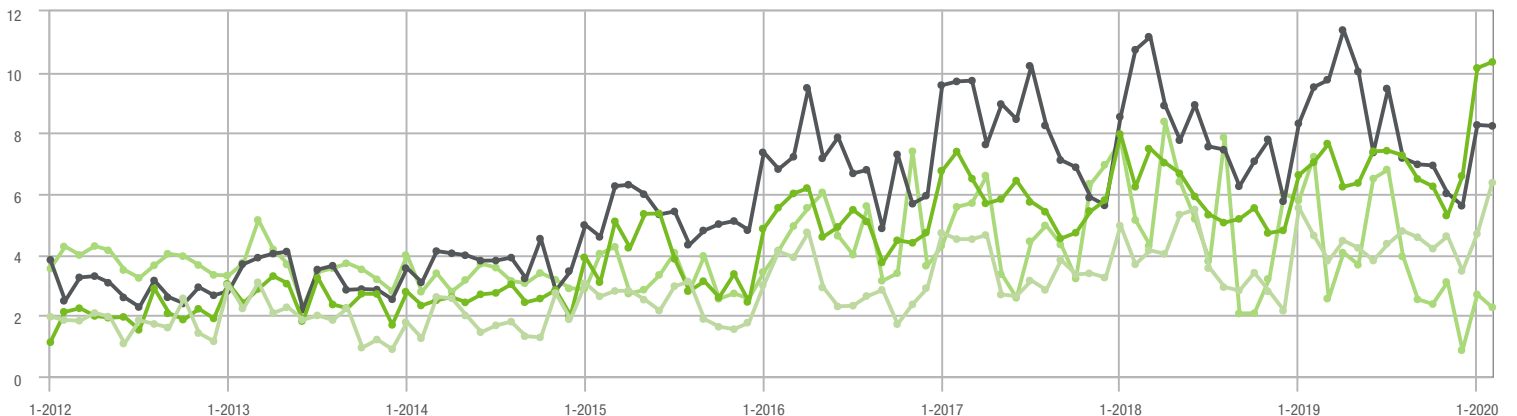


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

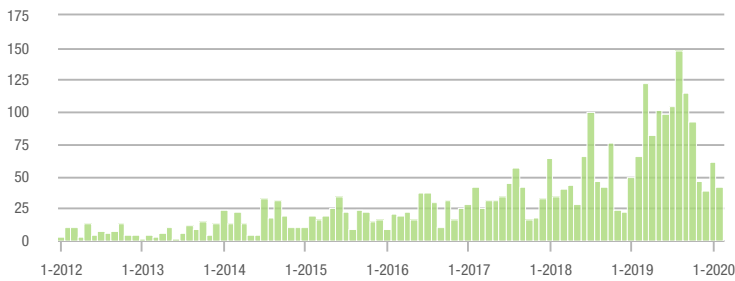


Montgomery County, NC

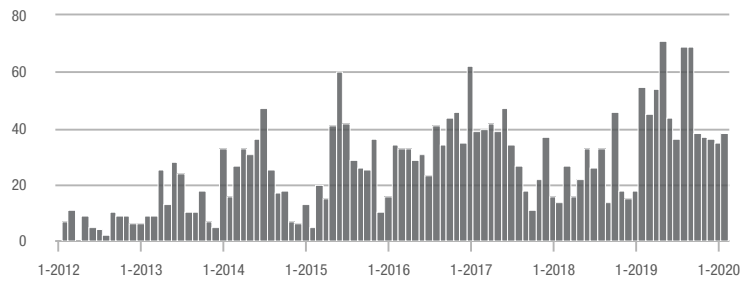
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	42	- 36.4%	- 31.1%	0.8	- 46.7%	- 32.4%	91	- 9.9%	- 9.9%
\$100,001 to \$200,000	38	- 30.9%	+ 8.6%	1.0	- 50.0%	+ 6.1%	41	- 16.3%	- 4.7%
\$200,001 to \$300,000	29	+ 45.0%	- 45.3%	1.6	- 20.0%	- 43.1%	22	0.0%	- 8.3%
\$300,001 and Above	124	+ 85.1%	- 23.0%	3.5	+ 40.0%	- 19.9%	52	- 8.8%	+ 2.0%
Total	233	+ 12.0%	- 24.8%	1.8	- 5.3%	- 23.6%	206	- 10.0%	- 5.9%

Showings

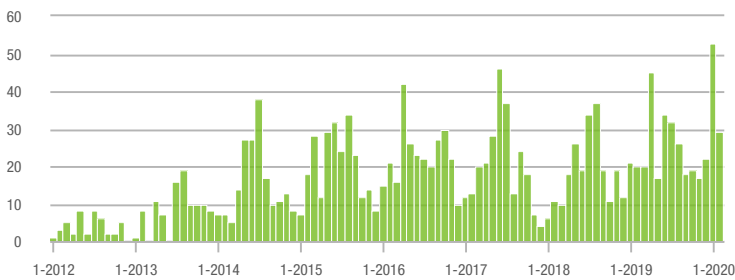
\$100,000 and Below



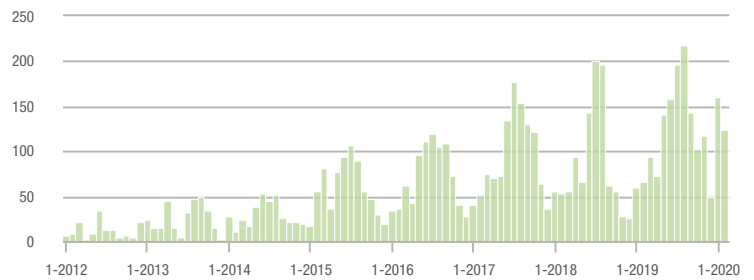
\$100,001 to \$200,000



\$200,001 to \$300,000

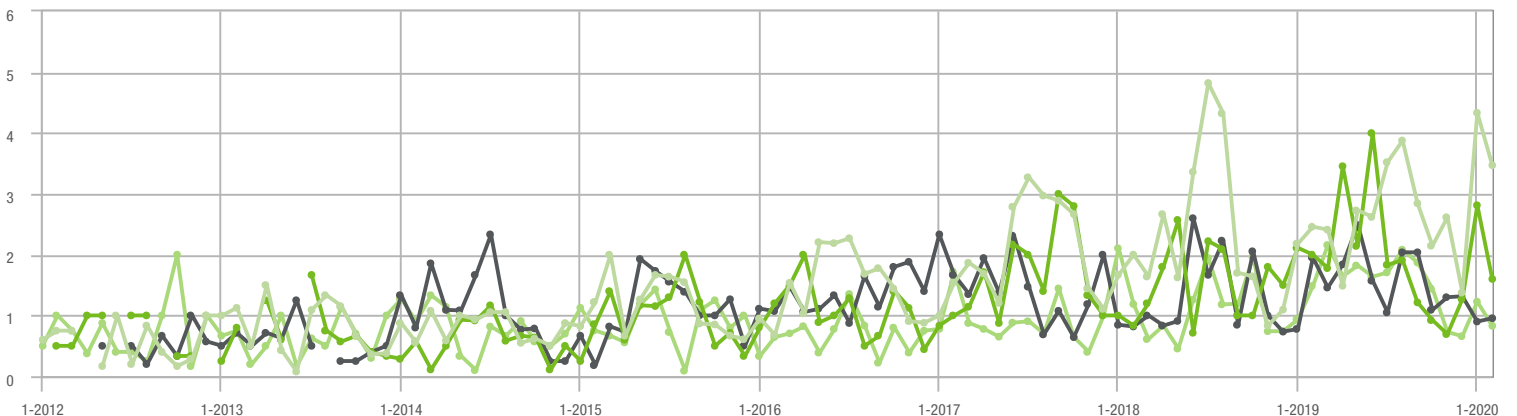


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

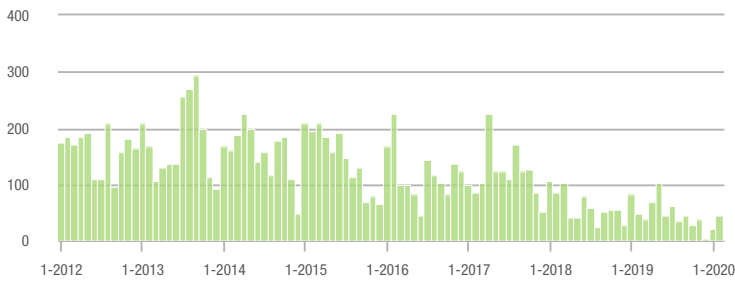


Mooreville, NC

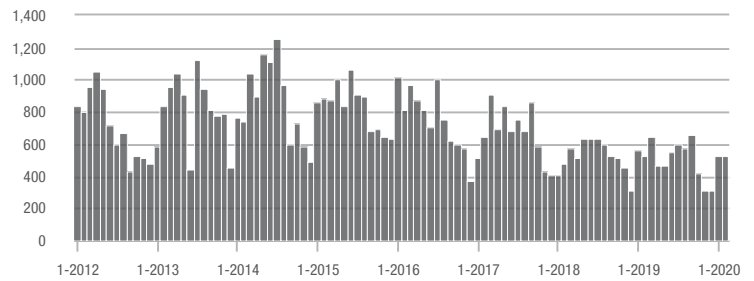
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	45	- 4.3%	+ 136.8%	2.1	- 22.2%	+ 163.2%	45	- 25.0%	+ 2.3%
\$100,001 to \$200,000	521	- 1.7%	- 1.0%	10.2	+ 25.9%	+ 1.4%	61	- 25.6%	- 4.7%
\$200,001 to \$300,000	797	- 11.8%	+ 0.4%	9.1	+ 54.2%	+ 16.5%	114	- 43.6%	- 17.4%
\$300,001 and Above	2,384	+ 20.6%	+ 15.2%	6.5	+ 27.5%	+ 14.4%	426	- 13.1%	- 2.3%
Total	3,747	+ 8.4%	+ 9.9%	7.1	+ 26.8%	+ 11.6%	646	- 22.5%	- 5.3%

Showings

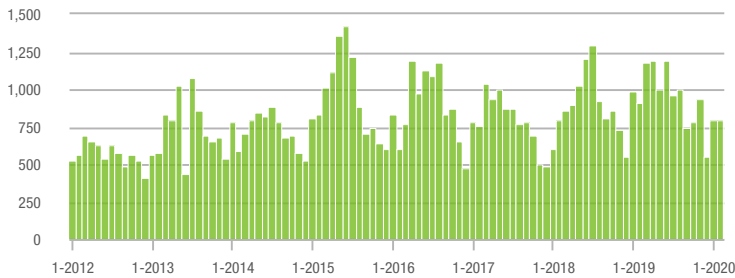
\$100,000 and Below



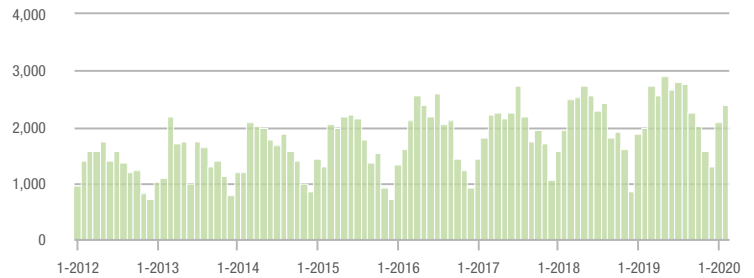
\$100,001 to \$200,000



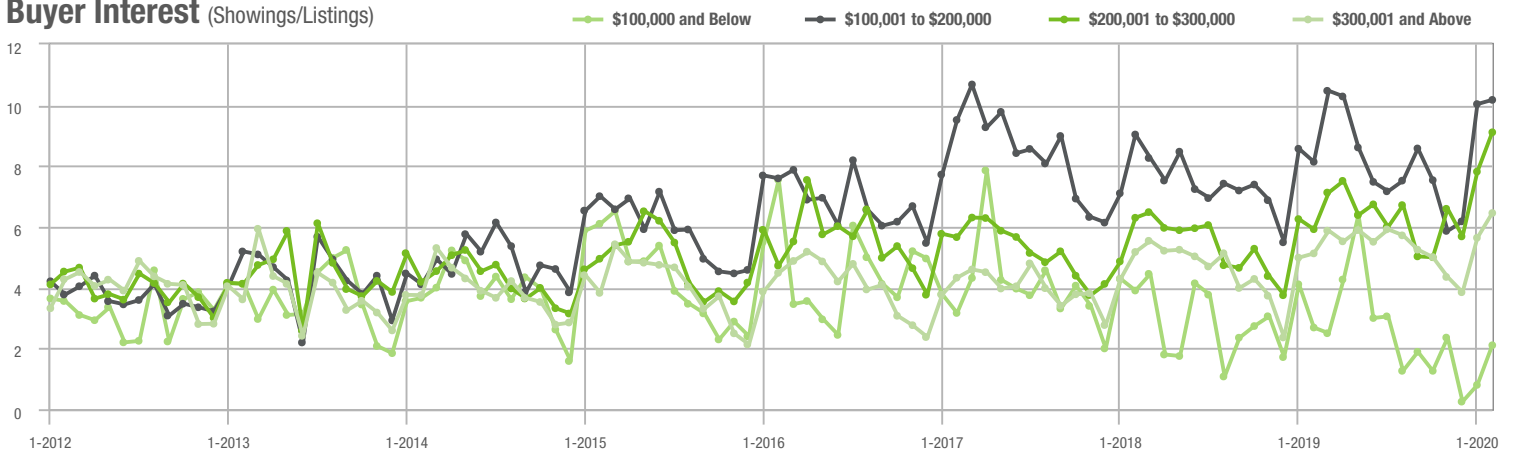
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

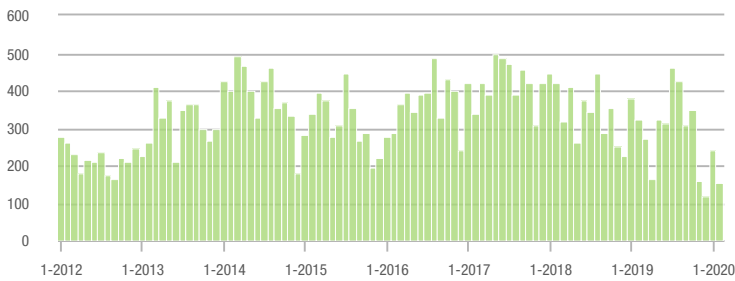


Rock Hill, SC

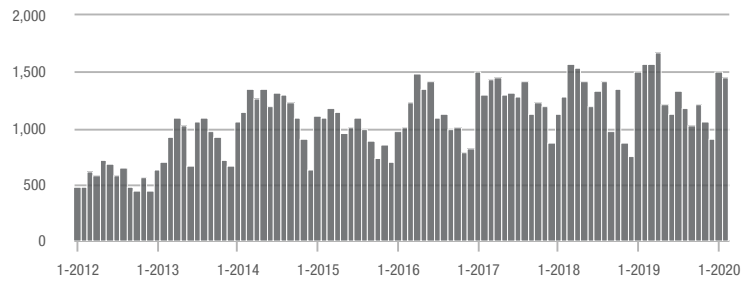
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	154	- 52.5%	- 36.1%	5.0	- 13.8%	- 23.8%	49	- 44.3%	- 16.9%
\$100,001 to \$200,000	1,453	- 7.2%	- 3.0%	12.9	- 2.3%	+ 6.9%	116	- 4.1%	- 9.4%
\$200,001 to \$300,000	1,103	+ 12.9%	+ 11.5%	10.3	+ 32.1%	+ 10.3%	115	- 19.0%	- 0.9%
\$300,001 and Above	438	- 2.2%	- 13.6%	4.9	+ 16.7%	- 8.2%	102	- 23.9%	- 6.4%
Total	3,148	- 5.0%	- 2.7%	9.4	+ 13.3%	+ 4.0%	382	- 21.2%	- 7.3%

Showings

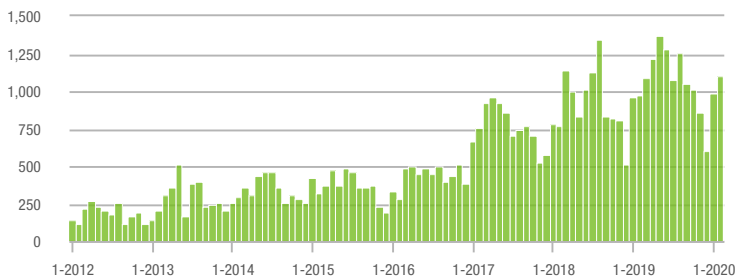
\$100,000 and Below



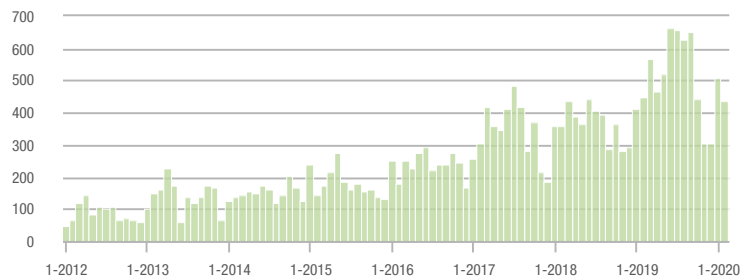
\$100,001 to \$200,000



\$200,001 to \$300,000

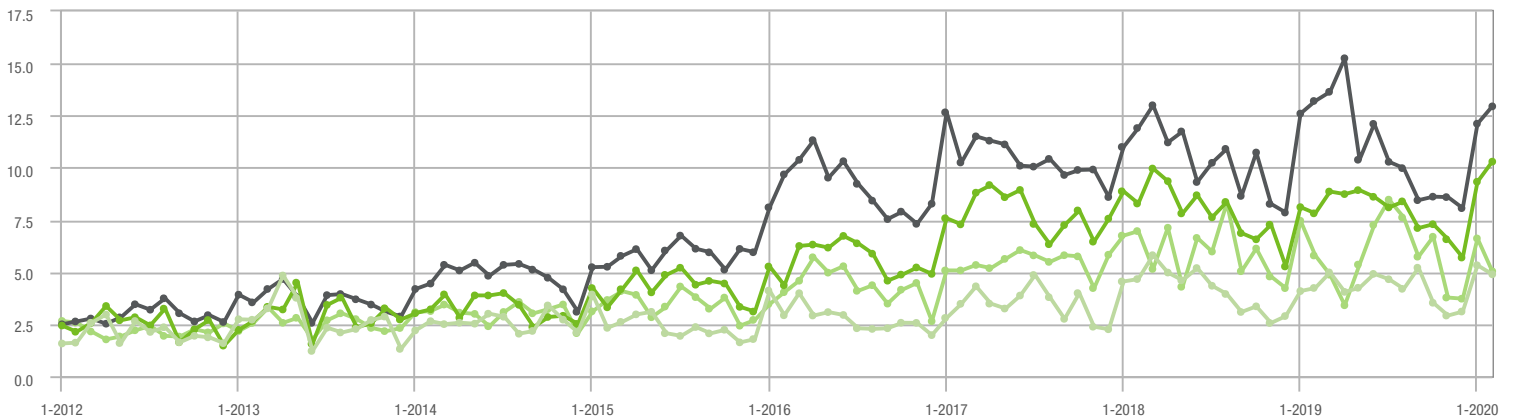


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

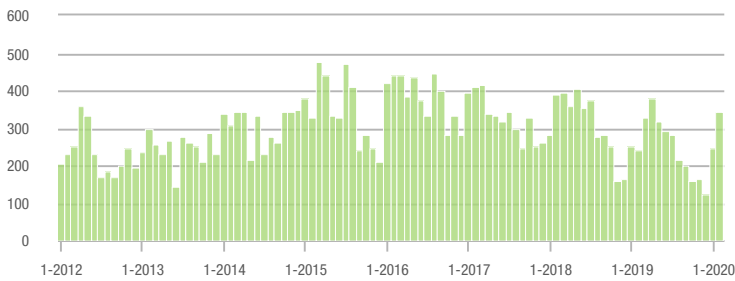


Salisbury, NC

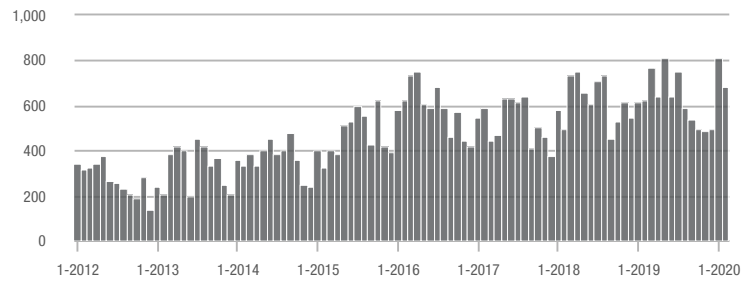
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	346	+ 43.0%	+ 41.2%	6.0	+ 53.8%	+ 30.7%	76	- 26.2%	- 5.0%
\$100,001 to \$200,000	688	+ 10.8%	- 15.3%	7.5	+ 29.3%	- 17.8%	101	- 21.1%	- 1.9%
\$200,001 to \$300,000	404	+ 69.0%	+ 16.8%	6.7	+ 71.8%	+ 26.0%	67	- 4.3%	- 8.2%
\$300,001 and Above	102	+ 8.5%	- 22.1%	2.9	+ 7.4%	- 3.0%	42	0.0%	- 17.6%
Total	1,540	+ 28.8%	+ 0.4%	6.4	+ 42.2%	+ 2.9%	286	- 16.6%	- 6.8%

Showings

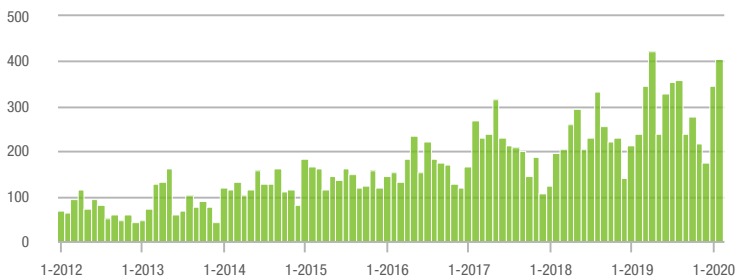
\$100,000 and Below



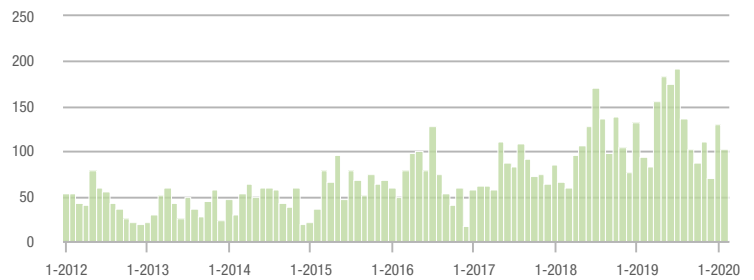
\$100,001 to \$200,000



\$200,001 to \$300,000

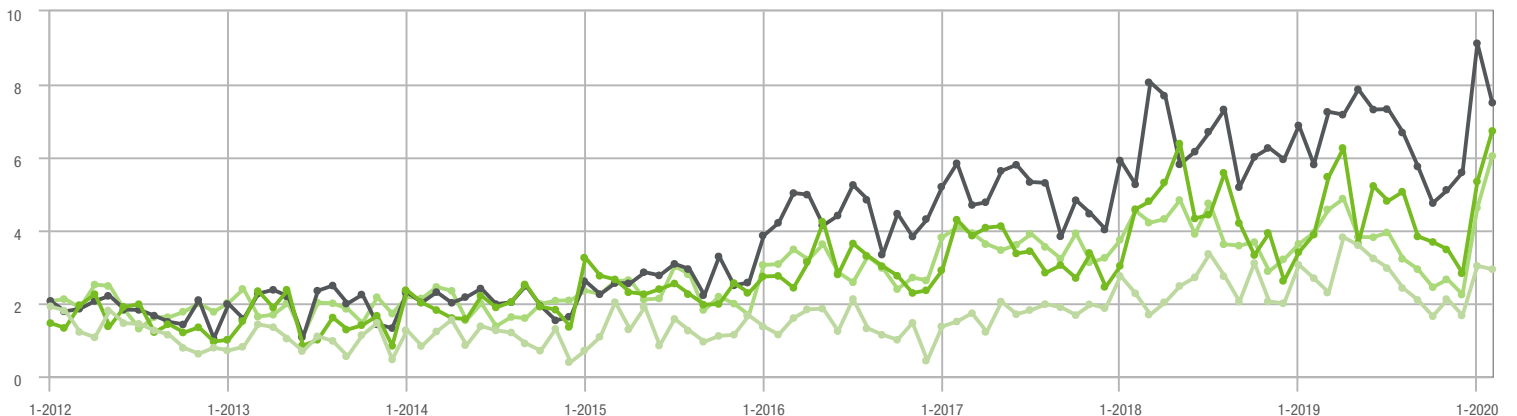


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

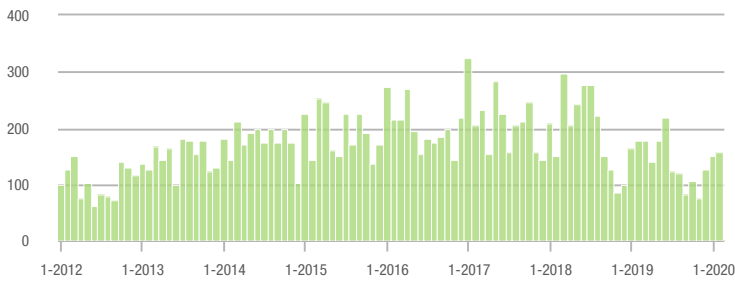


Stanly County, NC

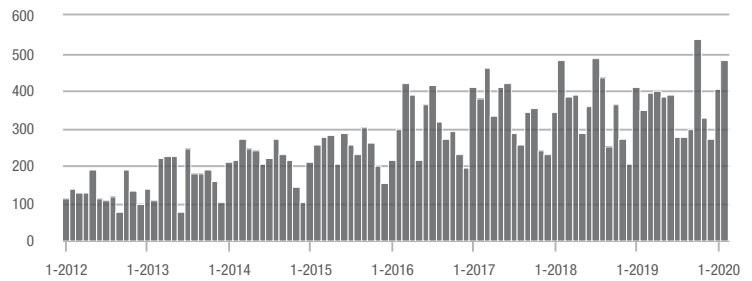
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	156	- 12.4%	+ 4.0%	4.5	+ 15.4%	- 3.7%	67	- 29.5%	- 2.9%
\$100,001 to \$200,000	482	+ 38.9%	+ 18.7%	7.3	+ 40.4%	+ 19.7%	74	- 11.9%	- 5.1%
\$200,001 to \$300,000	201	+ 58.3%	+ 17.5%	4.2	+ 55.6%	+ 12.9%	65	- 11.0%	0.0%
\$300,001 and Above	153	- 10.0%	- 3.8%	3.3	+ 3.1%	+ 21.0%	54	- 23.9%	- 14.3%
Total	992	+ 20.7%	+ 12.0%	5.1	+ 30.8%	+ 15.2%	260	- 19.5%	- 5.5%

Showings

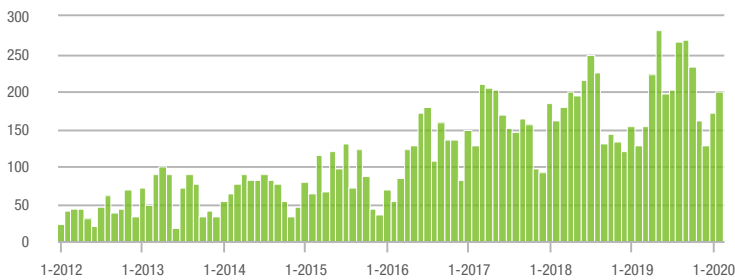
\$100,000 and Below



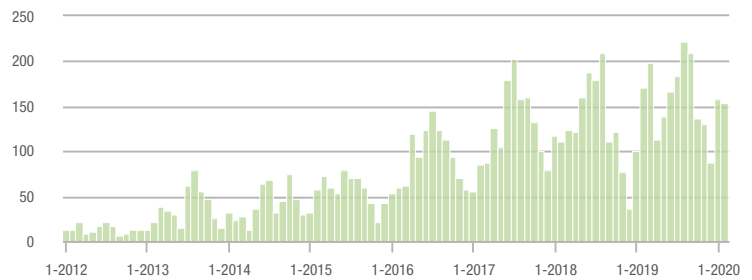
\$100,001 to \$200,000



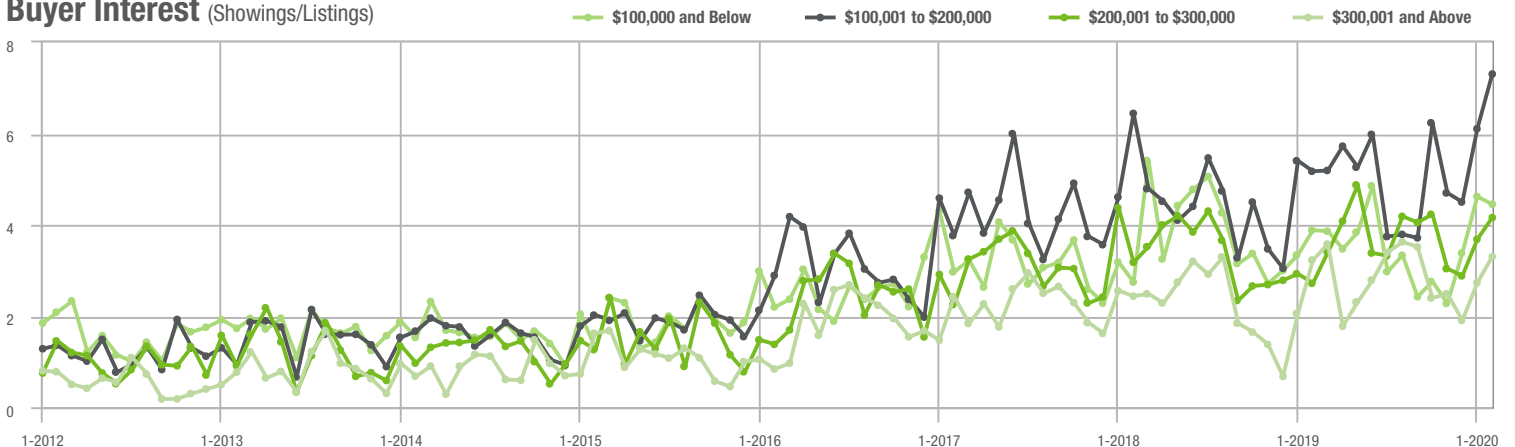
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

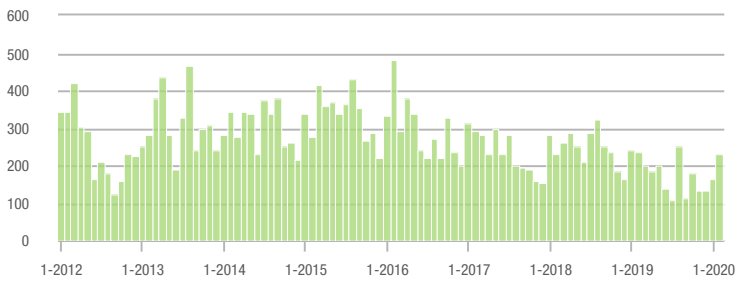


Statesville, NC

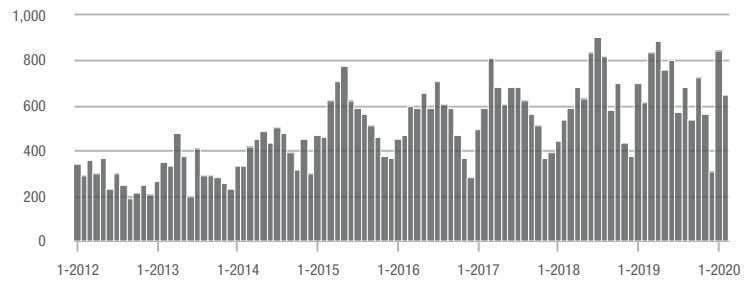
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	233	- 0.9%	+ 42.1%	5.4	+ 22.7%	+ 10.1%	84	- 18.4%	+ 5.0%
\$100,001 to \$200,000	653	+ 6.2%	- 22.7%	7.3	+ 19.7%	- 20.4%	97	- 29.7%	- 5.8%
\$200,001 to \$300,000	303	0.0%	- 8.7%	4.5	- 8.2%	- 17.0%	77	- 10.5%	+ 1.3%
\$300,001 and Above	209	+ 56.0%	+ 27.4%	4.9	+ 96.0%	+ 32.9%	53	- 28.4%	- 1.9%
Total	1,398	+ 8.6%	- 7.1%	5.8	+ 18.4%	- 11.6%	311	- 22.4%	- 0.6%

Showings

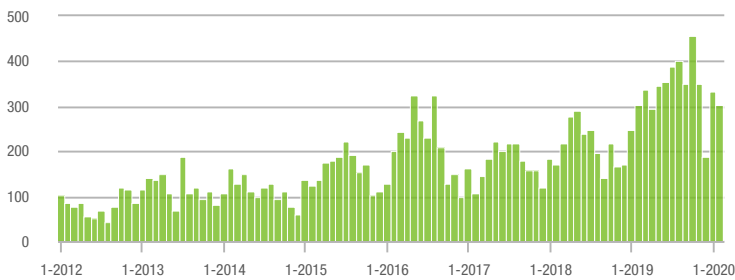
\$100,000 and Below



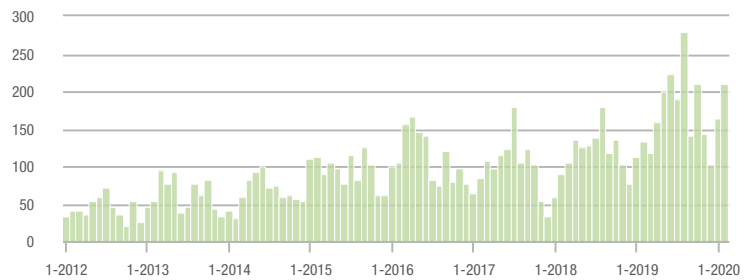
\$100,001 to \$200,000



\$200,001 to \$300,000

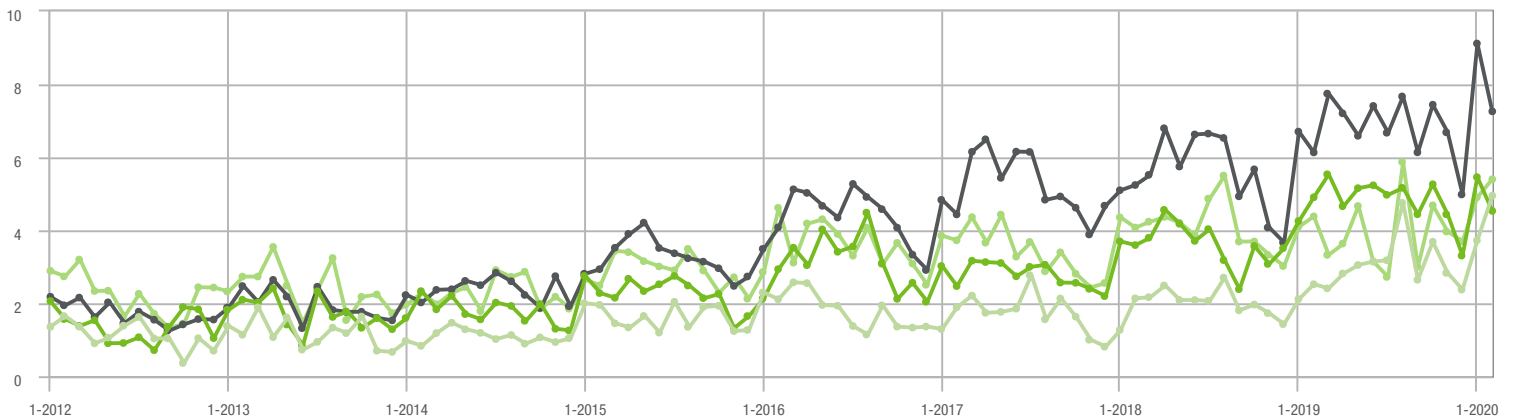


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

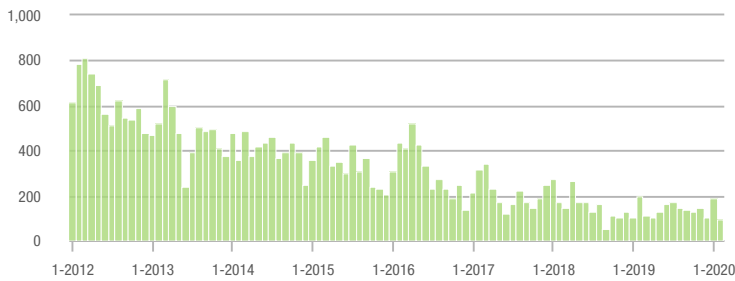


Union County, NC

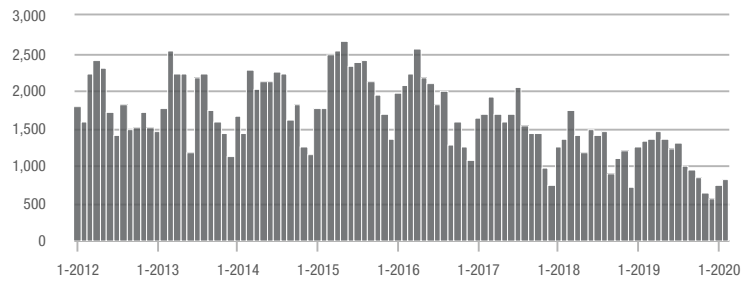
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	96	- 52.0%	- 48.4%	2.0	- 53.5%	- 45.1%	81	- 13.8%	- 12.9%
\$100,001 to \$200,000	814	- 38.4%	+ 10.3%	8.7	- 1.1%	+ 14.7%	131	- 37.3%	- 6.4%
\$200,001 to \$300,000	2,116	+ 11.8%	+ 0.6%	10.4	+ 35.1%	+ 9.5%	227	- 25.3%	- 10.3%
\$300,001 and Above	4,089	+ 14.6%	+ 15.1%	9.1	+ 42.2%	+ 22.1%	536	- 27.7%	- 7.9%
Total	7,115	+ 1.9%	+ 8.1%	9.0	+ 28.6%	+ 15.4%	975	- 27.7%	- 8.7%

Showings

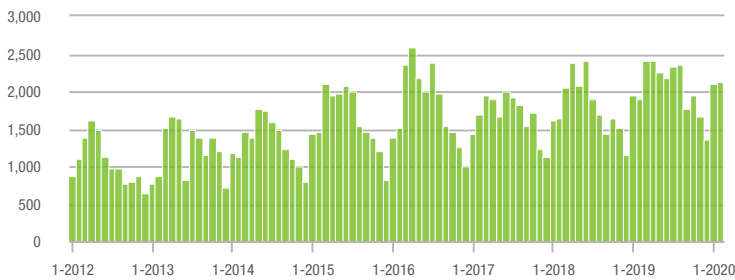
\$100,000 and Below



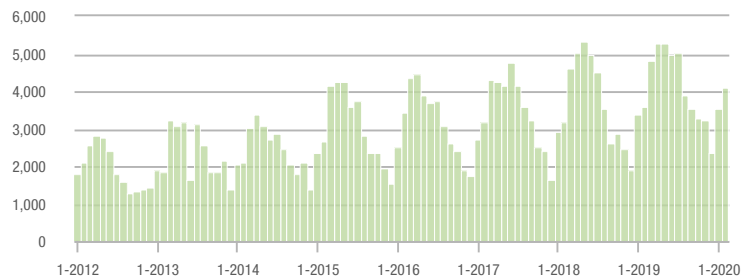
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

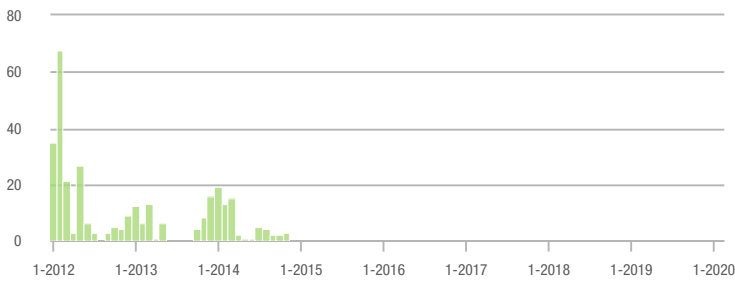


Uptown Charlotte

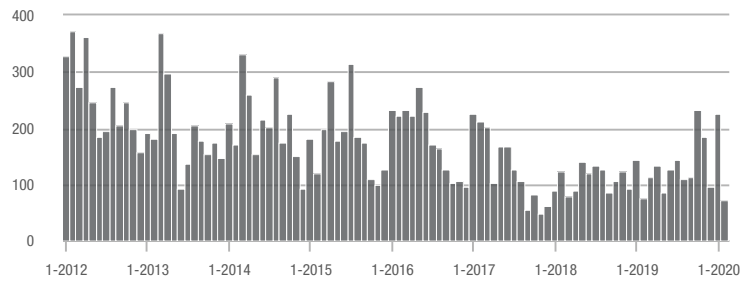
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	0.0%	0.0%	0.0	0.0%	0.0%	0	0.0%	0.0%
\$100,001 to \$200,000	72	- 5.3%	- 68.1%	10.3	+ 63.5%	- 36.3%	7	- 41.7%	- 50.0%
\$200,001 to \$300,000	356	+ 29.0%	- 2.2%	14.2	+ 84.4%	+ 29.1%	25	- 30.6%	- 24.2%
\$300,001 and Above	531	+ 18.8%	+ 3.9%	9.8	+ 25.6%	+ 9.5%	57	- 6.6%	- 5.0%
Total	959	+ 20.0%	- 12.9%	11.1	+ 46.1%	+ 5.2%	89	- 18.3%	- 16.8%

Showings

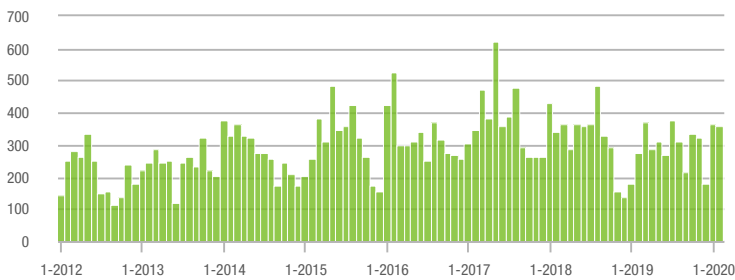
\$100,000 and Below



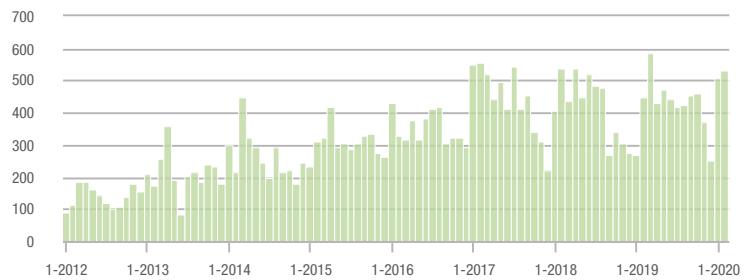
\$100,001 to \$200,000



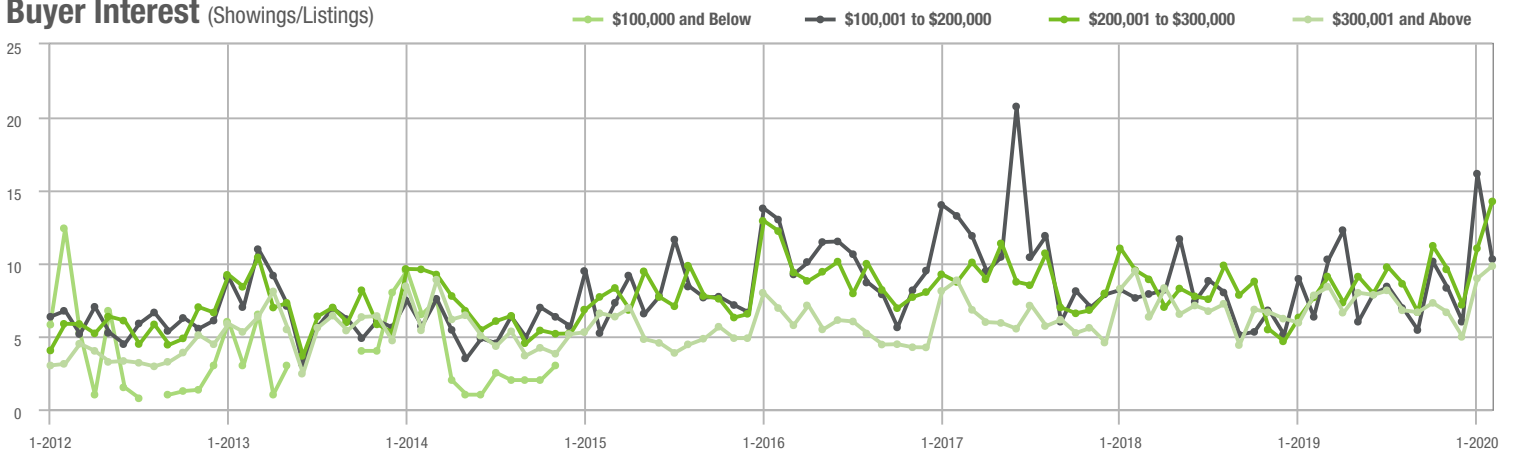
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

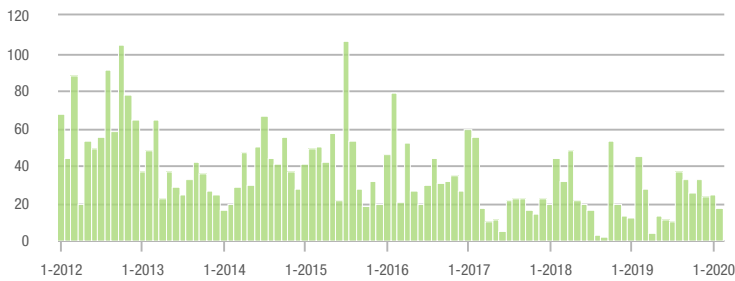


Waxhaw, NC

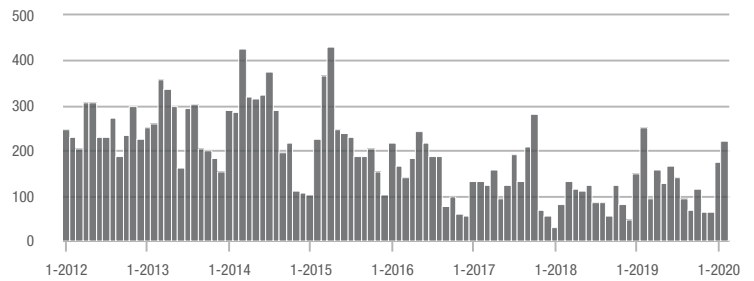
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	17	- 62.2%	- 32.0%	1.1	- 65.6%	- 4.6%	32	+ 3.2%	- 11.1%
\$100,001 to \$200,000	222	- 12.3%	+ 26.9%	11.8	+ 13.5%	+ 31.6%	35	- 28.6%	- 2.8%
\$200,001 to \$300,000	268	+ 12.6%	- 23.2%	8.2	+ 43.9%	- 11.8%	42	- 40.0%	- 12.5%
\$300,001 and Above	1,987	+ 13.2%	+ 31.9%	9.8	+ 44.1%	+ 24.4%	229	- 33.4%	+ 2.7%
Total	2,494	+ 8.8%	+ 21.3%	9.2	+ 35.3%	+ 19.8%	338	- 31.6%	- 1.5%

Showings

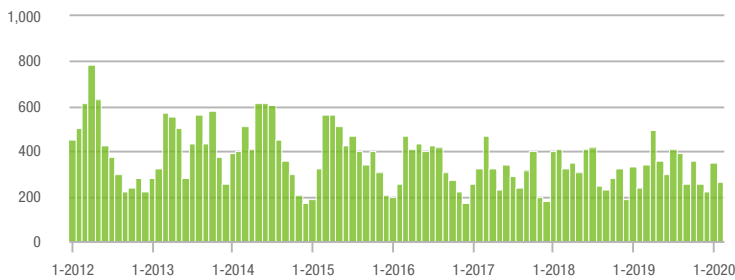
\$100,000 and Below



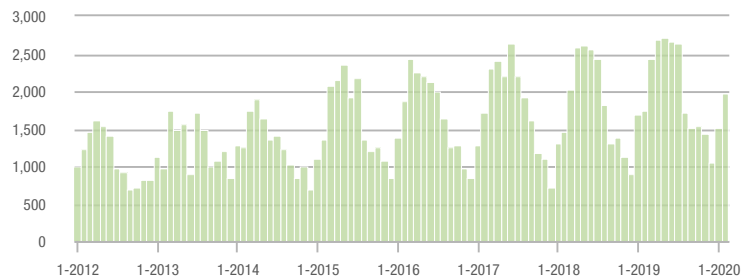
\$100,001 to \$200,000



\$200,001 to \$300,000

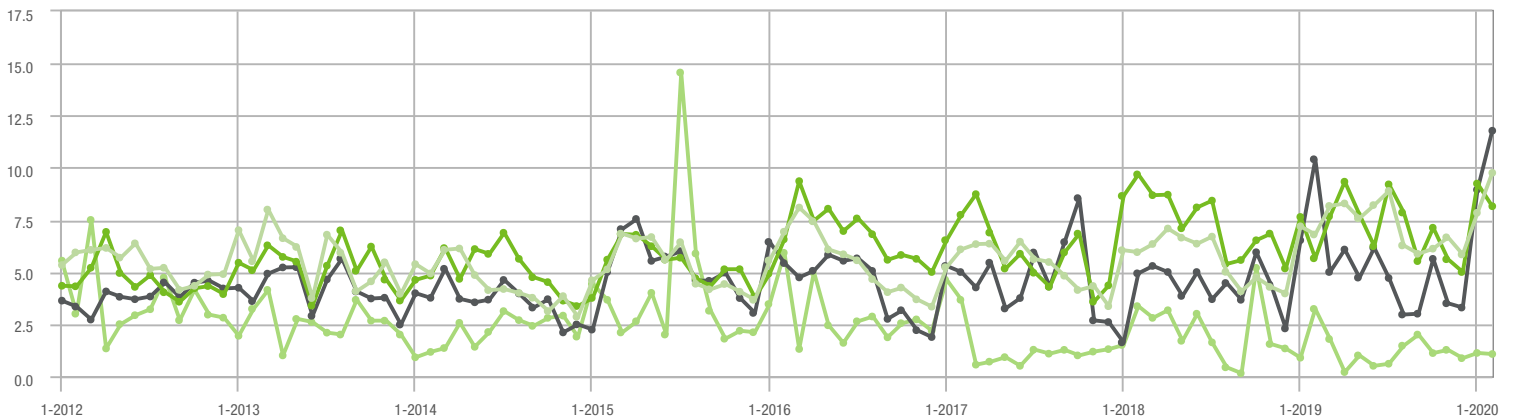


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

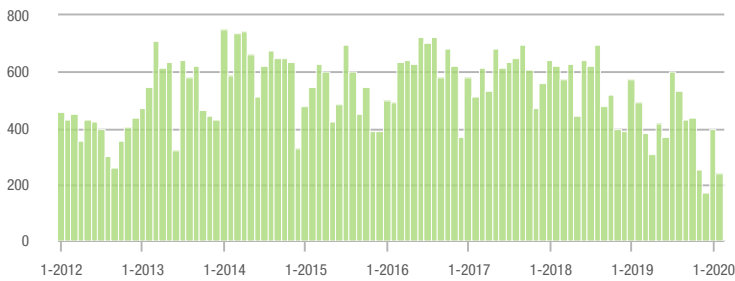


York County, SC

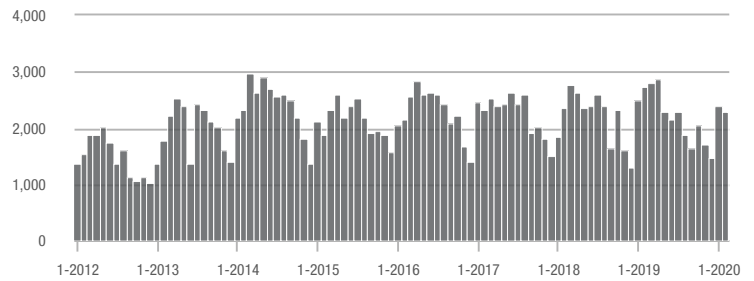
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change	February 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	238	- 51.6%	- 39.7%	3.8	- 20.8%	- 32.3%	103	- 46.1%	- 16.3%
\$100,001 to \$200,000	2,279	- 17.1%	- 4.3%	11.3	- 5.0%	+ 8.6%	224	- 14.2%	- 12.5%
\$200,001 to \$300,000	2,850	+ 25.1%	+ 3.7%	9.9	+ 35.6%	+ 3.4%	327	- 18.7%	- 2.1%
\$300,001 and Above	3,643	+ 24.4%	+ 12.2%	7.1	+ 24.6%	+ 11.6%	580	- 11.0%	- 2.7%
Total	9,010	+ 6.7%	+ 2.7%	8.5	+ 16.4%	+ 6.0%	1,234	- 18.1%	- 5.7%

Showings

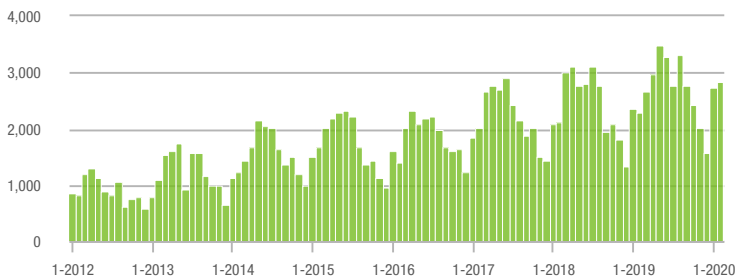
\$100,000 and Below



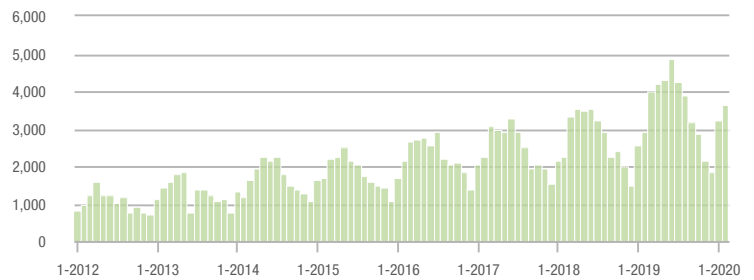
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

