

Showing Statistics

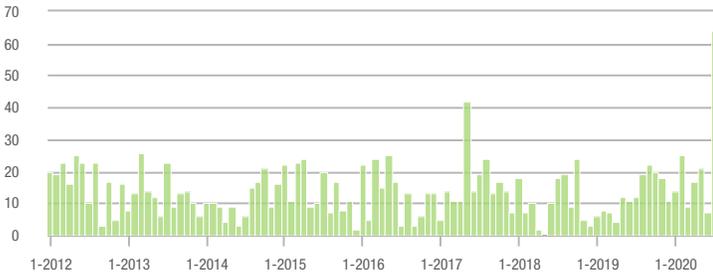
MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Alexander County, NC	195	8.1	34
Anson County, NC	169	4.9	54
Cabarrus County, NC	7,710	11.8	744
Charlotte MSA	88,985	11.3	9,119
City of Charlotte, NC	35,898	12.4	3,140
Concord, NC	4,657	12.4	419
Davidson, NC	1,333	10.3	153
Denver, NC	1,596	8.6	237
Fort Mill, SC	3,424	12.5	306
Gaston County, NC	6,717	11.5	738
Gastonia, NC	3,062	11.9	300
Huntersville, NC	3,845	11.6	368
Iredell County, NC	7,200	9.1	1,019
Kannapolis, NC	1,701	11.1	169
Lake Norman	6,898	9.9	915
Lake Wylie	2,646	7.6	449
Lancaster County, SC	2,952	7.5	480
Lincoln County, NC	2,643	8.5	402
Lincolnton, NC	849	10.3	106
Matthews, NC	3,200	16.4	214
Mecklenburg County, NC	46,059	12.3	4,087
Monroe, NC	1,985	9.2	250
Montgomery County, NC	730	4.5	226
Mooresville, NC	5,156	10.1	622
Rock Hill, SC	3,025	10.8	314
Salisbury, NC	1,800	9.2	253
Stanly County, NC	1,206	6.8	243
Statesville, NC	1,553	7.8	273
Union County, NC	9,882	11.3	1,036
Uptown Charlotte	746	6.6	116
Waxhaw, NC	4,015	12.0	400
York County, SC	9,616	10.5	1,074

Alexander County, NC

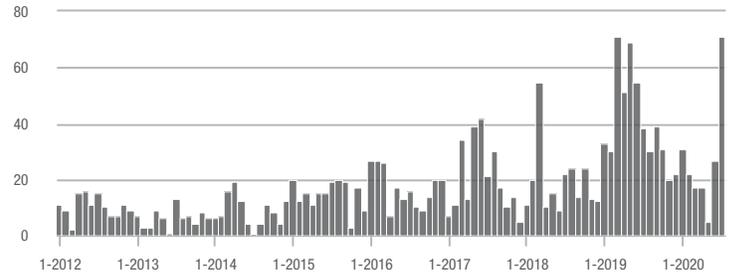
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	64	+ 433.3%	+ 814.3%	9.1	+ 264.0%	+ 1,119.0%	12	- 25.0%	+ 20.0%
\$100,001 to \$200,000	71	+ 86.8%	+ 163.0%	9.6	+ 140.0%	+ 149.7%	11	- 26.7%	0.0%
\$200,001 to \$300,000	25	- 46.8%	+ 525.0%	5.0	- 15.3%	+ 275.0%	6	- 50.0%	+ 50.0%
\$300,001 and Above	35	+ 288.9%	+ 337.5%	7.5	+ 435.7%	+ 181.3%	5	- 44.4%	+ 25.0%
Total	195	+ 84.0%	+ 323.9%	8.1	+ 113.2%	+ 240.5%	34	- 34.6%	+ 17.2%

Showings

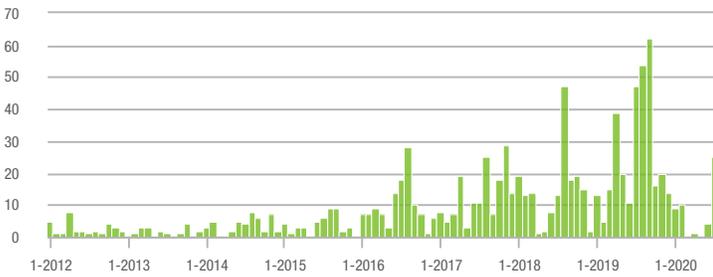
\$100,000 and Below



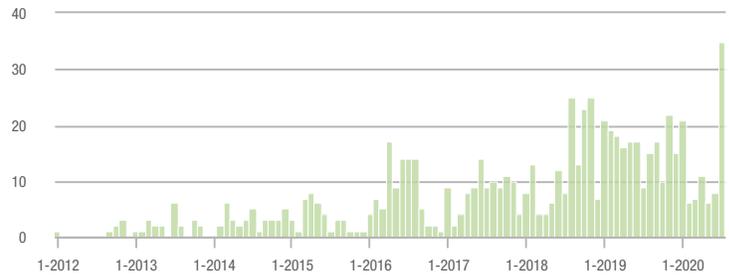
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

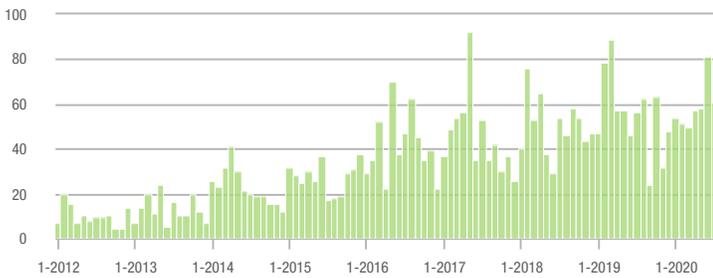


Anson County, NC

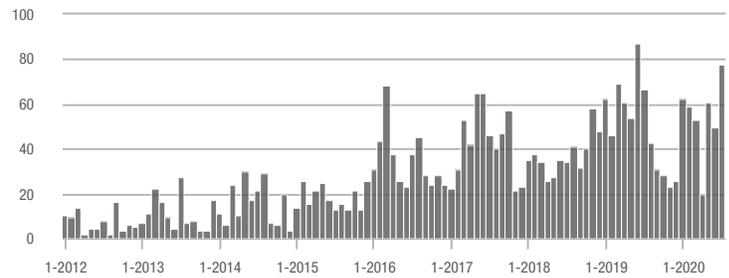
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\$100,000 and Below	61	+ 8.9%	- 24.7%	3.8	+ 100.0%	- 11.0%	29	- 44.2%	- 19.4%
\$100,001 to \$200,000	78	+ 16.4%	+ 56.0%	7.0	+ 84.2%	+ 100.0%	16	- 33.3%	- 23.8%
\$200,001 to \$300,000	14	+ 366.7%	+ 55.6%	7.0	+ 600.0%	+ 211.1%	2	- 80.0%	- 60.0%
\$300,001 and Above	16	+ 45.5%	- 36.0%	3.2	+ 113.3%	- 48.8%	7	- 36.4%	+ 16.7%
Total	169	+ 23.4%	+ 2.4%	4.9	+ 96.0%	+ 24.1%	54	- 44.3%	- 20.6%

Showings

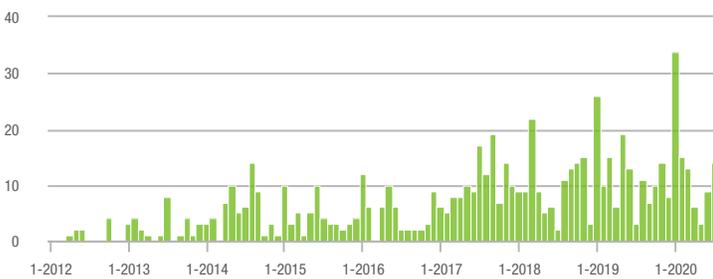
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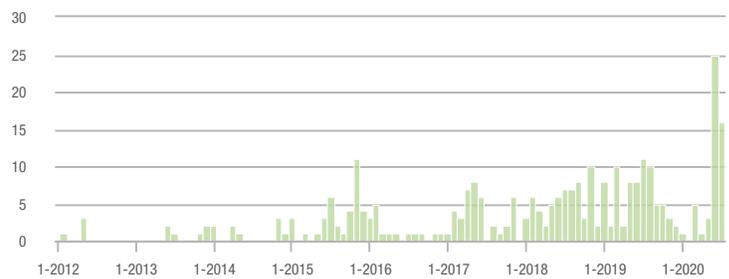
\$100,001 to \$200,000



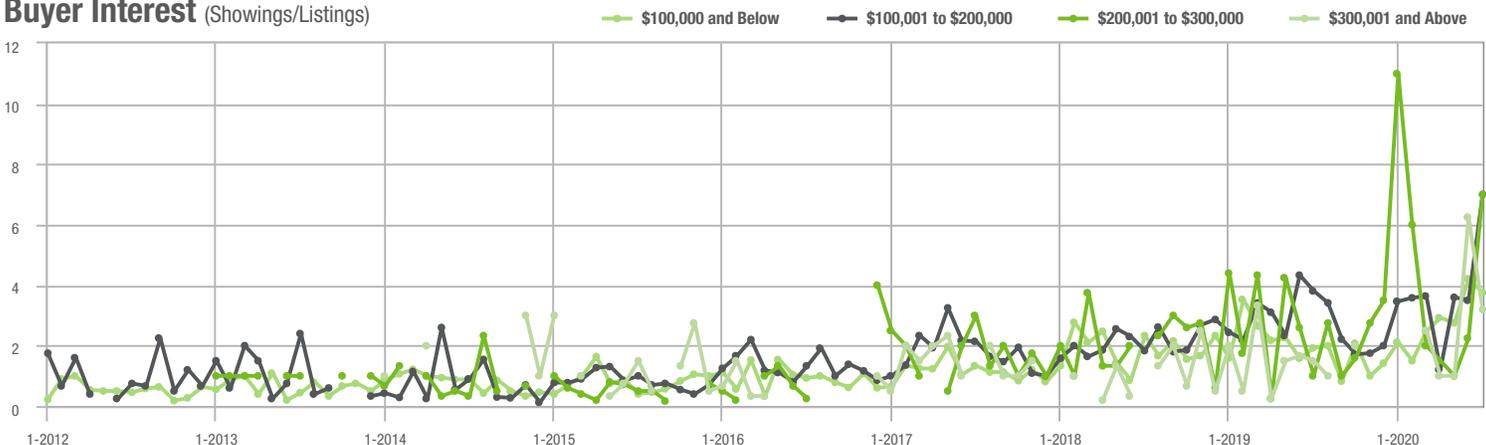
\$200,001 to \$300,000



\$300,001 and Above



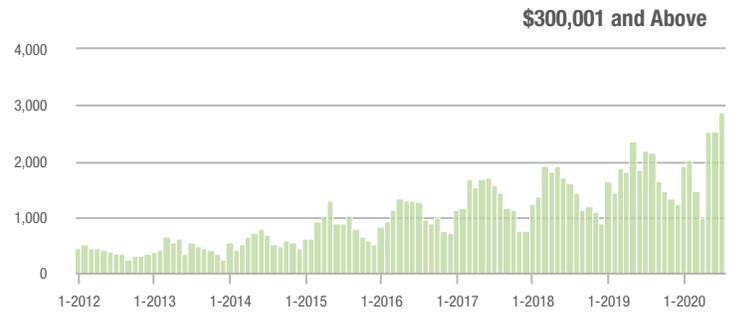
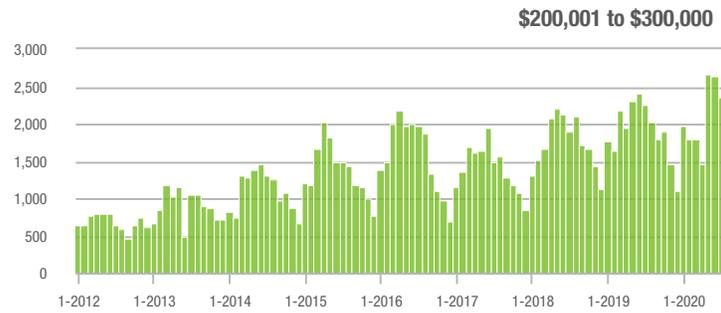
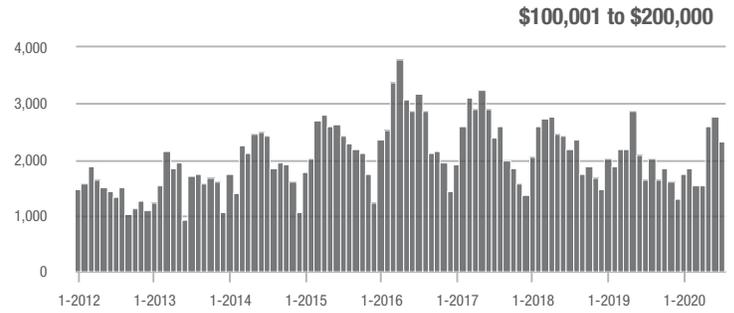
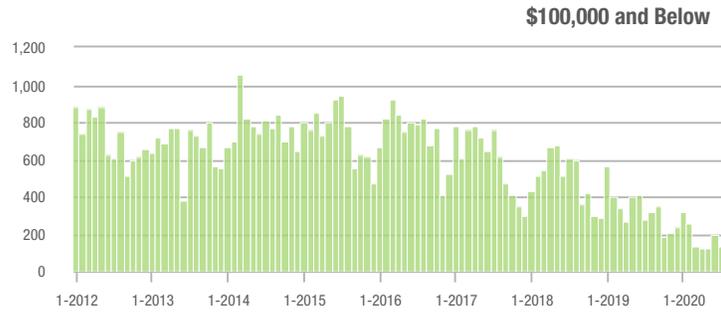
Buyer Interest (Showings/Listings)



Cabarrus County, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	133	- 51.1%	- 31.1%	4.3	+ 13.2%	- 18.4%	47	- 52.0%	- 19.0%
\$100,001 to \$200,000	2,333	+ 43.0%	- 16.0%	14.1	+ 45.4%	- 0.8%	180	- 7.7%	- 15.5%
\$200,001 to \$300,000	2,360	+ 4.8%	- 10.4%	12.7	+ 62.8%	+ 11.2%	195	- 40.4%	- 19.1%
\$300,001 and Above	2,884	+ 31.7%	+ 14.6%	10.5	+ 84.2%	+ 22.2%	322	- 30.6%	- 9.0%
Total	7,710	+ 21.5%	- 5.1%	11.8	+ 68.6%	+ 9.3%	744	- 31.4%	- 14.1%

Showings



Buyer Interest (Showings/Listings)

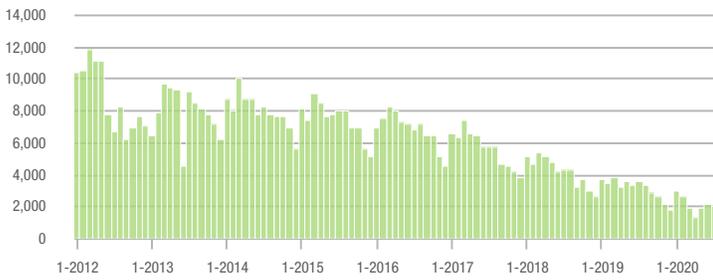


Charlotte MSA

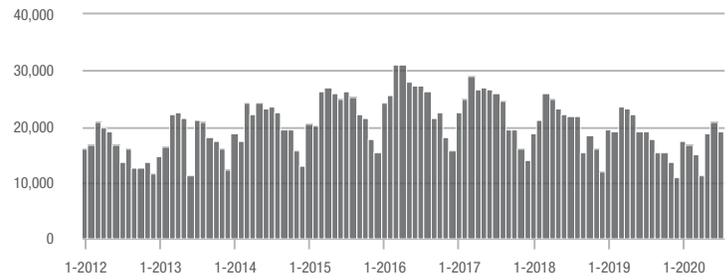
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	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	2,006	- 43.9%	- 7.9%	4.8	- 5.9%	- 1.0%	732	- 43.5%	- 13.4%
\$100,001 to \$200,000	19,296	+ 0.3%	- 7.4%	14.6	+ 49.0%	+ 8.2%	1,512	- 32.6%	- 14.7%
\$200,001 to \$300,000	27,606	+ 16.3%	+ 3.6%	13.8	+ 74.7%	+ 13.1%	2,181	- 35.4%	- 9.4%
\$300,001 and Above	40,077	+ 20.3%	+ 0.6%	9.6	+ 52.4%	+ 4.6%	4,694	- 25.3%	- 6.7%
Total	88,985	+ 11.4%	- 0.6%	11.3	+ 54.8%	+ 7.1%	9,119	- 30.9%	- 9.3%

Showings

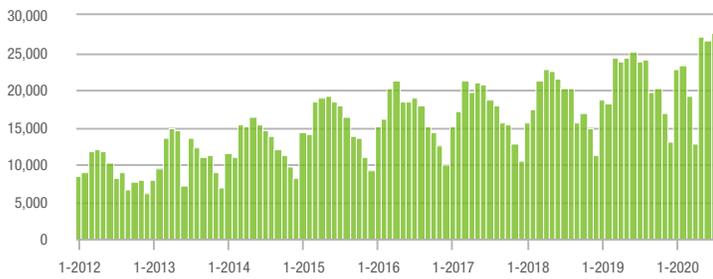
\$100,000 and Below



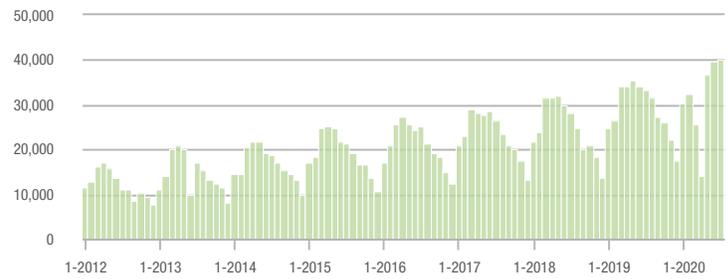
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

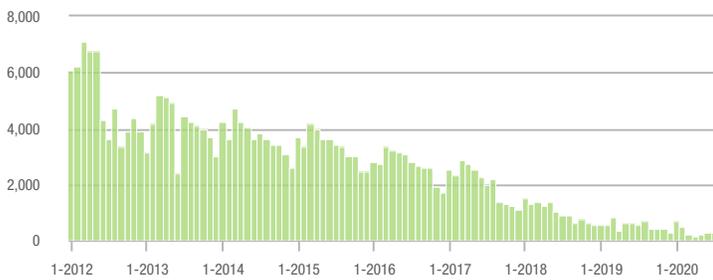


City of Charlotte, NC

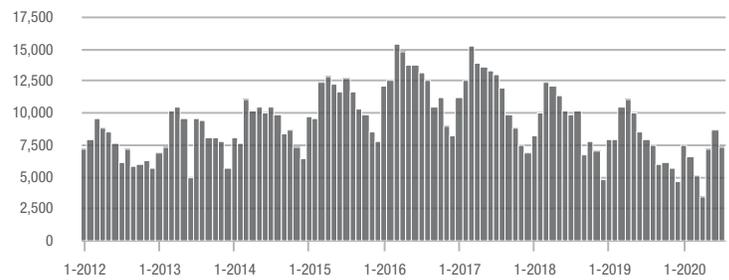
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	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	258	- 55.4%	- 13.7%	5.4	- 31.6%	- 11.6%	70	- 42.6%	- 13.6%
\$100,001 to \$200,000	7,369	- 7.8%	- 14.4%	18.5	+ 51.6%	+ 4.0%	421	- 39.0%	- 18.9%
\$200,001 to \$300,000	12,652	+ 18.8%	+ 6.7%	15.4	+ 73.0%	+ 14.0%	857	- 33.6%	- 7.9%
\$300,001 and Above	15,619	+ 17.6%	- 4.8%	9.5	+ 41.8%	- 1.2%	1,792	- 20.2%	- 5.7%
Total	35,898	+ 10.4%	- 3.4%	12.4	+ 47.6%	+ 3.5%	3,140	- 27.8%	- 8.5%

Showings

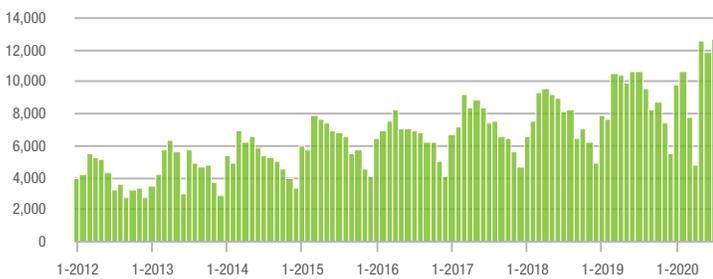
\$100,000 and Below



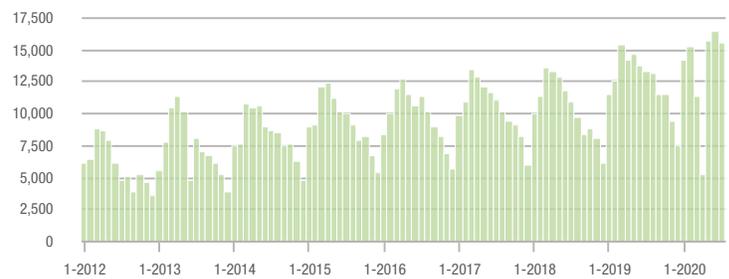
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

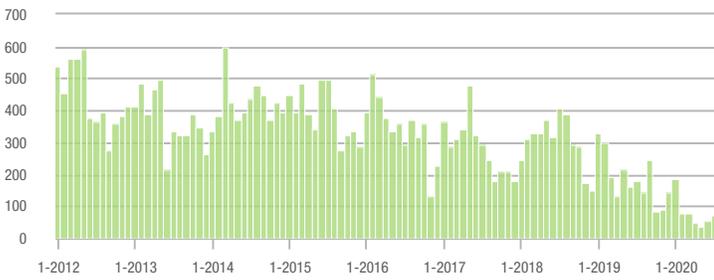


Concord, NC

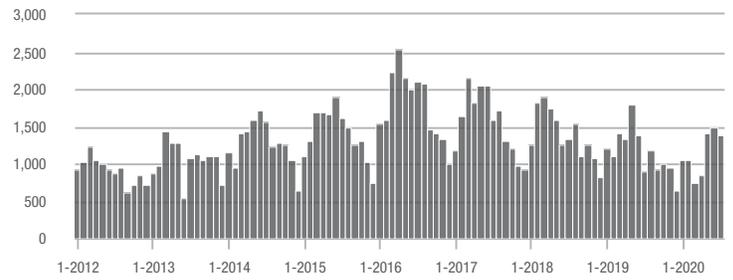
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	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	73	- 59.9%	+ 30.4%	4.6	- 19.3%	+ 62.4%	24	- 48.9%	- 22.6%
\$100,001 to \$200,000	1,395	+ 57.3%	- 5.6%	15.6	+ 52.9%	- 2.6%	99	+ 2.1%	- 2.0%
\$200,001 to \$300,000	1,385	- 5.7%	- 18.3%	13.0	+ 56.6%	+ 4.2%	110	- 46.3%	- 20.9%
\$300,001 and Above	1,804	+ 41.7%	+ 24.8%	11.1	+ 98.2%	+ 31.3%	186	- 32.4%	- 6.5%
Total	4,657	+ 22.2%	- 0.3%	12.4	+ 69.9%	+ 11.4%	419	- 32.9%	- 10.9%

Showings

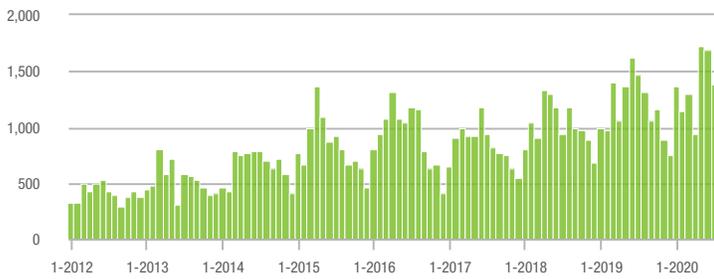
\$100,000 and Below



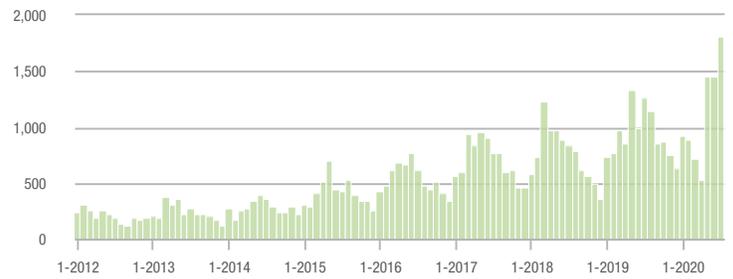
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

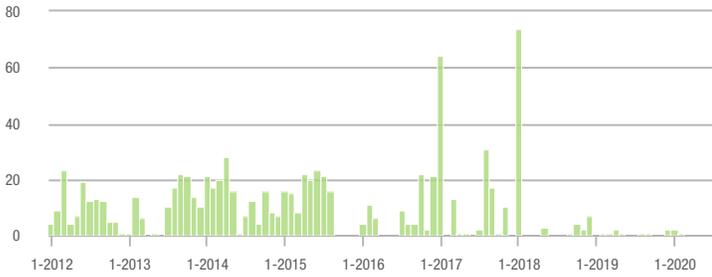


Davidson, NC

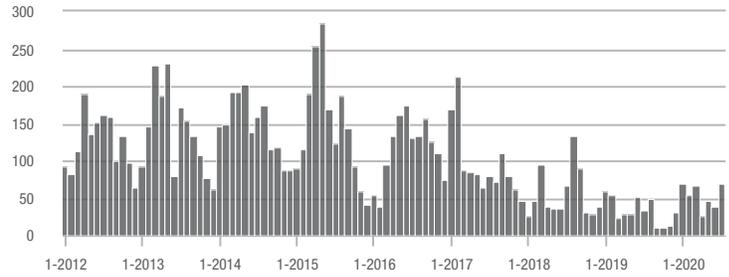
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	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	0.0%	0.0%	0.0	0.0%	0.0%	0	- 100.0%	0.0%
\$100,001 to \$200,000	68	+ 100.0%	+ 78.9%	7.0	+ 89.2%	+ 44.1%	10	- 9.1%	+ 25.0%
\$200,001 to \$300,000	317	+ 92.1%	+ 77.1%	17.6	+ 179.4%	+ 67.3%	18	- 43.8%	+ 5.9%
\$300,001 and Above	948	+ 20.2%	- 1.1%	9.3	+ 75.5%	+ 9.8%	125	- 29.0%	- 13.2%
Total	1,333	+ 34.9%	+ 13.4%	10.3	+ 90.7%	+ 20.8%	153	- 30.8%	- 9.5%

Showings

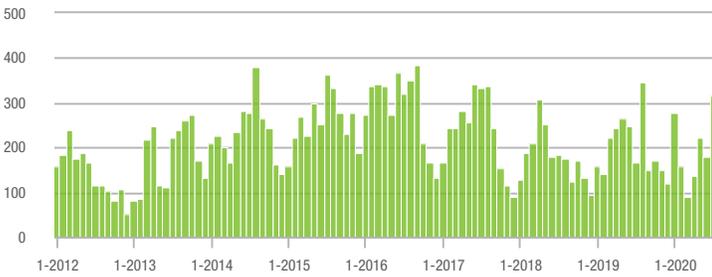
\$100,000 and Below



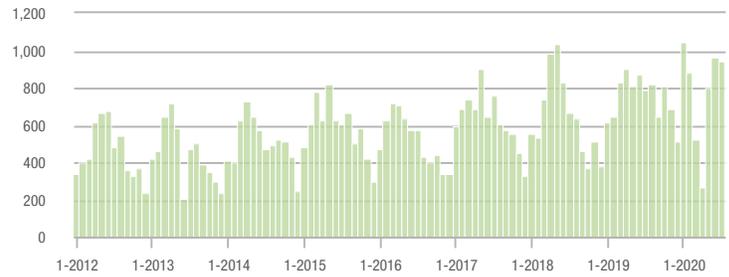
\$100,001 to \$200,000



\$200,001 to \$300,000

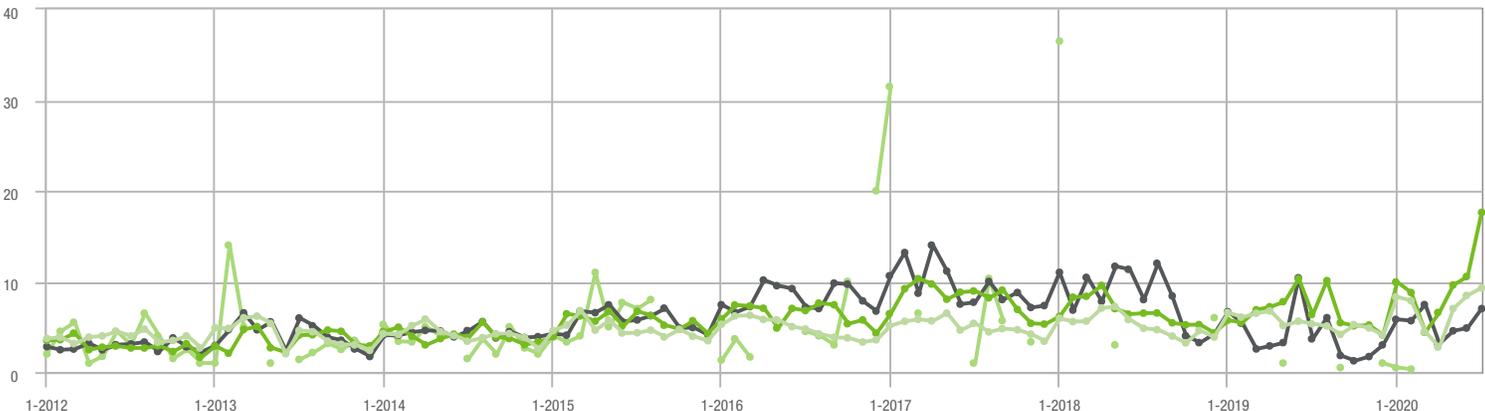


\$300,001 and Above



Buyer Interest (Showings/Listings)

—●— \$100,000 and Below
 —●— \$100,001 to \$200,000
 —●— \$200,001 to \$300,000
 —●— \$300,001 and Above

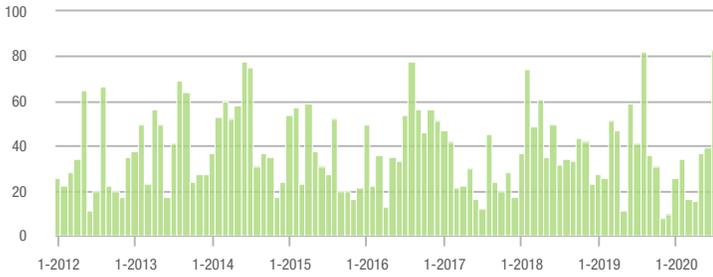


Denver, NC

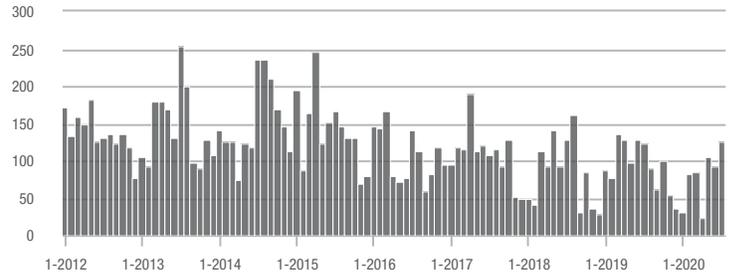
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\$100,000 and Below	83	+ 102.4%	+ 112.8%	4.3	+ 126.3%	+ 133.1%	33	- 25.0%	- 15.4%
\$100,001 to \$200,000	125	+ 2.5%	+ 35.9%	8.6	+ 14.7%	+ 11.8%	19	- 13.6%	+ 11.8%
\$200,001 to \$300,000	210	- 10.6%	- 34.8%	7.8	+ 50.0%	- 19.6%	32	- 45.8%	- 23.8%
\$300,001 and Above	1,178	+ 15.6%	+ 0.9%	9.3	+ 72.2%	+ 17.4%	153	- 34.1%	- 16.4%
Total	1,596	+ 12.6%	- 1.5%	8.6	+ 62.3%	+ 11.7%	237	- 33.6%	- 15.7%

Showings

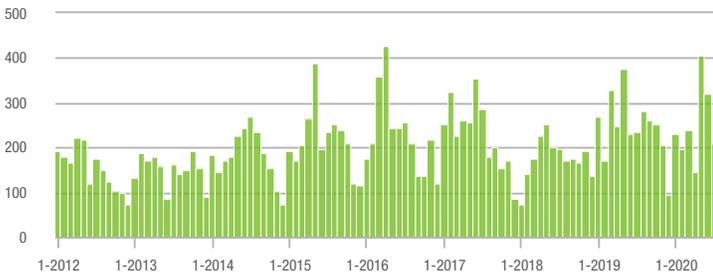
\$100,000 and Below



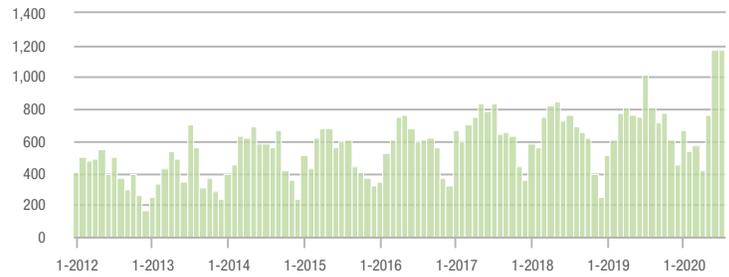
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



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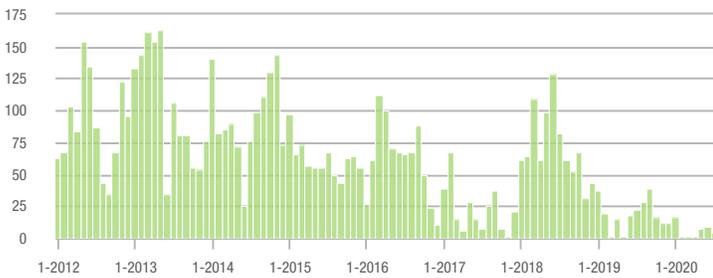


Fort Mill, SC

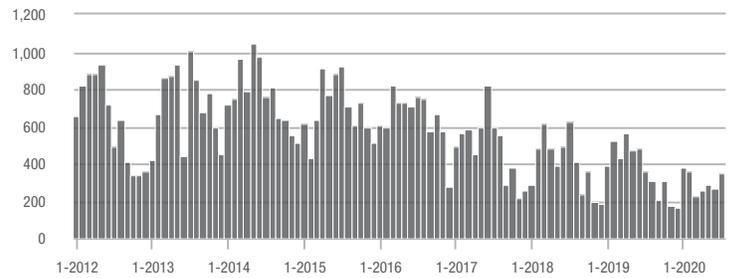
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\$100,000 and Below	5	- 77.3%	- 44.4%	0.8	- 84.0%	- 58.3%	6	- 25.0%	- 14.3%
\$100,001 to \$200,000	350	- 2.2%	+ 29.2%	16.0	+ 58.4%	+ 66.2%	32	- 23.8%	- 11.1%
\$200,001 to \$300,000	942	+ 14.9%	+ 27.0%	15.7	+ 91.5%	+ 26.5%	60	- 44.4%	+ 3.4%
\$300,001 and Above	2,127	+ 11.8%	+ 4.3%	11.2	+ 41.8%	+ 4.6%	208	- 28.0%	- 3.7%
Total	3,424	+ 10.4%	+ 11.9%	12.5	+ 52.4%	+ 15.2%	306	- 31.5%	- 3.5%

Showings

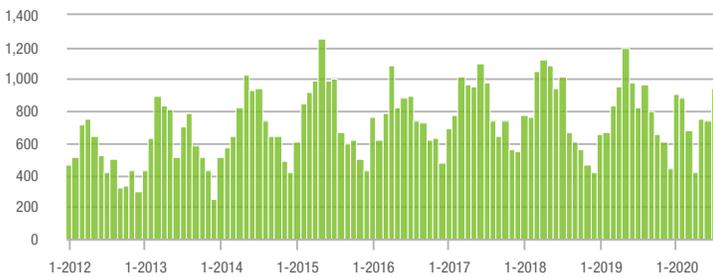
\$100,000 and Below



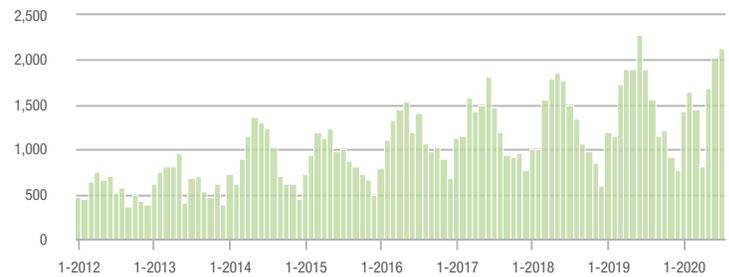
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



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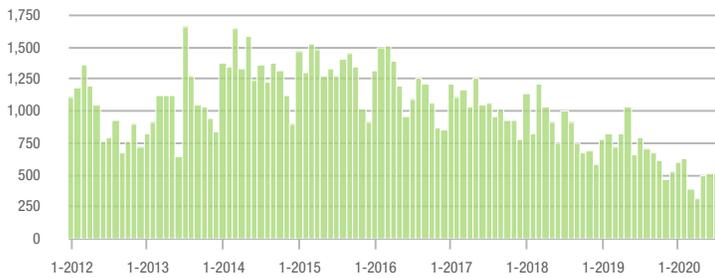


Gaston County, NC

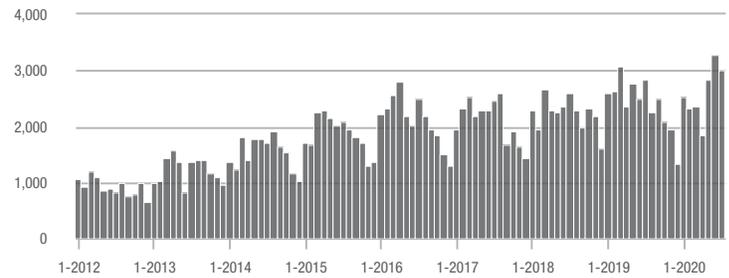
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\$100,000 and Below	508	- 35.5%	+ 0.8%	7.5	+ 33.9%	+ 18.1%	142	- 45.6%	- 13.4%
\$100,001 to \$200,000	3,003	+ 6.3%	- 8.8%	15.8	+ 73.6%	+ 10.7%	215	- 36.6%	- 17.0%
\$200,001 to \$300,000	2,089	+ 44.2%	+ 4.8%	12.7	+ 92.4%	+ 18.8%	185	- 28.3%	- 11.1%
\$300,001 and Above	1,117	+ 39.6%	+ 15.2%	6.7	+ 63.4%	+ 13.8%	196	- 20.3%	- 1.5%
Total	6,717	+ 14.6%	- 0.6%	11.5	+ 66.7%	+ 11.2%	738	- 33.2%	- 11.1%

Showings

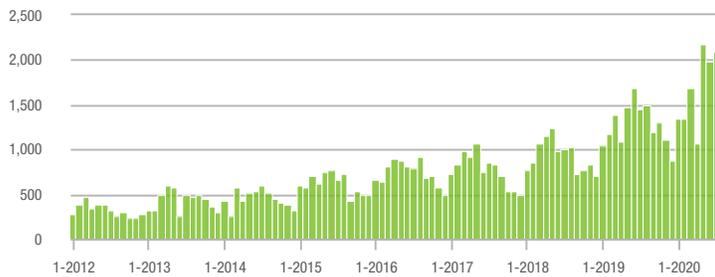
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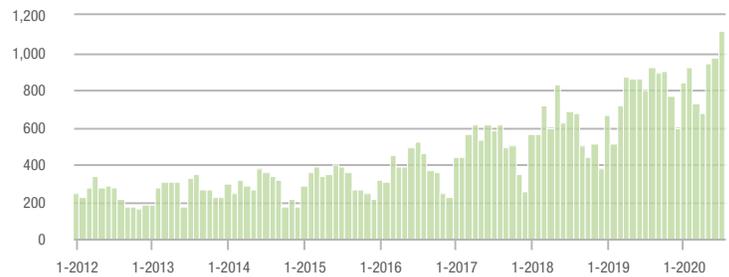
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\$200,001 to \$300,000



\$300,001 and Above



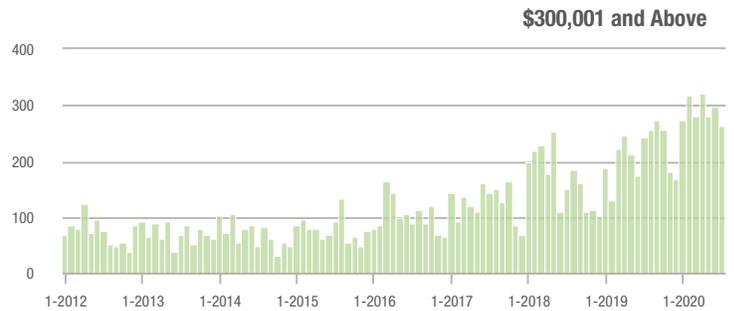
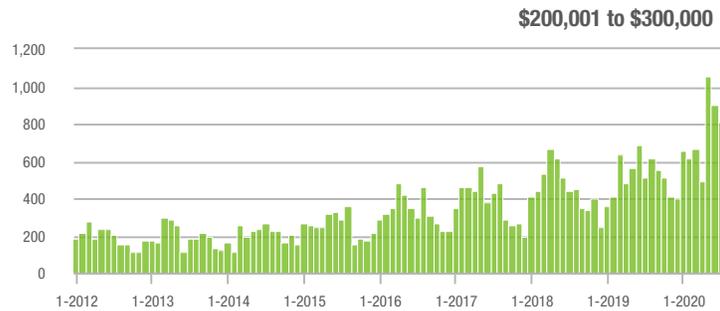
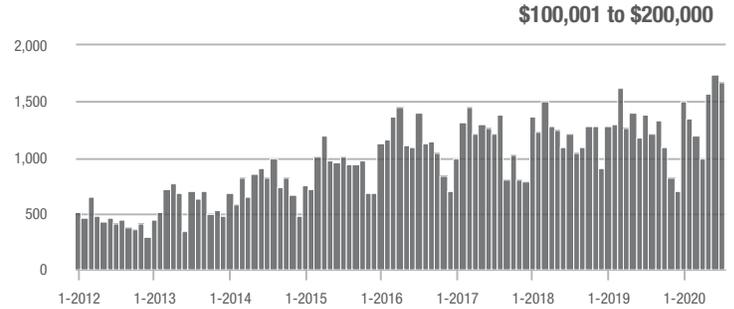
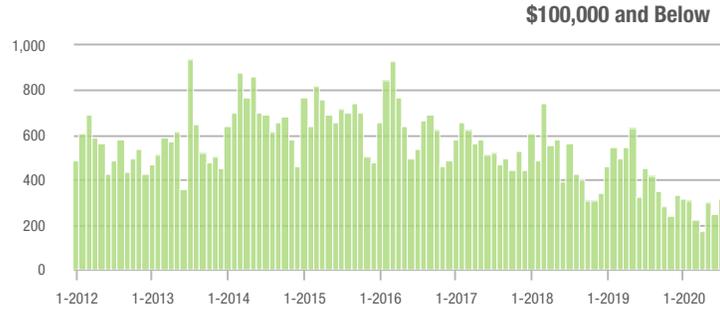
Buyer Interest (Showings/Listings)



Gastonia, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	316	- 30.4%	+ 27.4%	11.0	+ 44.7%	+ 51.4%	48	- 51.0%	- 9.4%
\$100,001 to \$200,000	1,675	+ 21.2%	- 4.2%	16.4	+ 80.2%	+ 8.4%	114	- 32.1%	- 12.3%
\$200,001 to \$300,000	809	+ 57.4%	- 10.7%	11.6	+ 90.2%	- 0.7%	72	- 20.9%	- 8.9%
\$300,001 and Above	262	+ 8.3%	- 12.1%	4.6	+ 4.5%	- 30.1%	66	0.0%	+ 15.8%
Total	3,062	+ 18.1%	- 4.3%	11.9	+ 58.7%	+ 1.0%	300	- 29.1%	- 6.0%

Showings



Buyer Interest (Showings/Listings)

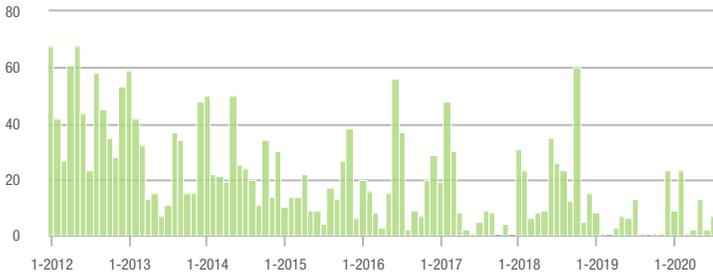


Huntersville, NC

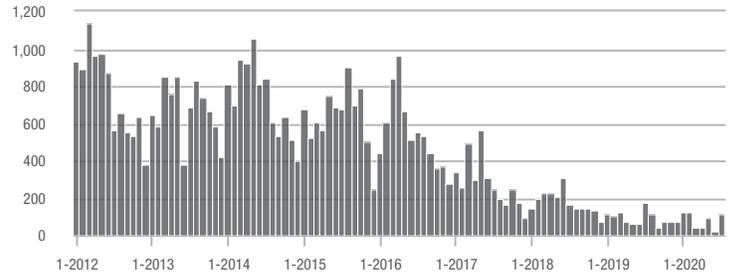
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	7	- 46.2%	+ 250.0%	1.5	- 16.7%	—	6	- 53.8%	0.0%
\$100,001 to \$200,000	108	- 38.3%	+ 332.0%	15.3	+ 41.7%	+ 99.4%	9	- 60.9%	+ 50.0%
\$200,001 to \$300,000	1,071	- 7.4%	+ 3.5%	14.7	+ 88.5%	+ 15.8%	77	- 49.7%	- 11.5%
\$300,001 and Above	2,659	+ 35.0%	+ 21.3%	10.7	+ 84.5%	+ 17.1%	276	- 27.0%	+ 0.7%
Total	3,845	+ 16.0%	+ 18.2%	11.6	+ 78.5%	+ 16.6%	368	- 35.1%	- 1.3%

Showings

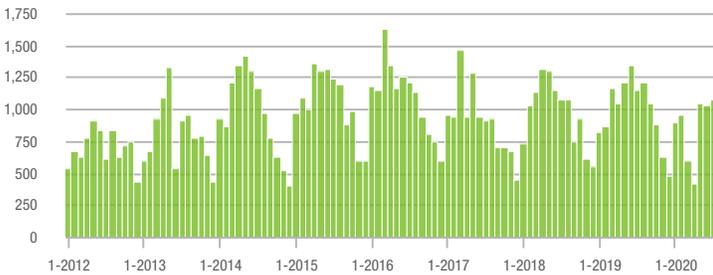
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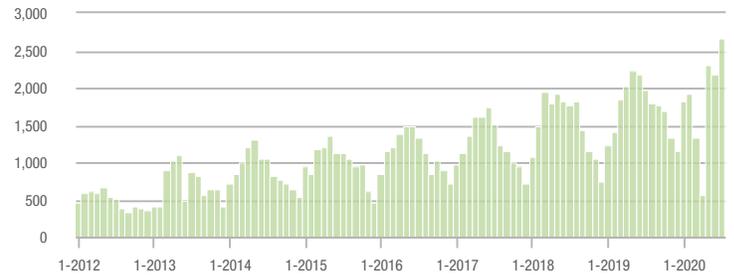
\$100,001 to \$200,000



\$200,001 to \$300,000

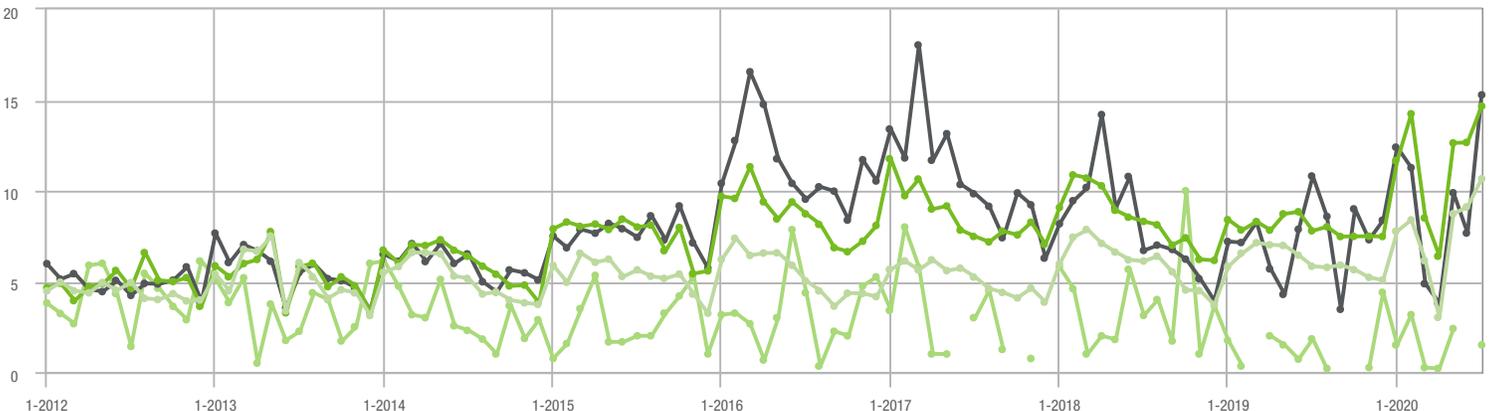


\$300,001 and Above



Buyer Interest (Showings/Listings)

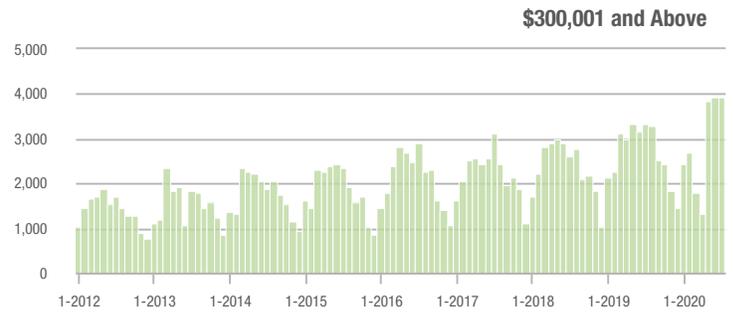
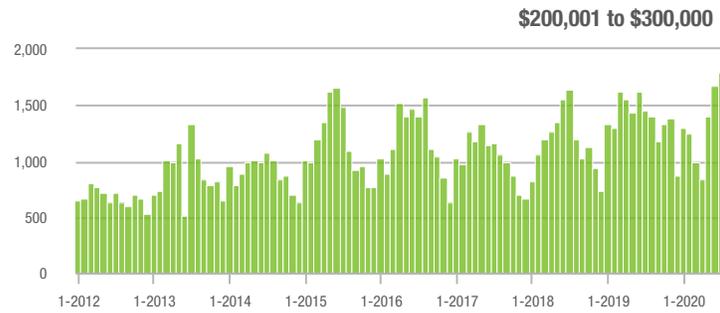
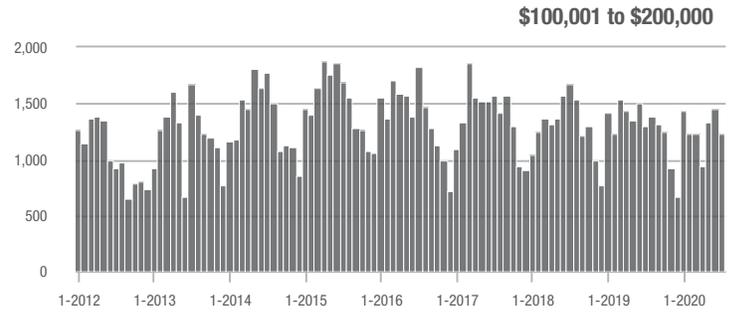
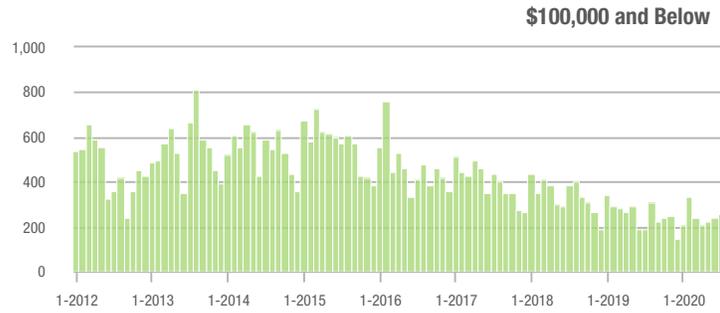
— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above



Iredell County, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	254	+ 32.3%	+ 6.7%	3.9	+ 30.0%	+ 22.4%	140	- 35.2%	- 11.9%
\$100,001 to \$200,000	1,233	- 4.9%	- 15.5%	9.5	+ 39.7%	+ 0.4%	152	- 37.4%	- 16.5%
\$200,001 to \$300,000	1,788	+ 22.9%	+ 6.3%	9.9	+ 80.0%	+ 8.1%	218	- 38.6%	- 4.8%
\$300,001 and Above	3,925	+ 17.6%	- 0.5%	9.4	+ 67.9%	+ 12.0%	509	- 32.2%	- 12.1%
Total	7,200	+ 14.6%	- 1.7%	9.1	+ 62.5%	+ 9.3%	1,019	- 34.9%	- 11.3%

Showings



Buyer Interest (Showings/Listings)

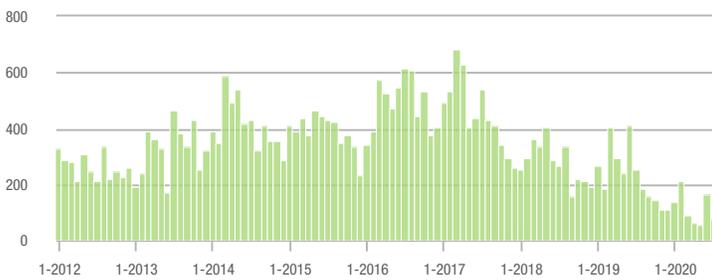


Kannapolis, NC

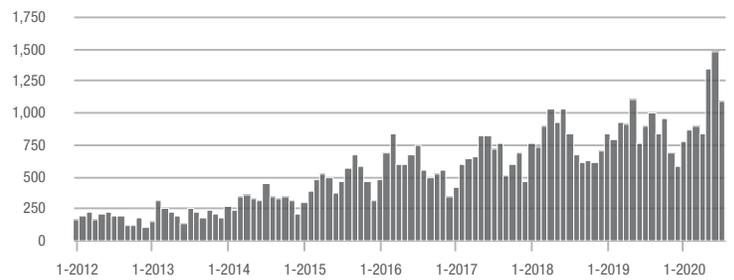
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	72	- 71.2%	- 55.3%	5.8	- 25.6%	- 45.1%	20	- 60.8%	- 16.7%
\$100,001 to \$200,000	1,098	+ 22.5%	- 25.8%	14.0	+ 29.6%	- 2.6%	78	- 9.3%	- 25.0%
\$200,001 to \$300,000	403	+ 42.9%	- 7.1%	9.3	+ 55.0%	+ 13.4%	48	- 4.0%	- 18.6%
\$300,001 and Above	128	+ 28.0%	+ 80.3%	6.6	+ 88.6%	+ 84.4%	23	- 39.5%	- 4.2%
Total	1,701	+ 11.3%	- 20.7%	11.1	+ 37.0%	- 1.5%	169	- 24.9%	- 19.9%

Showings

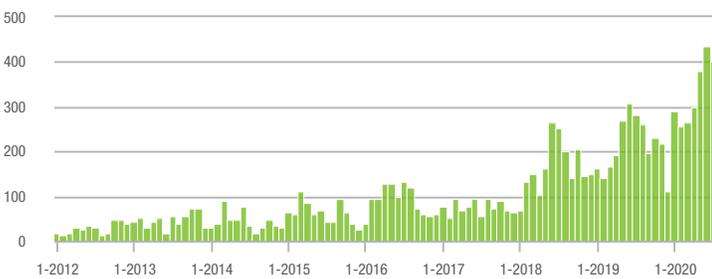
\$100,000 and Below



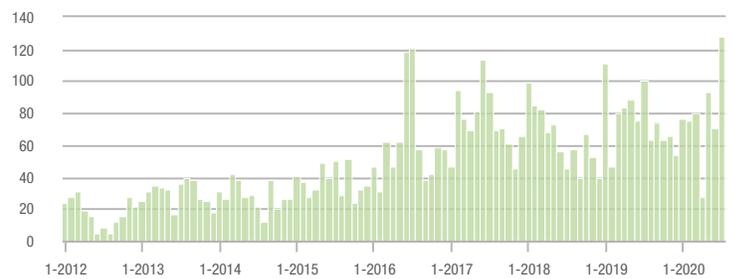
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

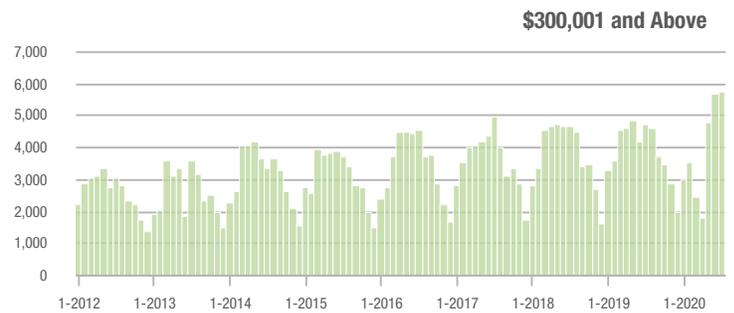
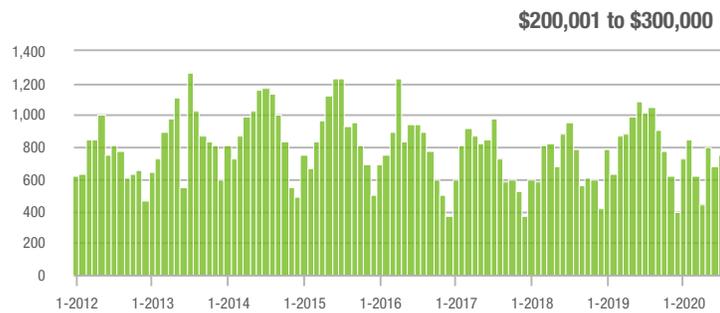
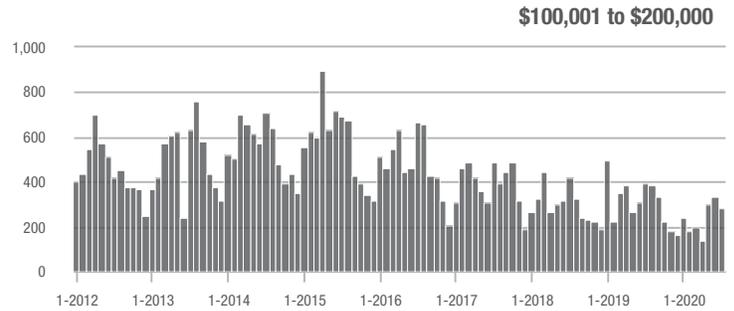
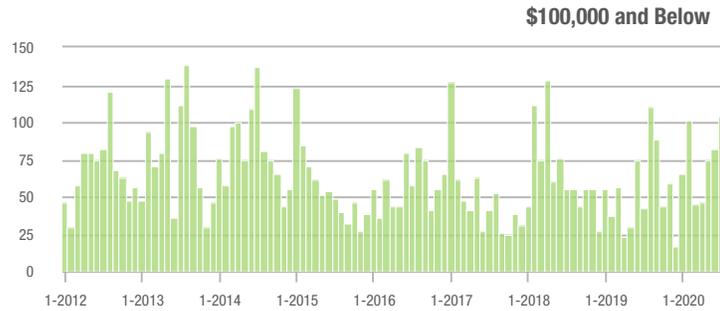
— \$100,000 and Below
 — \$100,001 to \$200,000
 — \$200,001 to \$300,000
 — \$300,001 and Above



Lake Norman

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	104	+ 147.6%	+ 26.8%	2.1	+ 133.3%	+ 45.4%	98	- 22.8%	- 11.7%
\$100,001 to \$200,000	285	- 27.5%	- 13.6%	6.6	+ 13.8%	- 11.8%	70	- 36.4%	- 7.9%
\$200,001 to \$300,000	754	- 25.7%	+ 11.0%	9.0	+ 38.5%	+ 8.6%	107	- 49.8%	- 2.7%
\$300,001 and Above	5,755	+ 21.2%	+ 1.0%	10.8	+ 80.0%	+ 16.4%	640	- 33.1%	- 14.3%
Total	6,898	+ 11.3%	+ 1.6%	9.9	+ 67.8%	+ 14.1%	915	- 35.0%	- 12.4%

Showings



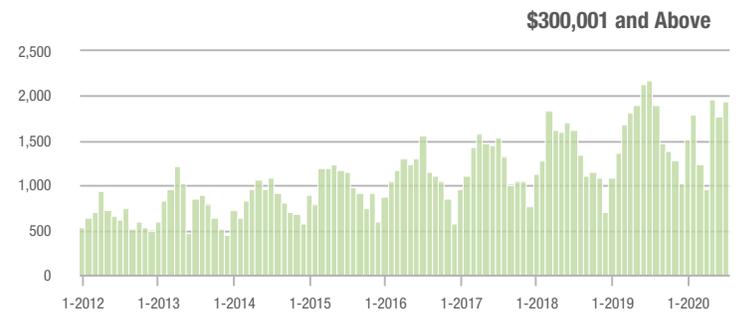
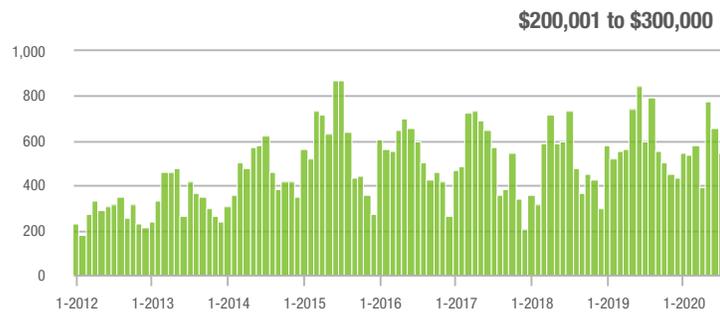
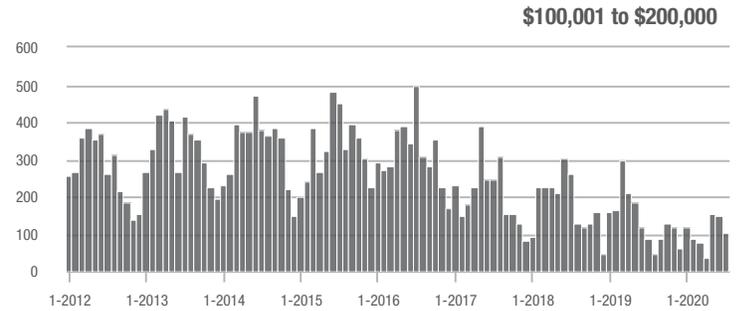
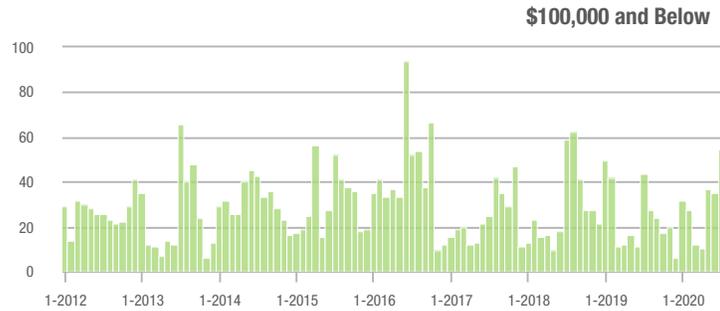
Buyer Interest (Showings/Listings)



Lake Wylie

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	55	+ 25.0%	+ 57.1%	1.3	- 27.8%	+ 26.1%	55	+ 10.0%	- 5.2%
\$100,001 to \$200,000	104	+ 22.4%	- 29.3%	5.5	+ 12.2%	- 4.2%	34	- 19.0%	- 22.7%
\$200,001 to \$300,000	550	- 7.9%	- 16.2%	9.8	+ 44.1%	- 4.0%	89	- 34.1%	- 11.9%
\$300,001 and Above	1,937	- 11.2%	+ 9.3%	7.9	+ 41.1%	+ 7.4%	271	- 41.3%	- 6.2%
Total	2,646	- 9.0%	+ 1.4%	7.6	+ 35.7%	+ 3.3%	449	- 34.8%	- 8.7%

Showings



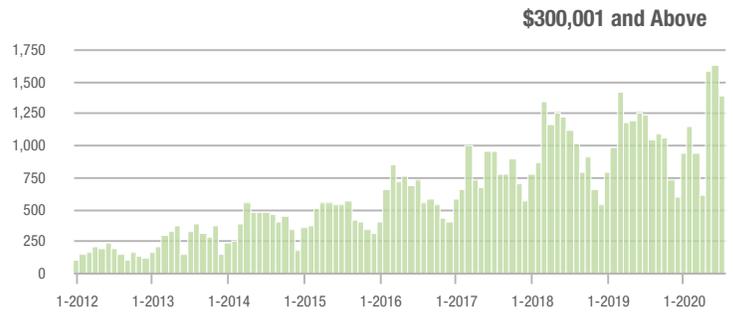
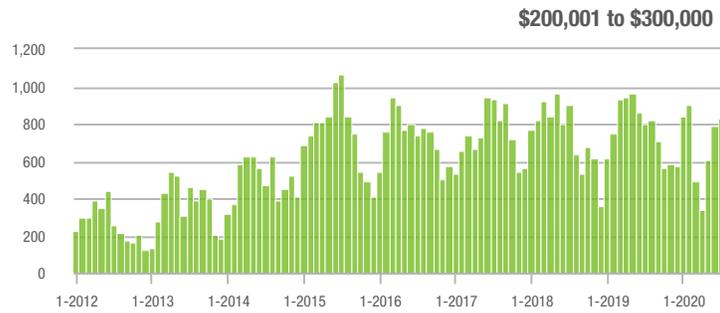
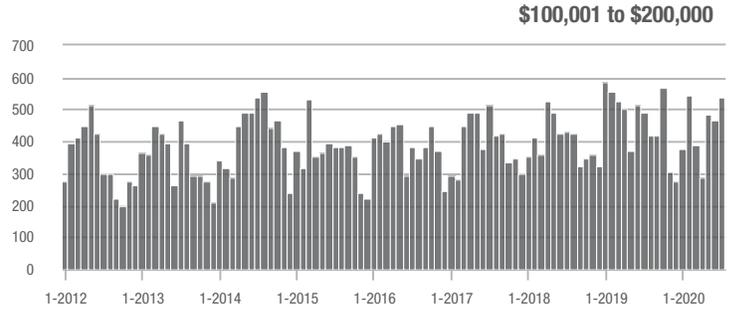
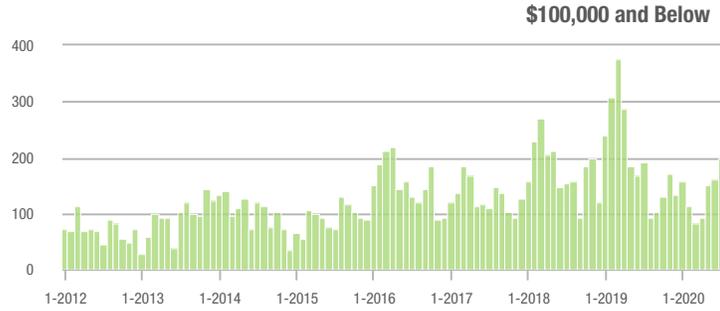
Buyer Interest (Showings/Listings)



Lancaster County, SC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	197	+ 3.1%	+ 22.4%	4.9	+ 28.9%	+ 23.2%	67	- 28.7%	0.0%
\$100,001 to \$200,000	539	+ 9.8%	+ 15.7%	9.1	+ 40.0%	+ 22.5%	73	- 24.0%	- 5.2%
\$200,001 to \$300,000	832	+ 4.0%	+ 5.7%	10.3	+ 51.5%	+ 15.2%	92	- 30.3%	- 8.9%
\$300,001 and Above	1,384	+ 11.0%	- 14.9%	6.4	+ 20.8%	- 11.2%	248	- 20.3%	- 7.5%
Total	2,952	+ 8.2%	- 2.9%	7.5	+ 31.6%	+ 2.0%	480	- 24.2%	- 6.4%

Showings



Buyer Interest (Showings/Listings)

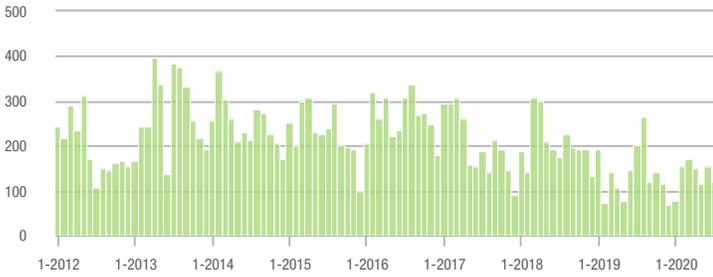


Lincoln County, NC

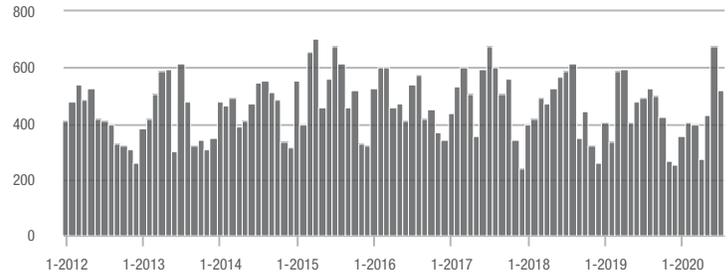
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	119	- 41.1%	- 22.7%	3.7	- 9.8%	- 9.7%	69	- 52.1%	- 22.5%
\$100,001 to \$200,000	522	+ 6.7%	- 22.9%	10.5	+ 32.9%	- 1.1%	58	- 27.5%	- 21.6%
\$200,001 to \$300,000	633	+ 19.9%	+ 2.1%	9.5	+ 69.6%	+ 15.2%	81	- 36.2%	- 14.7%
\$300,001 and Above	1,369	+ 16.3%	- 1.8%	8.3	+ 66.0%	+ 15.2%	194	- 34.2%	- 17.1%
Total	2,643	+ 10.3%	- 7.1%	8.5	+ 57.4%	+ 9.6%	402	- 37.8%	- 18.3%

Showings

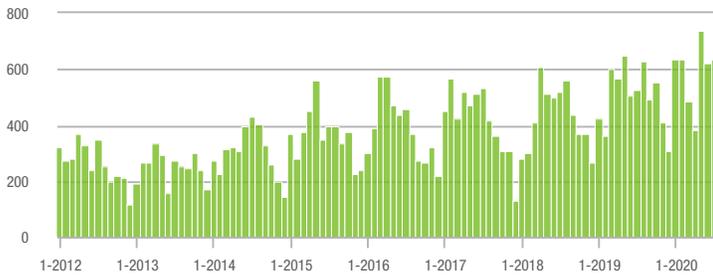
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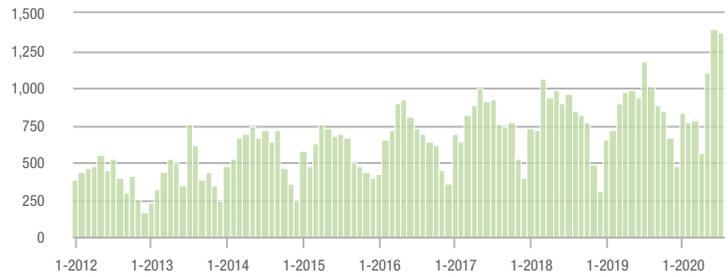
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\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

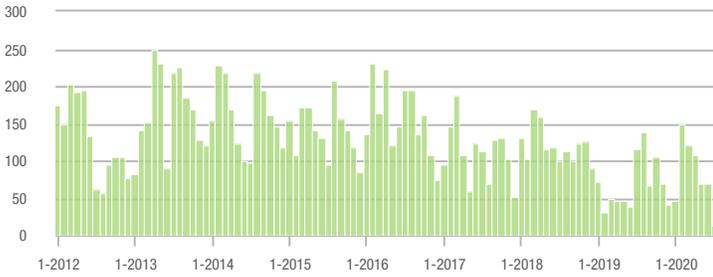


Lincolnton, NC

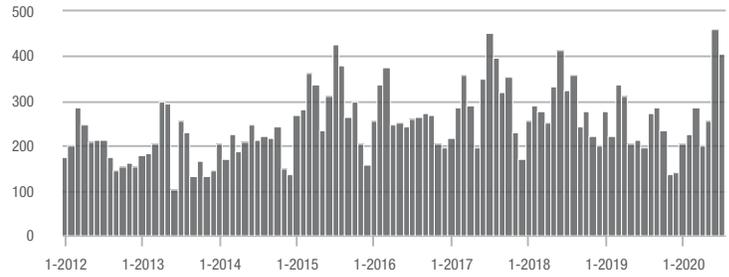
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	13	- 88.7%	- 80.9%	2.0	- 73.7%	- 67.7%	17	- 65.3%	- 39.3%
\$100,001 to \$200,000	408	+ 106.1%	- 11.3%	12.4	+ 93.8%	+ 3.9%	36	+ 5.9%	- 12.2%
\$200,001 to \$300,000	333	+ 82.0%	+ 78.1%	12.0	+ 96.7%	+ 72.4%	36	- 12.2%	+ 2.9%
\$300,001 and Above	95	- 5.9%	- 30.7%	5.6	+ 75.0%	- 5.0%	17	- 50.0%	- 26.1%
Total	849	+ 42.2%	- 0.4%	10.3	+ 87.3%	+ 19.1%	106	- 32.9%	- 16.5%

Showings

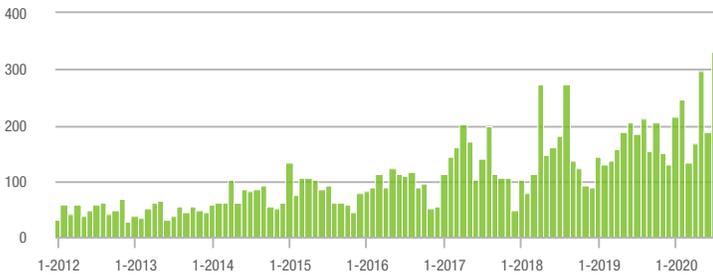
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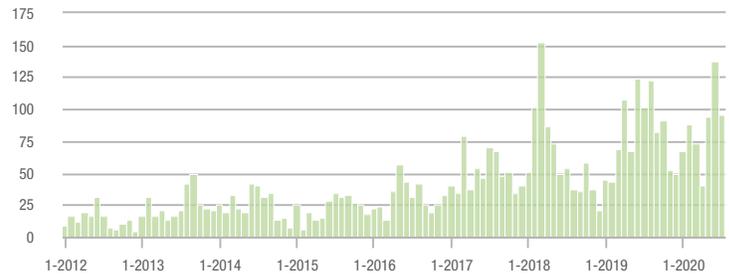
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\$200,001 to \$300,000

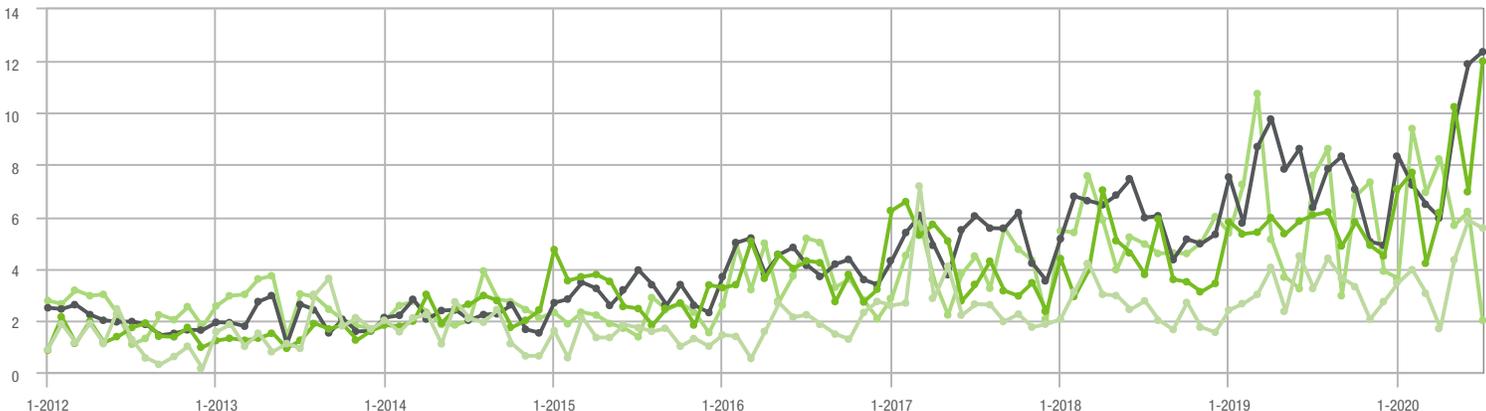


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below
 — \$100,001 to \$200,000
 — \$200,001 to \$300,000
 — \$300,001 and Above

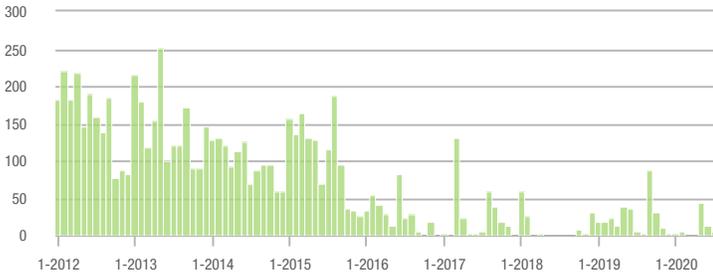


Matthews, NC

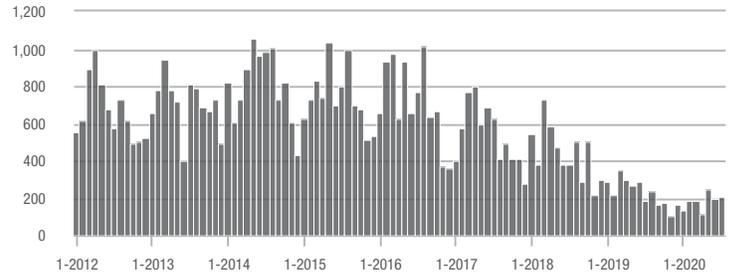
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	5	- 16.7%	- 64.3%	0.0	- 100.0%	- 100.0%	2	- 60.0%	- 33.3%
\$100,001 to \$200,000	201	+ 8.1%	+ 5.8%	20.0	+ 146.9%	+ 40.5%	13	- 50.0%	- 23.5%
\$200,001 to \$300,000	1,152	+ 82.6%	+ 0.7%	23.9	+ 165.6%	+ 13.8%	50	- 31.5%	- 12.3%
\$300,001 and Above	1,842	+ 11.3%	- 4.7%	13.5	+ 64.6%	+ 7.0%	149	- 34.1%	- 12.4%
Total	3,200	+ 29.1%	- 2.5%	16.4	+ 95.2%	+ 11.0%	214	- 35.2%	- 13.4%

Showings

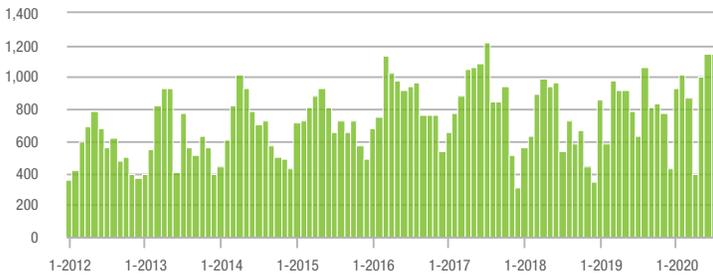
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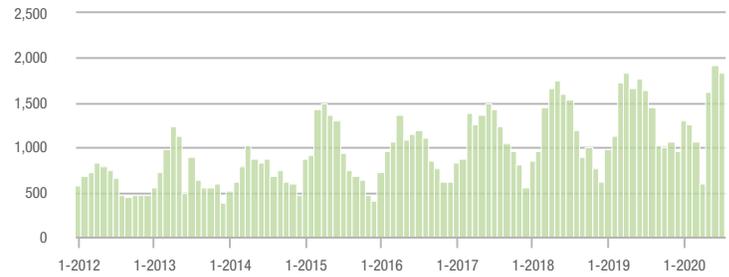
\$100,001 to \$200,000



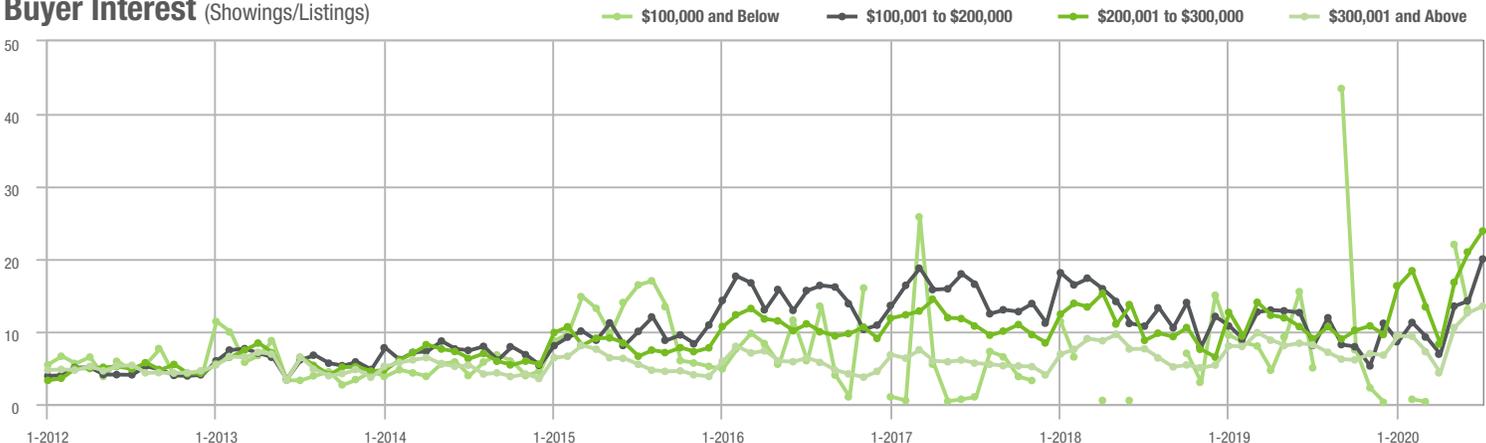
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

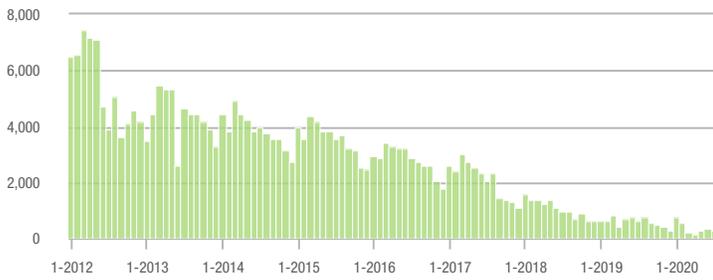


Mecklenburg County, NC

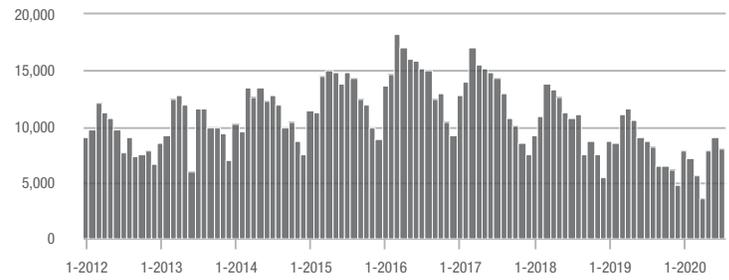
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	272	- 57.8%	- 14.5%	5.1	- 25.0%	- 12.5%	83	- 46.1%	- 14.4%
\$100,001 to \$200,000	7,957	- 8.3%	- 11.4%	17.7	+ 50.0%	+ 4.9%	481	- 38.6%	- 16.5%
\$200,001 to \$300,000	15,777	+ 20.9%	+ 7.2%	15.6	+ 81.4%	+ 13.3%	1,056	- 35.1%	- 6.9%
\$300,001 and Above	22,053	+ 20.8%	- 1.6%	9.9	+ 52.3%	+ 1.8%	2,467	- 22.9%	- 5.6%
Total	46,059	+ 13.4%	- 0.8%	12.3	+ 55.7%	+ 5.1%	4,087	- 29.1%	- 7.5%

Showings

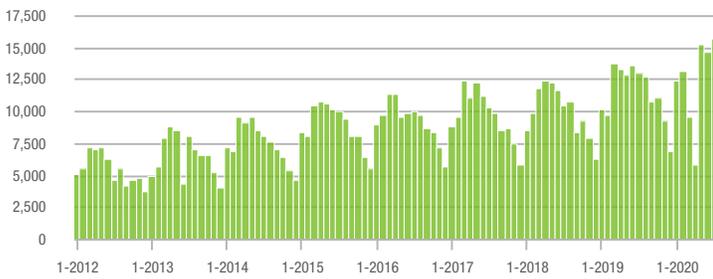
\$100,000 and Below



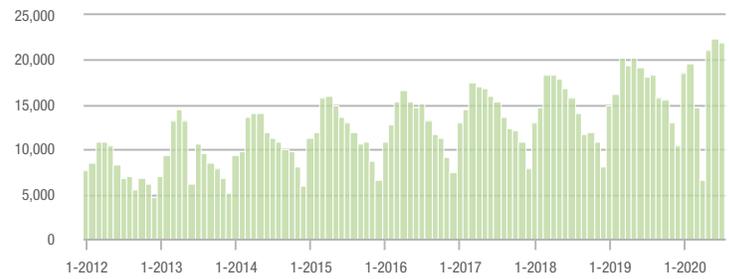
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

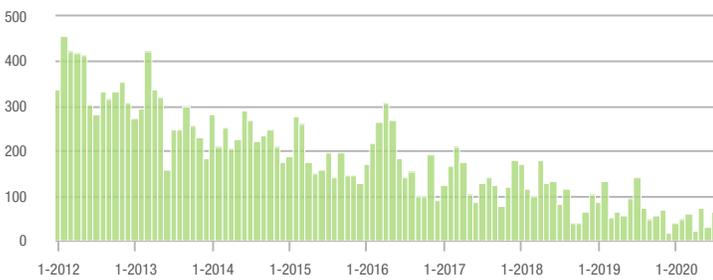


Monroe, NC

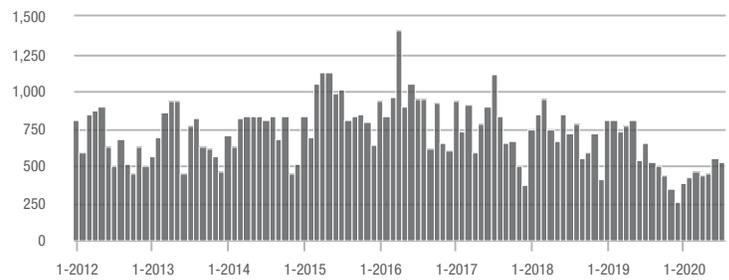
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	62	- 55.7%	+ 100.0%	4.7	- 30.9%	+ 66.7%	22	- 43.6%	- 12.0%
\$100,001 to \$200,000	525	- 20.5%	- 5.7%	9.6	+ 1.1%	- 7.6%	61	- 27.4%	- 6.2%
\$200,001 to \$300,000	1,010	+ 24.7%	+ 13.1%	11.4	+ 54.1%	- 9.0%	96	- 22.0%	+ 20.0%
\$300,001 and Above	388	+ 35.2%	- 41.6%	6.5	+ 47.7%	- 30.3%	71	- 15.5%	- 15.5%
Total	1,985	+ 4.6%	- 7.5%	9.2	+ 27.8%	- 11.3%	250	- 24.2%	- 1.6%

Showings

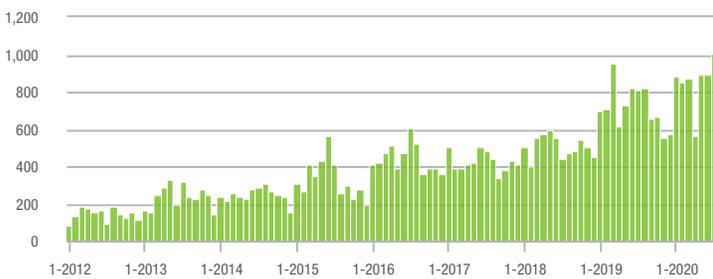
\$100,000 and Below



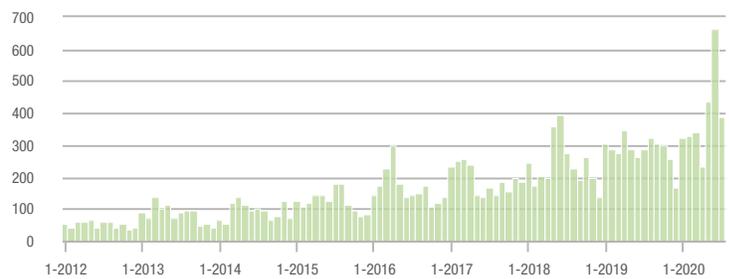
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

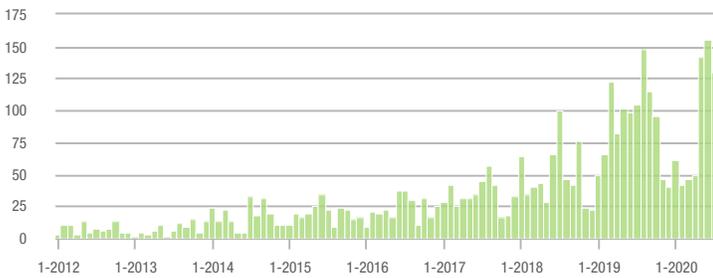


Montgomery County, NC

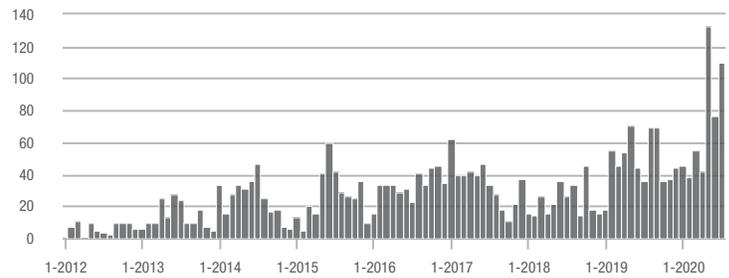
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	130	+ 25.0%	- 16.7%	1.7	0.0%	- 27.7%	110	- 11.3%	- 1.8%
\$100,001 to \$200,000	110	+ 205.6%	+ 44.7%	4.0	+ 263.6%	+ 76.3%	40	- 18.4%	- 13.0%
\$200,001 to \$300,000	141	+ 340.6%	+ 69.9%	10.2	+ 500.0%	+ 133.8%	20	- 35.5%	- 23.1%
\$300,001 and Above	349	+ 77.2%	+ 63.1%	7.2	+ 105.7%	+ 34.4%	56	- 33.3%	+ 1.8%
Total	730	+ 97.8%	+ 38.0%	4.5	+ 95.7%	+ 34.5%	226	- 21.5%	- 5.4%

Showings

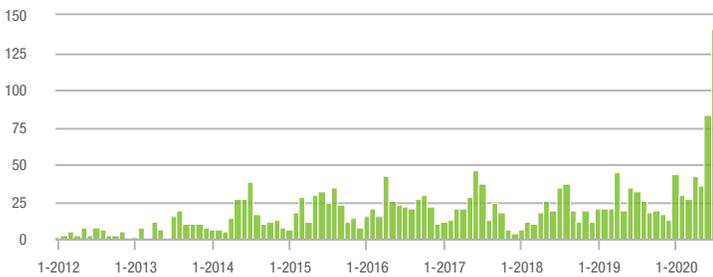
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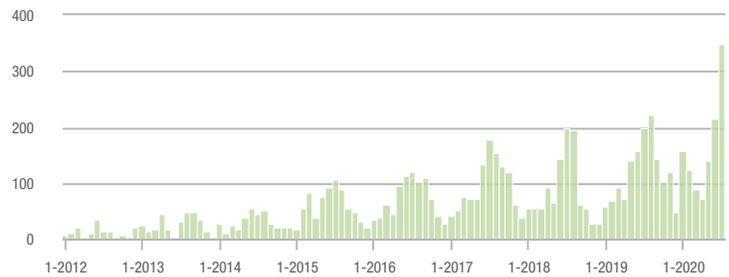
\$100,001 to \$200,000



\$200,001 to \$300,000

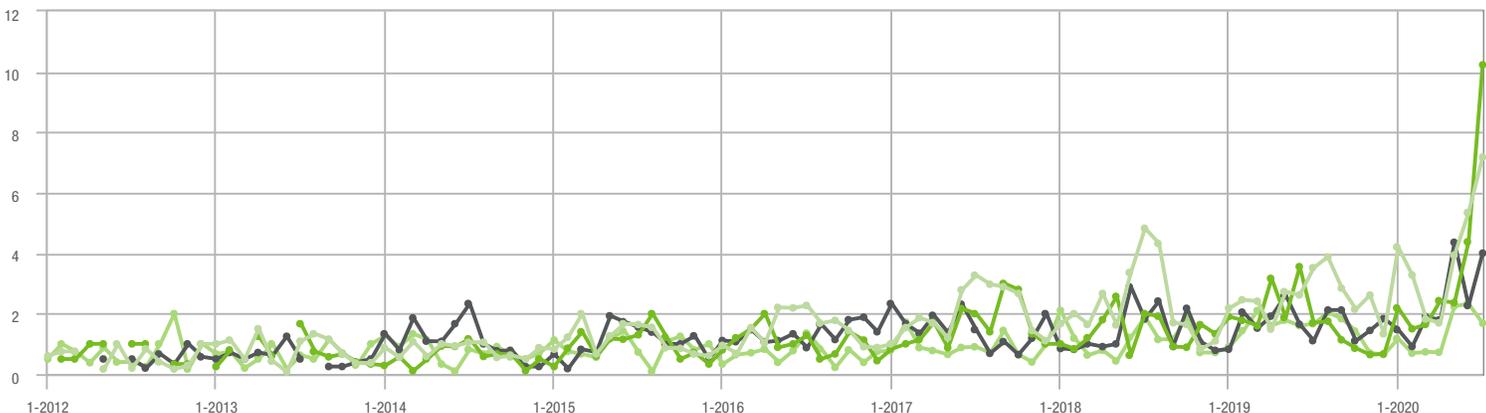


\$300,001 and Above



Buyer Interest (Showings/Listings)

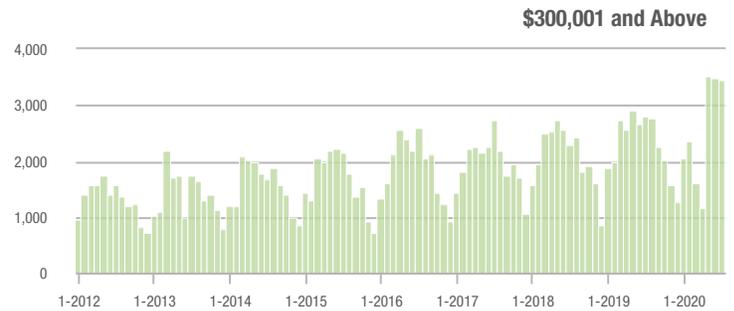
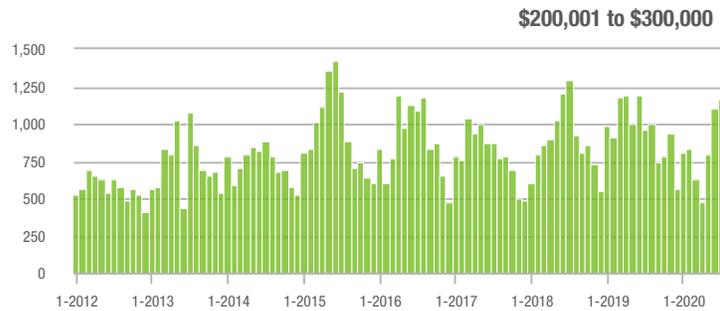
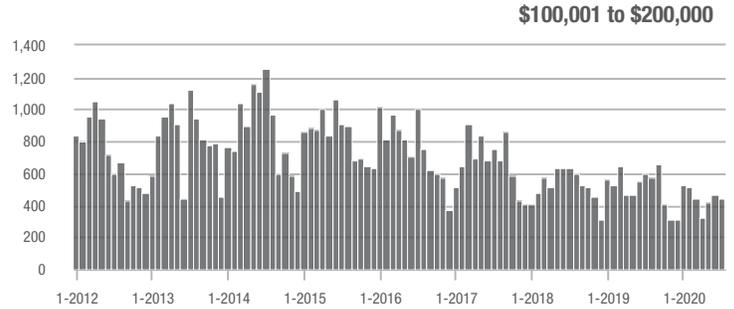
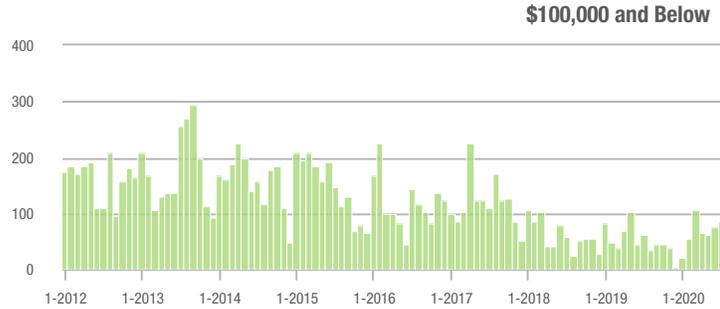
—●— \$100,000 and Below
 —●— \$100,001 to \$200,000
 —●— \$200,001 to \$300,000
 —●— \$300,001 and Above



Mooresville, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	87	+ 40.3%	+ 17.6%	4.9	+ 58.1%	+ 25.8%	35	- 45.3%	- 7.9%
\$100,001 to \$200,000	438	- 26.9%	- 6.4%	11.7	+ 62.5%	+ 5.9%	45	- 57.1%	- 11.8%
\$200,001 to \$300,000	1,161	+ 20.6%	+ 5.0%	10.2	+ 70.0%	- 6.7%	136	- 36.4%	+ 7.9%
\$300,001 and Above	3,470	+ 23.1%	- 0.7%	10.1	+ 71.2%	+ 15.4%	406	- 29.5%	- 14.7%
Total	5,156	+ 16.0%	+ 0.3%	10.1	+ 68.3%	+ 9.5%	622	- 35.1%	- 10.0%

Showings



Buyer Interest (Showings/Listings)

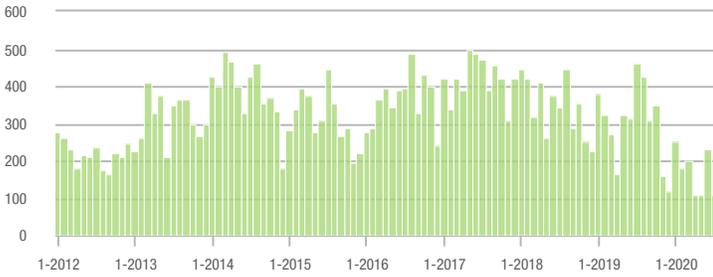


Rock Hill, SC

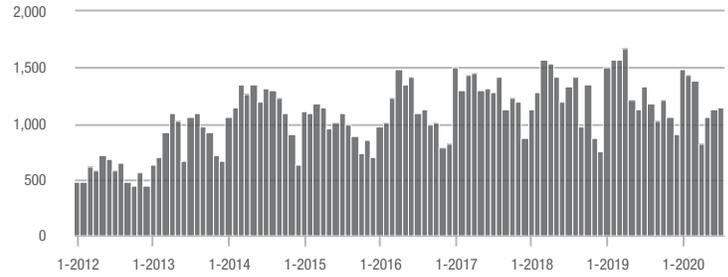
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	106	- 77.0%	- 54.1%	4.0	- 51.8%	- 44.4%	40	- 51.8%	- 20.0%
\$100,001 to \$200,000	1,144	- 14.0%	+ 1.5%	14.0	+ 37.3%	+ 5.9%	84	- 37.8%	- 3.4%
\$200,001 to \$300,000	1,045	- 2.2%	- 8.3%	12.8	+ 58.0%	+ 6.3%	89	- 39.0%	- 13.6%
\$300,001 and Above	730	+ 10.3%	+ 13.2%	8.1	+ 72.3%	+ 16.4%	101	- 40.2%	- 1.9%
Total	3,025	- 14.1%	- 3.8%	10.8	+ 40.3%	+ 5.1%	314	- 41.1%	- 8.5%

Showings

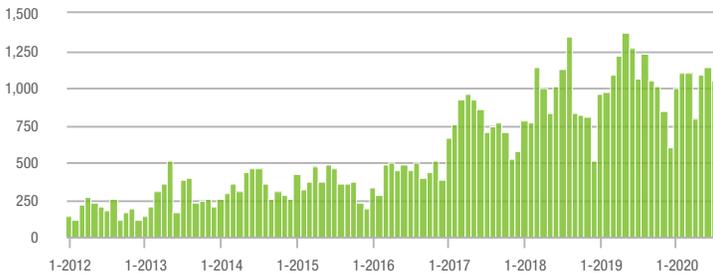
\$100,000 and Below



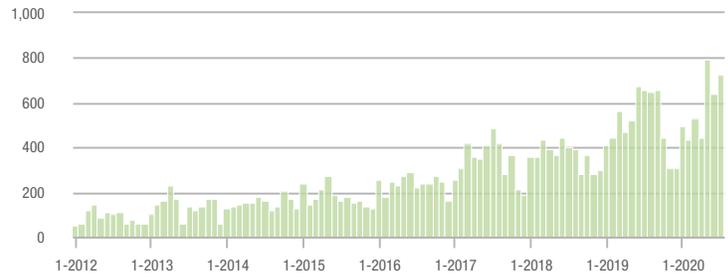
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



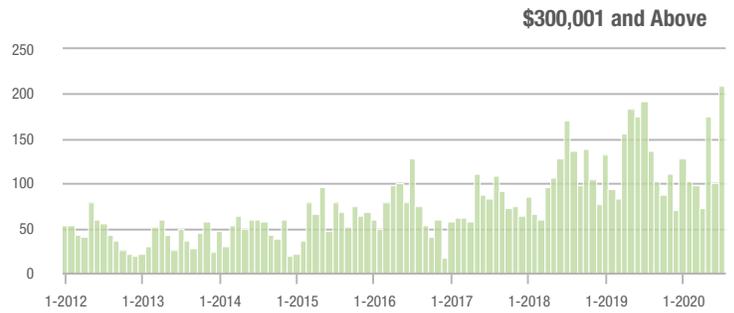
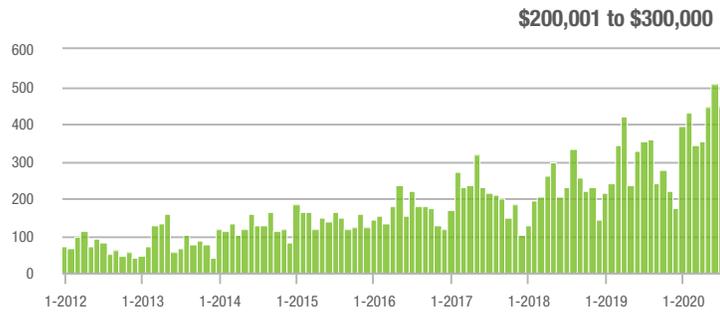
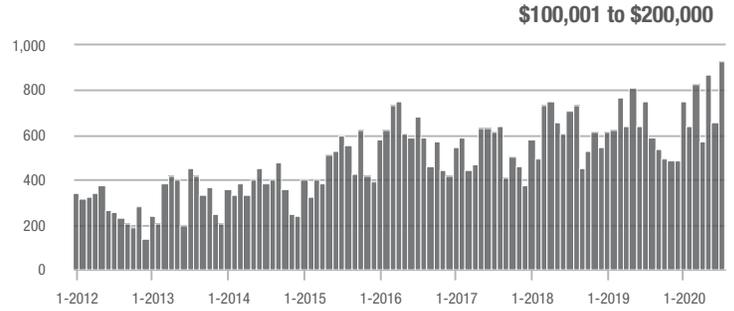
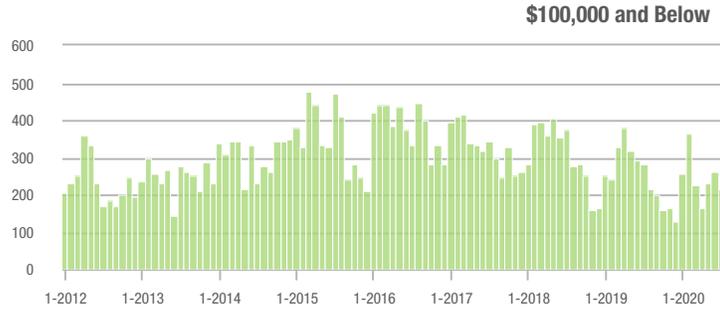
Buyer Interest (Showings/Listings)



Salisbury, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	217	- 23.3%	- 16.5%	5.0	+ 28.2%	- 3.8%	74	- 36.8%	- 12.9%
\$100,001 to \$200,000	929	+ 23.2%	+ 41.0%	13.3	+ 82.2%	+ 61.6%	78	- 33.9%	- 11.4%
\$200,001 to \$300,000	445	+ 25.4%	- 12.6%	10.3	+ 114.6%	+ 7.2%	51	- 40.7%	- 16.4%
\$300,001 and Above	209	+ 8.9%	+ 106.9%	5.1	+ 70.0%	+ 147.5%	50	- 35.1%	- 10.7%
Total	1,800	+ 13.6%	+ 17.7%	9.2	+ 80.4%	+ 36.9%	253	- 36.4%	- 12.8%

Showings



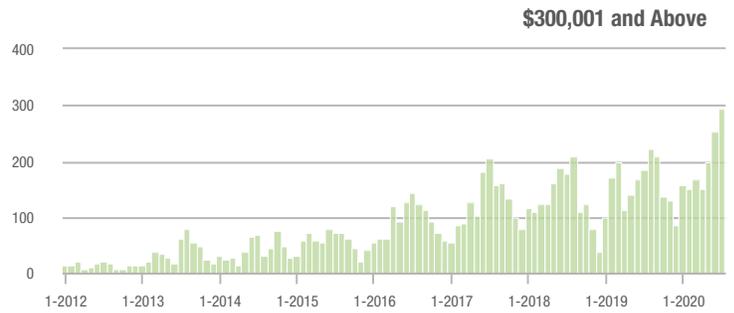
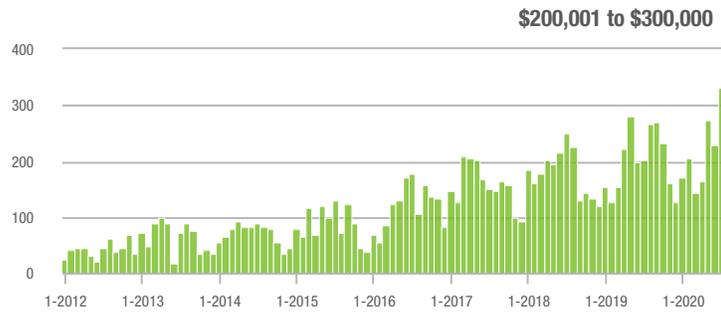
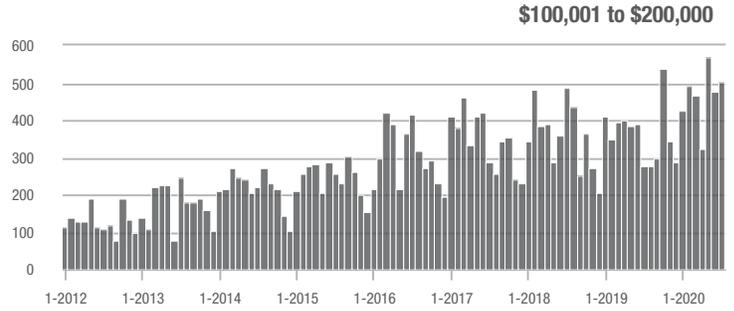
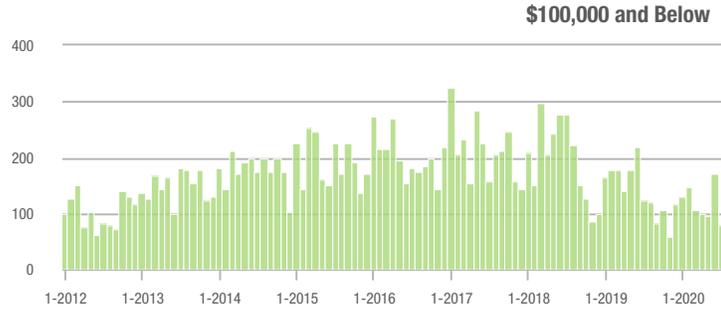
Buyer Interest (Showings/Listings)



Stanly County, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	77	- 36.9%	- 55.2%	3.0	0.0%	- 40.7%	56	- 39.8%	- 16.4%
\$100,001 to \$200,000	505	+ 83.0%	+ 5.4%	8.9	+ 140.5%	+ 28.9%	68	- 19.0%	- 16.0%
\$200,001 to \$300,000	331	+ 63.1%	+ 45.2%	6.7	+ 103.0%	+ 28.7%	63	- 28.4%	+ 3.3%
\$300,001 and Above	293	+ 59.2%	+ 15.4%	6.2	+ 82.4%	+ 27.5%	56	- 18.8%	- 13.8%
Total	1,206	+ 53.6%	+ 6.4%	6.8	+ 100.0%	+ 18.8%	243	- 27.2%	- 11.3%

Showings



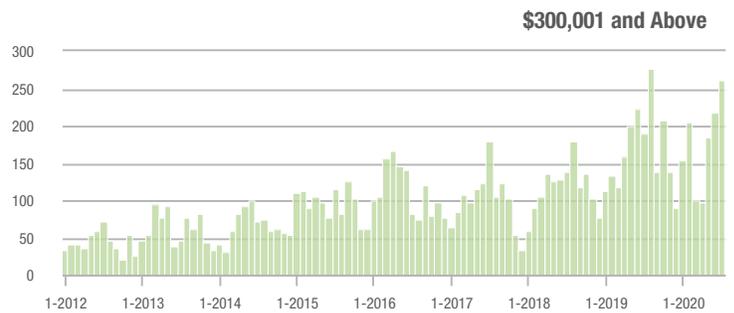
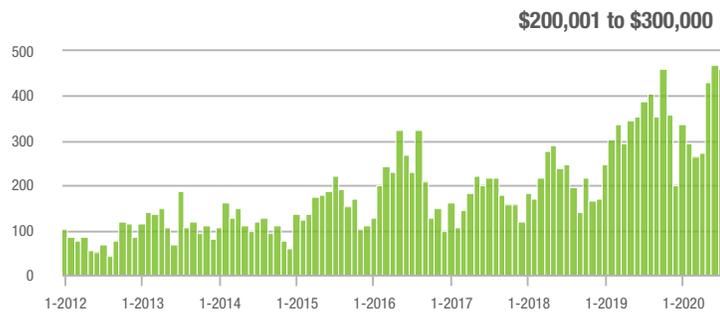
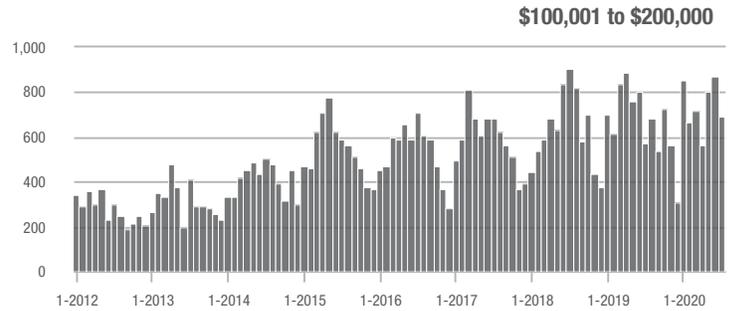
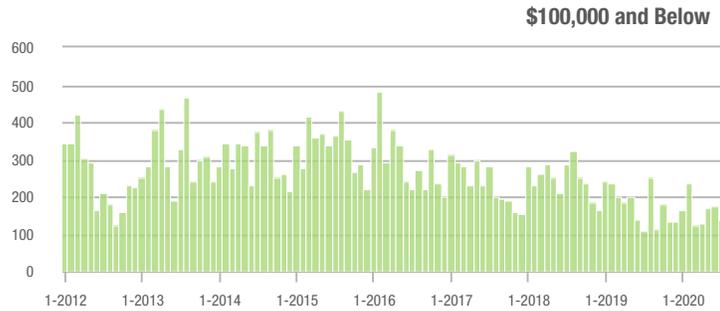
Buyer Interest (Showings/Listings)



Statesville, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	138	+ 26.6%	- 21.6%	4.5	+ 66.7%	+ 1.5%	68	- 34.0%	- 13.9%
\$100,001 to \$200,000	692	+ 21.4%	- 20.5%	9.1	+ 35.8%	- 1.6%	84	- 20.8%	- 20.0%
\$200,001 to \$300,000	461	+ 19.1%	- 1.7%	8.7	+ 74.0%	+ 18.4%	65	- 35.6%	- 17.7%
\$300,001 and Above	262	+ 37.9%	+ 19.6%	6.2	+ 93.8%	+ 7.0%	56	- 33.3%	+ 7.7%
Total	1,553	+ 23.6%	- 10.4%	7.8	+ 59.2%	+ 4.2%	273	- 30.7%	- 13.3%

Showings



Buyer Interest (Showings/Listings)

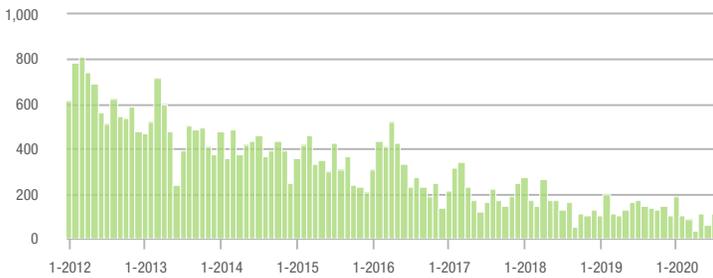


Union County, NC

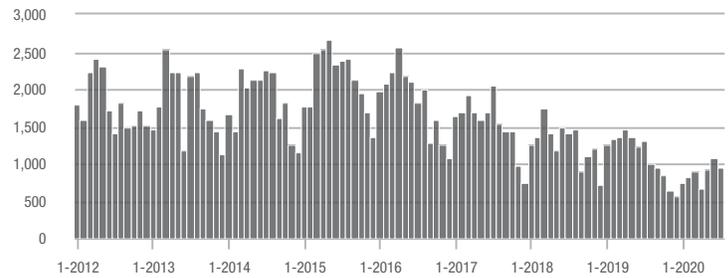
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	112	- 33.7%	+ 83.6%	3.2	- 5.9%	+ 62.6%	59	- 45.9%	- 11.9%
\$100,001 to \$200,000	956	- 26.3%	- 11.8%	10.3	+ 18.4%	+ 3.0%	127	- 41.5%	- 17.0%
\$200,001 to \$300,000	2,490	+ 6.7%	+ 1.0%	12.7	+ 51.2%	+ 2.5%	218	- 33.9%	- 3.5%
\$300,001 and Above	6,324	+ 25.4%	- 1.2%	11.4	+ 52.0%	+ 0.8%	632	- 21.9%	- 6.2%
Total	9,882	+ 11.7%	- 1.3%	11.3	+ 46.8%	+ 1.7%	1,036	- 29.3%	- 7.5%

Showings

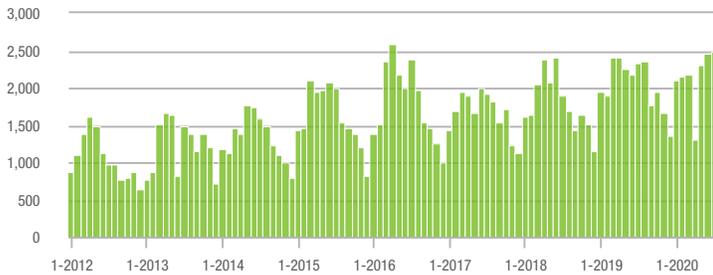
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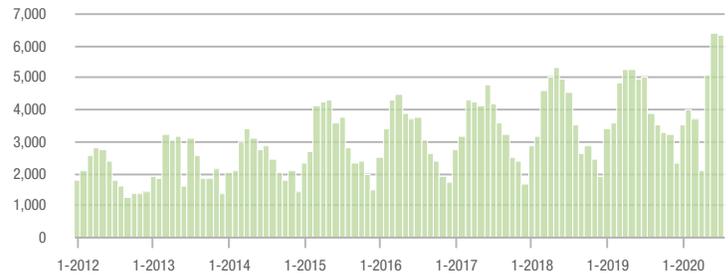
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

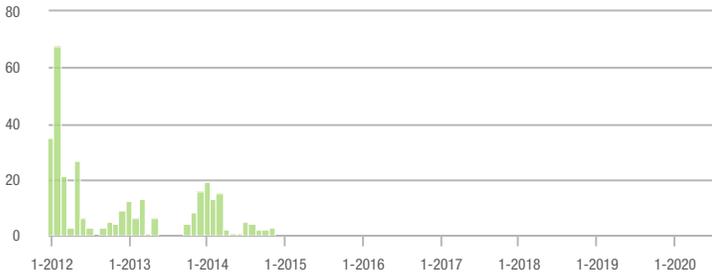


Uptown Charlotte

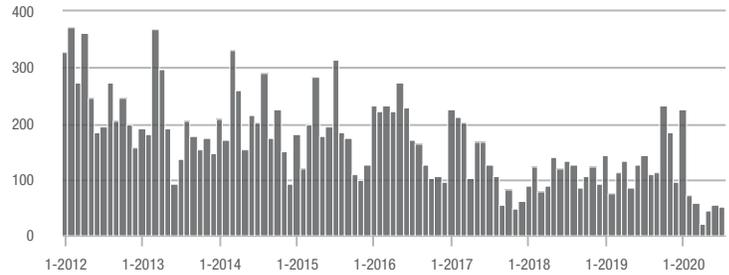
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	0.0%	0.0%	0.0	0.0%	0.0%	0	0.0%	0.0%
\$100,001 to \$200,000	50	- 65.0%	- 10.7%	5.0	- 40.5%	+ 7.1%	10	- 41.2%	- 16.7%
\$200,001 to \$300,000	367	- 2.7%	- 4.4%	7.5	- 22.7%	- 7.5%	49	+ 25.6%	+ 4.3%
\$300,001 and Above	329	- 21.9%	- 22.2%	6.1	- 24.7%	- 4.3%	57	+ 9.6%	- 16.2%
Total	746	- 20.7%	- 13.6%	6.6	- 25.0%	- 3.7%	116	+ 7.4%	- 8.7%

Showings

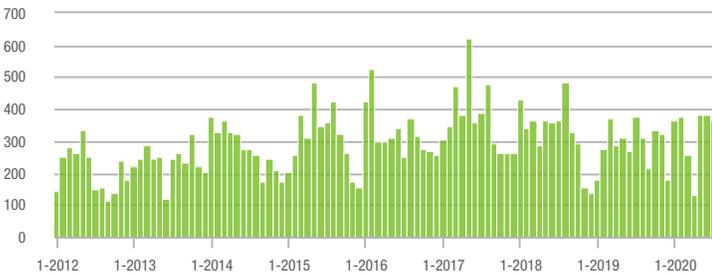
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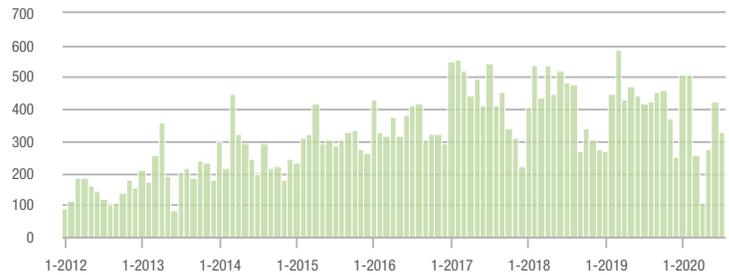
\$100,001 to \$200,000



\$200,001 to \$300,000

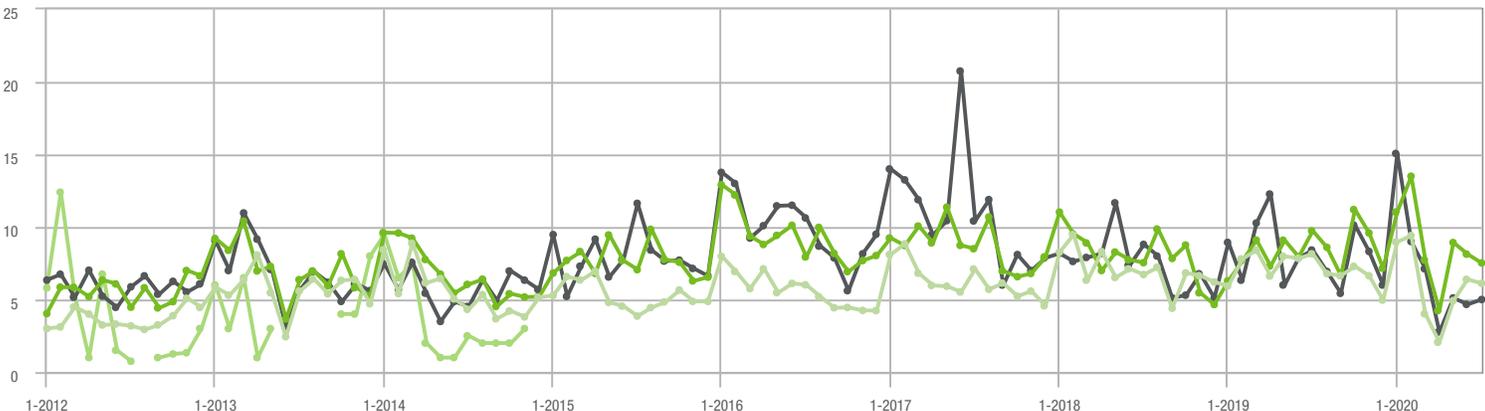


\$300,001 and Above



Buyer Interest (Showings/Listings)

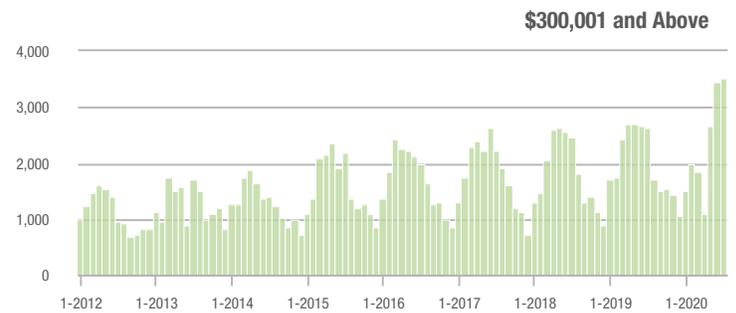
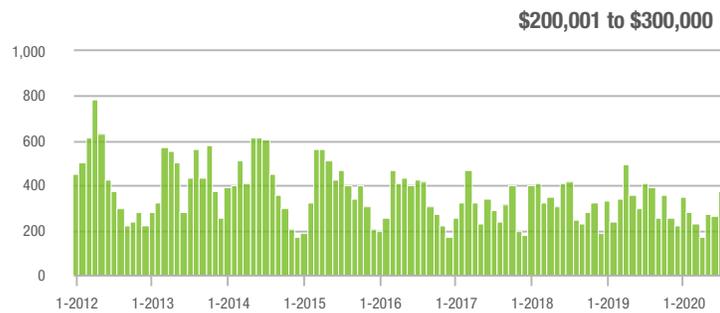
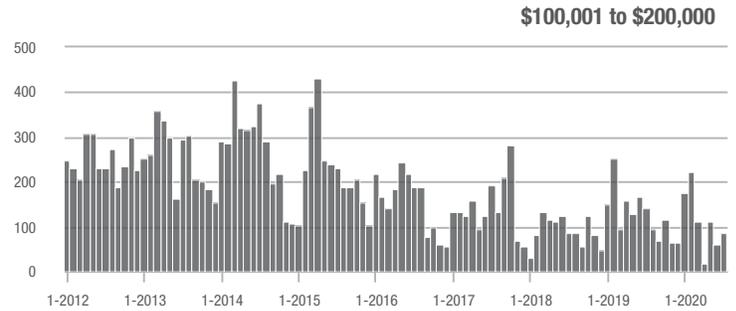
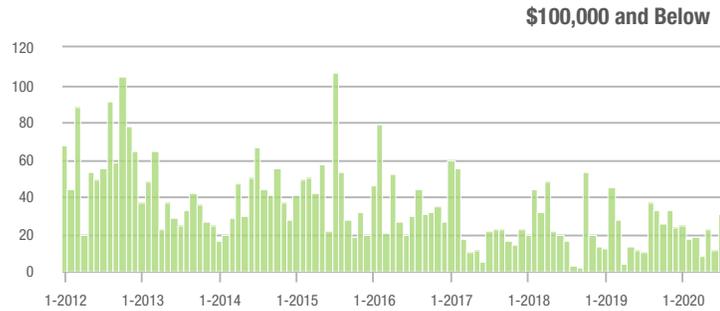
— \$100,000 and Below
 — \$100,001 to \$200,000
 — \$200,001 to \$300,000
 — \$300,001 and Above



Waxhaw, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	31	+ 210.0%	+ 181.8%	0.3	- 50.0%	- 79.2%	26	- 29.7%	- 13.3%
\$100,001 to \$200,000	86	- 38.1%	+ 48.3%	10.1	+ 114.9%	+ 180.5%	19	- 66.7%	- 26.9%
\$200,001 to \$300,000	379	- 6.9%	+ 45.2%	12.1	+ 31.5%	+ 76.3%	42	- 37.3%	- 17.6%
\$300,001 and Above	3,519	+ 33.4%	+ 1.8%	12.2	+ 37.1%	+ 2.3%	313	- 8.2%	- 4.9%
Total	4,015	+ 25.7%	+ 6.0%	12.0	+ 44.6%	+ 10.3%	400	- 20.3%	- 8.3%

Showings



Buyer Interest (Showings/Listings)

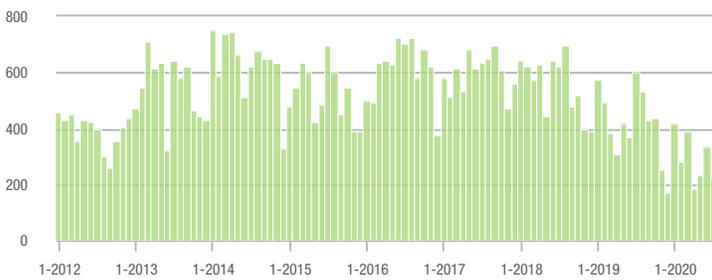


York County, SC

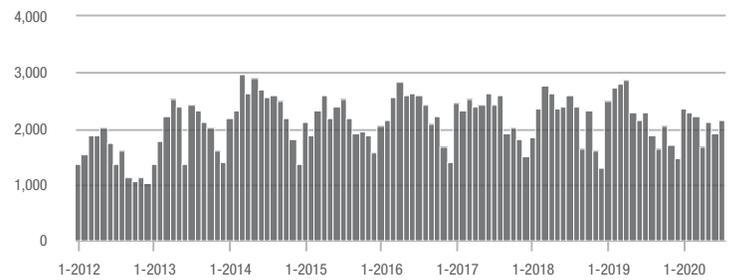
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change	July 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	229	- 62.1%	- 31.8%	3.5	- 47.0%	- 27.3%	99	- 40.0%	- 16.8%
\$100,001 to \$200,000	2,166	- 5.7%	+ 12.8%	13.7	+ 48.9%	+ 29.3%	189	- 33.2%	- 10.8%
\$200,001 to \$300,000	2,711	- 1.3%	+ 2.4%	12.2	+ 62.7%	+ 10.9%	252	- 40.4%	- 8.0%
\$300,001 and Above	4,510	+ 5.6%	+ 6.7%	9.5	+ 53.2%	+ 10.3%	534	- 33.8%	- 6.5%
Total	9,616	- 3.1%	+ 5.3%	10.5	+ 47.9%	+ 12.9%	1,074	- 36.0%	- 8.7%

Showings

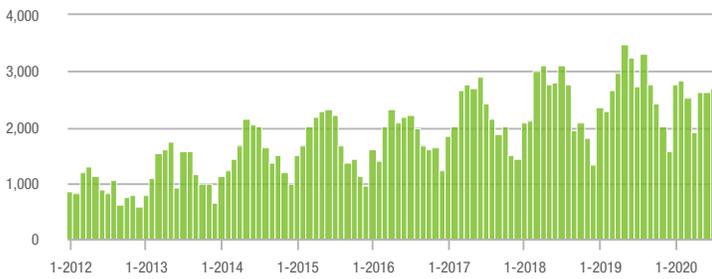
\$100,000 and Below



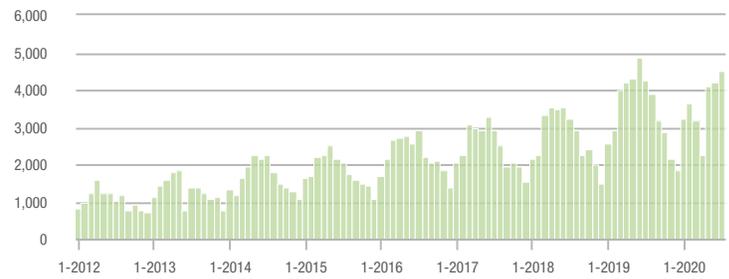
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

