

Showings Statistics

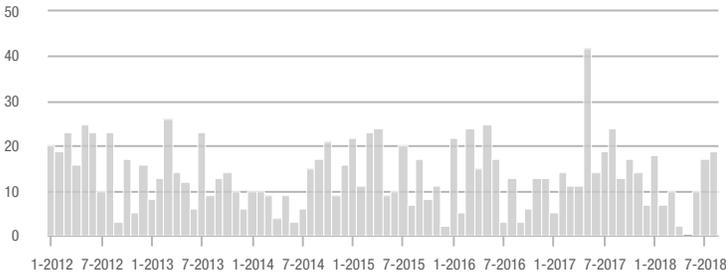
MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Alexander County, NC	115	6.1	30
Anson County, NC	105	2.1	92
Cabarrus County, NC	6,477	7.0	1,043
Charlotte MSA	71,256	6.9	11,702
City of Charlotte, NC	28,973	8.0	3,843
Concord, NC	3,880	7.9	551
Davidson, NC	942	5.7	181
Denver, NC	1,057	5.1	268
Fort Mill, SC	2,495	7.0	396
Gaston County, NC	4,905	6.4	912
Gastonia, NC	2,105	6.4	358
Huntersville, NC	3,079	7.2	471
Iredell County, NC	5,899	5.3	1,375
Kannapolis, NC	1,262	6.6	218
Lake Norman	5,638	5.4	1,286
Lake Wylie	2,010	4.7	563
Lancaster County, SC	2,233	4.8	531
Lincoln County, NC	2,242	5.4	534
Lincolnton, NC	781	5.6	157
Matthews, NC	2,432	8.4	301
Mecklenburg County, NC	36,903	7.8	5,055
Monroe, NC	1,597	5.8	327
Montgomery County, NC	313	2.8	191
Mooresville, NC	3,971	5.4	863
Rock Hill, SC	3,602	8.5	480
Salisbury, NC	1,484	5.4	333
Stanly County, NC	1,094	4.4	329
Statesville, NC	1,520	5.2	378
Union County, NC	6,837	5.7	1,407
Uptown Charlotte	1,092	8.5	130
Waxhaw, NC	2,145	5.1	508
York County, SC	8,796	6.8	1,512

Alexander County, NC

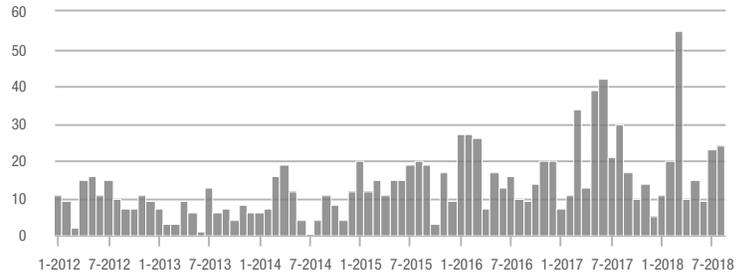
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	19	- 20.8%	+ 11.8%	3.6	+ 350.0%	+ 20.0%	7	- 61.1%	0.0%
\$100,001 to \$200,000	24	- 20.0%	+ 4.3%	3.2	+ 166.7%	+ 23.1%	13	- 50.0%	- 7.1%
\$200,001 to \$300,000	44	+ 76.0%	+ 238.5%	14.7	+ 635.0%	+ 166.7%	6	- 57.1%	+ 20.0%
\$300,001 and Above	28	+ 180.0%	+ 250.0%	7.0	+ 900.0%	+ 337.5%	4	- 75.0%	- 20.0%
Total	115	+ 29.2%	+ 88.5%	6.1	+ 454.5%	+ 121.3%	30	- 59.5%	- 3.2%

Showings

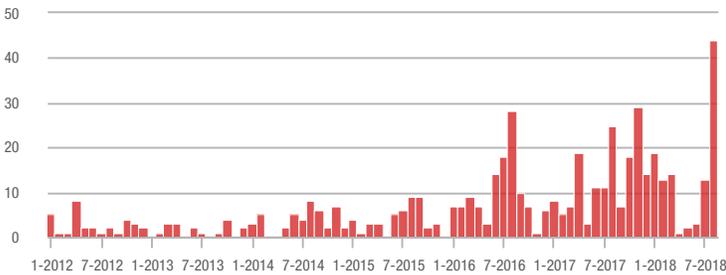
\$100,000 and Below



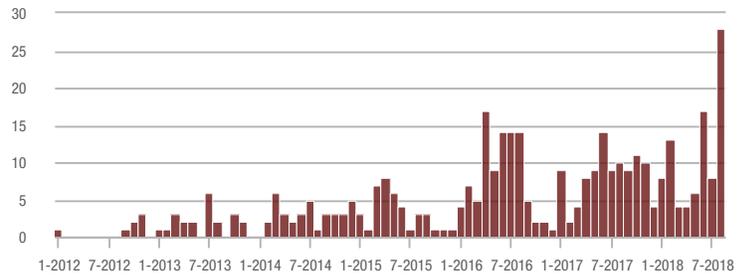
\$100,001 to \$200,000



\$200,001 to \$300,000

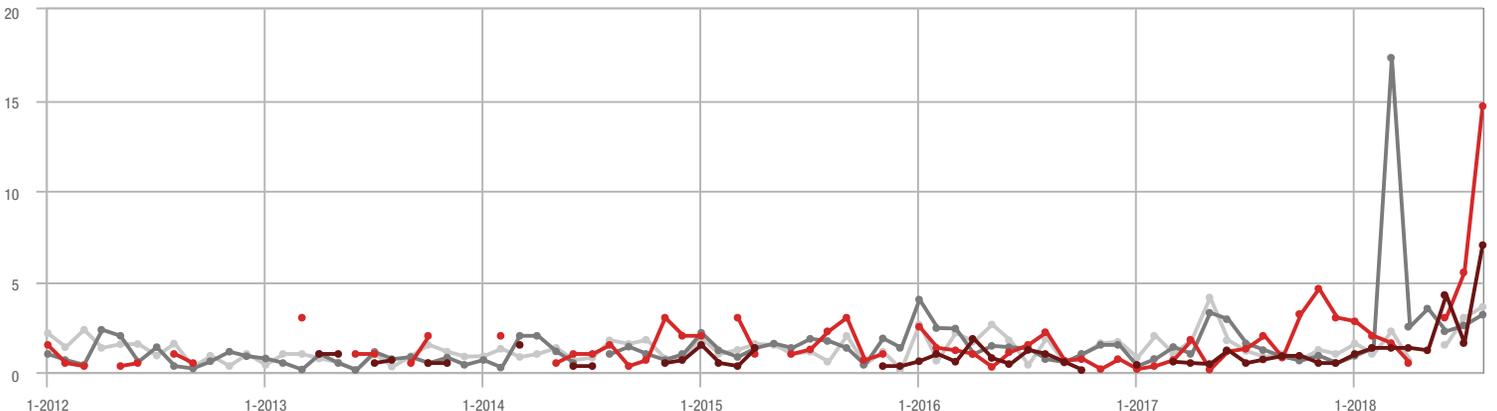


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

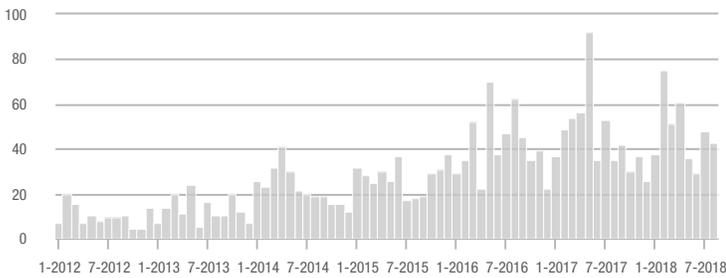


Anson County, NC

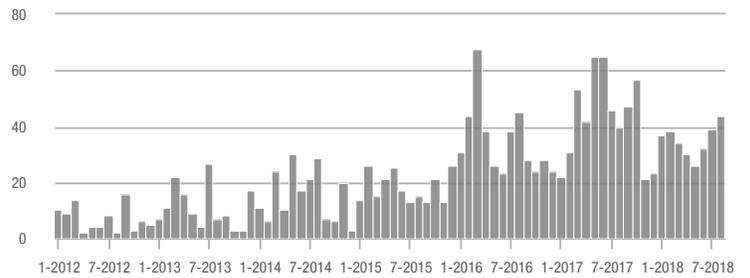
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\$100,000 and Below	43	+ 22.9%	- 10.4%	1.8	+ 63.6%	- 13.3%	47	- 24.2%	+ 2.2%
\$100,001 to \$200,000	44	+ 10.0%	+ 12.8%	2.7	+ 68.8%	+ 24.3%	29	- 29.3%	0.0%
\$200,001 to \$300,000	11	- 8.3%	+ 266.7%	1.8	+ 38.5%	+ 425.0%	7	- 36.4%	+ 16.7%
\$300,001 and Above	7	+ 250.0%	0.0%	1.3	- 35.0%	—	9	+ 28.6%	- 10.0%
Total	105	+ 18.0%	+ 8.2%	2.1	+ 61.5%	+ 20.8%	92	- 24.0%	+ 1.1%

Showings

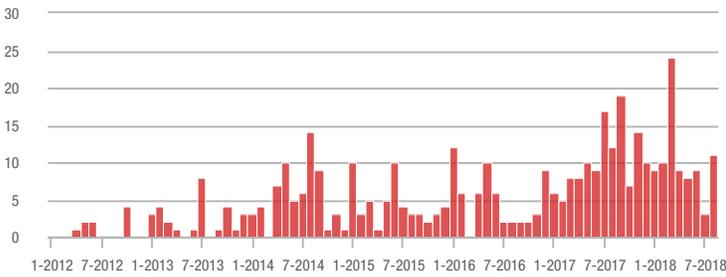
\$100,000 and Below



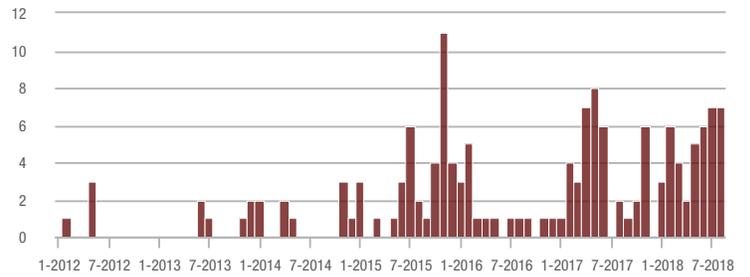
\$100,001 to \$200,000



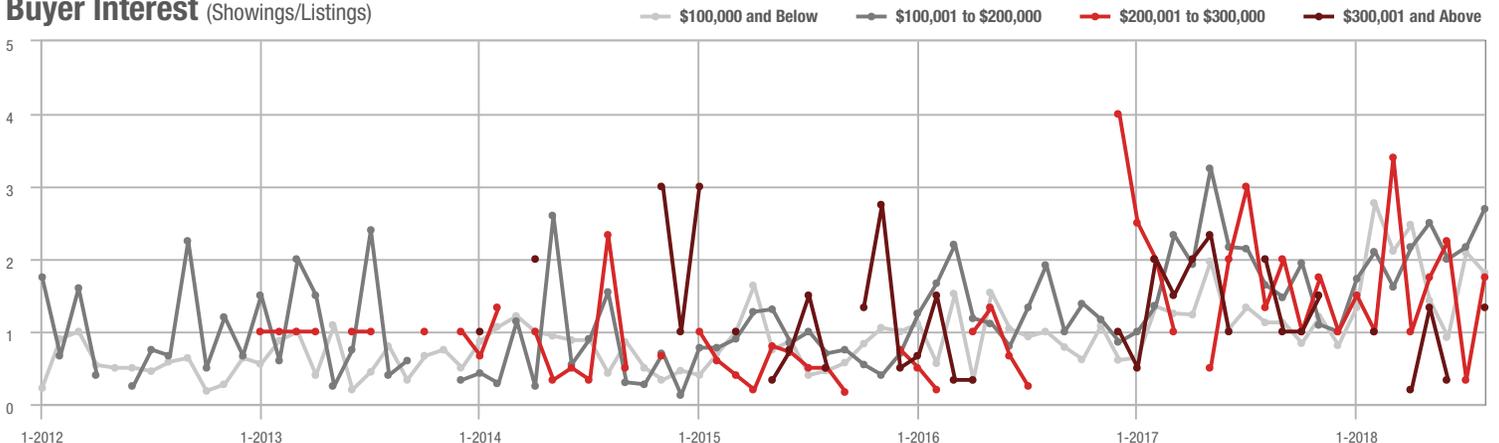
\$200,001 to \$300,000



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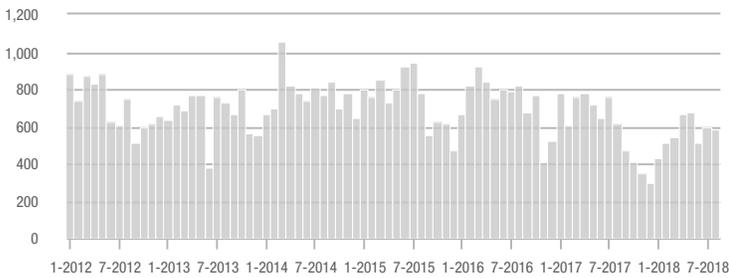


Cabarrus County, NC

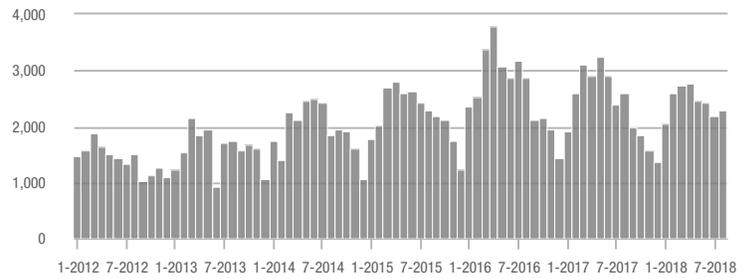
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	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	586	- 4.1%	- 1.2%	8.0	+ 50.9%	+ 16.5%	110	- 42.7%	- 14.7%
\$100,001 to \$200,000	2,286	- 12.1%	+ 4.8%	10.0	+ 4.2%	+ 0.2%	245	- 17.5%	+ 2.9%
\$200,001 to \$300,000	2,144	+ 36.8%	+ 12.6%	7.7	+ 13.2%	+ 8.8%	300	+ 16.7%	+ 1.7%
\$300,001 and Above	1,461	+ 2.7%	- 9.2%	4.3	+ 2.4%	- 4.2%	388	- 8.3%	- 9.1%
Total	6,477	+ 4.5%	+ 3.0%	7.0	+ 7.7%	+ 4.4%	1,043	- 10.8%	- 4.2%

Showings

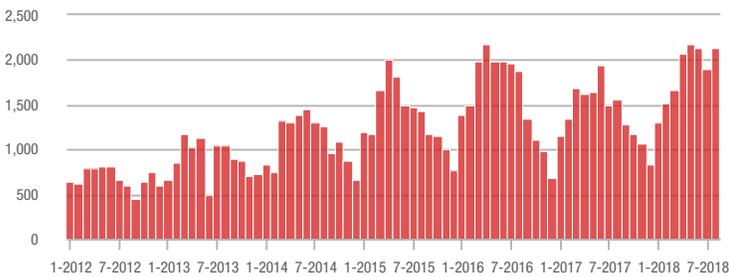
\$100,000 and Below



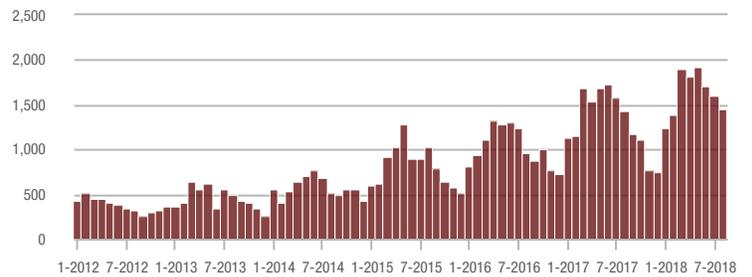
\$100,001 to \$200,000



\$200,001 to \$300,000

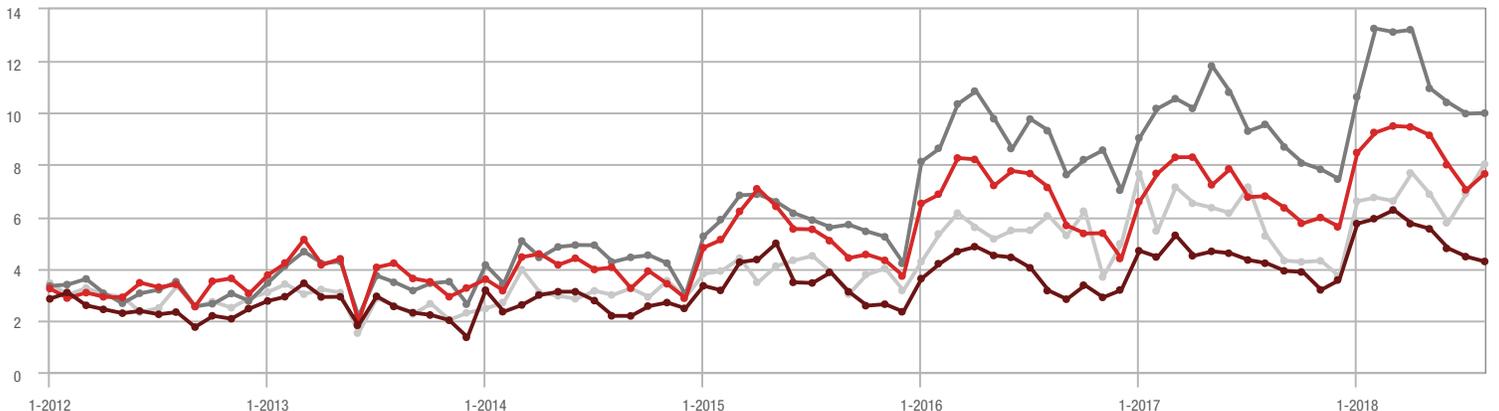


\$300,001 and Above



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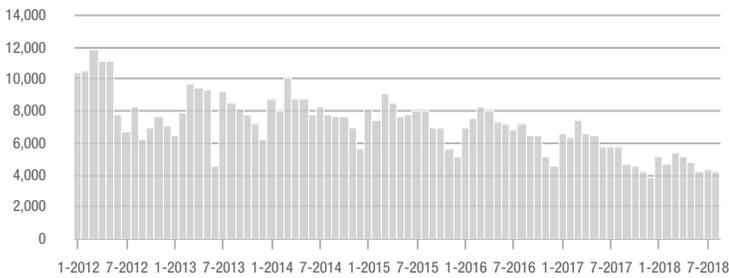


Charlotte MSA

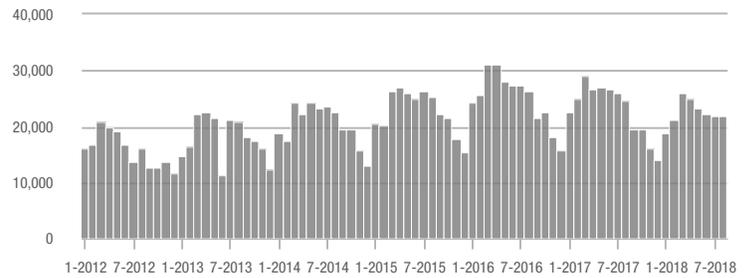
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\$100,000 and Below	4,207	- 27.3%	- 1.1%	5.9	+ 9.3%	+ 10.3%	1,101	- 39.8%	- 11.4%
\$100,001 to \$200,000	21,727	- 11.3%	- 0.9%	9.7	+ 1.0%	- 3.3%	2,401	- 17.6%	+ 0.5%
\$200,001 to \$300,000	20,066	+ 12.5%	- 0.7%	7.9	+ 11.3%	+ 0.4%	2,736	- 3.4%	- 2.5%
\$300,001 and Above	25,256	+ 7.2%	- 10.6%	5.2	+ 6.1%	- 8.2%	5,464	- 6.9%	- 5.3%
Total	71,256	- 0.6%	- 4.5%	6.9	+ 4.5%	- 2.8%	11,702	- 13.0%	- 4.1%

Showings

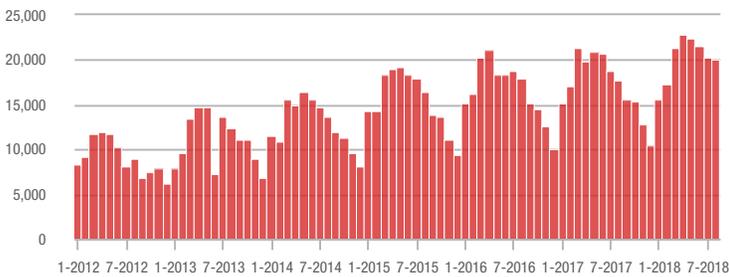
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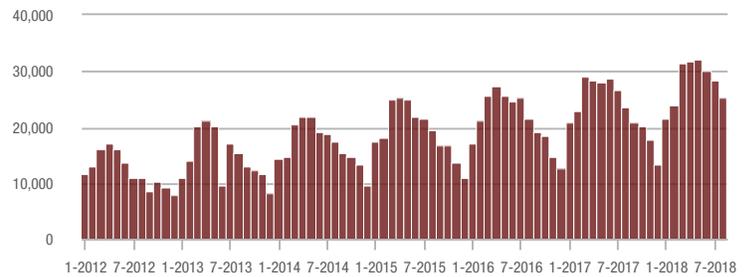
\$100,001 to \$200,000



\$200,001 to \$300,000

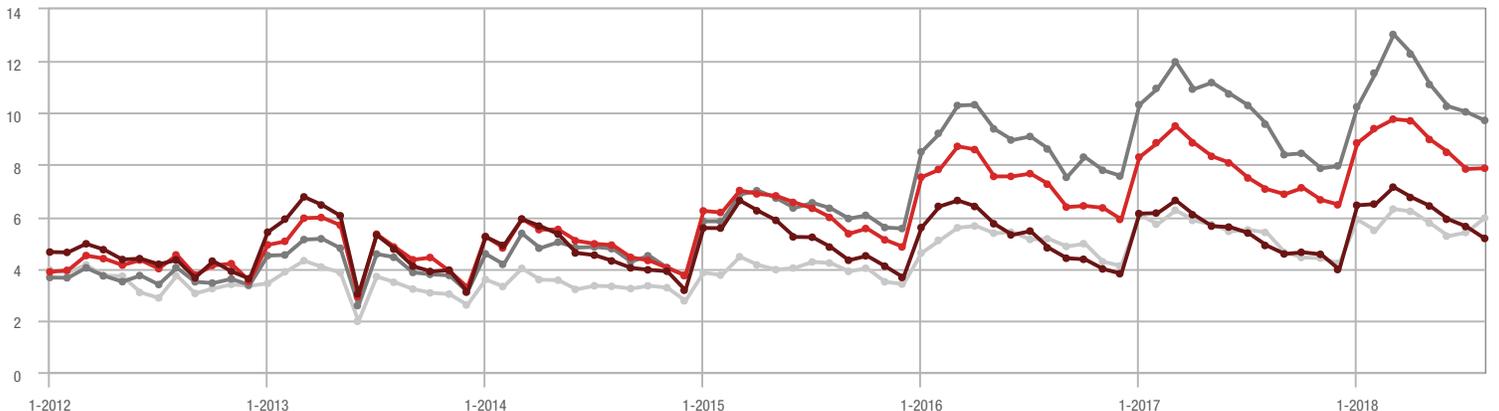


\$300,001 and Above



Buyer Interest (Showings/Listings)

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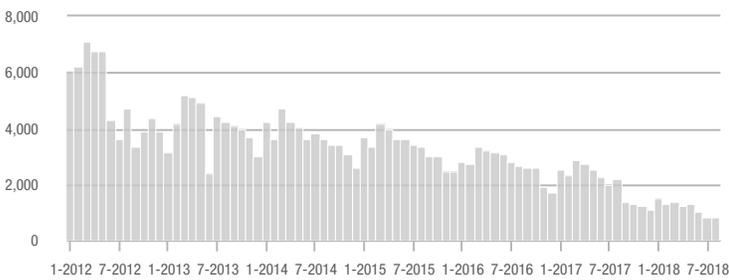


City of Charlotte, NC

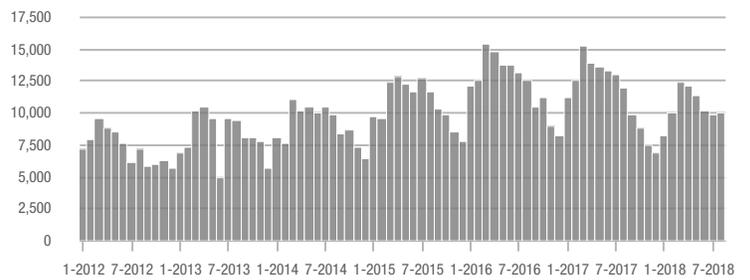
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	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	850	- 61.4%	0.0%	9.1	- 5.2%	+ 3.4%	131	- 55.0%	- 2.2%
\$100,001 to \$200,000	10,065	- 15.4%	+ 2.1%	11.7	- 2.5%	- 4.6%	876	- 15.5%	+ 5.4%
\$200,001 to \$300,000	8,159	+ 8.7%	- 0.1%	8.9	+ 6.0%	+ 1.9%	944	+ 0.3%	- 2.3%
\$300,001 and Above	9,899	- 2.7%	- 10.5%	5.6	- 1.8%	- 10.1%	1,892	- 6.2%	- 2.3%
Total	28,973	- 8.9%	- 3.2%	8.0	- 2.4%	- 3.9%	3,843	- 10.3%	- 0.6%

Showings

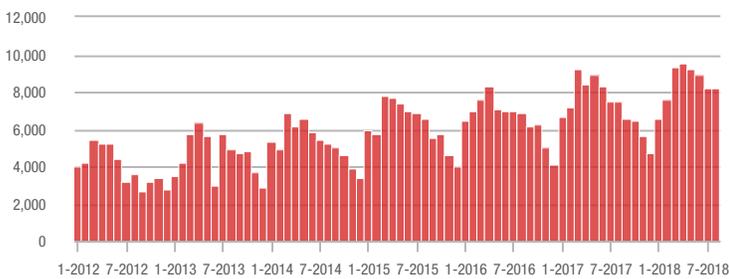
\$100,000 and Below



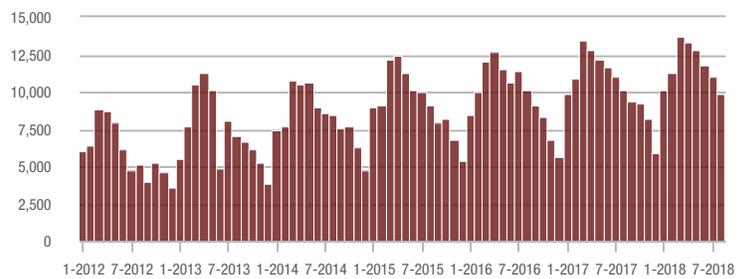
\$100,001 to \$200,000



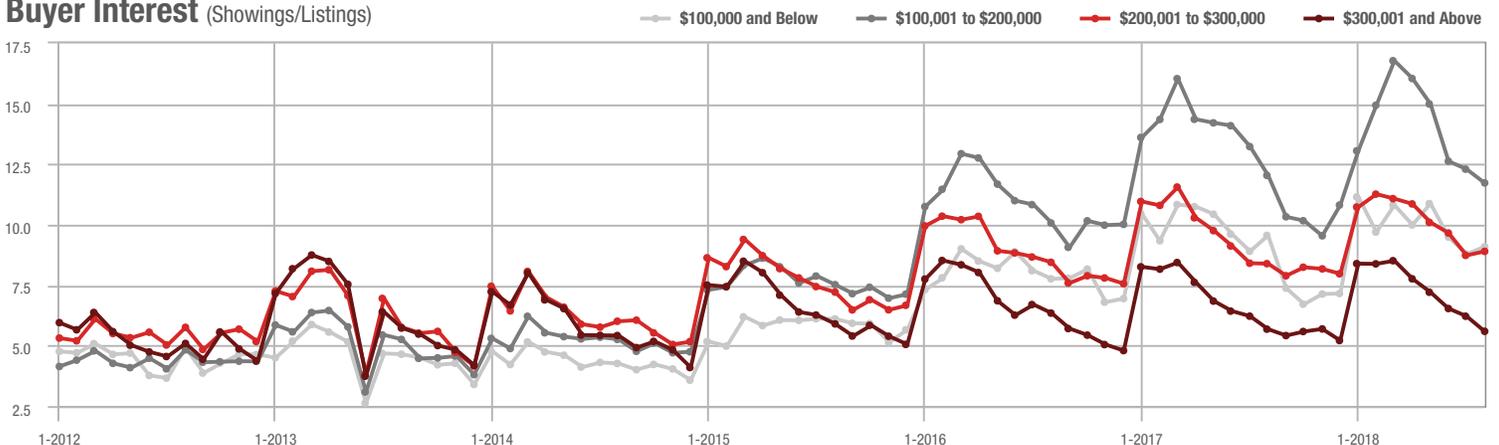
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)



Showings Report for August 2018

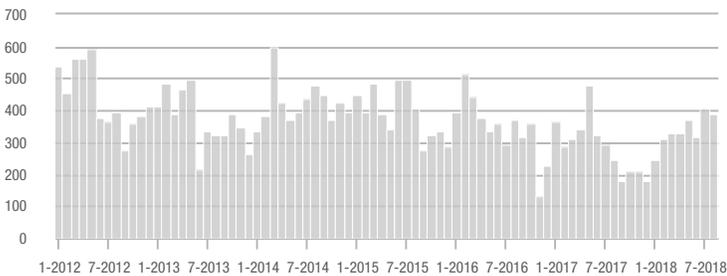
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Concord, NC

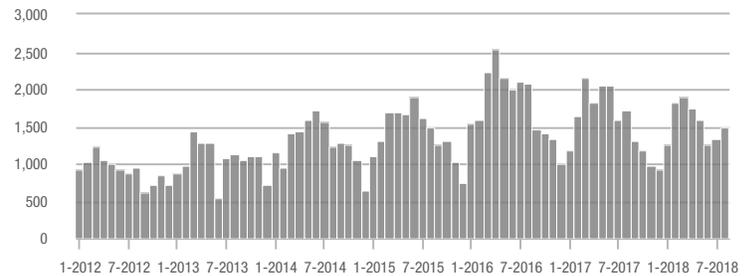
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	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	387	+ 56.7%	- 4.9%	8.6	+ 75.5%	+ 17.7%	65	- 23.5%	- 16.7%
\$100,001 to \$200,000	1,500	- 12.2%	+ 12.7%	12.0	+ 17.6%	+ 11.1%	131	- 26.8%	0.0%
\$200,001 to \$300,000	1,202	+ 45.2%	+ 27.5%	8.3	+ 23.9%	+ 25.7%	154	+ 10.0%	+ 1.3%
\$300,001 and Above	791	+ 3.4%	- 5.6%	4.4	+ 10.0%	+ 0.4%	201	- 12.6%	- 9.0%
Total	3,880	+ 9.3%	+ 10.3%	7.9	+ 17.9%	+ 14.3%	551	- 13.1%	- 5.3%

Showings

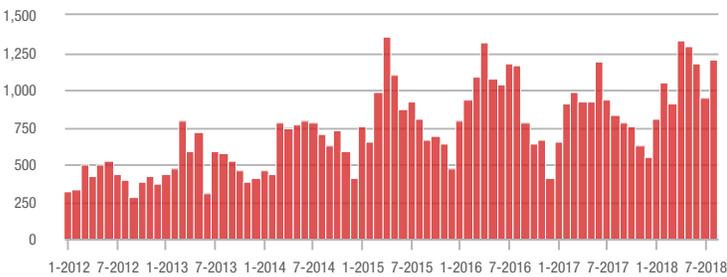
\$100,000 and Below



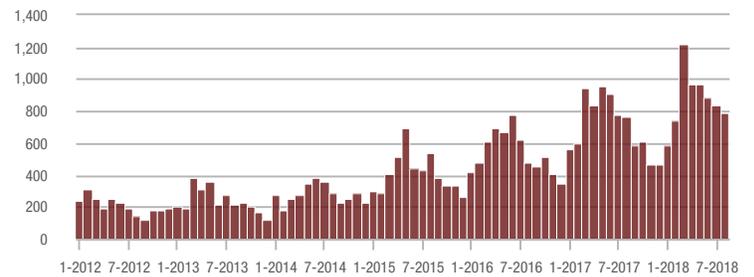
\$100,001 to \$200,000



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\$300,001 and Above



Buyer Interest (Showings/Listings)

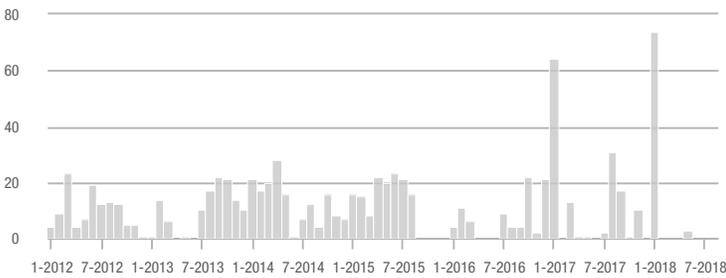


Davidson, NC

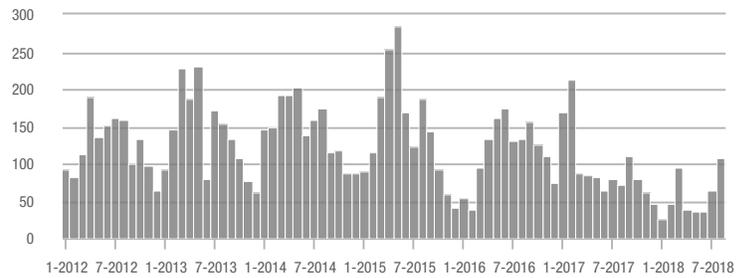
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\$100,000 and Below	0	- 100.0%	0.0%	0.0	- 100.0%	0.0%	2	- 60.0%	0.0%
\$100,001 to \$200,000	108	+ 50.0%	+ 68.8%	10.8	+ 8.0%	+ 35.0%	14	0.0%	+ 16.7%
\$200,001 to \$300,000	201	- 40.2%	+ 9.2%	8.0	- 4.8%	+ 18.7%	27	- 34.1%	- 6.9%
\$300,001 and Above	633	+ 5.0%	- 5.4%	4.9	+ 11.4%	- 1.5%	138	- 14.8%	- 9.8%
Total	942	- 9.6%	+ 2.7%	5.7	+ 1.8%	+ 6.4%	181	- 18.5%	- 7.7%

Showings

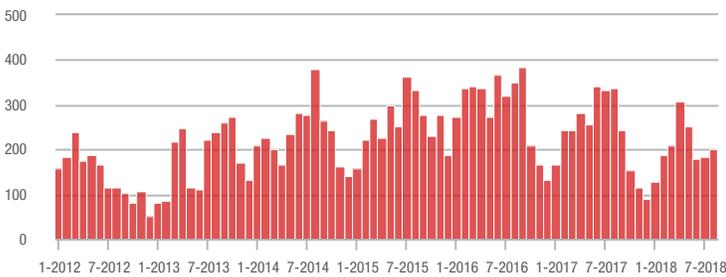
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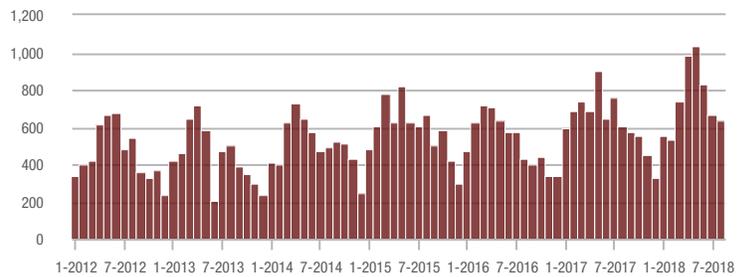
\$100,001 to \$200,000



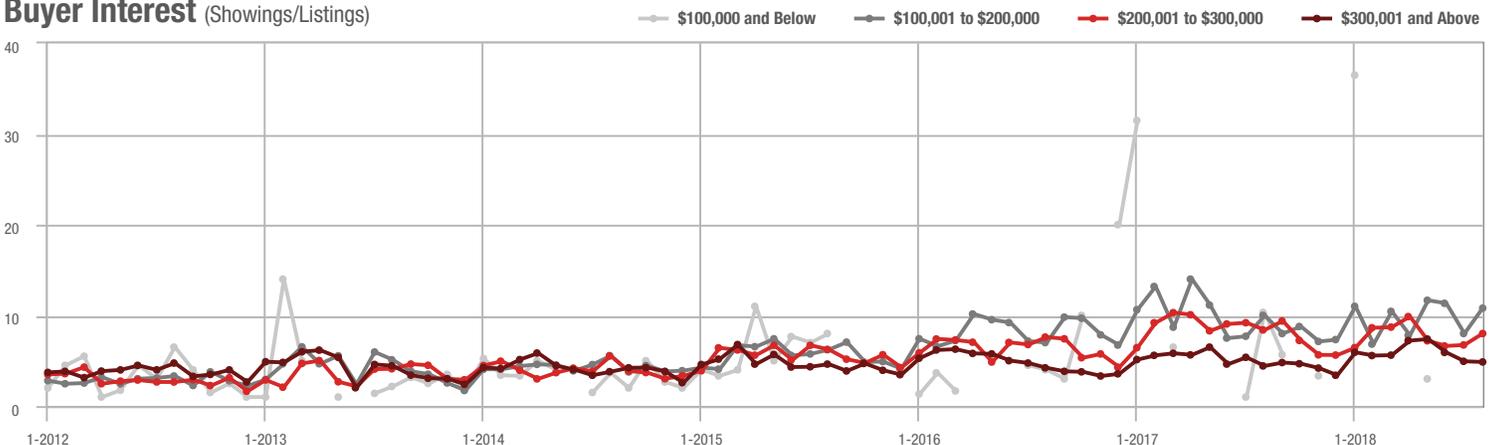
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

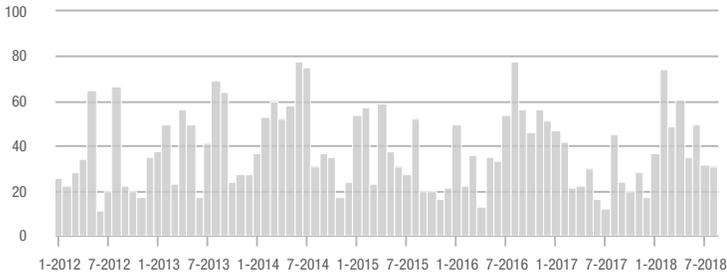


Denver, NC

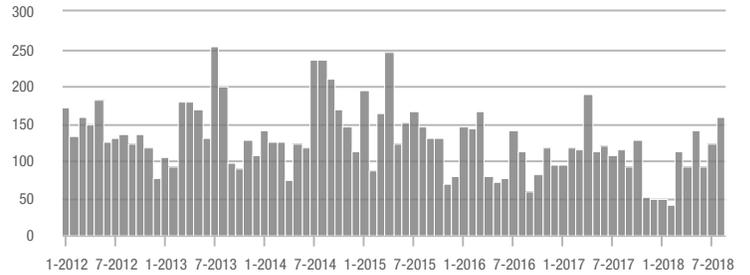
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\$100,000 and Below	31	- 31.1%	- 3.1%	2.1	+ 16.7%	+ 20.8%	33	- 40.0%	- 10.8%
\$100,001 to \$200,000	159	+ 38.3%	+ 29.3%	14.3	+ 160.0%	+ 48.9%	14	- 46.2%	- 17.6%
\$200,001 to \$300,000	176	- 2.2%	- 13.3%	4.9	+ 14.0%	- 3.8%	40	- 31.0%	- 14.9%
\$300,001 and Above	691	+ 6.3%	- 10.0%	4.7	+ 9.3%	- 4.0%	181	- 11.7%	- 8.1%
Total	1,057	+ 6.8%	- 6.1%	5.1	+ 21.4%	+ 1.9%	268	- 22.1%	- 10.1%

Showings

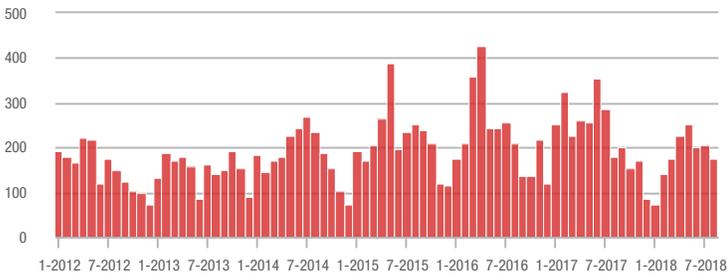
\$100,000 and Below



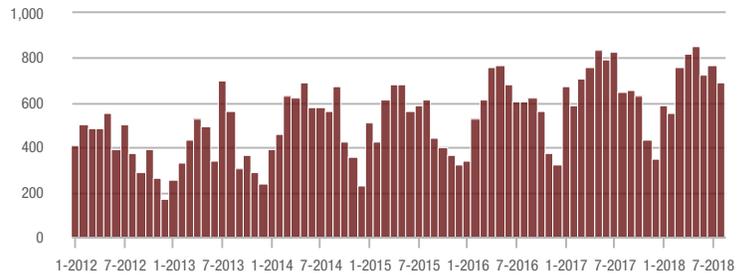
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)



Showings Report for August 2018

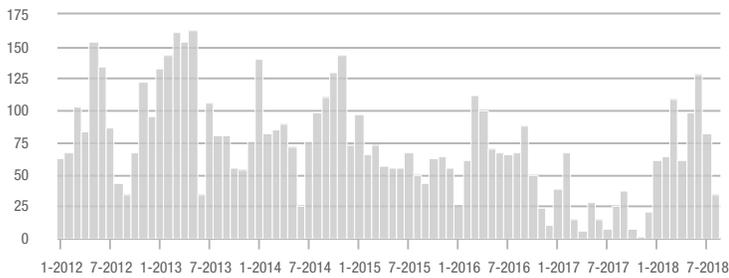
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Fort Mill, SC

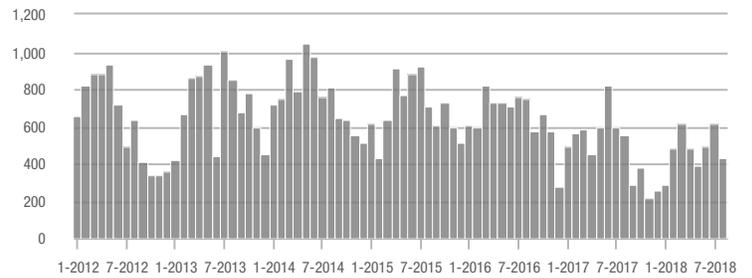
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\$100,000 and Below	34	+ 30.8%	- 58.5%	5.7	+ 72.7%	- 2.1%	7	- 41.7%	- 53.3%
\$100,001 to \$200,000	432	- 22.3%	- 29.9%	12.0	+ 12.1%	- 14.3%	38	- 35.6%	- 20.8%
\$200,001 to \$300,000	694	- 6.0%	- 32.9%	7.8	+ 11.4%	- 24.2%	96	- 20.0%	- 13.5%
\$300,001 and Above	1,335	+ 12.4%	- 10.9%	5.9	+ 18.0%	- 1.1%	255	- 8.9%	- 10.5%
Total	2,495	- 0.5%	- 22.8%	7.0	+ 11.1%	- 11.7%	396	- 15.9%	- 13.7%

Showings

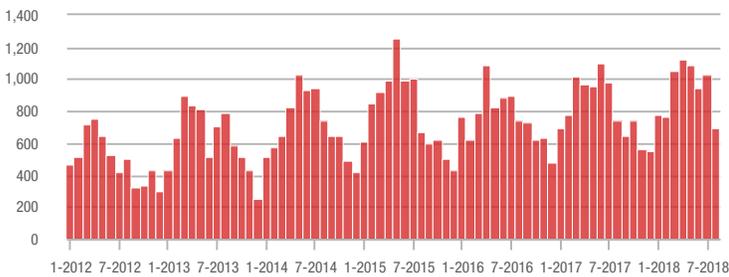
\$100,000 and Below



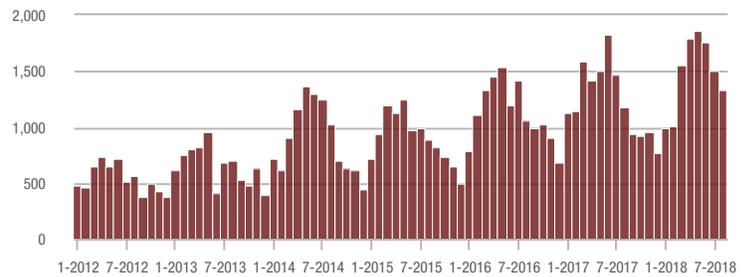
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

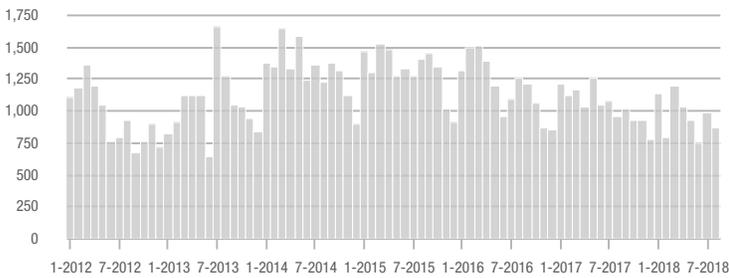


Gaston County, NC

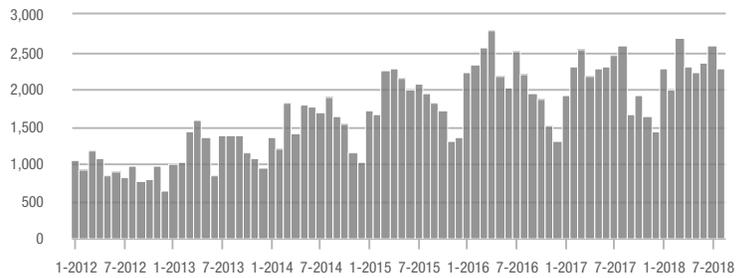
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	874	- 8.9%	- 11.1%	5.6	+ 27.3%	- 8.1%	229	- 30.2%	- 4.6%
\$100,001 to \$200,000	2,276	- 12.2%	- 12.2%	8.4	- 3.4%	- 10.7%	284	- 17.4%	- 3.4%
\$200,001 to \$300,000	1,047	+ 26.4%	+ 5.1%	6.5	+ 27.5%	+ 1.4%	184	- 10.2%	- 1.1%
\$300,001 and Above	708	+ 15.3%	+ 0.9%	3.9	+ 5.4%	+ 1.2%	215	- 6.5%	- 5.3%
Total	4,905	- 1.8%	- 7.0%	6.4	+ 6.7%	- 6.2%	912	- 17.6%	- 3.7%

Showings

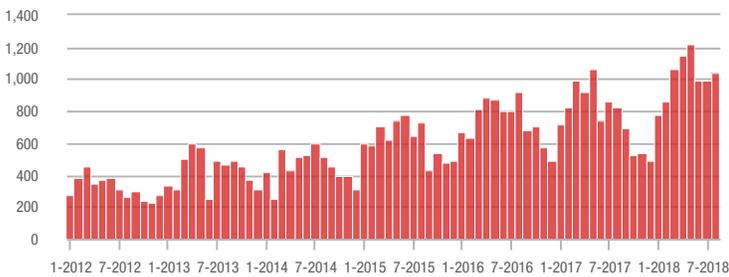
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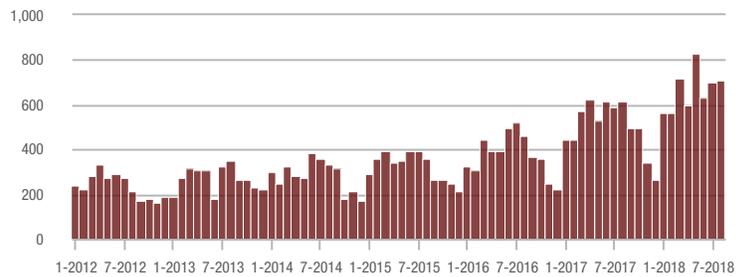
\$100,001 to \$200,000



\$200,001 to \$300,000

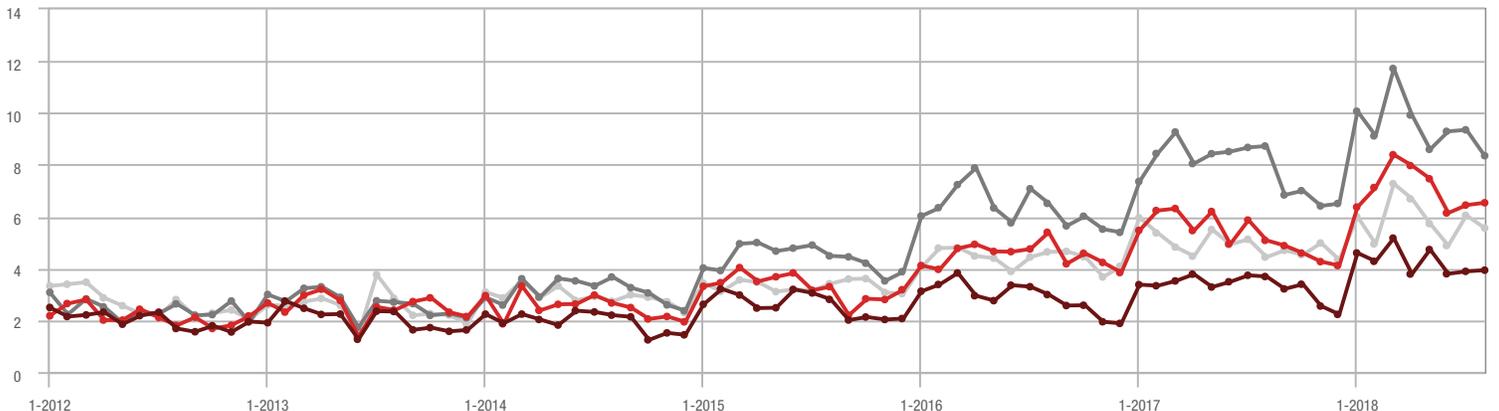


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

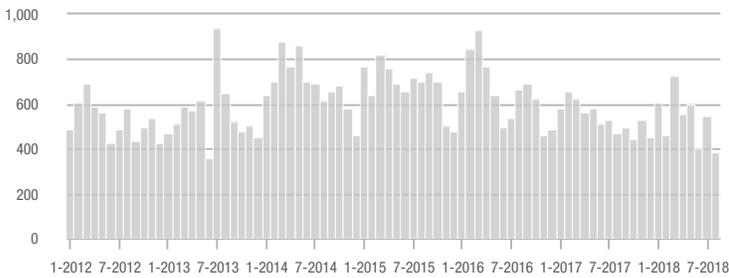


Gastonia, NC

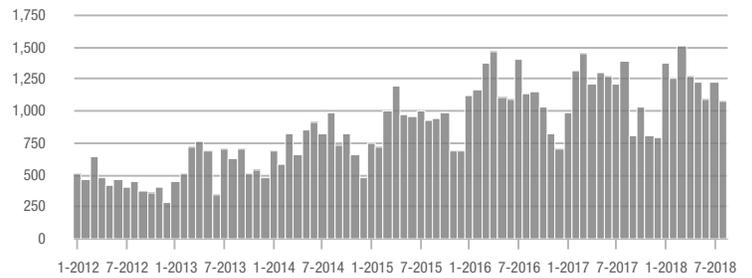
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	385	- 17.6%	- 29.7%	5.5	+ 14.6%	- 22.1%	84	- 31.1%	- 10.6%
\$100,001 to \$200,000	1,082	- 22.2%	- 11.6%	8.0	- 14.9%	- 9.7%	139	- 15.8%	- 4.1%
\$200,001 to \$300,000	455	- 5.8%	+ 2.7%	5.6	- 13.8%	- 13.8%	84	0.0%	+ 12.0%
\$300,001 and Above	183	+ 21.2%	+ 22.0%	4.2	+ 31.3%	+ 33.8%	51	- 22.7%	- 7.3%
Total	2,105	- 15.5%	- 11.0%	6.4	- 5.9%	- 11.0%	358	- 18.1%	- 3.0%

Showings

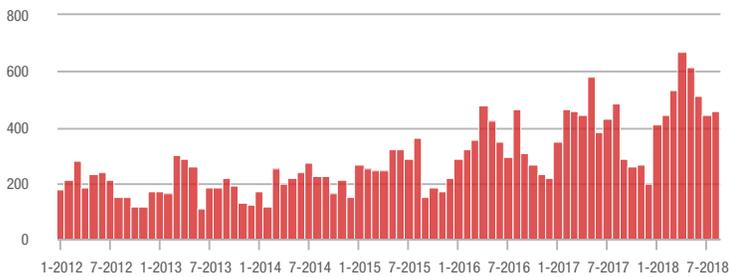
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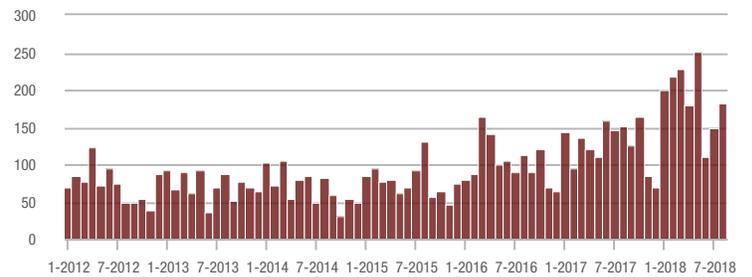
\$100,001 to \$200,000



\$200,001 to \$300,000

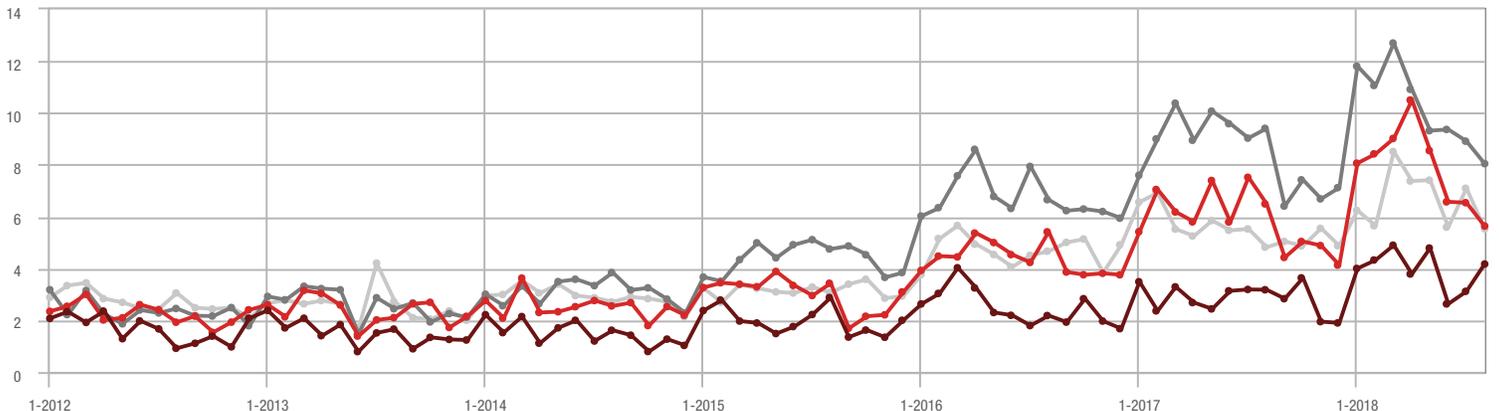


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

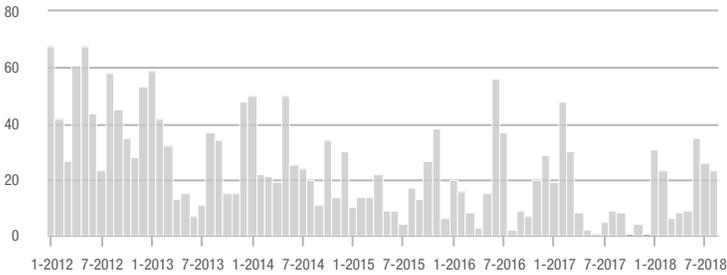


Huntersville, NC

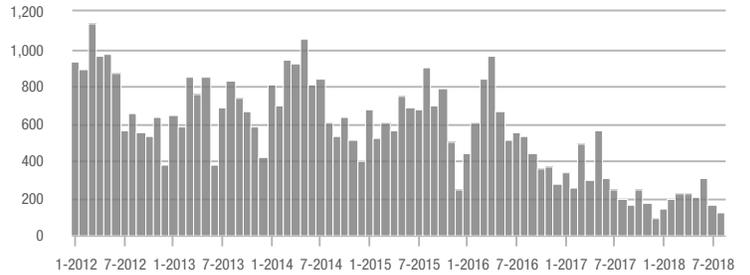
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	23	+ 155.6%	- 11.5%	5.0	+ 11.1%	+ 60.0%	7	- 53.3%	- 41.7%
\$100,001 to \$200,000	124	- 36.1%	- 22.0%	6.9	- 24.2%	- 3.5%	25	- 10.7%	- 16.7%
\$200,001 to \$300,000	1,065	+ 15.6%	- 1.1%	8.5	+ 18.1%	+ 1.9%	128	- 5.9%	- 3.8%
\$300,001 and Above	1,867	+ 52.2%	+ 5.0%	6.6	+ 43.5%	+ 8.0%	311	- 7.7%	- 5.5%
Total	3,079	+ 31.0%	+ 1.3%	7.2	+ 28.6%	+ 6.0%	471	- 8.7%	- 6.5%

Showings

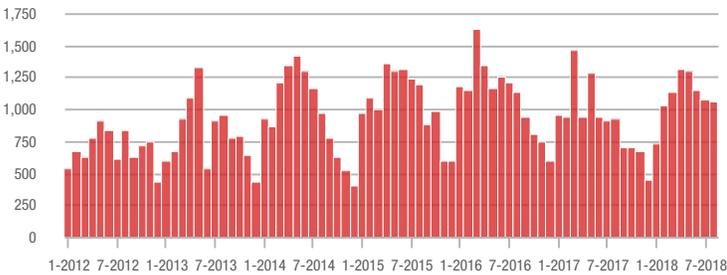
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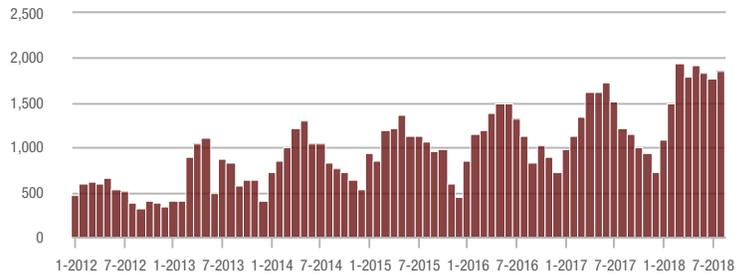
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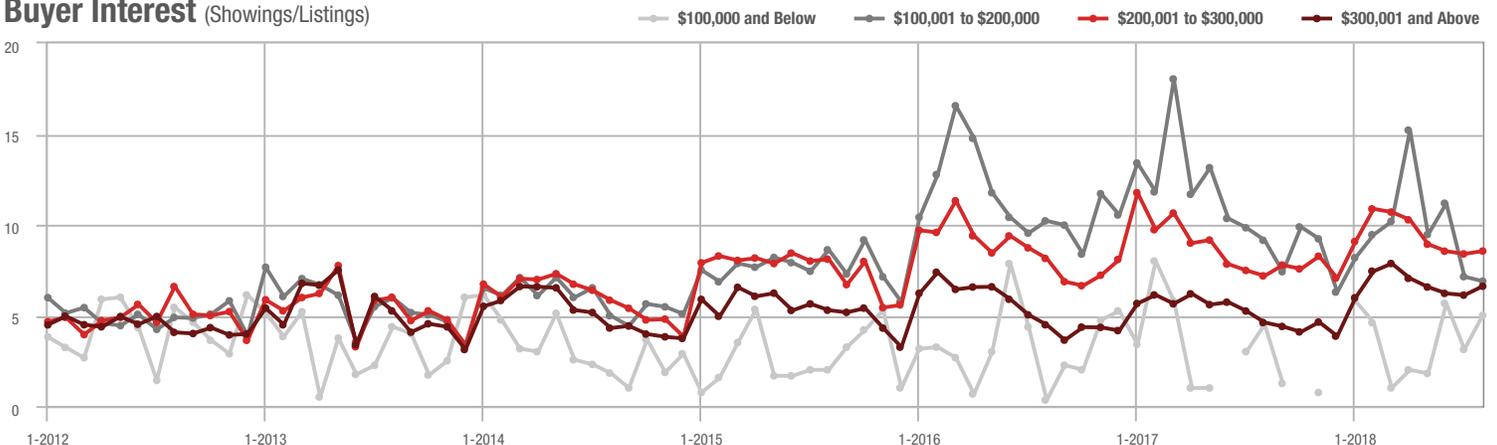
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

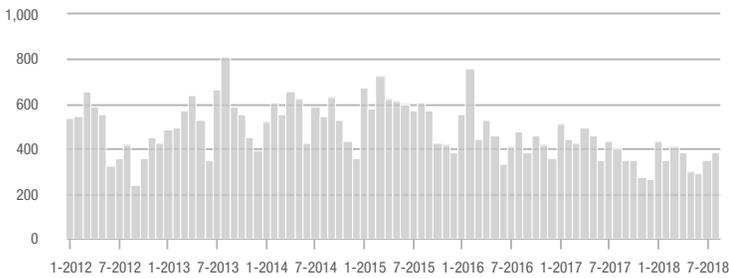


Iredell County, NC

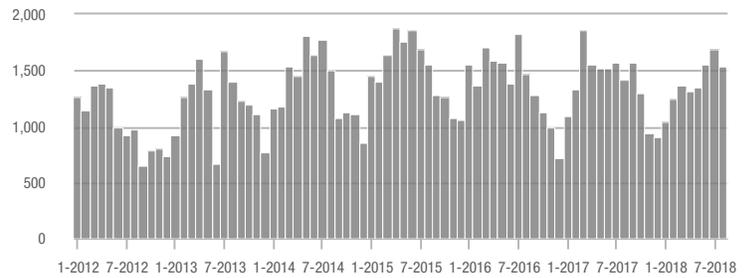
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	386	- 4.2%	+ 10.0%	5.0	+ 61.3%	+ 11.6%	154	- 37.7%	- 8.9%
\$100,001 to \$200,000	1,530	+ 7.7%	- 9.8%	7.2	+ 20.0%	+ 4.4%	258	- 17.8%	- 12.8%
\$200,001 to \$300,000	1,157	+ 9.5%	- 27.9%	4.6	+ 4.5%	- 18.2%	290	- 9.7%	- 13.2%
\$300,001 and Above	2,826	+ 17.0%	+ 7.0%	4.9	+ 32.4%	+ 10.9%	673	- 19.3%	- 4.7%
Total	5,899	+ 11.4%	- 6.2%	5.3	+ 26.2%	+ 1.1%	1,375	- 19.9%	- 8.6%

Showings

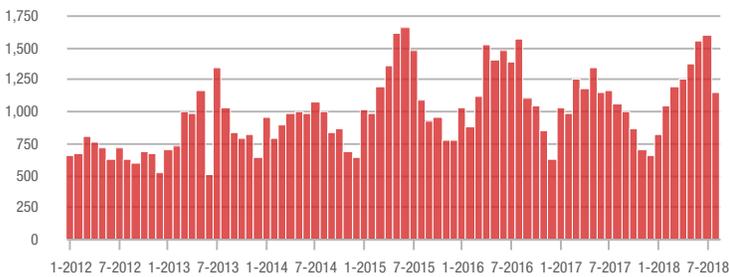
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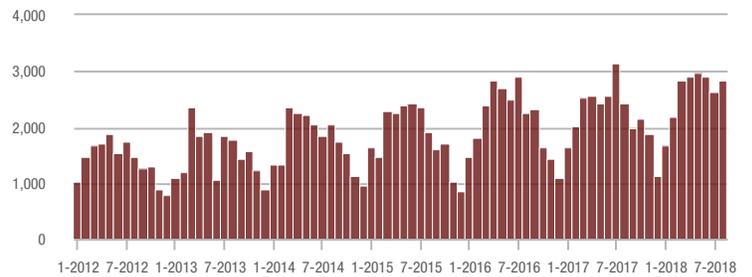
\$100,001 to \$200,000



\$200,001 to \$300,000

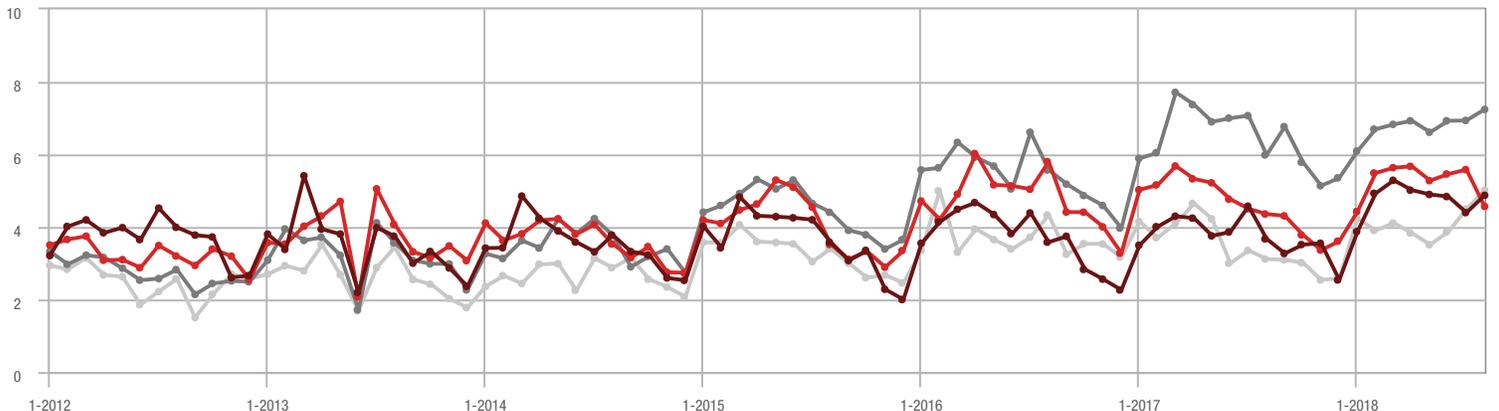


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above



Showings Report for August 2018

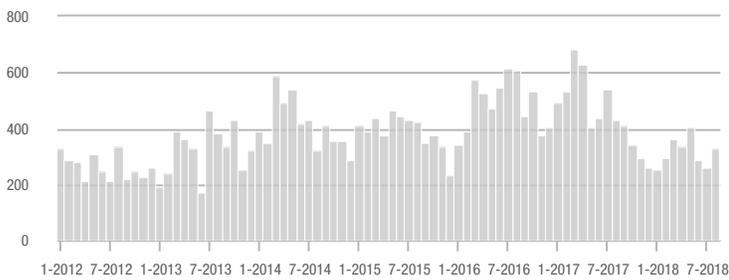
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Kannapolis, NC

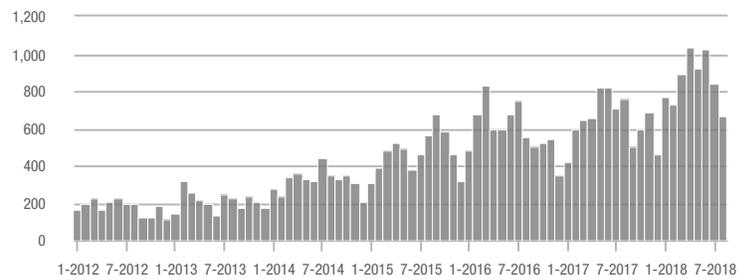
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	329	- 23.3%	+ 27.5%	8.9	+ 61.8%	+ 24.3%	51	- 53.2%	- 1.9%
\$100,001 to \$200,000	671	- 12.2%	- 20.2%	6.6	- 27.5%	- 23.9%	103	+ 8.4%	+ 3.0%
\$200,001 to \$300,000	203	+ 113.7%	- 21.9%	5.8	+ 45.0%	- 19.0%	39	+ 50.0%	- 7.1%
\$300,001 and Above	59	- 14.5%	+ 28.3%	3.1	+ 19.2%	- 0.8%	25	- 21.9%	+ 13.6%
Total	1,262	- 7.0%	- 10.2%	6.6	+ 3.1%	- 14.5%	218	- 16.8%	+ 0.9%

Showings

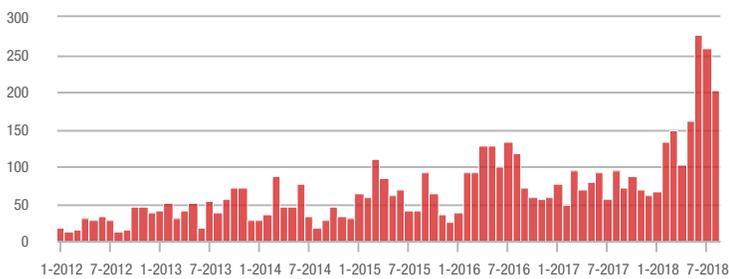
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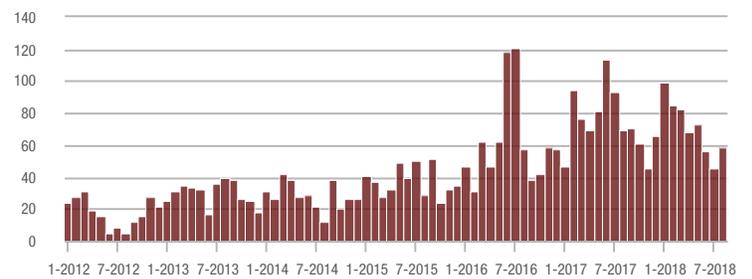
\$100,001 to \$200,000



\$200,001 to \$300,000

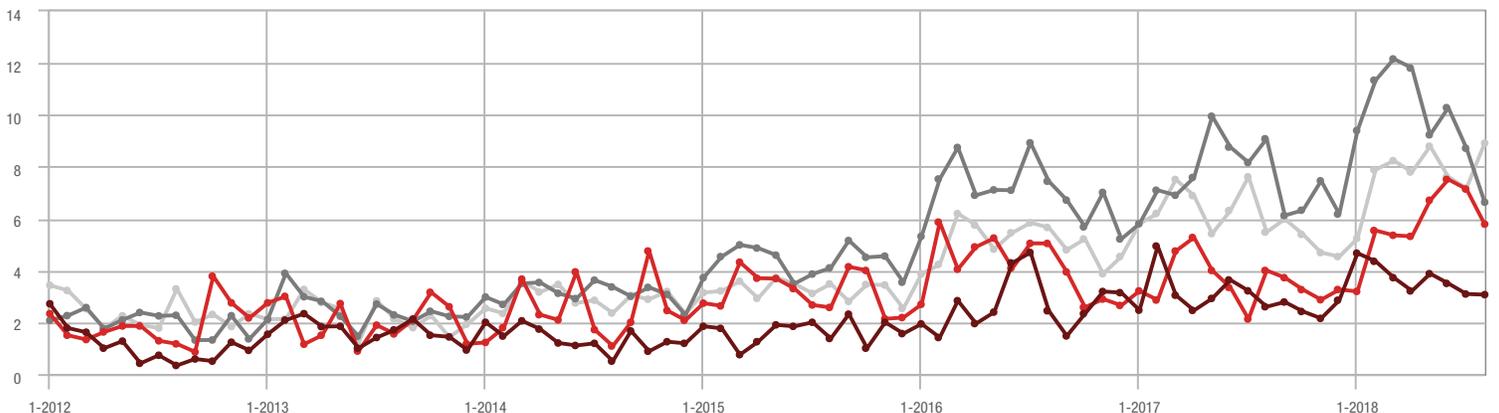


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

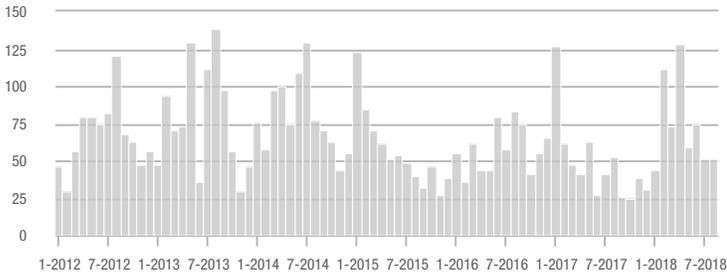


Lake Norman

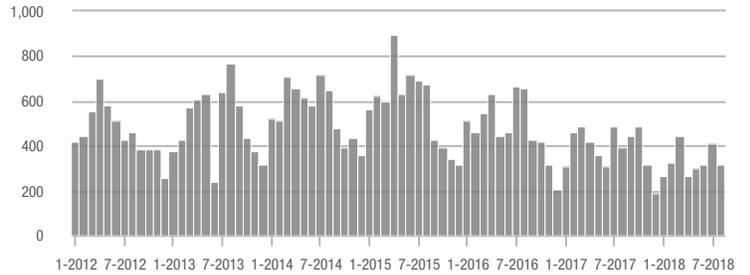
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	51	- 3.8%	0.0%	1.5	+ 114.3%	+ 28.1%	88	- 36.2%	- 17.8%
\$100,001 to \$200,000	320	- 18.8%	- 21.8%	6.5	+ 3.2%	- 9.0%	81	- 30.8%	- 9.0%
\$200,001 to \$300,000	788	+ 7.4%	- 17.3%	5.3	- 11.7%	- 6.2%	171	- 5.5%	- 14.5%
\$300,001 and Above	4,479	+ 12.2%	- 4.8%	5.4	+ 22.7%	+ 0.1%	946	- 13.9%	- 6.5%
Total	5,638	+ 9.0%	- 7.8%	5.4	+ 17.4%	- 1.3%	1,286	- 16.2%	- 8.7%

Showings

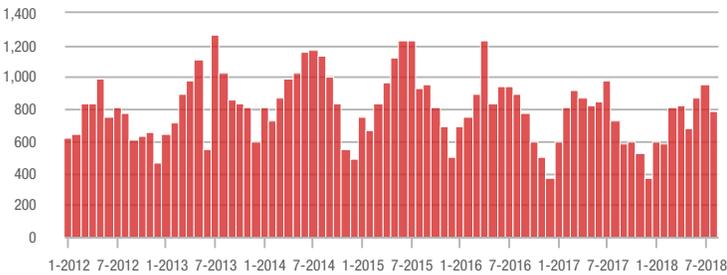
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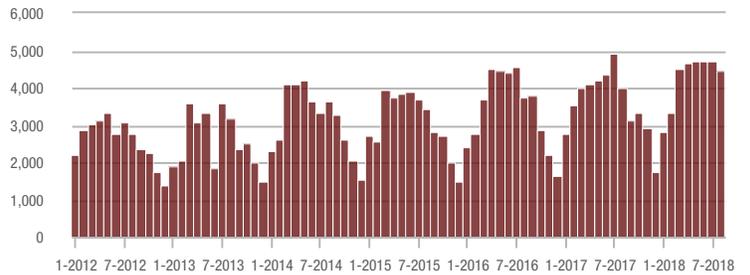
\$100,001 to \$200,000



\$200,001 to \$300,000

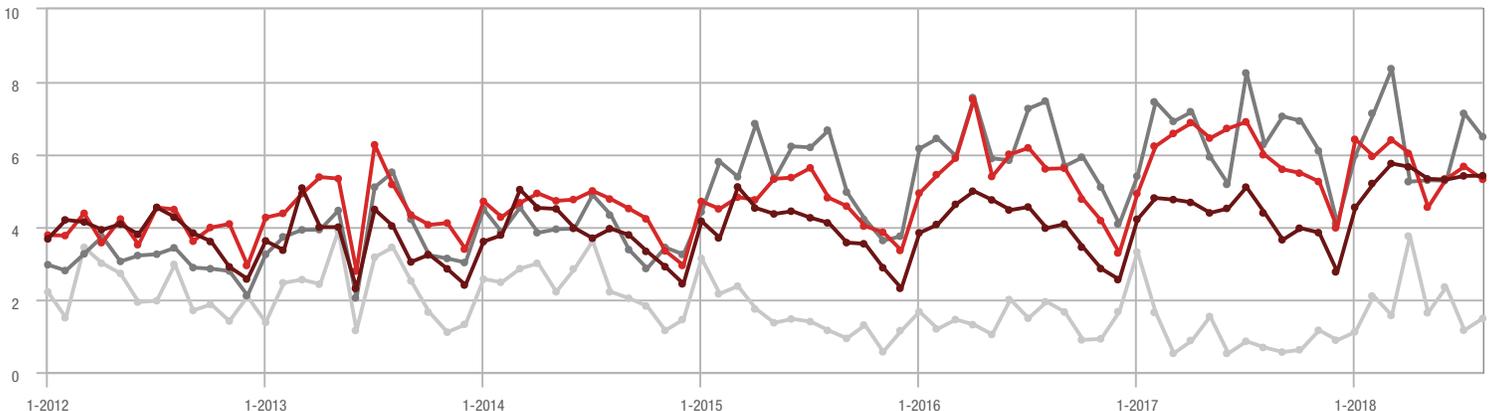


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

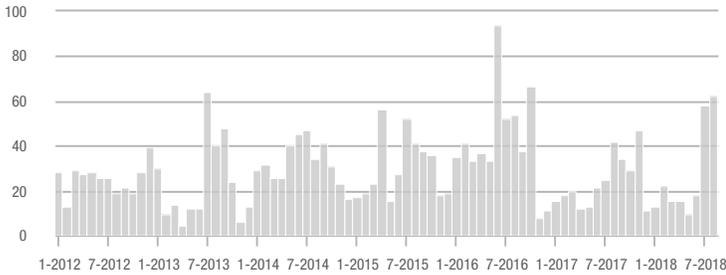


Lake Wylie

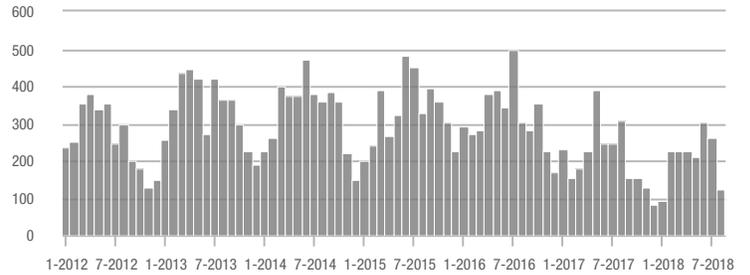
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	62	+ 47.6%	+ 6.9%	2.2	+ 144.4%	+ 22.4%	56	- 28.2%	- 8.2%
\$100,001 to \$200,000	122	- 60.1%	- 53.6%	4.9	- 37.2%	- 45.1%	41	- 32.8%	- 12.8%
\$200,001 to \$300,000	468	+ 29.6%	- 35.9%	6.4	+ 20.8%	- 29.4%	105	+ 7.1%	- 10.3%
\$300,001 and Above	1,358	+ 1.8%	- 16.5%	4.4	+ 4.8%	- 7.8%	361	- 9.8%	- 11.7%
Total	2,010	- 1.6%	- 24.9%	4.7	+ 4.4%	- 17.4%	563	- 11.6%	- 11.2%

Showings

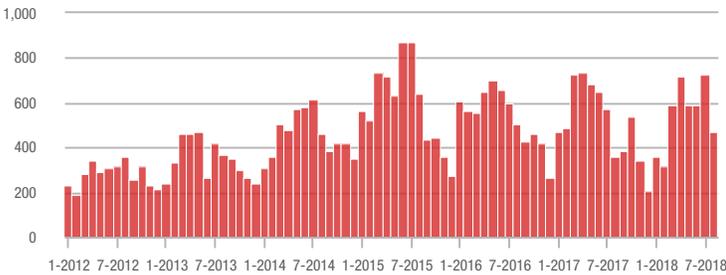
\$100,000 and Below



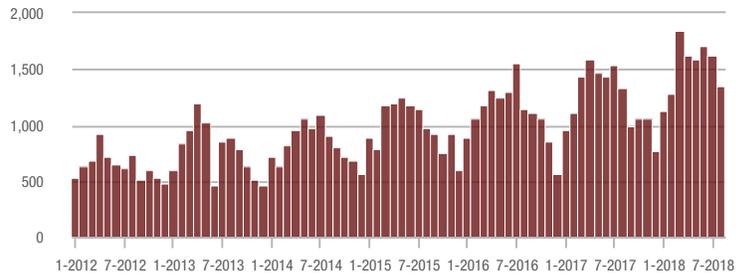
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)



Showings Report for August 2018

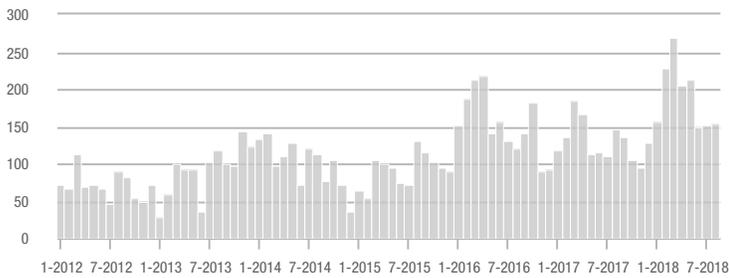
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Lancaster County, SC

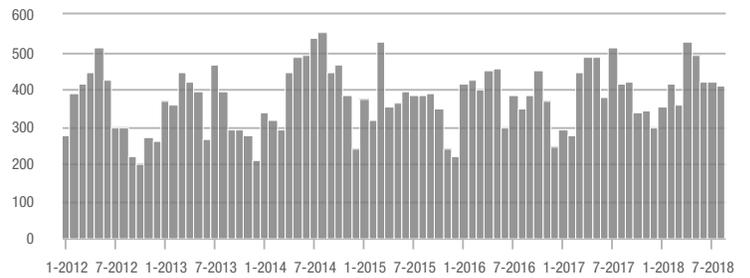
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	155	+ 5.4%	+ 2.6%	4.0	+ 14.3%	+ 30.4%	61	- 26.5%	- 17.6%
\$100,001 to \$200,000	410	- 1.4%	- 2.1%	5.1	+ 2.0%	- 12.5%	91	- 15.7%	+ 5.8%
\$200,001 to \$300,000	653	- 19.9%	- 28.4%	6.2	- 3.1%	- 20.9%	110	- 23.1%	- 9.1%
\$300,001 and Above	1,015	+ 30.1%	- 9.6%	4.2	+ 10.5%	- 7.1%	269	+ 2.3%	- 4.9%
Total	2,233	+ 3.5%	- 14.3%	4.8	+ 2.1%	- 11.0%	531	- 11.1%	- 5.9%

Showings

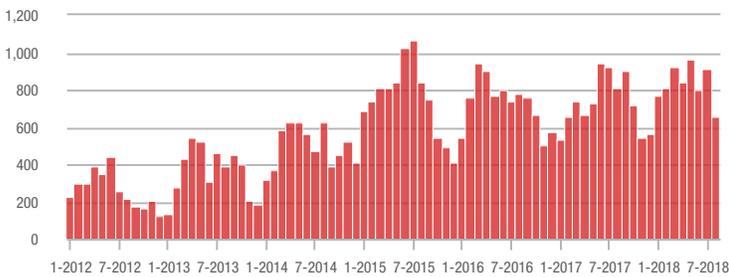
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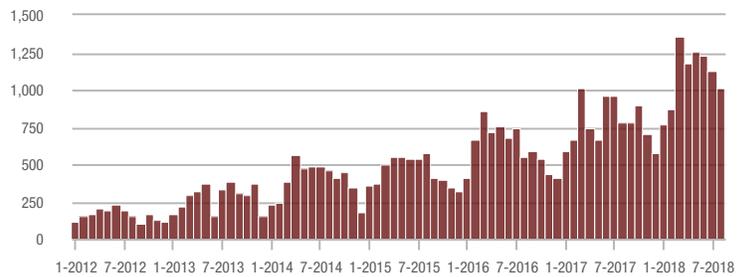
\$100,001 to \$200,000



\$200,001 to \$300,000

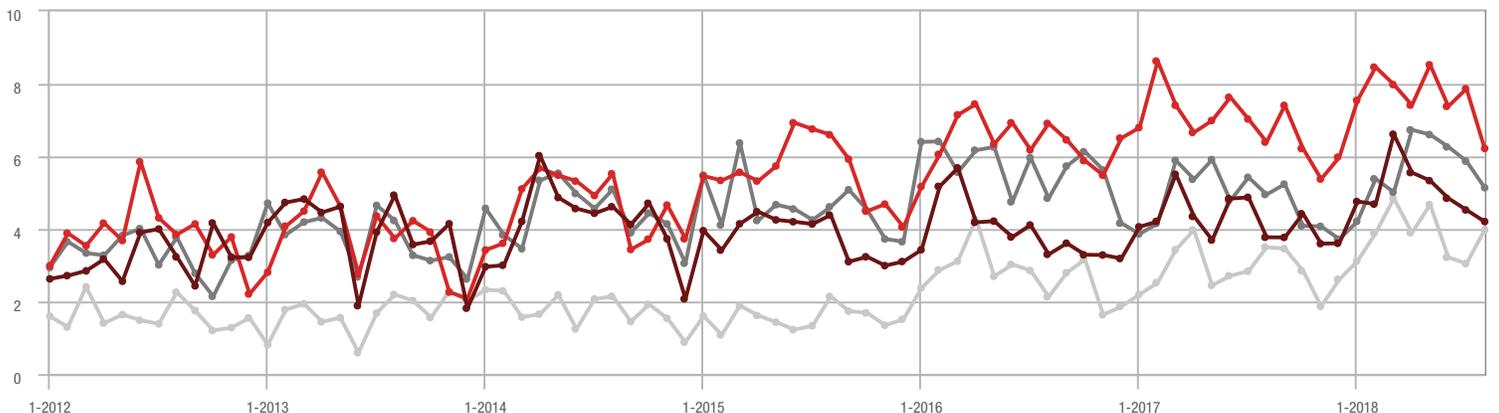


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

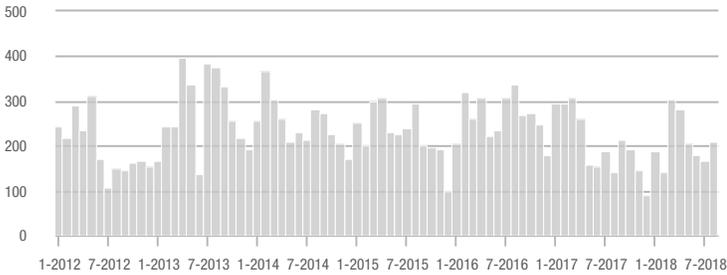


Lincoln County, NC

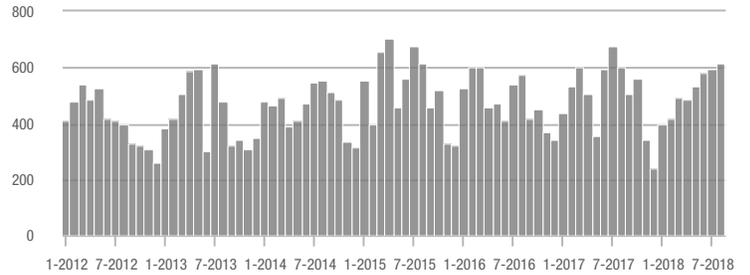
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	210	+ 51.1%	+ 26.5%	5.1	+ 75.9%	+ 61.4%	93	- 27.3%	- 15.5%
\$100,001 to \$200,000	614	+ 1.8%	+ 3.4%	7.3	+ 46.0%	+ 13.4%	96	- 36.4%	- 8.6%
\$200,001 to \$300,000	556	+ 33.7%	+ 6.3%	5.7	+ 35.7%	+ 15.5%	104	- 15.4%	- 10.3%
\$300,001 and Above	862	+ 13.6%	- 10.7%	4.4	+ 18.9%	- 4.7%	241	- 9.7%	- 6.9%
Total	2,242	+ 17.0%	- 0.3%	5.4	+ 31.7%	+ 8.9%	534	- 20.2%	- 9.5%

Showings

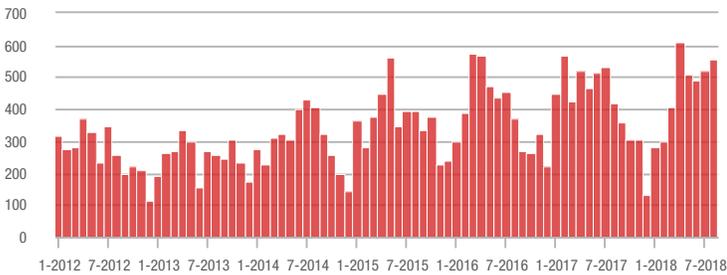
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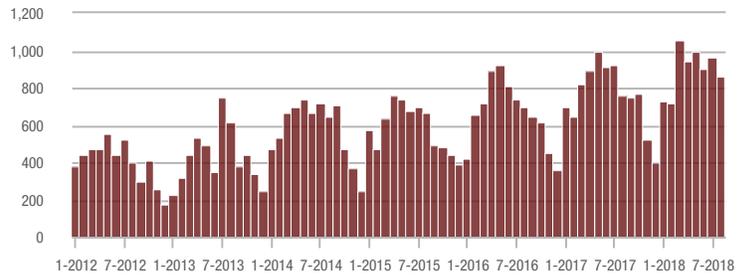
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

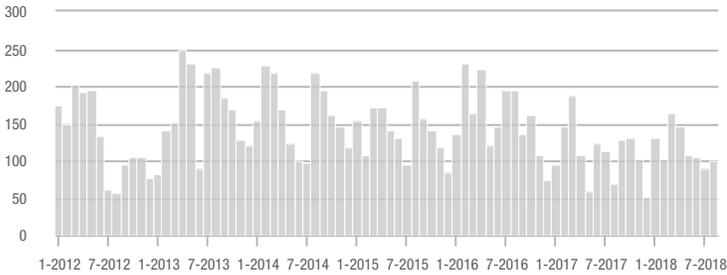


Lincolnton, NC

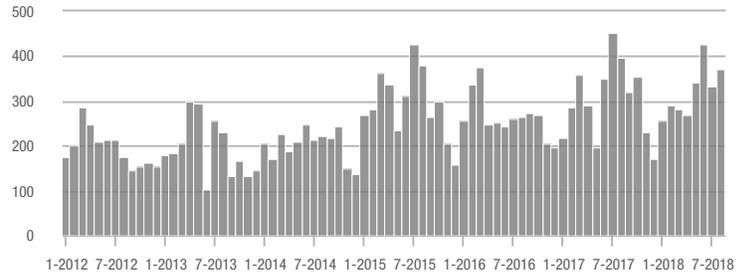
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	100	+ 42.9%	+ 9.9%	4.6	+ 43.8%	- 7.6%	31	- 29.5%	- 8.8%
\$100,001 to \$200,000	371	- 6.8%	+ 11.1%	6.5	+ 16.1%	+ 7.5%	61	- 29.1%	+ 3.4%
\$200,001 to \$300,000	258	+ 31.0%	+ 46.6%	6.0	+ 39.5%	+ 60.2%	43	- 12.2%	- 8.5%
\$300,001 and Above	52	- 23.5%	- 11.9%	2.8	+ 7.7%	- 10.2%	22	- 35.3%	- 4.3%
Total	781	+ 6.5%	+ 18.3%	5.6	+ 27.3%	+ 19.1%	157	- 26.3%	- 3.7%

Showings

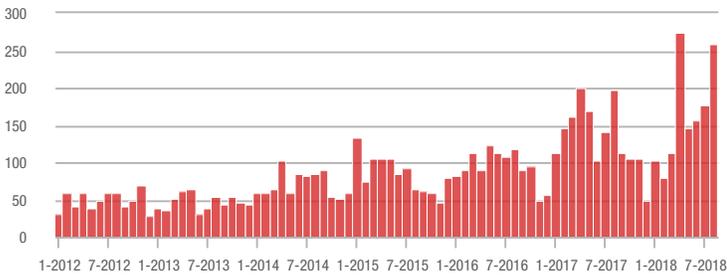
\$100,000 and Below



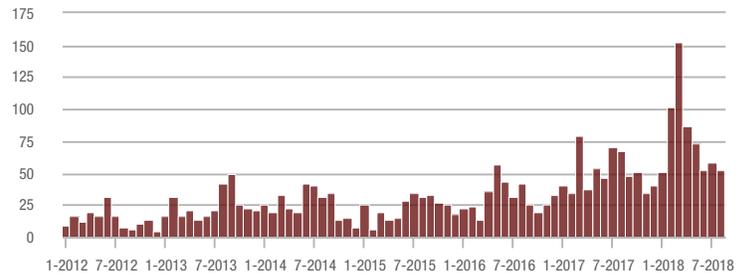
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)



Showings Report for August 2018

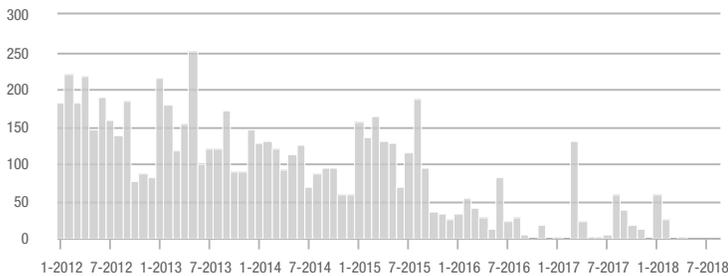
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Matthews, NC

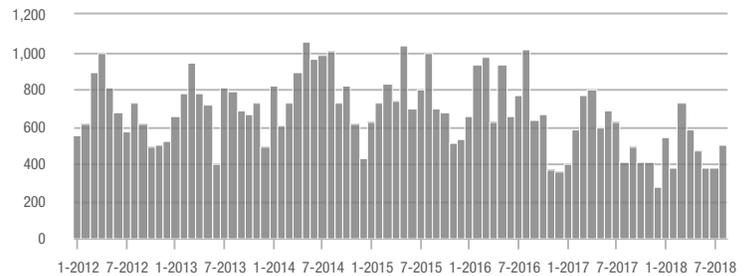
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	- 100.0%	0.0%	0.0	- 100.0%	0.0%	0	- 100.0%	- 100.0%
\$100,001 to \$200,000	504	+ 22.3%	+ 34.0%	14.0	+ 12.0%	+ 22.9%	38	+ 5.6%	+ 8.6%
\$200,001 to \$300,000	692	- 18.1%	+ 27.2%	10.1	+ 6.3%	+ 9.3%	71	- 21.1%	+ 12.7%
\$300,001 and Above	1,236	- 0.6%	- 19.7%	6.6	+ 20.0%	- 13.2%	192	- 24.7%	- 10.7%
Total	2,432	- 5.0%	- 1.1%	8.4	+ 16.7%	+ 0.4%	301	- 23.2%	- 4.1%

Showings

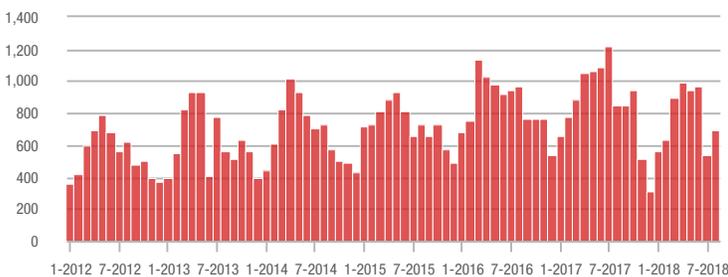
\$100,000 and Below



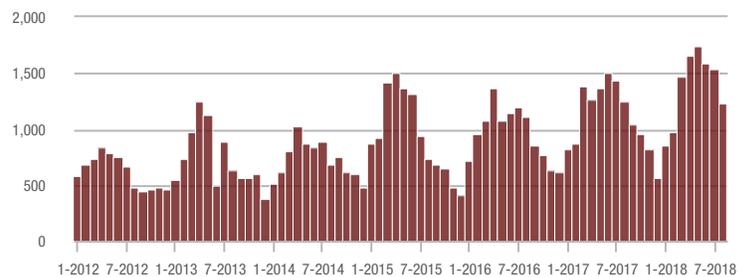
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\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

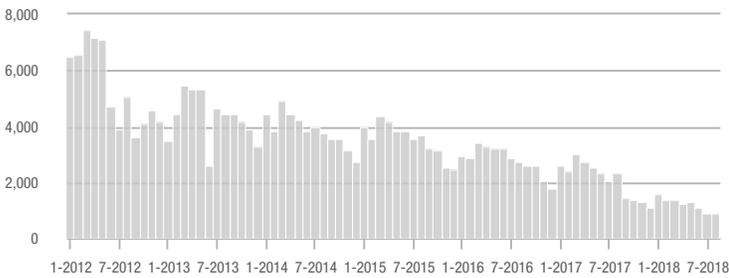


Mecklenburg County, NC

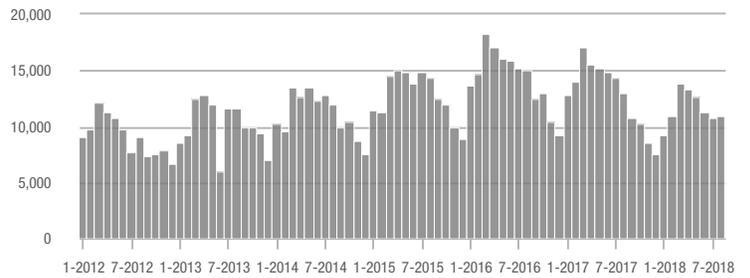
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	923	- 60.2%	+ 0.9%	8.8	- 6.4%	+ 9.8%	150	- 54.4%	- 6.3%
\$100,001 to \$200,000	10,973	- 15.2%	+ 2.3%	11.5	- 2.5%	- 3.1%	980	- 16.5%	+ 3.6%
\$200,001 to \$300,000	10,596	+ 6.7%	+ 1.5%	8.9	+ 7.2%	+ 3.2%	1,221	- 3.2%	- 2.2%
\$300,001 and Above	14,411	+ 5.5%	- 8.9%	5.7	+ 5.6%	- 7.5%	2,704	- 7.1%	- 4.0%
Total	36,903	- 5.0%	- 2.6%	7.8	+ 1.3%	- 2.2%	5,055	- 10.9%	- 2.2%

Showings

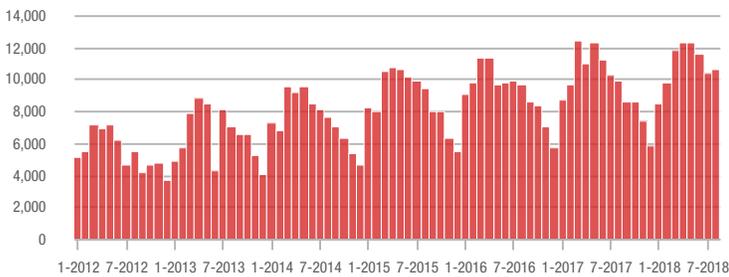
\$100,000 and Below



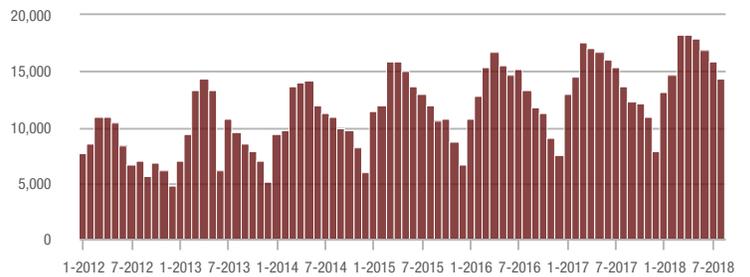
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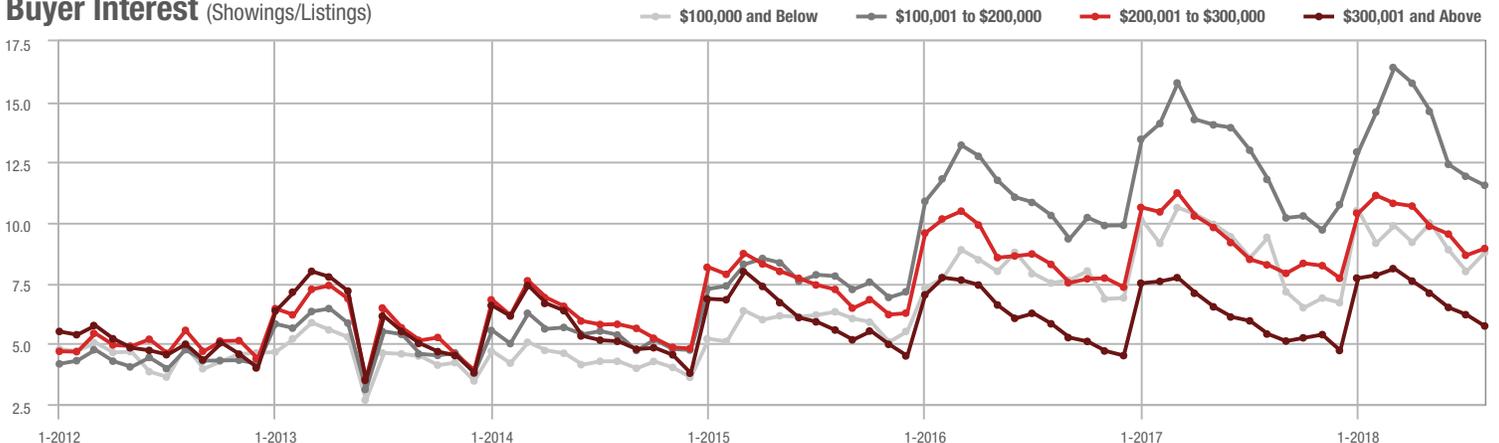
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)



Showings Report for August 2018

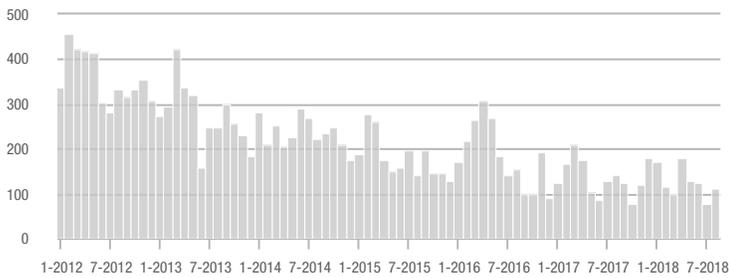
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Monroe, NC

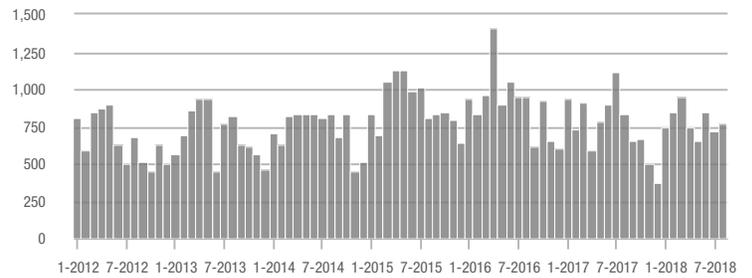
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	112	- 21.1%	+ 49.3%	8.4	+ 68.0%	+ 115.6%	34	- 37.0%	- 15.0%
\$100,001 to \$200,000	772	- 7.4%	+ 8.3%	8.2	- 1.2%	+ 3.0%	107	- 7.8%	+ 3.9%
\$200,001 to \$300,000	481	+ 10.3%	+ 7.1%	5.4	0.0%	+ 0.3%	94	- 2.1%	+ 5.6%
\$300,001 and Above	232	+ 58.9%	- 16.8%	3.0	+ 7.1%	- 17.3%	92	+ 37.3%	+ 1.1%
Total	1,597	+ 2.5%	+ 5.3%	5.8	- 4.9%	+ 2.9%	327	- 1.8%	+ 1.2%

Showings

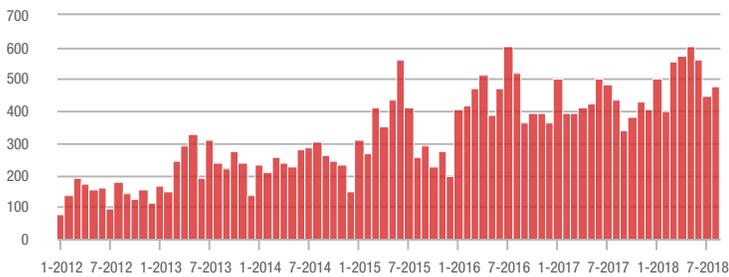
\$100,000 and Below



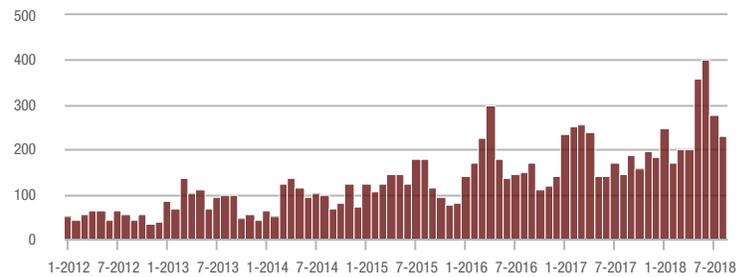
\$100,001 to \$200,000



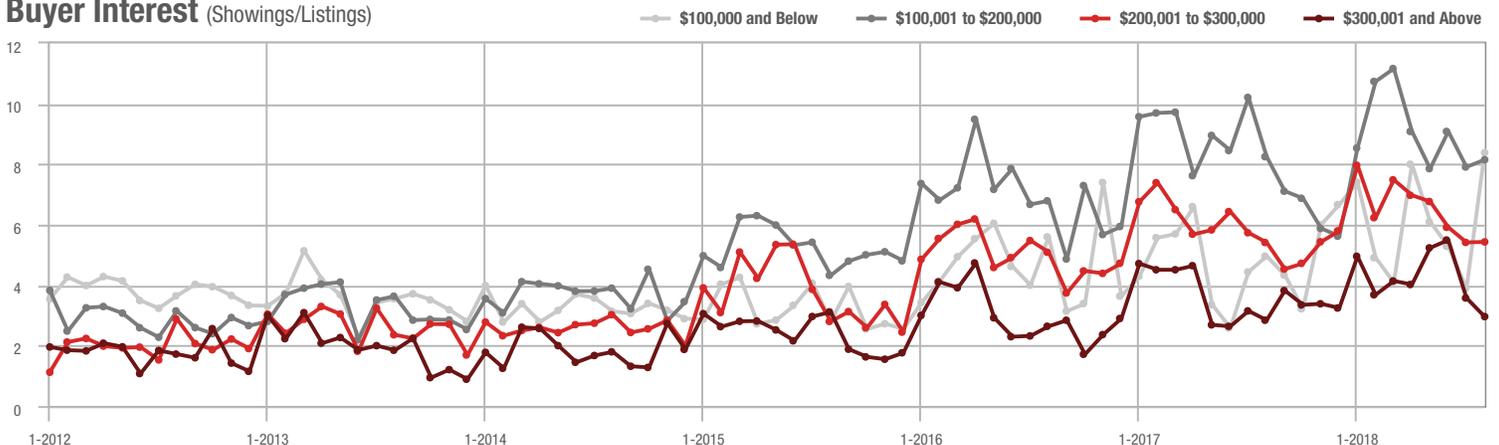
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

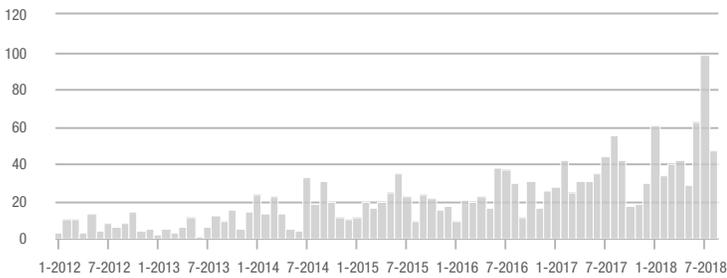


Montgomery County, NC

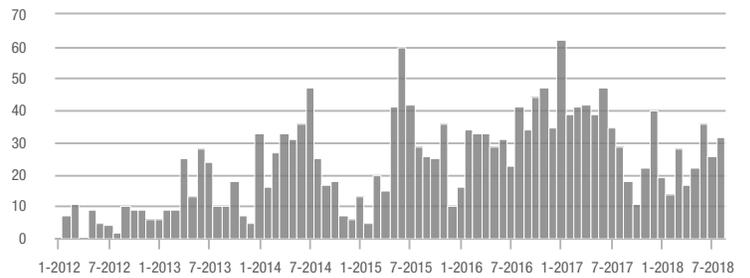
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	47	- 14.5%	- 52.0%	1.3	+ 85.7%	- 36.2%	76	- 16.5%	- 13.6%
\$100,001 to \$200,000	32	+ 10.3%	+ 23.1%	2.4	+ 242.9%	+ 45.0%	36	- 26.5%	- 2.7%
\$200,001 to \$300,000	38	+ 192.3%	+ 5.6%	2.1	+ 50.0%	- 10.4%	26	0.0%	- 7.1%
\$300,001 and Above	196	+ 28.1%	- 2.0%	4.6	+ 53.3%	- 5.2%	53	- 35.4%	- 1.9%
Total	313	+ 25.2%	- 13.1%	2.8	+ 55.6%	- 7.4%	191	- 23.0%	- 7.7%

Showings

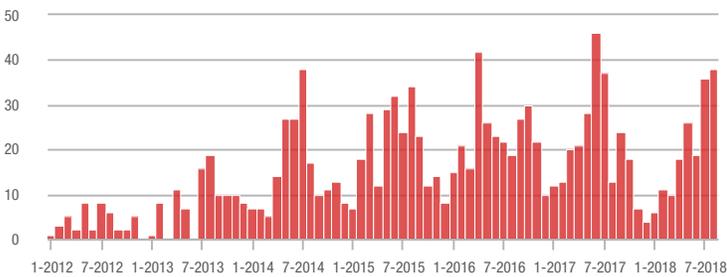
\$100,000 and Below



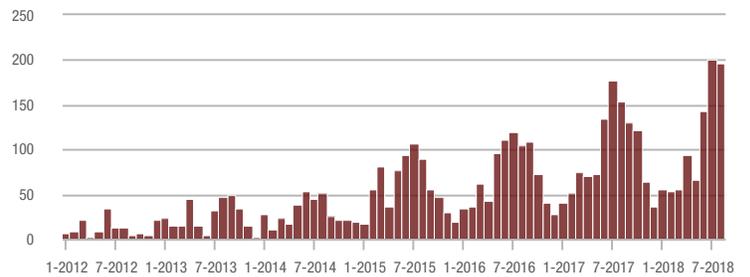
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

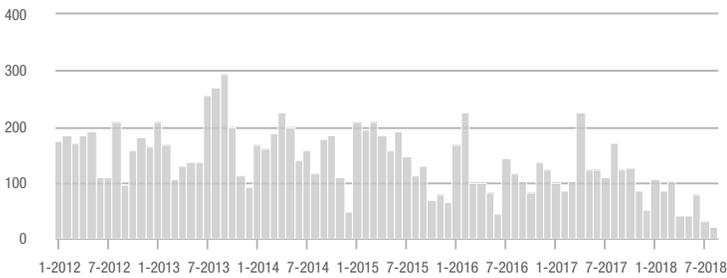


Mooresville, NC

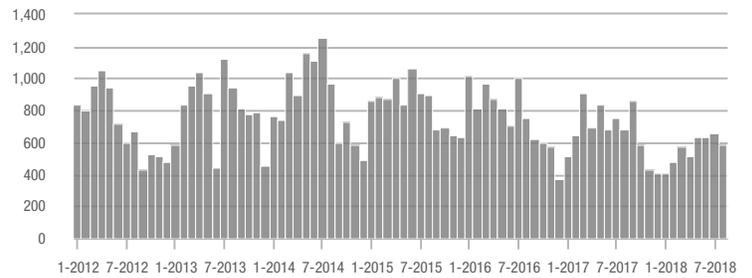
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	22	- 87.2%	- 29.0%	1.2	- 73.9%	- 38.3%	43	- 43.4%	- 14.0%
\$100,001 to \$200,000	592	- 13.5%	- 10.7%	7.4	- 8.6%	+ 2.8%	92	- 17.1%	- 12.4%
\$200,001 to \$300,000	883	+ 15.9%	- 29.4%	5.1	+ 4.1%	- 18.0%	194	- 6.3%	- 15.3%
\$300,001 and Above	2,474	+ 13.5%	+ 5.9%	5.3	+ 32.5%	+ 10.8%	534	- 21.1%	- 5.3%
Total	3,971	+ 4.6%	- 7.2%	5.4	+ 17.4%	+ 0.6%	863	- 19.4%	- 9.0%

Showings

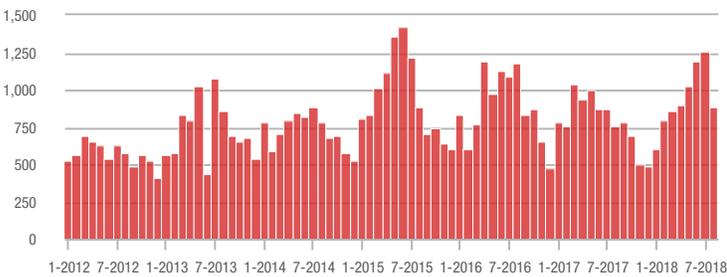
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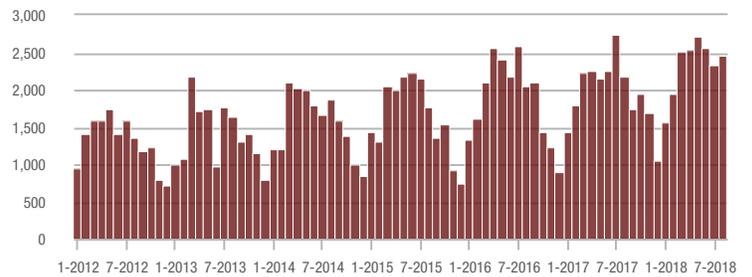
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

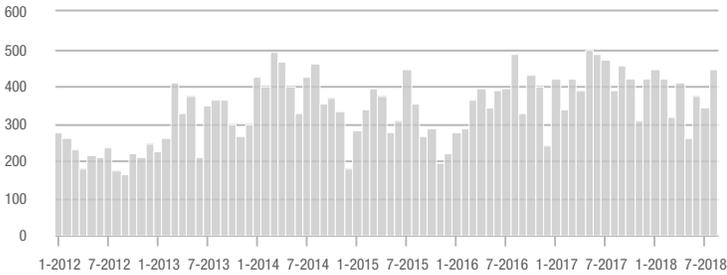


Rock Hill, SC

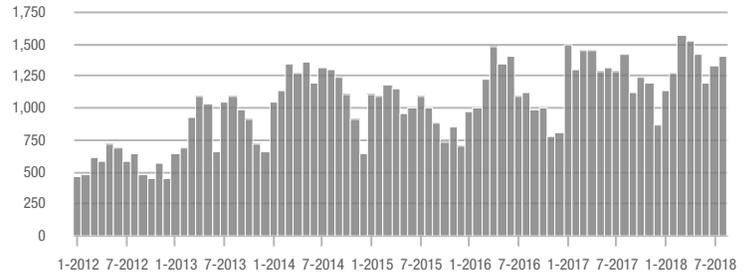
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	445	+ 14.7%	+ 30.1%	9.0	+ 63.6%	+ 47.7%	70	- 41.7%	- 13.6%
\$100,001 to \$200,000	1,404	- 1.2%	+ 5.9%	11.6	+ 11.5%	+ 12.4%	126	- 12.5%	- 6.0%
\$200,001 to \$300,000	1,345	+ 81.0%	+ 18.6%	8.7	+ 38.1%	+ 11.9%	166	+ 33.9%	+ 5.7%
\$300,001 and Above	408	- 2.2%	- 1.7%	4.0	+ 5.3%	- 8.1%	118	- 13.2%	+ 3.5%
Total	3,602	+ 21.3%	+ 12.0%	8.5	+ 23.2%	+ 11.9%	480	- 8.4%	- 1.2%

Showings

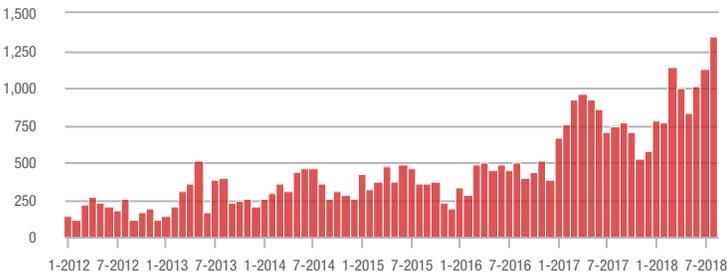
\$100,000 and Below



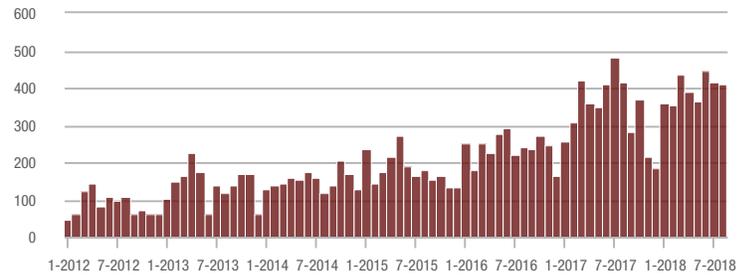
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

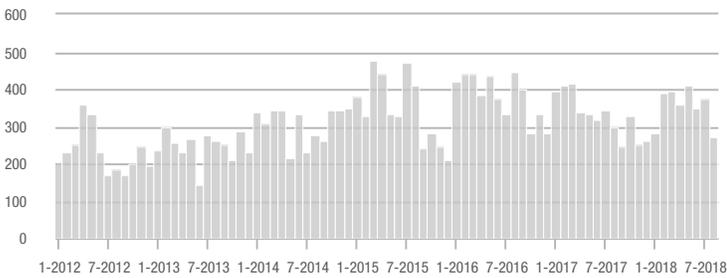


Salisbury, NC

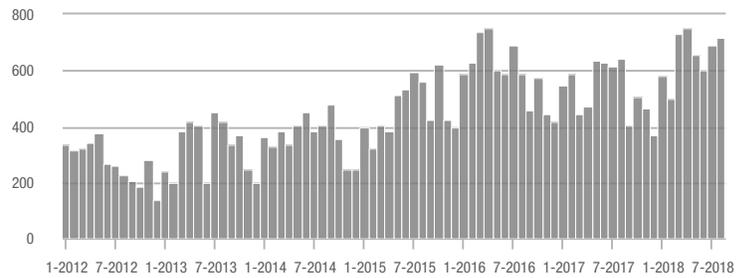
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	272	- 8.1%	- 27.5%	3.8	+ 8.6%	- 21.0%	97	- 29.7%	- 11.0%
\$100,001 to \$200,000	721	+ 12.1%	+ 3.9%	7.8	+ 47.2%	+ 13.9%	106	- 31.6%	- 9.4%
\$200,001 to \$300,000	344	+ 63.8%	+ 42.7%	5.6	+ 100.0%	+ 25.5%	68	- 20.9%	+ 13.3%
\$300,001 and Above	147	+ 34.9%	- 14.0%	2.9	+ 45.0%	- 10.7%	62	- 4.6%	- 3.1%
Total	1,484	+ 18.0%	+ 0.2%	5.4	+ 38.5%	+ 4.3%	333	- 25.0%	- 4.9%

Showings

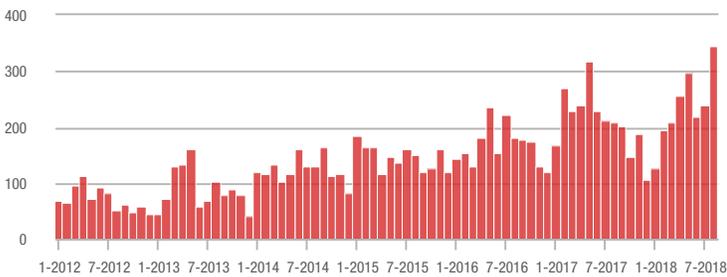
\$100,000 and Below



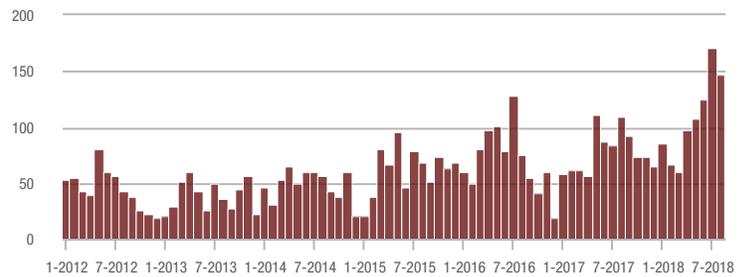
\$100,001 to \$200,000



\$200,001 to \$300,000

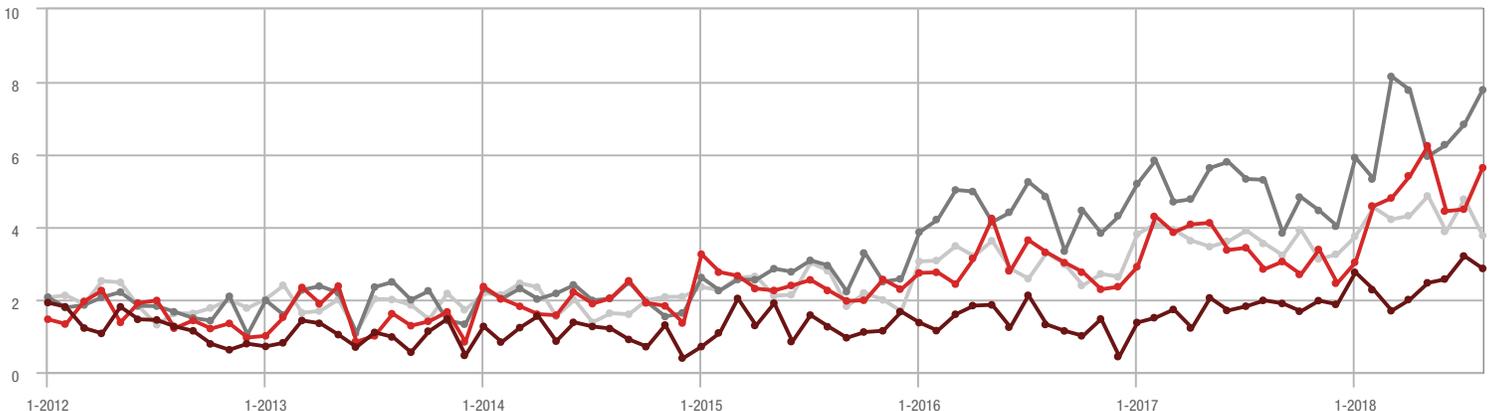


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

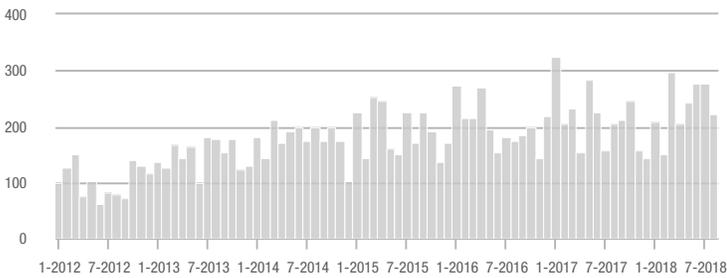


Stanly County, NC

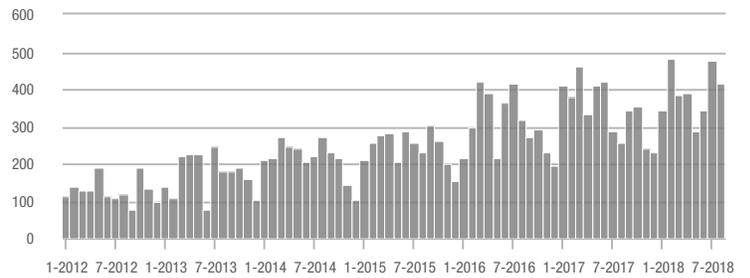
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	222	+ 8.3%	- 19.6%	4.5	+ 45.2%	- 14.2%	84	- 28.2%	- 8.7%
\$100,001 to \$200,000	416	+ 63.1%	- 13.2%	5.0	+ 56.3%	- 13.1%	97	- 5.8%	- 4.0%
\$200,001 to \$300,000	240	+ 63.3%	- 4.8%	4.6	+ 70.4%	- 2.4%	69	- 4.2%	- 2.8%
\$300,001 and Above	216	+ 36.7%	+ 16.8%	3.3	+ 32.0%	+ 15.3%	79	- 7.1%	+ 2.6%
Total	1,094	+ 43.0%	- 8.2%	4.4	+ 51.7%	- 7.8%	329	- 12.7%	- 3.5%

Showings

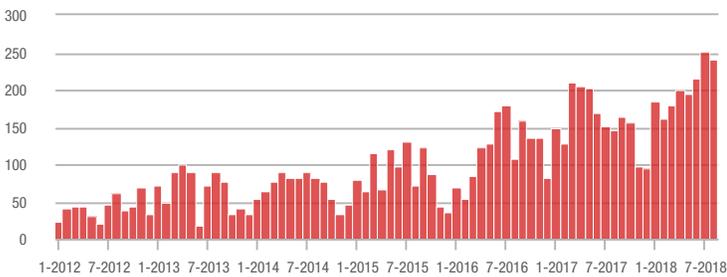
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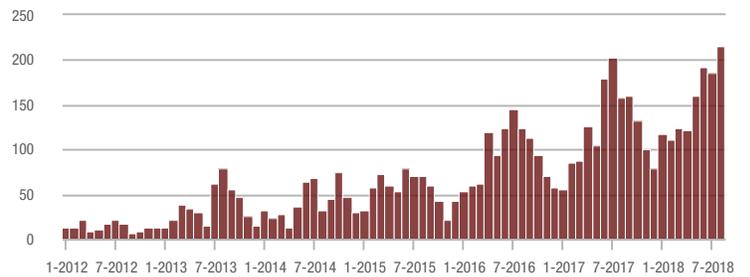
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

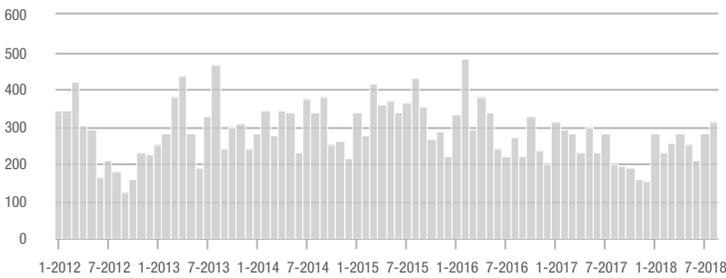


Statesville, NC

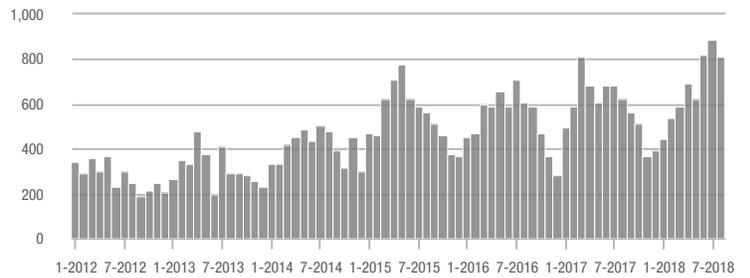
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	313	+ 55.7%	+ 10.2%	6.0	+ 106.9%	+ 12.0%	88	- 27.3%	- 6.4%
\$100,001 to \$200,000	815	+ 30.2%	- 8.5%	7.2	+ 50.0%	+ 4.9%	139	- 17.8%	- 12.0%
\$200,001 to \$300,000	206	- 5.5%	- 21.1%	3.4	+ 9.7%	- 17.0%	70	- 24.7%	- 6.7%
\$300,001 and Above	186	+ 77.1%	+ 33.8%	2.8	+ 75.0%	+ 36.5%	81	- 6.9%	- 1.2%
Total	1,520	+ 32.2%	- 3.5%	5.2	+ 48.6%	+ 3.5%	378	- 19.6%	- 7.6%

Showings

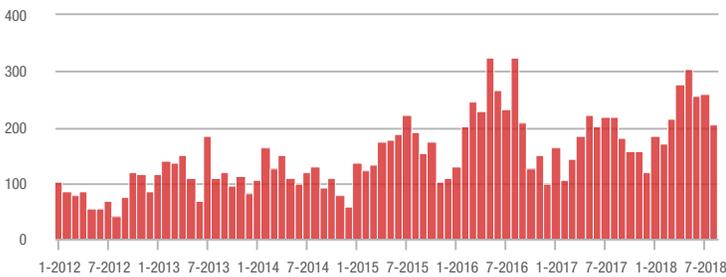
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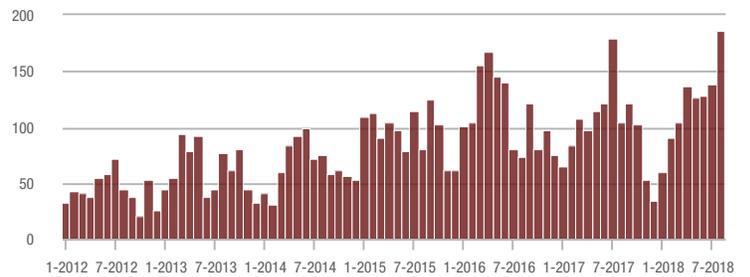
\$100,001 to \$200,000



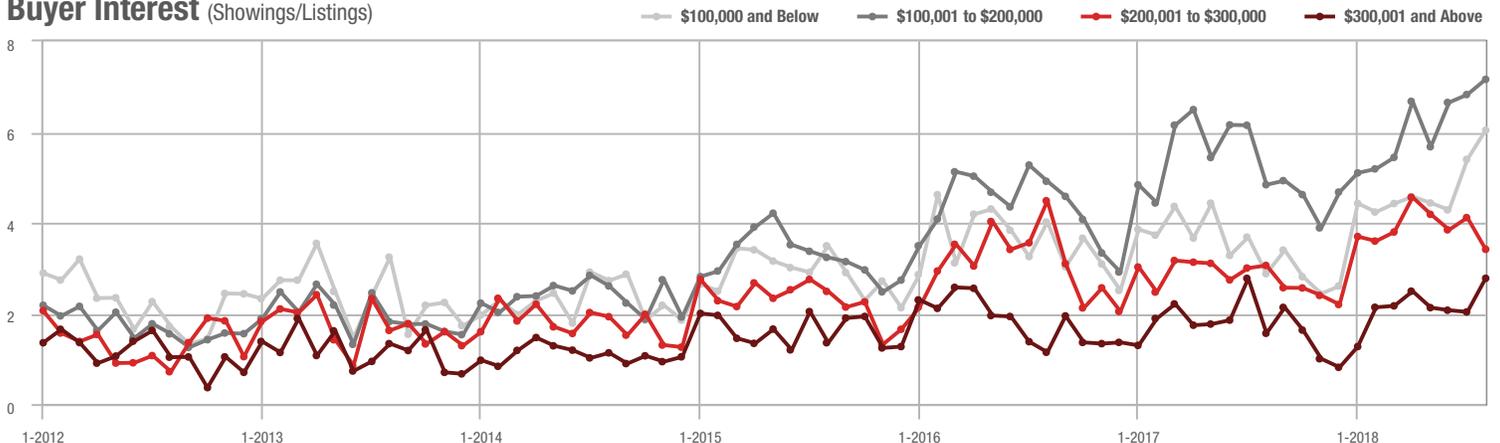
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

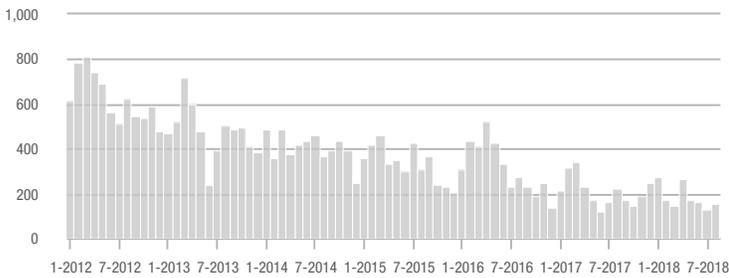


Union County, NC

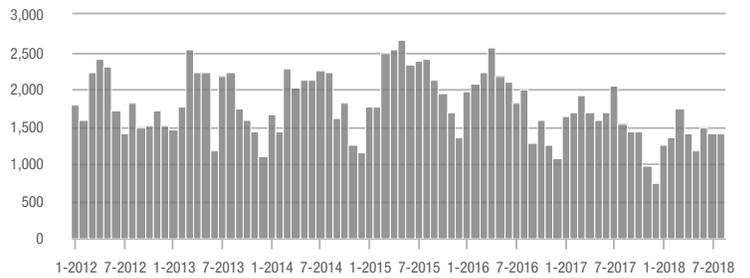
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	155	- 29.9%	+ 24.0%	4.6	+ 35.3%	+ 66.0%	68	- 51.1%	- 25.3%
\$100,001 to \$200,000	1,418	- 7.3%	+ 1.3%	8.0	- 1.2%	- 0.9%	209	- 10.3%	+ 0.5%
\$200,001 to \$300,000	1,697	- 7.0%	- 9.5%	7.0	+ 6.1%	- 5.5%	283	- 16.8%	- 6.0%
\$300,001 and Above	3,567	- 1.2%	- 21.4%	4.8	- 4.0%	- 17.6%	847	- 9.5%	- 6.8%
Total	6,837	- 4.8%	- 13.9%	5.7	- 1.7%	- 9.9%	1,407	- 14.6%	- 6.8%

Showings

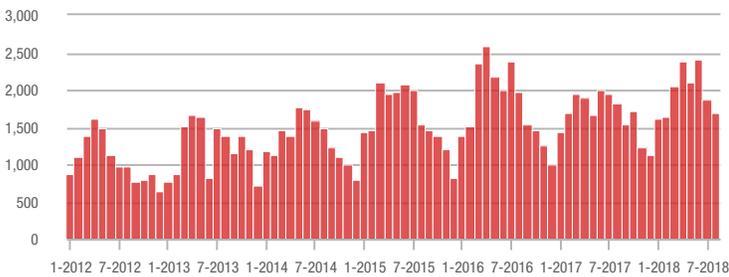
\$100,000 and Below



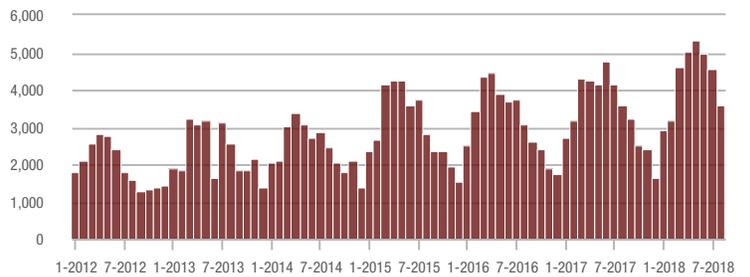
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

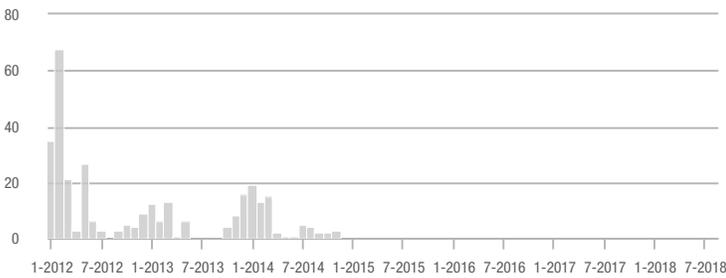


Uptown Charlotte

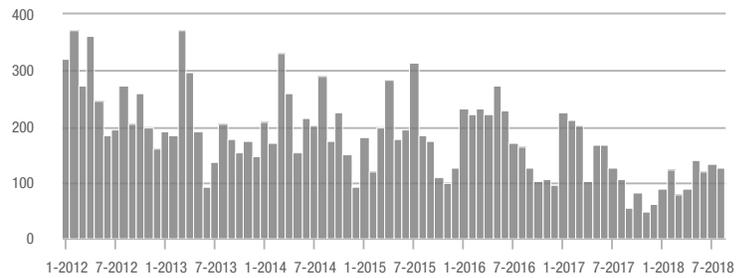
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	0.0%	0.0%	0.0	0.0%	0.0%	0	0.0%	0.0%
\$100,001 to \$200,000	128	+ 19.6%	- 3.0%	8.0	- 32.8%	- 9.1%	16	+ 77.8%	+ 6.7%
\$200,001 to \$300,000	458	- 4.8%	+ 30.1%	10.2	- 4.7%	+ 27.2%	45	0.0%	+ 2.3%
\$300,001 and Above	506	+ 21.9%	+ 2.0%	7.5	+ 31.6%	+ 12.2%	69	- 8.0%	- 9.2%
Total	1,092	+ 8.9%	+ 11.4%	8.5	+ 7.6%	+ 15.6%	130	+ 0.8%	- 3.7%

Showings

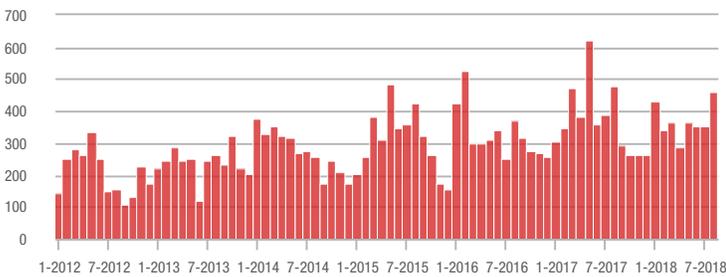
\$100,000 and Below



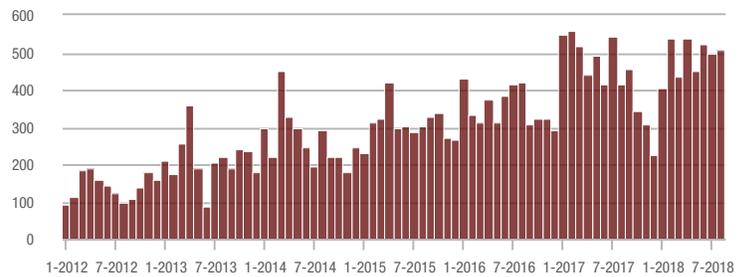
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)



Showings Report for August 2018

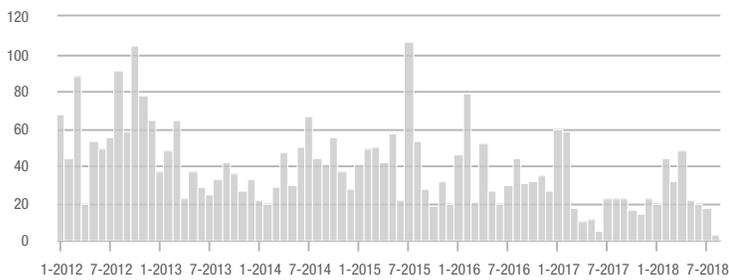
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Waxhaw, NC

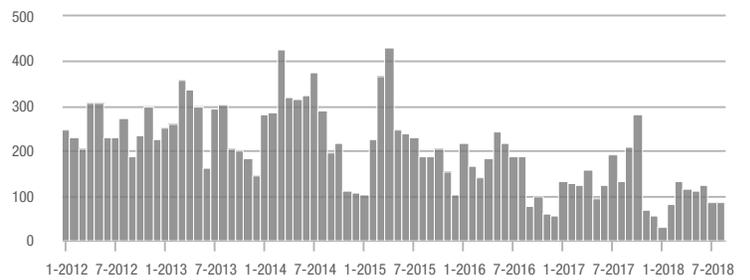
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	3	- 87.0%	- 82.4%	0.4	- 63.6%	- 72.4%	13	- 70.5%	- 50.0%
\$100,001 to \$200,000	86	- 34.8%	0.0%	5.0	+ 16.3%	+ 25.0%	25	- 44.4%	- 13.8%
\$200,001 to \$300,000	235	- 3.3%	- 41.4%	5.7	+ 32.6%	- 34.9%	64	- 28.1%	- 8.6%
\$300,001 and Above	1,821	- 4.7%	- 26.1%	5.2	- 5.5%	- 24.0%	406	- 7.9%	- 4.9%
Total	2,145	- 7.1%	- 27.7%	5.1	0.0%	- 24.0%	508	- 17.9%	- 8.0%

Showings

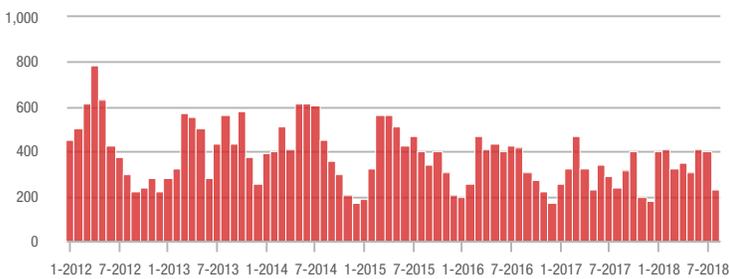
\$100,000 and Below



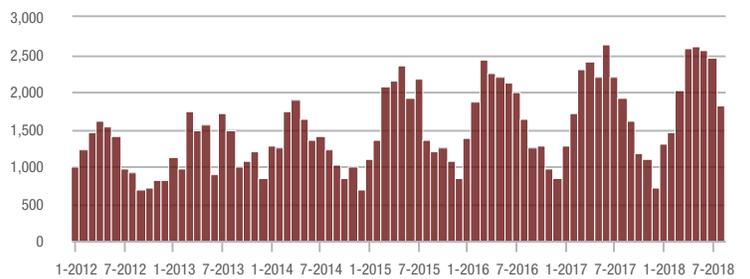
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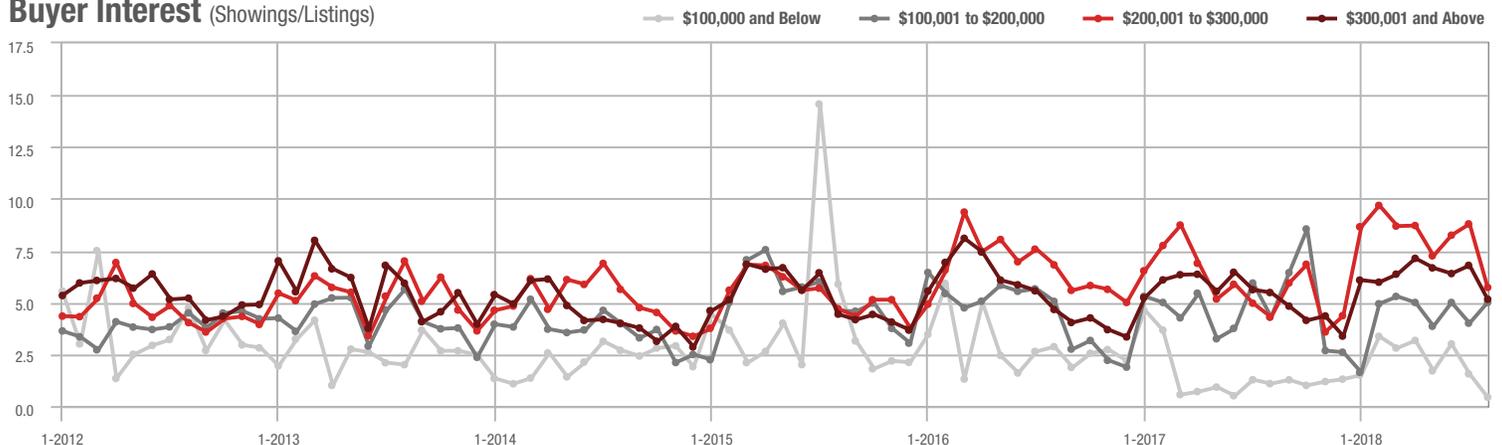
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

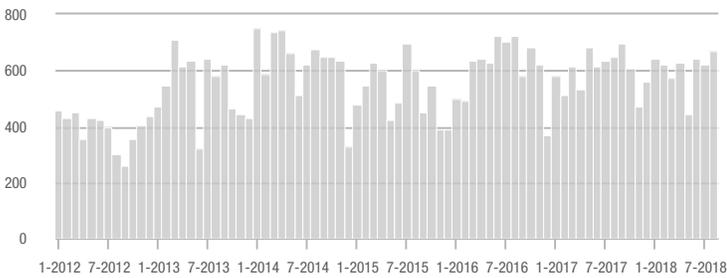


York County, SC

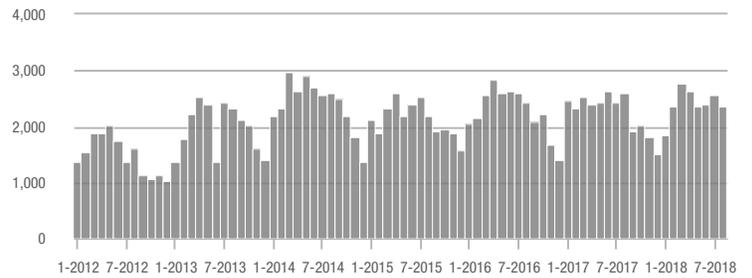
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change	August 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	670	+ 2.8%	+ 7.9%	6.6	+ 50.0%	+ 26.5%	166	- 42.0%	- 14.9%
\$100,001 to \$200,000	2,357	- 9.1%	- 8.2%	9.8	+ 3.2%	- 7.2%	265	- 13.4%	- 1.1%
\$200,001 to \$300,000	2,812	+ 30.5%	- 9.8%	7.6	+ 15.2%	- 9.1%	414	+ 11.3%	- 2.8%
\$300,001 and Above	2,957	+ 18.4%	- 8.4%	5.1	+ 13.3%	- 4.2%	667	- 2.6%	- 7.0%
Total	8,796	+ 11.4%	- 7.7%	6.8	+ 11.5%	- 4.3%	1,512	- 8.3%	- 5.9%

Showings

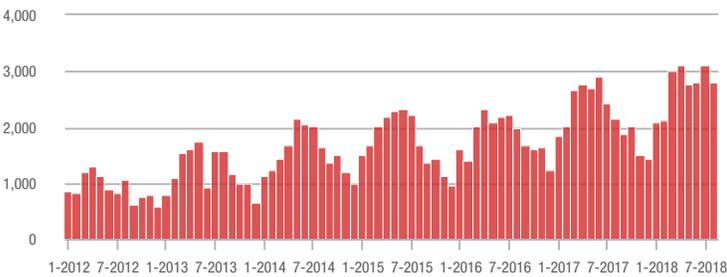
\$100,000 and Below



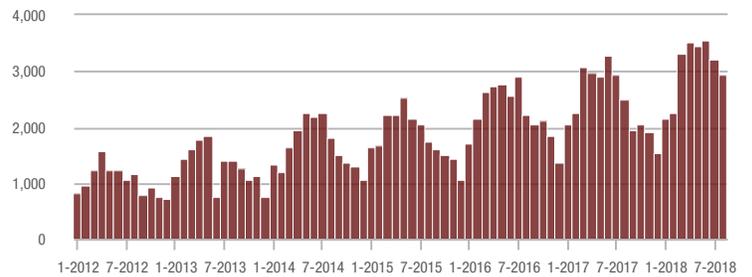
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

