

Showing Statistics

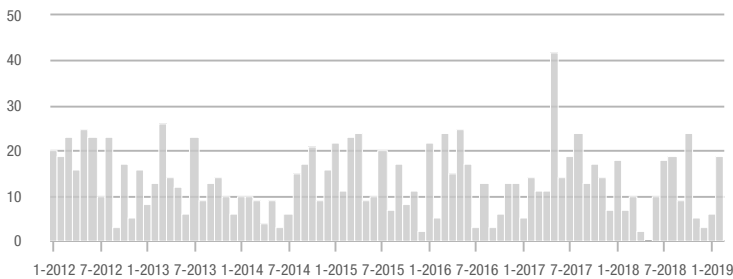
MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Alexander County, NC	62	4.5	31
Anson County, NC	137	2.8	79
Cabarrus County, NC	5,332	7.3	869
Charlotte MSA	67,524	7.8	10,078
City of Charlotte, NC	28,752	9.2	3,386
Concord, NC	3,146	7.7	486
Davidson, NC	846	6.2	163
Denver, NC	892	4.5	257
Fort Mill, SC	2,383	8.9	315
Gaston County, NC	5,156	8.1	778
Gastonia, NC	2,394	8.4	312
Huntersville, NC	2,391	7.2	376
Iredell County, NC	5,094	5.5	1,161
Kannapolis, NC	1,163	7.9	171
Lake Norman	4,459	5.3	1,023
Lake Wylie	2,082	5.6	504
Lancaster County, SC	2,595	6.6	459
Lincoln County, NC	1,489	4.5	449
Lincolnton, NC	425	5.6	99
Matthews, NC	1,955	8.7	246
Mecklenburg County, NC	35,072	8.7	4,395
Monroe, NC	1,941	7.7	291
Montgomery County, NC	208	2.0	160
Mooresville, NC	3,458	5.8	725
Rock Hill, SC	3,314	8.5	448
Salisbury, NC	1,202	4.8	295
Stanly County, NC	822	4.1	278
Statesville, NC	1,287	5.3	309
Union County, NC	6,982	7.3	1,191
Uptown Charlotte	799	8.0	102
Waxhaw, NC	2,279	7.0	428
York County, SC	8,448	7.7	1,328

Alexander County, NC

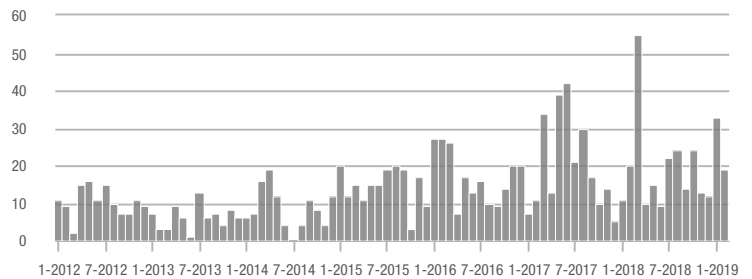
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	19	+ 171.4%	+ 216.7%	5.7	+ 470.0%	+ 466.7%	9	- 50.0%	- 25.0%
\$100,001 to \$200,000	19	- 5.0%	- 42.4%	3.5	+ 169.2%	- 16.7%	10	- 28.6%	- 9.1%
\$200,001 to \$300,000	4	- 69.2%	0.0%	4.0	+ 100.0%	+ 100.0%	6	- 50.0%	0.0%
\$300,001 and Above	20	+ 53.8%	- 33.3%	4.8	+ 269.2%	+ 18.8%	6	- 57.1%	- 14.3%
Total	62	+ 17.0%	- 15.1%	4.5	+ 221.4%	+ 37.0%	31	- 46.6%	- 13.9%

Showings

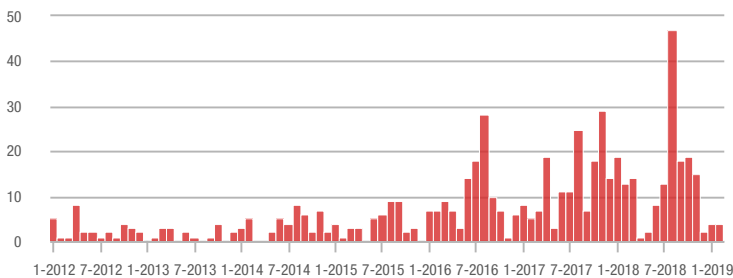
\$100,000 and Below



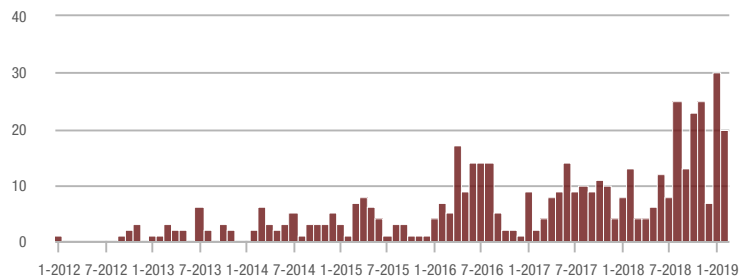
\$100,001 to \$200,000



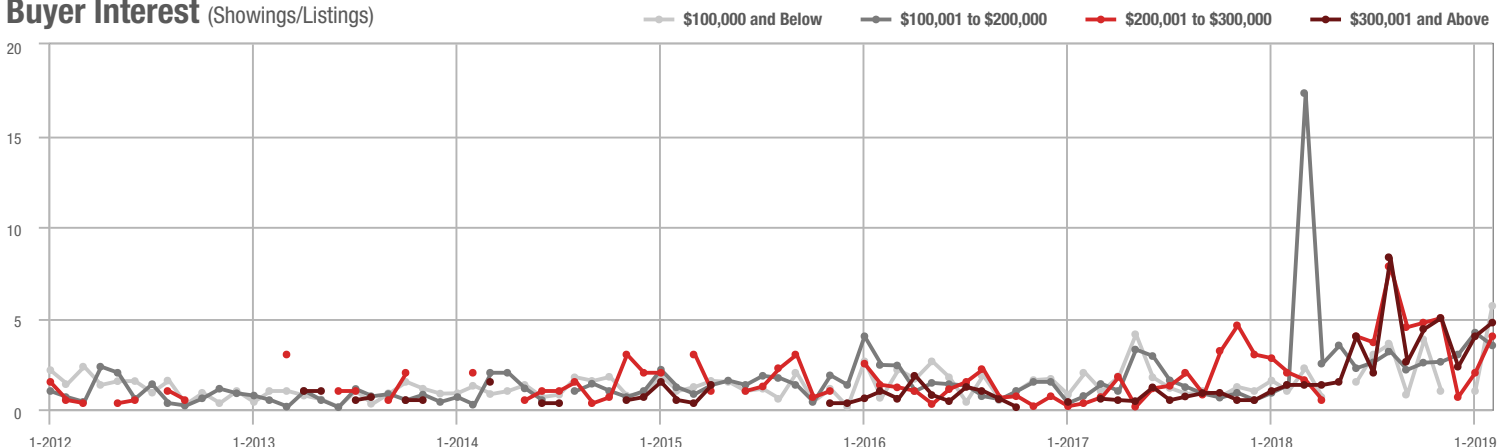
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

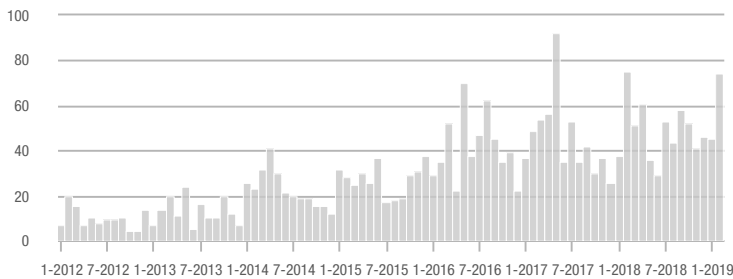


Anson County, NC

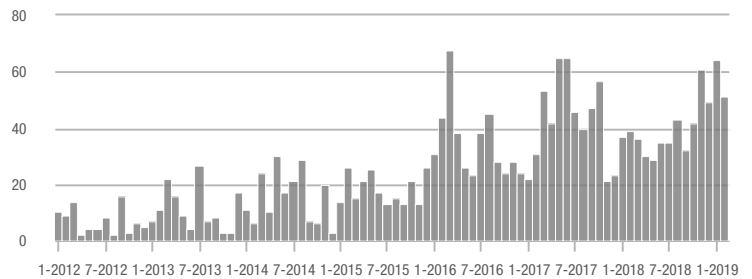
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	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	74	- 1.3%	+ 64.4%	3.9	+ 39.3%	+ 143.5%	37	- 40.3%	- 14.0%
\$100,001 to \$200,000	51	+ 30.8%	- 20.3%	2.2	+ 10.0%	- 10.3%	30	- 9.1%	- 9.1%
\$200,001 to \$300,000	10	+ 11.1%	- 61.5%	1.8	+ 80.0%	- 60.2%	9	- 10.0%	- 10.0%
\$300,001 and Above	2	- 66.7%	- 75.0%	1.0	0.0%	- 50.0%	3	- 66.7%	- 50.0%
Total	137	+ 6.2%	- 4.2%	2.8	+ 21.7%	+ 22.0%	79	- 30.7%	- 14.1%

Showings

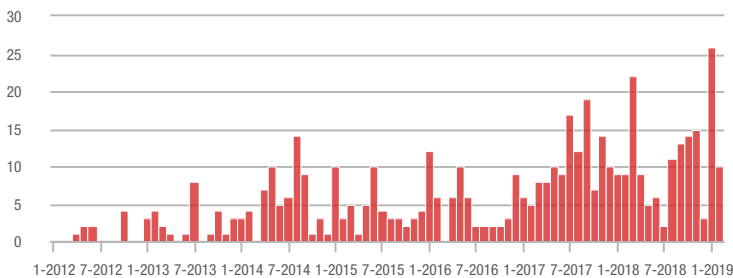
\$100,000 and Below



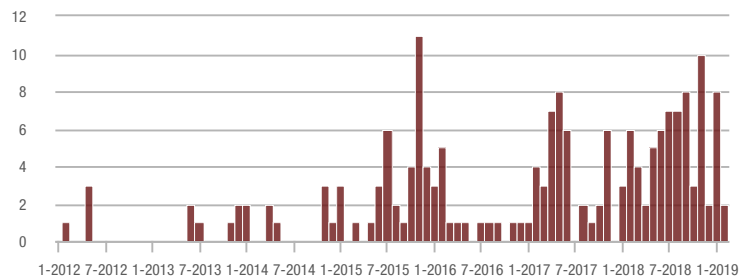
\$100,001 to \$200,000



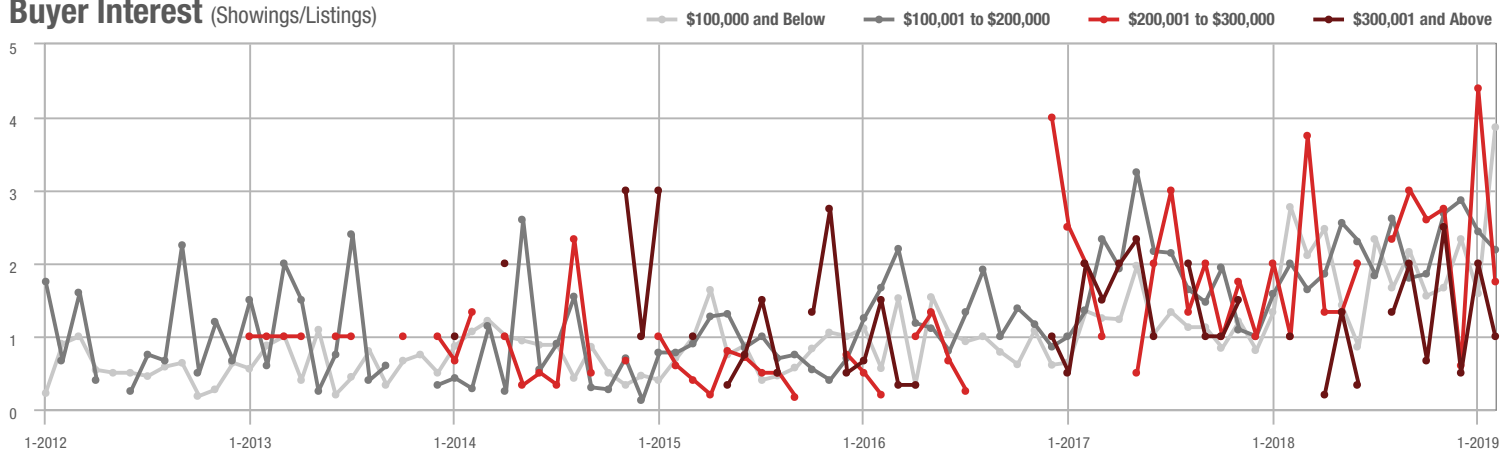
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

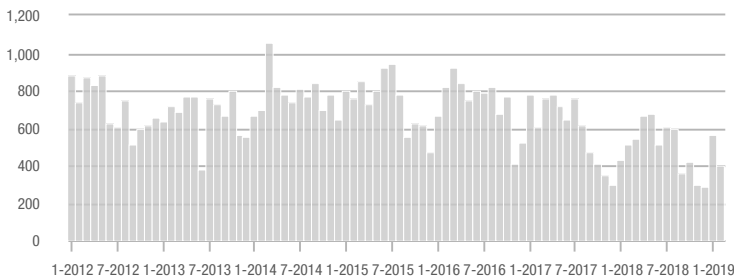


Cabarrus County, NC

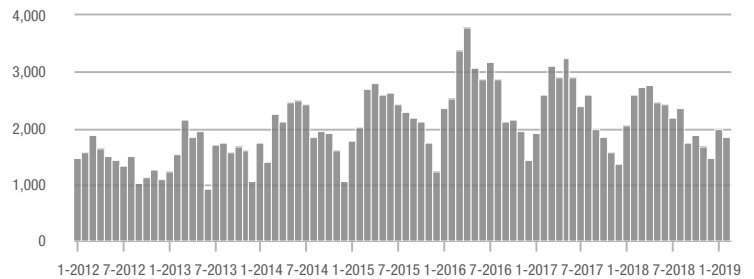
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Price Range	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	403	- 21.4%	- 28.9%	6.8	+ 1.5%	- 23.0%	83	- 39.4%	- 10.8%
\$100,001 to \$200,000	1,835	- 29.7%	- 8.2%	10.6	- 20.3%	+ 11.7%	192	- 15.0%	- 17.6%
\$200,001 to \$300,000	1,640	+ 7.8%	- 5.5%	8.0	- 13.0%	+ 5.4%	224	+ 12.0%	- 11.5%
\$300,001 and Above	1,454	+ 5.2%	- 13.3%	4.9	- 16.9%	- 9.8%	370	+ 14.2%	- 8.0%
Total	5,332	- 11.5%	- 10.8%	7.3	- 19.8%	- 1.1%	869	- 2.0%	- 11.4%

Showings

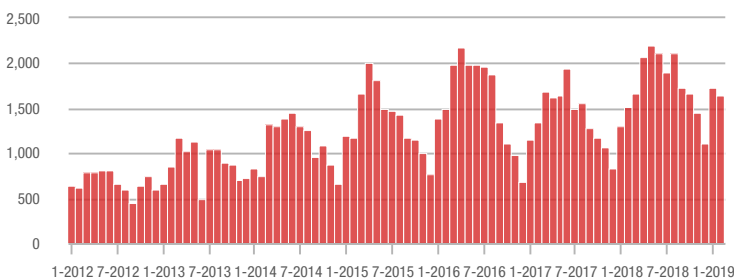
\$100,000 and Below



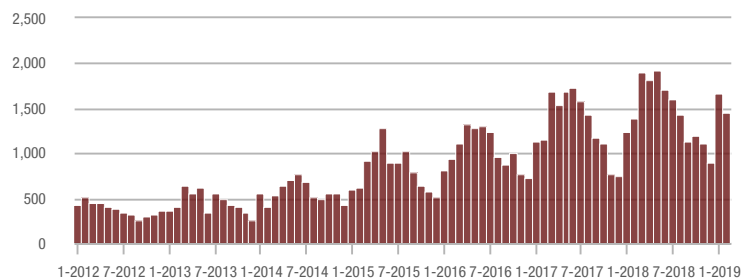
\$100,001 to \$200,000



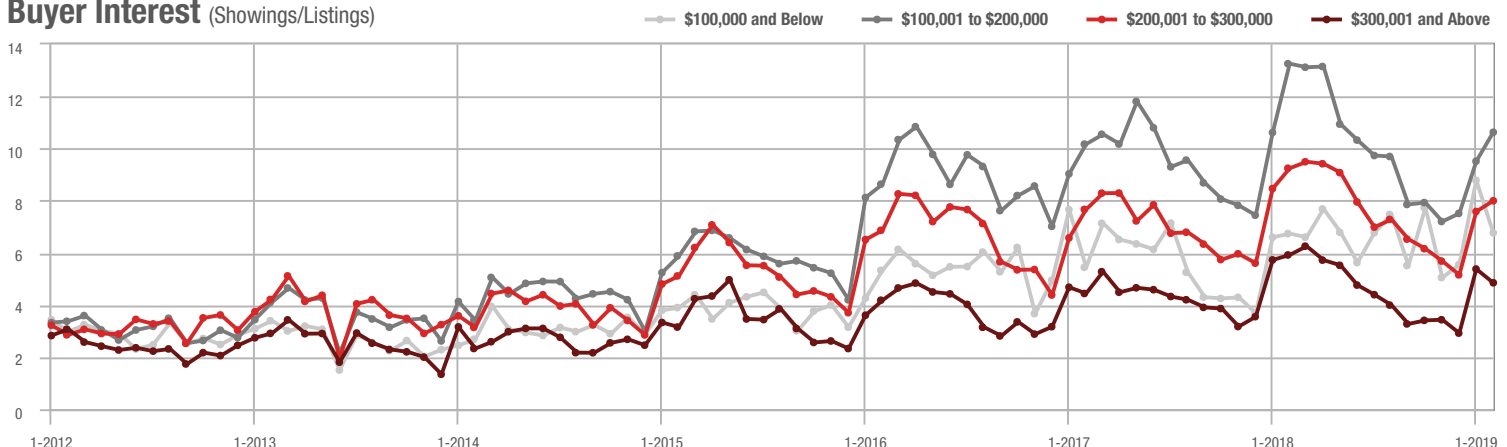
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

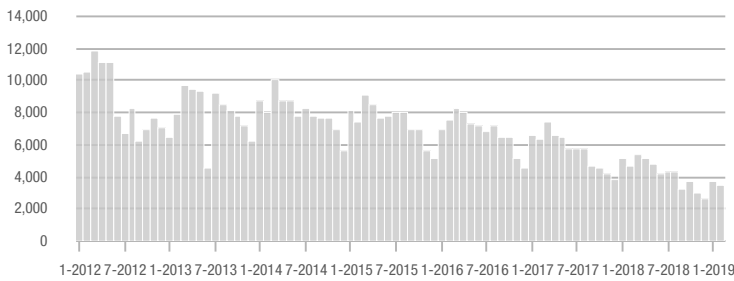


Charlotte MSA

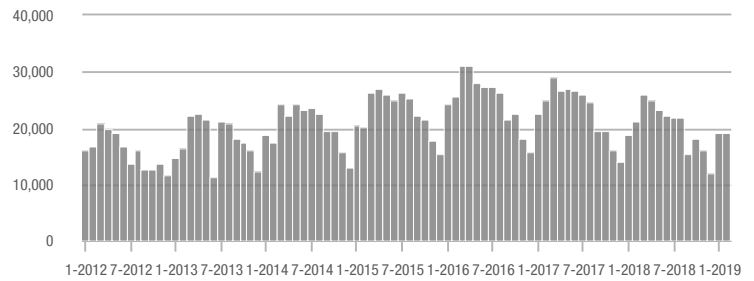
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Price Range	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	3,495	- 24.8%	- 4.4%	5.9	+ 7.3%	+ 7.1%	931	- 38.3%	- 11.5%
\$100,001 to \$200,000	19,048	- 9.5%	- 1.3%	10.6	- 7.8%	+ 5.2%	1,977	- 7.8%	- 6.9%
\$200,001 to \$300,000	18,060	+ 3.8%	- 2.4%	8.1	- 12.9%	+ 0.4%	2,450	+ 10.8%	- 4.2%
\$300,001 and Above	26,921	+ 13.1%	+ 6.9%	6.6	+ 1.5%	+ 3.2%	4,720	+ 1.5%	+ 0.3%
Total	67,524	+ 0.9%	+ 1.3%	7.8	- 4.9%	+ 2.5%	10,078	- 4.2%	- 3.5%

Showings

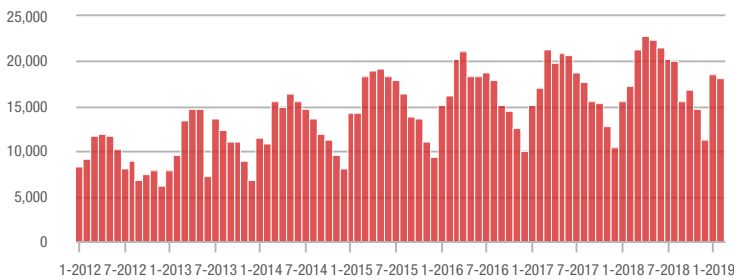
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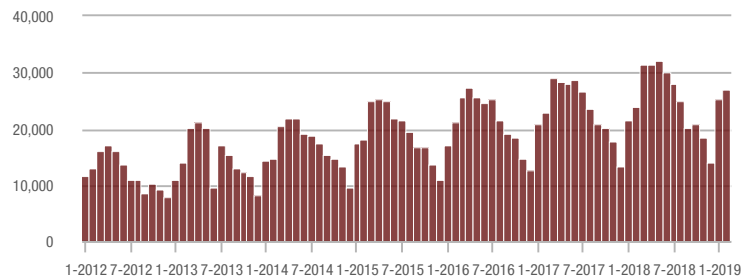
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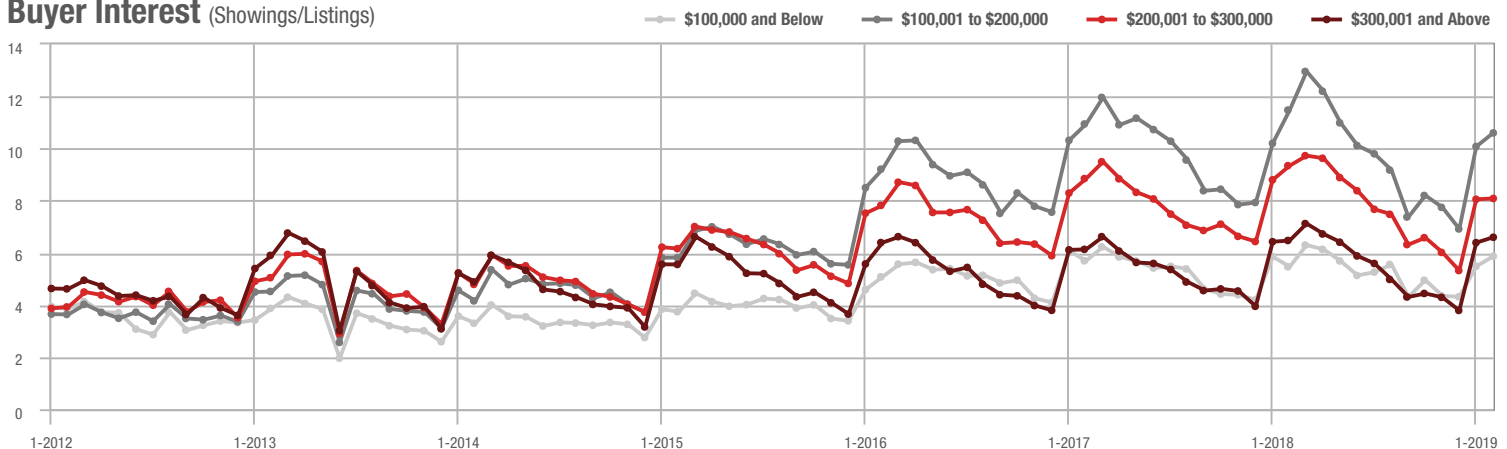
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

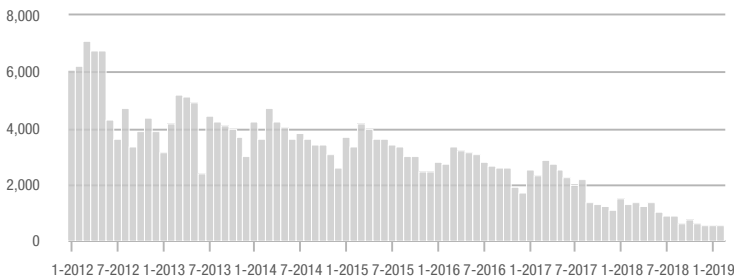


City of Charlotte, NC

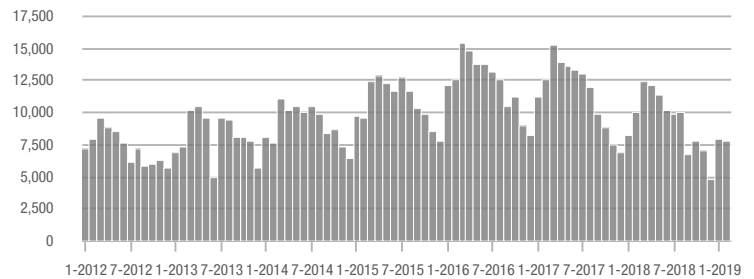
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	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	571	- 55.4%	- 1.0%	9.2	- 5.2%	+ 17.0%	85	- 54.5%	- 15.8%
\$100,001 to \$200,000	7,811	- 21.8%	- 1.7%	12.6	- 15.4%	+ 8.7%	638	- 9.8%	- 9.9%
\$200,001 to \$300,000	7,618	+ 0.3%	- 3.1%	9.1	- 18.0%	- 2.1%	892	+ 19.9%	- 2.5%
\$300,001 and Above	12,752	+ 12.8%	+ 9.9%	7.9	- 6.0%	+ 3.7%	1,771	+ 13.4%	+ 2.6%
Total	28,752	- 4.7%	+ 2.7%	9.2	- 14.0%	+ 2.4%	3,386	+ 5.8%	- 1.9%

Showings

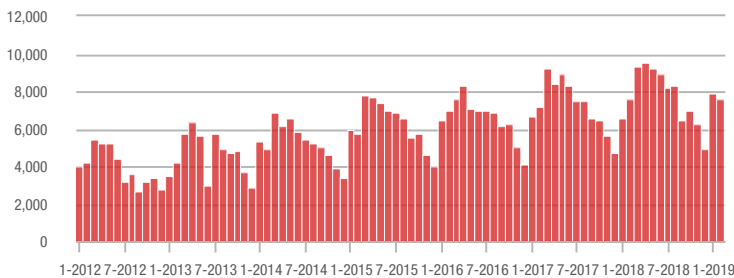
\$100,000 and Below



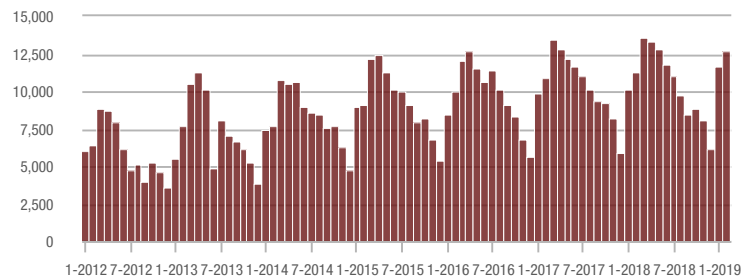
\$100,001 to \$200,000



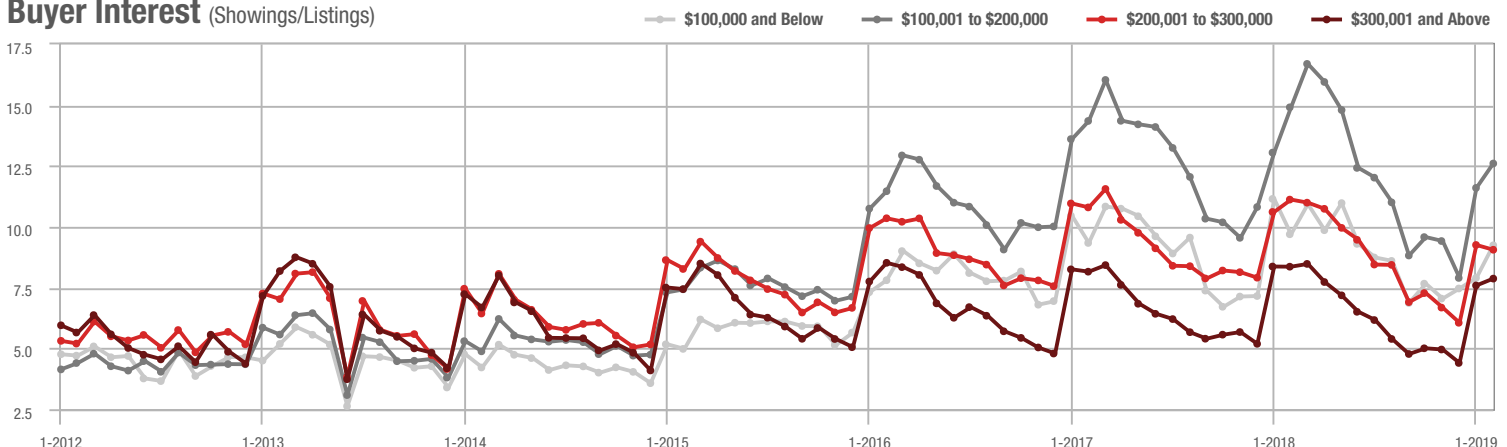
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

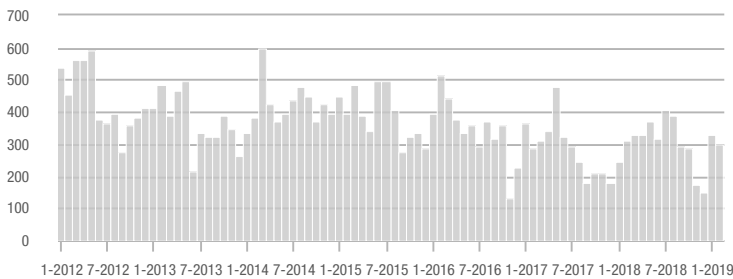


Concord, NC

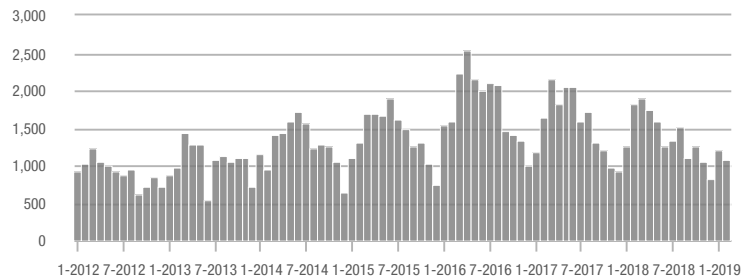
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Price Range	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	302	- 2.6%	- 8.5%	10.1	+ 40.3%	+ 3.8%	41	- 42.3%	- 10.9%
\$100,001 to \$200,000	1,085	- 40.5%	- 9.2%	10.9	- 26.8%	+ 5.8%	106	- 22.1%	- 15.2%
\$200,001 to \$300,000	982	- 6.5%	- 2.4%	8.3	- 26.5%	+ 3.1%	129	+ 14.2%	- 6.5%
\$300,001 and Above	777	+ 5.6%	+ 5.6%	4.6	- 14.8%	+ 6.3%	210	+ 17.3%	- 5.0%
Total	3,146	- 19.7%	- 3.7%	7.7	- 23.8%	+ 2.6%	486	- 2.6%	- 8.3%

Showings

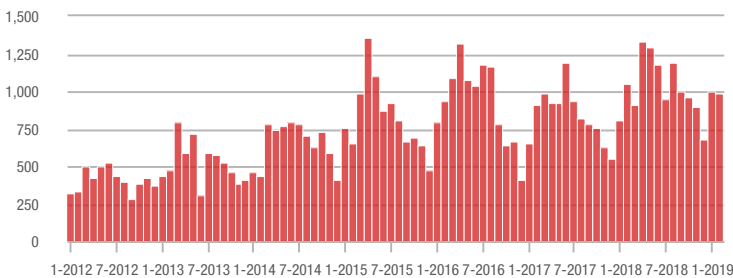
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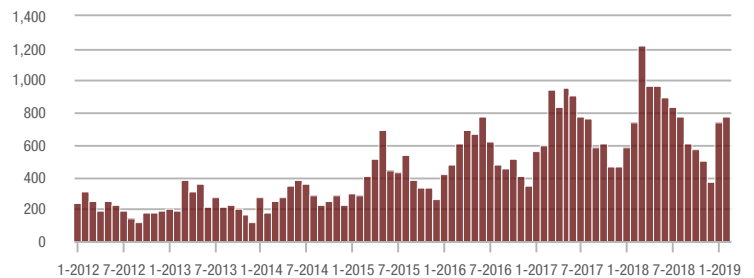
\$100,001 to \$200,000



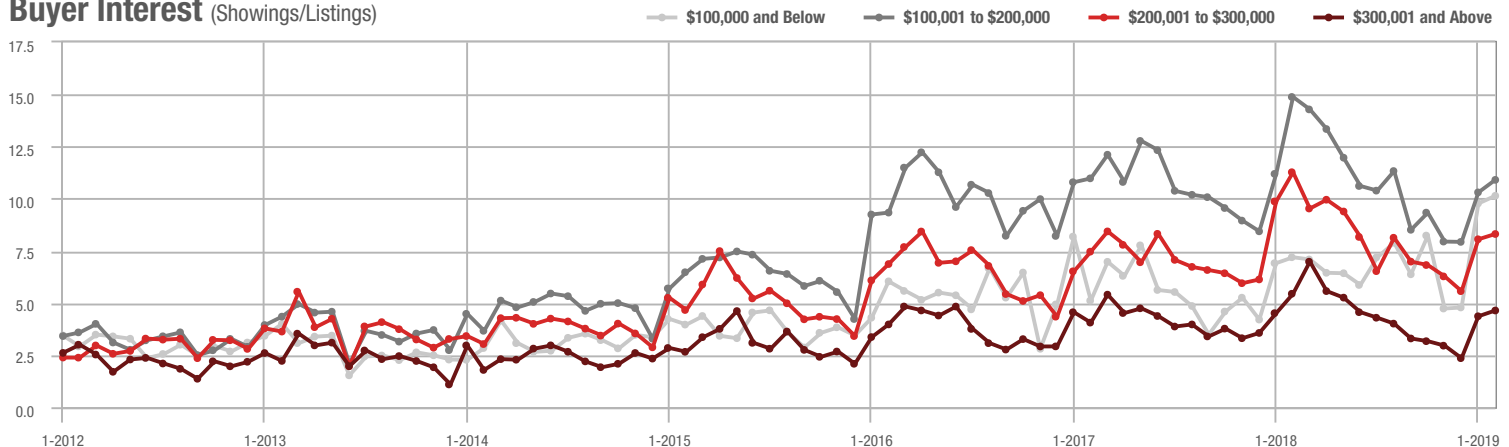
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

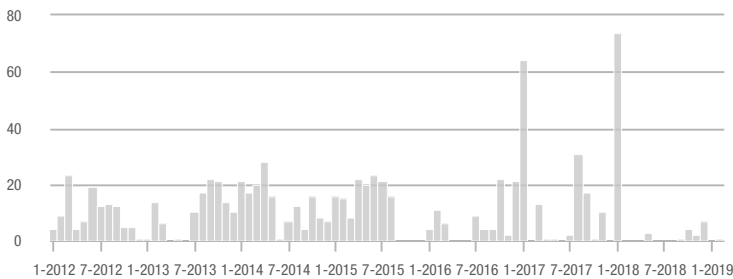


Davidson, NC

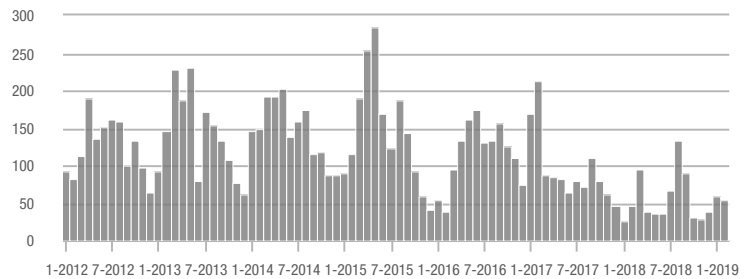
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Price Range	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1	—	—	0.0	0.0%	0.0%	2	- 33.3%	- 33.3%
\$100,001 to \$200,000	55	+ 17.0%	- 8.3%	6.0	- 11.8%	- 10.0%	13	+ 8.3%	0.0%
\$200,001 to \$300,000	136	- 28.4%	- 13.9%	6.0	- 27.7%	- 0.5%	26	- 7.1%	- 13.3%
\$300,001 and Above	654	+ 22.9%	+ 6.2%	6.3	+ 12.5%	- 5.6%	122	+ 1.7%	+ 6.1%
Total	846	+ 10.0%	+ 1.4%	6.2	+ 1.6%	- 4.8%	163	0.0%	+ 1.2%

Showings

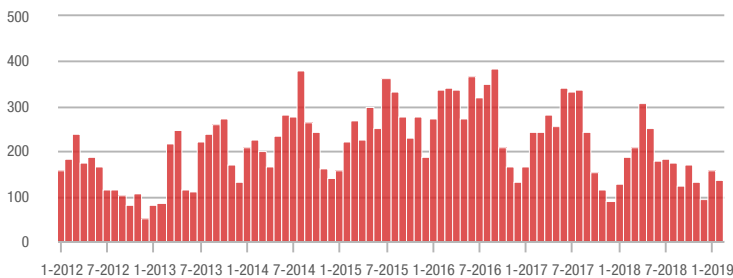
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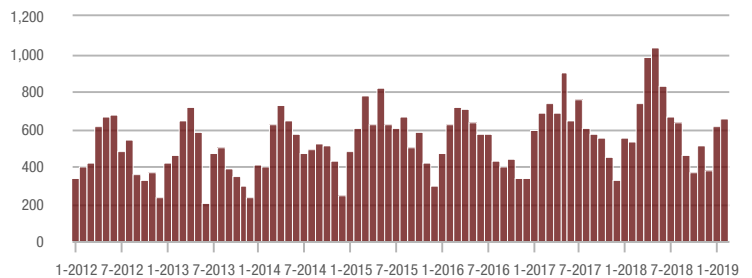
\$100,001 to \$200,000



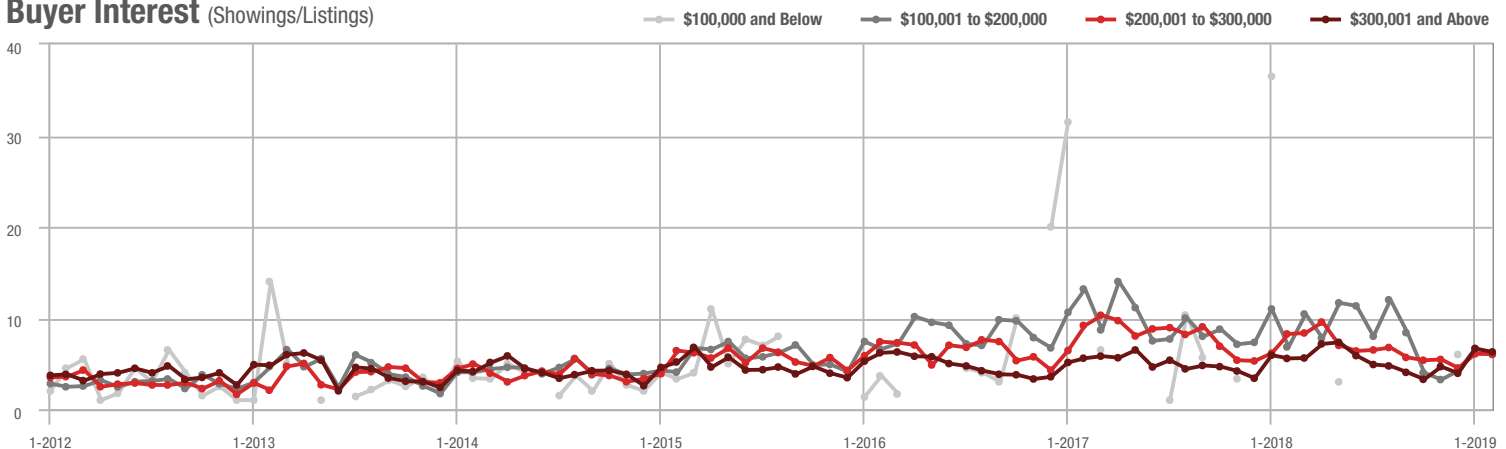
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

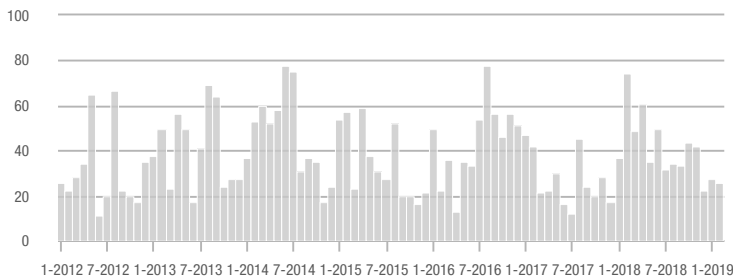


Denver, NC

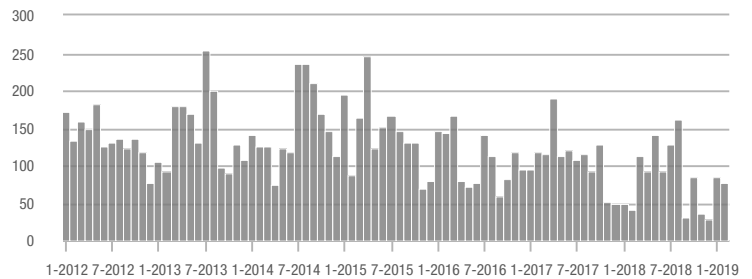
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\$100,000 and Below	26	- 64.9%	- 3.7%	1.3	- 50.0%	- 10.7%	33	- 35.3%	+ 3.1%
\$100,001 to \$200,000	77	+ 83.3%	- 9.4%	5.8	+ 9.4%	- 20.7%	18	+ 28.6%	0.0%
\$200,001 to \$300,000	172	+ 21.1%	- 37.0%	4.4	- 15.4%	- 36.8%	43	0.0%	- 4.4%
\$300,001 and Above	617	+ 10.6%	+ 19.1%	4.8	+ 11.6%	+ 2.3%	163	- 8.9%	+ 6.5%
Total	892	+ 9.3%	- 1.2%	4.5	+ 4.7%	- 12.2%	257	- 10.5%	+ 3.6%

Showings

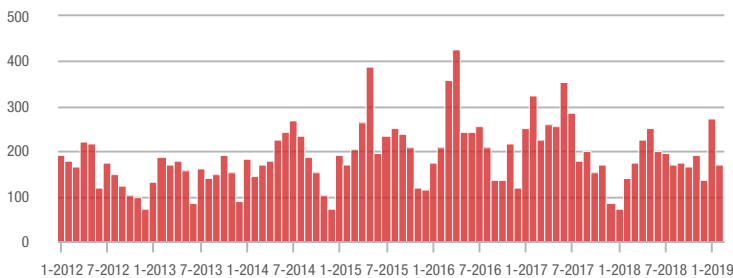
\$100,000 and Below



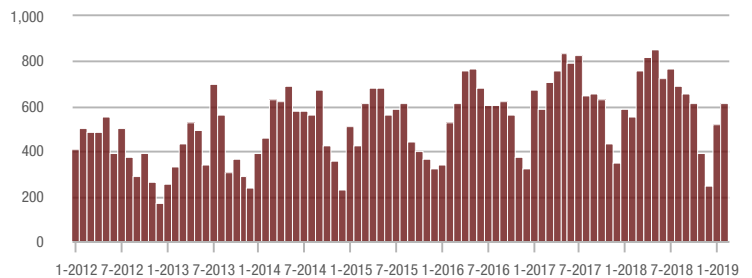
\$100,001 to \$200,000



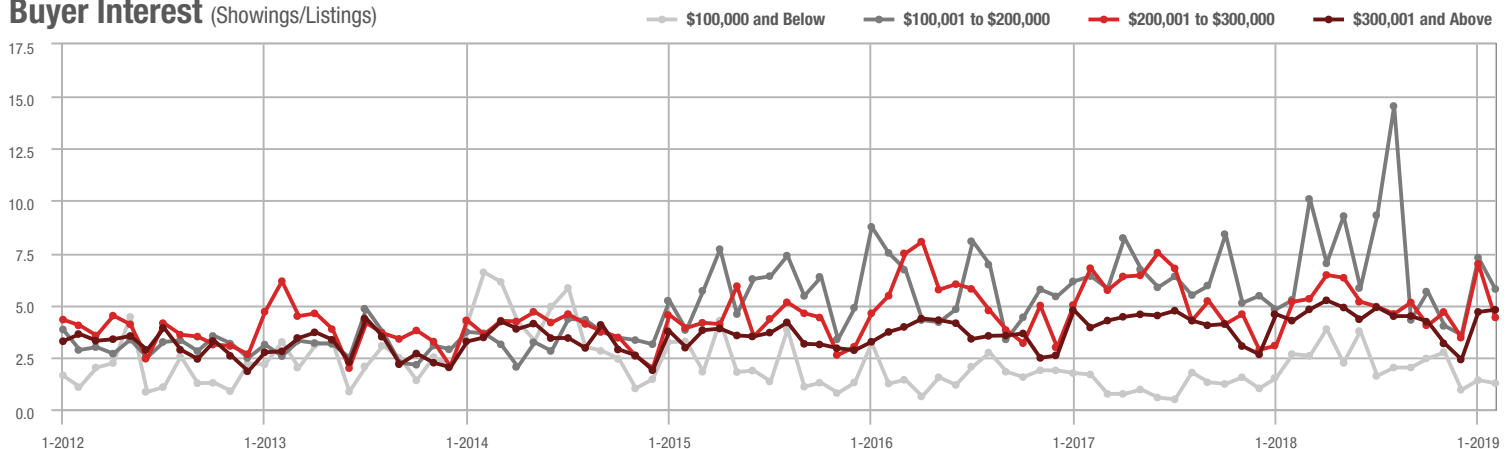
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

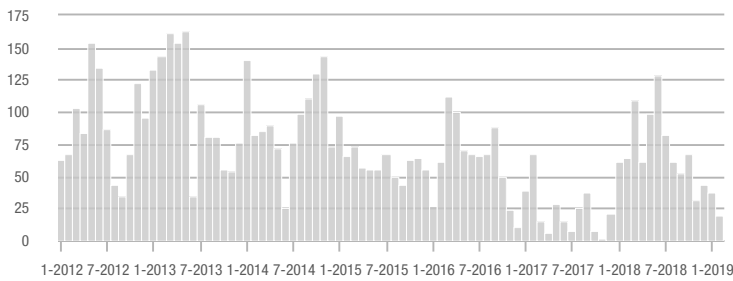


Fort Mill, SC

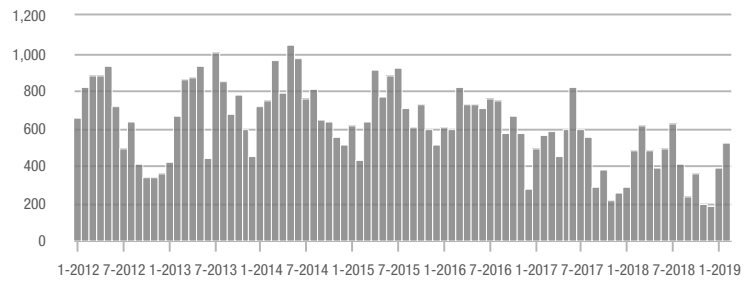
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\$100,000 and Below	20	- 68.8%	- 47.4%	5.0	- 10.7%	- 7.9%	4	- 77.8%	- 42.9%
\$100,001 to \$200,000	518	+ 7.9%	+ 32.5%	17.2	+ 34.4%	+ 50.6%	35	- 25.5%	- 10.3%
\$200,001 to \$300,000	663	- 12.9%	+ 4.6%	9.6	0.0%	+ 1.7%	77	- 17.2%	0.0%
\$300,001 and Above	1,182	+ 17.4%	- 3.7%	7.1	+ 39.2%	- 5.0%	199	- 21.7%	- 2.0%
Total	2,383	+ 3.1%	+ 4.0%	8.9	+ 23.6%	+ 5.5%	315	- 23.5%	- 3.4%

Showings

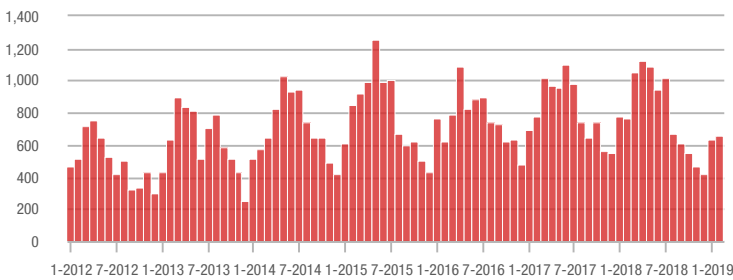
\$100,000 and Below



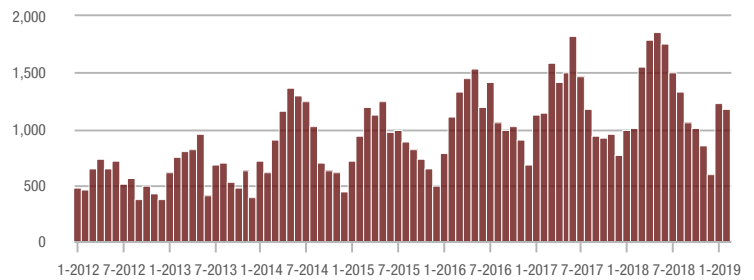
\$100,001 to \$200,000



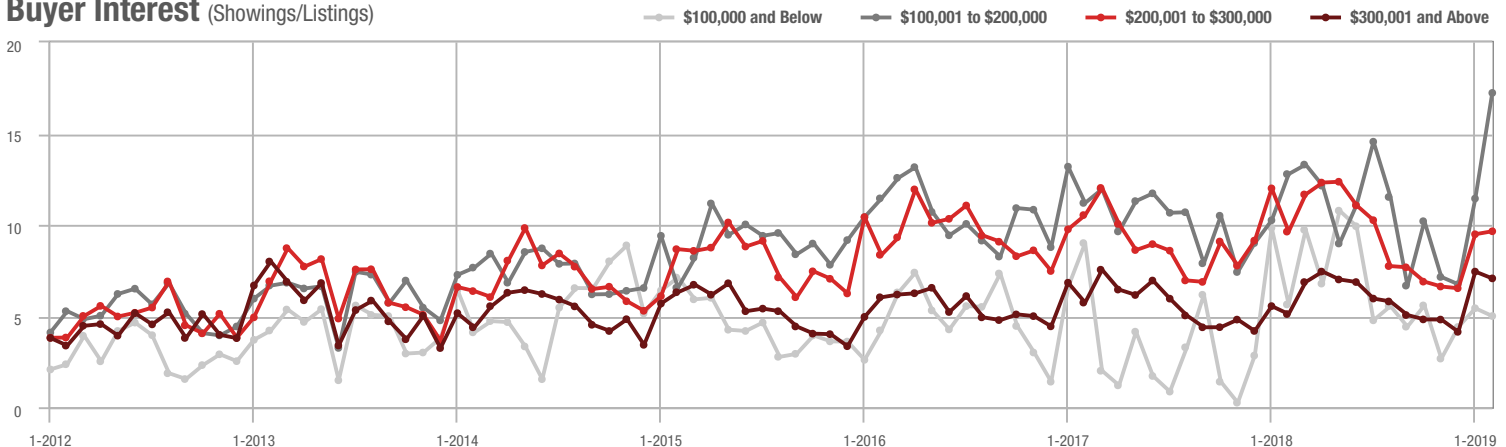
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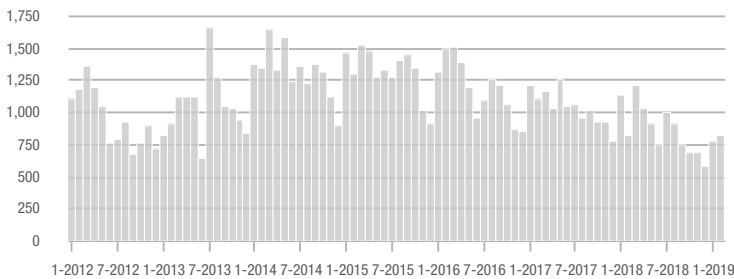


Gaston County, NC

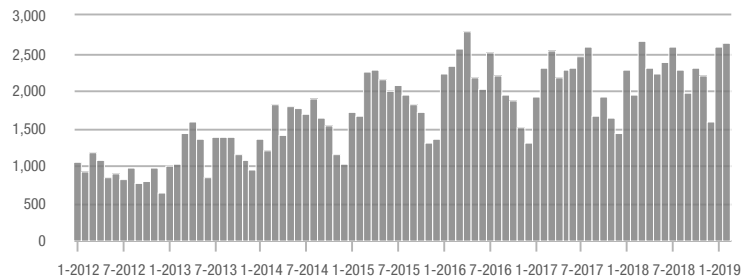
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Price Range	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	823	+ 0.1%	+ 5.0%	7.6	+ 52.0%	+ 25.2%	182	- 30.3%	- 11.2%
\$100,001 to \$200,000	2,631	+ 34.2%	+ 1.6%	10.8	+ 21.3%	+ 9.8%	258	+ 1.6%	- 8.2%
\$200,001 to \$300,000	1,180	+ 36.9%	+ 13.0%	7.4	+ 4.2%	+ 11.1%	179	+ 2.3%	- 0.6%
\$300,001 and Above	522	- 7.4%	- 21.4%	4.0	- 7.0%	- 8.3%	159	- 13.6%	- 16.3%
Total	5,156	+ 22.5%	+ 1.5%	8.1	+ 22.7%	+ 10.8%	778	- 11.0%	- 9.1%

Showings

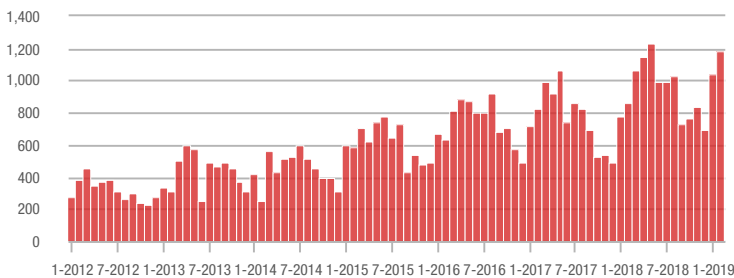
\$100,000 and Below



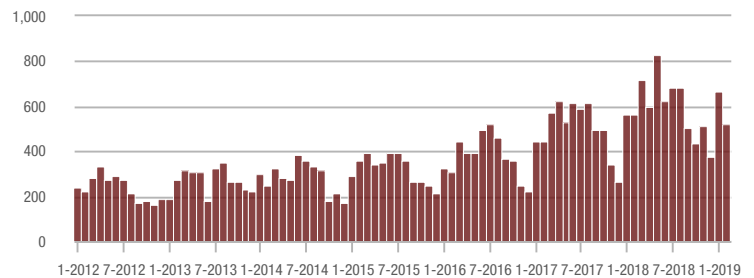
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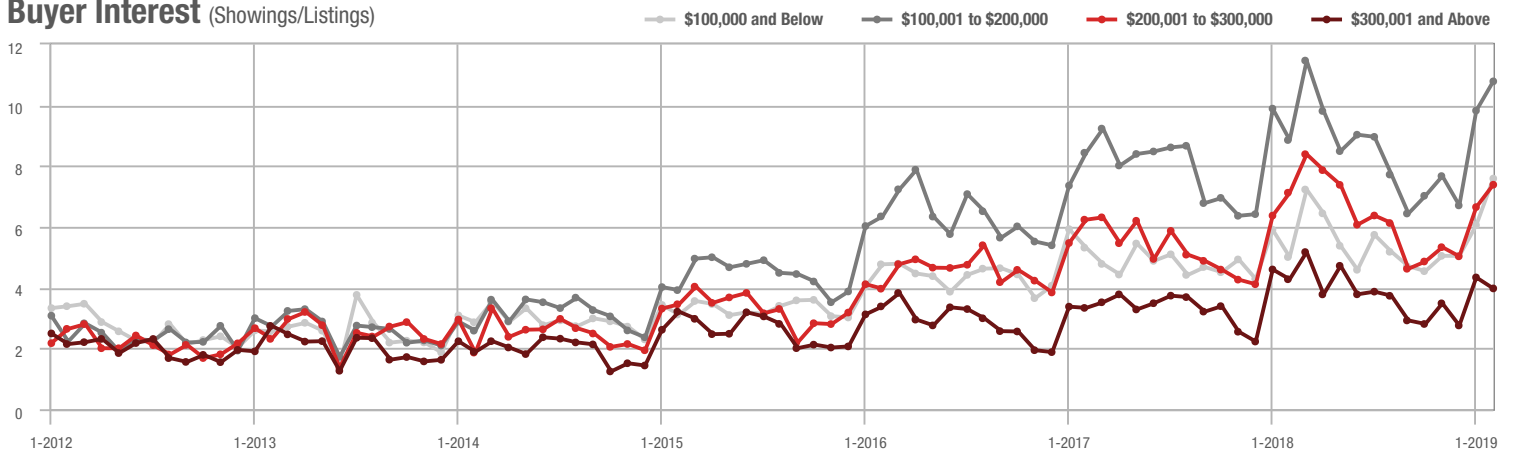
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

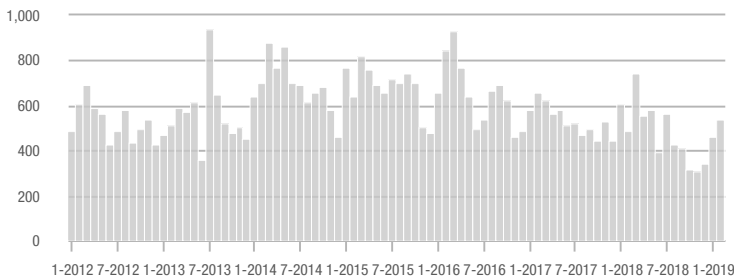


Gastonia, NC

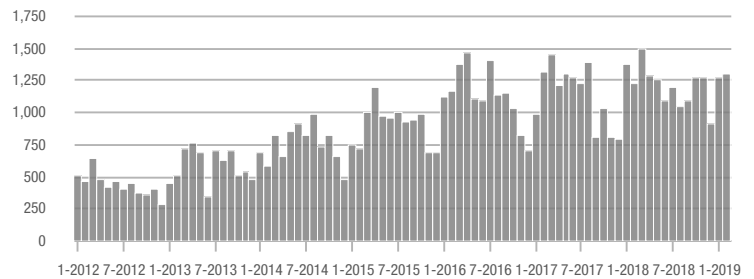
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	539	+ 9.8%	+ 16.7%	8.9	+ 50.8%	+ 29.5%	72	- 32.1%	- 7.7%
\$100,001 to \$200,000	1,302	+ 5.8%	+ 2.4%	9.9	- 7.5%	+ 6.3%	136	+ 4.6%	- 5.6%
\$200,001 to \$300,000	422	- 5.2%	+ 15.9%	7.3	- 13.1%	- 7.9%	60	- 6.3%	+ 22.4%
\$300,001 and Above	131	- 40.2%	- 30.7%	3.4	- 20.9%	- 15.4%	44	- 33.3%	- 21.4%
Total	2,394	+ 0.3%	+ 4.7%	8.4	+ 5.0%	+ 7.7%	312	- 14.8%	- 4.6%

Showings

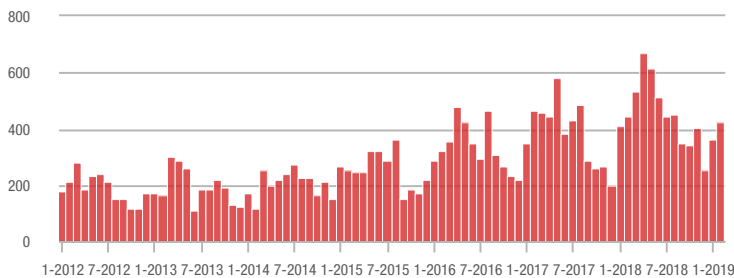
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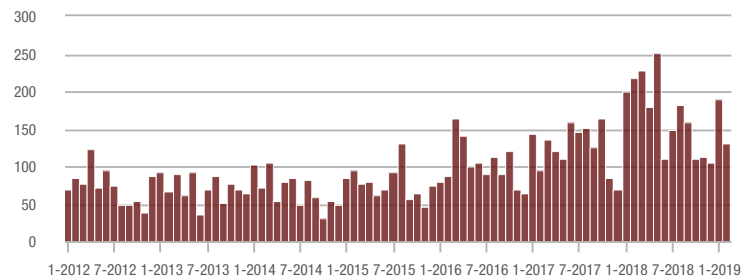
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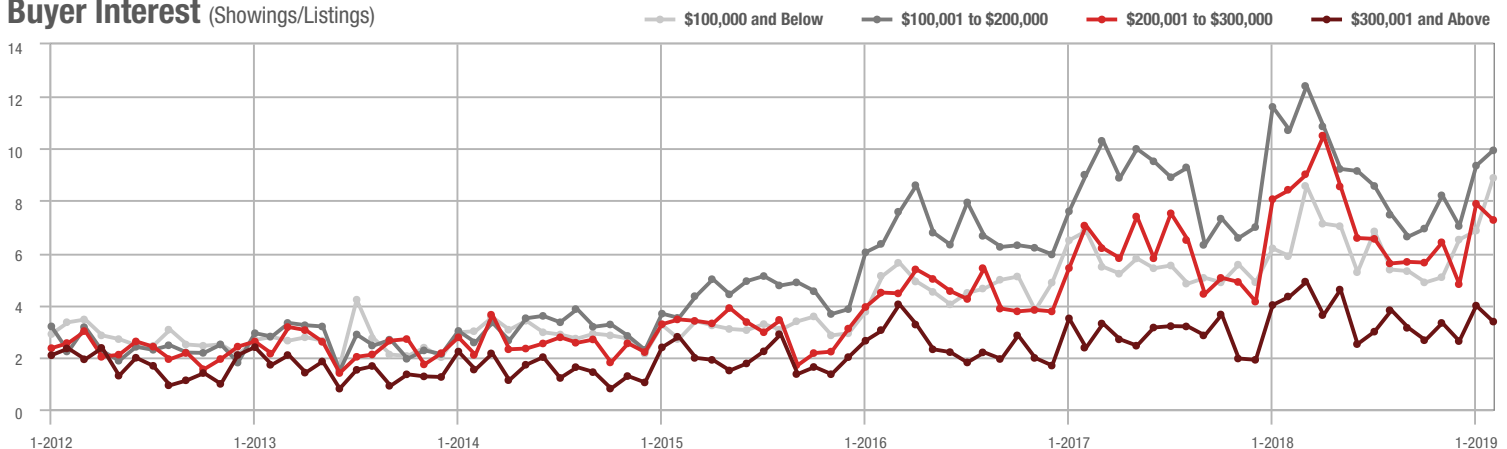
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

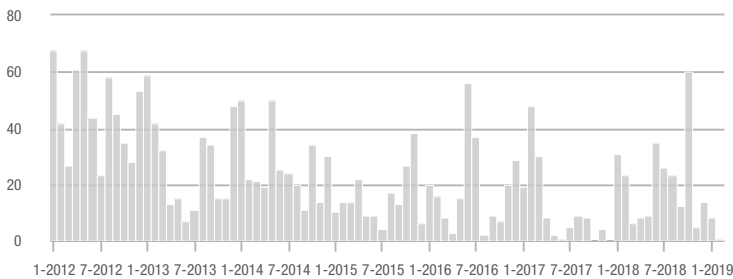


Huntersville, NC

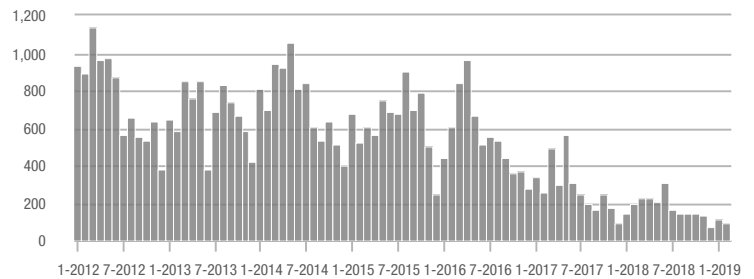
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1	- 95.7%	- 87.5%	0.3	- 93.5%	- 81.0%	6	- 60.0%	- 25.0%
\$100,001 to \$200,000	88	- 55.3%	- 20.0%	7.1	- 25.3%	- 1.6%	16	- 44.8%	- 15.8%
\$200,001 to \$300,000	835	- 19.3%	+ 4.0%	8.2	- 24.8%	- 6.6%	108	+ 8.0%	+ 10.2%
\$300,001 and Above	1,467	- 2.1%	+ 17.6%	6.9	- 6.8%	+ 16.4%	246	- 1.6%	+ 1.2%
Total	2,391	- 13.2%	+ 10.3%	7.2	- 16.3%	+ 6.9%	376	- 4.6%	+ 2.2%

Showings

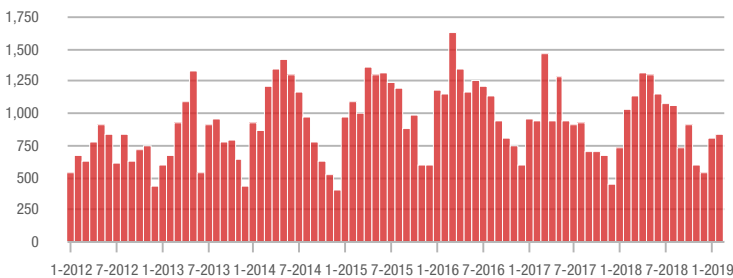
\$100,000 and Below



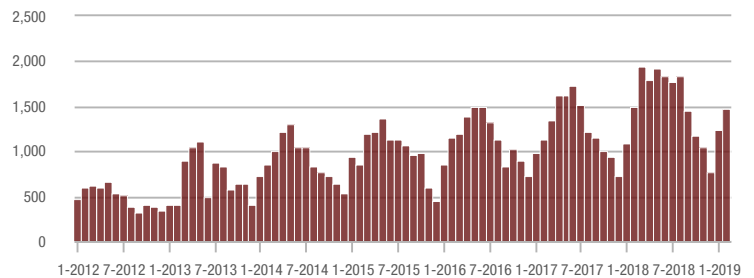
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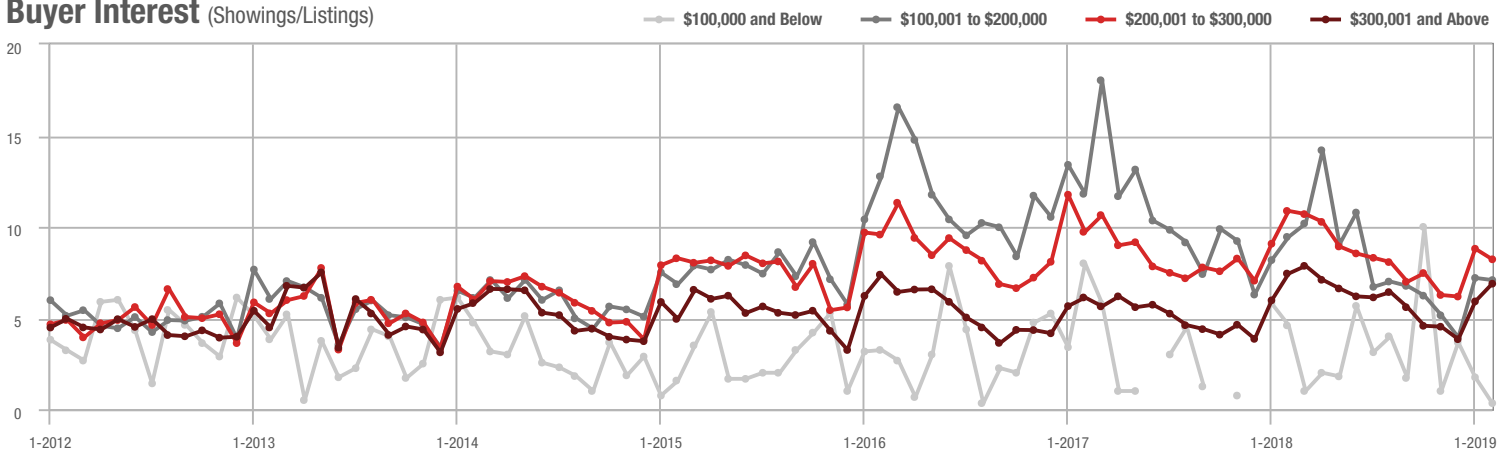
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

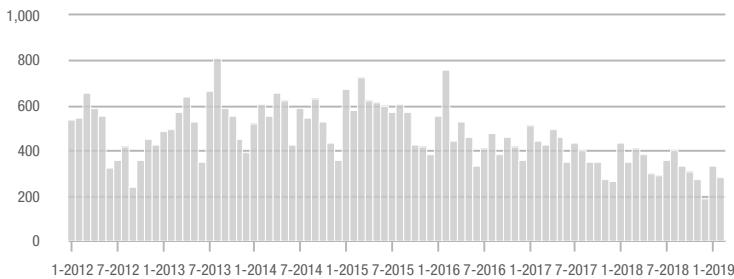


Iredell County, NC

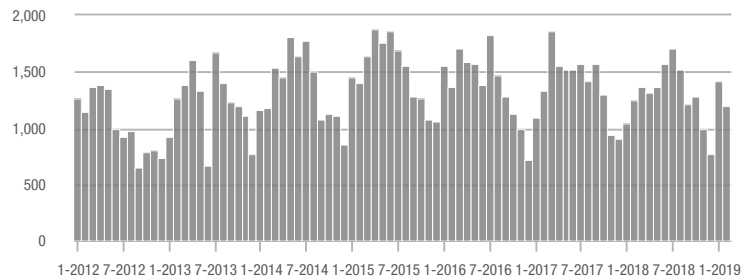
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	280	- 20.9%	- 16.2%	4.5	+ 15.4%	+ 4.4%	126	- 40.3%	- 17.6%
\$100,001 to \$200,000	1,205	- 3.1%	- 15.1%	7.3	+ 9.0%	- 7.9%	202	- 20.2%	- 9.0%
\$200,001 to \$300,000	1,311	+ 24.4%	- 0.7%	5.6	+ 1.8%	- 0.2%	281	+ 9.8%	- 7.9%
\$300,001 and Above	2,298	+ 4.2%	+ 7.3%	5.0	+ 2.0%	+ 8.2%	552	- 8.3%	- 3.7%
Total	5,094	+ 4.9%	- 2.3%	5.5	+ 3.8%	+ 1.0%	1,161	- 12.2%	- 7.3%

Showings

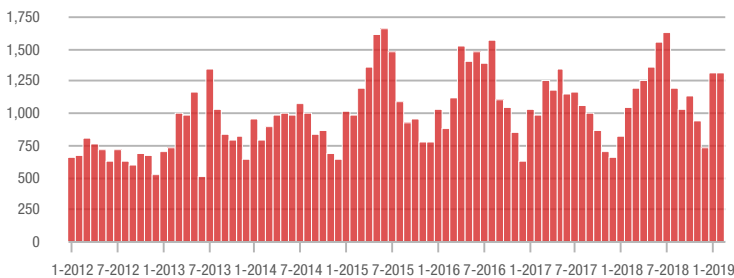
\$100,000 and Below



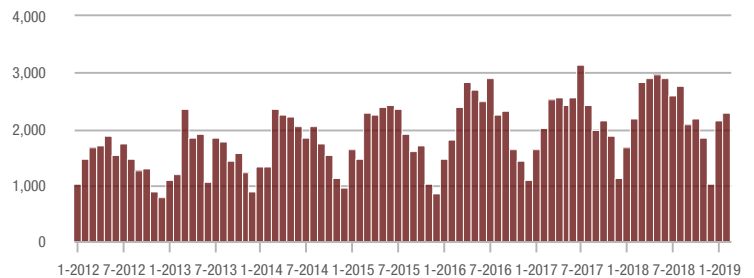
\$100,001 to \$200,000



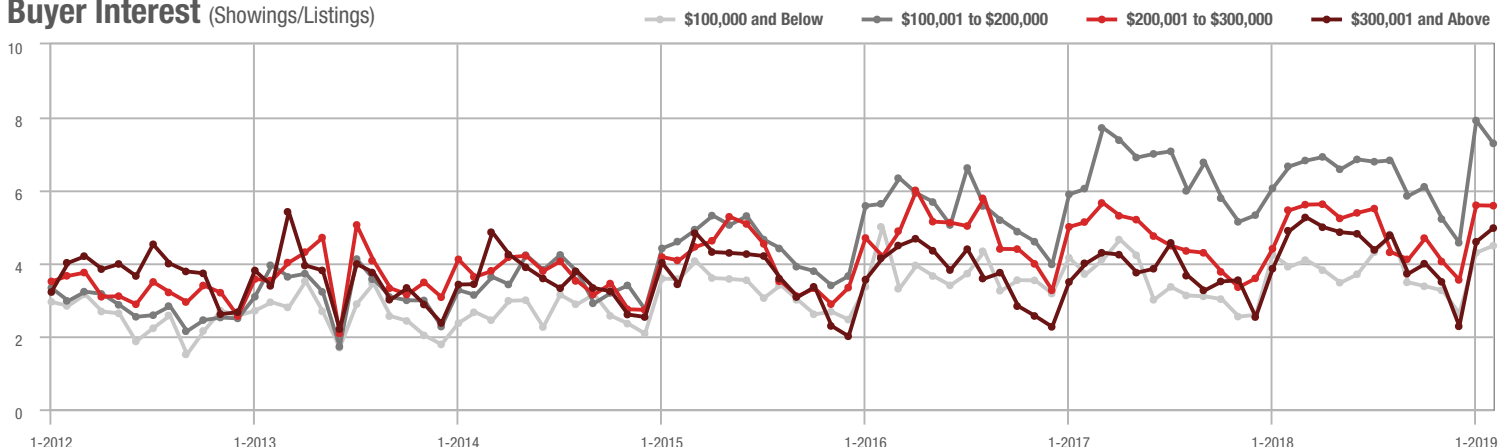
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

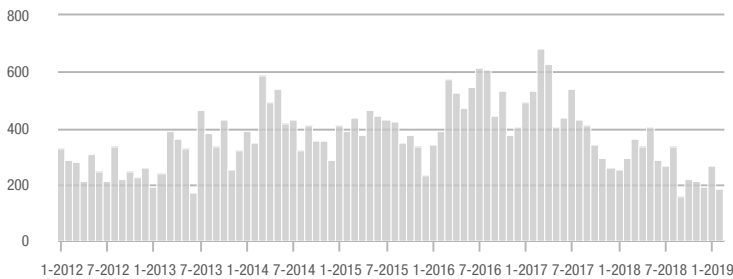


Kannapolis, NC

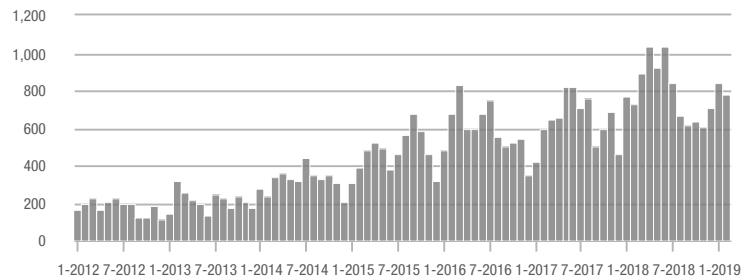
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	184	- 37.2%	- 31.9%	6.5	- 17.7%	- 25.4%	40	- 33.3%	- 9.1%
\$100,001 to \$200,000	783	+ 7.4%	- 6.8%	11.1	- 1.8%	+ 15.9%	72	+ 2.9%	- 20.0%
\$200,001 to \$300,000	143	+ 7.5%	+ 3.6%	5.0	- 9.1%	+ 14.0%	30	- 3.2%	- 9.1%
\$300,001 and Above	53	- 37.6%	- 61.3%	2.2	- 50.0%	- 55.9%	29	- 6.5%	- 14.7%
Total	1,163	- 6.2%	- 16.0%	7.9	- 8.1%	+ 0.4%	171	- 10.9%	- 14.9%

Showings

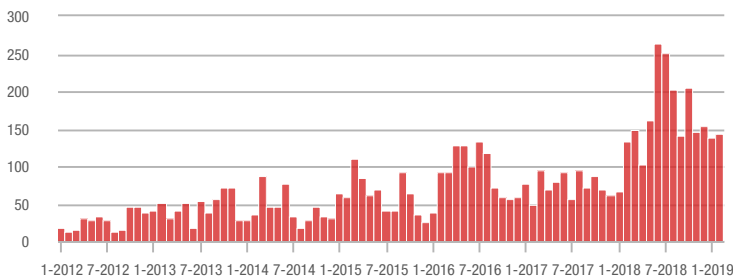
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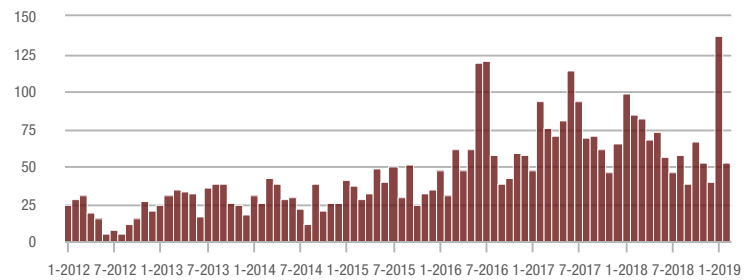
\$100,001 to \$200,000



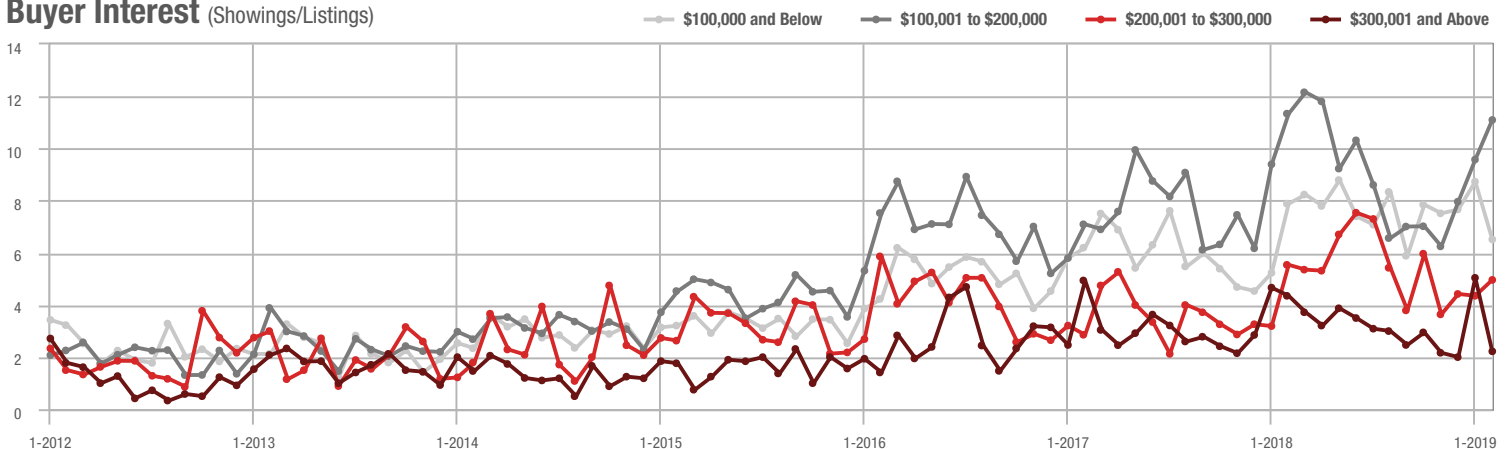
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

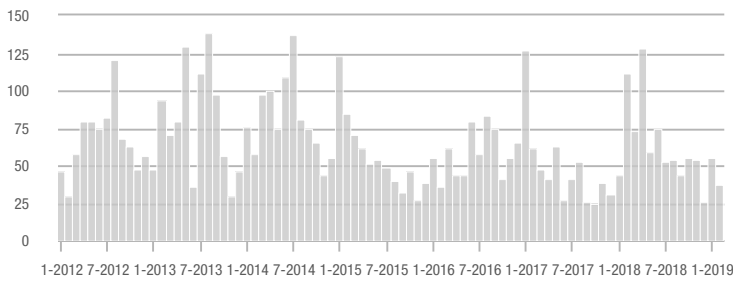


Lake Norman

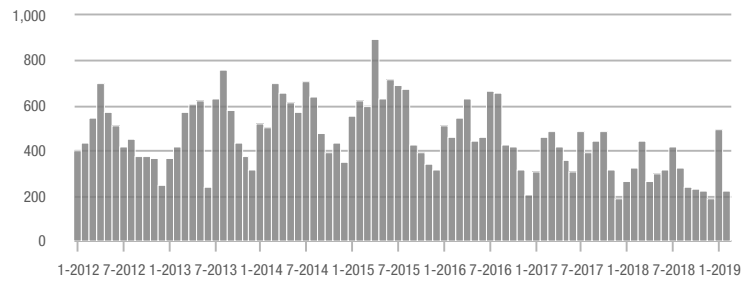
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	37	- 67.0%	- 32.7%	1.0	- 52.4%	- 41.3%	76	- 44.5%	- 5.0%
\$100,001 to \$200,000	219	- 32.6%	- 55.9%	4.0	- 43.7%	- 50.0%	80	- 9.1%	- 10.1%
\$200,001 to \$300,000	621	+ 5.3%	- 20.9%	5.2	- 11.9%	- 11.2%	136	- 12.3%	- 9.9%
\$300,001 and Above	3,582	+ 6.8%	+ 8.8%	5.6	+ 7.7%	+ 8.7%	731	- 11.3%	- 2.9%
Total	4,459	+ 1.8%	- 3.7%	5.3	0.0%	- 1.2%	1,023	- 15.0%	- 4.7%

Showings

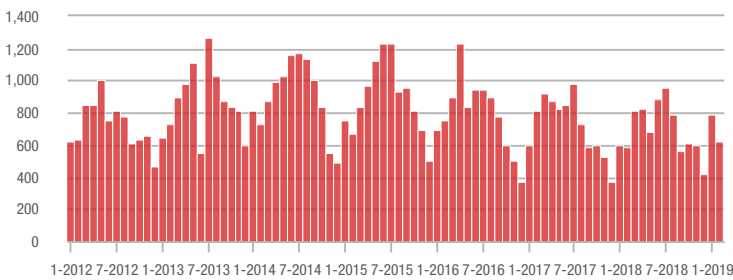
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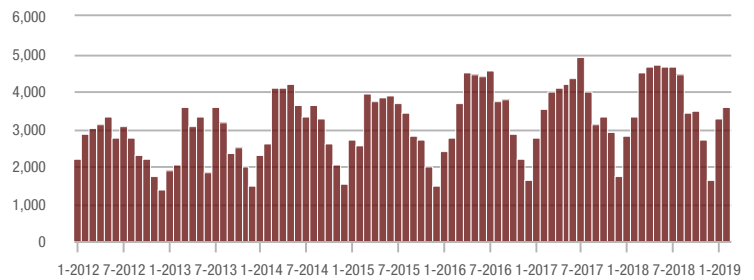
\$100,001 to \$200,000



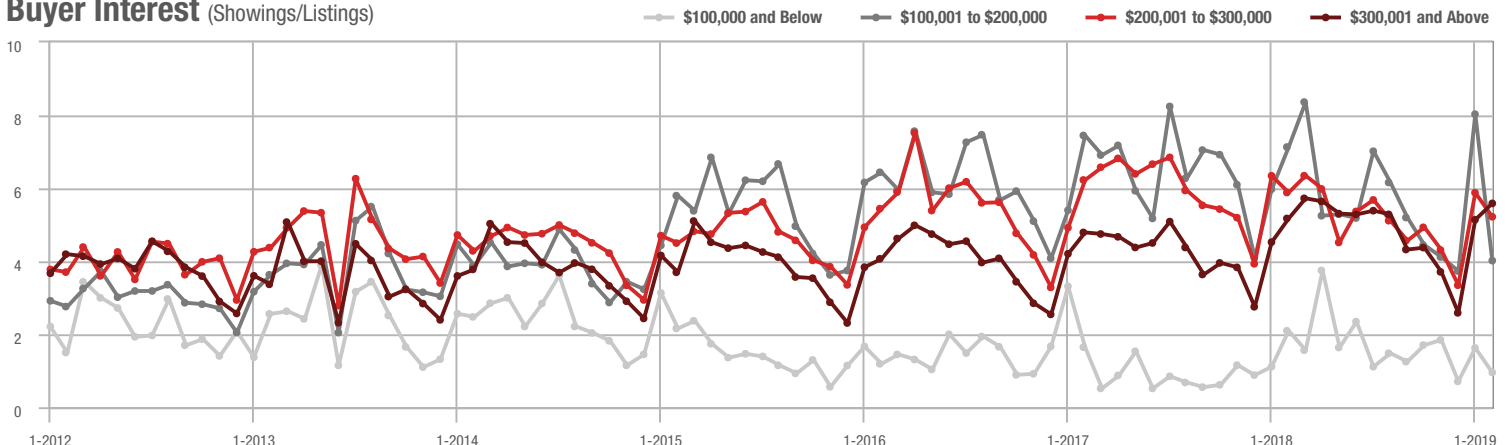
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

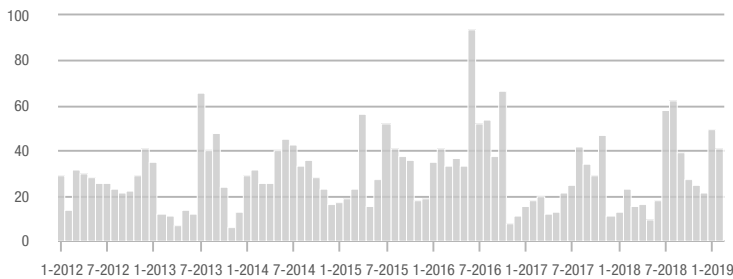


Lake Wylie

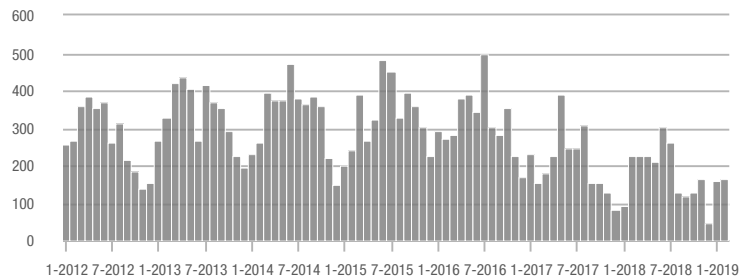
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	41	+ 78.3%	- 18.0%	1.7	+ 183.3%	- 6.8%	44	- 29.0%	- 8.3%
\$100,001 to \$200,000	165	- 26.3%	+ 5.1%	6.4	- 23.8%	- 5.6%	42	- 12.5%	+ 2.4%
\$200,001 to \$300,000	511	+ 61.7%	- 11.0%	6.8	+ 4.6%	- 20.8%	111	+ 23.3%	+ 4.7%
\$300,001 and Above	1,365	+ 7.1%	+ 23.4%	5.4	+ 14.9%	+ 22.0%	307	- 14.0%	- 0.6%
Total	2,082	+ 13.3%	+ 10.3%	5.6	+ 12.0%	+ 6.9%	504	- 9.5%	0.0%

Showings

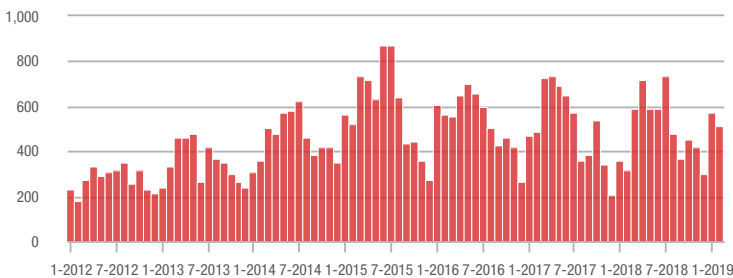
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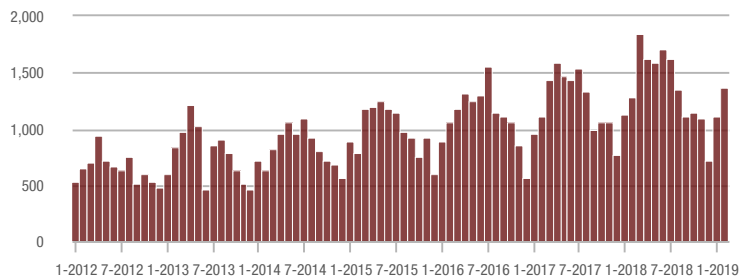
\$100,001 to \$200,000



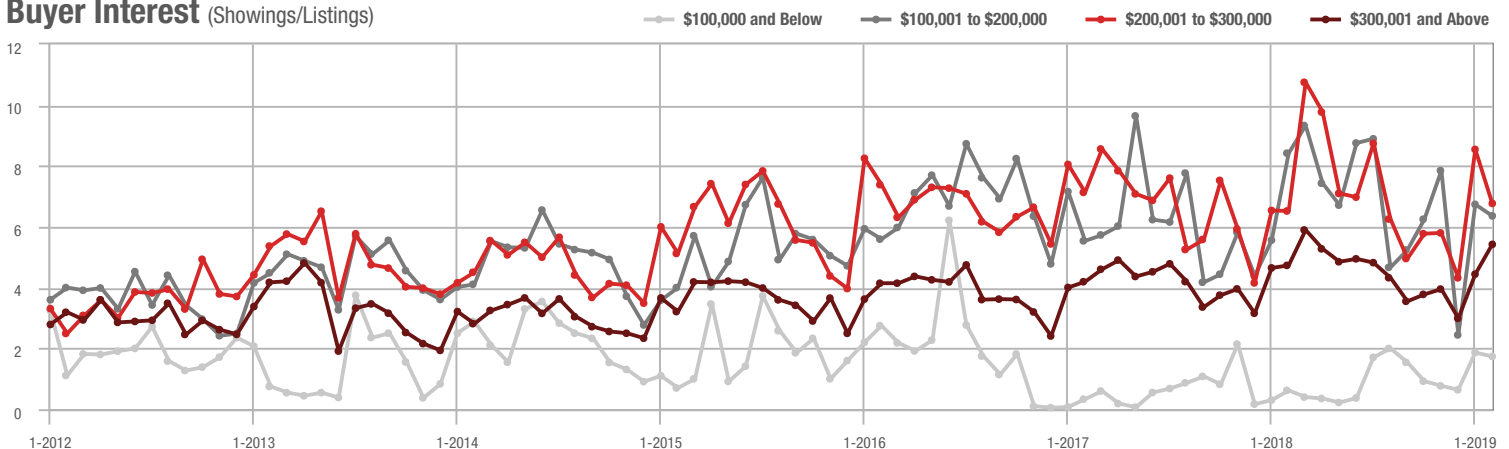
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

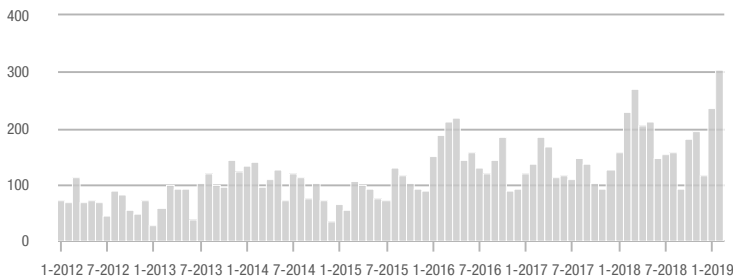


Lancaster County, SC

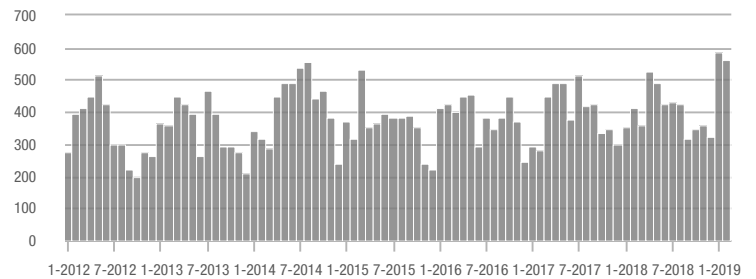
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	303	+ 32.3%	+ 28.4%	5.8	+ 48.7%	+ 38.0%	76	- 21.6%	- 7.3%
\$100,001 to \$200,000	560	+ 34.9%	- 4.8%	8.0	+ 50.9%	+ 1.4%	83	- 17.0%	- 5.7%
\$200,001 to \$300,000	736	- 9.8%	+ 22.3%	8.2	- 3.5%	+ 32.1%	99	- 12.4%	- 6.6%
\$300,001 and Above	996	+ 15.1%	+ 23.6%	5.5	+ 17.0%	+ 23.1%	201	- 14.1%	- 1.0%
Total	2,595	+ 11.6%	+ 16.3%	6.6	+ 17.9%	+ 20.2%	459	- 15.6%	- 4.2%

Showings

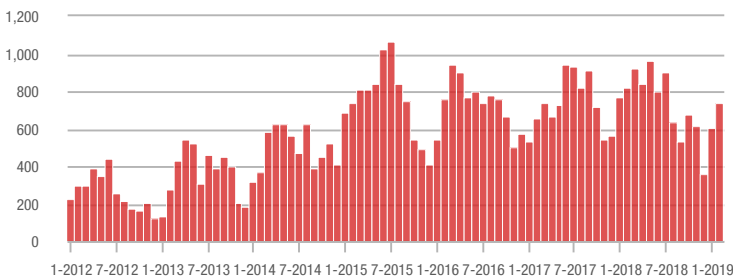
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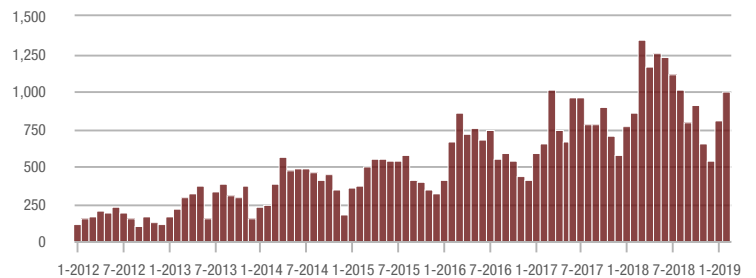
\$100,001 to \$200,000



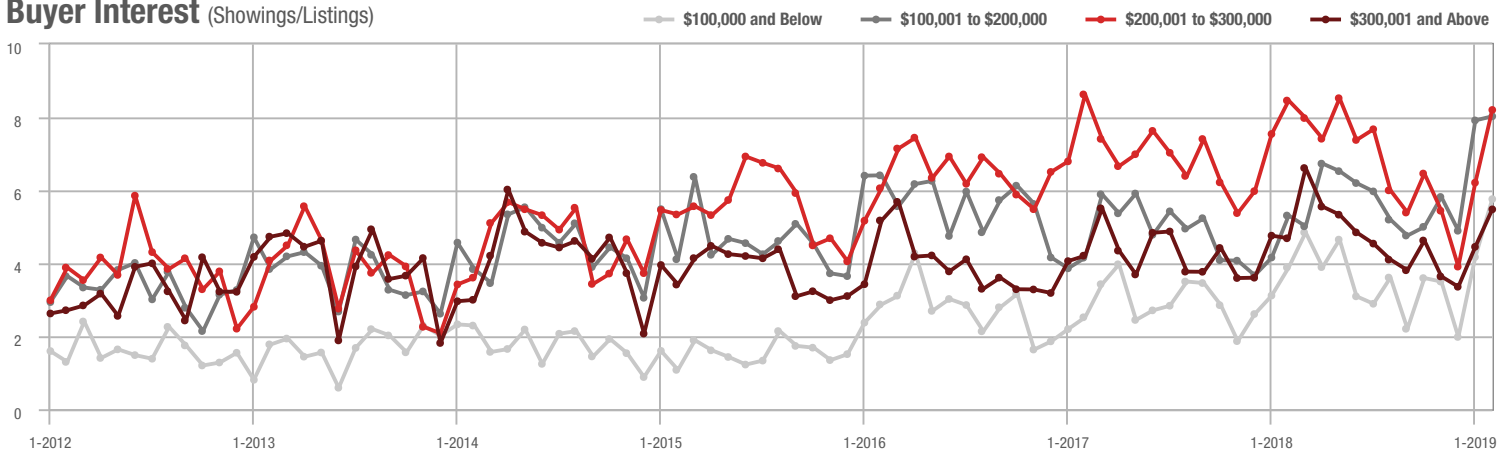
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

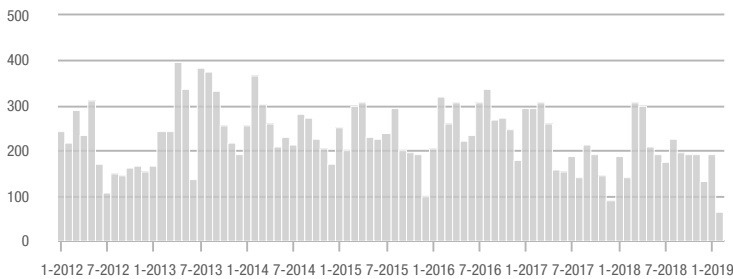


Lincoln County, NC

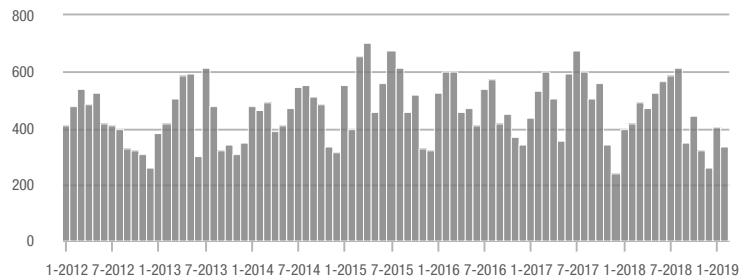
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	65	- 54.5%	- 66.1%	1.7	- 50.0%	- 52.0%	81	- 33.1%	- 19.0%
\$100,001 to \$200,000	334	- 20.5%	- 16.7%	5.6	- 11.1%	- 24.5%	78	- 18.8%	+ 4.0%
\$200,001 to \$300,000	370	+ 22.9%	- 14.4%	5.3	+ 29.3%	- 9.7%	77	- 17.2%	- 6.1%
\$300,001 and Above	720	+ 0.4%	+ 10.9%	4.2	+ 10.5%	- 2.6%	213	- 16.8%	+ 4.9%
Total	1,489	- 5.8%	- 11.1%	4.5	+ 4.7%	- 13.1%	449	- 20.7%	- 2.4%

Showings

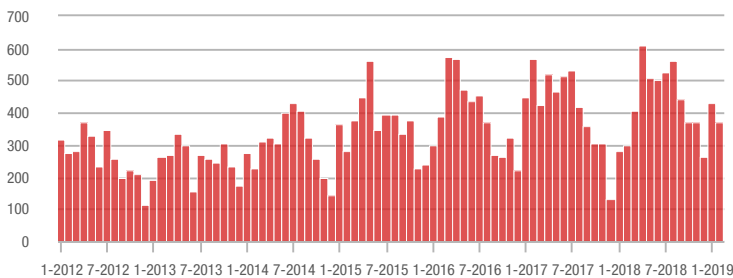
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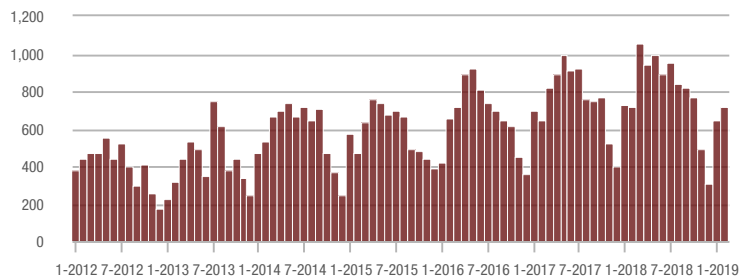
\$100,001 to \$200,000



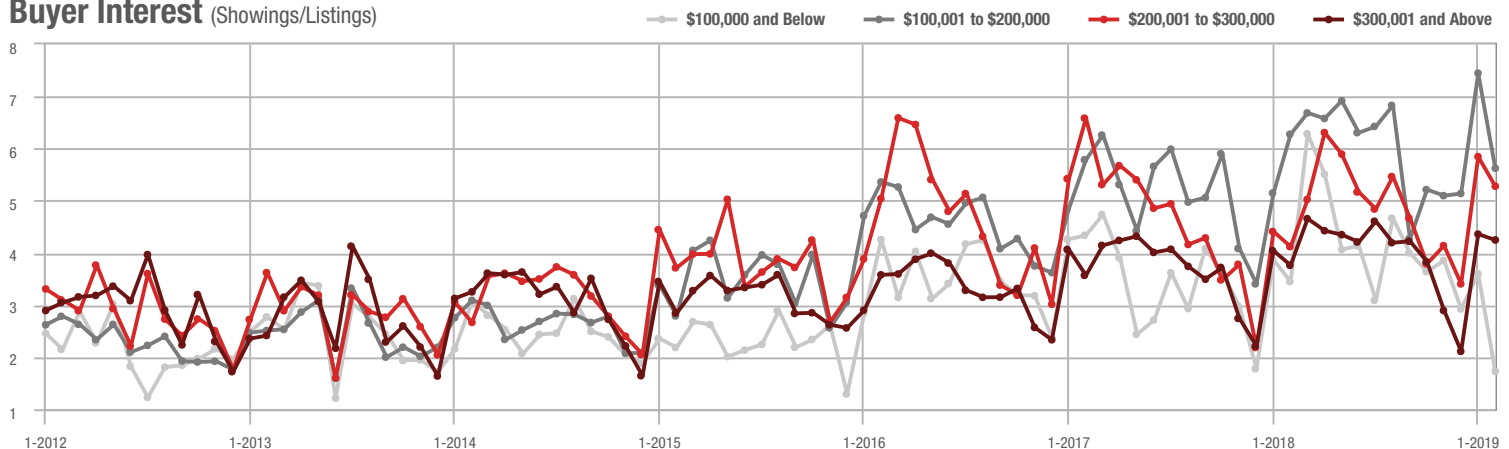
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

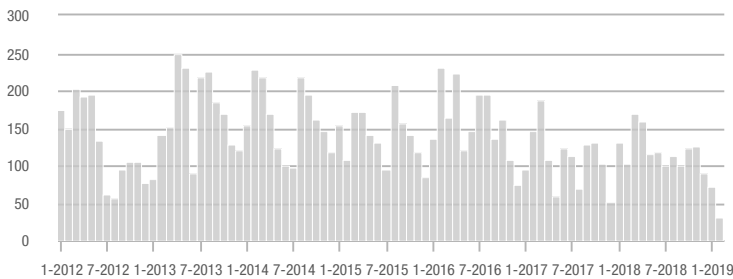


Lincolnton, NC

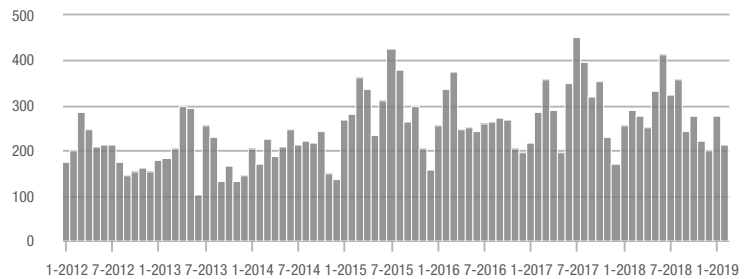
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	31	- 69.6%	- 57.5%	7.3	+ 35.2%	+ 35.2%	12	- 70.0%	- 42.9%
\$100,001 to \$200,000	215	- 26.4%	- 22.7%	6.3	- 7.4%	- 16.7%	41	- 25.5%	- 2.4%
\$200,001 to \$300,000	135	+ 70.9%	- 6.9%	5.8	+ 100.0%	+ 0.4%	25	- 3.8%	- 7.4%
\$300,001 and Above	44	- 56.4%	- 2.2%	2.8	- 12.5%	+ 6.7%	21	- 46.2%	+ 10.5%
Total	425	- 26.0%	- 21.4%	5.6	+ 16.7%	- 9.0%	99	- 38.1%	- 9.2%

Showings

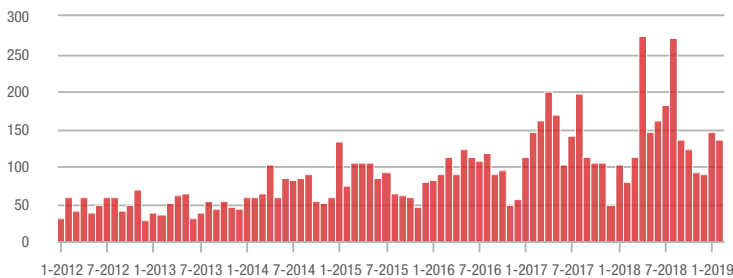
\$100,000 and Below



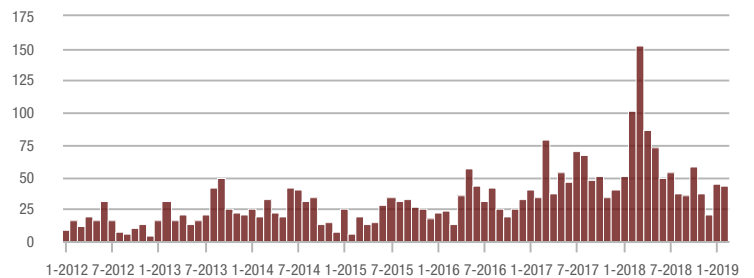
\$100,001 to \$200,000



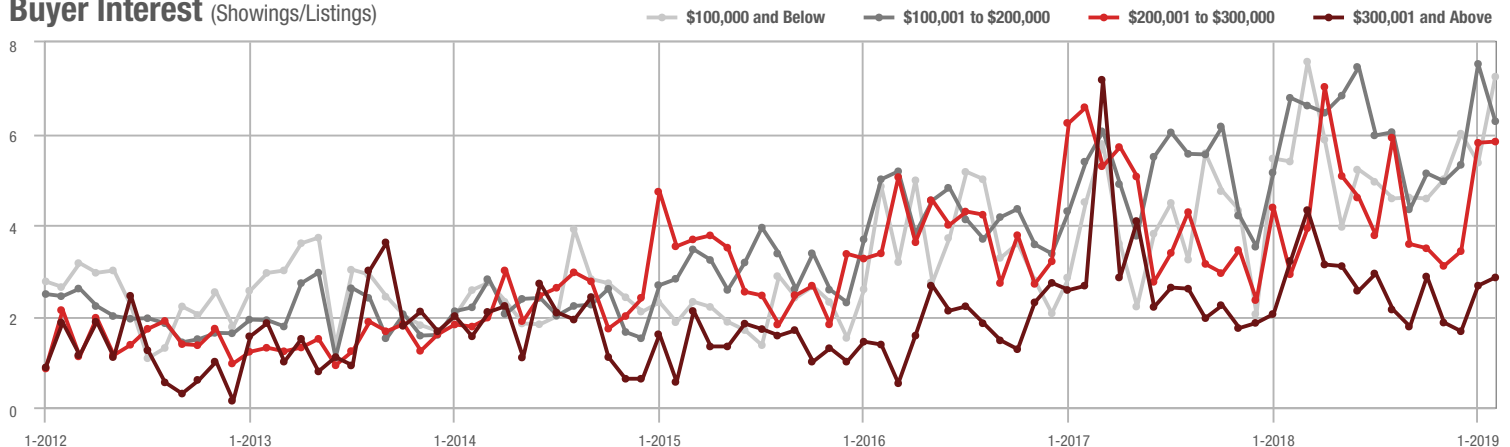
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

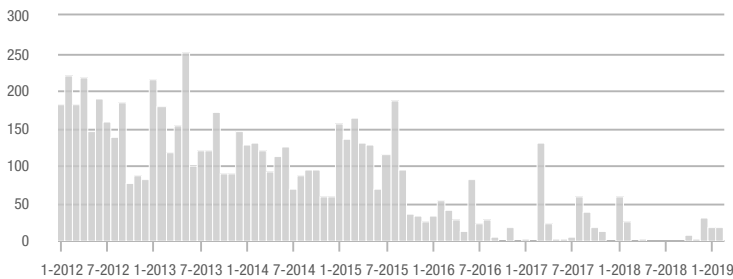


Matthews, NC

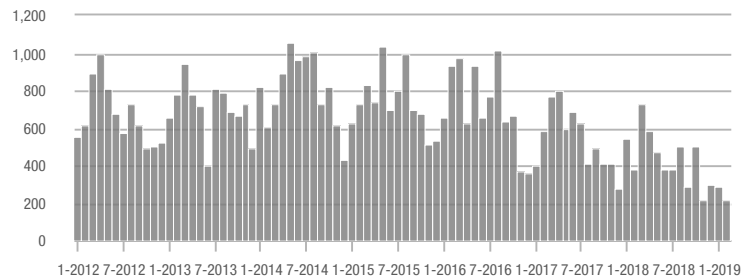
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	17	- 34.6%	- 10.5%	17.0	+ 161.5%	+ 78.9%	1	- 80.0%	- 50.0%
\$100,001 to \$200,000	215	- 43.3%	- 26.1%	8.9	- 45.7%	- 14.2%	27	0.0%	- 12.9%
\$200,001 to \$300,000	582	- 8.2%	- 32.8%	9.7	- 30.2%	- 23.5%	63	+ 31.3%	- 12.5%
\$300,001 and Above	1,141	+ 18.1%	+ 13.4%	8.2	+ 7.9%	+ 1.2%	155	- 2.5%	+ 6.9%
Total	1,955	- 2.5%	- 10.4%	8.7	- 13.9%	- 11.3%	246	+ 2.9%	- 1.6%

Showings

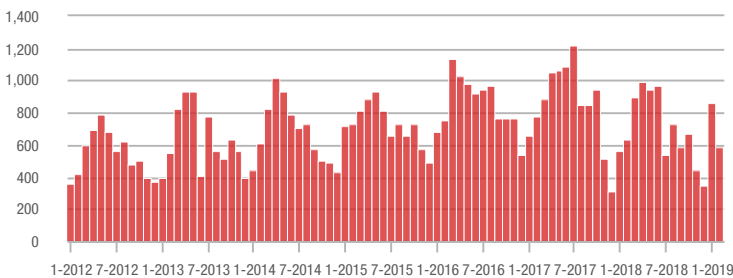
\$100,000 and Below



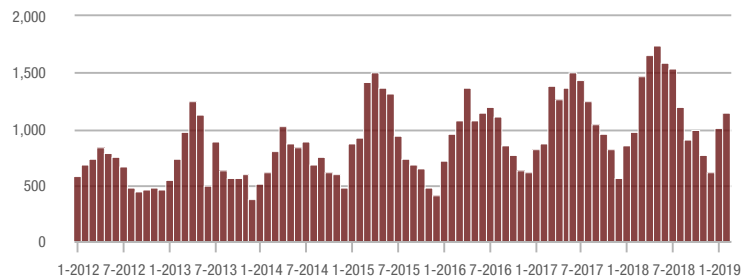
\$100,001 to \$200,000



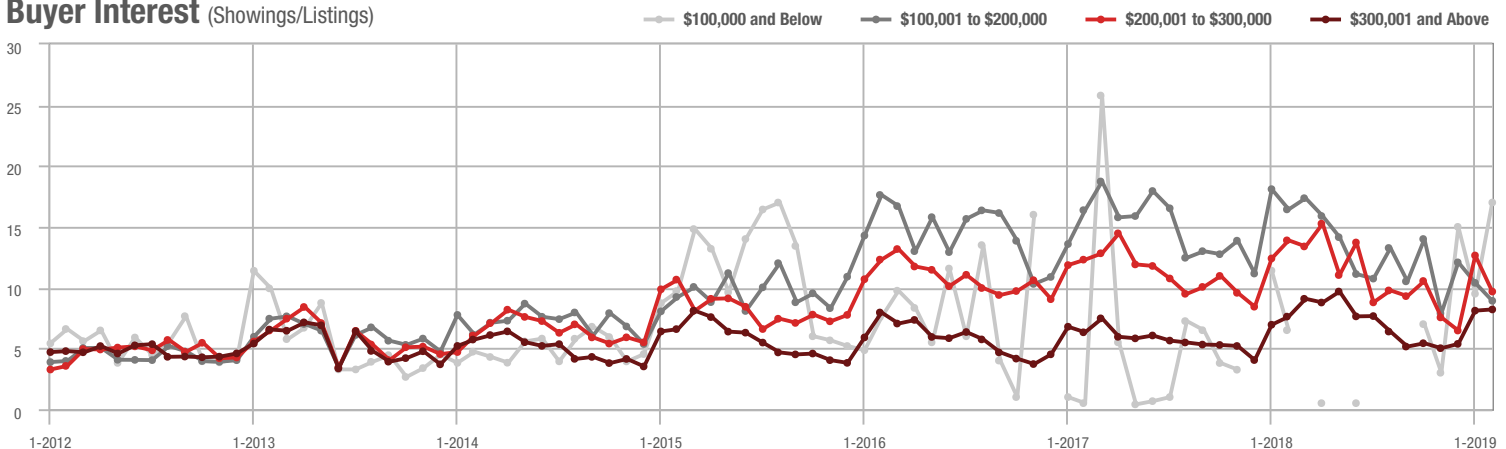
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

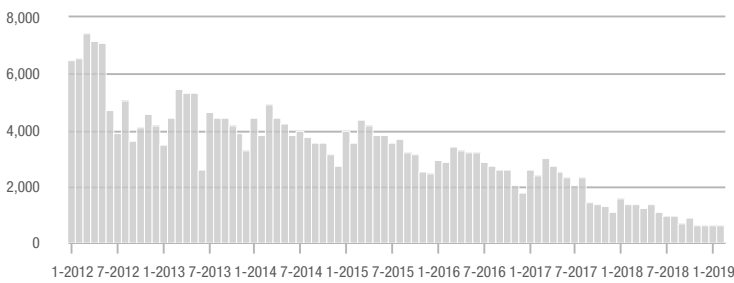


Mecklenburg County, NC

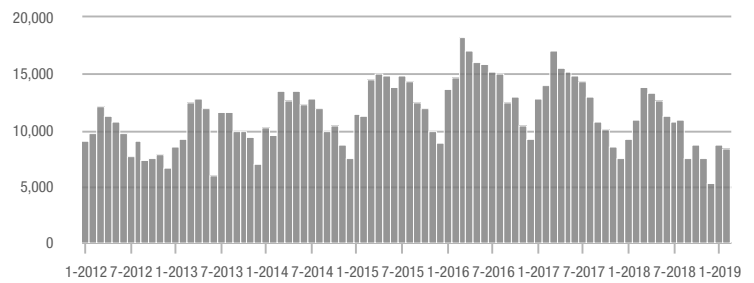
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	601	- 55.4%	- 2.6%	8.4	- 8.7%	+ 15.4%	99	- 54.6%	- 16.1%
\$100,001 to \$200,000	8,387	- 23.0%	- 4.0%	12.0	- 17.8%	+ 4.6%	725	- 10.5%	- 8.6%
\$200,001 to \$300,000	9,616	- 2.0%	- 4.3%	8.8	- 20.0%	- 3.4%	1,156	+ 19.8%	- 2.2%
\$300,001 and Above	16,468	+ 12.4%	+ 9.3%	7.5	- 3.8%	+ 3.4%	2,415	+ 9.0%	+ 2.5%
Total	35,072	- 4.4%	+ 1.7%	8.7	- 13.9%	+ 0.8%	4,395	+ 4.4%	- 1.2%

Showings

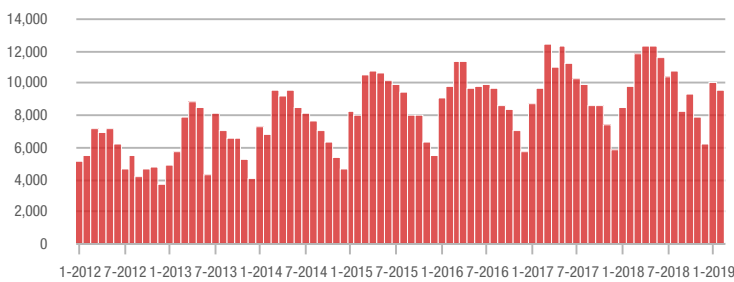
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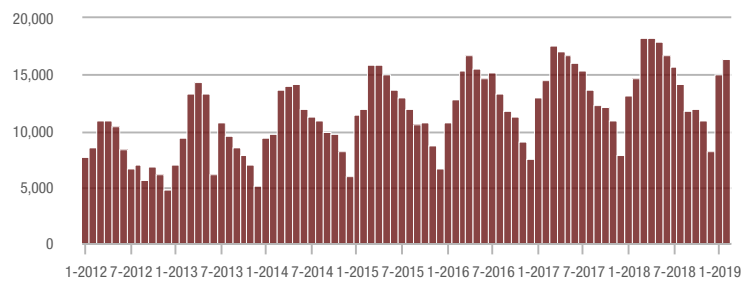
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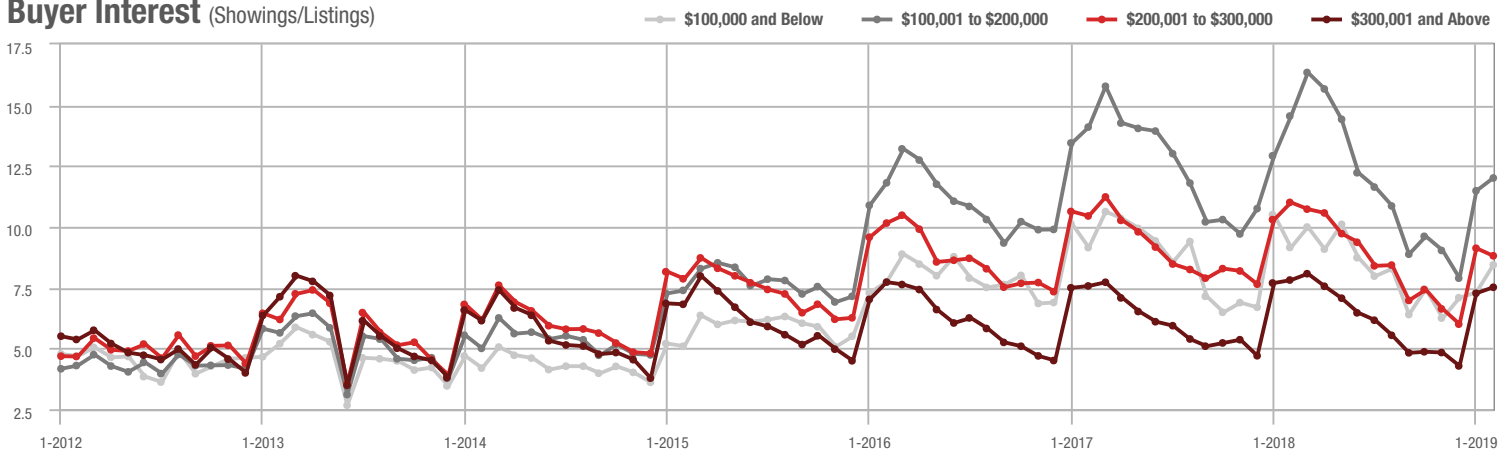
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

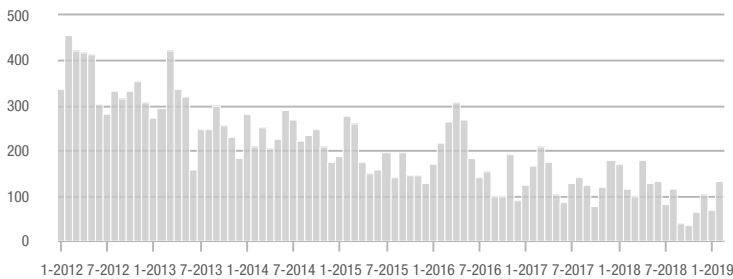


Monroe, NC

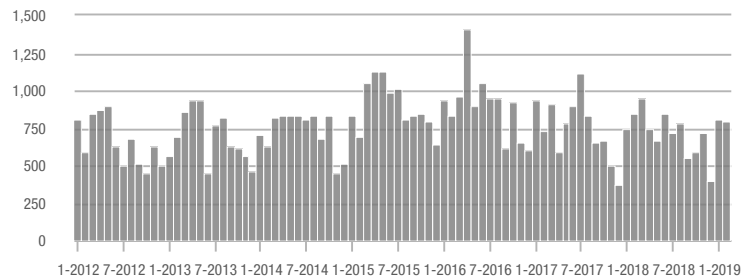
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	132	+ 12.8%	+ 97.0%	8.1	+ 58.8%	+ 51.2%	26	- 52.7%	- 3.7%
\$100,001 to \$200,000	792	- 6.3%	- 1.6%	10.0	- 6.5%	+ 16.3%	86	- 7.5%	- 14.9%
\$200,001 to \$300,000	705	+ 77.1%	- 0.4%	7.3	+ 17.7%	+ 7.3%	105	+ 45.8%	- 9.5%
\$300,001 and Above	312	+ 82.5%	+ 0.3%	5.1	+ 37.8%	- 9.9%	74	+ 17.5%	+ 1.4%
Total	1,941	+ 26.8%	+ 2.6%	7.7	+ 5.5%	+ 8.2%	291	+ 2.8%	- 8.2%

Showings

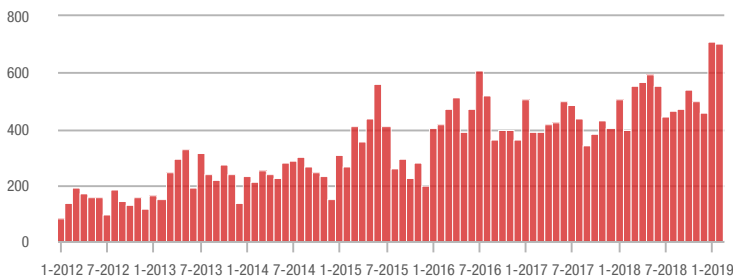
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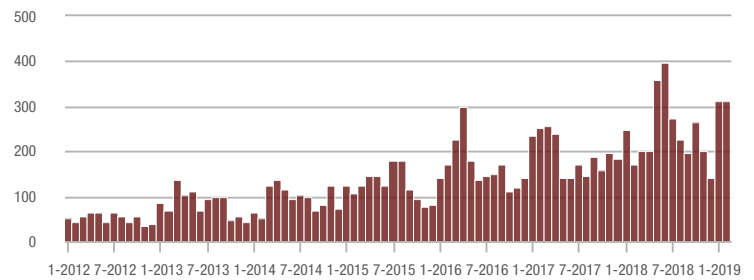
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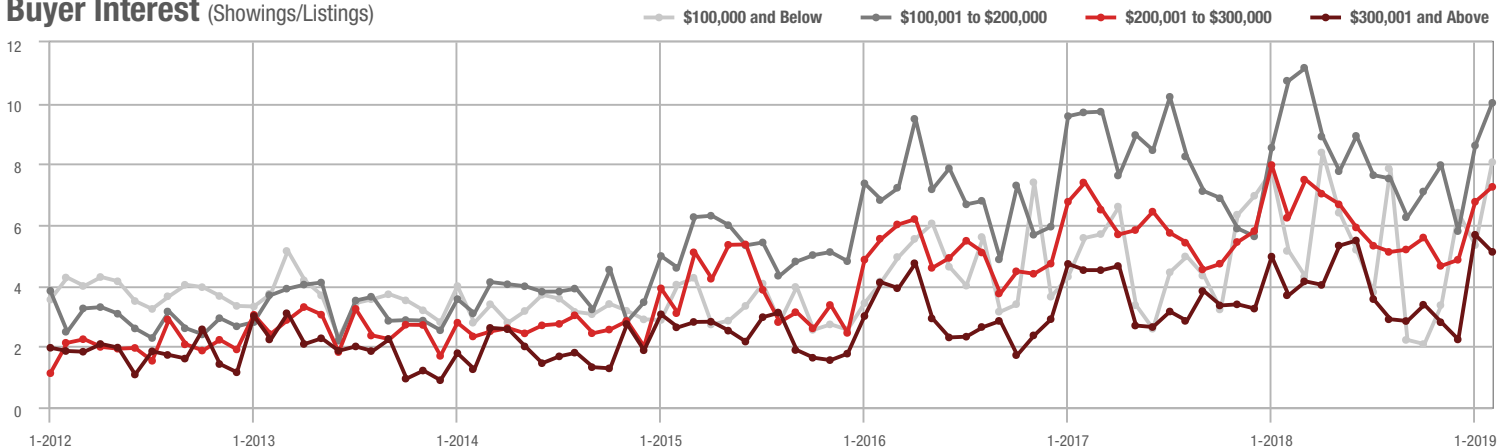
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

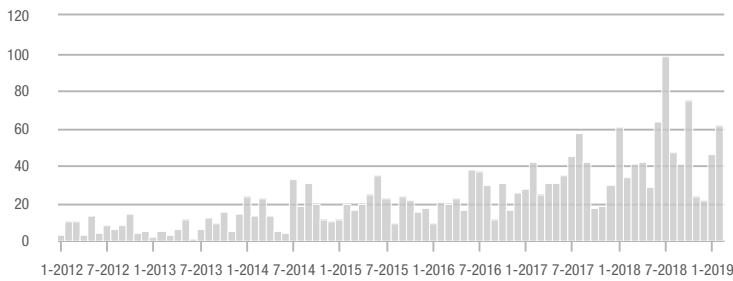


Montgomery County, NC

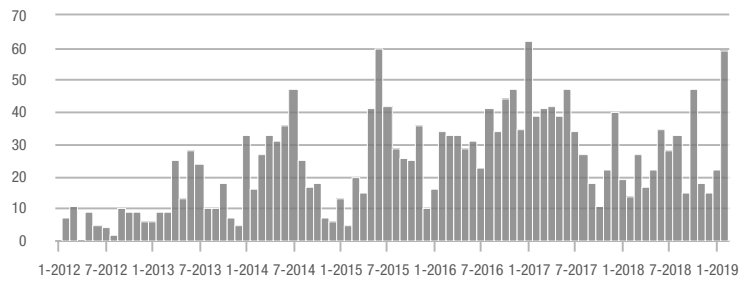
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	62	+ 82.4%	+ 34.8%	1.5	+ 15.4%	+ 65.1%	70	- 15.7%	- 1.4%
\$100,001 to \$200,000	59	+ 321.4%	+ 168.2%	2.1	+ 162.5%	+ 148.8%	45	0.0%	+ 2.3%
\$200,001 to \$300,000	20	+ 81.8%	- 4.8%	2.0	+ 150.0%	- 5.3%	14	- 44.0%	- 12.5%
\$300,001 and Above	67	+ 26.4%	+ 13.6%	2.7	+ 35.0%	+ 22.9%	31	- 35.4%	- 6.1%
Total	208	+ 85.7%	+ 40.5%	2.0	+ 42.9%	+ 45.8%	160	- 20.4%	- 2.4%

Showings

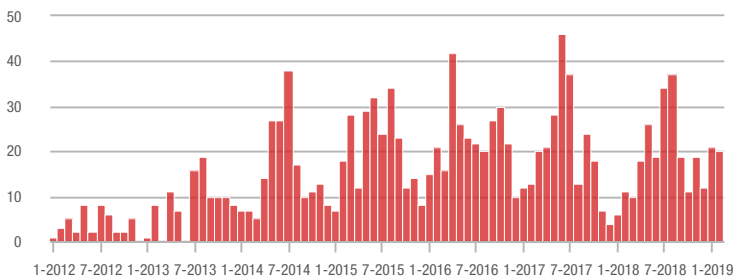
\$100,000 and Below



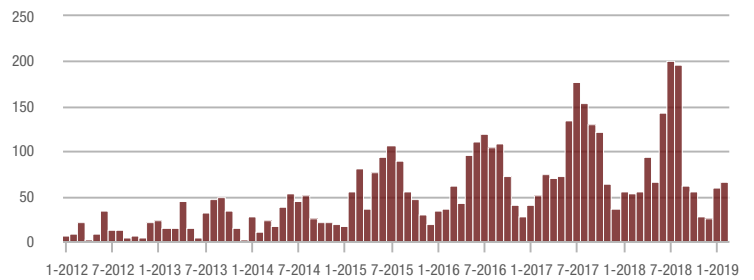
\$100,001 to \$200,000



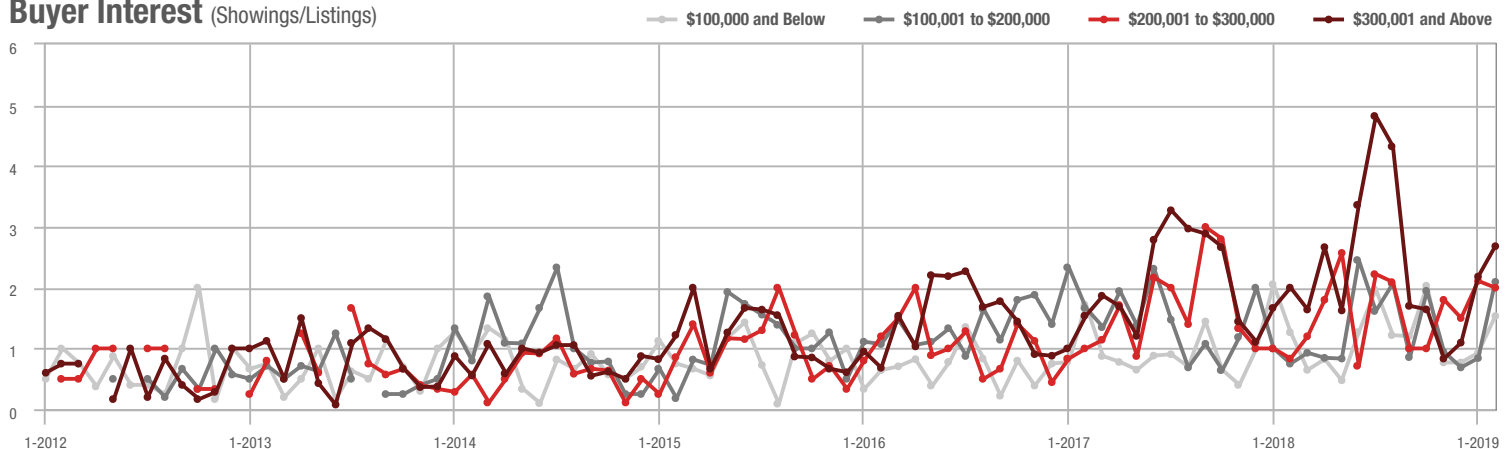
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

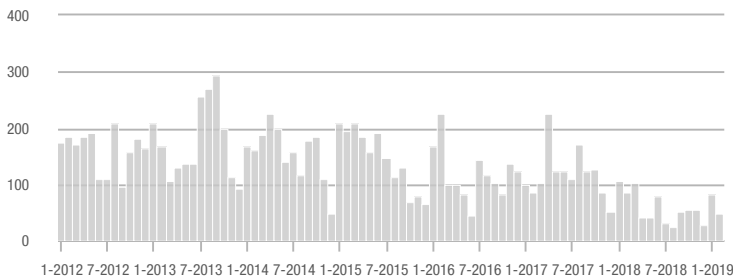


Mooreville, NC

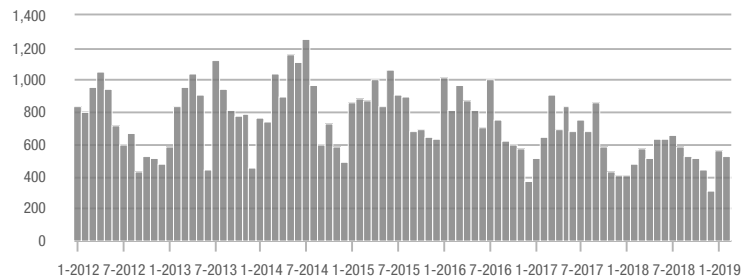
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	47	- 44.7%	- 42.0%	3.1	- 20.5%	- 29.4%	40	- 34.4%	- 9.1%
\$100,001 to \$200,000	525	+ 8.5%	- 7.2%	8.5	- 5.6%	- 2.5%	69	- 4.2%	- 6.8%
\$200,001 to \$300,000	890	+ 11.3%	- 8.2%	6.1	- 4.7%	- 4.4%	176	+ 13.5%	- 7.4%
\$300,001 and Above	1,996	+ 1.8%	+ 5.3%	5.3	+ 1.9%	+ 5.8%	440	- 10.8%	- 3.1%
Total	3,458	+ 3.9%	- 1.5%	5.8	+ 1.8%	+ 0.5%	725	- 7.2%	- 4.9%

Showings

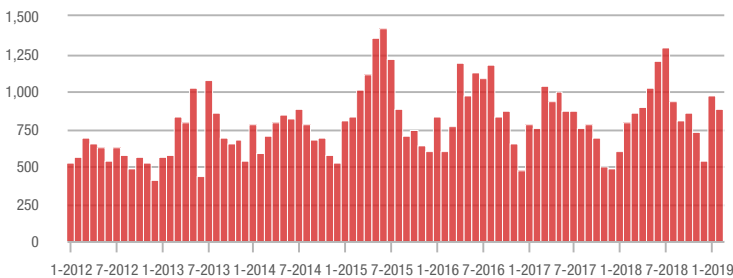
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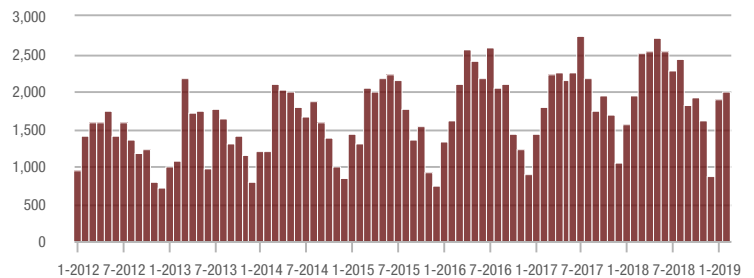
\$100,001 to \$200,000



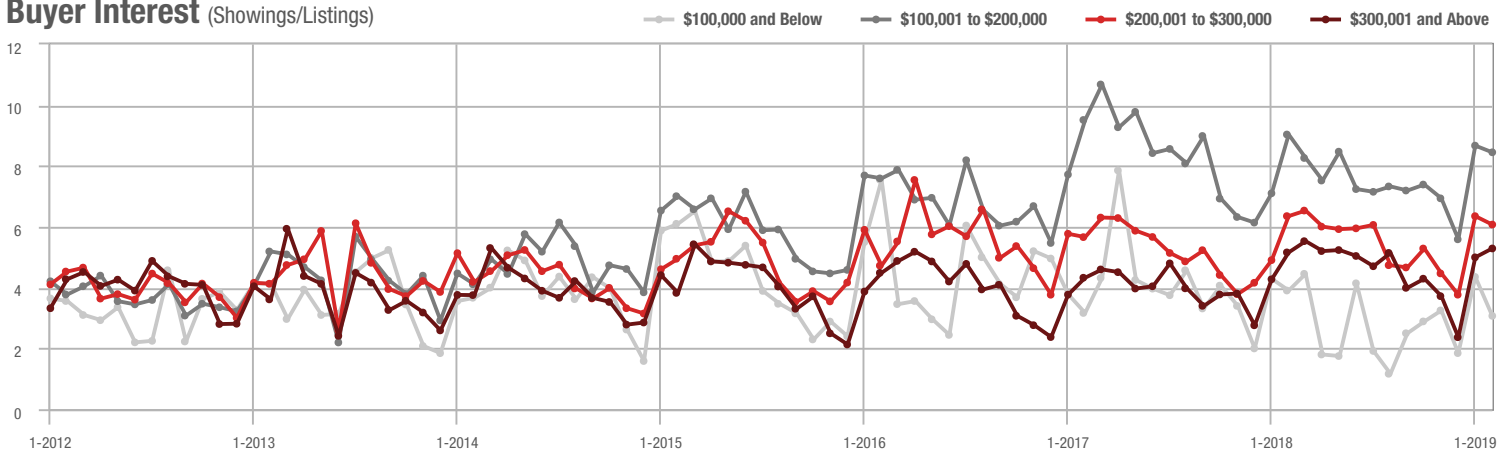
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

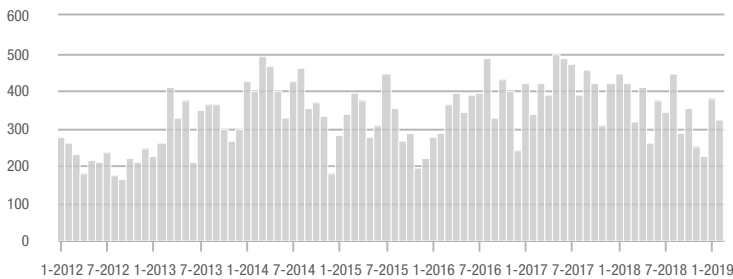


Rock Hill, SC

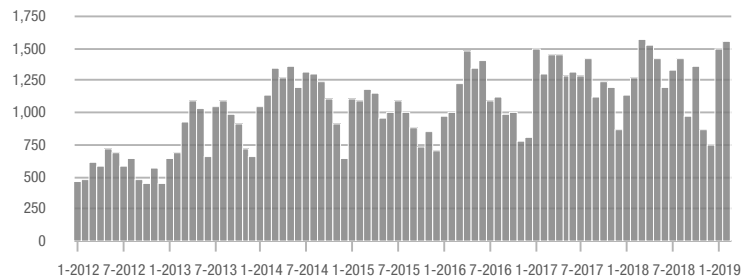
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	324	- 22.9%	- 15.2%	6.4	- 8.6%	- 17.7%	74	- 25.3%	- 6.3%
\$100,001 to \$200,000	1,552	+ 21.5%	+ 4.0%	13.3	+ 11.8%	+ 5.2%	119	+ 3.5%	- 2.5%
\$200,001 to \$300,000	990	+ 28.6%	+ 2.2%	8.0	- 3.6%	- 1.4%	137	+ 35.6%	+ 3.8%
\$300,001 and Above	448	+ 25.8%	+ 9.0%	4.5	- 4.3%	+ 9.0%	118	+ 24.2%	- 3.3%
Total	3,314	+ 17.4%	+ 1.8%	8.5	+ 1.2%	+ 0.8%	448	+ 9.3%	- 1.5%

Showings

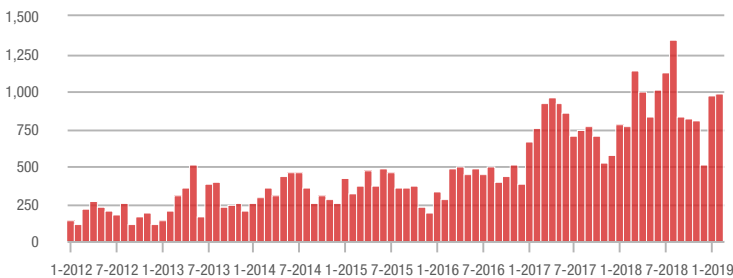
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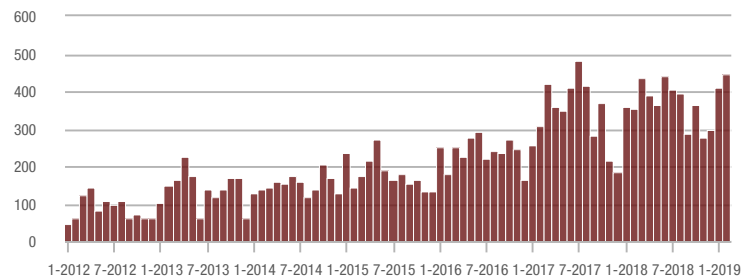
\$100,001 to \$200,000



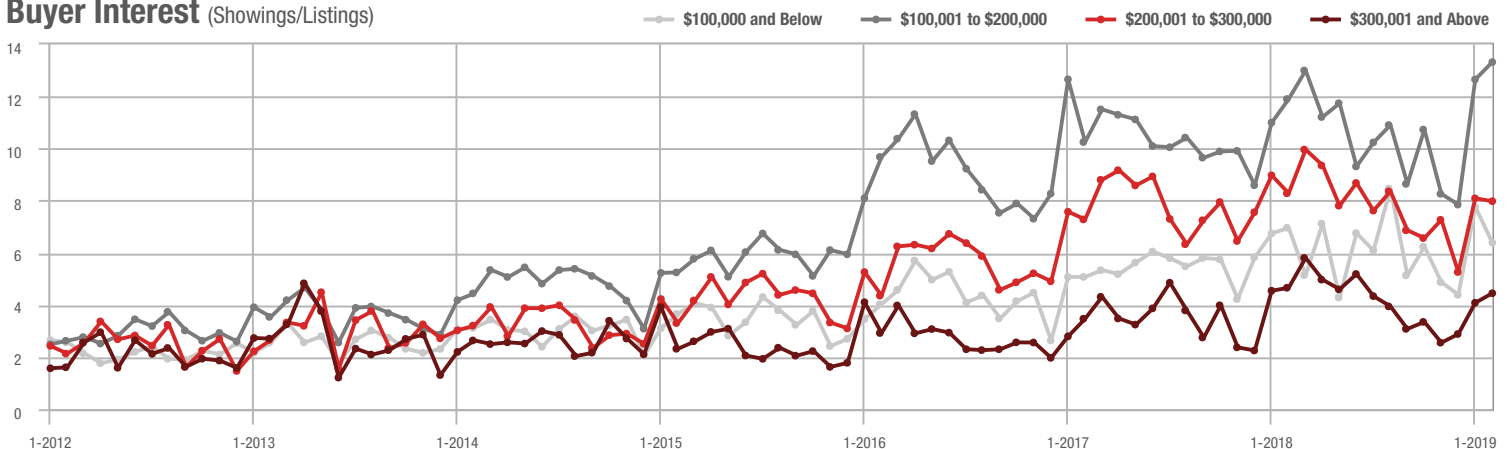
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

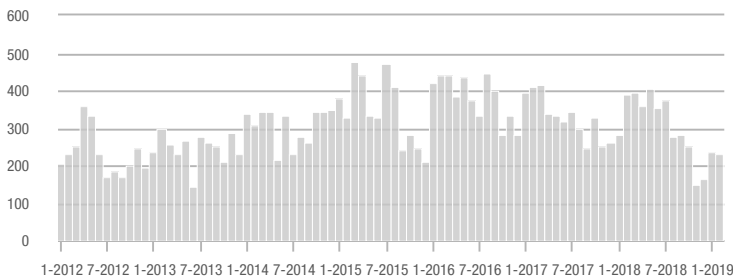


Salisbury, NC

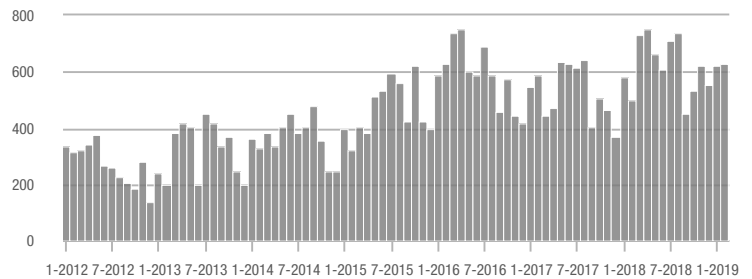
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	233	- 40.3%	- 1.7%	4.0	- 11.1%	+ 12.1%	81	- 42.1%	- 15.6%
\$100,001 to \$200,000	628	+ 26.4%	+ 1.0%	6.7	+ 26.4%	- 8.6%	108	- 12.9%	+ 5.9%
\$200,001 to \$300,000	240	+ 22.4%	+ 17.1%	4.2	- 8.7%	+ 23.1%	65	+ 20.4%	- 4.4%
\$300,001 and Above	101	+ 53.0%	- 31.8%	2.6	+ 13.0%	- 16.5%	41	+ 5.1%	- 16.3%
Total	1,202	+ 4.6%	- 0.8%	4.8	+ 4.3%	+ 3.1%	295	- 17.4%	- 6.3%

Showings

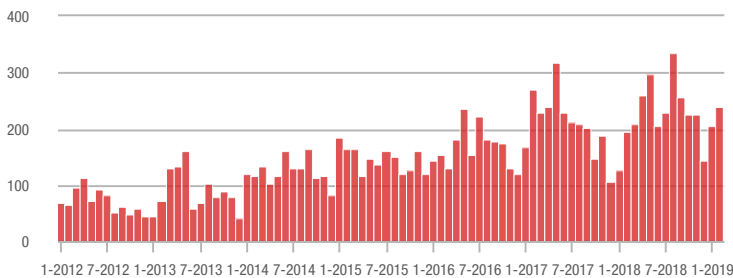
\$100,000 and Below



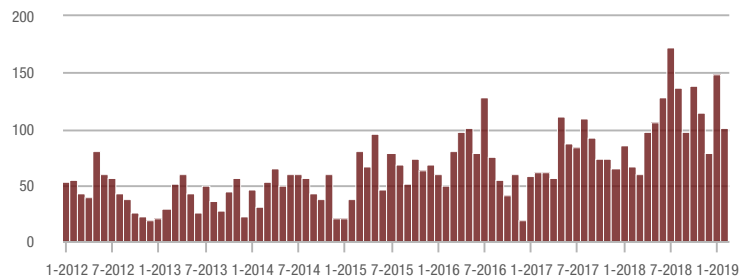
\$100,001 to \$200,000



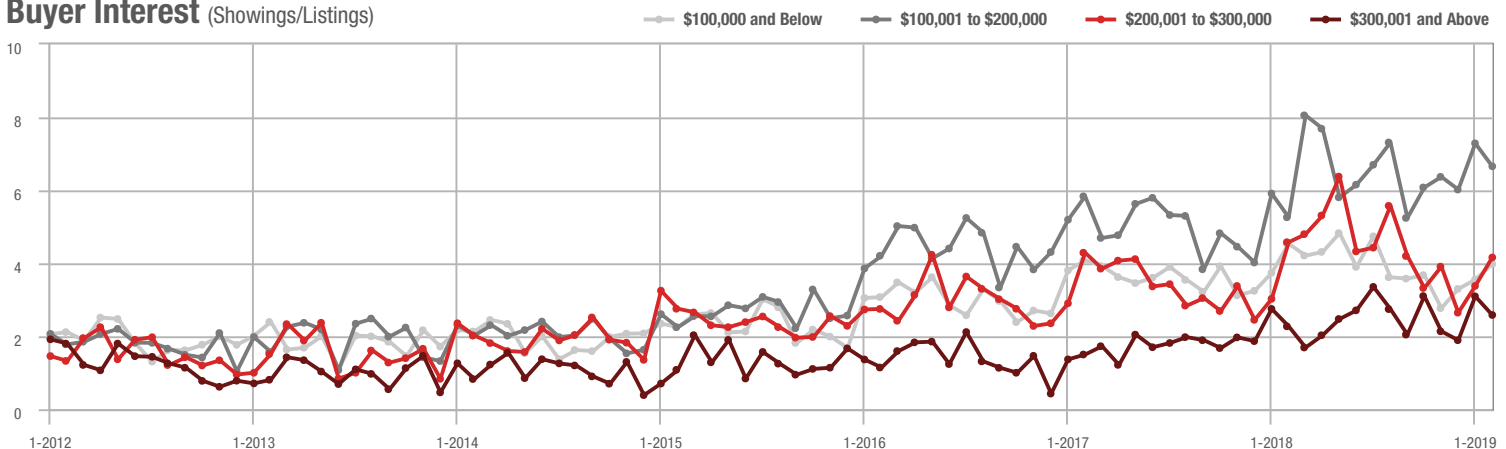
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

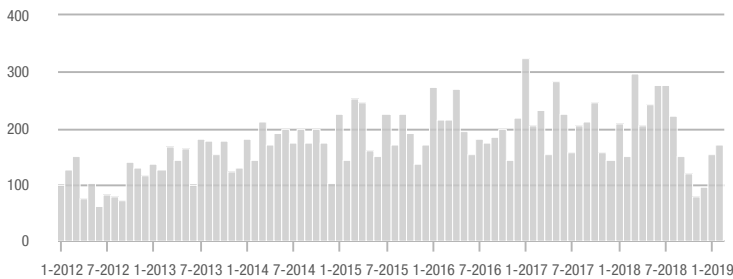


Stanly County, NC

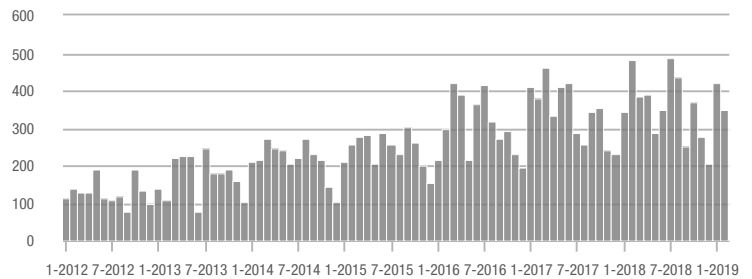
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	170	+ 12.6%	+ 10.4%	4.0	+ 48.1%	+ 20.5%	73	- 31.8%	- 8.8%
\$100,001 to \$200,000	347	- 28.3%	- 17.0%	5.4	- 15.6%	- 3.6%	78	- 22.0%	- 13.3%
\$200,001 to \$300,000	131	- 19.1%	- 15.5%	3.1	- 3.1%	+ 8.1%	58	- 10.8%	- 14.7%
\$300,001 and Above	174	+ 56.8%	+ 72.3%	3.3	+ 37.5%	+ 58.1%	69	- 4.2%	+ 11.3%
Total	822	- 9.5%	- 0.7%	4.1	0.0%	+ 8.0%	278	- 19.2%	- 7.3%

Showings

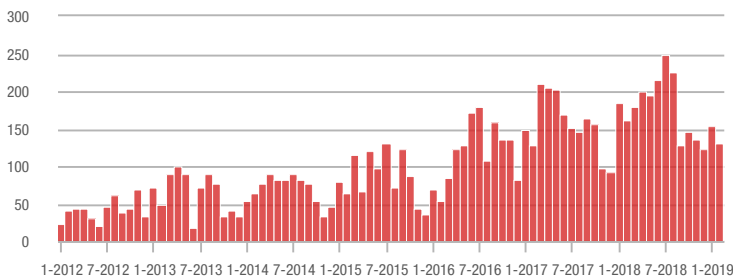
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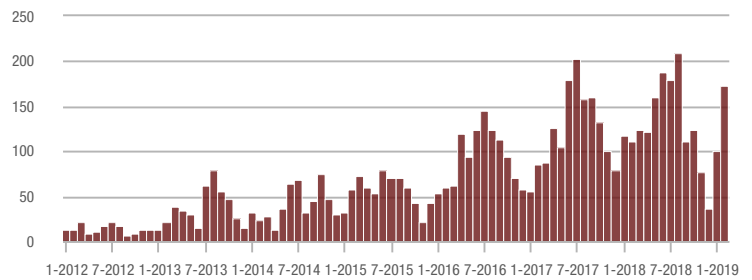
\$100,001 to \$200,000



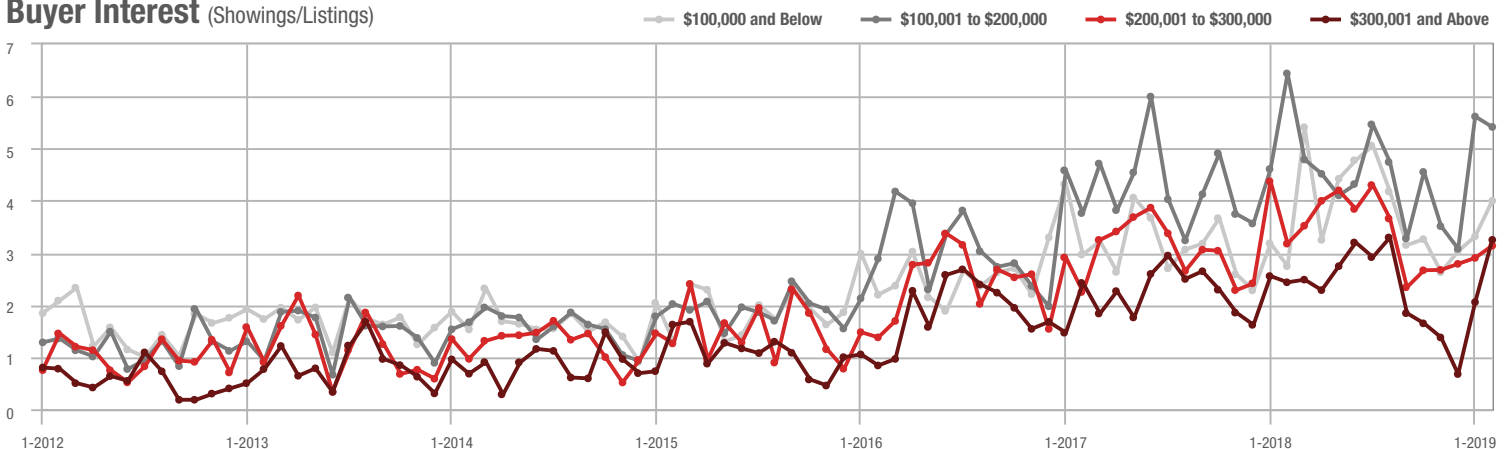
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

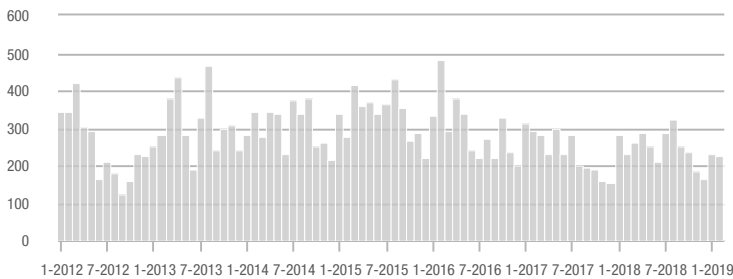


Statesville, NC

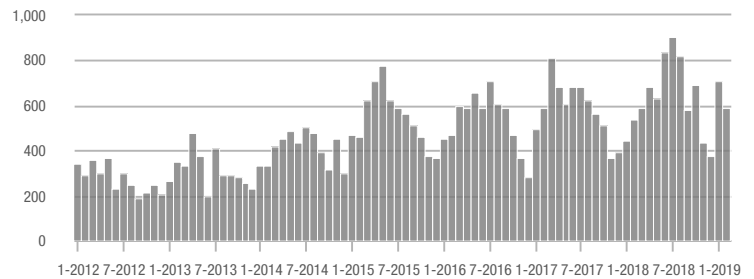
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	227	- 2.6%	- 1.7%	5.1	+ 21.4%	+ 6.8%	71	- 37.7%	- 16.5%
\$100,001 to \$200,000	590	+ 10.3%	- 17.0%	6.6	+ 26.9%	- 3.7%	107	- 23.6%	- 14.4%
\$200,001 to \$300,000	333	+ 94.7%	+ 30.6%	5.5	+ 52.8%	+ 32.3%	71	+ 6.0%	- 11.3%
\$300,001 and Above	137	+ 50.5%	+ 20.2%	2.7	+ 28.6%	+ 25.4%	60	+ 1.7%	- 9.1%
Total	1,287	+ 25.0%	- 1.8%	5.3	+ 26.2%	+ 6.1%	309	- 18.7%	- 13.2%

Showings

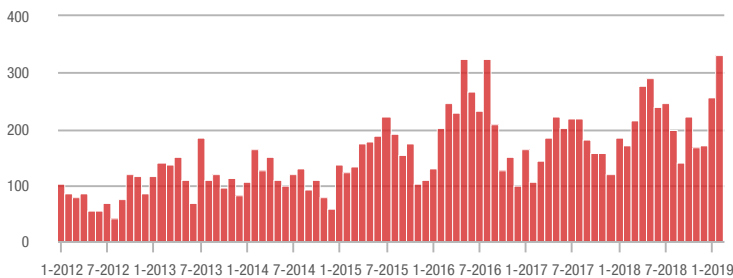
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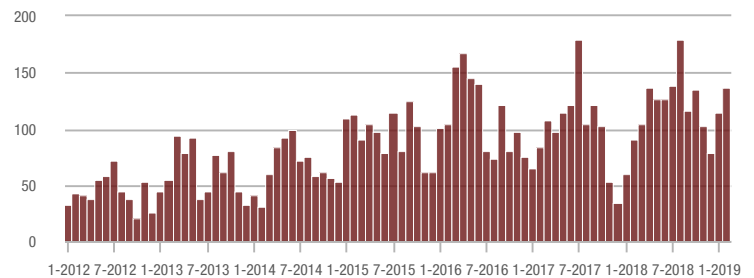
\$100,001 to \$200,000



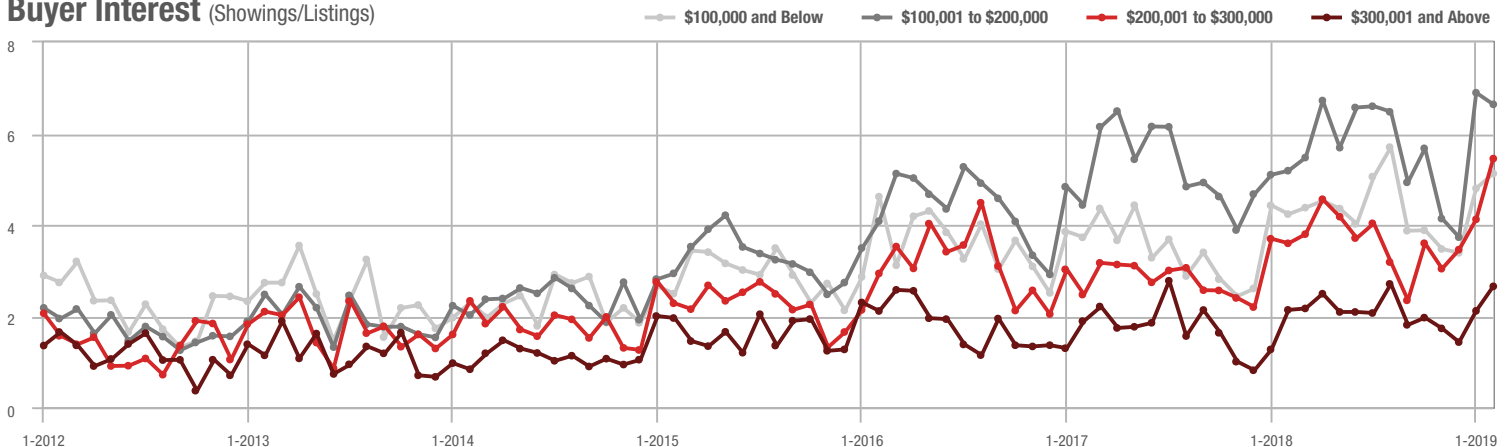
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

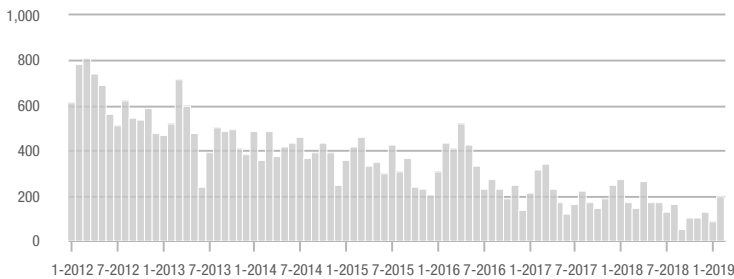


Union County, NC

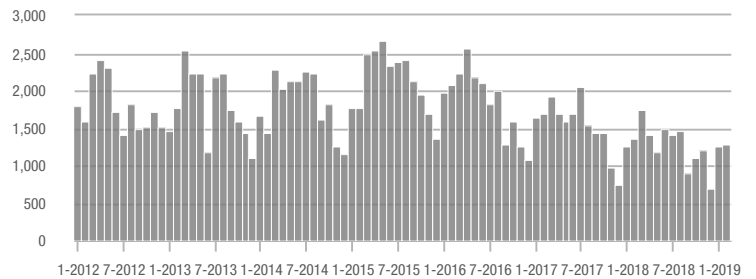
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	200	+ 19.0%	+ 132.6%	4.6	+ 48.4%	+ 90.3%	67	- 46.0%	0.0%
\$100,001 to \$200,000	1,291	- 5.0%	+ 2.6%	9.3	- 3.1%	+ 6.6%	175	- 4.4%	- 5.9%
\$200,001 to \$300,000	1,856	+ 12.6%	- 4.7%	8.0	- 8.0%	+ 2.3%	263	+ 6.5%	- 9.3%
\$300,001 and Above	3,635	+ 14.2%	+ 5.9%	6.6	+ 11.9%	+ 1.5%	686	- 6.7%	+ 1.3%
Total	6,982	+ 9.8%	+ 3.8%	7.3	+ 5.8%	+ 2.7%	1,191	- 7.6%	- 2.4%

Showings

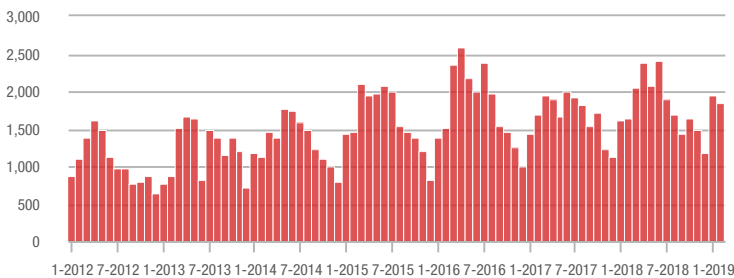
\$100,000 and Below



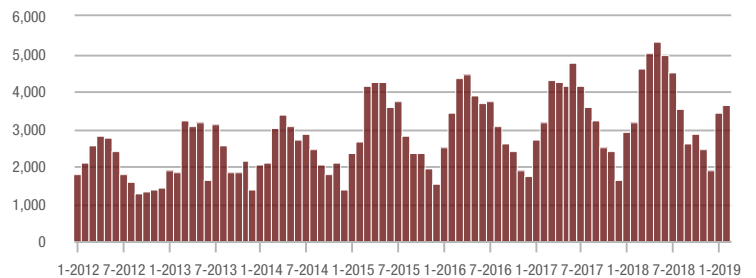
\$100,001 to \$200,000



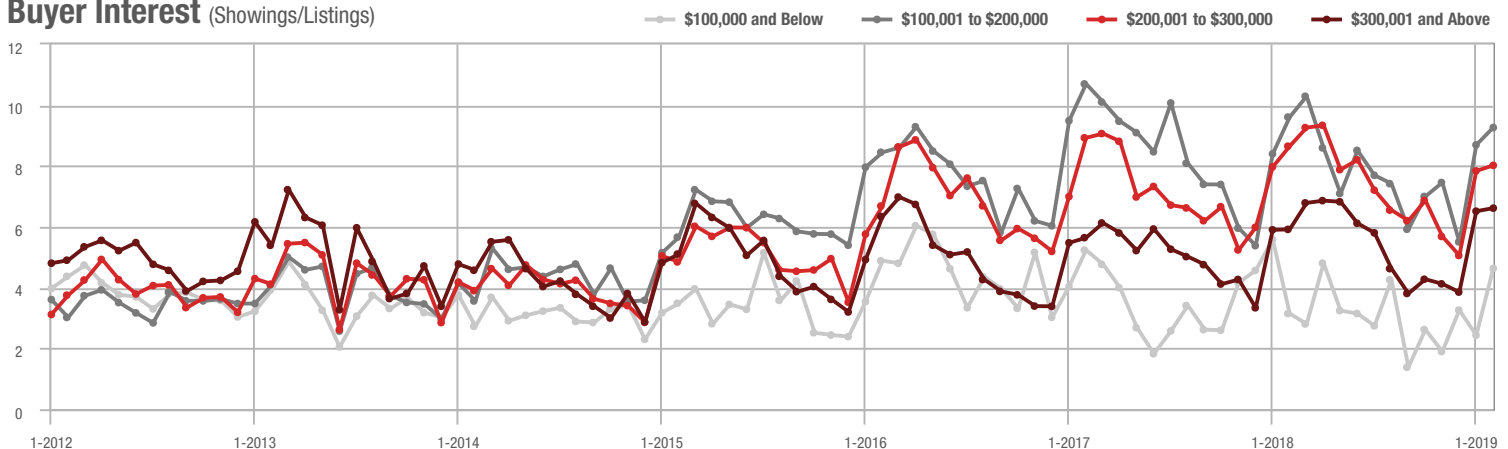
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

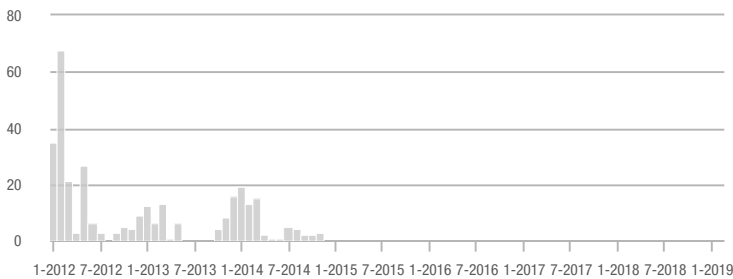


Uptown Charlotte

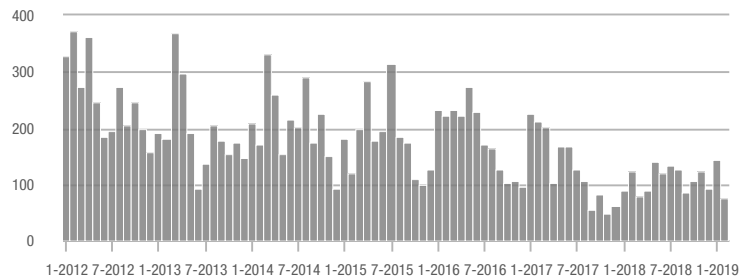
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	0.0%	0.0%	0.0	0.0%	0.0%	0	0.0%	0.0%
\$100,001 to \$200,000	76	- 37.7%	- 46.9%	6.3	- 17.1%	- 29.1%	12	- 25.0%	- 25.0%
\$200,001 to \$300,000	251	- 26.8%	+ 57.9%	8.1	- 14.7%	+ 28.9%	31	- 13.9%	+ 19.2%
\$300,001 and Above	472	- 12.6%	+ 63.3%	8.3	- 12.6%	+ 23.8%	59	0.0%	+ 31.1%
Total	799	- 20.5%	+ 35.2%	8.0	- 13.0%	+ 14.0%	102	- 8.1%	+ 17.2%

Showings

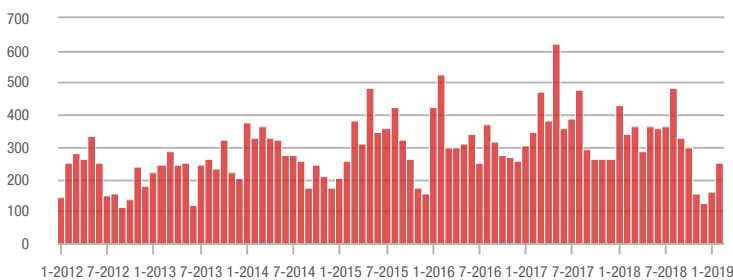
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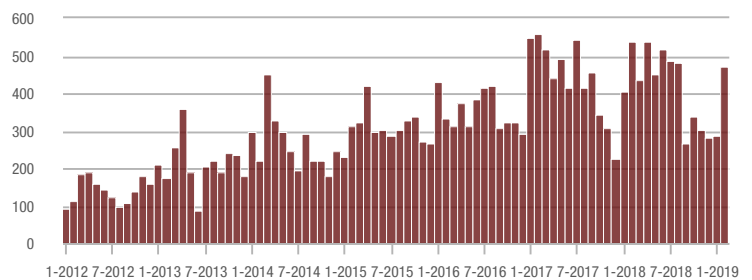
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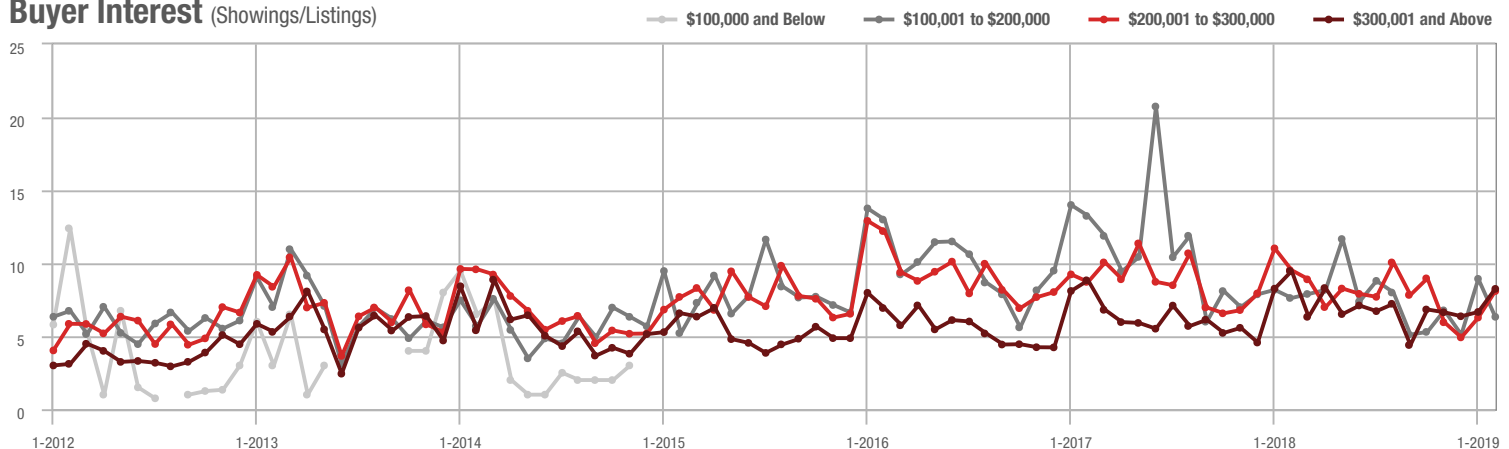
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

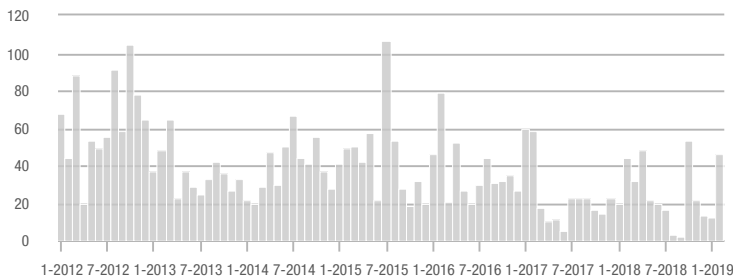


Waxhaw, NC

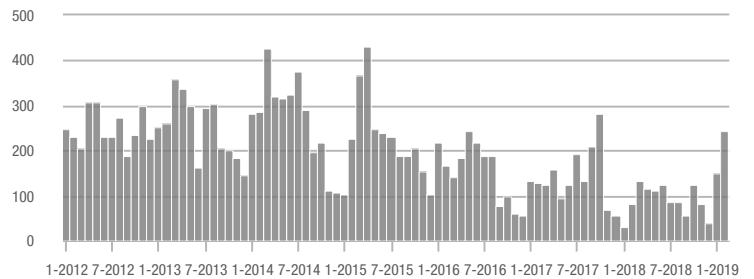
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	46	+ 4.5%	+ 283.3%	3.2	- 5.9%	+ 263.5%	24	- 31.4%	+ 14.3%
\$100,001 to \$200,000	243	+ 196.3%	+ 62.0%	11.0	+ 124.5%	+ 60.6%	34	+ 21.4%	- 5.6%
\$200,001 to \$300,000	229	- 44.7%	- 29.8%	6.0	- 38.1%	- 21.6%	49	- 37.2%	- 14.0%
\$300,001 and Above	1,761	+ 19.6%	+ 4.3%	7.0	+ 16.7%	- 3.3%	321	- 6.4%	+ 4.2%
Total	2,279	+ 13.3%	+ 4.7%	7.0	+ 11.1%	- 1.3%	428	- 11.6%	+ 1.4%

Showings

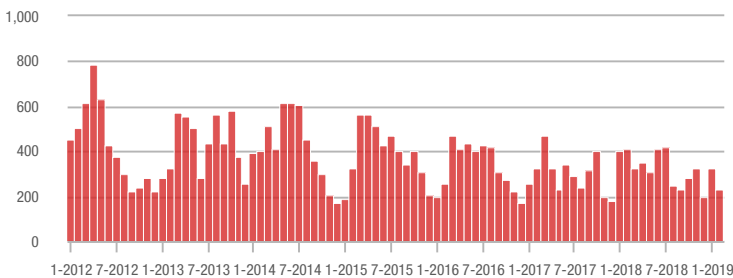
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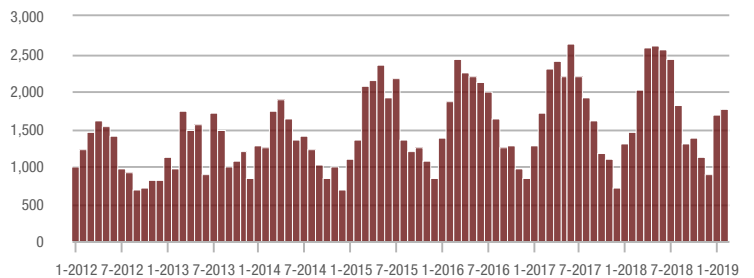
\$100,001 to \$200,000



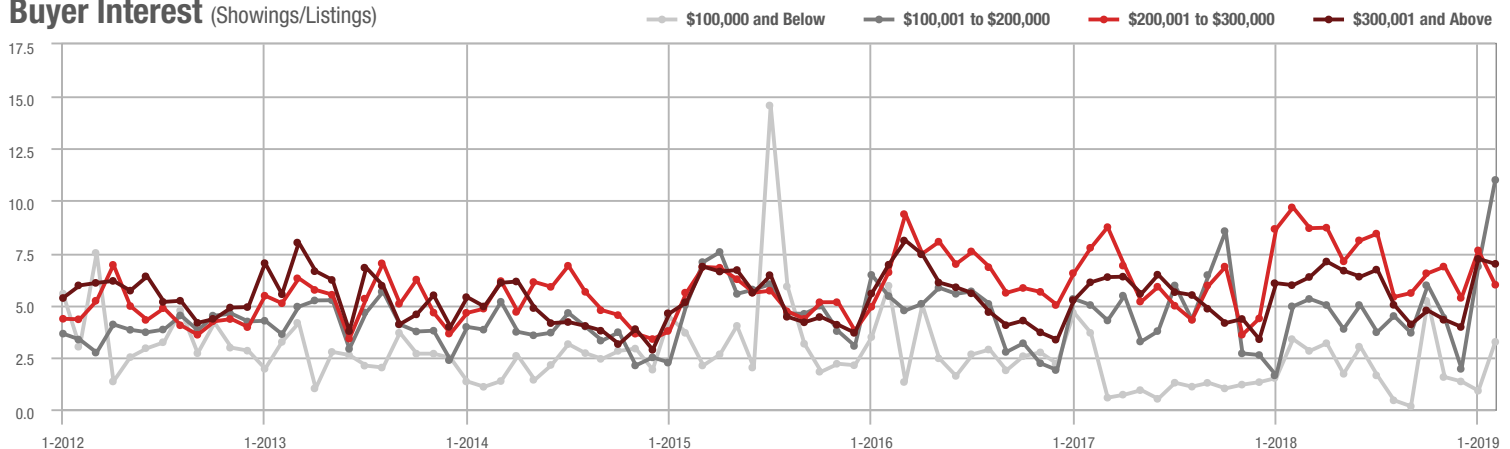
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

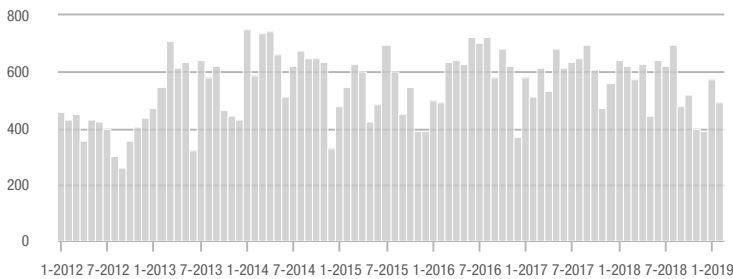


York County, SC

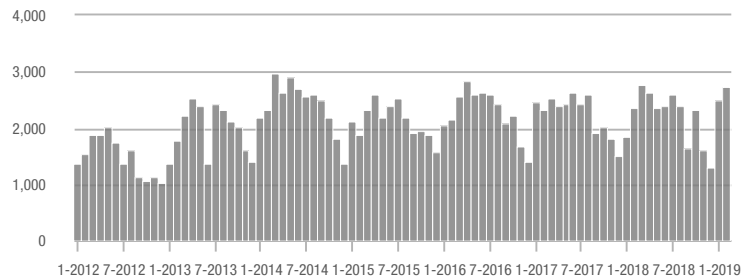
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change	February 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	492	- 21.0%	- 14.3%	5.3	+ 10.4%	- 7.7%	155	- 34.9%	- 9.4%
\$100,001 to \$200,000	2,736	+ 16.7%	+ 9.5%	12.1	+ 9.0%	+ 11.8%	249	+ 4.2%	- 3.1%
\$200,001 to \$300,000	2,268	+ 6.3%	- 2.9%	7.8	- 6.0%	- 2.1%	342	+ 7.5%	- 1.7%
\$300,001 and Above	2,952	+ 30.4%	+ 13.4%	5.9	+ 20.4%	+ 8.6%	582	- 0.9%	+ 1.9%
Total	8,448	+ 14.7%	+ 5.4%	7.7	+ 10.0%	+ 4.6%	1,328	- 3.9%	- 1.4%

Showings

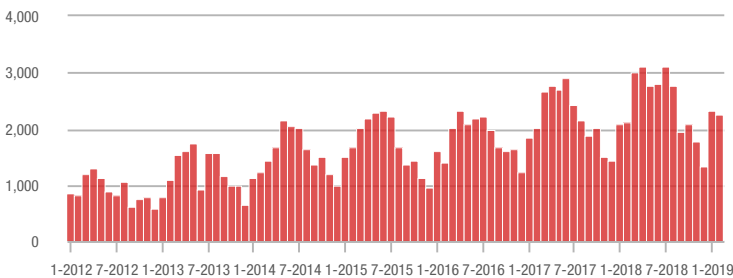
\$100,000 and Below



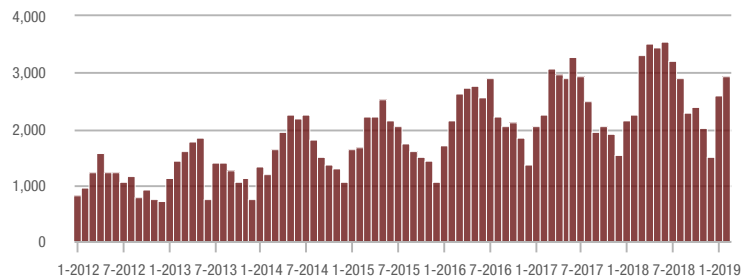
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

