

Showings Statistics

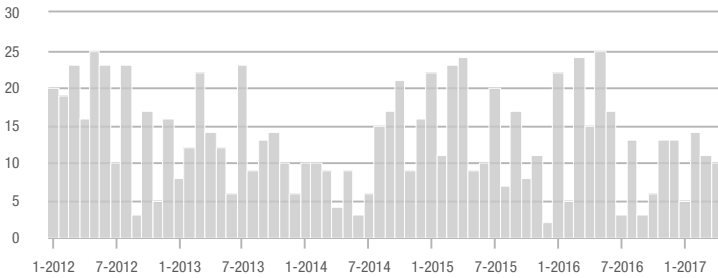
MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Alexander County, NC	51	1.0	50
Anson County, NC	113	1.1	105
Cabarrus County, NC	6,860	6.8	1,006
Charlotte MSA	81,467	7.1	11,403
City of Charlotte, NC	37,930	10.0	3,785
Concord, NC	3,912	6.9	563
Davidson, NC	1,055	6.3	167
Denver, NC	1,237	4.1	302
Fort Mill, SC	2,895	7.3	395
Gaston County, NC	4,746	4.9	960
Gastonia, NC	2,341	6.0	388
Huntersville, NC	2,869	6.7	429
Iredell County, NC	5,791	4.4	1,321
Kannapolis, NC	1,423	6.2	230
Lake Norman	5,421	4.3	1,267
Lake Wylie	2,559	4.4	582
Lancaster County, SC	2,063	4.4	465
Lincoln County, NC	2,180	4.0	548
Lincolnton, NC	635	3.9	161
Matthews, NC	3,145	9.0	351
Mecklenburg County, NC	46,569	9.3	4,994
Monroe, NC	1,418	5.3	270
Montgomery County, NC	165	1.0	170
Mooresville, NC	4,105	4.9	836
Rock Hill, SC	3,164	7.2	438
Salisbury, NC	1,104	3.3	332
Stanly County, NC	820	2.6	317
Statesville, NC	1,192	3.6	329
Union County, NC	8,073	5.9	1,357
Uptown Charlotte	930	7.4	125
Waxhaw, NC	2,901	5.4	542
York County, SC	8,698	6.3	1,383

Alexander County, NC

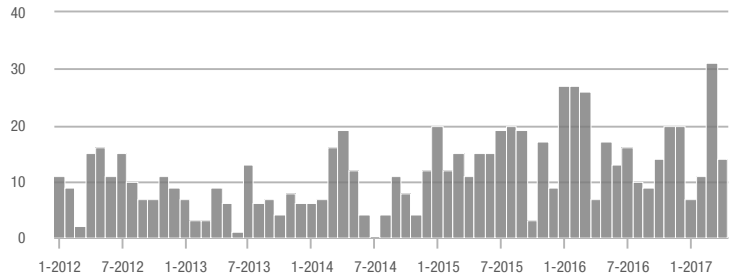
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	10	- 33.3%	- 9.1%	1.4	+ 71.4%	+ 16.9%	7	- 61.1%	- 22.2%
\$100,001 to \$200,000	14	+ 100.0%	- 54.8%	0.8	+ 88.9%	- 42.3%	18	+ 5.9%	- 21.7%
\$200,001 to \$300,000	19	+ 171.4%	+ 171.4%	1.6	+ 171.4%	+ 126.2%	12	0.0%	+ 20.0%
\$300,001 and Above	8	- 52.9%	+ 100.0%	0.6	- 27.6%	+ 115.4%	13	- 35.0%	- 7.1%
Total	51	+ 10.9%	- 3.8%	1.0	+ 48.6%	+ 7.8%	50	- 25.4%	- 10.7%

Showings

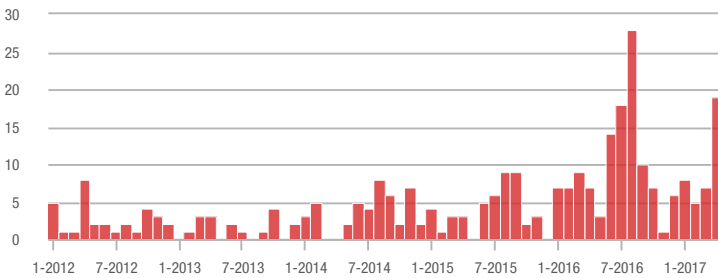
\$100,000 and Below



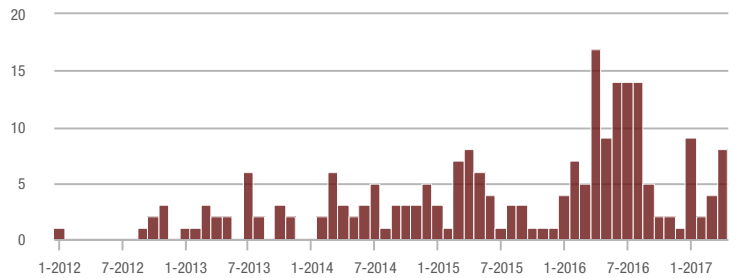
\$100,001 to \$200,000



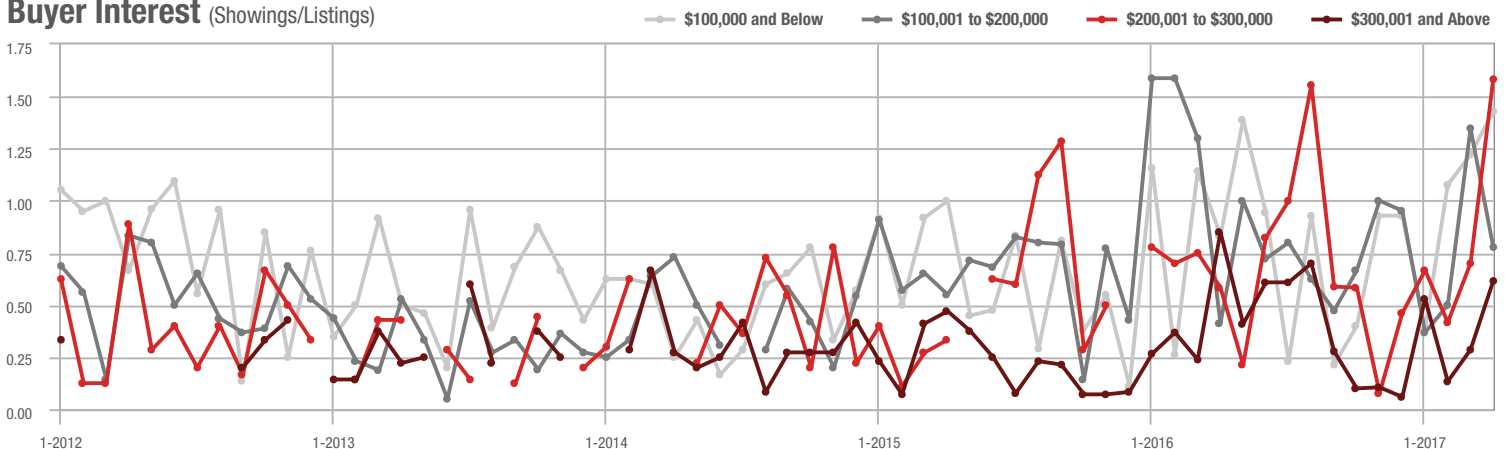
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

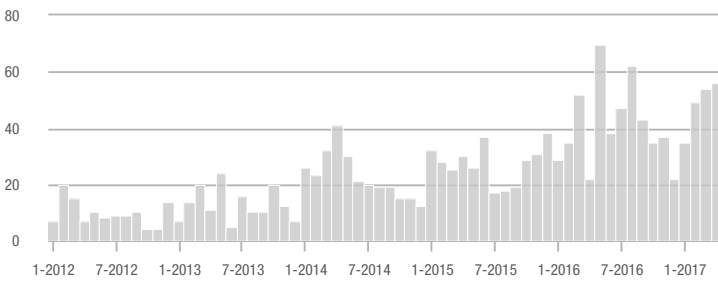


Anson County, NC

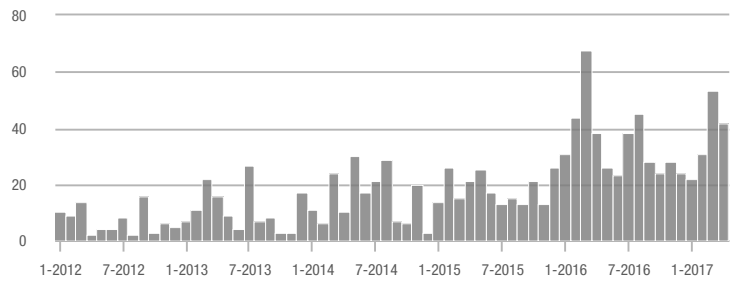
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	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	56	+ 154.5%	+ 3.7%	0.9	+ 238.1%	+ 0.5%	64	- 24.7%	+ 3.2%
\$100,001 to \$200,000	42	+ 10.5%	- 20.8%	1.3	+ 45.1%	- 15.8%	32	- 23.8%	- 5.9%
\$200,001 to \$300,000	8	+ 33.3%	0.0%	1.3	+ 211.1%	+ 33.3%	6	- 57.1%	- 25.0%
\$300,001 and Above	7	+ 600.0%	+ 133.3%	2.3	+ 1,533.3%	+ 133.3%	3	- 57.1%	0.0%
Total	113	+ 68.7%	- 4.2%	1.1	+ 137.7%	- 2.4%	105	- 29.1%	- 1.9%

Showings

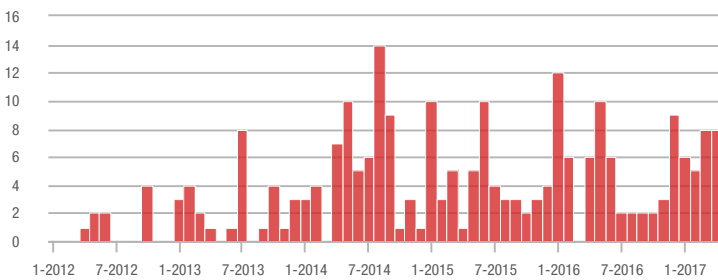
\$100,000 and Below



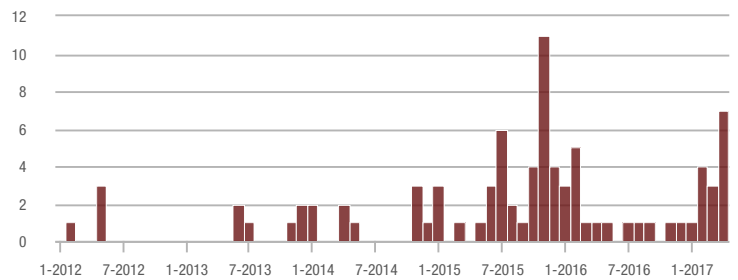
\$100,001 to \$200,000



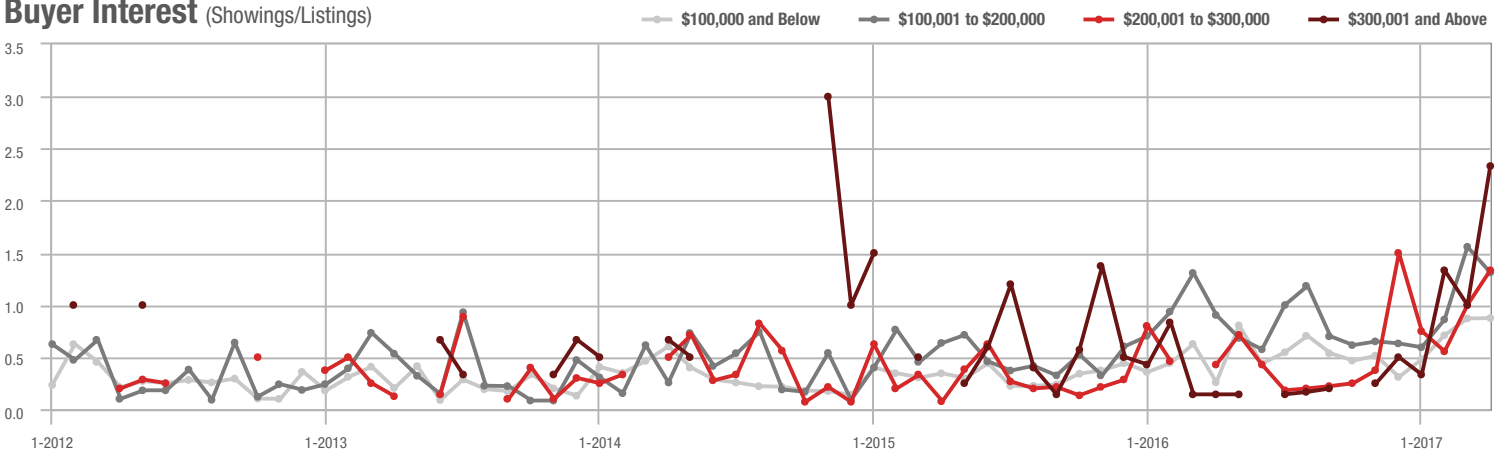
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)



Showings Report for April 2017

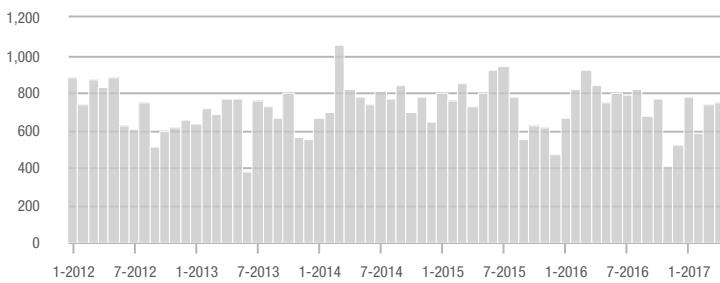
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Cabarrus County, NC

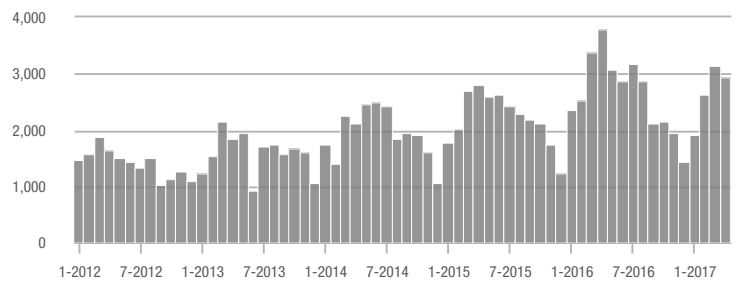
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	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	746	- 11.7%	+ 1.4%	5.3	+ 45.5%	+ 9.9%	142	- 39.3%	- 7.8%
\$100,001 to \$200,000	2,936	- 22.7%	- 6.5%	9.9	+ 1.0%	- 1.1%	296	- 23.5%	- 5.4%
\$200,001 to \$300,000	1,596	- 26.6%	- 4.6%	8.3	+ 13.2%	+ 4.3%	192	- 35.1%	- 8.6%
\$300,001 and Above	1,582	+ 18.6%	- 7.5%	4.2	+ 10.1%	- 8.2%	376	+ 7.7%	+ 0.8%
Total	6,860	- 15.9%	- 5.5%	6.8	+ 5.9%	- 1.3%	1,006	- 20.5%	- 4.2%

Showings

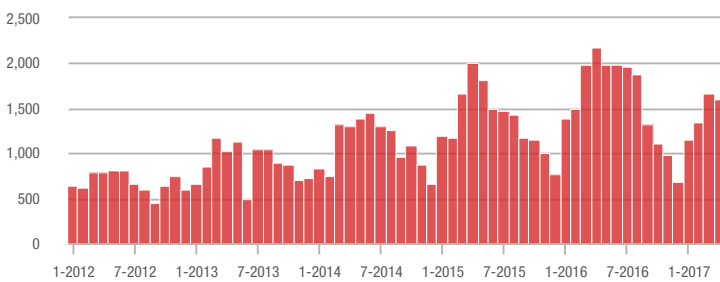
\$100,000 and Below



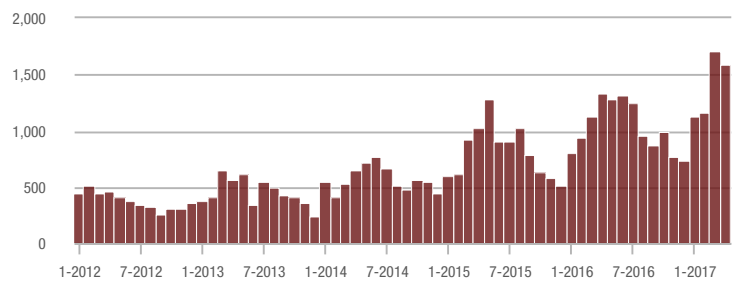
\$100,001 to \$200,000



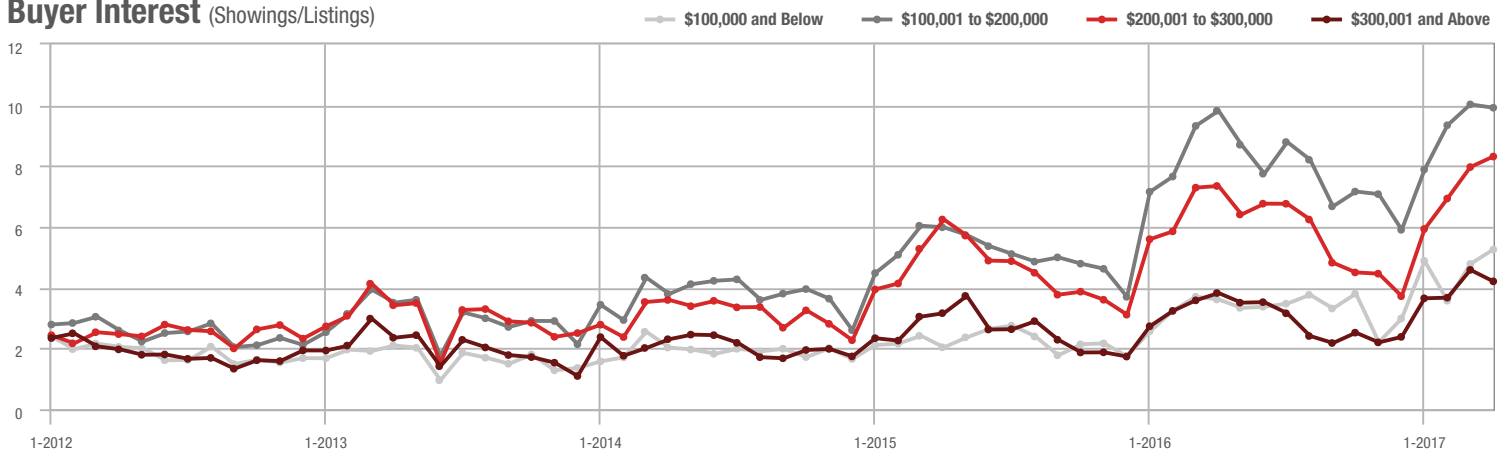
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)



Showings Report for April 2017

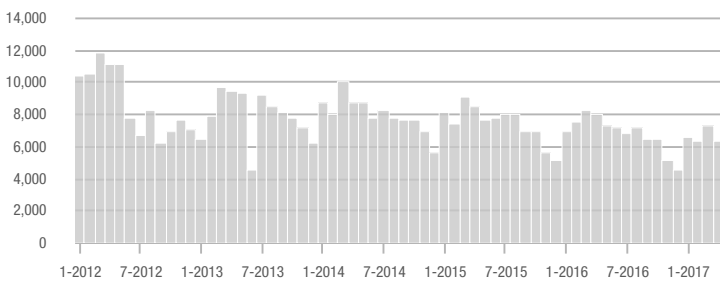
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Charlotte MSA

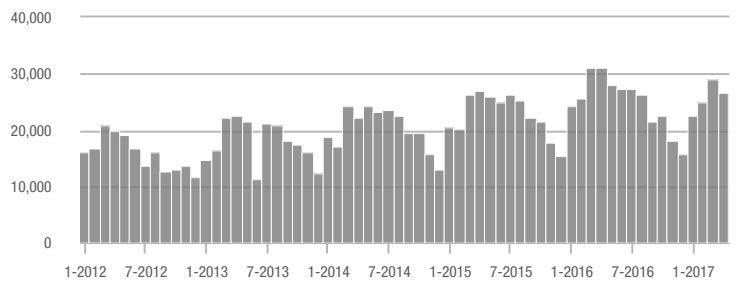
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	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	6,373	- 21.0%	- 12.4%	4.4	+ 19.4%	- 0.4%	1,445	- 33.8%	- 12.0%
\$100,001 to \$200,000	26,666	- 14.4%	- 8.4%	10.7	+ 20.3%	- 1.7%	2,484	- 28.8%	- 6.8%
\$200,001 to \$300,000	19,486	- 8.0%	- 7.9%	8.5	+ 13.9%	- 1.0%	2,289	- 19.2%	- 7.0%
\$300,001 and Above	28,942	+ 5.7%	- 1.9%	5.6	+ 7.2%	- 1.6%	5,185	- 1.4%	- 0.3%
Total	81,467	- 7.2%	- 6.4%	7.1	+ 12.0%	- 1.8%	11,403	- 17.2%	- 4.7%

Showings

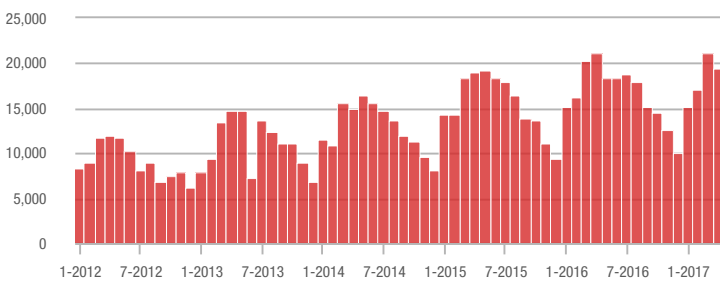
\$100,000 and Below



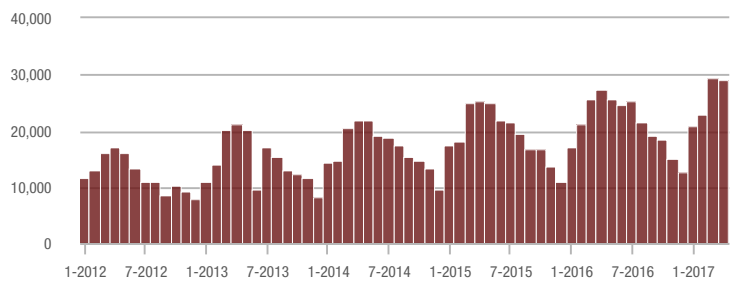
\$100,001 to \$200,000



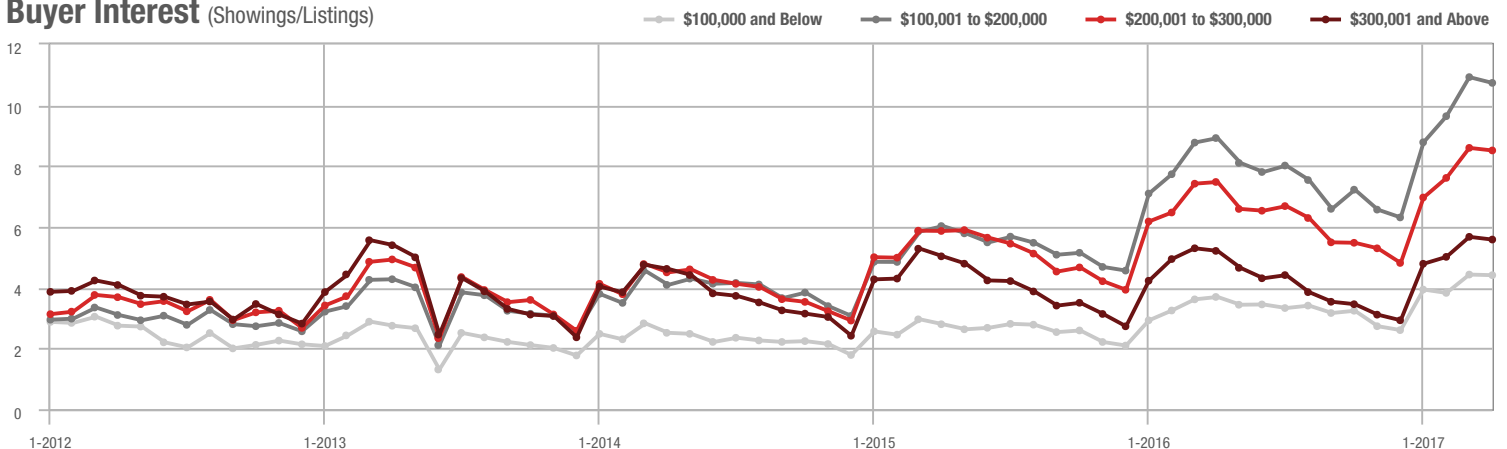
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

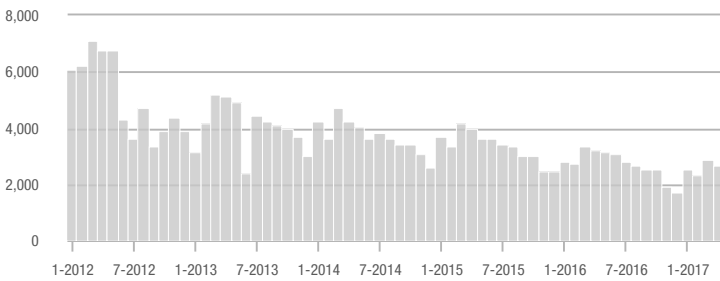


City of Charlotte, NC

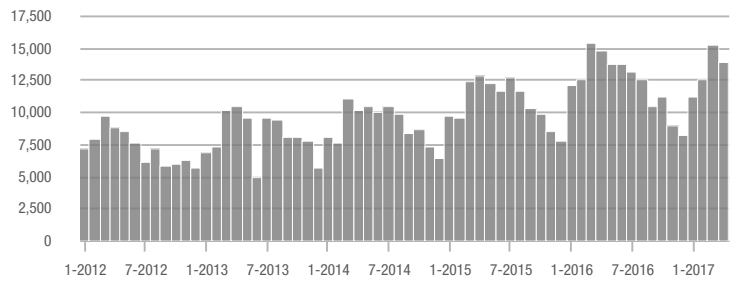
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	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	2,670	- 17.6%	- 6.1%	10.0	+ 44.1%	+ 5.9%	268	- 42.9%	- 11.3%
\$100,001 to \$200,000	13,876	- 6.4%	- 8.6%	15.1	+ 26.4%	- 3.6%	919	- 25.9%	- 5.3%
\$200,001 to \$300,000	8,299	+ 0.3%	- 10.6%	10.4	+ 10.2%	- 7.5%	796	- 9.0%	- 3.4%
\$300,001 and Above	13,085	+ 2.7%	- 3.7%	7.3	+ 5.0%	- 5.1%	1,802	- 2.2%	+ 1.5%
Total	37,930	- 3.0%	- 7.3%	10.0	+ 13.5%	- 5.2%	3,785	- 14.5%	- 2.2%

Showings

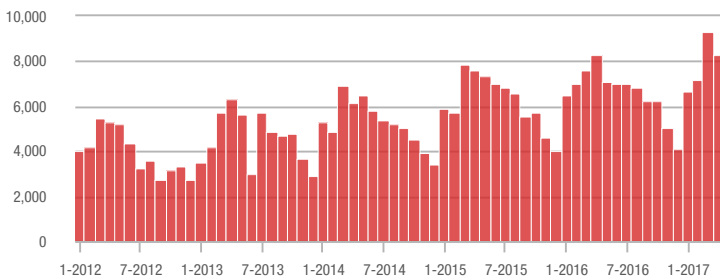
\$100,000 and Below



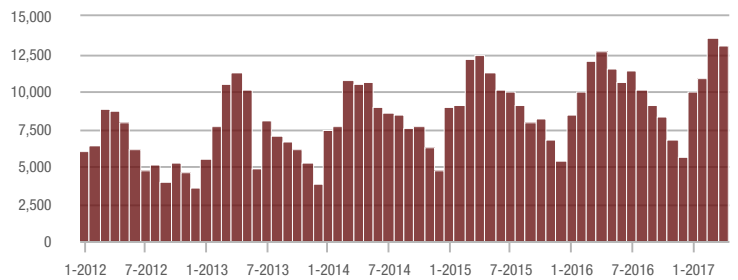
\$100,001 to \$200,000



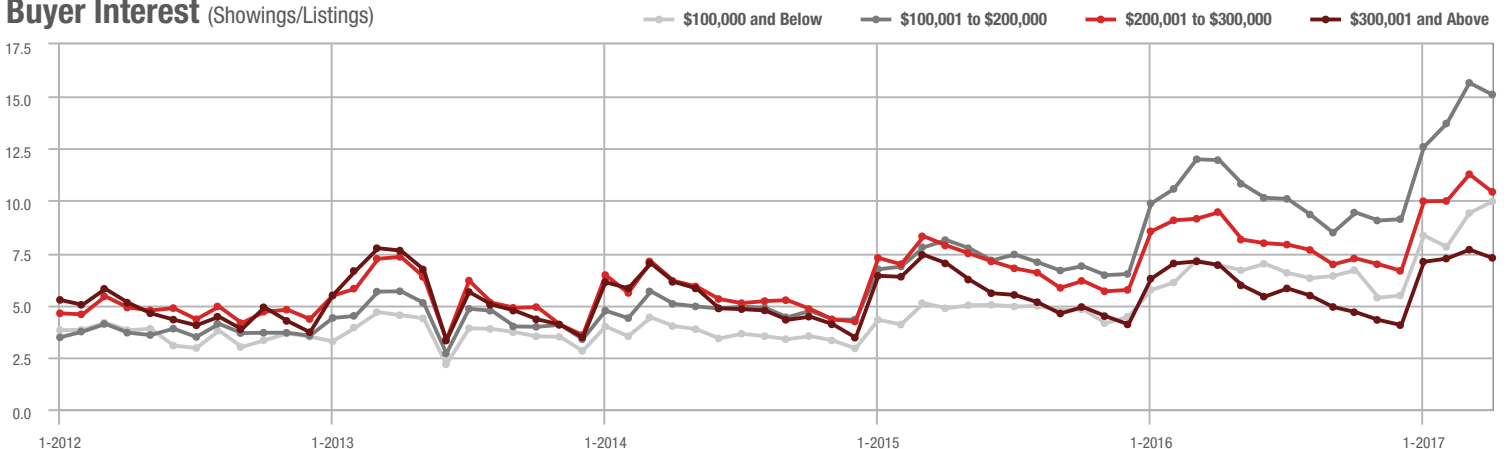
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

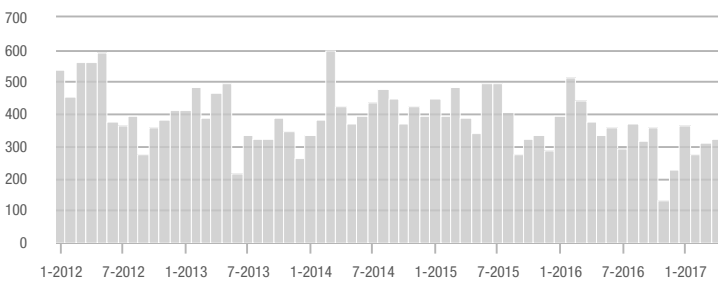


Concord, NC

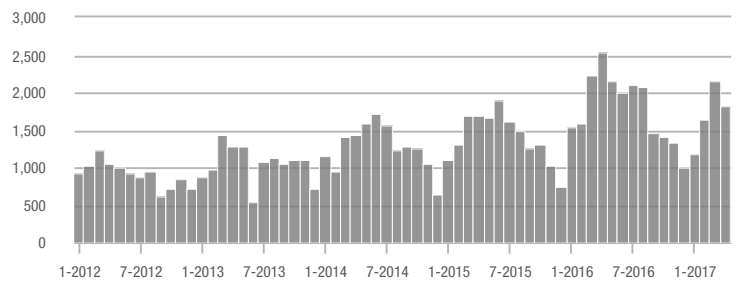
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	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	323	- 14.3%	+ 4.5%	4.8	+ 36.8%	+ 4.5%	67	- 37.4%	0.0%
\$100,001 to \$200,000	1,810	- 29.0%	- 16.2%	10.5	- 9.7%	- 9.9%	173	- 21.4%	- 7.0%
\$200,001 to \$300,000	924	- 30.1%	- 5.5%	8.0	+ 7.0%	- 1.4%	115	- 34.7%	- 4.2%
\$300,001 and Above	855	+ 24.1%	- 10.2%	4.1	+ 5.6%	- 12.8%	208	+ 17.5%	+ 3.0%
Total	3,912	- 20.7%	- 11.1%	6.9	- 4.3%	- 9.2%	563	- 17.2%	- 2.1%

Showings

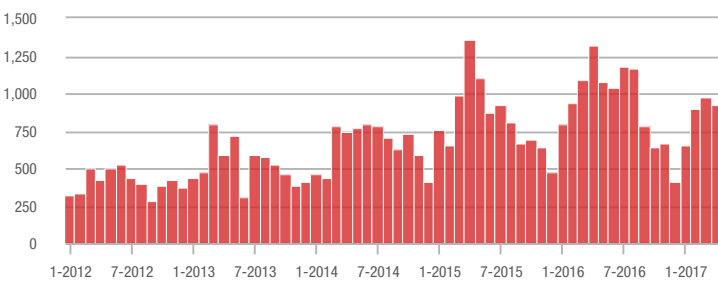
\$100,000 and Below



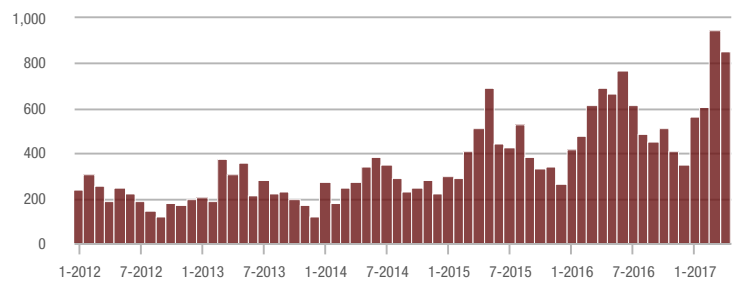
\$100,001 to \$200,000



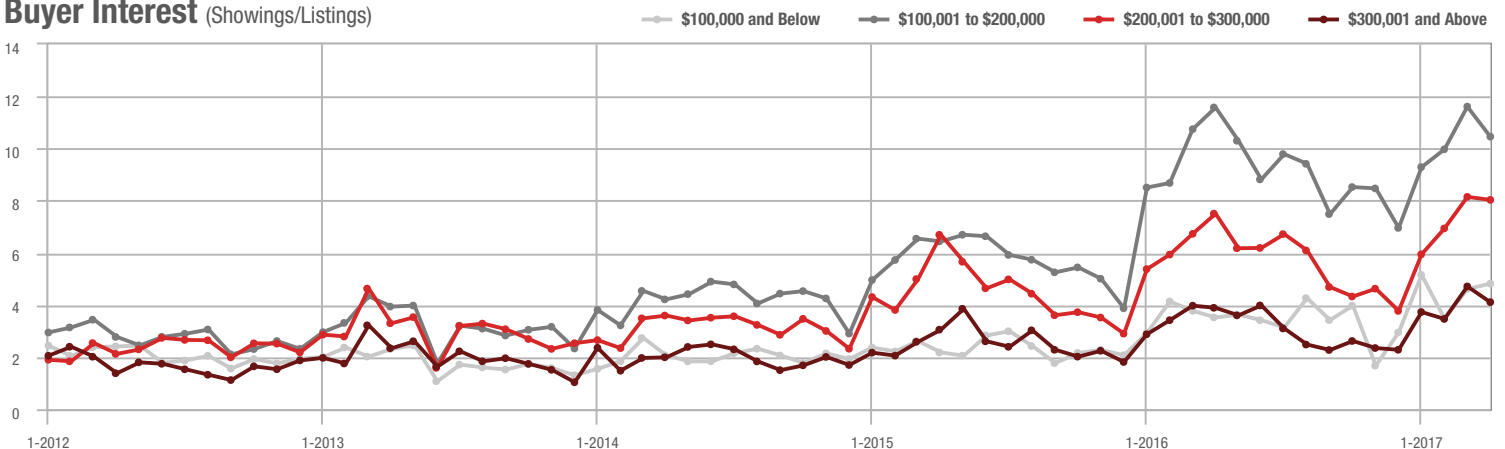
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

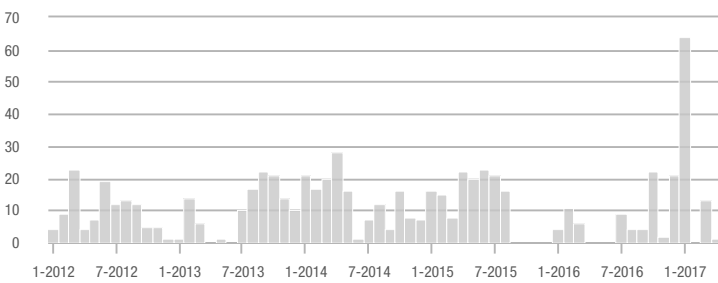


Davidson, NC

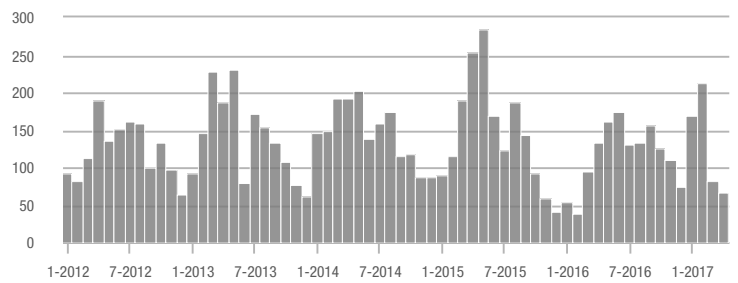
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\$100,000 and Below	1	—	- 92.3%	0.5	—	- 80.8%	2	- 50.0%	- 60.0%
\$100,001 to \$200,000	67	- 49.6%	- 18.3%	11.2	+ 42.7%	+ 49.8%	6	- 64.7%	- 45.5%
\$200,001 to \$300,000	242	- 28.2%	+ 22.2%	10.1	+ 52.6%	+ 17.1%	24	- 52.9%	+ 4.3%
\$300,001 and Above	745	+ 5.4%	- 5.7%	5.5	+ 11.6%	+ 0.6%	135	- 5.6%	- 6.3%
Total	1,055	- 10.4%	- 2.6%	6.3	+ 15.4%	+ 6.7%	167	- 22.3%	- 8.7%

Showings

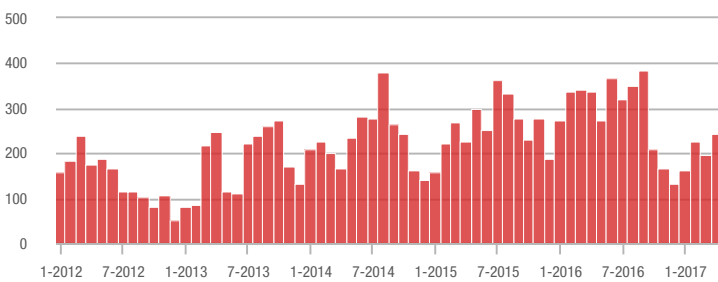
\$100,000 and Below



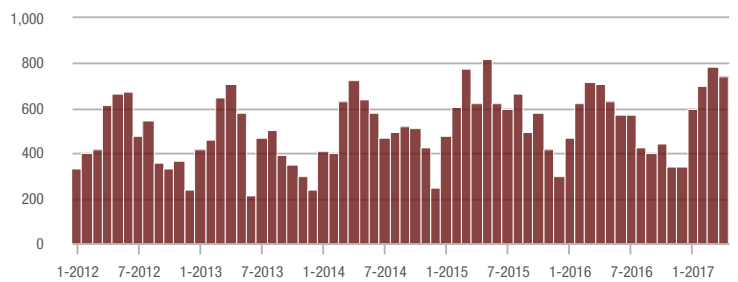
\$100,001 to \$200,000



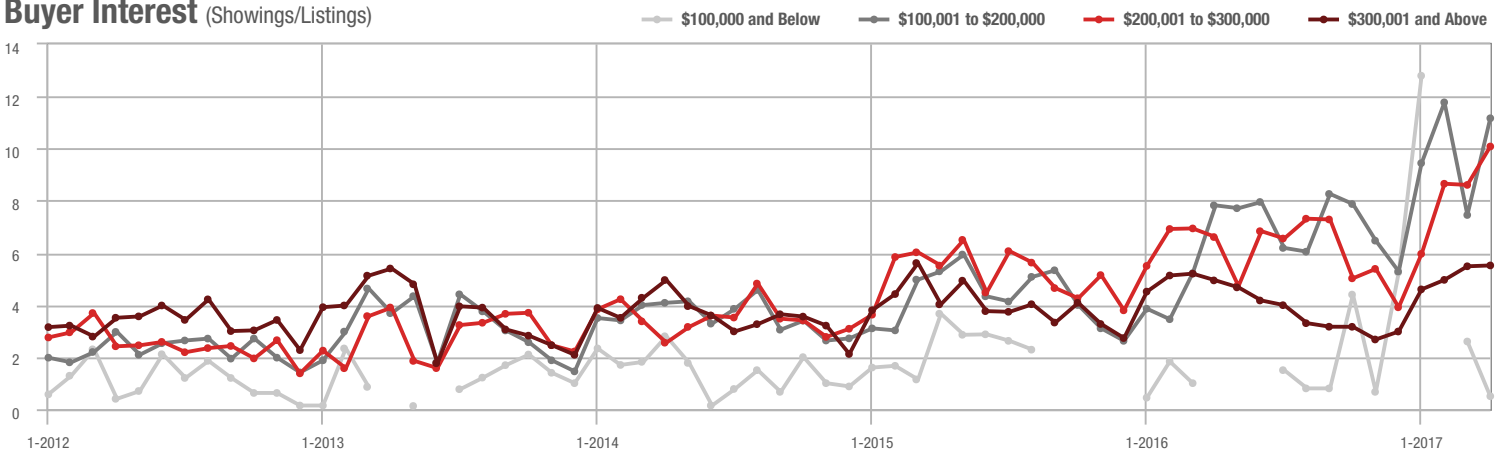
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

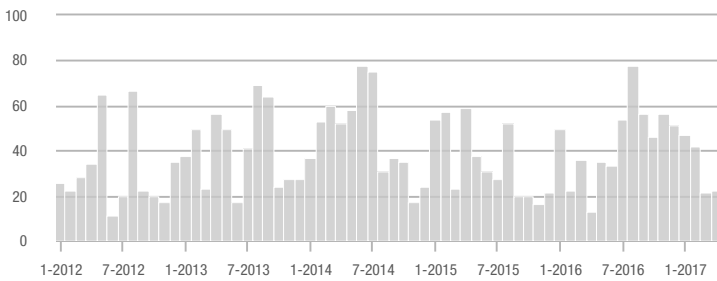


Denver, NC

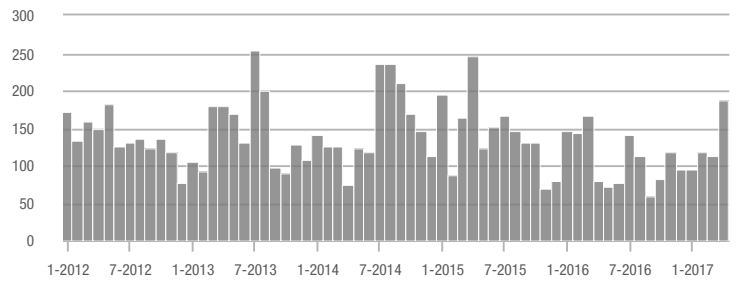
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\$100,000 and Below	22	+ 69.2%	+ 4.8%	0.6	+ 108.3%	+ 12.8%	39	- 18.8%	- 7.1%
\$100,001 to \$200,000	188	+ 135.0%	+ 67.9%	8.5	+ 177.7%	+ 67.9%	22	- 15.4%	0.0%
\$200,001 to \$300,000	247	- 42.3%	+ 11.8%	6.0	- 7.1%	+ 30.8%	41	- 37.9%	- 14.6%
\$300,001 and Above	780	+ 2.6%	+ 7.4%	3.9	+ 17.5%	+ 12.8%	200	- 12.7%	- 4.8%
Total	1,237	- 3.4%	+ 14.5%	4.1	+ 18.0%	+ 22.1%	302	- 18.2%	- 6.2%

Showings

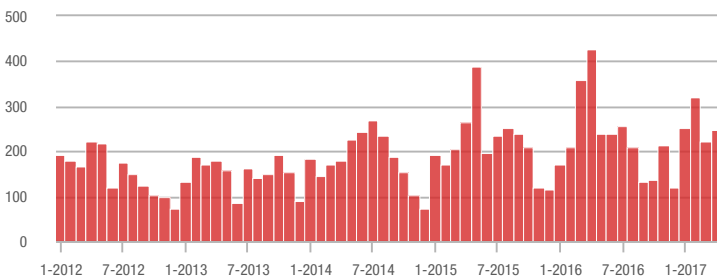
\$100,000 and Below



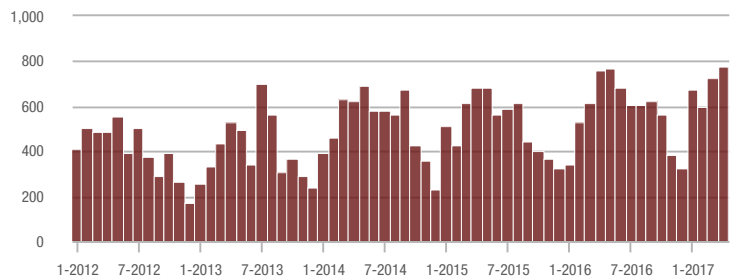
\$100,001 to \$200,000



\$200,001 to \$300,000

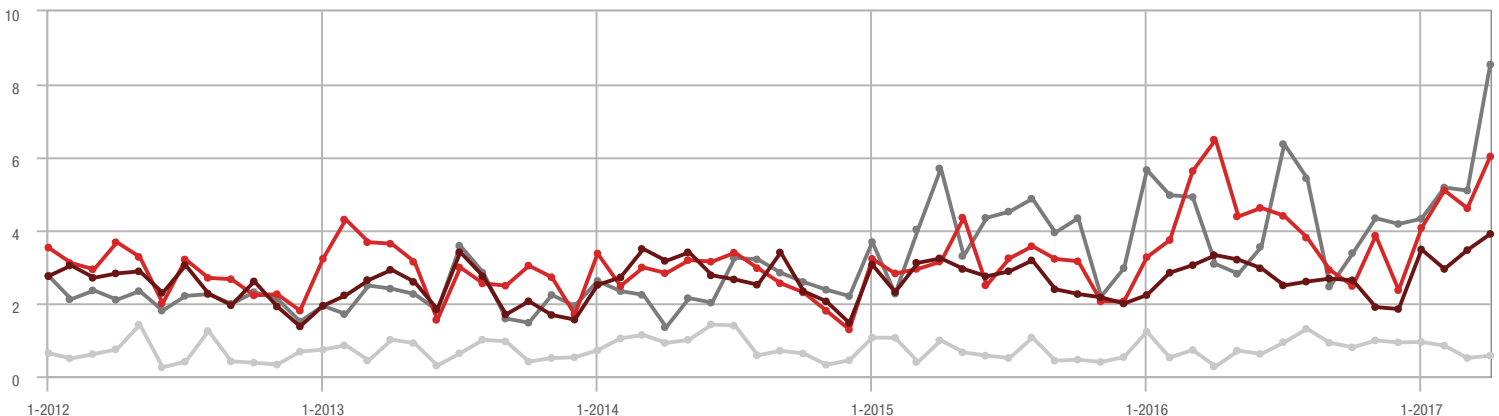


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

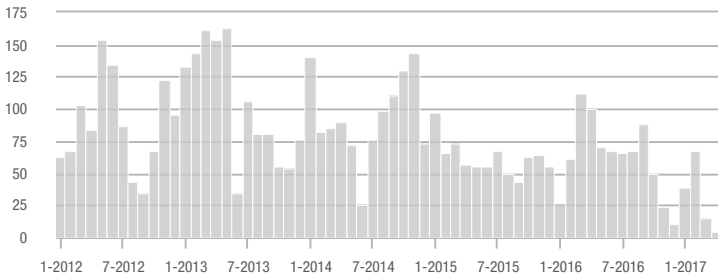


Fort Mill, SC

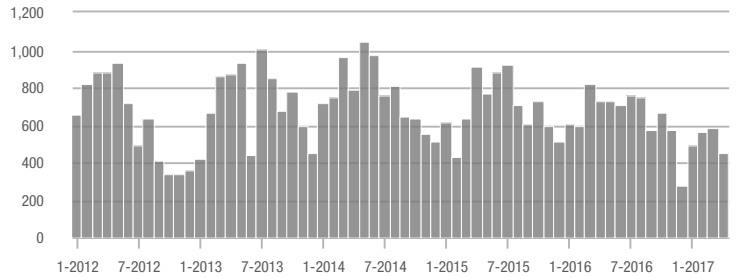
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\$100,000 and Below	5	- 95.0%	- 66.7%	0.7	- 86.4%	- 42.9%	7	- 63.2%	- 41.7%
\$100,001 to \$200,000	455	- 37.4%	- 22.4%	9.7	- 5.5%	- 14.1%	47	- 33.8%	- 9.6%
\$200,001 to \$300,000	917	- 15.5%	- 5.3%	10.2	- 9.8%	- 9.5%	90	- 6.3%	+ 4.7%
\$300,001 and Above	1,518	+ 4.6%	- 7.4%	6.0	+ 18.4%	- 0.0%	251	- 11.6%	- 7.4%
Total	2,895	- 13.9%	- 9.8%	7.3	+ 2.4%	- 3.8%	395	- 16.0%	- 6.2%

Showings

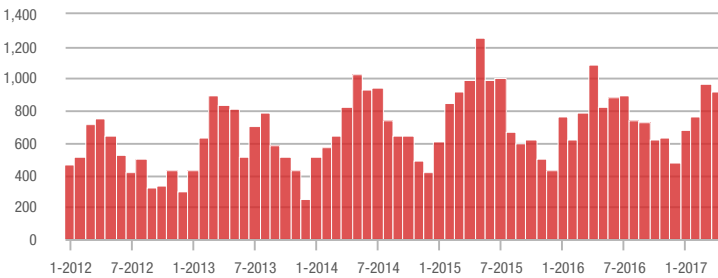
\$100,000 and Below



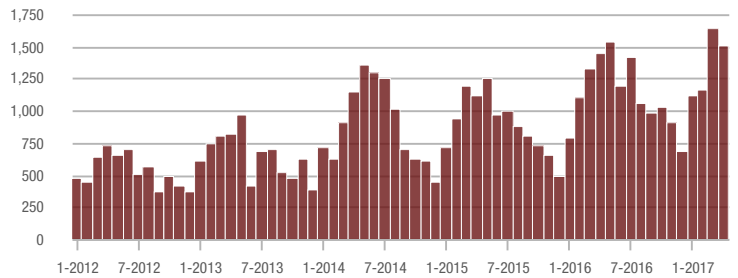
\$100,001 to \$200,000



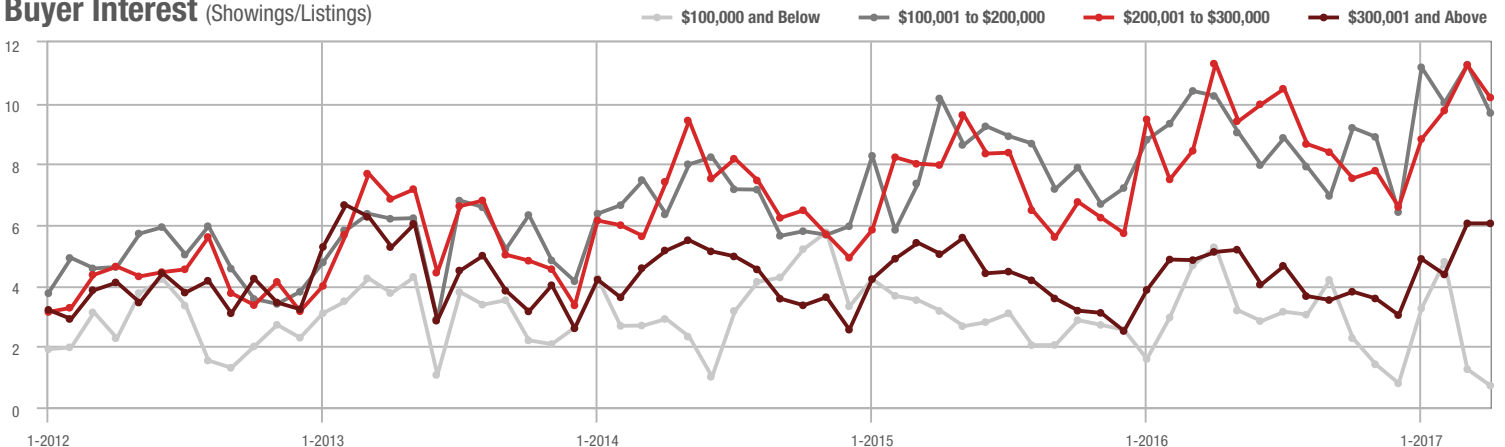
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

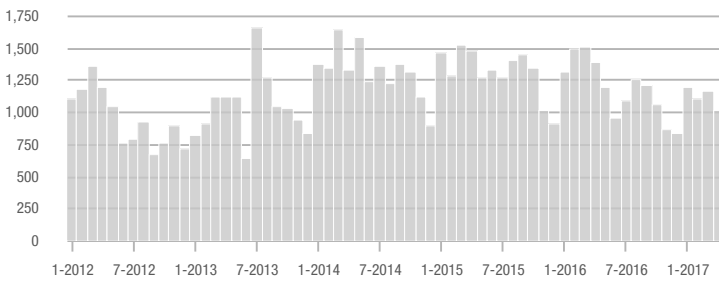


Gaston County, NC

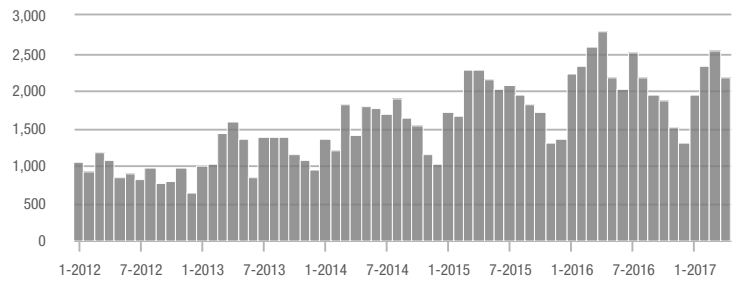
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1,021	- 26.8%	- 12.1%	3.6	+ 15.4%	- 0.3%	285	- 36.5%	- 11.8%
\$100,001 to \$200,000	2,185	- 21.9%	- 14.1%	7.5	+ 21.4%	- 4.6%	290	- 35.7%	- 9.9%
\$200,001 to \$300,000	881	- 0.9%	- 9.2%	5.1	+ 34.4%	- 1.3%	174	- 26.3%	- 7.9%
\$300,001 and Above	659	+ 68.5%	+ 11.9%	3.1	+ 43.8%	+ 11.9%	211	+ 17.2%	0.0%
Total	4,746	- 13.3%	- 9.8%	4.9	+ 18.9%	- 1.8%	960	- 27.1%	- 8.1%

Showings

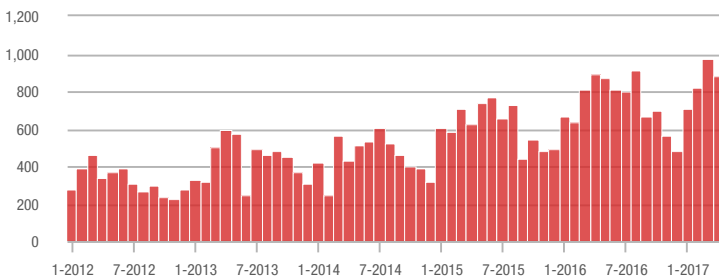
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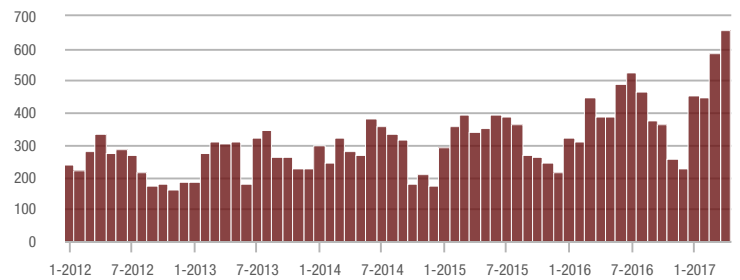
\$100,001 to \$200,000



\$200,001 to \$300,000

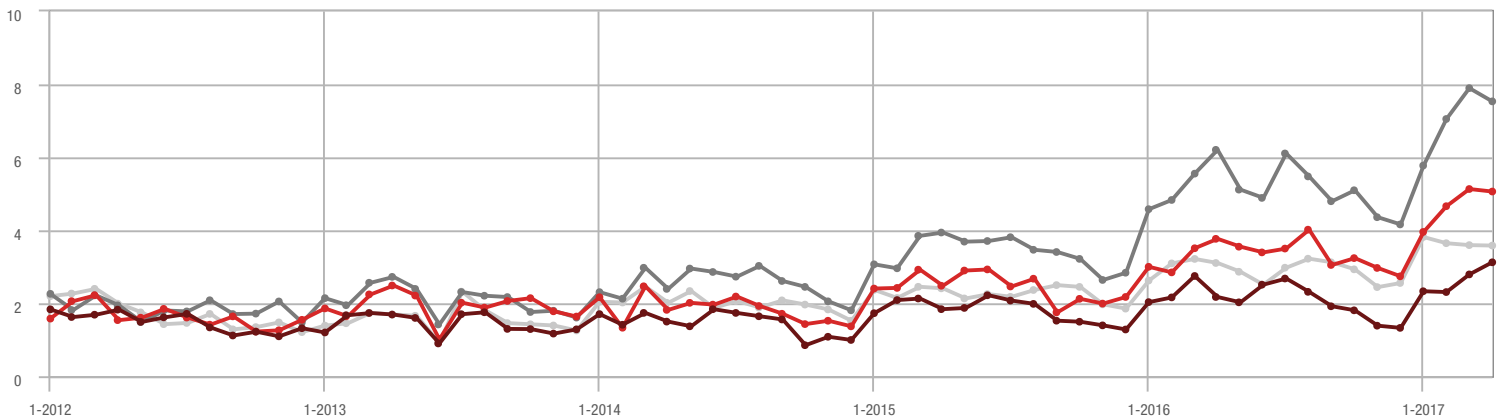


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

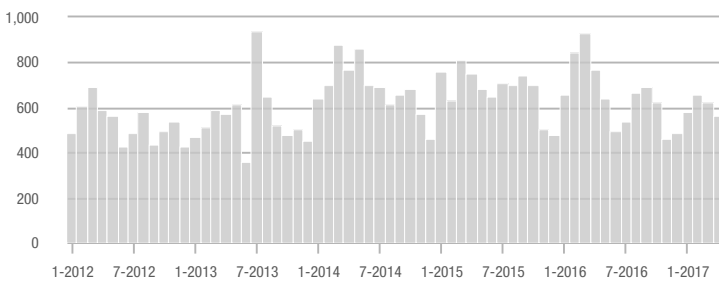


Gastonia, NC

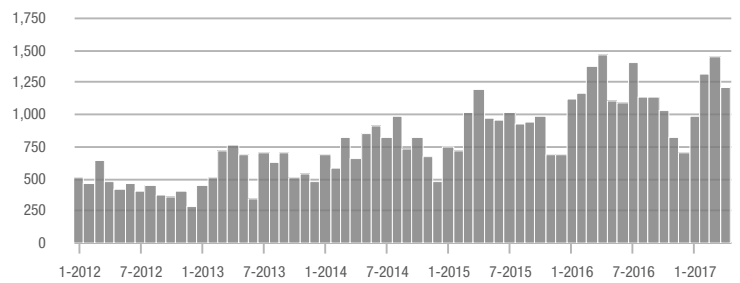
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	561	- 27.3%	- 10.7%	5.0	+ 25.2%	+ 3.7%	112	- 42.0%	- 13.8%
\$100,001 to \$200,000	1,215	- 16.7%	- 16.3%	8.4	+ 16.2%	- 3.5%	144	- 28.4%	- 13.3%
\$200,001 to \$300,000	428	- 10.6%	- 3.2%	5.6	+ 31.7%	+ 7.0%	76	- 32.1%	- 9.5%
\$300,001 and Above	137	- 3.5%	- 9.9%	2.4	+ 6.8%	- 6.6%	56	- 9.7%	- 3.4%
Total	2,341	- 17.9%	- 12.4%	6.0	+ 20.2%	- 1.1%	388	- 31.7%	- 11.4%

Showings

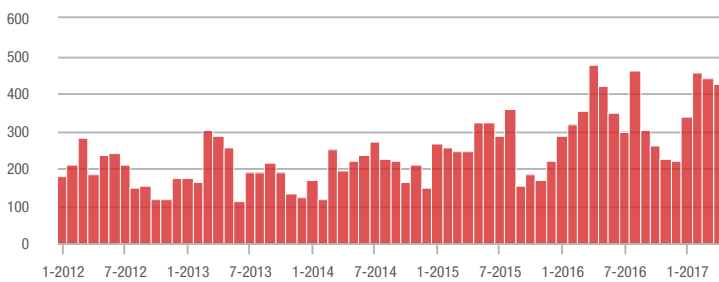
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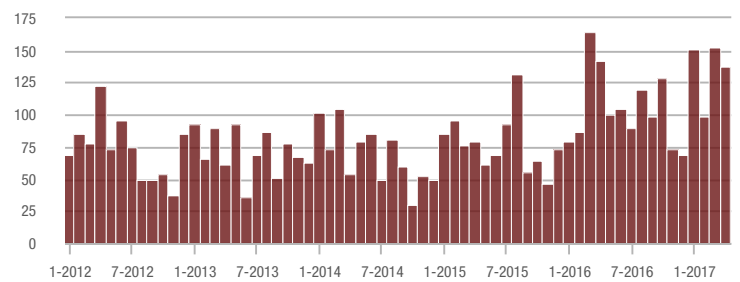
\$100,001 to \$200,000



\$200,001 to \$300,000

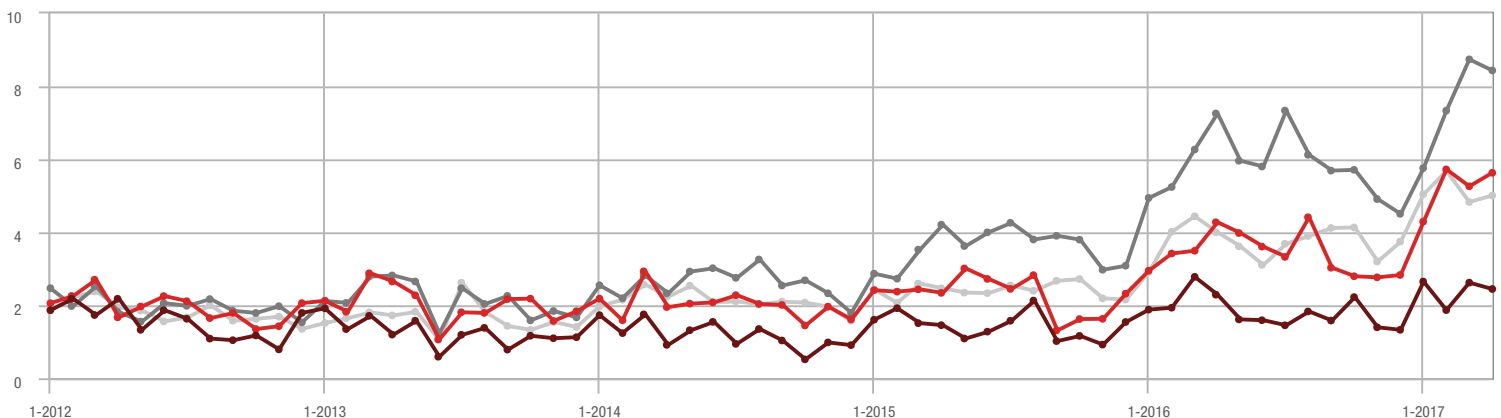


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

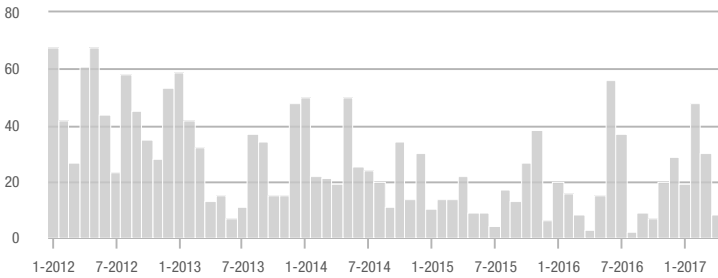


Huntersville, NC

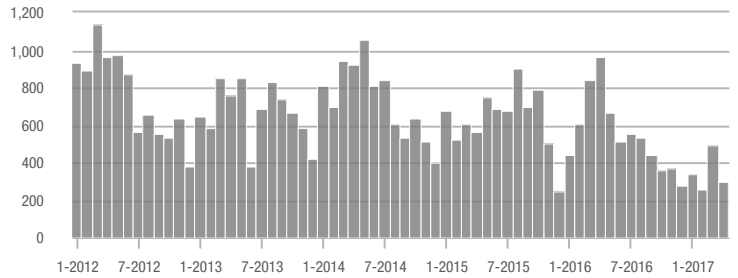
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	8	+ 166.7%	- 73.3%	0.9	+ 433.3%	- 52.6%	9	- 50.0%	- 43.8%
\$100,001 to \$200,000	298	- 69.2%	- 39.1%	9.3	- 30.6%	- 31.4%	32	- 55.6%	- 11.1%
\$200,001 to \$300,000	886	- 34.1%	- 38.3%	8.9	- 2.4%	- 13.7%	100	- 32.4%	- 28.6%
\$300,001 and Above	1,677	+ 21.2%	+ 21.9%	5.8	+ 3.9%	+ 18.9%	288	+ 16.6%	+ 2.5%
Total	2,869	- 22.4%	- 13.9%	6.7	- 12.3%	- 5.1%	429	- 11.5%	- 9.3%

Showings

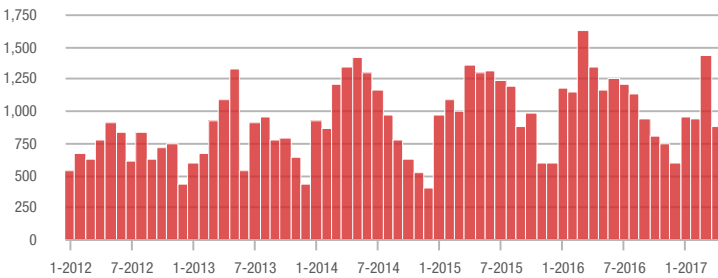
\$100,000 and Below



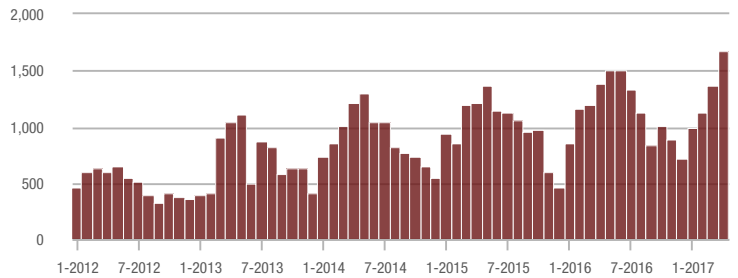
\$100,001 to \$200,000



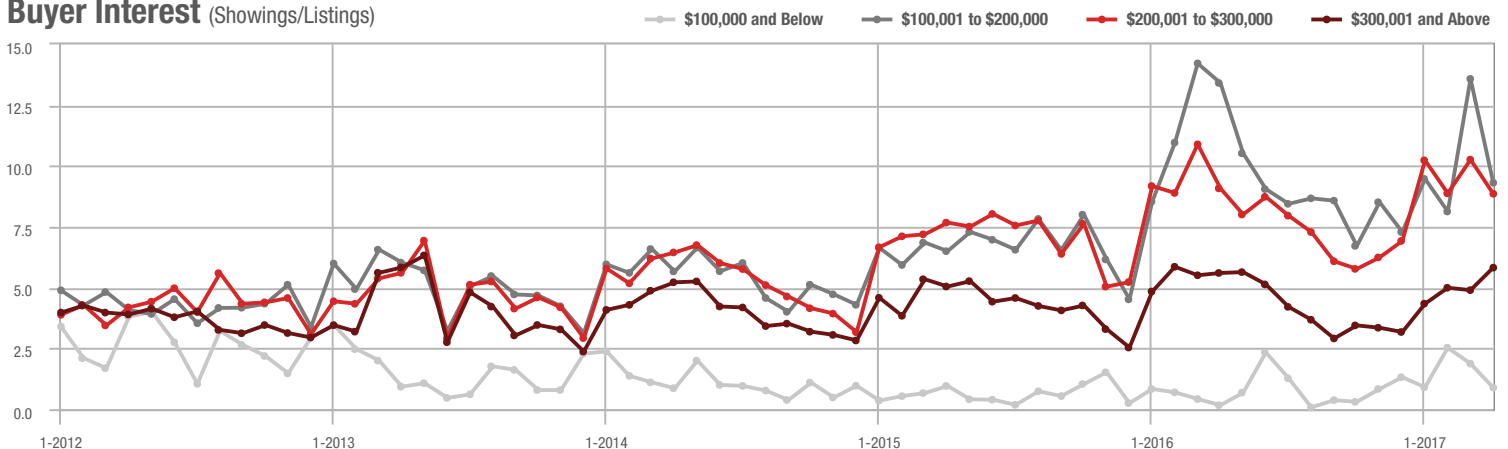
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

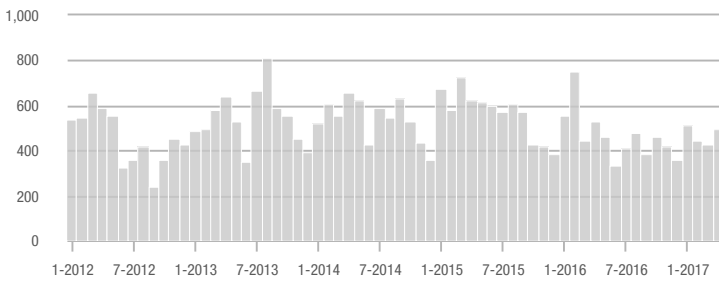


Iredell County, NC

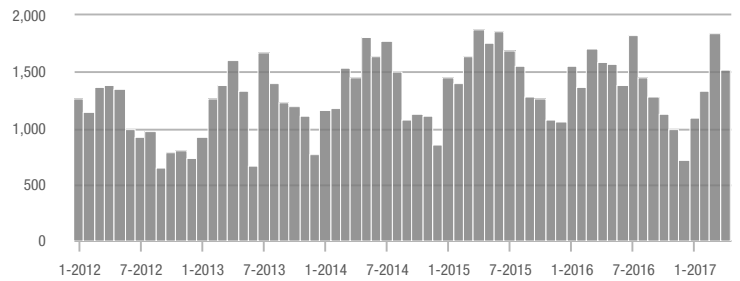
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	495	- 5.9%	+ 15.4%	3.2	+ 29.9%	+ 26.6%	155	- 27.6%	- 8.8%
\$100,001 to \$200,000	1,525	- 4.4%	- 17.3%	6.6	+ 40.9%	- 0.2%	232	- 32.2%	- 17.1%
\$200,001 to \$300,000	1,175	- 22.7%	- 6.8%	4.8	+ 5.1%	+ 3.1%	245	- 26.4%	- 9.6%
\$300,001 and Above	2,596	- 8.5%	+ 2.5%	3.8	- 1.3%	+ 4.9%	689	- 7.3%	- 2.3%
Total	5,791	- 10.6%	- 4.5%	4.4	+ 10.4%	+ 3.1%	1,321	- 19.1%	- 7.4%

Showings

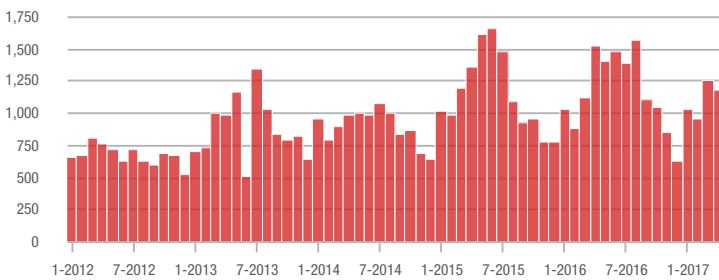
\$100,000 and Below



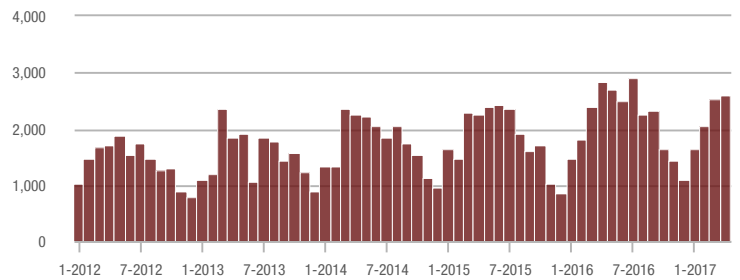
\$100,001 to \$200,000



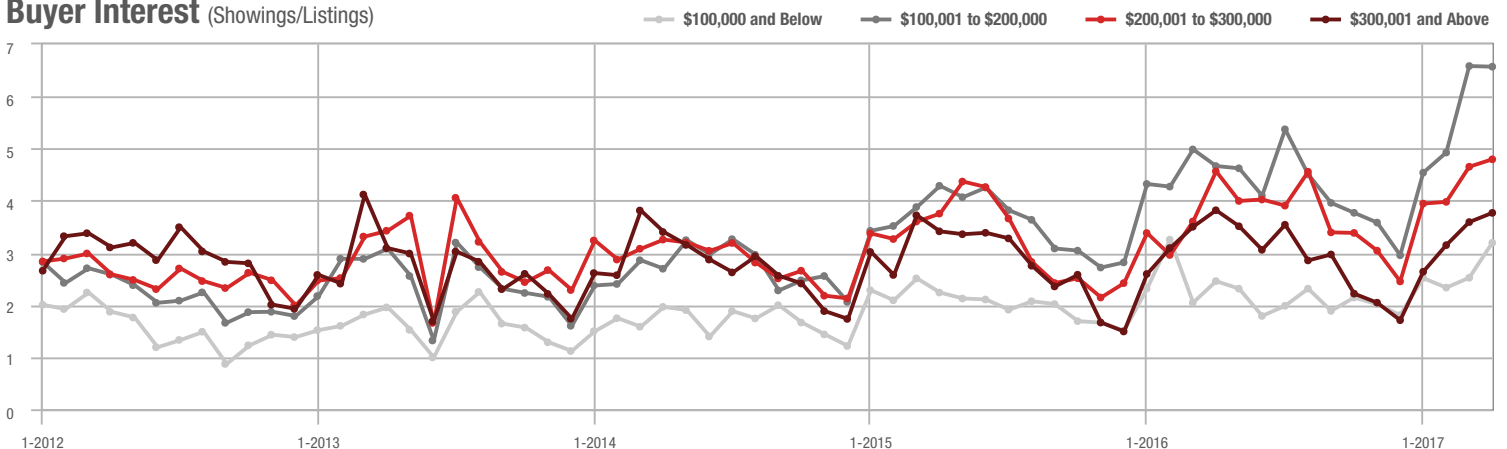
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

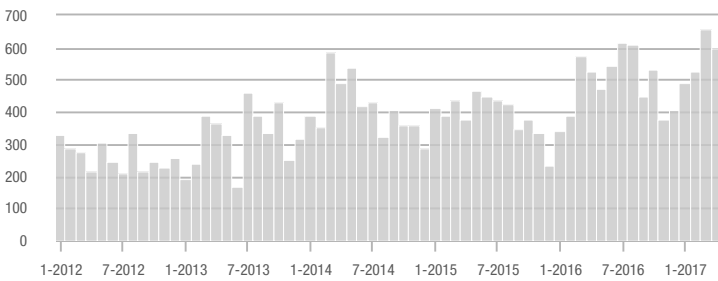


Kannapolis, NC

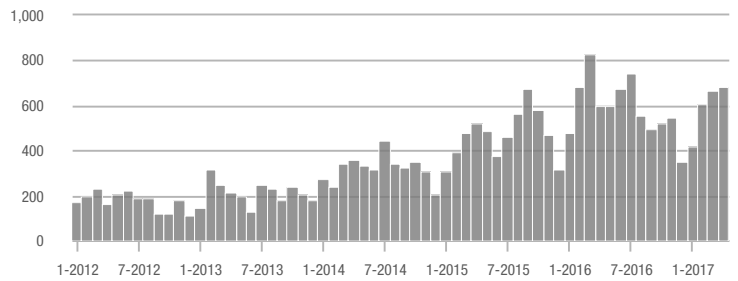
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	600	+ 13.6%	- 9.2%	6.1	+ 47.3%	- 3.7%	98	- 22.8%	- 5.8%
\$100,001 to \$200,000	683	+ 14.8%	+ 2.2%	7.5	+ 26.1%	+ 14.6%	91	- 9.0%	- 10.8%
\$200,001 to \$300,000	62	- 51.2%	- 30.3%	5.2	+ 18.0%	+ 4.5%	12	- 58.6%	- 33.3%
\$300,001 and Above	78	+ 66.0%	- 3.7%	2.7	+ 100.3%	+ 2.9%	29	- 17.1%	- 6.5%
Total	1,423	+ 9.7%	- 5.1%	6.2	+ 38.8%	+ 5.2%	230	- 21.0%	- 9.8%

Showings

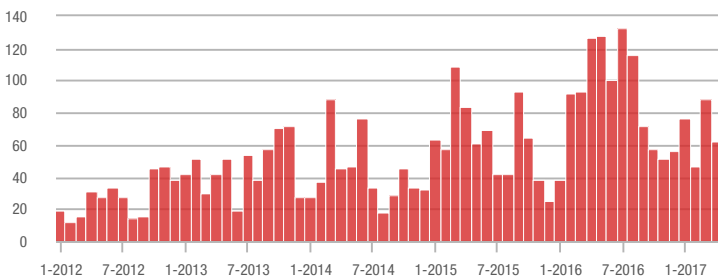
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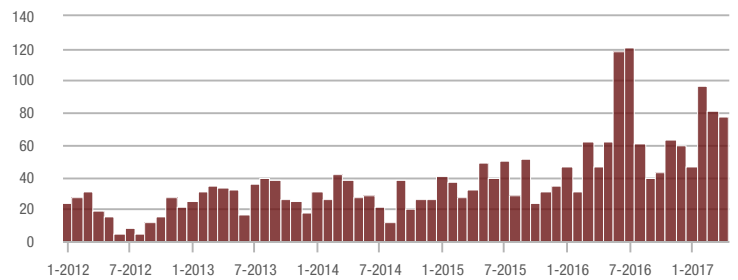
\$100,001 to \$200,000



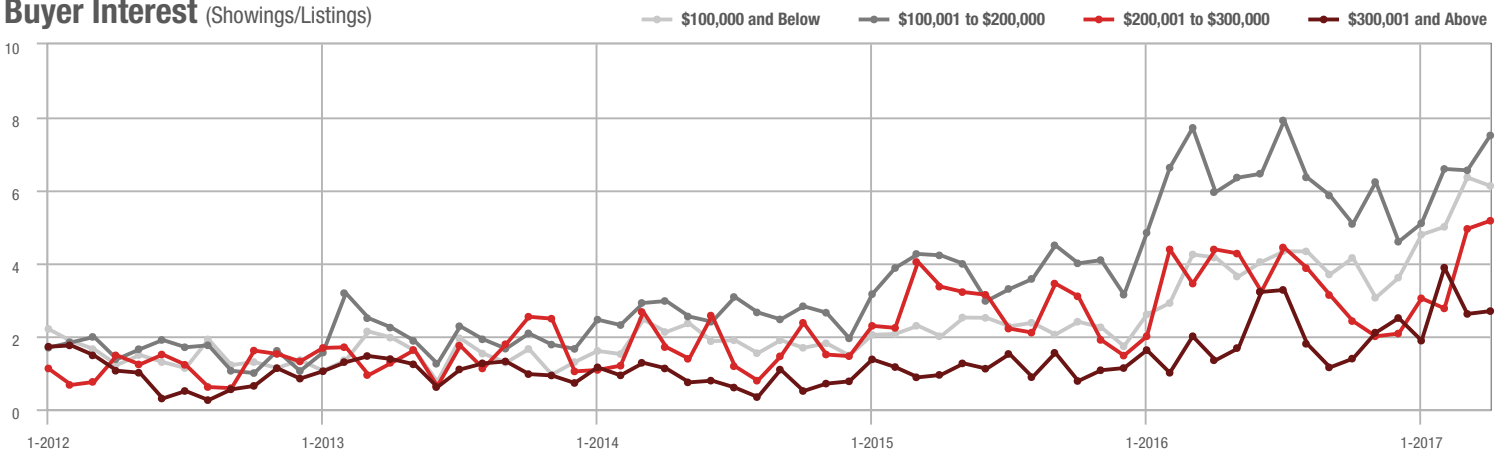
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

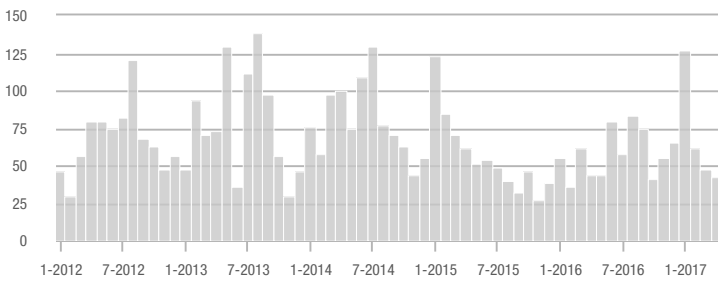


Lake Norman

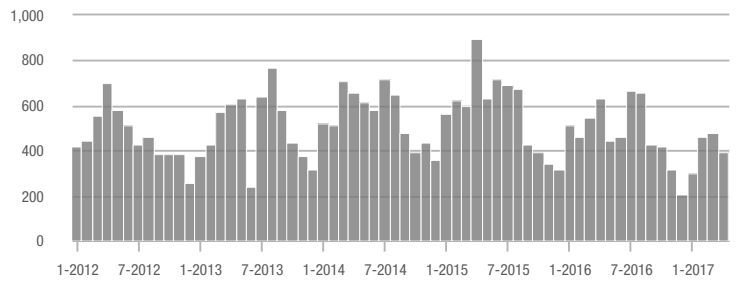
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	42	- 2.3%	- 10.6%	0.5	+ 24.2%	+ 1.5%	81	- 21.4%	- 12.0%
\$100,001 to \$200,000	396	- 37.6%	- 17.0%	5.0	+ 1.8%	+ 4.0%	79	- 38.8%	- 20.2%
\$200,001 to \$300,000	826	- 32.7%	- 5.8%	5.7	- 2.8%	+ 13.2%	144	- 30.8%	- 16.8%
\$300,001 and Above	4,157	- 7.6%	+ 2.2%	4.3	+ 4.4%	+ 3.9%	963	- 11.5%	- 1.6%
Total	5,421	- 15.4%	- 0.9%	4.3	+ 2.1%	+ 5.0%	1,267	- 17.1%	- 5.7%

Showings

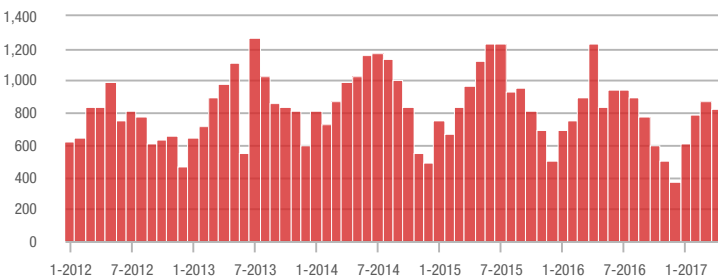
\$100,000 and Below



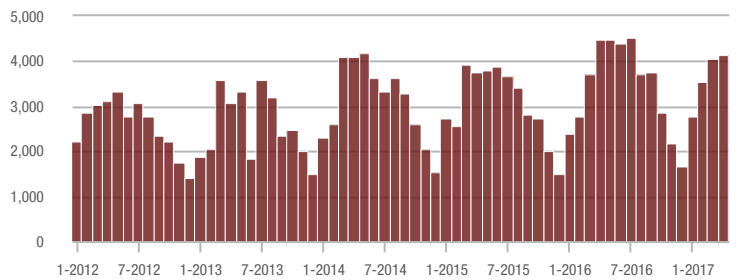
\$100,001 to \$200,000



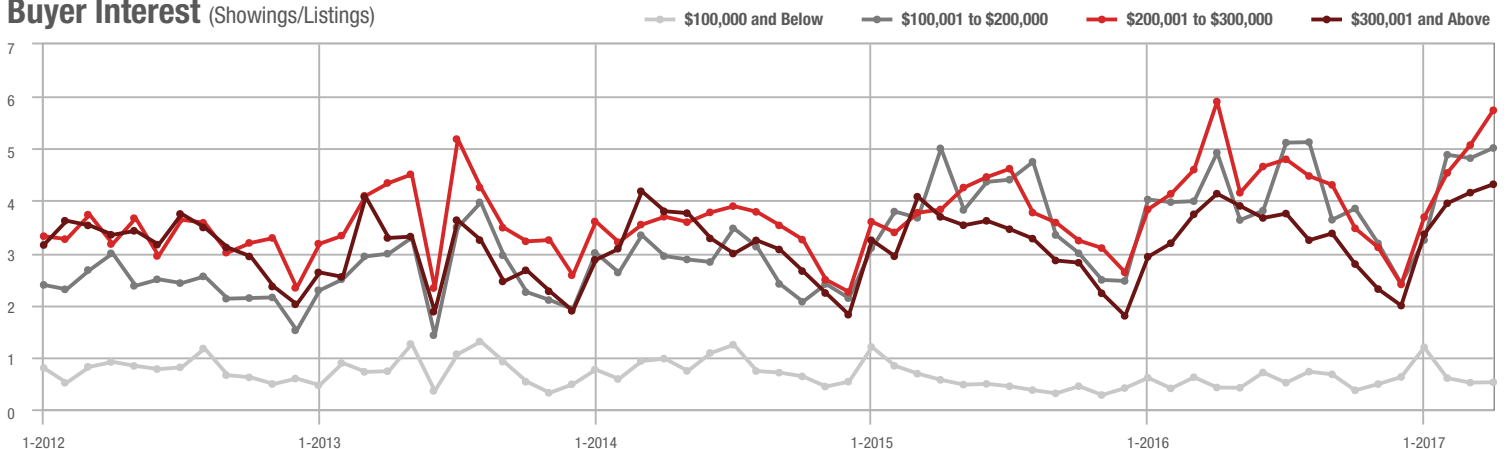
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

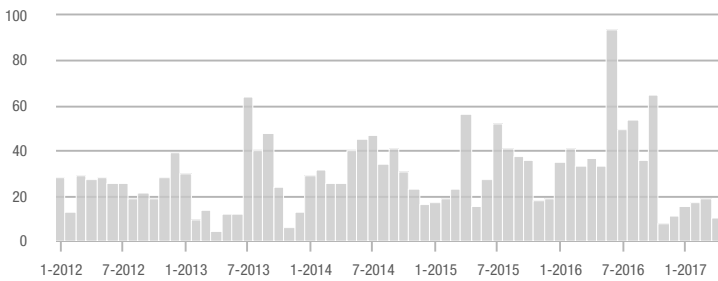


Lake Wylie

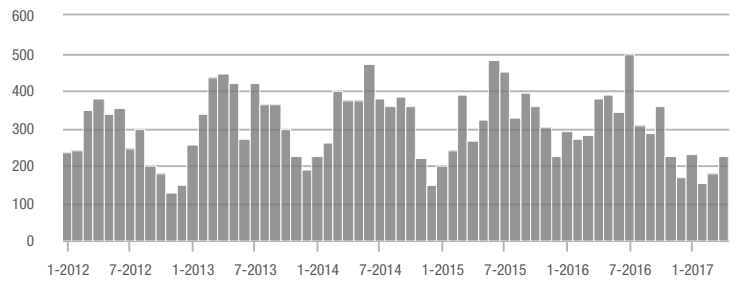
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	10	- 73.0%	- 47.4%	0.2	- 65.2%	- 41.3%	52	- 22.4%	- 10.3%
\$100,001 to \$200,000	226	- 40.7%	+ 26.3%	3.7	- 14.4%	+ 18.0%	61	- 30.7%	+ 7.0%
\$200,001 to \$300,000	696	+ 6.9%	- 0.7%	6.4	+ 34.4%	+ 1.1%	109	- 20.4%	- 1.8%
\$300,001 and Above	1,627	+ 23.8%	+ 11.4%	4.5	+ 35.5%	+ 18.2%	360	- 8.6%	- 5.8%
Total	2,559	+ 7.4%	+ 8.4%	4.4	+ 26.6%	+ 13.3%	582	- 15.2%	- 4.3%

Showings

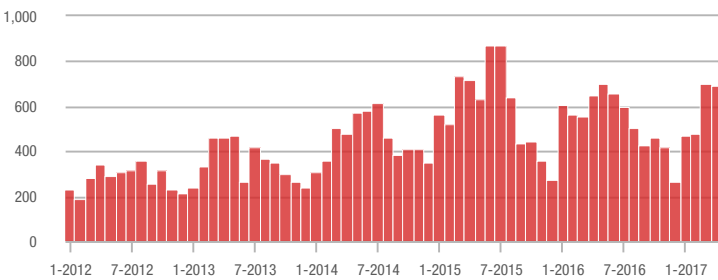
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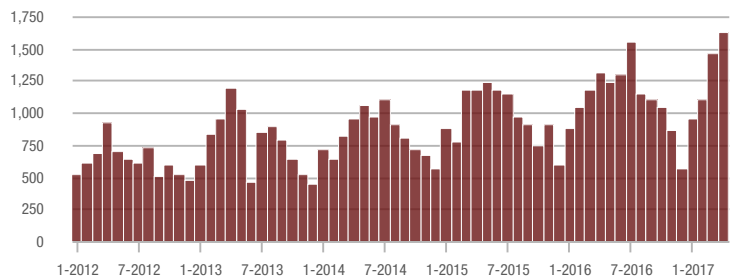
\$100,001 to \$200,000



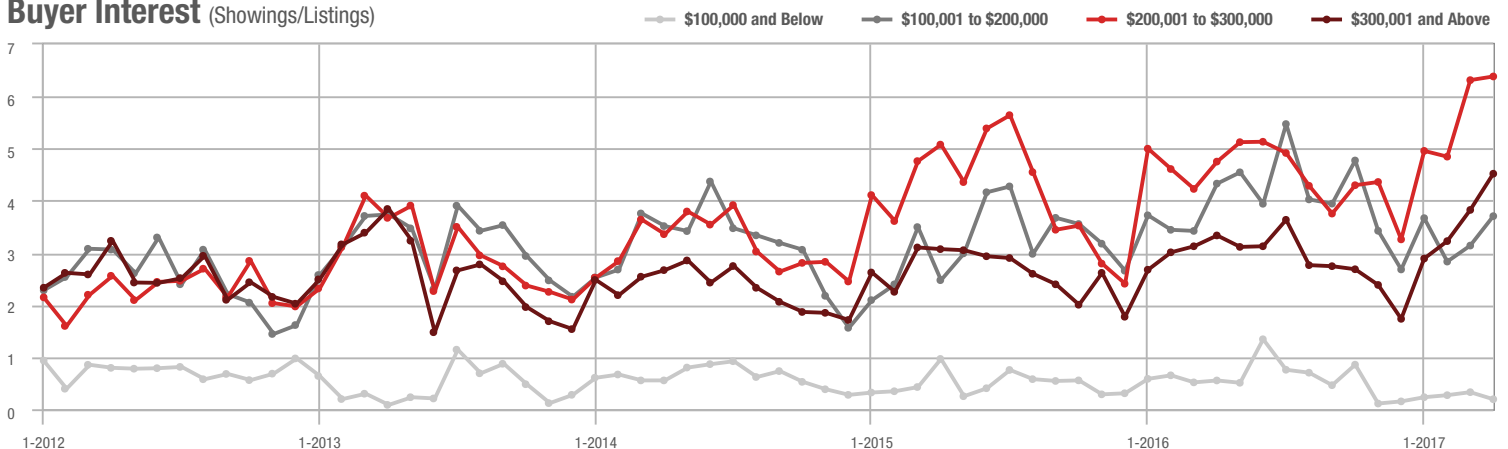
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

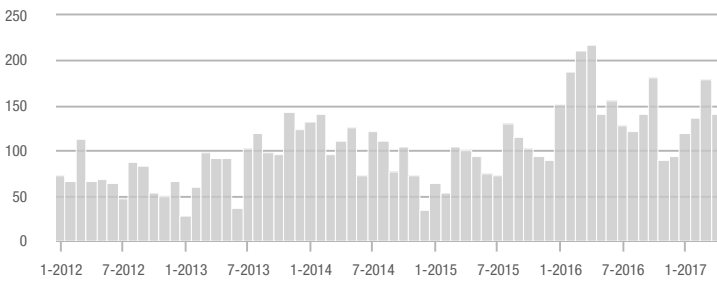


Lancaster County, SC

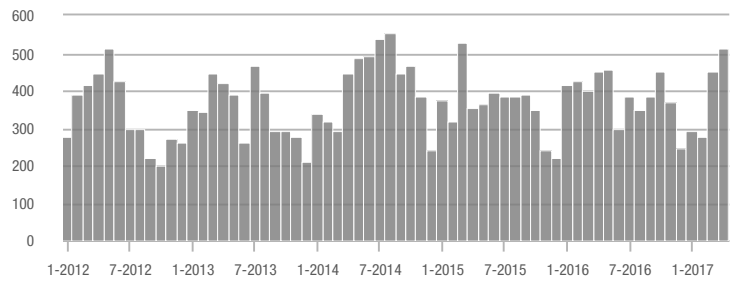
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	140	- 35.8%	- 21.8%	2.5	- 8.3%	+ 2.0%	56	- 30.0%	- 23.3%
\$100,001 to \$200,000	515	+ 14.7%	+ 13.7%	5.2	+ 20.5%	+ 6.8%	99	- 4.8%	+ 6.5%
\$200,001 to \$300,000	662	- 26.4%	- 9.6%	5.9	- 12.1%	- 4.0%	113	- 16.3%	- 5.8%
\$300,001 and Above	746	+ 4.2%	- 26.4%	3.8	+ 8.9%	- 20.8%	197	- 4.4%	- 7.1%
Total	2,063	- 9.6%	- 13.2%	4.4	+ 2.0%	- 7.1%	465	- 11.4%	- 6.6%

Showings

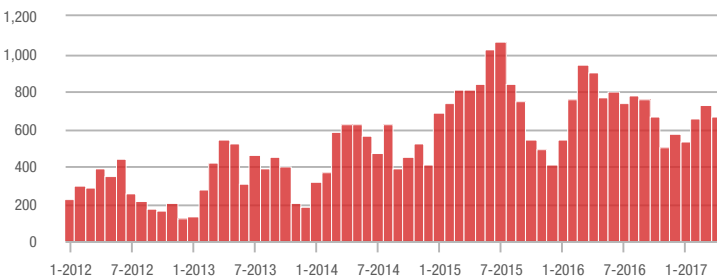
\$100,000 and Below



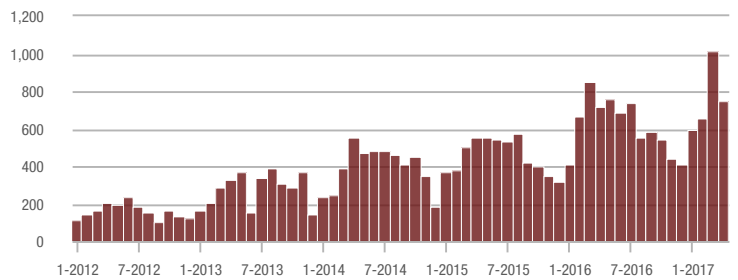
\$100,001 to \$200,000



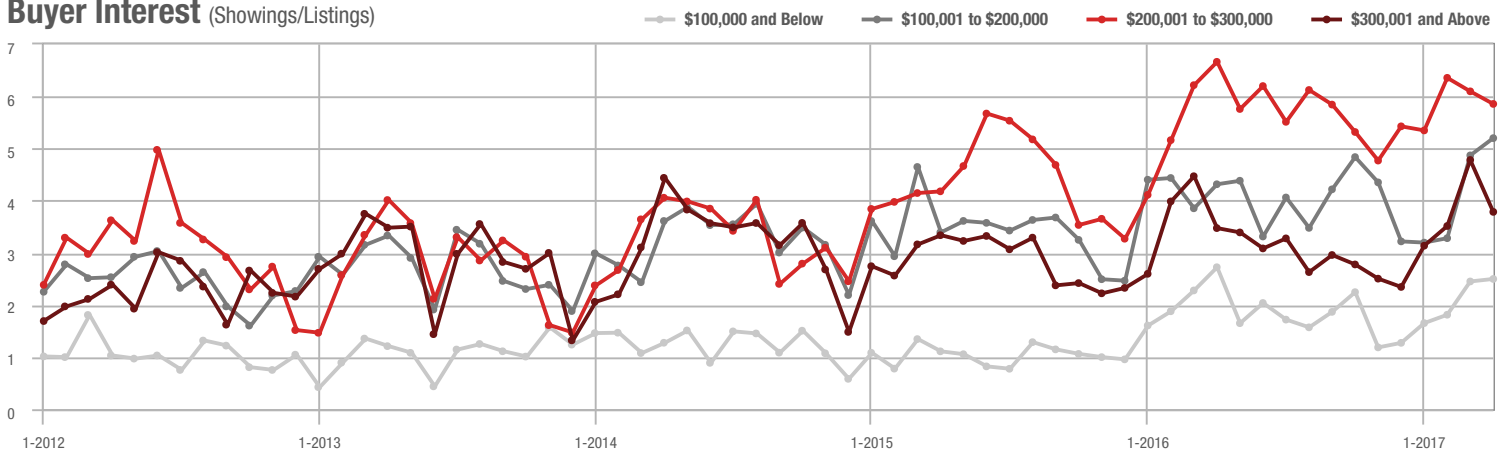
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

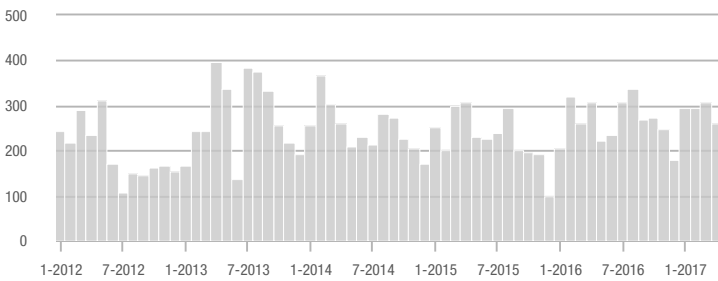


Lincoln County, NC

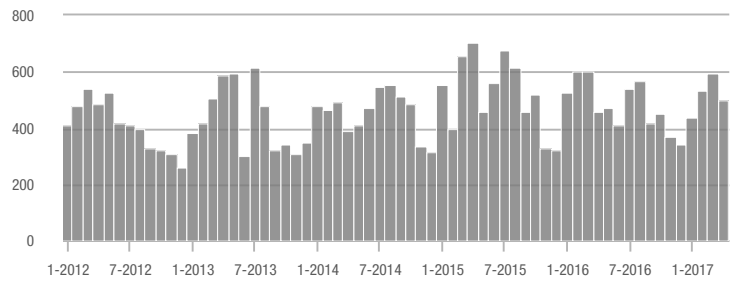
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	260	- 15.6%	- 15.6%	2.4	+ 19.9%	- 9.3%	107	- 29.6%	- 7.0%
\$100,001 to \$200,000	500	+ 8.7%	- 16.0%	5.1	+ 47.5%	- 12.5%	98	- 26.3%	- 3.9%
\$200,001 to \$300,000	508	- 10.9%	+ 22.1%	5.1	- 4.6%	+ 24.6%	100	- 6.5%	- 2.0%
\$300,001 and Above	912	+ 1.6%	+ 8.7%	3.8	+ 24.5%	+ 10.9%	243	- 18.5%	- 2.0%
Total	2,180	- 2.5%	+ 1.0%	4.0	+ 22.8%	+ 4.5%	548	- 20.6%	- 3.4%

Showings

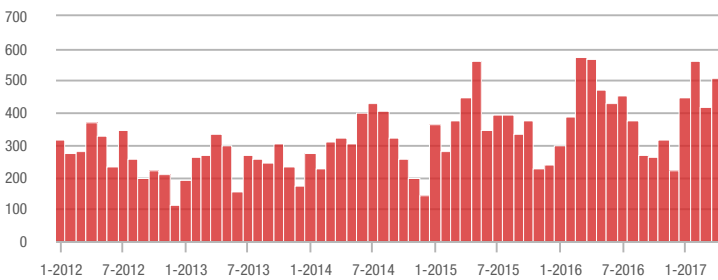
\$100,000 and Below



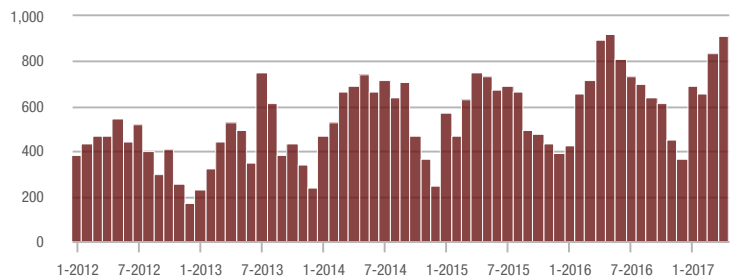
\$100,001 to \$200,000



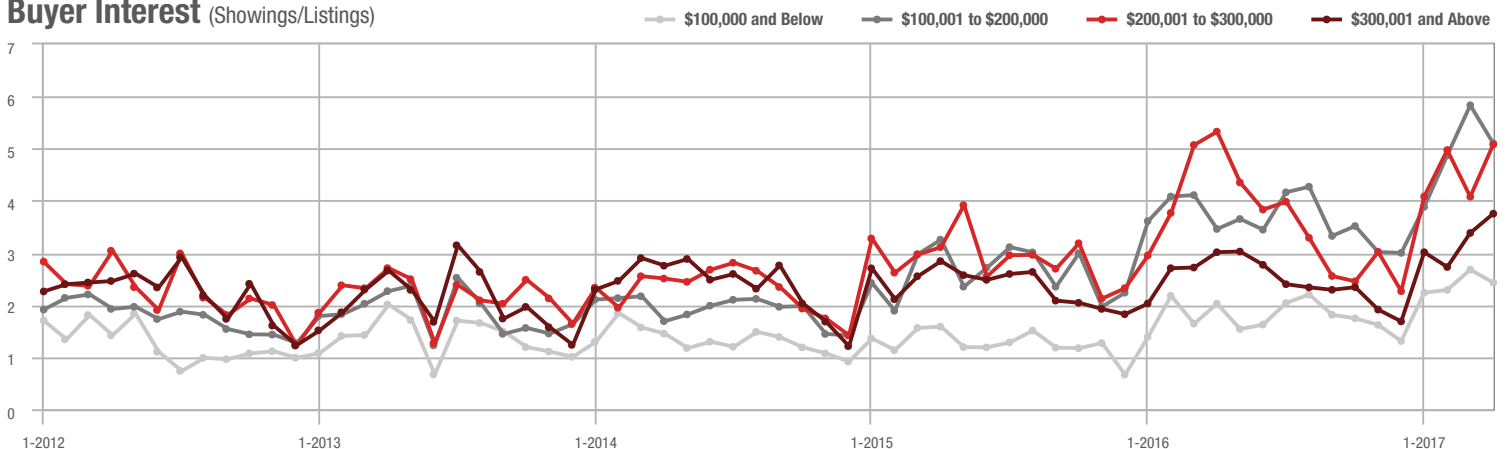
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

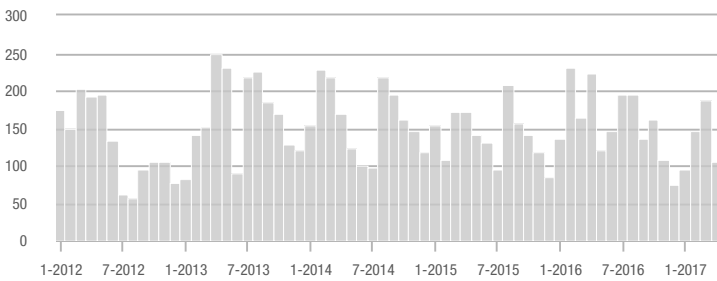


Lincolnton, NC

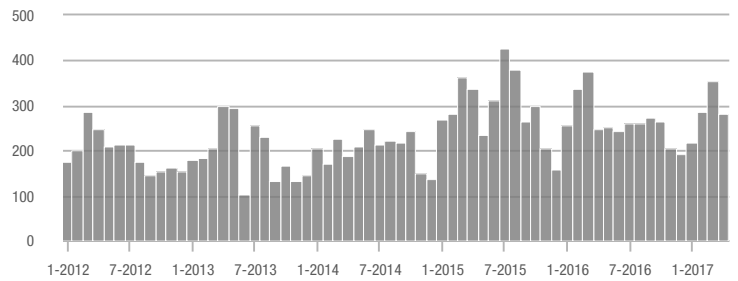
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	106	- 52.7%	- 43.3%	2.5	- 17.8%	- 37.9%	42	- 42.5%	- 8.7%
\$100,001 to \$200,000	284	+ 15.0%	- 19.8%	4.8	+ 42.3%	- 19.8%	59	- 19.2%	0.0%
\$200,001 to \$300,000	206	+ 131.5%	+ 24.1%	5.0	+ 41.1%	+ 24.1%	41	+ 64.0%	0.0%
\$300,001 and Above	39	+ 8.3%	- 51.2%	2.1	+ 53.9%	- 58.9%	19	- 29.6%	+ 18.8%
Total	635	+ 6.5%	- 19.3%	3.9	+ 31.0%	- 18.8%	161	- 18.7%	- 0.6%

Showings

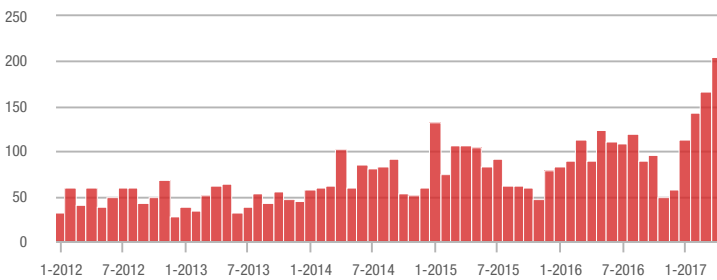
\$100,000 and Below



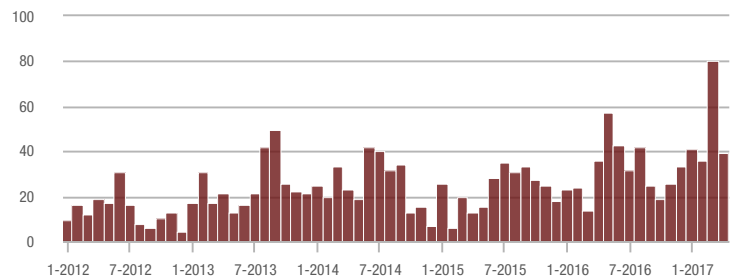
\$100,001 to \$200,000



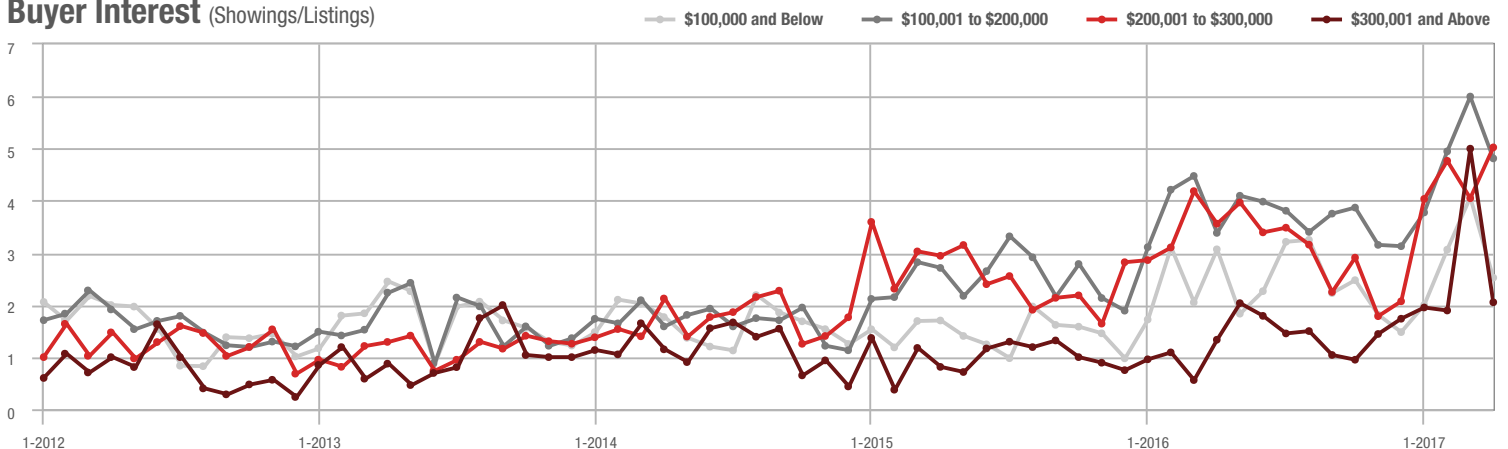
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

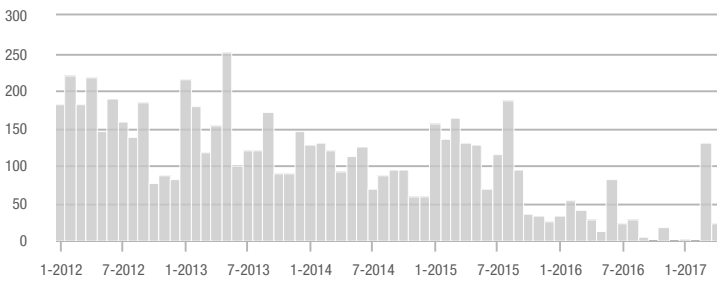


Matthews, NC

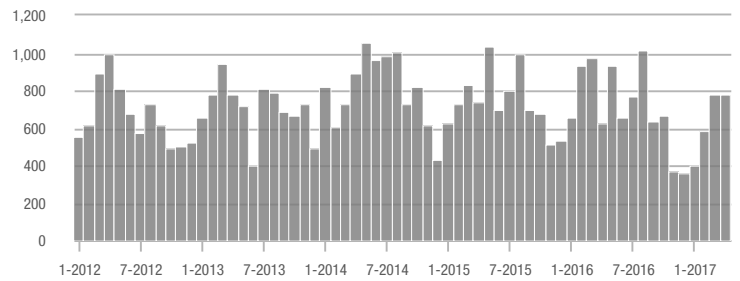
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	22	- 18.5%	- 83.2%	4.4	+ 63.0%	- 79.8%	5	- 50.0%	- 16.7%
\$100,001 to \$200,000	775	+ 24.2%	0.0%	15.5	+ 34.1%	- 8.0%	50	- 7.4%	+ 8.7%
\$200,001 to \$300,000	1,042	+ 0.7%	+ 17.6%	15.8	+ 38.8%	+ 19.4%	66	- 27.5%	- 1.5%
\$300,001 and Above	1,306	- 5.1%	- 6.4%	5.7	- 14.2%	- 12.5%	230	+ 10.6%	+ 7.0%
Total	3,145	+ 2.7%	- 1.3%	9.0	+ 6.2%	- 6.1%	351	- 3.3%	+ 5.1%

Showings

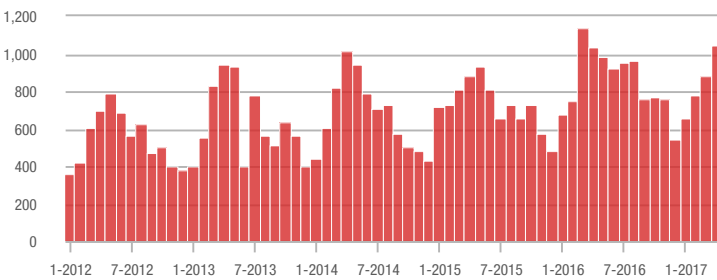
\$100,000 and Below



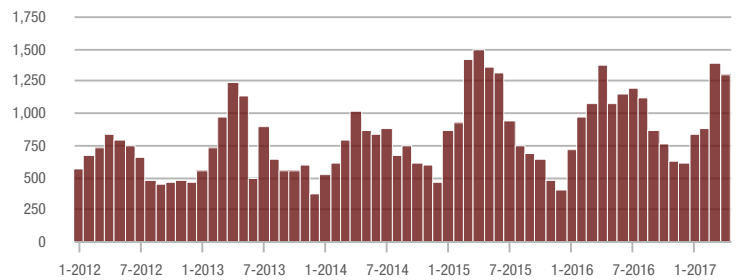
\$100,001 to \$200,000



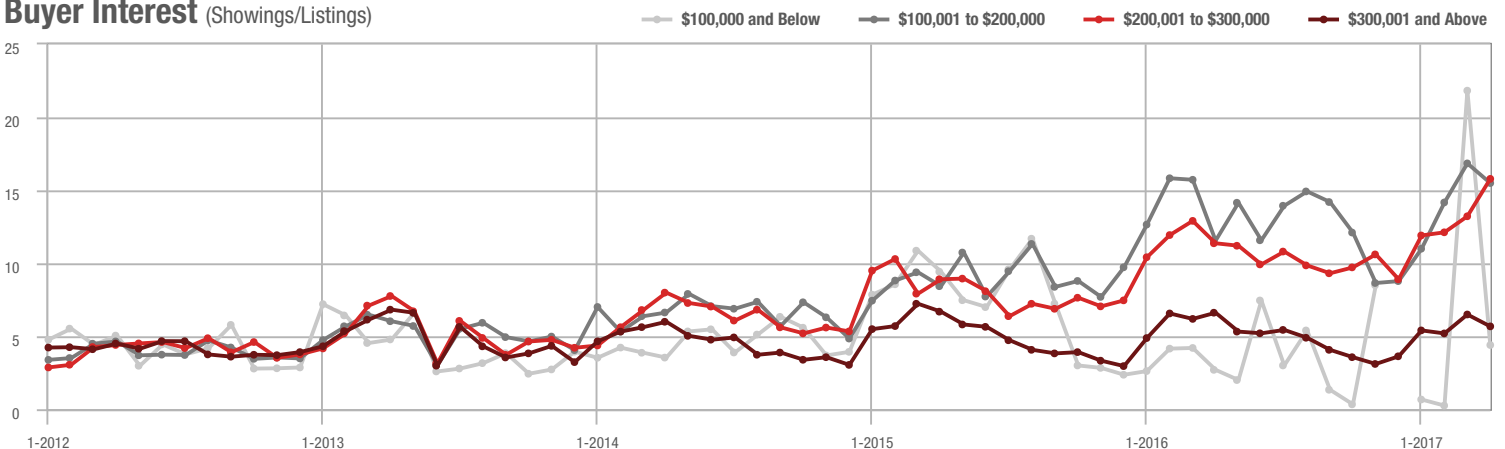
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

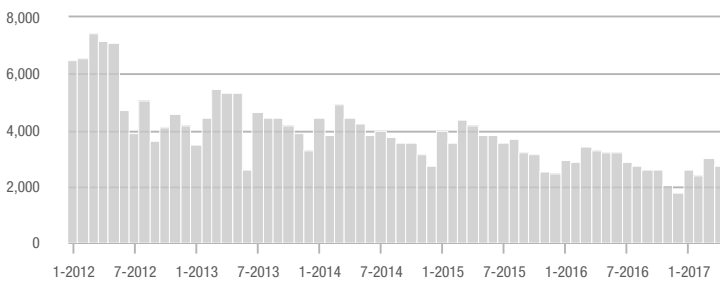


Mecklenburg County, NC

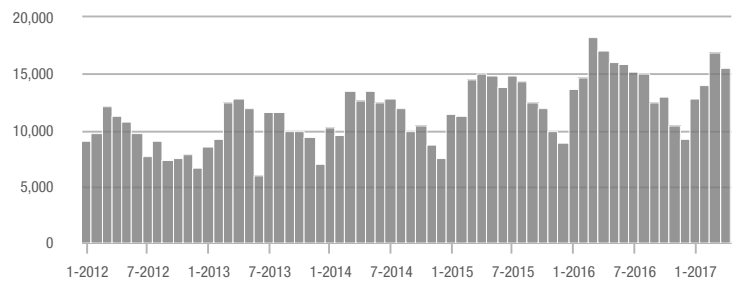
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	2,720	- 18.0%	- 9.0%	9.3	+ 42.0%	+ 3.7%	294	- 42.2%	- 12.2%
\$100,001 to \$200,000	15,471	- 9.5%	- 8.5%	14.7	+ 23.6%	- 2.9%	1,054	- 26.8%	- 5.7%
\$200,001 to \$300,000	10,885	- 4.7%	- 12.4%	10.4	+ 13.7%	- 4.4%	1,046	- 16.2%	- 8.3%
\$300,001 and Above	17,493	+ 4.8%	- 1.4%	6.7	+ 5.1%	- 3.0%	2,600	- 0.3%	+ 1.6%
Total	46,569	- 4.0%	- 7.0%	9.3	+ 11.5%	- 4.0%	4,994	- 14.0%	- 3.1%

Showings

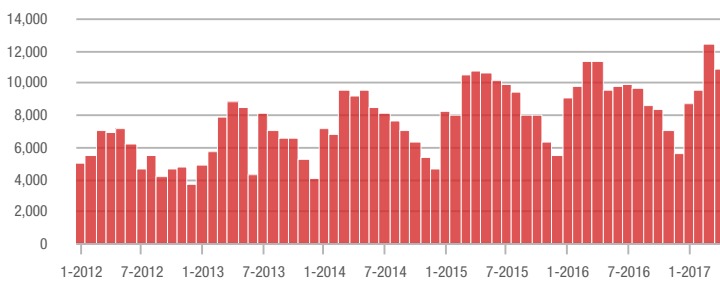
\$100,000 and Below



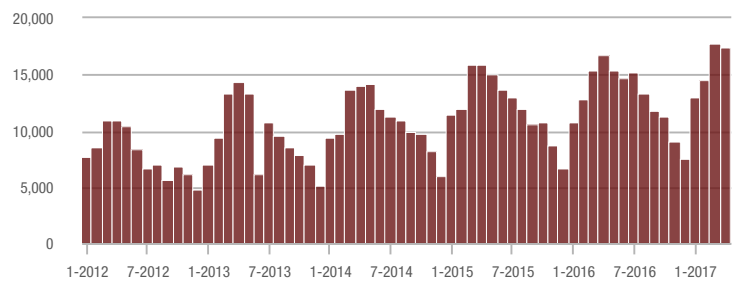
\$100,001 to \$200,000



\$200,001 to \$300,000

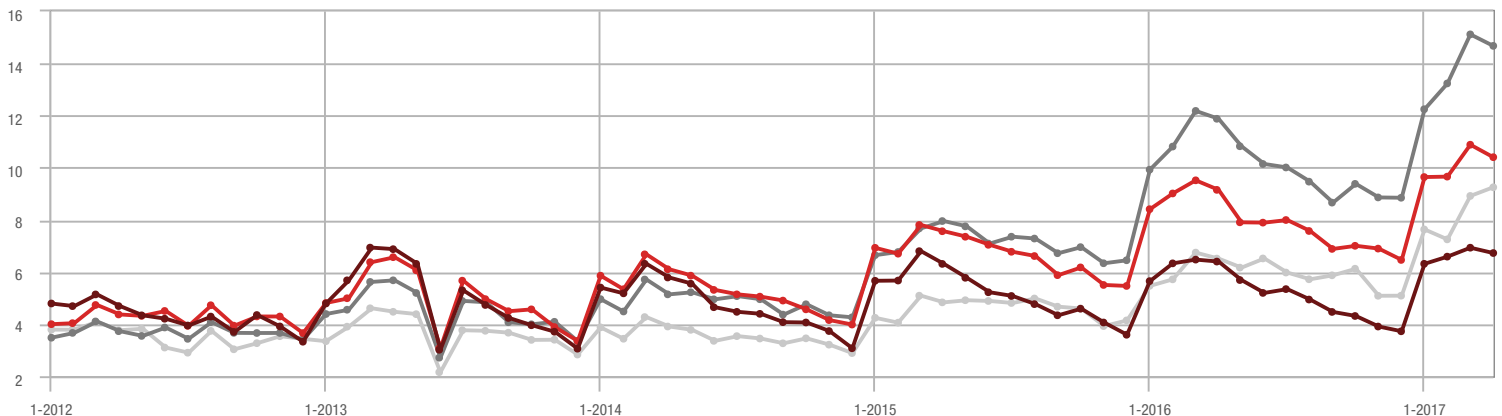


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

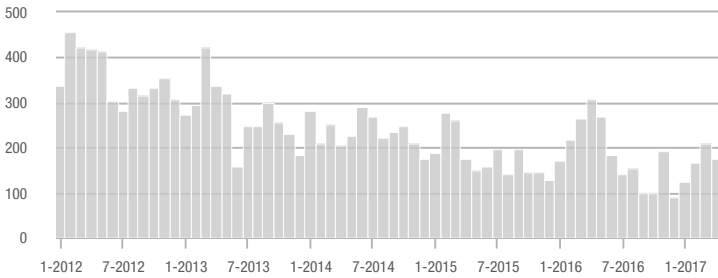


Monroe, NC

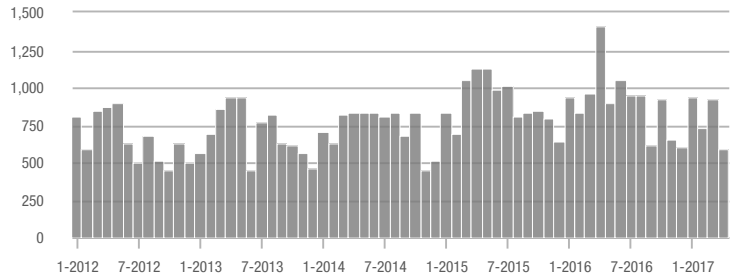
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	176	- 43.0%	- 15.4%	4.0	+ 2.3%	+ 3.8%	44	- 44.3%	- 18.5%
\$100,001 to \$200,000	589	- 58.4%	- 36.3%	7.2	- 16.3%	- 20.0%	82	- 50.3%	- 20.4%
\$200,001 to \$300,000	412	- 19.7%	+ 8.7%	5.4	+ 3.6%	- 1.3%	76	- 22.4%	+ 10.1%
\$300,001 and Above	241	- 19.1%	- 8.0%	3.5	+ 1.1%	+ 0.1%	68	- 20.0%	- 8.1%
Total	1,418	- 44.1%	- 20.1%	5.3	- 11.6%	- 11.2%	270	- 36.8%	- 10.0%

Showings

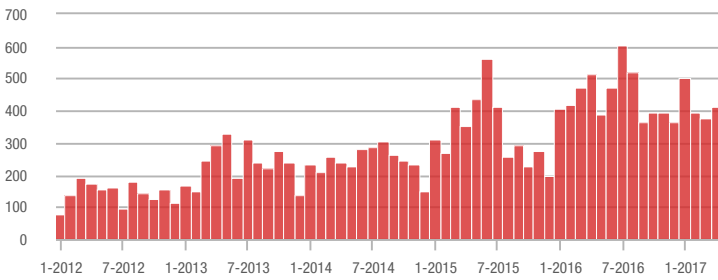
\$100,000 and Below



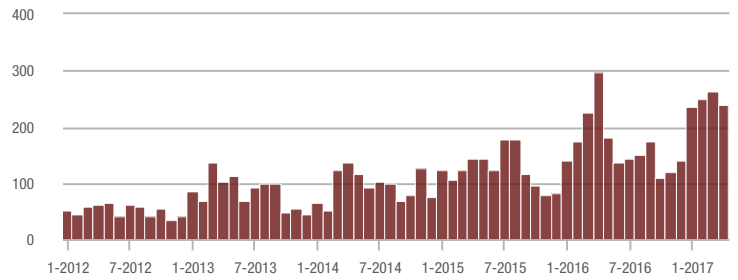
\$100,001 to \$200,000



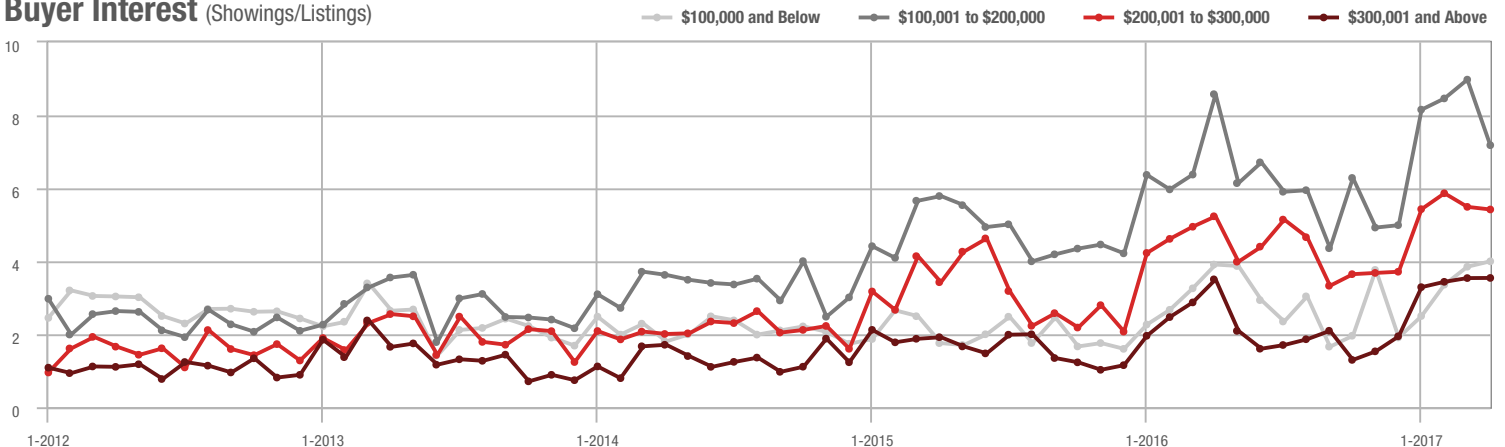
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

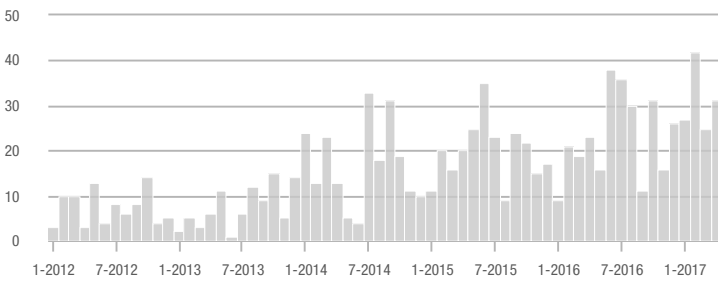


Montgomery County, NC

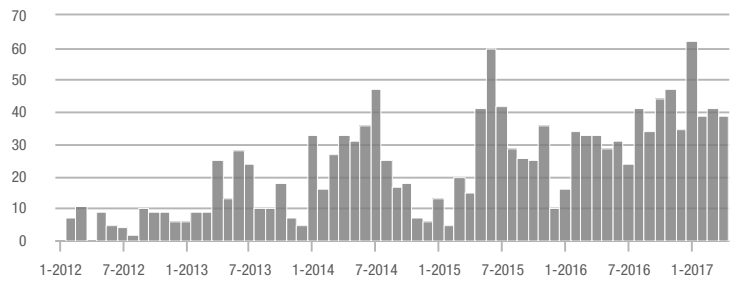
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	31	+ 34.8%	+ 24.0%	0.7	+ 90.5%	+ 32.1%	46	- 29.2%	- 6.1%
\$100,001 to \$200,000	39	+ 18.2%	- 4.9%	1.0	+ 75.8%	+ 13.7%	41	- 32.8%	- 16.3%
\$200,001 to \$300,000	23	- 45.2%	+ 15.0%	1.0	- 2.4%	+ 40.0%	23	- 43.9%	- 17.9%
\$300,001 and Above	72	+ 67.4%	- 2.7%	1.2	+ 165.1%	- 1.1%	60	- 36.8%	- 1.6%
Total	165	+ 17.0%	+ 3.1%	1.0	+ 80.4%	+ 13.4%	170	- 35.1%	- 9.1%

Showings

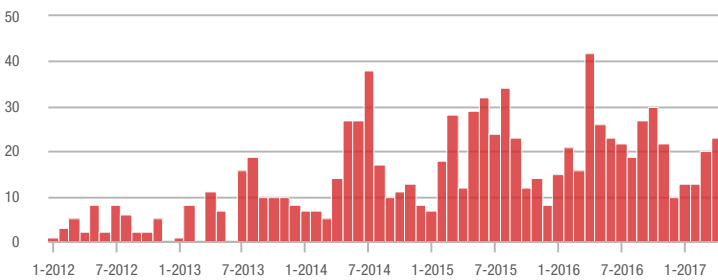
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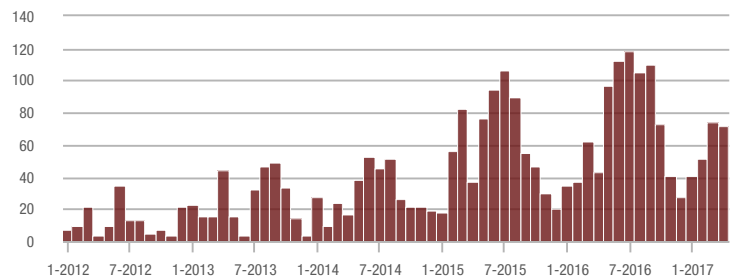
\$100,001 to \$200,000



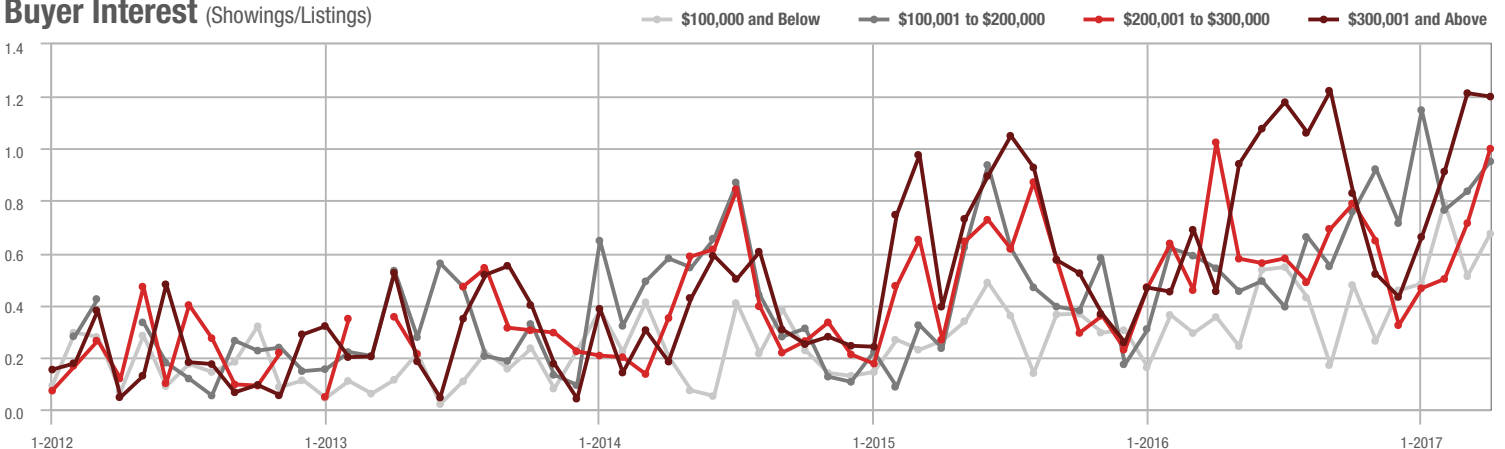
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

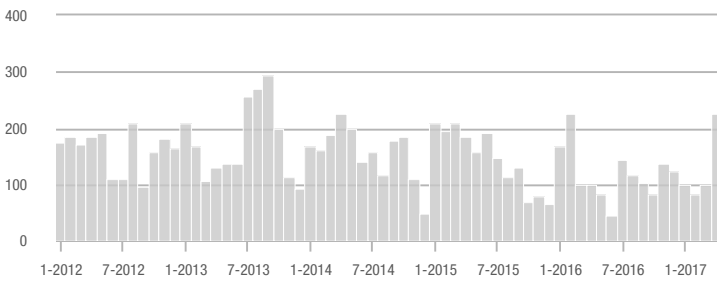


Mooresville, NC

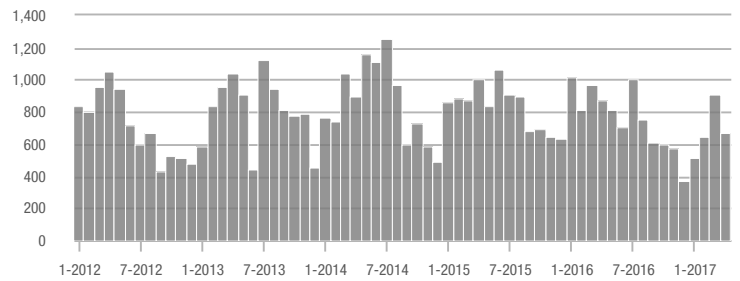
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	226	+ 130.6%	+ 128.3%	4.7	+ 183.5%	+ 142.6%	48	- 18.6%	- 5.9%
\$100,001 to \$200,000	673	- 22.6%	- 25.6%	8.3	+ 46.1%	- 11.9%	81	- 47.1%	- 15.6%
\$200,001 to \$300,000	941	- 21.3%	- 9.2%	6.0	- 1.8%	+ 7.0%	157	- 19.9%	- 15.1%
\$300,001 and Above	2,265	- 11.9%	+ 1.0%	4.1	- 6.5%	+ 2.5%	550	- 5.8%	- 1.4%
Total	4,105	- 13.3%	- 4.1%	4.9	+ 2.9%	+ 2.1%	836	- 15.7%	- 6.1%

Showings

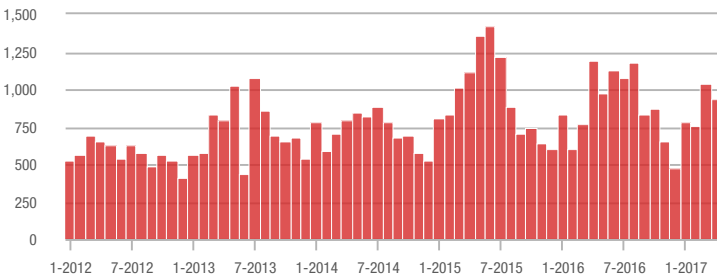
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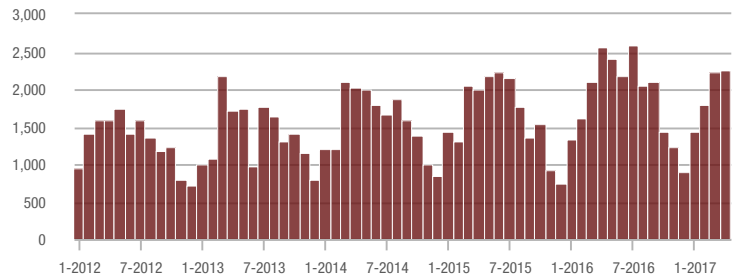
\$100,001 to \$200,000



\$200,001 to \$300,000

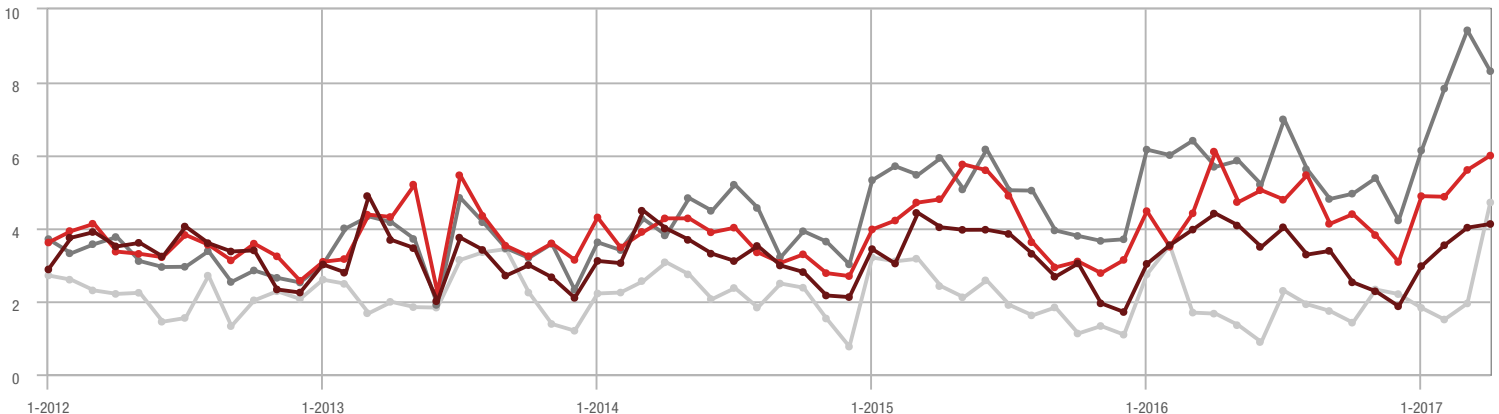


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

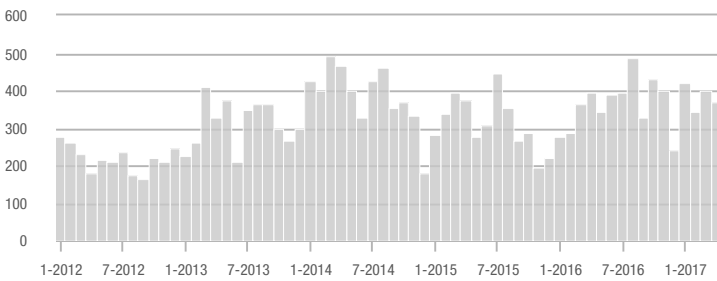


Rock Hill, SC

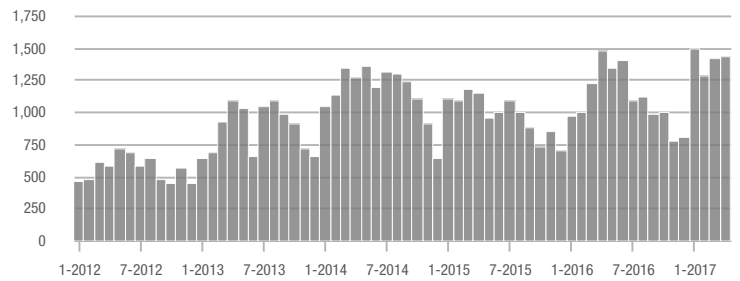
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	371	- 5.8%	- 7.7%	3.6	+ 0.5%	- 3.3%	104	- 6.3%	- 4.6%
\$100,001 to \$200,000	1,429	- 3.7%	+ 0.1%	12.2	+ 14.4%	+ 1.8%	117	- 15.8%	- 1.7%
\$200,001 to \$300,000	1,001	+ 100.2%	+ 6.3%	9.2	+ 67.1%	+ 11.1%	109	+ 19.8%	- 4.4%
\$300,001 and Above	363	+ 59.2%	- 13.4%	3.4	+ 40.0%	- 5.3%	108	+ 13.7%	- 8.5%
Total	3,164	+ 21.4%	- 0.8%	7.2	+ 20.9%	+ 4.1%	438	+ 0.5%	- 4.8%

Showings

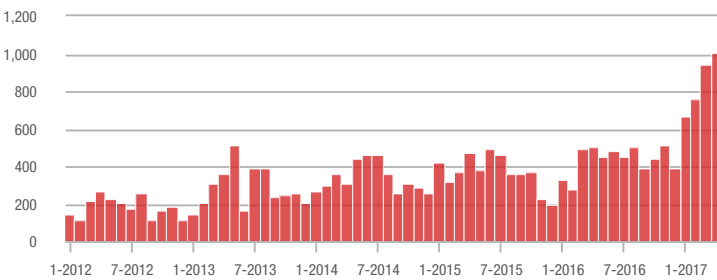
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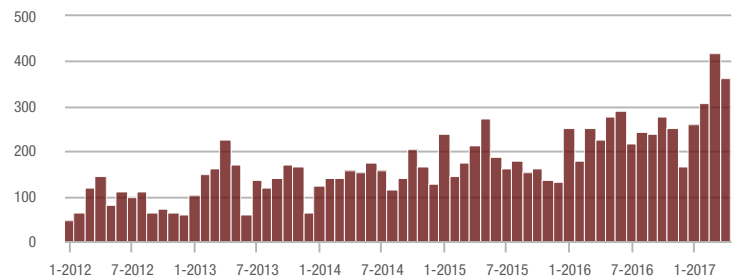
\$100,001 to \$200,000



\$200,001 to \$300,000

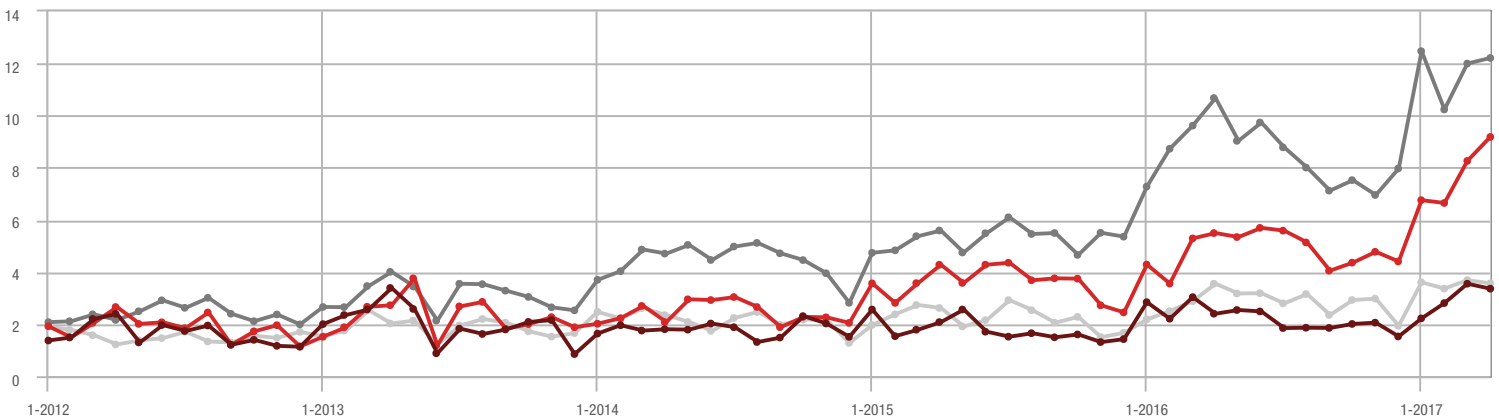


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

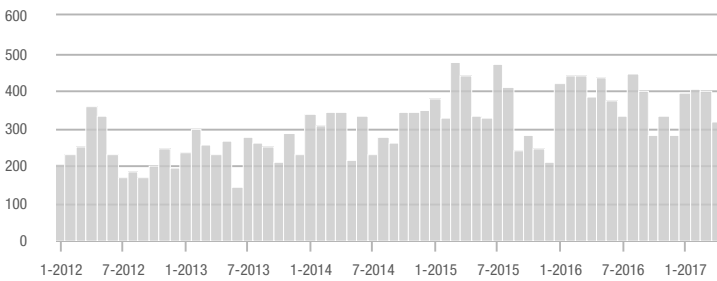


Salisbury, NC

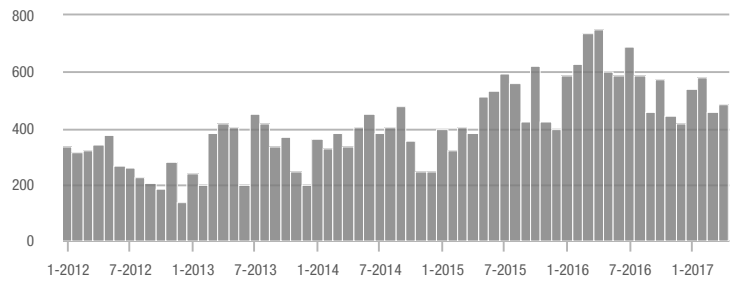
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	318	- 17.6%	- 20.7%	2.9	+ 23.2%	- 4.7%	109	- 33.1%	- 16.8%
\$100,001 to \$200,000	488	- 35.2%	+ 6.3%	4.7	+ 13.9%	+ 12.5%	103	- 43.1%	- 5.5%
\$200,001 to \$300,000	236	+ 29.7%	+ 4.0%	3.6	+ 43.4%	+ 11.8%	66	- 9.6%	- 7.0%
\$300,001 and Above	62	- 36.7%	- 3.1%	1.1	- 18.0%	- 6.7%	54	- 22.9%	+ 3.8%
Total	1,104	- 22.2%	- 4.1%	3.3	+ 14.1%	+ 4.9%	332	- 31.8%	- 8.5%

Showings

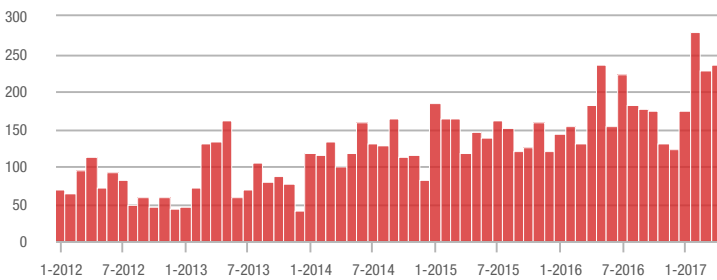
\$100,000 and Below



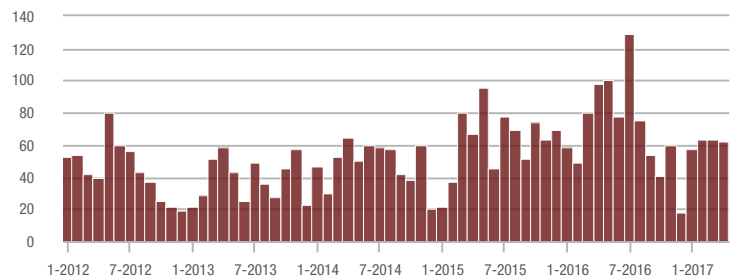
\$100,001 to \$200,000



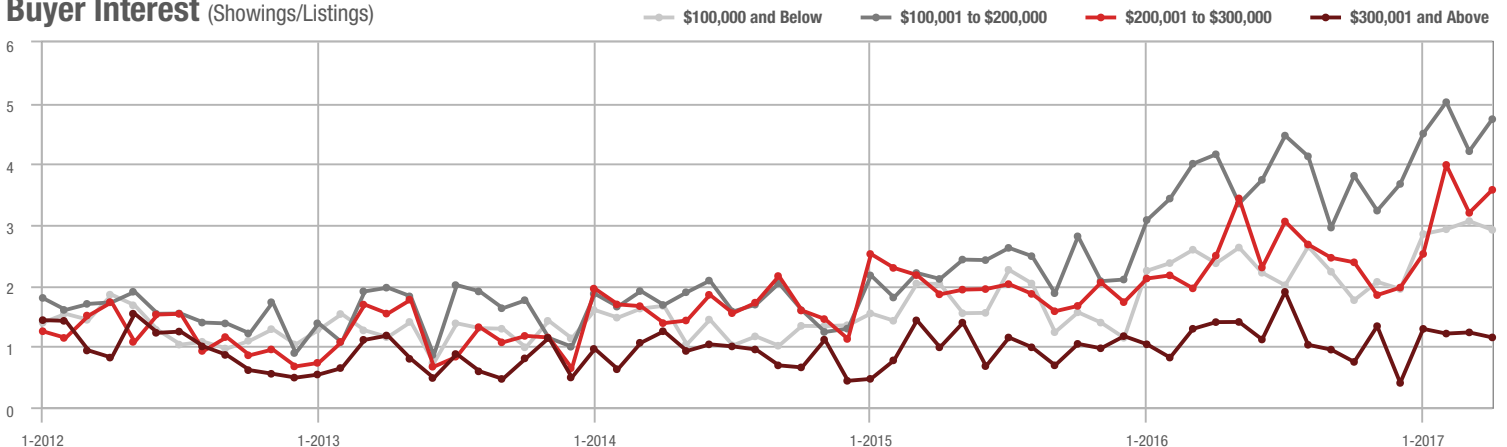
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

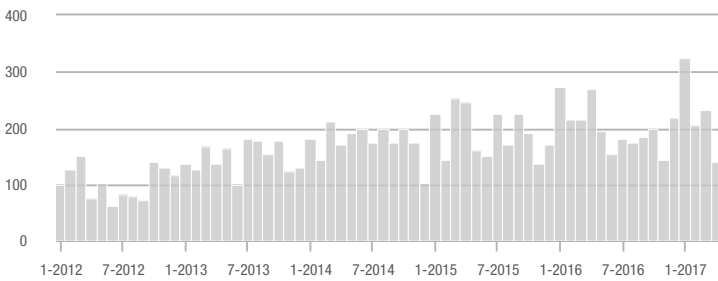


Stanly County, NC

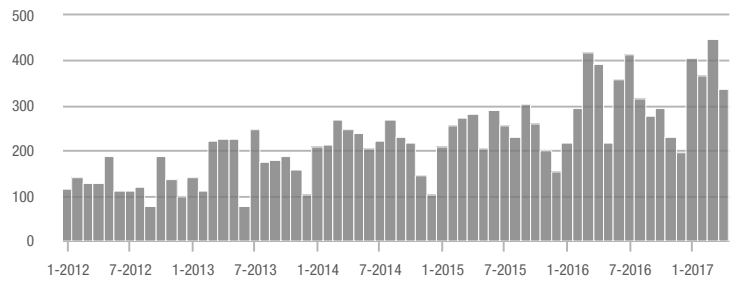
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	141	- 47.8%	- 39.5%	1.8	- 13.8%	- 24.4%	80	- 39.4%	- 20.0%
\$100,001 to \$200,000	336	- 14.5%	- 25.2%	3.5	+ 24.3%	- 9.0%	97	- 31.2%	- 17.8%
\$200,001 to \$300,000	201	+ 66.1%	- 5.6%	2.9	+ 46.9%	+ 5.3%	69	+ 13.1%	- 10.4%
\$300,001 and Above	142	+ 18.3%	+ 43.4%	2.0	+ 48.3%	+ 39.4%	71	- 20.2%	+ 2.9%
Total	820	- 9.3%	- 17.5%	2.6	+ 21.0%	- 5.3%	317	- 25.1%	- 12.9%

Showings

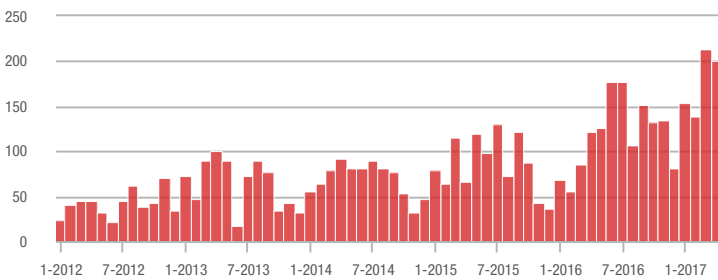
\$100,000 and Below



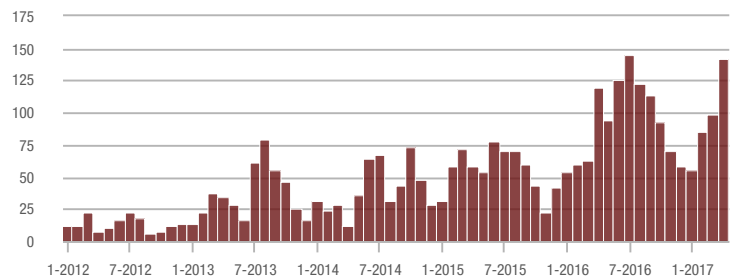
\$100,001 to \$200,000



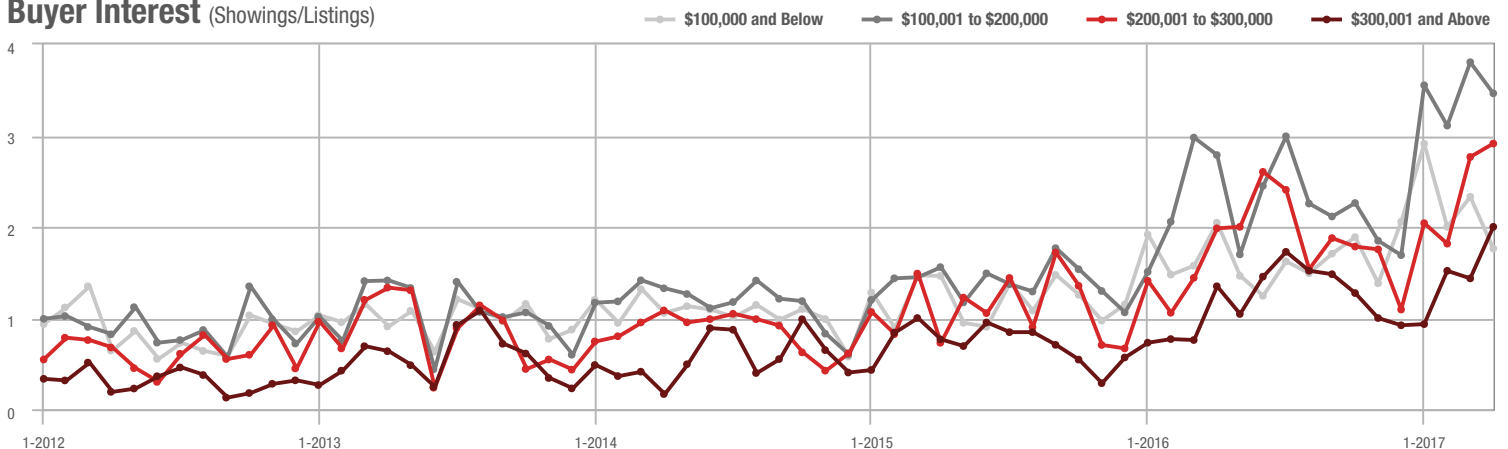
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

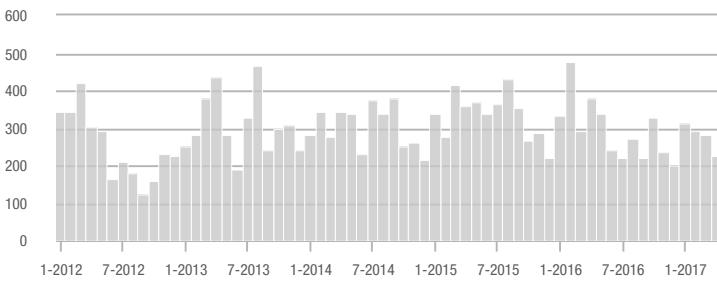


Statesville, NC

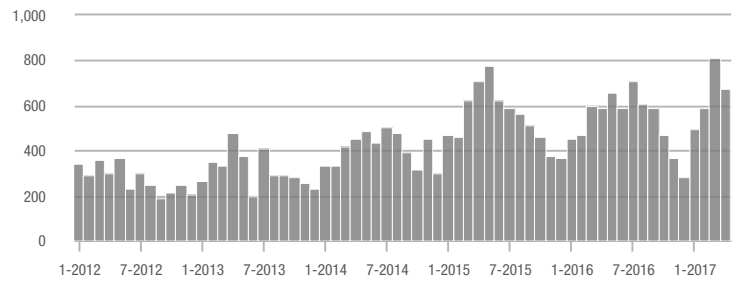
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	225	- 40.5%	- 20.8%	3.0	- 6.8%	- 10.4%	76	- 36.1%	- 11.6%
\$100,001 to \$200,000	677	+ 14.9%	- 16.5%	5.7	+ 48.1%	+ 8.2%	118	- 22.4%	- 22.9%
\$200,001 to \$300,000	176	- 23.1%	+ 21.4%	2.8	+ 18.3%	+ 13.7%	63	- 35.1%	+ 6.8%
\$300,001 and Above	114	- 31.7%	+ 1.8%	1.6	- 10.9%	+ 4.6%	72	- 23.4%	- 2.7%
Total	1,192	- 12.5%	- 11.8%	3.6	+ 22.8%	- 0.3%	329	- 28.8%	- 11.6%

Showings

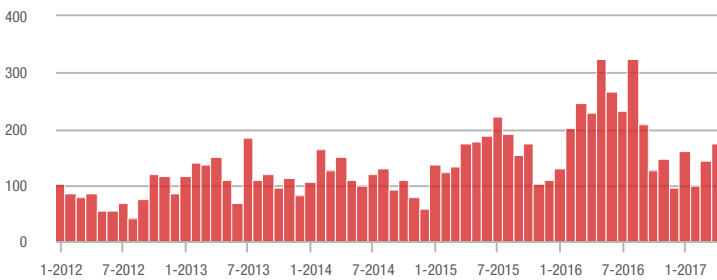
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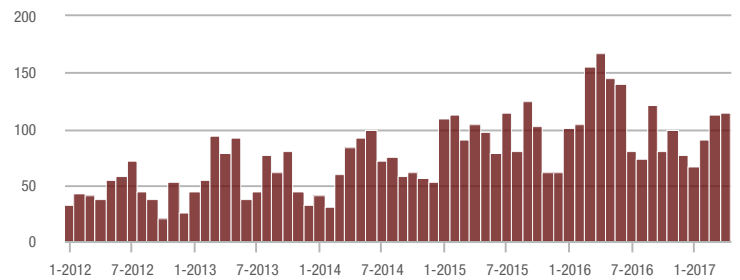
\$100,001 to \$200,000



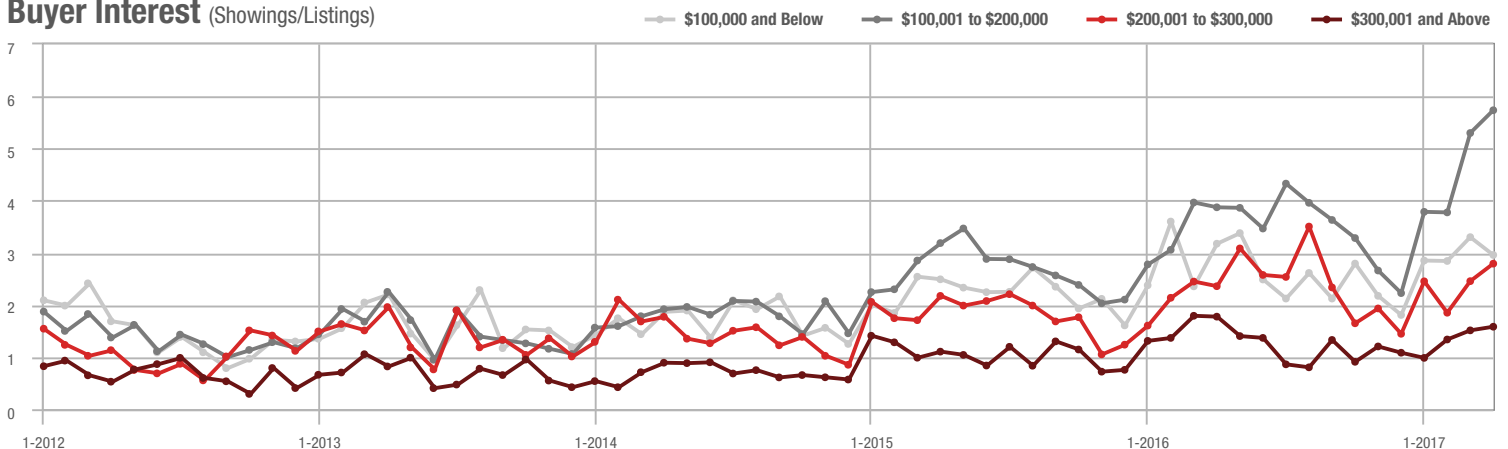
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

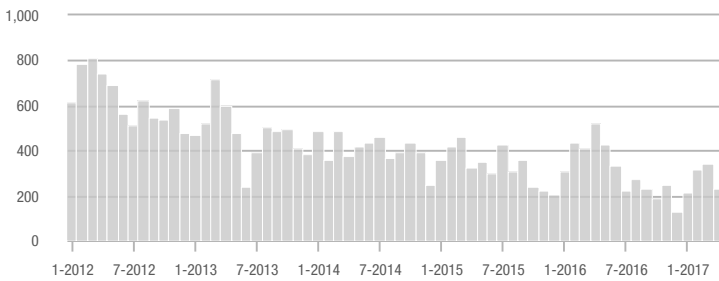


Union County, NC

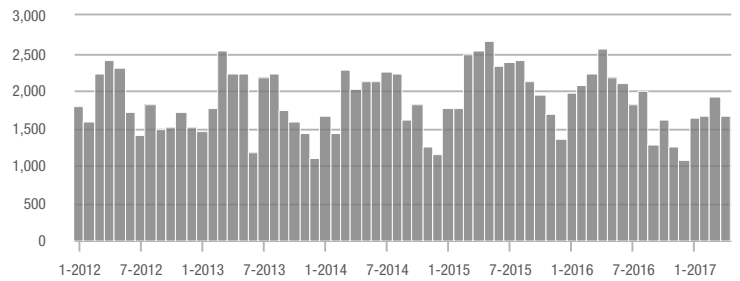
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	230	- 55.7%	- 32.7%	2.4	- 32.1%	- 26.4%	96	- 34.7%	- 8.6%
\$100,001 to \$200,000	1,679	- 34.6%	- 12.8%	8.8	+ 16.4%	+ 1.4%	191	- 43.8%	- 14.0%
\$200,001 to \$300,000	1,862	- 28.0%	- 2.8%	7.8	+ 6.7%	+ 4.1%	239	- 32.5%	- 6.6%
\$300,001 and Above	4,302	- 3.8%	- 0.4%	5.2	- 3.2%	+ 1.0%	831	- 0.6%	- 1.4%
Total	8,073	- 20.4%	- 5.0%	5.9	- 1.6%	- 0.2%	1,357	- 19.1%	- 4.8%

Showings

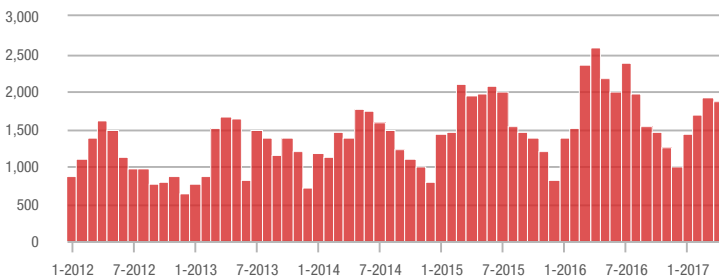
\$100,000 and Below



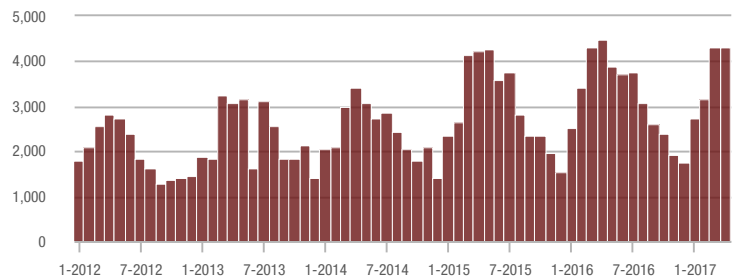
\$100,001 to \$200,000



\$200,001 to \$300,000

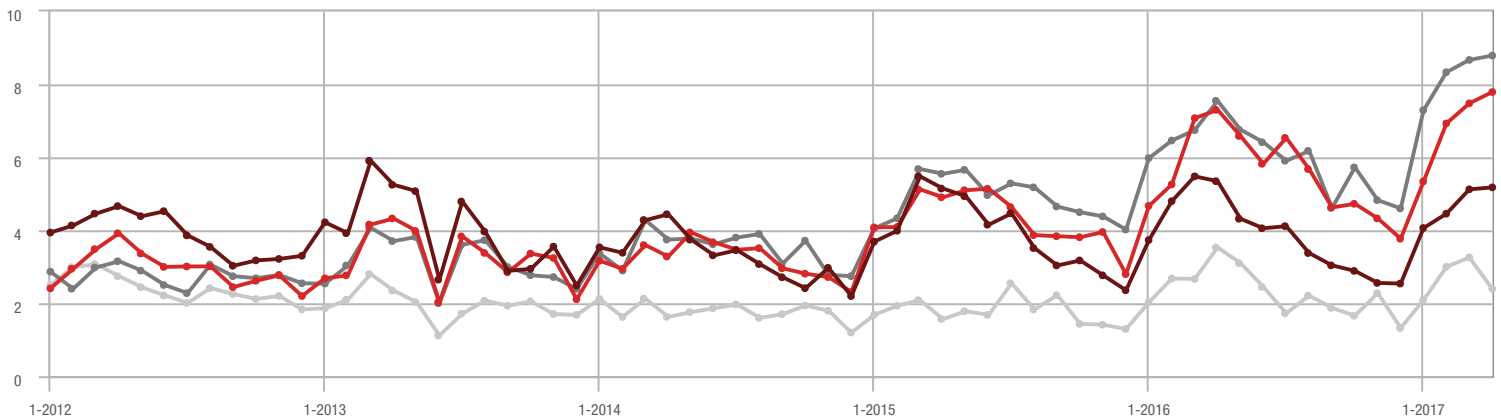


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

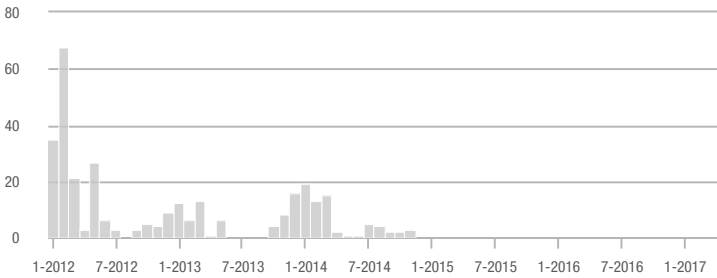


Uptown Charlotte

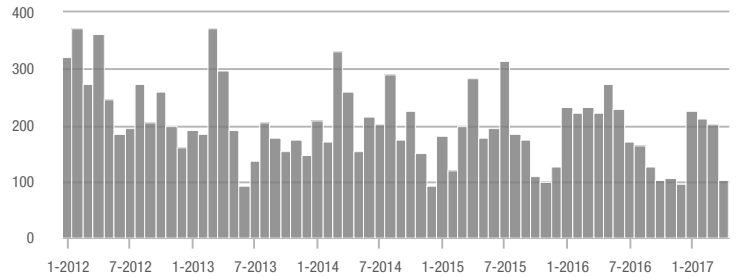
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	0.0%	0.0%	0.0	0.0%	0.0%	0	0.0%	0.0%
\$100,001 to \$200,000	104	- 53.2%	- 48.5%	10.4	+ 3.1%	- 12.5%	10	- 54.5%	- 41.2%
\$200,001 to \$300,000	379	+ 26.8%	- 20.2%	8.8	+ 0.2%	- 12.8%	43	+ 26.5%	- 8.5%
\$300,001 and Above	447	+ 19.2%	- 13.7%	6.2	- 2.3%	- 10.1%	72	+ 22.0%	- 4.0%
Total	930	+ 3.8%	- 22.2%	7.4	- 4.5%	- 13.5%	125	+ 8.7%	- 10.1%

Showings

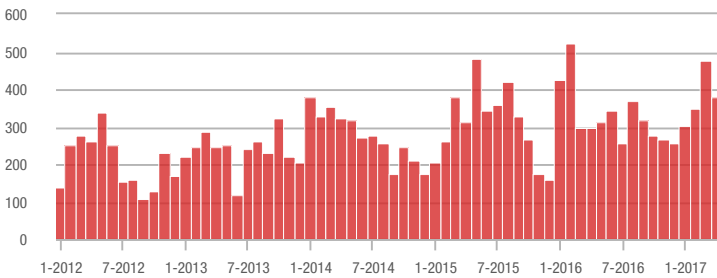
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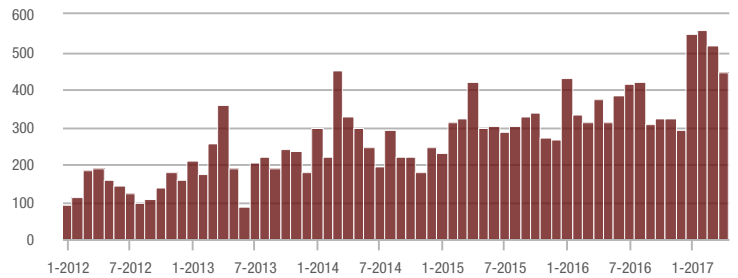
\$100,001 to \$200,000



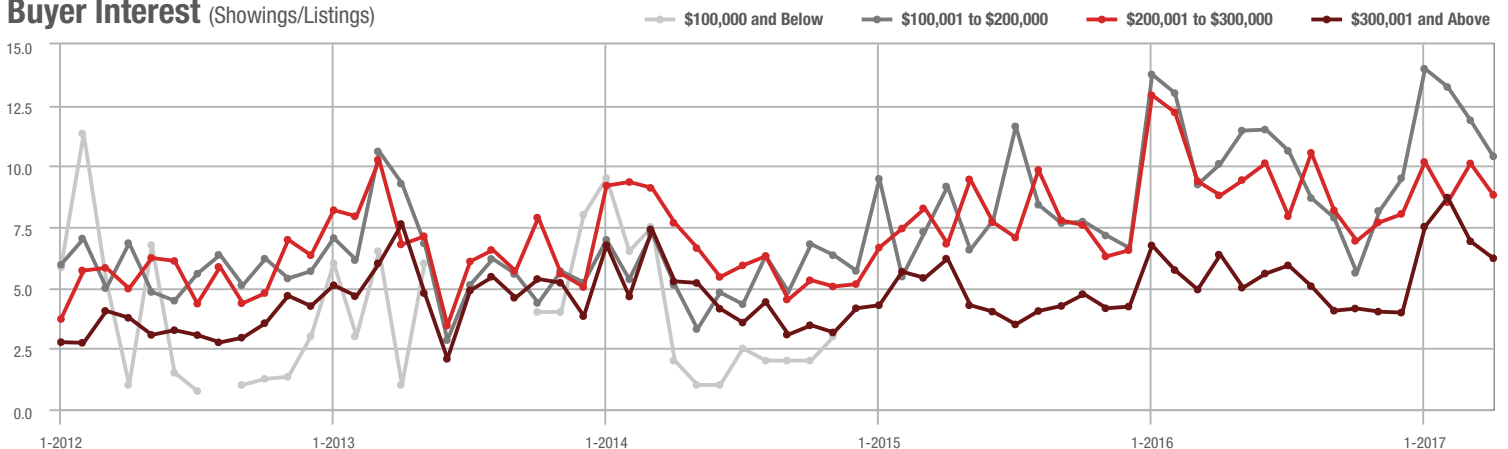
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

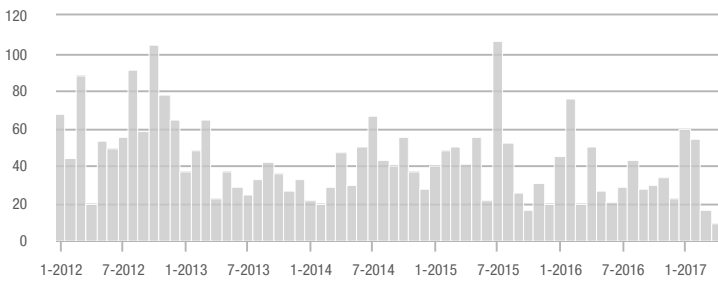


Waxhaw, NC

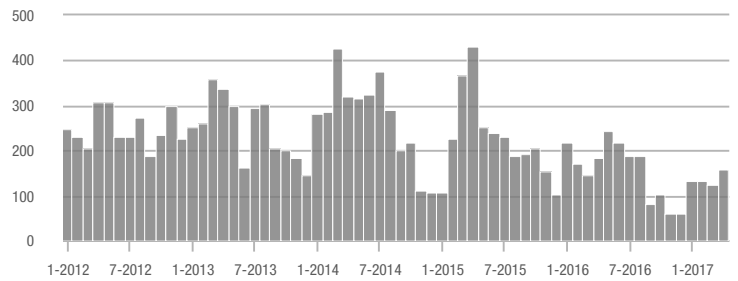
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	9	- 82.0%	- 43.8%	0.3	- 79.9%	- 45.9%	26	- 10.3%	+ 4.0%
\$100,001 to \$200,000	158	- 14.6%	+ 29.5%	4.2	+ 32.6%	+ 39.7%	38	- 35.6%	- 7.3%
\$200,001 to \$300,000	315	- 22.8%	- 32.8%	5.2	- 0.0%	- 19.6%	61	- 22.8%	- 16.4%
\$300,001 and Above	2,419	+ 7.3%	+ 4.9%	5.8	- 2.8%	+ 6.9%	417	+ 10.3%	- 1.9%
Total	2,901	+ 0.1%	- 0.4%	5.4	+ 0.7%	+ 3.6%	542	- 0.6%	- 3.9%

Showings

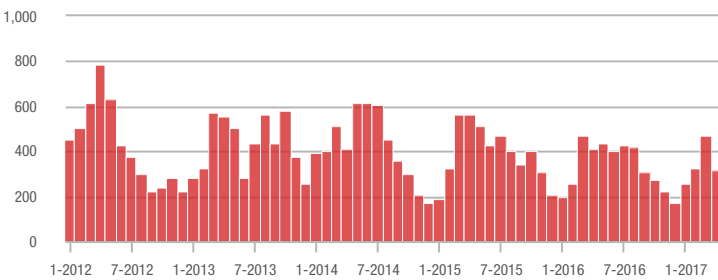
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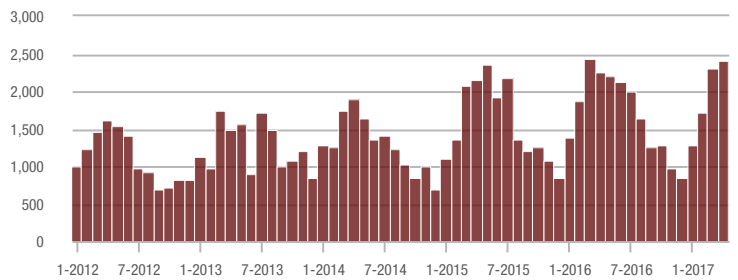
\$100,001 to \$200,000



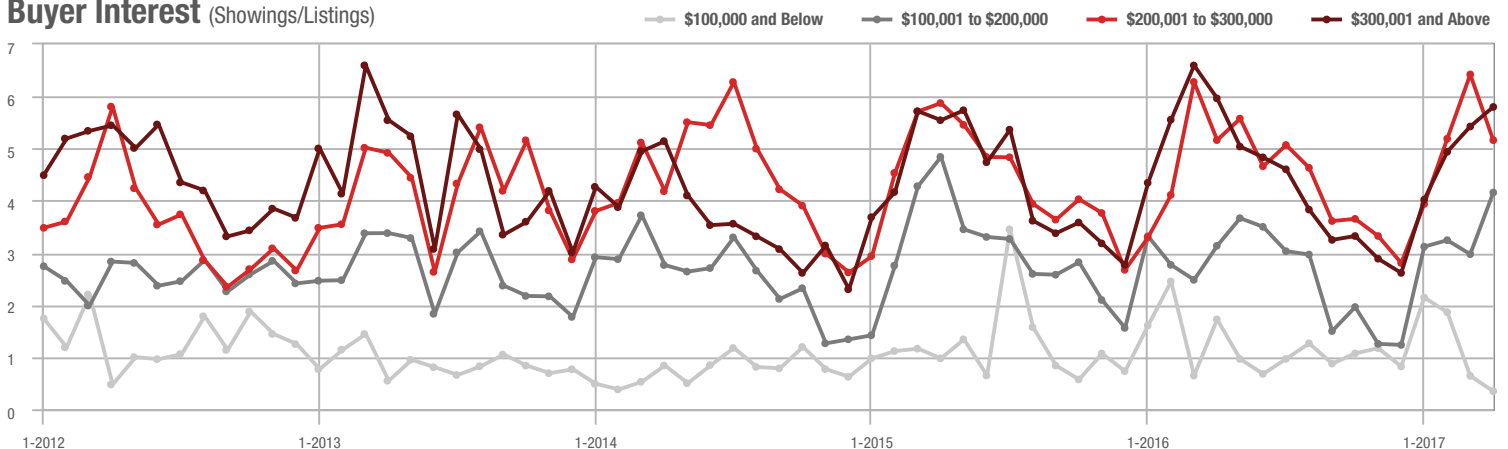
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

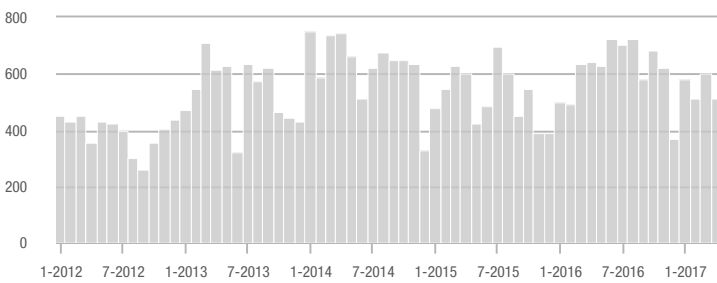


York County, SC

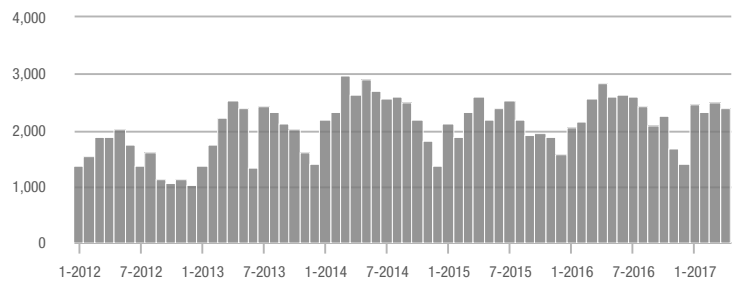
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change	April 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	511	- 20.3%	- 14.7%	2.5	+ 6.9%	- 3.2%	208	- 25.4%	- 11.9%
\$100,001 to \$200,000	2,385	- 16.3%	- 5.1%	9.8	+ 17.0%	+ 3.5%	243	- 28.5%	- 8.3%
\$200,001 to \$300,000	2,696	+ 16.4%	+ 2.7%	8.5	+ 24.9%	+ 6.3%	316	- 6.8%	- 3.4%
\$300,001 and Above	3,106	+ 14.2%	- 1.3%	5.0	+ 19.2%	+ 4.3%	616	- 4.2%	- 5.4%
Total	8,698	+ 2.0%	- 2.1%	6.3	+ 18.1%	+ 4.7%	1,383	- 13.6%	- 6.5%

Showings

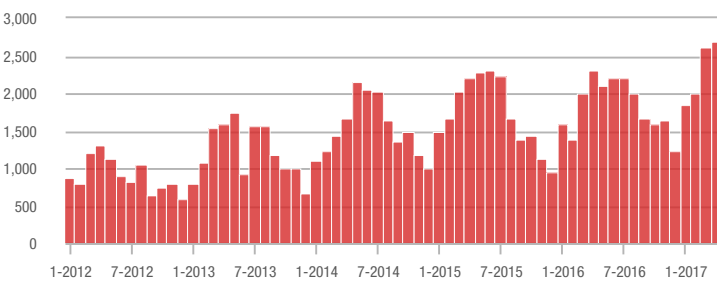
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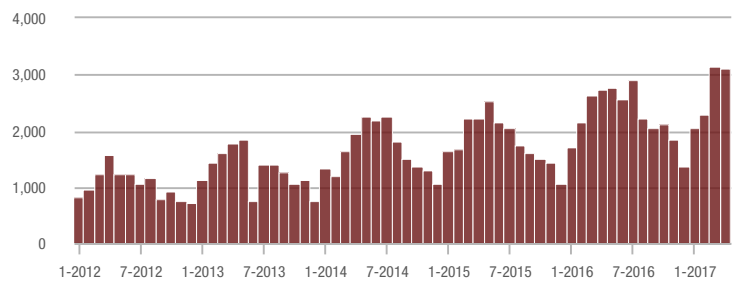
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

