

Showing Statistics

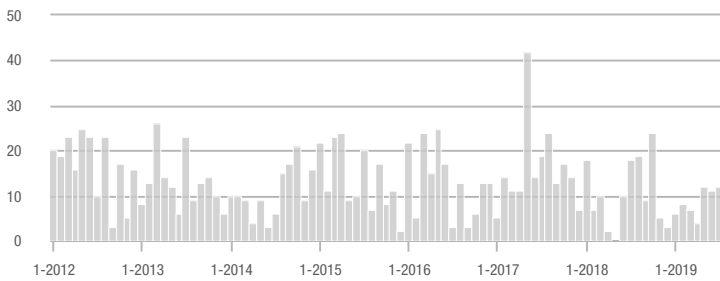
MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Alexander County, NC	106	3.8	45
Anson County, NC	137	2.6	74
Cabarrus County, NC	6,341	7.3	981
Charlotte MSA	79,870	7.6	11,815
City of Charlotte, NC	32,519	8.7	3,984
Concord, NC	3,800	7.5	563
Davidson, NC	988	5.6	195
Denver, NC	1,417	5.4	315
Fort Mill, SC	3,092	8.4	410
Gaston County, NC	5,862	7.2	977
Gastonia, NC	2,592	7.8	373
Huntersville, NC	3,314	6.9	521
Iredell County, NC	6,280	5.9	1,322
Kannapolis, NC	1,528	8.7	197
Lake Norman	6,196	6.1	1,218
Lake Wylie	2,905	5.8	617
Lancaster County, SC	2,729	6.0	531
Lincoln County, NC	2,396	5.6	541
Lincolnton, NC	597	5.7	126
Matthews, NC	2,483	8.4	319
Mecklenburg County, NC	40,630	8.2	5,268
Monroe, NC	1,895	7.7	281
Montgomery County, NC	369	2.6	222
Mooresville, NC	4,443	6.2	821
Rock Hill, SC	3,530	8.0	500
Salisbury, NC	1,588	5.4	350
Stanly County, NC	785	3.6	281
Statesville, NC	1,237	5.1	329
Union County, NC	8,845	8.0	1,274
Uptown Charlotte	941	9.1	105
Waxhaw, NC	3,165	8.5	435
York County, SC	9,921	7.3	1,539

Alexander County, NC

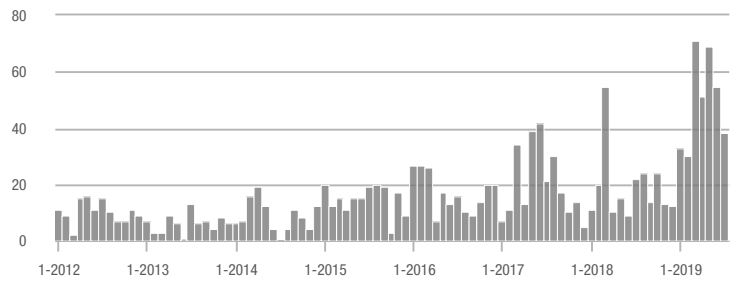
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	12	- 33.3%	+ 9.1%	2.5	- 16.7%	+ 7.1%	14	- 12.5%	+ 7.7%
\$100,001 to \$200,000	38	+ 72.7%	- 30.9%	4.0	+ 53.8%	- 29.4%	12	- 7.7%	- 14.3%
\$200,001 to \$300,000	47	+ 261.5%	+ 327.3%	5.9	+ 59.5%	+ 151.8%	11	+ 83.3%	+ 57.1%
\$300,001 and Above	9	+ 12.5%	- 47.1%	1.4	- 30.0%	- 46.2%	8	+ 60.0%	0.0%
Total	106	+ 73.8%	+ 12.8%	3.8	+ 40.7%	- 1.7%	45	+ 12.5%	+ 7.1%

Showings

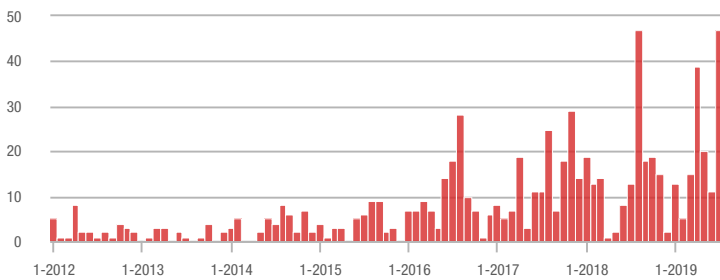
\$100,000 and Below



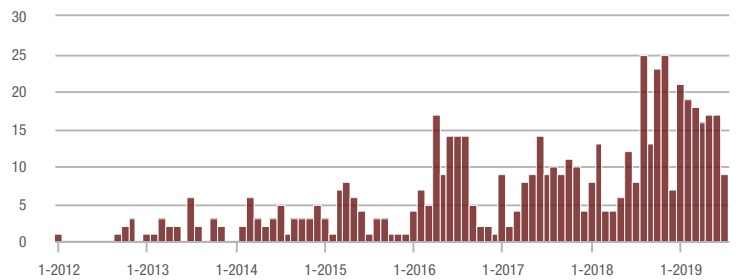
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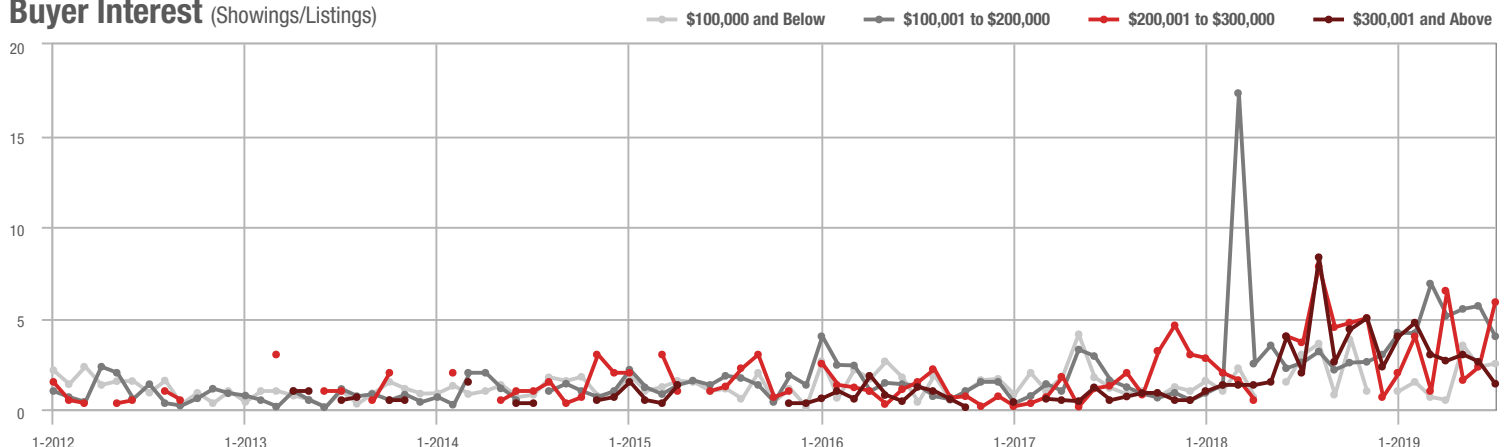
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

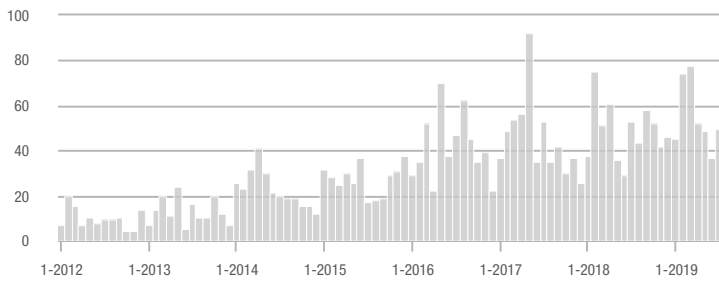


Anson County, NC

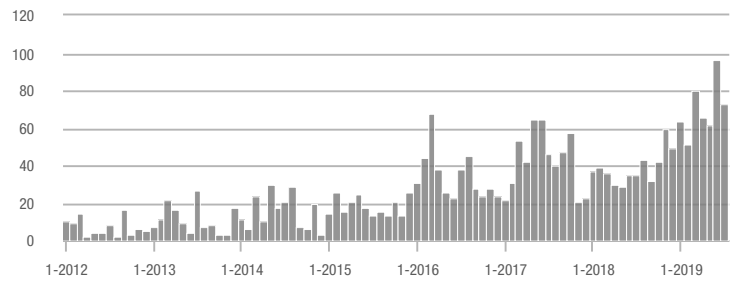
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	50	- 5.7%	+ 35.1%	2.0	- 13.0%	+ 29.4%	38	- 25.5%	- 2.6%
\$100,001 to \$200,000	73	+ 108.6%	- 24.0%	3.8	+ 111.1%	- 11.4%	23	- 30.3%	- 8.0%
\$200,001 to \$300,000	3	+ 50.0%	- 76.9%	1.0	—	- 61.5%	5	- 28.6%	- 37.5%
\$300,001 and Above	11	+ 57.1%	+ 37.5%	1.5	—	- 10.0%	8	- 20.0%	- 20.0%
Total	137	+ 41.2%	- 11.0%	2.6	+ 52.9%	- 4.4%	74	- 26.7%	- 9.8%

Showings

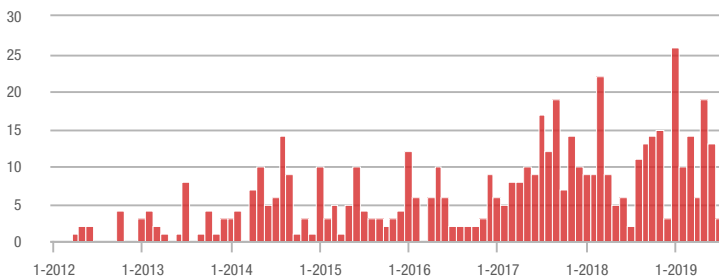
\$100,000 and Below



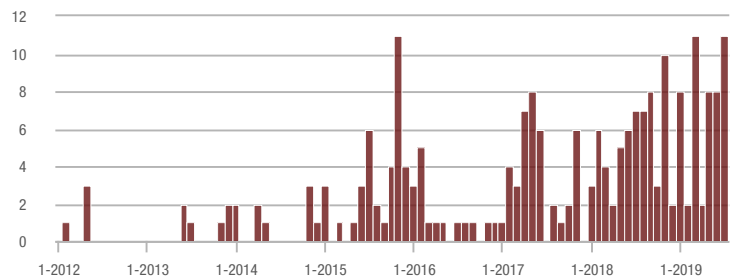
\$100,001 to \$200,000



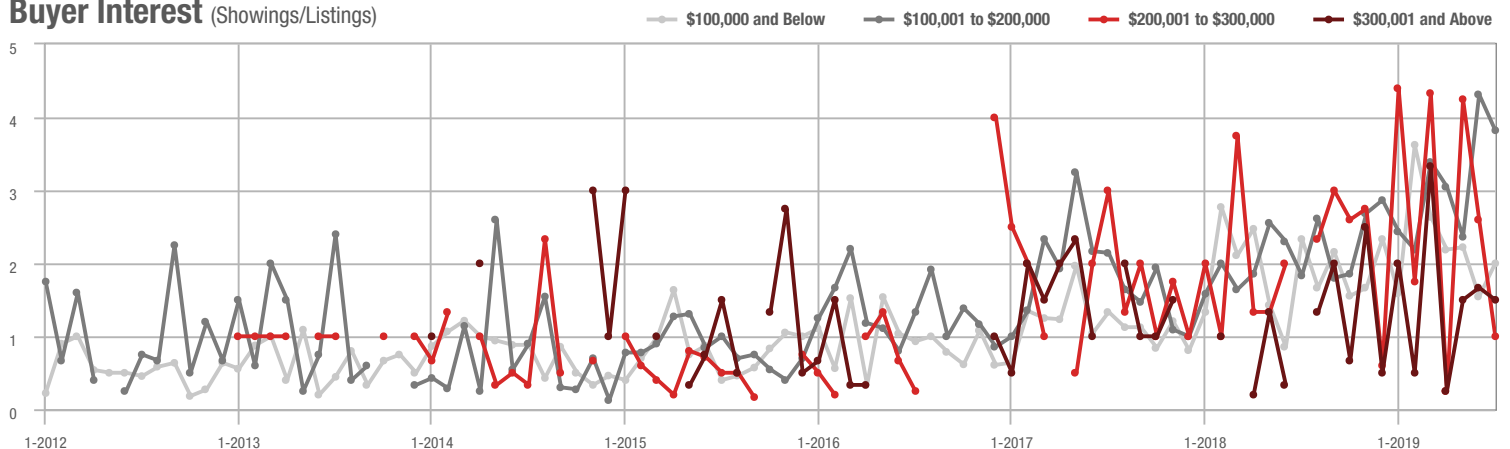
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

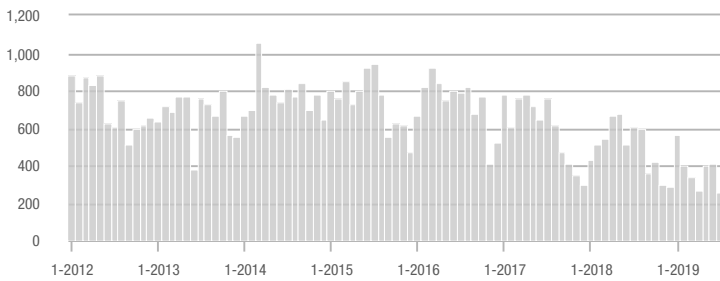


Cabarrus County, NC

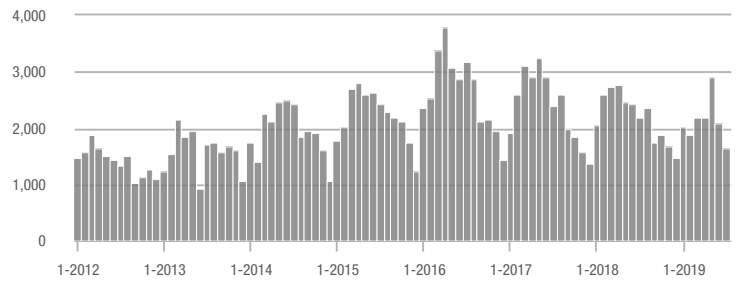
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	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	257	- 57.5%	- 36.9%	3.9	- 42.6%	- 43.8%	81	- 44.5%	- 8.0%
\$100,001 to \$200,000	1,637	- 25.2%	- 21.2%	10.3	+ 6.2%	- 15.1%	179	- 29.5%	- 8.7%
\$200,001 to \$300,000	2,195	+ 15.5%	- 8.2%	8.2	+ 17.1%	- 10.1%	283	- 8.4%	0.0%
\$300,001 and Above	2,252	+ 41.4%	+ 21.3%	5.9	+ 34.1%	+ 20.3%	438	- 5.6%	- 3.5%
Total	6,341	+ 0.9%	- 5.8%	7.3	+ 9.0%	- 5.8%	981	- 16.4%	- 3.9%

Showings

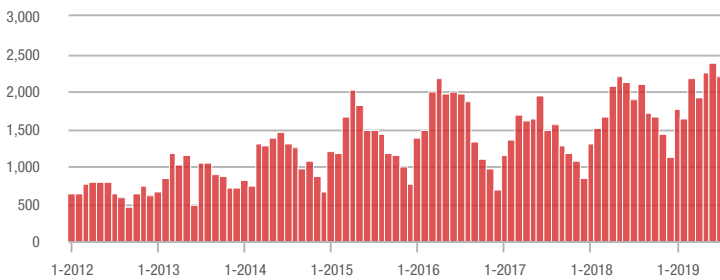
\$100,000 and Below



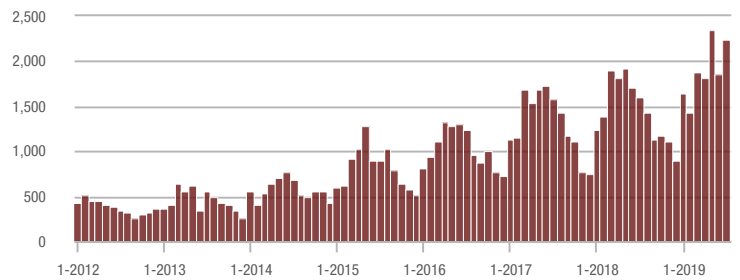
\$100,001 to \$200,000



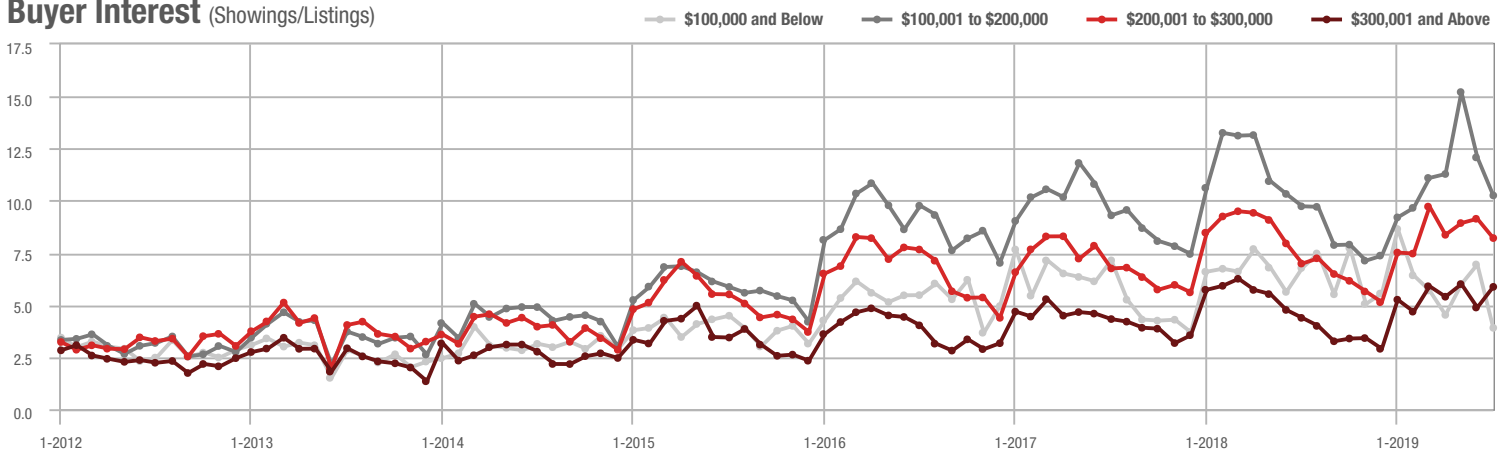
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

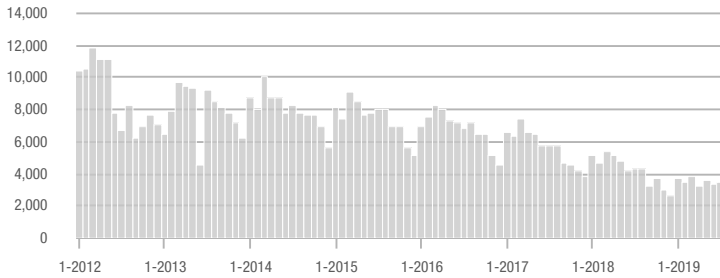


Charlotte MSA

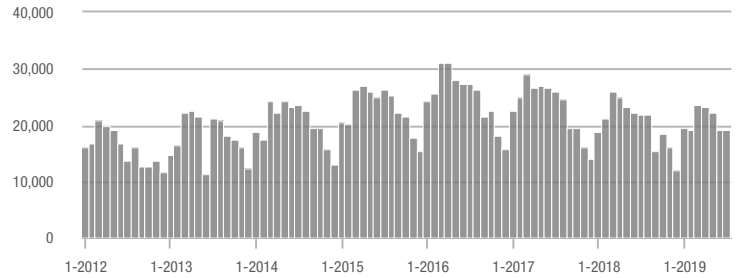
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	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	3,460	- 20.3%	+ 4.3%	5.6	+ 7.7%	+ 4.6%	981	- 32.3%	- 7.4%
\$100,001 to \$200,000	18,980	- 13.7%	- 1.1%	10.4	+ 6.1%	- 2.4%	1,999	- 21.2%	- 0.1%
\$200,001 to \$300,000	23,581	+ 16.6%	- 6.3%	8.2	+ 6.5%	- 4.4%	3,076	+ 3.7%	- 3.6%
\$300,001 and Above	33,849	+ 20.5%	- 1.7%	6.5	+ 16.1%	+ 2.4%	5,759	- 4.9%	- 6.4%
Total	79,870	+ 7.0%	- 2.7%	7.6	+ 8.6%	- 0.3%	11,815	- 9.2%	- 4.8%

Showings

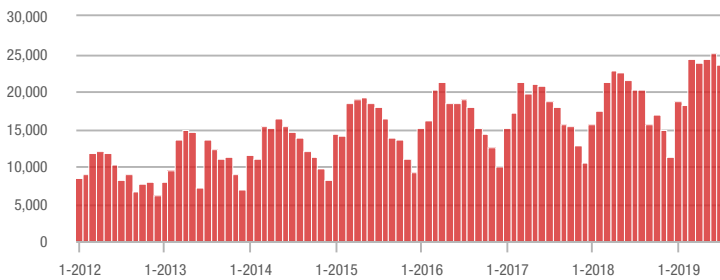
\$100,000 and Below



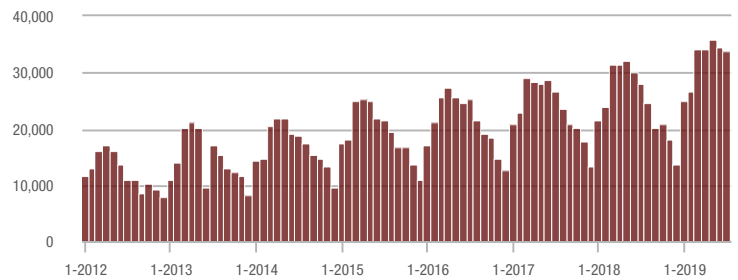
\$100,001 to \$200,000



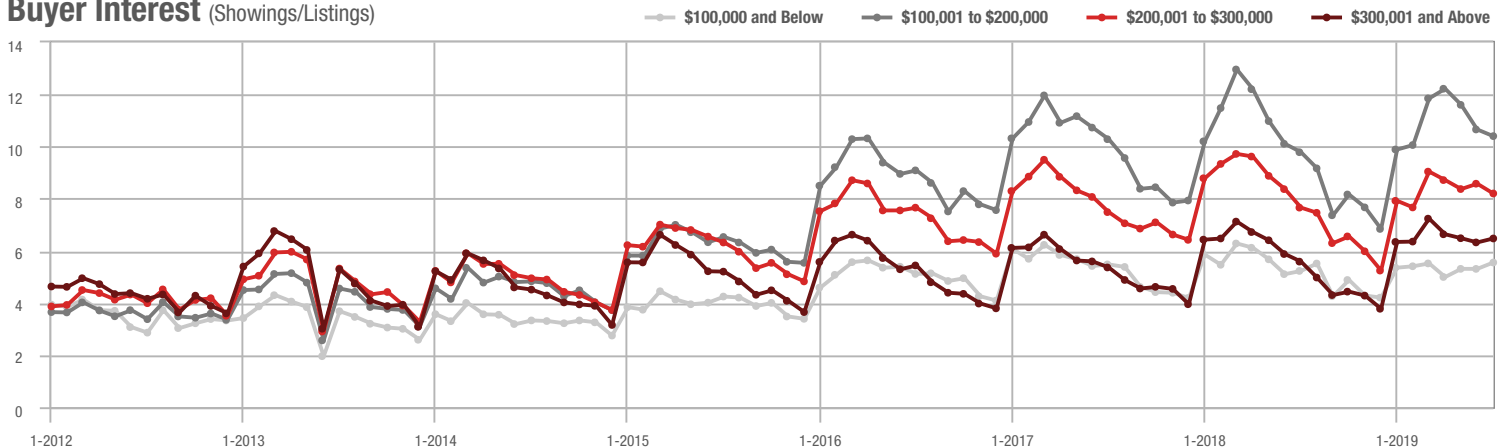
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

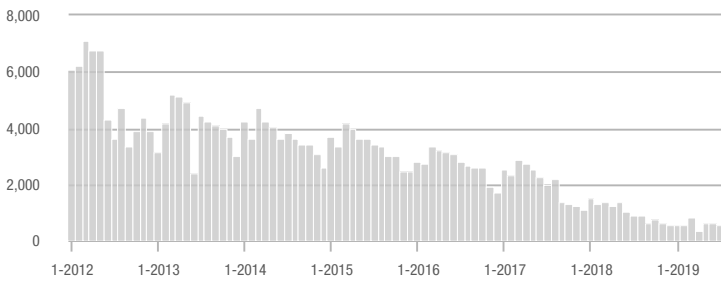


City of Charlotte, NC

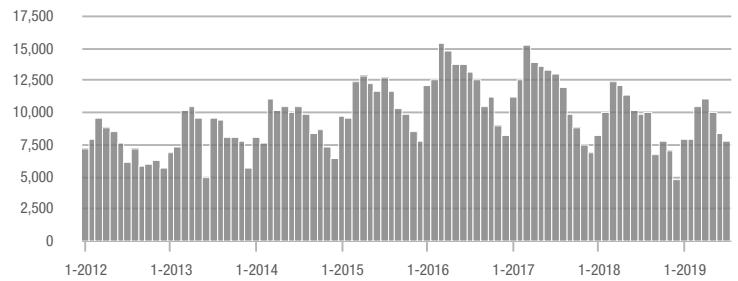
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	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	569	- 36.1%	- 8.7%	8.7	0.0%	- 0.9%	96	- 37.3%	- 17.9%
\$100,001 to \$200,000	7,803	- 21.0%	- 7.3%	13.3	+ 10.8%	+ 0.2%	607	- 29.6%	- 8.0%
\$200,001 to \$300,000	10,711	+ 30.7%	+ 0.3%	9.2	+ 9.5%	- 1.4%	1,224	+ 19.6%	+ 0.1%
\$300,001 and Above	13,436	+ 22.3%	- 2.8%	6.9	+ 11.3%	+ 1.9%	2,057	+ 1.6%	- 6.3%
Total	32,519	+ 8.6%	- 3.0%	8.7	+ 6.1%	+ 0.3%	3,984	- 1.9%	- 5.0%

Showings

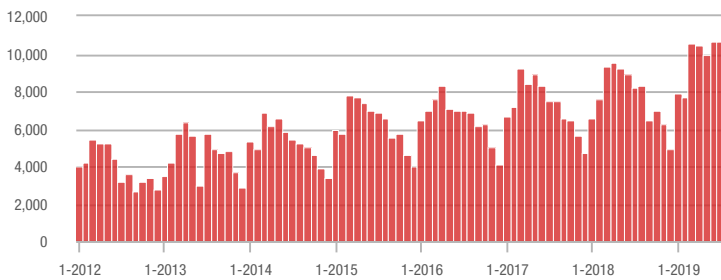
\$100,000 and Below



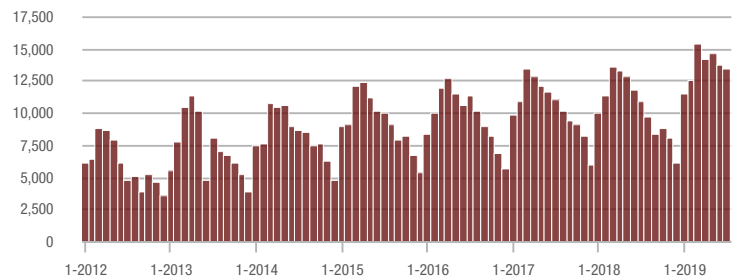
\$100,001 to \$200,000



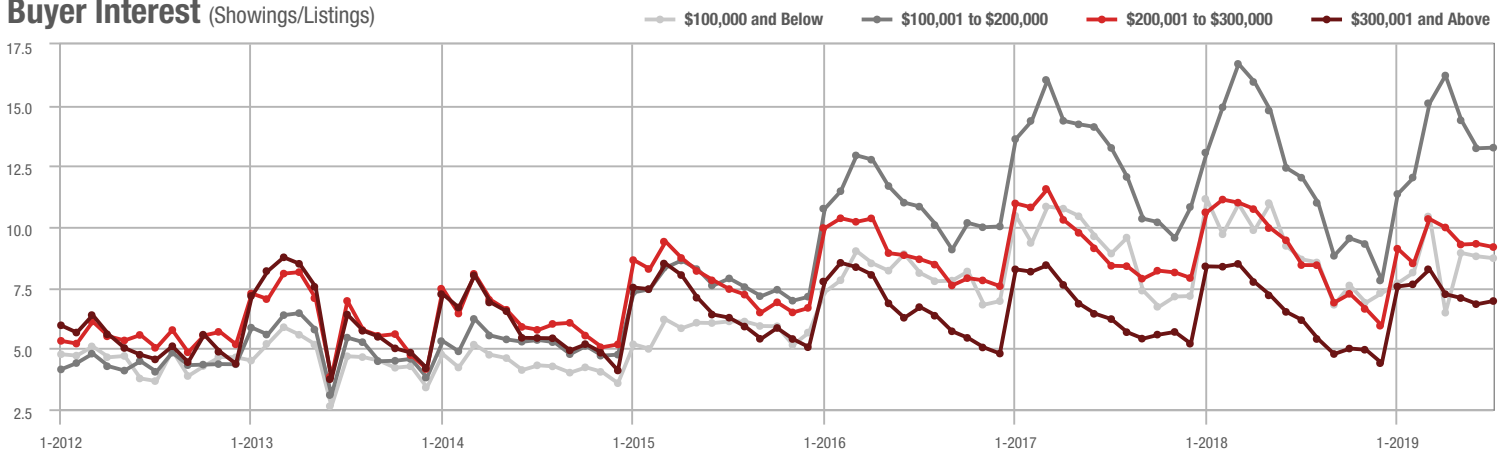
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

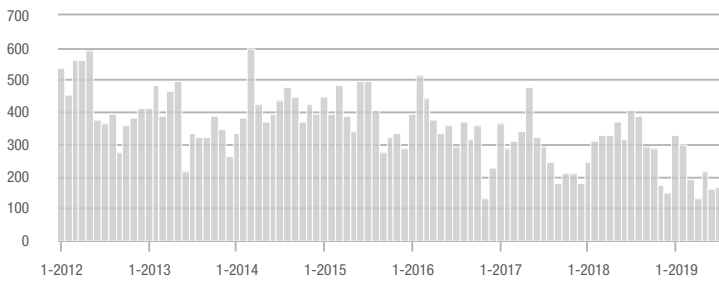


Concord, NC

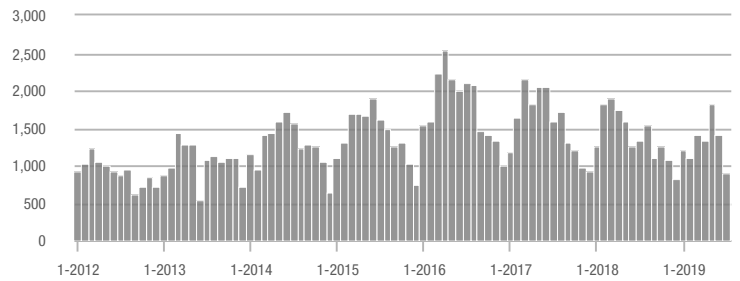
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	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	167	- 59.0%	+ 4.4%	5.6	- 22.2%	- 7.5%	36	- 59.1%	- 7.7%
\$100,001 to \$200,000	904	- 32.1%	- 35.5%	10.5	+ 1.0%	- 24.1%	92	- 33.3%	- 15.6%
\$200,001 to \$300,000	1,412	+ 49.4%	- 11.3%	8.6	+ 32.3%	- 8.2%	173	+ 8.1%	- 4.4%
\$300,001 and Above	1,317	+ 56.8%	+ 30.8%	5.8	+ 34.9%	+ 29.0%	262	+ 6.9%	- 3.0%
Total	3,800	+ 7.8%	- 8.6%	7.5	+ 11.9%	- 6.2%	563	- 10.8%	- 6.0%

Showings

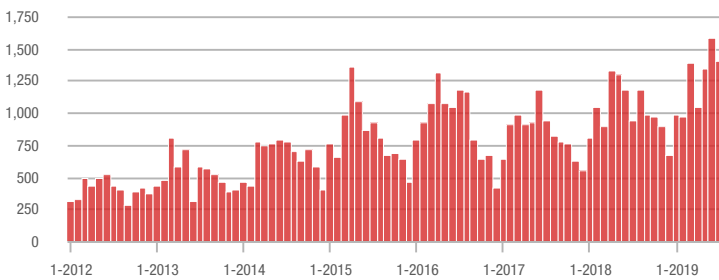
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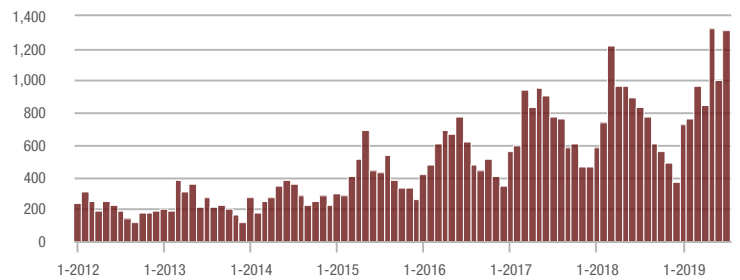
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

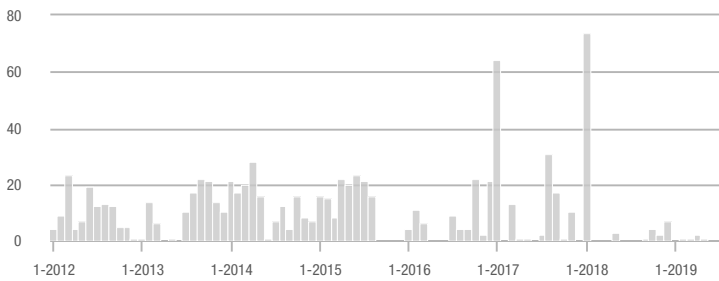


Davidson, NC

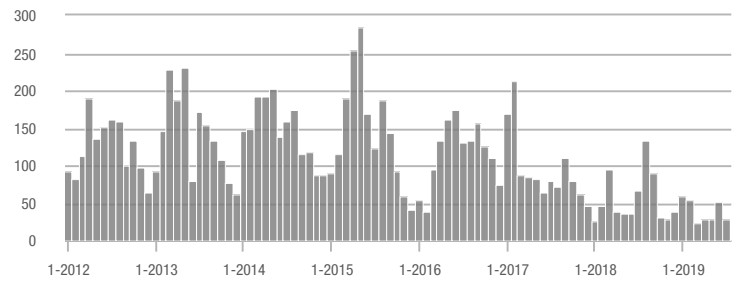
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	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	0.0%	0.0%	0.0	0.0%	0.0%	2	0.0%	0.0%
\$100,001 to \$200,000	28	- 57.6%	- 46.2%	3.9	- 51.3%	- 62.9%	9	- 40.0%	+ 12.5%
\$200,001 to \$300,000	169	- 7.1%	- 31.3%	6.5	0.0%	- 39.2%	28	- 12.5%	+ 12.0%
\$300,001 and Above	791	+ 18.2%	- 8.9%	5.6	+ 16.7%	- 0.8%	156	- 3.7%	- 11.9%
Total	988	+ 7.7%	- 15.3%	5.6	+ 7.7%	- 12.1%	195	- 7.6%	- 8.0%

Showings

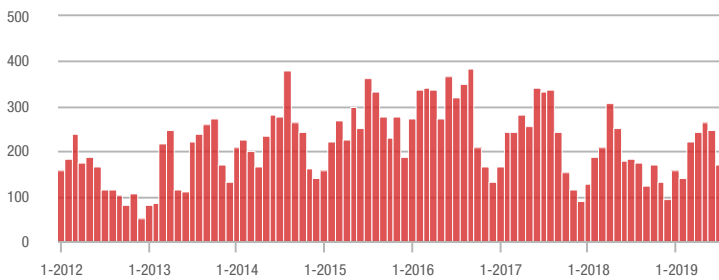
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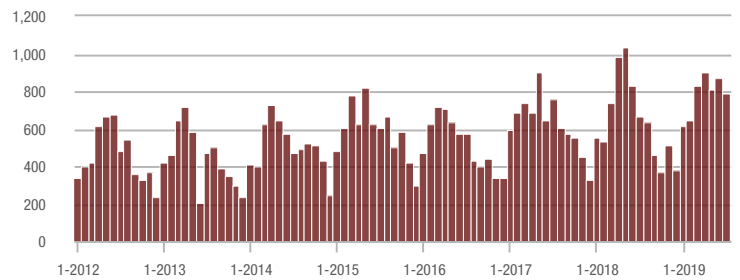
\$100,001 to \$200,000



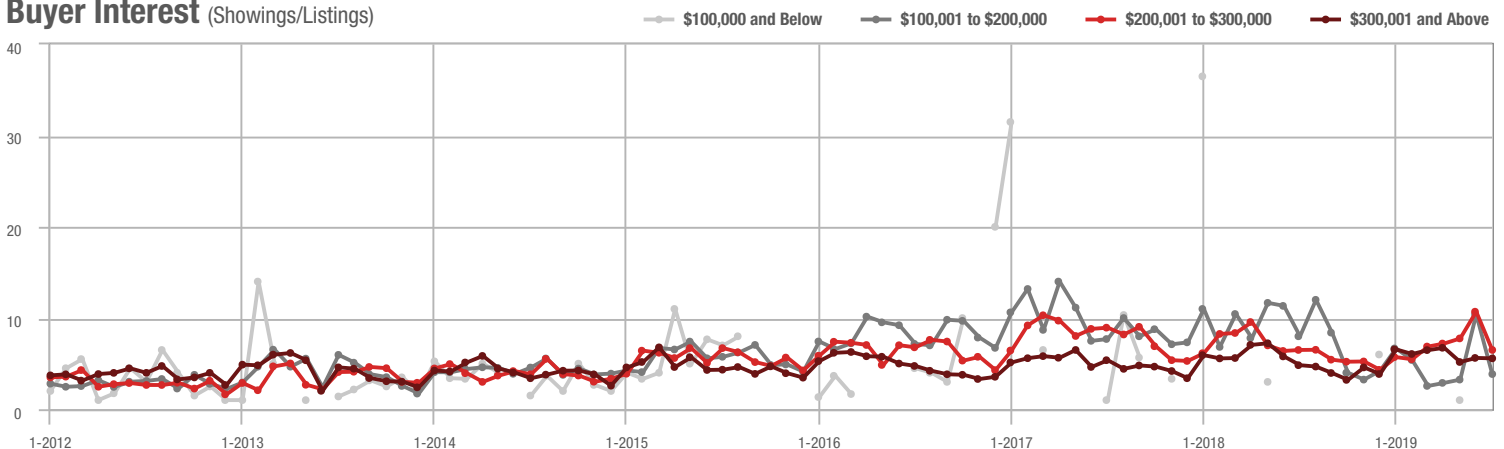
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

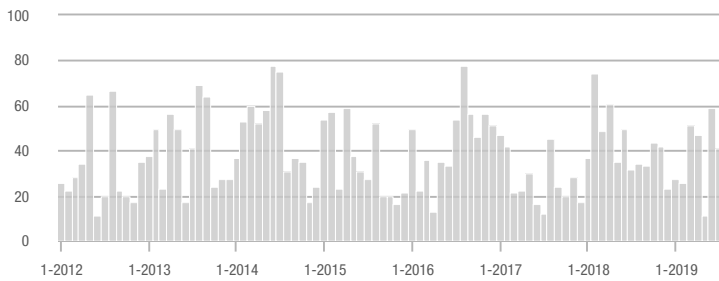


Denver, NC

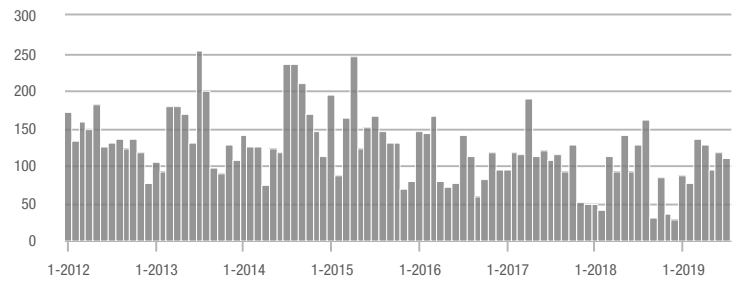
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\$100,000 and Below	41	+ 28.1%	- 30.5%	2.0	+ 25.0%	- 25.5%	33	- 23.3%	- 17.5%
\$100,001 to \$200,000	111	- 14.0%	- 6.7%	7.3	- 21.5%	+ 6.5%	20	- 9.1%	- 9.1%
\$200,001 to \$300,000	246	+ 24.9%	+ 3.8%	5.7	+ 16.3%	- 20.5%	48	0.0%	+ 26.3%
\$300,001 and Above	1,019	+ 32.7%	+ 34.1%	5.5	+ 12.2%	+ 35.0%	214	+ 2.4%	- 0.5%
Total	1,417	+ 25.8%	+ 20.6%	5.4	+ 10.2%	+ 19.0%	315	- 2.2%	0.0%

Showings

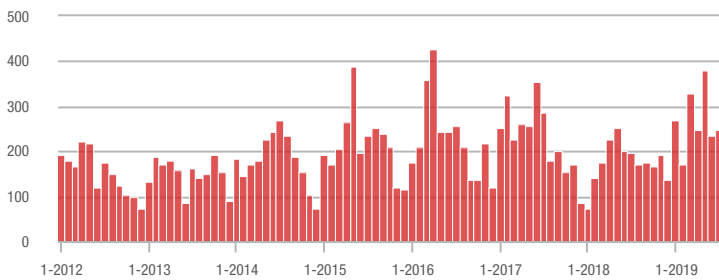
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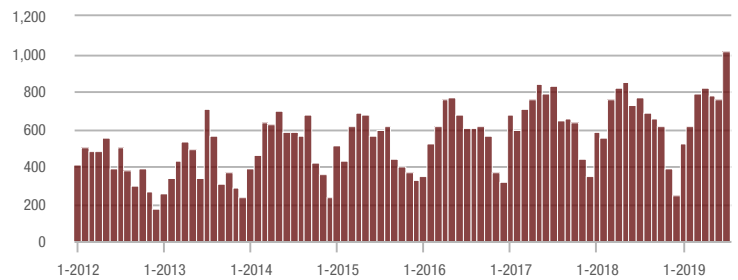
\$100,001 to \$200,000



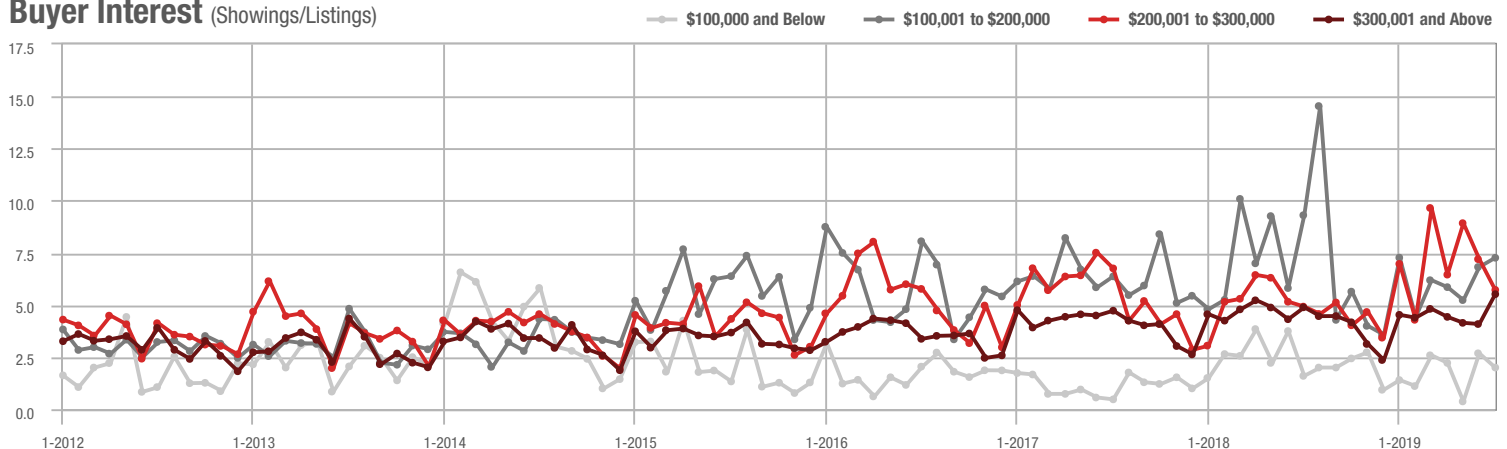
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

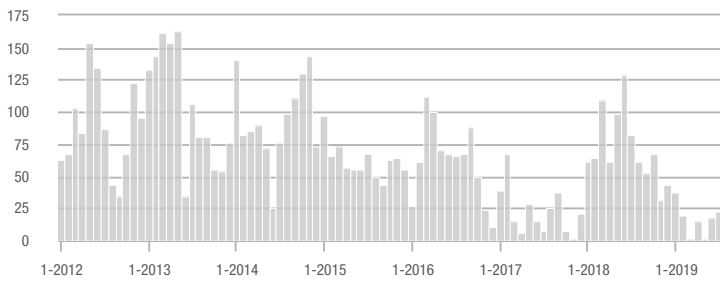


Fort Mill, SC

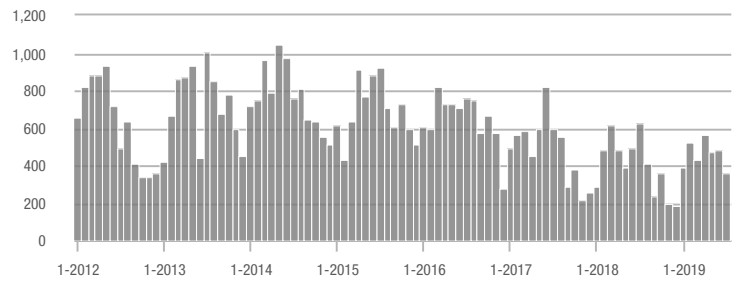
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\$100,000 and Below	22	- 73.2%	+ 22.2%	6.7	+ 39.6%	- 21.6%	6	- 66.7%	+ 20.0%
\$100,001 to \$200,000	358	- 42.8%	- 26.5%	10.1	- 30.8%	- 16.3%	40	- 21.6%	- 14.9%
\$200,001 to \$300,000	794	- 21.8%	- 18.6%	8.2	- 20.4%	- 5.8%	100	- 9.1%	- 15.3%
\$300,001 and Above	1,918	+ 28.0%	- 15.5%	8.2	+ 36.7%	+ 2.7%	264	- 12.6%	- 17.8%
Total	3,092	- 4.0%	- 17.6%	8.4	+ 6.3%	- 2.1%	410	- 14.8%	- 16.5%

Showings

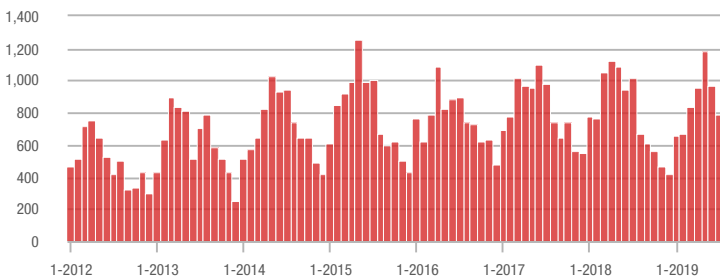
\$100,000 and Below



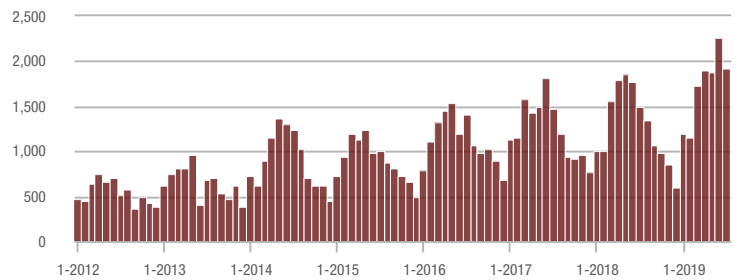
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



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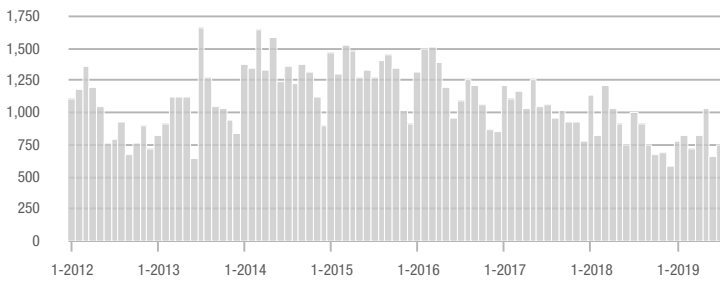


Gaston County, NC

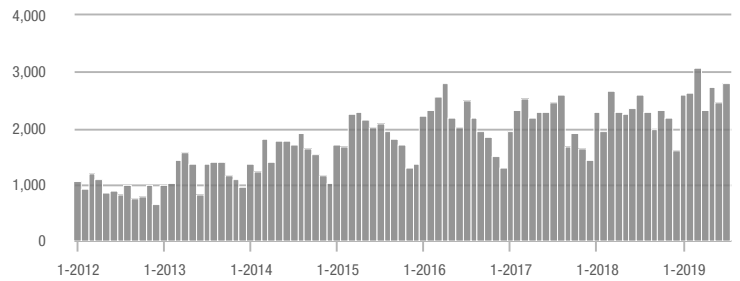
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\$100,000 and Below	749	- 25.2%	+ 14.0%	6.2	+ 8.8%	+ 17.8%	199	- 31.4%	- 6.6%
\$100,001 to \$200,000	2,808	+ 8.6%	+ 13.5%	9.6	+ 7.9%	+ 4.8%	308	- 1.9%	+ 6.9%
\$200,001 to \$300,000	1,481	+ 48.2%	- 12.4%	6.8	+ 6.3%	- 9.8%	239	+ 18.3%	- 4.8%
\$300,001 and Above	824	+ 20.1%	- 6.5%	4.2	+ 7.7%	- 15.5%	231	- 2.5%	+ 2.2%
Total	5,862	+ 11.2%	+ 2.8%	7.2	+ 9.1%	- 0.6%	977	- 6.3%	- 0.1%

Showings

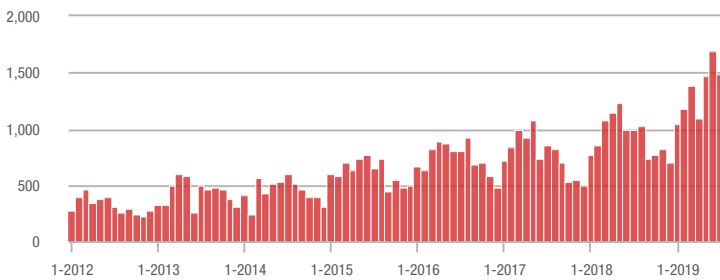
\$100,000 and Below



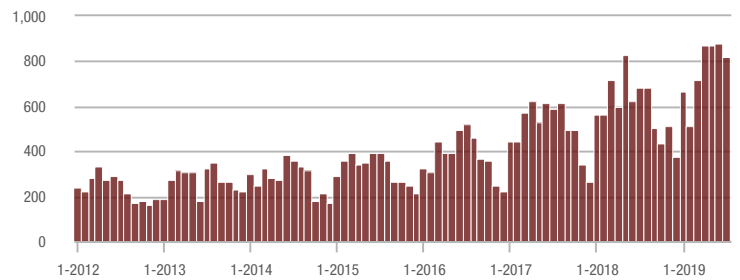
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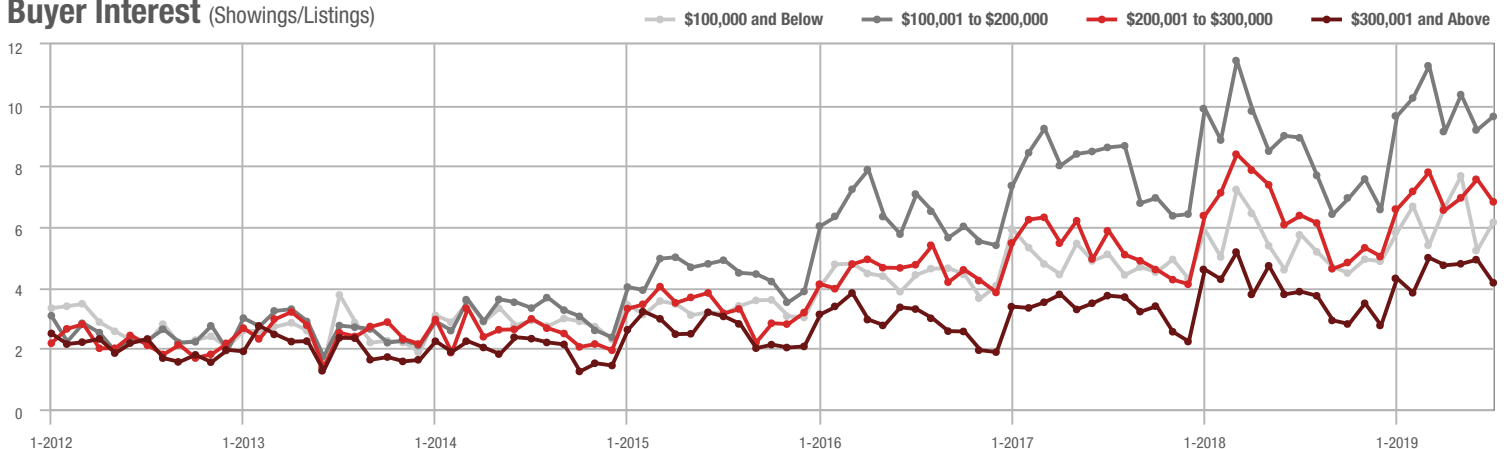
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

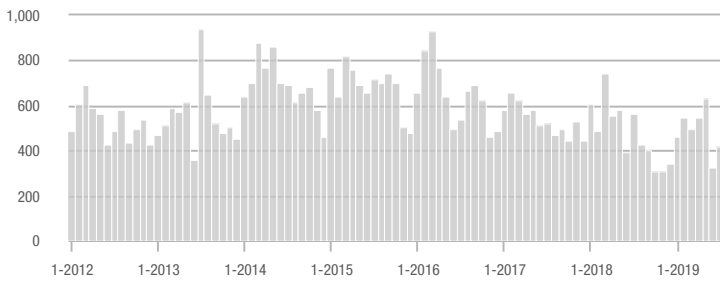


Gastonia, NC

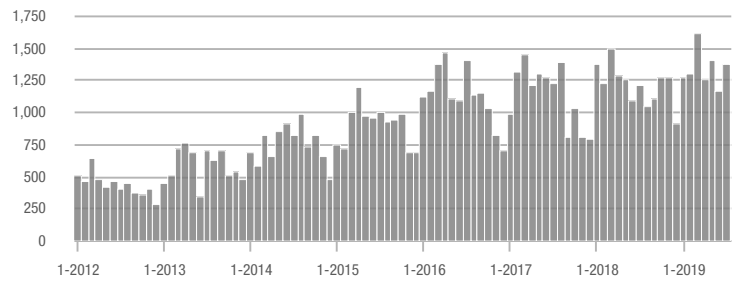
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	422	- 25.4%	+ 31.5%	8.4	+ 23.5%	+ 20.2%	70	- 37.5%	+ 7.7%
\$100,001 to \$200,000	1,382	+ 14.6%	+ 18.4%	9.5	+ 10.5%	+ 3.3%	155	+ 0.6%	+ 13.1%
\$200,001 to \$300,000	535	+ 20.8%	- 23.2%	6.4	- 1.5%	- 16.9%	87	+ 11.5%	- 7.4%
\$300,001 and Above	253	+ 68.7%	+ 42.1%	4.6	+ 53.3%	+ 24.4%	61	- 1.6%	+ 8.9%
Total	2,592	+ 9.6%	+ 9.7%	7.8	+ 11.4%	+ 1.7%	373	- 8.1%	+ 6.0%

Showings

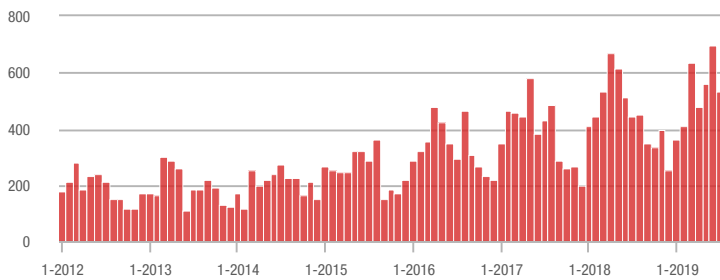
\$100,000 and Below



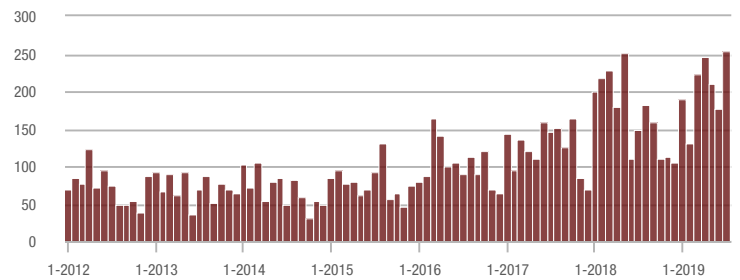
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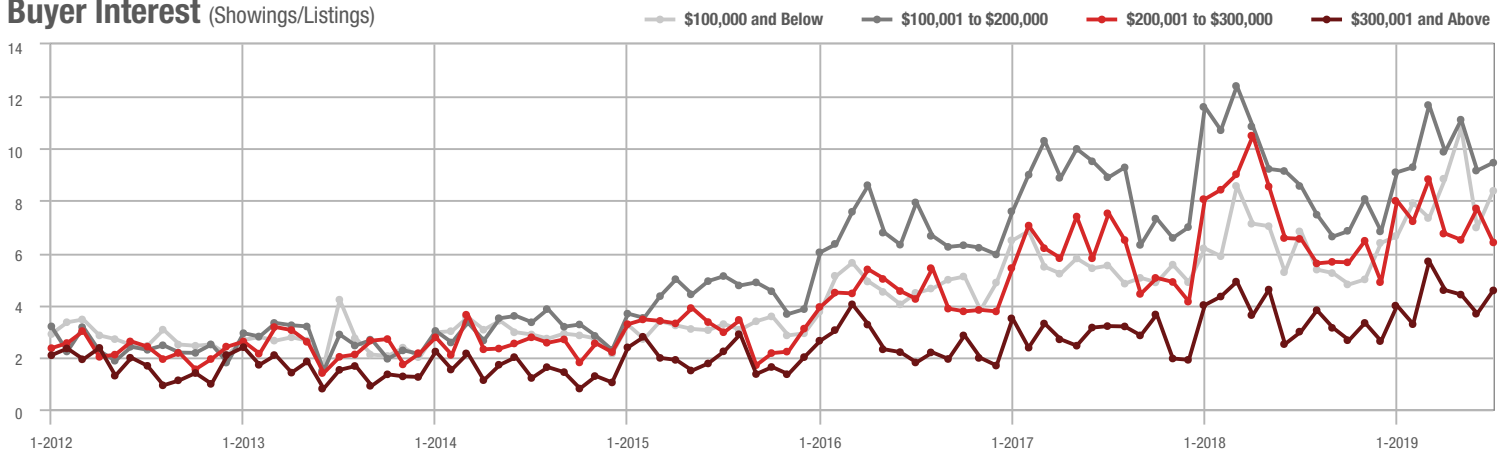
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

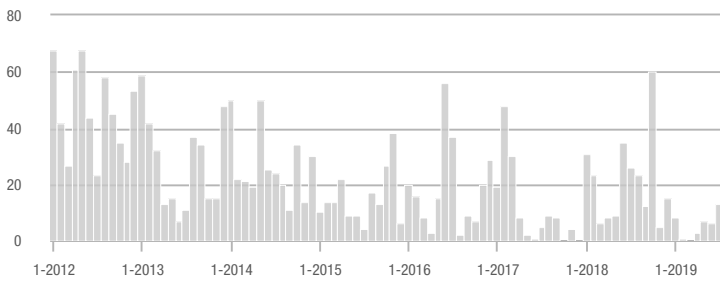


Huntersville, NC

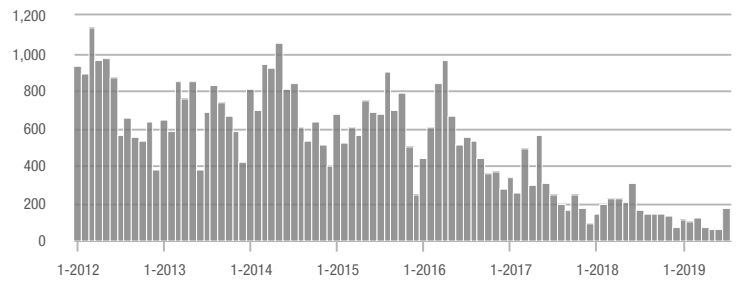
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	13	- 50.0%	+ 116.7%	2.2	- 29.0%	+ 208.0%	10	- 28.6%	- 16.7%
\$100,001 to \$200,000	175	+ 7.4%	+ 173.4%	10.8	+ 61.2%	+ 37.3%	21	- 34.4%	+ 61.5%
\$200,001 to \$300,000	1,107	+ 2.2%	- 16.4%	8.1	- 2.4%	- 10.2%	138	- 0.7%	- 7.4%
\$300,001 and Above	2,019	+ 14.5%	- 8.0%	6.2	+ 1.6%	- 5.8%	352	+ 6.3%	- 5.9%
Total	3,314	+ 9.2%	- 7.7%	6.9	+ 3.0%	- 5.3%	521	+ 1.0%	- 4.9%

Showings

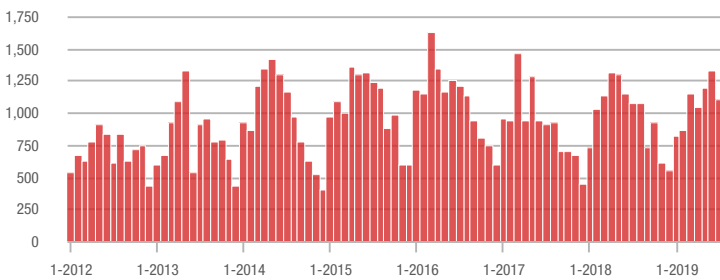
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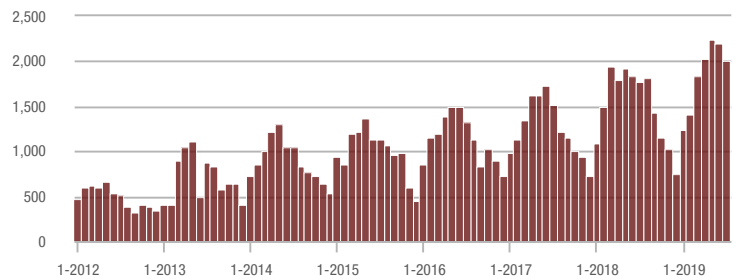
\$100,001 to \$200,000



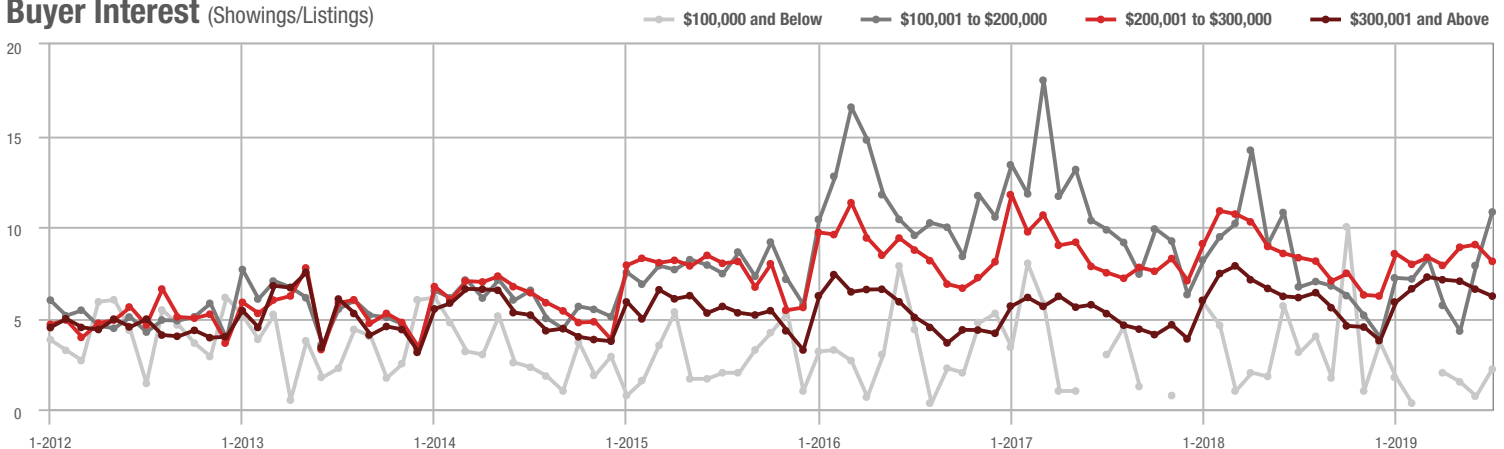
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

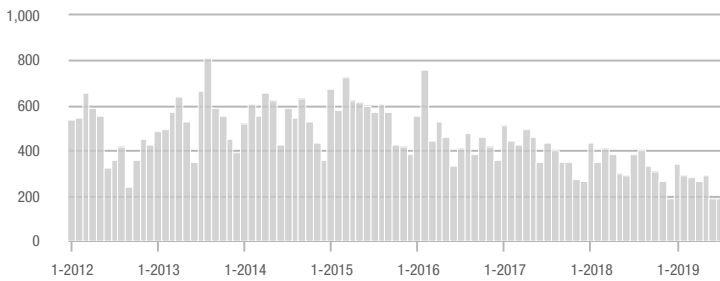


Iredell County, NC

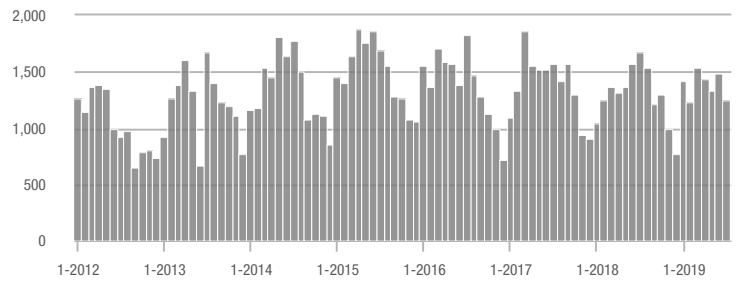
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	192	- 49.6%	+ 0.5%	3.4	- 24.4%	+ 12.0%	138	- 34.9%	- 7.4%
\$100,001 to \$200,000	1,251	- 25.6%	- 16.3%	7.1	+ 6.0%	- 5.2%	212	- 32.5%	- 12.0%
\$200,001 to \$300,000	1,452	- 11.1%	- 9.6%	5.8	+ 5.5%	- 5.7%	300	- 17.1%	- 7.4%
\$300,001 and Above	3,385	+ 30.4%	+ 6.4%	5.8	+ 31.8%	+ 12.8%	672	- 8.3%	- 6.0%
Total	6,280	- 0.2%	- 3.0%	5.9	+ 15.7%	+ 3.8%	1,322	- 18.4%	- 7.5%

Showings

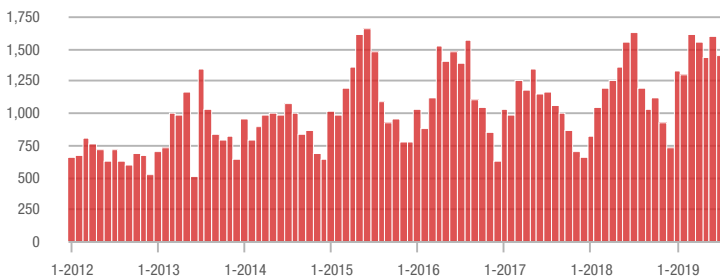
\$100,000 and Below



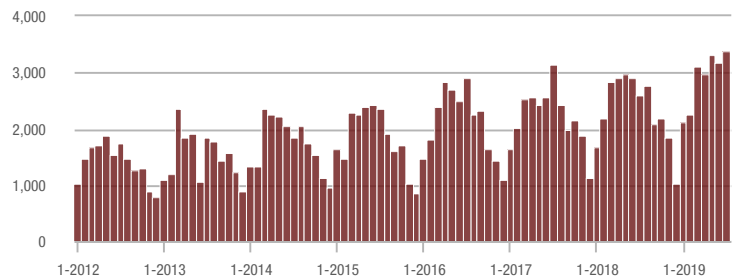
\$100,001 to \$200,000



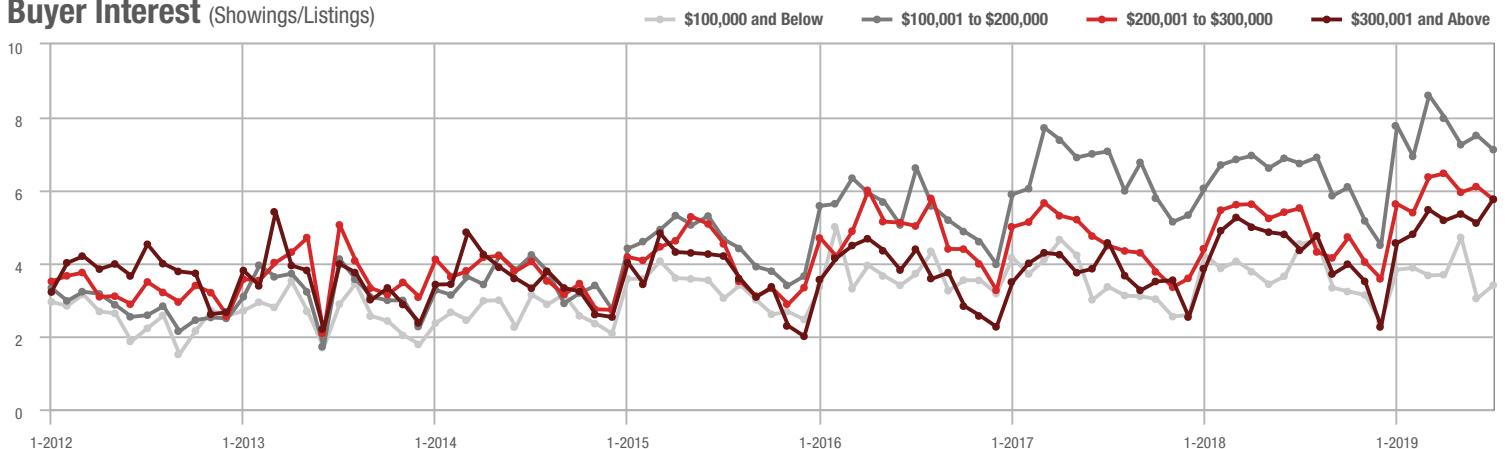
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

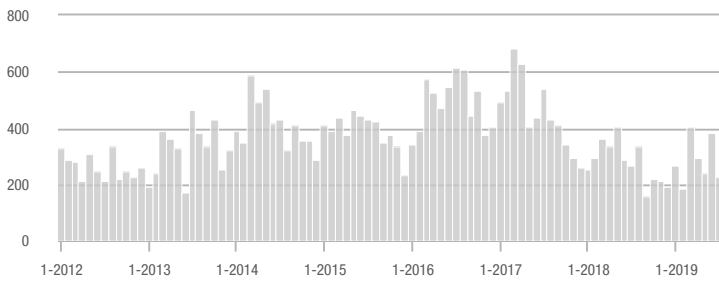


Kannapolis, NC

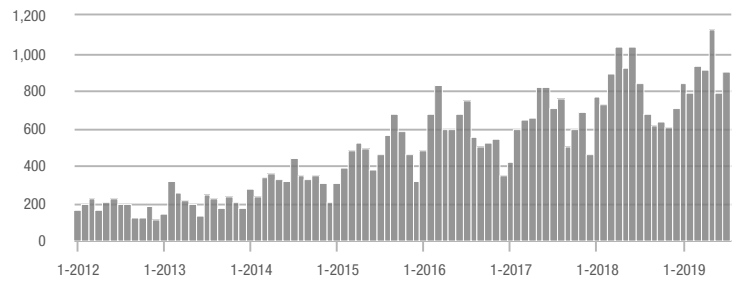
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	228	- 15.2%	- 40.2%	8.1	+ 14.1%	- 25.4%	39	- 31.6%	- 20.4%
\$100,001 to \$200,000	905	+ 7.9%	+ 14.6%	11.8	+ 38.8%	+ 15.3%	78	- 24.3%	- 2.5%
\$200,001 to \$300,000	291	+ 15.9%	- 6.1%	6.6	- 12.0%	- 22.7%	45	+ 9.8%	+ 21.6%
\$300,001 and Above	104	+ 126.1%	+ 38.7%	3.5	+ 12.9%	+ 56.2%	35	+ 29.6%	- 10.3%
Total	1,528	+ 8.8%	- 1.8%	8.7	+ 13.0%	- 0.2%	197	- 13.6%	- 3.9%

Showings

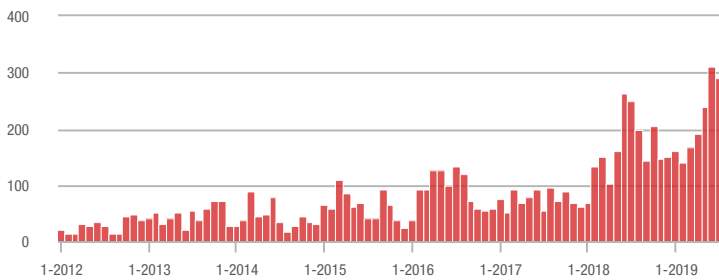
\$100,000 and Below



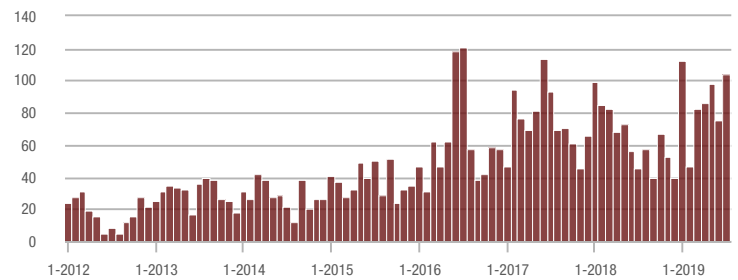
\$100,001 to \$200,000



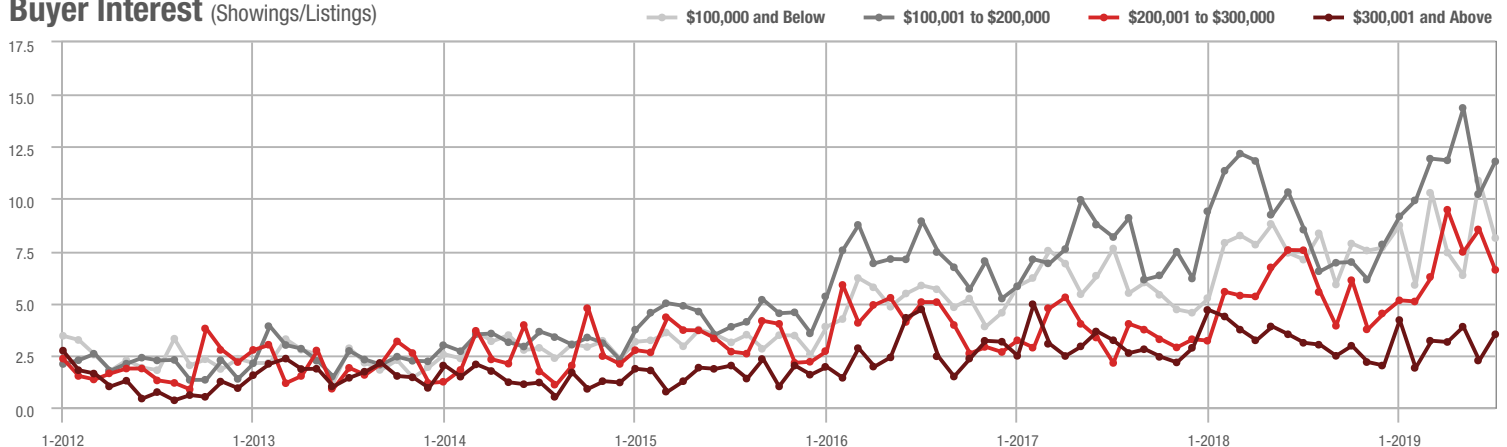
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

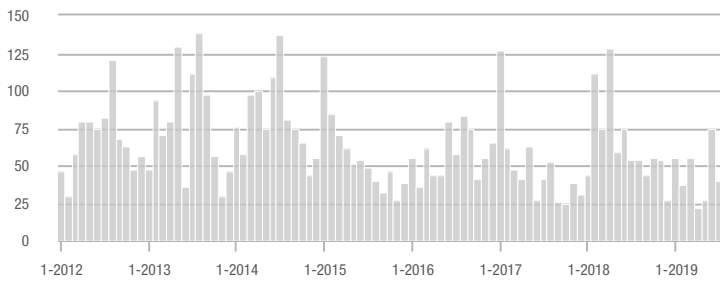


Lake Norman

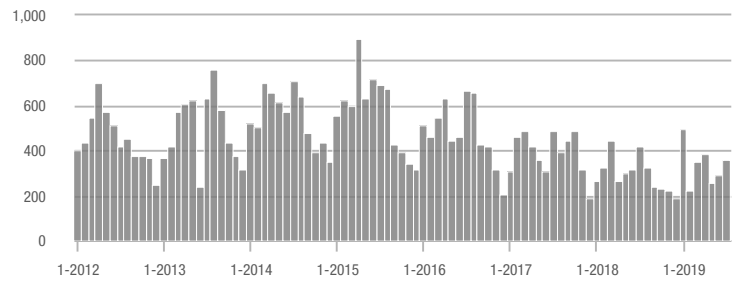
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	40	- 25.9%	- 45.9%	0.9	- 18.2%	- 55.4%	89	- 31.5%	- 6.3%
\$100,001 to \$200,000	363	- 12.7%	+ 26.0%	5.9	- 16.9%	+ 18.5%	89	- 11.9%	- 3.3%
\$200,001 to \$300,000	1,008	+ 4.9%	- 4.9%	6.9	+ 21.1%	+ 7.1%	170	- 18.3%	- 10.5%
\$300,001 and Above	4,785	+ 2.1%	+ 12.8%	6.2	+ 14.8%	+ 21.2%	870	- 16.3%	- 6.9%
Total	6,196	+ 1.3%	+ 9.4%	6.1	+ 13.0%	+ 17.5%	1,218	- 17.6%	- 7.1%

Showings

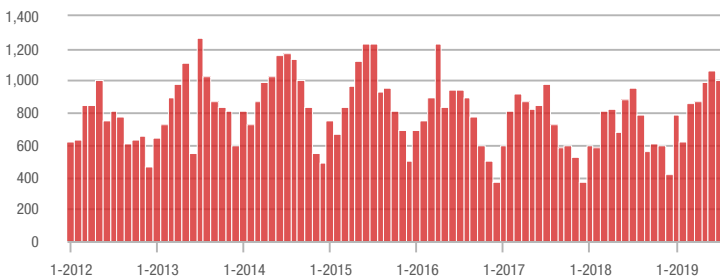
\$100,000 and Below



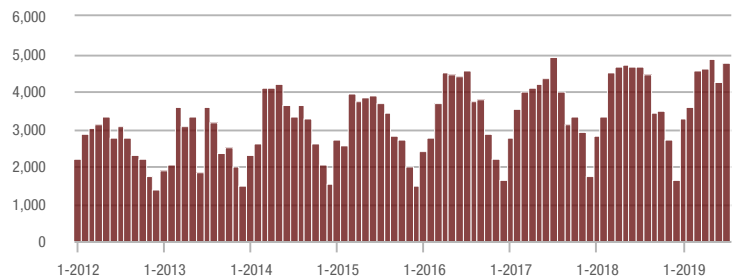
\$100,001 to \$200,000



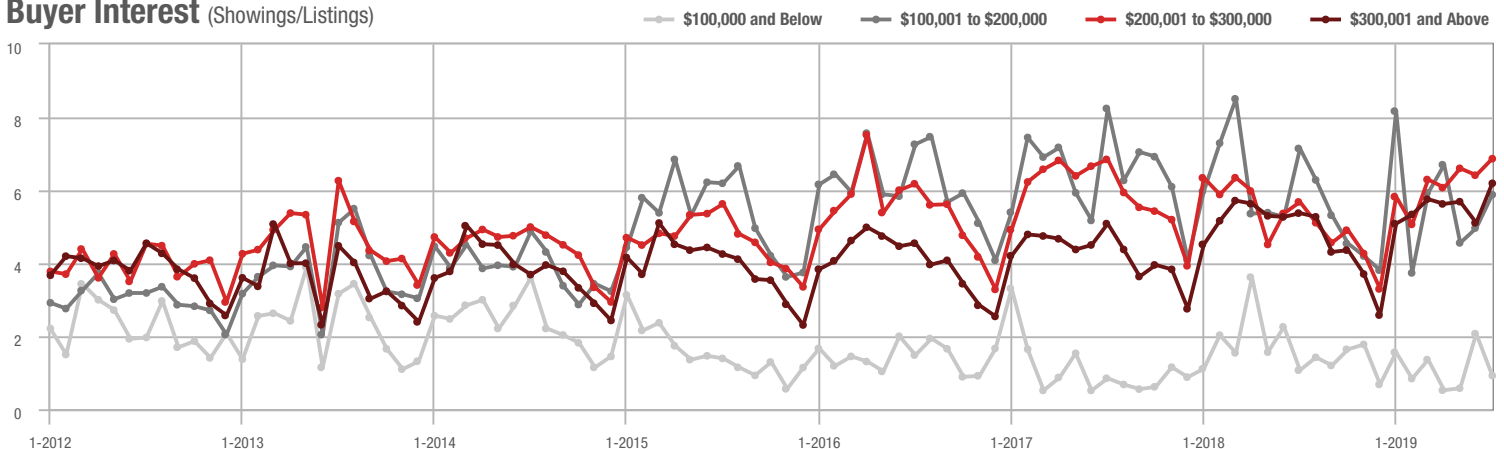
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

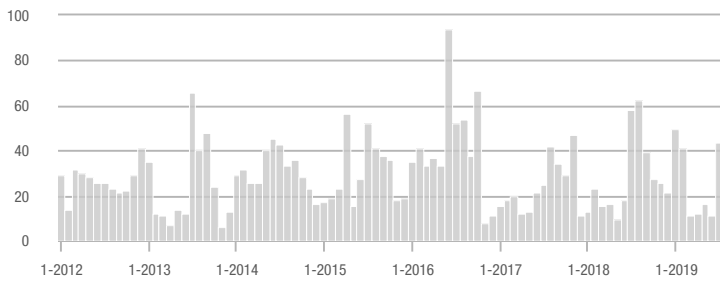


Lake Wylie

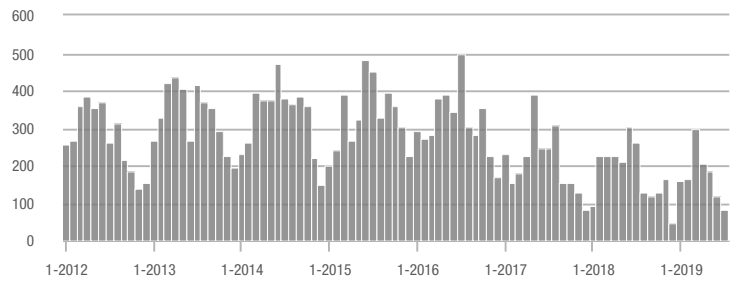
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	44	- 24.1%	+ 300.0%	1.9	+ 11.8%	+ 771.1%	42	- 38.2%	- 8.7%
\$100,001 to \$200,000	83	- 68.4%	- 28.4%	4.8	- 46.1%	- 19.1%	36	- 32.1%	- 7.7%
\$200,001 to \$300,000	564	- 23.3%	- 31.8%	6.8	- 21.8%	- 16.1%	113	- 15.0%	- 19.3%
\$300,001 and Above	2,214	+ 36.4%	+ 2.6%	5.8	+ 20.8%	+ 2.7%	426	- 0.7%	- 4.5%
Total	2,905	+ 8.4%	- 6.7%	5.8	+ 3.6%	- 3.0%	617	- 9.7%	- 8.0%

Showings

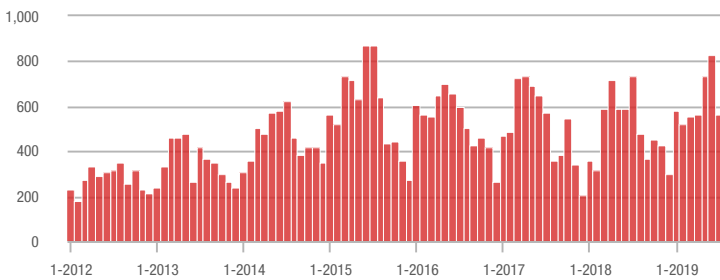
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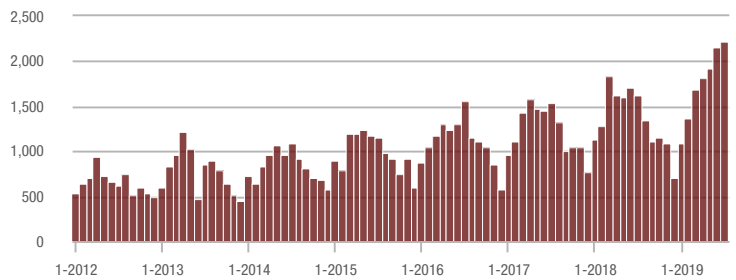
\$100,001 to \$200,000



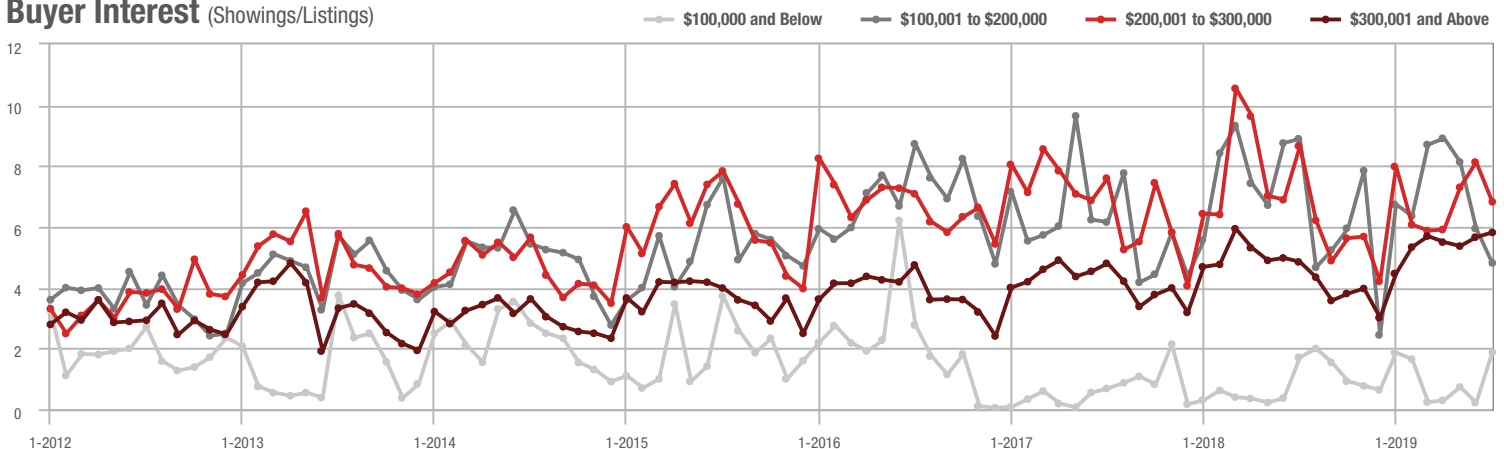
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

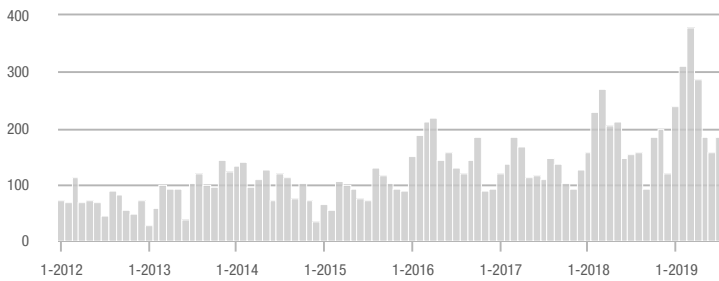


Lancaster County, SC

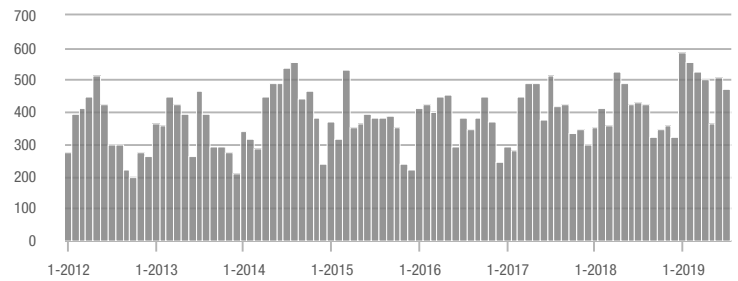
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	185	+ 20.9%	+ 17.1%	4.2	+ 44.8%	+ 2.4%	65	- 23.5%	- 1.5%
\$100,001 to \$200,000	473	+ 9.5%	- 7.4%	6.8	+ 13.3%	- 1.4%	82	- 13.7%	- 9.9%
\$200,001 to \$300,000	815	- 9.5%	- 6.2%	7.4	- 3.9%	+ 1.0%	120	- 4.8%	- 7.7%
\$300,001 and Above	1,256	+ 12.2%	- 0.2%	5.4	+ 20.0%	+ 2.7%	264	- 8.7%	- 5.0%
Total	2,729	+ 4.8%	- 2.4%	6.0	+ 11.1%	+ 0.8%	531	- 10.8%	- 6.0%

Showings

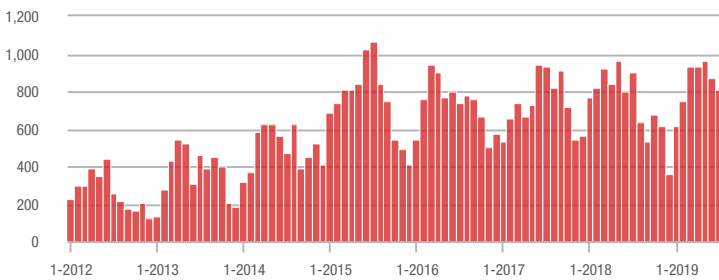
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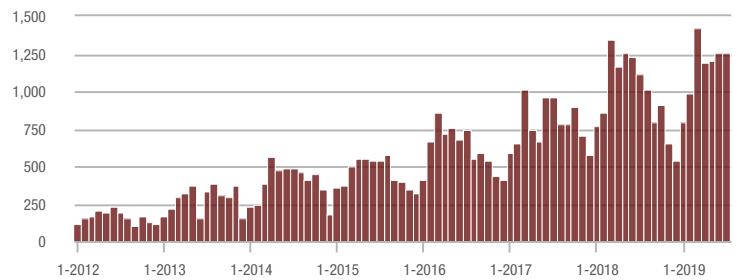
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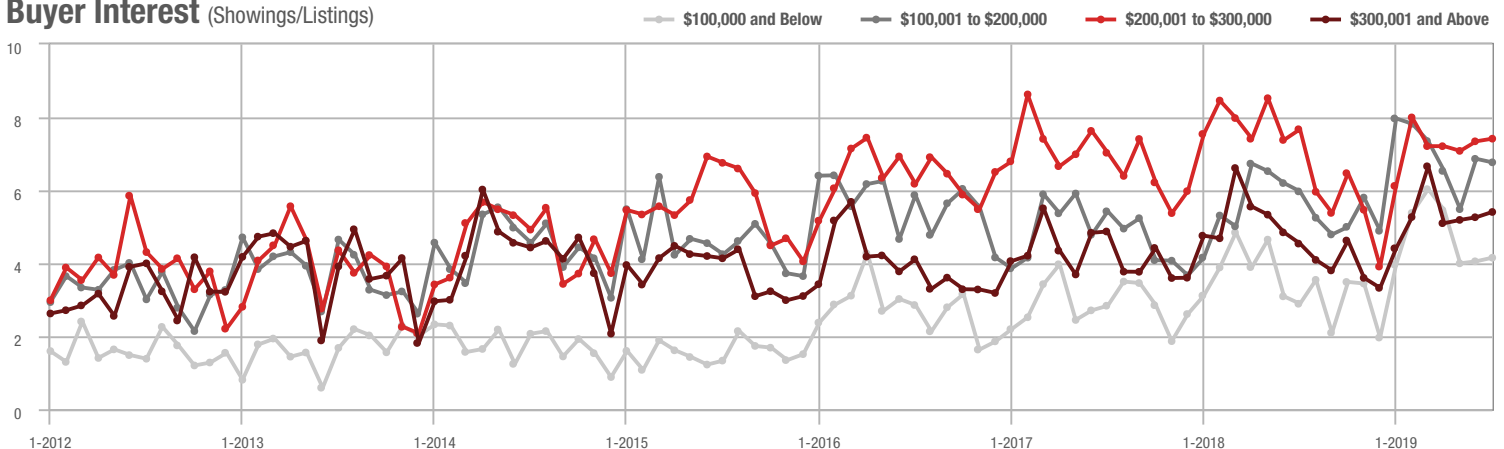
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

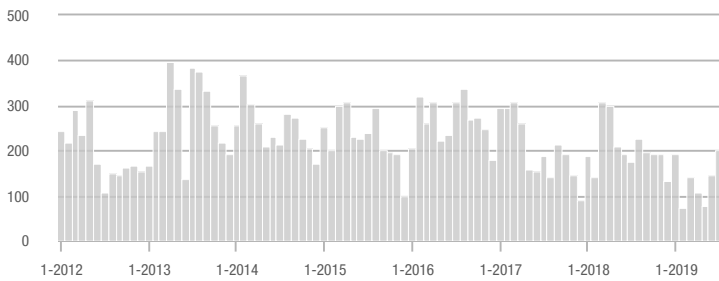


Lincoln County, NC

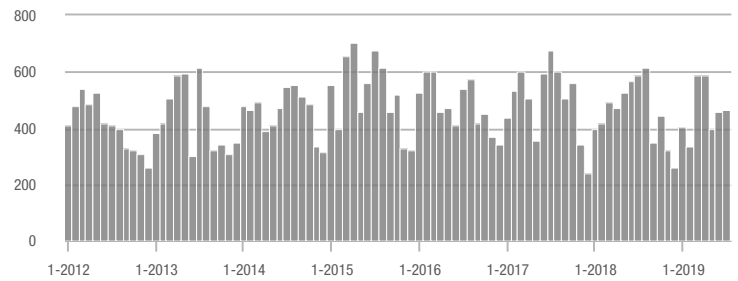
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	199	+ 13.1%	+ 37.2%	4.2	+ 35.5%	+ 46.1%	102	- 25.5%	- 6.4%
\$100,001 to \$200,000	465	- 21.2%	+ 0.9%	8.2	+ 28.1%	- 2.9%	70	- 39.1%	- 1.4%
\$200,001 to \$300,000	554	+ 5.7%	+ 6.5%	5.9	+ 22.9%	- 5.0%	105	- 13.2%	+ 10.5%
\$300,001 and Above	1,178	+ 23.0%	+ 25.2%	5.1	+ 10.9%	+ 25.6%	264	- 5.0%	- 1.9%
Total	2,396	+ 6.6%	+ 15.9%	5.6	+ 14.3%	+ 12.5%	541	- 16.9%	- 0.6%

Showings

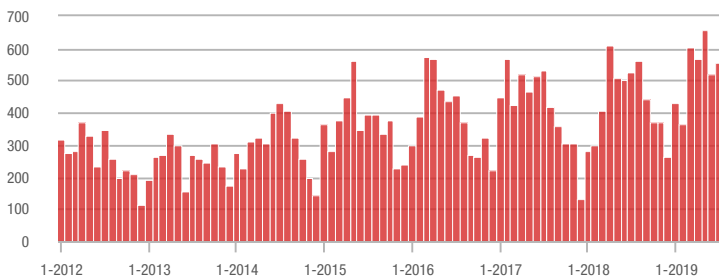
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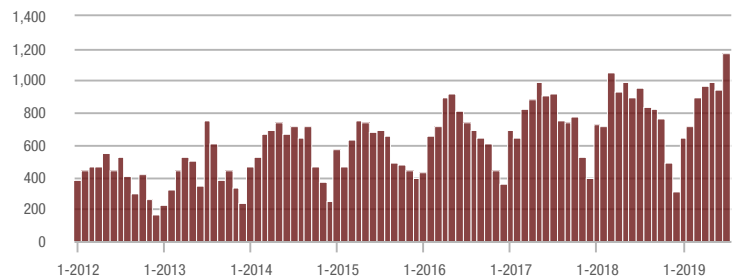
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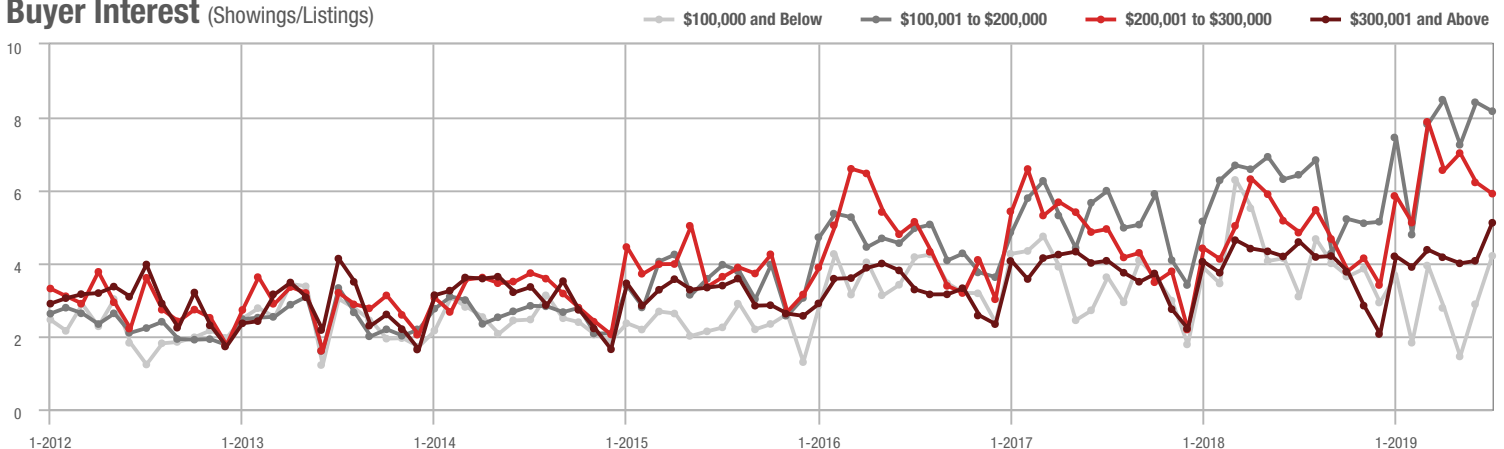
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

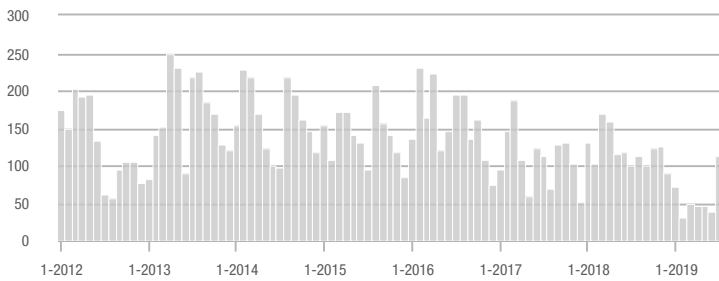


Lincolnton, NC

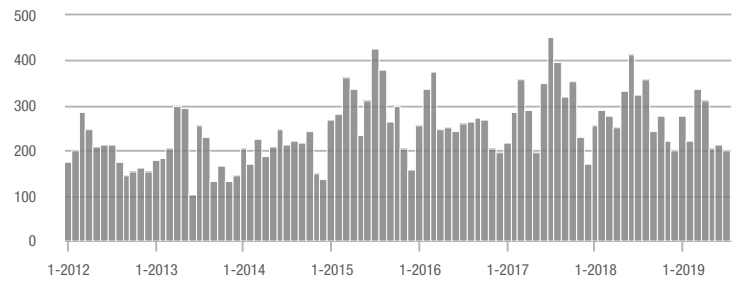
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	114	+ 12.9%	+ 192.3%	8.1	+ 65.3%	+ 150.5%	29	- 38.3%	+ 3.6%
\$100,001 to \$200,000	199	- 38.6%	- 7.4%	6.9	+ 15.0%	- 26.8%	32	- 46.7%	+ 14.3%
\$200,001 to \$300,000	183	+ 1.1%	- 10.7%	6.1	+ 60.5%	+ 4.1%	33	- 32.7%	- 13.2%
\$300,001 and Above	101	+ 87.0%	- 18.5%	3.3	+ 17.9%	- 25.6%	32	+ 18.5%	+ 3.2%
Total	597	- 9.5%	+ 2.4%	5.7	+ 21.3%	- 4.8%	126	- 31.1%	+ 0.8%

Showings

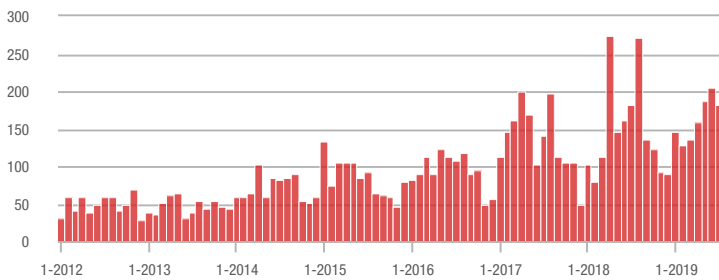
\$100,000 and Below



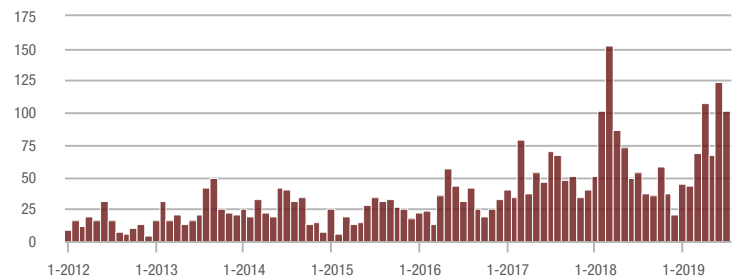
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

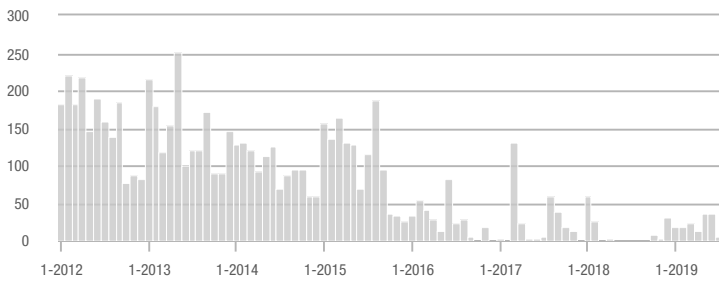


Matthews, NC

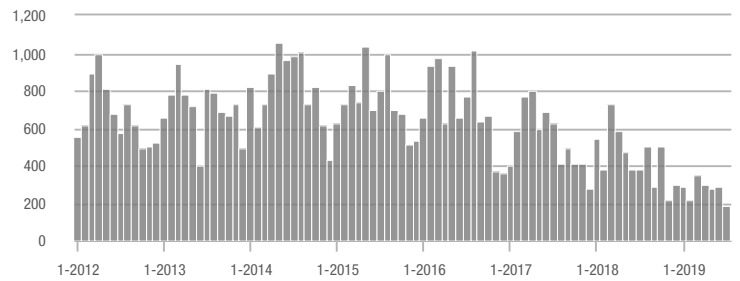
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	6	—	- 82.9%	5.0	—	- 67.7%	4	+ 300.0%	- 33.3%
\$100,001 to \$200,000	183	- 51.3%	- 37.3%	9.2	- 14.0%	- 27.4%	25	- 39.0%	- 13.8%
\$200,001 to \$300,000	619	+ 13.8%	- 20.6%	8.8	0.0%	- 17.8%	71	+ 6.0%	0.0%
\$300,001 and Above	1,675	+ 8.8%	- 6.2%	8.3	+ 7.8%	- 1.9%	219	- 3.1%	- 5.2%
Total	2,483	+ 0.9%	- 14.1%	8.4	+ 2.4%	- 9.3%	319	- 4.8%	- 5.3%

Showings

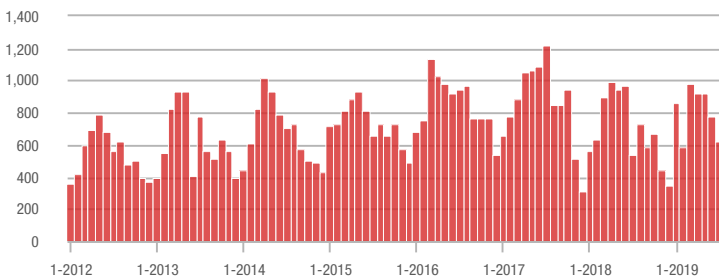
\$100,000 and Below



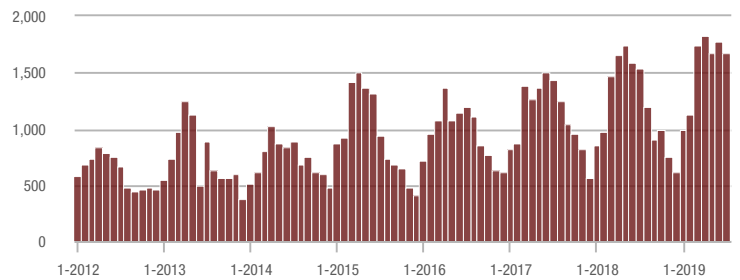
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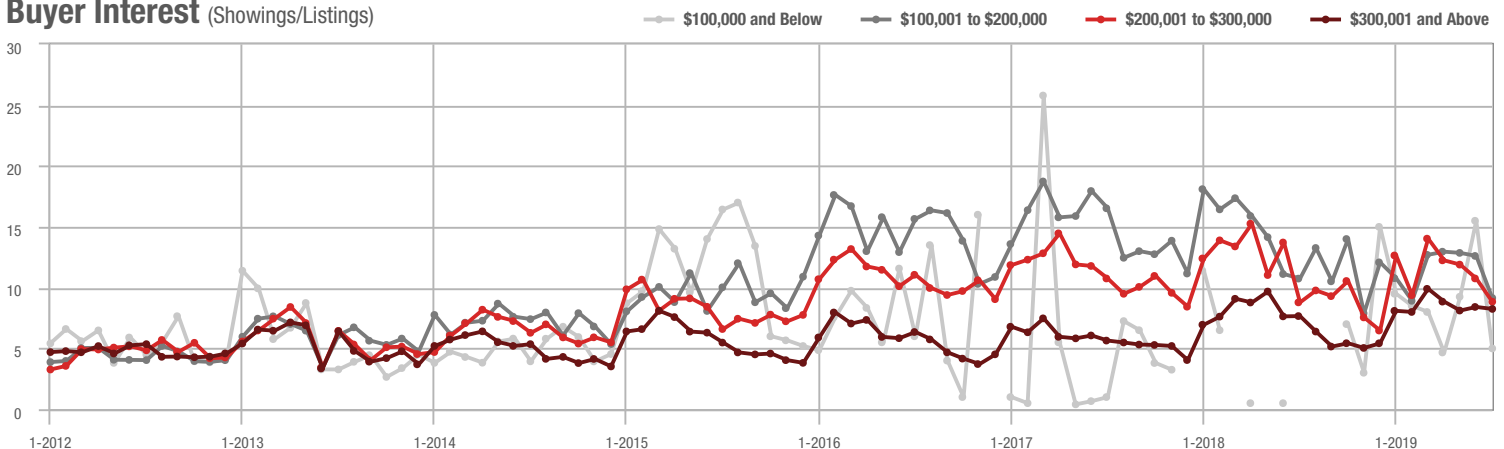
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

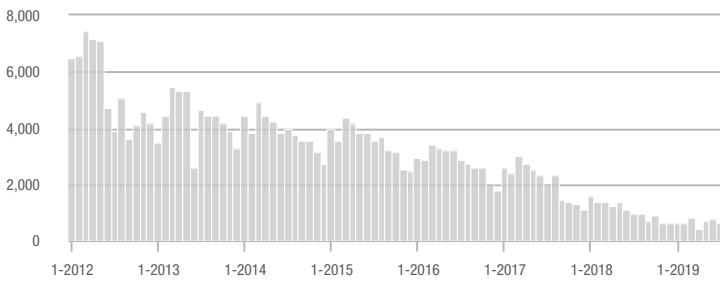


Mecklenburg County, NC

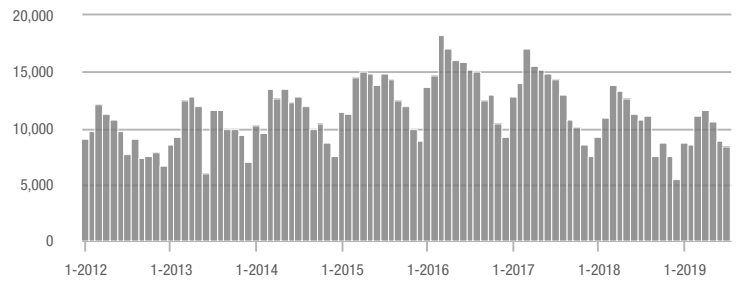
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	635	- 33.5%	- 15.3%	7.4	- 6.3%	- 8.3%	123	- 32.0%	- 16.3%
\$100,001 to \$200,000	8,460	- 21.4%	- 5.6%	12.8	+ 10.3%	- 0.8%	687	- 30.2%	- 5.6%
\$200,001 to \$300,000	13,063	+ 24.8%	- 4.7%	8.9	+ 6.0%	- 3.8%	1,529	+ 15.5%	- 2.0%
\$300,001 and Above	18,472	+ 17.5%	- 3.8%	6.8	+ 11.5%	+ 1.1%	2,929	- 0.1%	- 6.7%
Total	40,630	+ 7.2%	- 4.7%	8.2	+ 5.1%	- 0.8%	5,268	- 2.8%	- 5.5%

Showings

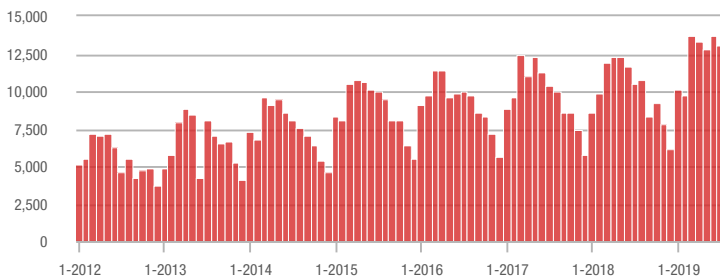
\$100,000 and Below



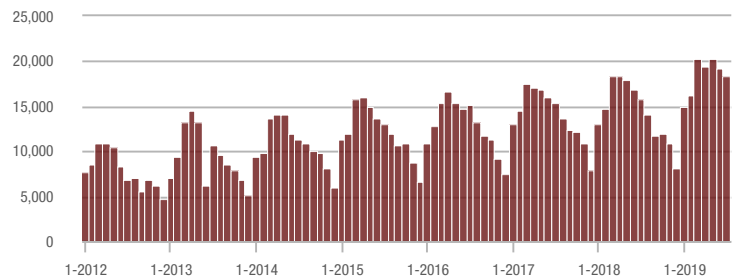
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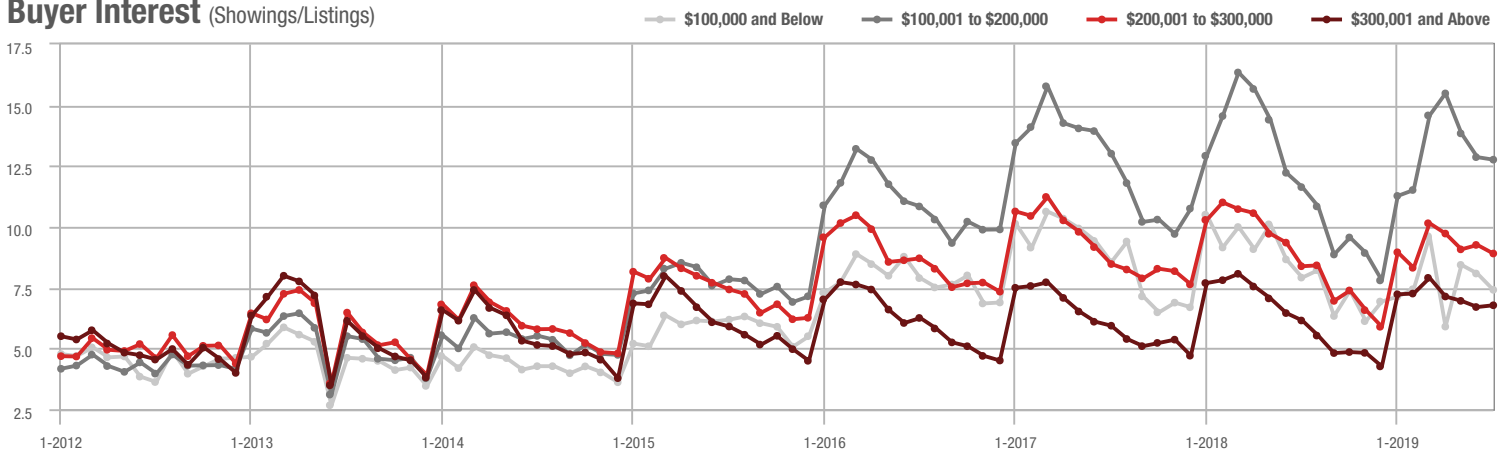
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

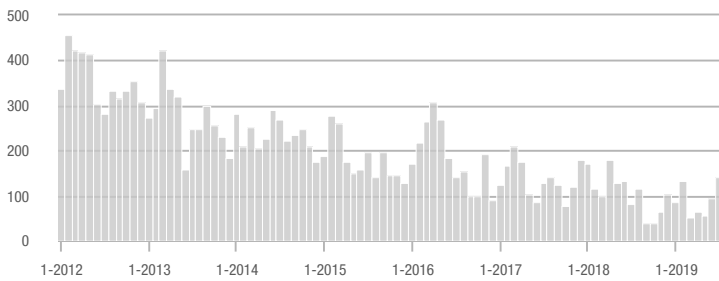


Monroe, NC

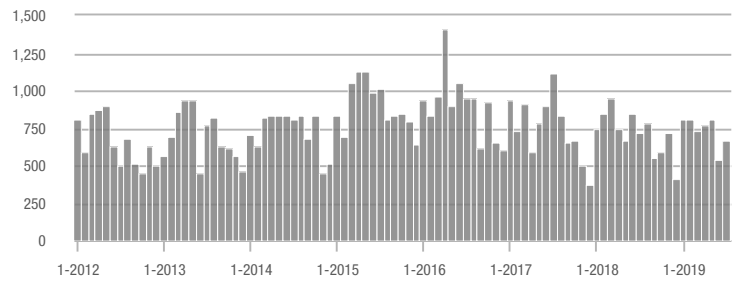
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	140	+ 72.8%	+ 45.8%	7.6	+ 100.0%	+ 7.9%	29	- 44.2%	+ 11.5%
\$100,001 to \$200,000	663	- 7.3%	+ 24.2%	10.1	+ 32.9%	+ 37.1%	71	- 34.9%	- 9.0%
\$200,001 to \$300,000	788	+ 76.7%	- 3.0%	7.9	+ 49.1%	+ 7.1%	109	+ 17.2%	- 12.1%
\$300,001 and Above	304	+ 10.9%	+ 11.4%	4.9	+ 36.1%	+ 24.5%	72	- 28.0%	- 14.3%
Total	1,895	+ 25.0%	+ 10.5%	7.7	+ 40.0%	+ 19.0%	281	- 20.6%	- 9.9%

Showings

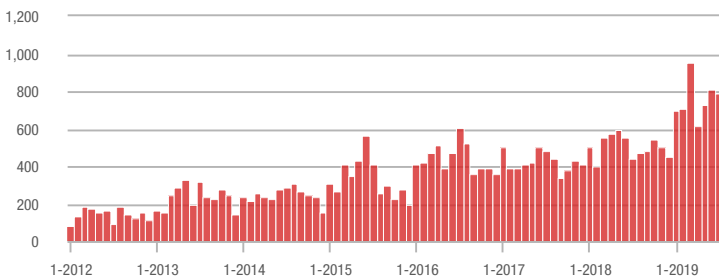
\$100,000 and Below



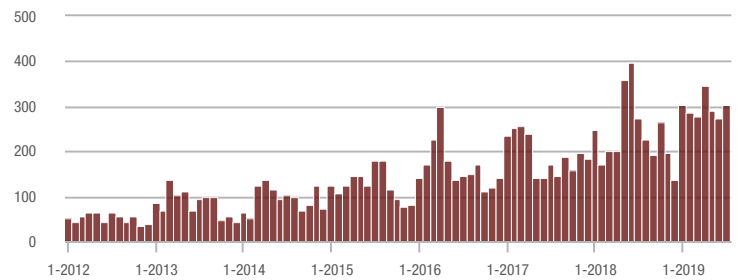
\$100,001 to \$200,000



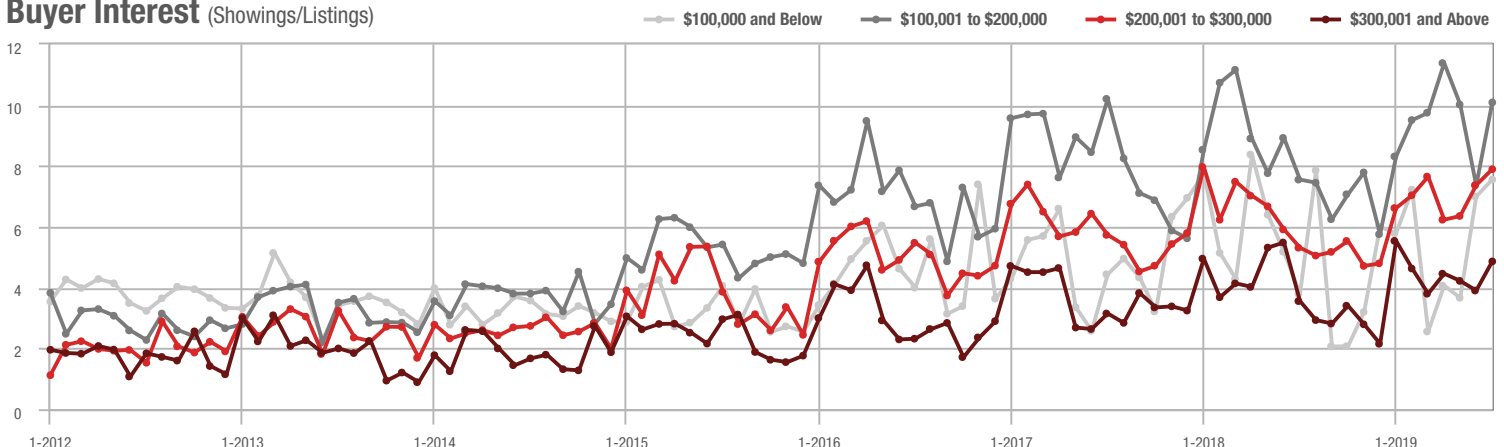
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

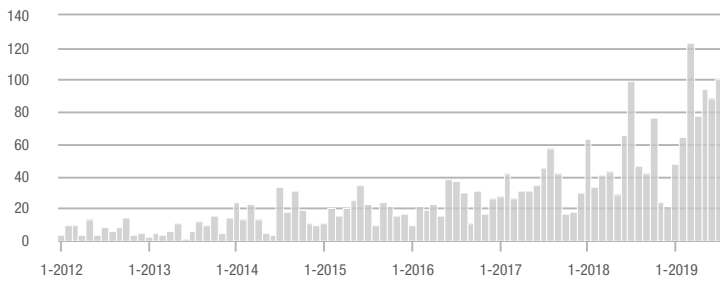


Montgomery County, NC

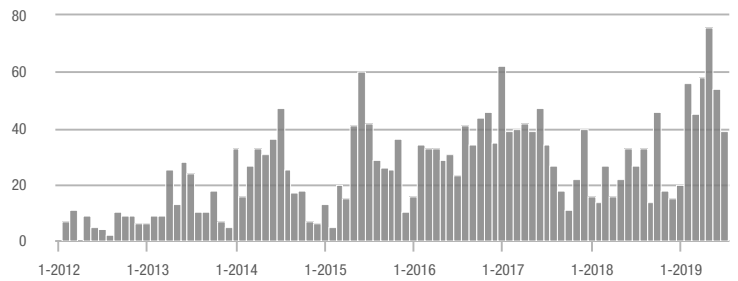
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	101	+ 2.0%	+ 14.8%	1.9	0.0%	+ 24.0%	85	- 17.5%	- 10.5%
\$100,001 to \$200,000	39	+ 44.4%	- 27.8%	1.3	- 23.5%	- 34.6%	44	+ 2.3%	- 8.3%
\$200,001 to \$300,000	24	- 29.4%	- 22.6%	2.3	+ 4.5%	- 47.5%	19	- 40.6%	0.0%
\$300,001 and Above	205	+ 2.5%	+ 27.3%	3.6	- 25.0%	+ 35.5%	74	+ 17.5%	- 9.8%
Total	369	+ 2.5%	+ 10.5%	2.6	- 13.3%	+ 15.5%	222	- 7.9%	- 9.0%

Showings

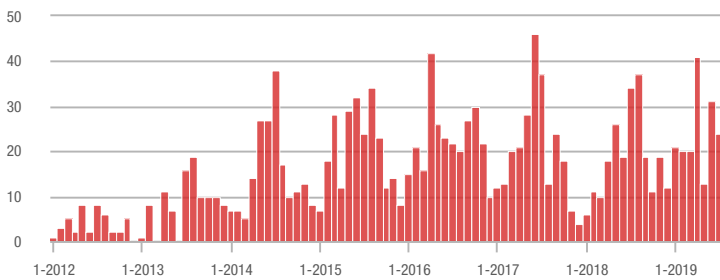
\$100,000 and Below



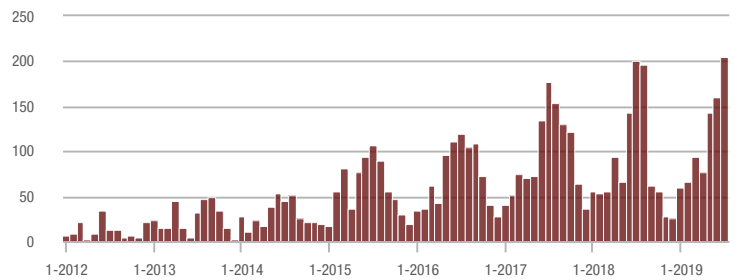
\$100,001 to \$200,000



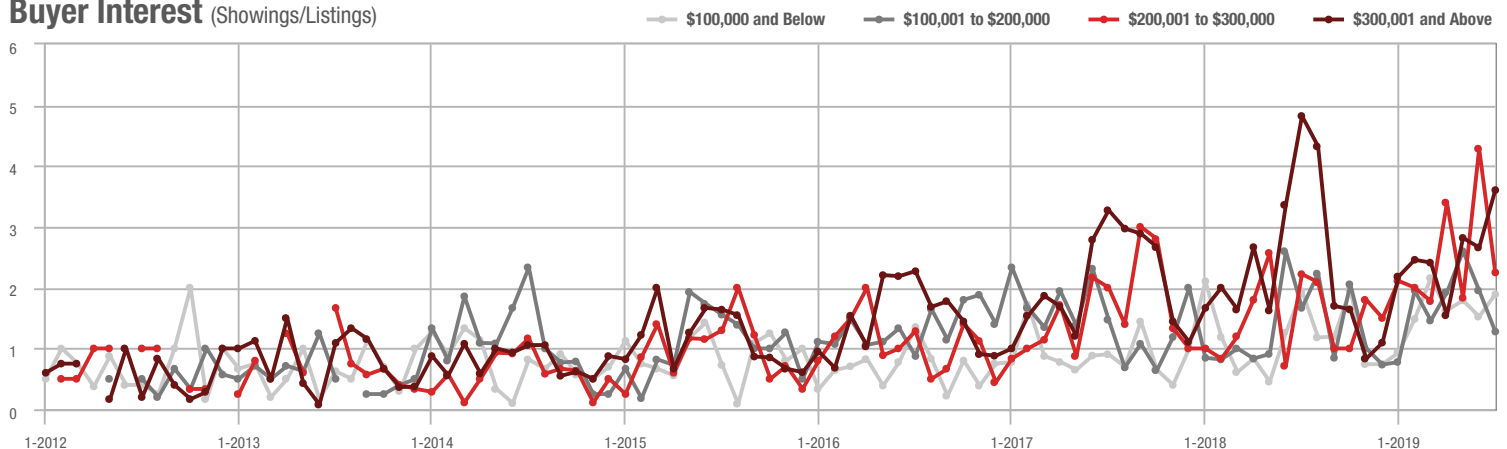
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

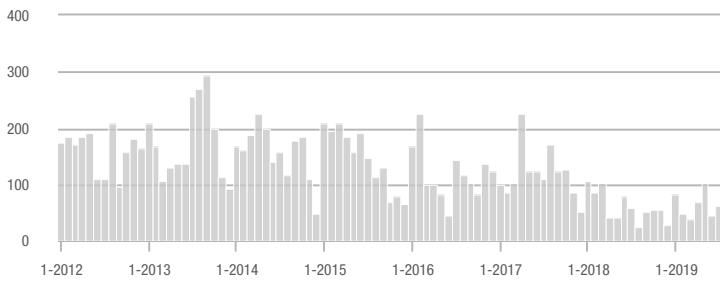


Mooresville, NC

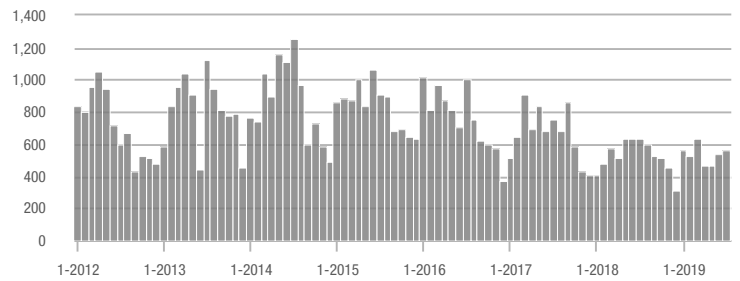
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	62	+ 8.8%	+ 44.2%	3.2	- 15.8%	+ 7.8%	46	- 28.1%	+ 7.0%
\$100,001 to \$200,000	558	- 12.4%	+ 2.8%	7.4	+ 7.2%	- 4.2%	87	- 20.2%	+ 4.8%
\$200,001 to \$300,000	969	- 25.0%	- 16.8%	6.3	+ 3.3%	- 6.3%	172	- 29.8%	- 12.2%
\$300,001 and Above	2,854	+ 24.4%	+ 5.9%	6.1	+ 29.8%	+ 10.4%	516	- 11.3%	- 5.0%
Total	4,443	+ 3.8%	- 0.1%	6.2	+ 17.0%	+ 3.9%	821	- 17.9%	- 5.1%

Showings

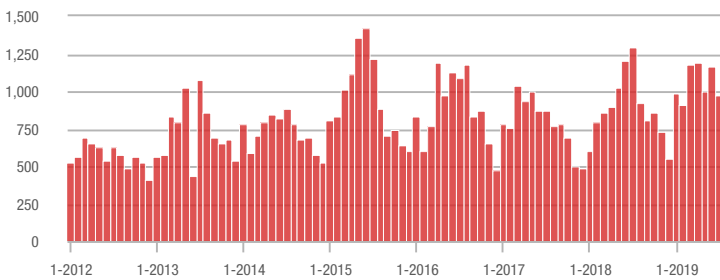
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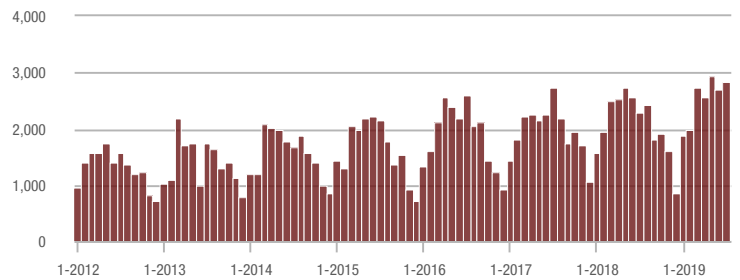
\$100,001 to \$200,000



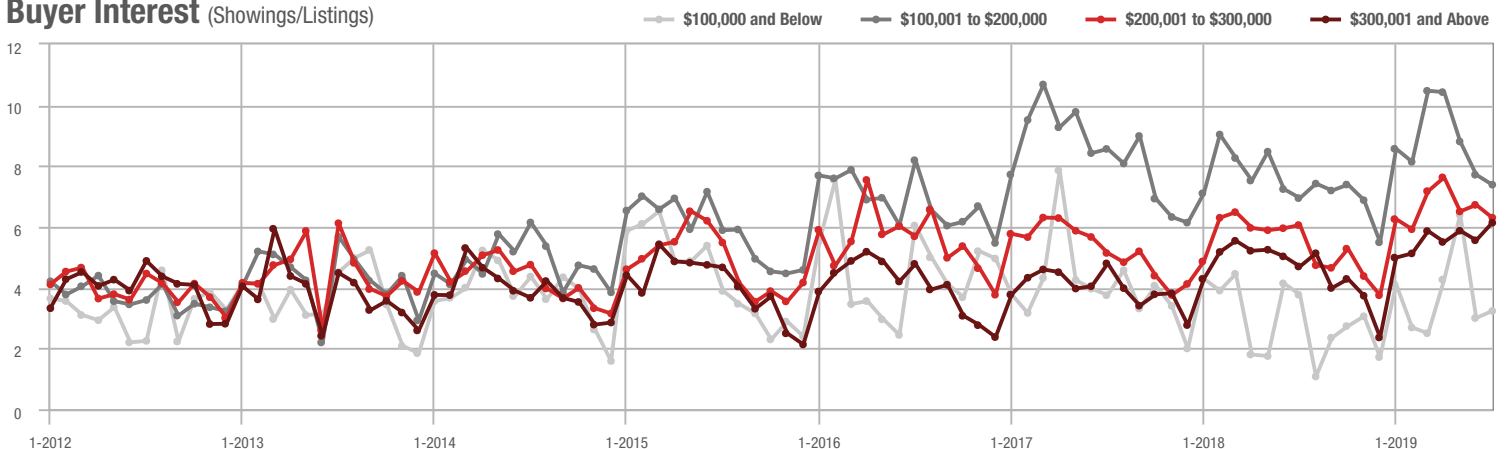
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

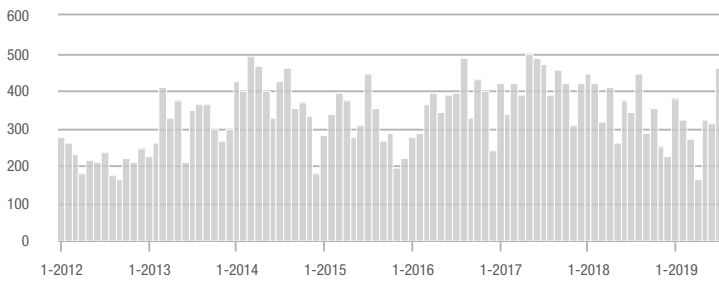


Rock Hill, SC

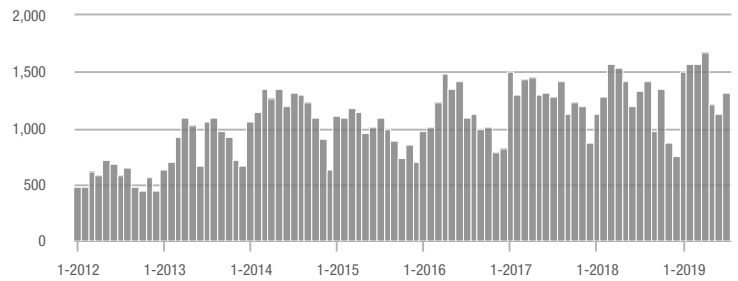
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	459	+ 34.2%	+ 47.1%	9.2	+ 53.3%	+ 17.5%	67	- 30.2%	+ 11.7%
\$100,001 to \$200,000	1,312	- 1.9%	+ 16.5%	10.5	+ 2.9%	- 14.6%	132	- 4.3%	+ 34.7%
\$200,001 to \$300,000	1,088	- 4.0%	- 15.4%	8.5	+ 11.8%	- 3.0%	137	- 14.9%	- 13.3%
\$300,001 and Above	671	+ 65.7%	+ 1.5%	4.8	+ 11.6%	- 3.6%	164	+ 37.8%	+ 3.8%
Total	3,530	+ 9.7%	+ 4.3%	8.0	+ 6.7%	- 3.7%	500	- 2.7%	+ 5.5%

Showings

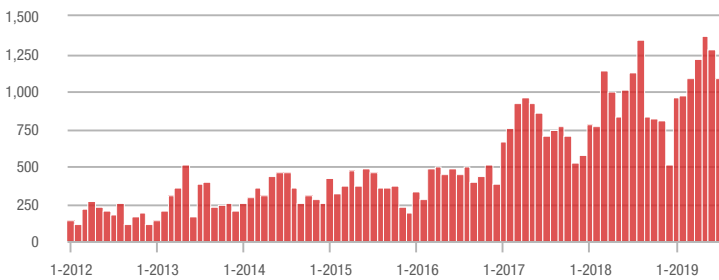
\$100,000 and Below



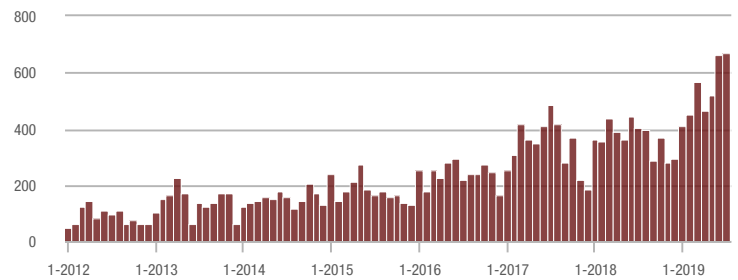
\$100,001 to \$200,000



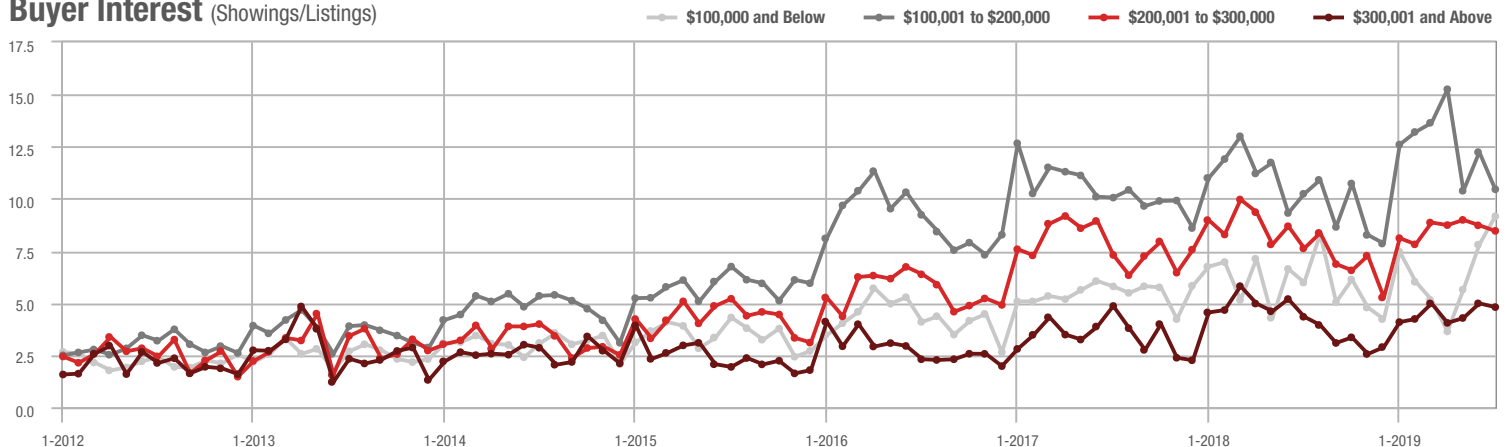
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

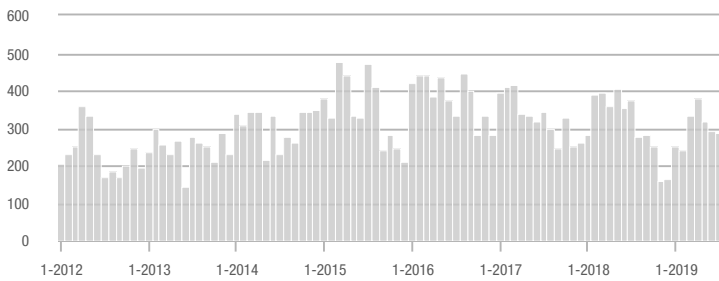


Salisbury, NC

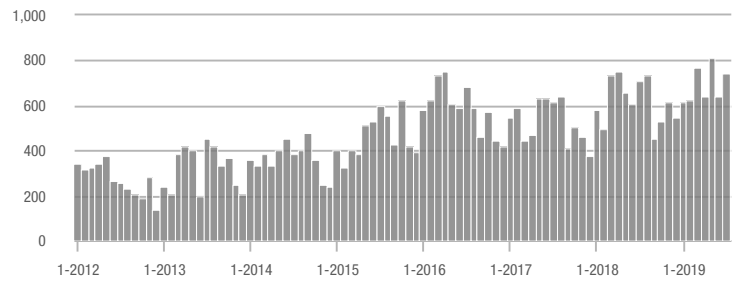
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	286	- 23.3%	- 2.4%	4.3	- 8.5%	+ 11.2%	93	- 22.5%	- 13.9%
\$100,001 to \$200,000	747	+ 5.5%	+ 15.8%	7.8	+ 16.4%	+ 0.4%	108	- 12.9%	+ 13.7%
\$200,001 to \$300,000	356	+ 55.5%	+ 10.2%	5.2	+ 18.2%	- 5.8%	77	+ 26.2%	+ 11.6%
\$300,001 and Above	199	+ 15.7%	+ 9.9%	3.0	- 11.8%	- 1.4%	72	+ 14.3%	+ 7.5%
Total	1,588	+ 7.2%	+ 10.1%	5.4	+ 3.8%	+ 2.9%	350	- 4.9%	+ 3.2%

Showings

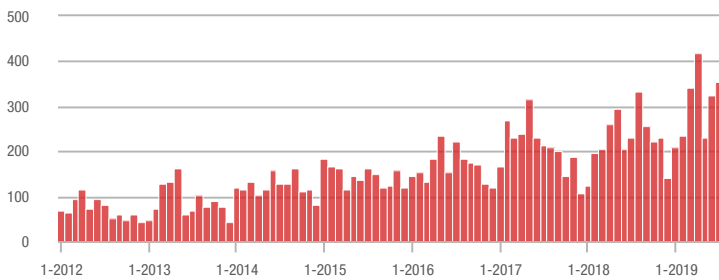
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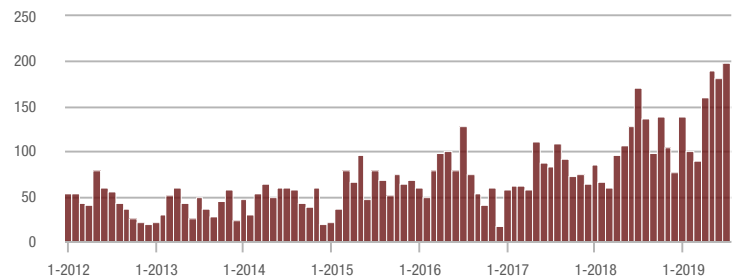
\$100,001 to \$200,000



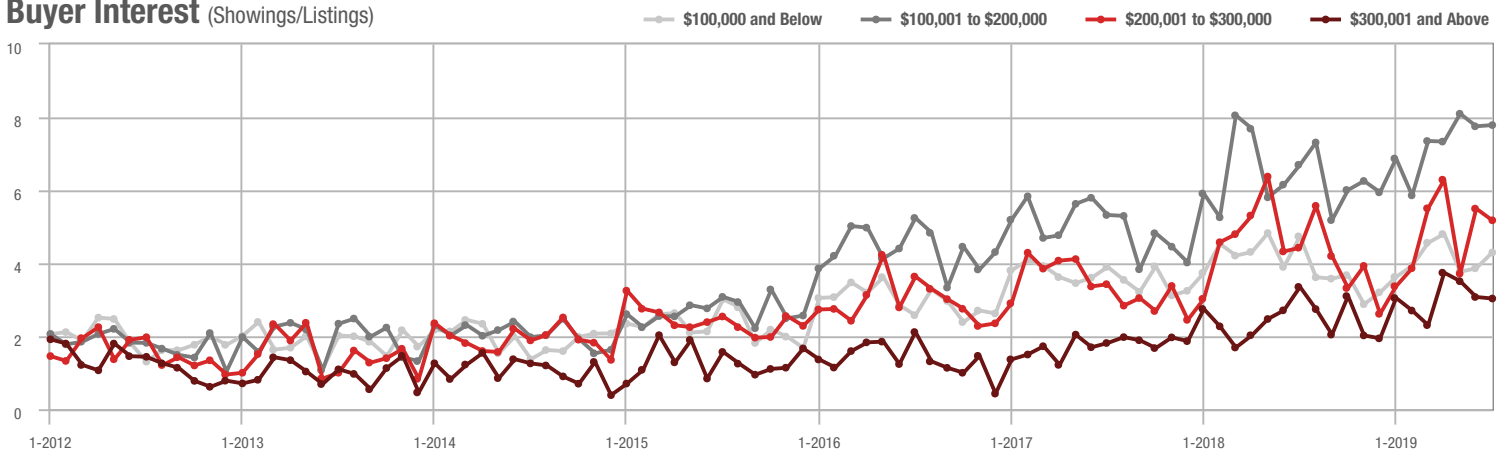
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

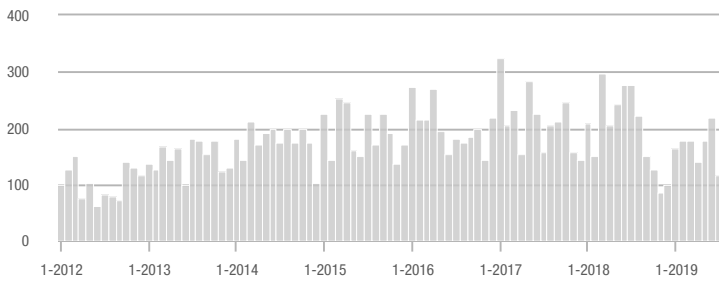


Stanly County, NC

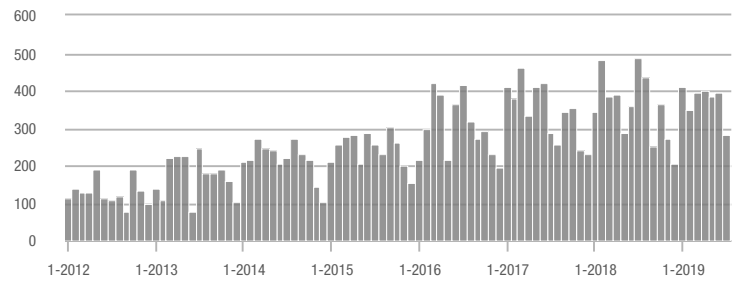
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	115	- 58.3%	- 47.2%	3.3	- 35.3%	- 34.4%	66	- 36.5%	- 12.0%
\$100,001 to \$200,000	281	- 42.3%	- 28.5%	4.3	- 21.8%	- 31.6%	74	- 33.9%	- 3.9%
\$200,001 to \$300,000	205	- 18.0%	+ 4.1%	3.3	- 23.3%	- 3.1%	78	0.0%	0.0%
\$300,001 and Above	184	+ 2.8%	+ 10.2%	3.4	+ 17.2%	+ 21.8%	63	- 21.3%	- 11.3%
Total	785	- 34.1%	- 19.5%	3.6	- 21.7%	- 17.4%	281	- 24.9%	- 6.6%

Showings

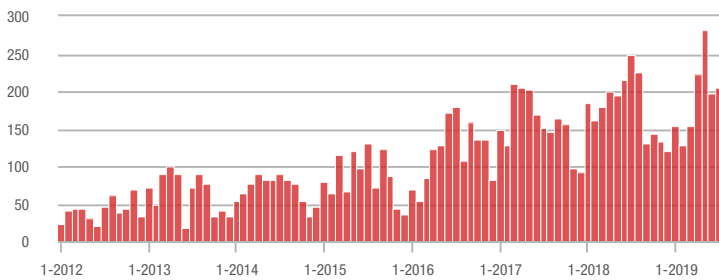
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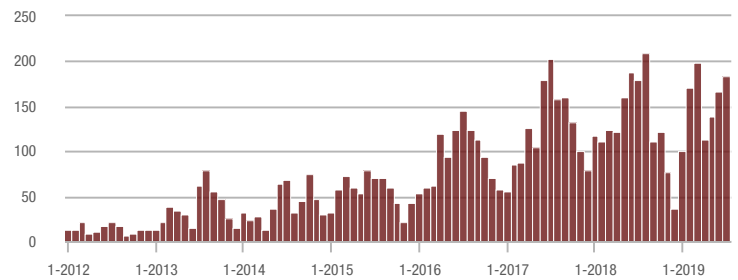
\$100,001 to \$200,000



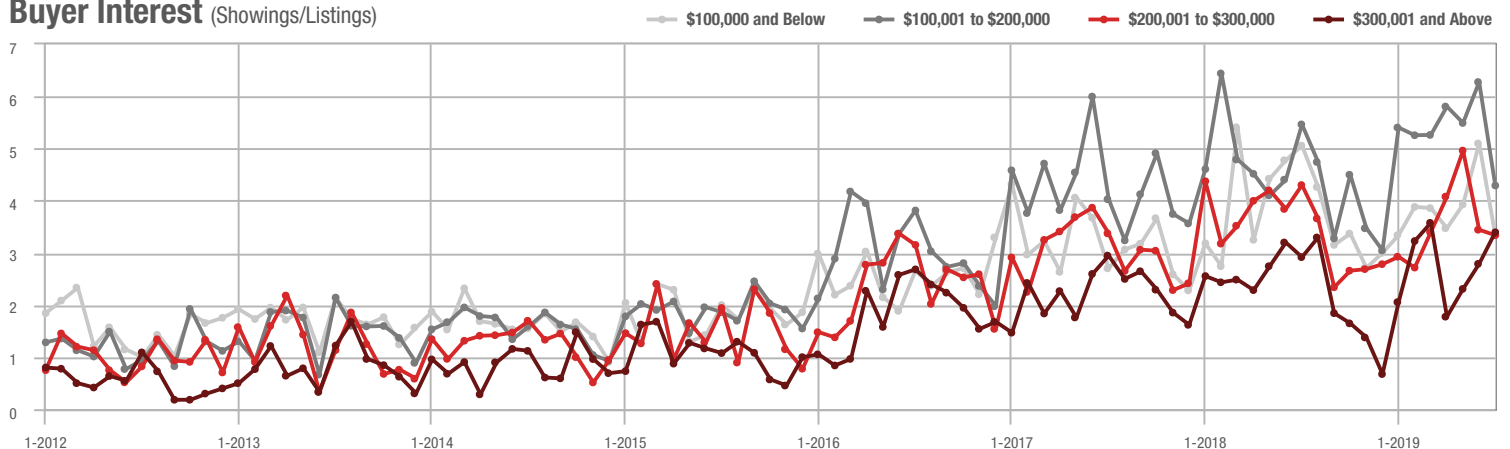
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

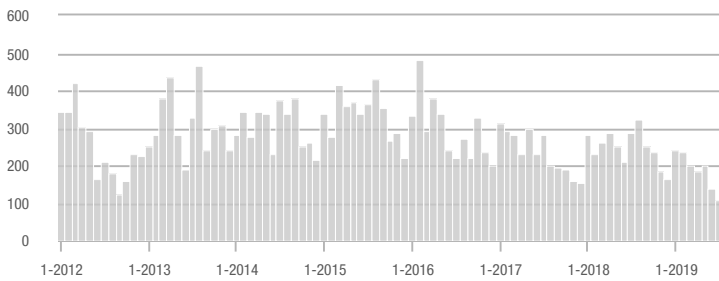


Statesville, NC

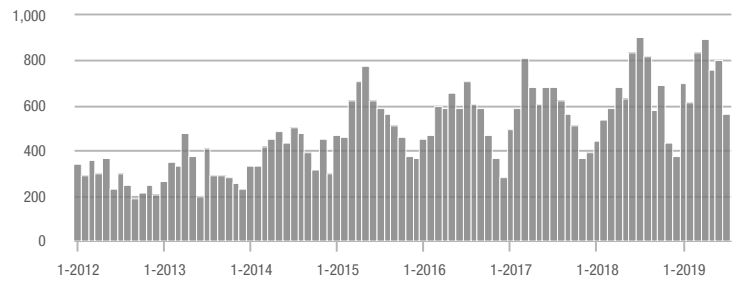
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	109	- 62.2%	- 22.7%	3.3	- 34.0%	- 1.0%	68	- 40.9%	- 15.0%
\$100,001 to \$200,000	566	- 37.3%	- 29.7%	7.1	+ 6.0%	- 6.1%	98	- 42.0%	- 23.4%
\$200,001 to \$300,000	381	+ 54.3%	+ 7.9%	5.1	+ 27.5%	- 4.3%	91	+ 16.7%	+ 3.4%
\$300,001 and Above	181	+ 31.2%	- 16.2%	3.1	+ 47.6%	- 0.2%	72	- 20.9%	- 15.3%
Total	1,237	- 21.5%	- 18.3%	5.1	+ 4.1%	- 5.1%	329	- 27.4%	- 13.6%

Showings

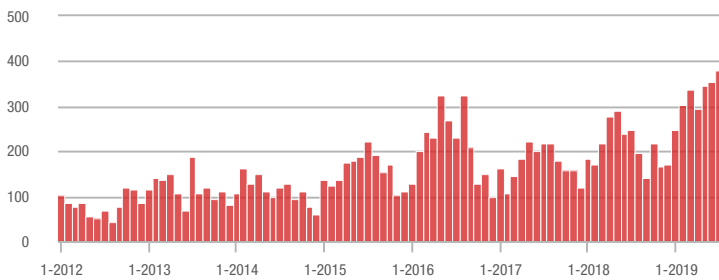
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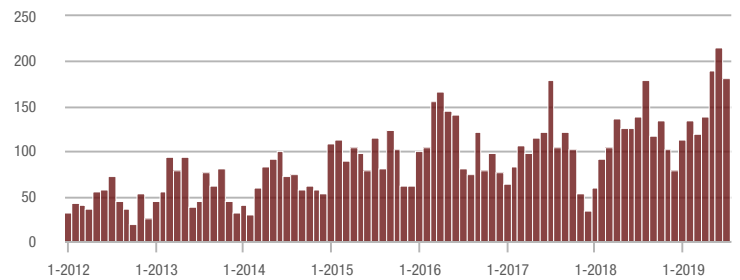
\$100,001 to \$200,000



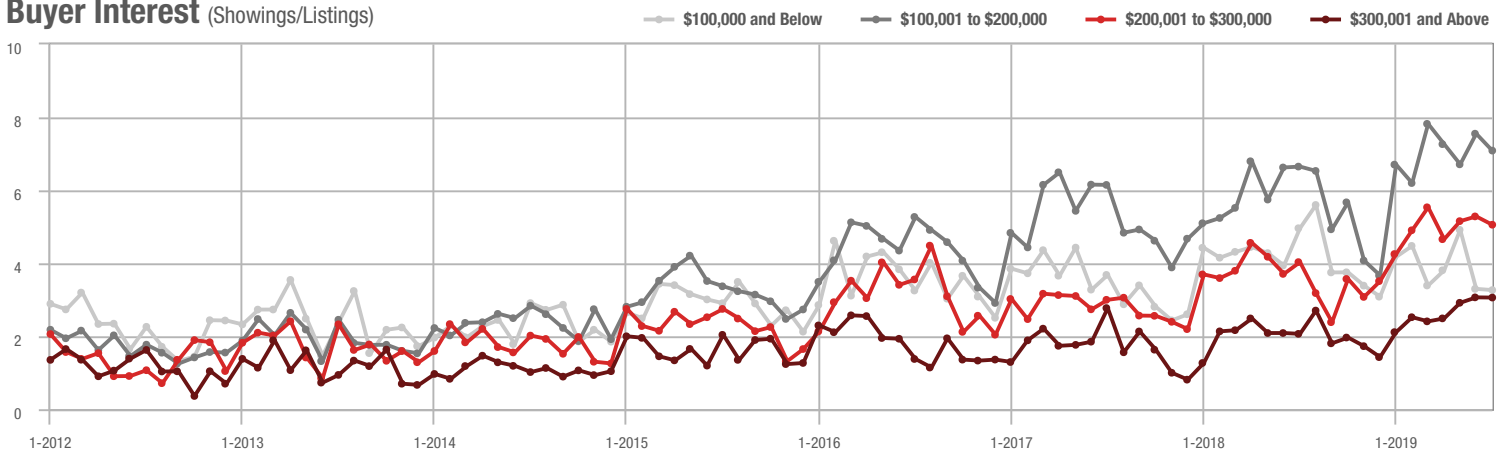
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

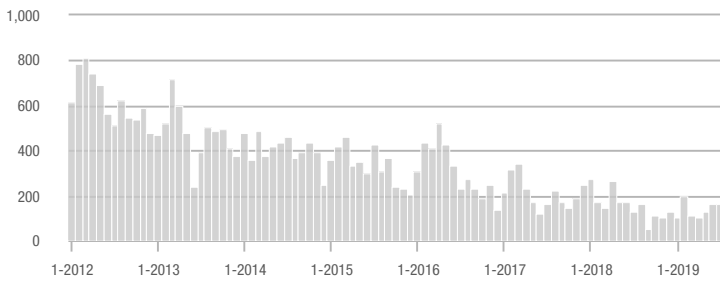


Union County, NC

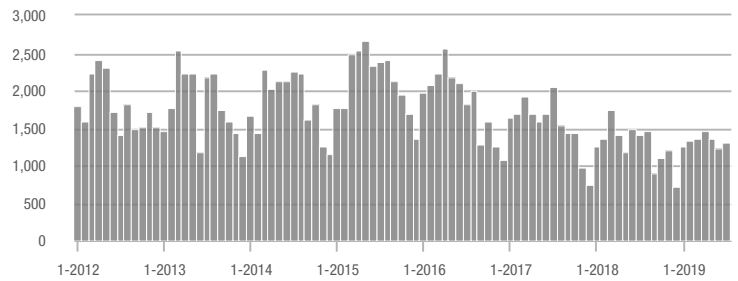
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	166	+ 27.7%	+ 2.5%	4.2	+ 55.6%	- 2.1%	68	- 36.4%	0.0%
\$100,001 to \$200,000	1,305	- 7.1%	+ 6.4%	9.2	+ 21.1%	+ 7.0%	179	- 24.5%	- 1.6%
\$200,001 to \$300,000	2,224	+ 17.7%	+ 4.0%	8.8	+ 22.2%	+ 9.5%	289	- 11.1%	- 7.7%
\$300,001 and Above	5,150	+ 13.9%	+ 2.4%	7.7	+ 32.8%	+ 10.7%	738	- 24.2%	- 10.8%
Total	8,845	+ 11.3%	+ 3.4%	8.0	+ 27.0%	+ 9.6%	1,274	- 22.4%	- 8.3%

Showings

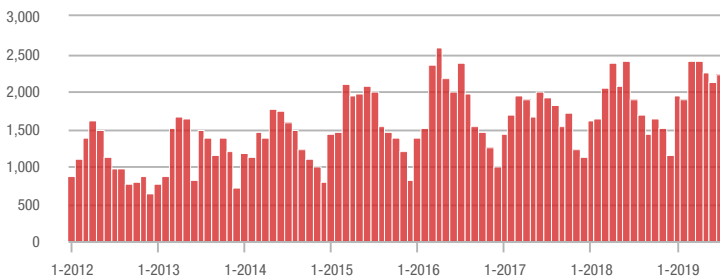
\$100,000 and Below



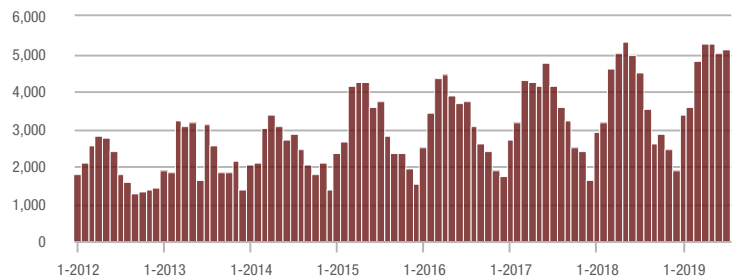
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

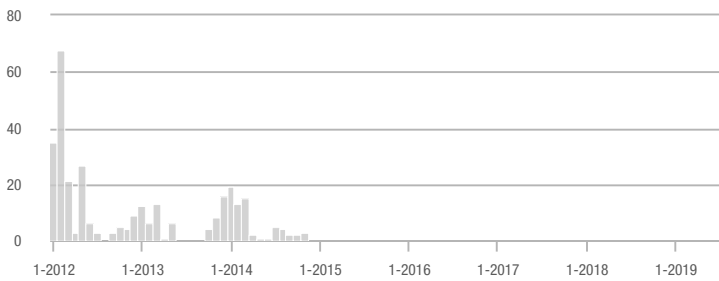


Uptown Charlotte

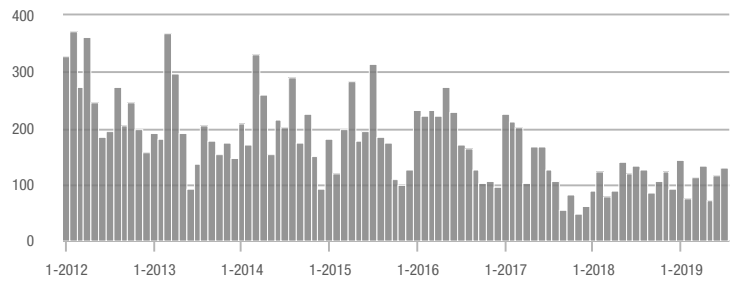
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	0.0%	0.0%	0.0	0.0%	0.0%	0	0.0%	0.0%
\$100,001 to \$200,000	131	- 0.8%	+ 12.0%	9.4	+ 6.8%	+ 12.0%	14	- 6.7%	0.0%
\$200,001 to \$300,000	366	+ 1.1%	+ 34.6%	9.4	+ 25.3%	+ 17.2%	39	- 18.8%	+ 11.4%
\$300,001 and Above	444	- 8.6%	- 1.1%	8.6	+ 28.4%	+ 9.0%	52	- 31.6%	- 14.8%
Total	941	- 4.0%	+ 12.3%	9.1	+ 26.4%	+ 12.7%	105	- 24.5%	- 4.5%

Showings

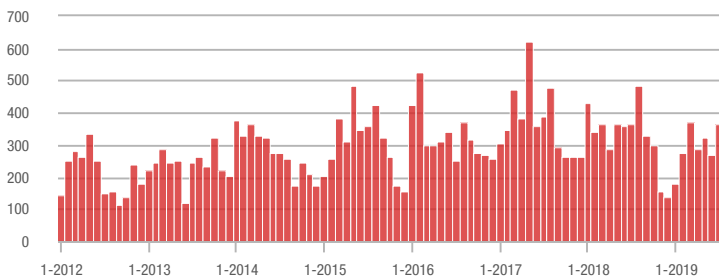
\$100,000 and Below



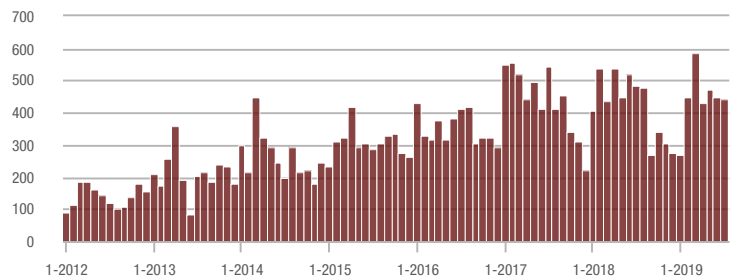
\$100,001 to \$200,000



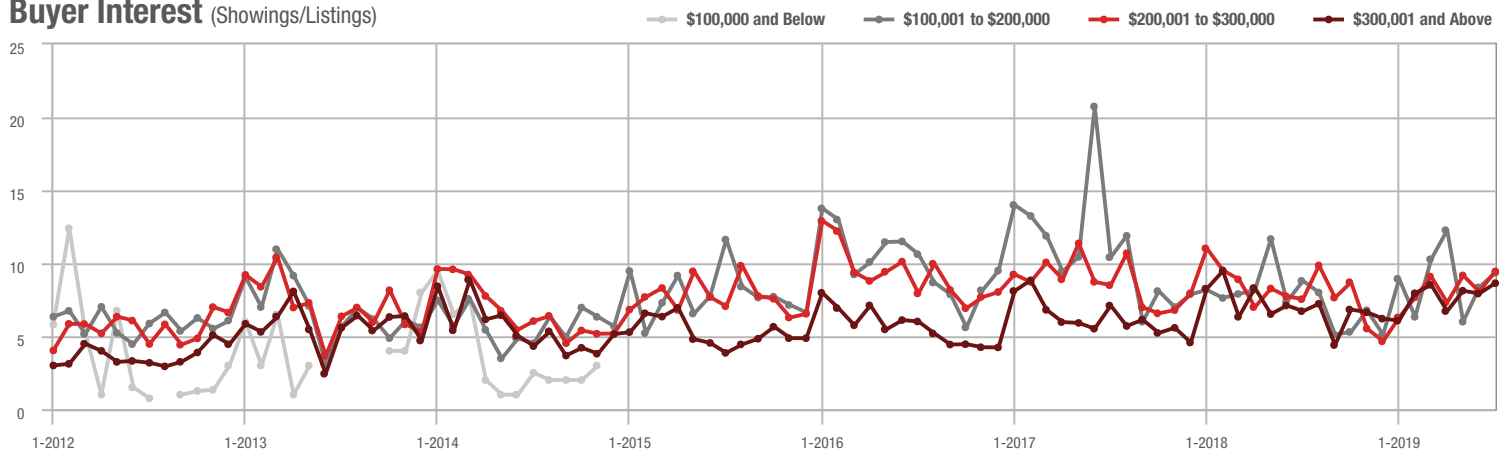
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

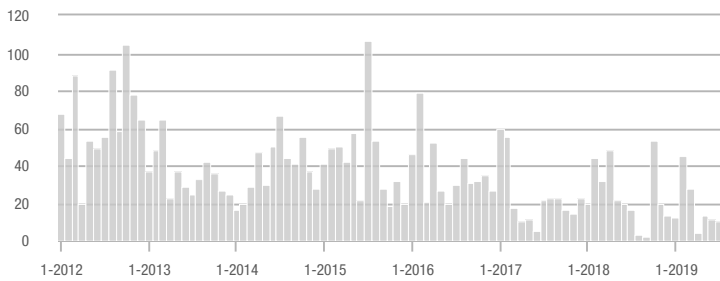


Waxhaw, NC

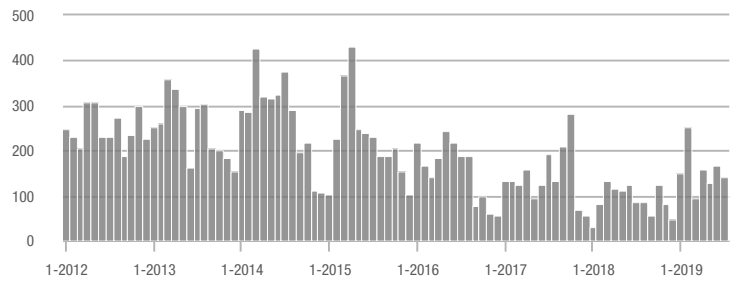
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	10	- 37.5%	- 9.1%	0.8	- 50.0%	+ 25.0%	19	- 32.1%	0.0%
\$100,001 to \$200,000	139	+ 59.8%	- 16.8%	4.9	+ 32.4%	- 20.6%	44	+ 15.8%	0.0%
\$200,001 to \$300,000	360	- 14.1%	+ 23.7%	10.2	+ 21.4%	+ 54.0%	52	- 32.5%	- 18.8%
\$300,001 and Above	2,656	+ 8.6%	- 0.2%	9.0	+ 34.3%	+ 9.6%	320	- 29.4%	- 12.3%
Total	3,165	+ 6.6%	+ 1.1%	8.5	+ 28.8%	+ 10.5%	435	- 27.0%	- 11.6%

Showings

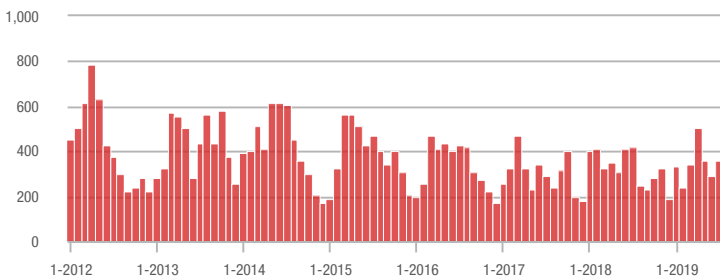
\$100,000 and Below



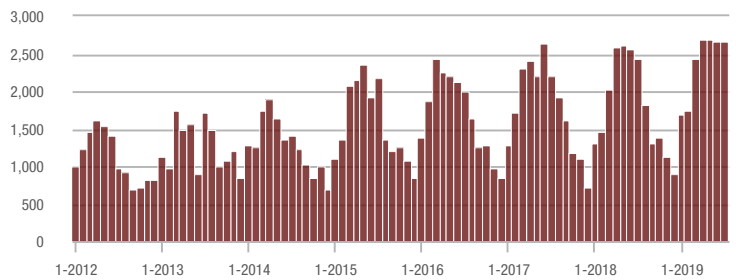
\$100,001 to \$200,000



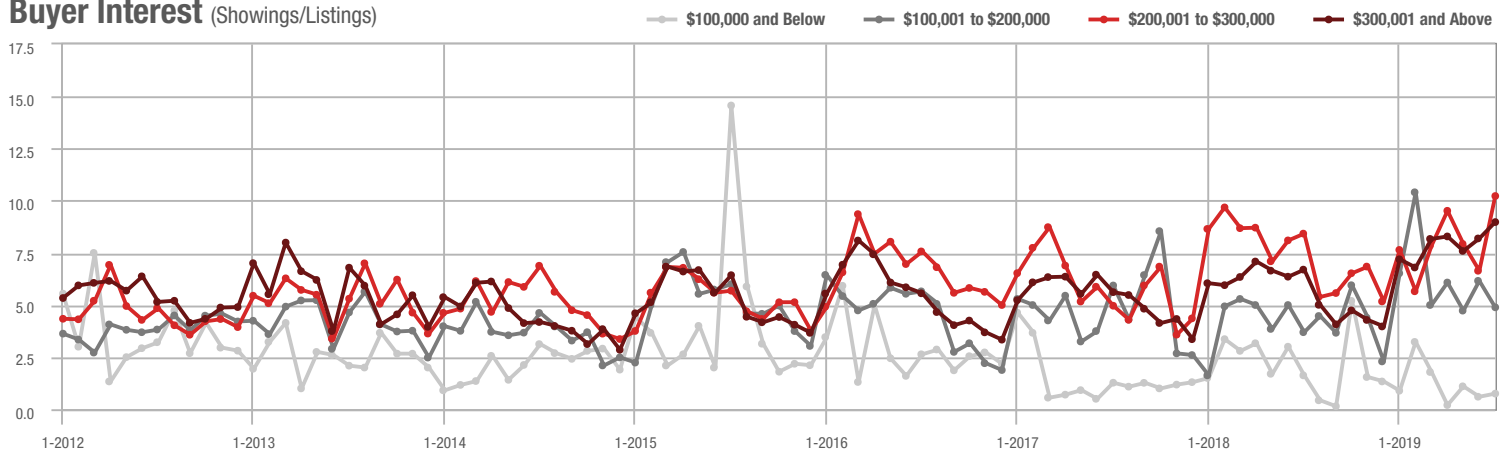
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

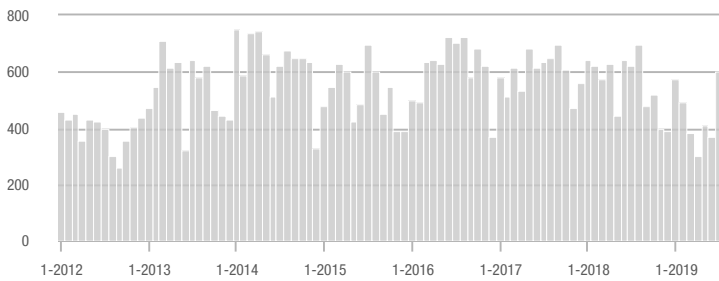


York County, SC

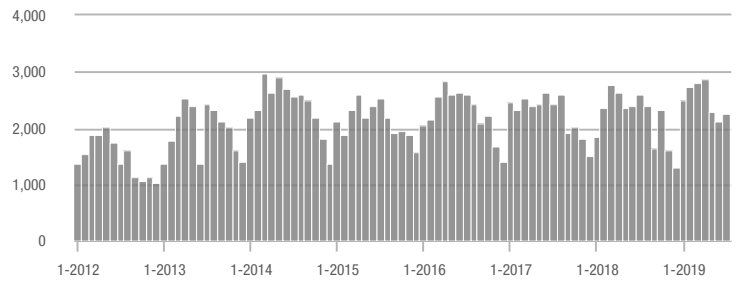
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change	July 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	602	- 2.9%	+ 63.1%	7.3	+ 46.0%	+ 29.8%	136	- 39.3%	+ 3.8%
\$100,001 to \$200,000	2,271	- 12.4%	+ 6.8%	9.5	- 9.5%	- 7.8%	263	- 6.4%	+ 13.9%
\$200,001 to \$300,000	2,676	- 14.0%	- 17.6%	7.6	- 7.3%	- 7.5%	381	- 13.8%	- 12.8%
\$300,001 and Above	4,372	+ 36.3%	- 10.9%	6.4	+ 20.8%	- 5.4%	759	+ 1.5%	- 8.0%
Total	9,921	+ 4.1%	- 6.8%	7.3	+ 2.8%	- 4.4%	1,539	- 9.2%	- 5.2%

Showings

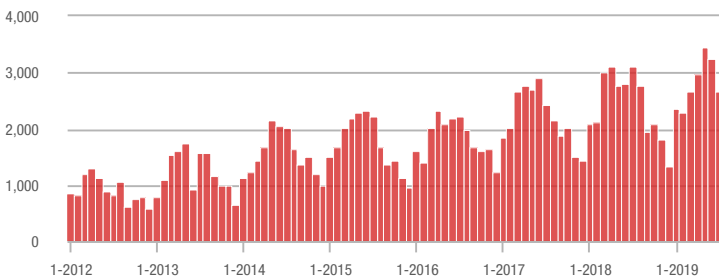
\$100,000 and Below



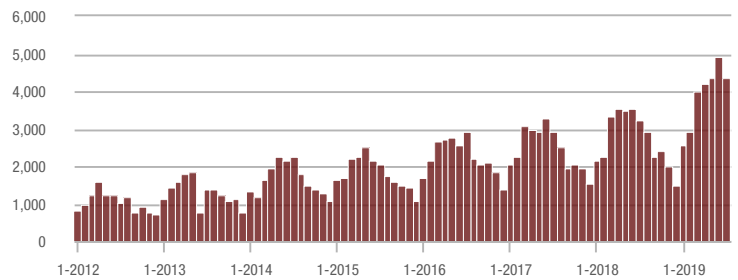
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

