

# Charlotte Region Marketwatch Report

## Q4-2018

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A Free Research Tool from the  
Charlotte Regional Realtor® Association and CarolinaMLS, Inc.



## Counties

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Current as of January 2, 2019. All data from CarolinaMLS.  
Report provided by the Charlotte Regional Realtor® Association. Report © 2019 ShowingTime.

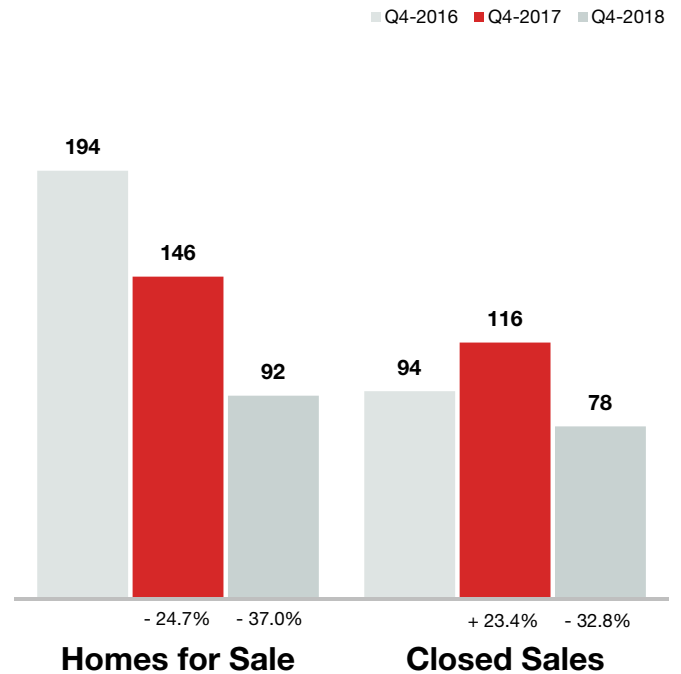
# All Counties Overview

	Median Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q4-2018	1-Yr Change		Q4-2018	1-Yr Change		Q4-2018	1-Yr Change		Q4-2018	1-Yr Change	
<b>Alexander County, NC</b>	\$138,450	↓ - 3.4%		93.3%	↓ - 1.6%		46	↓ - 50.9%		78	↓ - 32.8%	
<b>Anson County, NC</b>	\$115,000	↑ + 32.2%		93.6%	↑ + 5.1%		103	↓ - 24.1%		31	↑ + 3.3%	
<b>Cabarrus County, NC</b>	\$223,990	↑ + 4.3%		96.4%	↓ - 0.3%		40	↑ + 11.3%		827	↓ - 2.7%	
<b>Gaston County, NC</b>	\$179,900	↑ + 4.3%		95.7%	↓ - 1.0%		40	↑ + 6.3%		808	↑ + 2.0%	
<b>Iredell County, NC</b>	\$245,000	↓ - 1.4%		95.5%	↑ + 0.9%		56	↓ - 21.0%		746	↓ - 9.6%	
<b>Lincoln County, NC</b>	\$265,000	↑ + 9.7%		94.3%	↓ - 1.1%		56	↓ - 12.9%		325	↓ - 11.7%	
<b>Mecklenburg County, NC</b>	\$250,000	↑ + 4.2%		96.6%	↓ - 0.8%		37	↑ + 10.7%		4,211	↓ - 12.9%	
<b>Montgomery County, NC</b>	\$138,000	↑ + 51.2%		87.0%	↓ - 0.5%		117	↓ - 42.7%		45	↓ - 19.6%	
<b>Stanly County, NC</b>	\$165,000	↑ + 17.9%		94.8%	↑ + 0.7%		63	↓ - 3.3%		155	↓ - 10.9%	
<b>Union County, NC</b>	\$297,000	↑ + 6.1%		96.3%	↓ - 0.8%		50	↑ + 12.5%		888	↓ - 5.2%	
<b>Chester County, SC</b>	\$129,000	↑ + 17.3%		91.4%	↑ + 0.9%		81	↑ + 17.9%		44	↑ + 91.3%	
<b>Chesterfield County, SC</b>	\$109,750	↓ - 10.7%		98.0%	↑ + 5.4%		34	↓ - 74.0%		12	↑ + 300.0%	
<b>Fairfield County, SC</b>	\$0	↓ - 100.0%		0.0%	↓ - 100.0%		0	↓ - 100.0%		0	↓ - 100.0%	
<b>Kershaw County, SC</b>	\$0	↓ - 100.0%		0.0%	↓ - 100.0%		0	↓ - 100.0%		0	↓ - 100.0%	
<b>Lancaster County, SC</b>	\$289,999	↑ + 4.9%		96.7%	↓ - 0.0%		55	↑ + 14.7%		409	↑ + 9.9%	
<b>Union County, SC</b>	\$129,000	--		99.9%	--		43	--		3	--	
<b>York County, SC</b>	\$259,000	↑ + 6.1%		95.9%	↓ - 0.7%		48	↑ + 10.4%		1,026	↓ - 3.1%	
<b>Charlotte Region</b>	\$235,000	↑ + 4.4%		96.0%	↓ - 0.5%		45	↓ - 3.1%		10,529	↓ - 8.1%	

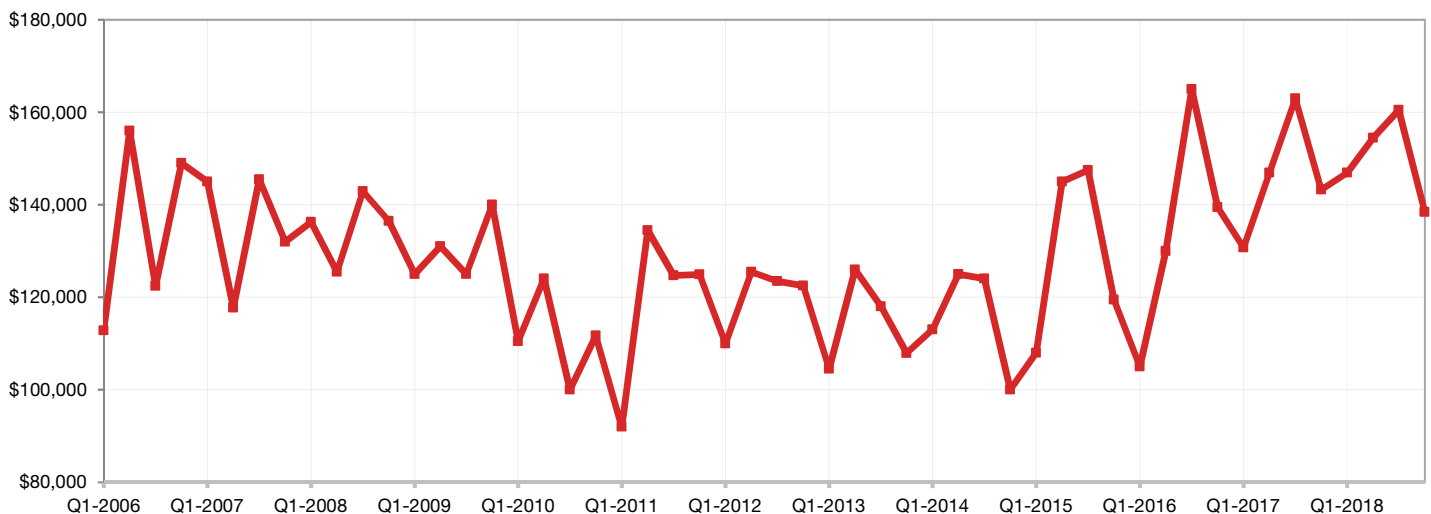
# Alexander County, NC

Key Metrics	Q4-2018	1-Yr Change
Median Sales Price	\$138,450	- 3.4%
Avg. Sales Price	\$168,312	+ 1.9%
Pct. of Orig. Price Received	93.3%	- 1.6%
Inventory of Homes for Sale	92	- 37.0%
Closed Sales	78	- 32.8%
Months Supply	3.9	- 4.0%
List to Close	95	- 16.0%
Days on Market	46	- 50.9%
Cumulative Days on Market	47	- 63.0%

## Market Activity



## Historical Median Sales Price for Alexander County, NC



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# Alexander County, NC ZIP Codes

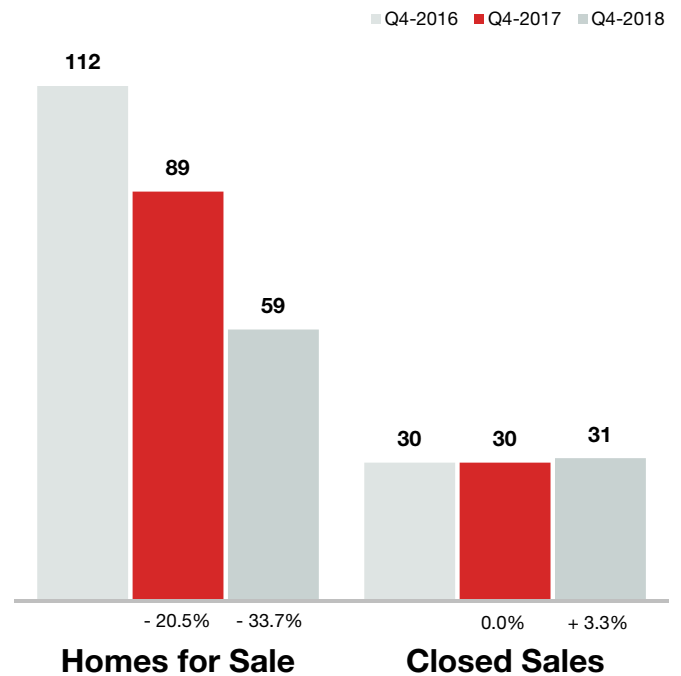
ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change
28601	\$149,500	↓ - 0.3%	95.7%	↓ - 1.6%	34	↓ - 63.2%	14	↓ - 33.3%
28636	\$98,500	↑ + 14.9%	93.4%	↓ - 1.9%	41	↓ - 9.1%	9	↑ + 125.0%
28678	\$124,625	↑ + 136.3%	96.7%	↑ + 26.5%	55	↓ - 72.1%	8	↑ + 100.0%
28681	\$140,500	↓ - 6.3%	92.1%	↓ - 3.2%	49	↓ - 47.0%	47	↓ - 45.3%

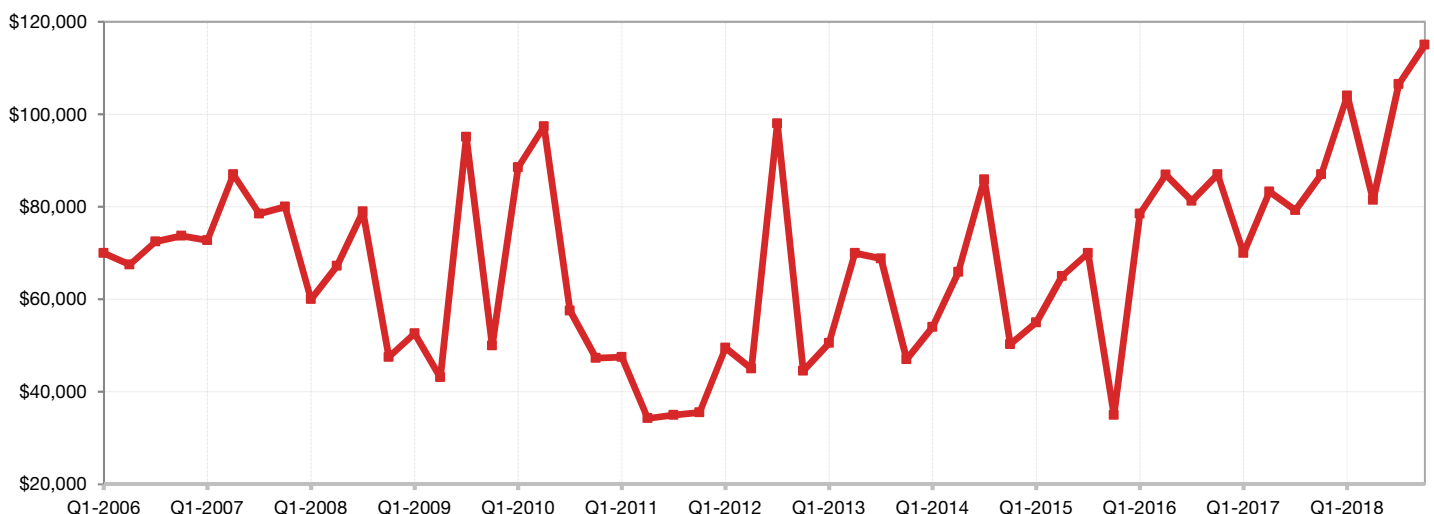
# Anson County, NC

Key Metrics	Q4-2018	1-Yr Change
Median Sales Price	\$115,000	+ 32.2%
Avg. Sales Price	\$128,502	+ 32.2%
Pct. of Orig. Price Received	93.6%	+ 5.1%
Inventory of Homes for Sale	59	- 33.7%
Closed Sales	31	+ 3.3%
Months Supply	5.6	- 25.9%
List to Close	170	+ 5.0%
Days on Market	103	- 24.1%
Cumulative Days on Market	103	- 24.1%

## Market Activity



## Historical Median Sales Price for Anson County, NC



# Charlotte Region Marketwatch Report

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# Anson County, NC ZIP Codes

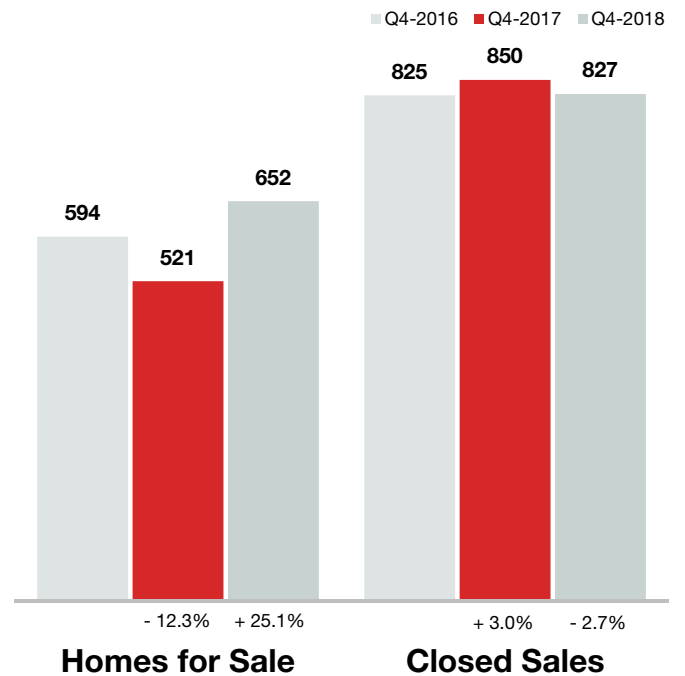
ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change
28007	\$0	--	0.0%	--	0	--	0	--
28091	\$392,500	↑ + 1,021.4%	87.4%	↑ + 20.9%	5	↓ - 87.2%	1	↓ - 66.7%
28102	\$0	--	0.0%	--	0	--	0	--
28119	\$157,500	↑ + 135.4%	80.5%	↓ - 12.2%	30	↓ - 75.6%	2	↓ - 33.3%
28133	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28135	\$130,450	↓ - 3.4%	98.3%	↑ + 8.7%	39	↓ - 60.5%	3	→ 0.0%
28170	\$95,000	↑ + 7.1%	94.1%	↑ + 5.9%	125	↓ - 32.8%	24	↑ + 50.0%

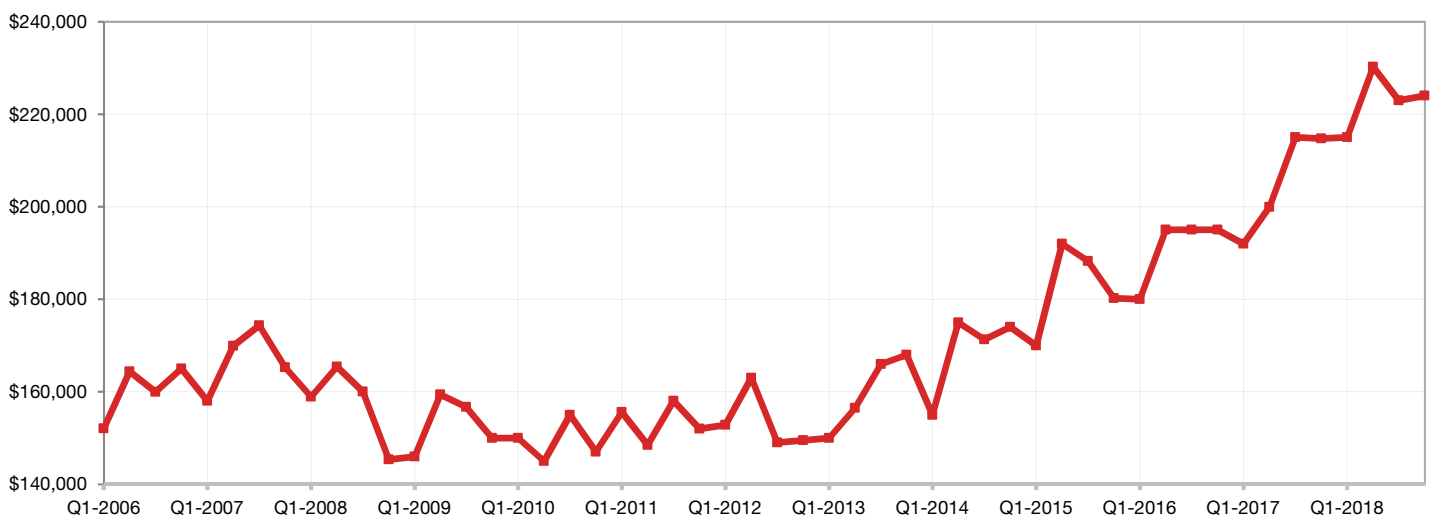
# Cabarrus County, NC

Key Metrics	Q4-2018	1-Yr Change
Median Sales Price	\$223,990	+ 4.3%
Avg. Sales Price	\$247,297	+ 6.7%
Pct. of Orig. Price Received	96.4%	- 0.3%
Inventory of Homes for Sale	652	+ 25.1%
Closed Sales	827	- 2.7%
Months Supply	2.0	+ 22.4%
List to Close	93	+ 1.5%
Days on Market	40	+ 11.3%
Cumulative Days on Market	47	+ 5.2%

## Market Activity



## Historical Median Sales Price for Cabarrus County, NC



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# Cabarrus County, NC ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

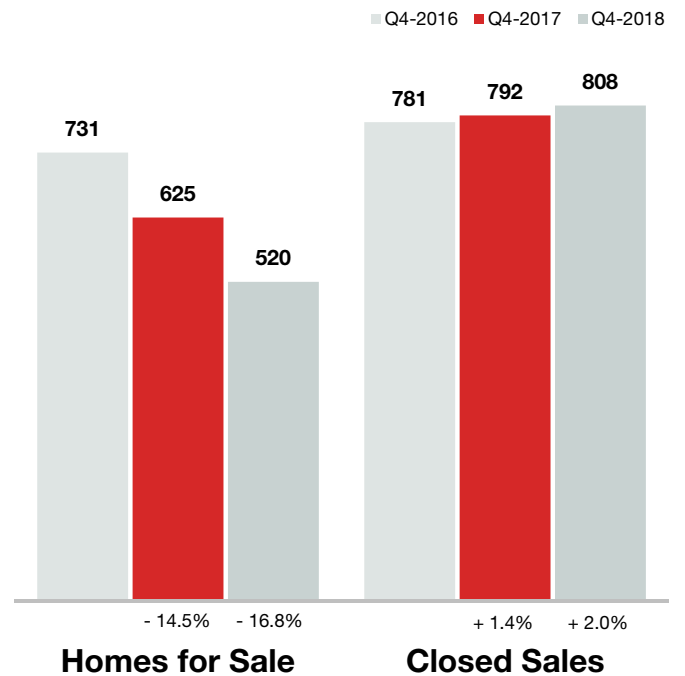
	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change
28025	\$203,495	↑ + 13.4%	96.5%	↑ + 0.1%	42	↑ + 8.3%	254	↑ + 13.9%
28026	\$0	--	0.0%	--	0	--	0	--
28027	\$247,000	↑ + 7.4%	96.4%	↓ - 1.1%	35	↑ + 11.3%	242	↓ - 14.2%
28036	\$274,500	↓ - 0.2%	95.1%	↓ - 1.2%	54	↑ + 55.3%	25	↓ - 32.4%
28071	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28075	\$322,500	↑ + 1.6%	97.1%	↑ + 0.6%	47	↑ + 4.5%	94	↑ + 6.8%
28081	\$179,000	↑ + 4.1%	96.4%	↑ + 1.6%	56	↑ + 63.0%	46	↓ - 20.7%
28082	\$0	--	0.0%	--	0	--	0	--
28083	\$152,500	↑ + 13.0%	95.9%	↓ - 0.0%	35	↑ + 1.1%	64	↓ - 13.5%
28107	\$226,099	↑ + 5.4%	95.7%	↓ - 2.3%	44	↓ - 9.9%	46	↑ + 43.8%
28124	\$227,500	↑ + 8.3%	98.1%	↑ + 5.3%	16	↓ - 72.1%	11	→ 0.0%
28138	\$253,750	--	93.9%	--	75	--	2	--
28215	\$201,750	↑ + 21.7%	95.6%	↓ - 2.0%	14	↓ - 22.9%	6	↓ - 40.0%



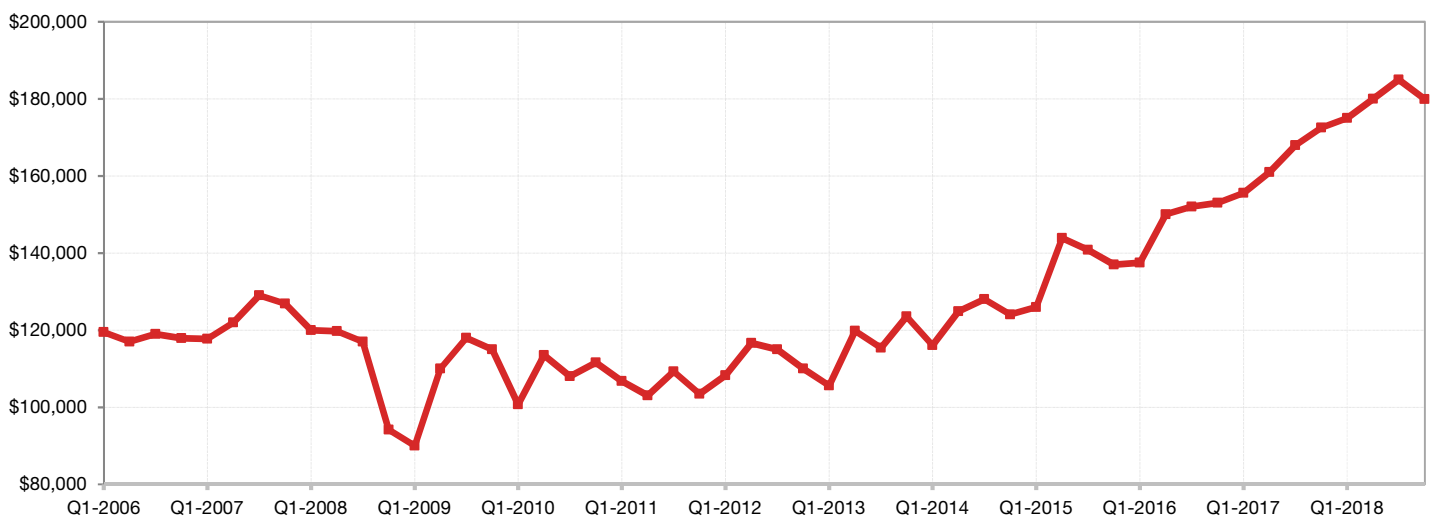
# Gaston County, NC

Key Metrics	Q4-2018	1-Yr Change
Median Sales Price	\$179,900	+ 4.3%
Avg. Sales Price	\$198,594	- 1.3%
Pct. of Orig. Price Received	95.7%	- 1.0%
Inventory of Homes for Sale	520	- 16.8%
Closed Sales	808	+ 2.0%
Months Supply	1.8	- 19.4%
List to Close	94	- 0.3%
Days on Market	40	+ 6.3%
Cumulative Days on Market	46	+ 6.3%

## Market Activity



## Historical Median Sales Price for Gaston County, NC



# Gaston County, NC ZIP Codes

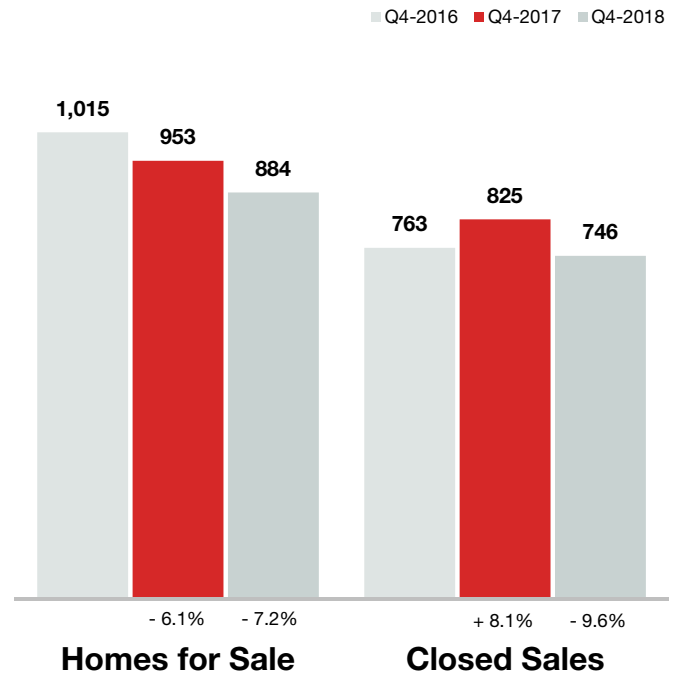
ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change
28006	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28012	\$275,000	→ 0.0%	95.3%	↓ - 3.1%	57	↑ + 20.7%	117	↑ + 9.3%
28016	\$130,746	↑ + 24.5%	99.8%	↑ + 5.3%	39	↓ - 14.2%	47	↑ + 123.8%
28021	\$131,250	↑ + 81.3%	88.8%	↓ - 1.5%	64	↓ - 2.8%	27	↑ + 68.8%
28032	\$238,770	↑ + 42.5%	96.2%	↑ + 0.1%	42	↑ + 199.6%	33	↑ + 94.1%
28033	\$0	--	0.0%	--	0	--	0	--
28034	\$164,000	↑ + 3.0%	96.6%	↓ - 0.9%	27	↑ + 38.4%	36	↓ - 30.8%
28052	\$126,000	↑ + 13.5%	93.7%	↑ + 0.0%	40	↑ + 36.0%	112	↑ + 8.7%
28053	\$0	--	0.0%	--	0	--	0	--
28054	\$167,750	↑ + 3.0%	95.6%	↓ - 1.9%	31	↓ - 19.0%	152	↓ - 3.2%
28055	\$0	--	0.0%	--	0	--	0	--
28056	\$214,000	↓ - 0.5%	96.1%	↓ - 0.0%	43	↑ + 8.7%	114	↓ - 7.3%
28077	\$89,900	↑ + 19.9%	100.0%	↓ - 1.7%	23	↓ - 31.7%	1	↓ - 66.7%
28092	\$103,500	↓ - 45.5%	87.9%	↓ - 6.8%	42	↑ + 19.9%	6	↑ + 50.0%
28098	\$174,500	↑ + 7.1%	99.9%	↑ + 3.2%	10	↓ - 65.6%	17	↑ + 41.7%
28101	\$328,772	↑ + 14.0%	95.7%	↓ - 1.6%	53	↓ - 46.8%	6	↓ - 50.0%
28120	\$231,650	↓ - 2.7%	97.7%	↓ - 0.5%	30	↑ + 2.0%	97	↓ - 16.4%
28164	\$147,000	↓ - 2.4%	95.6%	↓ - 1.1%	33	↓ - 15.3%	33	↓ - 17.5%

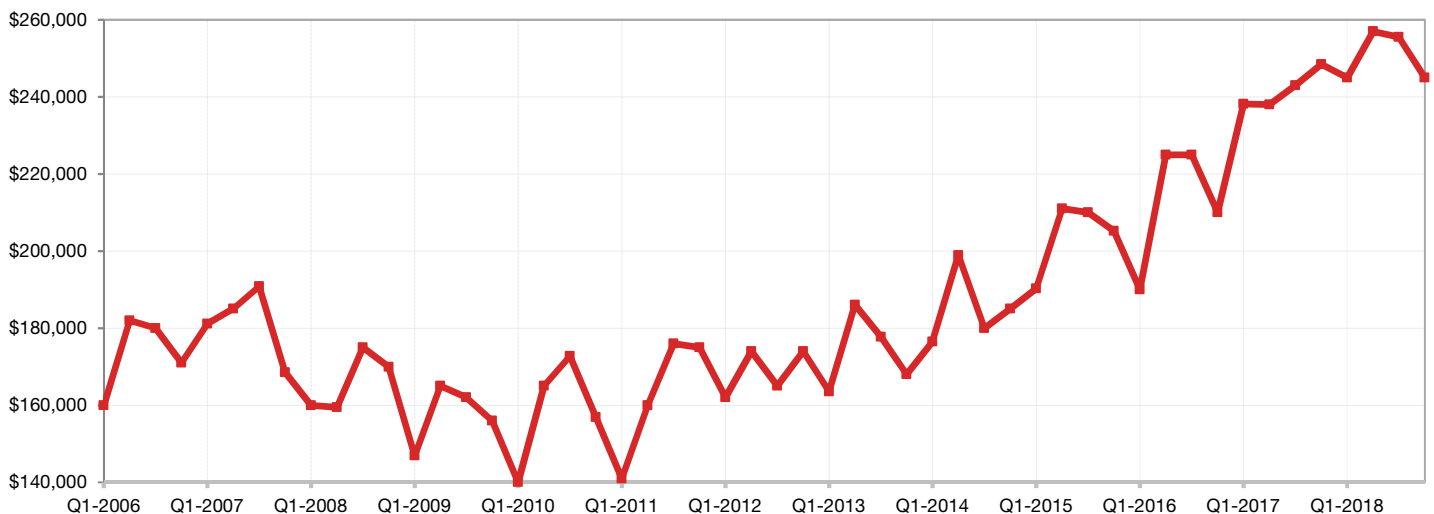
# Iredell County, NC

Key Metrics	Q4-2018	1-Yr Change
Median Sales Price	\$245,000	- 1.4%
Avg. Sales Price	\$315,996	+ 0.6%
Pct. of Orig. Price Received	95.5%	+ 0.9%
Inventory of Homes for Sale	884	- 7.2%
Closed Sales	746	- 9.6%
Months Supply	3.3	- 8.0%
List to Close	107	- 10.4%
Days on Market	56	- 21.0%
Cumulative Days on Market	66	- 21.9%

## Market Activity



## Historical Median Sales Price for Iredell County, NC



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## Iredell County, NC ZIP Codes

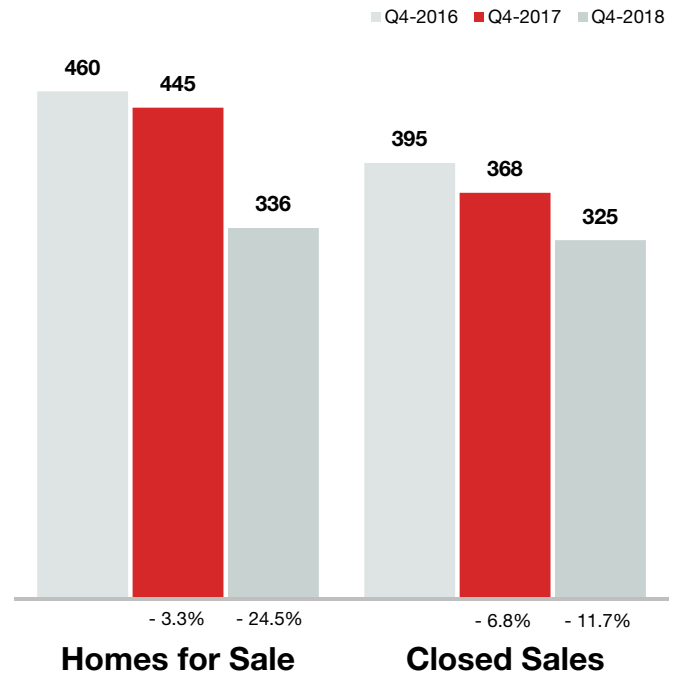
ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change
27013	\$207,000	--	96.1%	--	27	--	5	--
27020	\$0	--	0.0%	--	0	--	0	--
28010	\$0	--	0.0%	--	0	--	0	--
28115	\$255,000	↑ + 8.1%	96.0%	↓ - 0.3%	47	↓ - 5.8%	203	↓ - 11.4%
28117	\$386,500	↑ + 8.9%	95.5%	↑ + 0.9%	66	↓ - 19.7%	242	↓ - 18.5%
28123	\$0	--	0.0%	--	0	--	0	--
28125	\$191,000	↓ - 57.6%	93.2%	↑ + 3.5%	80	↓ - 67.9%	1	→ 0.0%
28166	\$250,000	↑ + 6.4%	95.6%	↑ + 1.8%	44	↓ - 52.0%	50	↑ + 16.3%
28625	\$169,900	↑ + 4.6%	95.7%	↑ + 1.6%	55	↓ - 15.5%	116	↑ + 7.4%
28634	\$125,000	↑ + 13.8%	80.5%	↓ - 9.8%	121	↑ + 761.9%	3	↑ + 50.0%
28636	\$0	--	0.0%	--	0	--	0	--
28660	\$91,500	↓ - 48.6%	93.2%	↑ + 1.6%	29	↓ - 46.8%	2	↓ - 60.0%
28677	\$153,000	↑ + 1.6%	94.7%	↑ + 2.3%	58	↓ - 24.4%	119	↓ - 9.8%
28687	\$0	--	0.0%	--	0	--	0	--
28688	\$0	--	0.0%	--	0	--	0	--
28689	\$130,900	↓ - 60.9%	97.0%	↑ + 4.2%	5	↓ - 98.8%	1	→ 0.0%
28699	\$0	--	0.0%	--	0	--	0	--

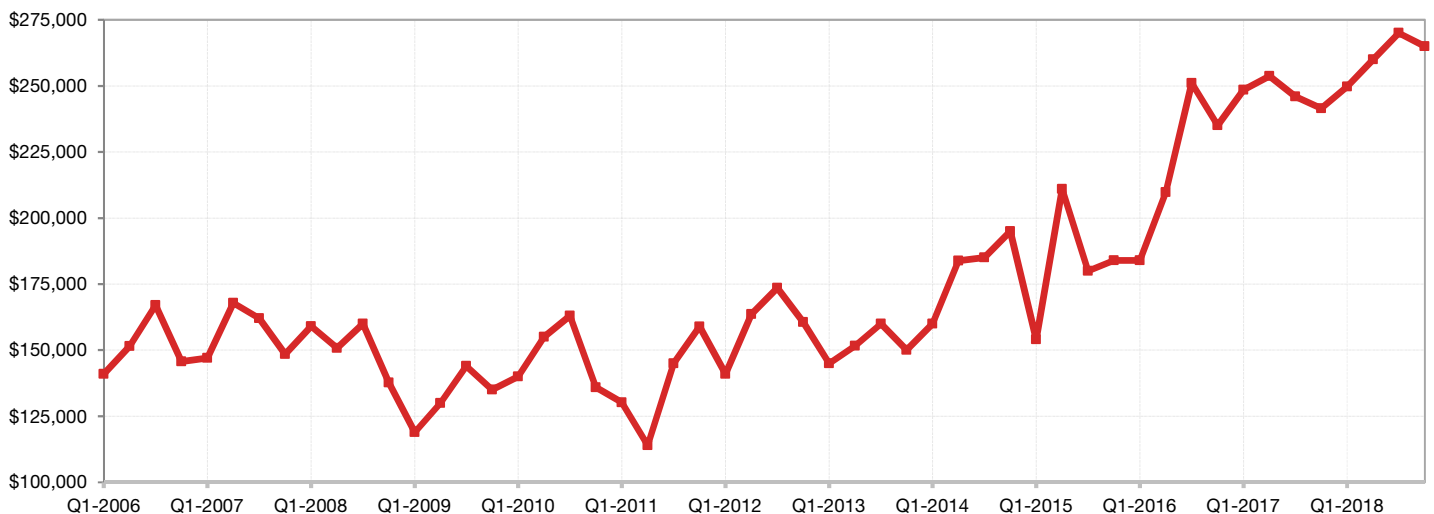
# Lincoln County, NC

Key Metrics	Q4-2018	1-Yr Change
Median Sales Price	\$265,000	+ 9.7%
Avg. Sales Price	\$286,771	+ 3.7%
Pct. of Orig. Price Received	94.3%	- 1.1%
Inventory of Homes for Sale	336	- 24.5%
Closed Sales	325	- 11.7%
Months Supply	2.9	- 13.4%
List to Close	111	- 9.4%
Days on Market	56	- 12.9%
Cumulative Days on Market	62	- 22.0%

## Market Activity



## Historical Median Sales Price for Lincoln County, NC



# Charlotte Region Marketwatch Report

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# Lincoln County, NC ZIP Codes

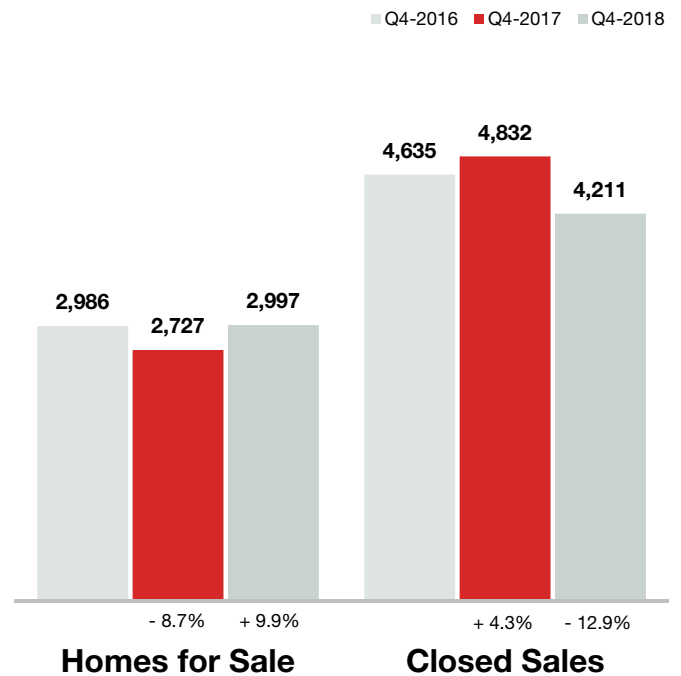
ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change
28006	\$195,000	--	90.8%	--	45	--	3	--
28021	\$146,000	--	84.3%	--	67	--	3	--
28033	\$182,600	↑ + 66.2%	97.9%	↑ + 9.4%	33	↓ - 40.3%	5	→ 0.0%
28037	\$351,800	↑ + 13.5%	95.8%	↓ - 0.7%	57	↓ - 25.5%	141	↓ - 16.6%
28080	\$185,500	↑ + 19.7%	91.4%	↓ - 3.2%	63	↑ + 160.1%	29	↑ + 7.4%
28090	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28092	\$157,370	↑ + 5.0%	93.3%	↓ - 0.9%	53	↓ - 16.2%	103	↓ - 8.8%
28093	\$0	--	0.0%	--	0	--	0	--
28164	\$313,750	↓ - 4.9%	95.1%	↓ - 0.5%	60	↑ + 33.2%	28	↑ + 47.4%
28168	\$158,450	↓ - 8.1%	91.8%	↓ - 2.6%	51	↓ - 1.2%	8	↓ - 55.6%
28673	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%

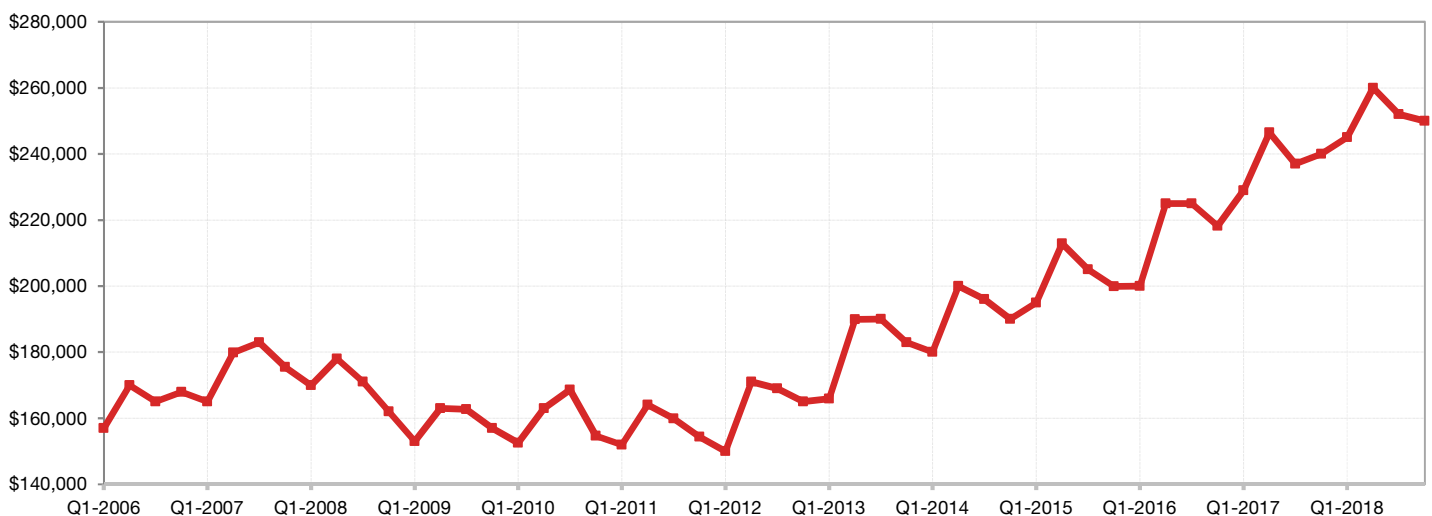
# Mecklenburg County, NC

Key Metrics	Q4-2018	1-Yr Change
Median Sales Price	\$250,000	+ 4.2%
Avg. Sales Price	\$313,212	+ 4.6%
Pct. of Orig. Price Received	96.6%	- 0.8%
Inventory of Homes for Sale	2,997	+ 9.9%
Closed Sales	4,211	- 12.9%
Months Supply	1.8	+ 15.7%
List to Close	87	+ 3.3%
Days on Market	37	+ 10.7%
Cumulative Days on Market	44	+ 8.9%

## Market Activity



## Historical Median Sales Price for Mecklenburg County, NC





# Mecklenburg County, NC ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change
28031	\$300,000	↑ + 4.2%	94.8%	↓ - 2.0%	59	↑ + 39.0%	183	↓ - 4.2%
28035	\$0	--	0.0%	--	0	--	0	--
28036	\$410,000	↑ + 22.2%	94.9%	↓ - 0.4%	65	↑ + 18.4%	75	↑ + 11.9%
28070	\$0	--	0.0%	--	0	--	0	--
28078	\$305,563	↓ - 1.7%	97.0%	↓ - 0.4%	43	↓ - 12.0%	320	↓ - 5.9%
28104	\$192,000	↓ - 46.3%	99.3%	↑ + 6.1%	14	↓ - 85.2%	3	↓ - 25.0%
28105	\$268,700	↑ + 3.4%	96.6%	↓ - 1.4%	38	↓ - 1.6%	126	↓ - 33.7%
28106	\$0	--	0.0%	--	0	--	0	--
28107	\$365,000	--	88.0%	--	45	--	2	--
28126	\$0	--	0.0%	--	0	--	0	--
28130	\$0	--	0.0%	--	0	--	0	--
28134	\$274,500	↑ + 15.5%	96.3%	↓ - 1.7%	39	↑ + 43.4%	48	↓ - 40.0%
28201	\$0	--	0.0%	--	0	--	0	--
28202	\$293,500	↓ - 7.4%	97.0%	↑ + 1.1%	51	↑ + 10.4%	82	↑ + 3.8%
28203	\$341,000	↓ - 25.8%	96.1%	↓ - 1.3%	40	↑ + 4.6%	55	↓ - 48.1%
28204	\$318,500	↓ - 9.6%	93.7%	↓ - 3.2%	65	↑ + 100.9%	29	↓ - 3.3%
28205	\$305,000	↑ + 15.5%	96.5%	↓ - 0.2%	31	↑ + 13.7%	165	↓ - 23.6%
28206	\$185,000	↓ - 25.4%	96.4%	↓ - 4.0%	30	↓ - 28.9%	41	↑ + 32.3%
28207	\$660,000	↑ + 14.3%	96.9%	↑ + 2.4%	42	↓ - 30.0%	35	↓ - 45.3%
28208	\$138,500	↑ + 9.9%	94.8%	↓ - 2.8%	39	↓ - 11.7%	128	↑ + 5.8%
28209	\$410,000	↑ + 31.2%	96.8%	↑ + 0.0%	35	↑ + 7.2%	139	↑ + 36.3%
28210	\$325,000	↑ + 16.5%	94.6%	↓ - 1.8%	47	↑ + 38.6%	192	↓ - 19.0%
28211	\$530,000	↑ + 33.1%	94.5%	↑ + 0.3%	51	↓ - 13.0%	117	↓ - 16.4%
28212	\$163,000	↑ + 2.4%	96.7%	↓ - 2.4%	21	↑ + 1.0%	80	↓ - 25.9%
28213	\$180,000	↑ + 5.9%	96.7%	↓ - 1.9%	22	↑ + 56.0%	152	↓ - 4.4%
28214	\$188,000	↑ + 5.7%	97.9%	↓ - 0.3%	22	↓ - 33.1%	226	↓ - 5.8%
28215	\$200,000	↑ + 20.6%	97.4%	↓ - 0.7%	27	↑ + 46.4%	221	↓ - 23.5%
28216	\$195,000	↑ + 18.2%	96.9%	↓ - 1.1%	24	↑ + 6.6%	203	↓ - 4.7%
28217	\$214,700	↑ + 28.9%	101.3%	↓ - 0.2%	19	↓ - 14.5%	61	↓ - 17.6%
28218	\$0	--	0.0%	--	0	--	0	--
28219	\$0	--	0.0%	--	0	--	0	--
28220	\$0	--	0.0%	--	0	--	0	--
28221	\$0	--	0.0%	--	0	--	0	--
28222	\$0	--	0.0%	--	0	--	0	--
28223	\$0	--	0.0%	--	0	--	0	--
28224	\$0	--	0.0%	--	0	--	0	--
28226	\$368,944	↑ + 8.8%	95.7%	↓ - 0.2%	39	↑ + 4.5%	148	↓ - 12.9%
28227	\$209,450	↑ + 8.0%	97.5%	↓ - 0.4%	36	↑ + 36.3%	200	↓ - 7.8%
28228	\$0	--	0.0%	--	0	--	0	--
28229	\$0	--	0.0%	--	0	--	0	--
28230	\$0	--	0.0%	--	0	--	0	--
28231	\$0	--	0.0%	--	0	--	0	--
28232	\$0	--	0.0%	--	0	--	0	--



# Charlotte Region Marketwatch Report

Q4-2018



## Mecklenburg County, NC ZIP Codes

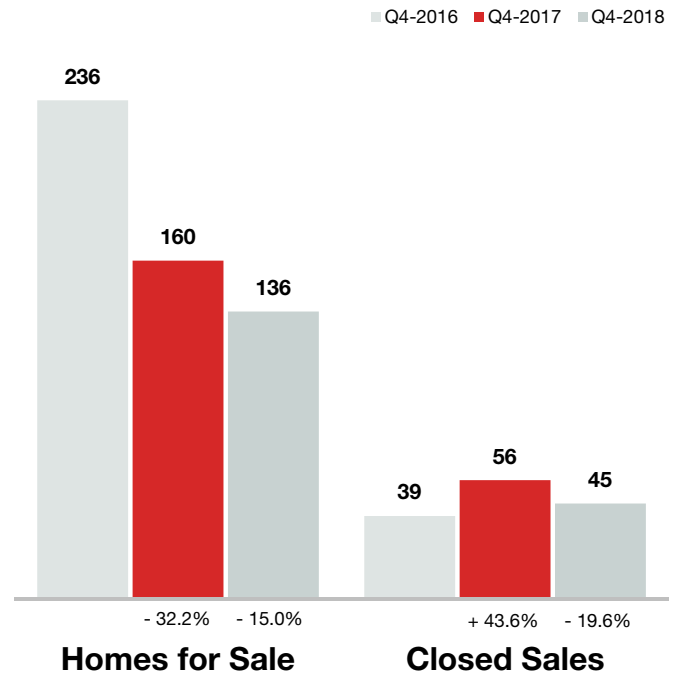
ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change
28233	\$0	--	0.0%	--	0	--	0	--
28234	\$0	--	0.0%	--	0	--	0	--
28235	\$0	--	0.0%	--	0	--	0	--
28236	\$0	--	0.0%	--	0	--	0	--
28237	\$0	--	0.0%	--	0	--	0	--
28241	\$0	--	0.0%	--	0	--	0	--
28242	\$0	--	0.0%	--	0	--	0	--
28243	\$0	--	0.0%	--	0	--	0	--
28244	\$0	--	0.0%	--	0	--	0	--
28246	\$0	--	0.0%	--	0	--	0	--
28247	\$0	--	0.0%	--	0	--	0	--
28250	\$0	--	0.0%	--	0	--	0	--
28253	\$0	--	0.0%	--	0	--	0	--
28254	\$0	--	0.0%	--	0	--	0	--
28255	\$0	--	0.0%	--	0	--	0	--
28256	\$0	--	0.0%	--	0	--	0	--
28258	\$0	--	0.0%	--	0	--	0	--
28260	\$0	--	0.0%	--	0	--	0	--
28262	\$199,500	↑ + 14.0%	96.7%	↓ - 0.5%	28	↑ + 8.4%	94	↑ + 19.0%
28263	\$0	--	0.0%	--	0	--	0	--
28265	\$0	--	0.0%	--	0	--	0	--
28266	\$0	--	0.0%	--	0	--	0	--
28269	\$200,000	↑ + 3.6%	97.6%	↓ - 0.3%	22	↑ + 4.5%	328	↓ - 9.9%
28270	\$357,000	↑ + 9.8%	95.7%	↓ - 1.1%	47	↑ + 37.8%	98	↓ - 37.6%
28271	\$0	--	0.0%	--	0	--	0	--
28272	\$0	--	0.0%	--	0	--	0	--
28273	\$233,000	↑ + 17.5%	98.2%	↓ - 0.7%	32	↑ + 85.1%	175	↓ - 0.6%
28274	\$0	--	0.0%	--	0	--	0	--
28275	\$0	--	0.0%	--	0	--	0	--
28277	\$330,000	↓ - 2.9%	96.4%	↓ - 0.6%	41	↑ + 15.4%	277	↓ - 18.8%
28278	\$345,000	↑ + 13.1%	95.9%	↓ - 1.7%	65	↑ + 18.6%	200	↓ - 18.7%
28280	\$0	--	0.0%	--	0	--	0	--
28281	\$0	--	0.0%	--	0	--	0	--
28282	\$0	--	0.0%	--	0	--	0	--
28284	\$0	--	0.0%	--	0	--	0	--
28285	\$0	--	0.0%	--	0	--	0	--
28287	\$0	--	0.0%	--	0	--	0	--
28288	\$0	--	0.0%	--	0	--	0	--
28289	\$0	--	0.0%	--	0	--	0	--
28290	\$0	--	0.0%	--	0	--	0	--
28296	\$0	--	0.0%	--	0	--	0	--
28297	\$0	--	0.0%	--	0	--	0	--
28299	\$0	--	0.0%	--	0	--	0	--

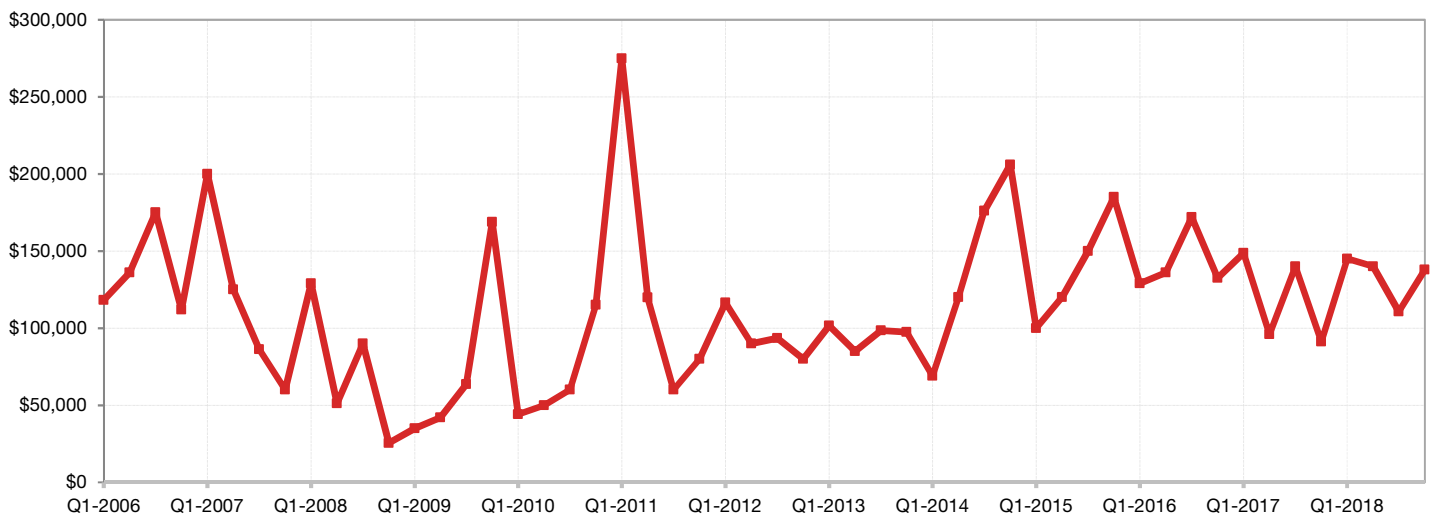
# Montgomery County, NC

Key Metrics	Q4-2018	1-Yr Change
Median Sales Price	\$138,000	+ 51.2%
Avg. Sales Price	\$275,135	+ 58.5%
Pct. of Orig. Price Received	87.0%	- 0.5%
Inventory of Homes for Sale	136	- 15.0%
Closed Sales	45	- 19.6%
Months Supply	7.3	- 14.6%
List to Close	157	- 32.4%
Days on Market	117	- 42.7%
Cumulative Days on Market	117	- 45.6%

## Market Activity



## Historical Median Sales Price for Montgomery County, NC



# Charlotte Region Marketwatch Report

## Q4-2018



# Montgomery County, NC ZIP Codes

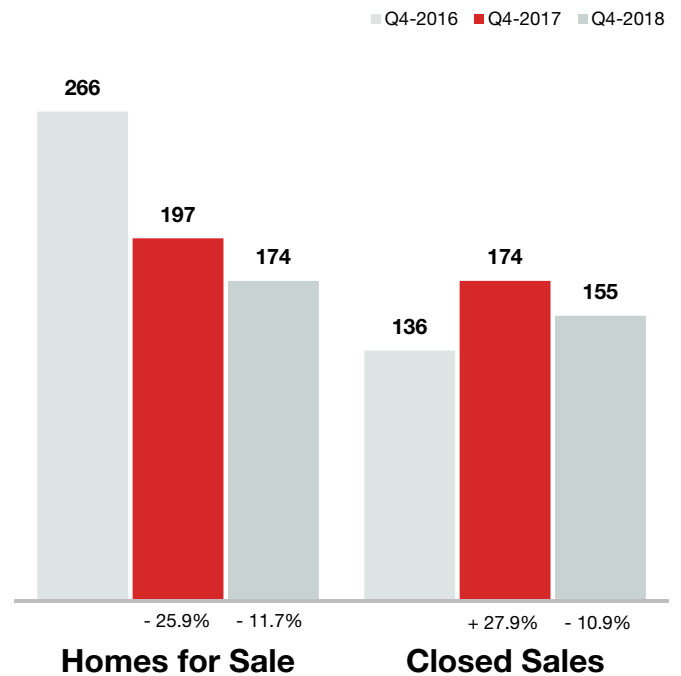
ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change
27209	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
27229	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
27247	\$0	--	0.0%	--	0	--	0	--
27281	\$0	--	0.0%	--	0	--	0	--
27306	\$221,450	↓ - 3.2%	89.0%	↓ - 4.0%	119	↓ - 17.7%	14	↓ - 22.2%
27341	\$0	--	0.0%	--	0	--	0	--
27356	\$225,000	--	93.9%	--	48	--	1	--
27371	\$95,000	↑ + 58.6%	85.9%	↓ - 6.0%	94	↓ - 43.8%	5	↓ - 61.5%
28127	\$72,500	↓ - 19.4%	85.9%	↑ + 6.5%	123	↓ - 56.0%	25	↑ + 8.7%

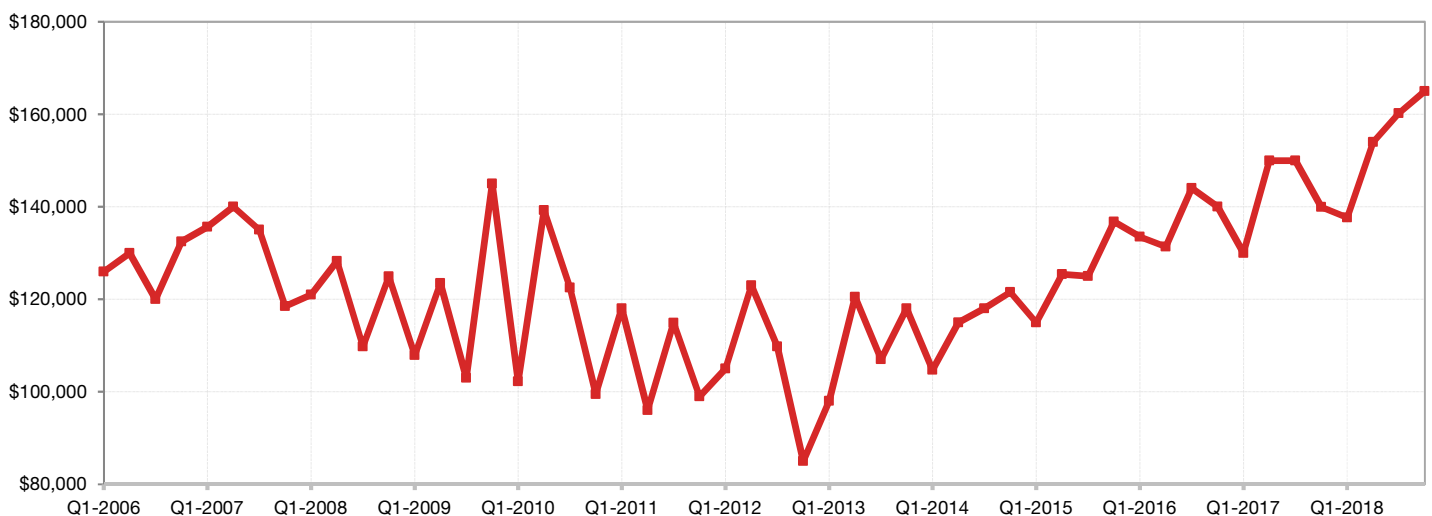
# Stanly County, NC

Key Metrics	Q4-2018	1-Yr Change
Median Sales Price	\$165,000	+ 17.9%
Avg. Sales Price	\$192,242	+ 17.2%
Pct. of Orig. Price Received	94.8%	+ 0.7%
Inventory of Homes for Sale	174	- 11.7%
Closed Sales	155	- 10.9%
Months Supply	2.9	- 15.3%
List to Close	124	+ 8.5%
Days on Market	63	- 3.3%
Cumulative Days on Market	66	- 9.9%

## Market Activity



## Historical Median Sales Price for Stanly County, NC



# Charlotte Region Marketwatch Report

## Q4-2018



# Stanly County, NC ZIP Codes

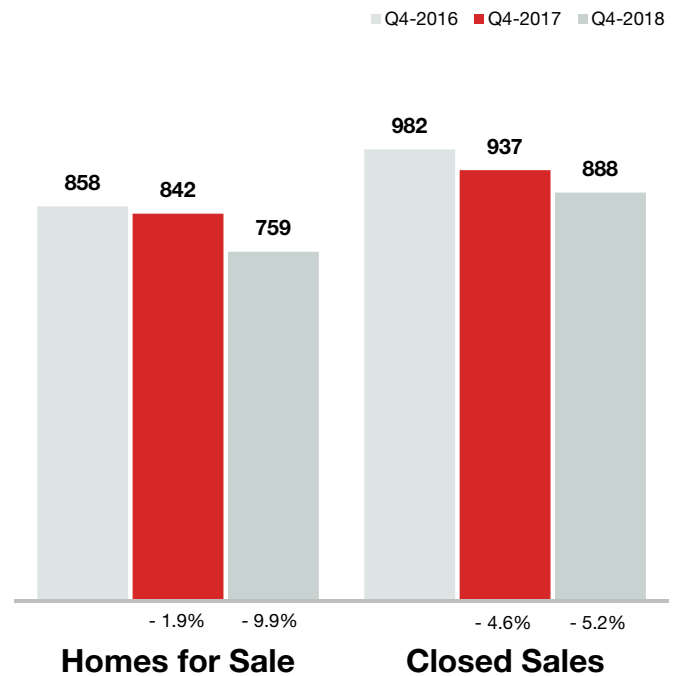
ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change
28001	\$127,500	↑ + 6.3%	92.4%	↓ - 0.9%	72	↑ + 15.6%	71	↓ - 12.3%
28002	\$0	--	0.0%	--	0	--	0	--
28009	\$74,000	↑ + 10.4%	95.8%	↑ + 4.1%	100	↓ - 8.8%	3	↓ - 40.0%
28071	\$0	--	0.0%	--	0	--	0	--
28097	\$230,119	↑ + 7.5%	95.7%	↑ + 0.2%	63	↑ + 28.9%	29	↓ - 6.5%
28107	\$0	--	0.0%	--	0	--	0	--
28109	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28124	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28127	\$96,900	↓ - 47.9%	98.7%	↑ + 6.5%	38	↓ - 32.7%	7	→ 0.0%
28128	\$230,000	↑ + 110.0%	91.9%	↑ + 1.1%	111	↑ + 3.3%	15	↓ - 16.7%
28129	\$169,490	↑ + 8.0%	99.7%	↑ + 3.7%	25	↓ - 74.0%	15	↑ + 7.1%
28137	\$125,000	↓ - 29.7%	93.6%	↓ - 0.8%	6	↓ - 81.1%	3	↓ - 25.0%
28163	\$214,250	↓ - 14.3%	101.2%	↑ + 0.1%	21	↓ - 30.8%	12	↑ + 9.1%

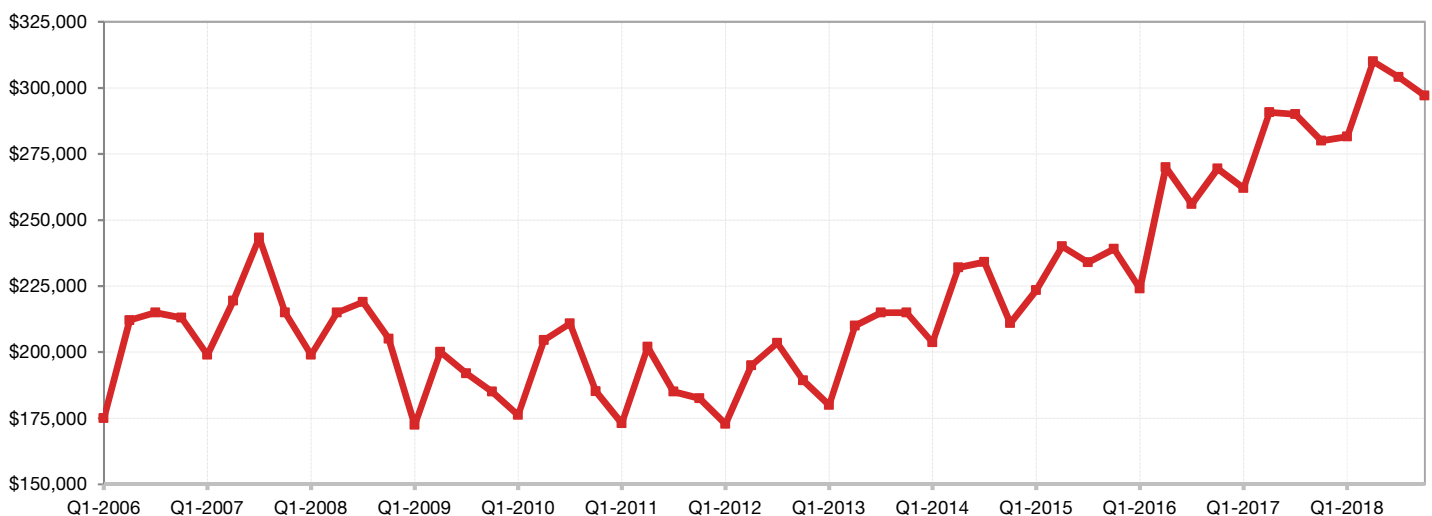
# Union County, NC

Key Metrics	Q4-2018	1-Yr Change
Median Sales Price	\$297,000	+ 6.1%
Avg. Sales Price	\$338,421	+ 4.7%
Pct. of Orig. Price Received	96.3%	- 0.8%
Inventory of Homes for Sale	759	- 9.9%
Closed Sales	888	- 5.2%
Months Supply	2.2	- 11.4%
List to Close	99	+ 3.2%
Days on Market	50	+ 12.5%
Cumulative Days on Market	58	+ 4.7%

## Market Activity



## Historical Median Sales Price for Union County, NC



# Charlotte Region Marketwatch Report

## Q4-2018



# Union County, NC ZIP Codes

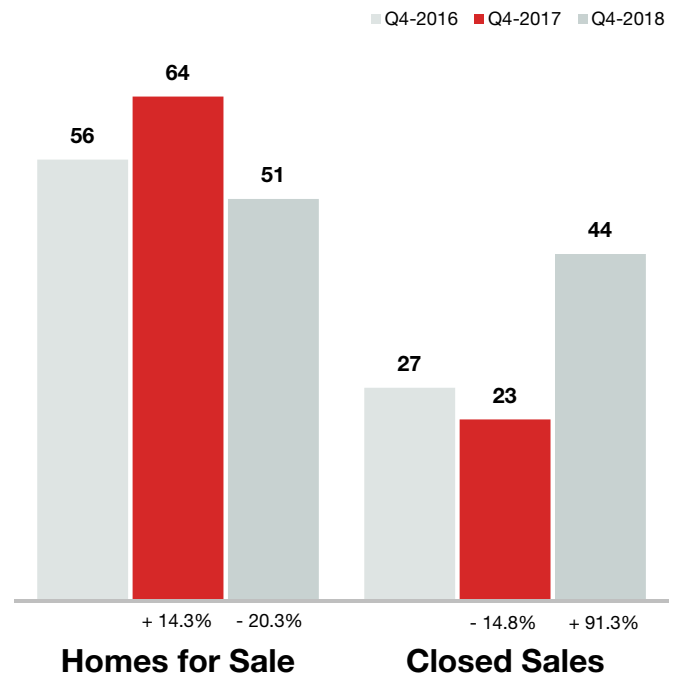
ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change
28079	\$264,000	↑ + 5.6%	97.0%	↓ - 1.0%	43	↑ + 32.4%	159	↓ - 5.9%
28103	\$179,500	↑ + 9.1%	93.4%	↑ + 0.2%	53	↓ - 33.3%	22	↑ + 21.1%
28104	\$330,363	↓ - 4.7%	96.7%	↑ + 0.2%	53	↑ + 8.3%	156	↓ - 7.0%
28108	\$295,000	↑ + 55.3%	95.2%	↓ - 0.8%	16	↓ - 67.3%	1	→ 0.0%
28110	\$210,000	↑ + 0.0%	97.2%	↓ - 0.1%	33	↓ - 13.3%	174	↑ + 1.8%
28111	\$0	--	0.0%	--	0	--	0	--
28112	\$178,600	↑ + 5.4%	96.0%	↓ - 1.9%	38	↑ + 5.7%	71	↓ - 4.1%
28173	\$395,000	↑ + 5.3%	95.4%	↓ - 1.0%	67	↑ + 21.6%	287	↓ - 7.7%
28174	\$159,900	↓ - 5.4%	96.9%	↓ - 6.1%	40	↑ + 46.0%	11	↓ - 26.7%

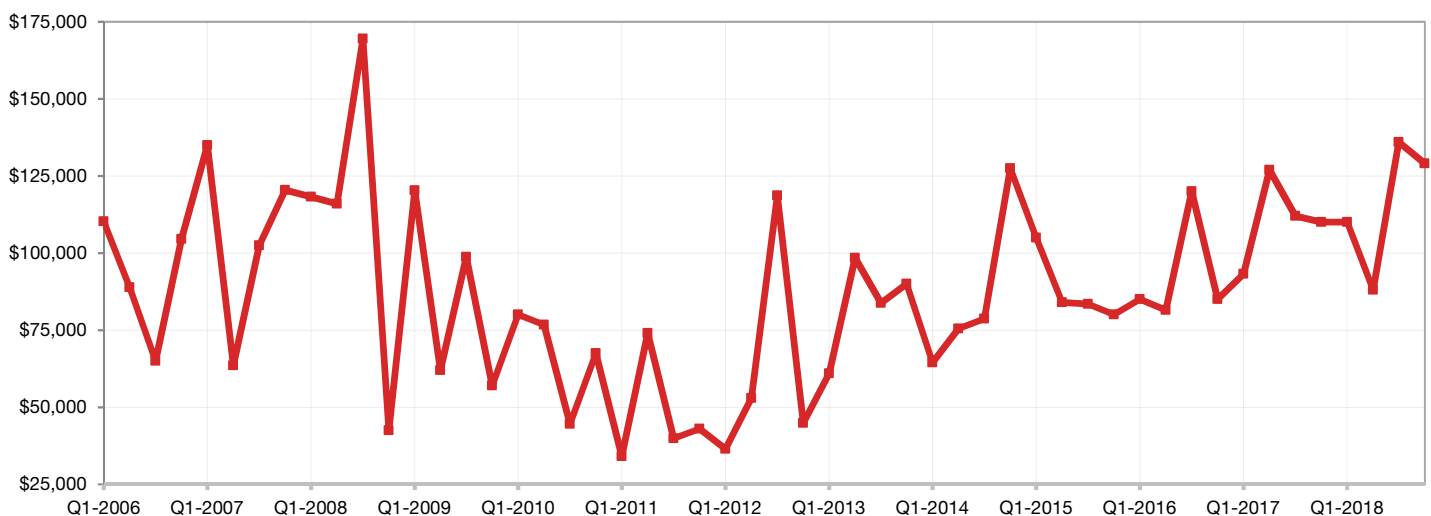
# Chester County, SC

Key Metrics	Q4-2018	1-Yr Change
Median Sales Price	\$129,000	+ 17.3%
Avg. Sales Price	\$137,234	- 9.1%
Pct. of Orig. Price Received	91.4%	+ 0.9%
Inventory of Homes for Sale	51	- 20.3%
Closed Sales	44	+ 91.3%
Months Supply	4.1	- 46.7%
List to Close	123	- 6.2%
Days on Market	81	+ 17.9%
Cumulative Days on Market	92	+ 15.4%

## Market Activity



## Historical Median Sales Price for Chester County, SC





# Charlotte Region Marketwatch Report

## Q4-2018



# Chester County, SC ZIP Codes

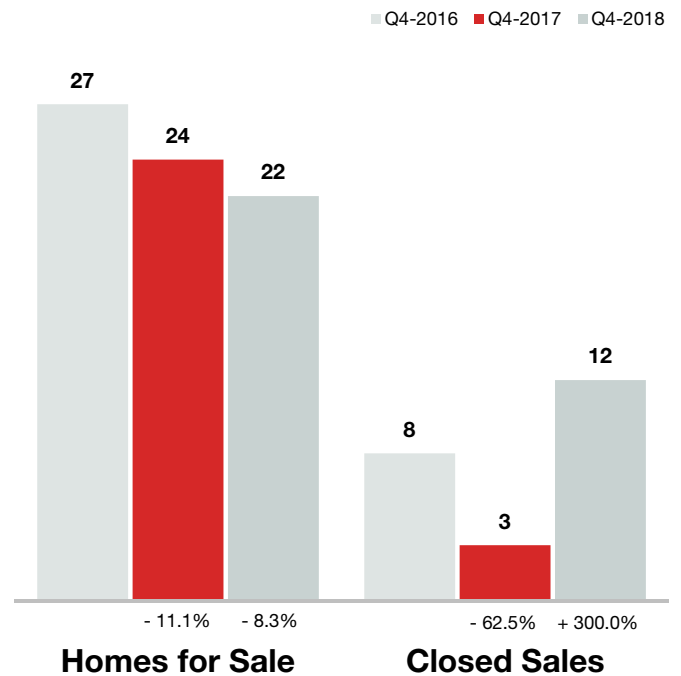
ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change
29014	\$0	--	0.0%	--	0	--	0	--
29055	\$41,350	↓ - 50.0%	87.5%	↓ - 6.7%	34	↑ + 37.8%	2	↓ - 33.3%
29706	\$99,000	↓ - 11.8%	89.0%	↓ - 1.7%	109	↑ + 37.4%	29	↑ + 107.1%
29712	\$135,500	--	101.4%	--	6	--	3	--
29714	\$131,000	↑ + 37.9%	94.5%	↑ + 8.7%	20	↓ - 69.2%	5	↑ + 66.7%
29724	\$0	--	0.0%	--	0	--	0	--
29729	\$155,000	↓ - 28.7%	97.2%	↑ + 11.2%	56	↓ - 40.1%	3	↑ + 50.0%

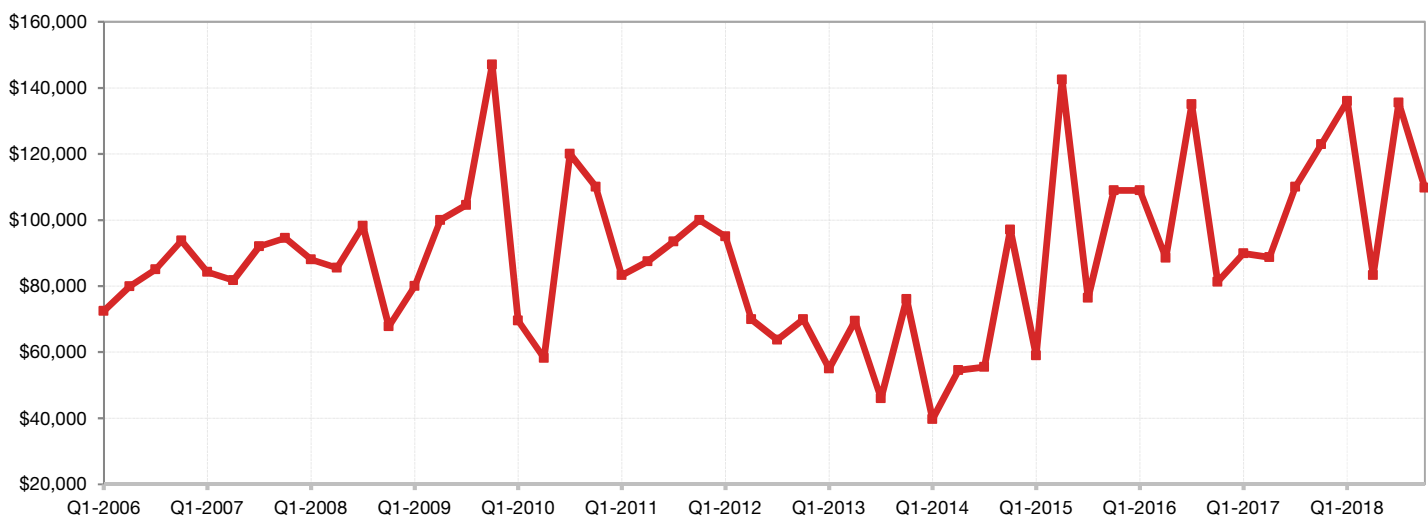
# Chesterfield County, SC

Key Metrics	Q4-2018	1-Yr Change
Median Sales Price	\$109,750	- 10.7%
Avg. Sales Price	\$118,267	+ 0.5%
Pct. of Orig. Price Received	98.0%	+ 5.4%
Inventory of Homes for Sale	22	- 8.3%
Closed Sales	12	+ 300.0%
Months Supply	4.7	- 28.6%
List to Close	108	- 55.2%
Days on Market	34	- 74.0%
Cumulative Days on Market	43	- 67.4%

## Market Activity



## Historical Median Sales Price for Chesterfield County, SC



# Charlotte Region Marketwatch Report

## Q4-2018



# Chesterfield County, SC ZIP Codes

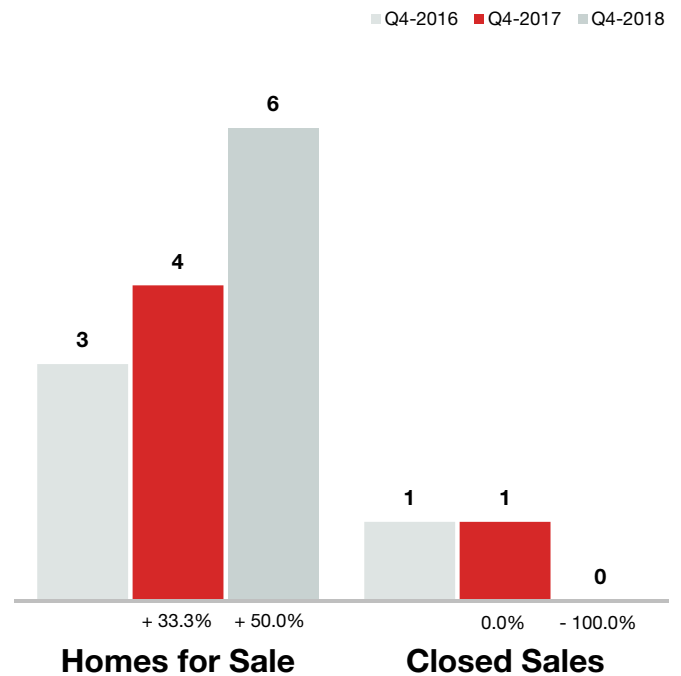
ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change
29101	\$0	--	0.0%	--	0	--	0	--
29520	\$0	--	0.0%	--	0	--	0	--
29584	\$0	--	0.0%	--	0	--	0	--
29718	\$120,000 ↓	- 2.4%	96.1% ↑	+ 3.4%	50 ↓	- 62.2%	1 ↓	- 66.7%
29727	\$0	--	0.0%	--	0	--	0	--
29728	\$103,750	--	98.0%	--	35	--	10	--
29741	\$0	--	0.0%	--	0	--	0	--
59709	\$0	--	0.0%	--	0	--	0	--

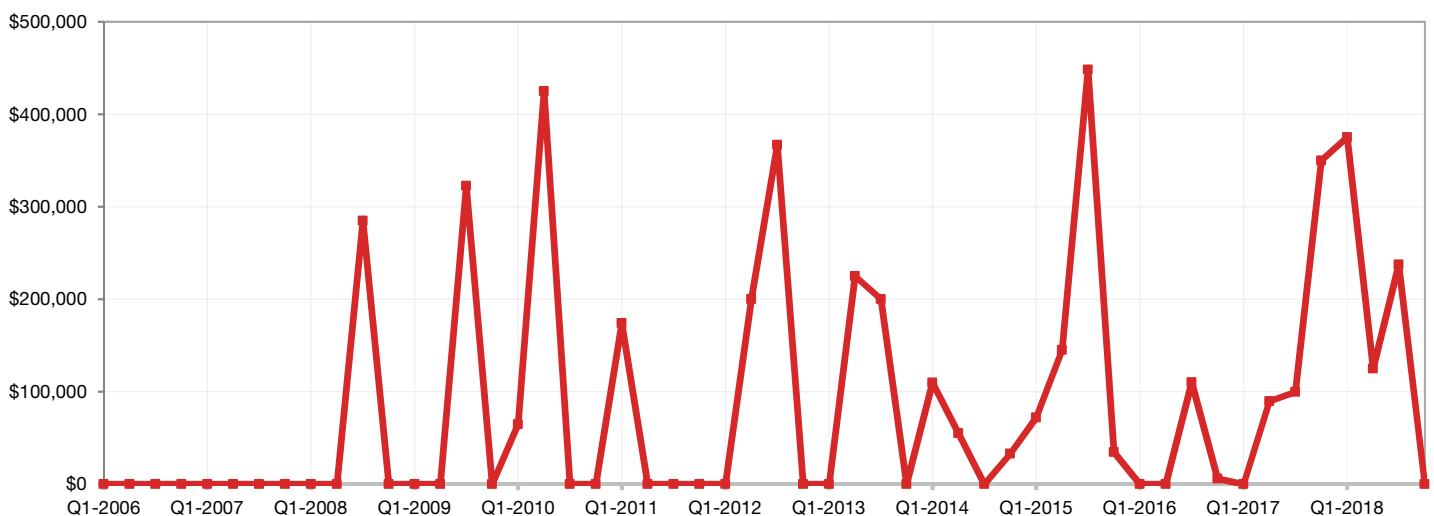
# Fairfield County, SC

Key Metrics	Q4-2018	1-Yr Change
Median Sales Price	\$0	- 100.0%
Avg. Sales Price	\$0	- 100.0%
Pct. of Orig. Price Received	0.0%	- 100.0%
Inventory of Homes for Sale	6	+ 50.0%
Closed Sales	0	- 100.0%
Months Supply	6.0	+ 50.0%
List to Close	0	- 100.0%
Days on Market	0	- 100.0%
Cumulative Days on Market	0	- 100.0%

## Market Activity



## Historical Median Sales Price for Fairfield County, SC



# Charlotte Region Marketwatch Report

## Q4-2018



# Fairfield County, SC ZIP Codes

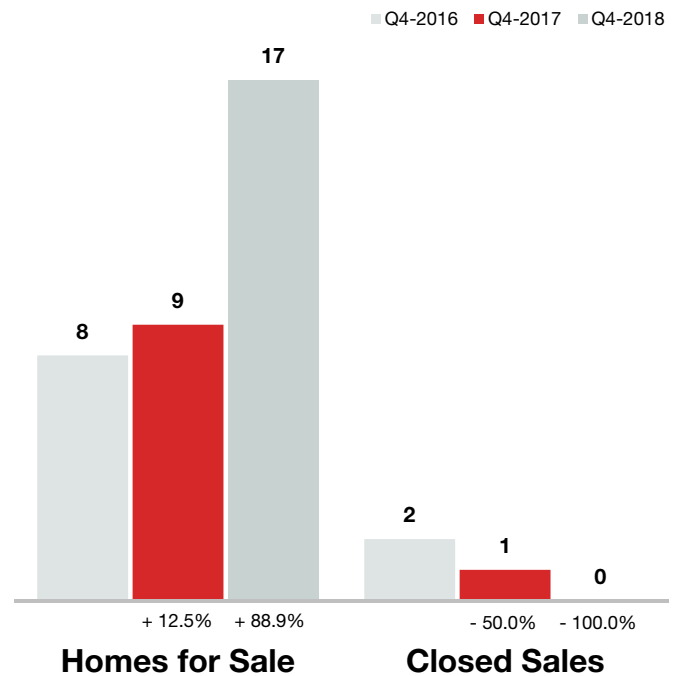
ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change
29015	\$0	--	0.0%	--	0	--	0	--
29065	\$0	--	0.0%	--	0	--	0	--
29130	\$0	--	0.0%	--	0	--	0	--
29132	\$0	--	0.0%	--	0	--	0	--
29180	\$0	--	0.0%	--	0	--	0	--

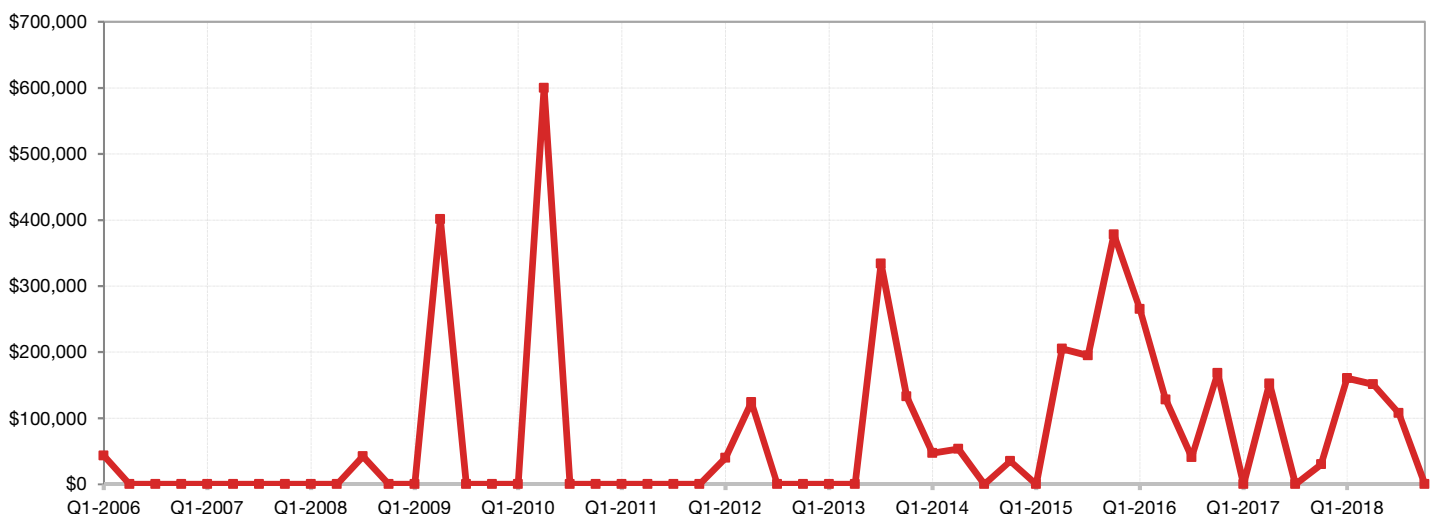
# Kershaw County, SC

Key Metrics	Q4-2018	1-Yr Change
Median Sales Price	\$0	- 100.0%
Avg. Sales Price	\$0	- 100.0%
Pct. of Orig. Price Received	0.0%	- 100.0%
Inventory of Homes for Sale	17	+ 88.9%
Closed Sales	0	- 100.0%
Months Supply	9.7	+ 7.9%
List to Close	0	- 100.0%
Days on Market	0	- 100.0%
Cumulative Days on Market	0	- 100.0%

## Market Activity



## Historical Median Sales Price for Kershaw County, SC



# Charlotte Region Marketwatch Report

## Q4-2018



# Kershaw County, SC ZIP Codes

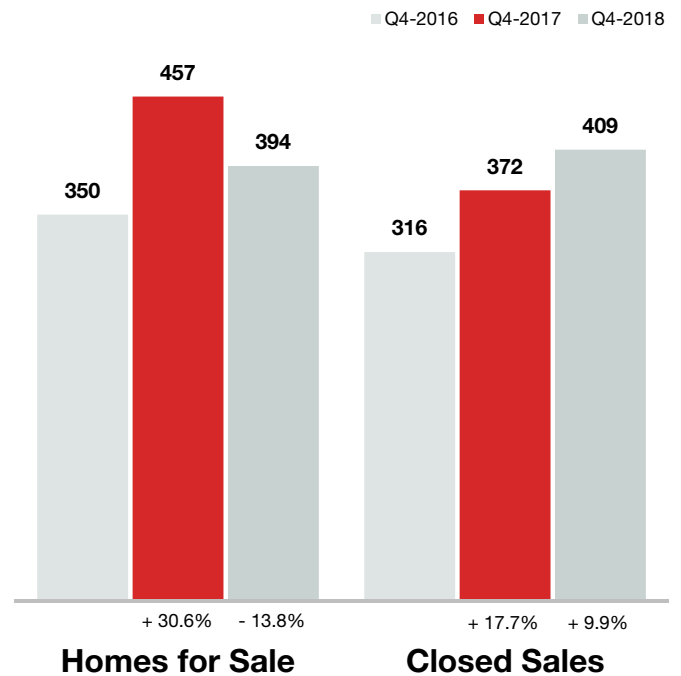
ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change
29009	\$0	--	0.0%	--	0	--	0	--
29020	\$0	--	0.0%	--	0	--	0	--
29021	\$0	--	0.0%	--	0	--	0	--
29032	\$0	--	0.0%	--	0	--	0	--
29045	\$0	--	0.0%	--	0	--	0	--
29074	\$0	--	0.0%	--	0	--	0	--
29078	\$0	--	0.0%	--	0	--	0	--
29175	\$0	--	0.0%	--	0	--	0	--

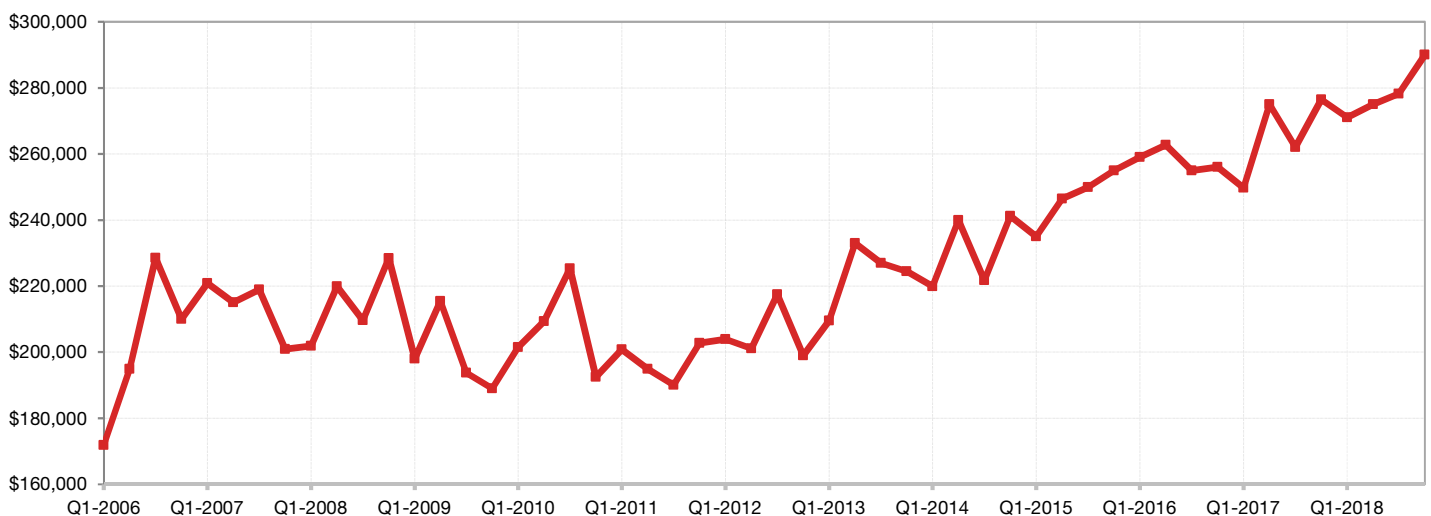
# Lancaster County, SC

Key Metrics	Q4-2018	1-Yr Change
Median Sales Price	\$289,999	+ 4.9%
Avg. Sales Price	\$296,291	+ 4.1%
Pct. of Orig. Price Received	96.7%	- 0.0%
Inventory of Homes for Sale	394	- 13.8%
Closed Sales	409	+ 9.9%
Months Supply	2.5	- 25.4%
List to Close	110	+ 14.5%
Days on Market	55	+ 14.7%
Cumulative Days on Market	71	+ 4.6%

## Market Activity



## Historical Median Sales Price for Lancaster County, SC





# Charlotte Region Marketwatch Report

## Q4-2018



# Lancaster County, SC ZIP Codes

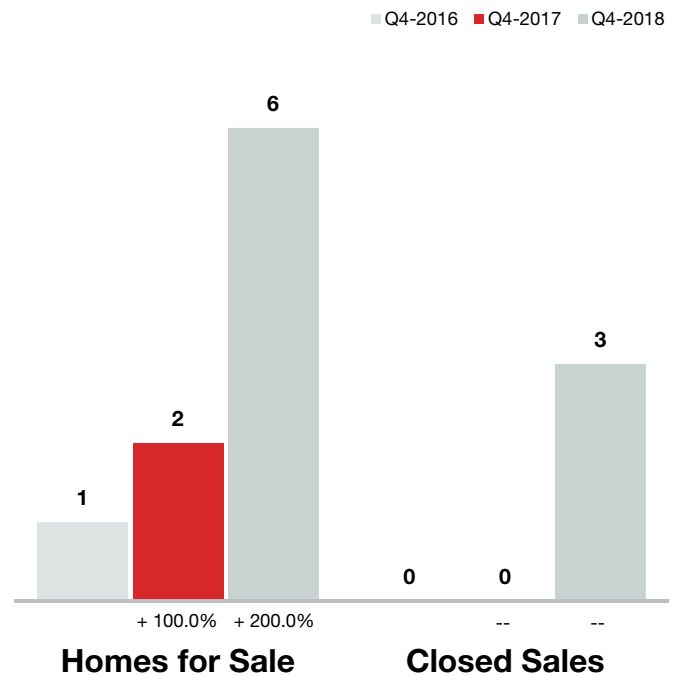
ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change
29058	\$159,000	↓ - 60.7%	93.6%	↑ + 15.8%	59	↓ - 55.4%	1	↓ - 66.7%
29067	\$99,000	↓ - 68.1%	87.4%	↓ - 10.3%	25	↓ - 49.3%	3	→ 0.0%
29707	\$326,000	↑ + 2.3%	96.4%	↓ - 0.6%	52	↑ + 25.9%	223	↑ + 0.9%
29720	\$259,995	↑ + 41.9%	97.3%	↑ + 0.6%	60	↑ + 4.1%	180	↑ + 26.8%
29721	\$0	--	0.0%	--	0	--	0	--
29722	\$0	--	0.0%	--	0	--	0	--
29744	\$0	--	0.0%	--	0	--	0	--

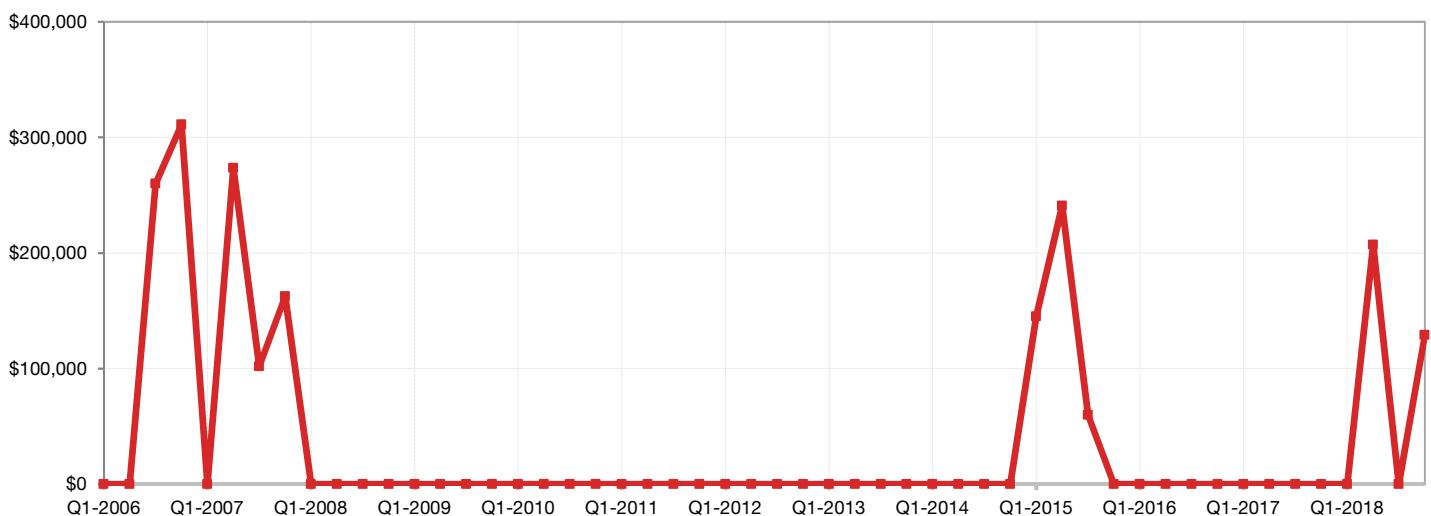
# Union County, SC

Key Metrics	Q4-2018	1-Yr Change
Median Sales Price	\$129,000	--
Avg. Sales Price	\$145,667	--
Pct. of Orig. Price Received	99.9%	--
Inventory of Homes for Sale	6	+ 200.0%
Closed Sales	3	--
Months Supply	4.8	--
List to Close	137	--
Days on Market	43	--
Cumulative Days on Market	43	--

## Market Activity



## Historical Median Sales Price for Union County, SC



# Charlotte Region Marketwatch Report

## Q4-2018



# Union County, SC ZIP Codes

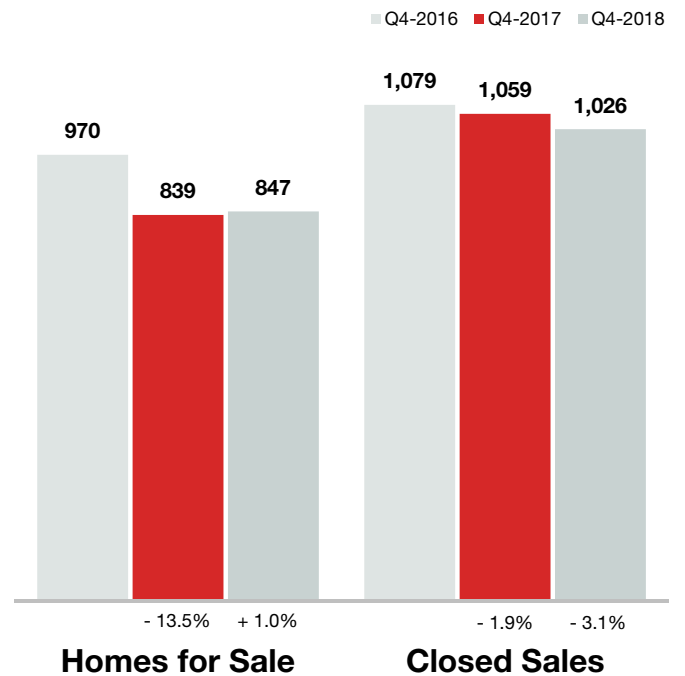
ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change
29031	\$0	--	0.0%	--	0	--	0	--
29321	\$0	--	0.0%	--	0	--	0	--
29353	\$0	--	0.0%	--	0	--	0	--
29364	\$0	--	0.0%	--	0	--	0	--
29379	\$129,000	--	99.9%	--	43	--	3	--
29395	\$0	--	0.0%	--	0	--	0	--

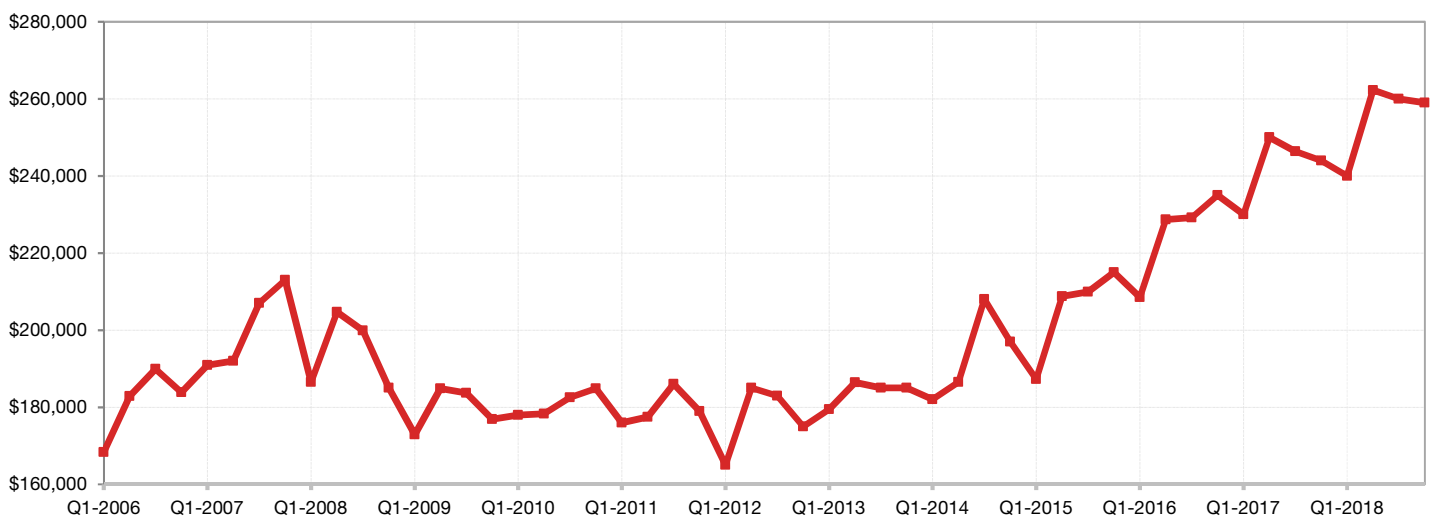
# York County, SC

Key Metrics	Q4-2018	1-Yr Change
Median Sales Price	\$259,000	+ 6.1%
Avg. Sales Price	\$287,011	+ 8.4%
Pct. of Orig. Price Received	95.9%	- 0.7%
Inventory of Homes for Sale	847	+ 1.0%
Closed Sales	1,026	- 3.1%
Months Supply	2.1	- 3.2%
List to Close	92	+ 0.2%
Days on Market	48	+ 10.4%
Cumulative Days on Market	58	+ 13.6%

## Market Activity



## Historical Median Sales Price for York County, SC



# York County, SC ZIP Codes

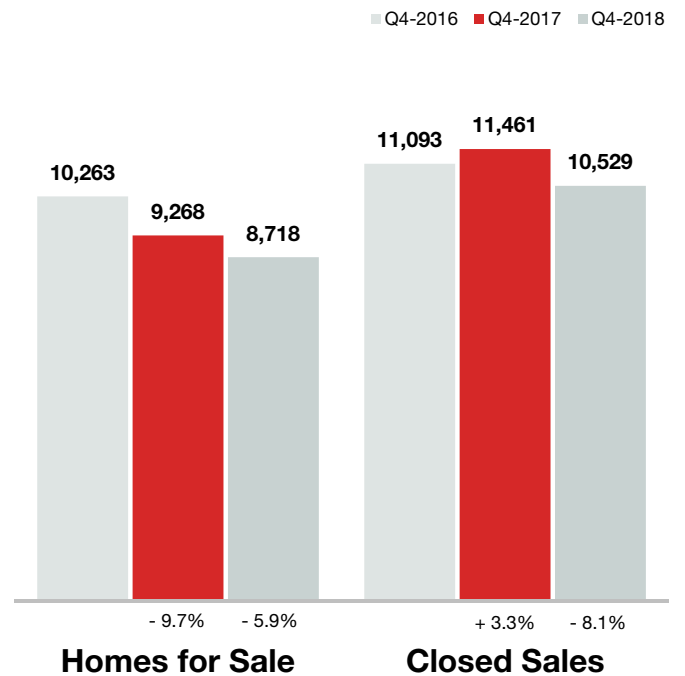
ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change	Q4-2018	1-Yr Change
29703	\$0	--	0.0%	--	0	--	0	--
29704	\$225,000	↑ + 17.8%	97.0%	↑ + 4.3%	39	↑ + 19.5%	7	↓ - 12.5%
29708	\$371,500	↑ + 14.3%	95.6%	↓ - 1.3%	70	↑ + 29.0%	186	↓ - 4.6%
29710	\$299,900	↑ + 11.1%	96.2%	↓ - 0.3%	63	↑ + 29.0%	137	↓ - 7.4%
29715	\$305,000	↑ + 5.2%	96.0%	↓ - 0.5%	49	↓ - 3.0%	193	↑ + 24.5%
29716	\$0	--	0.0%	--	0	--	0	--
29717	\$56,000	↓ - 30.4%	80.1%	↓ - 17.4%	53	↑ + 253.3%	1	→ 0.0%
29726	\$186,000	↑ + 6.3%	98.4%	↓ - 0.5%	11	↑ + 44.7%	4	↓ - 20.0%
29730	\$180,000	↑ + 5.9%	95.1%	↓ - 0.6%	35	↓ - 14.8%	155	↓ - 1.9%
29731	\$0	--	0.0%	--	0	--	0	--
29732	\$207,000	↑ + 4.0%	97.1%	↓ - 0.1%	29	↑ + 1.5%	214	↓ - 24.6%
29733	\$0	--	0.0%	--	0	--	0	--
29734	\$0	--	0.0%	--	0	--	0	--
29742	\$164,900	↑ + 37.5%	94.8%	↑ + 6.0%	34	↓ - 65.0%	7	↑ + 40.0%
29743	\$214,250	↑ + 74.2%	90.0%	↑ + 9.7%	88	↑ + 151.4%	2	↑ + 100.0%
29745	\$249,900	↓ - 0.5%	94.7%	↓ - 1.7%	51	↓ - 2.1%	115	↑ + 19.8%

# Charlotte Region

Key Metrics	Q4-2018	1-Yr Change
Median Sales Price	\$235,000	+ 4.4%
Avg. Sales Price	\$282,369	+ 4.5%
Pct. of Orig. Price Received	96.0%	- 0.5%
Inventory of Homes for Sale	8,718	- 5.9%
Closed Sales	10,529	- 8.1%
Months Supply	2.2	- 4.1%
List to Close	95	- 0.2%
Days on Market	45	- 3.1%
Cumulative Days on Market	53	- 4.8%

## Market Activity



## Historical Median Sales Price for Charlotte Region

