

Local Market Update for April 2020

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®



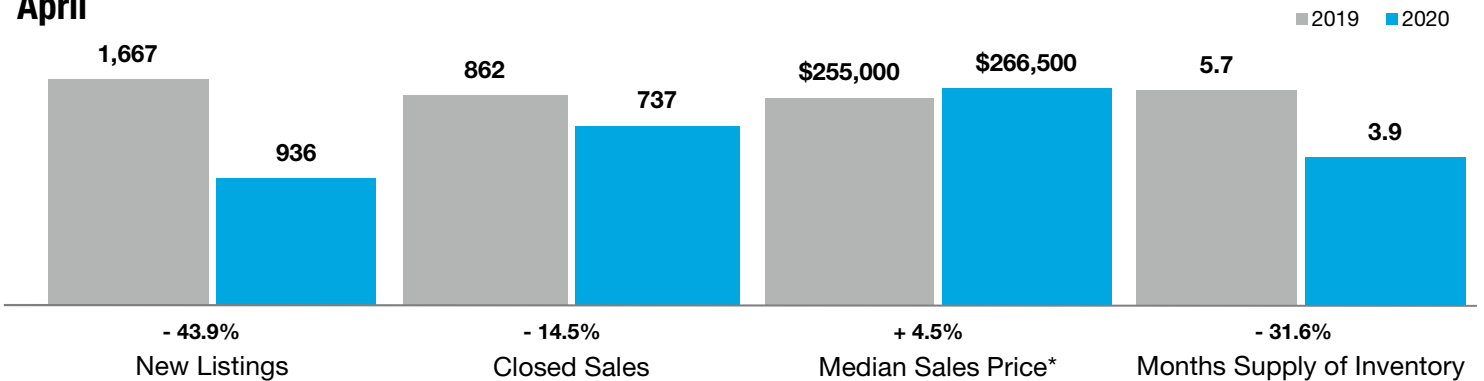
Asheville Region

Includes Buncombe, Burke, Haywood, Henderson, Jackson, Madison, McDowell, Mitchell, Polk, Rutherford, Swain, Transylvania and Yancey Counties

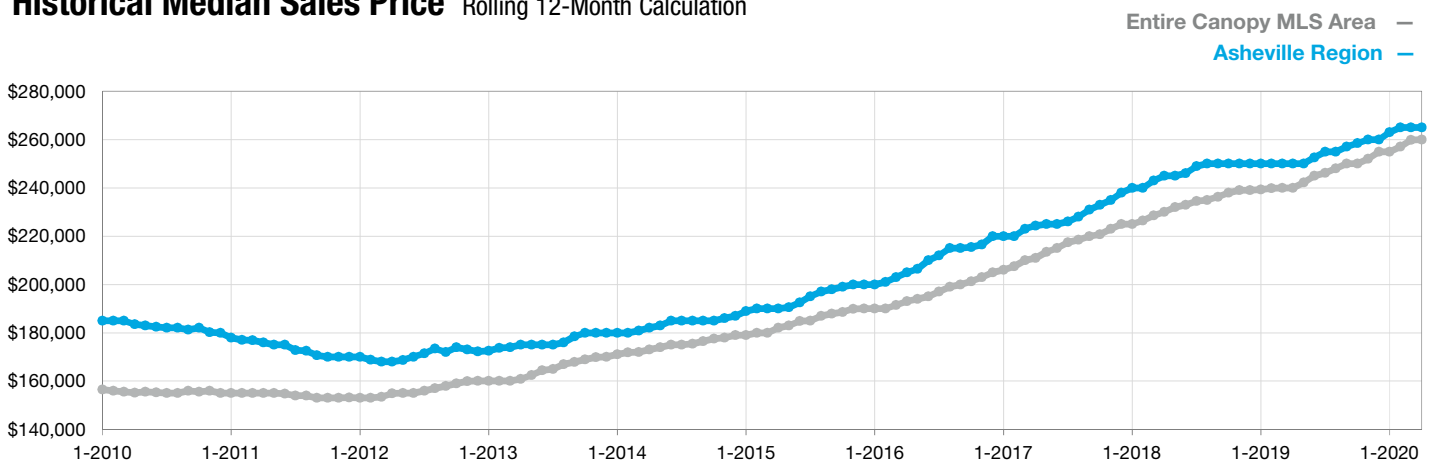
Key Metrics	April			Year to Date		
	2019	2020	Percent Change	Thru 4-2019	Thru 4-2020	Percent Change
New Listings	1,667	936	- 43.9%	5,009	4,092	- 18.3%
Pending Sales	1,068	840	- 21.3%	3,622	3,377	- 6.8%
Closed Sales	862	737	- 14.5%	2,894	3,095	+ 6.9%
Median Sales Price*	\$255,000	\$266,500	+ 4.5%	\$249,000	\$265,000	+ 6.4%
Average Sales Price*	\$295,438	\$315,167	+ 6.7%	\$285,865	\$312,680	+ 9.4%
Percent of Original List Price Received*	93.8%	94.7%	+ 1.0%	93.3%	93.6%	+ 0.3%
List to Close	127	131	+ 3.1%	135	135	0.0%
Days on Market Until Sale	81	79	- 2.5%	86	83	- 3.5%
Cumulative Days on Market Until Sale	94	96	+ 2.1%	100	101	+ 1.0%
Average List Price	\$395,328	\$390,866	- 1.1%	\$376,642	\$372,596	- 1.1%
Inventory of Homes for Sale	4,919	3,656	- 25.7%	--	--	--
Months Supply of Inventory	5.7	3.9	- 31.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for April 2020

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®



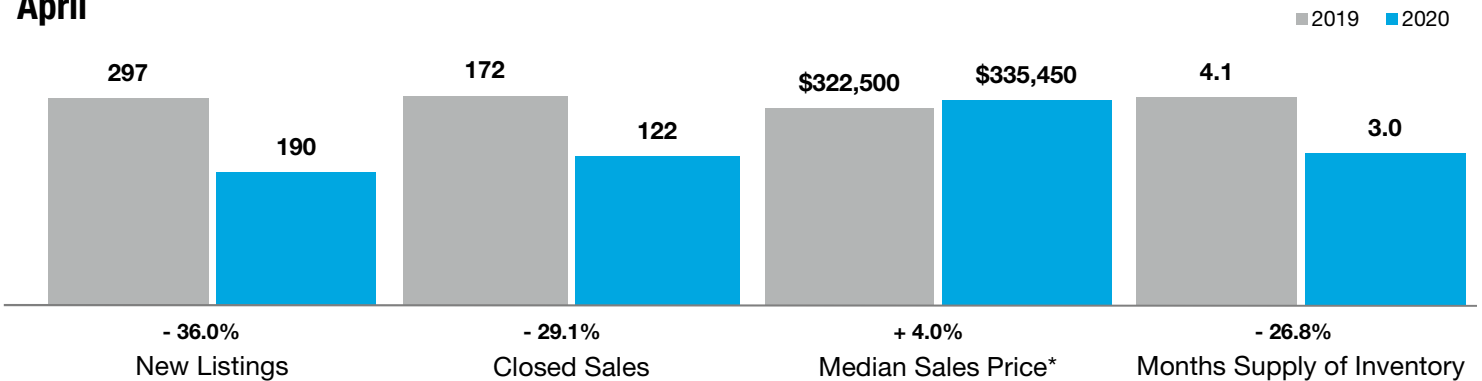
City of Asheville

North Carolina

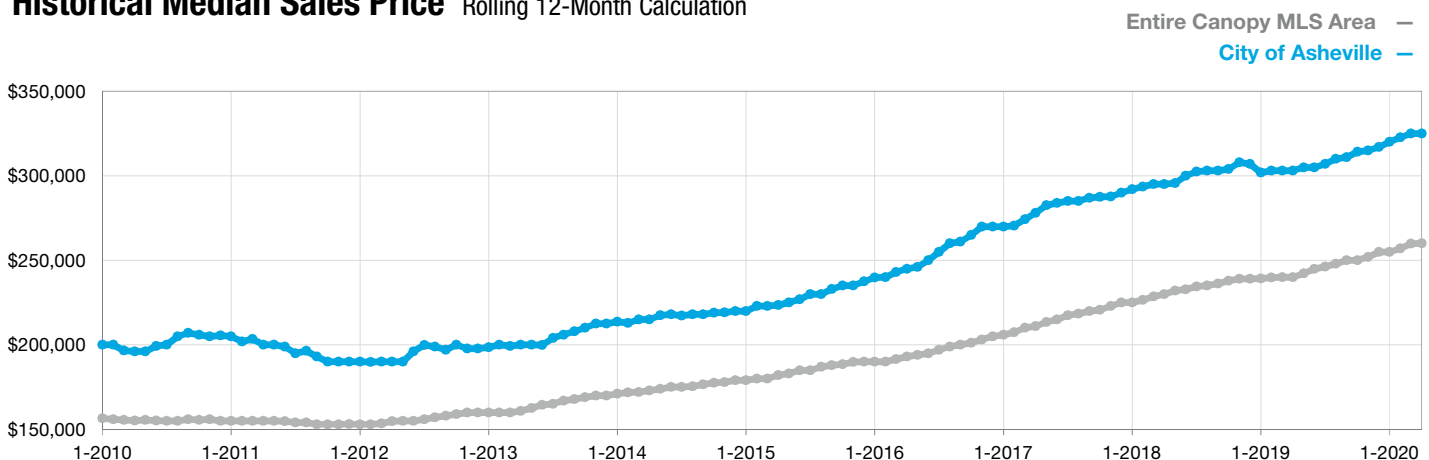
Key Metrics	April			Year to Date		
	2019	2020	Percent Change	Thru 4-2019	Thru 4-2020	Percent Change
New Listings	297	190	- 36.0%	918	779	- 15.1%
Pending Sales	214	154	- 28.0%	695	624	- 10.2%
Closed Sales	172	122	- 29.1%	562	575	+ 2.3%
Median Sales Price*	\$322,500	\$335,450	+ 4.0%	\$299,000	\$335,000	+ 12.0%
Average Sales Price*	\$389,516	\$391,782	+ 0.6%	\$355,376	\$395,598	+ 11.3%
Percent of Original List Price Received*	95.2%	95.7%	+ 0.5%	94.0%	94.5%	+ 0.5%
List to Close	103	92	- 10.7%	118	115	- 2.5%
Days on Market Until Sale	59	44	- 25.4%	69	66	- 4.3%
Cumulative Days on Market Until Sale	74	62	- 16.2%	83	85	+ 2.4%
Average List Price	\$481,089	\$490,646	+ 2.0%	\$454,772	\$466,127	+ 2.5%
Inventory of Homes for Sale	702	533	- 24.1%	--	--	--
Months Supply of Inventory	4.1	3.0	- 26.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for April 2020

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®



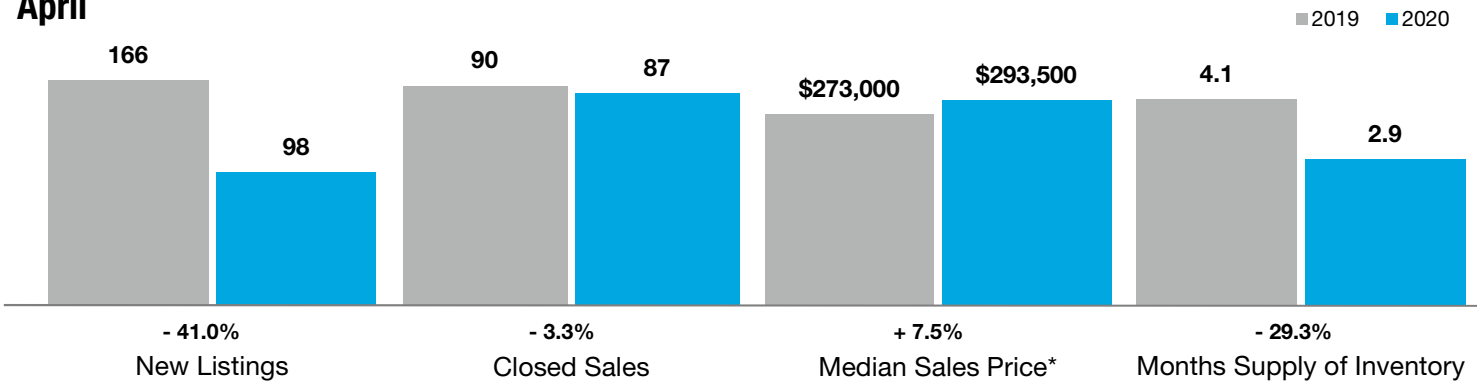
City of Hendersonville

North Carolina

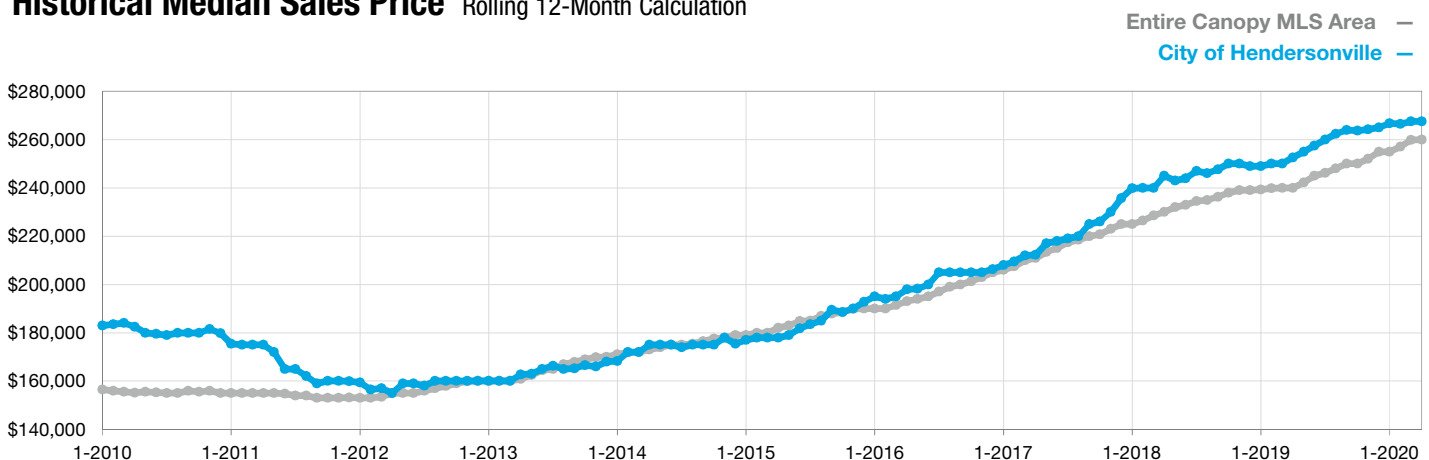
Key Metrics	April			Year to Date		
	2019	2020	Percent Change	Thru 4-2019	Thru 4-2020	Percent Change
New Listings	166	98	- 41.0%	549	441	- 19.7%
Pending Sales	111	94	- 15.3%	394	363	- 7.9%
Closed Sales	90	87	- 3.3%	332	341	+ 2.7%
Median Sales Price*	\$273,000	\$293,500	+ 7.5%	\$260,600	\$270,000	+ 3.6%
Average Sales Price*	\$287,293	\$329,542	+ 14.7%	\$283,624	\$302,506	+ 6.7%
Percent of Original List Price Received*	94.5%	95.1%	+ 0.6%	94.5%	95.1%	+ 0.6%
List to Close	106	125	+ 17.9%	117	109	- 6.8%
Days on Market Until Sale	64	74	+ 15.6%	74	60	- 18.9%
Cumulative Days on Market Until Sale	74	91	+ 23.0%	84	82	- 2.4%
Average List Price	\$401,516	\$336,515	- 16.2%	\$362,218	\$347,110	- 4.2%
Inventory of Homes for Sale	432	301	- 30.3%	--	--	--
Months Supply of Inventory	4.1	2.9	- 29.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for April 2020

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®



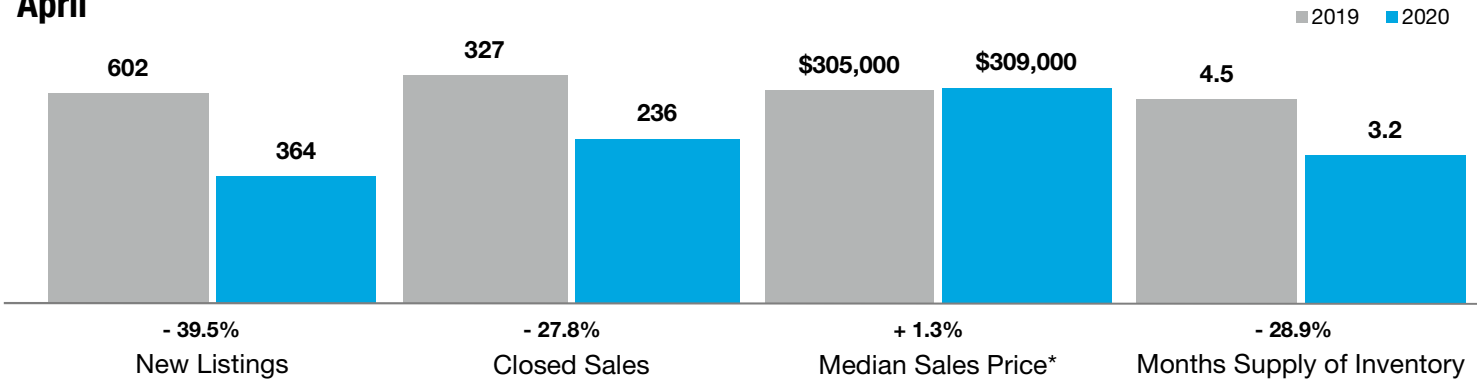
Buncombe County

North Carolina

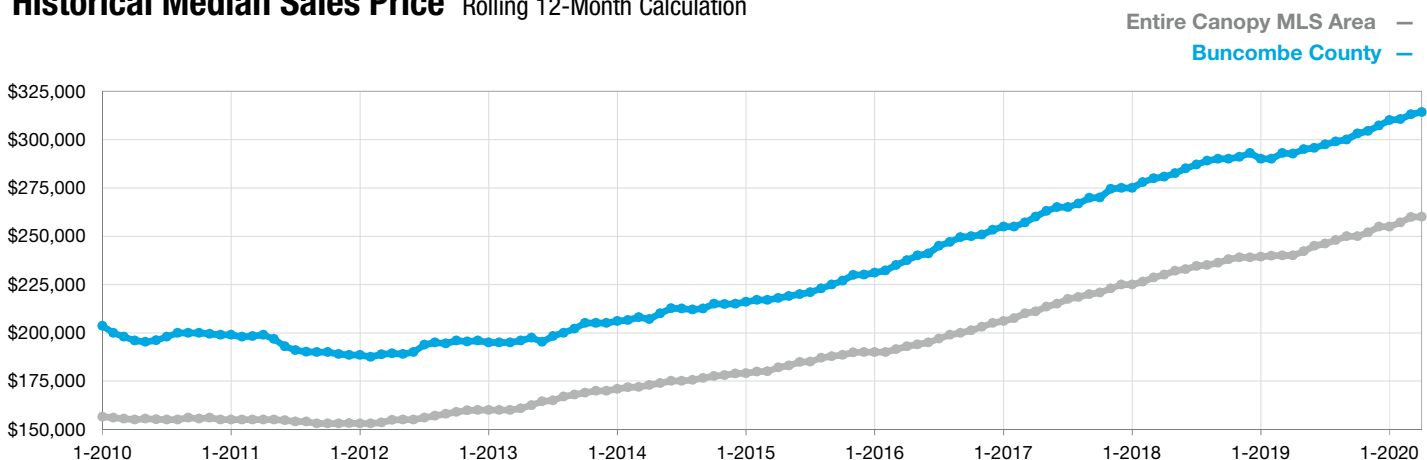
Key Metrics	April			Year to Date		
	2019	2020	Percent Change	Thru 4-2019	Thru 4-2020	Percent Change
New Listings	602	364	- 39.5%	1,866	1,527	- 18.2%
Pending Sales	427	298	- 30.2%	1,390	1,232	- 11.4%
Closed Sales	327	236	- 27.8%	1,101	1,139	+ 3.5%
Median Sales Price*	\$305,000	\$309,000	+ 1.3%	\$285,000	\$312,000	+ 9.5%
Average Sales Price*	\$363,853	\$373,598	+ 2.7%	\$343,493	\$376,833	+ 9.7%
Percent of Original List Price Received*	95.3%	95.7%	+ 0.4%	94.2%	94.3%	+ 0.1%
List to Close	107	101	- 5.6%	120	122	+ 1.7%
Days on Market Until Sale	61	51	- 16.4%	69	70	+ 1.4%
Cumulative Days on Market Until Sale	76	65	- 14.5%	86	88	+ 2.3%
Average List Price	\$464,335	\$472,996	+ 1.9%	\$439,046	\$447,015	+ 1.8%
Inventory of Homes for Sale	1,476	1,124	- 23.8%	--	--	--
Months Supply of Inventory	4.5	3.2	- 28.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for April 2020

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®



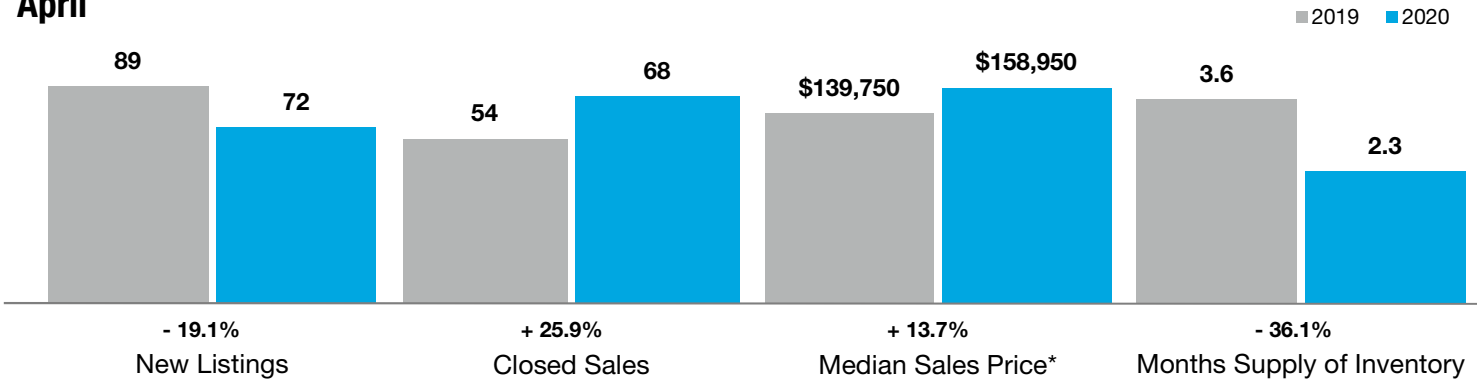
Burke County

North Carolina

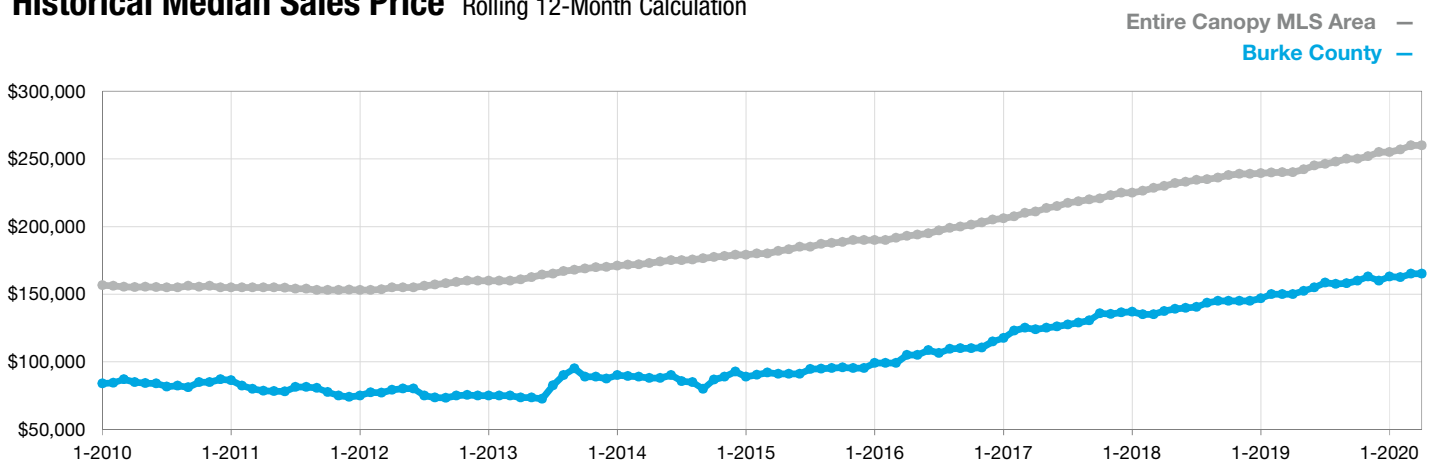
Key Metrics	April			Year to Date		
	2019	2020	Percent Change	Thru 4-2019	Thru 4-2020	Percent Change
New Listings	89	72	- 19.1%	335	303	- 9.6%
Pending Sales	82	84	+ 2.4%	300	272	- 9.3%
Closed Sales	54	68	+ 25.9%	234	246	+ 5.1%
Median Sales Price*	\$139,750	\$158,950	+ 13.7%	\$144,950	\$165,000	+ 13.8%
Average Sales Price*	\$180,818	\$179,677	- 0.6%	\$173,999	\$195,933	+ 12.6%
Percent of Original List Price Received*	95.7%	95.9%	+ 0.2%	94.5%	94.6%	+ 0.1%
List to Close	86	94	+ 9.3%	119	102	- 14.3%
Days on Market Until Sale	48	44	- 8.3%	77	52	- 32.5%
Cumulative Days on Market Until Sale	57	55	- 3.5%	68	59	- 13.2%
Average List Price	\$210,017	\$205,261	- 2.3%	\$228,396	\$215,430	- 5.7%
Inventory of Homes for Sale	205	158	- 22.9%	--	--	--
Months Supply of Inventory	3.6	2.3	- 36.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for April 2020

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®



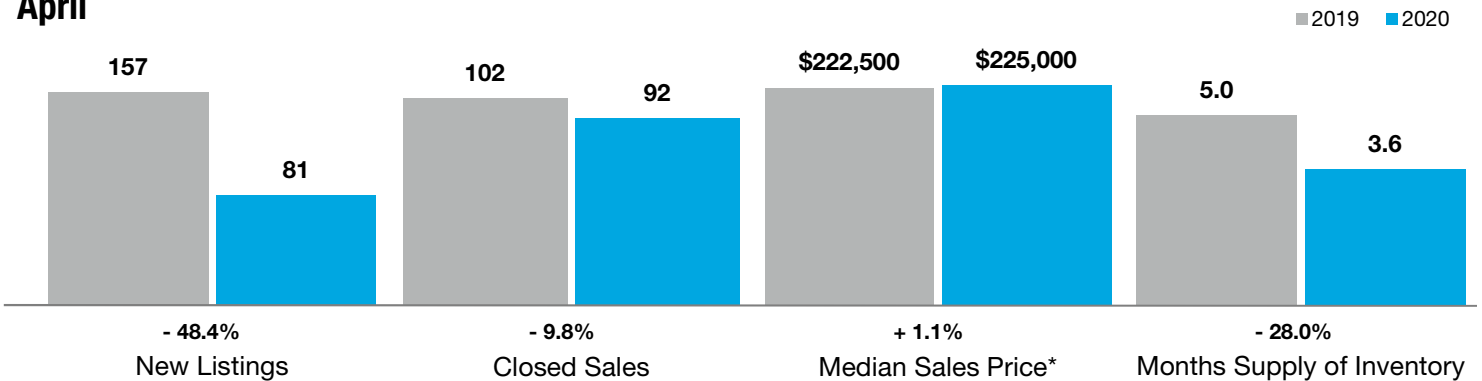
Haywood County

North Carolina

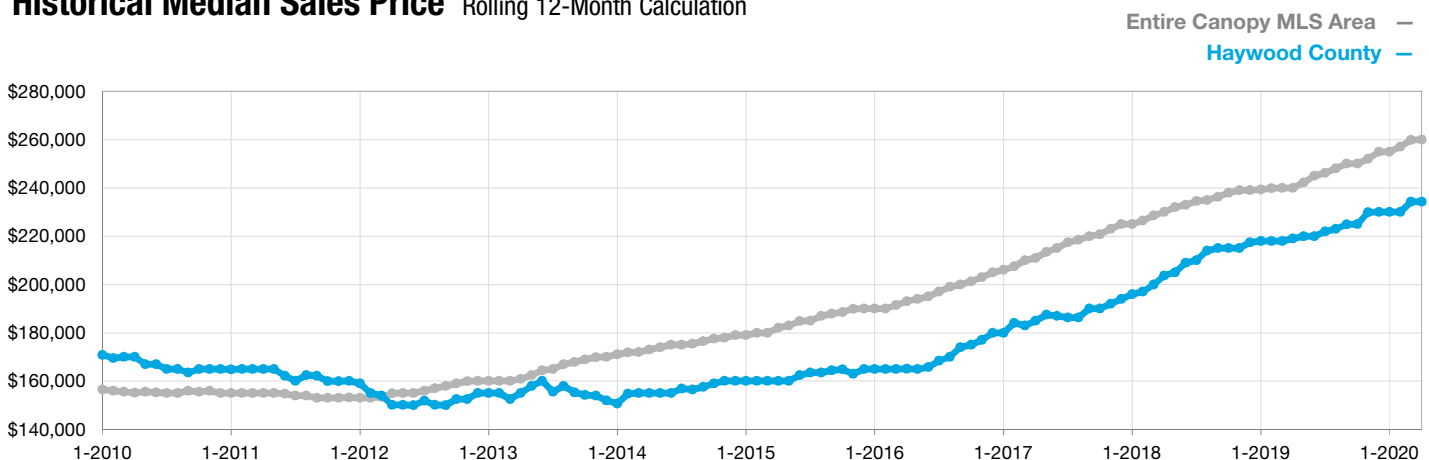
Key Metrics	April			Year to Date		
	2019	2020	Percent Change	Thru 4-2019	Thru 4-2020	Percent Change
New Listings	157	81	- 48.4%	447	376	- 15.9%
Pending Sales	98	80	- 18.4%	371	349	- 5.9%
Closed Sales	102	92	- 9.8%	286	327	+ 14.3%
Median Sales Price*	\$222,500	\$225,000	+ 1.1%	\$219,950	\$235,488	+ 7.1%
Average Sales Price*	\$263,229	\$268,807	+ 2.1%	\$245,531	\$274,040	+ 11.6%
Percent of Original List Price Received*	93.0%	93.4%	+ 0.4%	92.2%	93.3%	+ 1.2%
List to Close	137	144	+ 5.1%	138	147	+ 6.5%
Days on Market Until Sale	95	95	0.0%	93	99	+ 6.5%
Cumulative Days on Market Until Sale	108	119	+ 10.2%	109	112	+ 2.8%
Average List Price	\$304,073	\$365,806	+ 20.3%	\$316,209	\$312,701	- 1.1%
Inventory of Homes for Sale	466	348	- 25.3%	--	--	--
Months Supply of Inventory	5.0	3.6	- 28.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for April 2020

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®



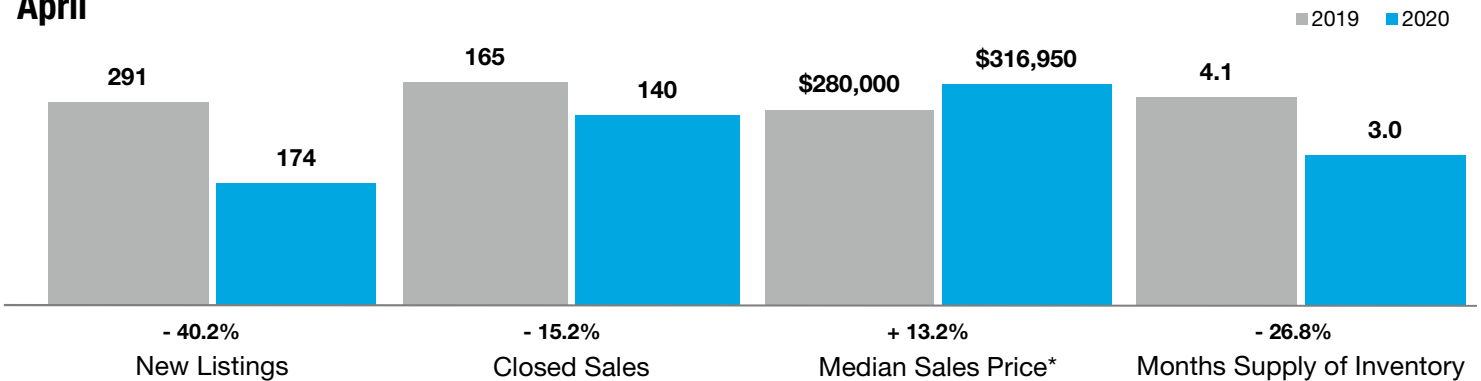
Henderson County

North Carolina

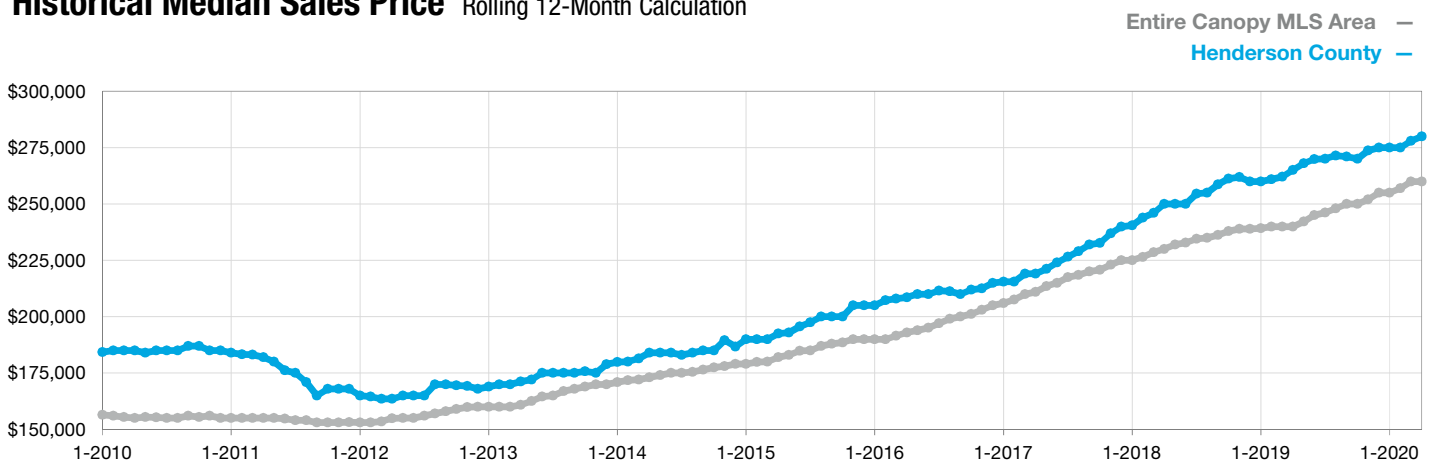
Key Metrics	April			Year to Date		
	2019	2020	Percent Change	Thru 4-2019	Thru 4-2020	Percent Change
New Listings	291	174	- 40.2%	929	749	- 19.4%
Pending Sales	193	146	- 24.4%	686	618	- 9.9%
Closed Sales	165	140	- 15.2%	560	576	+ 2.9%
Median Sales Price*	\$280,000	\$316,950	+ 13.2%	\$272,000	\$286,575	+ 5.4%
Average Sales Price*	\$298,016	\$341,941	+ 14.7%	\$297,501	\$314,804	+ 5.8%
Percent of Original List Price Received*	94.6%	96.0%	+ 1.5%	94.8%	95.5%	+ 0.7%
List to Close	119	123	+ 3.4%	125	113	- 9.6%
Days on Market Until Sale	72	67	- 6.9%	76	61	- 19.7%
Cumulative Days on Market Until Sale	82	80	- 2.4%	87	78	- 10.3%
Average List Price	\$384,808	\$355,776	- 7.5%	\$365,072	\$360,492	- 1.3%
Inventory of Homes for Sale	709	515	- 27.4%	--	--	--
Months Supply of Inventory	4.1	3.0	- 26.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for April 2020

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®



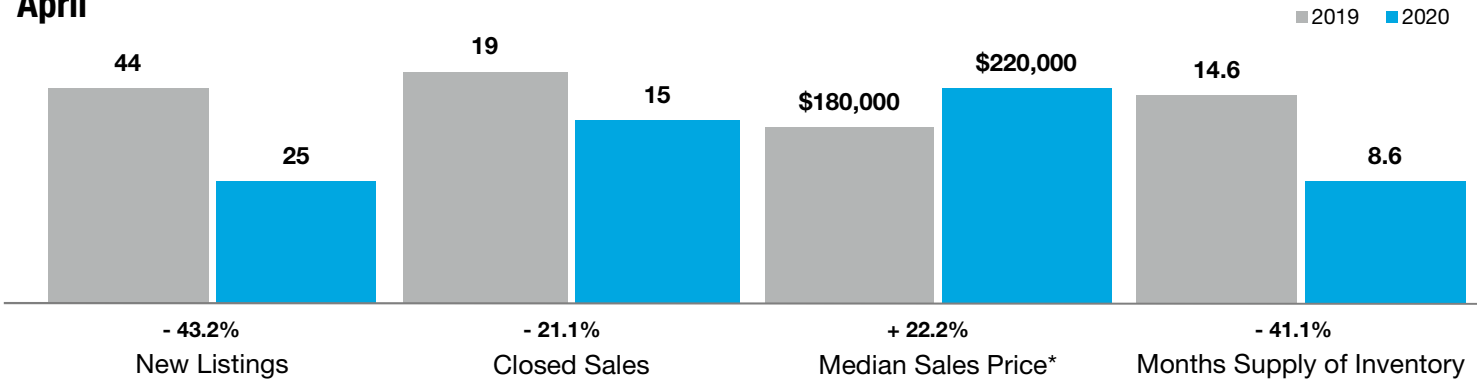
Jackson County

North Carolina

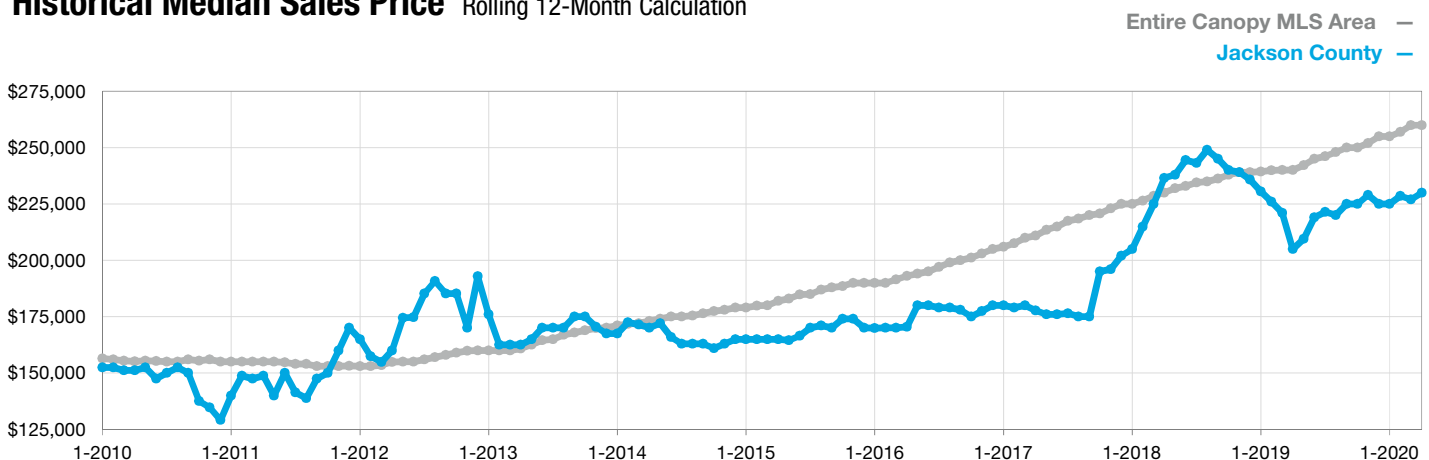
Key Metrics	April			Year to Date		
	2019	2020	Percent Change	Thru 4-2019	Thru 4-2020	Percent Change
New Listings	44	25	- 43.2%	134	91	- 32.1%
Pending Sales	18	15	- 16.7%	61	61	0.0%
Closed Sales	19	15	- 21.1%	56	64	+ 14.3%
Median Sales Price*	\$180,000	\$220,000	+ 22.2%	\$177,500	\$217,500	+ 22.5%
Average Sales Price*	\$261,221	\$381,753	+ 46.1%	\$250,141	\$332,420	+ 32.9%
Percent of Original List Price Received*	87.2%	95.2%	+ 9.2%	88.5%	91.2%	+ 3.1%
List to Close	197	331	+ 68.0%	200	210	+ 5.0%
Days on Market Until Sale	116	240	+ 106.9%	138	160	+ 15.9%
Cumulative Days on Market Until Sale	116	263	+ 126.7%	130	184	+ 41.5%
Average List Price	\$441,470	\$535,664	+ 21.3%	\$425,547	\$365,494	- 14.1%
Inventory of Homes for Sale	229	177	- 22.7%	--	--	--
Months Supply of Inventory	14.6	8.6	- 41.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for April 2020

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®



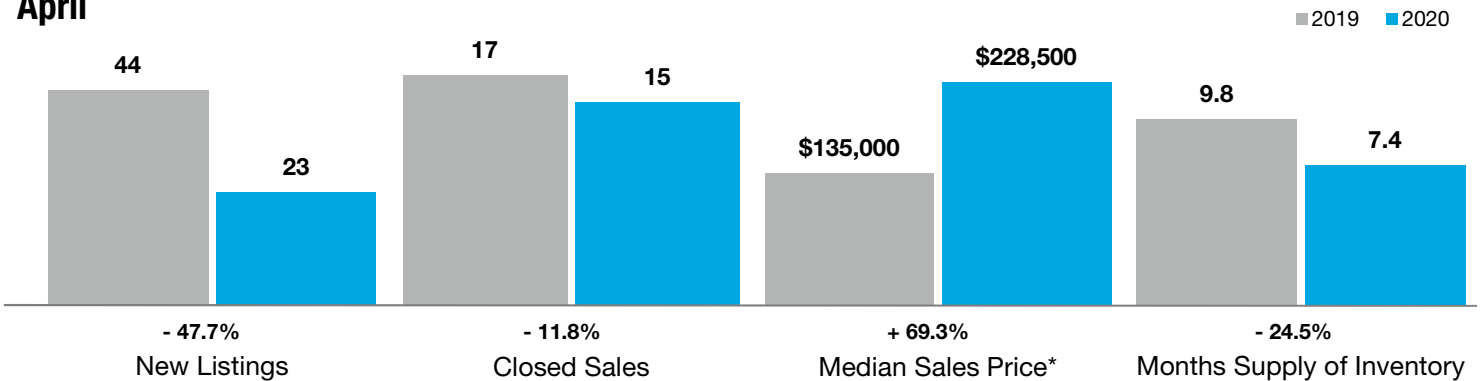
Madison County

North Carolina

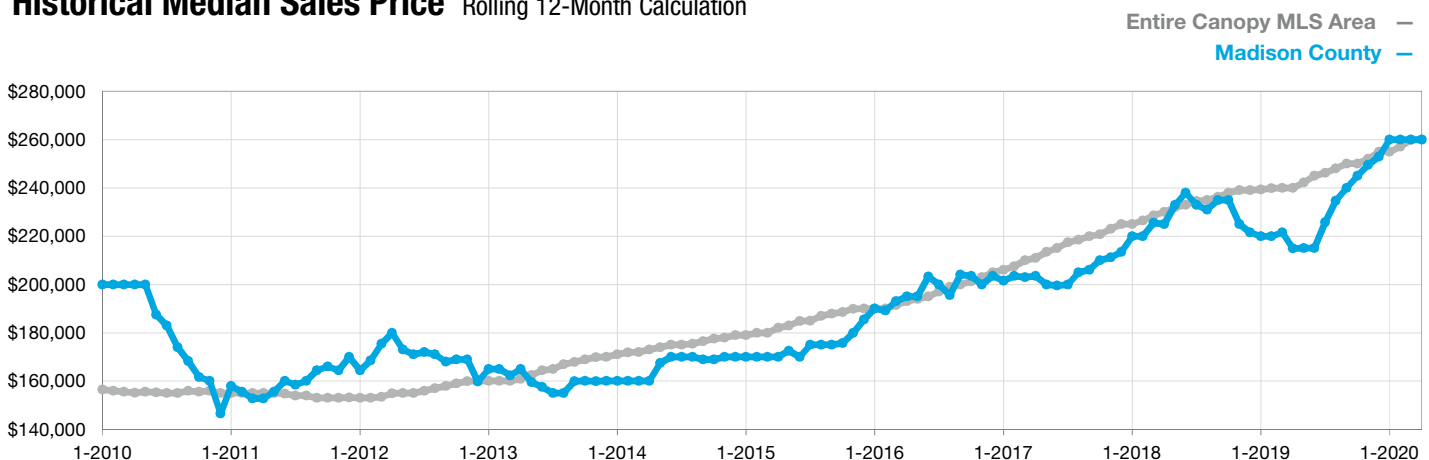
Key Metrics	April			Year to Date		
	2019	2020	Percent Change	Thru 4-2019	Thru 4-2020	Percent Change
New Listings	44	23	- 47.7%	108	91	- 15.7%
Pending Sales	19	12	- 36.8%	64	68	+ 6.3%
Closed Sales	17	15	- 11.8%	56	57	+ 1.8%
Median Sales Price*	\$135,000	\$228,500	+ 69.3%	\$200,750	\$275,000	+ 37.0%
Average Sales Price*	\$172,071	\$266,293	+ 54.8%	\$251,868	\$289,546	+ 15.0%
Percent of Original List Price Received*	93.1%	89.8%	- 3.5%	88.7%	90.2%	+ 1.7%
List to Close	113	281	+ 148.7%	180	201	+ 11.7%
Days on Market Until Sale	73	212	+ 190.4%	142	144	+ 1.4%
Cumulative Days on Market Until Sale	101	251	+ 148.5%	156	181	+ 16.0%
Average List Price	\$399,989	\$343,552	- 14.1%	\$360,746	\$331,839	- 8.0%
Inventory of Homes for Sale	171	137	- 19.9%	--	--	--
Months Supply of Inventory	9.8	7.4	- 24.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for April 2020

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®



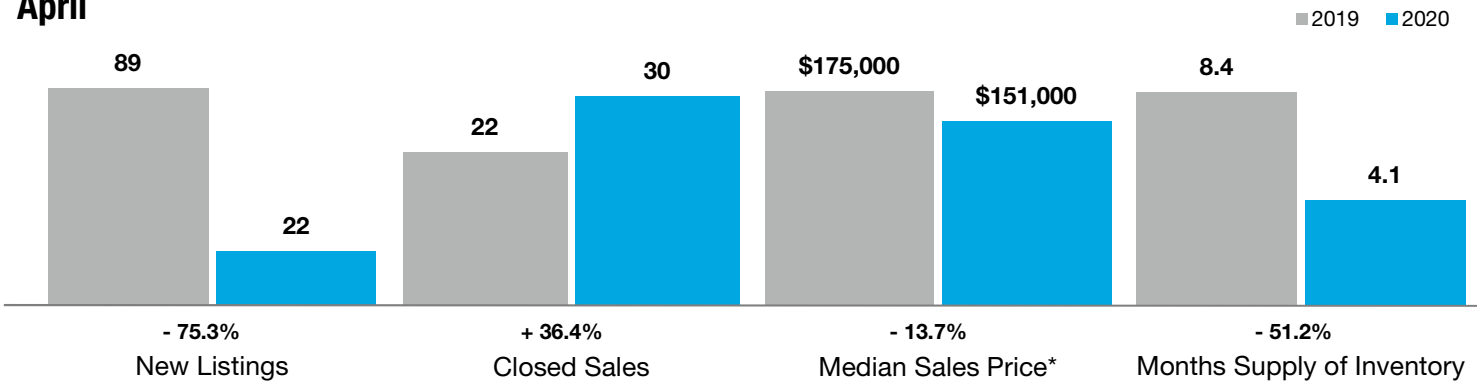
McDowell County

North Carolina

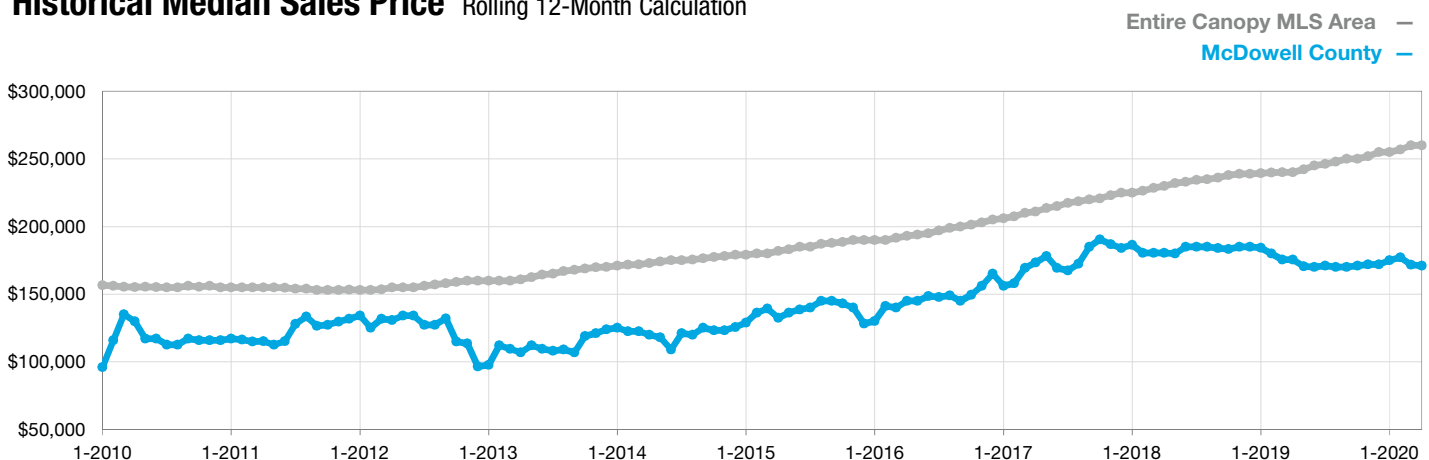
Key Metrics	April			Year to Date		
	2019	2020	Percent Change	Thru 4-2019	Thru 4-2020	Percent Change
New Listings	89	22	- 75.3%	174	155	- 10.9%
Pending Sales	38	35	- 7.9%	102	134	+ 31.4%
Closed Sales	22	30	+ 36.4%	70	114	+ 62.9%
Median Sales Price*	\$175,000	\$151,000	- 13.7%	\$148,250	\$147,500	- 0.5%
Average Sales Price*	\$191,807	\$203,163	+ 5.9%	\$184,241	\$194,766	+ 5.7%
Percent of Original List Price Received*	95.2%	91.4%	- 4.0%	94.9%	92.3%	- 2.7%
List to Close	111	169	+ 52.3%	124	135	+ 8.9%
Days on Market Until Sale	62	129	+ 108.1%	71	85	+ 19.7%
Cumulative Days on Market Until Sale	62	137	+ 121.0%	78	87	+ 11.5%
Average List Price	\$329,756	\$204,414	- 38.0%	\$287,721	\$278,544	- 3.2%
Inventory of Homes for Sale	172	140	- 18.6%	--	--	--
Months Supply of Inventory	8.4	4.1	- 51.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for April 2020

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®



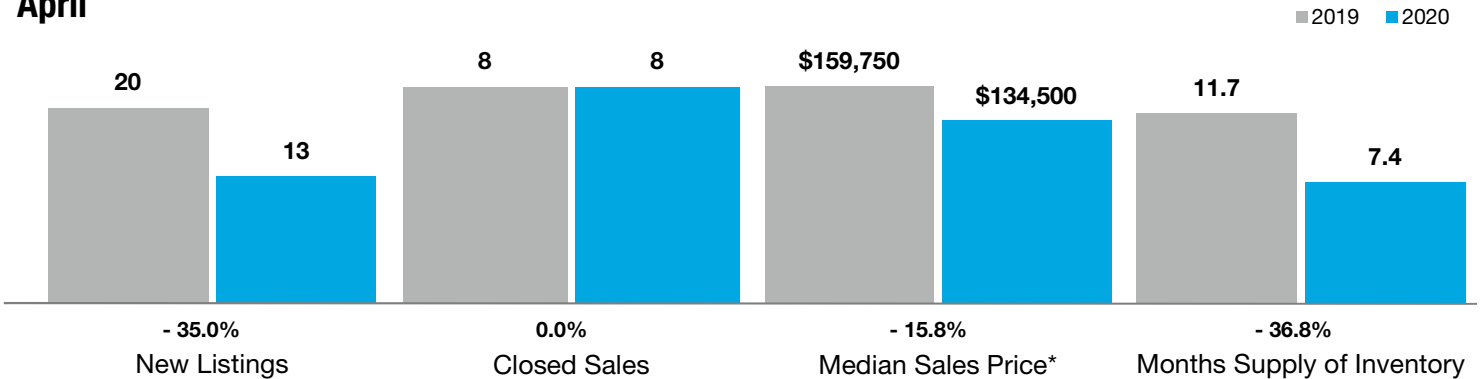
Mitchell County

North Carolina

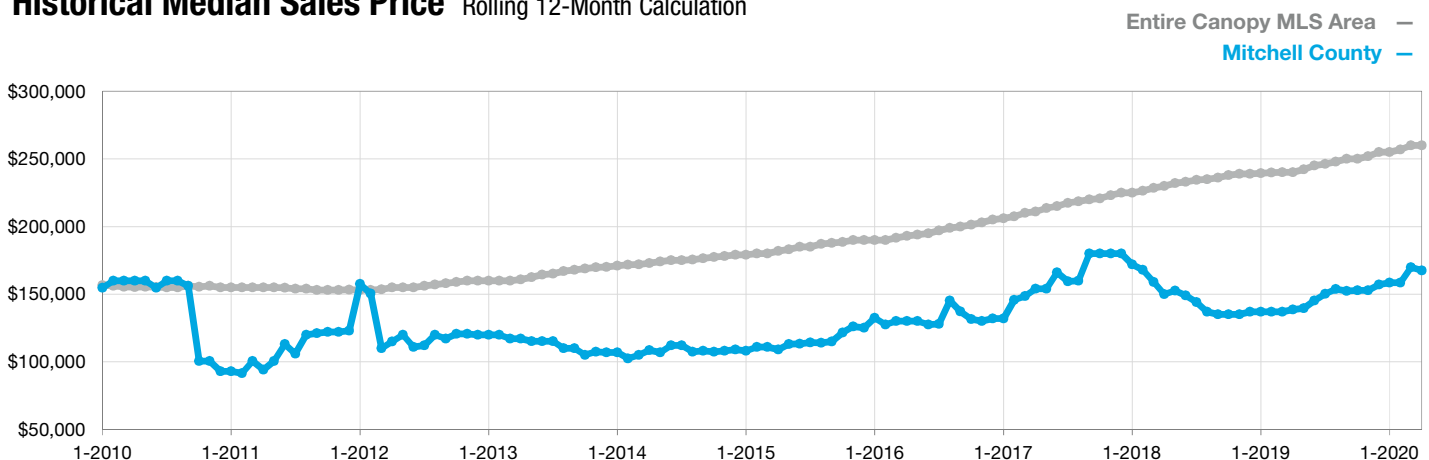
Key Metrics	April			Year to Date		
	2019	2020	Percent Change	Thru 4-2019	Thru 4-2020	Percent Change
New Listings	20	13	- 35.0%	58	56	- 3.4%
Pending Sales	8	13	+ 62.5%	38	56	+ 47.4%
Closed Sales	8	8	0.0%	34	43	+ 26.5%
Median Sales Price*	\$159,750	\$134,500	- 15.8%	\$130,300	\$155,000	+ 19.0%
Average Sales Price*	\$209,688	\$181,063	- 13.7%	\$153,635	\$182,985	+ 19.1%
Percent of Original List Price Received*	83.9%	91.1%	+ 8.6%	82.2%	91.4%	+ 11.2%
List to Close	368	107	- 70.9%	288	219	- 24.0%
Days on Market Until Sale	291	47	- 83.8%	242	165	- 31.8%
Cumulative Days on Market Until Sale	309	47	- 84.8%	267	203	- 24.0%
Average List Price	\$258,990	\$310,638	+ 19.9%	\$289,134	\$276,062	- 4.5%
Inventory of Homes for Sale	119	98	- 17.6%	--	--	--
Months Supply of Inventory	11.7	7.4	- 36.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for April 2020

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®



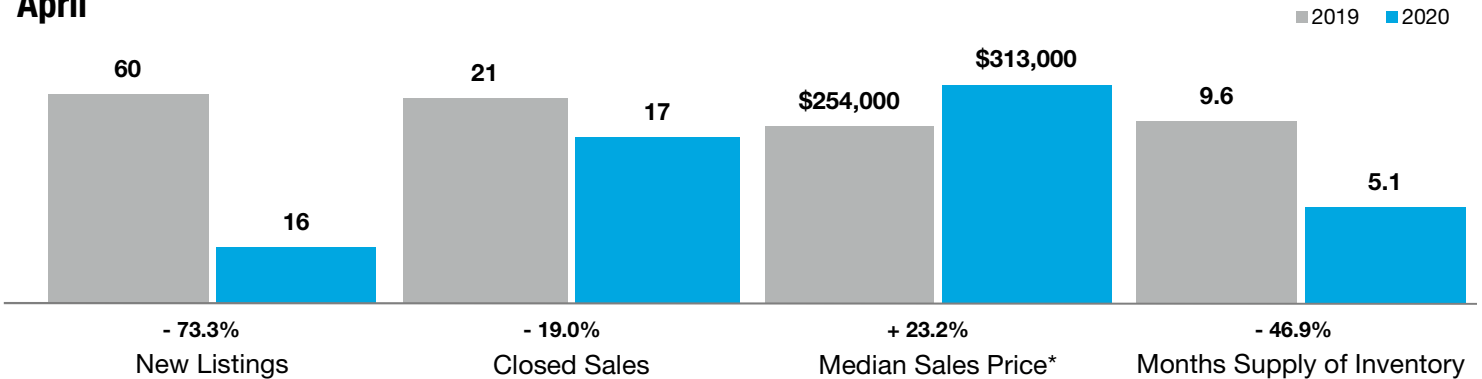
Polk County

North Carolina

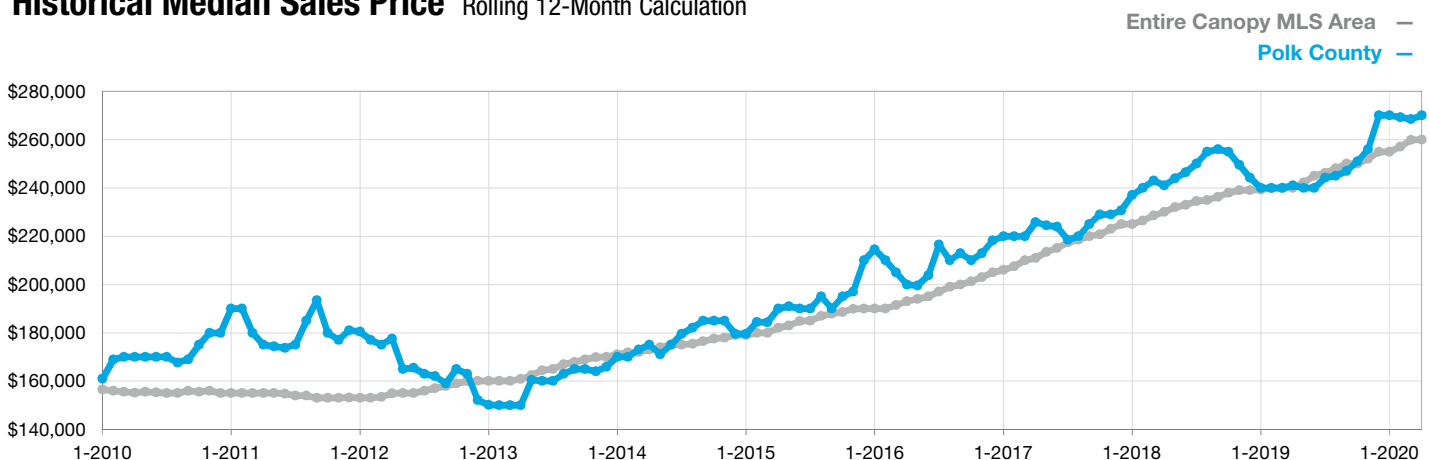
Key Metrics	April			Year to Date		
	2019	2020	Percent Change	Thru 4-2019	Thru 4-2020	Percent Change
New Listings	60	16	- 73.3%	172	107	- 37.8%
Pending Sales	35	27	- 22.9%	108	104	- 3.7%
Closed Sales	21	17	- 19.0%	83	93	+ 12.0%
Median Sales Price*	\$254,000	\$313,000	+ 23.2%	\$256,000	\$265,000	+ 3.5%
Average Sales Price*	\$321,214	\$361,888	+ 12.7%	\$278,340	\$328,913	+ 18.2%
Percent of Original List Price Received*	91.0%	89.0%	- 2.2%	89.5%	90.3%	+ 0.9%
List to Close	197	152	- 22.8%	191	174	- 8.9%
Days on Market Until Sale	138	104	- 24.6%	138	121	- 12.3%
Cumulative Days on Market Until Sale	113	135	+ 19.5%	160	175	+ 9.4%
Average List Price	\$419,586	\$372,888	- 11.1%	\$364,463	\$371,524	+ 1.9%
Inventory of Homes for Sale	257	145	- 43.6%	--	--	--
Months Supply of Inventory	9.6	5.1	- 46.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for April 2020

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®



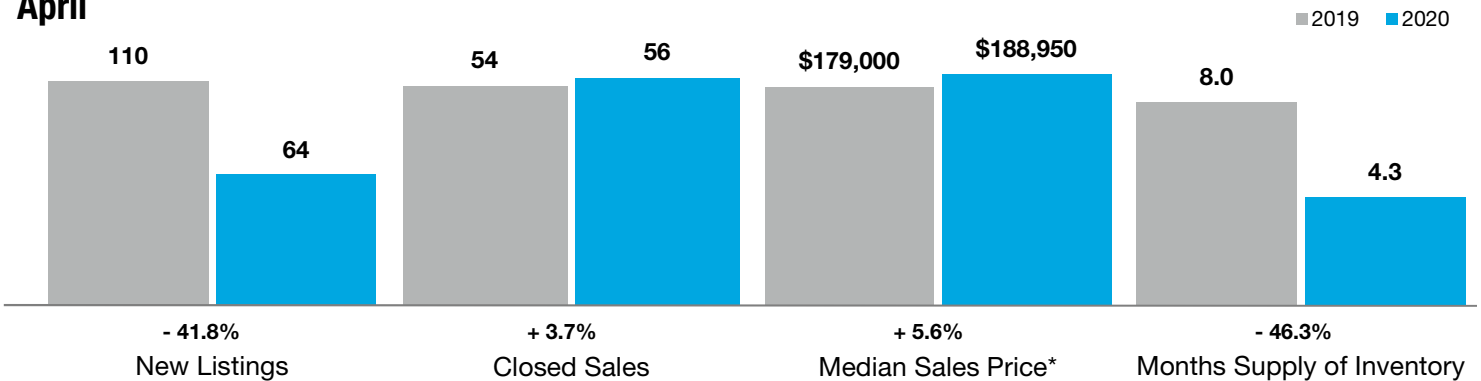
Rutherford County

North Carolina

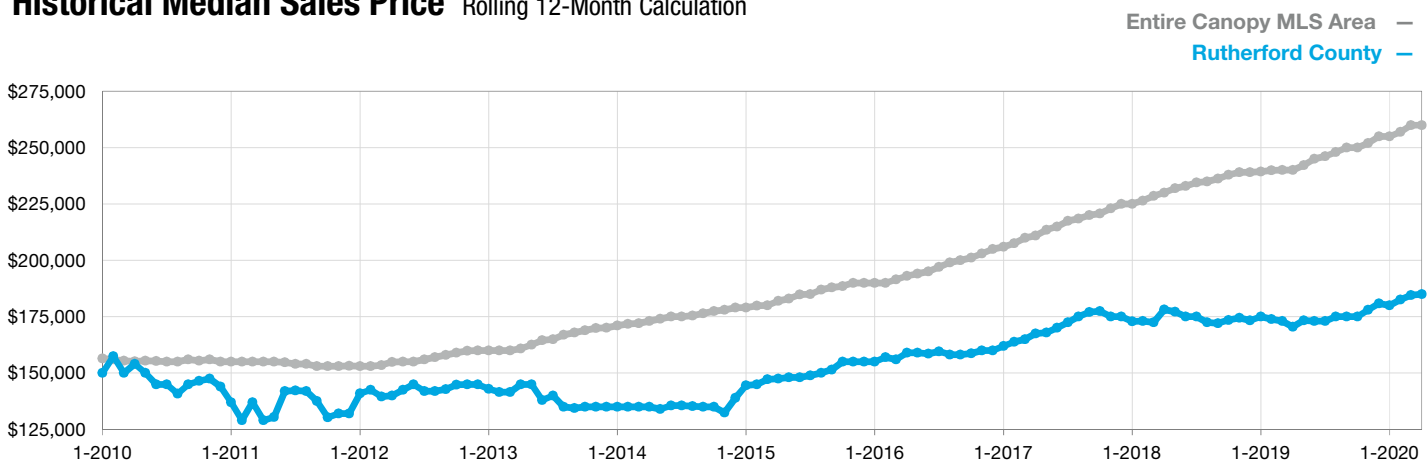
Key Metrics	April			Year to Date		
	2019	2020	Percent Change	Thru 4-2019	Thru 4-2020	Percent Change
New Listings	110	64	- 41.8%	347	306	- 11.8%
Pending Sales	67	58	- 13.4%	226	241	+ 6.6%
Closed Sales	54	56	+ 3.7%	176	226	+ 28.4%
Median Sales Price*	\$179,000	\$188,950	+ 5.6%	\$173,000	\$184,250	+ 6.5%
Average Sales Price*	\$202,950	\$275,288	+ 35.6%	\$197,649	\$244,982	+ 23.9%
Percent of Original List Price Received*	92.1%	93.9%	+ 2.0%	93.8%	91.8%	- 2.1%
List to Close	152	127	- 16.4%	138	150	+ 8.7%
Days on Market Until Sale	108	83	- 23.1%	88	97	+ 10.2%
Cumulative Days on Market Until Sale	112	114	+ 1.8%	98	123	+ 25.5%
Average List Price	\$330,055	\$299,718	- 9.2%	\$295,044	\$288,618	- 2.2%
Inventory of Homes for Sale	417	266	- 36.2%	--	--	--
Months Supply of Inventory	8.0	4.3	- 46.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for April 2020

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®



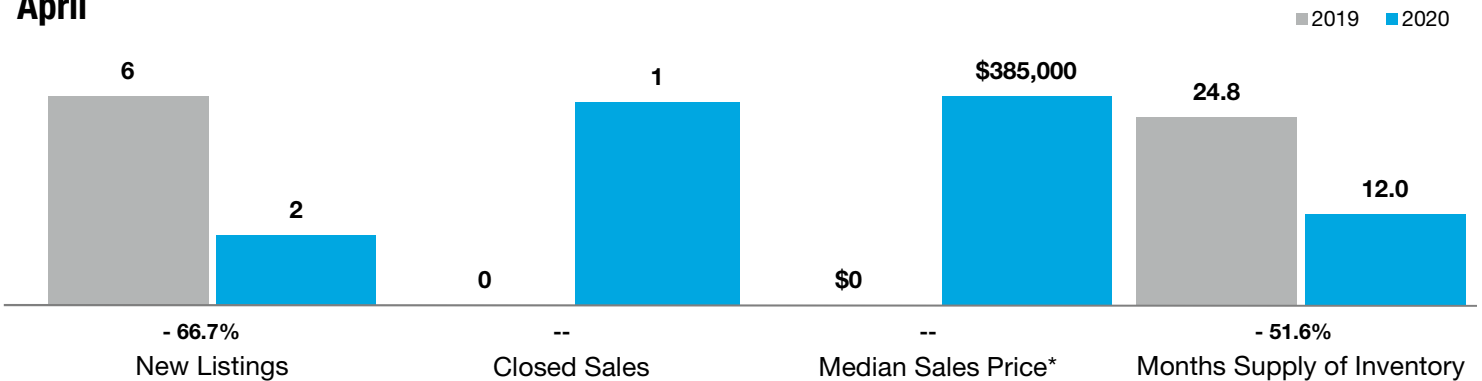
Swain County

North Carolina

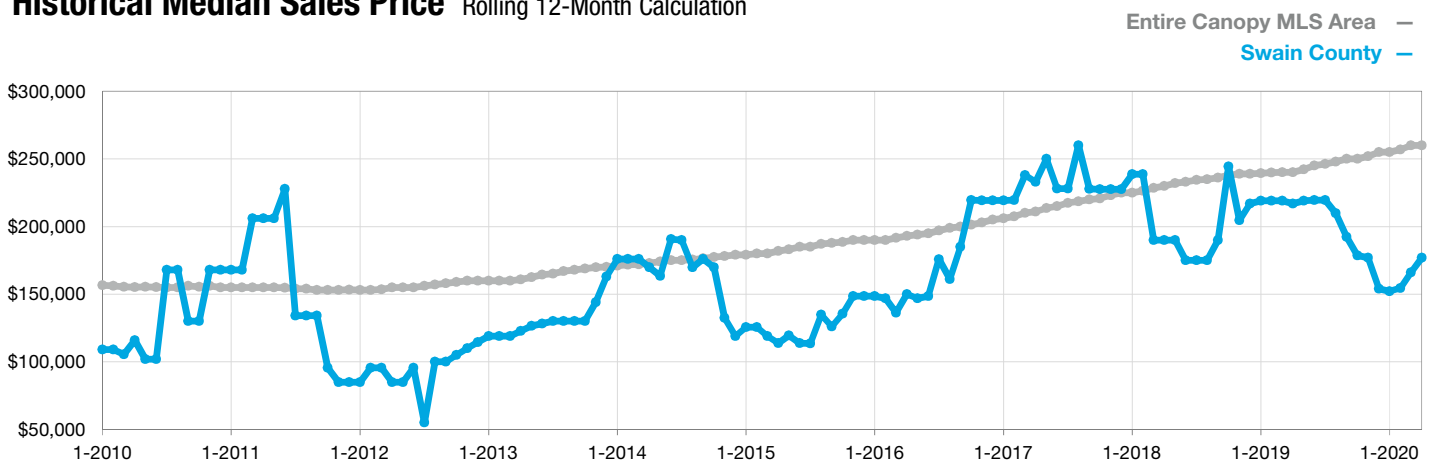
Key Metrics	April			Year to Date		
	2019	2020	Percent Change	Thru 4-2019	Thru 4-2020	Percent Change
New Listings	6	2	- 66.7%	17	16	- 5.9%
Pending Sales	1	2	+ 100.0%	8	11	+ 37.5%
Closed Sales	0	1	--	7	13	+ 85.7%
Median Sales Price*	0	\$385,000	--	\$204,500	\$209,000	+ 2.2%
Average Sales Price*	0	\$385,000	--	\$190,218	\$275,327	+ 44.7%
Percent of Original List Price Received*	0	99.0%	--	90.3%	92.8%	+ 2.8%
List to Close	0	142	--	272	138	- 49.3%
Days on Market Until Sale	0	26	--	233	81	- 65.2%
Cumulative Days on Market Until Sale	0	26	--	233	108	- 53.6%
Average List Price	\$416,467	\$1,074,950	+ 158.1%	\$510,191	\$417,638	- 18.1%
Inventory of Homes for Sale	45	31	- 31.1%	--	--	--
Months Supply of Inventory	24.8	12.0	- 51.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for April 2020

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®



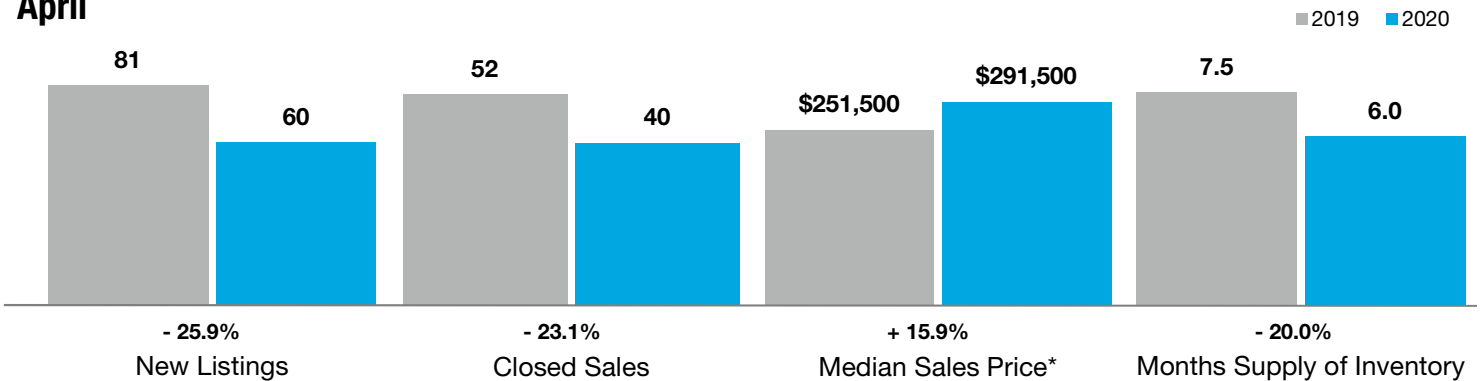
Transylvania County

North Carolina

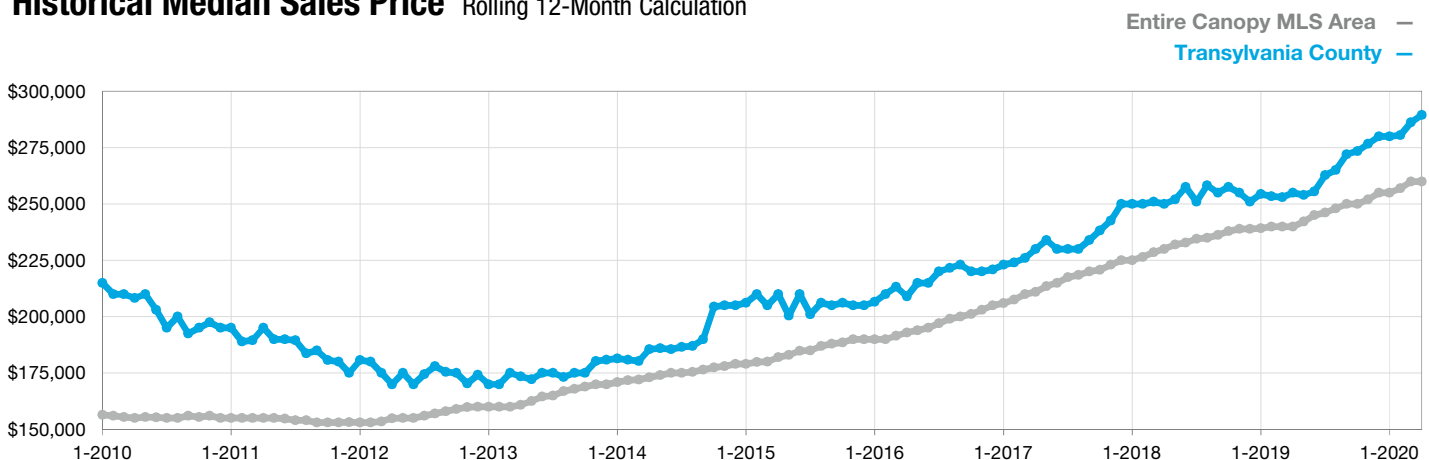
Key Metrics	April			Year to Date		
	2019	2020	Percent Change	Thru 4-2019	Thru 4-2020	Percent Change
New Listings	81	60	- 25.9%	287	216	- 24.7%
Pending Sales	58	48	- 17.2%	193	149	- 22.8%
Closed Sales	52	40	- 23.1%	176	134	- 23.9%
Median Sales Price*	\$251,500	\$291,500	+ 15.9%	\$262,750	\$296,500	+ 12.8%
Average Sales Price*	\$279,348	\$386,381	+ 38.3%	\$301,721	\$355,510	+ 17.8%
Percent of Original List Price Received*	91.6%	93.4%	+ 2.0%	91.2%	90.9%	- 0.3%
List to Close	186	174	- 6.5%	167	187	+ 12.0%
Days on Market Until Sale	131	126	- 3.8%	118	134	+ 13.6%
Cumulative Days on Market Until Sale	158	135	- 14.6%	148	151	+ 2.0%
Average List Price	\$423,981	\$428,053	+ 1.0%	\$430,210	\$431,283	+ 0.2%
Inventory of Homes for Sale	391	287	- 26.6%	--	--	--
Months Supply of Inventory	7.5	6.0	- 20.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for April 2020

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®



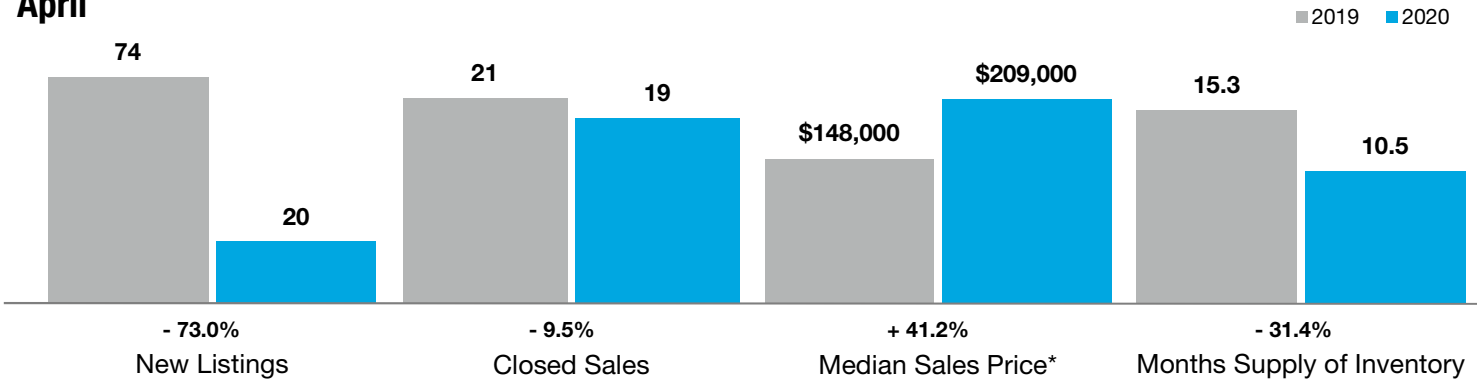
Yancey County

North Carolina

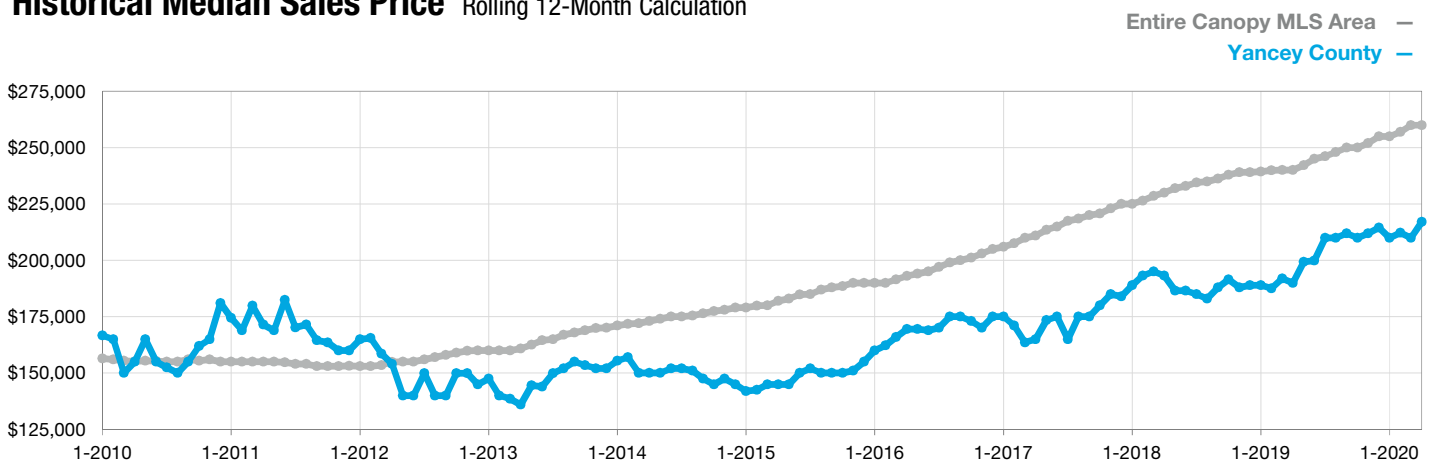
Key Metrics	April			Year to Date		
	2019	2020	Percent Change	Thru 4-2019	Thru 4-2020	Percent Change
New Listings	74	20	- 73.0%	135	99	- 26.7%
Pending Sales	24	22	- 8.3%	75	82	+ 9.3%
Closed Sales	21	19	- 9.5%	55	63	+ 14.5%
Median Sales Price*	\$148,000	\$209,000	+ 41.2%	\$204,790	\$209,000	+ 2.1%
Average Sales Price*	\$180,046	\$242,961	+ 34.9%	\$229,742	\$227,750	- 0.9%
Percent of Original List Price Received*	84.4%	94.6%	+ 12.1%	87.3%	90.2%	+ 3.3%
List to Close	178	203	+ 14.0%	188	203	+ 8.0%
Days on Market Until Sale	162	138	- 14.8%	155	144	- 7.1%
Cumulative Days on Market Until Sale	184	155	- 15.8%	172	178	+ 3.5%
Average List Price	\$421,974	\$226,545	- 46.3%	\$370,576	\$393,039	+ 6.1%
Inventory of Homes for Sale	262	230	- 12.2%	--	--	--
Months Supply of Inventory	15.3	10.5	- 31.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for April 2020

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®



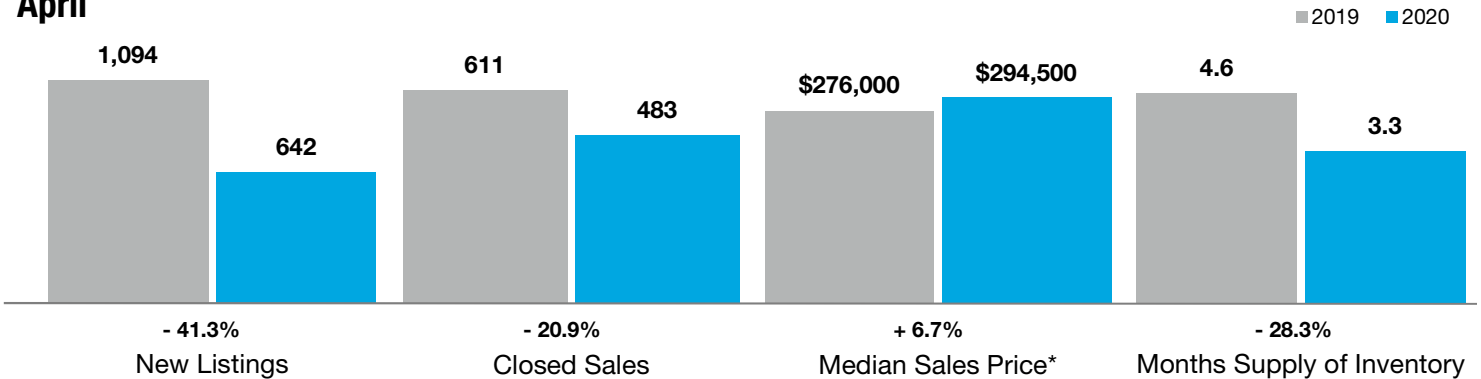
Asheville MSA

Includes Buncombe, Haywood, Henderson and Madison Counties

Key Metrics	April			Year to Date		
	2019	2020	Percent Change	Thru 4-2019	Thru 4-2020	Percent Change
New Listings	1,094	642	- 41.3%	3,350	2,743	- 18.1%
Pending Sales	737	536	- 27.3%	2,511	2,267	- 9.7%
Closed Sales	611	483	- 20.9%	2,003	2,099	+ 4.8%
Median Sales Price*	\$276,000	\$294,500	+ 6.7%	\$269,950	\$290,500	+ 7.6%
Average Sales Price*	\$323,940	\$341,129	+ 5.3%	\$314,093	\$341,459	+ 8.7%
Percent of Original List Price Received*	94.7%	95.2%	+ 0.5%	93.9%	94.3%	+ 0.4%
List to Close	115	121	+ 5.2%	125	126	+ 0.8%
Days on Market Until Sale	70	69	- 1.4%	77	74	- 3.9%
Cumulative Days on Market Until Sale	84	85	+ 1.2%	91	91	0.0%
Average List Price	\$417,594	\$423,154	+ 1.3%	\$399,602	\$401,189	+ 0.4%
Inventory of Homes for Sale	2,822	2,124	- 24.7%	--	--	--
Months Supply of Inventory	4.6	3.3	- 28.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation

