

Showings Statistics

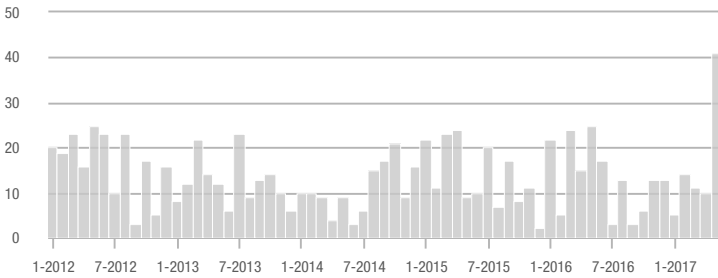
MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Alexander County, NC	93	2.2	61
Anson County, NC	175	2.4	120
Cabarrus County, NC	7,295	7.8	1,087
Charlotte MSA	82,248	7.7	12,485
City of Charlotte, NC	37,244	9.9	4,075
Concord, NC	4,424	8.3	618
Davidson, NC	1,242	7.0	194
Denver, NC	1,252	4.7	346
Fort Mill, SC	3,083	7.6	464
Gaston County, NC	5,129	6.5	1,002
Gastonia, NC	2,568	7.6	393
Huntersville, NC	3,477	7.5	532
Iredell County, NC	5,769	4.7	1,478
Kannapolis, NC	1,390	7.1	224
Lake Norman	5,456	4.7	1,439
Lake Wylie	2,540	5.3	629
Lancaster County, SC	1,993	5.0	494
Lincoln County, NC	1,979	4.4	588
Lincolnton, NC	480	4.0	152
Matthews, NC	3,024	8.4	397
Mecklenburg County, NC	46,831	9.4	5,491
Monroe, NC	1,455	6.3	288
Montgomery County, NC	170	1.1	199
Mooresville, NC	4,123	5.1	956
Rock Hill, SC	3,057	7.8	470
Salisbury, NC	1,394	4.2	398
Stanly County, NC	998	3.8	340
Statesville, NC	1,244	4.1	378
Union County, NC	7,569	6.1	1,499
Uptown Charlotte	1,305	8.4	157
Waxhaw, NC	2,544	5.4	574
York County, SC	8,727	7.0	1,532

Alexander County, NC

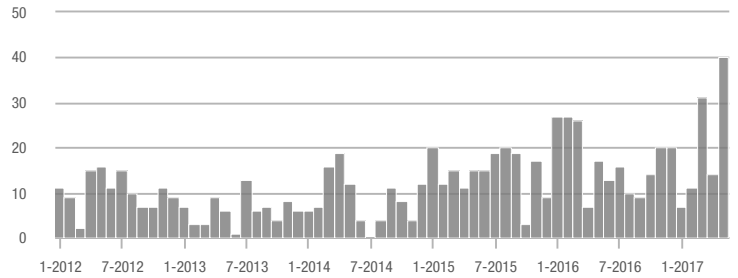
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	41	+ 64.0%	+ 310.0%	4.5	+ 73.1%	+ 125.0%	12	- 33.3%	+ 33.3%
\$100,001 to \$200,000	40	+ 135.3%	+ 185.7%	3.1	+ 121.4%	+ 208.3%	18	+ 5.9%	- 5.3%
\$200,001 to \$300,000	3	0.0%	- 84.2%	0.1	- 66.7%	- 92.0%	13	- 7.1%	- 7.1%
\$300,001 and Above	9	0.0%	+ 12.5%	0.4	- 50.0%	- 11.1%	18	- 18.2%	+ 5.9%
Total	93	+ 72.2%	+ 82.4%	2.2	+ 69.2%	+ 76.8%	61	- 14.1%	+ 3.4%

Showings

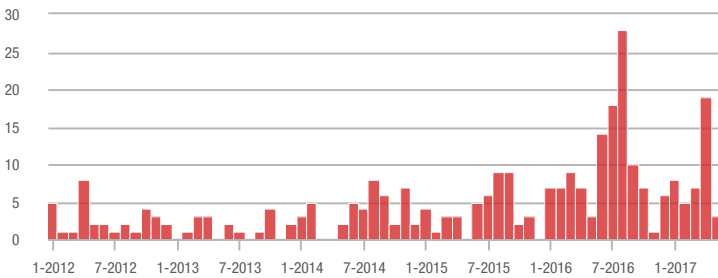
\$100,000 and Below



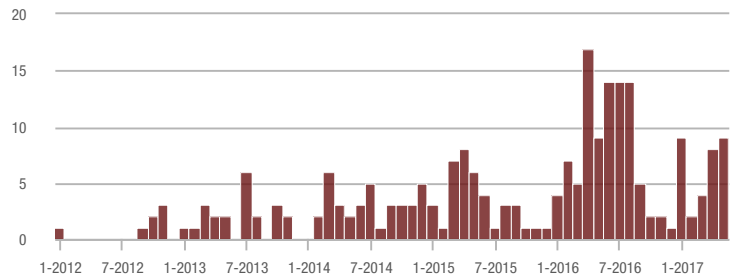
\$100,001 to \$200,000



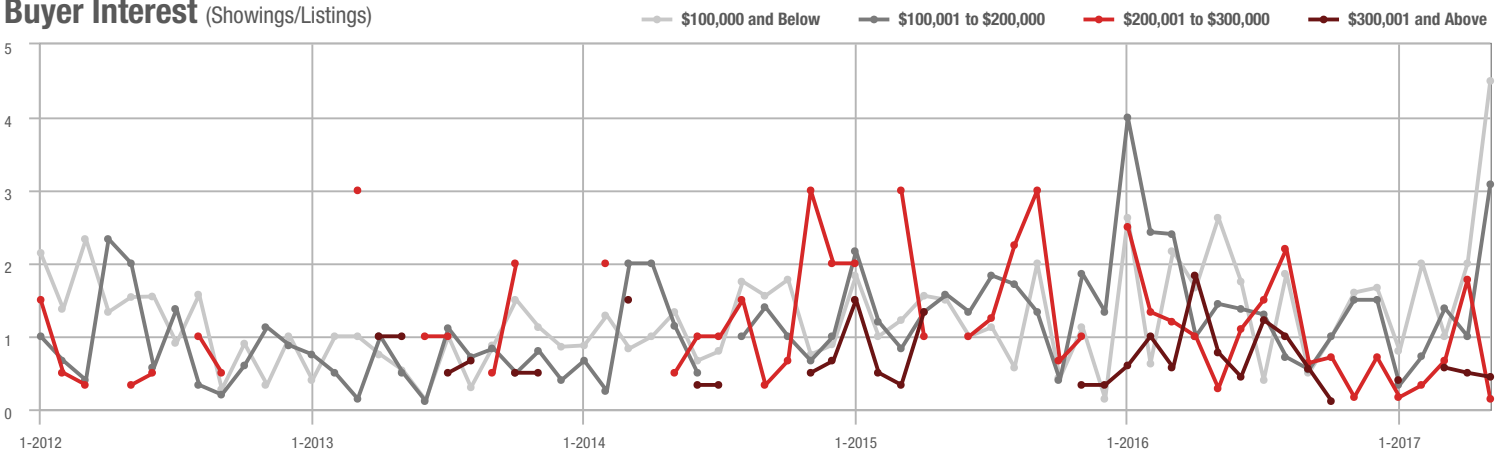
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

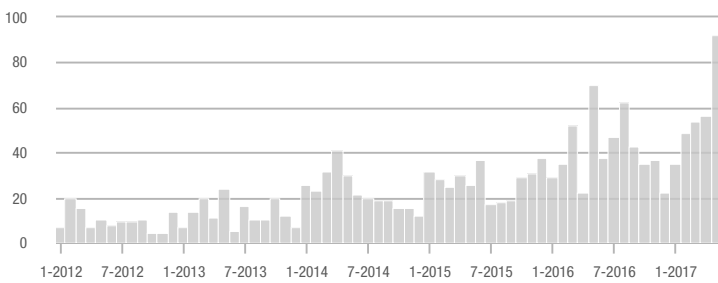


Anson County, NC

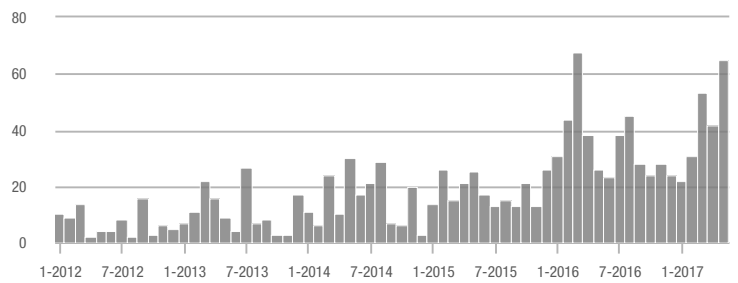
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	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	92	+ 31.4%	+ 64.3%	2.0	+ 33.3%	+ 59.6%	65	- 25.3%	- 7.1%
\$100,001 to \$200,000	65	+ 150.0%	+ 54.8%	3.3	+ 200.0%	+ 68.5%	39	0.0%	0.0%
\$200,001 to \$300,000	10	0.0%	+ 25.0%	0.5	- 61.5%	—	9	- 35.7%	0.0%
\$300,001 and Above	8	+ 700.0%	+ 14.3%	3.5	—	+ 16.7%	7	0.0%	0.0%
Total	175	+ 63.6%	+ 54.9%	2.4	+ 84.6%	+ 62.2%	120	- 18.4%	- 4.0%

Showings

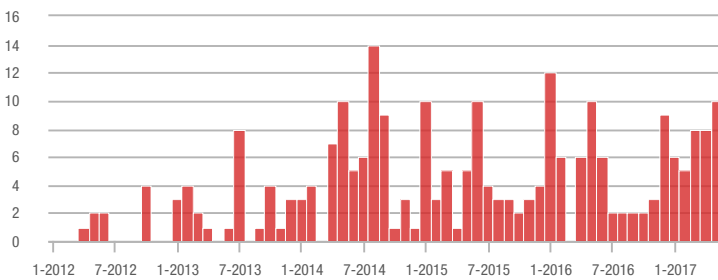
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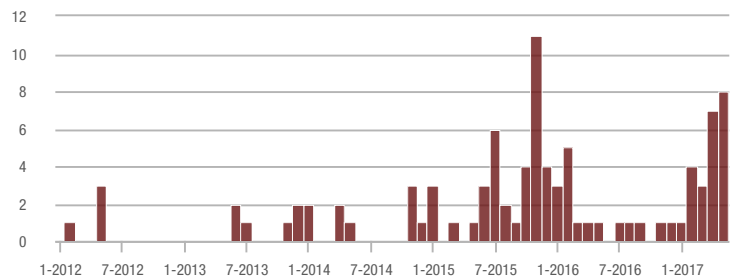
\$100,001 to \$200,000



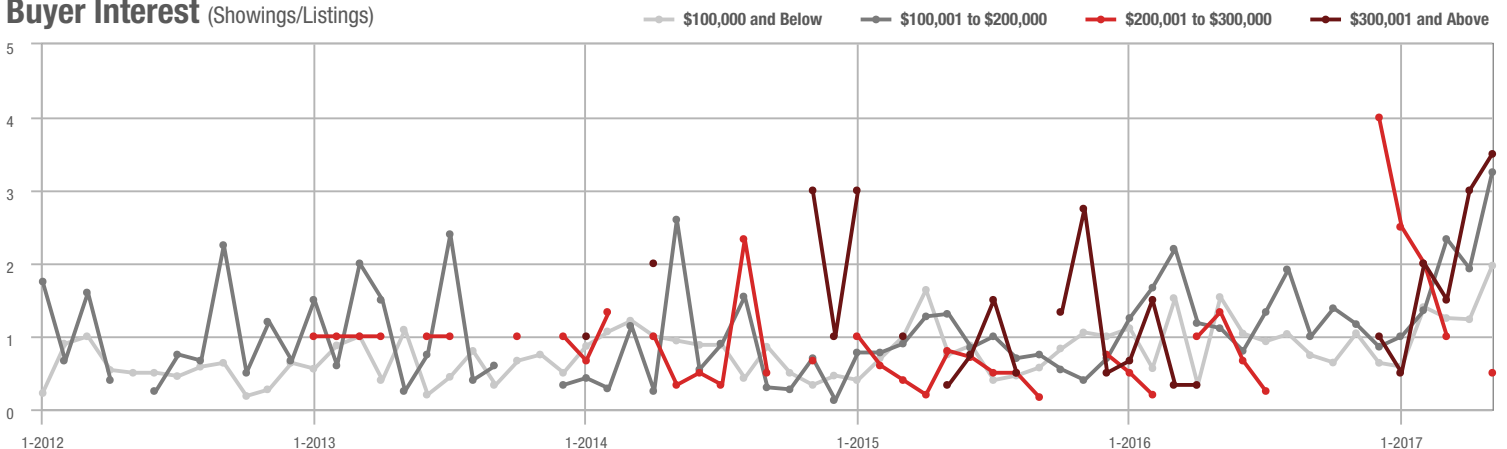
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

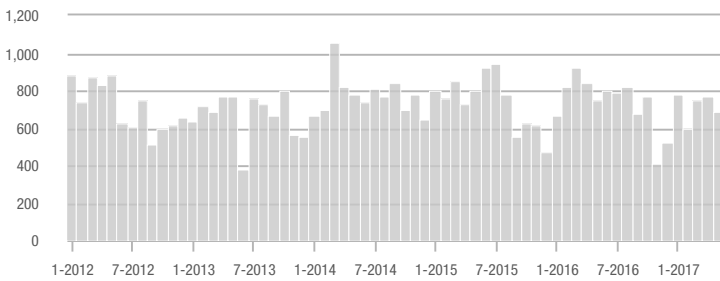


Cabarrus County, NC

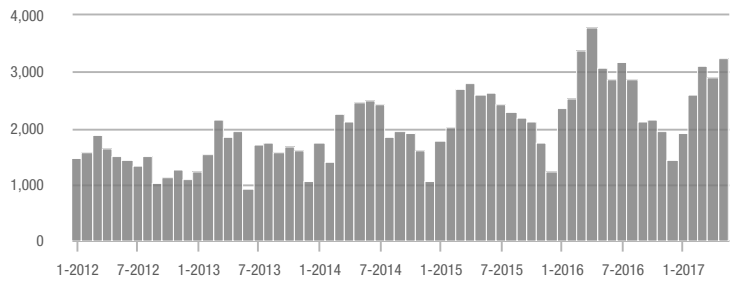
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	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	691	- 7.5%	- 10.6%	6.7	+ 31.4%	- 4.7%	152	- 32.4%	- 5.0%
\$100,001 to \$200,000	3,257	+ 5.4%	+ 11.7%	12.2	+ 24.5%	+ 19.5%	287	- 19.4%	- 6.2%
\$200,001 to \$300,000	1,639	- 17.5%	+ 1.4%	7.5	+ 2.7%	- 13.1%	236	- 23.9%	+ 16.3%
\$300,001 and Above	1,708	+ 33.1%	+ 10.0%	4.7	+ 4.4%	+ 4.7%	412	+ 12.3%	+ 3.8%
Total	7,295	+ 2.7%	+ 6.4%	7.8	+ 9.9%	+ 3.8%	1,087	- 13.6%	+ 2.0%

Showings

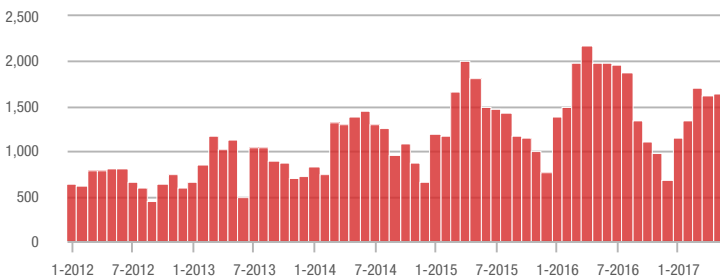
\$100,000 and Below



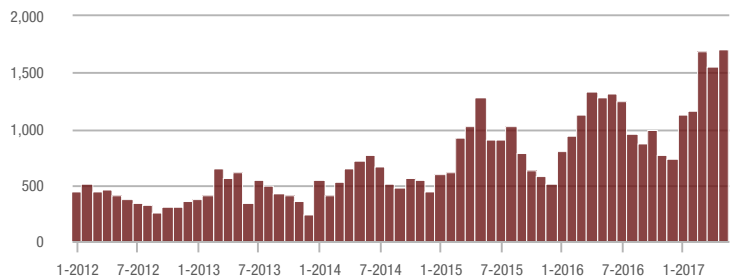
\$100,001 to \$200,000



\$200,001 to \$300,000

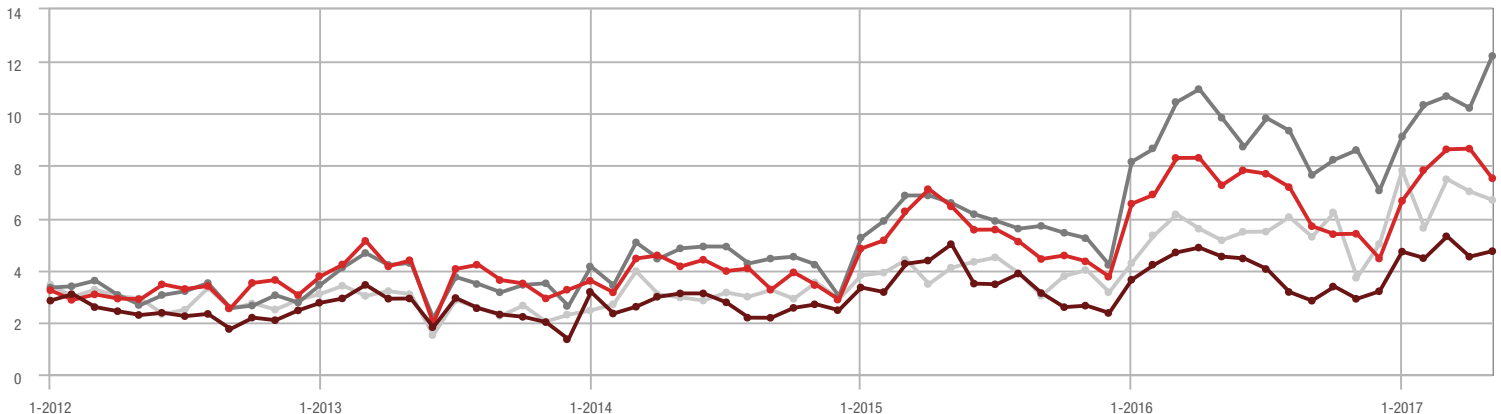


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above



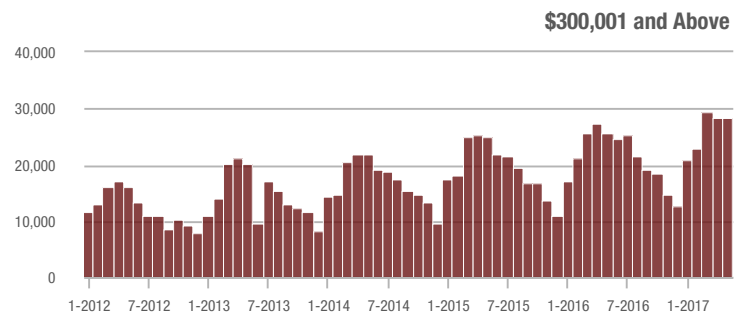
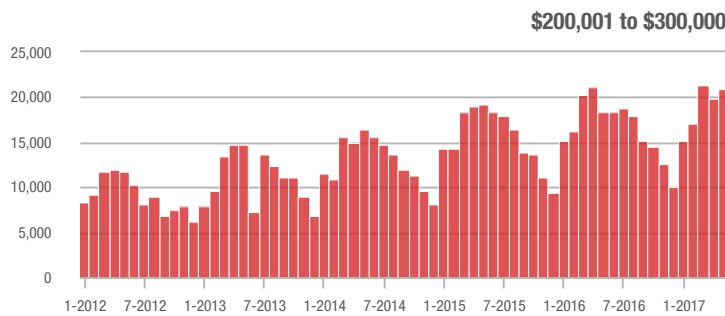
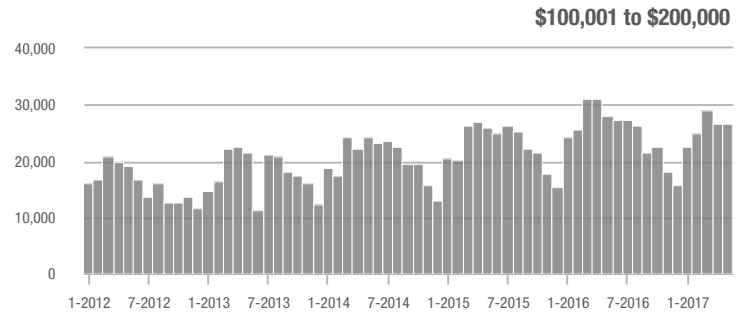
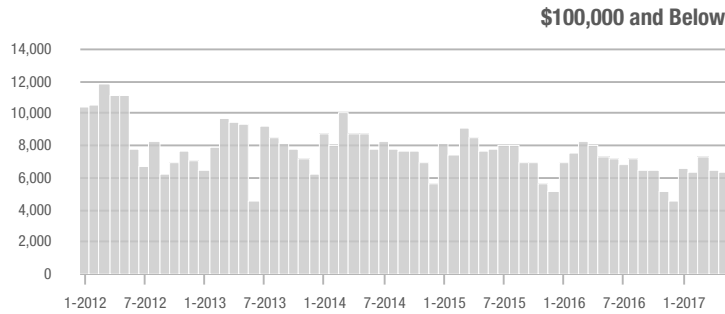
Showings Report for May 2017

Analytic and Trend Data for the Charlotte Regional Realtor® Association

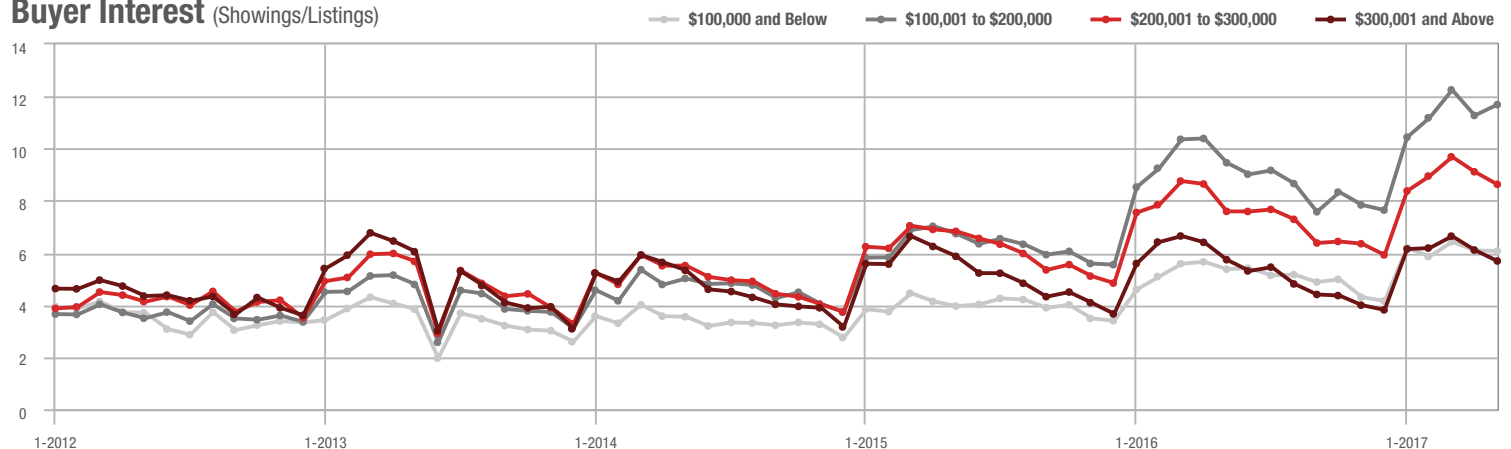
Charlotte MSA

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	6,283	- 14.1%	- 3.0%	6.1	+ 13.0%	- 0.4%	1,542	- 28.4%	- 4.8%
\$100,001 to \$200,000	26,805	- 4.1%	+ 0.3%	11.7	+ 23.2%	+ 3.7%	2,560	- 25.8%	- 4.1%
\$200,001 to \$300,000	20,865	+ 13.5%	+ 5.5%	8.6	+ 13.2%	- 5.3%	2,661	- 4.7%	+ 8.4%
\$300,001 and Above	28,295	+ 10.1%	- 0.7%	5.7	0.0%	- 6.9%	5,722	+ 3.4%	+ 3.7%
Total	82,248	+ 3.7%	+ 0.9%	7.7	+ 8.5%	- 3.2%	12,485	- 10.4%	+ 1.8%

Showings



Buyer Interest (Showings/Listings)

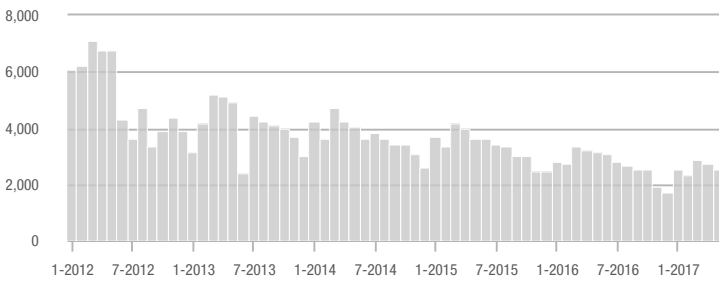


City of Charlotte, NC

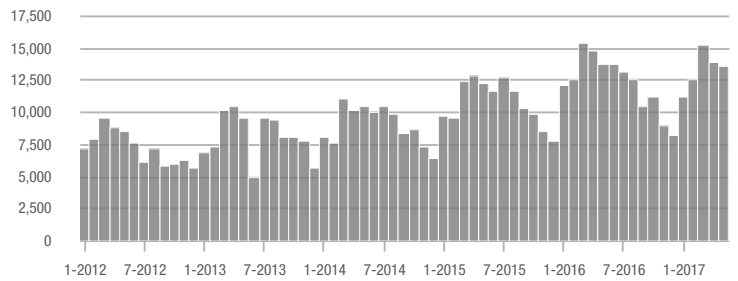
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	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	2,525	- 20.1%	- 7.0%	11.2	+ 36.6%	+ 0.0%	274	- 42.2%	- 7.1%
\$100,001 to \$200,000	13,573	- 1.0%	- 2.4%	15.0	+ 28.2%	+ 0.4%	947	- 25.3%	- 3.7%
\$200,001 to \$300,000	8,878	+ 25.7%	+ 5.9%	10.2	+ 13.3%	- 3.8%	914	+ 5.2%	+ 7.7%
\$300,001 and Above	12,268	+ 6.6%	- 5.1%	6.9	0.0%	- 9.2%	1,940	+ 0.1%	+ 3.0%
Total	37,244	+ 5.1%	- 1.8%	9.9	+ 12.5%	- 4.7%	4,075	- 10.4%	+ 1.6%

Showings

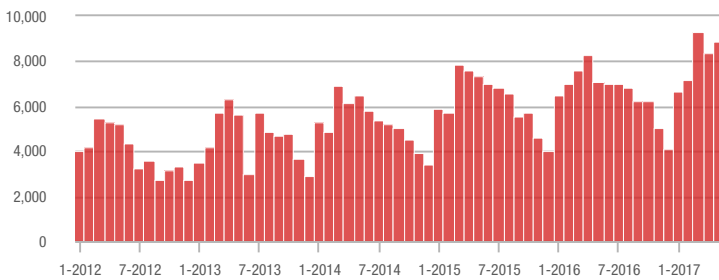
\$100,000 and Below



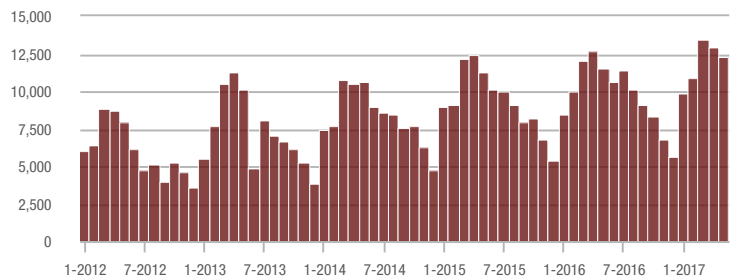
\$100,001 to \$200,000



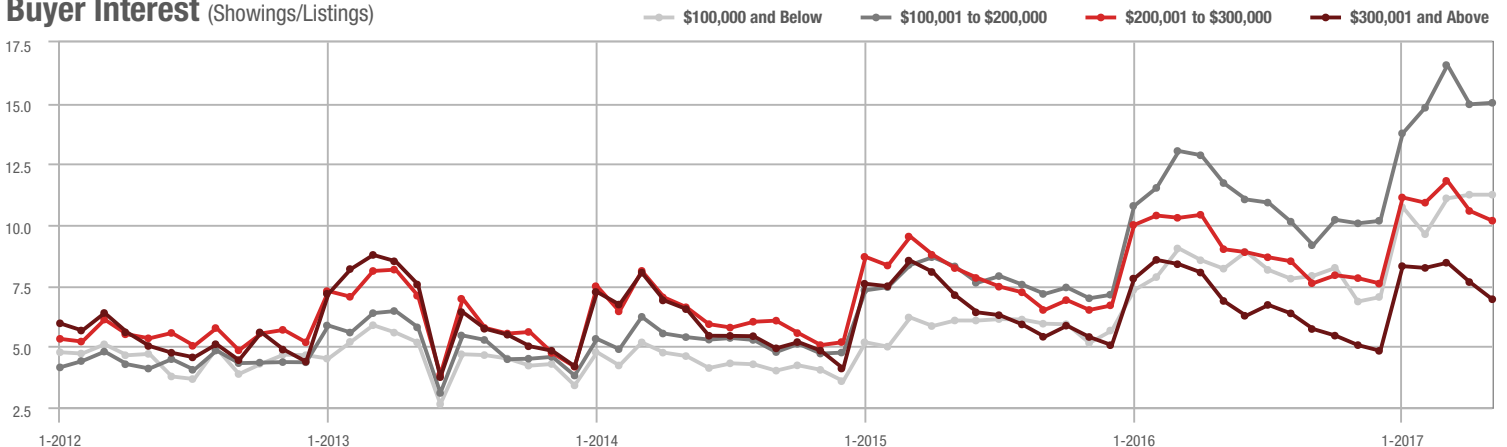
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

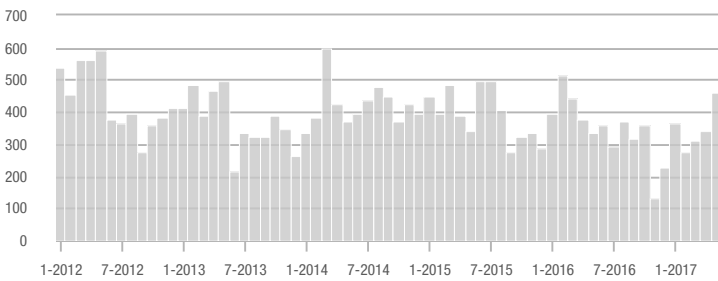


Concord, NC

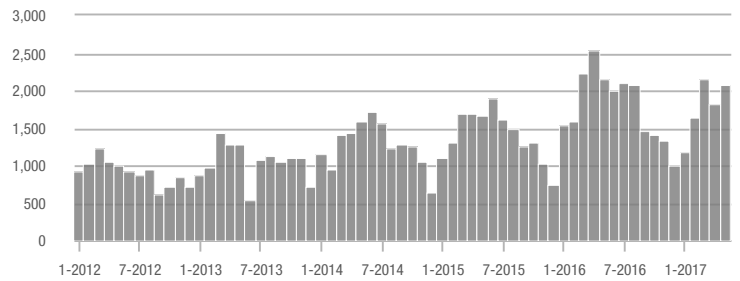
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\$100,000 and Below	461	+ 38.0%	+ 35.6%	8.0	+ 45.5%	+ 20.4%	85	- 8.6%	+ 7.6%
\$100,001 to \$200,000	2,077	- 3.1%	+ 14.5%	13.5	+ 19.5%	+ 24.4%	168	- 19.6%	- 7.7%
\$200,001 to \$300,000	918	- 14.6%	+ 0.9%	7.2	+ 2.9%	- 11.2%	137	- 21.3%	+ 13.2%
\$300,001 and Above	968	+ 44.5%	+ 14.0%	4.8	+ 9.1%	+ 4.9%	228	+ 22.6%	+ 4.6%
Total	4,424	+ 4.8%	+ 13.1%	8.3	+ 7.8%	+ 8.7%	618	- 6.6%	+ 3.0%

Showings

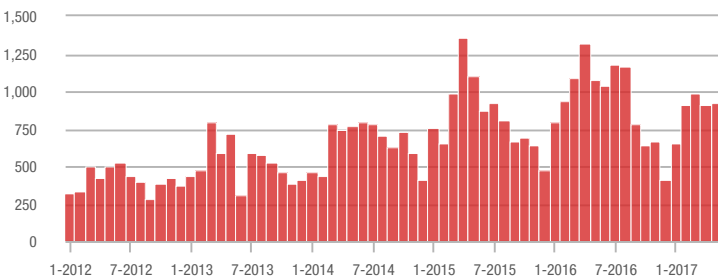
\$100,000 and Below



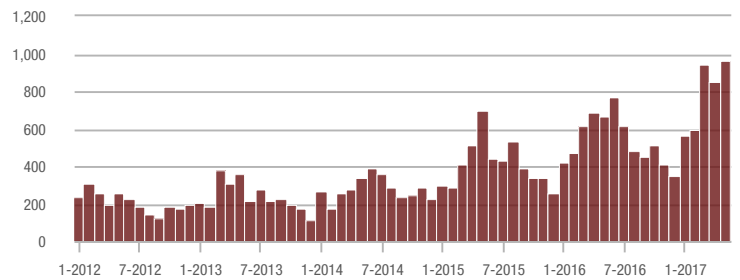
\$100,001 to \$200,000



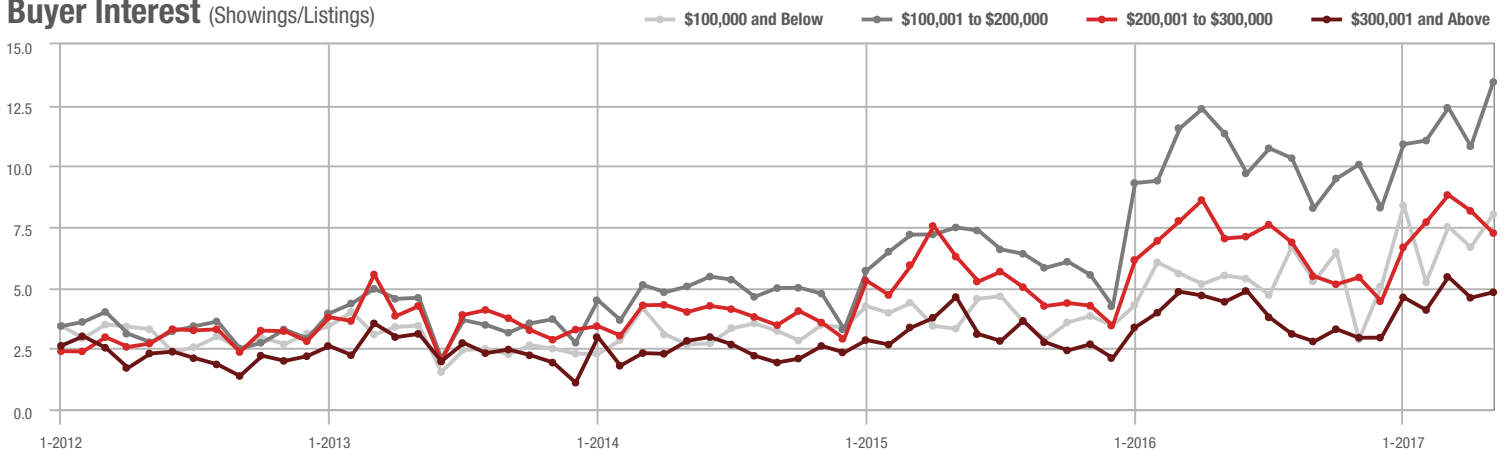
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

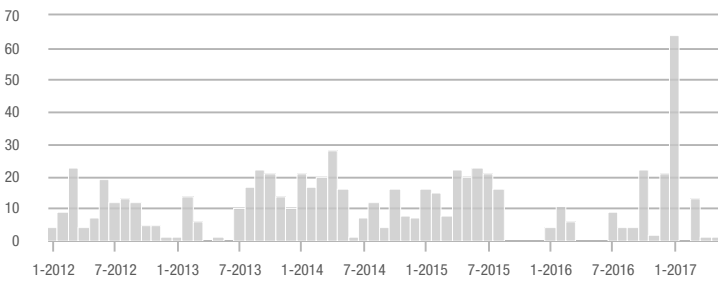


Davidson, NC

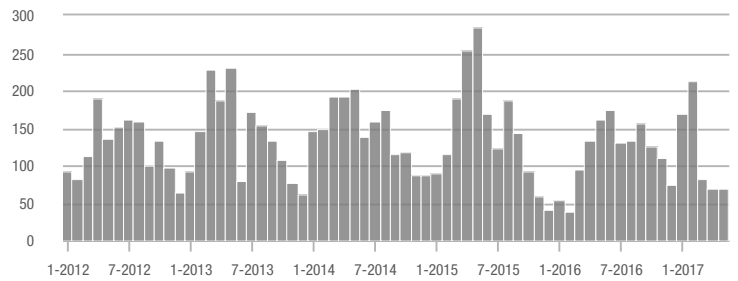
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	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1	—	0.0%	0.0	0.0%	0.0%	2	- 50.0%	0.0%
\$100,001 to \$200,000	68	- 58.0%	- 1.4%	10.5	+ 10.5%	- 22.8%	11	- 47.6%	+ 10.0%
\$200,001 to \$300,000	251	- 8.4%	- 9.4%	8.4	+ 71.4%	- 18.7%	30	- 48.3%	+ 11.1%
\$300,001 and Above	922	+ 45.0%	+ 30.2%	6.5	+ 12.1%	+ 13.8%	151	+ 11.0%	+ 10.2%
Total	1,242	+ 15.9%	+ 17.7%	7.0	+ 18.6%	+ 2.4%	194	- 11.4%	+ 10.2%

Showings

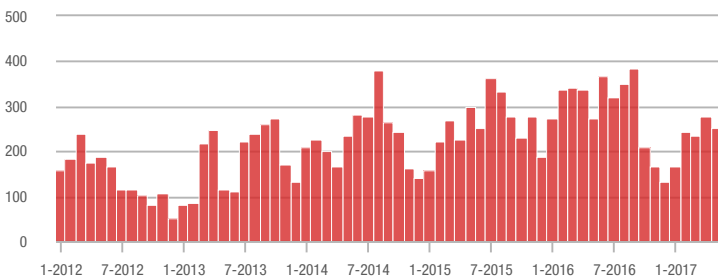
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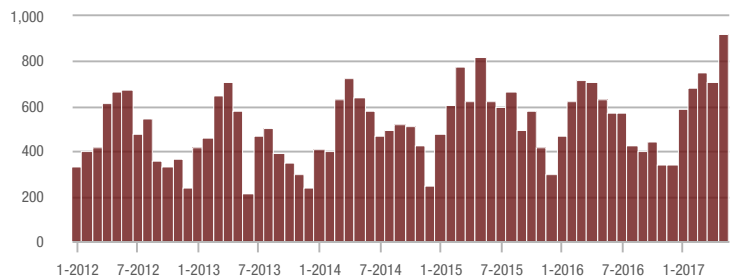
\$100,001 to \$200,000



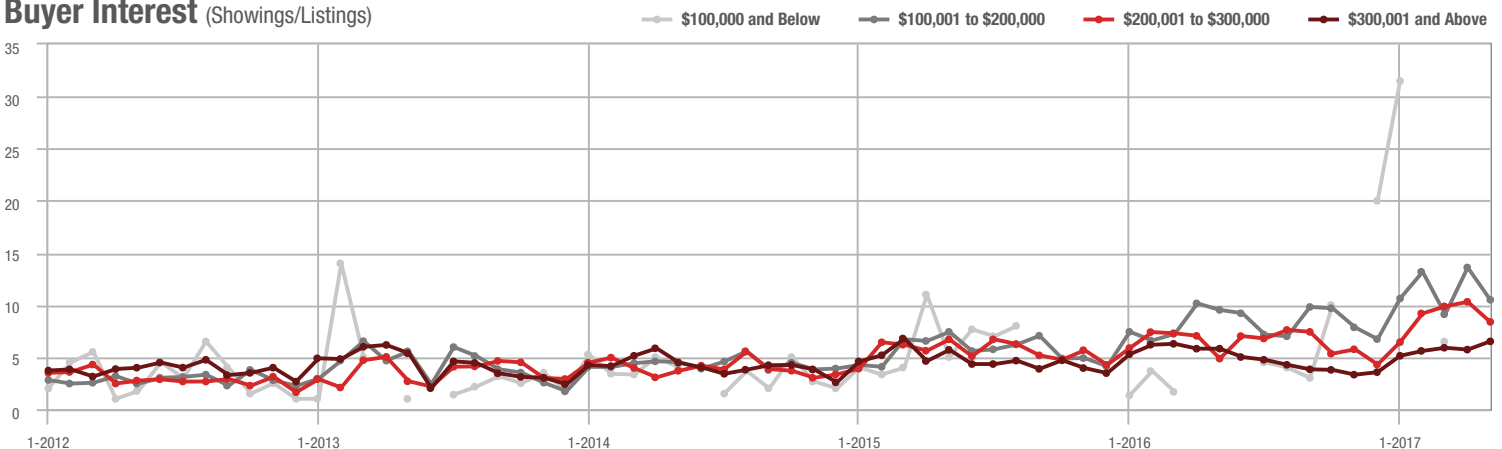
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)



Showings Report for May 2017

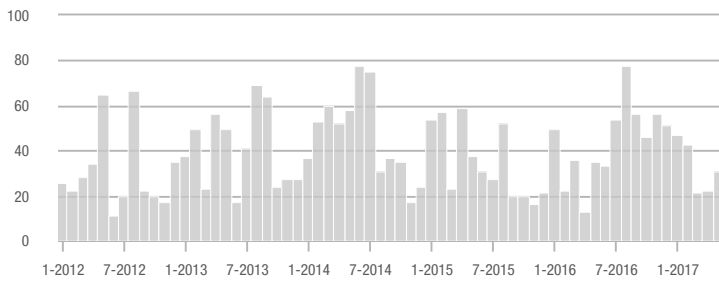
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Denver, NC

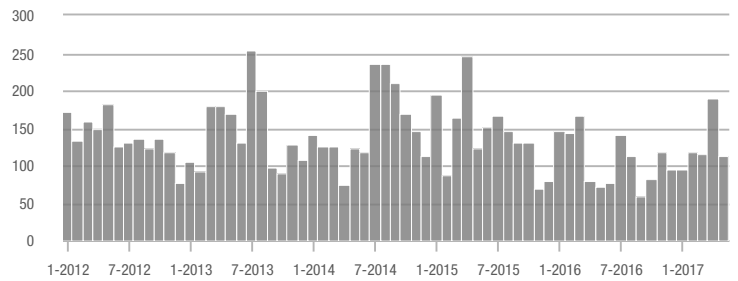
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\$100,000 and Below	31	- 11.4%	+ 40.9%	0.9	- 40.0%	+ 28.6%	47	- 7.8%	- 2.1%
\$100,001 to \$200,000	114	+ 56.2%	- 40.3%	6.7	+ 59.5%	- 21.9%	20	- 23.1%	- 20.0%
\$200,001 to \$300,000	246	+ 2.1%	- 3.5%	6.9	+ 16.9%	- 1.7%	48	- 12.7%	- 5.9%
\$300,001 and Above	861	+ 12.3%	+ 12.1%	4.6	+ 7.0%	+ 2.5%	231	- 3.8%	+ 6.5%
Total	1,252	+ 12.2%	+ 1.3%	4.7	+ 9.3%	- 3.5%	346	- 7.0%	+ 1.5%

Showings

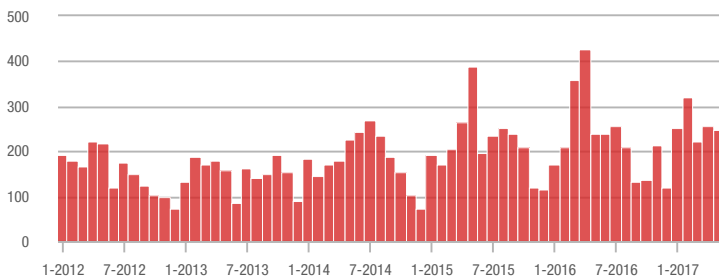
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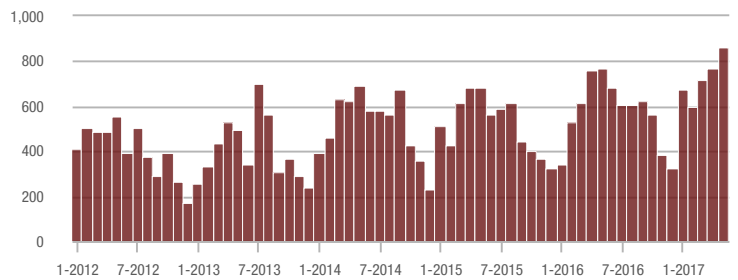
\$100,001 to \$200,000



\$200,001 to \$300,000

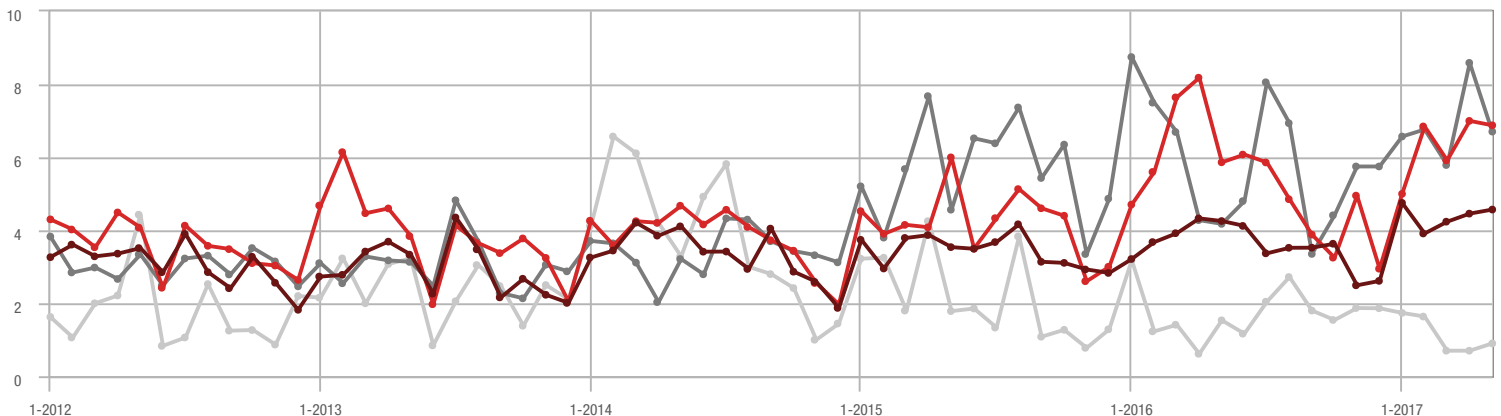


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

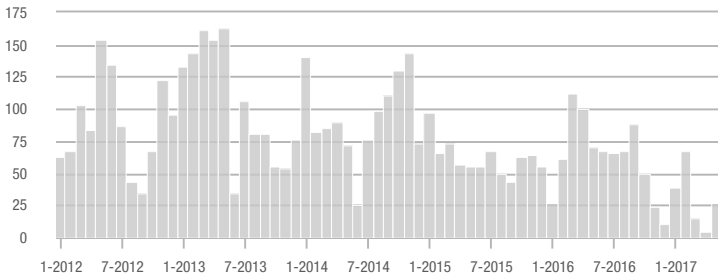


Fort Mill, SC

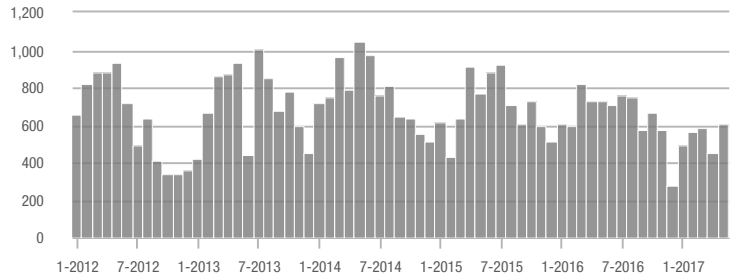
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\$100,000 and Below	27	- 61.4%	+ 440.0%	5.4	+ 1.9%	+ 332.0%	9	- 59.1%	+ 12.5%
\$100,001 to \$200,000	601	- 17.9%	+ 32.1%	11.8	+ 5.4%	+ 11.6%	56	- 30.9%	+ 14.3%
\$200,001 to \$300,000	930	+ 12.3%	- 3.9%	8.6	- 14.9%	- 15.8%	114	+ 29.5%	+ 12.9%
\$300,001 and Above	1,525	- 0.6%	+ 6.9%	6.3	- 4.5%	- 3.7%	285	- 3.7%	+ 7.5%
Total	3,083	- 2.6%	+ 8.0%	7.6	- 6.2%	- 4.6%	464	- 4.7%	+ 9.7%

Showings

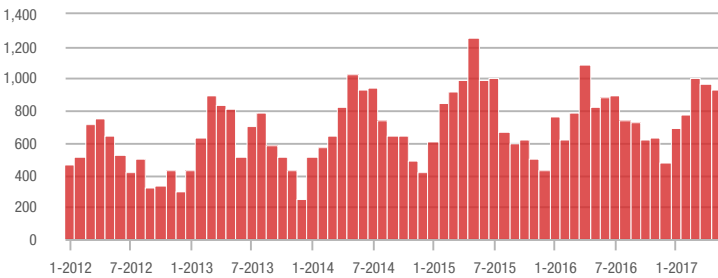
\$100,000 and Below



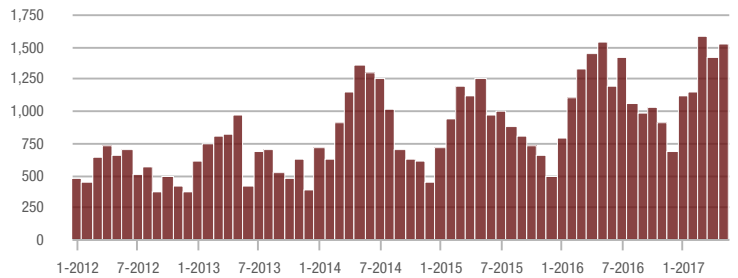
\$100,001 to \$200,000



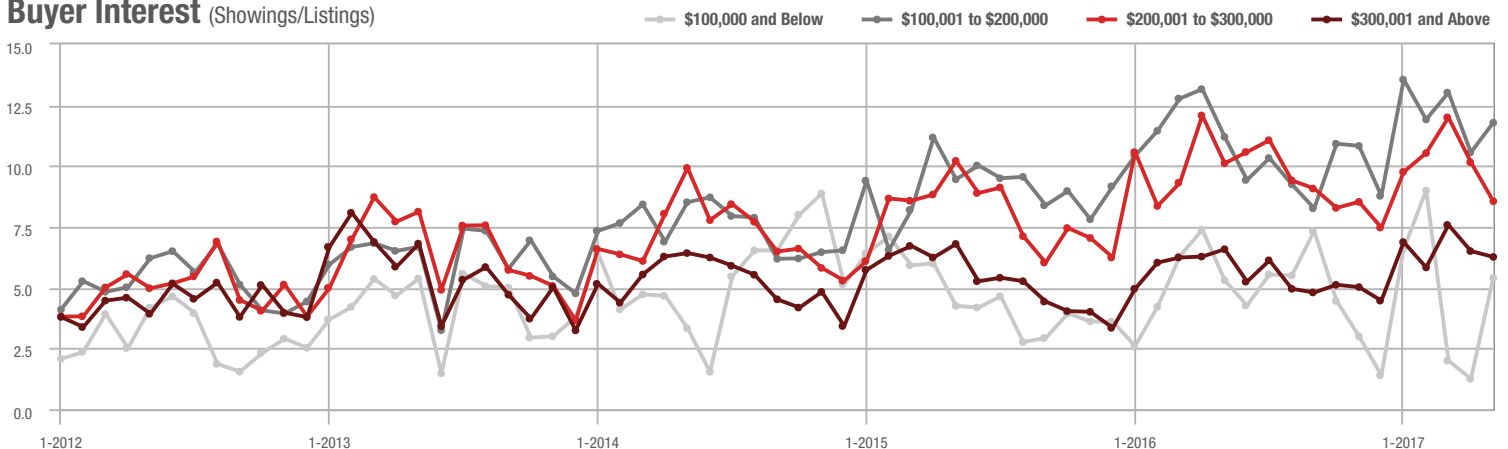
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

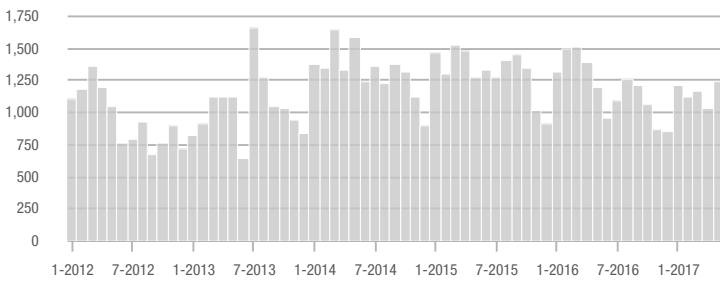


Gaston County, NC

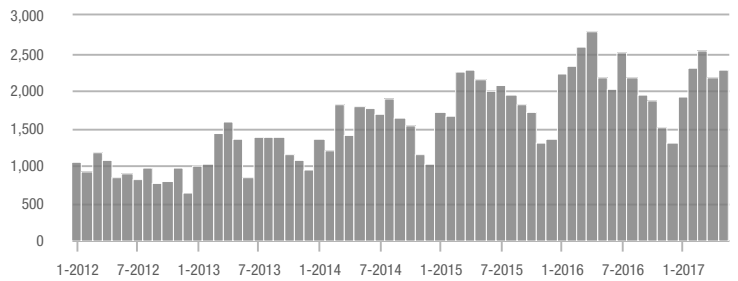
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1,244	+ 3.7%	+ 20.1%	5.9	+ 34.1%	+ 25.1%	295	- 30.3%	- 4.5%
\$100,001 to \$200,000	2,289	+ 5.5%	+ 5.3%	8.8	+ 37.5%	+ 7.9%	299	- 29.5%	- 4.2%
\$200,001 to \$300,000	1,053	+ 21.0%	+ 16.0%	6.4	+ 36.2%	+ 12.8%	198	- 19.2%	+ 1.0%
\$300,001 and Above	543	+ 39.6%	- 13.5%	3.3	+ 17.9%	- 12.8%	210	+ 8.8%	- 5.8%
Total	5,129	+ 10.8%	+ 8.1%	6.5	+ 30.0%	+ 10.1%	1,002	- 22.0%	- 3.7%

Showings

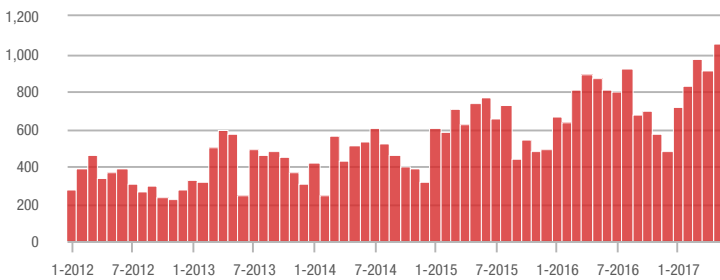
\$100,000 and Below



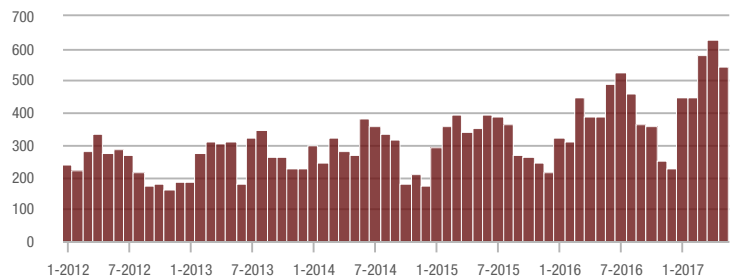
\$100,001 to \$200,000



\$200,001 to \$300,000

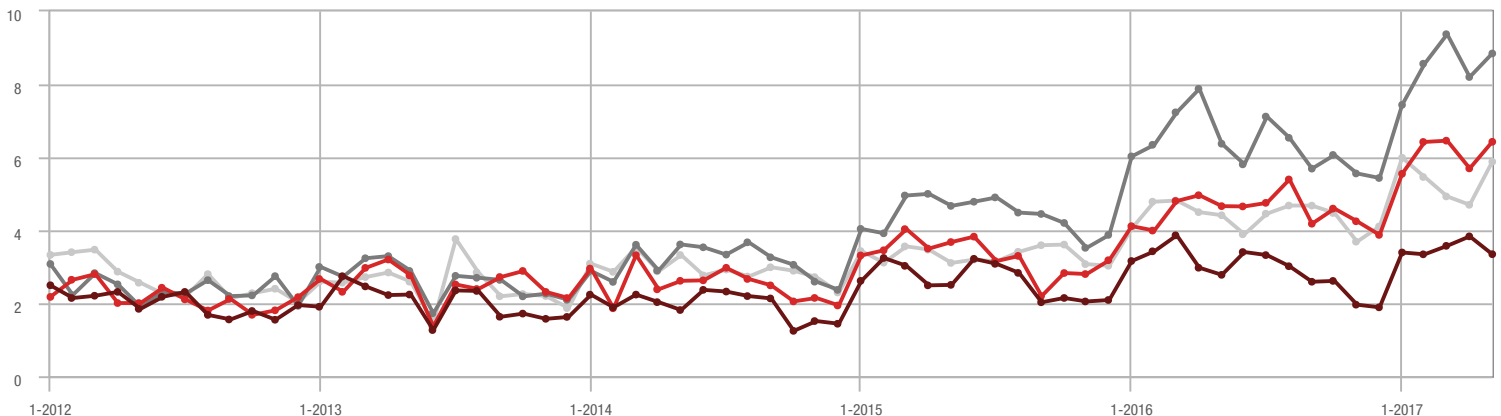


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

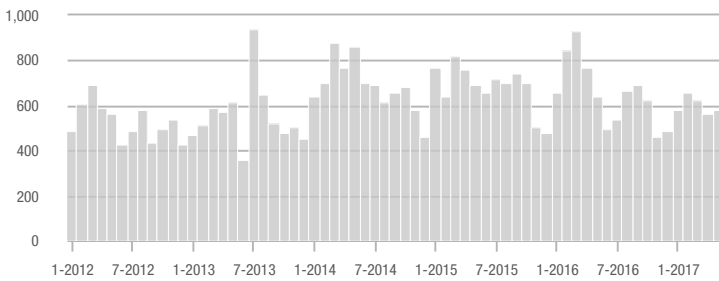


Gastonia, NC

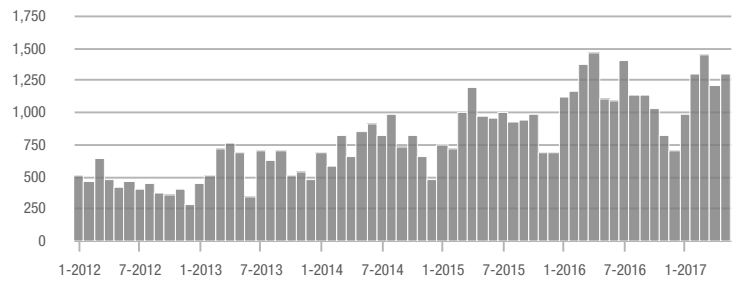
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	584	- 8.8%	+ 3.9%	6.1	+ 35.6%	+ 11.5%	111	- 37.6%	- 8.3%
\$100,001 to \$200,000	1,297	+ 17.6%	+ 7.0%	10.4	+ 52.9%	+ 14.4%	134	- 27.6%	- 8.8%
\$200,001 to \$300,000	569	+ 34.8%	+ 29.9%	7.9	+ 58.0%	+ 31.3%	84	- 20.8%	- 1.2%
\$300,001 and Above	118	+ 18.0%	- 7.1%	2.5	+ 4.2%	- 9.8%	64	+ 1.6%	+ 1.6%
Total	2,568	+ 13.4%	+ 9.8%	7.6	+ 43.4%	+ 14.8%	393	- 26.1%	- 5.5%

Showings

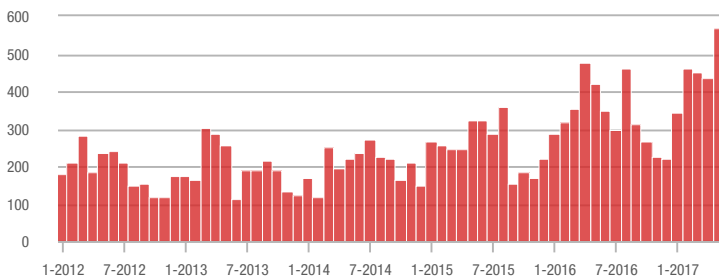
\$100,000 and Below



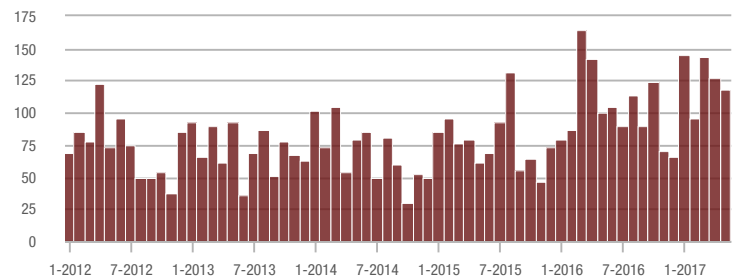
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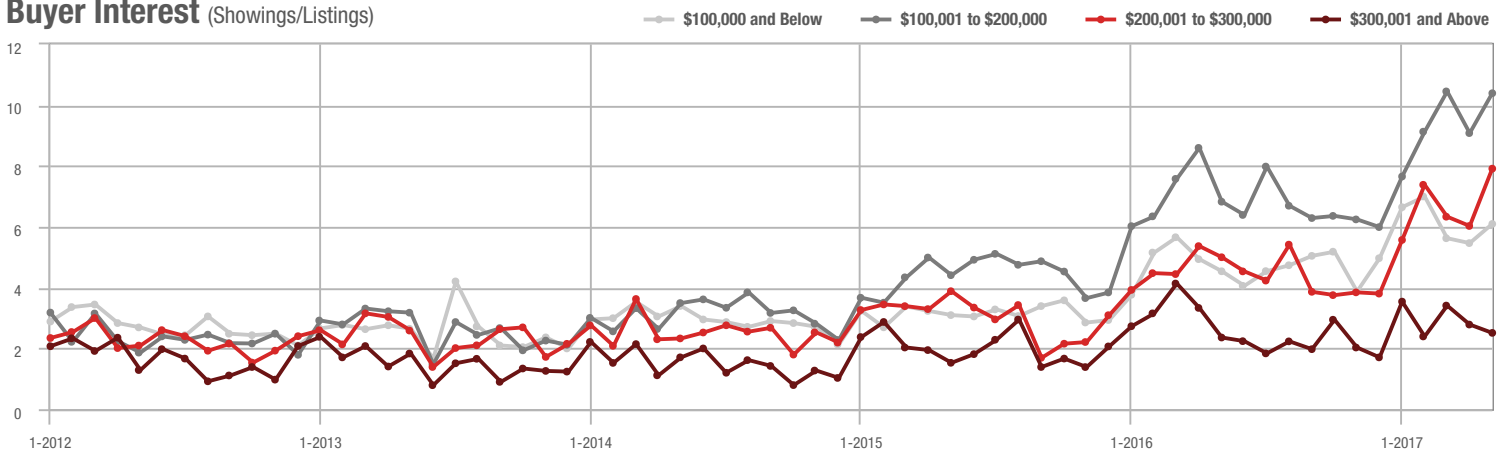
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

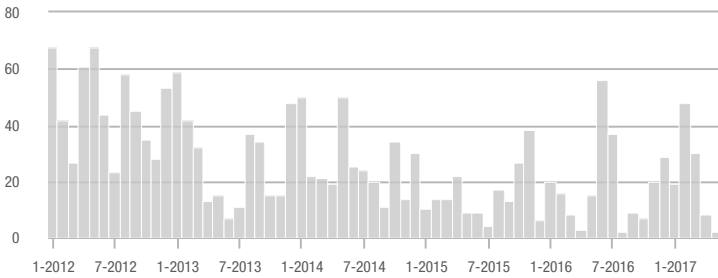


Huntersville, NC

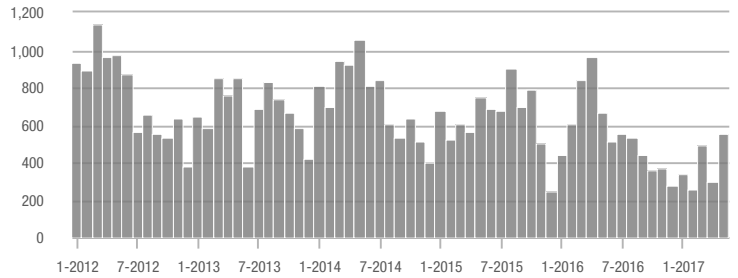
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	2	- 86.7%	- 75.0%	1.0	- 66.7%	0.0%	10	- 54.5%	- 9.1%
\$100,001 to \$200,000	552	- 16.7%	+ 85.2%	13.6	+ 15.3%	+ 16.0%	48	- 23.8%	+ 41.2%
\$200,001 to \$300,000	1,285	+ 10.7%	+ 39.1%	9.6	+ 12.9%	+ 2.2%	141	- 2.8%	+ 31.8%
\$300,001 and Above	1,638	+ 9.2%	- 0.1%	5.6	- 15.2%	- 10.0%	333	+ 25.2%	+ 8.1%
Total	3,477	+ 4.1%	+ 21.2%	7.5	- 5.1%	+ 1.2%	532	+ 7.3%	+ 15.7%

Showings

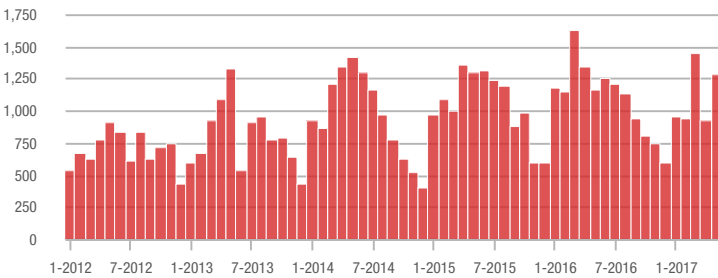
\$100,000 and Below



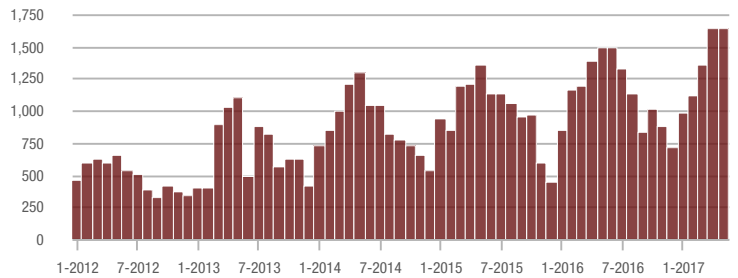
\$100,001 to \$200,000



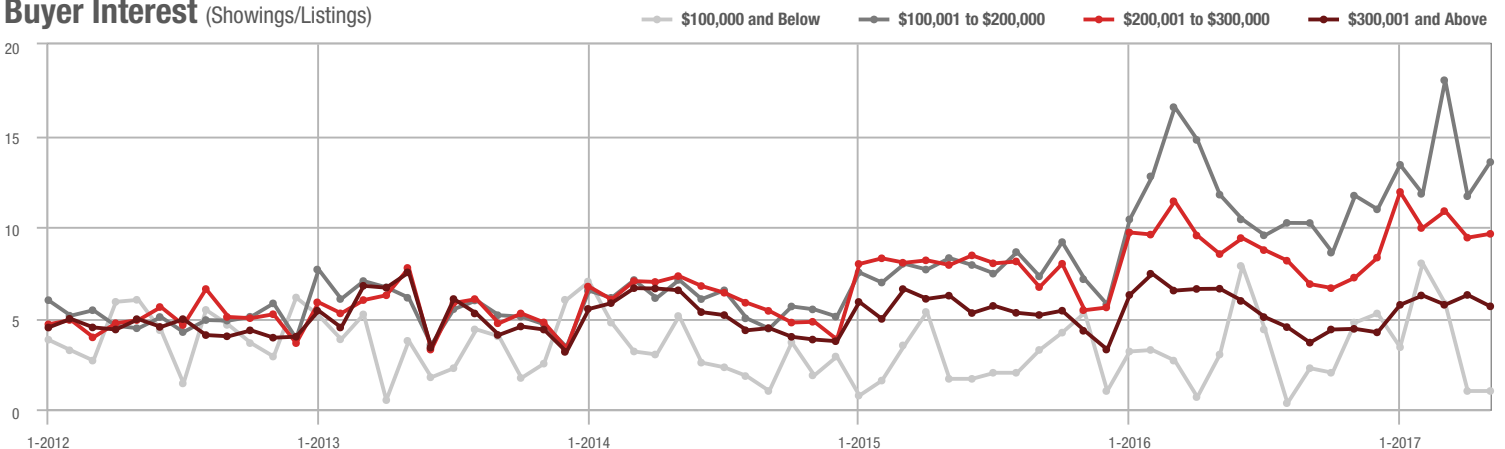
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

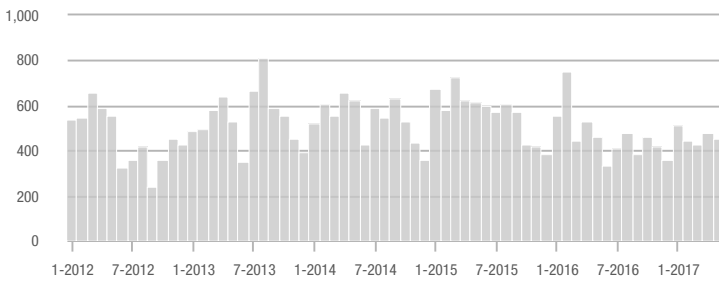


Iredell County, NC

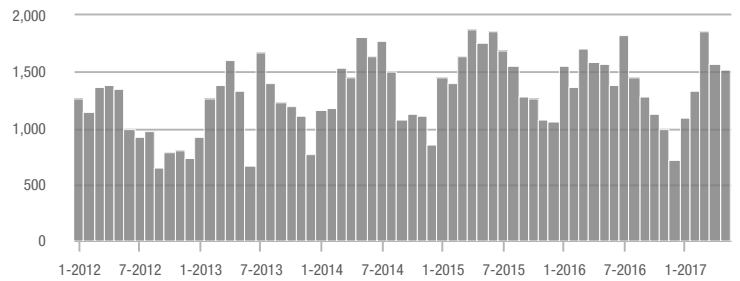
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	451	- 1.5%	- 6.0%	4.4	+ 18.9%	- 4.8%	155	- 22.1%	- 5.5%
\$100,001 to \$200,000	1,520	- 3.3%	- 3.1%	7.0	+ 22.8%	- 7.3%	263	- 22.9%	+ 2.3%
\$200,001 to \$300,000	1,340	- 4.8%	+ 15.0%	5.4	+ 3.8%	+ 1.4%	279	- 20.7%	+ 5.3%
\$300,001 and Above	2,458	- 8.5%	- 4.6%	3.7	- 14.0%	- 12.3%	781	+ 1.8%	+ 4.7%
Total	5,769	- 5.8%	- 0.4%	4.7	- 2.1%	- 7.6%	1,478	- 10.9%	+ 3.2%

Showings

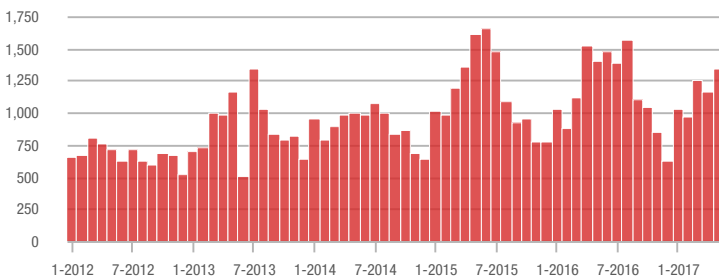
\$100,000 and Below



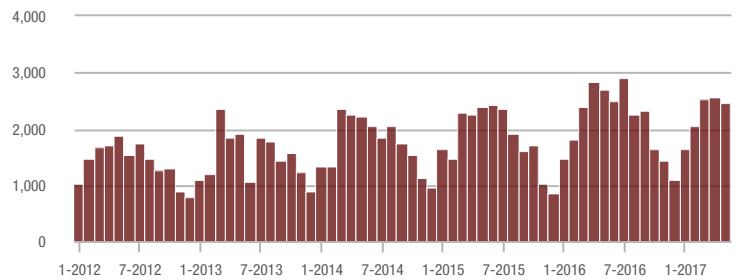
\$100,001 to \$200,000



\$200,001 to \$300,000

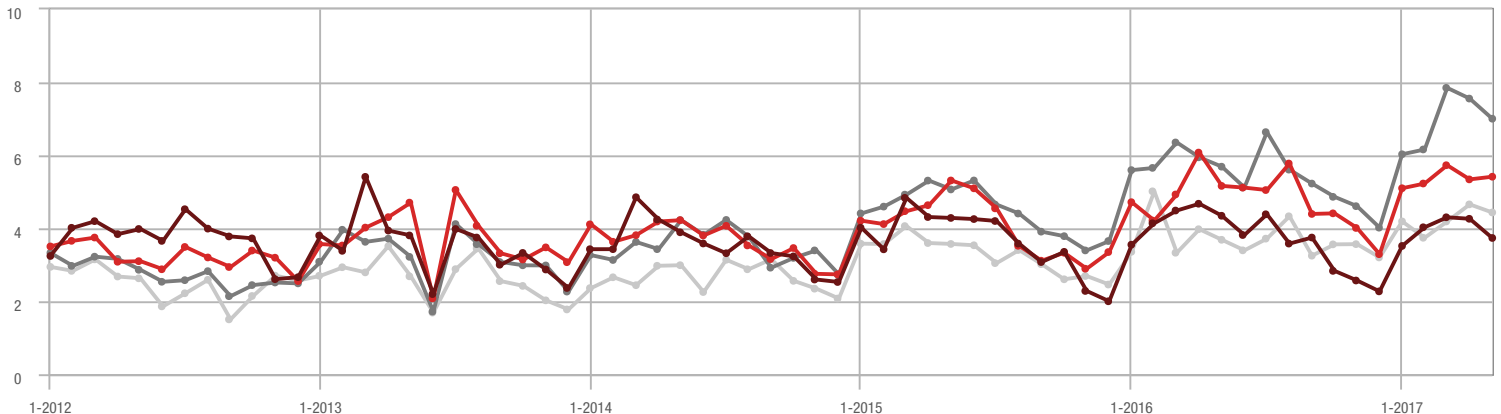


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

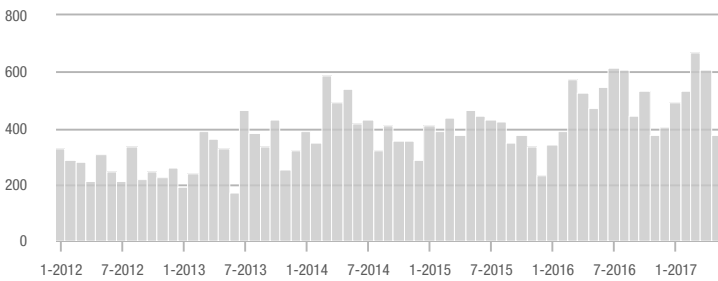


Kannapolis, NC

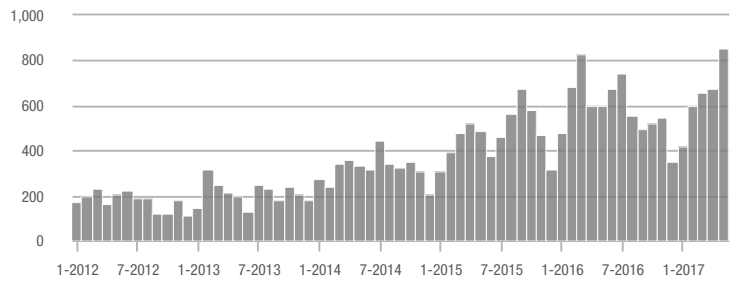
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	379	- 19.9%	- 37.9%	5.7	+ 18.8%	- 21.6%	82	- 36.9%	- 20.4%
\$100,001 to \$200,000	851	+ 42.5%	+ 26.4%	10.0	+ 37.0%	+ 30.2%	90	- 4.3%	- 4.3%
\$200,001 to \$300,000	72	- 43.8%	+ 9.1%	4.2	- 20.8%	- 27.5%	19	- 36.7%	+ 35.7%
\$300,001 and Above	88	+ 41.9%	+ 18.9%	2.9	+ 20.8%	+ 15.6%	33	- 10.8%	+ 6.5%
Total	1,390	+ 10.3%	- 2.3%	7.1	+ 29.1%	+ 4.6%	224	- 23.0%	- 7.4%

Showings

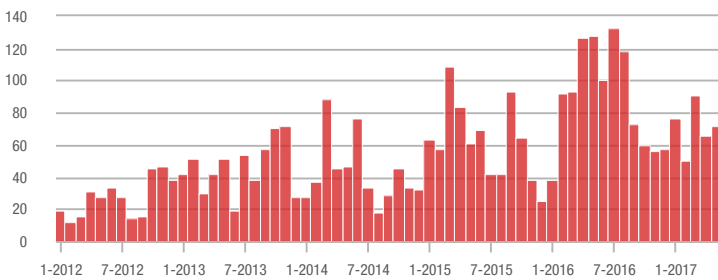
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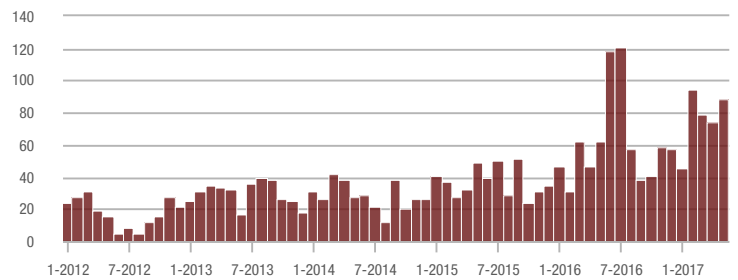
\$100,001 to \$200,000



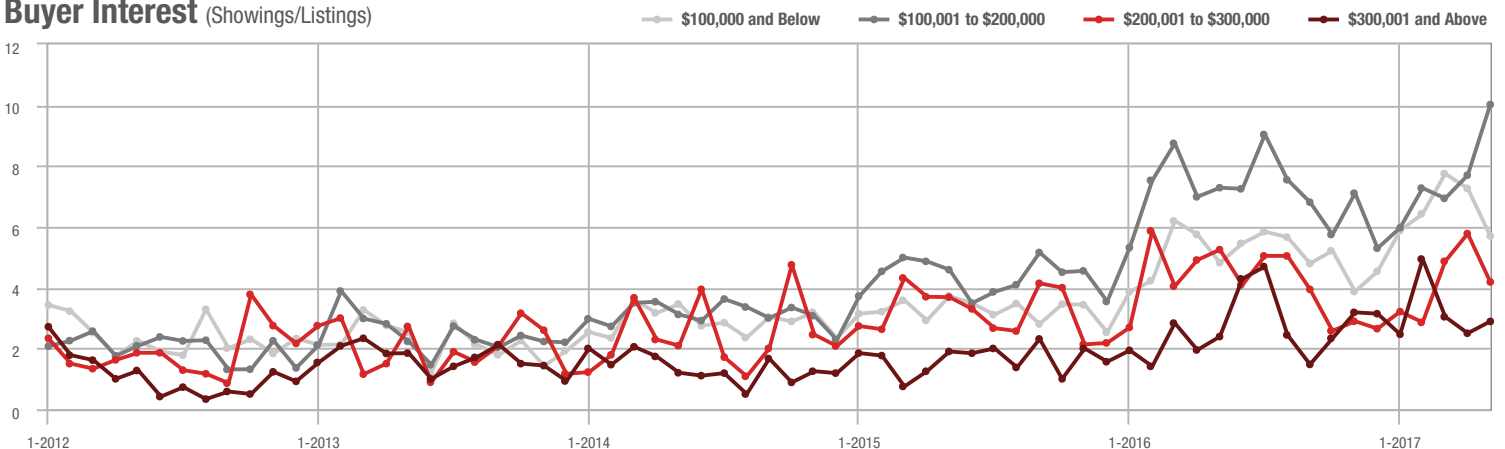
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)



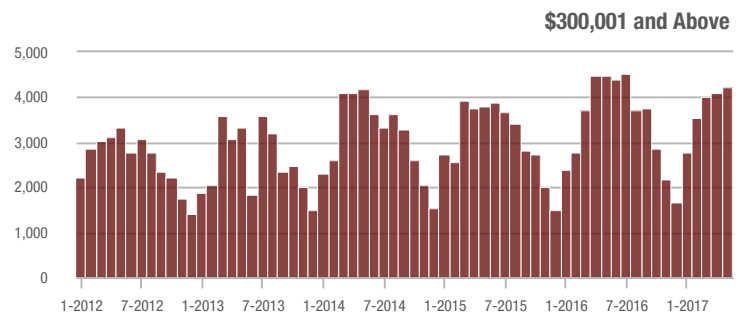
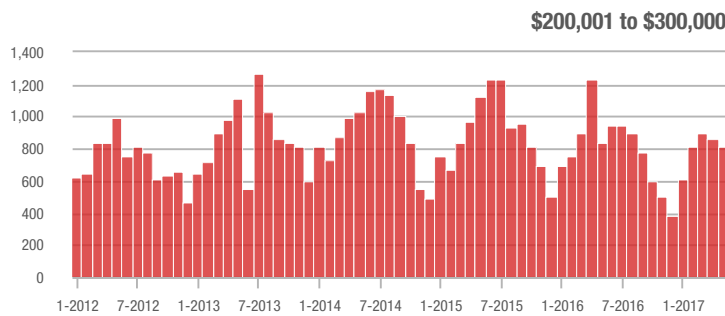
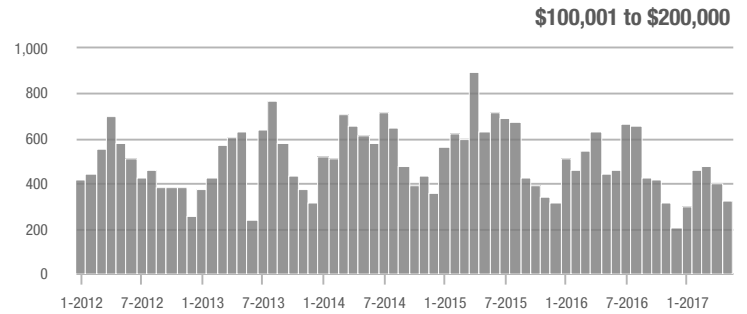
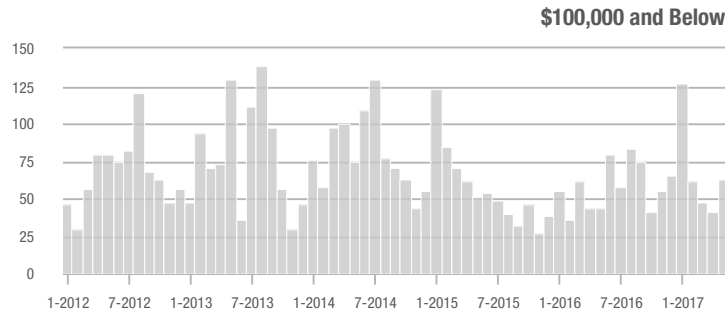
Showings Report for May 2017

Analytic and Trend Data for the Charlotte Regional Realtor® Association

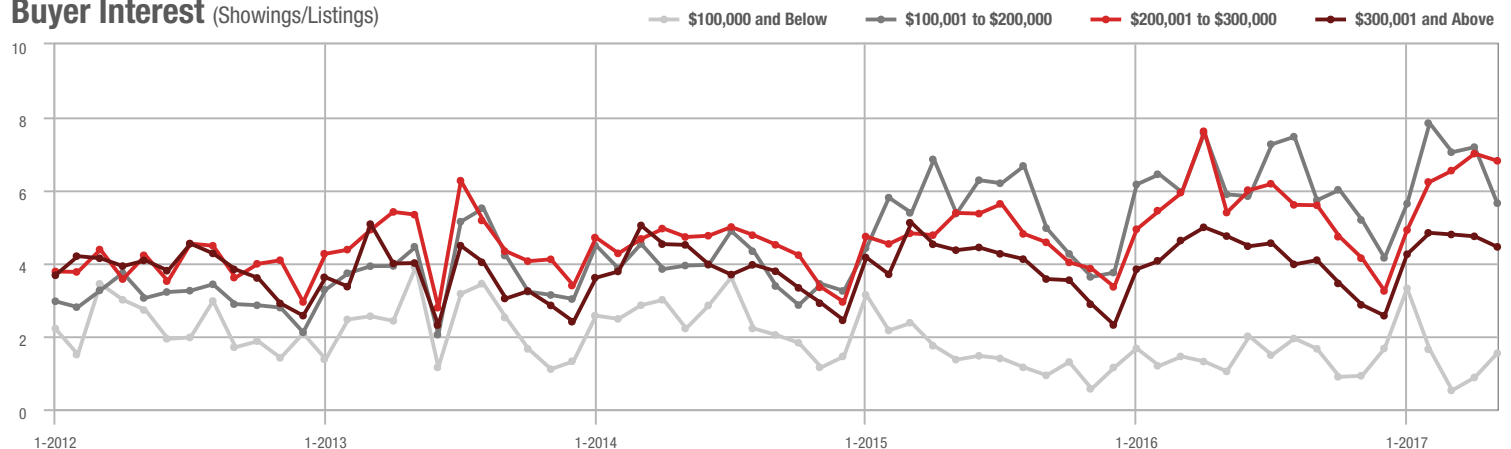
Lake Norman

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	63	+ 43.2%	+ 53.7%	1.5	+ 50.0%	+ 76.0%	87	- 18.7%	- 6.5%
\$100,001 to \$200,000	327	- 26.2%	- 18.3%	5.6	- 5.1%	- 21.4%	91	- 26.0%	+ 2.2%
\$200,001 to \$300,000	814	- 2.5%	- 5.3%	6.8	+ 25.9%	- 2.8%	149	- 25.9%	- 6.9%
\$300,001 and Above	4,252	- 4.8%	+ 3.3%	4.5	- 4.3%	- 6.1%	1,112	- 3.1%	+ 7.4%
Total	5,456	- 5.8%	+ 0.7%	4.7	- 2.1%	- 6.8%	1,439	- 8.9%	+ 4.5%

Showings



Buyer Interest (Showings/Listings)

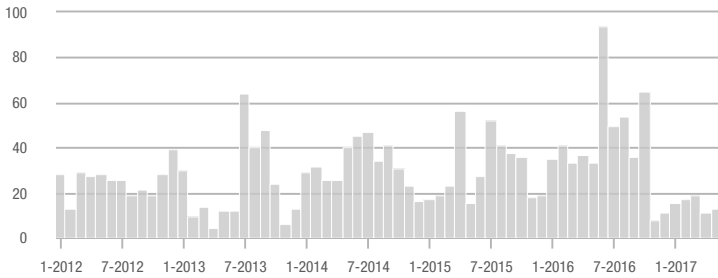


Lake Wylie

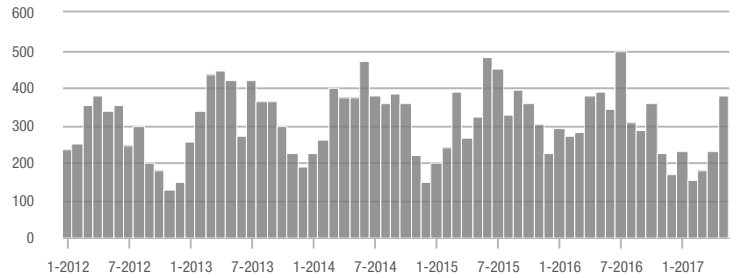
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	13	- 60.6%	+ 18.2%	0.1	- 95.7%	- 45.5%	57	- 12.3%	- 1.7%
\$100,001 to \$200,000	381	- 2.6%	+ 65.7%	8.7	+ 13.0%	+ 60.0%	64	- 25.6%	+ 1.6%
\$200,001 to \$300,000	657	- 5.7%	- 9.1%	7.2	- 2.7%	- 11.0%	118	- 13.2%	+ 0.9%
\$300,001 and Above	1,489	+ 19.5%	- 6.9%	4.4	+ 2.3%	- 10.8%	390	- 2.5%	+ 1.0%
Total	2,540	+ 7.3%	- 0.9%	5.3	0.0%	- 4.2%	629	- 8.4%	+ 0.8%

Showings

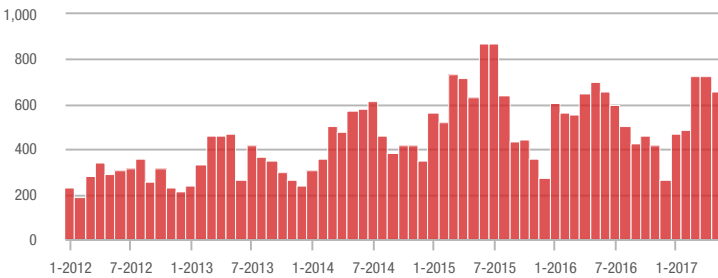
\$100,000 and Below



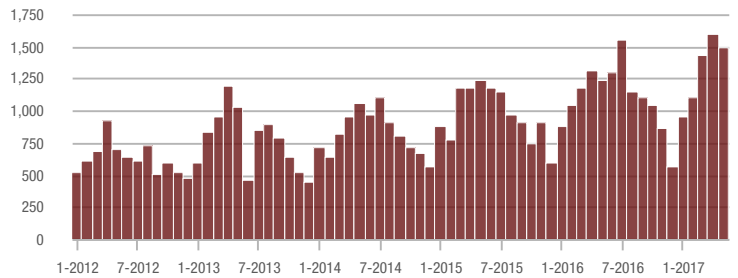
\$100,001 to \$200,000



\$200,001 to \$300,000

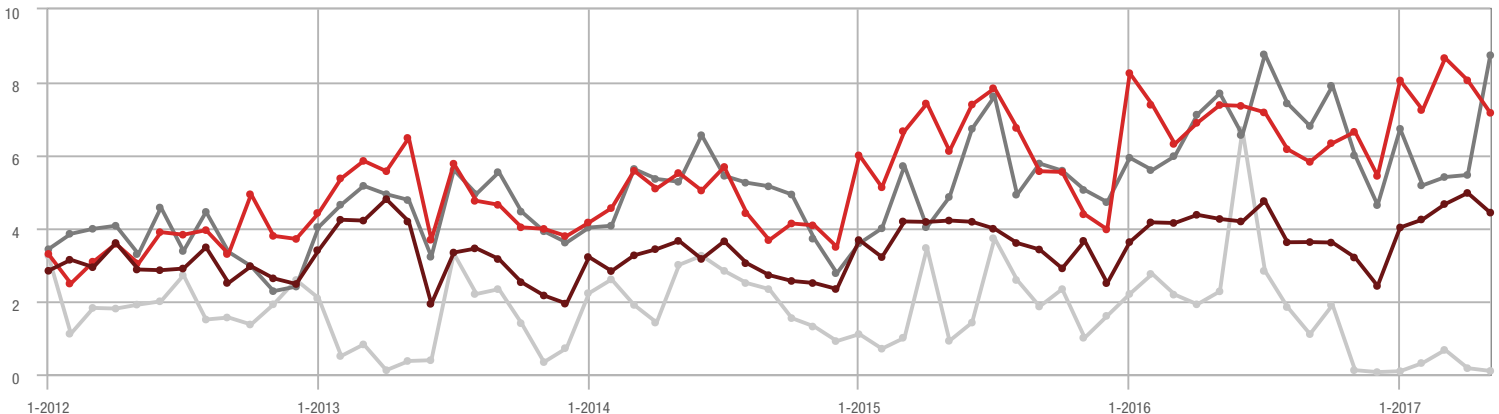


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

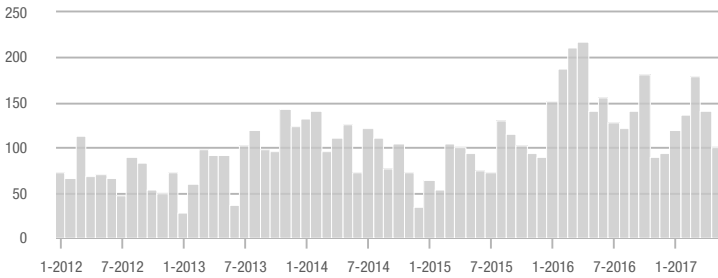


Lancaster County, SC

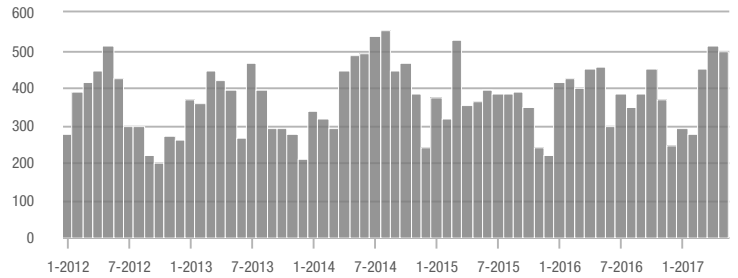
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	101	- 28.9%	- 28.9%	2.7	0.0%	- 29.8%	59	- 31.4%	- 6.3%
\$100,001 to \$200,000	497	+ 9.0%	- 3.1%	5.8	- 9.4%	+ 5.3%	100	- 4.8%	- 8.3%
\$200,001 to \$300,000	726	- 6.0%	+ 9.2%	7.2	+ 14.3%	+ 6.2%	119	- 11.9%	+ 0.8%
\$300,001 and Above	669	- 12.0%	- 10.0%	3.7	- 11.9%	- 15.4%	216	- 3.6%	- 0.5%
Total	1,993	- 6.4%	- 3.4%	5.0	0.0%	- 3.8%	494	- 10.2%	- 2.6%

Showings

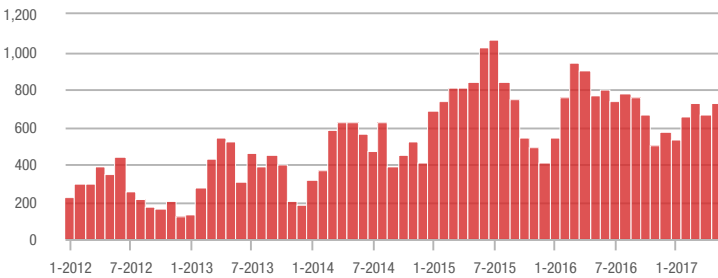
\$100,000 and Below



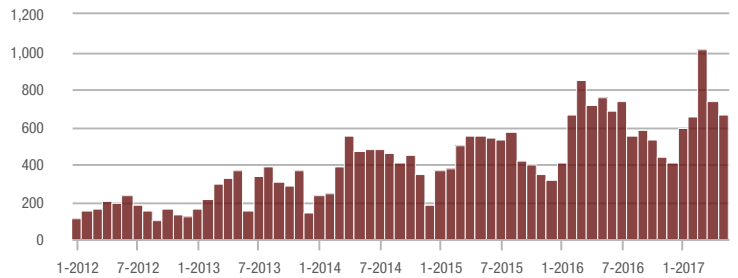
\$100,001 to \$200,000



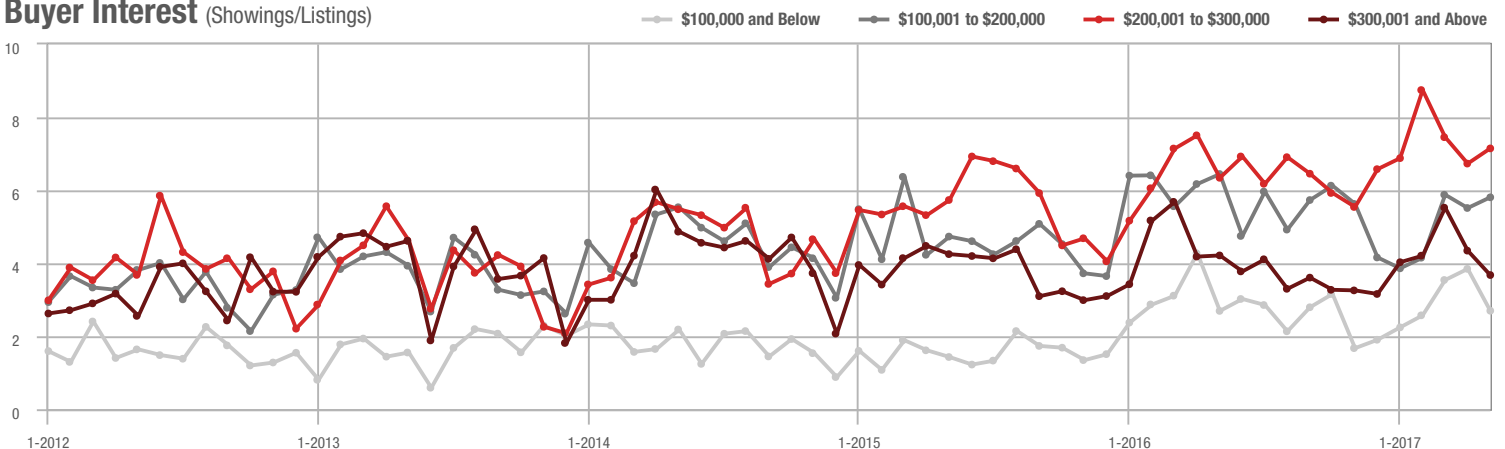
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

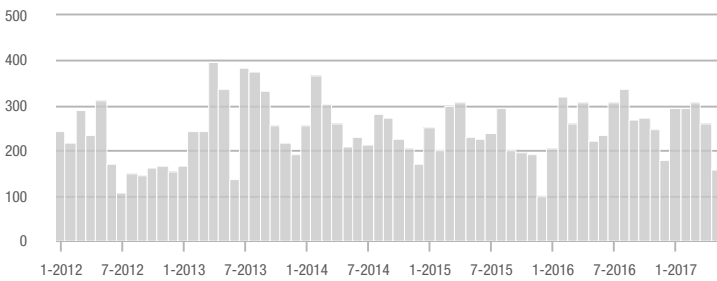


Lincoln County, NC

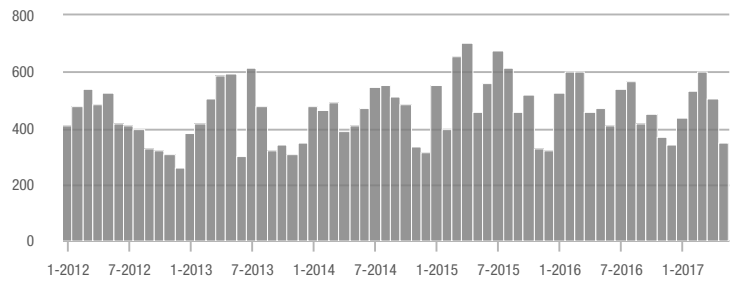
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	159	- 28.7%	- 39.3%	2.5	- 19.4%	- 36.5%	115	- 22.8%	- 9.4%
\$100,001 to \$200,000	349	- 25.9%	- 31.2%	4.8	0.0%	- 15.8%	92	- 29.8%	- 15.6%
\$200,001 to \$300,000	454	- 3.4%	- 11.2%	5.5	0.0%	- 6.4%	103	- 4.6%	- 6.4%
\$300,001 and Above	1,017	+ 10.5%	+ 13.0%	4.3	+ 7.5%	+ 1.5%	278	- 8.6%	+ 6.5%
Total	1,979	- 5.0%	- 9.2%	4.4	+ 2.3%	- 9.1%	588	- 15.0%	- 3.1%

Showings

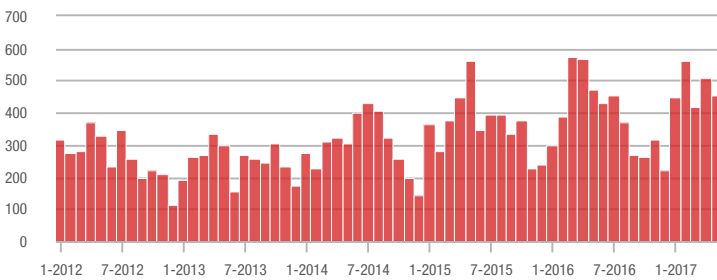
\$100,000 and Below



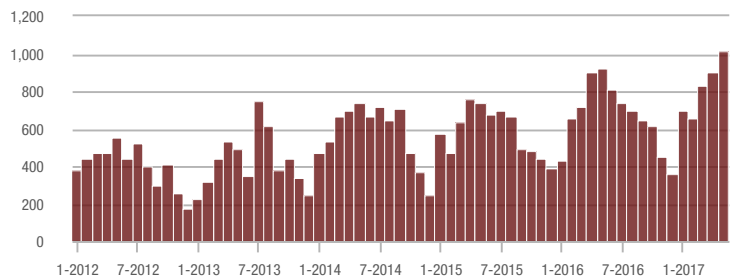
\$100,001 to \$200,000



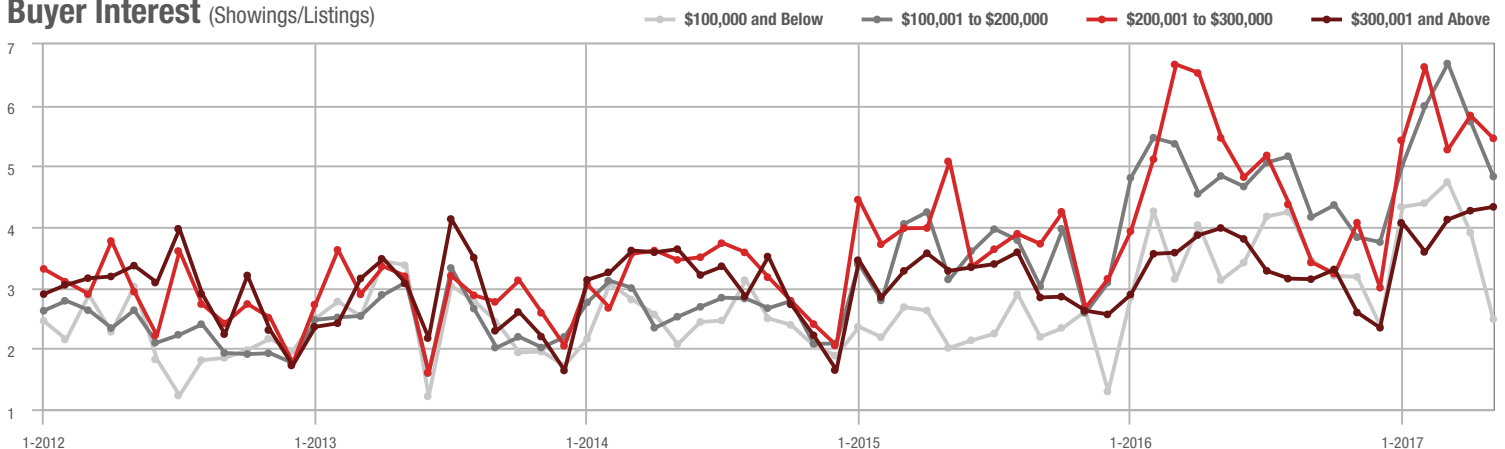
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

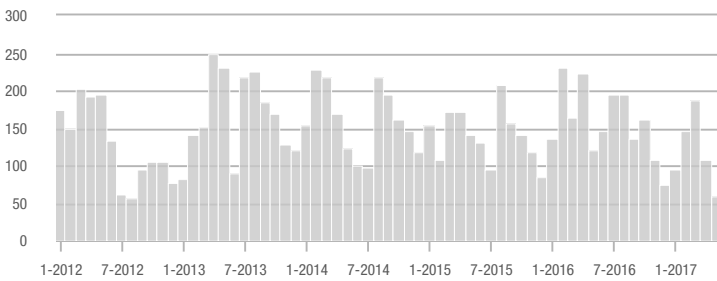


Lincolnton, NC

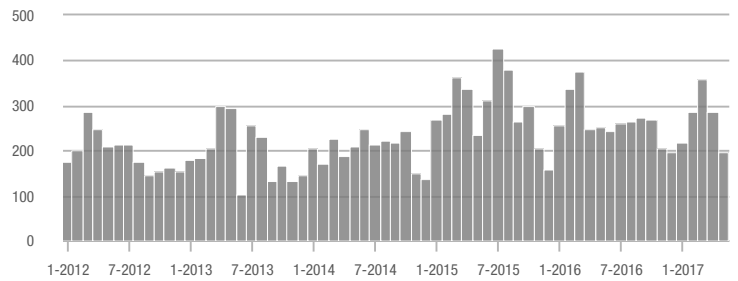
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	59	- 51.2%	- 45.4%	2.3	- 14.8%	- 35.7%	40	- 40.3%	- 14.9%
\$100,001 to \$200,000	196	- 22.8%	- 31.9%	4.3	- 10.4%	- 20.4%	55	- 12.7%	- 12.7%
\$200,001 to \$300,000	170	+ 38.2%	- 15.4%	5.0	+ 11.1%	- 11.4%	38	+ 22.6%	- 5.0%
\$300,001 and Above	55	- 3.5%	+ 44.7%	3.8	+ 40.7%	+ 41.7%	19	- 32.1%	0.0%
Total	480	- 13.5%	- 24.4%	4.0	+ 5.3%	- 15.0%	152	- 19.6%	- 10.1%

Showings

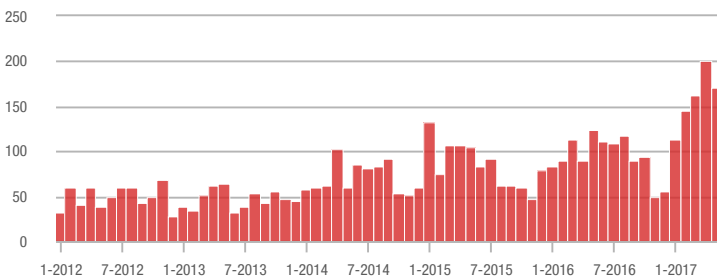
\$100,000 and Below



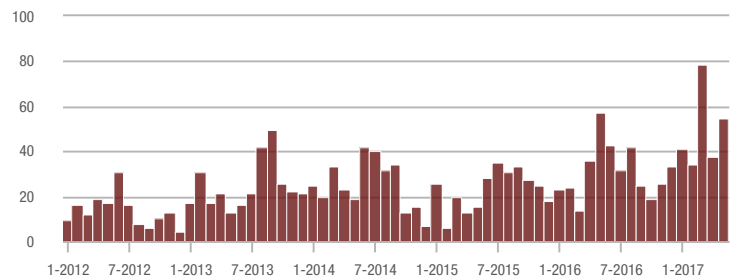
\$100,001 to \$200,000



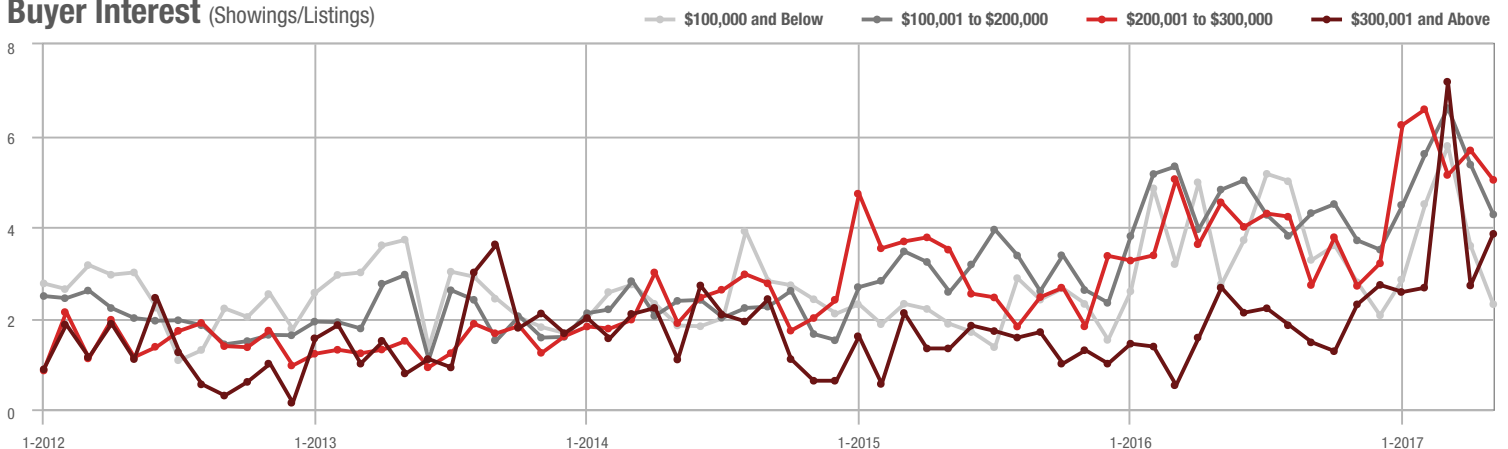
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

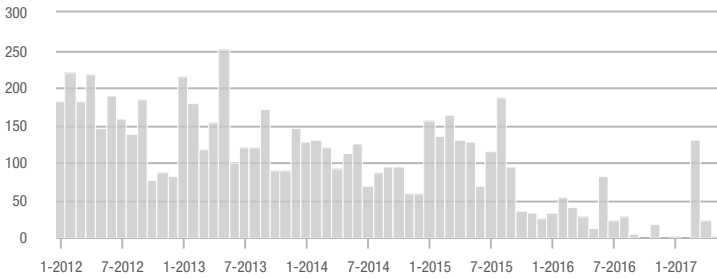


Matthews, NC

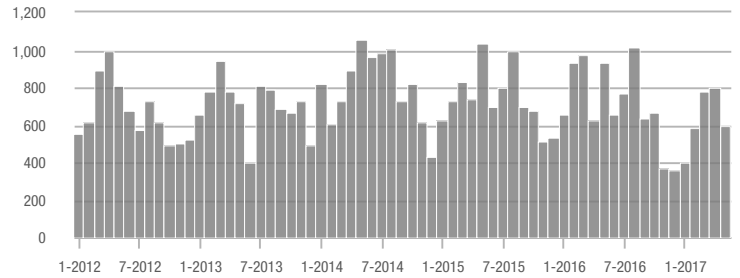
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	2	- 83.3%	- 90.9%	0.4	- 92.7%	- 92.7%	7	+ 16.7%	+ 40.0%
\$100,001 to \$200,000	591	- 36.7%	- 25.8%	15.9	- 1.2%	- 5.4%	41	- 37.9%	- 21.2%
\$200,001 to \$300,000	1,057	+ 7.2%	+ 1.8%	12.4	+ 7.8%	- 17.3%	85	- 3.4%	+ 21.4%
\$300,001 and Above	1,374	+ 27.2%	+ 6.8%	5.8	- 1.7%	- 3.6%	264	+ 30.0%	+ 8.2%
Total	3,024	+ 0.4%	- 3.8%	8.4	- 8.7%	- 11.8%	397	+ 9.4%	+ 7.0%

Showings

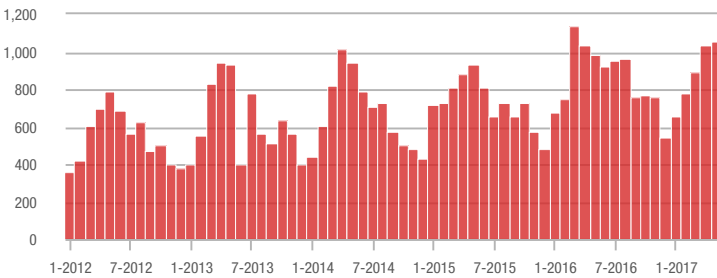
\$100,000 and Below



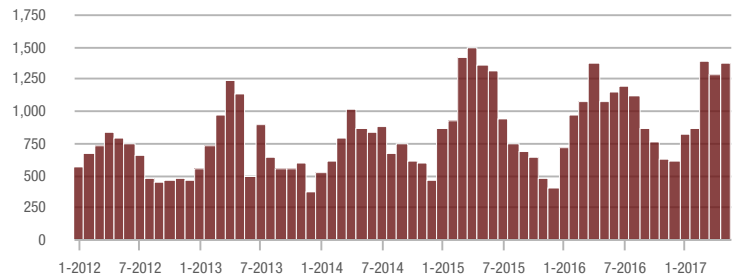
\$100,001 to \$200,000



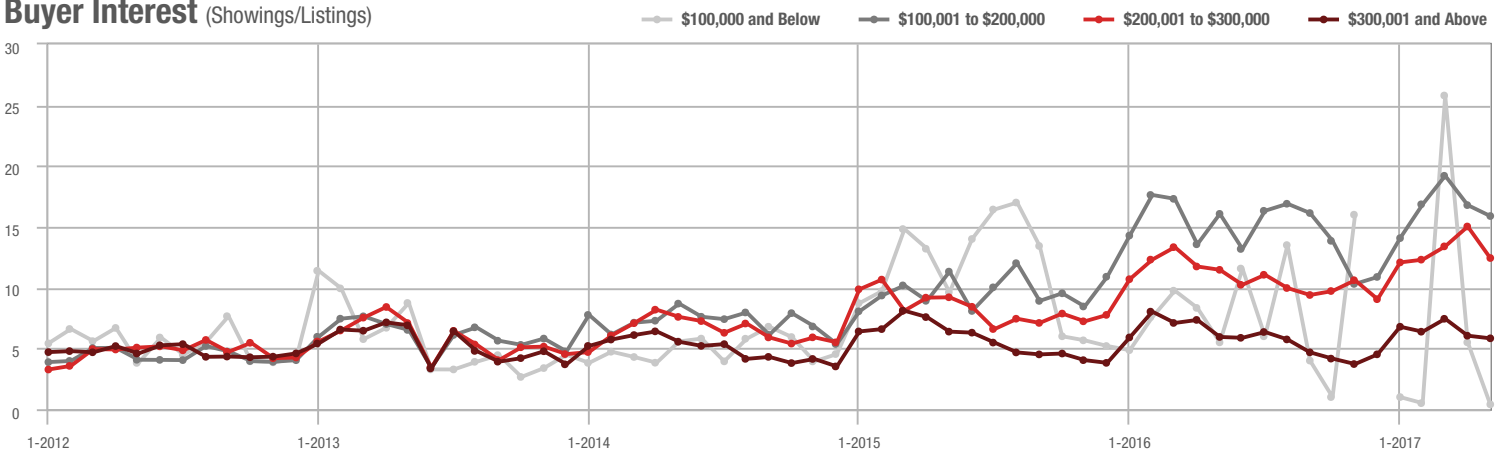
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

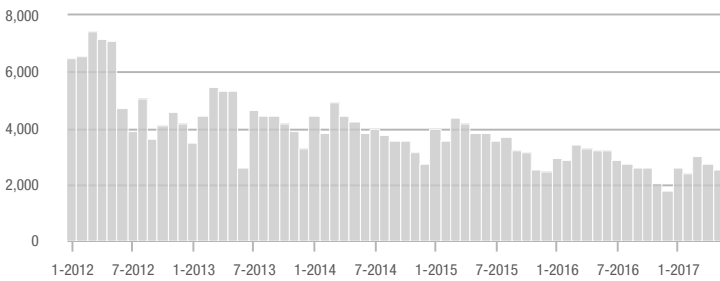


Mecklenburg County, NC

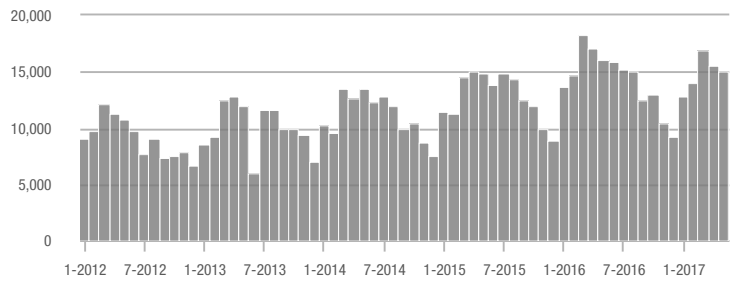
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	2,535	- 20.5%	- 8.4%	10.7	+ 33.8%	- 1.2%	304	- 41.2%	- 6.7%
\$100,001 to \$200,000	15,083	- 5.7%	- 2.9%	14.8	+ 25.4%	- 0.3%	1,089	- 26.3%	- 3.6%
\$200,001 to \$300,000	12,251	+ 27.2%	+ 11.0%	10.2	+ 18.6%	- 3.4%	1,249	+ 2.5%	+ 12.0%
\$300,001 and Above	16,962	+ 9.7%	- 1.6%	6.6	0.0%	- 7.2%	2,849	+ 4.7%	+ 4.3%
Total	46,831	+ 5.7%	+ 0.5%	9.4	+ 10.6%	- 4.5%	5,491	- 7.5%	+ 3.6%

Showings

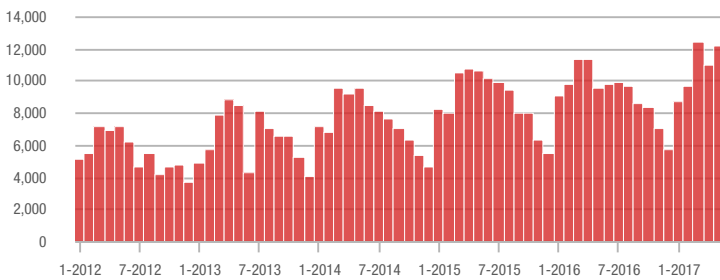
\$100,000 and Below



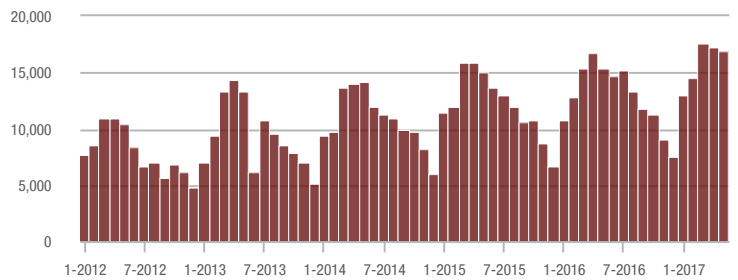
\$100,001 to \$200,000



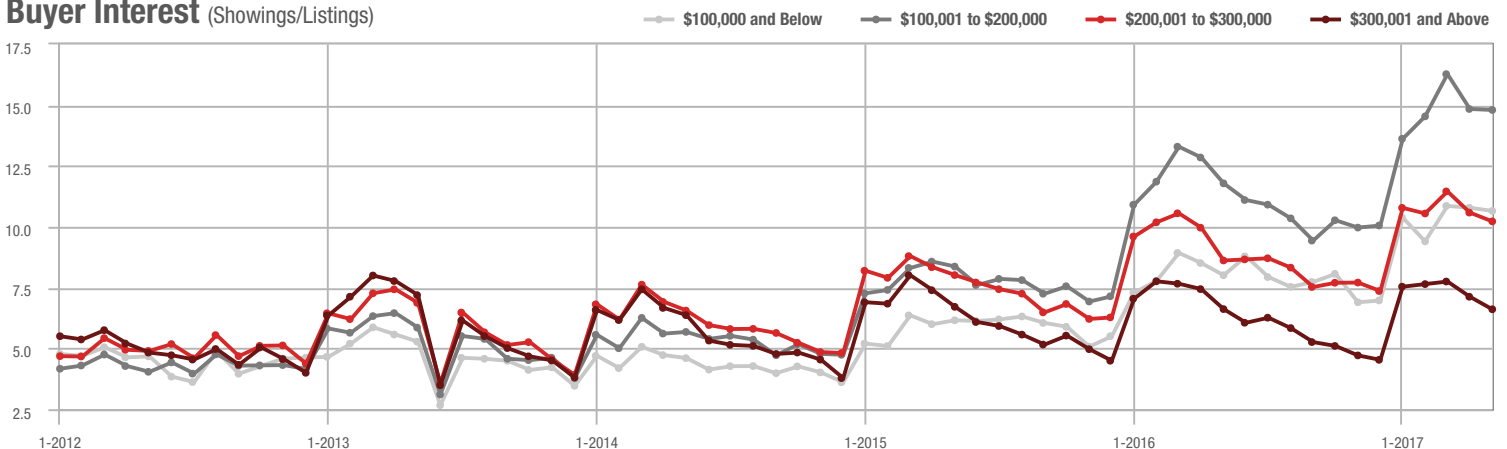
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)



Showings Report for May 2017

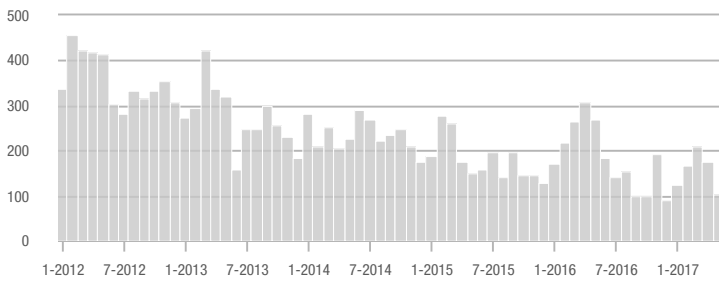
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Monroe, NC

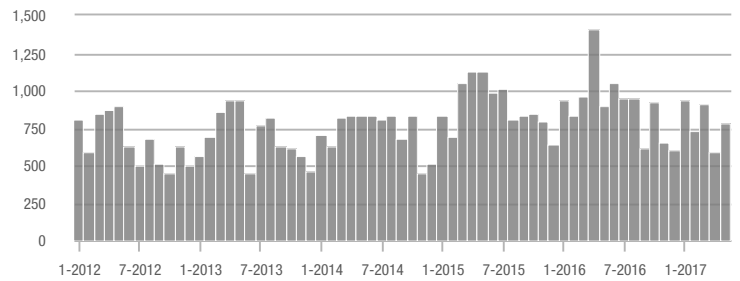
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	103	- 62.0%	- 41.5%	3.8	- 36.7%	- 43.0%	42	- 41.7%	- 12.5%
\$100,001 to \$200,000	782	- 13.4%	+ 33.4%	9.3	+ 29.2%	+ 18.4%	96	- 34.7%	+ 10.3%
\$200,001 to \$300,000	421	+ 7.7%	+ 1.0%	5.9	+ 28.3%	+ 1.1%	83	- 15.3%	- 1.2%
\$300,001 and Above	149	- 17.2%	- 37.7%	2.8	- 3.4%	- 39.3%	67	- 22.1%	- 2.9%
Total	1,455	- 16.6%	+ 2.6%	6.3	+ 12.5%	- 1.6%	288	- 28.5%	0.0%

Showings

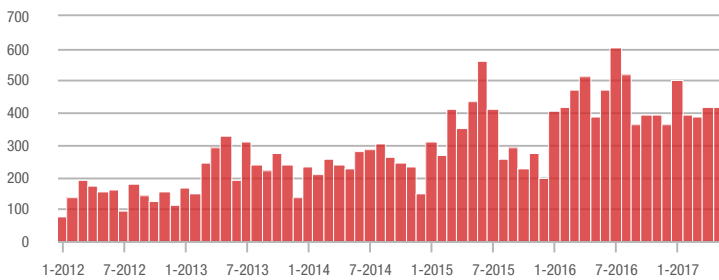
\$100,000 and Below



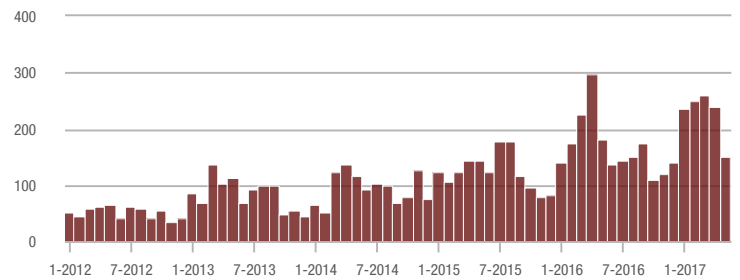
\$100,001 to \$200,000



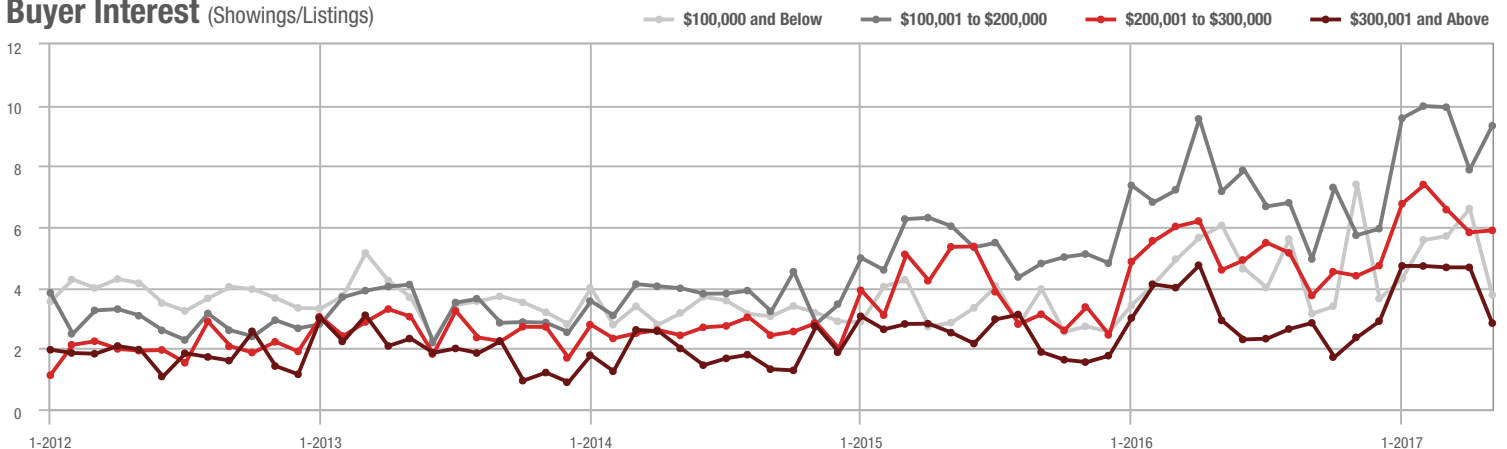
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

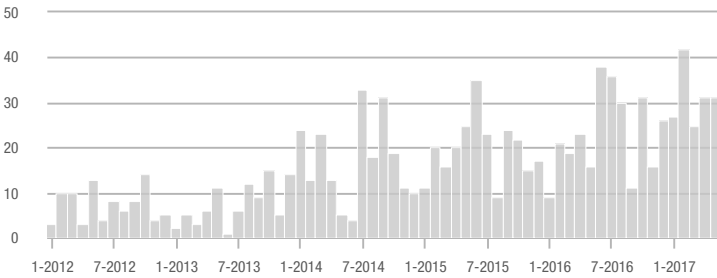


Montgomery County, NC

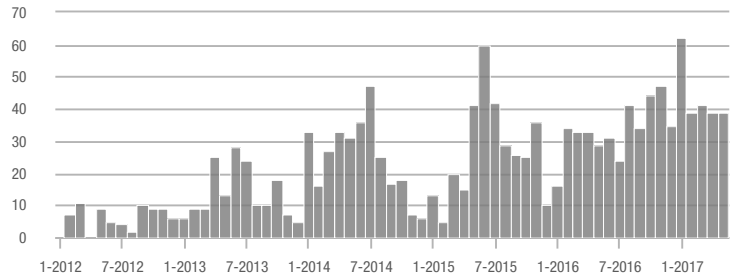
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	31	+ 93.8%	0.0%	0.7	+ 75.0%	- 16.9%	55	- 20.3%	- 1.8%
\$100,001 to \$200,000	39	+ 34.5%	0.0%	1.5	+ 36.4%	- 22.1%	40	- 38.5%	- 11.1%
\$200,001 to \$300,000	26	0.0%	+ 13.0%	1.0	+ 11.1%	- 57.1%	26	- 42.2%	- 16.1%
\$300,001 and Above	74	- 23.7%	+ 2.8%	1.2	- 45.5%	- 30.0%	78	- 24.3%	+ 6.8%
Total	170	+ 1.2%	+ 3.0%	1.1	- 21.4%	- 30.5%	199	- 29.4%	- 2.9%

Showings

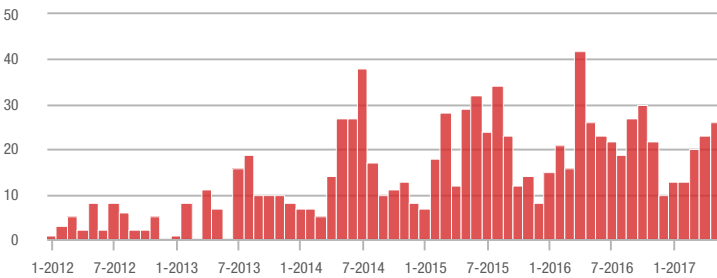
\$100,000 and Below



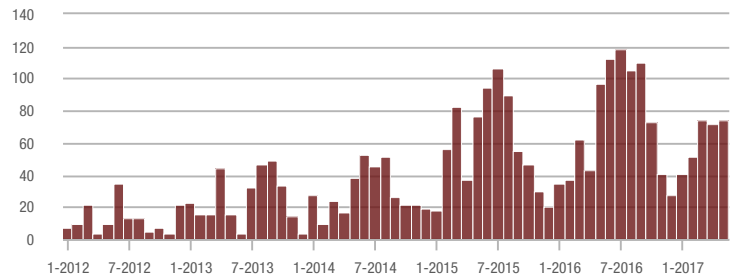
\$100,001 to \$200,000



\$200,001 to \$300,000

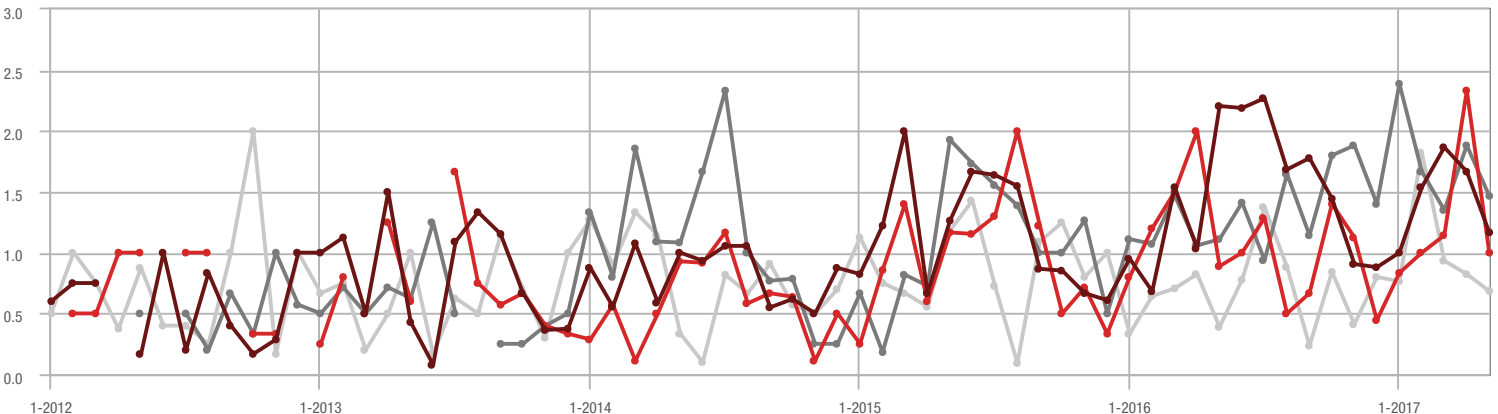


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

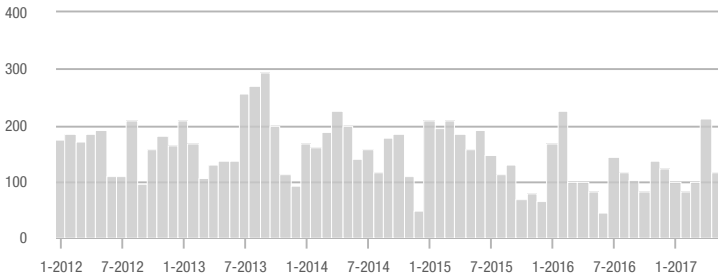


Mooresville, NC

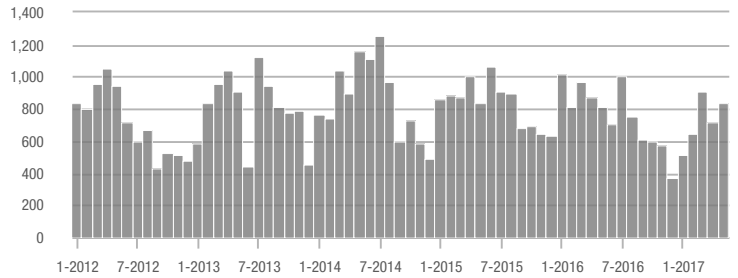
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	117	+ 42.7%	- 44.5%	4.5	+ 50.0%	- 43.0%	47	- 23.0%	- 6.0%
\$100,001 to \$200,000	843	+ 3.6%	+ 18.1%	9.8	+ 40.0%	+ 5.0%	98	- 30.0%	+ 8.9%
\$200,001 to \$300,000	987	+ 1.0%	+ 7.9%	6.3	+ 8.6%	- 1.3%	174	- 15.9%	+ 3.0%
\$300,001 and Above	2,176	- 9.5%	- 4.0%	4.0	- 18.4%	- 12.6%	637	+ 7.6%	+ 5.8%
Total	4,123	- 3.6%	+ 0.4%	5.1	- 3.8%	- 8.1%	956	- 4.4%	+ 4.9%

Showings

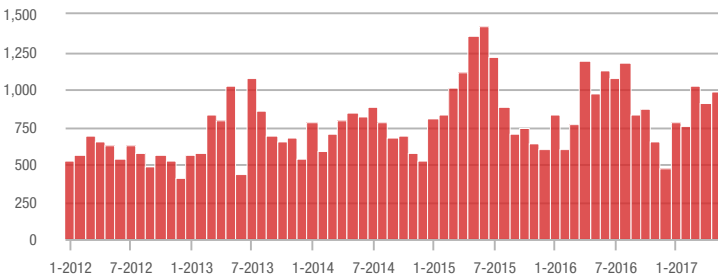
\$100,000 and Below



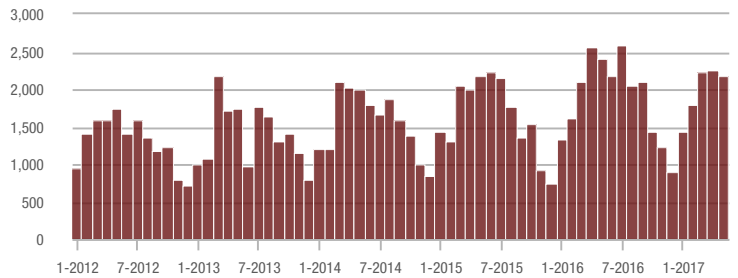
\$100,001 to \$200,000



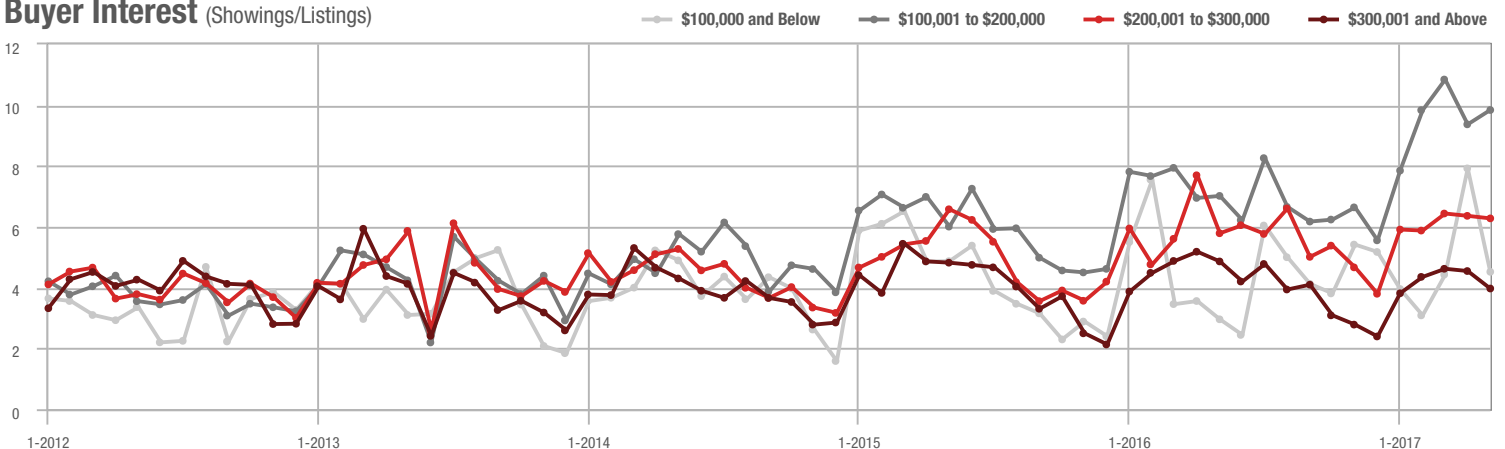
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

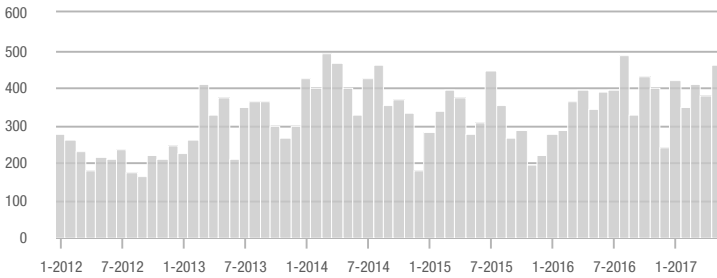


Rock Hill, SC

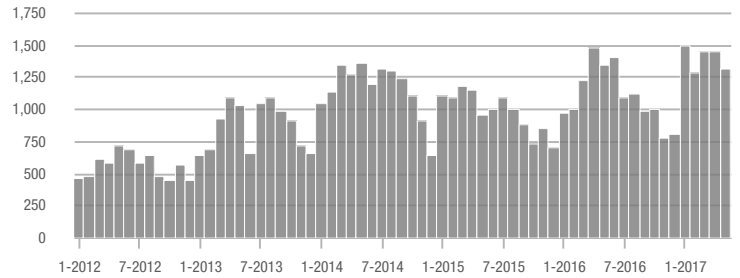
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	459	+ 33.8%	+ 20.5%	5.9	+ 15.7%	+ 12.3%	121	+ 7.1%	+ 0.8%
\$100,001 to \$200,000	1,319	- 2.0%	- 9.0%	11.8	+ 22.9%	- 0.8%	114	- 23.5%	- 8.1%
\$200,001 to \$300,000	924	+ 103.5%	- 5.1%	8.8	+ 39.7%	- 5.8%	113	+ 32.9%	+ 1.8%
\$300,001 and Above	355	+ 28.2%	- 2.2%	3.3	+ 6.5%	- 6.2%	122	+ 11.9%	- 2.4%
Total	3,057	+ 26.3%	- 3.5%	7.8	+ 16.4%	- 2.7%	470	+ 3.1%	- 2.1%

Showings

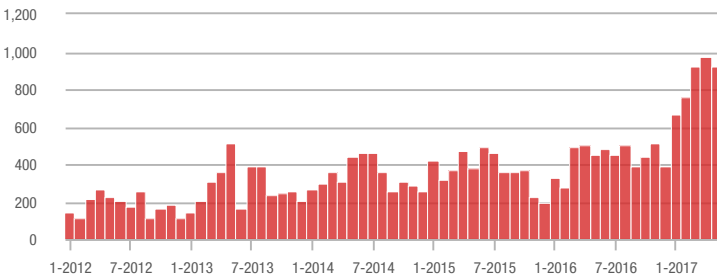
\$100,000 and Below



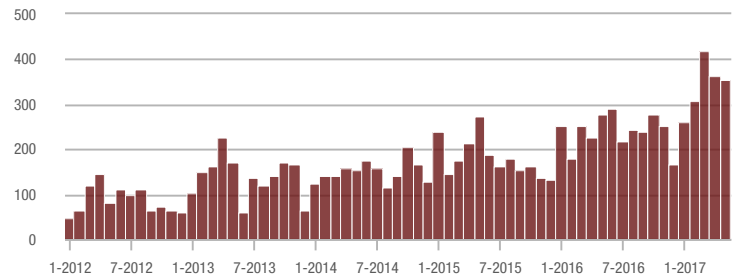
\$100,001 to \$200,000



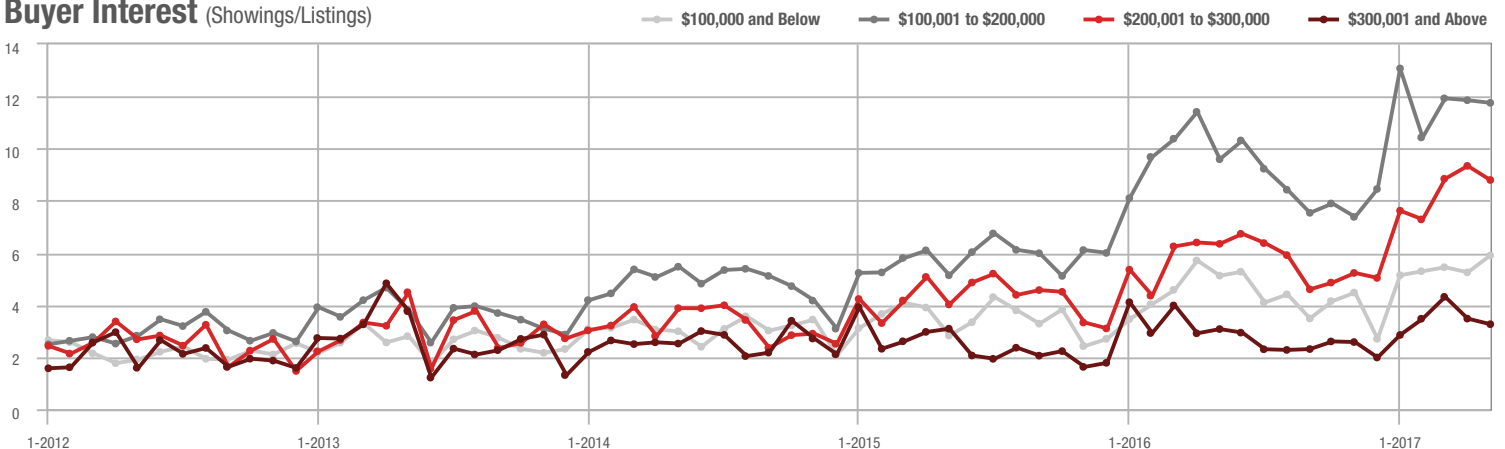
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)



Showings Report for May 2017

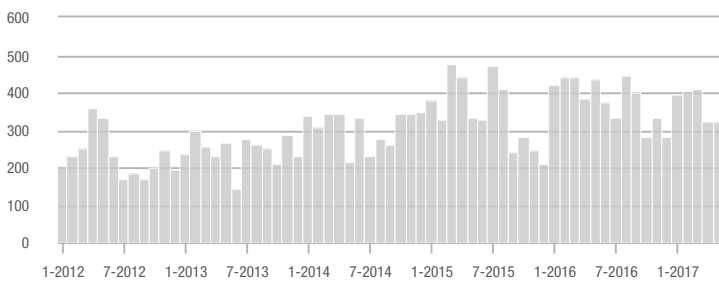
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Salisbury, NC

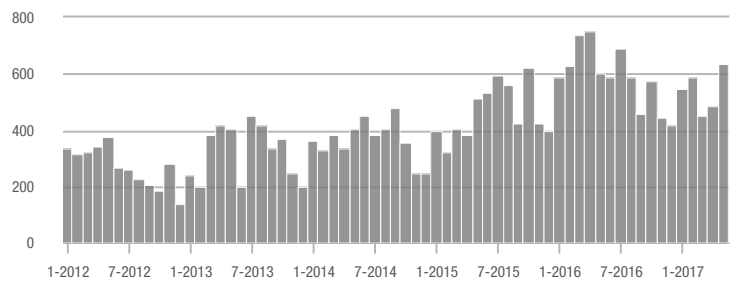
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	324	- 25.7%	+ 0.9%	3.5	- 2.8%	0.0%	120	- 27.7%	- 3.2%
\$100,001 to \$200,000	637	+ 5.6%	+ 30.8%	5.8	+ 41.5%	+ 18.1%	126	- 30.0%	+ 9.6%
\$200,001 to \$300,000	312	+ 31.6%	+ 33.3%	4.1	- 2.4%	- 0.1%	86	+ 24.6%	+ 19.4%
\$300,001 and Above	121	+ 19.8%	+ 95.2%	2.1	+ 10.5%	+ 66.7%	66	- 9.6%	+ 11.9%
Total	1,394	+ 1.2%	+ 26.3%	4.2	+ 13.5%	+ 11.6%	398	- 18.4%	+ 7.6%

Showings

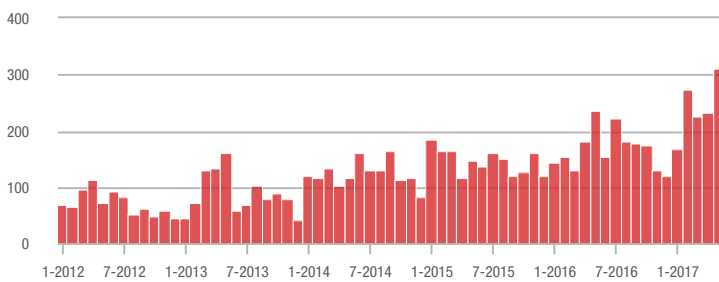
\$100,000 and Below



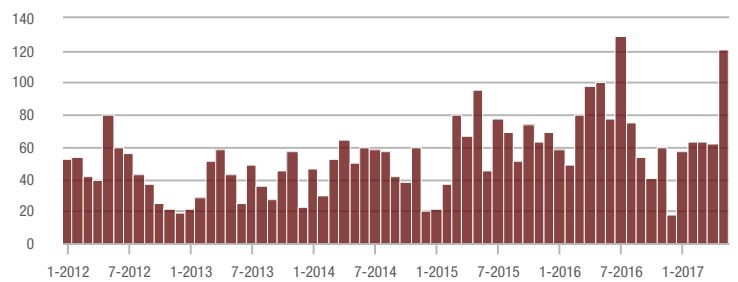
\$100,001 to \$200,000



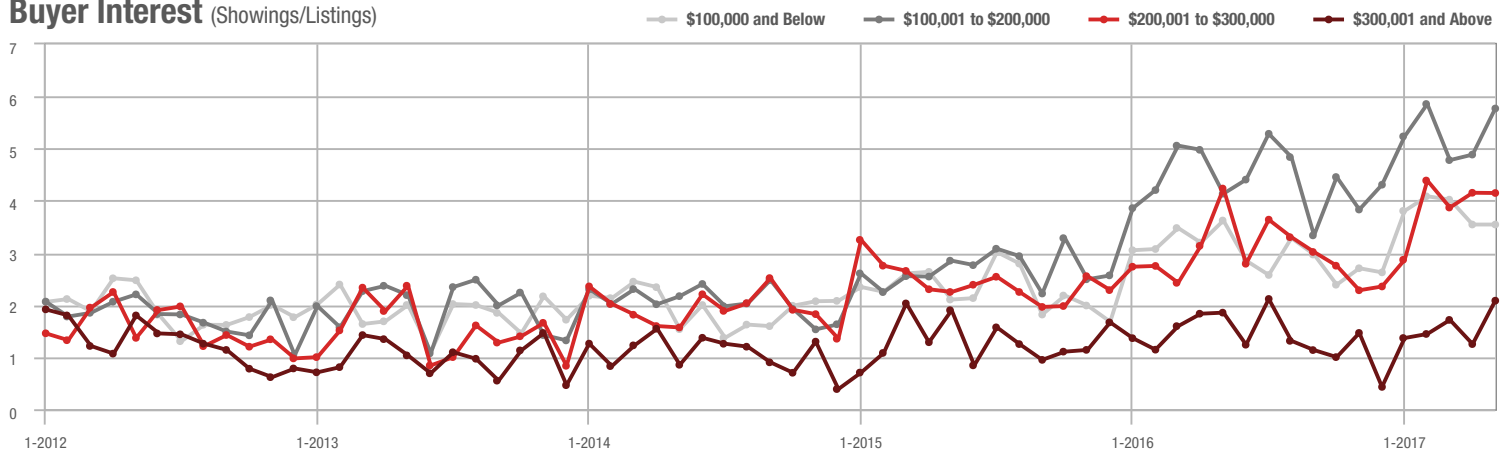
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

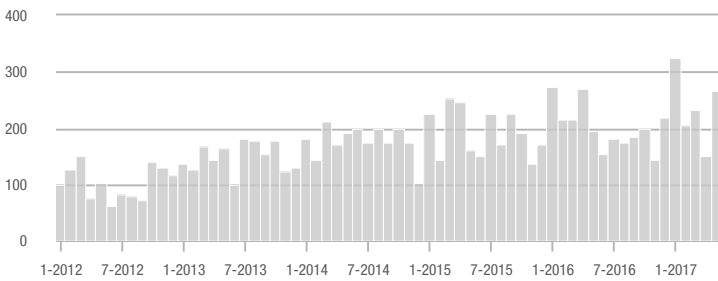


Stanly County, NC

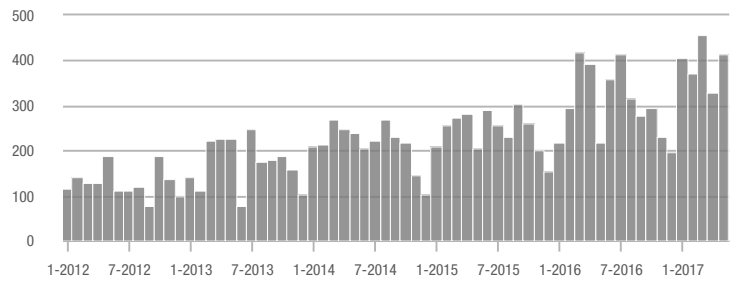
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	265	+ 35.2%	+ 74.3%	4.0	+ 90.5%	+ 49.5%	96	- 28.9%	+ 7.9%
\$100,001 to \$200,000	413	+ 88.6%	+ 25.2%	4.9	+ 113.0%	+ 21.3%	105	- 18.6%	- 1.9%
\$200,001 to \$300,000	212	+ 68.3%	+ 2.4%	3.6	+ 33.3%	+ 8.6%	65	+ 3.2%	- 12.2%
\$300,001 and Above	108	+ 14.9%	- 17.6%	1.8	+ 12.5%	- 22.3%	74	- 17.8%	0.0%
Total	998	+ 57.2%	+ 21.7%	3.8	+ 72.7%	+ 17.4%	340	- 18.5%	- 1.2%

Showings

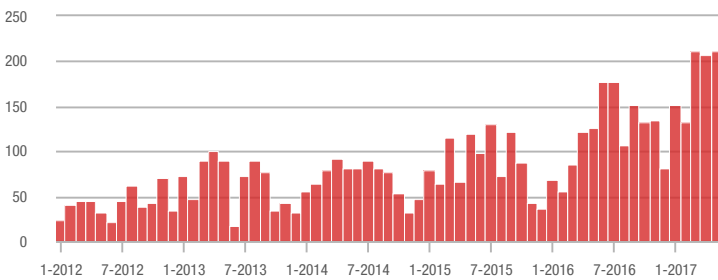
\$100,000 and Below



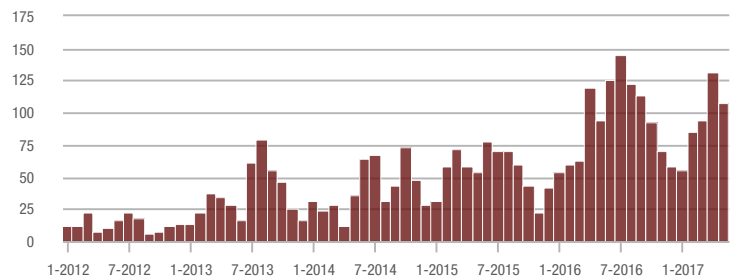
\$100,001 to \$200,000



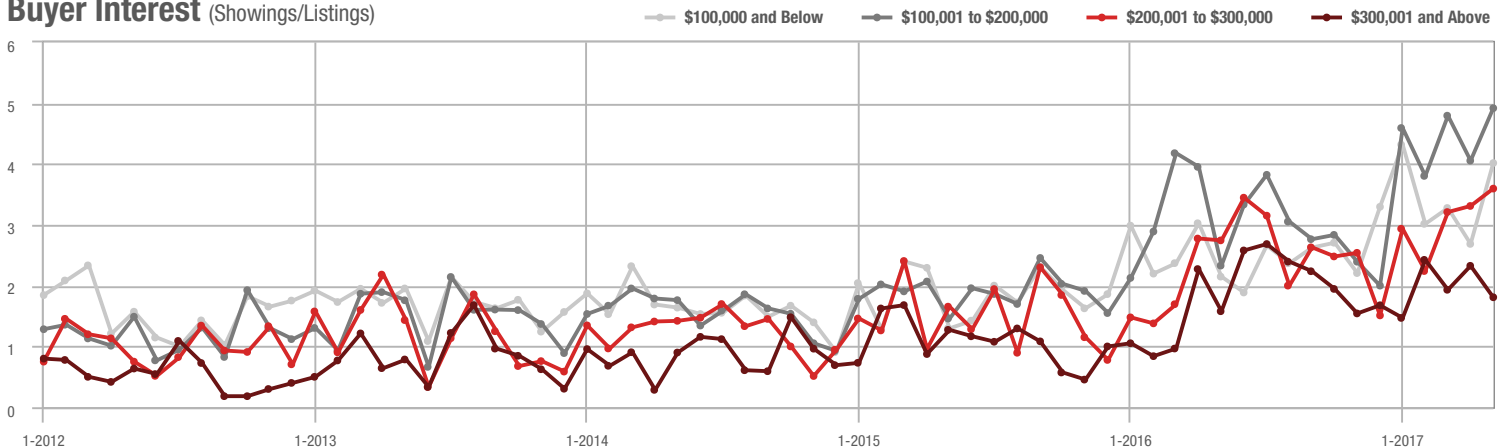
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

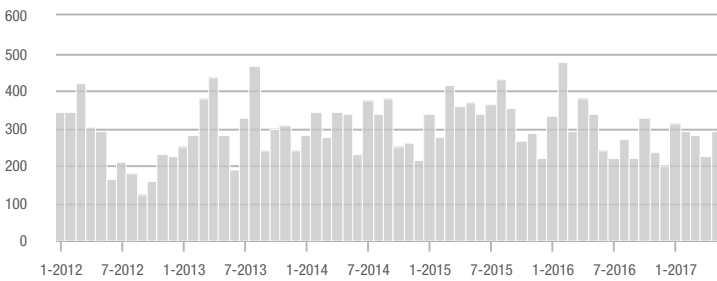


Statesville, NC

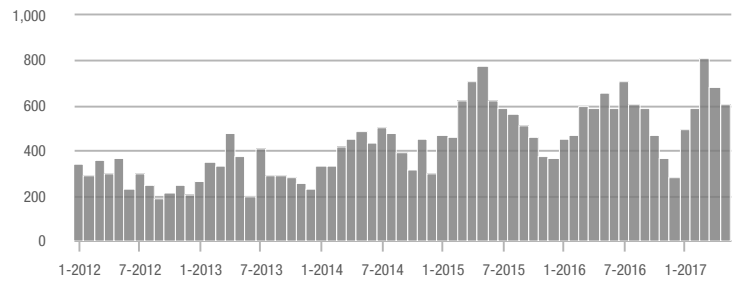
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	290	- 14.2%	+ 28.9%	4.8	+ 9.1%	+ 25.4%	81	- 19.8%	- 1.2%
\$100,001 to \$200,000	603	- 8.2%	- 11.3%	5.5	+ 17.0%	- 17.3%	133	- 21.8%	+ 3.1%
\$200,001 to \$300,000	235	- 27.5%	+ 27.7%	3.2	- 20.0%	+ 0.9%	81	- 22.9%	+ 19.1%
\$300,001 and Above	116	- 20.5%	+ 12.6%	1.7	- 15.0%	- 3.0%	83	- 20.2%	+ 6.4%
Total	1,244	- 15.1%	+ 4.4%	4.1	+ 2.5%	- 7.0%	378	- 21.3%	+ 5.9%

Showings

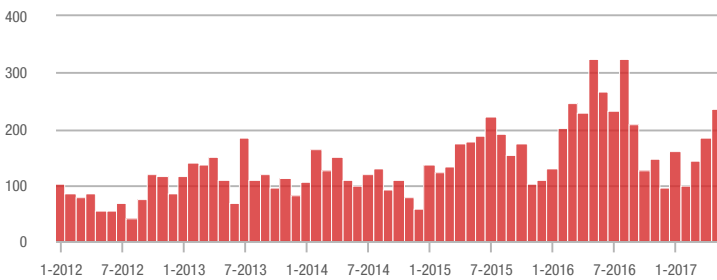
\$100,000 and Below



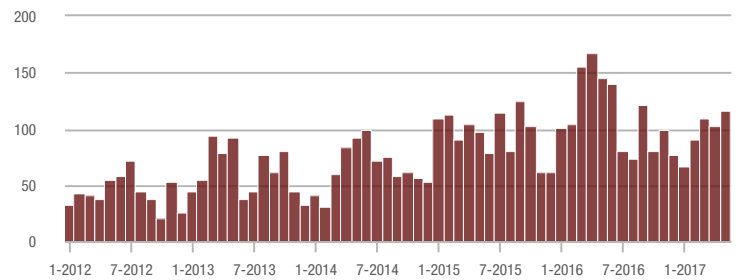
\$100,001 to \$200,000



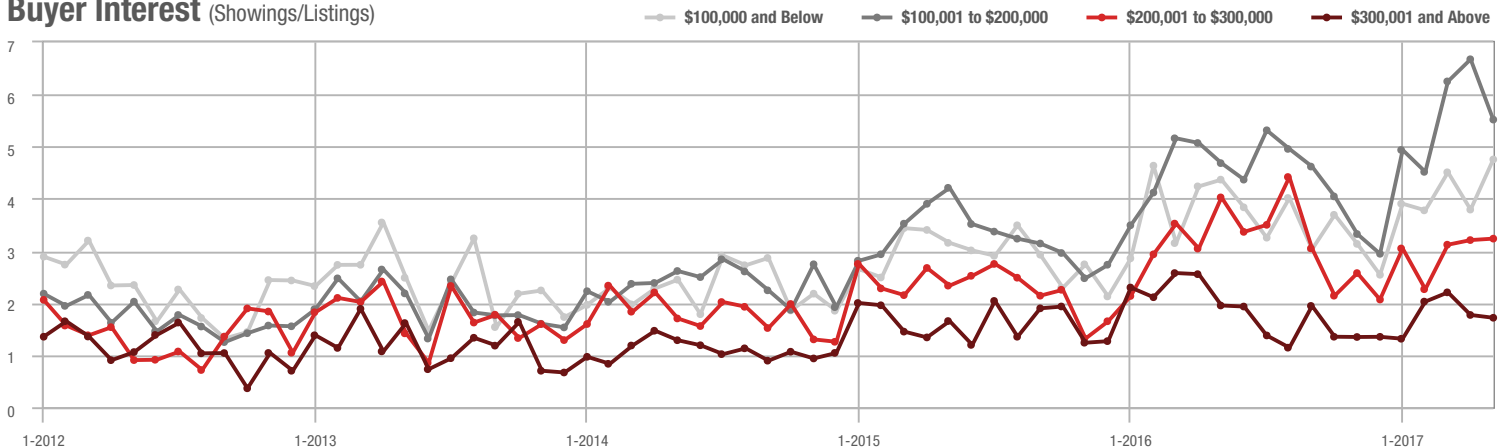
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

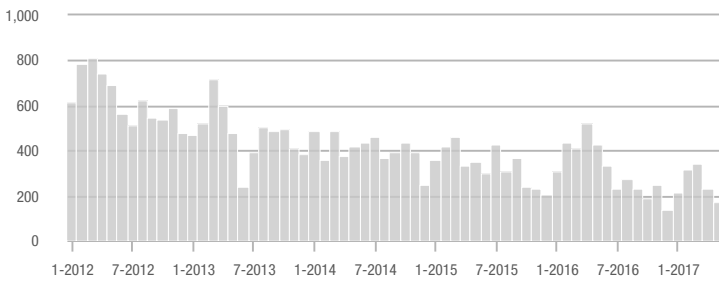


Union County, NC

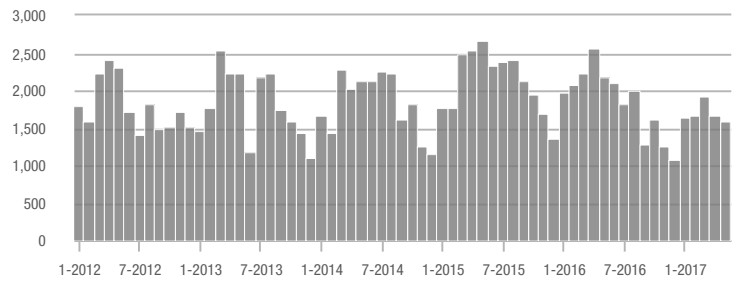
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	170	- 60.3%	- 26.1%	2.9	- 50.0%	- 29.6%	100	- 29.6%	- 5.7%
\$100,001 to \$200,000	1,585	- 27.6%	- 5.6%	9.6	+ 11.6%	- 4.5%	199	- 38.2%	- 2.9%
\$200,001 to \$300,000	1,631	- 25.2%	- 13.1%	7.3	- 7.6%	- 19.5%	265	- 20.2%	+ 4.3%
\$300,001 and Above	4,183	+ 7.3%	- 2.5%	5.3	- 1.9%	- 10.4%	935	+ 3.4%	+ 4.7%
Total	7,569	- 13.0%	- 6.3%	6.1	- 7.6%	- 12.4%	1,499	- 11.8%	+ 2.8%

Showings

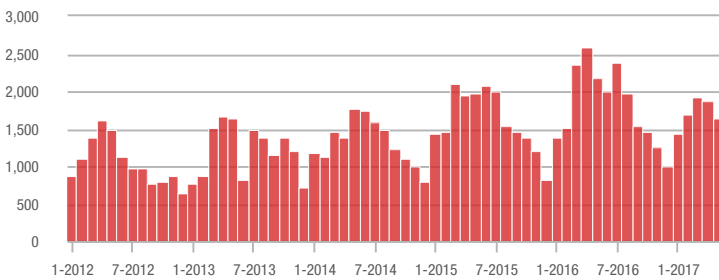
\$100,000 and Below



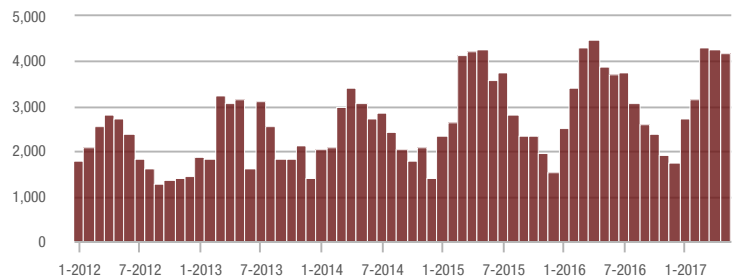
\$100,001 to \$200,000



\$200,001 to \$300,000

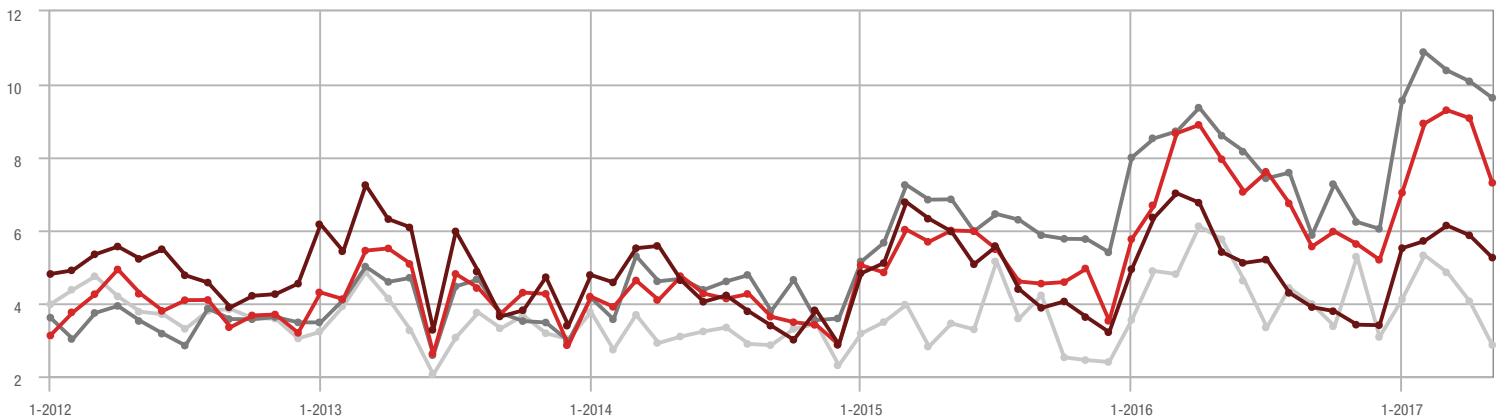


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

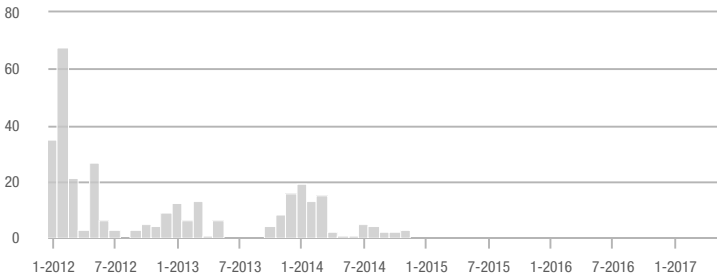


Uptown Charlotte

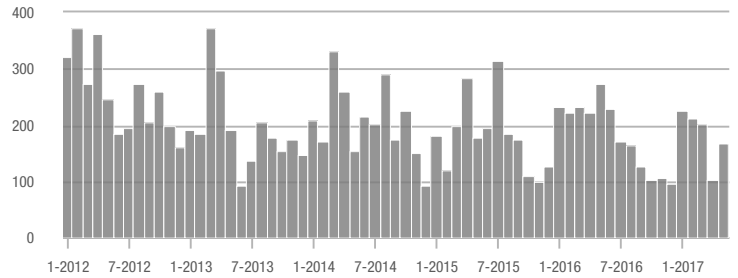
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	0.0%	0.0%	0.0	0.0%	0.0%	0	0.0%	0.0%
\$100,001 to \$200,000	167	- 39.3%	+ 60.6%	10.4	- 9.6%	+ 10.4%	16	- 33.3%	+ 45.5%
\$200,001 to \$300,000	614	+ 97.4%	+ 60.3%	11.4	+ 21.3%	+ 27.7%	54	+ 63.6%	+ 25.6%
\$300,001 and Above	524	+ 66.3%	+ 18.6%	6.1	+ 10.9%	+ 4.0%	87	+ 38.1%	+ 14.5%
Total	1,305	+ 44.8%	+ 40.5%	8.4	+ 6.3%	+ 16.5%	157	+ 30.8%	+ 20.8%

Showings

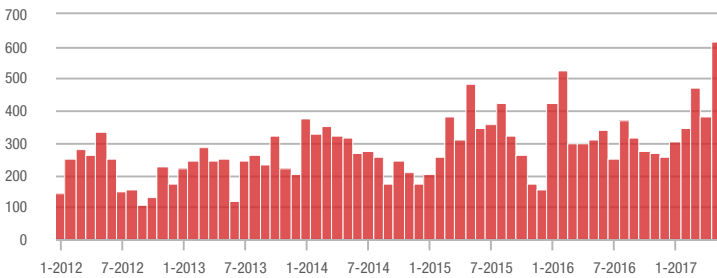
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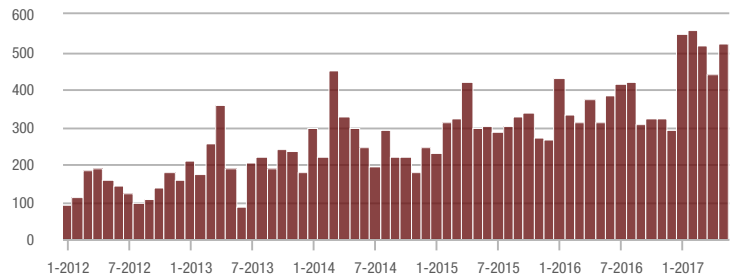
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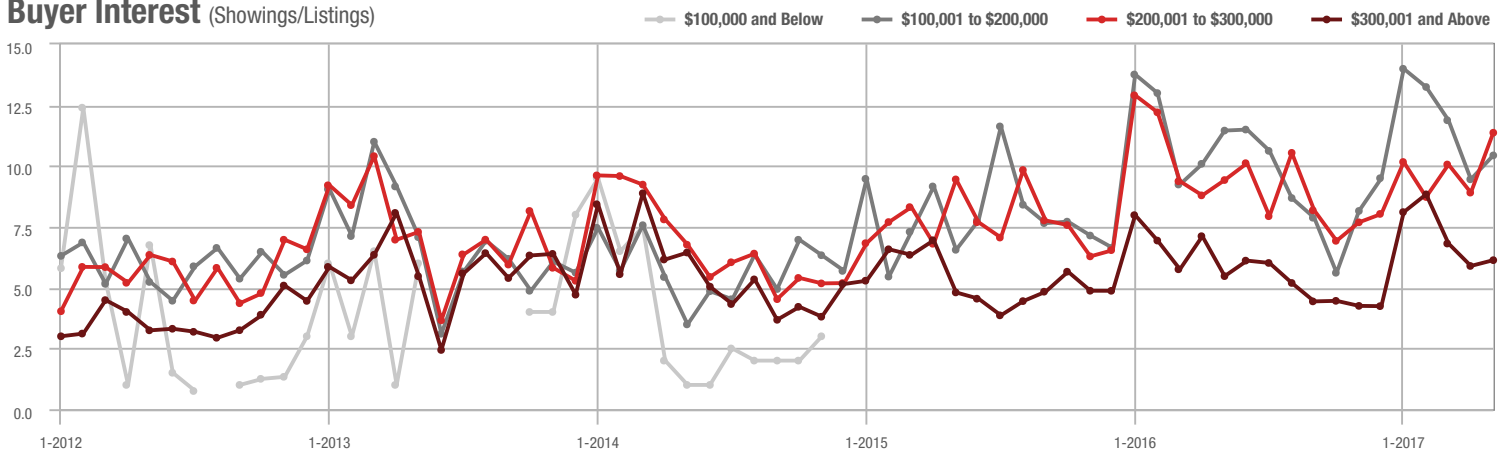
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

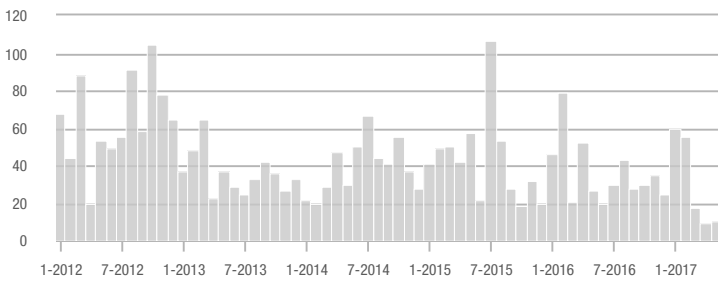


Waxhaw, NC

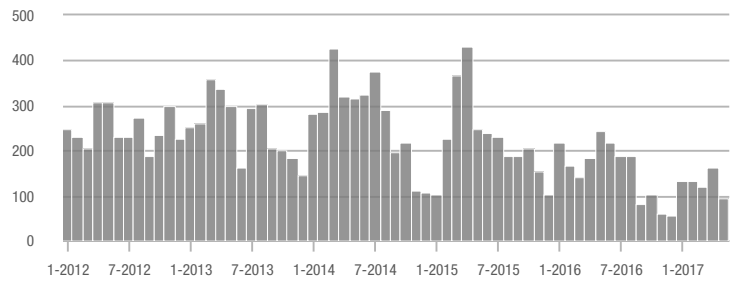
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	10	- 63.0%	+ 11.1%	0.9	- 62.5%	+ 36.4%	28	- 6.7%	0.0%
\$100,001 to \$200,000	93	- 61.6%	- 42.2%	3.7	- 38.3%	- 32.9%	35	- 45.3%	- 12.5%
\$200,001 to \$300,000	214	- 50.8%	- 31.4%	5.7	- 28.7%	- 23.7%	56	- 29.1%	- 8.2%
\$300,001 and Above	2,227	+ 0.9%	- 7.9%	5.6	- 8.2%	- 12.8%	455	+ 3.9%	+ 2.7%
Total	2,544	- 12.6%	- 12.3%	5.4	- 12.9%	- 15.0%	574	- 6.1%	+ 0.3%

Showings

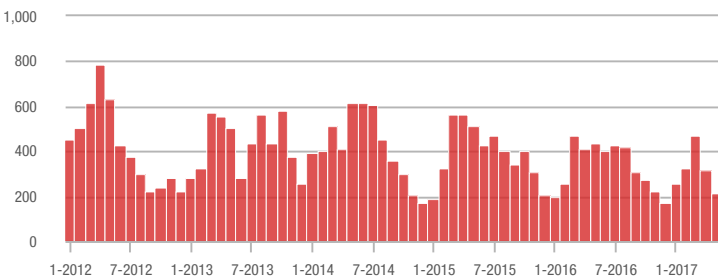
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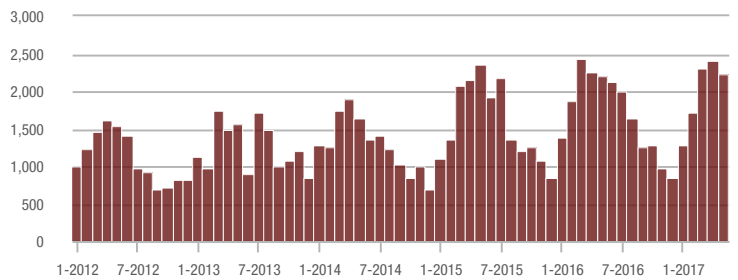
\$100,001 to \$200,000



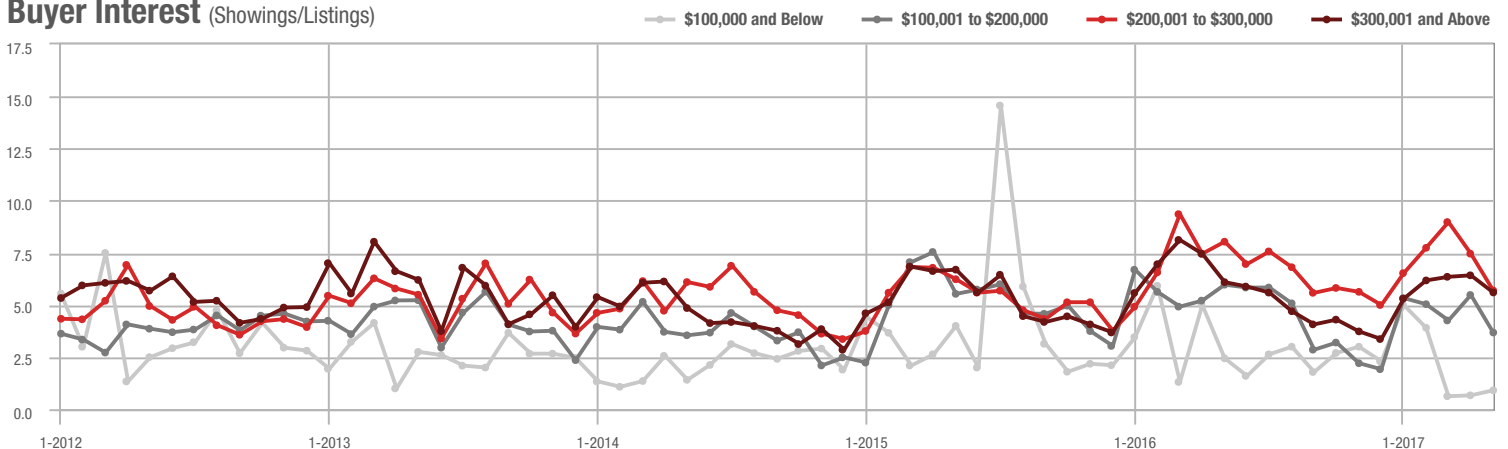
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

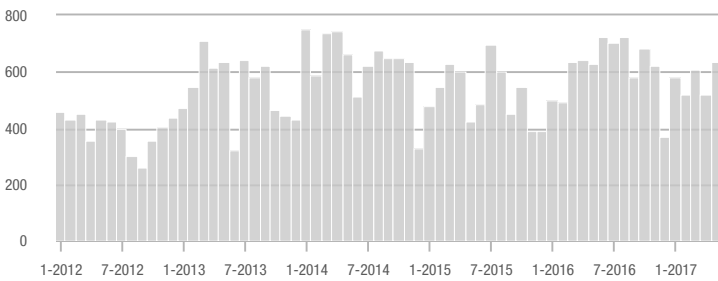


York County, SC

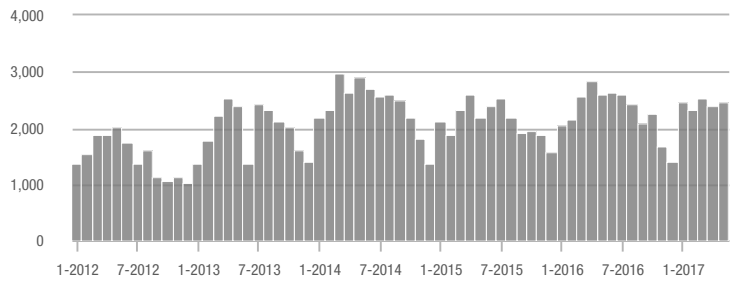
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change	May 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	639	+ 1.6%	+ 22.4%	4.6	+ 2.2%	+ 16.8%	238	- 14.1%	0.0%
\$100,001 to \$200,000	2,471	- 5.0%	+ 2.8%	11.2	+ 25.8%	+ 6.3%	246	- 26.8%	- 3.9%
\$200,001 to \$300,000	2,649	+ 26.7%	- 4.3%	8.1	+ 6.6%	- 12.1%	360	+ 10.1%	+ 6.8%
\$300,001 and Above	2,968	+ 6.6%	- 1.3%	5.1	- 5.6%	- 7.0%	688	+ 1.6%	+ 1.9%
Total	8,727	+ 7.7%	+ 0.3%	7.0	+ 4.5%	- 4.5%	1,532	- 5.3%	+ 1.7%

Showings

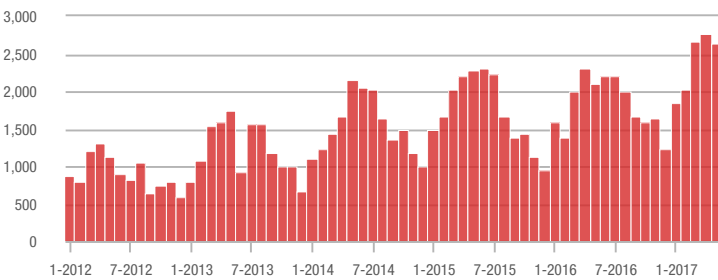
\$100,000 and Below



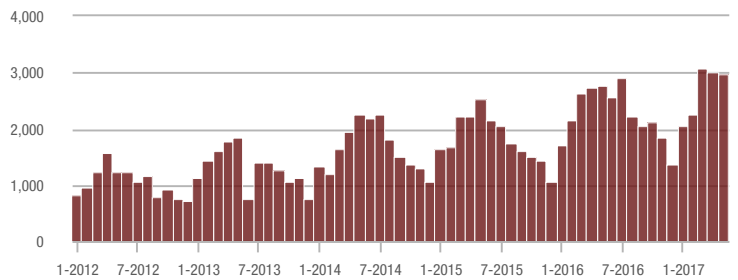
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

