

Charlotte Region Marketwatch Report

Q3-2019

A Free Research Tool from the
Charlotte Regional Realtor® Association and CarolinaMLS, Inc.



Counties

All Counties Overview	2
Alexander County, NC	3
Anson County, NC	5
Cabarrus County, NC	7
Gaston County, NC	9
Iredell County, NC	11
Lincoln County, NC	13
Mecklenburg County, NC	15
Montgomery County, NC	18
Rowan County, NC	20
Stanly County, NC	22
Union County, NC	24
Chester County, SC	26
Chesterfield County, SC	28
Fairfield County, SC	30
Kershaw County, SC	32
Lancaster County, SC	34
Union County, SC	36
York County, SC	38
Charlotte Region	40

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Current as of October 5, 2019. All data from Canopy MLS.
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Charlotte Region Marketwatch Report

Q3-2019

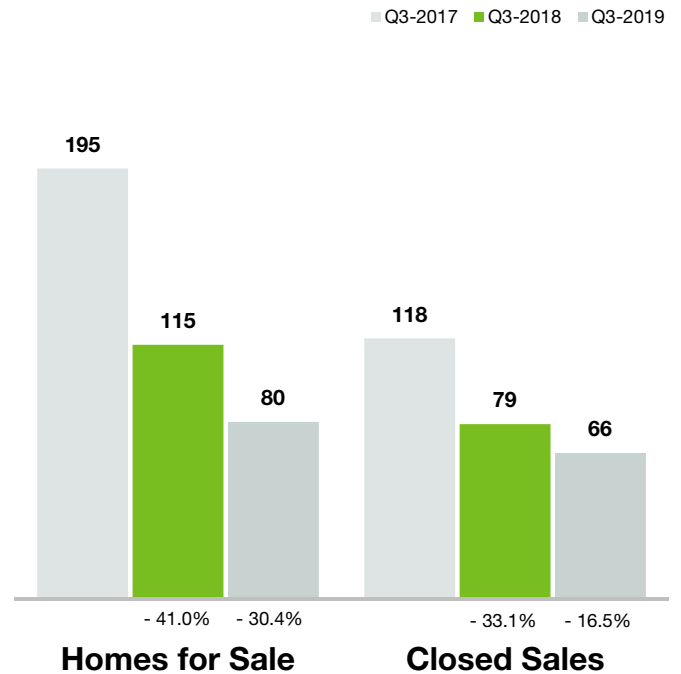
All Counties Overview

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change
Alexander County, NC	\$180,000	↑ + 12.1%	95.0%	↓ - 0.6%	52	↑ + 14.6%	66	↓ - 16.5%
Anson County, NC	\$110,000	↑ + 3.3%	91.9%	↑ + 1.4%	76	↓ - 51.5%	30	↑ + 42.9%
Cabarrus County, NC	\$252,000	↑ + 13.0%	97.4%	↑ + 0.2%	31	↑ + 0.0%	1,134	↓ - 1.0%
Gaston County, NC	\$197,000	↑ + 6.5%	97.4%	↓ - 0.0%	33	↑ + 2.1%	954	↑ + 6.6%
Iredell County, NC	\$270,999	↑ + 6.3%	95.9%	↑ + 0.2%	57	↑ + 4.0%	969	↑ + 4.6%
Lincoln County, NC	\$291,450	↑ + 7.9%	96.1%	↑ + 0.9%	52	↓ - 8.7%	354	↓ - 7.3%
Mecklenburg County, NC	\$275,000	↑ + 9.1%	97.2%	↓ - 0.5%	34	↑ + 12.7%	5,780	↑ + 6.5%
Montgomery County, NC	\$130,000	↑ + 17.4%	90.5%	↑ + 2.3%	83	↓ - 45.4%	98	↑ + 21.0%
Rowan County, NC	\$166,750	↑ + 9.9%	95.8%	↑ + 0.9%	41	↓ - 10.8%	462	↑ + 3.8%
Stanly County, NC	\$197,000	↑ + 23.1%	95.4%	↑ + 0.8%	56	↑ + 0.7%	169	↓ - 15.9%
Union County, NC	\$319,500	↑ + 4.8%	97.3%	↑ + 0.1%	38	↓ - 2.1%	1,293	↑ + 5.4%
Chester County, SC	\$131,250	↓ - 3.5%	91.5%	↓ - 1.5%	58	↑ + 12.6%	50	↑ + 38.9%
Chesterfield County, SC	\$132,900	↓ - 1.9%	91.2%	↓ - 1.6%	103	↑ + 37.0%	17	↑ + 41.7%
Fairfield County, SC	\$358,500	↑ + 50.9%	99.6%	↑ + 27.9%	8	↓ - 90.5%	1	↓ - 50.0%
Kershaw County, SC	\$406,000	↑ + 276.3%	88.5%	↓ - 10.8%	155	↑ + 4.2%	4	↑ + 33.3%
Lancaster County, SC	\$298,000	↑ + 7.2%	97.7%	↑ + 0.7%	40	↓ - 12.0%	543	↑ + 7.5%
Union County, SC	\$177,000	--	99.6%	--	73	--	3	--
York County, SC	\$269,900	↑ + 3.8%	97.4%	↑ + 0.0%	40	↑ + 10.7%	1,547	↑ + 6.8%
Charlotte Region	\$260,000	↑ + 8.3%	97.0%	↓ - 0.1%	38	↑ + 3.7%	14,047	↑ + 4.8%

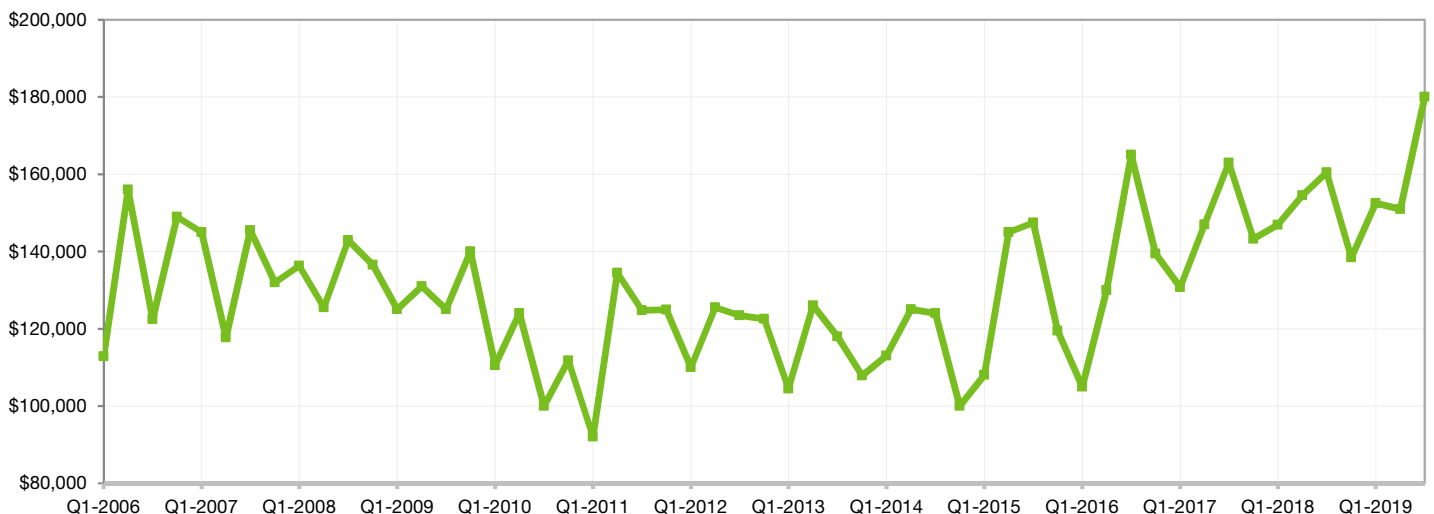
Alexander County, NC

Key Metrics	Q3-2019	1-Yr Change
Median Sales Price	\$180,000	+ 12.1%
Avg. Sales Price	\$214,343	+ 14.5%
Pct. of Orig. Price Received	95.0%	- 0.6%
Inventory of Homes for Sale	80	- 30.4%
Closed Sales	66	- 16.5%
Months Supply	3.2	- 28.6%
List to Close	96	- 15.4%
Days on Market	52	+ 14.6%
Cumulative Days on Market	62	+ 33.2%

Market Activity



Historical Median Sales Price for Alexander County, NC



Alexander County, NC ZIP Codes

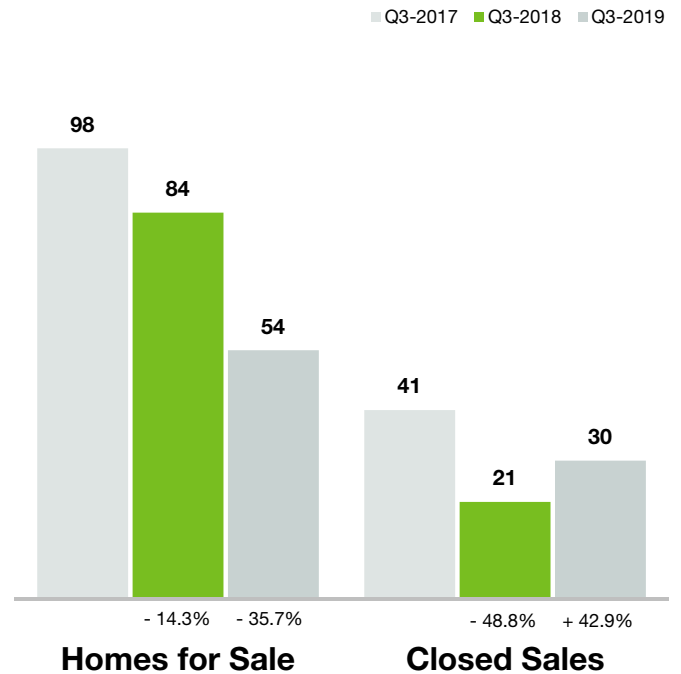
ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change
28601	\$200,000	↓ - 13.0%	94.3%	↓ - 3.0%	48	↓ - 28.5%	15	↑ + 15.4%
28636	\$181,500	↑ + 29.6%	98.0%	↓ - 1.8%	18	↓ - 34.4%	4	↓ - 33.3%
28678	\$143,250	↑ + 104.6%	101.9%	↑ + 5.5%	20	↓ - 49.0%	4	↓ - 42.9%
28681	\$179,950	↑ + 15.0%	94.1%	↓ - 0.2%	61	↑ + 37.4%	42	↓ - 16.0%

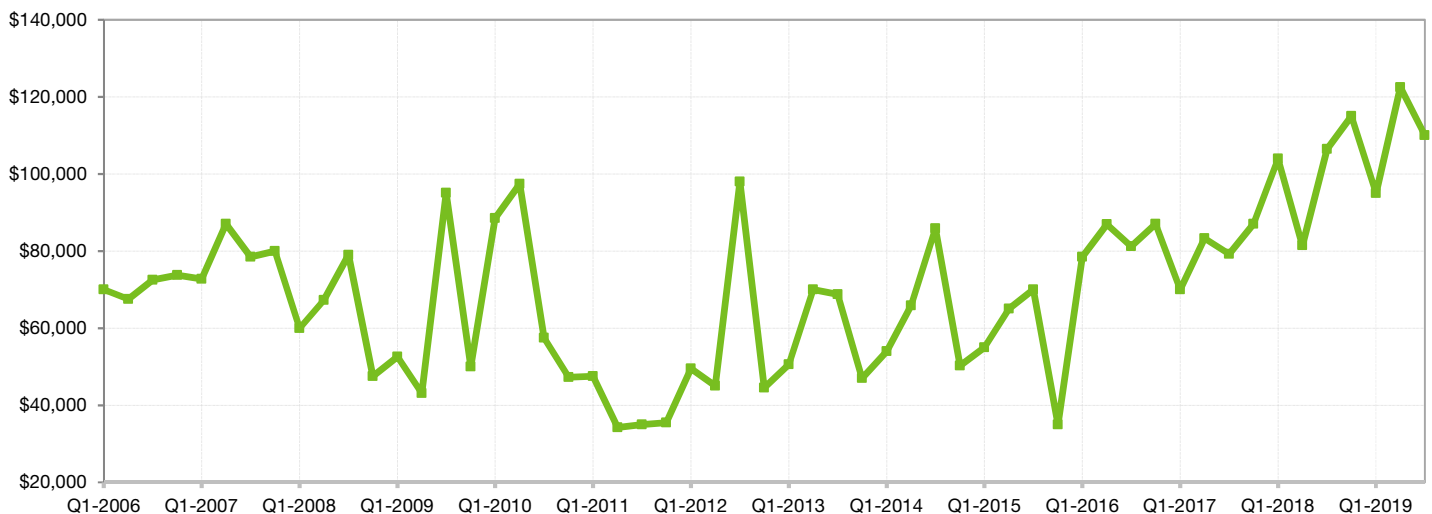
Anson County, NC

Key Metrics	Q3-2019	1-Yr Change
Median Sales Price	\$110,000	+ 3.3%
Avg. Sales Price	\$115,717	- 3.9%
Pct. of Orig. Price Received	91.9%	+ 1.4%
Inventory of Homes for Sale	54	- 35.7%
Closed Sales	30	+ 42.9%
Months Supply	4.4	- 46.7%
List to Close	124	- 42.4%
Days on Market	76	- 51.5%
Cumulative Days on Market	88	- 53.5%

Market Activity



Historical Median Sales Price for Anson County, NC



Anson County, NC ZIP Codes

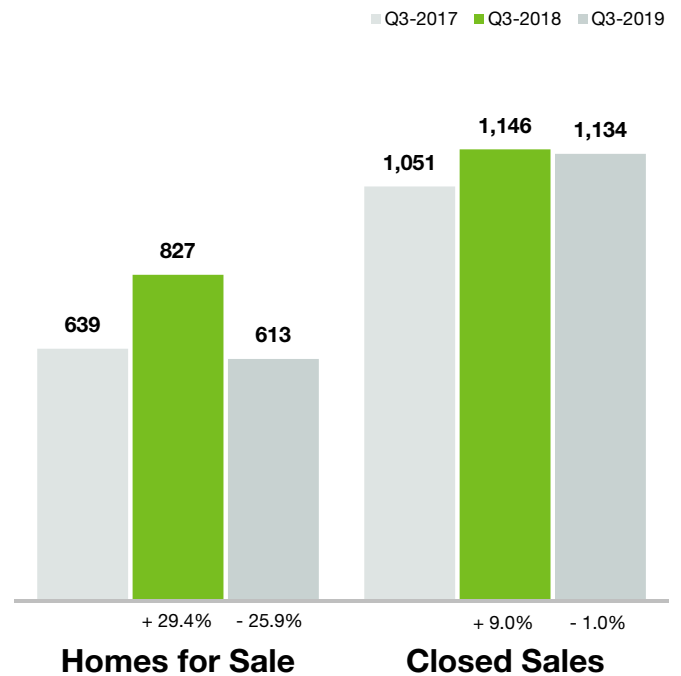
ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change
28007	\$0	--	0.0%	--	0	--	0	--
28091	\$43,000	↓ - 65.7%	95.6%	↑ + 8.9%	7	↓ - 97.3%	1	↓ - 50.0%
28102	\$0	--	0.0%	--	0	--	0	--
28119	\$0	--	0.0%	--	0	--	0	--
28133	\$158,000	↑ + 0.6%	96.9%	↓ - 5.1%	15	↓ - 31.3%	6	↑ + 100.0%
28135	\$224,750	--	95.9%	--	16	--	2	--
28170	\$87,000	↑ + 3.6%	90.0%	↑ + 2.9%	102	↓ - 43.3%	21	↑ + 40.0%

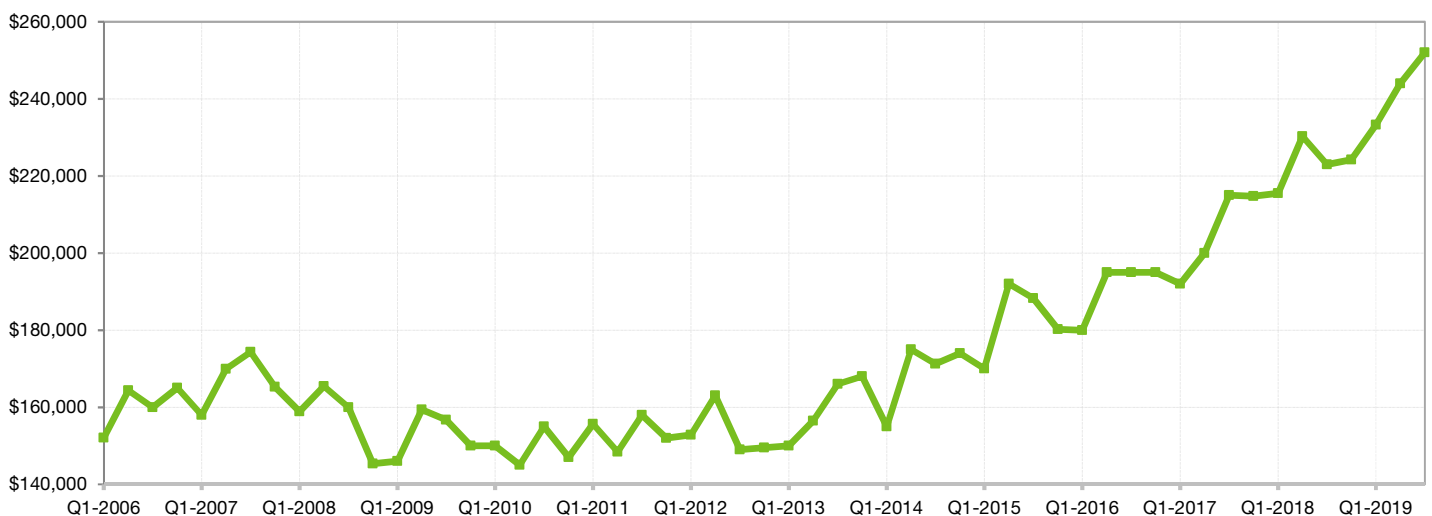
Cabarrus County, NC

Key Metrics	Q3-2019	1-Yr Change
Median Sales Price	\$252,000	+ 13.0%
Avg. Sales Price	\$266,930	+ 9.6%
Pct. of Orig. Price Received	97.4%	+ 0.2%
Inventory of Homes for Sale	613	- 25.9%
Closed Sales	1,134	- 1.0%
Months Supply	1.8	- 30.0%
List to Close	83	+ 0.6%
Days on Market	31	+ 0.0%
Cumulative Days on Market	38	+ 2.1%

Market Activity



Historical Median Sales Price for Cabarrus County, NC



Cabarrus County, NC ZIP Codes

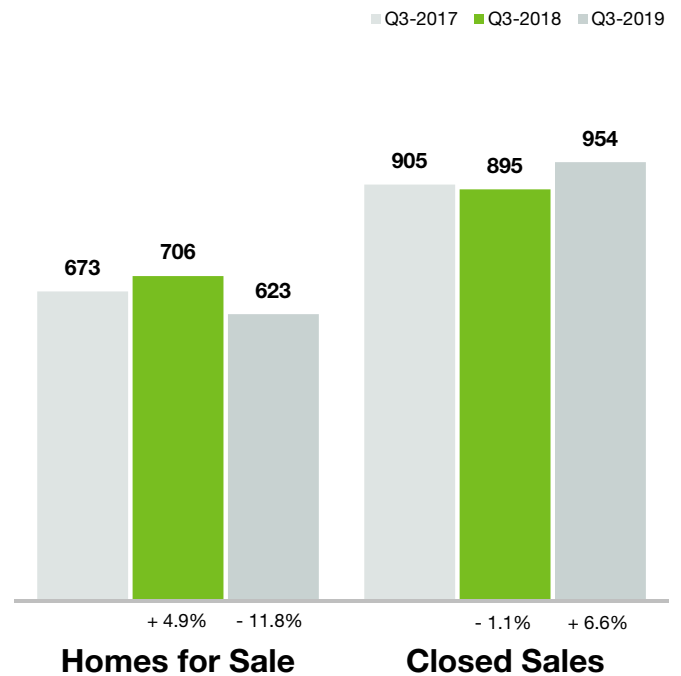
ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change
28025	\$225,000	↑ + 7.2%	97.5%	↑ + 0.2%	31	↓ - 6.6%	283	↓ - 7.5%
28026	\$0	--	0.0%	--	0	--	0	--
28027	\$272,750	↑ + 13.6%	97.5%	↓ - 0.0%	30	↑ + 25.3%	402	↑ + 14.9%
28036	\$309,000	↑ + 1.9%	95.7%	↑ + 1.1%	36	↓ - 25.3%	30	↑ + 25.0%
28071	\$85,000	↓ - 68.5%	85.1%	↓ - 6.6%	0	↓ - 100.0%	1	↓ - 50.0%
28075	\$323,810	↑ + 7.9%	98.0%	↑ + 0.5%	33	↓ - 6.5%	107	↓ - 5.3%
28081	\$197,125	↑ + 11.5%	96.0%	↓ - 0.3%	43	↑ + 22.3%	86	↓ - 2.3%
28082	\$0	--	0.0%	--	0	--	0	--
28083	\$160,000	↑ + 10.3%	97.6%	↑ + 1.3%	14	↓ - 34.7%	94	↓ - 6.9%
28107	\$261,500	↑ + 18.0%	97.3%	↓ - 1.2%	55	↑ + 28.1%	52	↓ - 23.5%
28124	\$219,000	↓ - 8.4%	96.9%	↑ + 3.6%	52	↓ - 30.0%	19	↓ - 9.5%
28138	\$210,000	↓ - 61.3%	92.7%	↓ - 4.9%	8	↓ - 94.9%	2	→ 0.0%
28215	\$238,000	↑ + 22.1%	100.0%	↑ + 3.6%	11	↓ - 65.4%	11	↓ - 35.3%

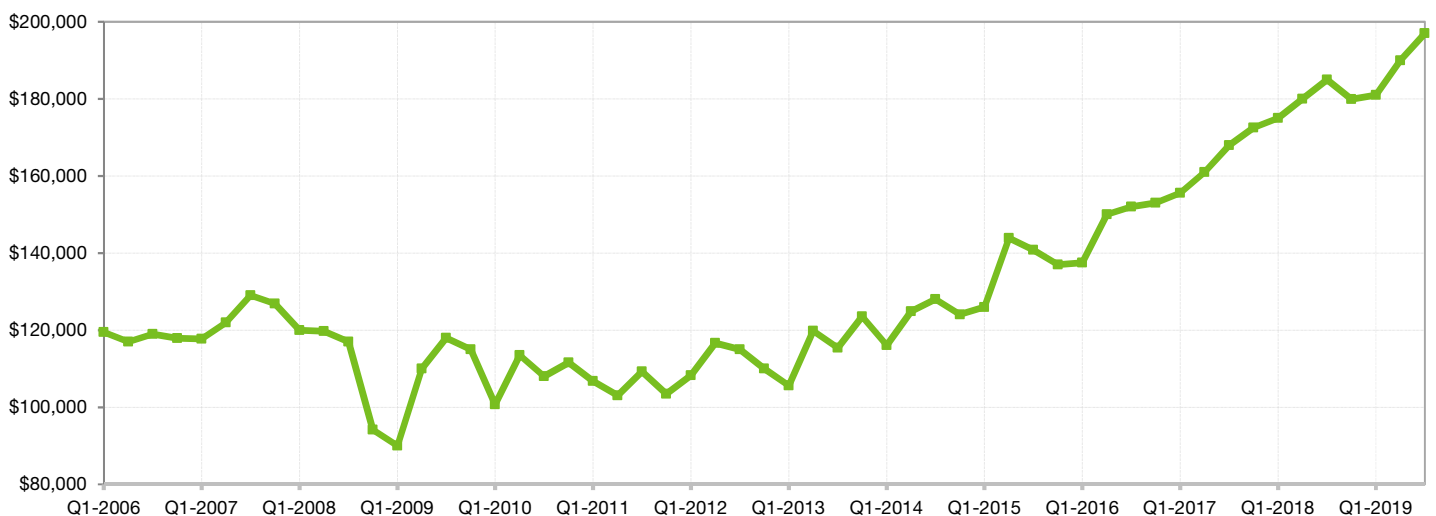
Gaston County, NC

Key Metrics	Q3-2019	1-Yr Change
Median Sales Price	\$197,000	+ 6.5%
Avg. Sales Price	\$217,875	+ 7.2%
Pct. of Orig. Price Received	97.4%	- 0.0%
Inventory of Homes for Sale	623	- 11.8%
Closed Sales	954	+ 6.6%
Months Supply	2.1	- 18.1%
List to Close	85	+ 3.4%
Days on Market	33	+ 2.1%
Cumulative Days on Market	36	- 1.4%

Market Activity



Historical Median Sales Price for Gaston County, NC



Gaston County, NC ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change
28006	\$136,900	--	94.4%	--	74	--	1	--
28012	\$263,000	↓ - 2.0%	97.0%	↑ + 0.6%	46	↑ + 4.6%	173	↑ + 66.3%
28016	\$135,000	↑ + 12.7%	96.9%	↓ - 2.5%	17	↓ - 50.6%	41	↑ + 20.6%
28021	\$136,500	↑ + 6.2%	93.6%	↑ + 2.6%	39	↓ - 11.6%	22	↓ - 31.3%
28032	\$235,000	↑ + 38.2%	96.1%	↓ - 2.8%	58	↑ + 58.1%	27	↑ + 8.0%
28033	\$175,000	--	93.7%	--	15	--	3	--
28034	\$190,000	↑ + 7.5%	98.5%	↑ + 0.6%	18	↓ - 39.5%	85	↑ + 9.0%
28052	\$132,000	↓ - 0.4%	97.5%	↑ + 1.7%	18	↓ - 33.1%	113	↑ + 4.6%
28053	\$0	--	0.0%	--	0	--	0	--
28054	\$186,000	↑ + 3.0%	97.2%	↓ - 1.2%	31	↓ - 15.6%	143	↓ - 16.9%
28055	\$0	--	0.0%	--	0	--	0	--
28056	\$220,000	↓ - 2.9%	97.8%	↑ + 0.2%	31	↑ + 61.3%	127	↑ + 0.8%
28077	\$122,950	↑ + 89.2%	102.7%	↑ + 9.0%	6	↓ - 96.2%	2	↑ + 100.0%
28092	\$125,000	↓ - 65.8%	100.0%	↑ + 7.1%	13	↓ - 72.8%	1	↓ - 75.0%
28098	\$200,000	↑ + 11.1%	98.3%	↓ - 0.4%	17	↑ + 322.6%	25	↑ + 127.3%
28101	\$314,450	↑ + 0.4%	99.4%	↑ + 1.0%	32	↓ - 34.1%	2	↓ - 71.4%
28120	\$241,000	↑ + 10.8%	97.0%	↓ - 0.6%	41	↑ + 22.8%	140	→ 0.0%
28164	\$204,450	↑ + 28.2%	99.3%	↑ + 1.9%	26	↑ + 8.6%	36	↓ - 5.3%

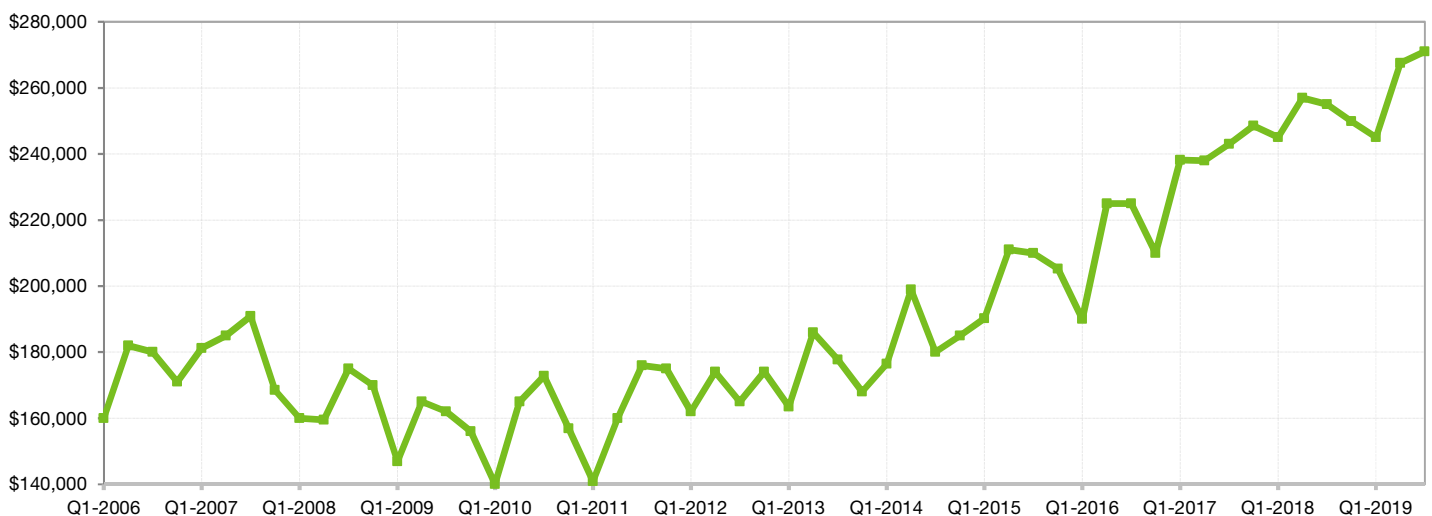
Iredell County, NC

Key Metrics	Q3-2019	1-Yr Change
Median Sales Price	\$270,999	+ 6.3%
Avg. Sales Price	\$328,035	+ 1.9%
Pct. of Orig. Price Received	95.9%	+ 0.2%
Inventory of Homes for Sale	846	- 18.7%
Closed Sales	969	+ 4.6%
Months Supply	2.9	- 25.1%
List to Close	107	+ 4.0%
Days on Market	57	+ 4.0%
Cumulative Days on Market	69	- 2.5%

Market Activity



Historical Median Sales Price for Iredell County, NC



Iredell County, NC ZIP Codes

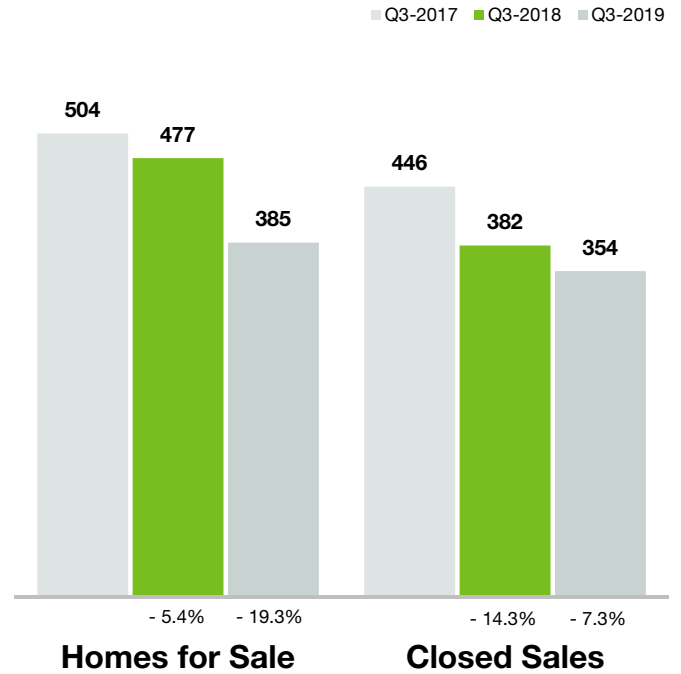
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	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change
27013	\$104,563	↓ - 4.1%	93.6%	↑ + 3.6%	31	↓ - 41.0%	4	↑ + 33.3%
27020	\$199,500	--	95.1%	--	29	--	2	--
28010	\$0	--	0.0%	--	0	--	0	--
28115	\$265,000	↑ + 6.1%	96.9%	↑ + 0.8%	58	↑ + 31.0%	261	↓ - 1.1%
28117	\$379,500	↓ - 0.1%	95.8%	↑ + 0.1%	57	↓ - 12.7%	326	↓ - 5.0%
28123	\$0	--	0.0%	--	0	--	0	--
28125	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28166	\$286,999	↑ + 28.9%	96.2%	↓ - 0.4%	67	↑ + 5.4%	65	↑ + 38.3%
28625	\$202,000	↑ + 20.6%	95.2%	↓ - 0.7%	57	↑ + 16.3%	117	↑ + 8.3%
28634	\$132,000	↑ + 29.7%	92.2%	↑ + 5.5%	19	↓ - 62.3%	7	↑ + 16.7%
28636	\$0	--	0.0%	--	0	--	0	--
28660	\$130,750	↓ - 17.5%	92.9%	↑ + 9.5%	40	↓ - 77.5%	4	↑ + 100.0%
28677	\$181,500	↑ + 6.8%	95.0%	↓ - 0.1%	53	↑ + 10.0%	167	↑ + 19.3%
28687	\$0	--	0.0%	--	0	--	0	--
28688	\$0	--	0.0%	--	0	--	0	--
28689	\$143,000	↓ - 43.9%	94.9%	↓ - 5.1%	24	↑ + 12.7%	3	↑ + 200.0%
28699	\$0	--	0.0%	--	0	--	0	--

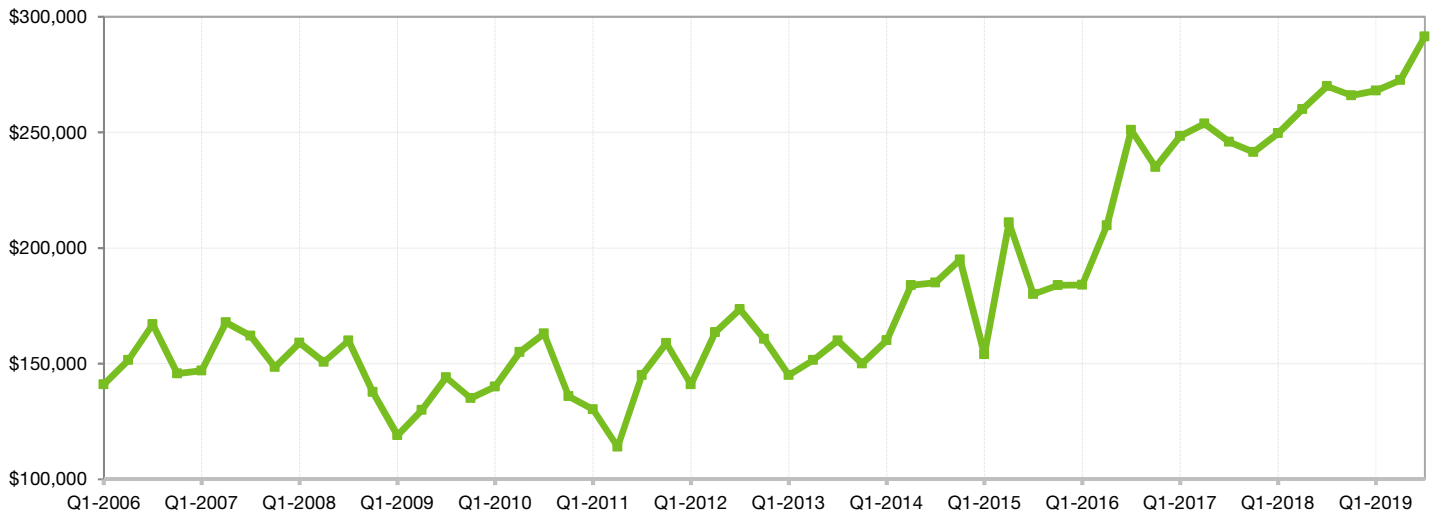
Lincoln County, NC

Key Metrics	Q3-2019	1-Yr Change
Median Sales Price	\$291,450	+ 7.9%
Avg. Sales Price	\$323,862	+ 3.3%
Pct. of Orig. Price Received	96.1%	+ 0.9%
Inventory of Homes for Sale	385	- 19.3%
Closed Sales	354	- 7.3%
Months Supply	3.5	- 15.5%
List to Close	104	- 8.2%
Days on Market	52	- 8.7%
Cumulative Days on Market	63	- 9.8%

Market Activity



Historical Median Sales Price for Lincoln County, NC



Lincoln County, NC ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change
28006	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28021	\$75,000	↓ - 16.7%	63.0%	↓ - 27.7%	402	↑ + 337.0%	1	↓ - 80.0%
28033	\$202,500	↑ + 15.1%	97.2%	↑ + 0.8%	82	↑ + 608.7%	4	↑ + 100.0%
28037	\$355,000	↑ + 9.2%	96.2%	↑ + 0.6%	61	↓ - 2.3%	169	↓ - 13.3%
28080	\$288,750	↑ + 27.8%	95.1%	↑ + 0.6%	30	↓ - 51.5%	18	↓ - 18.2%
28090	\$0	--	0.0%	--	0	--	0	--
28092	\$210,500	↑ + 26.8%	96.3%	↑ + 0.4%	40	↓ - 22.5%	106	↑ + 1.9%
28093	\$0	--	0.0%	--	0	--	0	--
28164	\$325,000	↓ - 6.5%	96.8%	↑ + 3.5%	65	↓ - 10.0%	27	↑ + 22.7%
28168	\$169,900	↓ - 0.1%	96.8%	↑ + 3.8%	45	↑ + 0.9%	13	↓ - 13.3%
28673	\$410,000	↓ - 35.4%	78.1%	↓ - 20.1%	105	↑ + 114.3%	1	→ 0.0%

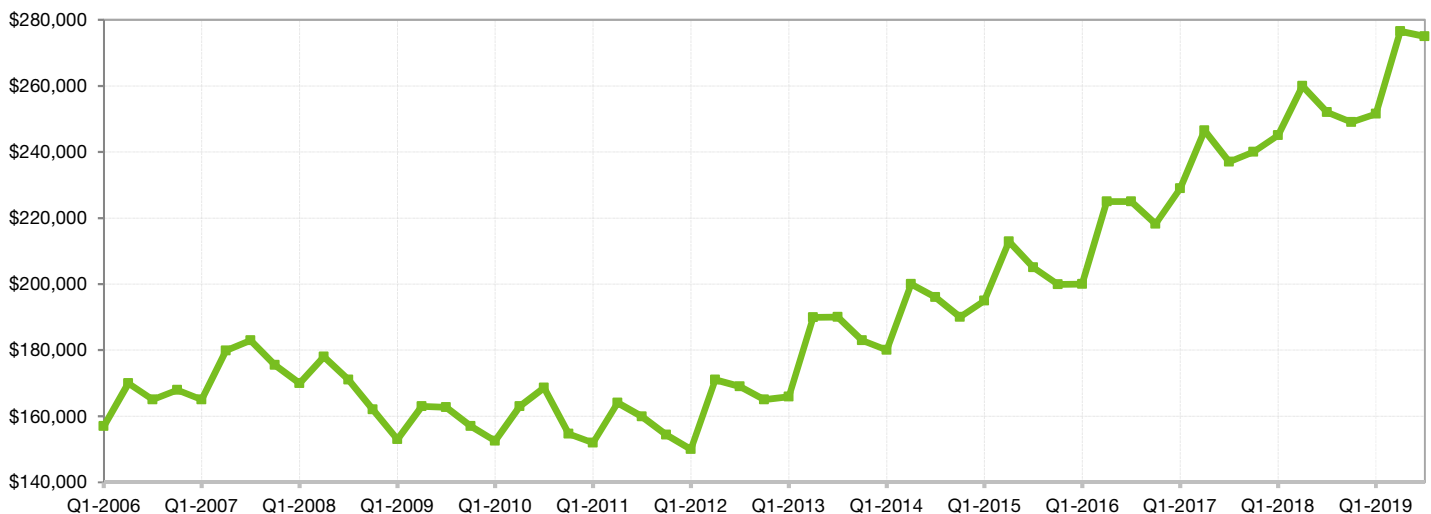
Mecklenburg County, NC

Key Metrics	Q3-2019	1-Yr Change
Median Sales Price	\$275,000	+ 9.1%
Avg. Sales Price	\$340,313	+ 6.9%
Pct. of Orig. Price Received	97.2%	- 0.5%
Inventory of Homes for Sale	3,342	- 15.8%
Closed Sales	5,780	+ 6.5%
Months Supply	1.9	- 18.8%
List to Close	83	+ 6.4%
Days on Market	34	+ 12.7%
Cumulative Days on Market	40	+ 14.2%

Market Activity



Historical Median Sales Price for Mecklenburg County, NC



Mecklenburg County, NC ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change
28031	\$311,500	↑ + 2.1%	95.8%	↓ - 0.7%	46	↑ + 1.0%	243	↓ - 6.9%
28035	\$0	--	0.0%	--	0	--	0	--
28036	\$381,425	↓ - 11.7%	94.9%	↓ - 1.3%	79	↑ + 19.0%	104	↓ - 6.3%
28070	\$0	--	0.0%	--	0	--	0	--
28078	\$327,250	↑ + 2.7%	96.5%	↓ - 0.8%	43	↑ + 5.2%	476	↑ + 1.3%
28104	\$409,000	↑ + 37.2%	97.3%	↑ + 0.1%	45	↑ + 247.3%	7	↑ + 40.0%
28105	\$286,750	↑ + 0.6%	97.3%	↑ + 0.0%	32	↓ - 0.5%	204	↑ + 1.5%
28106	\$0	--	0.0%	--	0	--	0	--
28107	\$325,000	--	94.8%	--	30	--	5	--
28126	\$0	--	0.0%	--	0	--	0	--
28130	\$0	--	0.0%	--	0	--	0	--
28134	\$278,000	↑ + 11.2%	98.2%	↑ + 0.7%	31	↑ + 9.8%	65	↓ - 13.3%
28201	\$0	--	0.0%	--	0	--	0	--
28202	\$285,000	↓ - 10.9%	96.3%	↓ - 0.6%	49	↑ + 1.3%	91	↓ - 15.7%
28203	\$460,000	↑ + 26.8%	96.7%	↓ - 0.2%	30	↓ - 29.1%	93	↑ + 3.3%
28204	\$447,824	↑ + 39.9%	96.4%	↓ - 1.9%	40	↑ + 45.8%	43	↑ + 65.4%
28205	\$321,333	↑ + 7.3%	96.5%	↓ - 0.4%	49	↑ + 74.2%	341	↑ + 36.4%
28206	\$201,500	↑ + 13.8%	97.6%	↓ - 2.3%	33	↑ + 109.1%	30	↑ + 30.4%
28207	\$715,000	↑ + 7.9%	97.0%	↑ + 1.5%	50	↑ + 17.0%	67	↑ + 11.7%
28208	\$184,200	↑ + 31.6%	97.4%	↑ + 0.5%	28	↑ + 8.4%	166	↑ + 35.0%
28209	\$375,250	↑ + 15.5%	96.4%	↓ - 0.6%	36	↑ + 33.5%	148	↑ + 14.7%
28210	\$330,000	↑ + 6.5%	97.2%	↑ + 0.4%	31	↑ + 5.1%	267	↑ + 9.0%
28211	\$485,000	↑ + 6.8%	94.3%	↓ - 1.7%	47	↑ + 30.0%	151	↑ + 7.1%
28212	\$190,000	↑ + 9.2%	98.2%	↓ - 0.2%	16	↑ + 20.3%	95	↓ - 7.8%
28213	\$215,000	↑ + 19.4%	99.0%	↑ + 0.3%	16	↑ + 24.4%	167	↑ + 1.2%
28214	\$206,950	↑ + 5.2%	98.6%	↓ - 0.2%	21	↓ - 9.7%	282	↑ + 1.8%
28215	\$214,900	↑ + 13.1%	97.6%	↓ - 0.8%	17	↑ + 8.3%	274	↑ + 8.7%
28216	\$204,000	↑ + 7.9%	98.0%	↑ + 0.0%	21	↓ - 0.4%	245	↑ + 2.5%
28217	\$175,000	↑ + 12.9%	99.7%	↓ - 1.4%	17	↑ + 22.0%	57	↑ + 11.8%
28218	\$0	--	0.0%	--	0	--	0	--
28219	\$0	--	0.0%	--	0	--	0	--
28220	\$0	--	0.0%	--	0	--	0	--
28221	\$0	--	0.0%	--	0	--	0	--
28222	\$0	--	0.0%	--	0	--	0	--
28223	\$0	--	0.0%	--	0	--	0	--
28224	\$0	--	0.0%	--	0	--	0	--
28226	\$375,500	↑ + 5.5%	94.7%	↓ - 2.3%	56	↑ + 29.9%	221	↑ + 14.5%
28227	\$235,375	↑ + 5.1%	98.0%	↑ + 0.3%	26	↑ + 20.9%	272	↑ + 19.3%
28228	\$0	--	0.0%	--	0	--	0	--
28229	\$0	--	0.0%	--	0	--	0	--
28230	\$0	--	0.0%	--	0	--	0	--
28231	\$0	--	0.0%	--	0	--	0	--
28232	\$0	--	0.0%	--	0	--	0	--

Mecklenburg County, NC ZIP Codes

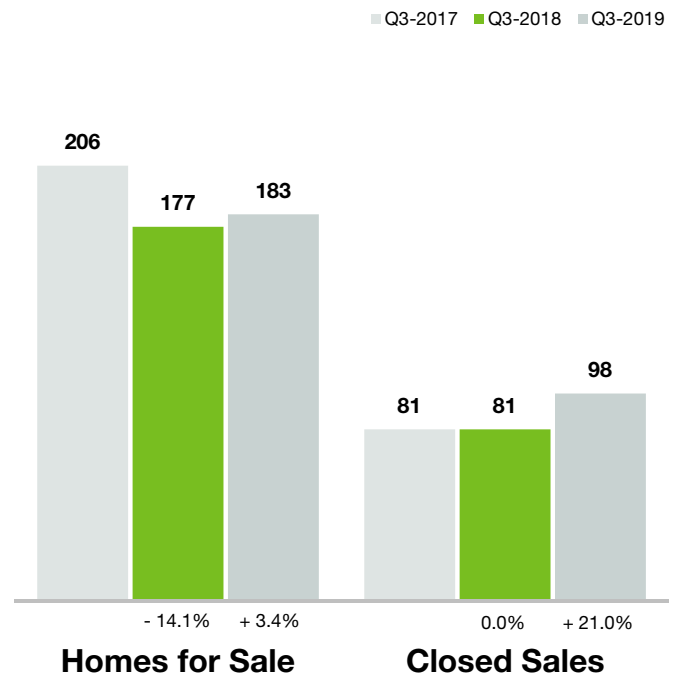
ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change
28233	\$0	--	0.0%	--	0	--	0	--
28234	\$0	--	0.0%	--	0	--	0	--
28235	\$0	--	0.0%	--	0	--	0	--
28236	\$0	--	0.0%	--	0	--	0	--
28237	\$0	--	0.0%	--	0	--	0	--
28241	\$0	--	0.0%	--	0	--	0	--
28242	\$0	--	0.0%	--	0	--	0	--
28243	\$0	--	0.0%	--	0	--	0	--
28244	\$0	--	0.0%	--	0	--	0	--
28246	\$0	--	0.0%	--	0	--	0	--
28247	\$0	--	0.0%	--	0	--	0	--
28250	\$0	--	0.0%	--	0	--	0	--
28253	\$0	--	0.0%	--	0	--	0	--
28254	\$0	--	0.0%	--	0	--	0	--
28255	\$0	--	0.0%	--	0	--	0	--
28256	\$0	--	0.0%	--	0	--	0	--
28258	\$0	--	0.0%	--	0	--	0	--
28260	\$0	--	0.0%	--	0	--	0	--
28262	\$204,000	↑ + 7.9%	98.4%	↓ - 0.3%	17	↑ + 30.5%	121	↓ - 4.7%
28263	\$0	--	0.0%	--	0	--	0	--
28265	\$0	--	0.0%	--	0	--	0	--
28266	\$0	--	0.0%	--	0	--	0	--
28269	\$233,000	↑ + 12.0%	98.2%	↓ - 0.7%	22	↑ + 24.9%	435	↑ + 1.2%
28270	\$358,500	↓ - 0.4%	96.9%	↑ + 0.4%	35	↑ + 2.5%	160	↓ - 10.6%
28271	\$0	--	0.0%	--	0	--	0	--
28272	\$0	--	0.0%	--	0	--	0	--
28273	\$240,500	↑ + 9.4%	98.8%	↓ - 0.8%	20	↑ + 29.6%	200	↓ - 7.4%
28274	\$0	--	0.0%	--	0	--	0	--
28275	\$0	--	0.0%	--	0	--	0	--
28277	\$360,000	↑ + 1.0%	97.2%	↑ + 0.4%	32	↓ - 14.8%	458	↑ + 15.1%
28278	\$310,403	↓ - 1.5%	96.7%	↓ - 1.5%	49	↑ + 24.2%	289	↑ + 17.5%
28280	\$0	--	0.0%	--	0	--	0	--
28281	\$0	--	0.0%	--	0	--	0	--
28282	\$0	--	0.0%	--	0	--	0	--
28284	\$0	--	0.0%	--	0	--	0	--
28285	\$0	--	0.0%	--	0	--	0	--
28287	\$0	--	0.0%	--	0	--	0	--
28288	\$0	--	0.0%	--	0	--	0	--
28289	\$0	--	0.0%	--	0	--	0	--
28290	\$0	--	0.0%	--	0	--	0	--
28296	\$0	--	0.0%	--	0	--	0	--
28297	\$0	--	0.0%	--	0	--	0	--
28299	\$0	--	0.0%	--	0	--	0	--

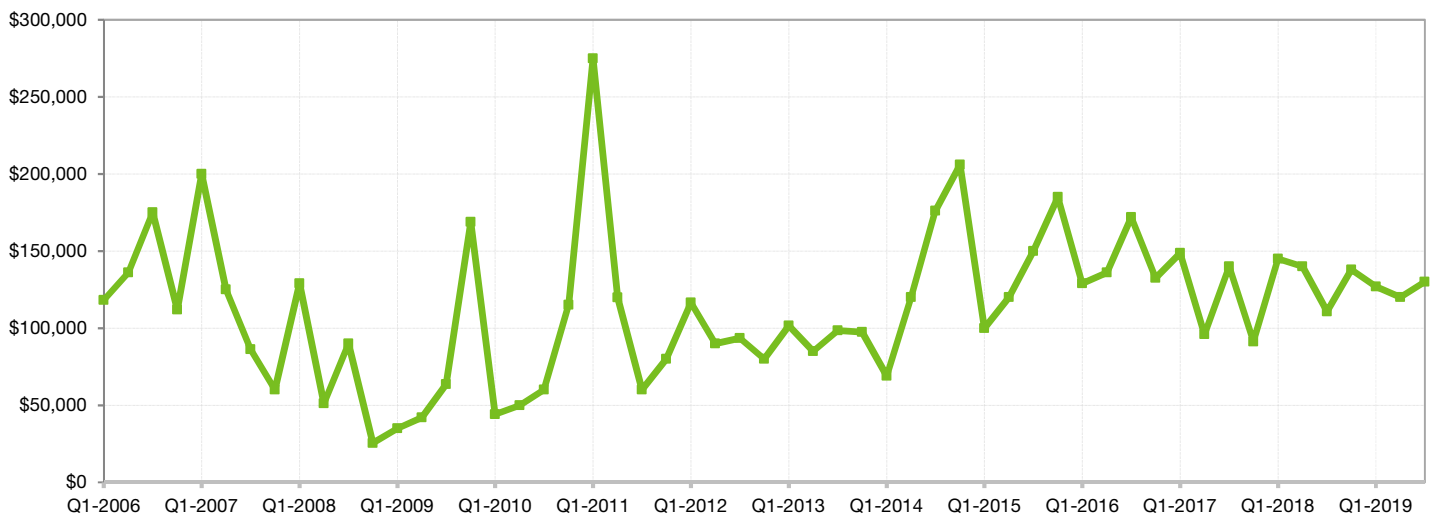
Montgomery County, NC

Key Metrics	Q3-2019	1-Yr Change
Median Sales Price	\$130,000	+ 17.4%
Avg. Sales Price	\$264,616	+ 51.4%
Pct. of Orig. Price Received	90.5%	+ 2.3%
Inventory of Homes for Sale	183	+ 3.4%
Closed Sales	98	+ 21.0%
Months Supply	7.7	- 17.7%
List to Close	120	- 31.1%
Days on Market	83	- 45.4%
Cumulative Days on Market	103	- 41.3%

Market Activity



Historical Median Sales Price for Montgomery County, NC



Montgomery County, NC ZIP Codes

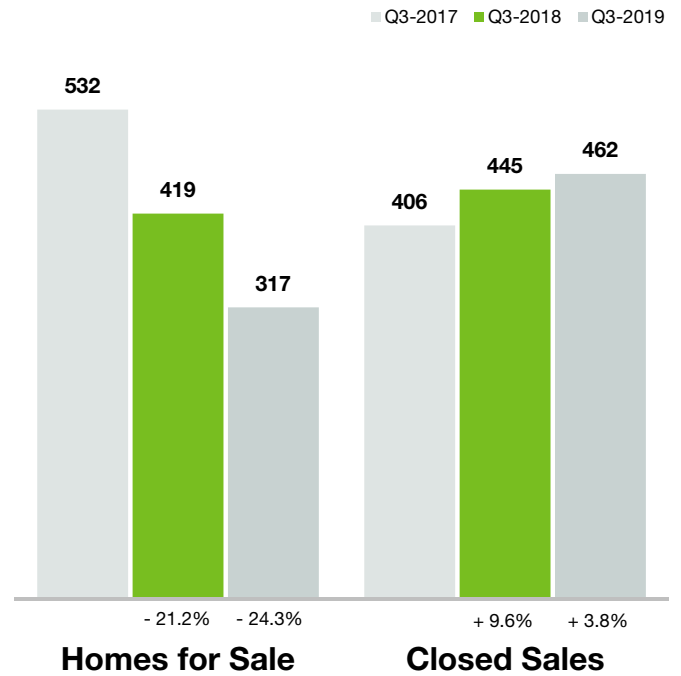
ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change
27209	\$89,000 ↓	- 16.4%	100.0% ↑	+ 21.1%	7 ↓	- 93.3%	1 →	0.0%
27229	\$104,000 ↓	- 31.6%	89.9% ↑	+ 0.5%	37 ↑	+ 1,122.2%	3 ↑	+ 200.0%
27247	\$0	--	0.0%	--	0	--	0	--
27281	\$0	--	0.0%	--	0	--	0	--
27306	\$157,450 ↓	- 21.3%	92.0% ↓	- 0.4%	65 ↓	- 41.3%	40 ↑	+ 60.0%
27341	\$0	--	0.0%	--	0	--	0	--
27356	\$0 ↓	- 100.0%	0.0% ↓	- 100.0%	0 ↓	- 100.0%	0 ↓	- 100.0%
27371	\$153,500 ↓	- 14.7%	89.8% ↓	- 3.0%	56 ↓	- 24.7%	8 ↓	- 20.0%
28127	\$130,000 ↑	+ 109.8%	88.7% ↑	+ 4.2%	111 ↓	- 46.2%	45 ↑	+ 7.1%

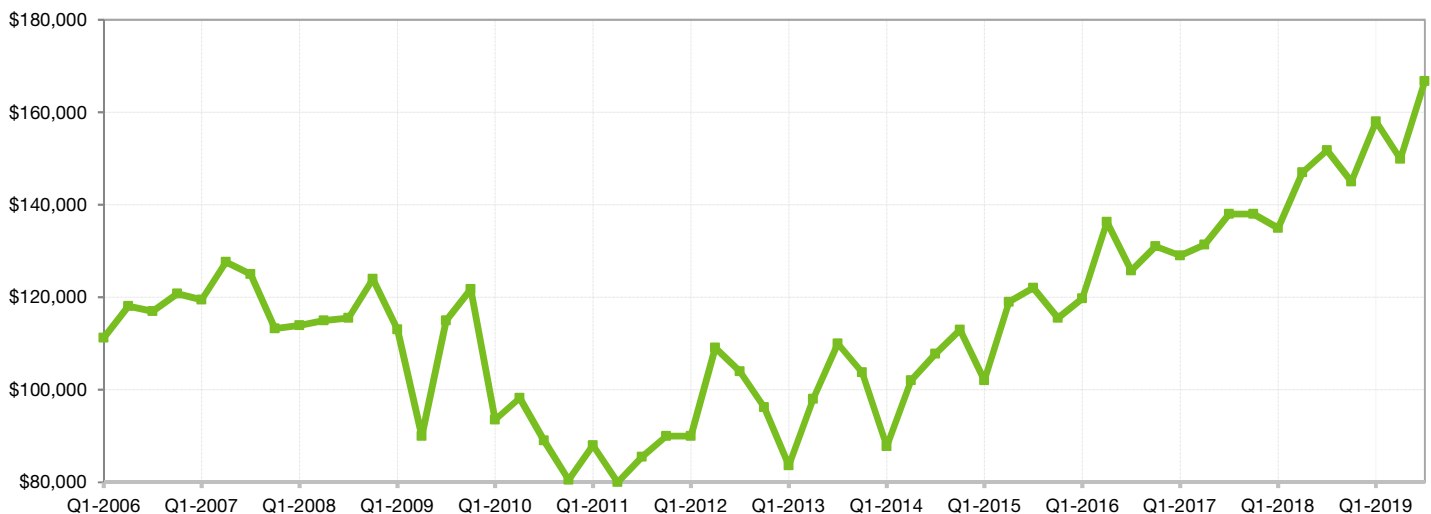
Rowan County, NC

Key Metrics	Q3-2019	1-Yr Change
Median Sales Price	\$166,750	+ 9.9%
Avg. Sales Price	\$190,296	+ 13.7%
Pct. of Orig. Price Received	95.8%	+ 0.9%
Inventory of Homes for Sale	317	- 24.3%
Closed Sales	462	+ 3.8%
Months Supply	2.2	- 27.8%
List to Close	87	- 10.7%
Days on Market	41	- 10.8%
Cumulative Days on Market	45	- 13.5%

Market Activity



Historical Median Sales Price for Rowan County, NC



Rowan County, NC ZIP Codes

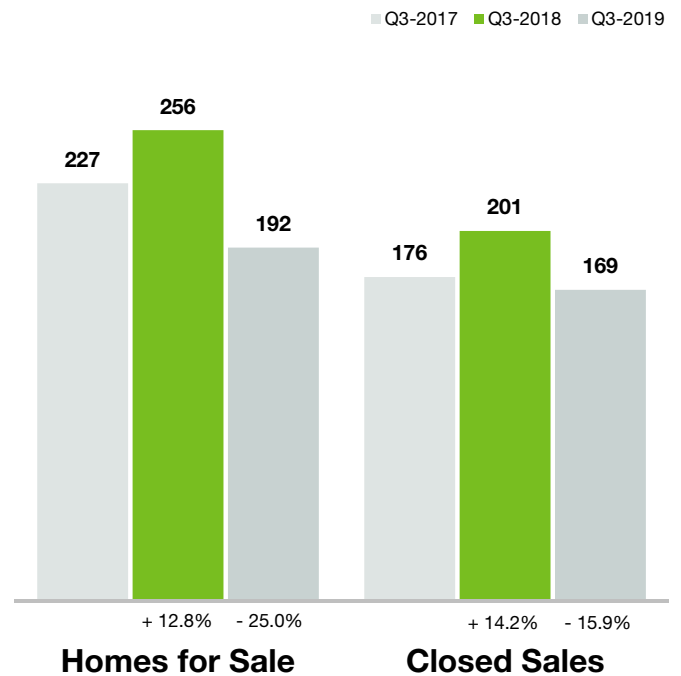
ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change
28023	\$198,500	↑ + 27.2%	94.9%	↓ - 2.1%	43	↑ + 54.6%	40	↓ - 32.2%
27013	\$136,900	↓ - 2.2%	96.1%	↑ + 4.7%	36	↑ + 6.8%	12	↓ - 14.3%
28036	\$455,000	↑ + 2.5%	94.9%	↑ + 1.6%	69	↑ + 8.3%	3	↑ + 200.0%
28071	\$133,250	↓ - 37.0%	93.9%	↑ + 13.4%	73	↑ + 276.1%	6	↑ + 200.0%
28081	\$140,000	↑ + 5.3%	95.4%	↑ + 2.9%	27	↓ - 33.7%	30	↑ + 3.4%
28083	\$130,000	↓ - 4.2%	98.3%	↑ + 3.3%	39	↓ - 2.4%	21	↓ - 25.0%
28088	\$161,250	↓ - 10.4%	94.9%	↓ - 3.8%	34	↓ - 13.4%	20	↑ + 33.3%
28115	\$267,500	↑ + 0.4%	92.8%	↓ - 5.6%	43	↑ + 79.2%	10	↑ + 66.7%
28125	\$528,500	↑ + 61.4%	93.6%	↓ - 0.0%	160	↑ + 62.1%	4	↓ - 20.0%
28127	\$0	--	0.0%	--	0	--	0	--
28137	\$310,000	↑ + 59.1%	112.2%	↑ + 26.3%	145	↑ + 191.9%	3	→ 0.0%
28138	\$199,200	↑ + 28.9%	95.6%	↓ - 4.5%	32	↑ + 146.3%	40	↑ + 150.0%
28144	\$149,200	↑ + 24.9%	93.9%	↑ + 2.8%	42	↓ - 48.2%	90	↑ + 4.7%
28146	\$208,101	↑ + 23.9%	97.0%	↑ + 1.2%	47	↑ + 13.4%	100	↑ + 1.0%
28147	\$169,500	↑ + 15.5%	96.7%	↑ + 0.9%	29	↓ - 32.0%	69	↑ + 7.8%
28159	\$105,000	↓ - 7.5%	93.9%	↓ - 1.5%	45	↑ + 1.1%	11	↑ + 10.0%
27054	\$180,000	↑ + 13.9%	96.7%	↑ + 0.7%	55	↑ + 226.3%	3	↓ - 57.1%

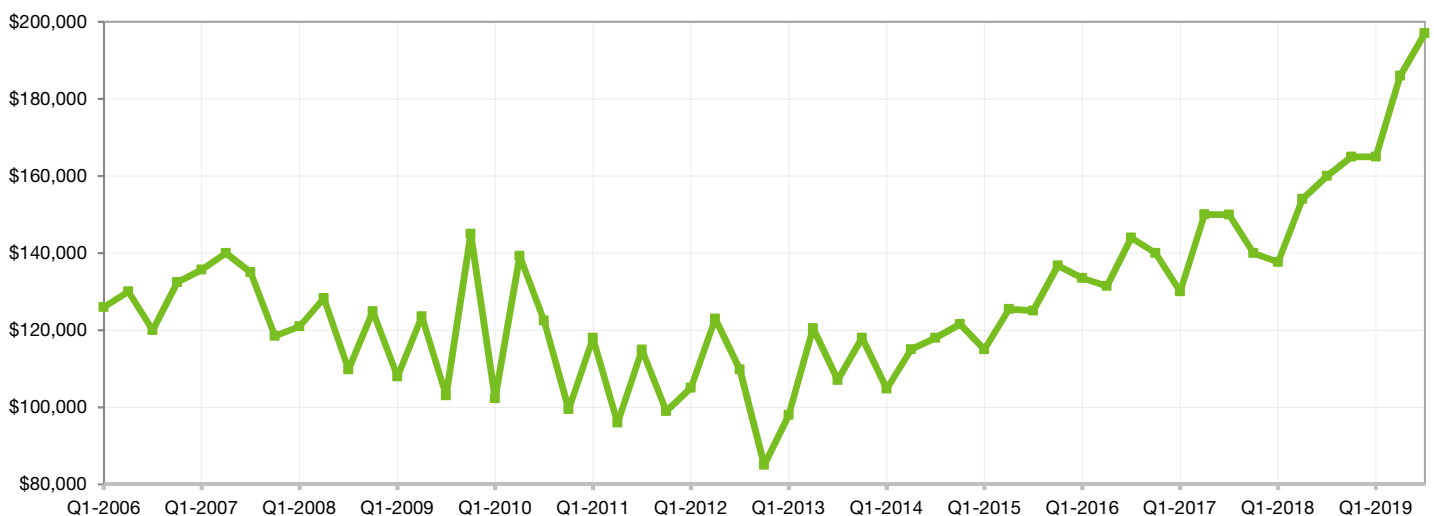
Stanly County, NC

Key Metrics	Q3-2019	1-Yr Change
Median Sales Price	\$197,000	+ 23.1%
Avg. Sales Price	\$213,065	+ 12.2%
Pct. of Orig. Price Received	95.4%	+ 0.8%
Inventory of Homes for Sale	192	- 25.0%
Closed Sales	169	- 15.9%
Months Supply	3.3	- 24.4%
List to Close	111	+ 9.9%
Days on Market	56	+ 0.7%
Cumulative Days on Market	66	+ 6.7%

Market Activity



Historical Median Sales Price for Stanly County, NC



Stanly County, NC ZIP Codes

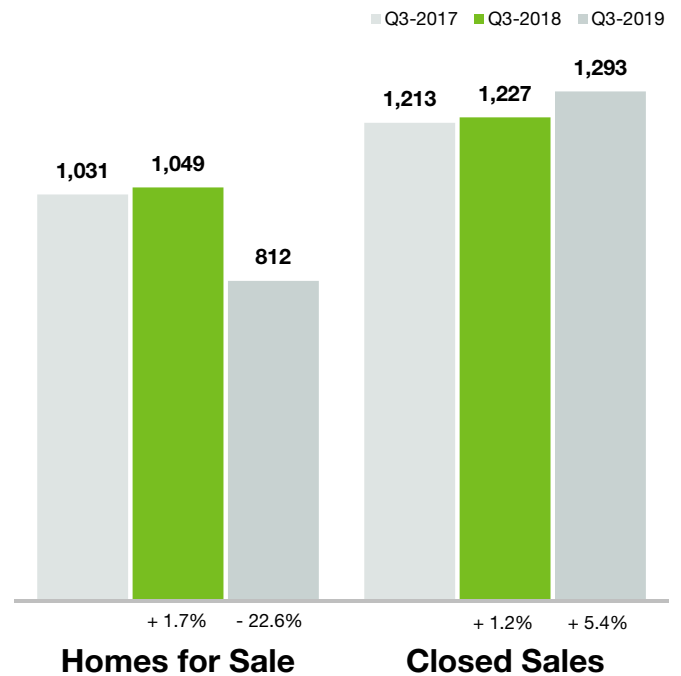
ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change
28001	\$155,000	↑ + 14.9%	95.1%	↑ + 1.3%	47	↓ - 13.6%	65	↓ - 23.5%
28002	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28009	\$79,000	↓ - 10.7%	88.2%	↓ - 10.7%	168	↑ + 306.7%	4	→ 0.0%
28071	\$0	--	0.0%	--	0	--	0	--
28097	\$249,000	↑ + 9.0%	97.8%	↑ + 1.4%	41	↓ - 26.0%	37	↑ + 27.6%
28107	\$262,500	↑ + 122.5%	111.7%	↑ + 16.0%	21	↑ + 425.0%	1	→ 0.0%
28109	\$182,000	--	98.4%	--	39	--	1	--
28124	\$315,000	↑ + 180.0%	95.5%	↑ + 6.1%	2	↓ - 86.7%	1	→ 0.0%
28127	\$197,500	↑ + 39.6%	88.2%	↓ - 13.0%	48	↑ + 131.8%	12	↓ - 25.0%
28128	\$284,900	↑ + 26.6%	91.2%	↓ - 1.0%	141	↑ + 33.6%	17	↓ - 26.1%
28129	\$189,450	↑ + 23.4%	96.9%	↑ + 1.8%	40	↑ + 30.7%	16	↓ - 11.1%
28137	\$161,500	↑ + 80.4%	104.5%	↑ + 24.7%	8	↓ - 93.8%	4	↑ + 100.0%
28163	\$252,450	↑ + 19.2%	98.4%	↑ + 8.3%	45	↓ - 21.4%	10	↓ - 50.0%

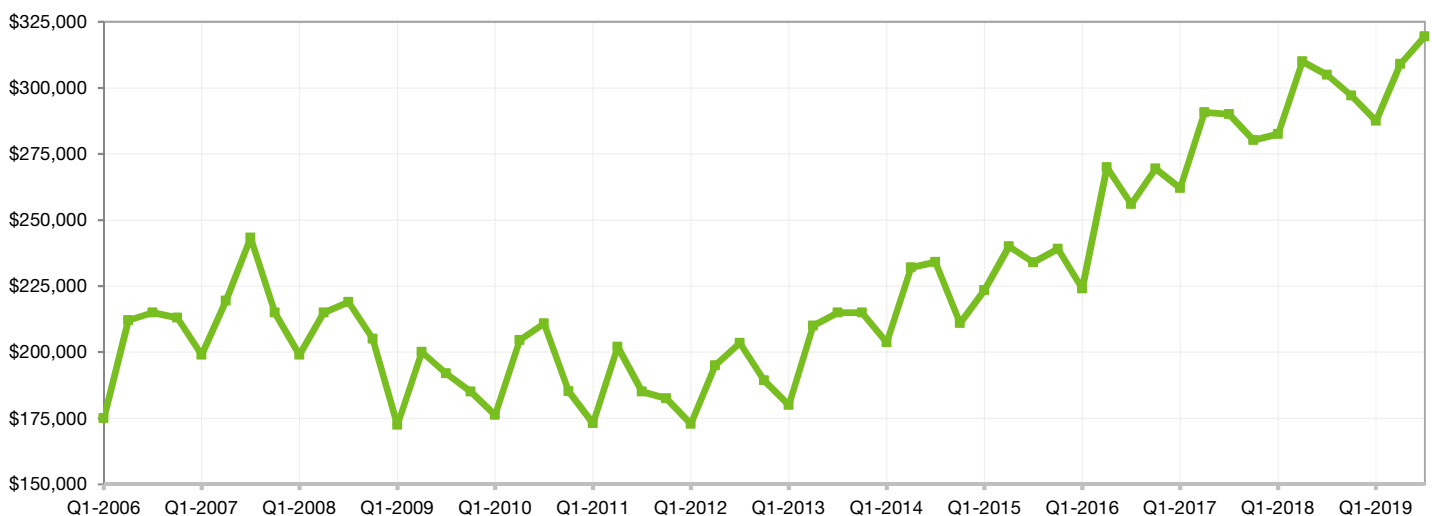
Union County, NC

Key Metrics	Q3-2019	1-Yr Change
Median Sales Price	\$319,500	+ 4.8%
Avg. Sales Price	\$374,470	+ 5.1%
Pct. of Orig. Price Received	97.3%	+ 0.1%
Inventory of Homes for Sale	812	- 22.6%
Closed Sales	1,293	+ 5.4%
Months Supply	2.2	- 27.0%
List to Close	85	- 3.1%
Days on Market	38	- 2.1%
Cumulative Days on Market	43	- 10.6%

Market Activity



Historical Median Sales Price for Union County, NC



Union County, NC ZIP Codes

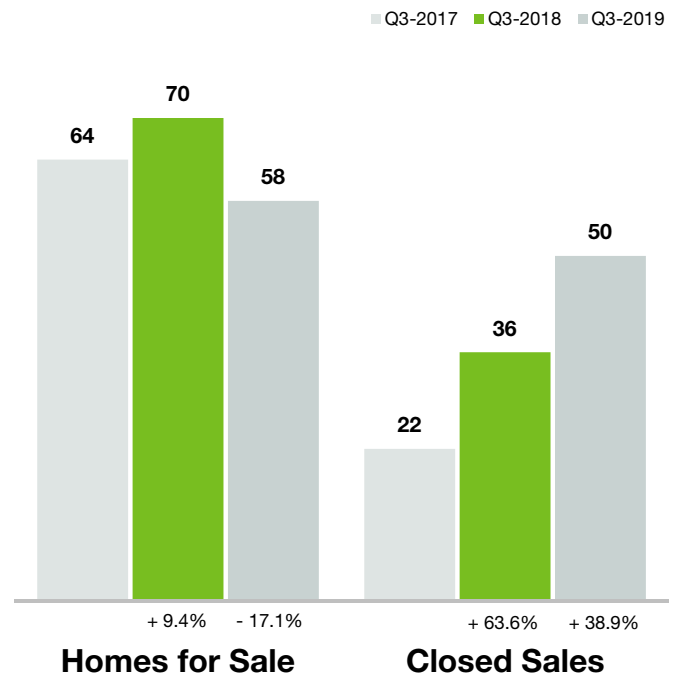
ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change
28079	\$265,000	↑ + 1.9%	98.0%	↑ + 0.1%	25	↓ - 12.5%	247	↑ + 3.8%
28103	\$240,000	↑ + 49.5%	95.9%	↓ - 2.7%	65	↑ + 73.9%	21	↑ + 5.0%
28104	\$420,000	↑ + 17.6%	97.0%	↓ - 0.3%	47	↑ + 18.8%	227	↓ - 6.0%
28108	\$0	--	0.0%	--	0	--	0	--
28110	\$253,900	↑ + 11.4%	98.3%	↑ + 0.9%	32	↑ + 11.8%	233	↑ + 15.3%
28111	\$96,950	--	98.3%	--	18	--	1	--
28112	\$207,250	↑ + 9.2%	95.1%	↓ - 2.3%	30	↑ + 58.5%	106	↑ + 20.5%
28173	\$435,000	↑ + 5.1%	97.3%	↑ + 0.3%	44	↓ - 15.3%	433	↑ + 5.6%
28174	\$176,000	↑ + 3.5%	97.5%	↑ + 1.4%	24	↓ - 39.6%	19	⇒ 0.0%

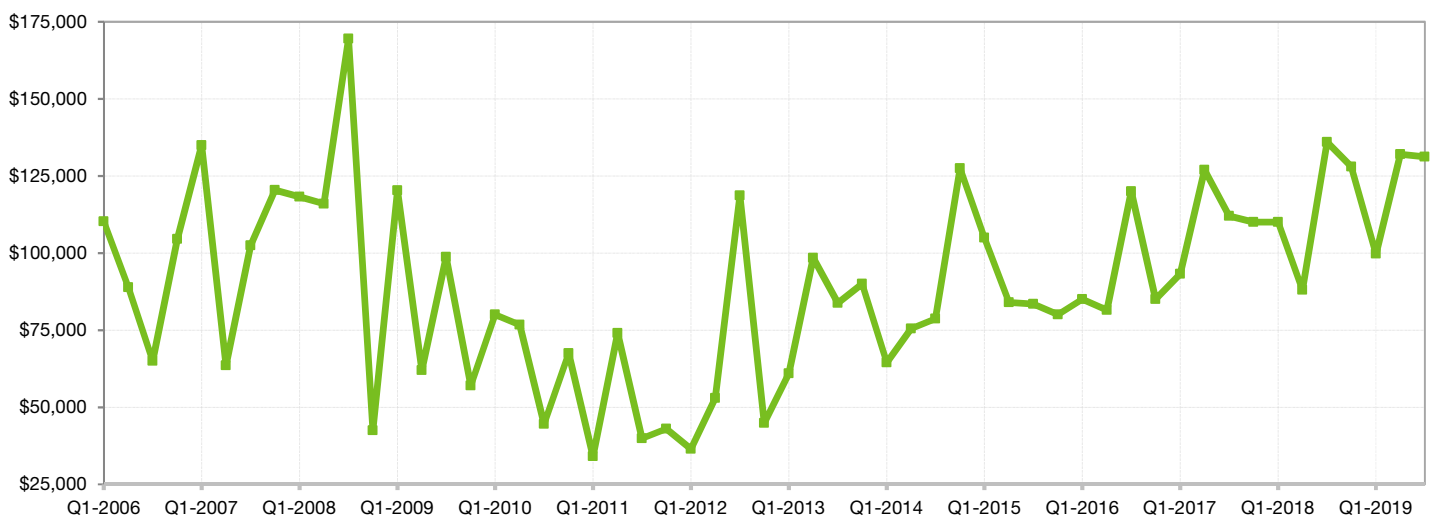
Chester County, SC

Key Metrics	Q3-2019	1-Yr Change
Median Sales Price	\$131,250	- 3.5%
Avg. Sales Price	\$151,211	+ 2.7%
Pct. of Orig. Price Received	91.5%	- 1.5%
Inventory of Homes for Sale	58	- 17.1%
Closed Sales	50	+ 38.9%
Months Supply	3.6	- 43.0%
List to Close	103	+ 0.9%
Days on Market	58	+ 12.6%
Cumulative Days on Market	72	+ 37.9%

Market Activity



Historical Median Sales Price for Chester County, SC



Chester County, SC ZIP Codes

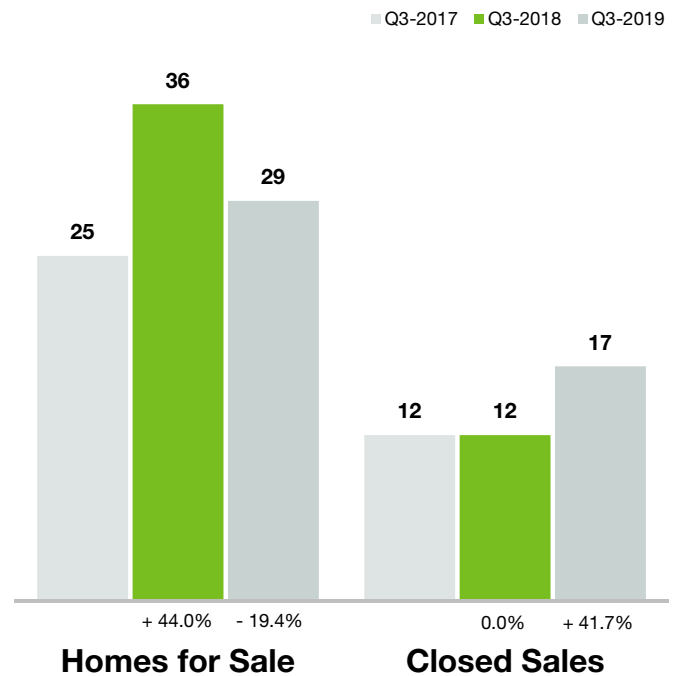
ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change
29014	\$144,000	↓ - 14.8%	97.8%	↑ + 0.9%	107	↑ + 52.9%	2	↓ - 33.3%
29055	\$131,500	↑ + 87.9%	77.4%	↓ - 22.1%	14	↓ - 52.3%	1	↓ - 66.7%
29706	\$125,000	↑ + 4.2%	88.6%	↓ - 2.5%	59	↑ + 30.9%	33	↑ + 83.3%
29712	\$153,500	↑ + 14.6%	93.3%	↓ - 6.7%	51	↑ + 198.0%	6	↑ + 500.0%
29714	\$158,450	↑ + 14.7%	97.5%	↑ + 4.8%	57	↓ - 27.8%	6	↑ + 50.0%
29724	\$0	--	0.0%	--	0	--	0	--
29729	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%

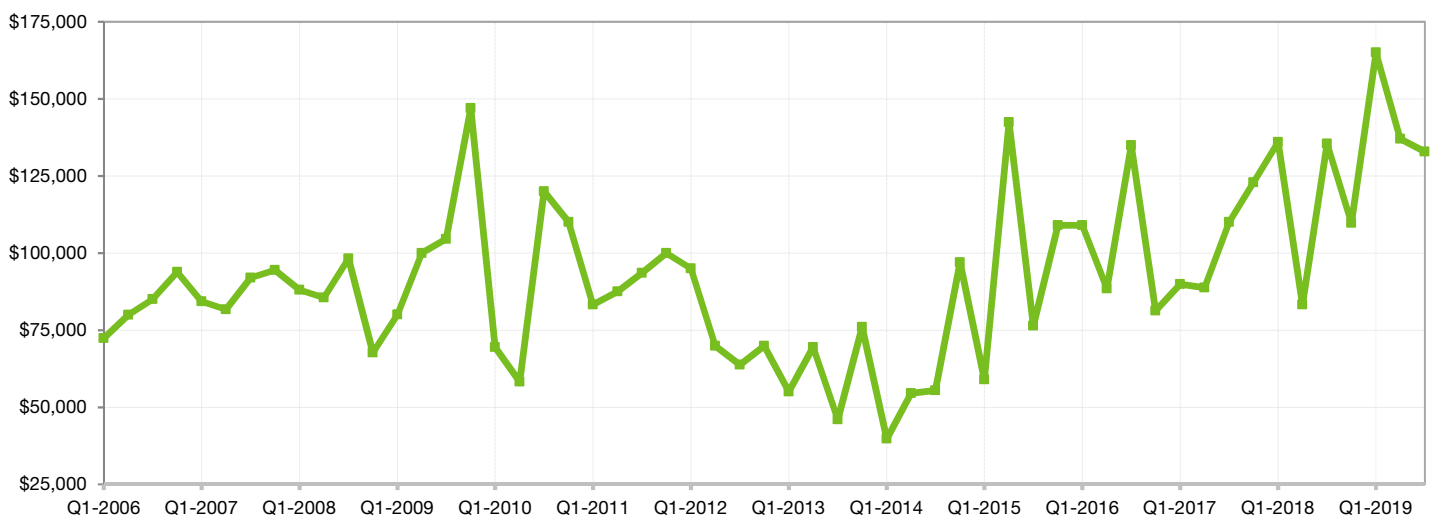
Chesterfield County, SC

Key Metrics	Q3-2019	1-Yr Change
Median Sales Price	\$132,900	- 1.9%
Avg. Sales Price	\$120,918	- 19.0%
Pct. of Orig. Price Received	91.2%	- 1.6%
Inventory of Homes for Sale	29	- 19.4%
Closed Sales	17	+ 41.7%
Months Supply	6.3	- 16.9%
List to Close	155	+ 5.6%
Days on Market	103	+ 37.0%
Cumulative Days on Market	114	+ 51.7%

Market Activity



Historical Median Sales Price for Chesterfield County, SC



Chesterfield County, SC ZIP Codes

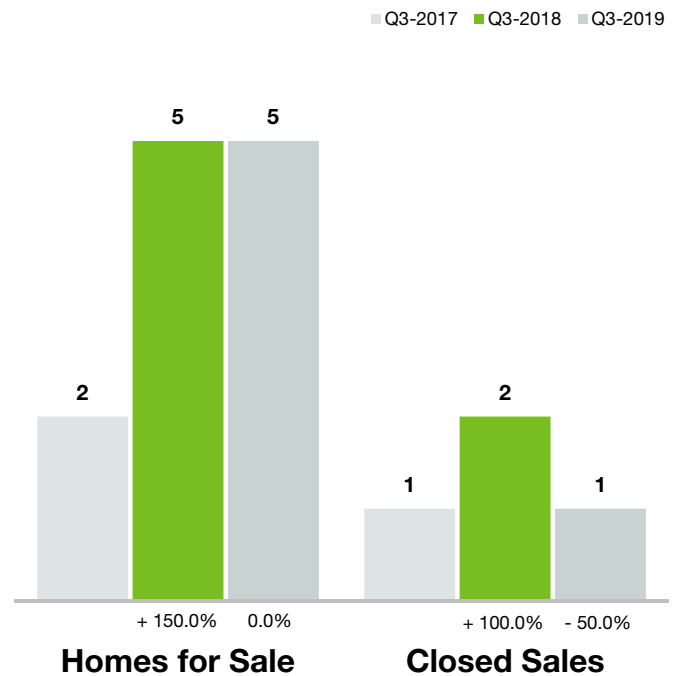
ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change
29101	\$0	--	0.0%	--	0	--	0	--
29520	\$86,500	↑ + 147.1%	88.2%	↑ + 0.6%	42	↑ + 107.5%	2	↑ + 100.0%
29584	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
29718	\$143,950	↓ - 4.0%	97.7%	↑ + 10.8%	111	↓ - 49.7%	4	↑ + 33.3%
29727	\$0	--	0.0%	--	0	--	0	--
29728	\$93,500	↓ - 32.2%	90.1%	↓ - 6.6%	72	↑ + 273.1%	8	↑ + 33.3%
29741	\$160,000	--	0.0%	--	496	--	1	--
59709	\$0	--	0.0%	--	0	--	0	--

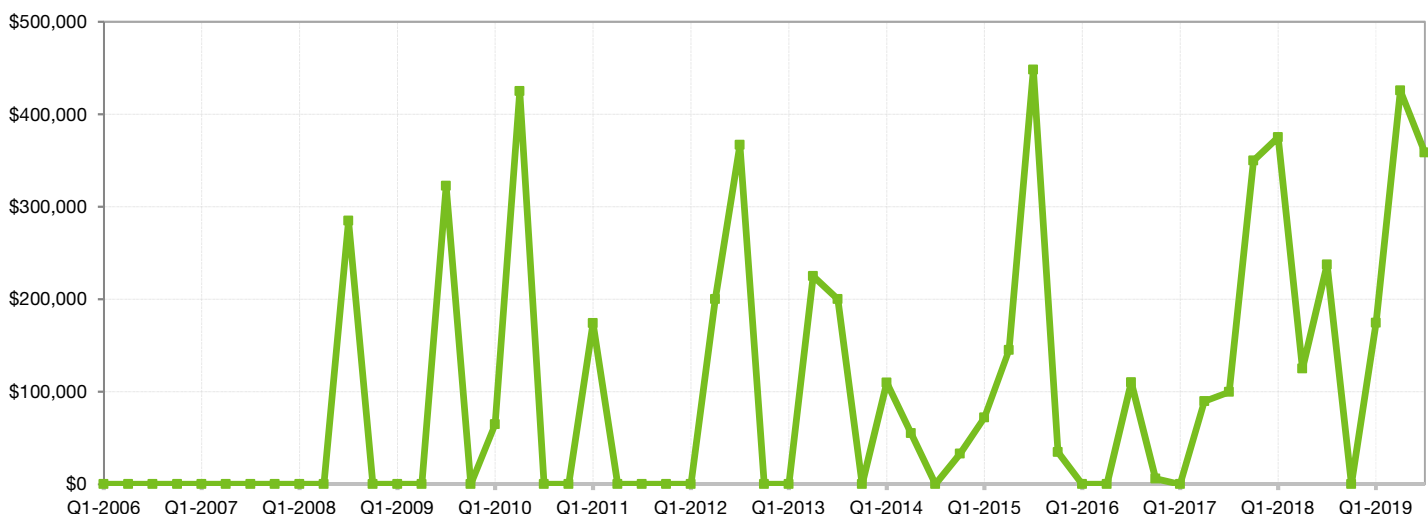
Fairfield County, SC

Key Metrics	Q3-2019	1-Yr Change
Median Sales Price	\$358,500	+ 50.9%
Avg. Sales Price	\$358,500	+ 50.9%
Pct. of Orig. Price Received	99.6%	+ 27.9%
Inventory of Homes for Sale	5	0.0%
Closed Sales	1	- 50.0%
Months Supply	5.0	0.0%
List to Close	42	- 69.1%
Days on Market	8	- 90.5%
Cumulative Days on Market	8	- 90.5%

Market Activity



Historical Median Sales Price for Fairfield County, SC



Fairfield County, SC ZIP Codes

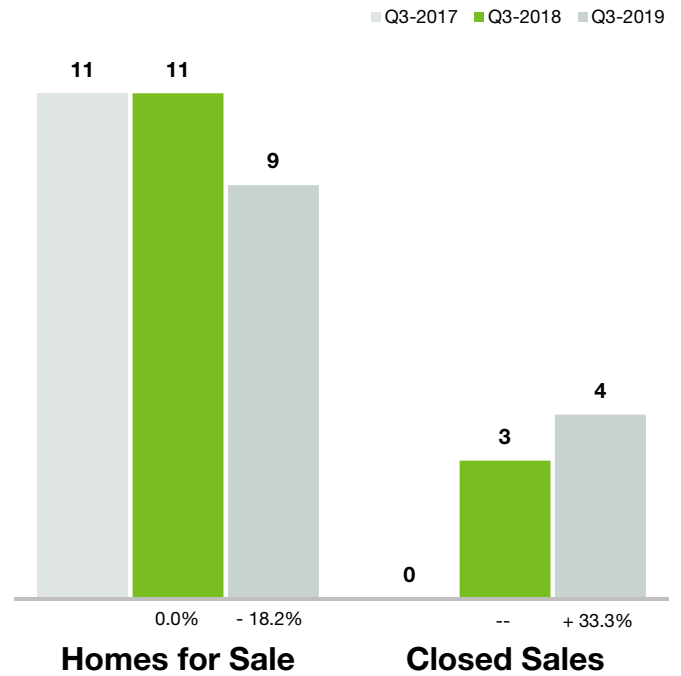
ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change
29015	\$0	--	0.0%	--	0	--	0	--
29065	\$0	--	0.0%	--	0	--	0	--
29130	\$0	--	0.0%	--	0	--	0	--
29132	\$0	--	0.0%	--	0	--	0	--
29180	\$358,500	--	99.6%	--	8	--	1	--

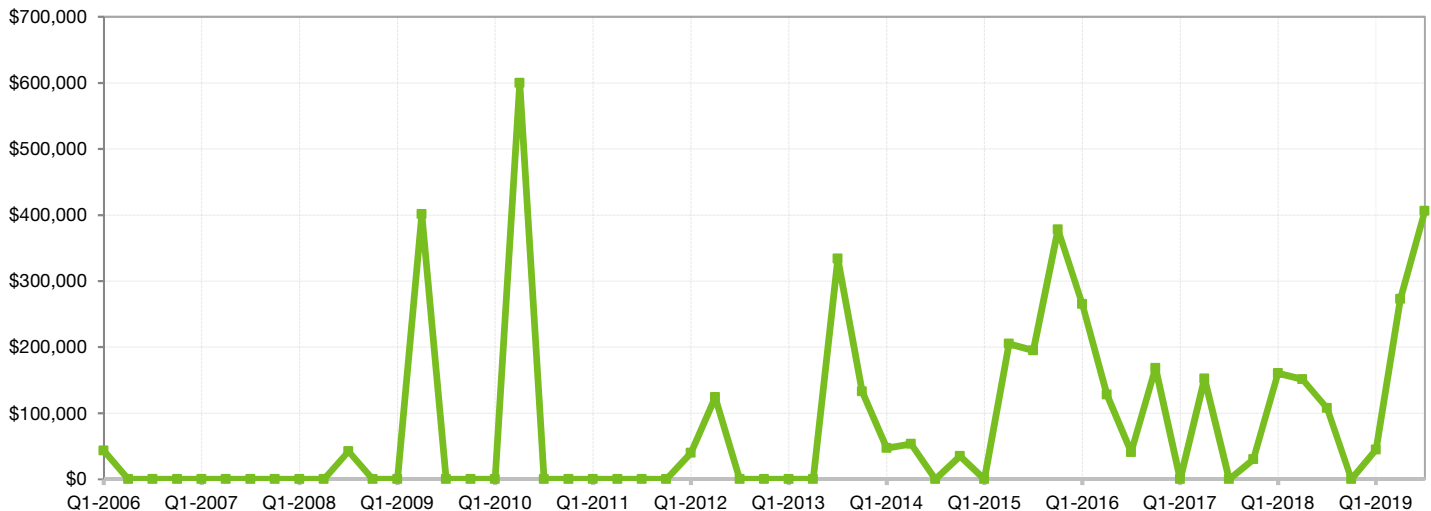
Kershaw County, SC

Key Metrics	Q3-2019	1-Yr Change
Median Sales Price	\$406,000	+ 276.3%
Avg. Sales Price	\$373,563	+ 112.1%
Pct. of Orig. Price Received	88.5%	- 10.8%
Inventory of Homes for Sale	9	- 18.2%
Closed Sales	4	+ 33.3%
Months Supply	5.4	- 21.5%
List to Close	199	- 14.6%
Days on Market	155	+ 4.2%
Cumulative Days on Market	203	+ 19.6%

Market Activity



Historical Median Sales Price for Kershaw County, SC



Kershaw County, SC ZIP Codes

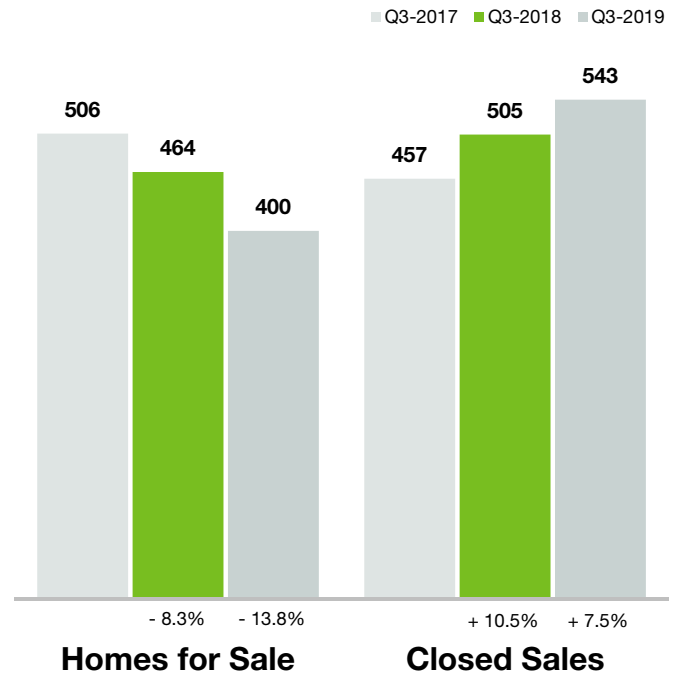
ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change
29009	\$32,250	↓ - 64.3%	80.8%	↓ - 14.3%	72	↓ - 81.3%	1	→ 0.0%
29020	\$650,000	↑ + 97.0%	97.0%	↓ - 4.5%	23	↓ - 58.9%	1	→ 0.0%
29021	\$0	--	0.0%	--	0	--	0	--
29032	\$0	--	0.0%	--	0	--	0	--
29045	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
29074	\$406,000	--	88.2%	--	262	--	2	--
29078	\$0	--	0.0%	--	0	--	0	--
29175	\$0	--	0.0%	--	0	--	0	--

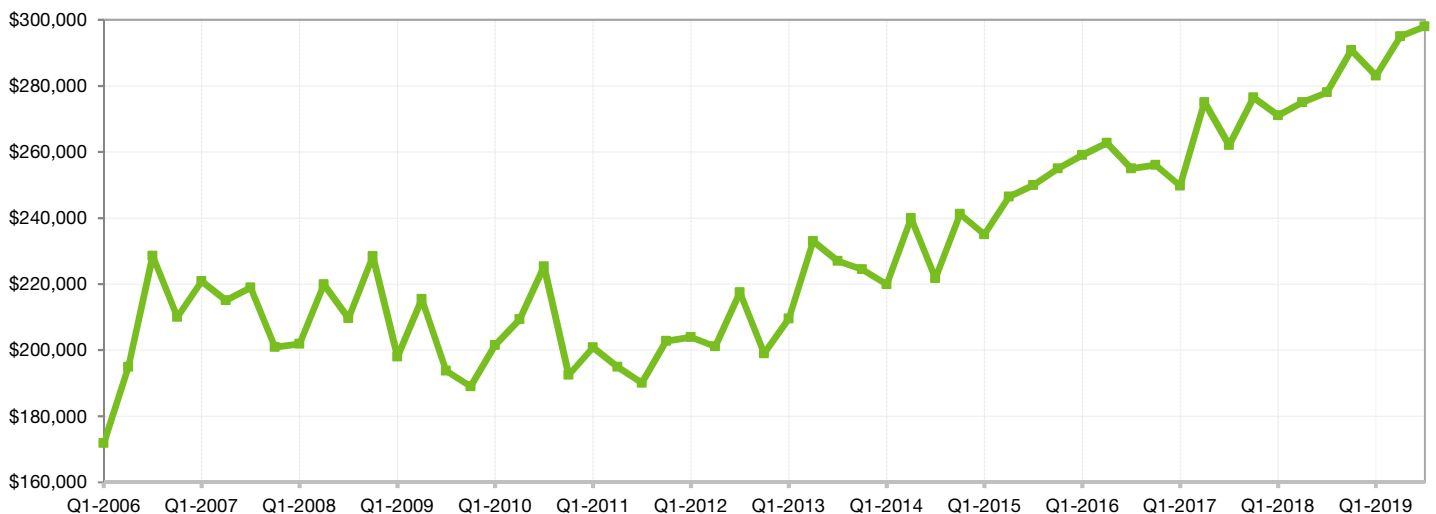
Lancaster County, SC

Key Metrics	Q3-2019	1-Yr Change
Median Sales Price	\$298,000	+ 7.2%
Avg. Sales Price	\$298,987	+ 5.7%
Pct. of Orig. Price Received	97.7%	+ 0.7%
Inventory of Homes for Sale	400	- 13.8%
Closed Sales	543	+ 7.5%
Months Supply	2.5	- 19.0%
List to Close	98	- 3.4%
Days on Market	40	- 12.0%
Cumulative Days on Market	46	- 15.5%

Market Activity



Historical Median Sales Price for Lancaster County, SC



Lancaster County, SC ZIP Codes

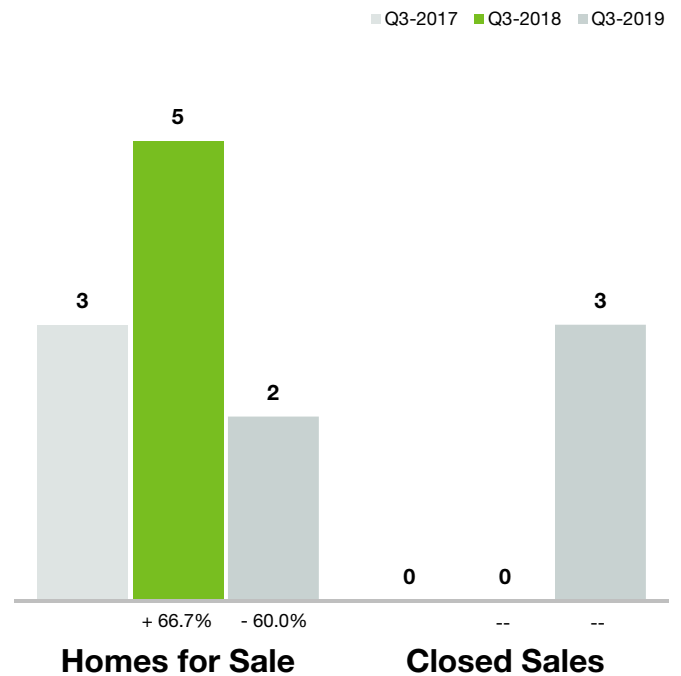
ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change
29058	\$216,250	↑ + 1.1%	96.6%	↑ + 6.2%	33	↓ - 52.6%	2	↓ - 77.8%
29067	\$122,580	↓ - 3.4%	101.5%	↑ + 10.4%	31	↓ - 73.7%	4	↑ + 33.3%
29707	\$324,355	↑ + 4.7%	97.9%	↑ + 0.2%	39	↓ - 0.5%	309	↑ + 8.4%
29720	\$259,950	↑ + 11.3%	97.3%	↑ + 0.9%	41	↓ - 22.8%	226	↑ + 9.7%
29721	\$0	--	0.0%	--	0	--	0	--
29722	\$0	--	0.0%	--	0	--	0	--
29744	\$900,000	--	94.7%	--	224	--	1	--

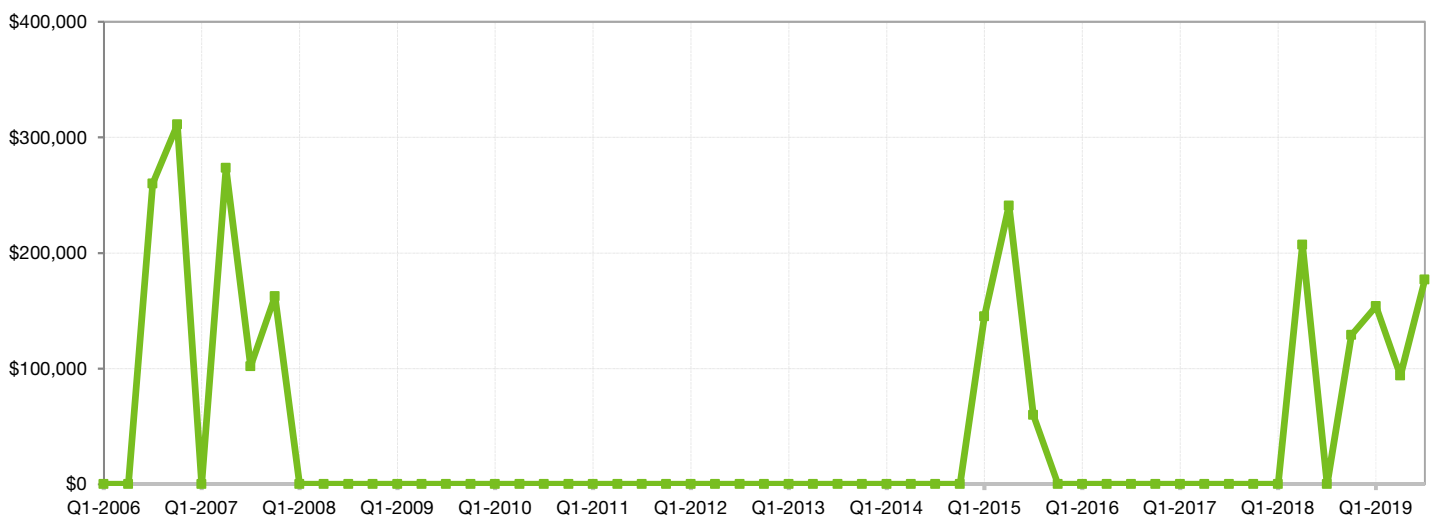
Union County, SC

Key Metrics	Q3-2019	1-Yr Change
Median Sales Price	\$177,000	--
Avg. Sales Price	\$174,000	--
Pct. of Orig. Price Received	99.6%	--
Inventory of Homes for Sale	2	- 60.0%
Closed Sales	3	--
Months Supply	1.2	- 68.9%
List to Close	91	--
Days on Market	73	--
Cumulative Days on Market	73	--

Market Activity



Historical Median Sales Price for Union County, SC



Union County, SC ZIP Codes

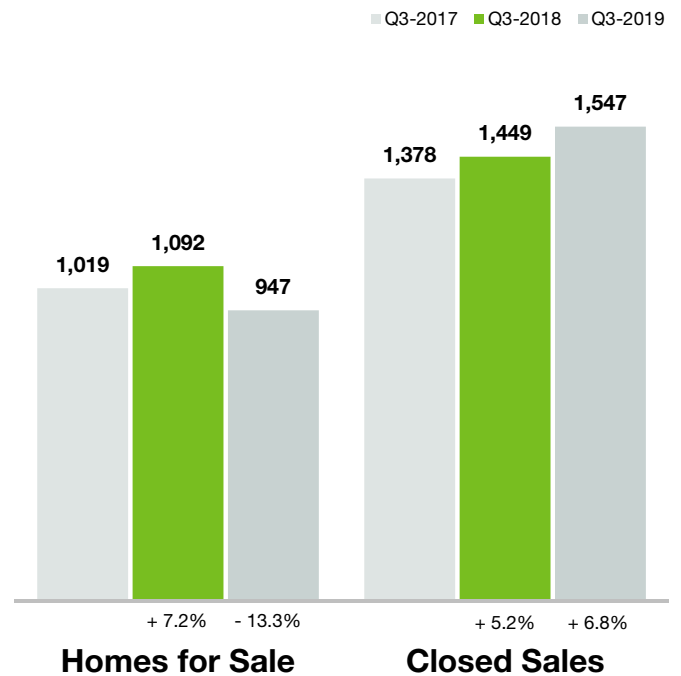
ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change
29031	\$0	--	0.0%	--	0	--	0	--
29321	\$0	--	0.0%	--	0	--	0	--
29353	\$0	--	0.0%	--	0	--	0	--
29364	\$0	--	0.0%	--	0	--	0	--
29379	\$101,000	--	99.9%	--	22	--	2	--
29395	\$0	--	0.0%	--	0	--	0	--

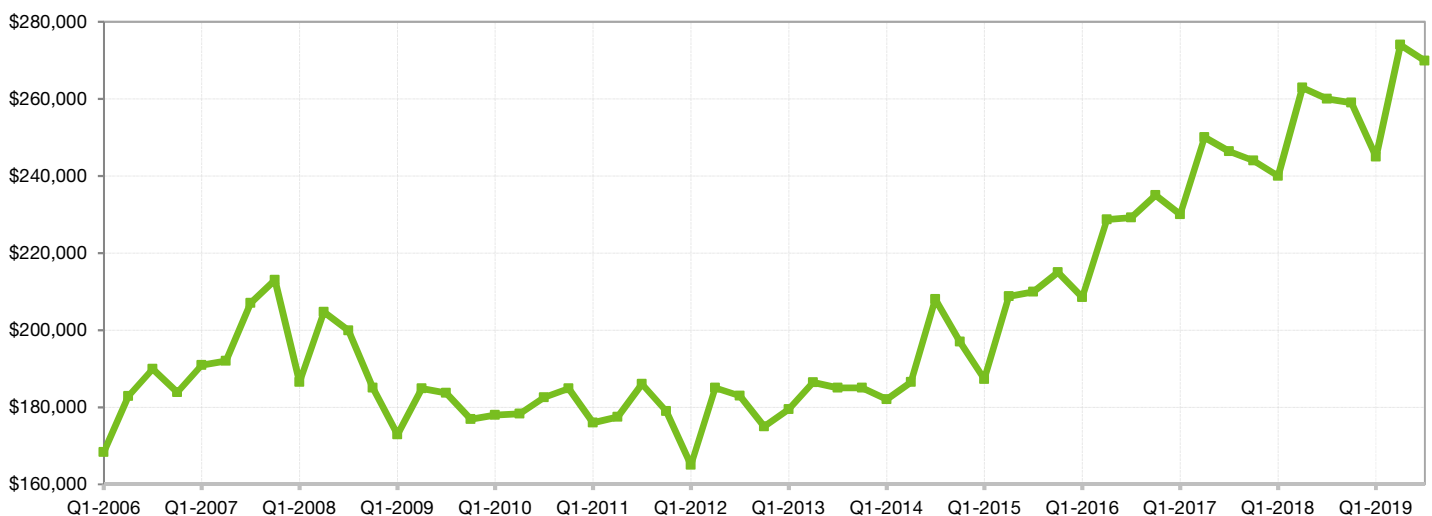
York County, SC

Key Metrics	Q3-2019	1-Yr Change
Median Sales Price	\$269,900	+ 3.8%
Avg. Sales Price	\$298,563	+ 4.7%
Pct. of Orig. Price Received	97.4%	+ 0.0%
Inventory of Homes for Sale	947	- 13.3%
Closed Sales	1,547	+ 6.8%
Months Supply	2.1	- 23.1%
List to Close	85	+ 4.7%
Days on Market	40	+ 10.7%
Cumulative Days on Market	46	+ 9.8%

Market Activity



Historical Median Sales Price for York County, SC



York County, SC ZIP Codes

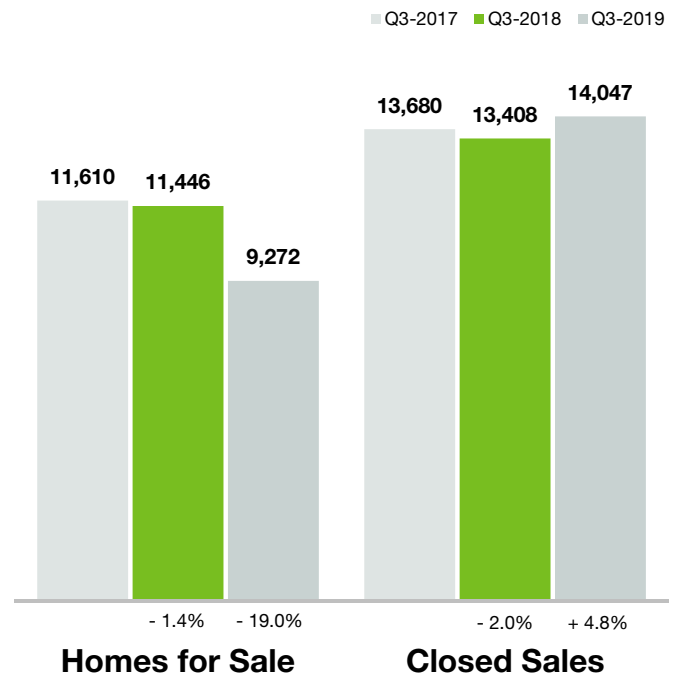
ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change	Q3-2019	1-Yr Change
29703	\$0	--	0.0%	--	0	--	0	--
29704	\$273,000	↑ + 13.8%	95.1%	↓ - 1.2%	20	↓ - 48.4%	11	↑ + 22.2%
29708	\$355,566	↑ + 1.7%	97.0%	↑ + 0.5%	51	↑ + 2.7%	318	↑ + 4.6%
29710	\$299,990	↑ + 8.9%	97.4%	↑ + 0.5%	42	↑ + 19.1%	249	↑ + 20.9%
29715	\$289,000	→ 0.0%	98.1%	↑ + 0.1%	48	↑ + 20.4%	299	↑ + 18.7%
29716	\$0	--	0.0%	--	0	--	0	--
29717	\$0	--	0.0%	--	0	--	0	--
29726	\$250,252	↑ + 4.3%	99.8%	↑ + 1.1%	128	↑ + 236.8%	6	↓ - 14.3%
29730	\$190,000	↑ + 2.7%	97.3%	↓ - 0.1%	24	↓ - 9.3%	196	↑ + 5.9%
29731	\$0	--	0.0%	--	0	--	0	--
29732	\$225,000	↑ + 5.4%	97.7%	↓ - 0.4%	27	↑ + 19.5%	294	↓ - 8.4%
29733	\$0	--	0.0%	--	0	--	0	--
29734	\$0	--	0.0%	--	0	--	0	--
29742	\$292,000	↑ + 49.7%	99.1%	↑ + 15.8%	9	↓ - 88.5%	5	↑ + 25.0%
29743	\$124,700	↓ - 51.7%	98.2%	↑ + 9.5%	30	↓ - 52.4%	2	→ 0.0%
29745	\$245,000	↓ - 1.2%	96.5%	↓ - 1.5%	38	↑ + 0.4%	166	↑ + 7.1%

Charlotte Region

Key Metrics	Q3-2019	1-Yr Change
Median Sales Price	\$260,000	+ 8.3%
Avg. Sales Price	\$307,566	+ 6.3%
Pct. of Orig. Price Received	97.0%	- 0.1%
Inventory of Homes for Sale	9,272	- 19.0%
Closed Sales	14,047	+ 4.8%
Months Supply	2.2	- 23.2%
List to Close	88	+ 1.8%
Days on Market	38	+ 3.7%
Cumulative Days on Market	45	+ 2.9%

Market Activity



Historical Median Sales Price for Charlotte Region

