

Local Market Update for July 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

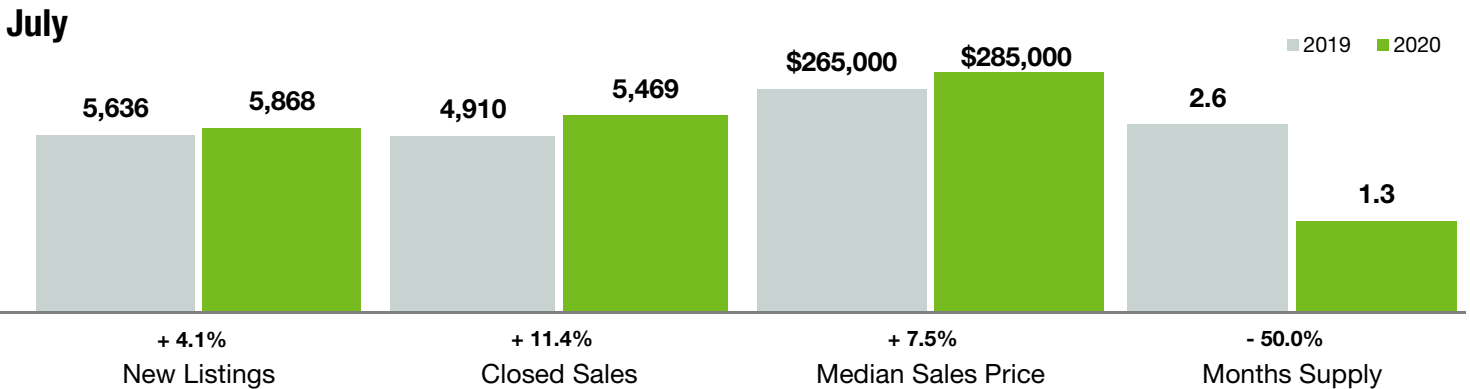


Charlotte Region

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

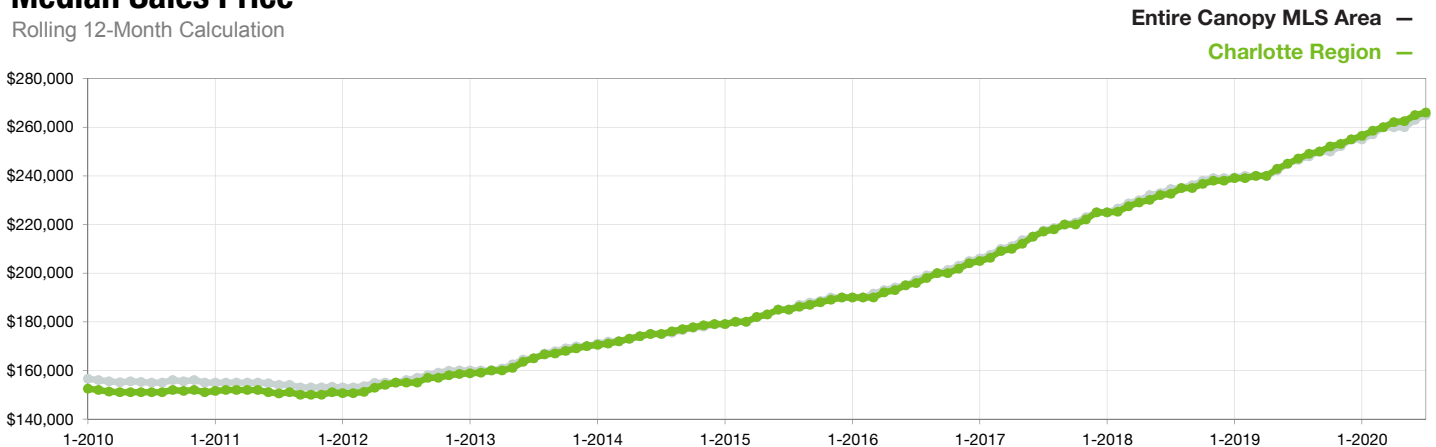
Key Metrics	July			Year to Date		
	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change
New Listings	5,636	5,868	+ 4.1%	38,940	35,962	- 7.6%
Pending Sales	4,767	5,895	+ 23.7%	32,164	33,609	+ 4.5%
Closed Sales	4,910	5,469	+ 11.4%	29,295	28,982	- 1.1%
Median Sales Price*	\$265,000	\$285,000	+ 7.5%	\$253,000	\$272,900	+ 7.9%
Average Sales Price*	\$311,869	\$344,991	+ 10.6%	\$301,922	\$321,472	+ 6.5%
Percent of Original List Price Received*	97.2%	98.1%	+ 0.9%	96.8%	97.4%	+ 0.6%
List to Close	87	89	+ 2.3%	95	93	- 2.1%
Days on Market Until Sale	38	36	- 5.3%	45	41	- 8.9%
Cumulative Days on Market Until Sale	45	41	- 8.9%	54	48	- 11.1%
Average List Price	\$317,099	\$367,414	+ 15.9%	\$337,683	\$354,727	+ 5.0%
Inventory of Homes for Sale	10,629	5,580	- 47.5%	--	--	--
Months Supply of Inventory	2.6	1.3	- 50.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

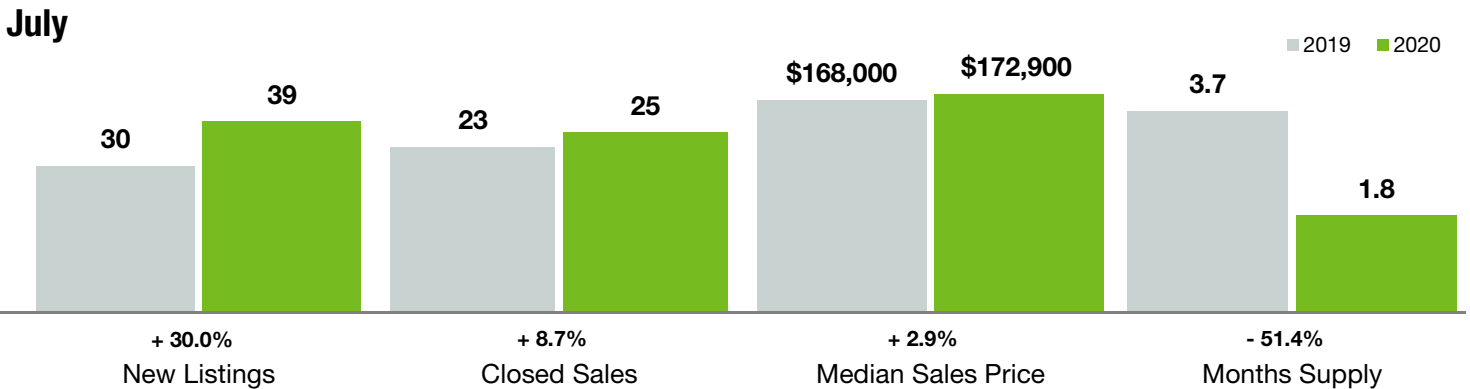


Alexander County

North Carolina

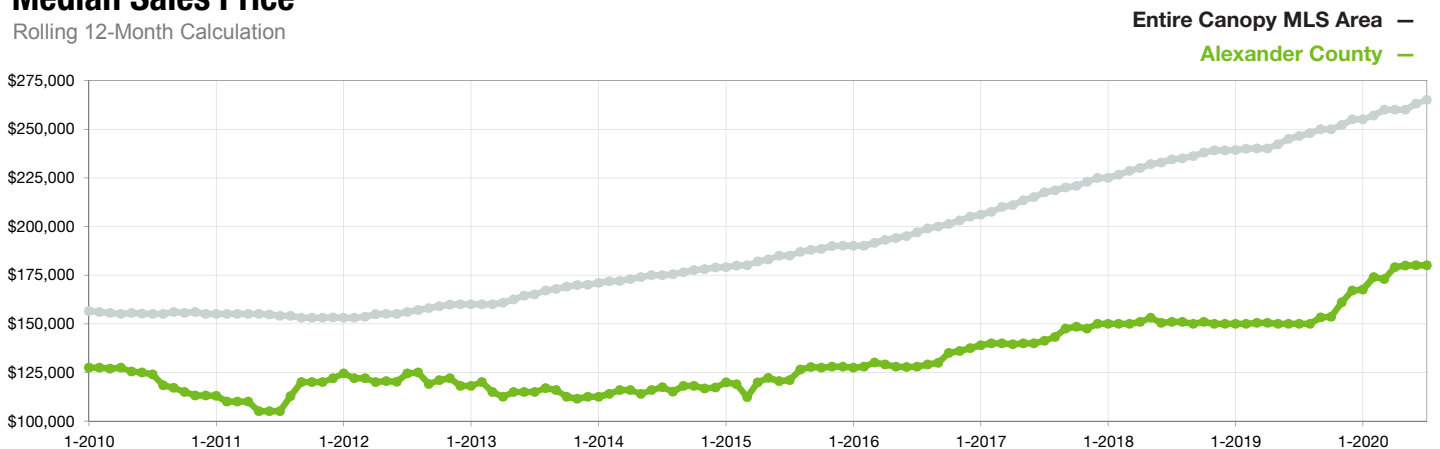
Key Metrics	July			Year to Date		
	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change
New Listings	30	39	+ 30.0%	200	205	+ 2.5%
Pending Sales	17	37	+ 117.6%	179	192	+ 7.3%
Closed Sales	23	25	+ 8.7%	169	172	+ 1.8%
Median Sales Price*	\$168,000	\$172,900	+ 2.9%	\$153,000	\$172,900	+ 13.0%
Average Sales Price*	\$185,417	\$189,548	+ 2.2%	\$187,423	\$221,837	+ 18.4%
Percent of Original List Price Received*	93.7%	97.6%	+ 4.2%	94.6%	95.7%	+ 1.2%
List to Close	100	64	- 36.0%	120	107	- 10.8%
Days on Market Until Sale	55	17	- 69.1%	66	58	- 12.1%
Cumulative Days on Market Until Sale	69	17	- 75.4%	78	71	- 9.0%
Average List Price	\$239,833	\$279,583	+ 16.6%	\$237,955	\$250,828	+ 5.4%
Inventory of Homes for Sale	90	45	- 50.0%	--	--	--
Months Supply of Inventory	3.7	1.8	- 51.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

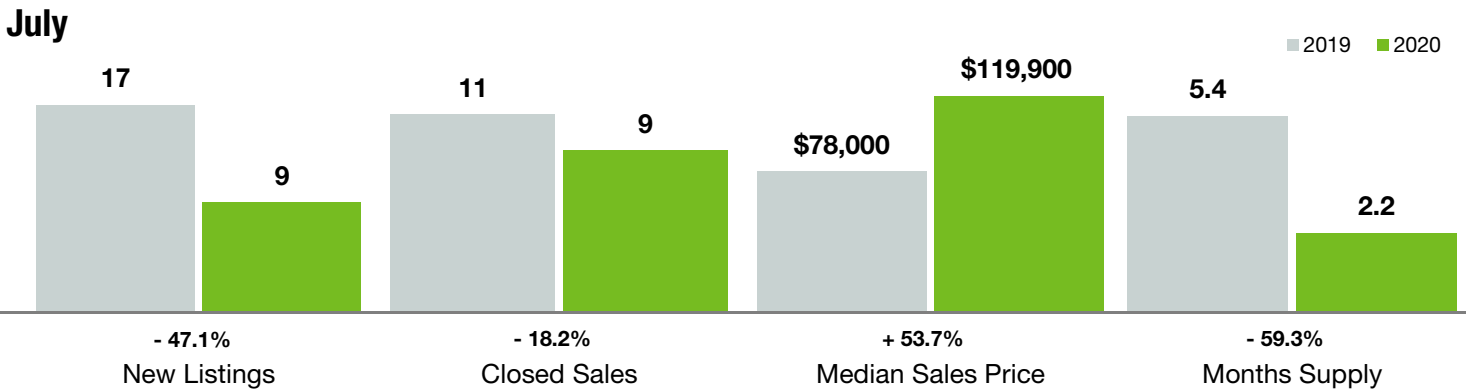


Anson County

North Carolina

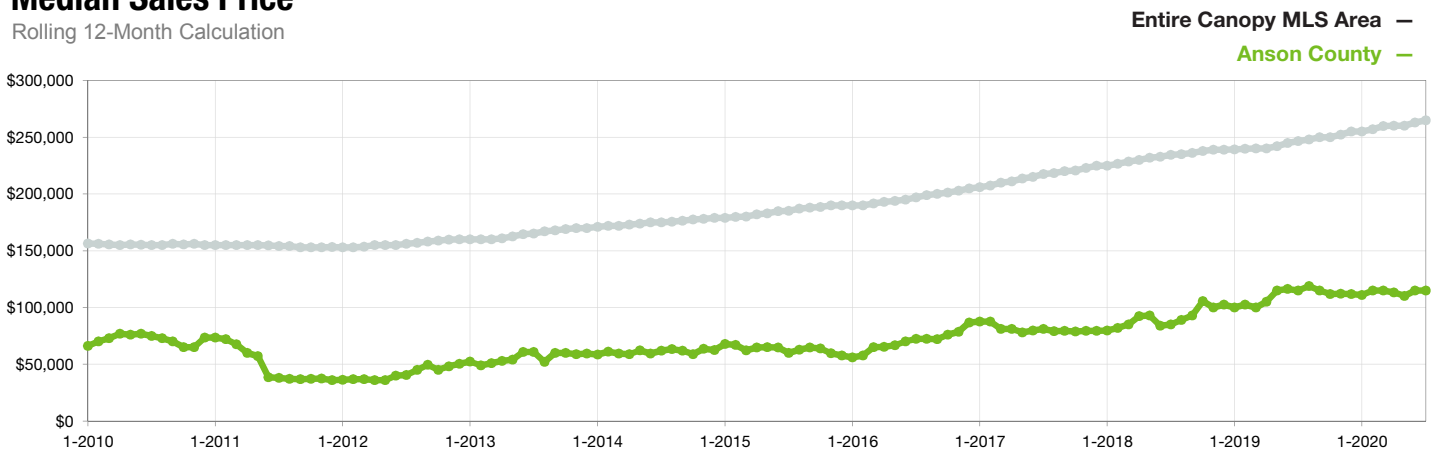
Key Metrics	July			Year to Date		
	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change
New Listings	17	9	- 47.1%	109	73	- 33.0%
Pending Sales	12	10	- 16.7%	92	84	- 8.7%
Closed Sales	11	9	- 18.2%	84	70	- 16.7%
Median Sales Price*	\$78,000	\$119,900	+ 53.7%	\$117,750	\$123,950	+ 5.3%
Average Sales Price*	\$104,364	\$106,411	+ 2.0%	\$126,854	\$126,321	- 0.4%
Percent of Original List Price Received*	90.2%	88.1%	- 2.3%	91.8%	90.7%	- 1.2%
List to Close	166	165	- 0.6%	147	166	+ 12.9%
Days on Market Until Sale	118	95	- 19.5%	100	109	+ 9.0%
Cumulative Days on Market Until Sale	118	108	- 8.5%	113	115	+ 1.8%
Average List Price	\$97,641	\$241,678	+ 147.5%	\$137,947	\$161,964	+ 17.4%
Inventory of Homes for Sale	60	25	- 58.3%	--	--	--
Months Supply of Inventory	5.4	2.2	- 59.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

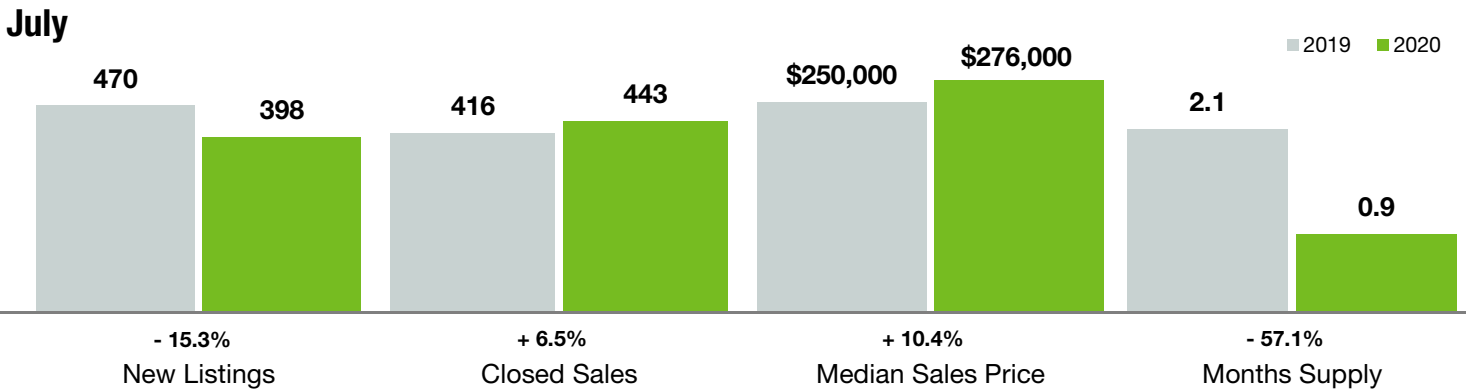


Cabarrus County

North Carolina

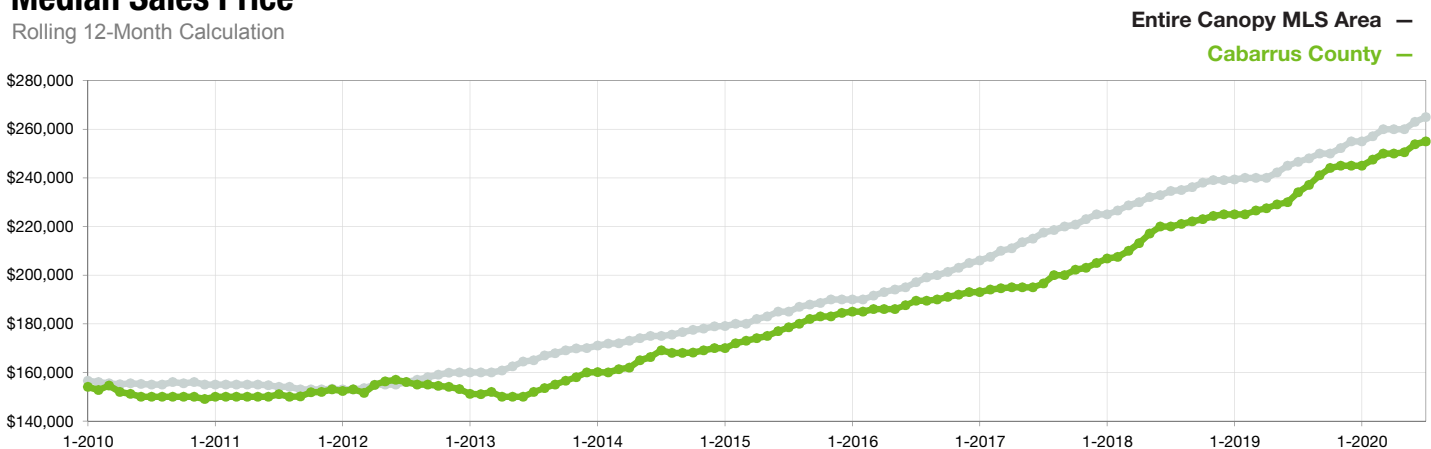
Key Metrics	July			Year to Date		
	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change
New Listings	470	398	- 15.3%	3,058	2,690	- 12.0%
Pending Sales	377	428	+ 13.5%	2,559	2,508	- 2.0%
Closed Sales	416	443	+ 6.5%	2,351	2,255	- 4.1%
Median Sales Price*	\$250,000	\$276,000	+ 10.4%	\$242,000	\$265,000	+ 9.5%
Average Sales Price*	\$267,794	\$294,690	+ 10.0%	\$262,004	\$280,259	+ 7.0%
Percent of Original List Price Received*	97.6%	98.5%	+ 0.9%	97.1%	97.6%	+ 0.5%
List to Close	79	77	- 2.5%	94	88	- 6.4%
Days on Market Until Sale	31	30	- 3.2%	42	38	- 9.5%
Cumulative Days on Market Until Sale	39	34	- 12.8%	51	46	- 9.8%
Average List Price	\$281,686	\$301,286	+ 7.0%	\$278,595	\$297,149	+ 6.7%
Inventory of Homes for Sale	696	302	- 56.6%	--	--	--
Months Supply of Inventory	2.1	0.9	- 57.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

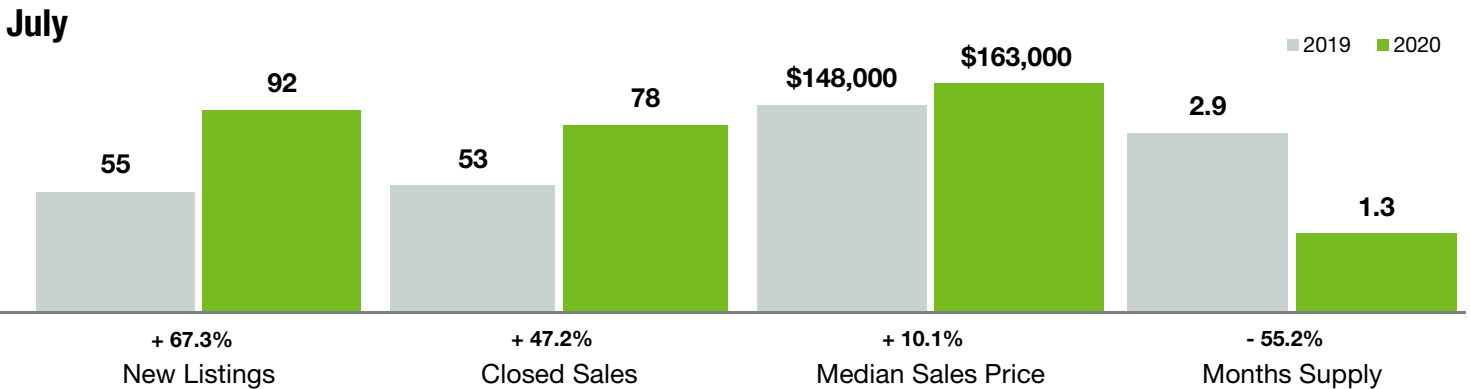


Cleveland County

North Carolina

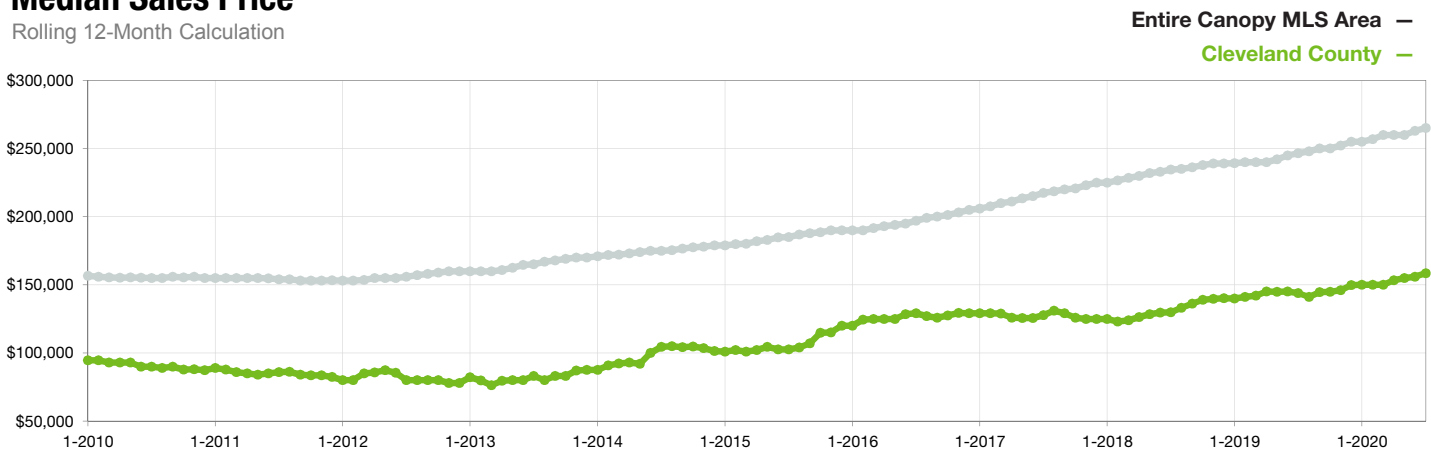
Key Metrics	July			Year to Date		
	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change
New Listings	55	92	+ 67.3%	416	576	+ 38.5%
Pending Sales	40	113	+ 182.5%	364	542	+ 48.9%
Closed Sales	53	78	+ 47.2%	363	413	+ 13.8%
Median Sales Price*	\$148,000	\$163,000	+ 10.1%	\$141,000	\$158,000	+ 12.1%
Average Sales Price*	\$171,782	\$195,830	+ 14.0%	\$170,726	\$185,145	+ 8.4%
Percent of Original List Price Received*	93.9%	96.1%	+ 2.3%	94.9%	94.8%	- 0.1%
List to Close	90	88	- 2.2%	122	95	- 22.1%
Days on Market Until Sale	46	36	- 21.7%	64	47	- 26.6%
Cumulative Days on Market Until Sale	58	42	- 27.6%	71	51	- 28.2%
Average List Price	\$189,408	\$203,177	+ 7.3%	\$188,336	\$194,401	+ 3.2%
Inventory of Homes for Sale	144	81	- 43.8%	--	--	--
Months Supply of Inventory	2.9	1.3	- 55.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

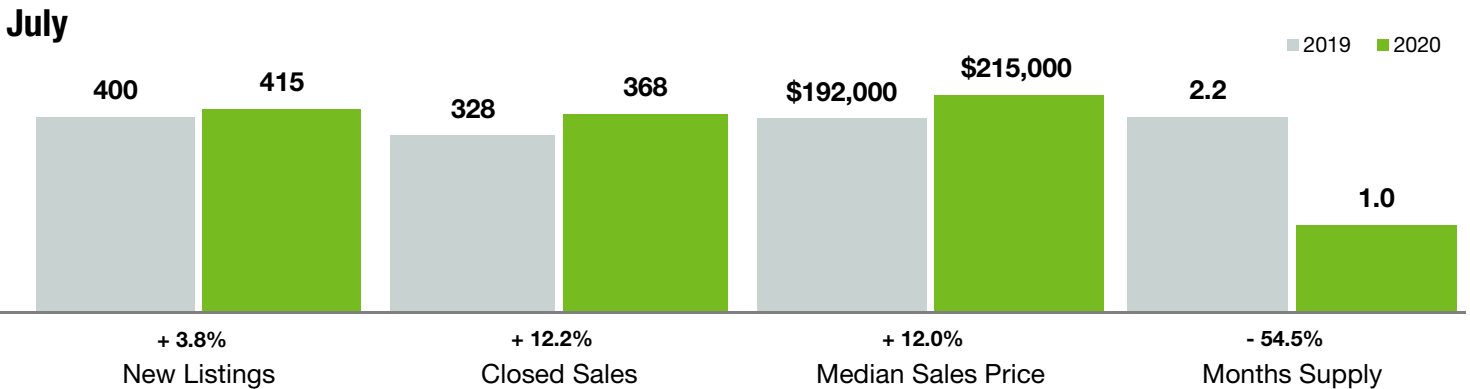


Gaston County

North Carolina

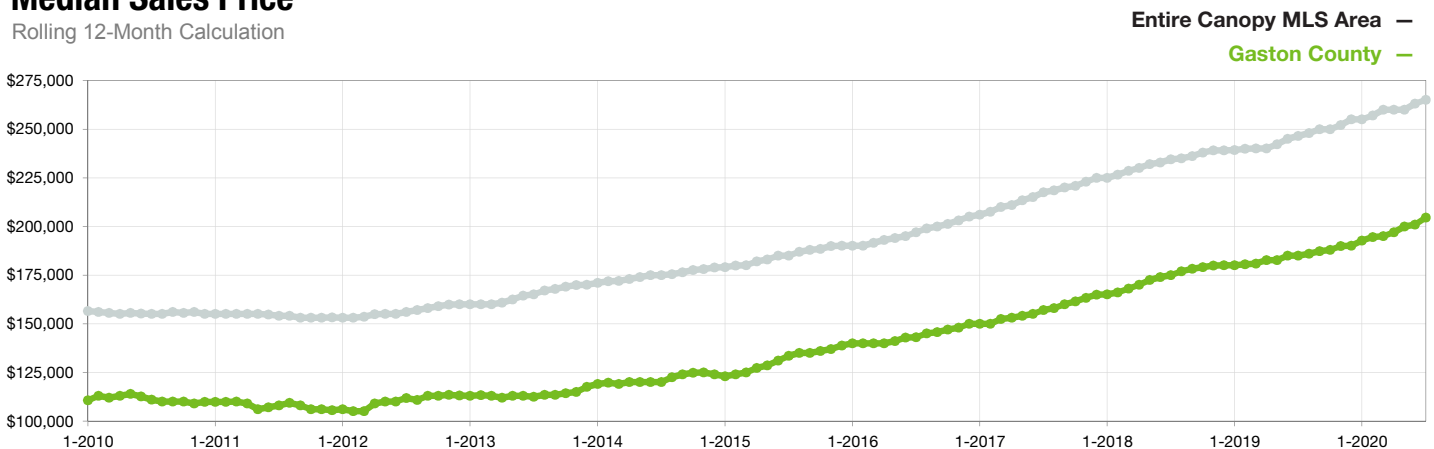
Key Metrics	July			Year to Date		
	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change
New Listings	400	415	+ 3.8%	2,537	2,456	- 3.2%
Pending Sales	337	412	+ 22.3%	2,201	2,396	+ 8.9%
Closed Sales	328	368	+ 12.2%	2,023	2,155	+ 6.5%
Median Sales Price*	\$192,000	\$215,000	+ 12.0%	\$188,000	\$210,000	+ 11.7%
Average Sales Price*	\$214,042	\$244,130	+ 14.1%	\$210,530	\$236,416	+ 12.3%
Percent of Original List Price Received*	97.1%	97.7%	+ 0.6%	96.9%	97.0%	+ 0.1%
List to Close	84	92	+ 9.5%	92	95	+ 3.3%
Days on Market Until Sale	30	40	+ 33.3%	40	40	0.0%
Cumulative Days on Market Until Sale	33	44	+ 33.3%	46	45	- 2.2%
Average List Price	\$215,000	\$255,979	+ 19.1%	\$224,359	\$239,294	+ 6.7%
Inventory of Homes for Sale	651	325	- 50.1%	--	--	--
Months Supply of Inventory	2.2	1.0	- 54.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

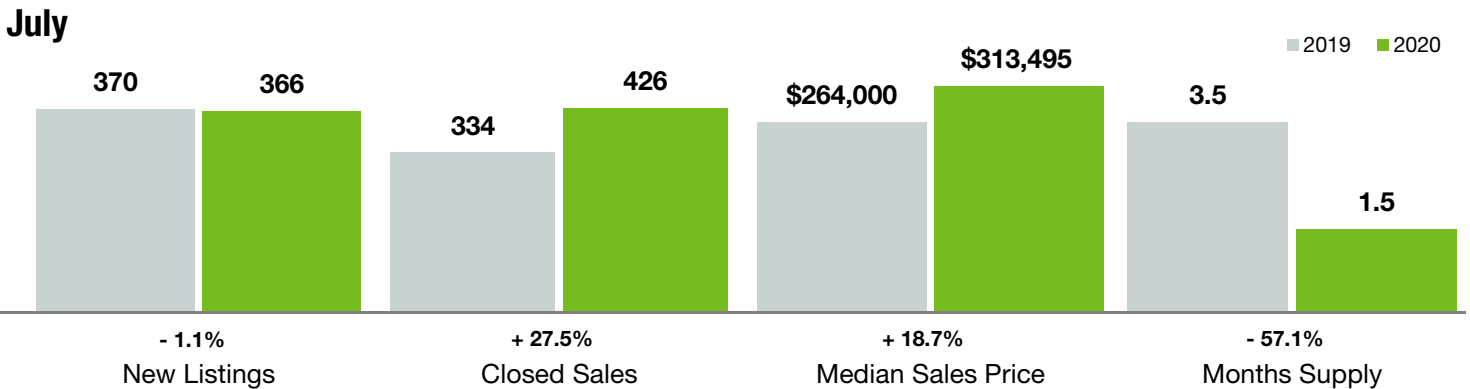


Iredell County

North Carolina

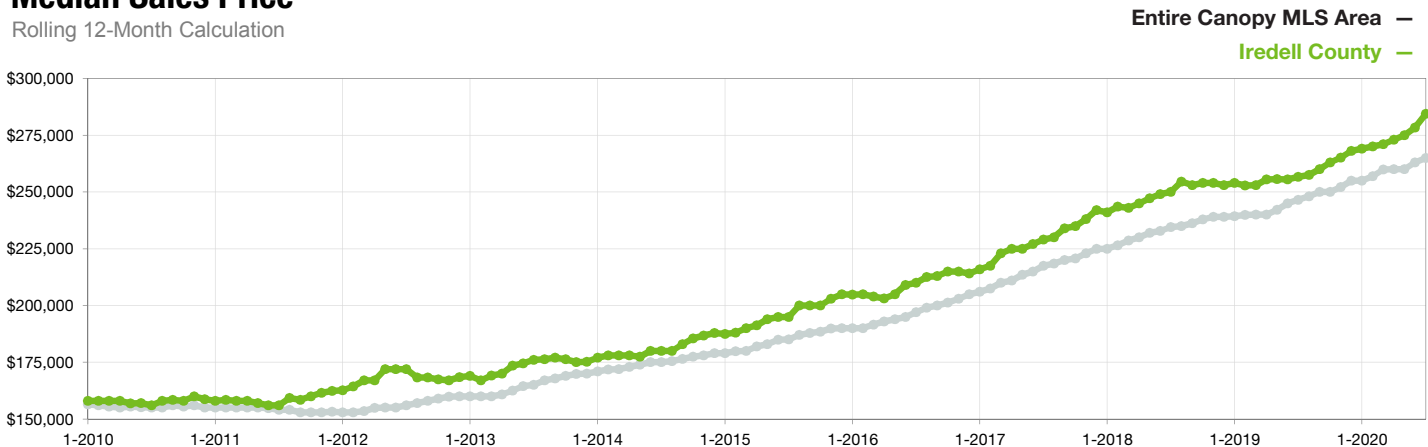
Key Metrics	July			Year to Date		
	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change
New Listings	370	366	- 1.1%	2,757	2,516	- 8.7%
Pending Sales	306	429	+ 40.2%	2,230	2,374	+ 6.5%
Closed Sales	334	426	+ 27.5%	2,028	2,033	+ 0.2%
Median Sales Price*	\$264,000	\$313,495	+ 18.7%	\$260,000	\$288,000	+ 10.8%
Average Sales Price*	\$316,078	\$391,458	+ 23.8%	\$320,624	\$350,047	+ 9.2%
Percent of Original List Price Received*	96.3%	97.8%	+ 1.6%	95.7%	97.0%	+ 1.4%
List to Close	112	102	- 8.9%	113	102	- 9.7%
Days on Market Until Sale	62	51	- 17.7%	62	51	- 17.7%
Cumulative Days on Market Until Sale	73	58	- 20.5%	78	59	- 24.4%
Average List Price	\$363,558	\$418,259	+ 15.0%	\$377,989	\$398,511	+ 5.4%
Inventory of Homes for Sale	998	483	- 51.6%	--	--	--
Months Supply of Inventory	3.5	1.5	- 57.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

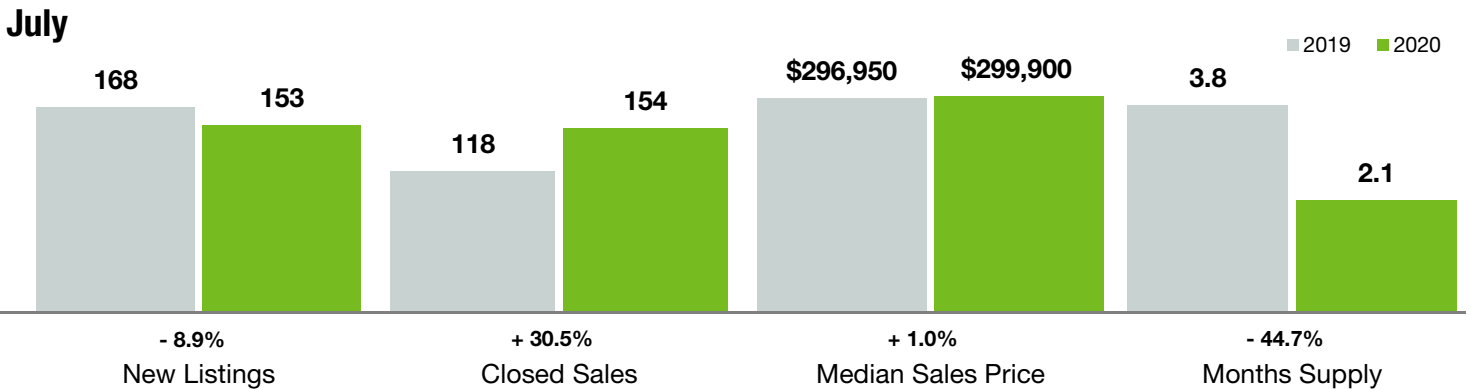


Lincoln County

North Carolina

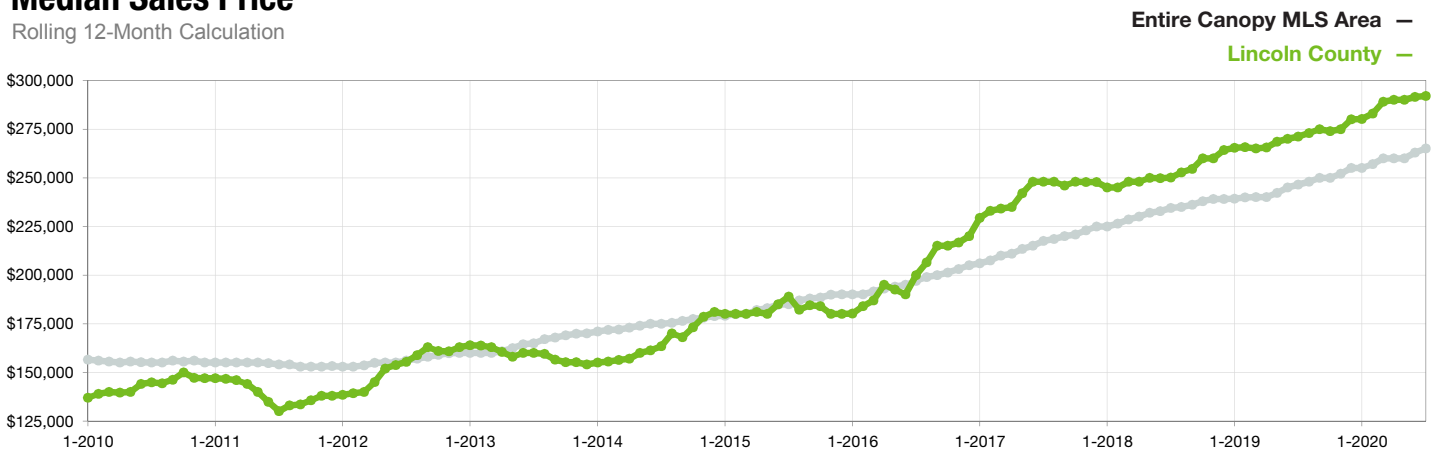
Key Metrics	July			Year to Date		
	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change
New Listings	168	153	- 8.9%	1,079	1,095	+ 1.5%
Pending Sales	115	174	+ 51.3%	806	982	+ 21.8%
Closed Sales	118	154	+ 30.5%	762	803	+ 5.4%
Median Sales Price*	\$296,950	\$299,900	+ 1.0%	\$275,000	\$297,500	+ 8.2%
Average Sales Price*	\$347,988	\$352,413	+ 1.3%	\$311,092	\$333,861	+ 7.3%
Percent of Original List Price Received*	96.2%	97.0%	+ 0.8%	96.1%	96.6%	+ 0.5%
List to Close	103	120	+ 16.5%	111	111	0.0%
Days on Market Until Sale	53	61	+ 15.1%	60	61	+ 1.7%
Cumulative Days on Market Until Sale	65	71	+ 9.2%	75	72	- 4.0%
Average List Price	\$328,150	\$355,131	+ 8.2%	\$350,204	\$354,223	+ 1.1%
Inventory of Homes for Sale	412	259	- 37.1%	--	--	--
Months Supply of Inventory	3.8	2.1	- 44.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

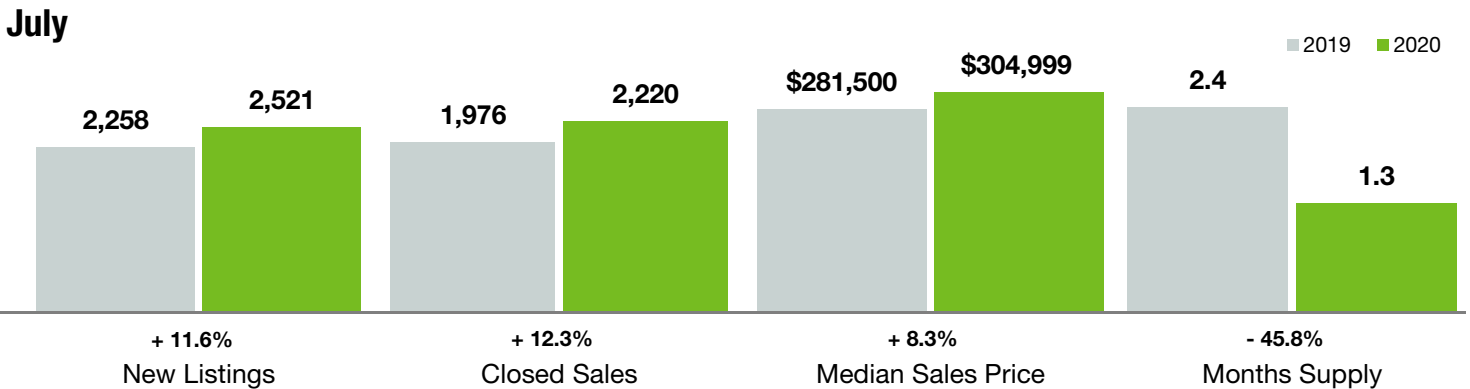


Mecklenburg County

North Carolina

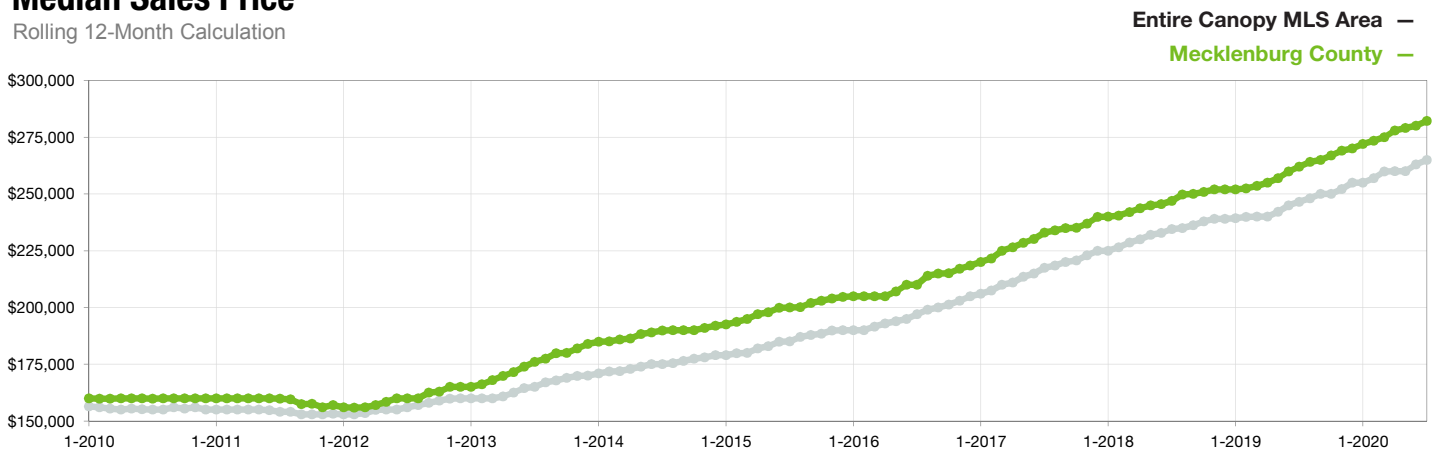
Key Metrics	July			Year to Date		
	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change
New Listings	2,258	2,521	+ 11.6%	16,064	14,690	- 8.6%
Pending Sales	1,943	2,340	+ 20.4%	13,173	13,446	+ 2.1%
Closed Sales	1,976	2,220	+ 12.3%	11,930	11,652	- 2.3%
Median Sales Price*	\$281,500	\$304,999	+ 8.3%	\$270,000	\$290,900	+ 7.7%
Average Sales Price*	\$348,816	\$384,839	+ 10.3%	\$342,284	\$361,596	+ 5.6%
Percent of Original List Price Received*	97.3%	98.4%	+ 1.1%	97.3%	97.9%	+ 0.6%
List to Close	82	83	+ 1.2%	87	89	+ 2.3%
Days on Market Until Sale	33	29	- 12.1%	38	35	- 7.9%
Cumulative Days on Market Until Sale	39	33	- 15.4%	46	41	- 10.9%
Average List Price	\$354,145	\$417,613	+ 17.9%	\$382,810	\$406,524	+ 6.2%
Inventory of Homes for Sale	3,934	2,265	- 42.4%	--	--	--
Months Supply of Inventory	2.4	1.3	- 45.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

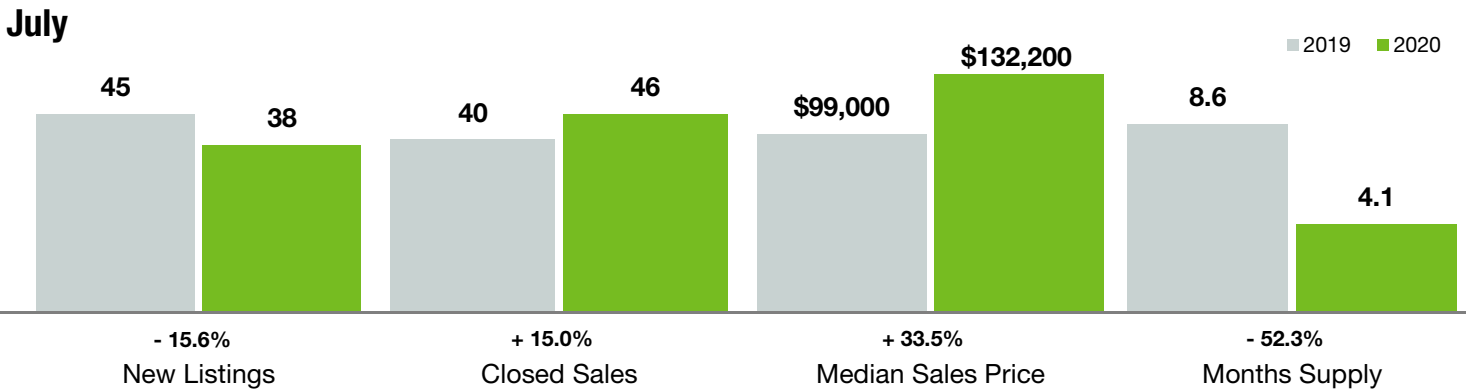


Montgomery County

North Carolina

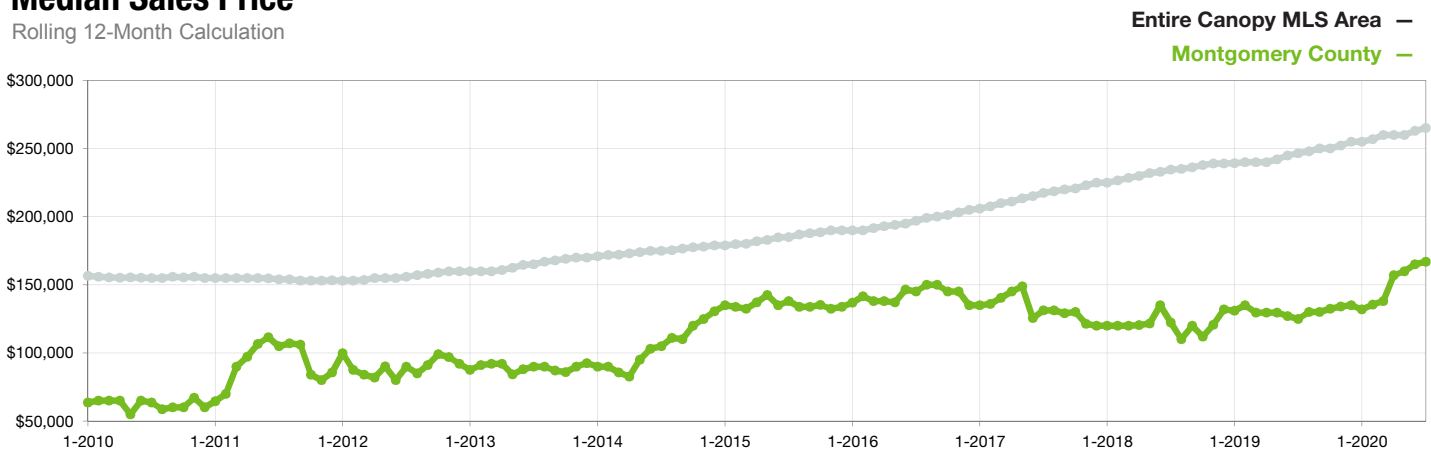
Key Metrics	July			Year to Date		
	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change
New Listings	45	38	- 15.6%	295	235	- 20.3%
Pending Sales	44	58	+ 31.8%	183	218	+ 19.1%
Closed Sales	40	46	+ 15.0%	157	183	+ 16.6%
Median Sales Price*	\$99,000	\$132,200	+ 33.5%	\$120,000	\$166,900	+ 39.1%
Average Sales Price*	\$220,078	\$253,643	+ 15.3%	\$217,616	\$244,322	+ 12.3%
Percent of Original List Price Received*	89.5%	91.7%	+ 2.5%	89.6%	90.0%	+ 0.4%
List to Close	109	91	- 16.5%	140	157	+ 12.1%
Days on Market Until Sale	76	55	- 27.6%	103	115	+ 11.7%
Cumulative Days on Market Until Sale	103	97	- 5.8%	116	141	+ 21.6%
Average List Price	\$239,932	\$335,149	+ 39.7%	\$307,971	\$300,294	- 2.5%
Inventory of Homes for Sale	193	113	- 41.5%	--	--	--
Months Supply of Inventory	8.6	4.1	- 52.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



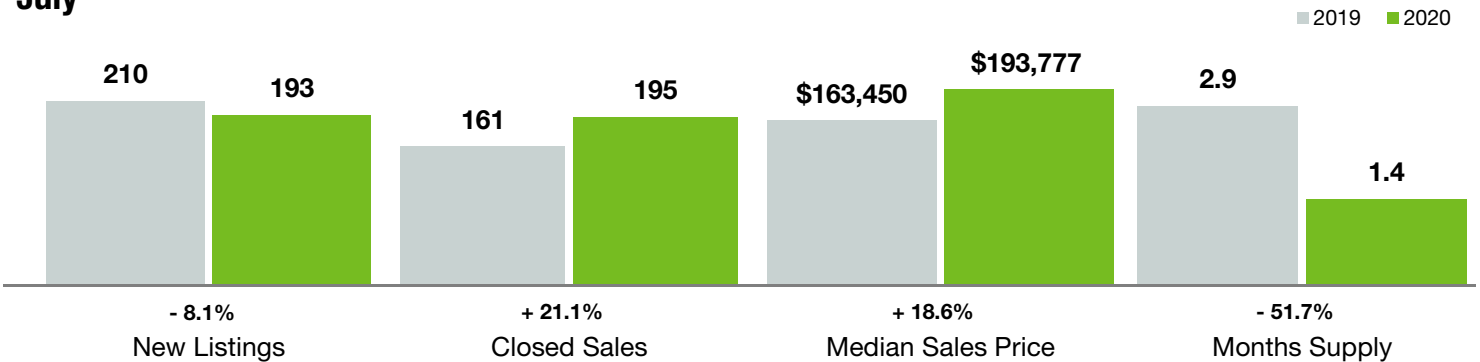
Rowan County

North Carolina

Key Metrics	July			Year to Date		
	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change
New Listings	210	193	- 8.1%	1,310	1,293	- 1.3%
Pending Sales	182	219	+ 20.3%	1,072	1,207	+ 12.6%
Closed Sales	161	195	+ 21.1%	986	1,000	+ 1.4%
Median Sales Price*	\$163,450	\$193,777	+ 18.6%	\$156,500	\$184,450	+ 17.9%
Average Sales Price*	\$190,380	\$218,982	+ 15.0%	\$170,192	\$200,621	+ 17.9%
Percent of Original List Price Received*	96.6%	97.9%	+ 1.3%	95.5%	96.5%	+ 1.0%
List to Close	81	88	+ 8.6%	99	93	- 6.1%
Days on Market Until Sale	35	31	- 11.4%	50	41	- 18.0%
Cumulative Days on Market Until Sale	33	35	+ 6.1%	56	48	- 14.3%
Average List Price	\$199,945	\$215,489	+ 7.8%	\$198,768	\$215,008	+ 8.2%
Inventory of Homes for Sale	401	209	- 47.9%	--	--	--
Months Supply of Inventory	2.9	1.4	- 51.7%	--	--	--

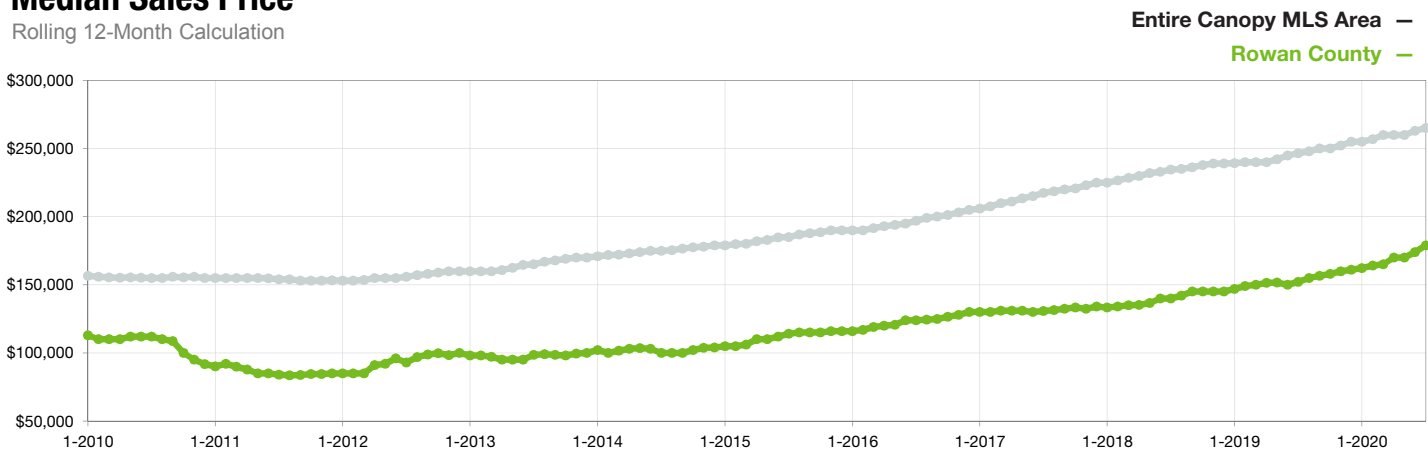
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

July



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

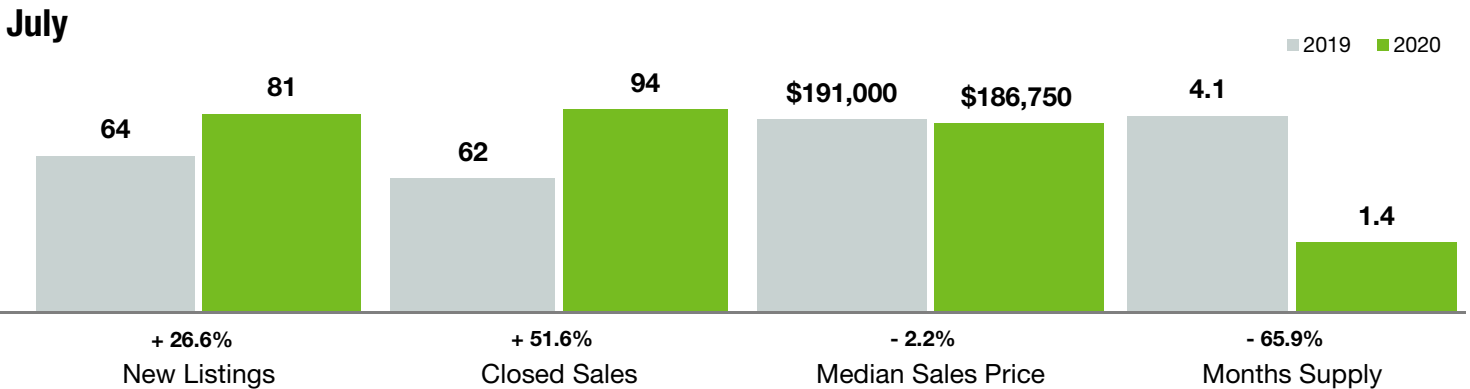


Stanly County

North Carolina

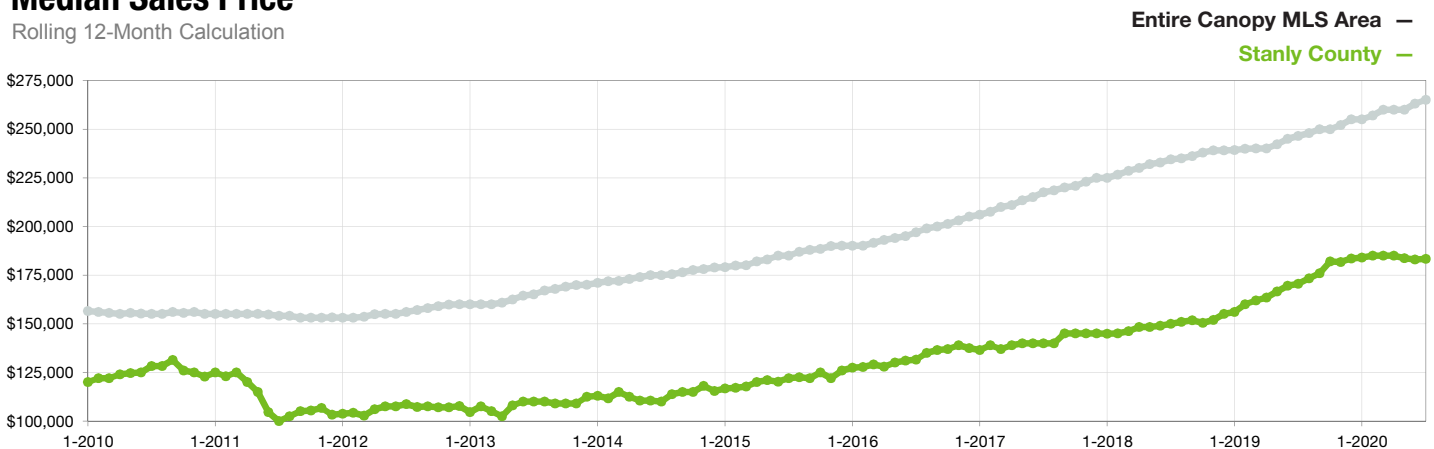
Key Metrics	July			Year to Date		
	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change
New Listings	64	81	+ 26.6%	562	486	- 13.5%
Pending Sales	64	82	+ 28.1%	431	476	+ 10.4%
Closed Sales	62	94	+ 51.6%	395	440	+ 11.4%
Median Sales Price*	\$191,000	\$186,750	- 2.2%	\$176,000	\$180,000	+ 2.3%
Average Sales Price*	\$202,688	\$220,440	+ 8.8%	\$201,396	\$203,617	+ 1.1%
Percent of Original List Price Received*	96.0%	96.4%	+ 0.4%	94.6%	95.5%	+ 1.0%
List to Close	114	101	- 11.4%	116	112	- 3.4%
Days on Market Until Sale	52	50	- 3.8%	61	56	- 8.2%
Cumulative Days on Market Until Sale	69	52	- 24.6%	70	69	- 1.4%
Average List Price	\$244,999	\$228,729	- 6.6%	\$225,483	\$225,629	+ 0.1%
Inventory of Homes for Sale	228	93	- 59.2%	--	--	--
Months Supply of Inventory	4.1	1.4	- 65.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

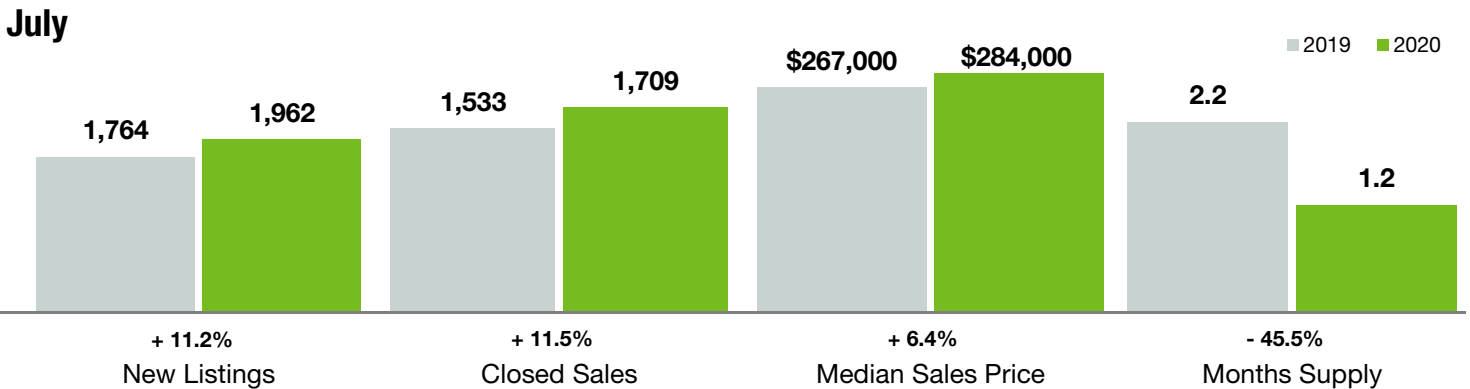


City of Charlotte

North Carolina

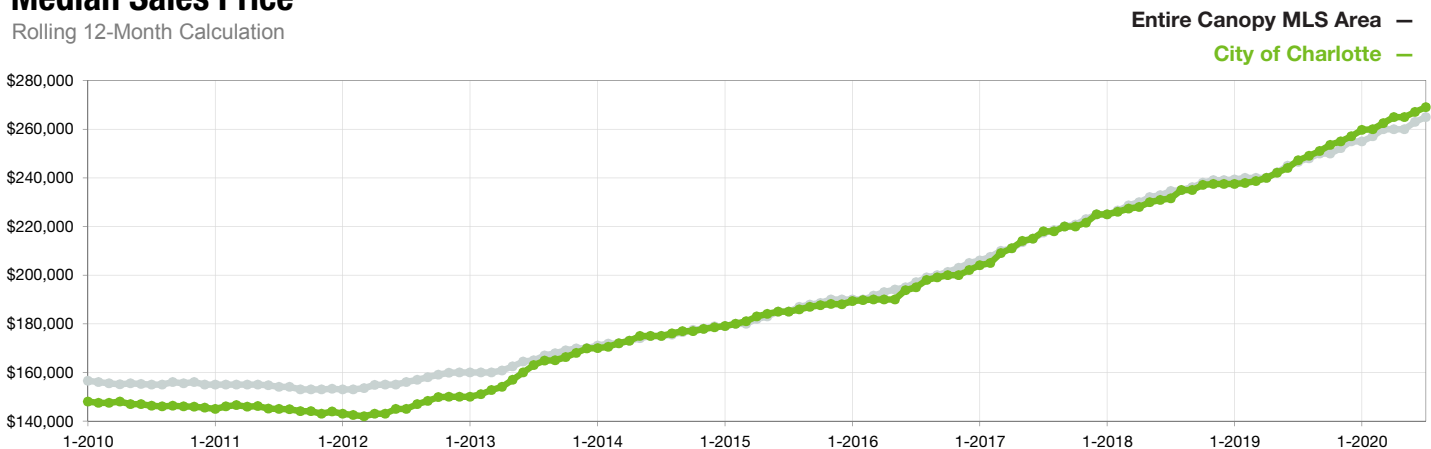
Key Metrics	July			Year to Date		
	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change
New Listings	1,764	1,962	+ 11.2%	12,611	11,672	- 7.4%
Pending Sales	1,553	1,779	+ 14.6%	10,517	10,596	+ 0.8%
Closed Sales	1,533	1,709	+ 11.5%	9,541	9,193	- 3.6%
Median Sales Price*	\$267,000	\$284,000	+ 6.4%	\$255,000	\$276,075	+ 8.3%
Average Sales Price*	\$339,619	\$373,789	+ 10.1%	\$333,983	\$352,685	+ 5.6%
Percent of Original List Price Received*	97.5%	98.6%	+ 1.1%	97.4%	98.1%	+ 0.7%
List to Close	80	83	+ 3.8%	85	88	+ 3.5%
Days on Market Until Sale	31	27	- 12.9%	36	32	- 11.1%
Cumulative Days on Market Until Sale	36	31	- 13.9%	43	38	- 11.6%
Average List Price	\$348,581	\$413,887	+ 18.7%	\$374,841	\$400,404	+ 6.8%
Inventory of Homes for Sale	2,917	1,751	- 40.0%	--	--	--
Months Supply of Inventory	2.2	1.2	- 45.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

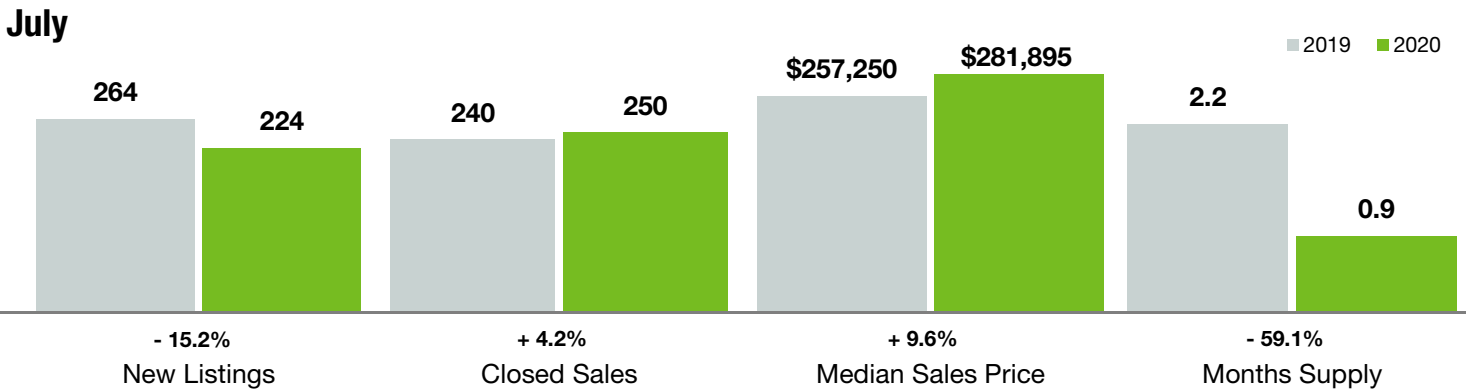


Concord

North Carolina

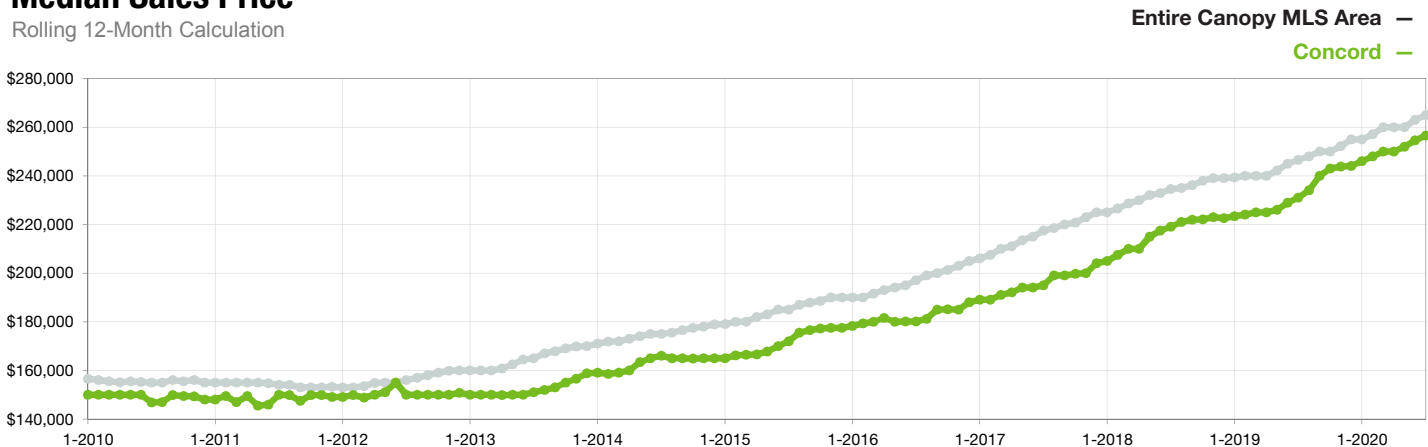
Key Metrics	July			Year to Date		
	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change
New Listings	264	224	- 15.2%	1,829	1,594	- 12.8%
Pending Sales	227	252	+ 11.0%	1,497	1,506	+ 0.6%
Closed Sales	240	250	+ 4.2%	1,334	1,359	+ 1.9%
Median Sales Price*	\$257,250	\$281,895	+ 9.6%	\$240,000	\$265,000	+ 10.4%
Average Sales Price*	\$273,096	\$297,711	+ 9.0%	\$259,276	\$281,798	+ 8.7%
Percent of Original List Price Received*	97.4%	98.4%	+ 1.0%	97.1%	97.9%	+ 0.8%
List to Close	81	79	- 2.5%	95	90	- 5.3%
Days on Market Until Sale	33	30	- 9.1%	42	39	- 7.1%
Cumulative Days on Market Until Sale	38	34	- 10.5%	50	48	- 4.0%
Average List Price	\$276,702	\$302,526	+ 9.3%	\$276,615	\$299,659	+ 8.3%
Inventory of Homes for Sale	419	173	- 58.7%	--	--	--
Months Supply of Inventory	2.2	0.9	- 59.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

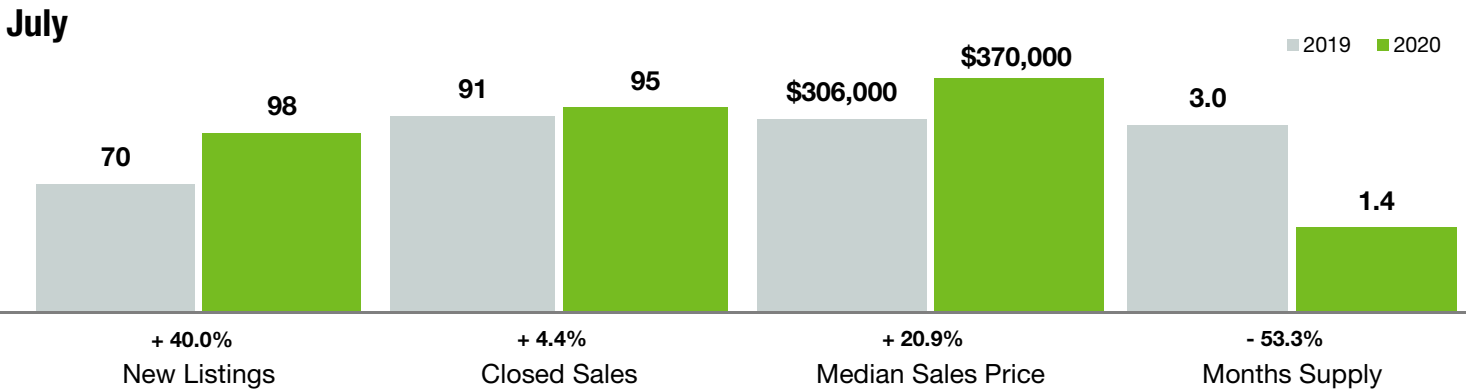


Cornelius

North Carolina

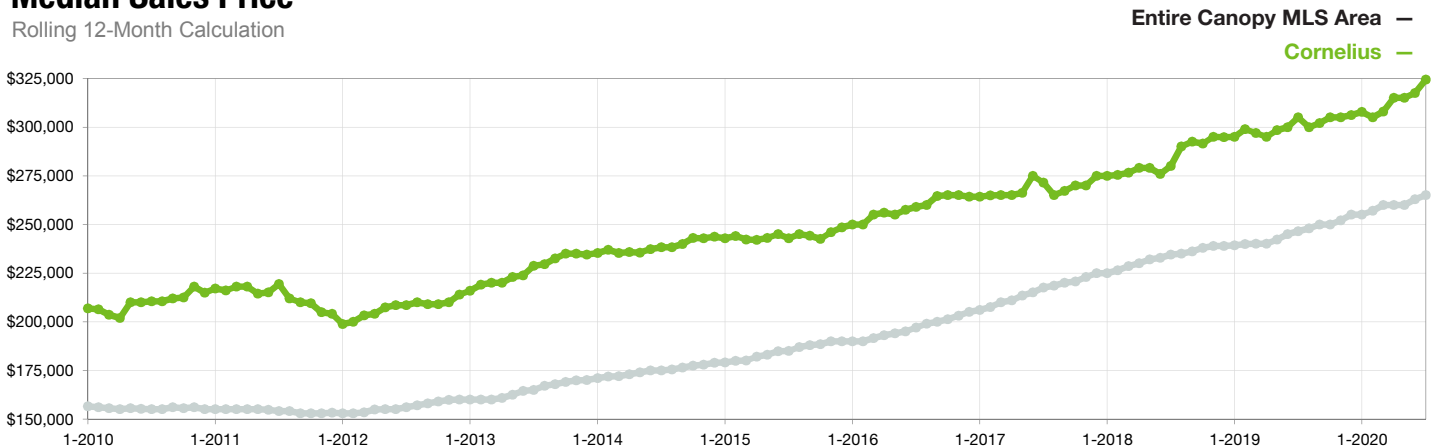
Key Metrics	July			Year to Date		
	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change
New Listings	70	98	+ 40.0%	675	543	- 19.6%
Pending Sales	71	106	+ 49.3%	522	517	- 1.0%
Closed Sales	91	95	+ 4.4%	467	455	- 2.6%
Median Sales Price*	\$306,000	\$370,000	+ 20.9%	\$300,000	\$325,000	+ 8.3%
Average Sales Price*	\$435,839	\$594,174	+ 36.3%	\$466,621	\$498,376	+ 6.8%
Percent of Original List Price Received*	96.0%	96.5%	+ 0.5%	96.1%	97.0%	+ 0.9%
List to Close	84	92	+ 9.5%	94	93	- 1.1%
Days on Market Until Sale	42	46	+ 9.5%	52	45	- 13.5%
Cumulative Days on Market Until Sale	57	59	+ 3.5%	62	58	- 6.5%
Average List Price	\$417,263	\$575,573	+ 37.9%	\$528,605	\$568,228	+ 7.5%
Inventory of Homes for Sale	201	100	- 50.2%	--	--	--
Months Supply of Inventory	3.0	1.4	- 53.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

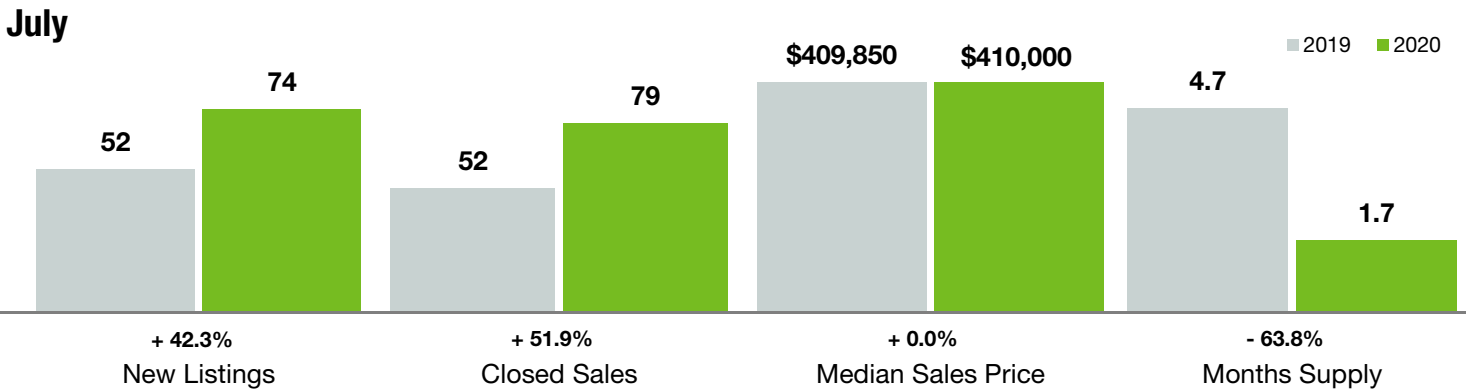


Davidson

North Carolina

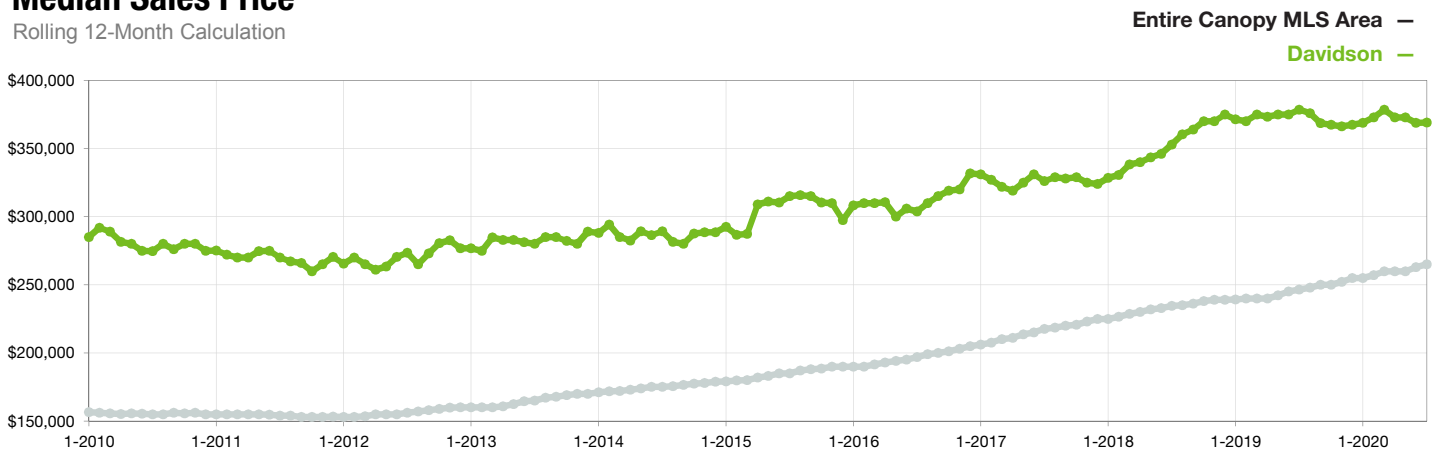
Key Metrics	July			Year to Date		
	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change
New Listings	52	74	+ 42.3%	461	442	- 4.1%
Pending Sales	37	82	+ 121.6%	332	427	+ 28.6%
Closed Sales	52	79	+ 51.9%	310	365	+ 17.7%
Median Sales Price*	\$409,850	\$410,000	+ 0.0%	\$378,500	\$390,000	+ 3.0%
Average Sales Price*	\$501,234	\$464,281	- 7.4%	\$466,932	\$442,969	- 5.1%
Percent of Original List Price Received*	95.7%	98.5%	+ 2.9%	95.6%	96.2%	+ 0.6%
List to Close	119	97	- 18.5%	112	112	0.0%
Days on Market Until Sale	74	54	- 27.0%	63	67	+ 6.3%
Cumulative Days on Market Until Sale	97	44	- 54.6%	79	71	- 10.1%
Average List Price	\$503,760	\$536,186	+ 6.4%	\$516,221	\$503,981	- 2.4%
Inventory of Homes for Sale	194	90	- 53.6%	--	--	--
Months Supply of Inventory	4.7	1.7	- 63.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

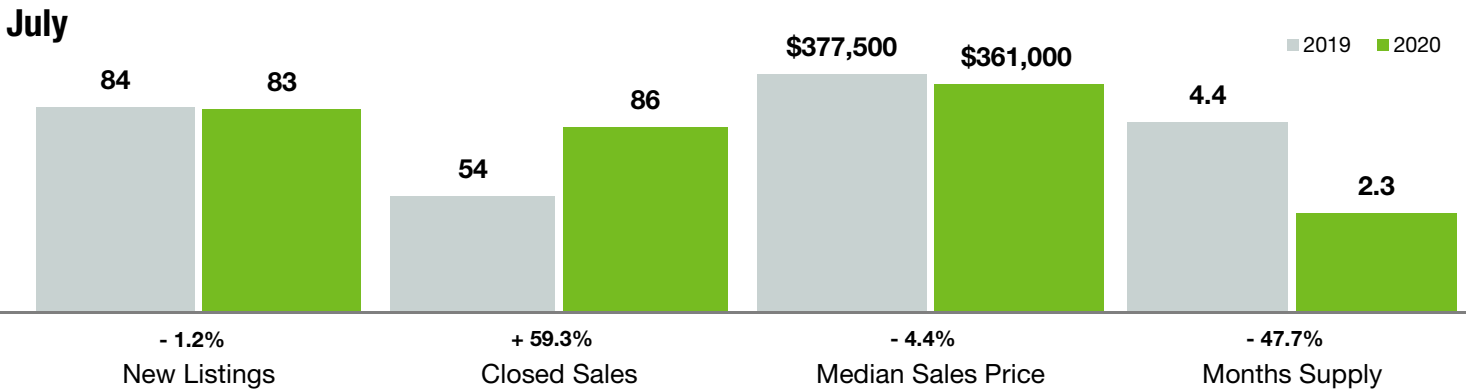


Denver

North Carolina

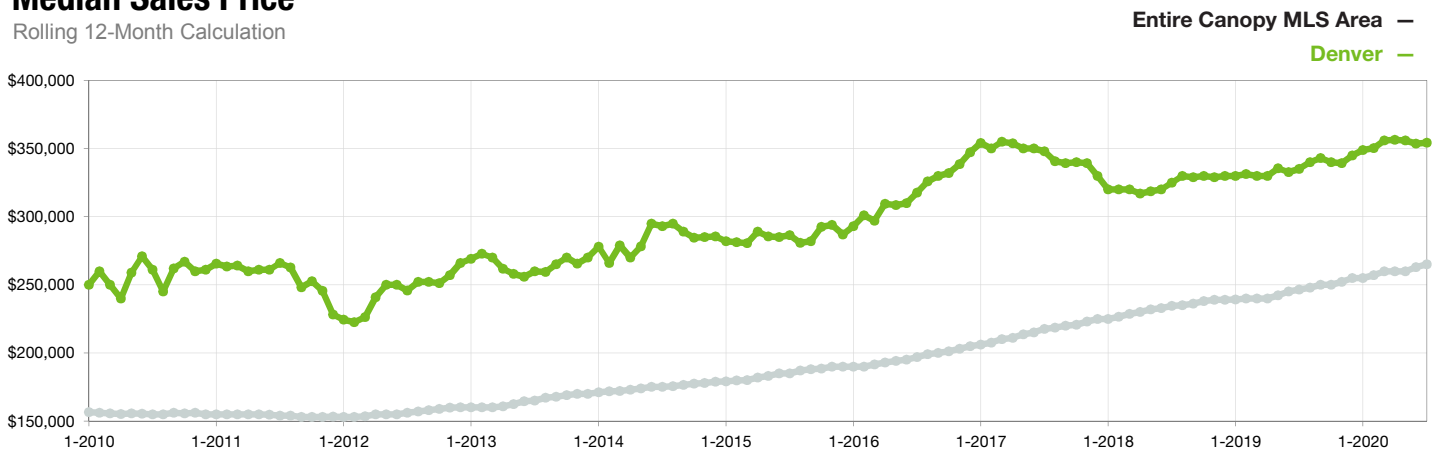
Key Metrics	July			Year to Date		
	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change
New Listings	84	83	- 1.2%	566	590	+ 4.2%
Pending Sales	70	101	+ 44.3%	428	523	+ 22.2%
Closed Sales	54	86	+ 59.3%	398	421	+ 5.8%
Median Sales Price*	\$377,500	\$361,000	- 4.4%	\$342,831	\$356,500	+ 4.0%
Average Sales Price*	\$458,958	\$421,839	- 8.1%	\$394,801	\$414,572	+ 5.0%
Percent of Original List Price Received*	96.9%	97.1%	+ 0.2%	96.6%	96.6%	0.0%
List to Close	105	127	+ 21.0%	124	124	0.0%
Days on Market Until Sale	60	66	+ 10.0%	67	72	+ 7.5%
Cumulative Days on Market Until Sale	74	69	- 6.8%	85	82	- 3.5%
Average List Price	\$405,988	\$383,922	- 5.4%	\$440,168	\$413,621	- 6.0%
Inventory of Homes for Sale	240	149	- 37.9%	--	--	--
Months Supply of Inventory	4.4	2.3	- 47.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

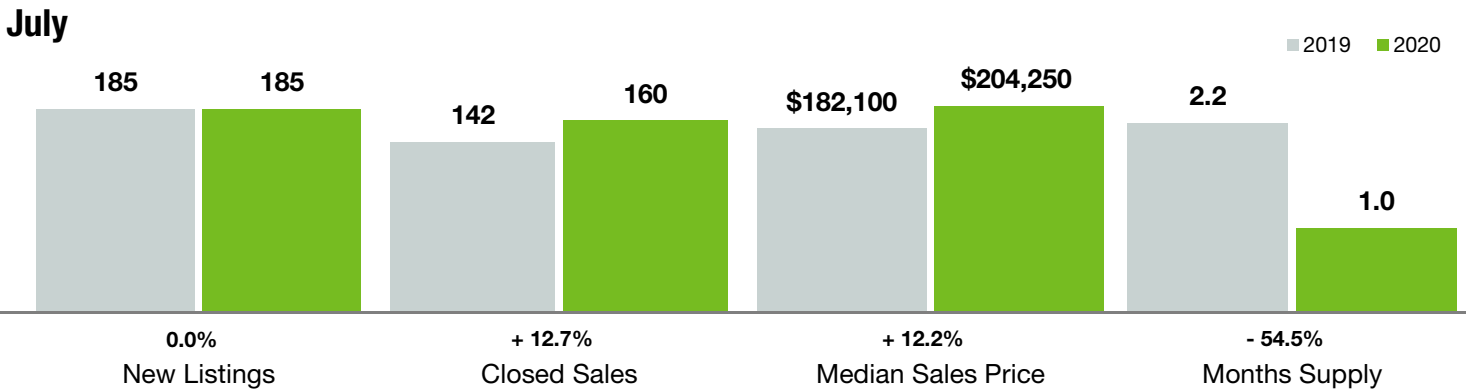


Gastonia

North Carolina

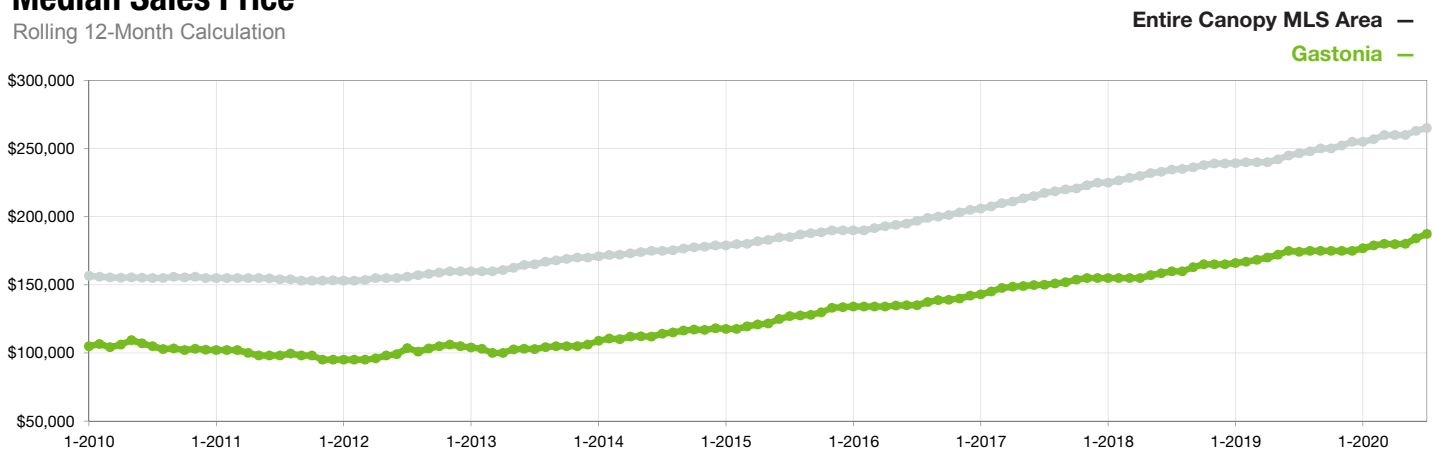
Key Metrics	July			Year to Date		
	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change
New Listings	185	185	0.0%	1,074	1,086	+ 1.1%
Pending Sales	132	182	+ 37.9%	932	1,019	+ 9.3%
Closed Sales	142	160	+ 12.7%	893	869	- 2.7%
Median Sales Price*	\$182,100	\$204,250	+ 12.2%	\$176,018	\$194,900	+ 10.7%
Average Sales Price*	\$192,694	\$219,800	+ 14.1%	\$187,524	\$205,852	+ 9.8%
Percent of Original List Price Received*	96.8%	98.3%	+ 1.5%	97.0%	96.6%	- 0.4%
List to Close	74	86	+ 16.2%	84	83	- 1.2%
Days on Market Until Sale	26	36	+ 38.5%	37	35	- 5.4%
Cumulative Days on Market Until Sale	30	36	+ 20.0%	45	40	- 11.1%
Average List Price	\$198,469	\$236,177	+ 19.0%	\$194,666	\$206,609	+ 6.1%
Inventory of Homes for Sale	271	129	- 52.4%	--	--	--
Months Supply of Inventory	2.2	1.0	- 54.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

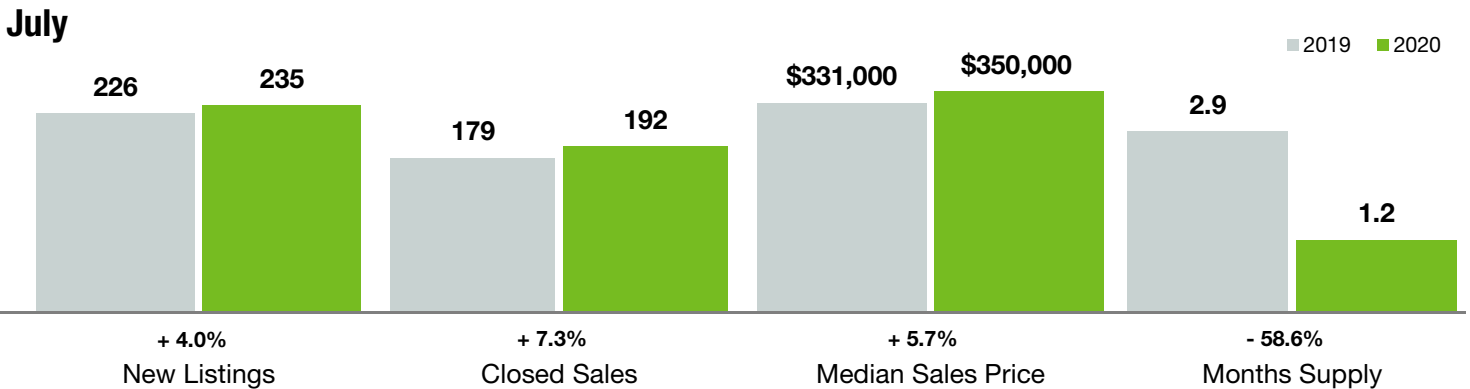


Huntersville

North Carolina

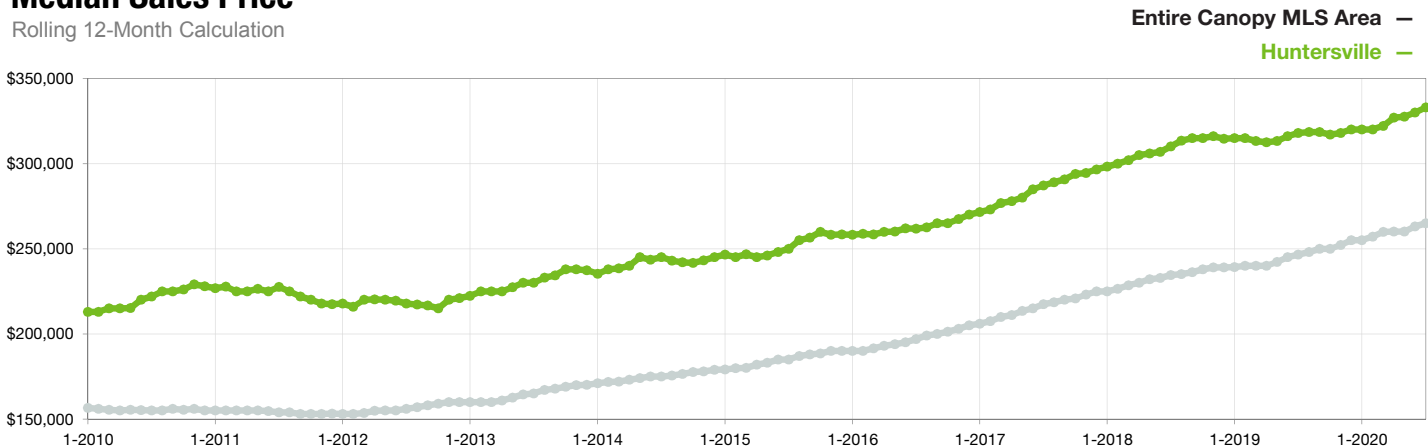
Key Metrics	July			Year to Date		
	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change
New Listings	226	235	+ 4.0%	1,367	1,241	- 9.2%
Pending Sales	168	239	+ 42.3%	1,050	1,180	+ 12.4%
Closed Sales	179	192	+ 7.3%	933	983	+ 5.4%
Median Sales Price*	\$331,000	\$350,000	+ 5.7%	\$320,000	\$340,000	+ 6.3%
Average Sales Price*	\$343,835	\$372,029	+ 8.2%	\$335,748	\$370,447	+ 10.3%
Percent of Original List Price Received*	97.0%	98.0%	+ 1.0%	96.8%	97.5%	+ 0.7%
List to Close	85	84	- 1.2%	92	94	+ 2.2%
Days on Market Until Sale	38	34	- 10.5%	46	45	- 2.2%
Cumulative Days on Market Until Sale	43	42	- 2.3%	56	53	- 5.4%
Average List Price	\$369,520	\$390,932	+ 5.8%	\$372,469	\$398,217	+ 6.9%
Inventory of Homes for Sale	388	179	- 53.9%	--	--	--
Months Supply of Inventory	2.9	1.2	- 58.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

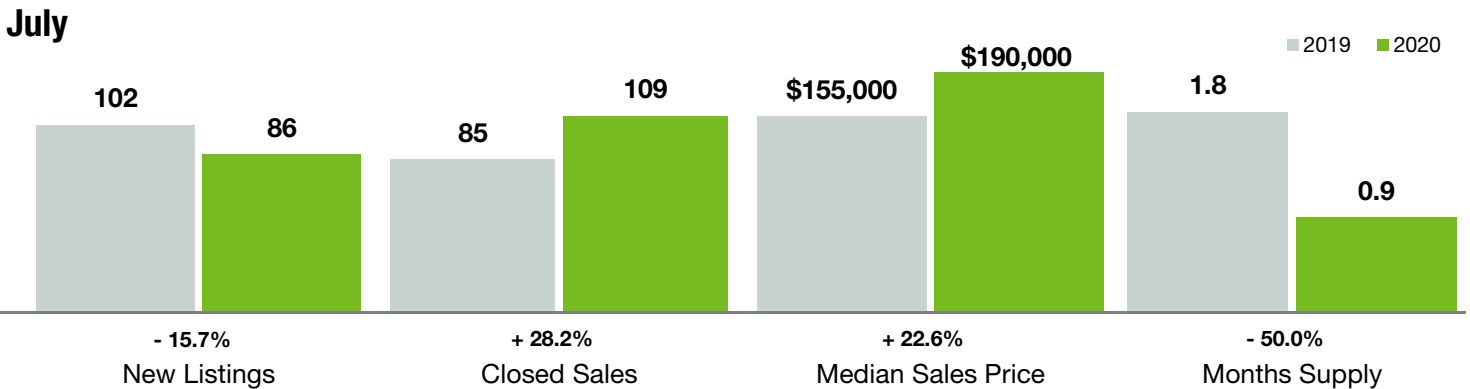


Kannapolis

North Carolina

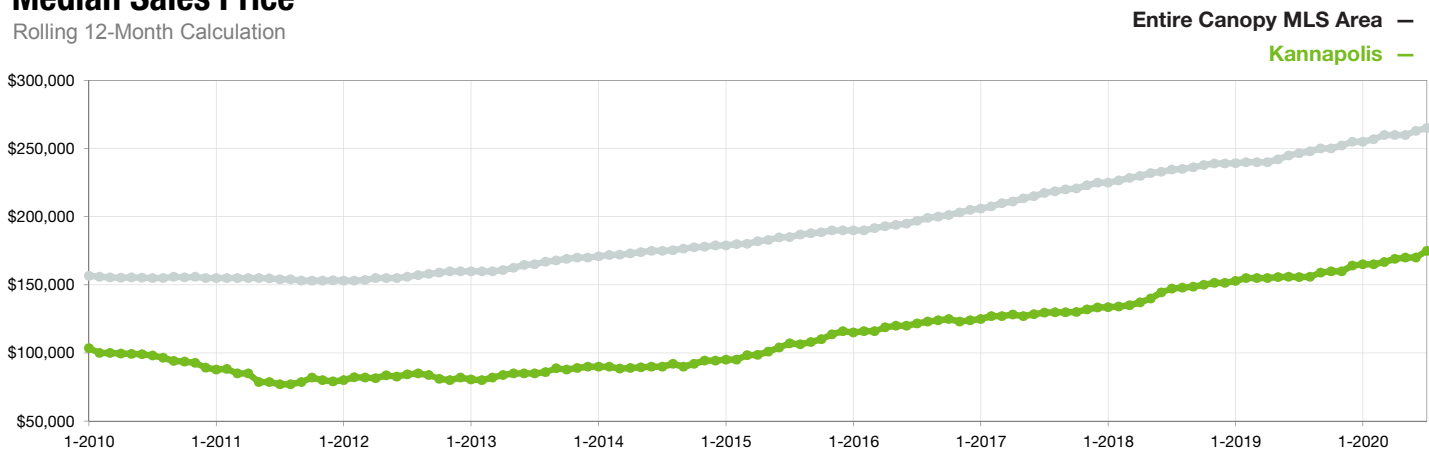
Key Metrics	July			Year to Date		
	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change
New Listings	102	86	- 15.7%	586	586	0.0%
Pending Sales	85	89	+ 4.7%	524	543	+ 3.6%
Closed Sales	85	109	+ 28.2%	491	483	- 1.6%
Median Sales Price*	\$155,000	\$190,000	+ 22.6%	\$159,000	\$177,500	+ 11.6%
Average Sales Price*	\$171,134	\$226,074	+ 32.1%	\$172,722	\$200,426	+ 16.0%
Percent of Original List Price Received*	97.2%	97.8%	+ 0.6%	96.5%	96.9%	+ 0.4%
List to Close	59	75	+ 27.1%	78	79	+ 1.3%
Days on Market Until Sale	20	29	+ 45.0%	37	34	- 8.1%
Cumulative Days on Market Until Sale	24	32	+ 33.3%	44	38	- 13.6%
Average List Price	\$210,081	\$222,601	+ 6.0%	\$183,235	\$212,033	+ 15.7%
Inventory of Homes for Sale	123	66	- 46.3%	--	--	--
Months Supply of Inventory	1.8	0.9	- 50.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

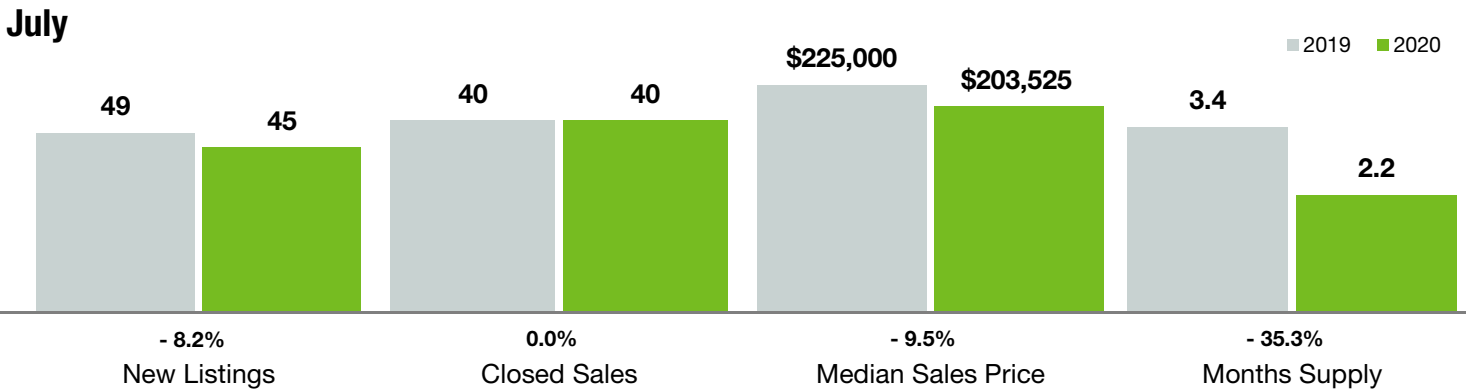


Lincolnton

North Carolina

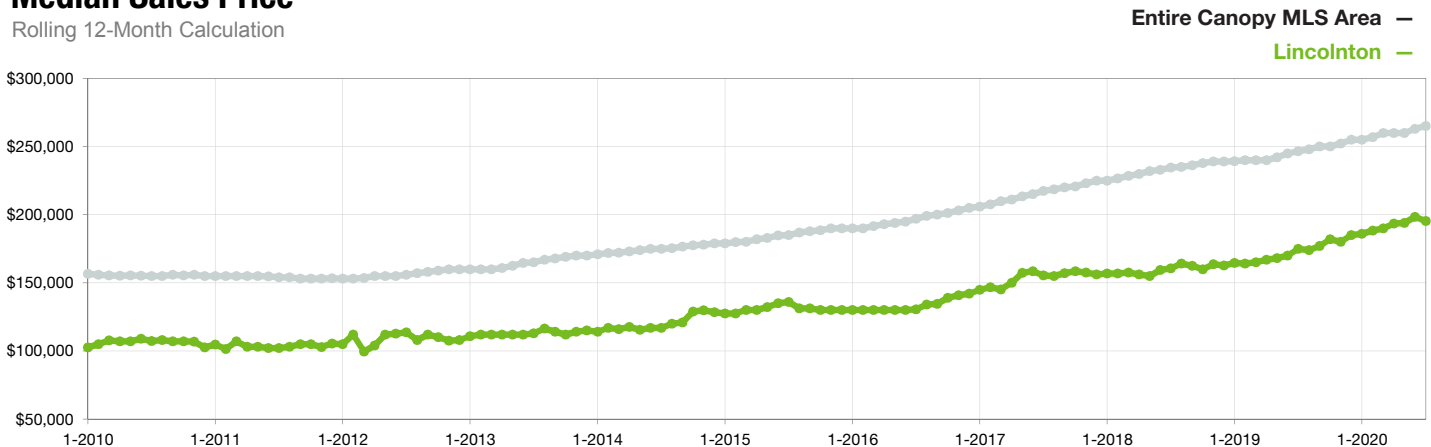
Key Metrics	July			Year to Date		
	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change
New Listings	49	45	- 8.2%	318	303	- 4.7%
Pending Sales	26	42	+ 61.5%	238	268	+ 12.6%
Closed Sales	40	40	0.0%	235	233	- 0.9%
Median Sales Price*	\$225,000	\$203,525	- 9.5%	\$179,900	\$195,000	+ 8.4%
Average Sales Price*	\$219,859	\$242,466	+ 10.3%	\$192,464	\$213,610	+ 11.0%
Percent of Original List Price Received*	96.3%	96.3%	0.0%	96.1%	96.6%	+ 0.5%
List to Close	76	87	+ 14.5%	97	88	- 9.3%
Days on Market Until Sale	35	40	+ 14.3%	52	42	- 19.2%
Cumulative Days on Market Until Sale	40	60	+ 50.0%	61	50	- 18.0%
Average List Price	\$202,596	\$291,401	+ 43.8%	\$223,066	\$246,383	+ 10.5%
Inventory of Homes for Sale	113	78	- 31.0%	--	--	--
Months Supply of Inventory	3.4	2.2	- 35.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

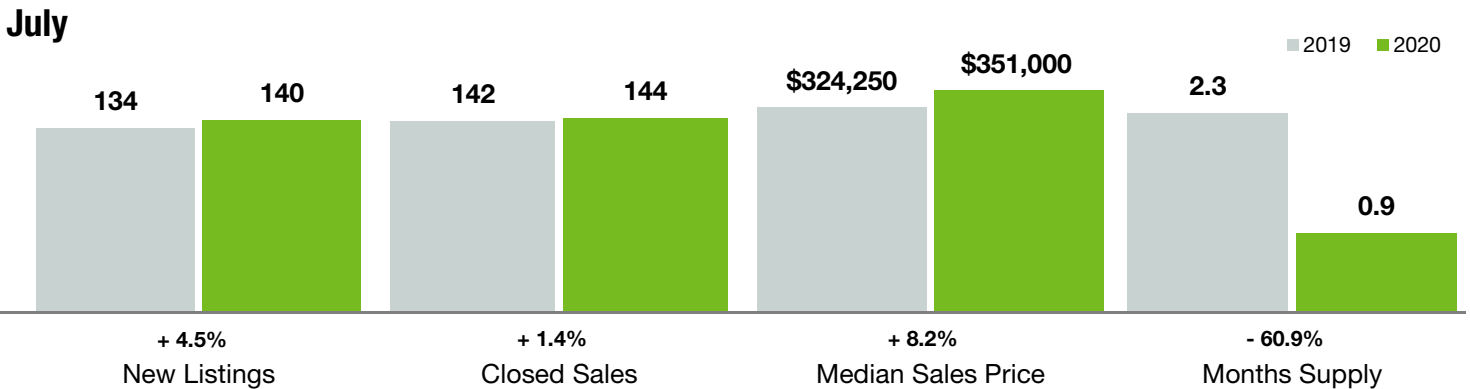


Matthews

North Carolina

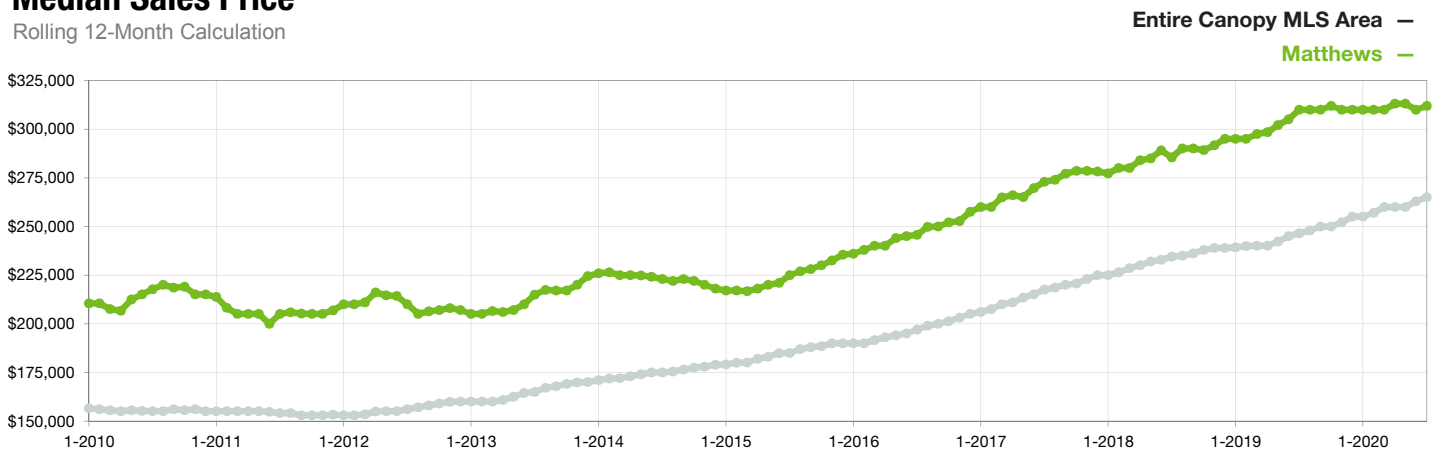
Key Metrics	July			Year to Date		
	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change
New Listings	134	140	+ 4.5%	962	823	- 14.4%
Pending Sales	99	128	+ 29.3%	764	786	+ 2.9%
Closed Sales	142	144	+ 1.4%	720	713	- 1.0%
Median Sales Price*	\$324,250	\$351,000	+ 8.2%	\$319,001	\$325,000	+ 1.9%
Average Sales Price*	\$374,999	\$386,762	+ 3.1%	\$364,914	\$359,917	- 1.4%
Percent of Original List Price Received*	97.6%	99.3%	+ 1.7%	97.6%	98.2%	+ 0.6%
List to Close	76	70	- 7.9%	78	81	+ 3.8%
Days on Market Until Sale	29	22	- 24.1%	32	31	- 3.1%
Cumulative Days on Market Until Sale	32	24	- 25.0%	40	36	- 10.0%
Average List Price	\$374,975	\$394,349	+ 5.2%	\$386,120	\$385,121	- 0.3%
Inventory of Homes for Sale	217	97	- 55.3%	--	--	--
Months Supply of Inventory	2.3	0.9	- 60.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

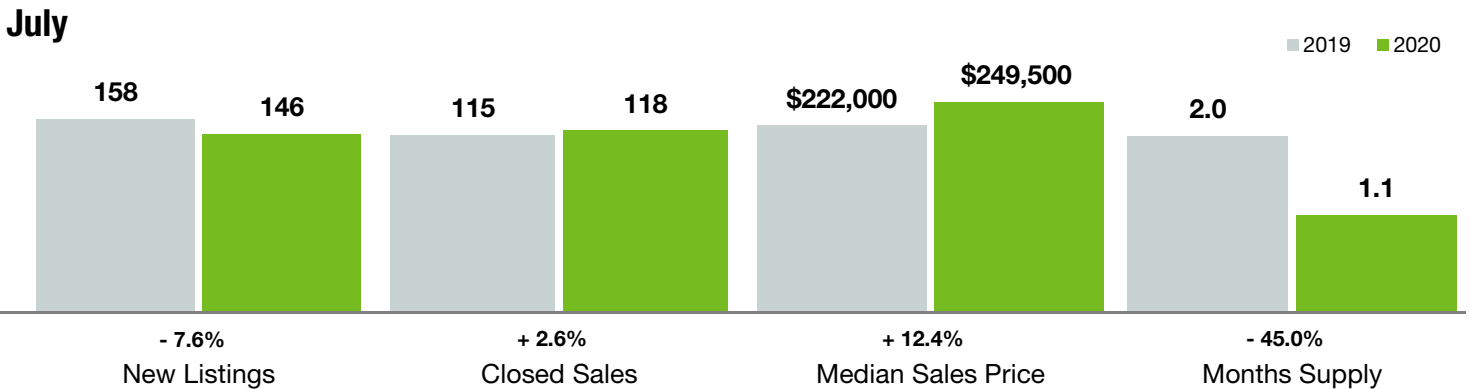


Monroe

North Carolina

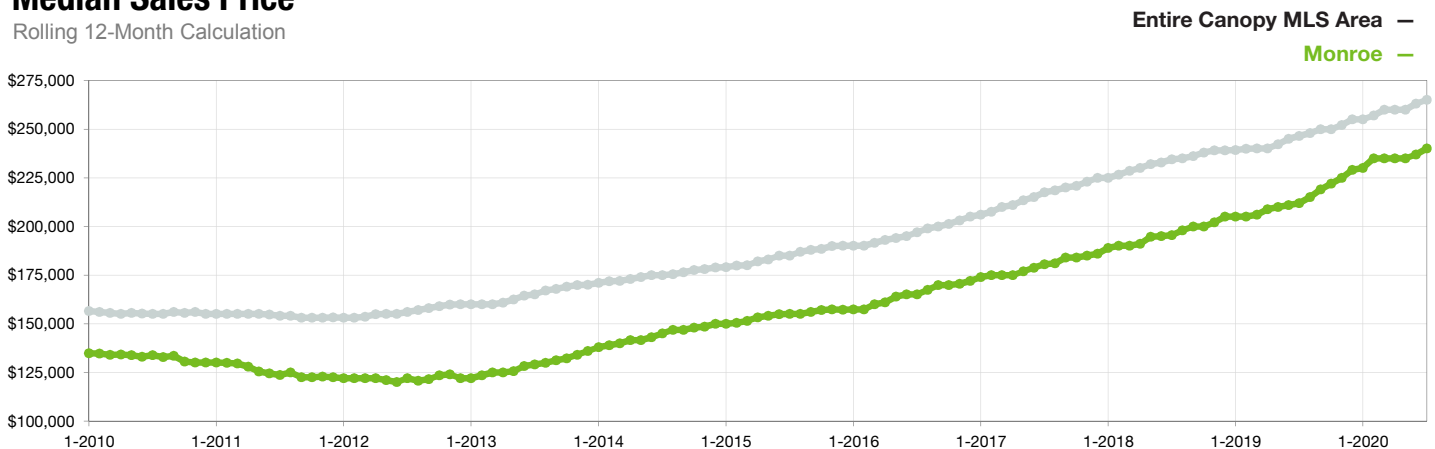
Key Metrics	July			Year to Date		
	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change
New Listings	158	146	- 7.6%	911	786	- 13.7%
Pending Sales	137	131	- 4.4%	781	722	- 7.6%
Closed Sales	115	118	+ 2.6%	674	632	- 6.2%
Median Sales Price*	\$222,000	\$249,500	+ 12.4%	\$220,000	\$243,250	+ 10.6%
Average Sales Price*	\$241,904	\$266,727	+ 10.3%	\$233,223	\$257,652	+ 10.5%
Percent of Original List Price Received*	97.9%	98.0%	+ 0.1%	96.9%	97.9%	+ 1.0%
List to Close	65	74	+ 13.8%	81	82	+ 1.2%
Days on Market Until Sale	26	28	+ 7.7%	37	34	- 8.1%
Cumulative Days on Market Until Sale	37	29	- 21.6%	44	40	- 9.1%
Average List Price	\$258,637	\$261,459	+ 1.1%	\$255,234	\$267,119	+ 4.7%
Inventory of Homes for Sale	195	109	- 44.1%	--	--	--
Months Supply of Inventory	2.0	1.1	- 45.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

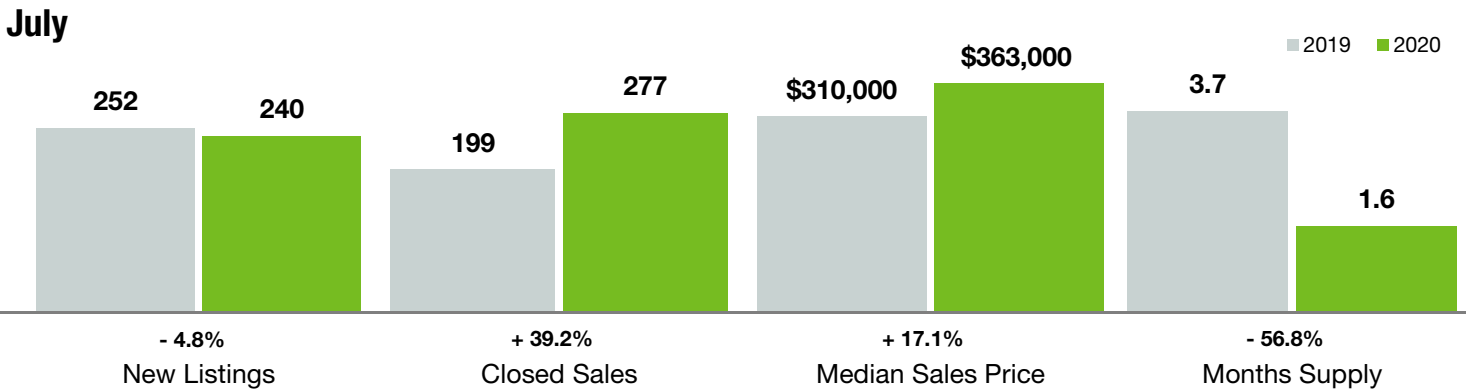


Mooreville

North Carolina

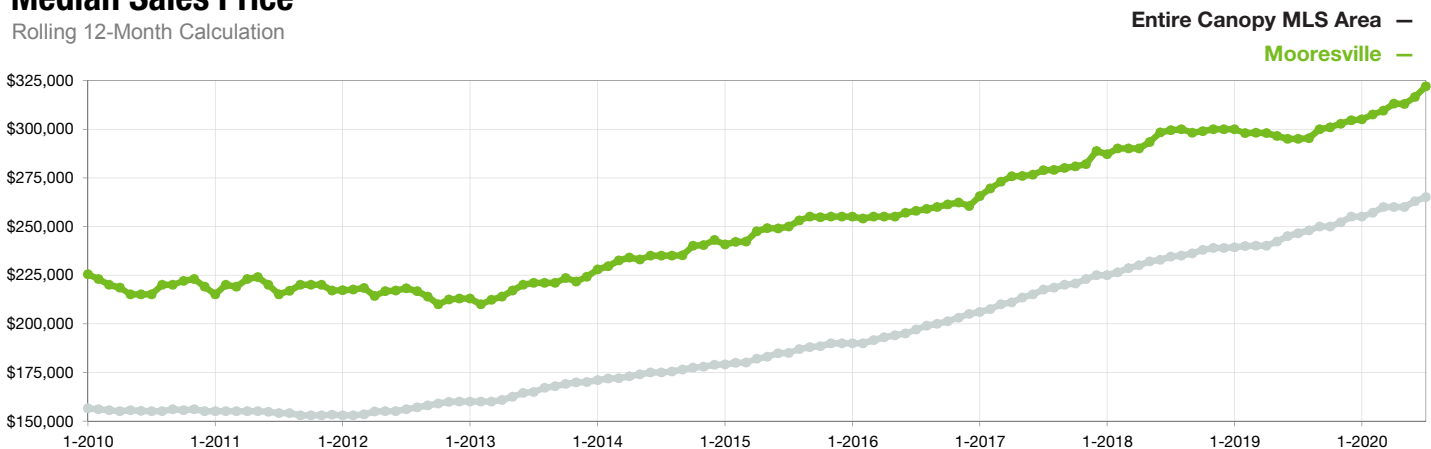
Key Metrics	July			Year to Date		
	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change
New Listings	252	240	- 4.8%	1,763	1,629	- 7.6%
Pending Sales	189	279	+ 47.6%	1,390	1,516	+ 9.1%
Closed Sales	199	277	+ 39.2%	1,268	1,289	+ 1.7%
Median Sales Price*	\$310,000	\$363,000	+ 17.1%	\$298,000	\$329,665	+ 10.6%
Average Sales Price*	\$388,310	\$470,250	+ 21.1%	\$385,578	\$416,759	+ 8.1%
Percent of Original List Price Received*	96.5%	97.9%	+ 1.5%	96.1%	97.1%	+ 1.0%
List to Close	107	100	- 6.5%	116	103	- 11.2%
Days on Market Until Sale	62	51	- 17.7%	65	54	- 16.9%
Cumulative Days on Market Until Sale	76	61	- 19.7%	84	62	- 26.2%
Average List Price	\$414,961	\$488,348	+ 17.7%	\$439,419	\$470,069	+ 7.0%
Inventory of Homes for Sale	655	314	- 52.1%	--	--	--
Months Supply of Inventory	3.7	1.6	- 56.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

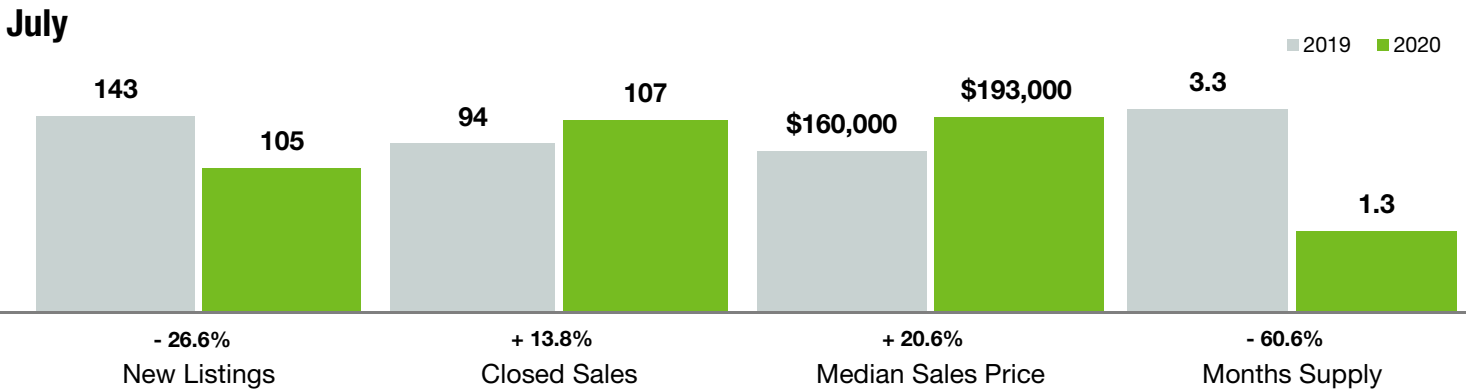


Salisbury

North Carolina

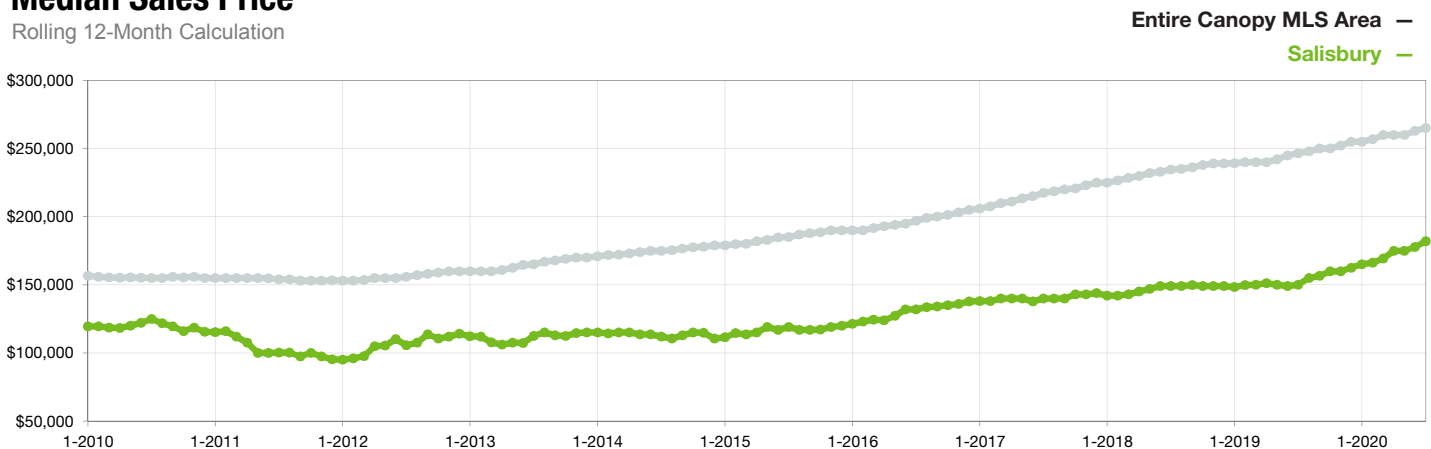
Key Metrics	July			Year to Date		
	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change
New Listings	143	105	- 26.6%	744	684	- 8.1%
Pending Sales	99	131	+ 32.3%	601	663	+ 10.3%
Closed Sales	94	107	+ 13.8%	549	550	+ 0.2%
Median Sales Price*	\$160,000	\$193,000	+ 20.6%	\$152,000	\$185,250	+ 21.9%
Average Sales Price*	\$172,475	\$210,474	+ 22.0%	\$166,756	\$199,342	+ 19.5%
Percent of Original List Price Received*	97.0%	97.6%	+ 0.6%	95.1%	95.7%	+ 0.6%
List to Close	77	84	+ 9.1%	103	97	- 5.8%
Days on Market Until Sale	33	31	- 6.1%	54	46	- 14.8%
Cumulative Days on Market Until Sale	32	34	+ 6.3%	60	55	- 8.3%
Average List Price	\$209,909	\$223,599	+ 6.5%	\$194,255	\$213,187	+ 9.7%
Inventory of Homes for Sale	251	107	- 57.4%	--	--	--
Months Supply of Inventory	3.3	1.3	- 60.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

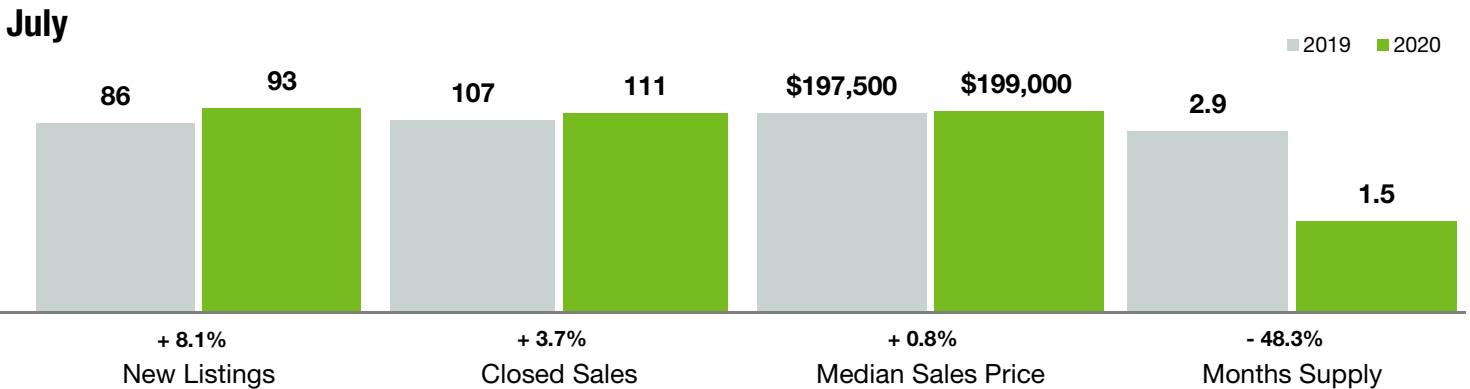


Statesville

North Carolina

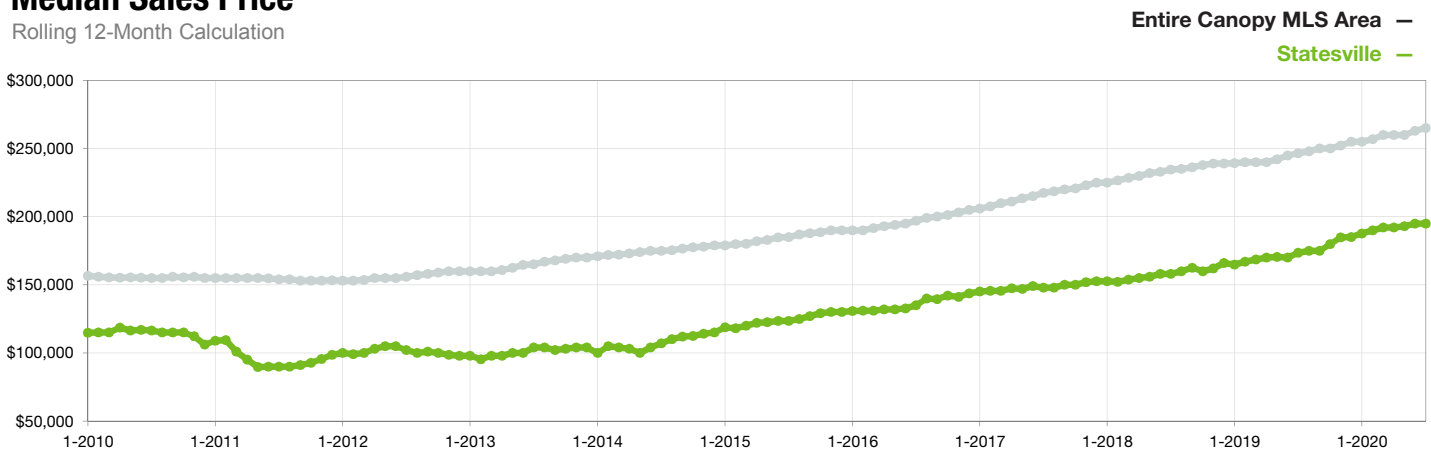
Key Metrics	July			Year to Date		
	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change
New Listings	86	93	+ 8.1%	726	676	- 6.9%
Pending Sales	82	111	+ 35.4%	641	646	+ 0.8%
Closed Sales	107	111	+ 3.7%	590	559	- 5.3%
Median Sales Price*	\$197,500	\$199,000	+ 0.8%	\$175,950	\$198,500	+ 12.8%
Average Sales Price*	\$206,128	\$217,757	+ 5.6%	\$188,193	\$208,920	+ 11.0%
Percent of Original List Price Received*	96.5%	97.1%	+ 0.6%	94.8%	96.7%	+ 2.0%
List to Close	118	105	- 11.0%	110	96	- 12.7%
Days on Market Until Sale	59	48	- 18.6%	58	45	- 22.4%
Cumulative Days on Market Until Sale	65	51	- 21.5%	67	51	- 23.9%
Average List Price	\$219,723	\$246,405	+ 12.1%	\$232,613	\$230,357	- 1.0%
Inventory of Homes for Sale	244	128	- 47.5%	--	--	--
Months Supply of Inventory	2.9	1.5	- 48.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

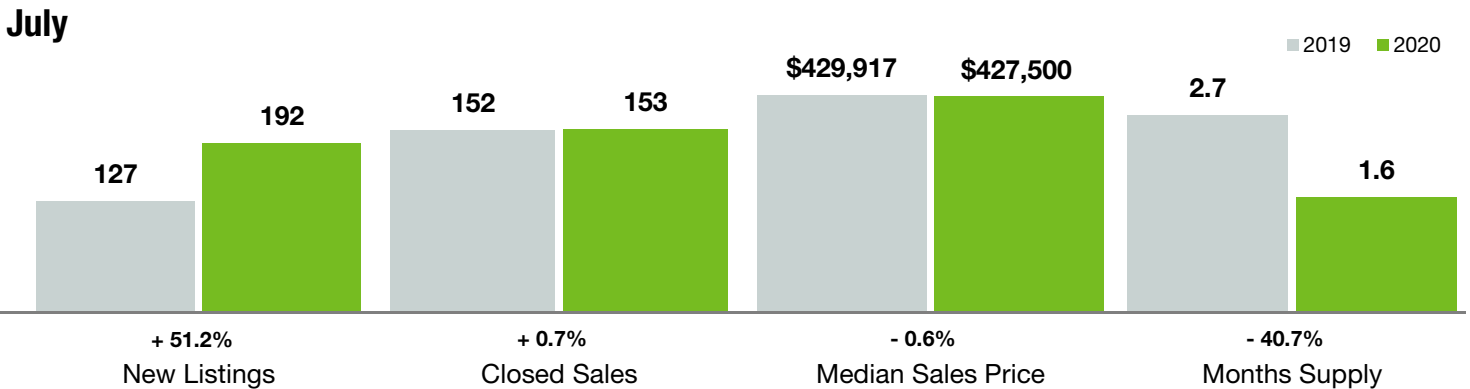


Waxhaw

North Carolina

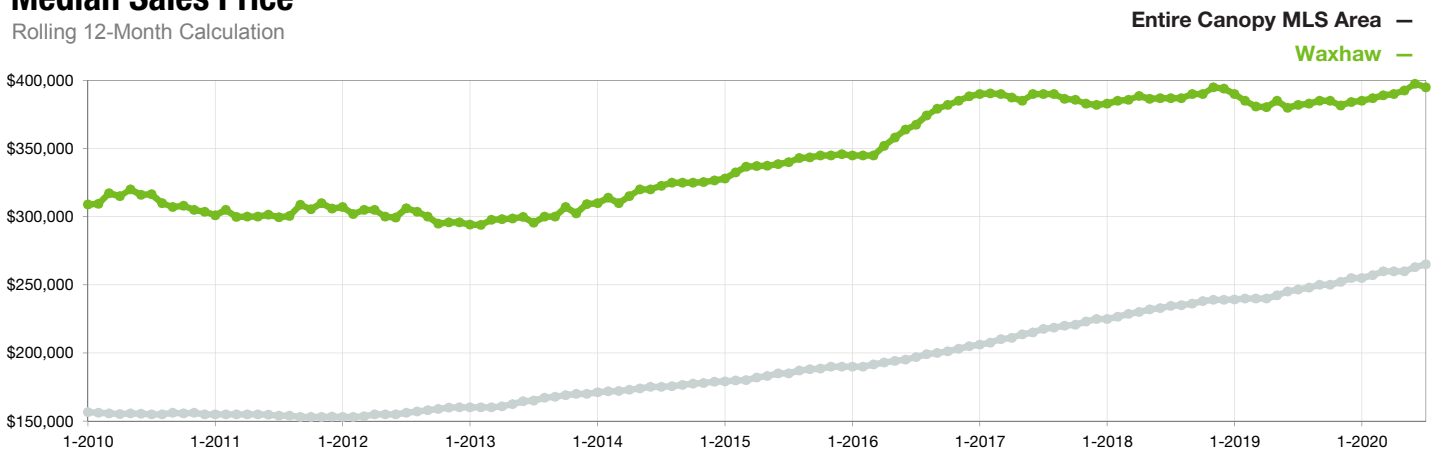
Key Metrics	July			Year to Date		
	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change
New Listings	127	192	+ 51.2%	1,082	1,025	- 5.3%
Pending Sales	117	180	+ 53.8%	913	905	- 0.9%
Closed Sales	152	153	+ 0.7%	816	743	- 8.9%
Median Sales Price*	\$429,917	\$427,500	- 0.6%	\$382,000	\$400,000	+ 4.7%
Average Sales Price*	\$482,268	\$482,879	+ 0.1%	\$450,230	\$465,736	+ 3.4%
Percent of Original List Price Received*	97.8%	98.3%	+ 0.5%	96.8%	97.5%	+ 0.7%
List to Close	96	89	- 7.3%	110	96	- 12.7%
Days on Market Until Sale	48	38	- 20.8%	60	45	- 25.0%
Cumulative Days on Market Until Sale	60	46	- 23.3%	72	54	- 25.0%
Average List Price	\$462,201	\$513,152	+ 11.0%	\$508,436	\$524,920	+ 3.2%
Inventory of Homes for Sale	296	179	- 39.5%	--	--	--
Months Supply of Inventory	2.7	1.6	- 40.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

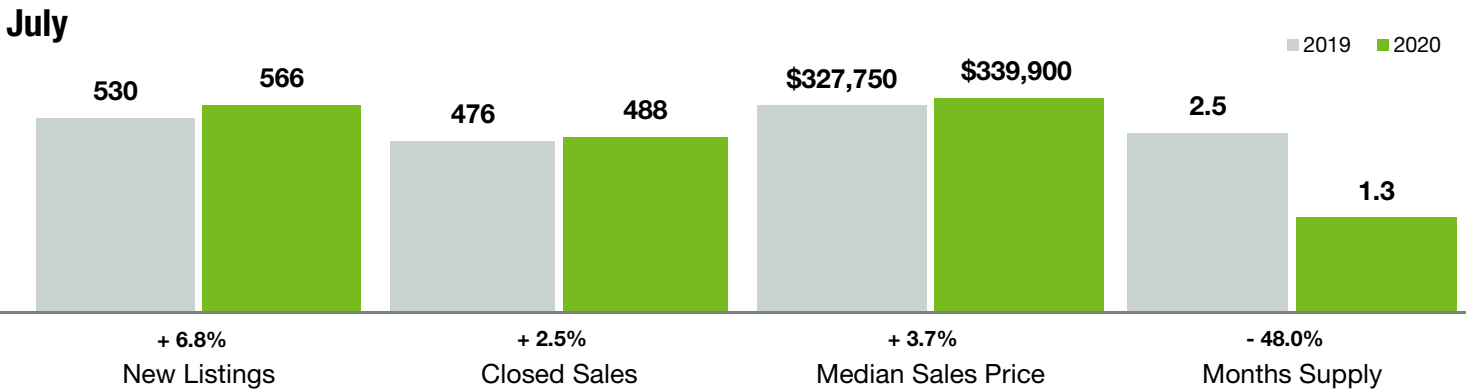


Union County

North Carolina

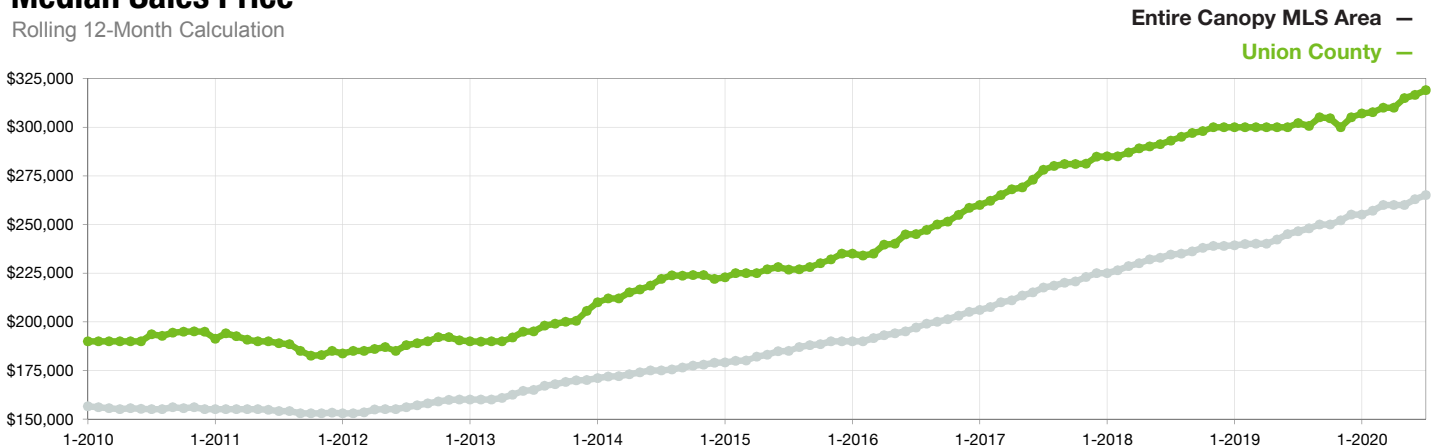
Key Metrics	July			Year to Date		
	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change
New Listings	530	566	+ 6.8%	3,487	3,159	- 9.4%
Pending Sales	456	516	+ 13.2%	2,917	2,900	- 0.6%
Closed Sales	476	488	+ 2.5%	2,600	2,508	- 3.5%
Median Sales Price*	\$327,750	\$339,900	+ 3.7%	\$305,000	\$327,500	+ 7.4%
Average Sales Price*	\$386,236	\$401,096	+ 3.8%	\$357,064	\$377,392	+ 5.7%
Percent of Original List Price Received*	97.9%	98.0%	+ 0.1%	97.2%	97.6%	+ 0.4%
List to Close	82	84	+ 2.4%	97	91	- 6.2%
Days on Market Until Sale	37	34	- 8.1%	49	41	- 16.3%
Cumulative Days on Market Until Sale	45	37	- 17.8%	60	48	- 20.0%
Average List Price	\$367,598	\$416,029	+ 13.2%	\$395,343	\$416,318	+ 5.3%
Inventory of Homes for Sale	898	496	- 44.8%	--	--	--
Months Supply of Inventory	2.5	1.3	- 48.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

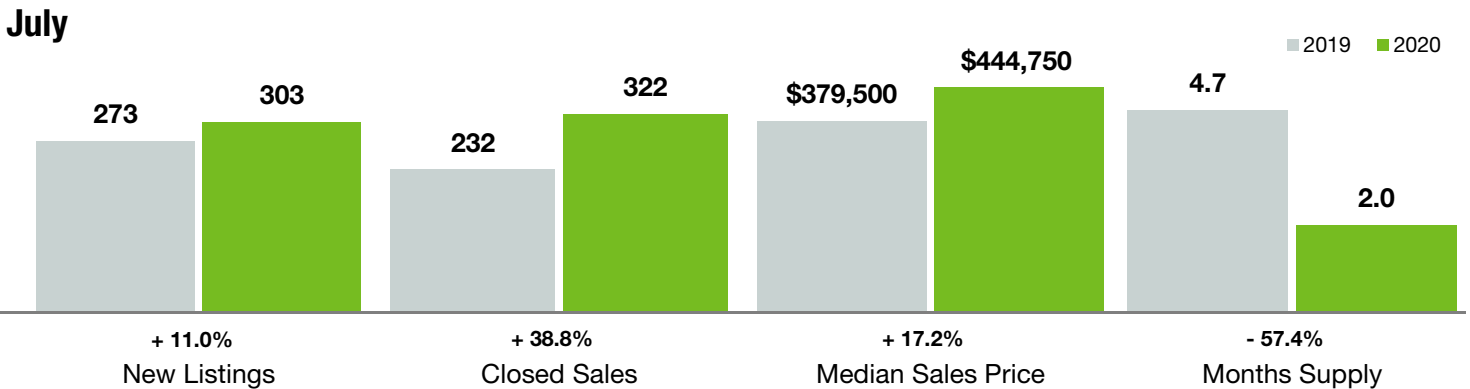


Lake Norman

North Carolina

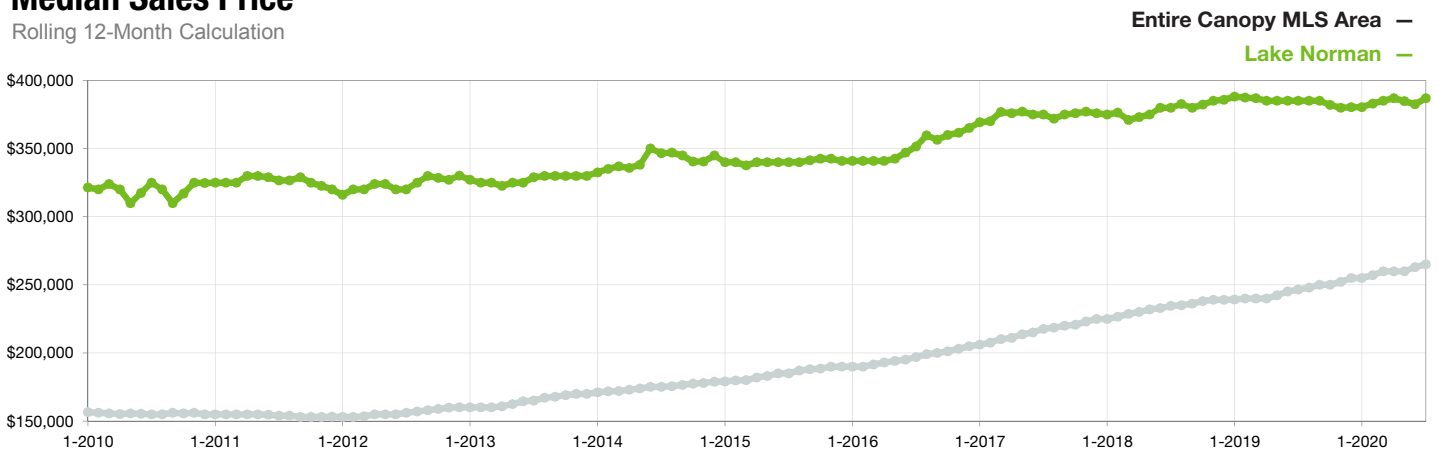
Key Metrics	July			Year to Date		
	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change
New Listings	273	303	+ 11.0%	2,089	1,907	- 8.7%
Pending Sales	218	330	+ 51.4%	1,532	1,719	+ 12.2%
Closed Sales	232	322	+ 38.8%	1,405	1,446	+ 2.9%
Median Sales Price*	\$379,500	\$444,750	+ 17.2%	\$379,000	\$390,000	+ 2.9%
Average Sales Price*	\$492,685	\$589,175	+ 19.6%	\$498,332	\$528,555	+ 6.1%
Percent of Original List Price Received*	95.6%	97.1%	+ 1.6%	95.5%	96.5%	+ 1.0%
List to Close	110	109	- 0.9%	125	117	- 6.4%
Days on Market Until Sale	63	58	- 7.9%	71	64	- 9.9%
Cumulative Days on Market Until Sale	82	73	- 11.0%	96	78	- 18.8%
Average List Price	\$539,072	\$603,645	+ 12.0%	\$581,190	\$592,049	+ 1.9%
Inventory of Homes for Sale	901	451	- 49.9%	--	--	--
Months Supply of Inventory	4.7	2.0	- 57.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

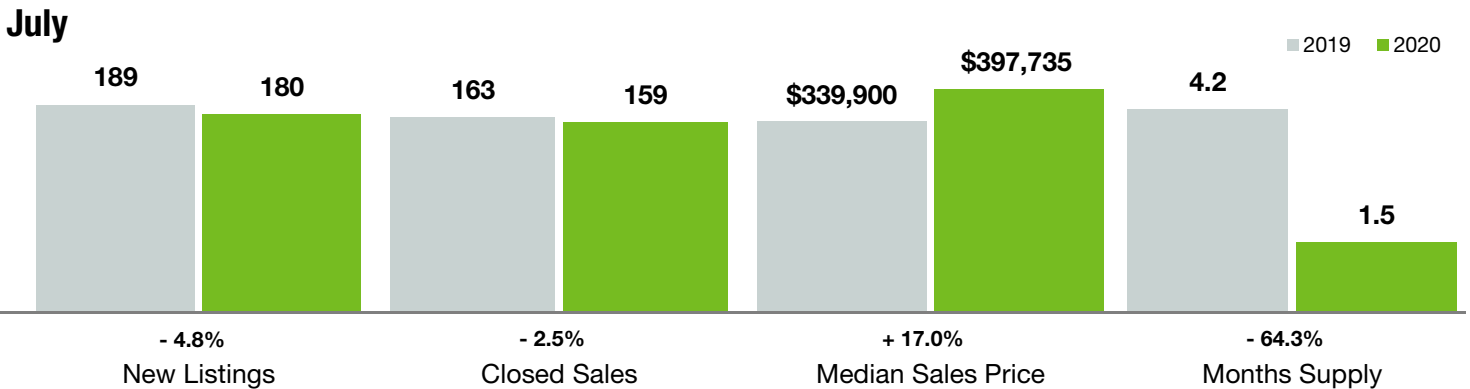


Lake Wylie

North Carolina

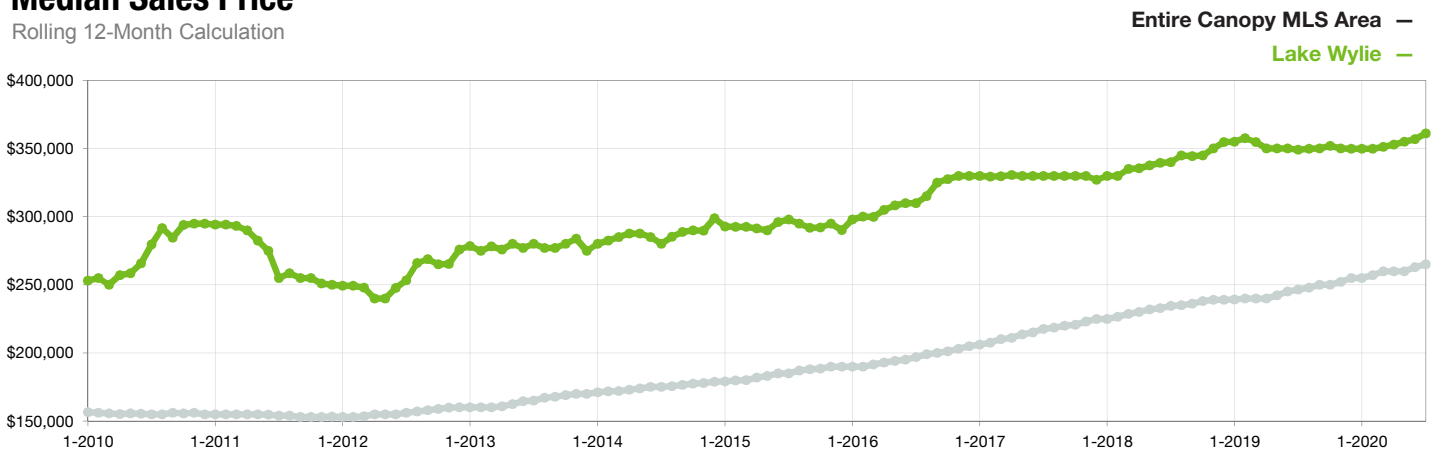
Key Metrics	July			Year to Date		
	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change
New Listings	189	180	- 4.8%	1,215	1,032	- 15.1%
Pending Sales	125	171	+ 36.8%	937	1,010	+ 7.8%
Closed Sales	163	159	- 2.5%	830	869	+ 4.7%
Median Sales Price*	\$339,900	\$397,735	+ 17.0%	\$340,169	\$364,000	+ 7.0%
Average Sales Price*	\$380,630	\$462,818	+ 21.6%	\$392,984	\$409,250	+ 4.1%
Percent of Original List Price Received*	97.1%	97.7%	+ 0.6%	96.6%	97.4%	+ 0.8%
List to Close	114	127	+ 11.4%	120	120	0.0%
Days on Market Until Sale	64	62	- 3.1%	65	59	- 9.2%
Cumulative Days on Market Until Sale	70	79	+ 12.9%	77	72	- 6.5%
Average List Price	\$427,446	\$448,513	+ 4.9%	\$438,490	\$436,314	- 0.5%
Inventory of Homes for Sale	465	194	- 58.3%	--	--	--
Months Supply of Inventory	4.2	1.5	- 64.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

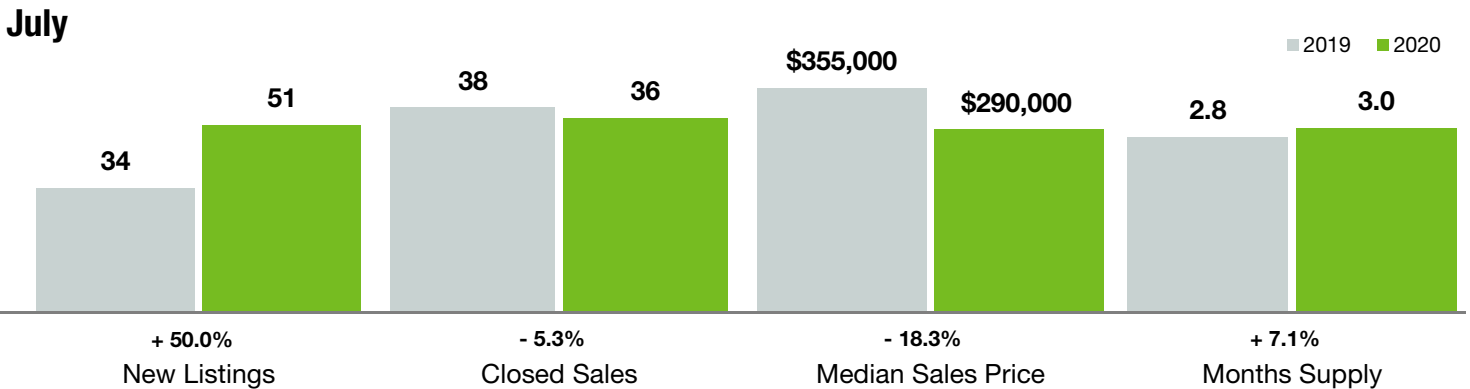


Uptown Charlotte

North Carolina

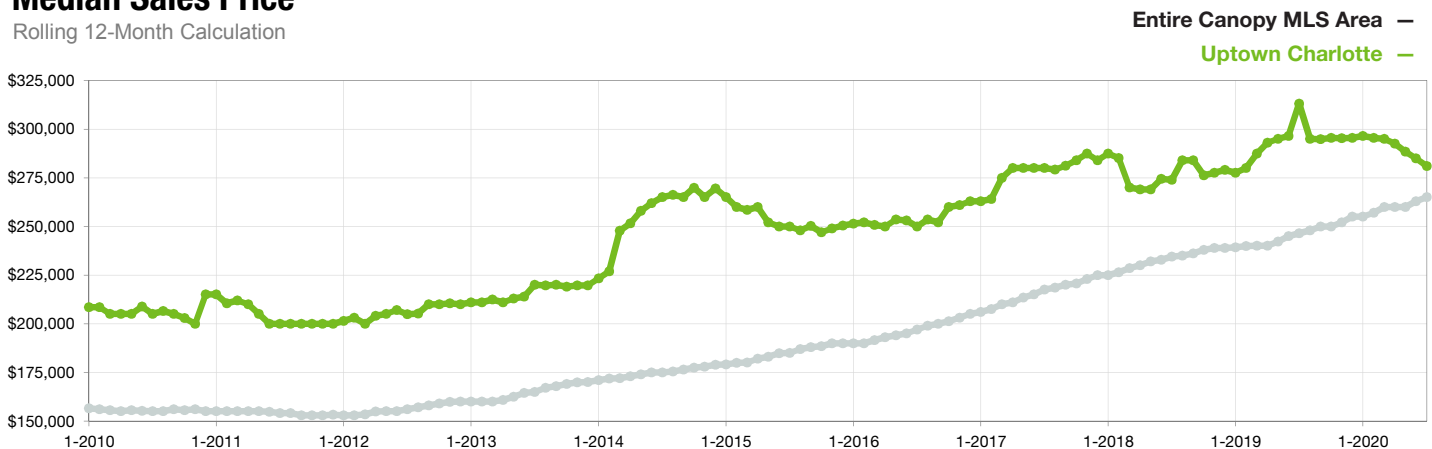
Key Metrics	July			Year to Date		
	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change
New Listings	34	51	+ 50.0%	283	284	+ 0.4%
Pending Sales	30	37	+ 23.3%	228	208	- 8.8%
Closed Sales	38	36	- 5.3%	213	189	- 11.3%
Median Sales Price*	\$355,000	\$290,000	- 18.3%	\$317,500	\$281,000	- 11.5%
Average Sales Price*	\$378,713	\$322,583	- 14.8%	\$373,472	\$311,125	- 16.7%
Percent of Original List Price Received*	97.3%	97.0%	- 0.3%	97.3%	96.5%	- 0.8%
List to Close	112	98	- 12.5%	96	90	- 6.3%
Days on Market Until Sale	47	45	- 4.3%	46	46	0.0%
Cumulative Days on Market Until Sale	48	54	+ 12.5%	60	55	- 8.3%
Average List Price	\$358,523	\$371,292	+ 3.6%	\$384,849	\$361,868	- 6.0%
Inventory of Homes for Sale	83	86	+ 3.6%	--	--	--
Months Supply of Inventory	2.8	3.0	+ 7.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

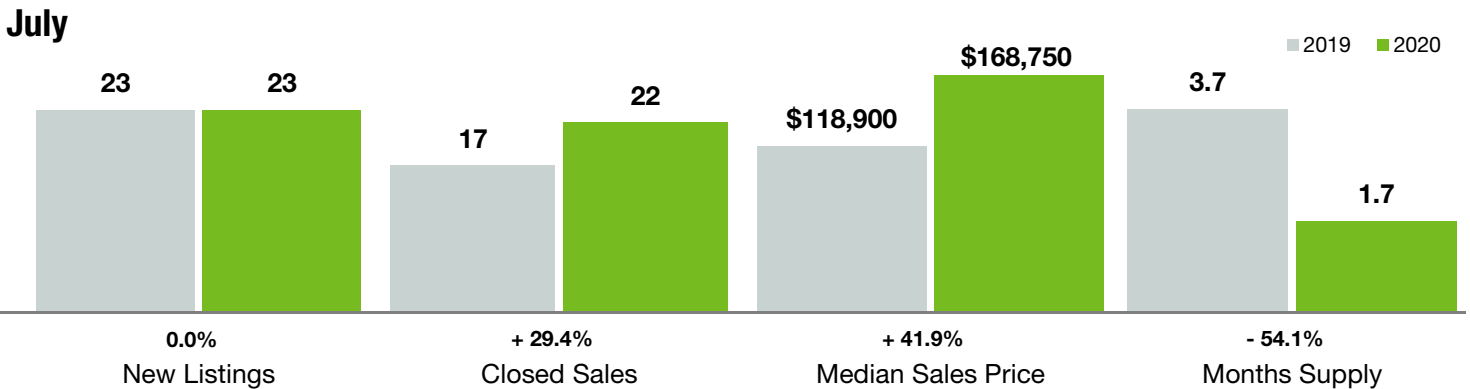


Chester County

South Carolina

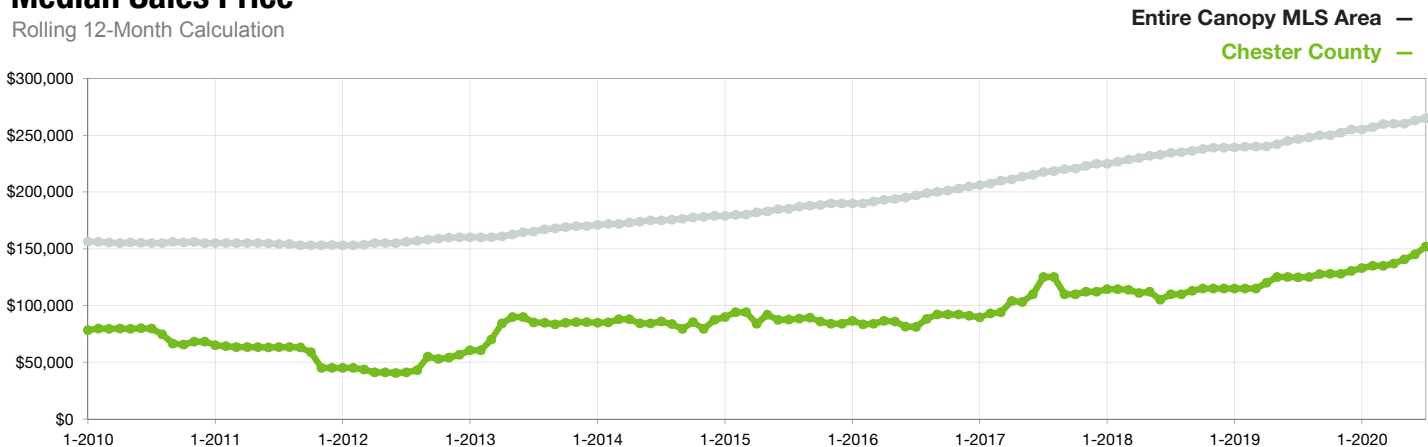
Key Metrics	July			Year to Date		
	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change
New Listings	23	23	0.0%	161	143	- 11.2%
Pending Sales	18	17	- 5.6%	125	146	+ 16.8%
Closed Sales	17	22	+ 29.4%	109	125	+ 14.7%
Median Sales Price*	\$118,900	\$168,750	+ 41.9%	\$122,500	\$164,000	+ 33.9%
Average Sales Price*	\$145,894	\$187,323	+ 28.4%	\$142,960	\$178,461	+ 24.8%
Percent of Original List Price Received*	84.5%	95.4%	+ 12.9%	91.0%	95.0%	+ 4.4%
List to Close	107	111	+ 3.7%	106	111	+ 4.7%
Days on Market Until Sale	67	60	- 10.4%	60	55	- 8.3%
Cumulative Days on Market Until Sale	76	68	- 10.5%	75	64	- 14.7%
Average List Price	\$207,943	\$241,839	+ 16.3%	\$169,075	\$206,350	+ 22.0%
Inventory of Homes for Sale	57	30	- 47.4%	--	--	--
Months Supply of Inventory	3.7	1.7	- 54.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

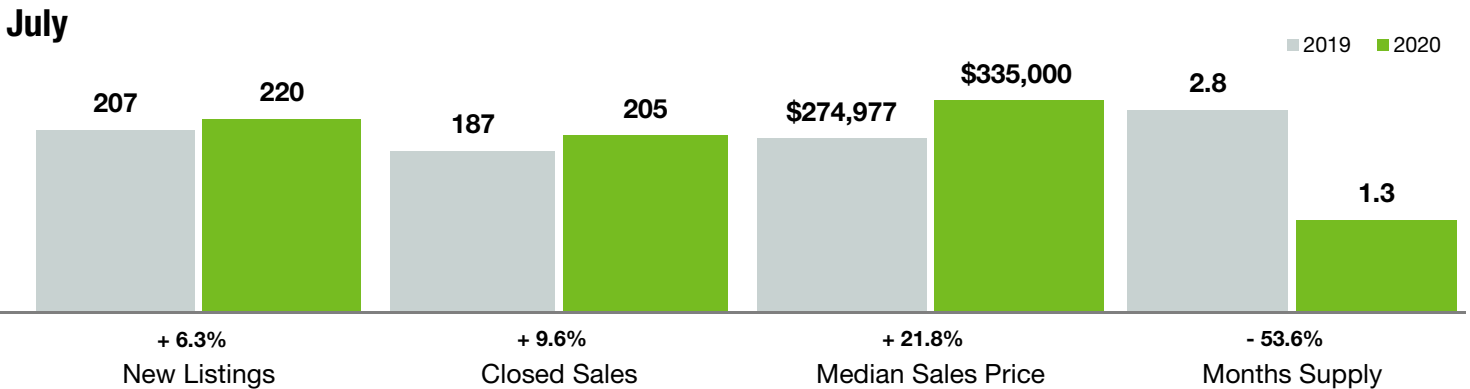


Lancaster County

South Carolina

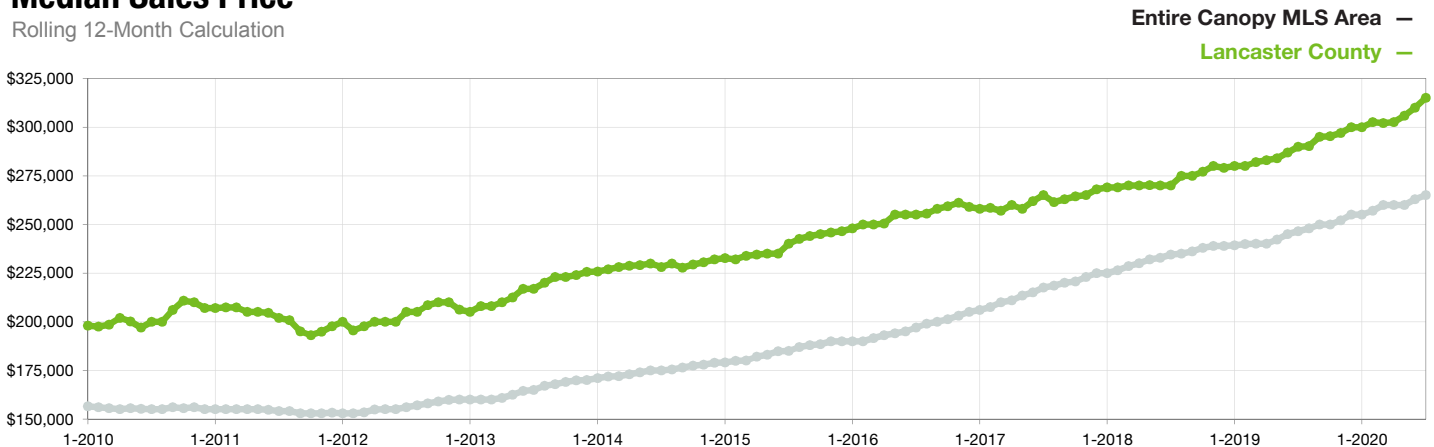
Key Metrics	July			Year to Date		
	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change
New Listings	207	220	+ 6.3%	1,473	1,443	- 2.0%
Pending Sales	173	259	+ 49.7%	1,244	1,430	+ 15.0%
Closed Sales	187	205	+ 9.6%	1,130	1,192	+ 5.5%
Median Sales Price*	\$274,977	\$335,000	+ 21.8%	\$287,500	\$315,933	+ 9.9%
Average Sales Price*	\$282,585	\$354,521	+ 25.5%	\$287,344	\$323,218	+ 12.5%
Percent of Original List Price Received*	98.1%	98.0%	- 0.1%	97.0%	97.4%	+ 0.4%
List to Close	92	109	+ 18.5%	110	106	- 3.6%
Days on Market Until Sale	34	57	+ 67.6%	52	53	+ 1.9%
Cumulative Days on Market Until Sale	45	62	+ 37.8%	62	59	- 4.8%
Average List Price	\$318,992	\$348,823	+ 9.4%	\$316,825	\$340,959	+ 7.6%
Inventory of Homes for Sale	440	231	- 47.5%	--	--	--
Months Supply of Inventory	2.8	1.3	- 53.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

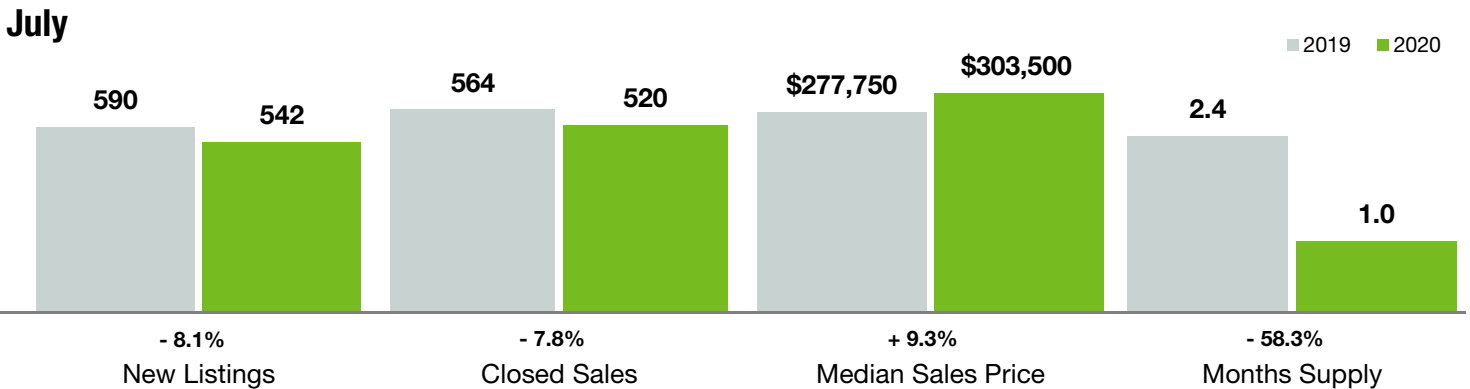


York County

South Carolina

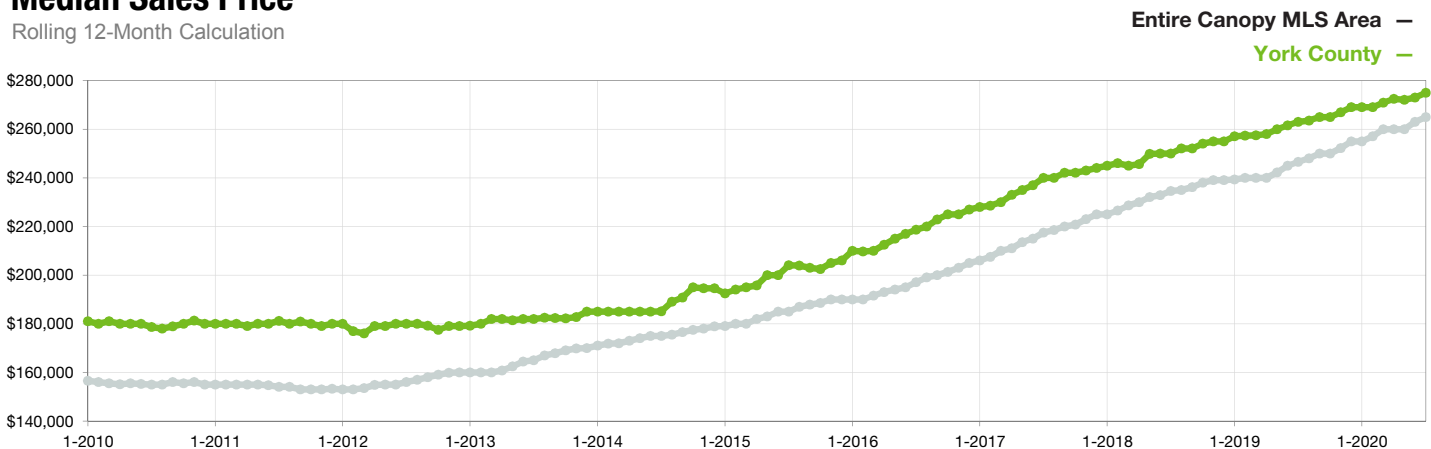
Key Metrics	July			Year to Date		
	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change
New Listings	590	542	- 8.1%	4,221	3,638	- 13.8%
Pending Sales	533	598	+ 12.2%	3,529	3,548	+ 0.5%
Closed Sales	564	520	- 7.8%	3,201	3,015	- 5.8%
Median Sales Price*	\$277,750	\$303,500	+ 9.3%	\$266,000	\$279,500	+ 5.1%
Average Sales Price*	\$308,946	\$338,665	+ 9.6%	\$294,478	\$309,182	+ 5.0%
Percent of Original List Price Received*	97.8%	98.2%	+ 0.4%	97.3%	97.7%	+ 0.4%
List to Close	87	90	+ 3.4%	93	90	- 3.2%
Days on Market Until Sale	42	39	- 7.1%	45	40	- 11.1%
Cumulative Days on Market Until Sale	47	44	- 6.4%	54	47	- 13.0%
Average List Price	\$292,484	\$333,248	+ 13.9%	\$316,851	\$327,950	+ 3.5%
Inventory of Homes for Sale	1,079	454	- 57.9%	--	--	--
Months Supply of Inventory	2.4	1.0	- 58.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

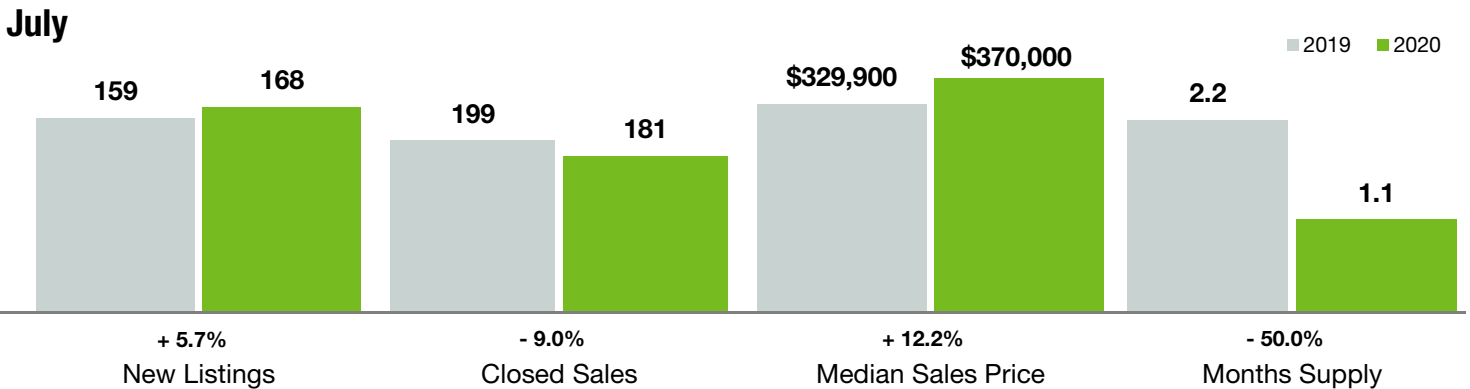


Fort Mill

South Carolina

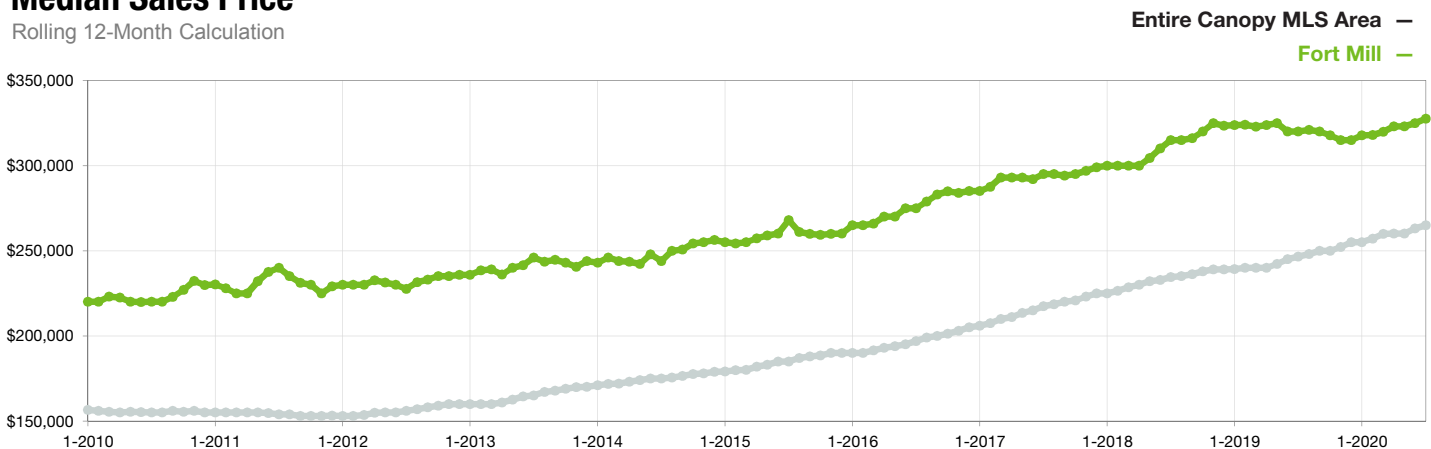
Key Metrics	July			Year to Date		
	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change
New Listings	159	168	+ 5.7%	1,413	1,135	- 19.7%
Pending Sales	185	193	+ 4.3%	1,195	1,073	- 10.2%
Closed Sales	199	181	- 9.0%	1,064	918	- 13.7%
Median Sales Price*	\$329,900	\$370,000	+ 12.2%	\$313,250	\$333,950	+ 6.6%
Average Sales Price*	\$363,584	\$399,971	+ 10.0%	\$350,755	\$369,918	+ 5.5%
Percent of Original List Price Received*	98.3%	98.4%	+ 0.1%	97.8%	98.1%	+ 0.3%
List to Close	97	91	- 6.2%	99	97	- 2.0%
Days on Market Until Sale	51	36	- 29.4%	47	40	- 14.9%
Cumulative Days on Market Until Sale	58	40	- 31.0%	58	47	- 19.0%
Average List Price	\$339,289	\$382,501	+ 12.7%	\$371,989	\$384,201	+ 3.3%
Inventory of Homes for Sale	325	144	- 55.7%	--	--	--
Months Supply of Inventory	2.2	1.1	- 50.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

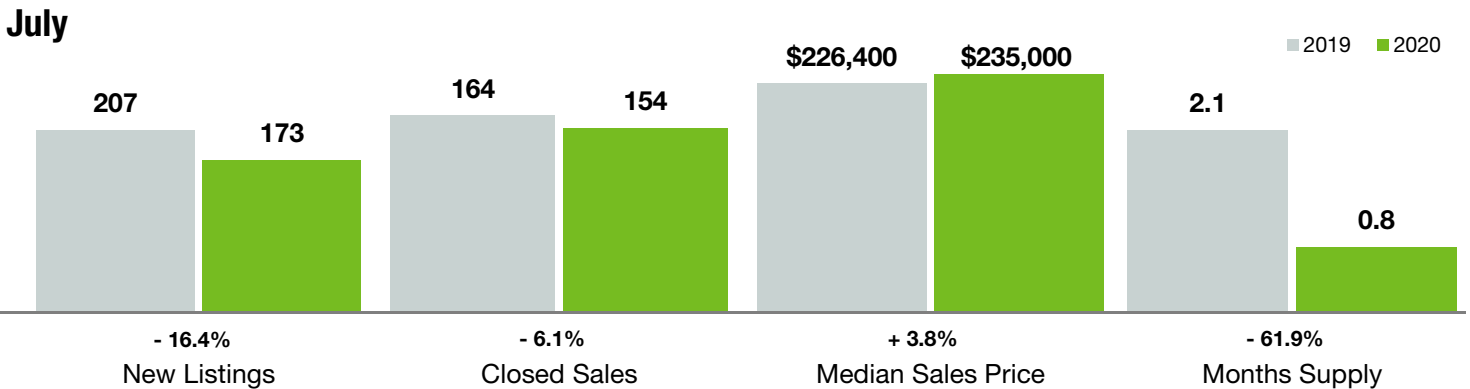


Rock Hill

South Carolina

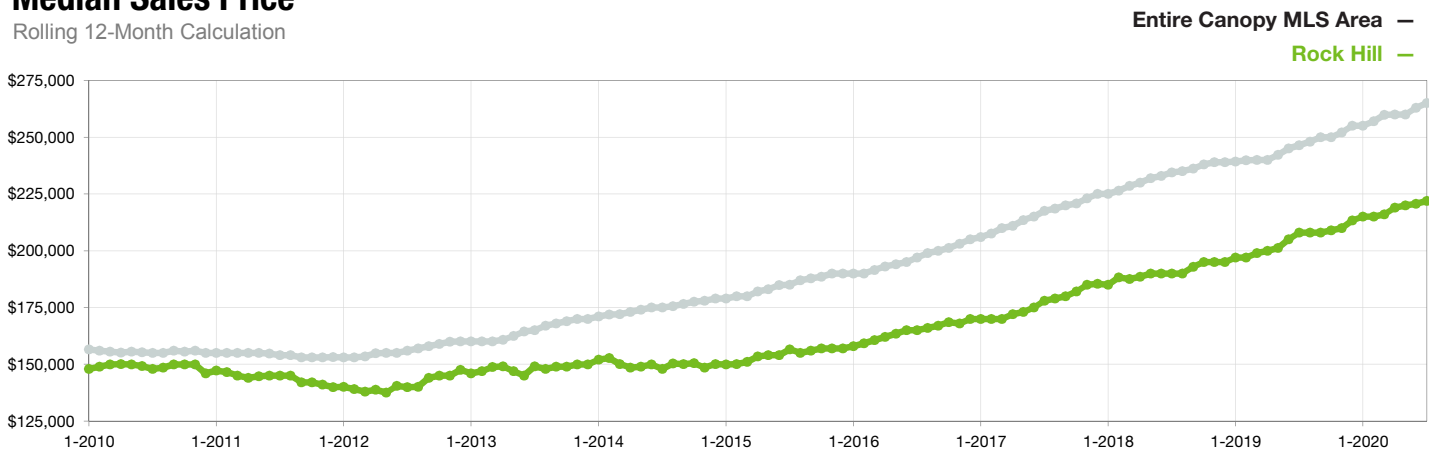
Key Metrics	July			Year to Date		
	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change
New Listings	207	173	- 16.4%	1,340	1,151	- 14.1%
Pending Sales	172	182	+ 5.8%	1,142	1,157	+ 1.3%
Closed Sales	164	154	- 6.1%	1,051	1,042	- 0.9%
Median Sales Price*	\$226,400	\$235,000	+ 3.8%	\$210,000	\$228,750	+ 8.9%
Average Sales Price*	\$228,205	\$255,001	+ 11.7%	\$219,704	\$243,227	+ 10.7%
Percent of Original List Price Received*	97.2%	99.1%	+ 2.0%	97.3%	97.8%	+ 0.5%
List to Close	70	74	+ 5.7%	79	79	0.0%
Days on Market Until Sale	24	26	+ 8.3%	33	31	- 6.1%
Cumulative Days on Market Until Sale	28	28	0.0%	38	37	- 2.6%
Average List Price	\$237,954	\$260,722	+ 9.6%	\$239,516	\$249,233	+ 4.1%
Inventory of Homes for Sale	311	120	- 61.4%	--	--	--
Months Supply of Inventory	2.1	0.8	- 61.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

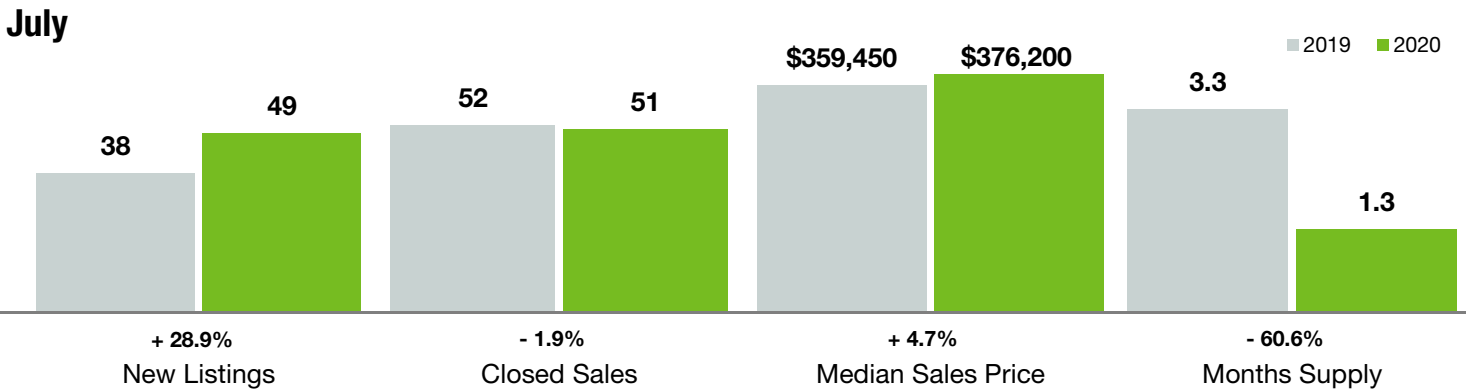


Tega Cay

South Carolina

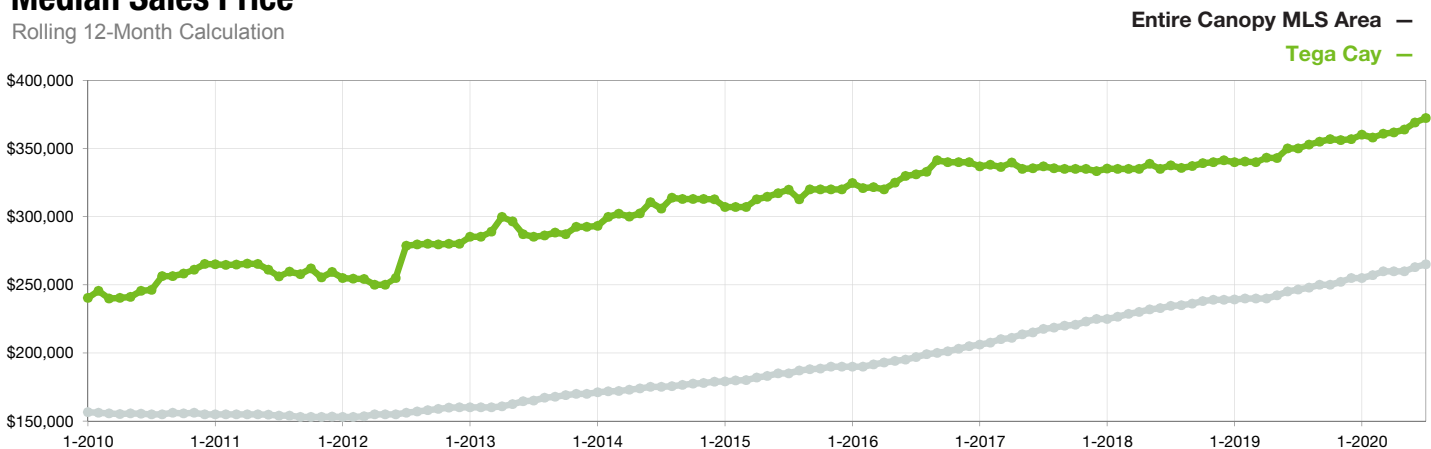
Key Metrics	July			Year to Date		
	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change
New Listings	38	49	+ 28.9%	314	277	- 11.8%
Pending Sales	34	39	+ 14.7%	240	246	+ 2.5%
Closed Sales	52	51	- 1.9%	219	198	- 9.6%
Median Sales Price*	\$359,450	\$376,200	+ 4.7%	\$357,000	\$383,094	+ 7.3%
Average Sales Price*	\$389,083	\$410,490	+ 5.5%	\$378,873	\$394,522	+ 4.1%
Percent of Original List Price Received*	96.9%	96.8%	- 0.1%	96.7%	97.0%	+ 0.3%
List to Close	90	94	+ 4.4%	104	90	- 13.5%
Days on Market Until Sale	49	47	- 4.1%	61	46	- 24.6%
Cumulative Days on Market Until Sale	53	54	+ 1.9%	75	54	- 28.0%
Average List Price	\$363,728	\$396,428	+ 9.0%	\$390,144	\$415,042	+ 6.4%
Inventory of Homes for Sale	94	43	- 54.3%	--	--	--
Months Supply of Inventory	3.3	1.3	- 60.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for July 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

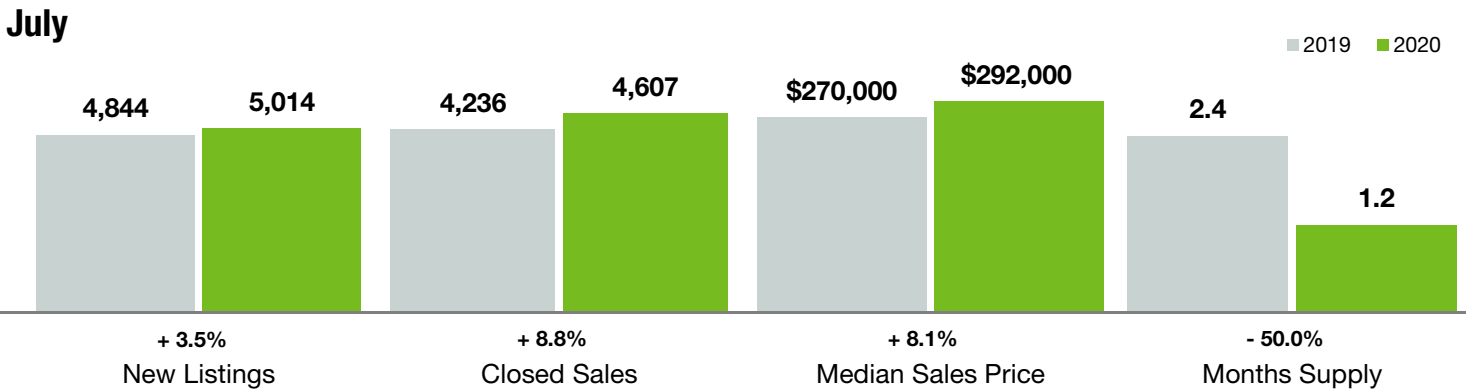


Charlotte MSA

Includes Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union Counties in North Carolina and Chester, Lancaster and York Counties in South Carolina

Key Metrics	July			Year to Date		
	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change
New Listings	4,844	5,014	+ 3.5%	33,327	30,524	- 8.4%
Pending Sales	4,126	4,951	+ 20.0%	27,585	28,487	+ 3.3%
Closed Sales	4,236	4,607	+ 8.8%	25,053	24,641	- 1.6%
Median Sales Price*	\$270,000	\$292,000	+ 8.1%	\$259,900	\$279,900	+ 7.7%
Average Sales Price*	\$319,702	\$351,263	+ 9.9%	\$308,713	\$328,529	+ 6.4%
Percent of Original List Price Received*	97.4%	98.2%	+ 0.8%	97.1%	97.6%	+ 0.5%
List to Close	84	87	+ 3.6%	92	92	0.0%
Days on Market Until Sale	35	34	- 2.9%	42	39	- 7.1%
Cumulative Days on Market Until Sale	41	39	- 4.9%	51	46	- 9.8%
Average List Price	\$320,119	\$372,292	+ 16.3%	\$342,154	\$361,401	+ 5.6%
Inventory of Homes for Sale	8,522	4,525	- 46.9%	--	--	--
Months Supply of Inventory	2.4	1.2	- 50.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation

