

Local Market Update for April 2023

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®



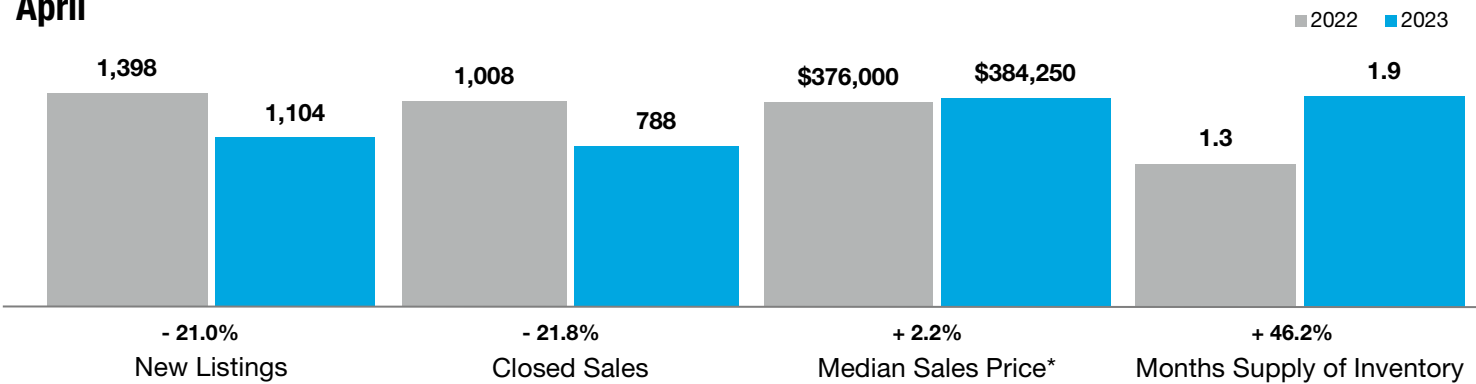
Asheville Region

Includes Buncombe, Burke, Haywood, Henderson, Jackson, Madison, McDowell, Mitchell, Polk, Rutherford, Swain, Transylvania and Yancey Counties

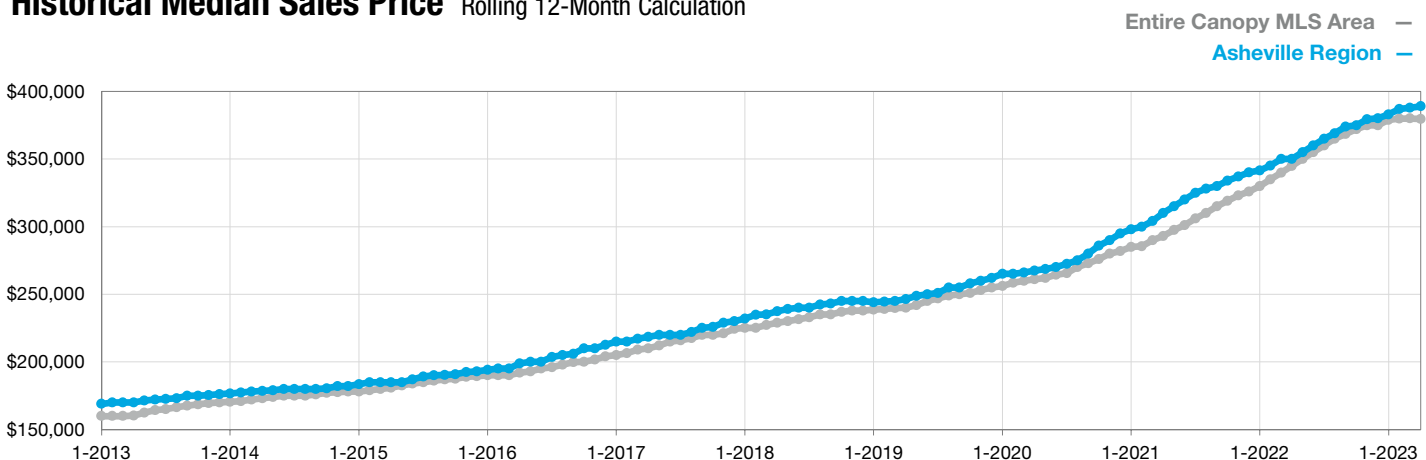
| Key Metrics | April | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|-------------|----------------|
| | 2022 | 2023 | Percent Change | Thru 4-2022 | Thru 4-2023 | Percent Change |
| New Listings | 1,398 | 1,104 | - 21.0% | 4,408 | 3,716 | - 15.7% |
| Pending Sales | 1,128 | 1,017 | - 9.8% | 4,057 | 3,428 | - 15.5% |
| Closed Sales | 1,008 | 788 | - 21.8% | 3,789 | 2,866 | - 24.4% |
| Median Sales Price* | \$376,000 | \$384,250 | + 2.2% | \$360,000 | \$380,000 | + 5.6% |
| Average Sales Price* | \$447,156 | \$468,175 | + 4.7% | \$436,200 | \$456,204 | + 4.6% |
| Percent of Original List Price Received* | 100.6% | 97.0% | - 3.6% | 98.7% | 95.1% | - 3.6% |
| List to Close | 79 | 93 | + 17.7% | 90 | 103 | + 14.4% |
| Days on Market Until Sale | 29 | 44 | + 51.7% | 35 | 48 | + 37.1% |
| Cumulative Days on Market Until Sale | 29 | 48 | + 65.5% | 36 | 51 | + 41.7% |
| Average List Price | \$526,486 | \$593,656 | + 12.8% | \$480,938 | \$553,035 | + 15.0% |
| Inventory of Homes for Sale | 1,423 | 1,662 | + 16.8% | -- | -- | -- |
| Months Supply of Inventory | 1.3 | 1.9 | + 46.2% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation



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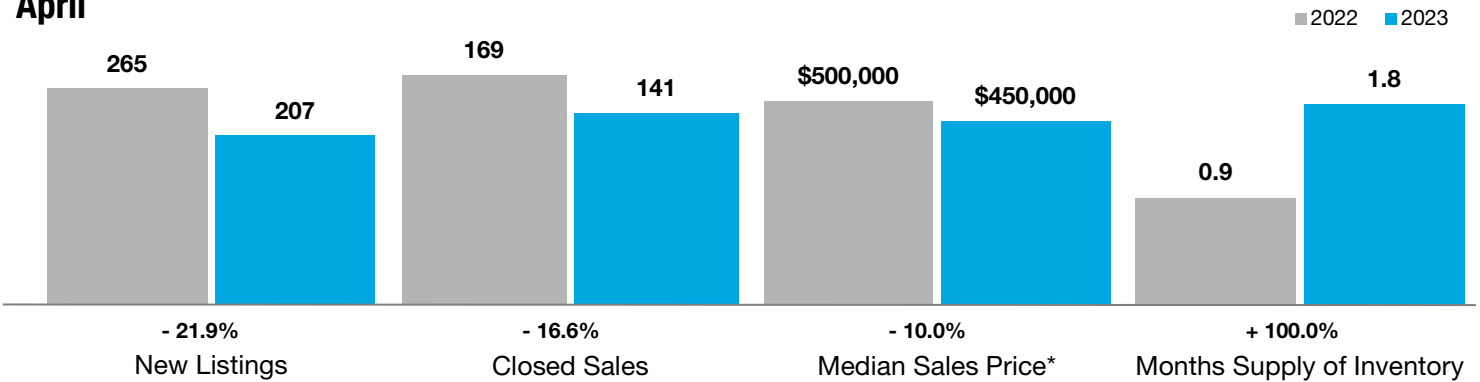
City of Asheville

North Carolina

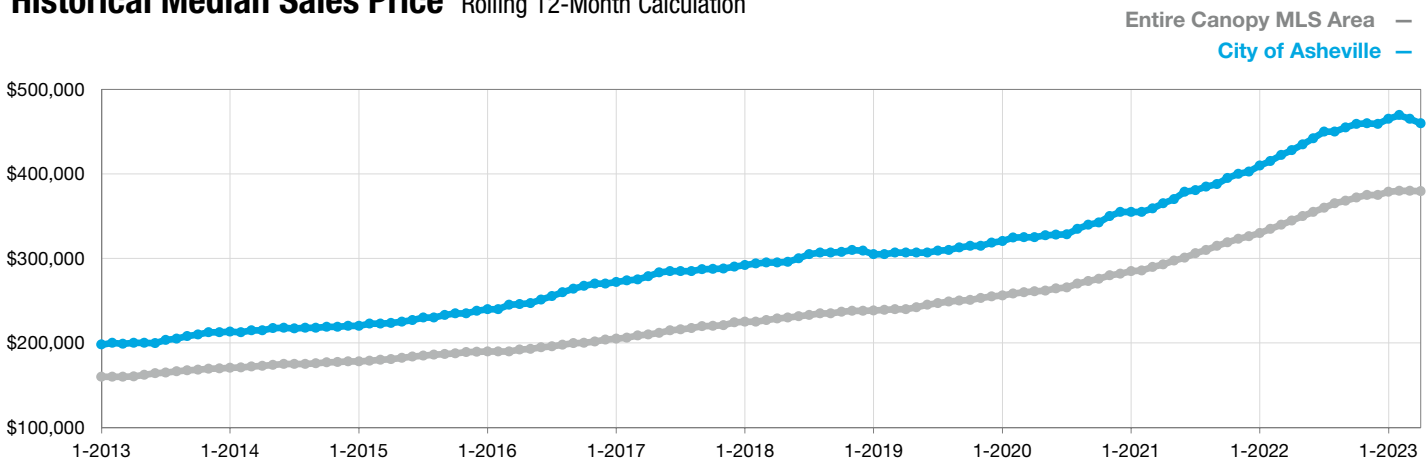
| Key Metrics | April | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|-------------|----------------|
| | 2022 | 2023 | Percent Change | Thru 4-2022 | Thru 4-2023 | Percent Change |
| New Listings | 265 | 207 | - 21.9% | 768 | 656 | - 14.6% |
| Pending Sales | 238 | 178 | - 25.2% | 733 | 582 | - 20.6% |
| Closed Sales | 169 | 141 | - 16.6% | 656 | 480 | - 26.8% |
| Median Sales Price* | \$500,000 | \$450,000 | - 10.0% | \$450,000 | \$450,000 | 0.0% |
| Average Sales Price* | \$600,252 | \$539,349 | - 10.1% | \$560,266 | \$566,983 | + 1.2% |
| Percent of Original List Price Received* | 103.0% | 99.0% | - 3.9% | 100.4% | 96.3% | - 4.1% |
| List to Close | 67 | 91 | + 35.8% | 81 | 98 | + 21.0% |
| Days on Market Until Sale | 27 | 44 | + 63.0% | 33 | 52 | + 57.6% |
| Cumulative Days on Market Until Sale | 27 | 35 | + 29.6% | 34 | 43 | + 26.5% |
| Average List Price | \$667,672 | \$751,487 | + 12.6% | \$623,579 | \$715,326 | + 14.7% |
| Inventory of Homes for Sale | 197 | 279 | + 41.6% | -- | -- | -- |
| Months Supply of Inventory | 0.9 | 1.8 | + 100.0% | -- | -- | -- |

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April



Historical Median Sales Price Rolling 12-Month Calculation



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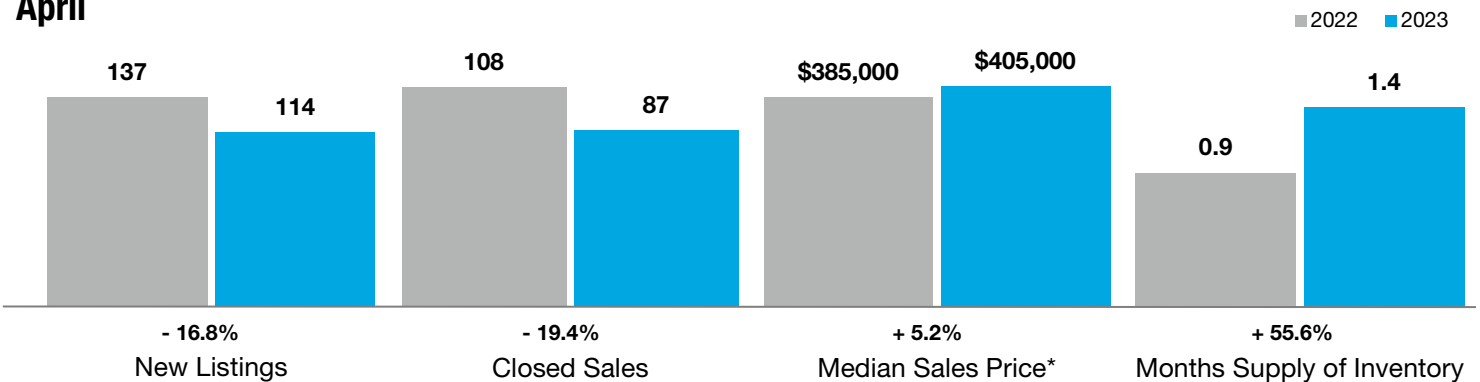
City of Hendersonville

North Carolina

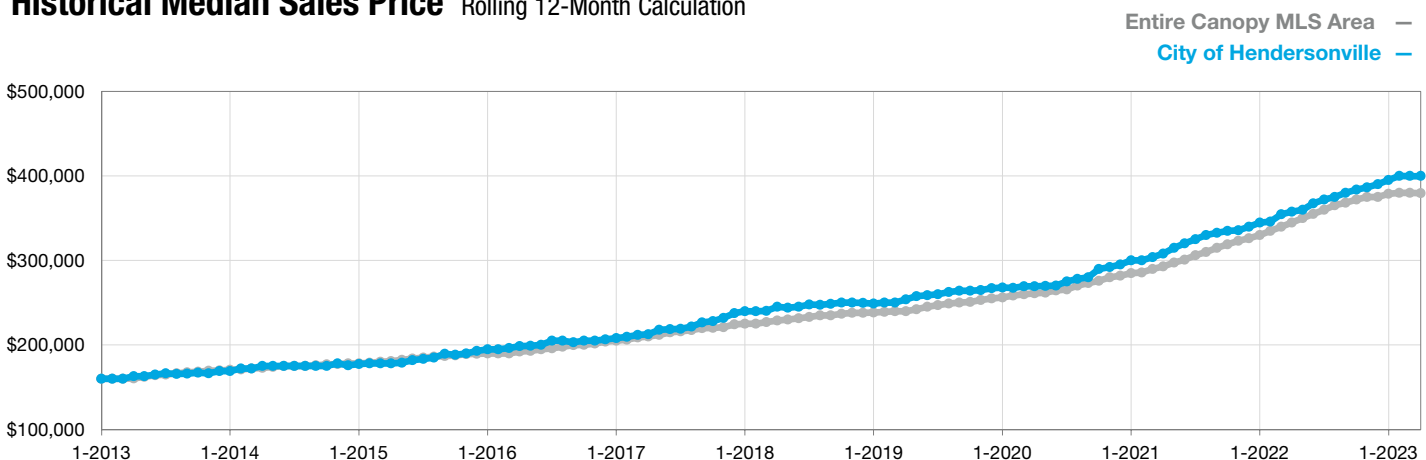
| Key Metrics | April | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|-------------|----------------|
| | 2022 | 2023 | Percent Change | Thru 4-2022 | Thru 4-2023 | Percent Change |
| New Listings | 137 | 114 | - 16.8% | 429 | 380 | - 11.4% |
| Pending Sales | 110 | 107 | - 2.7% | 399 | 370 | - 7.3% |
| Closed Sales | 108 | 87 | - 19.4% | 397 | 304 | - 23.4% |
| Median Sales Price* | \$385,000 | \$405,000 | + 5.2% | \$369,900 | \$400,000 | + 8.1% |
| Average Sales Price* | \$418,171 | \$448,664 | + 7.3% | \$429,349 | \$446,744 | + 4.1% |
| Percent of Original List Price Received* | 102.5% | 98.7% | - 3.7% | 100.8% | 96.9% | - 3.9% |
| List to Close | 70 | 81 | + 15.7% | 85 | 96 | + 12.9% |
| Days on Market Until Sale | 16 | 33 | + 106.3% | 25 | 39 | + 56.0% |
| Cumulative Days on Market Until Sale | 17 | 39 | + 129.4% | 29 | 44 | + 51.7% |
| Average List Price | \$515,003 | \$516,247 | + 0.2% | \$458,345 | \$505,858 | + 10.4% |
| Inventory of Homes for Sale | 111 | 131 | + 18.0% | -- | -- | -- |
| Months Supply of Inventory | 0.9 | 1.4 | + 55.6% | -- | -- | -- |

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April



Historical Median Sales Price Rolling 12-Month Calculation



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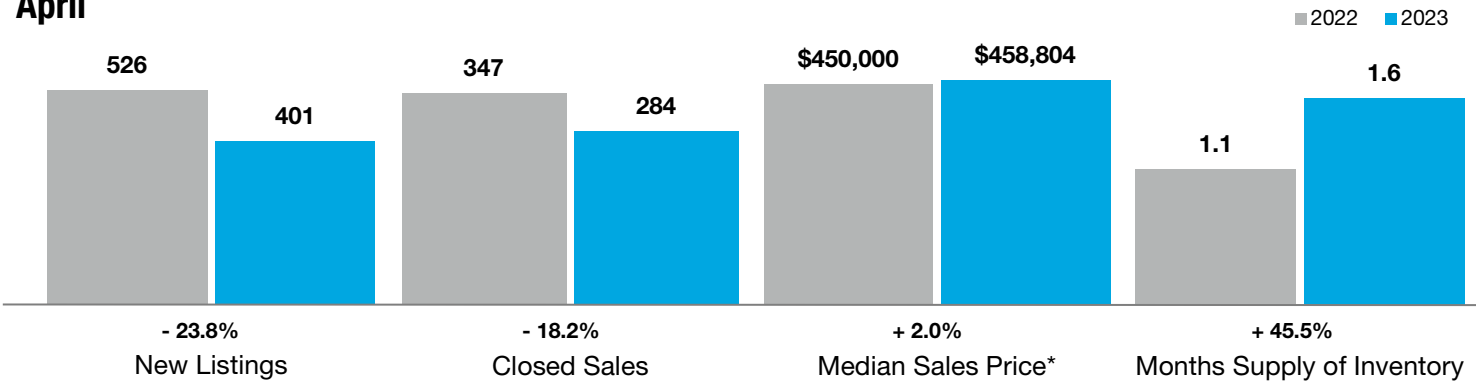
Buncombe County

North Carolina

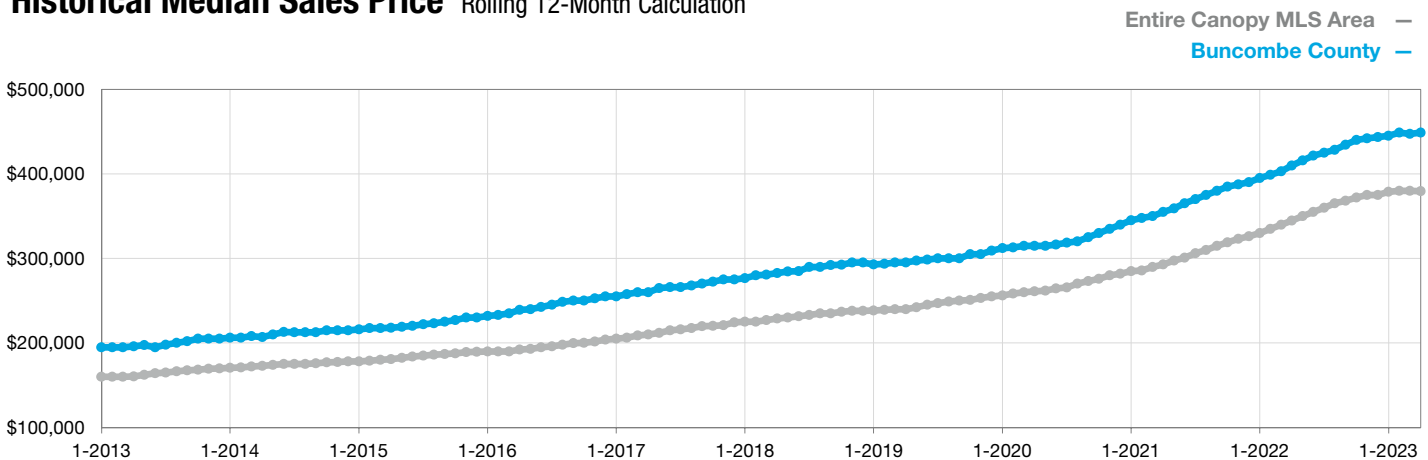
| Key Metrics | April | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|-------------|----------------|
| | 2022 | 2023 | Percent Change | Thru 4-2022 | Thru 4-2023 | Percent Change |
| New Listings | 526 | 401 | - 23.8% | 1,588 | 1,299 | - 18.2% |
| Pending Sales | 436 | 361 | - 17.2% | 1,505 | 1,204 | - 20.0% |
| Closed Sales | 347 | 284 | - 18.2% | 1,357 | 1,027 | - 24.3% |
| Median Sales Price* | \$450,000 | \$458,804 | + 2.0% | \$425,000 | \$439,999 | + 3.5% |
| Average Sales Price* | \$563,812 | \$576,780 | + 2.3% | \$527,392 | \$552,321 | + 4.7% |
| Percent of Original List Price Received* | 102.1% | 98.4% | - 3.6% | 99.8% | 96.4% | - 3.4% |
| List to Close | 75 | 97 | + 29.3% | 89 | 110 | + 23.6% |
| Days on Market Until Sale | 27 | 45 | + 66.7% | 32 | 48 | + 50.0% |
| Cumulative Days on Market Until Sale | 27 | 43 | + 59.3% | 33 | 47 | + 42.4% |
| Average List Price | \$628,765 | \$685,004 | + 8.9% | \$584,143 | \$655,751 | + 12.3% |
| Inventory of Homes for Sale | 450 | 526 | + 16.9% | -- | -- | -- |
| Months Supply of Inventory | 1.1 | 1.6 | + 45.5% | -- | -- | -- |

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April



Historical Median Sales Price Rolling 12-Month Calculation



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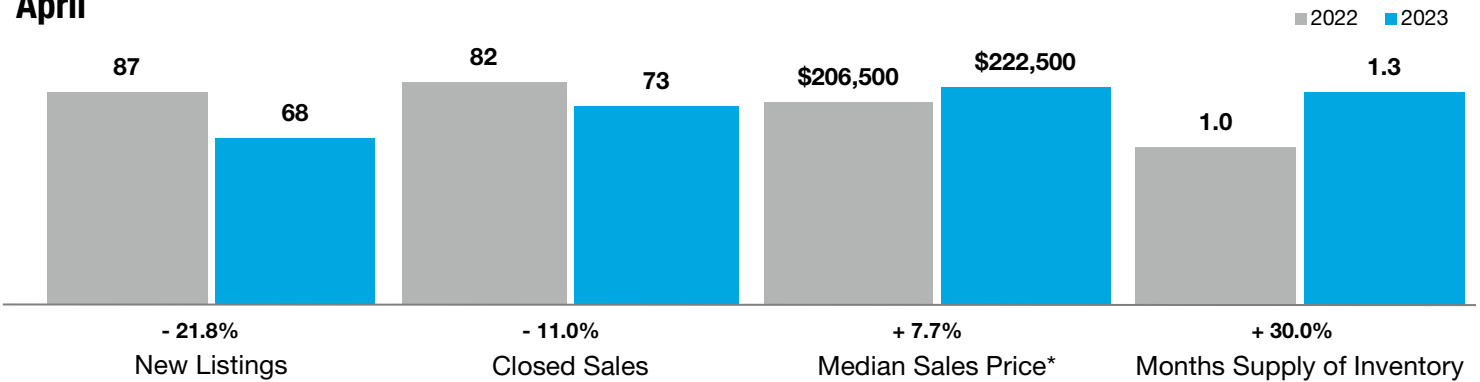
Burke County

North Carolina

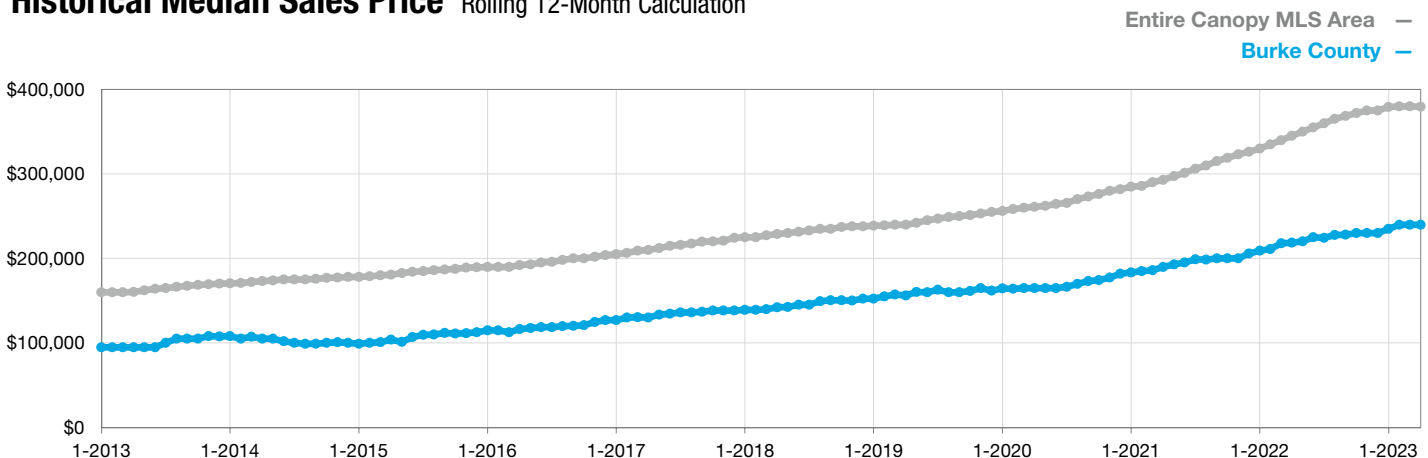
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|--|-----------|------------------|----------------|--------------|------------------|----------------|
| | 2022 | 2023 | Percent Change | Thru 4-2022 | Thru 4-2023 | Percent Change |
| New Listings | 87 | 68 | - 21.8% | 328 | 295 | - 10.1% |
| Pending Sales | 83 | 82 | - 1.2% | 317 | 298 | - 6.0% |
| Closed Sales | 82 | 73 | - 11.0% | 298 | 240 | - 19.5% |
| Median Sales Price* | \$206,500 | \$222,500 | + 7.7% | \$220,000 | \$239,750 | + 9.0% |
| Average Sales Price* | \$252,635 | \$279,177 | + 10.5% | \$250,856 | \$284,079 | + 13.2% |
| Percent of Original List Price Received* | 101.3% | 96.0% | - 5.2% | 98.1% | 95.6% | - 2.5% |
| List to Close | 72 | 71 | - 1.4% | 84 | 82 | - 2.4% |
| Days on Market Until Sale | 24 | 30 | + 25.0% | 32 | 37 | + 15.6% |
| Cumulative Days on Market Until Sale | 22 | 33 | + 50.0% | 29 | 42 | + 44.8% |
| Average List Price | \$282,851 | \$380,765 | + 34.6% | \$286,477 | \$333,528 | + 16.4% |
| Inventory of Homes for Sale | 80 | 90 | + 12.5% | -- | -- | -- |
| Months Supply of Inventory | 1.0 | 1.3 | + 30.0% | -- | -- | -- |

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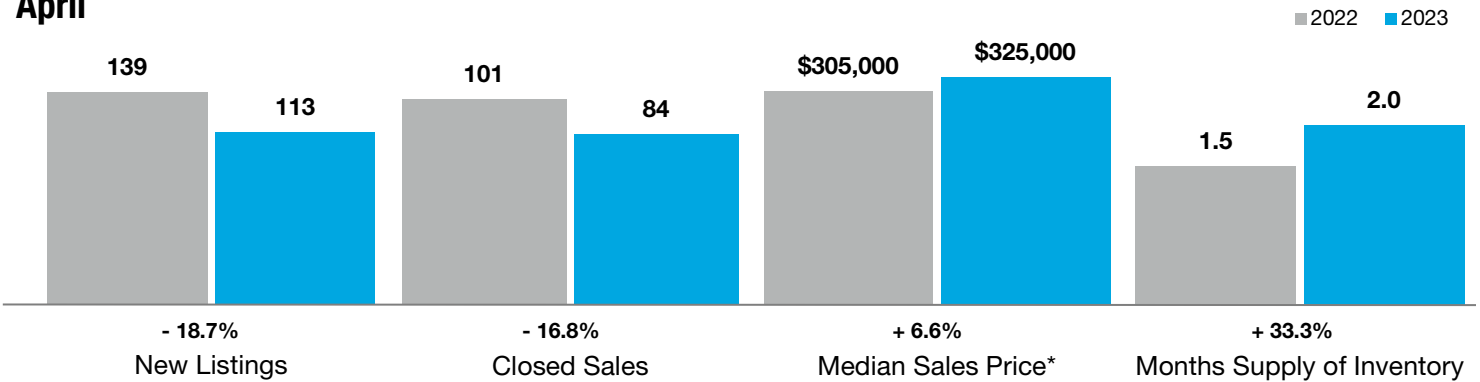
Haywood County

North Carolina

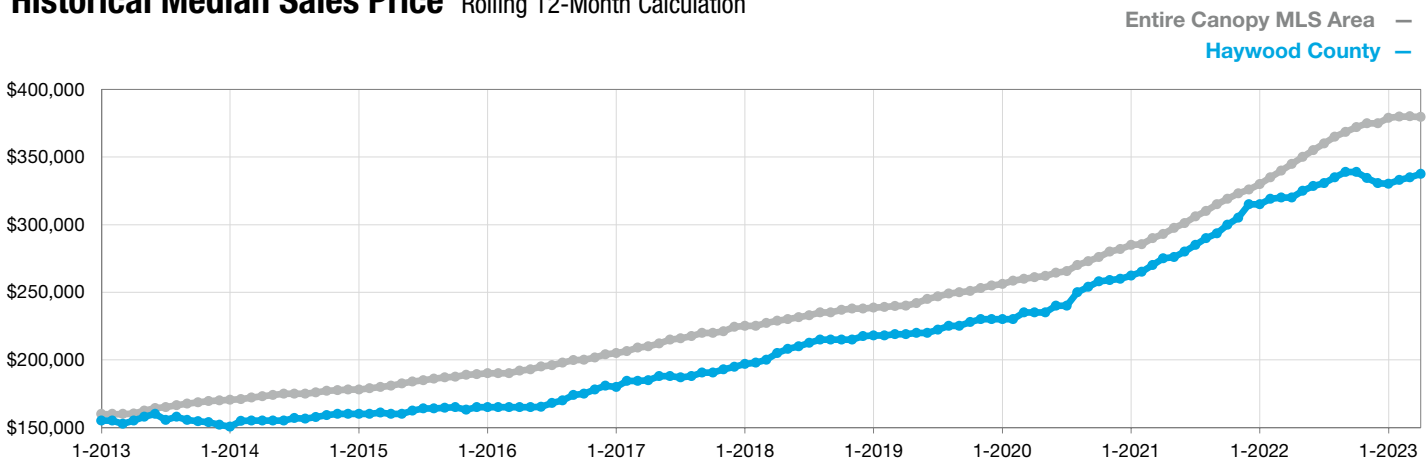
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|--|-----------|-----------|----------------|--------------|-------------|----------------|
| | 2022 | 2023 | Percent Change | Thru 4-2022 | Thru 4-2023 | Percent Change |
| New Listings | 139 | 113 | - 18.7% | 419 | 392 | - 6.4% |
| Pending Sales | 95 | 113 | + 18.9% | 364 | 362 | - 0.5% |
| Closed Sales | 101 | 84 | - 16.8% | 367 | 291 | - 20.7% |
| Median Sales Price* | \$305,000 | \$325,000 | + 6.6% | \$325,000 | \$335,000 | + 3.1% |
| Average Sales Price* | \$364,367 | \$364,805 | + 0.1% | \$371,156 | \$380,951 | + 2.6% |
| Percent of Original List Price Received* | 99.0% | 96.7% | - 2.3% | 97.8% | 93.6% | - 4.3% |
| List to Close | 79 | 88 | + 11.4% | 89 | 100 | + 12.4% |
| Days on Market Until Sale | 34 | 43 | + 26.5% | 37 | 53 | + 43.2% |
| Cumulative Days on Market Until Sale | 35 | 49 | + 40.0% | 40 | 59 | + 47.5% |
| Average List Price | \$434,906 | \$473,419 | + 8.9% | \$385,546 | \$454,819 | + 18.0% |
| Inventory of Homes for Sale | 168 | 185 | + 10.1% | -- | -- | -- |
| Months Supply of Inventory | 1.5 | 2.0 | + 33.3% | -- | -- | -- |

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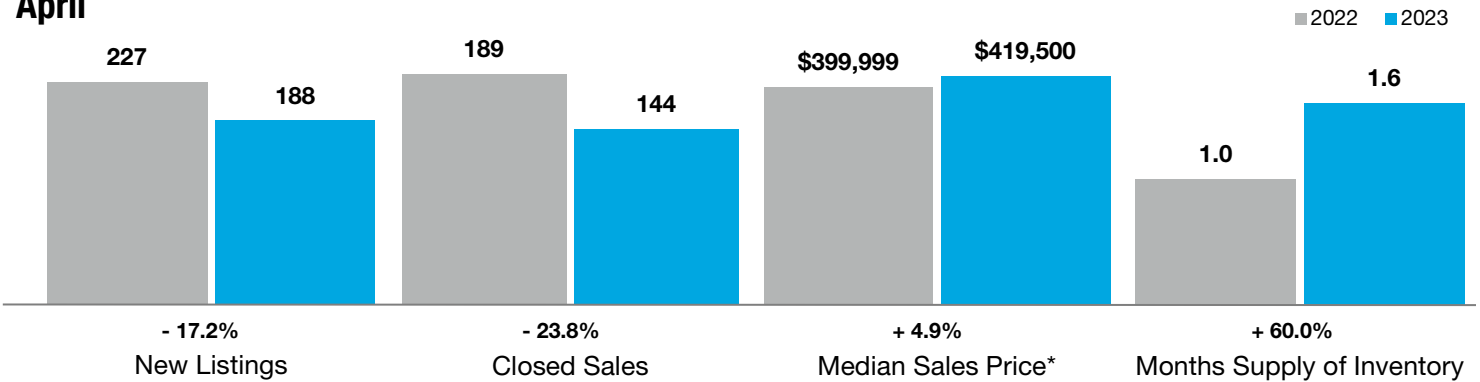
Henderson County

North Carolina

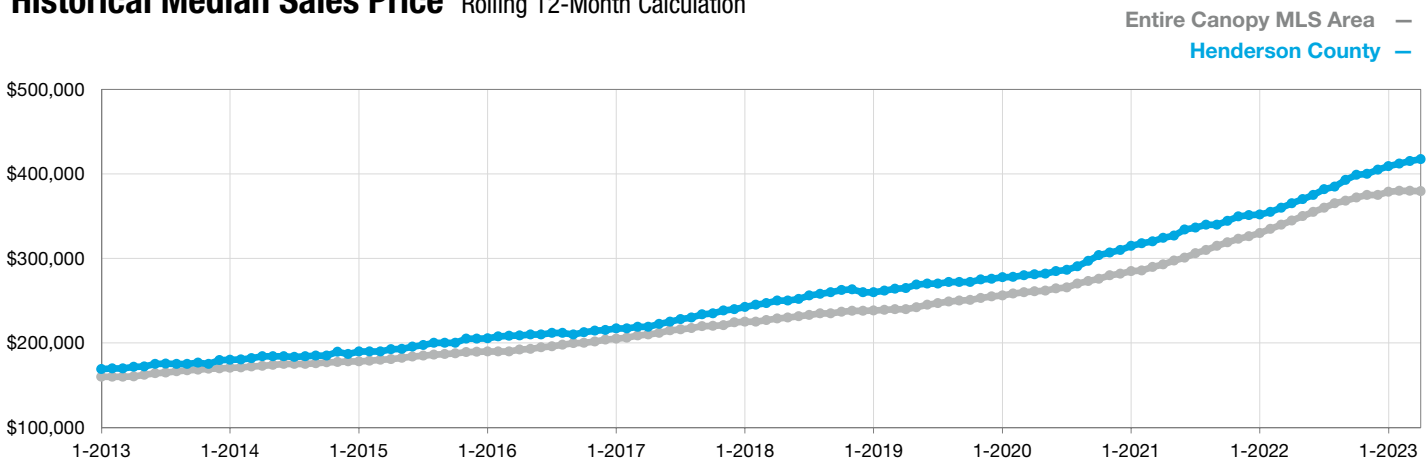
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|--|-----------|-----------|----------------|--------------|-------------|----------------|
| | 2022 | 2023 | Percent Change | Thru 4-2022 | Thru 4-2023 | Percent Change |
| New Listings | 227 | 188 | - 17.2% | 737 | 649 | - 11.9% |
| Pending Sales | 186 | 184 | - 1.1% | 683 | 606 | - 11.3% |
| Closed Sales | 189 | 144 | - 23.8% | 668 | 489 | - 26.8% |
| Median Sales Price* | \$399,999 | \$419,500 | + 4.9% | \$378,500 | \$408,000 | + 7.8% |
| Average Sales Price* | \$438,574 | \$484,073 | + 10.4% | \$426,390 | \$471,669 | + 10.6% |
| Percent of Original List Price Received* | 101.9% | 98.2% | - 3.6% | 100.6% | 96.7% | - 3.9% |
| List to Close | 74 | 80 | + 8.1% | 85 | 90 | + 5.9% |
| Days on Market Until Sale | 17 | 35 | + 105.9% | 26 | 39 | + 50.0% |
| Cumulative Days on Market Until Sale | 18 | 38 | + 111.1% | 29 | 42 | + 44.8% |
| Average List Price | \$563,397 | \$565,635 | + 0.4% | \$486,339 | \$543,021 | + 11.7% |
| Inventory of Homes for Sale | 196 | 243 | + 24.0% | -- | -- | -- |
| Months Supply of Inventory | 1.0 | 1.6 | + 60.0% | -- | -- | -- |

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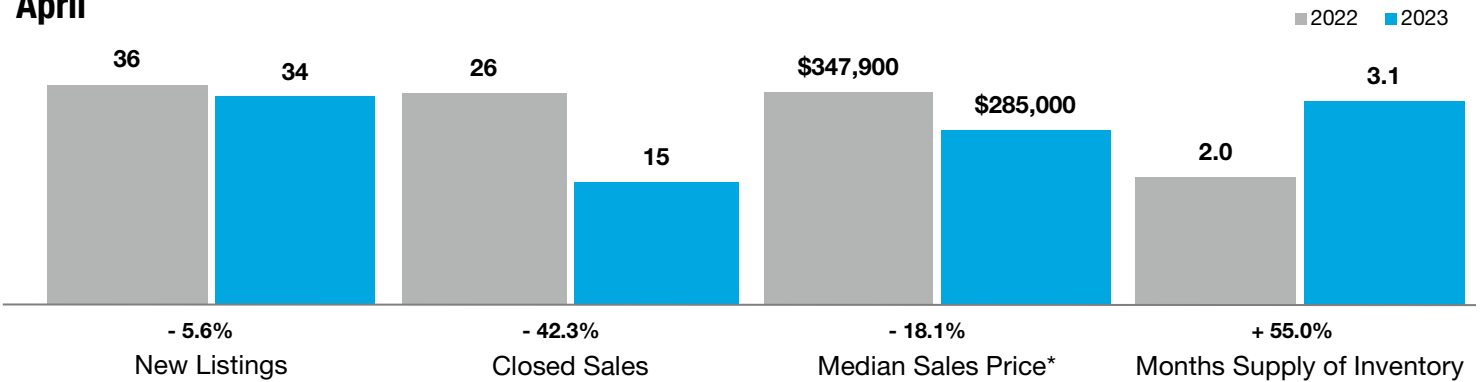
Jackson County

North Carolina

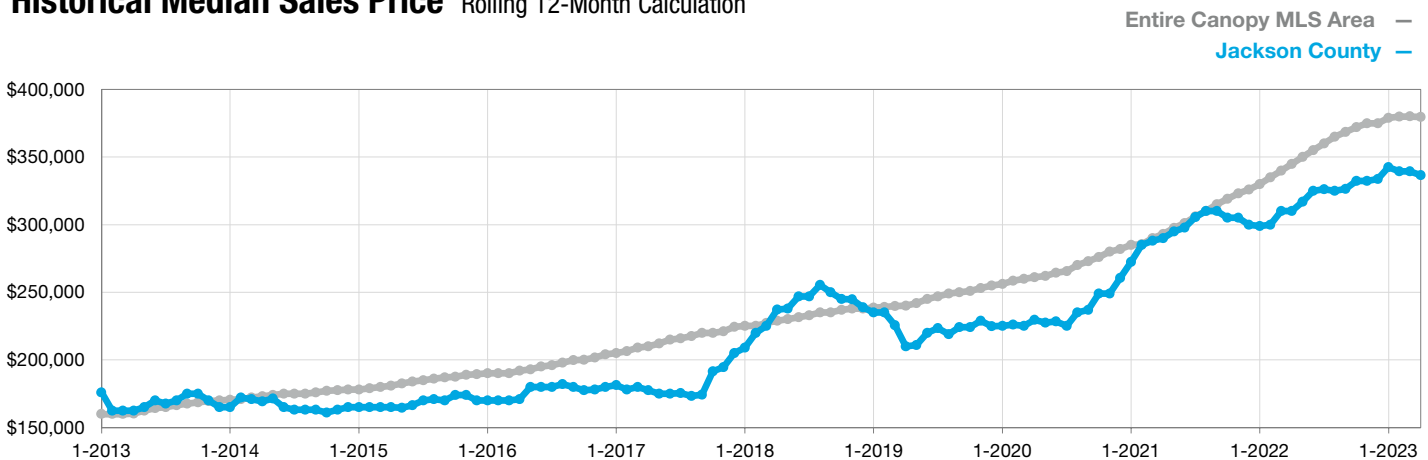
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|--|-----------|-----------|----------------|--------------|-------------|----------------|
| | 2022 | 2023 | Percent Change | Thru 4-2022 | Thru 4-2023 | Percent Change |
| New Listings | 36 | 34 | - 5.6% | 112 | 96 | - 14.3% |
| Pending Sales | 23 | 26 | + 13.0% | 95 | 74 | - 22.1% |
| Closed Sales | 26 | 15 | - 42.3% | 88 | 60 | - 31.8% |
| Median Sales Price* | \$347,900 | \$285,000 | - 18.1% | \$334,750 | \$347,750 | + 3.9% |
| Average Sales Price* | \$457,738 | \$568,493 | + 24.2% | \$427,273 | \$469,735 | + 9.9% |
| Percent of Original List Price Received* | 96.5% | 97.8% | + 1.3% | 96.6% | 96.2% | - 0.4% |
| List to Close | 85 | 99 | + 16.5% | 94 | 121 | + 28.7% |
| Days on Market Until Sale | 50 | 59 | + 18.0% | 46 | 63 | + 37.0% |
| Cumulative Days on Market Until Sale | 53 | 64 | + 20.8% | 48 | 72 | + 50.0% |
| Average List Price | \$562,274 | \$790,929 | + 40.7% | \$517,829 | \$754,648 | + 45.7% |
| Inventory of Homes for Sale | 51 | 63 | + 23.5% | -- | -- | -- |
| Months Supply of Inventory | 2.0 | 3.1 | + 55.0% | -- | -- | -- |

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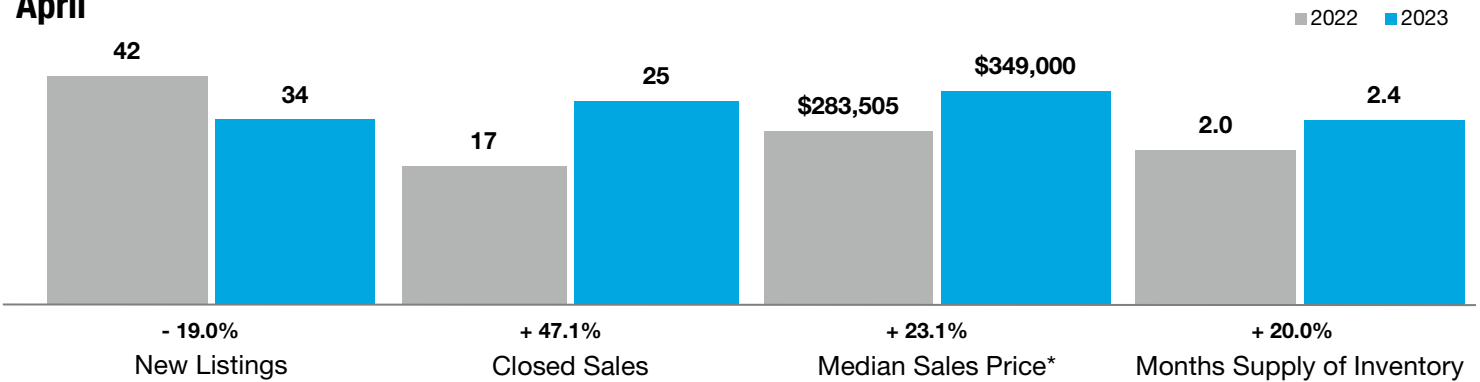
Madison County

North Carolina

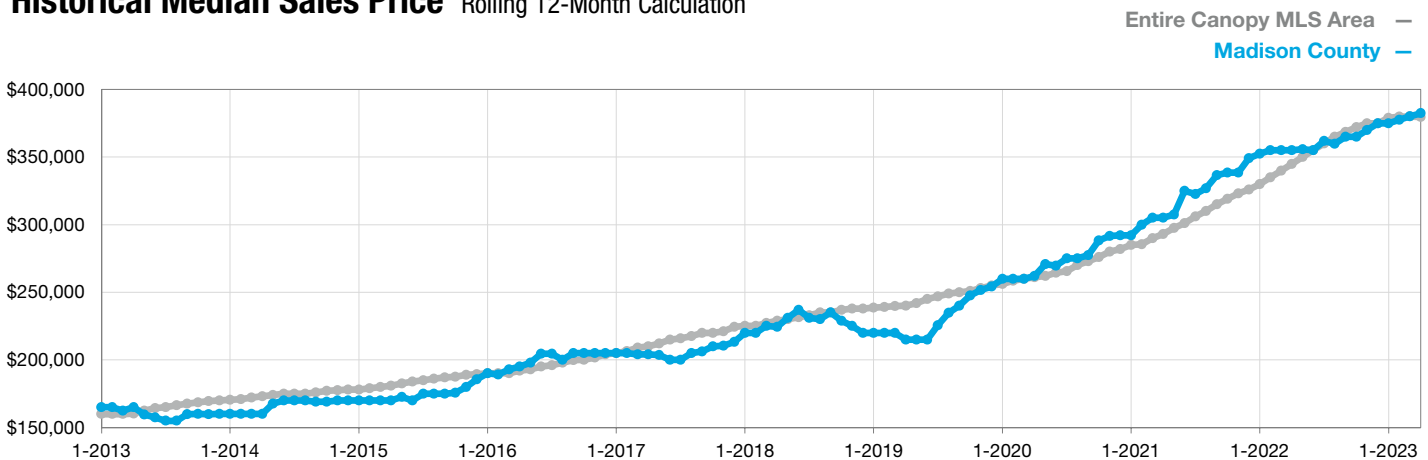
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|--|-----------|------------------|----------------|--------------|------------------|----------------|
| | 2022 | 2023 | Percent Change | Thru 4-2022 | Thru 4-2023 | Percent Change |
| New Listings | 42 | 34 | - 19.0% | 117 | 109 | - 6.8% |
| Pending Sales | 30 | 32 | + 6.7% | 102 | 107 | + 4.9% |
| Closed Sales | 17 | 25 | + 47.1% | 95 | 88 | - 7.4% |
| Median Sales Price* | \$283,505 | \$349,000 | + 23.1% | \$345,000 | \$356,750 | + 3.4% |
| Average Sales Price* | \$299,624 | \$407,518 | + 36.0% | \$404,891 | \$449,008 | + 10.9% |
| Percent of Original List Price Received* | 96.6% | 90.6% | - 6.2% | 97.4% | 91.6% | - 6.0% |
| List to Close | 106 | 128 | + 20.8% | 118 | 134 | + 13.6% |
| Days on Market Until Sale | 30 | 75 | + 150.0% | 52 | 71 | + 36.5% |
| Cumulative Days on Market Until Sale | 29 | 94 | + 224.1% | 53 | 79 | + 49.1% |
| Average List Price | \$485,579 | \$552,699 | + 13.8% | \$434,394 | \$532,222 | + 22.5% |
| Inventory of Homes for Sale | 56 | 58 | + 3.6% | -- | -- | -- |
| Months Supply of Inventory | 2.0 | 2.4 | + 20.0% | -- | -- | -- |

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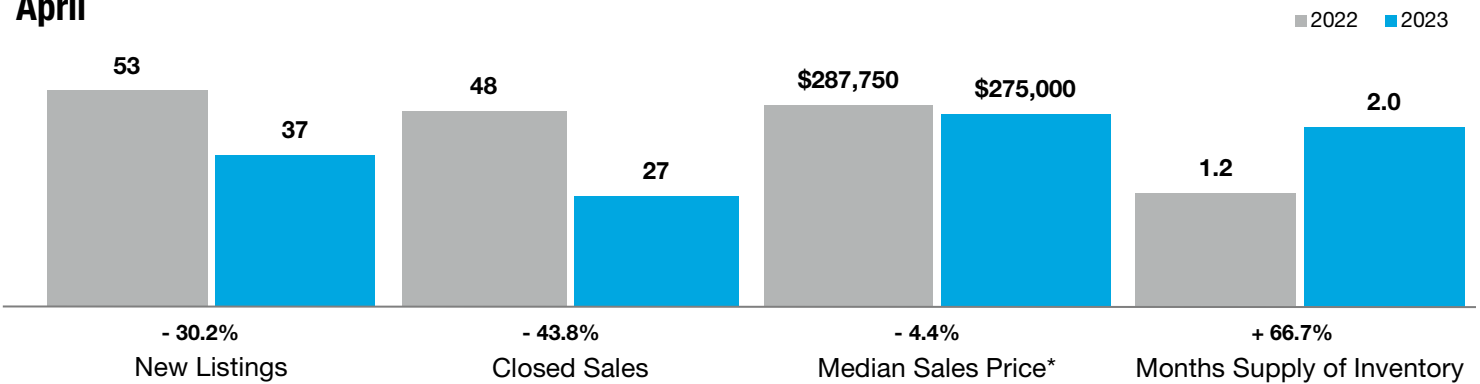
McDowell County

North Carolina

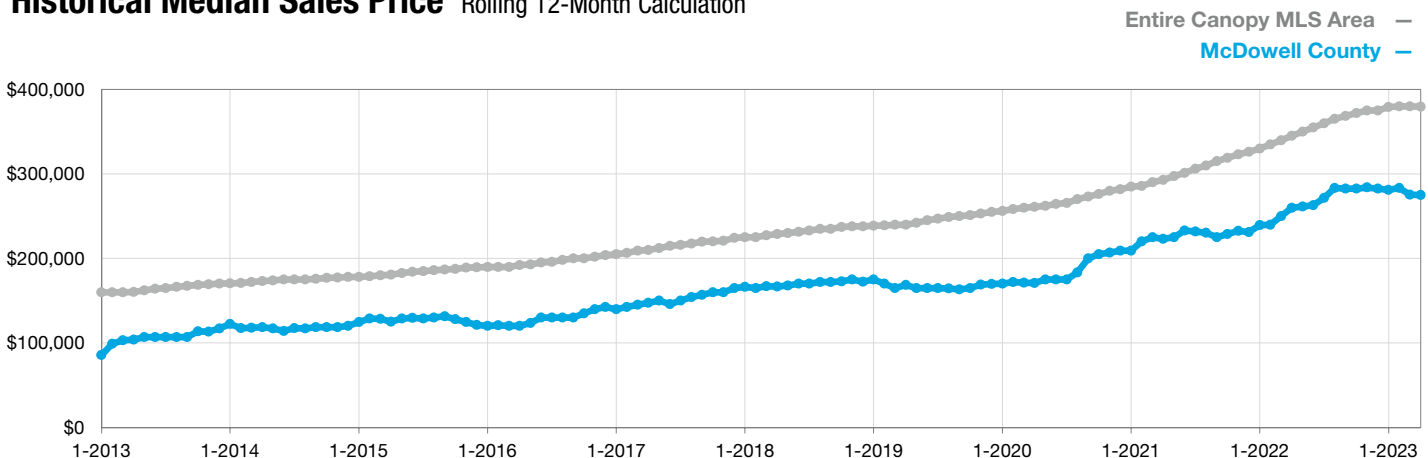
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|--|-----------|-----------|----------------|--------------|-------------|----------------|
| | 2022 | 2023 | Percent Change | Thru 4-2022 | Thru 4-2023 | Percent Change |
| New Listings | 53 | 37 | - 30.2% | 168 | 139 | - 17.3% |
| Pending Sales | 41 | 30 | - 26.8% | 169 | 125 | - 26.0% |
| Closed Sales | 48 | 27 | - 43.8% | 152 | 110 | - 27.6% |
| Median Sales Price* | \$287,750 | \$275,000 | - 4.4% | \$296,500 | \$275,000 | - 7.3% |
| Average Sales Price* | \$365,178 | \$358,256 | - 1.9% | \$407,941 | \$332,052 | - 18.6% |
| Percent of Original List Price Received* | 99.1% | 97.7% | - 1.4% | 96.6% | 94.1% | - 2.6% |
| List to Close | 95 | 102 | + 7.4% | 103 | 93 | - 9.7% |
| Days on Market Until Sale | 38 | 37 | - 2.6% | 46 | 43 | - 6.5% |
| Cumulative Days on Market Until Sale | 38 | 44 | + 15.8% | 52 | 46 | - 11.5% |
| Average List Price | \$510,046 | \$381,078 | - 25.3% | \$399,609 | \$407,676 | + 2.0% |
| Inventory of Homes for Sale | 51 | 67 | + 31.4% | -- | -- | -- |
| Months Supply of Inventory | 1.2 | 2.0 | + 66.7% | -- | -- | -- |

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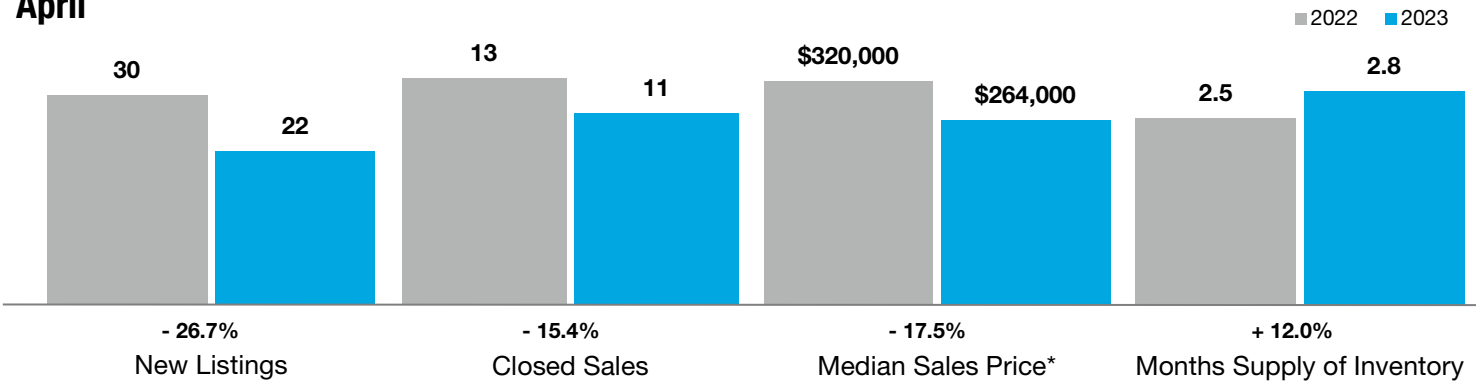
Mitchell County

North Carolina

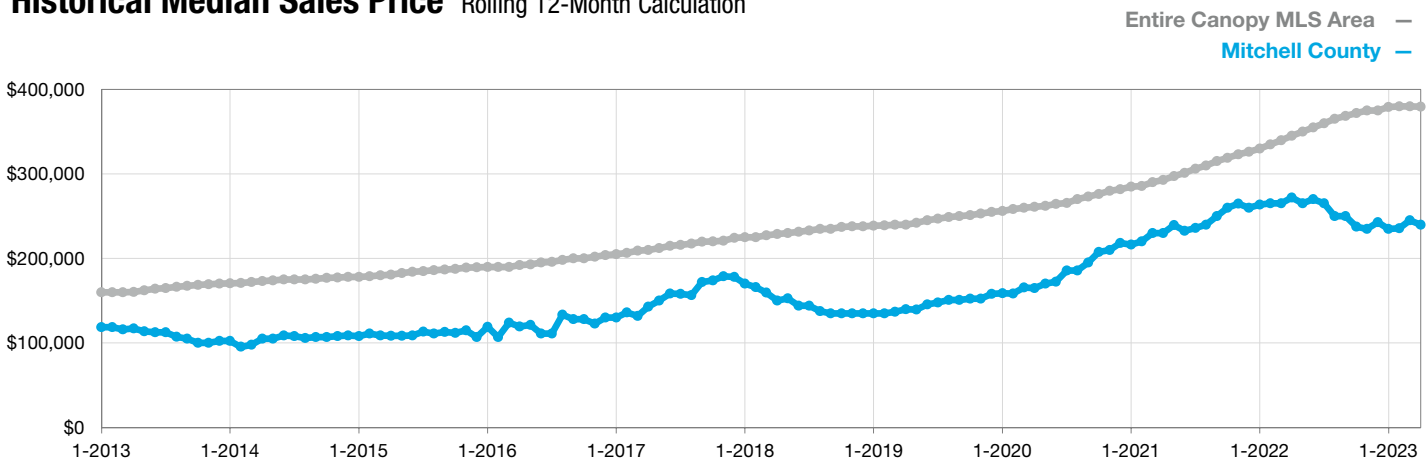
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| New Listings | 30 | 22 | - 26.7% | 77 | 71 | - 7.8% |
| Pending Sales | 16 | 22 | + 37.5% | 56 | 62 | + 10.7% |
| Closed Sales | 13 | 11 | - 15.4% | 56 | 46 | - 17.9% |
| Median Sales Price* | \$320,000 | \$264,000 | - 17.5% | \$262,500 | \$248,900 | - 5.2% |
| Average Sales Price* | \$330,985 | \$281,773 | - 14.9% | \$296,968 | \$294,515 | - 0.8% |
| Percent of Original List Price Received* | 99.4% | 88.3% | - 11.2% | 95.4% | 87.7% | - 8.1% |
| List to Close | 139 | 137 | - 1.4% | 134 | 122 | - 9.0% |
| Days on Market Until Sale | 82 | 76 | - 7.3% | 71 | 76 | + 7.0% |
| Cumulative Days on Market Until Sale | 85 | 103 | + 21.2% | 73 | 93 | + 27.4% |
| Average List Price | \$300,754 | \$459,986 | + 52.9% | \$313,473 | \$458,167 | + 46.2% |
| Inventory of Homes for Sale | 42 | 46 | + 9.5% | -- | -- | -- |
| Months Supply of Inventory | 2.5 | 2.8 | + 12.0% | -- | -- | -- |

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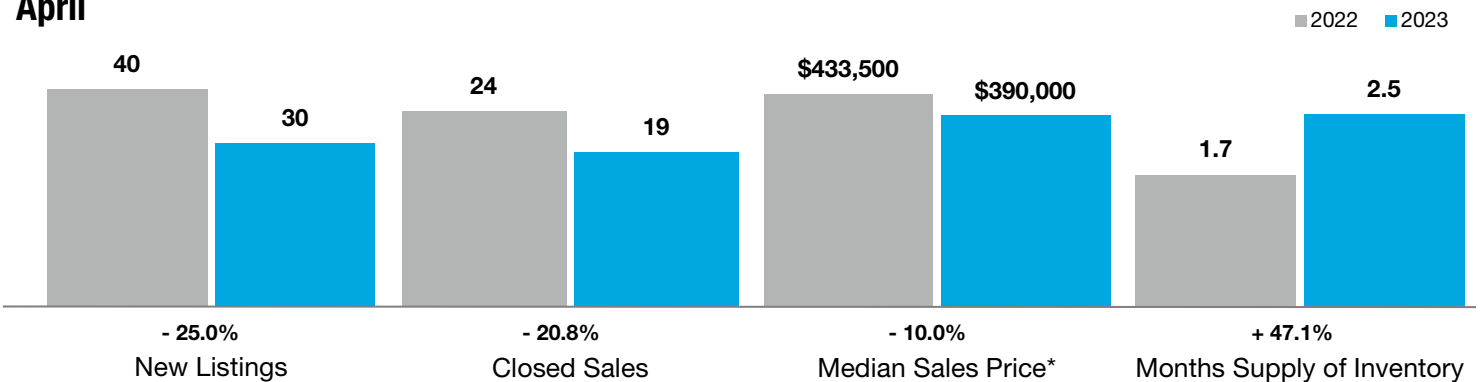
Polk County

North Carolina

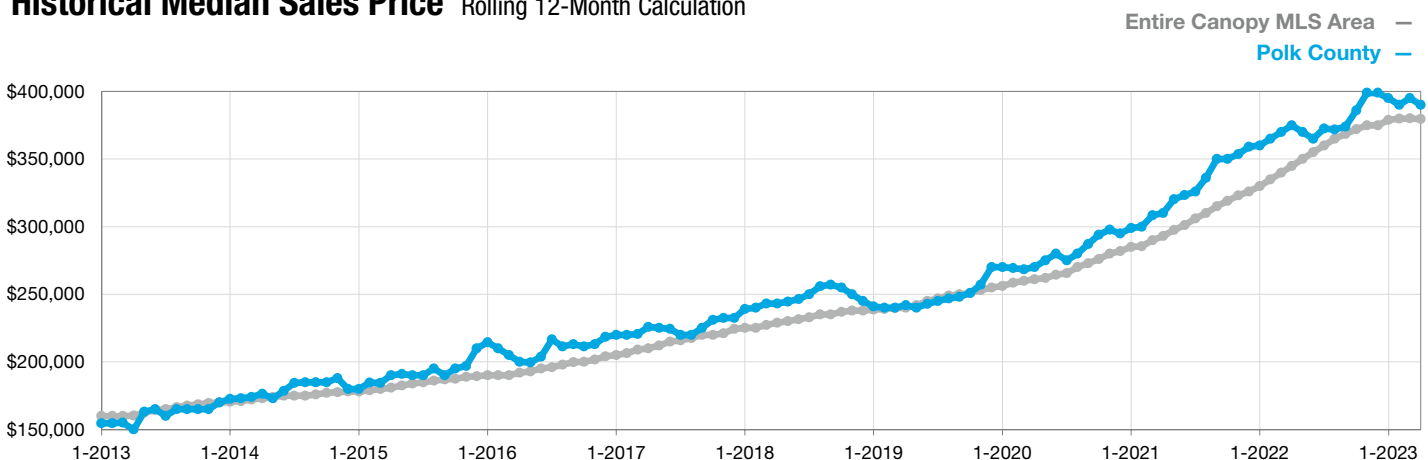
| Key Metrics | April | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|-------------|----------------|
| | 2022 | 2023 | Percent Change | Thru 4-2022 | Thru 4-2023 | Percent Change |
| New Listings | 40 | 30 | - 25.0% | 133 | 121 | - 9.0% |
| Pending Sales | 32 | 18 | - 43.8% | 113 | 102 | - 9.7% |
| Closed Sales | 24 | 19 | - 20.8% | 103 | 88 | - 14.6% |
| Median Sales Price* | \$433,500 | \$390,000 | - 10.0% | \$415,000 | \$375,000 | - 9.6% |
| Average Sales Price* | \$420,375 | \$430,341 | + 2.4% | \$512,716 | \$460,937 | - 10.1% |
| Percent of Original List Price Received* | 95.5% | 91.4% | - 4.3% | 95.0% | 93.9% | - 1.2% |
| List to Close | 108 | 104 | - 3.7% | 100 | 101 | + 1.0% |
| Days on Market Until Sale | 56 | 62 | + 10.7% | 50 | 53 | + 6.0% |
| Cumulative Days on Market Until Sale | 69 | 95 | + 37.7% | 56 | 68 | + 21.4% |
| Average List Price | \$646,588 | \$675,121 | + 4.4% | \$600,420 | \$591,079 | - 1.6% |
| Inventory of Homes for Sale | 60 | 67 | + 11.7% | -- | -- | -- |
| Months Supply of Inventory | 1.7 | 2.5 | + 47.1% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for April 2023

A research tool provided by the Canopy Realtor® Association
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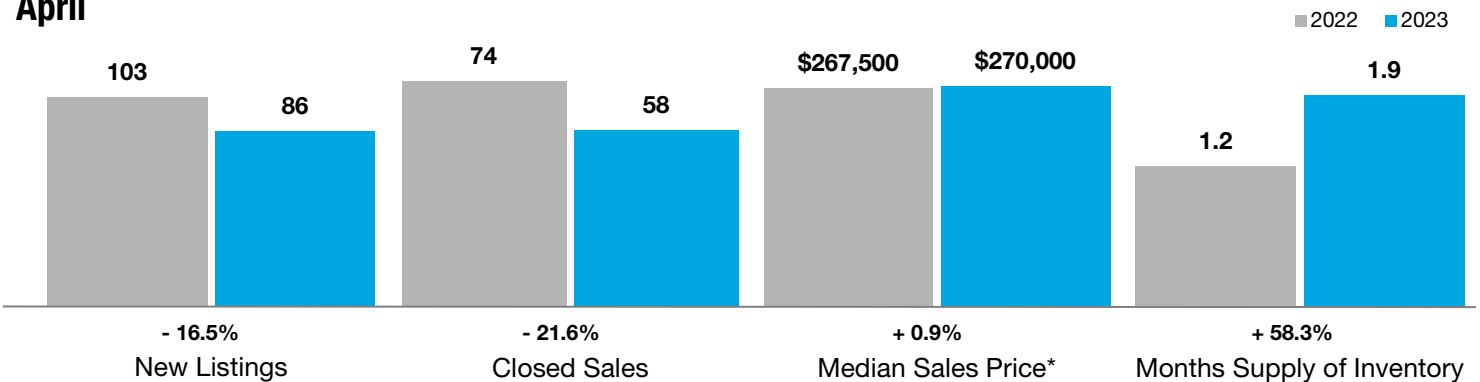
Rutherford County

North Carolina

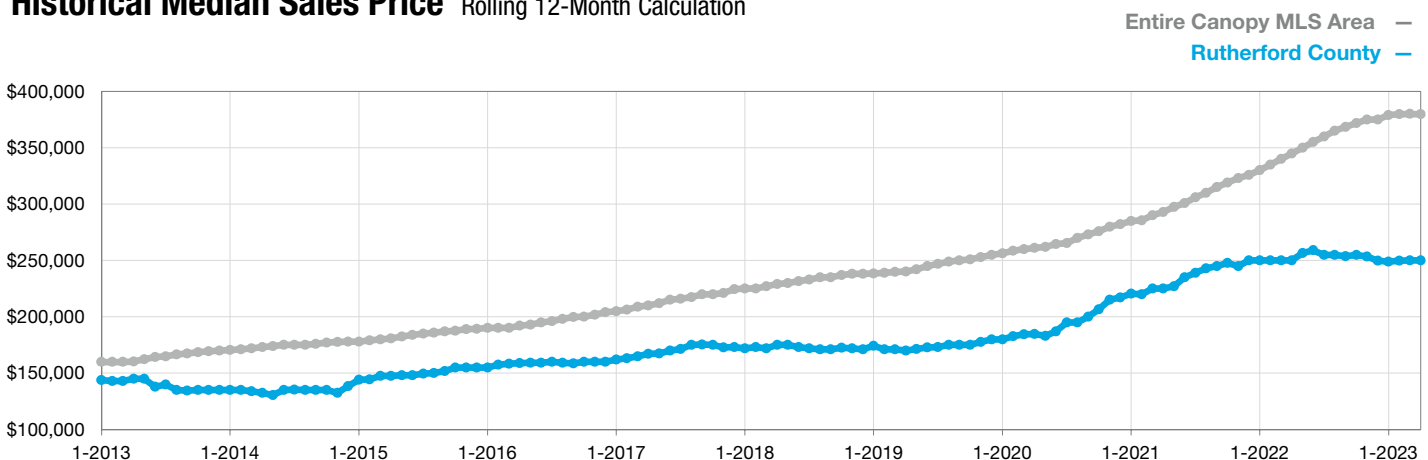
| Key Metrics | April | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|-------------|----------------|
| | 2022 | 2023 | Percent Change | Thru 4-2022 | Thru 4-2023 | Percent Change |
| New Listings | 103 | 86 | - 16.5% | 365 | 289 | - 20.8% |
| Pending Sales | 92 | 77 | - 16.3% | 330 | 264 | - 20.0% |
| Closed Sales | 74 | 58 | - 21.6% | 307 | 215 | - 30.0% |
| Median Sales Price* | \$267,500 | \$270,000 | + 0.9% | \$238,000 | \$247,213 | + 3.9% |
| Average Sales Price* | \$338,387 | \$335,818 | - 0.8% | \$299,782 | \$300,088 | + 0.1% |
| Percent of Original List Price Received* | 98.1% | 95.4% | - 2.8% | 97.1% | 93.2% | - 4.0% |
| List to Close | 63 | 93 | + 47.6% | 78 | 98 | + 25.6% |
| Days on Market Until Sale | 21 | 41 | + 95.2% | 29 | 51 | + 75.9% |
| Cumulative Days on Market Until Sale | 21 | 47 | + 123.8% | 31 | 55 | + 77.4% |
| Average List Price | \$360,560 | \$422,746 | + 17.2% | \$333,920 | \$372,983 | + 11.7% |
| Inventory of Homes for Sale | 106 | 128 | + 20.8% | -- | -- | -- |
| Months Supply of Inventory | 1.2 | 1.9 | + 58.3% | -- | -- | -- |

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April



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for April 2023

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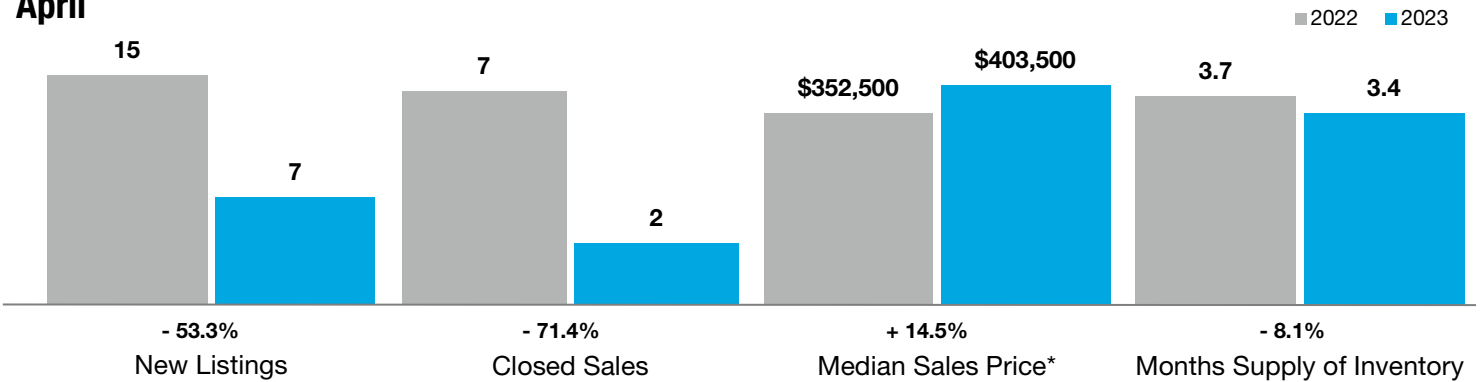
Swain County

North Carolina

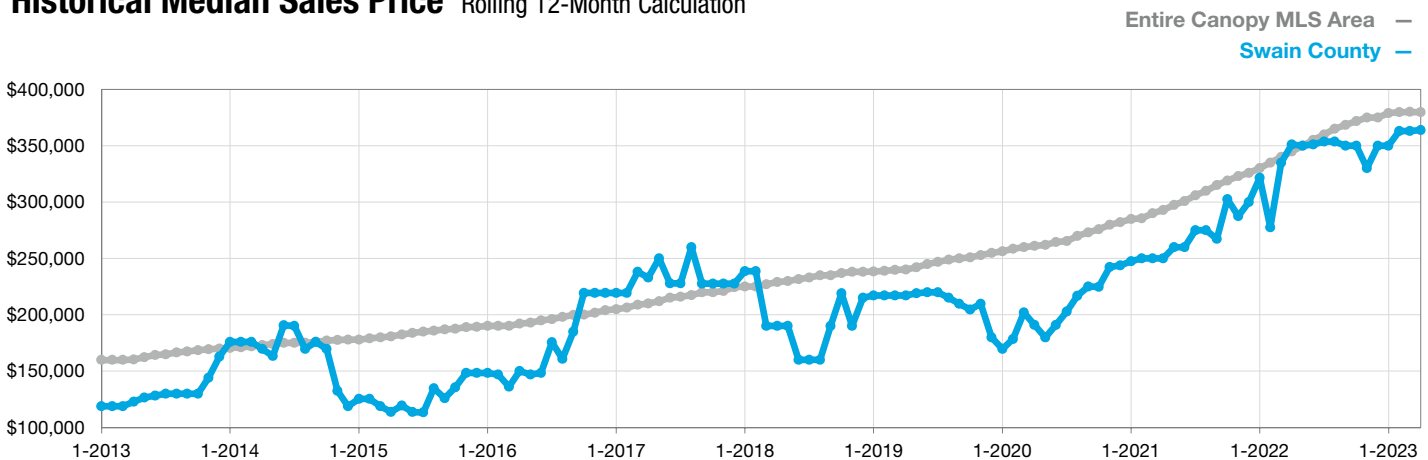
| Key Metrics | April | | | Year to Date | | |
|--|-----------|------------------|----------------|--------------|------------------|----------------|
| | 2022 | 2023 | Percent Change | Thru 4-2022 | Thru 4-2023 | Percent Change |
| New Listings | 15 | 7 | - 53.3% | 41 | 18 | - 56.1% |
| Pending Sales | 11 | 5 | - 54.5% | 32 | 13 | - 59.4% |
| Closed Sales | 7 | 2 | - 71.4% | 21 | 18 | - 14.3% |
| Median Sales Price* | \$352,500 | \$403,500 | + 14.5% | \$350,000 | \$414,000 | + 18.3% |
| Average Sales Price* | \$392,679 | \$403,500 | + 2.8% | \$381,988 | \$475,611 | + 24.5% |
| Percent of Original List Price Received* | 92.2% | 98.1% | + 6.4% | 94.7% | 92.3% | - 2.5% |
| List to Close | 101 | 83 | - 17.8% | 84 | 133 | + 58.3% |
| Days on Market Until Sale | 47 | 47 | 0.0% | 42 | 70 | + 66.7% |
| Cumulative Days on Market Until Sale | 51 | 48 | - 5.9% | 43 | 80 | + 86.0% |
| Average List Price | \$391,714 | \$830,414 | + 112.0% | \$414,946 | \$964,047 | + 132.3% |
| Inventory of Homes for Sale | 23 | 18 | - 21.7% | -- | -- | -- |
| Months Supply of Inventory | 3.7 | 3.4 | - 8.1% | -- | -- | -- |

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April



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for April 2023

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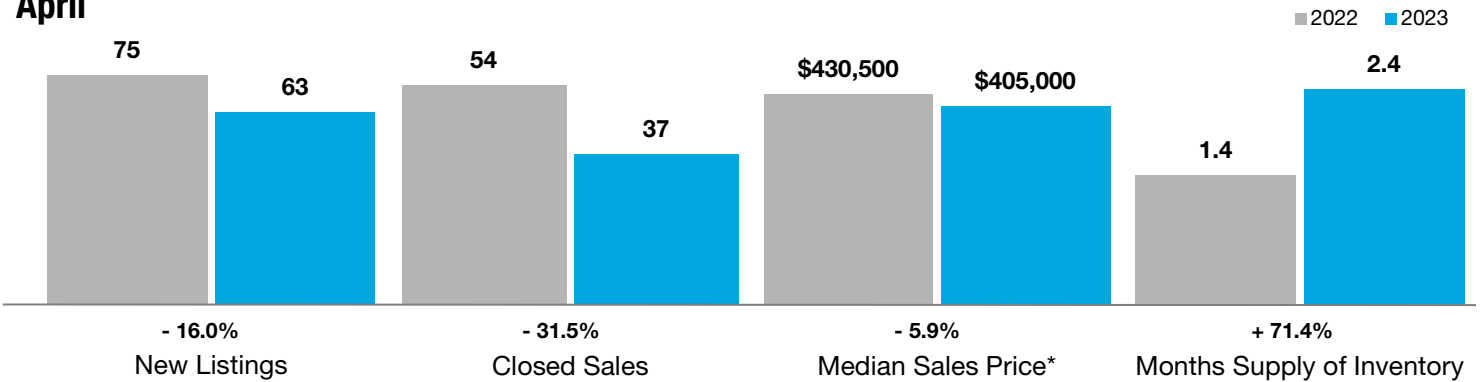
Transylvania County

North Carolina

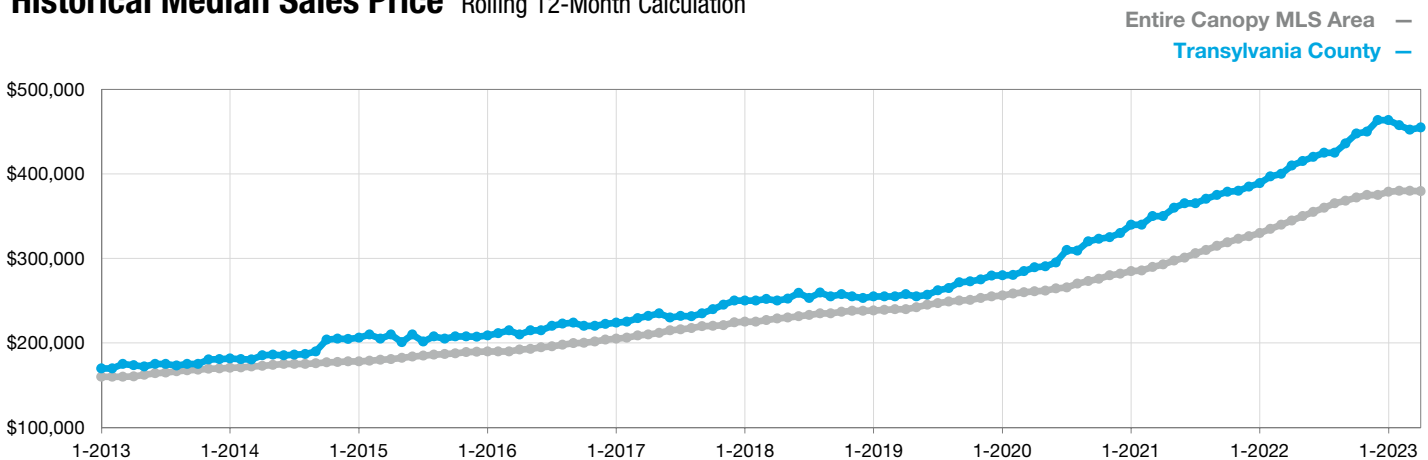
| Key Metrics | April | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|-------------|----------------|
| | 2022 | 2023 | Percent Change | Thru 4-2022 | Thru 4-2023 | Percent Change |
| New Listings | 75 | 63 | - 16.0% | 225 | 177 | - 21.3% |
| Pending Sales | 63 | 44 | - 30.2% | 201 | 144 | - 28.4% |
| Closed Sales | 54 | 37 | - 31.5% | 176 | 136 | - 22.7% |
| Median Sales Price* | \$430,500 | \$405,000 | - 5.9% | \$450,000 | \$407,500 | - 9.4% |
| Average Sales Price* | \$489,096 | \$568,259 | + 16.2% | \$520,929 | \$564,603 | + 8.4% |
| Percent of Original List Price Received* | 100.4% | 97.1% | - 3.3% | 97.7% | 93.8% | - 4.0% |
| List to Close | 84 | 90 | + 7.1% | 93 | 99 | + 6.5% |
| Days on Market Until Sale | 33 | 48 | + 45.5% | 45 | 50 | + 11.1% |
| Cumulative Days on Market Until Sale | 31 | 56 | + 80.6% | 39 | 53 | + 35.9% |
| Average List Price | \$514,787 | \$816,169 | + 58.5% | \$545,514 | \$720,771 | + 32.1% |
| Inventory of Homes for Sale | 82 | 106 | + 29.3% | -- | -- | -- |
| Months Supply of Inventory | 1.4 | 2.4 | + 71.4% | -- | -- | -- |

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April



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for April 2023

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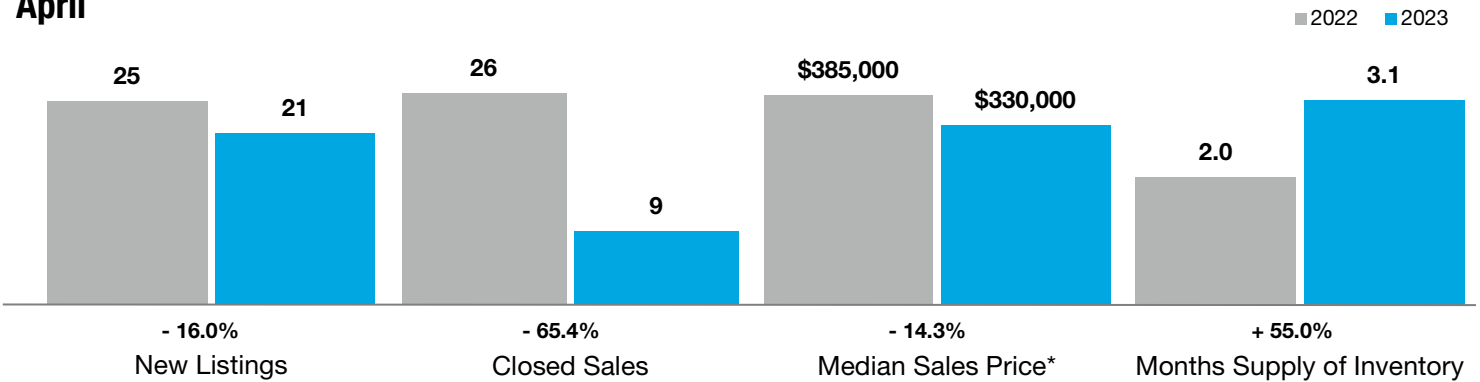
Yancey County

North Carolina

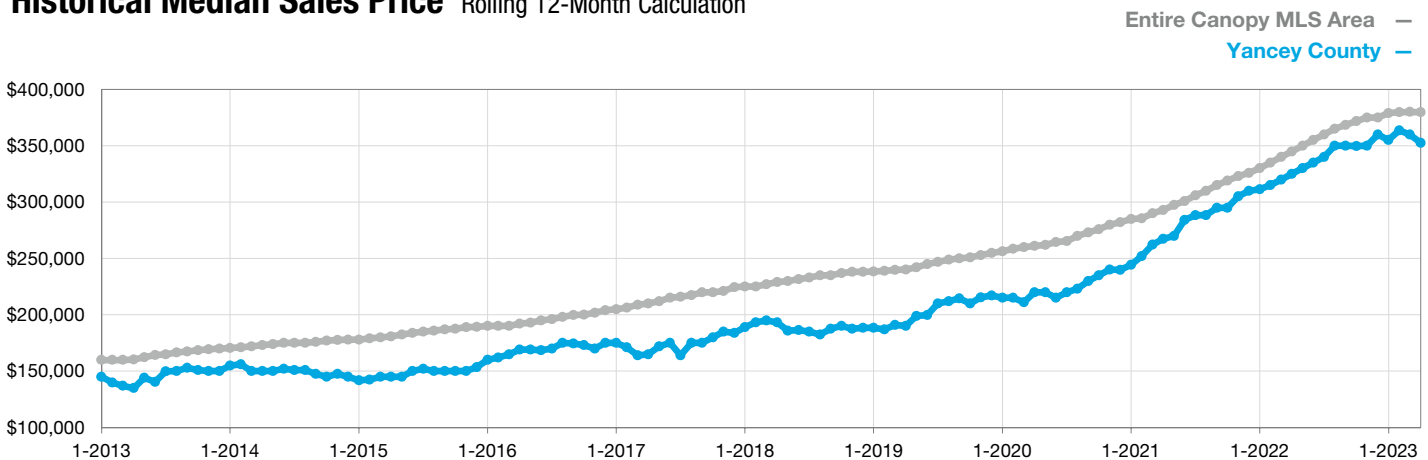
| Key Metrics | April | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|-------------|----------------|
| | 2022 | 2023 | Percent Change | Thru 4-2022 | Thru 4-2023 | Percent Change |
| New Listings | 25 | 21 | - 16.0% | 98 | 61 | - 37.8% |
| Pending Sales | 20 | 23 | + 15.0% | 90 | 67 | - 25.6% |
| Closed Sales | 26 | 9 | - 65.4% | 101 | 58 | - 42.6% |
| Median Sales Price* | \$385,000 | \$330,000 | - 14.3% | \$340,000 | \$314,500 | - 7.5% |
| Average Sales Price* | \$444,869 | \$364,440 | - 18.1% | \$417,092 | \$380,821 | - 8.7% |
| Percent of Original List Price Received* | 98.0% | 93.6% | - 4.5% | 97.1% | 90.2% | - 7.1% |
| List to Close | 109 | 172 | + 57.8% | 105 | 124 | + 18.1% |
| Days on Market Until Sale | 39 | 119 | + 205.1% | 47 | 74 | + 57.4% |
| Cumulative Days on Market Until Sale | 45 | 122 | + 171.1% | 52 | 90 | + 73.1% |
| Average List Price | \$502,952 | \$532,557 | + 5.9% | \$446,552 | \$523,270 | + 17.2% |
| Inventory of Homes for Sale | 58 | 65 | + 12.1% | -- | -- | -- |
| Months Supply of Inventory | 2.0 | 3.1 | + 55.0% | -- | -- | -- |

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April



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for April 2023

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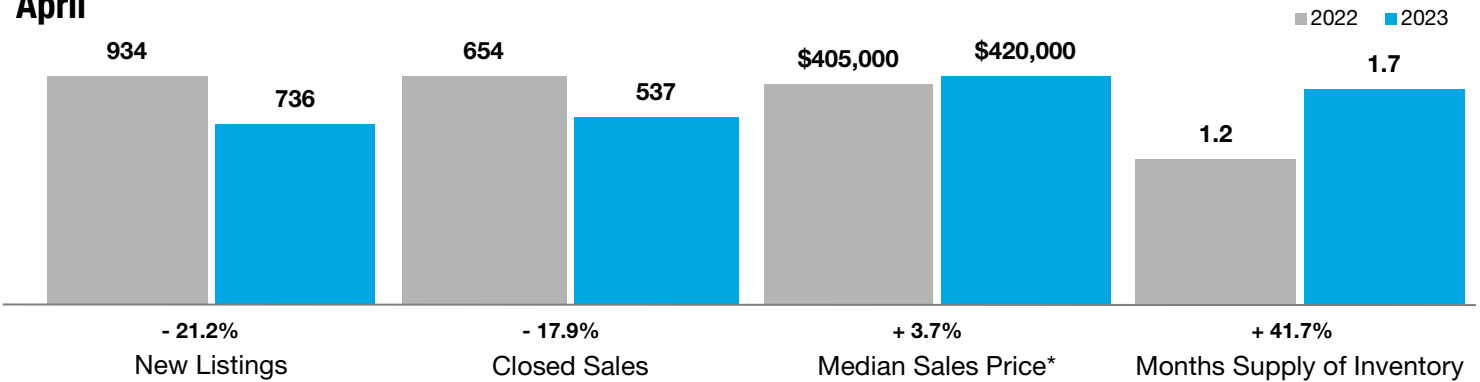
Asheville MSA

Includes Buncombe, Haywood, Henderson and Madison Counties

| Key Metrics | April | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|-------------|----------------|
| | 2022 | 2023 | Percent Change | Thru 4-2022 | Thru 4-2023 | Percent Change |
| New Listings | 934 | 736 | - 21.2% | 2,861 | 2,449 | - 14.4% |
| Pending Sales | 747 | 690 | - 7.6% | 2,654 | 2,279 | - 14.1% |
| Closed Sales | 654 | 537 | - 17.9% | 2,487 | 1,895 | - 23.8% |
| Median Sales Price* | \$405,000 | \$420,000 | + 3.7% | \$390,000 | \$415,000 | + 6.4% |
| Average Sales Price* | \$489,951 | \$510,882 | + 4.3% | \$472,529 | \$500,395 | + 5.9% |
| Percent of Original List Price Received* | 101.5% | 97.7% | - 3.7% | 99.6% | 95.9% | - 3.7% |
| List to Close | 76 | 93 | + 22.4% | 89 | 104 | + 16.9% |
| Days on Market Until Sale | 25 | 44 | + 76.0% | 32 | 47 | + 46.9% |
| Cumulative Days on Market Until Sale | 26 | 45 | + 73.1% | 34 | 49 | + 44.1% |
| Average List Price | \$575,018 | \$615,959 | + 7.1% | \$522,589 | \$588,251 | + 12.6% |
| Inventory of Homes for Sale | 870 | 1,012 | + 16.3% | -- | -- | -- |
| Months Supply of Inventory | 1.2 | 1.7 | + 41.7% | -- | -- | -- |

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April



Historical Median Sales Price Rolling 12-Month Calculation

