

2015



REALTRENDS
THE TRUSTED SOURCE

THE THOUSAND

AS ADVERTISED IN **THE WALL STREET JOURNAL.**

TOP REAL ESTATE SALES PROFESSIONALS & TEAMS

Ranked by Transaction Sides

Ranked by Sales Volume

Ranked by Average Sales Price



*We are proud of our agents for
their extraordinary achievements in 2014*

REAL TRENDS TOP 250 IN AMERICA



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CONGRATULATIONS TO THESE OUTSTANDING AGENTS
and to all our agents whose outstanding efforts last year helped us achieve our Best Year Ever!

Thomas B. Anderson
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Managing Partner
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MIDDLEBURG, VA
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Celebrating Success in Real Estate

Long & Foster is honored to salute the following sales associates who have been ranked among The Wall Street Journal/REAL Trends The Thousand list of top real estate professionals nationwide. To these industry leaders, we say "thank you" for providing a level of service that is not only recognized by your clients, but has placed you among the most elite of real estate professionals.



Creig Northrop

The Creig Northrop Team

Ranked **#4 Team** by Transaction Volume and Ranked **#7 Team** by Transaction Sides

Clarksville Office, Maryland
410-531-0321

CNorthrop@NorthropTeam.com



Debbie Dogrul

Debbie Dogrul Associates

Ranked **#24 Team** by Transaction Volume and Ranked **#61 Team** by Transaction Sides

Fairfax Office, Virginia
703-425-3582

Debbie.Dogrul@LNF.com



Steve and Hans Wydler

The Wydler Brothers

Ranked **#25 Team** by Transaction Volume and Ranked **#201 Team** by Transaction Sides

McLean Office, Virginia
703-457-9000

Steve@WydlerBrothers.com

Bethesda Office, Maryland
301-640-5701

Hans@WydlerBrothers.com



Marc Fleisher

The Fleisher Group

Ranked **#28 Team** by Transaction Volume Friendship Heights/Chevy Chase Office Washington, DC
202-438-4880

Marc@TheFleisherGroup.com



Cindy Schneider and Tom Pietsch

Tom & Cindy and Associates

Ranked **#82 Team** by Transaction Volume and Ranked **#150 Team** by Transaction Sides

Kingstowne Office, Virginia
703-822-0207

TomandCindy@HelloVirginia.com



Wendy Banner

The Banner Team

Ranked **#116 Team** by Transaction Volume Bethesda Gateway Office Maryland

301-365-9090

Wendy@BannerTeam.com



Arthur Herling and Arthur Herling, III

The Art Herling Team

Ranked **#117 Team** by Transaction Volume and Ranked **#148 Team** by Transaction Sides

Blue Bell Office, Pennsylvania
215-643-2500

Wayne, Pennsylvania
610-225-7440

Art@LNF.com



Leslie Kopp

The Leslie Kopp Group

Ranked **#126 Team** by Transaction Volume

Bethany Beach Office Delaware
302-542-3917

Leslie@LeslieKopp.com



Stephen Mottola

The Mottola Group

Ranked **#130 Team** by Transaction Volume

Greenville Office, Delaware
302-351-2600

Stephen@MottolaGroup.com



Brandon Brittingham

The Maryland Group

Ranked **#168 Team** by Transaction Sides

Salisbury Office, Maryland
410-546-3211

Brandon.Brittingham@LNF.com



Lilian Jorgenson

Lilian Jorgenson

Ranked **#235 Individual** by Transaction Volume

McLean Office, Virginia
703-407-0766

Lilian.Jorgenson@LNF.com

We provide our agents with the tools and technology that make them the best-trained, best-equipped agents in the industry.

- #1 family-owned real estate company in the United States*
- #1 in the Mid-Atlantic*
- #1 seller of luxury homes in the Mid-Atlantic*
- Largest exclusive affiliate of Christie's International Real Estate**
- Client-first philosophy
- Home of the total homeownership experience

That's why more top producers call Long & Foster home.

*Source: Information is based on data supplied MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. January 1, 2014 – December 31, 2014. Percentages are rounded to the nearest whole number. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc. ©2015 All rights reserved. **In select areas.



deleon



Ken DeLeon, Michael Repka, and the entire DeLeon team thank our wonderful clients for making us the #1 Realtor® team in America!

(Per the REAL Trends, Inc. rankings released in June 2015)



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In composing The THOUSAND by REAL Trends as advertised in The Wall Street Journal and the REAL Trends Best Real Estate Agents in America rankings we reach out to request applications to virtually every leading brokerage organization, virtually all Realtor® associations and MLSs and a variety of other sources. Even given this we recognize that not every eligible sales professional knows of this ranking report and there are some who prefer not to share their data with us. There are some that are missed. We do verify through third party sources every applicant's submission.



WE SALUTE OUR ASSOCIATES AND CONGRATULATE THE THOUSAND

We salute the sales associates from our affiliate firms who are recognized on THE THOUSAND by *REAL Trends*. These associates are part of our powerful global network of 500+ market-leading firms with 120,000 associates in over 50 countries. Together, these professionals send more than 30,000 referrals to trusted members each year – more than any other network. This impressive performance reflects our affiliates' mastery of "The Art of the Introduction" and their ability to offer valued clients services worldwide. Leading Real Estate Companies of the World® associates also benefit from a robust menu of industry-leading services in technology, marketing, education, and lead generation.



Congratulations to the individual and team real estate sales professionals who qualified to be part of this year's REAL Trends The Thousand, as advertised in The Wall Street Journal. In an industry that has nearly one million people involved in residential real estate sales, the fact that these sales associates have achieved the level of sales it takes to be in this esteemed group is outstanding.

These superb professionals closed 146,371 sides and more than \$66 billion in sales volume in 2014—a new record for sales volume for this group. It is incredible to consider that 1,000 sales professionals and teams could accomplish so much in a market that is still recovering.

For the first time in 2015, we have added a new category by which to rank these top individual and team sales professionals. Our top individuals and teams by average sales price rankings give a further look and new perspective into how these incredible sales professionals rank nationally. Only those that met our minimum qualifications to apply for The Thousand were considered for the average sales price rankings.

We could not have assembled this ranking of the nation's finest and most productive real estate sales professionals without the assistance of the leaders of this industry. We thank the leaders of the nation's largest real estate brands and networks, many of the leaders of local and state associations of Realtors® and the leaders of many multiple listing systems for their efforts to support the compilation and verification of the data that applicants submitted to REAL Trends.

This is the 10th year REAL Trends has created the ranking of the top sales professionals in the United States in partnership with The Wall Street Journal. The application process begins in January when we send applications to those who qualified in past years. Then, we contact national real estate brands so that they may encourage sales associates and teams to apply. We also work directly with all brokerage firms ranked on the REAL Trends 500 and Up-and-Comers and virtually every local and state Association of Realtors®. We invite each of these parties to either submit qualified candidates to us or to let us know who may be qualified, and then we reach out to them directly.

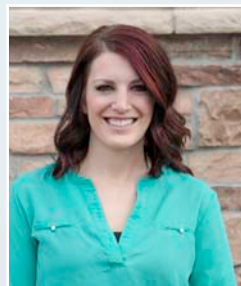
We require independent third-party verification on every sales professional and team. These take many forms, but the source for the verification must be independent of the sales professional or team that submits an application. We make no exceptions to this rule. We also verify whether a person submitting is an individual sales professional or part of a team, as we rank them separately.

It is important to note that while we reached out to more than 2,000 separate realty organizations in the United States in an attempt to reach every sales professional who might qualify to be ranked on this list, it is highly likely that there are some fine real estate sales professionals who are not listed here. Some may not be here because they did not want to apply, and others because the word of this ranking did not reach them. Thus, this version of REAL Trends The Thousand, as advertised in The Wall Street Journal, may not be a complete list.



A handwritten signature in black ink that reads "Stephen H. Murray". The signature is fluid and cursive.

Stephen H. Murray
President
smurray@realtrends.com



A handwritten signature in black ink that reads "Jaime O'Connell". The signature is cursive and elegant.

Jaime O'Connell
Manager Business Analytics
joconnell@realtrends.com

CONGRATULATIONS!

ERA Real Estate Sales Professionals Honored as

2015 REAL Trends/WSJ

“TOP THOUSAND”

Real Estate Agents

Top Individuals by Transaction Sides

2. GREG KURZNER
ERA Atlantic Realty
11. SCOTT COHARA
ERA Lentz Associates, Inc.
27. LARRY STROTHER
ERA Strother Real Estate
54. AMANDA WILEY
ERA All in One Realty of Albany
72. MICHAEL HALL
ERA Matt Fischer Realtor
73. DOUGLAS VAN NORTWICK
ERA Sellers & Buyers Real Estate
78. LARRY MAGGULLI
Hunt Real Estate ERA
102. KYLA STANDRING
ERA All in One Realty of Albany
114. JENNIFER DAVIS
ERA Realty Center
157. BILL FLAGG
ERA Queen City
206. PATTY LESPERANCE
ERA Matt Fischer Realtor
217. JOEL AMENT
ERA Advantage Realty, Inc.

Top Individuals by Transaction Volume

16. RAJU CHHABRIA
Shorewood Realtors ERA Powered
116. DAVID CASKEY
Shorewood Realtors ERA Powered



	NAME	COMPANY	Sides
1.	Ben Caballero Addison, TX	HomesUSA.com	2,383.00
2.	Greg Kurzner Alpharetta, GA	ERA Atlantic Realty	463.00
3.	Joe Kadaf Dearborn Heights, MI	RE/MAX Leading Edge	457.00
4.	Mary Berry Oklahoma City, OK	CENTURY 21 All-Pro Realty, Inc.	456.00
5.	Bill Howell Sarasota, FL	Hook & Ladder Realty, Inc.	427.50
6.	Blair Myers Warner Robins, GA	EXIT Success Realty	416.00
7.	Nancy Braun Charlotte, NC	Showcase Realty, LLC	414.00
8.	Mistie Bene Tucson, AZ	RE/MAX Excalibur Realty	411.00
9.	David Allen Boiling Springs, SC	Allen & Assoc.	376.50
10.	Mark Dimas Cypress, TX	The Professional Group Realty	374.00
11.	Scott Cohara Parma, OH	ERA Lentz Associates, Inc.	346.75
12.	Jason Benham Concord, NC	Benham Real Estate Group	341.00
12.	Mike Seder The Woodlands, TX	RE/MAX The Woodlands & Spring II	341.00
14.	Drew Johnson Martinsburg, WV	Touchstone Realty	331.00



Top 250 Individual Real Estate Professionals by
TRANSACTION SIDES

	NAME	COMPANY	Sides
15.	Sherri Saad Detroit, MI	RE/MAX Leading Edge	327.00
16.	Ryan McFarlane Linden, MI	ChangingStreets.com	324.00
16.	Frank DeNovi Arlington Heights, IL	Coldwell Banker Residential Brokerage/NRT	324.00
18.	Raymond Megie Lapeer, MI	Realty Executives Main Street, LLC	323.00
19.	Gina Gargeu Baltimore, MD	CENTURY 21 Downtown	318.00
20.	Michael Balsitis Caledonia, MI	Bellabay Realty	306.00
21.	Brian Bair Gilbert, AZ	Bair Group/Liberty Properties & Associates	302.00
22.	Monica Breckenridge Colorado Springs, CO	Pink Realty	293.00
23.	Andrew Kaplan Glendale, WI	Kapital Real Estate LLC	284.00
24.	Patti Furman Glenview, IL	Coldwell Banker Residential Brokerage/NRT	282.00
25.	Andrew Hargreaves Plymouth, MI	Coldwell Banker Preferred, Realtors	280.20
26.	Michael Samborn Bay City, MI	ALL STAR REAL ESTATE	276.00
27.	Larry Strother Fayetteville, NC	ERA Strother Real Estate	274.00
28.	Neil Spencer Denver, CO	RE/MAX Central Alliance	272.00
29.	Patrick Ginn Vancouver, WA	Cascade Sotheby's International Realty	271.00



30.	Amanda Bell Ashland City, TN	At Home Realty	266.00
30.	Johnny Schiro Spring, TX	Icon Real Estate	266.00
32.	Lynn C. Burley Melbourne Beach, FL	Burley Properties	263.00
33.	Barbara Zorn Cocoa Beach, FL	Prudential Star Real Estate	262.00
34.	Jamie Meloni Tampa, FL	Coldwell Banker Residential Real Estate/NRT	251.80
35.	Mary Wallace Oak Lawn, IL	Coldwell Banker Residential Brokerage/NRT	247.00
35.	David Stich Littleton, CO	Keller Williams Realty	247.00
37.	Kelly Anne Porter Dallas, TX	Metroplex Real Estate Services, Inc.	246.00
38.	Edward Hru Orlando, FL	CENTURY 21 Roo Realty	245.00
39.	Sarah E. Carmona Reno, NV	Dreams Realty	242.00
40.	Vladimir Oulianov Lincoln, NE	Woods Bros Realty	241.00
41.	Libby Sosinski Pittsburgh, PA	Keller Williams Realty	237.00
41.	Bob Moncavage Pittsburgh, PA	Priority Realty, LLC	237.00
43.	Dorothy Buse Kissimmee, FL	Coldwell Banker Ackley Realty	236.80
44.	Joe Mullaney, Jr. St. Johns, MI	RE/MAX Finest	236.00



Top 250 Individual Real Estate Professionals by
TRANSACTION SIDES

	NAME	COMPANY	Sides
45.	Jimmie Tapley Memphis, TN	Crye-Leike Realtors	230.00
46.	Stefan Di Pasquale Henderson, NV	Realty ONE Group	228.00
47.	Henry Benito Coral Gables, FL	Benito Realty Group	226.00
48.	Scott Friestad Shreveport, LA	Friestad Realty	225.00
48.	Iryna Sysenko Henderson, NV	Realty ONE Group	225.00
50.	Kevin Rose Lafayette, LA	RE/MAX Acadiana	224.00
51.	Geraldine Andolina Grand Island, NY	CENTURY 21 Winklhofer	221.00
52.	Christian Fischer Homer Glen, IL	Crosstown Realtors, Inc.	220.00
53.	Christina Griffin Tampa, FL	Coldwell Banker Residential Real Estate/NRT	219.00
54.	Amanda Wiley Albany, GA	ERA All In One Realty	218.50
55.	William Eggeling Port St. Lucie, FL	RE/MAX 100 Riverside	217.00
55.	Dawn Doleh Strongsville, OH	Russell Real Estate Services	217.00
57.	Brian Monge Peoria, IL	Jim Maloof Realtor	215.50
58.	Mike Phillips Kansas City, MO	CENTURY 21 All-Pro	215.00
59.	Tom Deutsch, Jr. Cincinnati, OH	Coldwell Banker West Shell/NRT	212.30



60.	Mike Fayz Dearborn Heights, MI	Real Estate One	212.00
61.	Robert Hoobler Mechanicsburg, PA	RE/MAX 1st Advantage	211.00
62.	Anthony Sessa Pensacola, FL	RE/MAX Horizons Realty	210.00
63.	Sarah Leonard Schaumburg, IL	RE/MAX Suburban	208.35
64.	Richard Harger Orlando, FL	Connect Realty	207.00
65.	John Wright Carol Stream, IL	Weichert Realtors Kingsland Properties	206.00
66.	Colleen Lawler Chesterfield, MO	Coldwell Banker Gundaker/NRT	204.10
67.	Luis Coronel Carmel, IN	Keller Williams Realty	204.00
68.	Hussein Farhat Dearborn, MI	RE/MAX Team 2000	202.00
69.	Jose Fente Hialeah, FL	Tropical Realty Inc.	201.00
70.	Jeremy Peterson St. Paul, MN	RE/MAX Results	200.00
71.	David Hazellief Okeechobee, FL	CENTURY 21 Hazellief & Prevatt Realty	197.00
72.	Michael Hall Yuma, AZ	ERA Matt Fischer Realtor	196.50
73.	Douglas Van Nortwick El Paso, TX	ERA Sellers & Buyers Real Estate	196.38
74.	Barry Shaffer Akron, OH	Coldwell Banker Hunter Realty	196.00



Top 250 Individual Real Estate Professionals by
TRANSACTION SIDES

	NAME	COMPANY	Sides
75.	Willie Colston Virginia Beach, VA	RE/MAX Allegiance	195.00
76.	Hans Brings Waltham, MA	Coldwell Banker Residential Brokerage/NRT	194.60
77.	Chris Cicatello Tallahassee, FL	Coldwell Banker Hartung and Noblin	193.25
78.	Larry Magguilli Rochester, NY	Hunt Real Estate ERA	192.00
79.	Jeanne Pino Hagerstown, MD	Coldwell Banker Innovations	191.90
80.	Alex Milshteyn Ann Arbor, MI	Howard Hanna Real Estate Services	191.00
81.	Matt Laricy Chicago, IL	Americorp Ltd.	188.00
81.	Ronnie Glomb Morristown, NJ	Better Homes Realty	188.00
83.	Randall West Kissimmee, FL	Coldwell Banker West Realty	185.50
83.	Wes York Tuscaloosa, AL	Hamner Real Estate, Inc.	185.50
85.	Bobby Lieb Phoenix, AZ	HomeSmart	185.00
86.	Diana DiPeppe Westminster, MD	CENTURY 21 The Real Estate Centre	184.00
87.	Nicholas McDaniel Decatur, AL	CENTURY 21 Clement Realty, Inc.	181.00
87.	Mark Caudell Arab, AL	Coldwell Banker Graben Real Estate, Inc.	181.00
89.	Joey Schlager Richmond, VA	RE/MAX Commonwealth	180.05



90.	Francisco Pacheco Edinburg, TX	RE/MAX Rag Commercial Group	180.00
91.	James Cantrell Roswell, GA	Berkshire Hathaway HomeServices Georgia Properties	179.50
91.	Gregory White Warren, MI	Imagine Home Realty	179.50
93.	Nancy Kennedy Croton-On-Hudson, NY	Houlihan Lawrence	179.00
94.	Edward Lukasik, Jr. Bolingbrook, IL	RE/MAX Professionals	177.00
95.	Steven Bond Orem, UT	RE/MAX Results	175.50
96.	Stephanie Benjamin Mountainhome, PA	Classic Properties	175.00
96.	Kris Lindahl Blaine, MN	RE/MAX Results	175.00
98.	Camille Johnson Waco, TX	Coldwell Banker Jim Stewart, Realtors	174.90
99.	Beth Hines Garner, NC	RE/MAX Southland Realty II	174.50
100.	Bryan Raven Eau Claire, WI	CENTURY 21 Metro Realty, Inc.	173.00
100.	Michael Parsley Lansing, MI	Coldwell Banker Hubbell BriarWood	173.00
102.	Kyla Standring Albany, GA	ERA All In One Realty	172.00
103.	Susan Tinsley Phoenix, AZ	HomeSmart	171.00
103.	Shirley Weems Palm Bay, FL	Waterman Real Estate Inc.	171.00



Top 250 Individual Real Estate Professionals by
TRANSACTION SIDES

	NAME	COMPANY	Sides
105.	Mary Whitworth Bryan, TX	Keller Williams Realty	169.58
106.	Kevin Pall Suffolk, VA	Brooke Madison & Associates	169.00
106.	Daniel Del Real Modesto, CA	PMZ Real Estate	169.00
108.	Benjamin Beaver San Angelo, TX	Coldwell Banker Covenant Real Estate, Inc.	168.50
109.	Craig Hinkle Grayling, MI	RE/MAX of Grayling	168.00
109.	Floyd McCarty Louisville, KY	RE/MAX Properties East	168.00
109.	Katrina Washington Oklahoma City, OK	Stratos Realty Group	168.00
112.	Kim Alden Barrington, IL	Baird & Warner	167.50
113.	Jennifer Davis Cedar City, UT	ERA Realty Center	166.50
114.	Lynne Brantley Lehigh, FL	Coldwell Banker Preferred Properties Inc.	166.23
115.	Mark Jenks Jacksonville, FL	RE/MAX Specialists	166.00
116.	Brandon Landry Lafayette, LA	RE/MAX Acadiana	165.00
116.	Steven Cotran Manchester, NH	RE/MAX Area Real Estate Network	165.00
118.	Corey Edwards West Palm Beach, FL	Keller Williams Realty	164.26
119.	Clint Schlotfeldt Everett, WA	John L. Scott Everett Office	162.00



119.	Daisy Lopez-Cid Kissimmee, FL	RE/MAX Premier Properties	162.00
119.	Shane Torres Polk City, IA	RE/MAX Real Estate Concepts	162.00
122.	Shannon T. Grant Dayton, OH	RE/MAX Alliance	161.00
122.	Hugh Morrow Birmingham, AL	RE/MAX Preferred	161.00
124.	Peter Drossos Park Ridge, IL	Keller Williams Realty	160.00
125.	Mike Jr. Nolen Winter Haven, FL	Coldwell Banker Residential Real Estate/NRT	159.80
126.	Jeff Furniss Baton Rouge, LA	Coldwell Banker One	159.00
127.	John Smith Elizabethtown, PA	John Smith Real Estate Group	158.00
127.	Amy Kite Naperville, IL	Keller Williams Realty	158.00
127.	Philip Hanner Port Orange, FL	Keller Williams Realty	158.00
127.	James Donohue Sebring, FL	RE/MAX Realty Plus	158.00
131.	Laura Sanders Florence, KY	Sibcy Cline Realtors	157.84
132.	Michael Hinckley Cincinnati, OH	Coldwell Banker West Shell/NRT	157.80
133.	Chris Waits Cincinnati, OH	Sibcy Cline Realtors	157.25
134.	John Swartz Turnersville, NJ	RE/MAX Connection	157.00



Top 250 Individual Real Estate Professionals by
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	NAME	COMPANY	Sides
135.	Paul Morad Florissant, MO	Coldwell Banker Gundaker/NRT	156.80
136.	Gordon Newman Greeneville, TN	CENTURY 21 Legacy	156.50
137.	Russ Weglarz Naperville, IL	Coldwell Banker Residential Brokerage/NRT	155.60
138.	Rod Drendel Fond du Lac, WI	RE/MAX Heritage	155.00
138.	Michelle Benes Lincoln, NE	RE/MAX Real Estate Concepts	155.00
140.	Mary Gilbank Peterson Janesville, WI	Shorewest Realtors	154.99
141.	Ashley Richardson Cornelius, NC	Allen Tate Realtors	154.00
141.	Leo Nordine Redondo Beach, CA	Nordine Realtors	154.00
141.	Tim Clouser Harrisburg, PA	RE/MAX Realty Select	154.00
144.	Jeffrey Leatherwood College Station, TX	CENTURY 21 Beal, Inc.	153.45
145.	Mike Ferrante Highland Heights, OH	CENTURY 21 HomeStar	153.00
145.	Karen Blodgett Appleton, WI	RE/MAX 24/7 Real Estate	153.00
145.	Felicia Werk Pavlica Kenosha, WI	RE/MAX Elite	153.00
145.	Paul Wellman Frankenmuth, MI	RE/MAX New Image	153.00
149.	Tamra (Tami) Pardee Venice, CA	Pardee Properties	152.00



149.	Mark Porriello West Hartford, CT	RE/MAX Premier Realtors	152.00
151.	JJ Kramer Medford, OR	John L. Scott Medford	151.59
152.	Paige Bird Myrtle Beach, SC	RE/MAX Ocean Forest	151.00
153.	Don Brown West Des Moines, IA	Coldwell Banker Mid-America Group, Realtors	150.50
154.	Lance Miyasato Hilo, HI	CENTURY 21 Homefinders of Hawaii	149.50
155.	Debbie Shagnea Jacksonville, FL	Watson Realty Corp.	149.20
156.	Sabriya Scott Savannah, GA	Scott Realty Professionals	149.00
157.	Bill Flagg Scotch Plains, NJ	ERA Queen City Realty	148.00
157.	Jeffrey Craig Maple Glen, PA	RE/MAX Action Realty	148.00
159.	Susie Johnson St. Charles, MO	Coldwell Banker Gundaker/NRT	147.40
160.	Candace Ball Bozeman, MT	RE/MAX Realty Group	147.00
161.	Kim Nagy-Street Birmingham, MI	Max Broock Realtors	146.00
161.	Charles Dawe Hattiesburg, MS	RE/MAX Real Estate Partners	146.00
161.	Shari Kindle Edwardsville, IL	Sunshine Realty Solutions	146.00
164.	Adam Kaufman Pepper Pike, OH	Howard Hanna Real Estate Services	145.40



Top 250 Individual Real Estate Professionals by
TRANSACTION SIDES

	NAME	COMPANY	Sides
165.	Heather Darden Milledgeville, GA	CENTURY 21 Old Capitol Realty	144.50
166.	Laurice McCarty Bakersfield, CA	Coldwell Banker Preferred, Realtors	144.00
166.	Garrett Bell Cape Canaveral, FL	Coldwell Banker Residential Real Estate/NRT	144.00
166.	Sandra DuFrane New London, WI	Coldwell Banker The Real Estate Group, Inc.	144.00
166.	Diane Godwin-Luckey Bettendorf, IA	RE/MAX River Cities	144.00
170.	Ryan Hanson Fergus Falls, MN	Keller Williams Realty	143.50
171.	Lisa Thompson Highland, IN	Coldwell Banker Residential Brokerage/NRT	143.20
172.	Skip Kirsch Boiling Springs, SC	CENTURY 21 Blackwell & Co. Realty, Inc.	143.00
172.	Ali Charara Dearborn Heights, MI	CENTURY 21 Curran & Christie	143.00
172.	Warren Flax Yardley, PA	Platinum Realty Team	143.00
175.	Alan Shafran Carlsbad, CA	The Alan Shafran Group	142.00
176.	Chad Ireland Ankeny, IA	Coldwell Banker Mid-America Group, Realtors	141.83
177.	Todd Haltom Jackson, TN	CENTURY 21 Action Realty, Inc.	141.50
178.	Susan E. Hovdesven Southampton, NY	Douglas Elliman Real Estate	141.25
179.	Karen Lance Woodstock, GA	Better Homes And Gardens Real Estate Metro Brokers	141.00



179.	Nancy Montoya Los Lunas, NM	CENTURY 21 Champions, Inc.	141.00
179.	Neal El-Sayed Dearborn, MI	Elegant Homes Realty Inc.	141.00
179.	Glenn Silvenis Belleville, MI	RE/MAX Crossroads III	141.00
179.	Jeff L. Darwish Dearborn, MI	RE/MAX Team 2000	141.00
184.	Jennifer Ames Chicago, IL	Coldwell Banker Residential Brokerage/NRT	140.70
185.	Chris M. Smith New Orleans, LA	GARDNER, REALTORS	140.60
186.	Karri Gray Celina, OH	CENTURY 21 Master Key Realty	140.50
186.	Jesse Pan Coral Springs, FL	Coldwell Banker Residential Real Estate/NRT	140.50
186.	Patti Kirchhoff Lake Geneva, WI	Keefe Real Estate, Inc.	140.50
189.	James Pitzer West Chester, OH	Coldwell Banker West Shell/NRT	140.30
190.	Cindy Buckreus Dayton, OH	Coldwell Banker Heritage Realtors	140.00
190.	Patti McKelvey Chula Vista, CA	McMillin Realty	140.00
192.	Kelly Griebel Soldotna, AK	CENTURY 21 Freedom Realty	139.00
192.	Melissa Zecher Lake City, FL	RE/MAX Professionals	139.00
192.	Jessica Brown Germantown, TN	RE/MAX Real Estate Experts	139.00

Top 250 Individual Real Estate Professionals by
TRANSACTION SIDES

	NAME	COMPANY	Sides
195.	Cathy Hoppough Ionia, MI	Coldwell Banker Weir Manuel	138.82
196.	Nancy Robinson Royal Oak, MI	CENTURY 21 Town & Country	138.70
197.	Ginger Fountain Birmingham, AL	RE/MAX Realty Brokers	138.50
198.	R. Lee Acker Winter Park, FL	RE/MAX 200 Realty	138.00
199.	Steve Malik Naperville, IL	RE/MAX Professionals Select	137.00
200.	Kelly Bennett Madison, WI	First Weber Group	136.70
201.	John Zimmerman Southlake, TX	Briggs Freeman Sotheby's International Realty	136.50
201.	Richard Bassford Moline, IL	RE/MAX Elite Homes	136.50
201.	Todd Su San Jose, CA	Realty World - Todd Su & Company Inc.	136.50
204.	Pam Tucker Waco, TX	Coldwell Banker Jim Stewart, Realtors	135.55
205.	Anne M. Lusk Lancaster, PA	Lusk & Associates Sotheby's International Realty	135.50
206.	Marlin Jones Sulphur Springs, TX	CENTURY 21 Hometown Real Estate	135.00
206.	Patty Lesperance Yuma, AZ	ERA Matt Fischer Realtor	135.00
206.	Ben Bluemle Savannah, GA	Seaport Real Estate Group	135.00
209.	Jay Heckendorn-Telenda Orlando, FL	Keller Williams Realty	134.90



210.	Danielle Moy Orland Park, IL	Coldwell Banker Residential Brokerage/NRT	134.80
211.	Mark Greskowiak Saginaw, MI	Keller Williams Realty	134.75
212.	Andrew Saft Camp Hill, PA	RE/MAX Realty Associates	134.50
213.	Tom Zibkowski Shelby Twp., MI	Realty Executives Midwest	134.30
214.	Karin Robison Libertyville, IL	Coldwell Banker Residential Brokerage/NRT	134.00
214.	Daniel Barraza Phoenix, AZ	My Home Group	134.00
216.	Cliff Lewis Allentown, PA	Coldwell Banker Hearthside, Realtors	133.50
217.	William Murray Oak Lawn, IL	CENTURY 21 Affiliated	133.00
217.	Andrew Guanciale Newark, OH	Coldwell Banker King Thompson/NRT	133.00
217.	Joel Ament Port Charlotte, FL	ERA Advantage Realty, Inc.	133.00
217.	Stephanie Vitacco Encino, CA	Keller Williams Realty	133.00
217.	Bryan Huff Overland Park, KS	Keller Williams Realty	133.00
217.	William Morris Irvine, CA	Keller Williams Realty	133.00
217.	Michael Carroll West Babylon, NY	RE/MAX BEST	133.00
224.	Lisa McKinney Mount Vernon, IL	CENTURY 21 All Pro Real Estate	132.00



Top 250 Individual Real Estate Professionals by
TRANSACTION SIDES

	NAME	COMPANY	Sides
224.	Yvonne Robertson Dublin, GA	CENTURY 21 Durden & Kornegay Realty, Inc.	132.00
224.	Alan Kurlander Manalapan, NJ	Coldwell Banker Residential Brokerage/NRT	132.00
224.	Timothy Costello Mechanicsburg, PA	RE/MAX 1 st Advantage	132.00
224.	Kelly Harris Owensboro, KY	RE/MAX Professional Realty Group	132.00
224.	Lynn Clark Prattville, AL	RE/MAX Properties	132.00
230.	Joseph Hayes Bentonville, AR	Keller Williams Realty	131.70
231.	Edna Kimble Tahlequah, OK	CENTURY 21 Wright Real Estate	131.00
231.	Rick Finn Cincinnati, OH	Coldwell Banker West Shell/NRT	131.00
231.	Charles Ray Fayetteville, NC	RE/MAX Choice	131.00
234.	Debora McKay St. Charles, IL	Coldwell Banker Residential Brokerage/NRT	130.50
235.	David DiGregorio Waltham, MA	Coldwell Banker Residential Brokerage/NRT	130.10
236.	Christine Masters Florissant, MO	Coldwell Banker Gundaker/NRT	130.00
236.	Suzy Moore Tulsa, OK	Keller Williams Realty	130.00
236.	Paul Endres Allen Park, MI	RE/MAX Properties	130.00
239.	Doug Morse Medford, OR	John L. Scott Medford	129.63



240. Barry Mackiewicz Bristol, CT	CENTURY 21 A-Gold Action Realty Inc.	129.00
240. Georgie Smigel Cranberry Township, PA	Coldwell Banker Real Estate Services/NRT	129.00
240. Stanley Lo Burlingame, CA	Green Banker	129.00
240. Alan Ivory Crystal River, FL	RE/MAX Realty One	129.00
244. Kristi Fox Satsky College Station, TX	CENTURY 21 Beal, Inc.	128.40
245. Roxanne Gennari Princeton Junction, NJ	Coldwell Banker Residential Brokerage/NRT	128.00
245. Gene Johnson Stockbridge, GA	Keller Williams Realty	128.00
245. Ellen Brewood Leawood, KS	Realty Executives of Kansas City	128.00
248. Louise Juracek Bakersfield, CA	Coldwell Banker Preferred, Realtors	127.00
248. Linda Sanderfoot Neenah, WI	Coldwell Banker The Real Estate Group, Inc.	127.00
248. Crystal Lawrence Arvada, CO	RE/MAX Alliance	127.00
248. John Yaple Joplin, MO	RE/MAX Classic	127.00
252. Suzie McDowell Flowood, MS	Keller Williams Realty	126.70



BROWN HARRIS STEVENS

Established 1873

CONGRATULATES ITS AGENTS AND TEAMS ON THE 2015
REAL TRENDS AND WALL STREET JOURNAL TOP AGENT LISTS

IN THE NATION, OUR AGENTS WERE RANKED:

- #2 - John Burger
- #29 - Leslie Coleman
- #29 - Mary K. Rutherford
- #31 - Lisa Lippman
- #75 - Wendy J. Sarasohn
- #232 - Scott Harris

The Team of Robert "Robby" Browne, Chris Kann, Maria Pashby and Louis Buckworth earned #8 in the country and #3 in Manhattan on the list for top teams by sales.

INDIVIDUALS RANKED BY HIGHEST AVERAGE SALES PRICE:

- #5 - John Burger
- #74 - Leslie Coleman
- #74 - Mary K. Rutherford
- #81 - Marlene Marcus
- #147 - Irene Lowenkron
- #159 - Penny Toepfer
- #187 - Ben Stein
- #196 - Elizabeth Jean Adams

TEAMS RANKED BY HIGHEST AVERAGE SALES PRICE:

- #2 - SingerVenekamp
- #13 - Anne S. Young and Amanda Young
- #24 - Browne, Kann, Pashby, Buckworth Team
- #35 - Siim Hanja and Rudi Hanja
- #40 - Drew Glick and Juliana Frei
- #105 - Roger Gillen and Gregory Roache
- #144 - Nadine Adamson and Kelsey Hall

	NAME	COMPANY	VOLUME
1.	Ben Caballero Addison, TX	HomesUSA.com	\$924,925,979.00
2.	John Burger New York, NY	Brown Harris Stevens	\$637,944,654.00
3.	Mauricio Umansky Beverly Hills, CA	The Agency	\$604,339,372.00
4.	Drew Fenton Beverly Hills, CA	Hilton and Hyland	\$510,412,999.00
5.	Serena Boardman New York, NY	Sotheby's International Realty/NRT	\$437,363,265.00
6.	Timothy Davis Southampton, NY	The Corcoran Group/NRT	\$358,278,864.00
7.	Stanley Lo Burlingame, CA	Green Banker	\$342,716,888.00
8.	Tracy Champion Boston, MA	Champion and Company Fine Homes Real Estate	\$326,886,238.68
9.	Ben Bacal Beverly Hills, CA	Rodeo Realty Fine Estates	\$307,584,000.00
10.	Chris Cortazzo Malibu, CA	Coldwell Banker Residential Brokerage/NRT	\$307,155,356.00
11.	Jade Mills Beverly Hills, CA	Coldwell Banker Residential Brokerage/NRT	\$304,070,003.00
12.	Kyle W. Blackmon New York, NY	Compass	\$302,004,480.00
13.	Aaron Kirman Beverly Hills, CA	John Aaroe Group	\$297,000,000.00
14.	Susan Breitenbach Bridgehampton, NY	The Corcoran Group/NRT	\$286,945,750.00



	NAME	COMPANY	Sides
15.	Raju Chhabria Hermosa Beach, CA	Shorewood Realtors ERA Powered	\$275,370,900.00
16.	Leighton Candler New York, NY	The Corcoran Group/NRT	\$267,782,190.00
17.	Tamra (Tami) Pardee Venice, CA	Pardee Properties	\$260,880,371.00
18.	Billy Rose Beverly Hills, CA	The Agency	\$260,419,588.00
19.	David Offer Brentwood, CA	Berkshire Hathaway HomeServices California Properties	\$245,735,153.00
20.	Craig Morris Aspen, CO	Aspen Snowmass Sotheby's International Realty	\$237,691,000.00
21.	Paulette Koch Palm Beach, FL	The Corcoran Group/NRT	\$233,552,544.00
22.	Lily Lew San Francisco, CA	Coldwell Banker Residential Brokerage/NRT	\$231,885,200.00
23.	Leslie Wilson New York, NY	CORE	\$230,640,000.00
24.	Jordana Leigh Beverly Hills, CA	Rodeo Realty	\$228,000,000.00
25.	Deborah Kern New York, NY	The Corcoran Group/NRT	\$225,400,900.00
26.	Christian Angle Palm Beach, FL	Christian Angle Real Estate Inc.	\$219,112,133.00
27.	Efi Luzon Los Altos, CA	Intero Real Estate Services	\$213,000,000.00
28.	Harald Grant Southampton, NY	Sotheby's International Realty/NRT	\$208,706,500.00
29.	Leslie Coleman New York, NY	Brown Harris Stevens	\$208,238,500.00



29.	Mary K. Rutherford New York, NY	Brown Harris Stevens	\$208,238,500.00
31.	Lisa Lippman New York, NY	Brown Harris Stevens	\$206,073,000.00
32.	Edward R. Petrie East Hampton, NY	Sotheby's International Realty/NRT	\$205,868,765.00
33.	Jeff Hyland Beverly Hills, CA	Hilton and Hyland	\$203,272,000.00
34.	David W. Roberts Boca Raton, FL	Royal Palm Properties	\$200,987,165.00
35.	Karen Van Arsdale Naples, FL	Premier Sotheby's International Realty	\$195,664,500.00
36.	Nina Hatvany San Francisco, CA	Pacific Union Real Estate	\$187,150,500.00
37.	Nancy Taylor Bubes Washington, DC	Washington Fine Properties, LLC	\$183,730,055.00
38.	Keri Nicholas Menlo Park, CA	Alain Pinel Realtors	\$180,938,650.00
39.	Neal Norman Princeville, HI	Hawaii Life Real Estate Brokers	\$178,830,000.00
40.	Juliana Lee Palo Alto, CA	Keller Williams Realty	\$178,566,712.00
41.	Steven Caravelli San Francisco, CA	Coldwell Banker Residential Brokerage/NRT	\$175,044,635.00
42.	Rob Giem Newport Beach, CA	HÔM Sotheby's International Realty	\$173,265,000.00
43.	Cristina Condon Palm Beach, FL	Sotheby's International Realty/NRT	\$170,630,998.00
44.	Nikki Field New York, NY	Sotheby's International Realty/NRT	\$168,829,000.00



	NAME	COMPANY	Sides
45.	Josh Flagg Beverly Hills, CA	Rodeo Realty	\$168,000,000.00
46.	Danny Davis New York, NY	TOWN Residential	\$162,101,000.00
47.	Mike Seder The Woodlands, TX	RE/MAX The Woodlands & Spring II	\$161,861,175.00
48.	Beate V. Moore Bridgehampton, NY	Sotheby's International Realty/NRT	\$161,250,000.00
49.	Doron Zwickel New York, NY	CORE	\$160,591,500.00
50.	Tom LeMieux Menlo Park, CA	Pacific Union Real Estate	\$158,770,070.00
51.	Tim Allen Carmel-By-The-Sea, CA	Coldwell Banker Residential Brokerage/NRT	\$157,624,262.00
52.	Cathy Franklin New York, NY	The Corcoran Group/NRT	\$157,000,000.00
53.	Gary Depersia East Hampton, NY	The Corcoran Group/NRT	\$156,276,000.00
54.	Jennifer Ames Chicago, IL	Coldwell Banker Residential Brokerage/NRT	\$155,888,252.00
55.	Laura Barry Rancho Santa Fe, CA	Barry Estates, Inc.	\$154,717,500.00
56.	Steven Shane Aspen, CO	Shane Aspen Real Estate	\$153,002,500.00
57.	Santiago Arana Los Angeles, CA	The Agency	\$149,837,244.00
58.	Carol Sollak Wellington, FL	Engel & Volkers	\$148,171,912.74
59.	Laura Sweeney Houston, TX	John Daugherty, Realtors	\$147,571,767.00



60.	Steve Frankel Beverly Hills, CA	Coldwell Banker Residential Brokerage/NRT	\$143,326,563.00
61.	Walt Danley Paradise Valley, AZ	Walt Danley Realty	\$142,112,657.00
62.	Dana Green Lafayette, CA	Pacific Union Real Estate	\$141,119,503.00
63.	Kathy Bridgman Los Altos, CA	Alain Pinel Realtors	\$139,348,361.19
64.	Mary Ma Li Bee Thrasher San Carlos, CA	Today Sotheby's International Realty	\$139,160,318.00
65.	Carrie Wells Aspen, CO	Coldwell Banker Mason Morse Real Estate	\$138,263,272.00
66.	Deborah Grubman New York, NY	The Corcoran Group/NRT	\$137,954,300.00
67.	Michael Libow Beverly Hills, CA	Coldwell Banker Residential Brokerage/NRT	\$133,790,800.00
68.	Brigitte Senkler Concord, MA	Coldwell Banker Residential Brokerage/NRT	\$132,392,597.00
69.	Nelson Gonzalez Miami Beach, FL	EWM Realty International	\$130,400,000.00
70.	Michael Lawler Naples, FL	Premier Sotheby's International Realty	\$129,973,500.00
71.	Paul Benson Park City, UT	Engel & Volkers Park City	\$129,400,680.00
72.	Tracy McLaughlin Ross, CA	Pacific Union Real Estate	\$129,245,500.00
73.	Judy Citron Menlo Park, CA	Alain Pinel Realtors	\$128,899,563.00
74.	Linda May Beverly Hills, CA	Coldwell Banker Residential Brokerage/NRT	\$128,091,693.00



	NAME	COMPANY	Sides
75.	Wendy J. Sarasohn New York, NY	Brown Harris Stevens	\$127,230,248.00
76.	Mark McFadden Washington, DC	Washington Fine Properties, LLC	\$126,993,857.00
77.	Richard Orenstein New York, NY	Halstead Property	\$126,141,250.00
78.	Michael Rankin Washington, DC	TTR Sotheby's International Realty	\$125,216,195.00
79.	Michaela I. Keszler Southampton, NY	Douglas Elliman Real Estate	\$122,775,000.00
80.	Dawn McKenna Hinsdale, IL	Coldwell Banker Residential Brokerage/NRT	\$121,021,000.00
81.	Eloy Carmenate Miami Beach, FL	ONE Sotheby's International Realty	\$120,666,250.00
82.	Iva Spitzer New York, NY	The Corcoran Group/NRT	\$120,649,240.00
83.	Pascal Liguori Delray Beach, FL	Premier Estate Properties	\$120,410,000.00
84.	Edward Kaminsky Manhattan Beach, CA	Itzsold Inc., Shorewood Realtors ERA Powered	\$118,958,500.00
85.	Jim McCann Palm Beach, FL	The Corcoran Group/NRT	\$118,184,000.00
86.	Richard Hilton Beverly Hills, CA	Hilton and Hyland	\$117,195,000.00
87.	Alan Shafran Carlsbad, CA	The Alan Shafran Group	\$116,993,161.00
88.	Myra Nourmand Los Angeles, CA	Nourmand & Associates	\$116,917,050.00
89.	Judy Bogard-Tanigami Los Altos, CA	Alain Pinel Realtors	\$115,663,924.06



90.	Ron de Salvo Beverly Hills, CA	Coldwell Banker Residential Brokerage/NRT	\$114,785,700.00
91.	Sharon Baum Sold 1 New York, NY	The Corcoran Group/NRT	\$114,370,000.00
92.	Judy Feder Beverly Hills, CA	Hilton and Hyland	\$113,570,000.00
93.	Rob Thomson Jupiter, FL	Waterfront Properties and Club Communities	\$113,145,198.00
94.	Patrick Ginn Vancouver, WA	Cascade Sotheby's International Realty	\$112,658,989.00
95.	Marcos Cohen New York, NY	Douglas Elliman Real Estate	\$112,277,000.00
96.	Karen Heyman New York, NY	Sotheby's International Realty/NRT	\$112,043,000.00
97.	Gregory Lynn San Francisco, CA	Sotheby's International Realty/NRT	\$111,792,758.49
98.	Tomer Fridman Calabasas, CA	Ewing & Associates Sotheby's International Realty	\$111,212,500.00
99.	Hugh Cornish Menlo Park, CA	Coldwell Banker Residential Brokerage/NRT	\$110,214,500.00
100.	Anthony Marguleas Pacific Palisades, CA	Amalfi Estates	\$110,130,999.00
101.	Debi Benoit Wellesley, MA	Benoit Mizner Simon & Co.	\$108,376,525.00
102.	Joe Piazza Los Gatos, CA	Alain Pinel Realtors	\$108,118,000.00
103.	Patricia Choi Honolulu, HI	Choi International	\$107,982,850.00
104.	F. Ron Smith Beverly Hills, CA	Partners Trust	\$107,869,893.00



	NAME	COMPANY	Sides
105.	Chezi Rafaeli Chicago, IL	Coldwell Banker Residential Brokerage/NRT	\$107,795,115.00
106.	Arlene Gonnella Short Hills, NJ	Gonnella Team at Weichert Realtors	\$107,793,730.00
107.	Shirley Gary Atlanta, GA	Engel & Volkers Buckhead Atlanta	\$107,081,340.00
108.	Tim Kerns Menlo Park, CA	Coldwell Banker Residential Brokerage/NRT	\$106,633,500.00
109.	Jeff Miller Miami Beach, FL	Zilbert International Realty	\$105,670,246.00
110.	Sandra Hargett Kilmarnock, VA	Coldwell Banker Chesapeake Bay Properties	\$105,469,100.00
111.	Janice McGlashan La Cañada Flintridge, CA	Coldwell Banker Residential Brokerage/NRT	\$105,057,600.00
112.	Joshua Wesoky New York, NY	Compass	\$104,619,600.00
113.	Diane Saatchi Bridgehampton, NY	Saunders & Associates	\$103,871,000.00
114.	Deborah Rieders Brooklyn, NY	The Corcoran Group/NRT	\$103,497,100.00
115.	David Caskey Hermosa Beach, CA	Shorewood Realtors ERA Powered	\$103,325,930.00
116.	Ron Wynn Santa Monica, CA	Coldwell Banker Residential Brokerage/NRT	\$103,178,768.00
117.	Paul Lester Beverly Hills, CA	The Agency	\$102,944,200.00
118.	Ben Lee Beverly Hills, CA	Coldwell Banker Residential Brokerage/NRT	\$101,697,850.00
119.	Lindsay Barrett New York , NY	Compass	\$101,110,607.00

120.	Mario Venancio Rumson, NJ	Gloria Nilson & Co. Real Estate	\$100,957,896.00
121.	John Stanaland Laguna Beach, CA	HÔM Sotheby's International Realty	\$100,894,400.00
122.	Candace Friis Delray Beach, FL	The Corcoran Group/NRT	\$100,564,865.00
123.	Lan Bowling Palo Alto, CA	Keller Williams Realty	\$100,313,962.00
124.	Tamar Lurie Greenwich, CT	Coldwell Banker Residential Brokerage/NRT	\$99,484,000.00
125.	Dave Perry-Miller Dallas, TX	Ebby Halliday Real Estate, Inc.	\$97,643,088.00
126.	Paul Brennan Bridgehampton, NY	Douglas Elliman Real Estate	\$97,360,000.00
127.	Barbara J. Callan San Francisco, CA	McGuire Real Estate	\$97,133,900.00
128.	Matilde Sorensen Vero Beach, FL	Dale Sorensen Real Estate	\$96,997,300.00
129.	Anian Tunney Oakland, CA	The Grubb Co.	\$96,526,311.00
130.	Rochelle Maize Beverly Hills, CA	Nourmand & Associates	\$96,000,000.00
131.	Steven Cohen New York, NY	The Corcoran Group/NRT	\$95,718,000.00
132.	Robert R. Callan, Jr. San Francisco, CA	McGuire Real Estate	\$95,233,900.00
133.	Kevin Brown New York, NY	Sotheby's International Realty/NRT	\$95,036,300.00
134.	Kim Bibb Costa Mesa, CA	Villa Real Estate	\$95,000,000.00



	NAME	COMPANY	Sides
135.	David "Po Wei" Tair Bayside, NY	RE/MAX Universal Real Estate	\$94,500,820.00
136.	Aileen Comora Beverly Hills, CA	The Agency	\$94,494,200.00
137.	Stephanie Vitacco Encino, CA	Keller Williams Realty	\$94,371,603.57
138.	Ginny Kavanaugh Woodside, CA	Coldwell Banker Residential Brokerage/NRT	\$94,100,975.00
139.	Hugh H. Evans III Pacific Palisades, CA	Partners Trust	\$94,021,866.00
140.	John Zimmerman Southlake, TX	Briggs Freeman Sotheby's International Realty	\$93,064,974.00
141.	Jonathan Taksa Los Angeles, CA	RE/MAX Commercial & Investment Realty	\$92,931,000.00
142.	Tracy Allen Honolulu, HI	Coldwell Banker Pacific Properties/NRT	\$92,501,600.00
143.	David Bellings San Francisco, CA	Coldwell Banker Residential Brokerage/NRT	\$92,252,500.00
144.	Suzanne Perkins Montecito, CA	Sotheby's International Realty/NRT	\$91,852,740.00
145.	Hans Brings Waltham, MA	Coldwell Banker Residential Brokerage/NRT	\$91,464,238.00
146.	Blair Chang Beverly Hills, CA	The Agency	\$91,425,790.00
147.	Richard Stearns Los Angeles, CA	Partners Trust	\$91,262,057.00
148.	George Lamb Vail, CO	Slifer Smith & Frampton	\$91,030,250.00
149.	Mary Lu Tuthill Los Angeles, CA	Coldwell Banker Residential Brokerage/NRT	\$91,002,620.00



150.	J. Roger Erickson New York, NY	Sotheby's International Realty/NRT	\$90,745,000.00
151.	Cathy Taub New York, NY	Stribling & Associates, Ltd.	\$90,509,438.00
152.	Roxann Taylor Southlake, TX	Engel & Volkers Dallas Southlake	\$90,218,401.00
153.	Max Lo Burlingame, CA	Green Banker	\$90,054,500.00
154.	Claire Dewar Dallas, TX	Briggs Freeman Sotheby's International Realty	\$89,646,300.00
155.	Zach Trailer Menlo Park, CA	Alain Pinel Realtors	\$89,320,893.00
156.	Joel Goodrich San Francisco, CA	Coldwell Banker Residential Brokerage/NRT	\$88,865,357.00
157.	Nancy Kennedy Croton-On-Hudson, NY	Houlihan Lawrence	\$88,580,781.00
158.	Michael Schultz East Hampton, NY	The Corcoran Group/NRT	\$87,868,250.00
159.	Diana "Deedee" Howard Beverly Hills, CA	The Agency	\$87,528,000.00
160.	Michael Edlen Pacific Palisades, CA	Coldwell Banker Residential Brokerage/NRT	\$87,473,965.00
161.	Vincent Horcasitas Bridgehampton, NY	Saunders & Associates	\$87,278,002.00
162.	Bobby Lieb Phoenix, AZ	HomeSmart	\$86,911,259.00
163.	Terry Cohen Bridgehampton, NY	Saunders & Associates	\$86,650,000.00
164.	John Shroyer San Carlos, CA	Today Sotheby's International Realty	\$86,556,000.00



	NAME	COMPANY	Sides
165.	Mary Beth Woods Los Angeles, CA	Coldwell Banker Residential Brokerage/NRT	\$86,273,706.00
166.	Saddy Delgado Coral Gables, FL	ONE Sotheby's International Realty	\$86,023,640.00
167.	Rod Daley Newport Beach, CA	Coldwell Banker Residential Brokerage/NRT	\$85,912,750.00
168.	Timothy Tamura Corona del Mar, CA	VALIA Properties	\$85,428,000.00
169.	Sharon Ballas Houston, TX	Greenwood King Properties	\$85,403,868.00
170.	Joseph Barbieri Greenwich, CT	Sotheby's International Realty/NRT	\$85,258,000.00
171.	Edward Fitz Beverly Hills, CA	The Agency	\$84,485,000.00
172.	David Parnes Beverly Hills, CA	The Agency	\$84,045,426.00
173.	James Harris Beverly Hills, CA	The Agency	\$84,045,426.00
174.	Ellen Mosher Greenwich, CT	Houlihan Lawrence	\$83,983,473.00
175.	Jeri Green Tenafly, NJ	Prominent Properties Sotheby's International Realty	\$83,899,764.75
176.	Billy McNair Menlo Park, CA	Coldwell Banker Residential Brokerage/NRT	\$83,751,387.00
177.	Scott Dancer Woodside, CA	Coldwell Banker Residential Brokerage/NRT	\$83,697,500.00
178.	Brian Milton Armonk, NY	Houlihan Lawrence	\$83,502,220.00
179.	Kristin Cashin Menlo Park, CA	Pacific Union Real Estate	\$83,206,000.00



180.	Lana Bell N. Miami Beach, FL	ONE Sotheby's International Realty	\$83,193,350.00
181.	Ginger Glass Beverly Hills, CA	Coldwell Banker Residential Brokerage/NRT	\$82,994,750.00
182.	Grace Lazarus Bellevue, WA	John L. Scott Bellevue Main	\$82,891,433.00
183.	Madeline Elghanayan New York, NY	Douglas Elliman Real Estate	\$82,840,073.00
184.	Jonah Wilson Beverly Hills, CA	Hilton and Hyland	\$82,749,000.00
185.	Mala Sander Sag Harbor, NY	The Corcoran Group/NRT	\$81,965,200.00
186.	Janet Feinberg Schindler San Francisco, CA	Sotheby's International Realty/NRT	\$81,581,250.00
187.	Coco Tan Cupertino, CA	Coldwell Banker Residential Brokerage/NRT	\$81,034,378.00
188.	Gail Roberts Cambridge, MA	Coldwell Banker Residential Brokerage/NRT	\$80,519,220.00
189.	Shauna Covington Laguna Beach, CA	Berkshire Hathaway HomeServices California Properties	\$80,334,070.00
190.	Cyd Greer Saint Helena, CA	Coldwell Banker Brokers of the Valley	\$80,183,200.00
191.	Deborah M. Gordon Brookline, MA	Coldwell Banker Residential Brokerage/NRT	\$79,705,321.00
192.	Pollena Forsman Larchmont, NY	Houlihan Lawrence	\$79,410,544.00
193.	Ed Graziani Los Altos, CA	Sereno Group	\$79,381,000.00
194.	Paul Whaley Boston, MA	Coldwell Banker Residential Brokerage/NRT	\$79,312,779.00



	NAME	COMPANY	Sides
195.	Donna Scott Wellesley, MA	Coldwell Banker Residential Brokerage/NRT	\$79,237,625.00
196.	Becky Frey Dallas, TX	Briggs Freeman Sotheby's International Realty	\$78,656,861.00
197.	Sal Calabrese Brooklyn, NY	RE/MAX Metro	\$78,537,921.00
198.	Scott Stewart New York, NY	The Corcoran Group/NRT	\$78,308,000.00
199.	Bebe McRae Berkeley, CA	The Grubb Co.	\$78,094,090.00
200.	Joan O'Meara Rye, NY	Houlihan Lawrence	\$77,654,065.00
201.	Colleen Sherlock Houston, TX	Greenwood King Properties	\$77,488,840.00
202.	Farrah Aldjufrie Beverly Hills, CA	The Agency	\$77,179,500.00
203.	Eric Altree San Francisco, CA	Pacific Union Real Estate	\$76,930,792.00
204.	Erika Demma Woodside, CA	Coldwell Banker Residential Brokerage/NRT	\$76,451,500.00
205.	Julianne Ward Greenwich, CT	Berkshire Hathaway HomeServices New England Properties	\$76,289,000.00
206.	Pablo Alfaro Miami Beach, FL	Douglas Elliman Real Estate	\$75,526,351.50
207.	Alla Furman Beverly Hills, CA	Hilton and Hyland	\$75,510,000.00
208.	Johnny Schiro Spring, TX	Icon Real Estate	\$75,391,185.00
209.	Therese Swan Los Gatos, CA	Alain Pinel Realtors	\$75,338,529.58



210.	Jesse Weinberg Marina del Rey, CA	Keller Williams Realty	\$75,275,100.00
211.	Stephen Renick Beverly Hills, CA	Hilton and Hyland	\$75,269,000.00
212.	Susan Green New York, NY	TOWN Residential	\$75,070,333.00
213.	James Morgan New York, NY	Compass	\$75,000,000.00
213.	Katia De Los Reyes Sherman Oaks, CA	John Aaroe Group	\$75,000,000.00
215.	Ken Gangwer Jackson, WY	Jackson Hole Sotheby's International Realty	\$74,845,000.00
216.	Adam Kaufman Pepper Pike, OH	Howard Hanna Real Estate Services	\$74,546,834.00
217.	Ronnie Glomb Morristown, NJ	Better Homes Realty	\$74,515,337.00
218.	Tara Coveney Hingham, MA	Coldwell Banker Residential Brokerage/NRT	\$74,371,232.00
219.	Jay Harris Beverly Hills, CA	The Agency	\$74,000,000.00
220.	Shana Rohde-Lynch Belvedere, CA	Pacific Union Real Estate	\$73,863,515.00
221.	Hillary O'Connell Marino Napa, CA	Pacific Union Real Estate	\$73,775,000.00
222.	Jo-Ann Forster Coral Gables, FL	ONE Sotheby's International Realty	\$73,503,150.00
223.	Clint Schlotfeldt Everett, WA	John L. Scott Everett Office	\$73,469,642.00
224.	Lee Robinson Cincinnati, OH	Robinson Sotheby's International Realty	\$73,449,950.00



	NAME	COMPANY	Sides
225.	Jim Arbeed Burlingame, CA	Coldwell Banker Residential Brokerage/NRT	\$73,415,763.00
226.	Patti McKelvey Chula Vista, CA	McMillin Realty	\$73,084,520.00
227.	Mei Ling Cupertino, CA	CENTURY 21 M&M and Associates	\$72,927,138.00
228.	Andrew Manning Sherman Oaks, CA	Berkshire Hathaway HomeServices California Properties	\$72,803,483.00
229.	Catherine Jones Coburn Avon, CO	Slifer Smith & Frampton	\$72,800,000.00
230.	Craig Knizek Beverly Hills, CA	The Agency	\$72,780,250.00
231.	Stephanie Robinson Mountain Brook, AL	RealtySouth	\$72,656,081.00
232.	Scott Harris New York, NY	Brown Harris Stevens	\$72,539,000.00
233.	Kathy Broock-Ballard Birmingham, MI	Max Broock Realtors	\$72,212,057.00
234.	Heidi Dugan Houston, TX	Greenwood King Properties	\$71,611,458.00
235.	Lilian Jorgenson McLean, VA	Long & Foster Real Estate, Inc.	\$71,329,812.00
236.	Kevin Sneddon New York, NY	Private Client Realty	\$71,025,000.00
237.	Dan Urbach Pacific Palisades, CA	Berkshire Hathaway HomeServices California Properties	\$71,008,960.00
238.	Robert Hof Forest Hills, NY	Terrace Sotheby's International Realty	\$70,687,999.00
239.	Barbi Lowe Naples, FL	Premier Sotheby's International Realty	\$70,463,663.00



240.	William Ruane El Segundo, CA	RE/MAX Estate Properties	\$70,419,500.00
241.	Nancy Johnson Dallas, TX	Ebby Halliday Real Estate, Inc.	\$70,396,244.00
242.	Susan Perryman Beverly Hills, CA	Hilton and Hyland	\$70,272,000.00
243.	Jorge Uribe Coral Gables, FL	ONE Sotheby's International Realty	\$70,270,000.00
244.	Trista Rullan Beverly Hills, CA	Hilton and Hyland	\$70,185,000.00
245.	Juliette Hohnen Beverly Hills, CA	Hilton and Hyland	\$69,979,535.44
246.	Trent Heminger St. Michaels, MD	Beasley Real Estate	\$69,752,200.00
247.	Lisa Kornhauser Houston, TX	John Daugherty, Realtors	\$69,736,324.00
248.	Colleen Lawler Chesterfield, MO	Coldwell Banker Gundaker/NRT	\$69,402,932.00
249.	Doug Echelberger San Clemente, CA	Surterre Properties	\$69,075,502.00
250.	Peter Klemm Washington Depot, CT	Klemm Real Estate	\$69,052,000.00





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	NAME	COMPANY	Sides
1.	Jay Harris Beverly Hills, CA	The Agency	\$74,000,000.00
2.	Efi Luzon Los Altos, CA	Intero Real Estate Services	\$71,000,000.00
3.	Lily Lew San Francisco, CA	Coldwell Banker Residential Brokerage/NRT	\$38,647,533.33
4.	Richard Hilton Beverly Hills, CA	Hilton and Hyland	\$23,439,000.00
5.	John Burger New York, NY	Brown Harris Stevens	\$22,783,737.64
6.	Greg Moore Beverly Hills, CA	Keller Williams Realty	\$22,000,000.00
7.	Andrew Clark Beverly Hills, CA	Sotheby's International Realty/NRT	\$20,800,000.00
8.	Leighton Candler New York, NY	The Corcoran Group/NRT	\$20,598,630.00
9.	Barry Peele Beverly Hills, CA	Sotheby's International Realty/NRT	\$20,480,000.00
10.	Edward R. Petrie East Hampton, NY	Sotheby's International Realty/NRT	\$19,795,073.56
11.	Katia De Los Reyes Sherman Oaks, CA	John Aaroe Group	\$18,750,000.00
12.	Louise C. Beit New York, NY	Sotheby's International Realty/NRT	\$18,050,000.00
13.	Barbara Duskin Beverly Hills, CA	Hilton and Hyland	\$17,875,000.00
14.	Steven Caravelli San Francisco, CA	Coldwell Banker Residential Brokerage/NRT	\$17,161,238.73



Top 250 Individual Real Estate Professionals by
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	NAME	COMPANY	Sides
15.	Drew Fenton Beverly Hills, CA	Hilton and Hyland	\$17,013,766.63
16.	David Meir Calabasas, CA	Keller Williams Realty	\$16,585,000.00
17.	Judy Feder Beverly Hills, CA	Hilton and Hyland	\$16,224,285.71
18.	Shari Chase Zephyr Cove, NV	Chase International	\$15,750,000.00
19.	Timothy Davis Southampton, NY	The Corcoran Group/NRT	\$15,645,365.24
20.	Serena Boardman New York, NY	Sotheby's International Realty/NRT	\$15,239,138.15
21.	Peggy Wilkinson Sonoma, CA	Sotheby's International Realty/NRT	\$15,114,021.74
22.	Madeline Elghanayan New York, NY	Douglas Elliman Real Estate	\$14,209,274.96
23.	Frank E. Newbold East Hampton, NY	Sotheby's International Realty/NRT	\$14,200,000.00
24.	Trista Rullan Beverly Hills, CA	Hilton and Hyland	\$14,037,000.00
25.	Anouk Nora New York, NY	TOWN Residential	\$13,757,500.00
26.	Jim Ferrer Southampton, NY	Sotheby's International Realty/NRT	\$13,350,000.00
27.	Linda Ruocco New York, NY	Douglas Elliman Real Estate	\$13,281,666.67
28.	Julie Briggs Bridgehampton, NY	The Corcoran Group/NRT	\$12,892,857.14
29.	Neal Norman Princeville, HI	Hawaii Life Real Estate Brokers	\$12,773,571.43



30.	Jeff Hyland Beverly Hills, CA	Hilton and Hyland	\$12,704,500.00
31.	Ron de Salvo Beverly Hills, CA	Coldwell Banker Residential Brokerage/NRT	\$12,613,813.19
32.	Kyle W. Blackmon New York, NY	Compass	\$12,583,520.00
33.	Jennie Fairchild Zephyr Cove, NV	Chase International	\$12,535,714.29
34.	Jennine M. Gourin New York, NY	Douglas Elliman Real Estate	\$12,353,750.00
35.	Paul Brennan Bridgehampton, NY	Douglas Elliman Real Estate	\$12,170,000.00
36.	Marie-Claire Claessen-Gladstone New York, NY	The Corcoran Group/NRT	\$11,508,333.33
37.	Debbie Loeffler Bridgehampton, NY	The Corcoran Group/NRT	\$11,462,500.00
38.	Ben Bacal Beverly Hills, CA	Rodeo Realty Fine Estates	\$11,392,000.00
39.	Daniel Tzinker Miami Beach, FL	Douglas Elliman Real Estate	\$11,325,000.00
40.	Testin Tracy Lynn Malibu, CA	Sotheby's International Realty/NRT	\$11,206,250.00
41.	Nikki Field New York, NY	Sotheby's International Realty/NRT	\$10,892,193.55
42.	Pamela A. O'Connor New York, NY	Sotheby's International Realty/NRT	\$10,550,000.00
43.	Frederick Butti East Hampton, NY	Sotheby's International Realty/NRT	\$10,540,000.00
44.	Fran Flanagan Pacific Palisades, CA	Coldwell Banker Residential Brokerage/NRT	\$10,485,454.55



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	NAME	COMPANY	Sides
45.	Catherine Bindley Malibu, CA	Sotheby's International Realty/NRT	\$10,322,857.14
46.	Harald Grant Southampton, NY	Sotheby's International Realty/NRT	\$10,281,108.37
47.	Rob Giem Newport Beach, CA	HÔM Sotheby's International Realty	\$10,192,058.82
48.	Barbara Anderson Terry New York, NY	Sotheby's International Realty/NRT	\$10,166,666.67
49.	Joy Bender La Jolla, CA	Pacific Sotheby's International Realty	\$10,047,500.00
50.	Potee Saluja Port Washington, NY	Daniel Gale Sotheby's International Realty	\$10,046,666.67
51.	Carole Ruhlman Palm Beach, FL	Sotheby's International Realty/NRT	\$9,923,333.33
52.	Rod Daley Newport Beach, CA	Coldwell Banker Residential Brokerage/NRT	\$9,762,812.50
53.	Alla Furman Beverly Hills, CA	Hilton and Hyland	\$9,438,750.00
54.	Edward Fitz Beverly Hills, CA	The Agency	\$9,387,222.22
55.	Christina Galesi Southampton, NY	Sotheby's International Realty/NRT	\$9,365,000.00
56.	Santiago Arana Los Angeles, CA	The Agency	\$9,364,827.75
57.	Sandy Morell Sag Harbor, NY	The Corcoran Group/NRT	\$9,300,921.41
58.	Marie L. Zazzi East Hampton, NY	Sotheby's International Realty/NRT	\$9,287,500.00
59.	Linda May Beverly Hills, CA	Coldwell Banker Residential Brokerage/NRT	\$9,282,006.74



60.	Susan Smith Beverly Hills, CA	Hilton and Hyland	\$9,276,416.67
61.	Beate V. Moore Bridgehampton, NY	Sotheby's International Realty/NRT	\$9,214,285.71
62.	Cristina Condon Palm Beach, FL	Sotheby's International Realty/NRT	\$9,028,095.13
63.	Ralph Arias Miami Beach, FL	ONE Sotheby's International Realty	\$9,007,500.00
64.	Anna Sherrill Miami Beach, FL	ONE Sotheby's International Realty	\$9,000,000.00
65.	Elizabeth L. Sample New York, NY	Sotheby's International Realty/NRT	\$8,714,442.42
66.	Brenda S. Powers New York, NY	Sotheby's International Realty/NRT	\$8,714,360.61
67.	Marcos Cohen New York, NY	Douglas Elliman Real Estate	\$8,636,692.31
68.	Leila C. Stone New York, NY	Sotheby's International Realty/NRT	\$8,512,500.00
69.	Paul Kyno Lihue, HI	Sleeping Giant Sotheby's International Realty	\$8,478,333.33
70.	Juliette R. Janssens New York, NY	Sotheby's International Realty/NRT	\$8,460,108.15
71.	Daniel Fishman New York, NY	The Corcoran Group/NRT	\$8,459,175.44
72.	Mauricio Umansky Beverly Hills, CA	The Agency	\$8,393,602.39
73.	Chris Cortazzo Malibu, CA	Coldwell Banker Residential Brokerage/NRT	\$8,346,612.93
74.	Leslie Coleman New York, NY	Brown Harris Stevens	\$8,329,540.00



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	NAME	COMPANY	Sides
75.	Mary K. Rutherford New York, NY	Brown Harris Stevens	\$8,329,540.00
76.	Barbara Boyle Pacific Palisades, CA	Sotheby's International Realty/NRT	\$8,294,718.75
77.	Jordana Leigh Beverly Hills, CA	Rodeo Realty	\$8,142,857.14
78.	Deborah Kern New York, NY	The Corcoran Group/NRT	\$8,050,032.14
79.	Judi Lederer New York, NY	TOWN Residential	\$7,924,642.86
80.	Deborah Grubman New York, NY	The Corcoran Group/NRT	\$7,883,102.86
81.	Marlene Marcus New York, NY	Brown Harris Stevens	\$7,806,500.25
82.	Lourdes Alatraste Miami, FL	Engel & Volkers Miami	\$7,644,441.67
83.	Ronald Brand Montecito, CA	Sotheby's International Realty/NRT	\$7,635,227.27
84.	Allison B. Koffman New York, NY	Sotheby's International Realty/NRT	\$7,603,272.58
85.	J. Roger Erickson New York, NY	Sotheby's International Realty/NRT	\$7,562,083.33
86.	Stephen Renick Beverly Hills, CA	Hilton and Hyland	\$7,526,900.00
87.	Alireza Faghiri Menlo Park, CA	Alain Pinel Realtors	\$7,384,666.67
88.	Hillary O'Connell Marino Napa, CA	Pacific Union Real Estate	\$7,377,500.00
89.	Susan Breitenbach Bridgehampton, NY	The Corcoran Group/NRT	\$7,209,692.21



90.	Jonathan Taksa Los Angeles, CA	RE/MAX Commercial & Investment Realty	\$7,148,538.46
91.	Shelly Tretter Lynch Greenwich, CT	Sotheby's International Realty/NRT	\$7,122,428.57
92.	Tyrone McKillen Beverly Hills, CA	Hilton and Hyland	\$7,093,125.00
93.	Aaron Kirman Beverly Hills, CA	John Aaroe Group	\$7,071,428.57
94.	Farrah Aldjufrie Beverly Hills, CA	The Agency	\$7,016,318.18
95.	Michaela I. Keszler Southampton, NY	Douglas Elliman Real Estate	\$7,015,714.29
96.	Vanessa Sandin Beverly Hills, CA	Hilton and Hyland	\$6,956,250.00
97.	Dimitri Velis Beverly Hills, CA	Hilton and Hyland	\$6,850,000.00
98.	Leslie Wilson New York, NY	CORE	\$6,783,529.41
99.	Ric Swezey New York, NY	The Corcoran Group/NRT	\$6,714,444.44
100.	Terry Cohen Bridgehampton, NY	Saunders & Associates	\$6,665,384.62
101.	Ellen Barton Los Altos, CA	Coldwell Banker Residential Brokerage/NRT	\$6,652,777.78
102.	Tamar Lurie Greenwich, CT	Coldwell Banker Residential Brokerage/NRT	\$6,632,266.67
103.	Setsuko Hattori New York, NY	Douglas Elliman Real Estate	\$6,575,295.45
104.	Pablo Alfaro Miami Beach, FL	Douglas Elliman Real Estate	\$6,567,508.83



Top 250 Individual Real Estate Professionals by
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	NAME	COMPANY	Sides
105.	Michael LaMontagna Beverly Hills, CA	Hilton and Hyland	\$6,511,250.00
106.	Eduardo Umansky Beverly Hills, CA	The Agency	\$6,472,777.78
107.	Thomas Biss San Francisco, CA	Sotheby's International Realty/NRT	\$6,442,763.89
108.	Suzanne Perkins Montecito, CA	Sotheby's International Realty/NRT	\$6,423,268.53
109.	Kristin Cashin Menlo Park, CA	Pacific Union Real Estate	\$6,400,461.54
110.	Rochelle Maize Beverly Hills, CA	Nourmand & Associates	\$6,400,000.00
111.	Sara Hinman Newport Beach, CA	HÔM Sotheby's International Realty	\$6,363,411.76
112.	Sharon Baum Sold 1 New York, NY	The Corcoran Group/NRT	\$6,353,888.89
113.	Alejandro Aldrete Beverly Hills, CA	The Agency	\$6,352,500.00
114.	Craig Morris Aspen, CO	Aspen Snowmass Sotheby's International Realty	\$6,255,026.32
115.	Jade Mills Beverly Hills, CA	Coldwell Banker Residential Brokerage/NRT	\$6,243,737.23
116.	Bruce Ellison Palos Verdes Estates, CA	RE/MAX Estate Properties	\$6,190,000.00
117.	Myra Nourmand Los Angeles, CA	Nourmand & Associates	\$6,153,528.95
118.	David Offer Brentwood, CA	Berkshire Hathaway HomeServices California Properties	\$6,143,378.83
119.	Chad Rogers Beverly Hills, CA	Hilton and Hyland	\$6,073,333.33



120.	Gregory Bega Los Angeles, CA	Sotheby's International Realty/NRT	\$6,049,500.00
121.	Rodrigo Iglesias Beverly Hills, CA	Hilton and Hyland	\$6,000,000.00
122.	Adi Werthman Beverly Hills, CA	Hilton and Hyland	\$5,964,000.00
123.	Susan Monus Malibu, CA	Coldwell Banker Residential Brokerage/NRT	\$5,939,157.89
124.	Brian Hazen Aspen, CO	Coldwell Banker Mason Morse Real Estate	\$5,935,227.27
125.	Dana Power New York, NY	TOWN Residential	\$5,915,000.00
126.	Mark Thomas Amadei New York, NY	Sotheby's International Realty/NRT	\$5,887,333.33
127.	Leslie S. Mason New York, NY	Douglas Elliman Real Estate	\$5,866,666.67
128.	Susan Perryman Beverly Hills, CA	Hilton and Hyland	\$5,856,000.00
129.	Jim McCann Palm Beach, FL	The Corcoran Group/NRT	\$5,850,693.07
130.	Austin Schuster New York, NY	Sotheby's International Realty/NRT	\$5,850,000.00
131.	Glenn Schiller New York, NY	The Corcoran Group/NRT	\$5,824,000.00
132.	Elizabeth Spahr New York, NY	The Corcoran Group/NRT	\$5,791,666.67
133.	Sherry Bucolo Palo Alto, CA	Alain Pinel Realtors	\$5,790,170.21
134.	Steven Shane Aspen, CO	Shane Aspen Real Estate	\$5,773,679.25



Top 250 Individual Real Estate Professionals by
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	NAME	COMPANY	Sides
135.	Anne Z . Easton New York, NY	Douglas Elliman Real Estate	\$5,768,666.67
136.	Natalie Comartin Menlo Park, CA	Coldwell Banker Residential Brokerage/NRT	\$5,761,669.09
137.	Barbara Robinson Beverly Hills, CA	Hilton and Hyland	\$5,663,000.00
138.	Ryan Smalls Aspen, CO	Aspen Snowmass Sotheby's International Realty	\$5,593,954.55
139.	Yanhua Li New York, NY	Douglas Elliman Real Estate	\$5,557,200.00
140.	Victoria Reynolds Westhampton Beach, NY	Norma Reynolds Realty, Inc. Sotheby's INT'L Realty	\$5,532,812.50
141.	Stephen Sigoloff Los Angeles, CA	The Agency	\$5,529,421.11
142.	Jeffrey Firth New York, NY	Sotheby's International Realty/NRT	\$5,521,876.36
143.	Paulette Koch Palm Beach, FL	The Corcoran Group/NRT	\$5,495,353.98
144.	Roza Mehdizadeh West Hollywood, CA	Coldwell Banker Residential Brokerage/NRT	\$5,478,750.00
145.	Diane Saatchi Bridgehampton, NY	Saunders & Associates	\$5,466,894.74
146.	Patricia Petrillo Southampton, NY	Sotheby's International Realty/NRT	\$5,445,000.00
147.	Irene Lowenkron New York, NY	Brown Harris Stevens	\$5,444,250.13
148.	Barbara Candee Locust Valley, NY	Daniel Gale Sotheby's International Realty	\$5,440,625.00
149.	Josh Flagg Beverly Hills, CA	Rodeo Realty	\$5,419,354.84



150.	Hugh Cornish Menlo Park, CA	Coldwell Banker Residential Brokerage/NRT	\$5,402,671.57
151.	Blair Chang Beverly Hills, CA	The Agency	\$5,377,987.65
152.	Sean Foley Woodside, CA	Coldwell Banker Residential Brokerage/NRT	\$5,325,948.72
153.	John A. Woodward, IV Beverly Hills, CA	Keller Williams Realty	\$5,317,600.00
154.	Roberta Golubock New York, NY	Sotheby's International Realty/NRT	\$5,279,500.00
155.	Michelle Taser Palo Alto, CA	Dreyfus Sotheby's International Realty	\$5,271,500.00
156.	Lisa Schoelen Rancho Santa Fe, CA	Coldwell Banker Residential Brokerage/NRT	\$5,243,333.33
157.	Christian Angle Palm Beach, FL	Christian Angle Real Estate Inc.	\$5,216,955.55
158.	Franklin J. Haymson Bedford, NY	Douglas Elliman Real Estate	\$5,192,142.86
159.	Penny Toepfer New York, NY	Brown Harris Stevens	\$5,188,000.18
160.	Joseph Barbieri Greenwich, CT	Sotheby's International Realty/NRT	\$5,167,151.52
161.	Karen Van Arsdale Naples, FL	Premier Sotheby's International Realty	\$5,149,065.79
162.	Tom LeMieux Menlo Park, CA	Pacific Union Real Estate	\$5,121,615.16
163.	Gary Depersia East Hampton, NY	The Corcoran Group/NRT	\$5,107,058.82
164.	Barbara Tenenbaum Beverly Hills, CA	Hilton and Hyland	\$5,092,550.00



	NAME	COMPANY	Sides
165.	Silvia Olivera Fort Lauderdale, FL	ONE Sotheby's International Realty	\$5,090,893.11
166.	Matthew Schanche West Hollywood, CA	Keller Williams Realty	\$5,075,000.00
167.	Gary Winn Nantucket, MA	Maury People Sotheby's International Realty	\$5,048,157.89
168.	Joy Denton Beverly Hills, CA	Sotheby's International Realty/NRT	\$5,033,400.00
169.	David Thind Los Angeles, CA	Coldwell Banker Residential Brokerage/NRT	\$4,991,056.48
170.	Aileen Comora Beverly Hills, CA	The Agency	\$4,973,378.95
171.	Russell Post Key Largo, FL	Russell Post Sotheby's International Realty	\$4,970,107.41
172.	Steve Gothelf San Francisco, CA	Pacific Union Real Estate	\$4,912,910.71
173.	Fran Ehrlich Greenwich, CT	Sotheby's International Realty/NRT	\$4,909,930.54
174.	Paul Lester Beverly Hills, CA	The Agency	\$4,902,104.76
175.	Hilary Landis New York, NY	The Corcoran Group/NRT	\$4,893,055.56
176.	Kevin Brown New York, NY	Sotheby's International Realty/NRT	\$4,873,656.41
177.	Jonah Wilson Beverly Hills, CA	Hilton and Hyland	\$4,867,588.24
178.	Linda Hymes Woodside, CA	Intero Real Estate Services	\$4,862,300.00
179.	Steve Frankel Beverly Hills, CA	Coldwell Banker Residential Brokerage/NRT	\$4,842,113.61



180.	Lynn Teschner Studio City, CA	The Agency	\$4,837,000.00
181.	Claudia Saez-Fromm New York, NY	TOWN Residential	\$4,796,666.67
182.	Carrie Wells Aspen, CO	Coldwell Banker Mason Morse Real Estate	\$4,767,699.03
183.	Ginny Kavanaugh Woodside, CA	Coldwell Banker Residential Brokerage/NRT	\$4,752,574.49
184.	Jeff Bounsall Santa Rosa, CA	Pacific Union Real Estate	\$4,728,888.89
185.	Amy Hollingsworth Pacific Palisades, CA	Coldwell Banker Residential Brokerage/NRT	\$4,715,184.67
186.	Nancy Levinson Aryeh New York, NY	Douglas Elliman Real Estate	\$4,714,285.71
187.	Ben Stein Palm Beach, FL	Brown Harris Stevens	\$4,714,214.29
188.	Tracy Champion Boston, MA	Champion and Company Fine Homes Real Estate	\$4,669,803.41
189.	David Parnes Beverly Hills, CA	The Agency	\$4,669,190.33
190.	James Harris Beverly Hills, CA	The Agency	\$4,669,190.33
191.	Maria Bazo New York, NY	Sotheby's International Realty/NRT	\$4,666,357.14
192.	Latife Hayson Sonoma, CA	Sotheby's International Realty/NRT	\$4,664,246.03
193.	Patricia Slochower New York, NY	Douglas Elliman Real Estate	\$4,664,083.33
194.	Heather Hosto Newport Beach, CA	Keller Williams Realty	\$4,634,059.70



Top 250 Individual Real Estate Professionals by
AVERAGE SALES PRICE

	NAME	COMPANY	Sides
195.	Anne Leeds Los Angeles, CA	Gibson International	\$4,617,000.00
196.	Elizabeth "Jean" Adams New York, NY	Brown Harris Stevens	\$4,604,368.11
197.	James Keller Napa, CA	Coldwell Banker Brokers of the Valley	\$4,579,457.14
198.	Ellen Francisco Malibu, CA	Coldwell Banker Residential Brokerage/NRT	\$4,554,801.57
199.	George Lamb Vail, CO	Slifer Smith & Frampton	\$4,551,512.50
200.	Debi Bibb Newport Beach, CA	HÔM Sotheby's International Realty	\$4,547,464.79
201.	Tomer Fridman Calabasas, CA	Ewing & Associates Sotheby's International Realty	\$4,539,285.71
202.	Albert Justo Miami Beach, FL	ONE Sotheby's International Realty	\$4,533,723.55
203.	Suzanne Trapani-Frisbie Palm Beach, FL	The Corcoran Group/NRT	\$4,516,766.67
204.	Richard Orenstein New York, NY	Halstead Property	\$4,505,044.64
205.	Danny Davis New York, NY	TOWN Residential	\$4,502,805.56
206.	Melanie Lazenby New York, NY	Douglas Elliman Real Estate	\$4,471,060.00
207.	William P.D. Pierce Miami Beach, FL	Coldwell Banker Residential Real Estate/NRT	\$4,453,377.78
208.	Alexandra Pfeifer Pacific Palisades, CA	Berkshire Hathaway HomeServices California Properties	\$4,452,375.00
209.	Scott Dancer Woodside, CA	Coldwell Banker Residential Brokerage/NRT	\$4,451,994.68



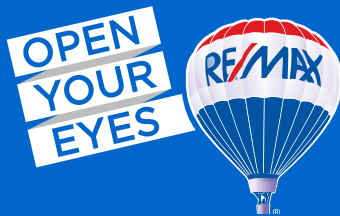
210.	Kevin Sneddon New York, NY	Private Client Realty	\$4,439,062.50
211.	Richard Williamson San Carlos, CA	Today Sotheby's International Realty	\$4,439,000.00
212.	Bahar Tavakolian New York, NY	Stribling & Associates	\$4,438,500.00
213.	Tracy Allen Honolulu, HI	Coldwell Banker Pacific Properties/NRT	\$4,425,913.88
214.	Harold Noriega Newport Beach, CA	HÔM Sotheby's International Realty	\$4,422,604.17
215.	Janet Medina South Miami, FL	RE/MAX Advance Realty	\$4,418,055.00
216.	Peter Wong Beverly Hills, CA	Coldwell Banker Residential Brokerage/NRT	\$4,414,025.00
217.	Matt Fitzgerald Vail, CO	Ascent Sotheby's International Realty	\$4,411,229.17
218.	Nathalie de Saint Andrieu Menlo Park, CA	Pacific Union Real Estate	\$4,403,333.33
219.	Linda Olsson Palm Beach, FL	Linda R. Olsson, Inc.	\$4,398,723.33
220.	Jorge Uribe Coral Gables, FL	ONE Sotheby's International Realty	\$4,391,875.00
221.	Steve Mavromihalis San Francisco, CA	Pacific Union Real Estate	\$4,386,616.80
222.	Bob Lamborn Montecito, CA	Sotheby's International Realty/NRT	\$4,378,275.57
223.	Tom Doyle New York, NY	Sotheby's International Realty/NRT	\$4,366,818.18
224.	Tracy Tutor Maltas Beverly Hills, CA	Douglas Elliman Real Estate	\$4,364,130.43





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RESULTS**



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THE THOUSAND**

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IN THE TRANSACTION RANKINGS:**

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- RE/MAX fills 35 more spots than the closest brand
- RE/MAX teams average 389 sides, individuals average 177

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REAL Trends conducted The Thousand survey which ranks participating U.S. agents on their 2014 residential transaction sides and sales volume. ©2015 Each RE/MAX office independently owned and operated. 150560

Top 250 Individual Real Estate Professionals by
AVERAGE SALES PRICE

NAME	COMPANY	Sides
225. Mark Douglas Pacific Palisades, CA	Coldwell Banker Residential Brokerage/NRT	\$4,363,000.00
226. Kinyon Barry Malibu, CA	Sotheby's International Realty/NRT	\$4,357,250.00
227. Alexandria Brunkhorst Beverly Hills, CA	The Agency	\$4,352,571.43
228. Roberto Cabrera New York, NY	TOWN Residential	\$4,350,500.00
229. Ginger Martin Sonoma, CA	Sotheby's International Realty/NRT	\$4,334,107.14
230. Stephanie Smith Malibu, CA	Coldwell Banker Residential Brokerage/NRT	\$4,323,600.00
231. Cathy Taub New York, NY	Stribling & Associates, Ltd.	\$4,309,973.24
232. Michael Schultz East Hampton, NY	The Corcoran Group/NRT	\$4,307,267.16
233. Kevin Tomlinson Miami Beach, FL	ONE Sotheby's International Realty	\$4,302,916.67
234. Daniel Dervartanian San Francisco, CA	Sotheby's International Realty/NRT	\$4,292,882.35
235. Laura White Bridgehampton, NY	Saunders & Associates	\$4,281,730.77
236. James Muske Beverly Hills, CA	Coldwell Banker Residential Brokerage/NRT	\$4,258,958.21
237. Stephen Ferrara New York, NY	TOWN Residential	\$4,253,500.00
238. Michael Dreyfus Palo Alto, CA	Dreyfus Sotheby's International Realty	\$4,206,906.25
239. Amy Katcher New York, NY	The Corcoran Group/NRT	\$4,203,594.77



240.	David Bellings San Francisco, CA	Coldwell Banker Residential Brokerage/NRT	\$4,174,321.27
241.	Diana "Deedee" Howard Beverly Hills, CA	The Agency	\$4,168,000.00
242.	Craig Shapiro Beverly Hills, CA	Coldwell Banker Residential Brokerage/NRT	\$4,158,756.72
243.	Ken Gangwer Jackson, WY	Jackson Hole Sotheby's International Realty	\$4,158,055.56
244.	Marilyn Clark Bridgehampton, NY	Sotheby's International Realty/NRT	\$4,147,000.00
245.	Kathleen Winter Montecito, CA	Berkshire Hathaway HomeServices California Properties	\$4,140,833.33
246.	James Closson Pacific Palisades, CA	Berkshire Hathaway HomeServices California Properties	\$4,138,692.80
247.	Billy Rose Beverly Hills, CA	The Agency	\$4,133,644.25
248.	Mary Hellmund Beverly Hills, CA	Coldwell Banker Residential Brokerage/NRT	\$4,130,714.29
249.	Hanna Shacham Menlo Park, CA	Coldwell Banker Residential Brokerage/NRT	\$4,115,581.40
250.	Michael Eisenberg Beverly Hills, CA	Keller Williams Realty	\$4,112,354.17



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and to all real estate professionals on the
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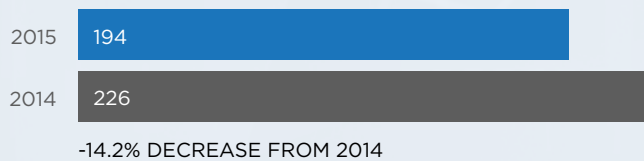
@creignorthrop



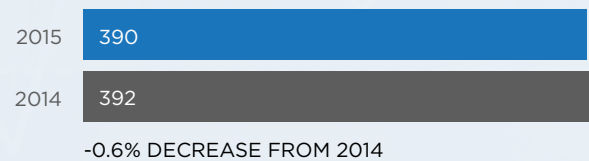
ANALYSIS OF THE THOUSAND

TOP 250 AVERAGES

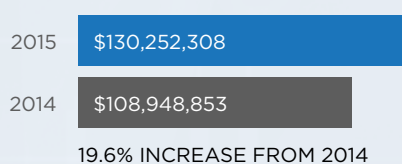
CATEGORY | INDIVIDUAL SIDES



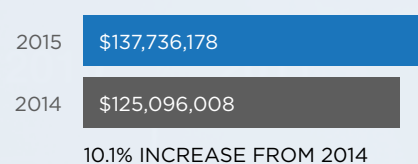
CATEGORY | TEAM SIDES



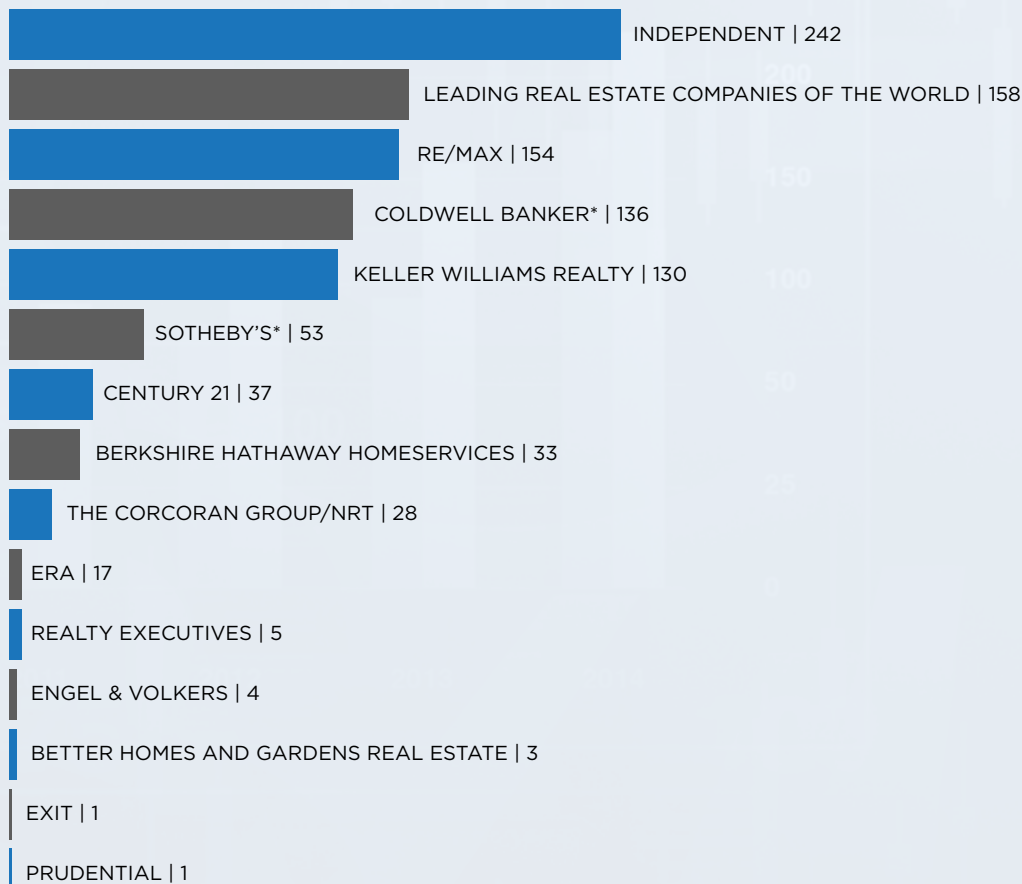
CATEGORY | INDIVIDUAL VOLUME



CATEGORY | TEAM VOLUME



BRAND BREAKDOWN | NUMBER OF INDIVIDUALS / TEAMS



* INCLUDES NRT

REGIONAL BREAKDOWN

The Southern region was the most represented for transaction sides on The Thousand. The South comprised 39% of the individuals ranked by transaction sides and 42% of the teams ranked by transaction sides. The Midwest was slightly behind with 36% of the individuals ranked by transaction sides and 34% of the teams ranked by transaction sides.

The Western region dominated the sales volume rankings comprising up 52% of the individuals ranked by sales volume and 36% of the teams ranked by sales volume. The Northeast was the next most represented for individuals by sales volume with 28% and the South came in second for teams ranked by sales volume with 30% of the teams representing the South.

WEST REGION

35 INDIVIDUALS / SIDES (14%)

40 TEAMS / SIDES (16%)

129 INDIVIDUALS / VOL. (52%)

90 TEAMS / VOL. (36%)

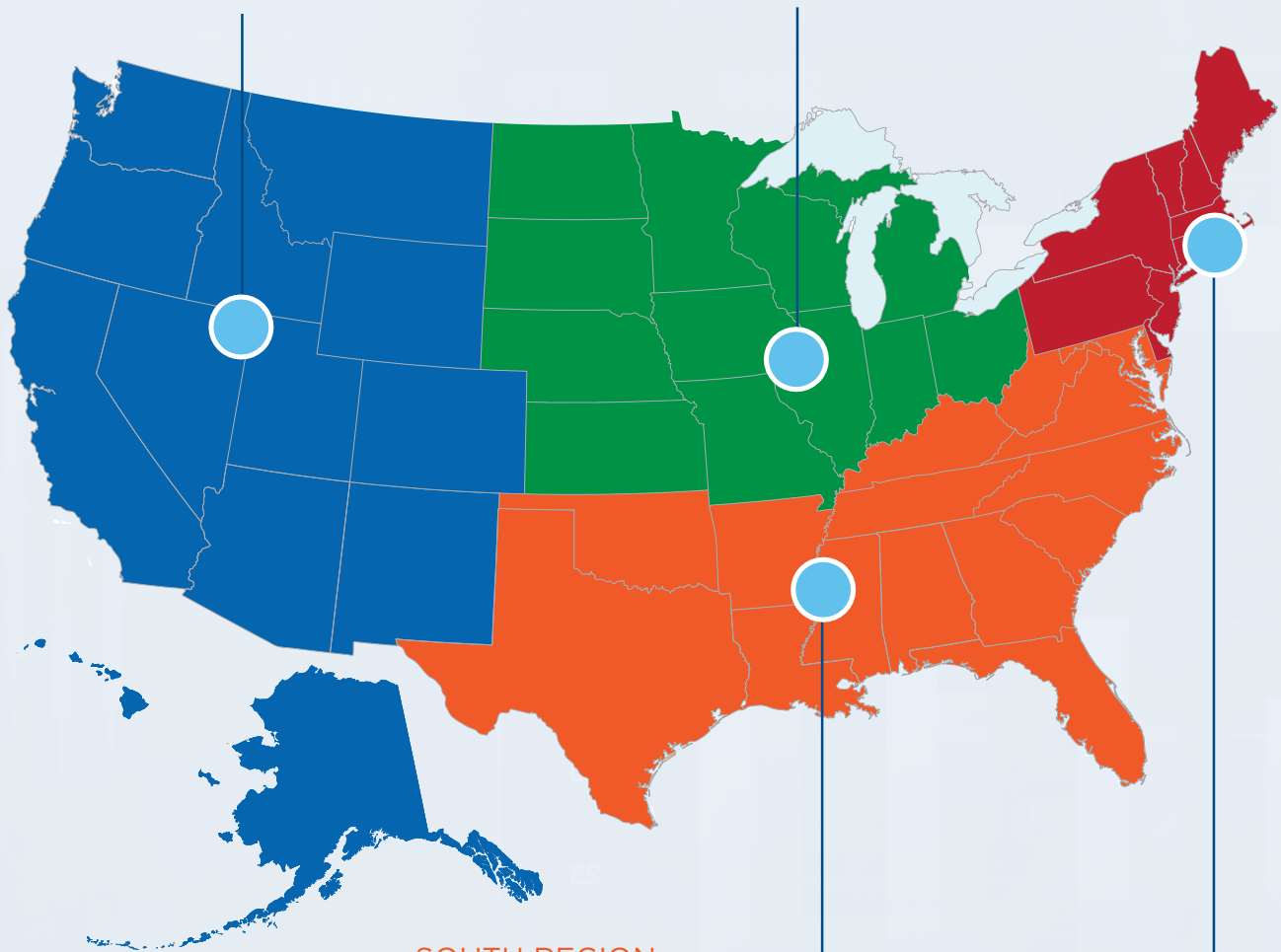
MID-WEST REGION

90 INDIVIDUALS / SIDES (36%)

84 TEAMS / SIDES (34%)

7 INDIVIDUALS / VOL. (3%)

24 TEAMS / VOL. (10%)



SOUTH REGION

99 INDIVIDUALS / SIDES (39%)

106 TEAMS / SIDES (42%)

43 INDIVIDUALS / VOL. (17%)

75 TEAMS / VOL. (30%)

NORTH-EAST REGION

28 INDIVIDUALS / SIDES (11%)

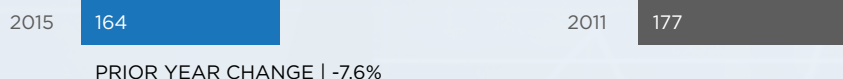
20 TEAMS / SIDES (8%)

71 INDIVIDUALS / VOL. (28%)

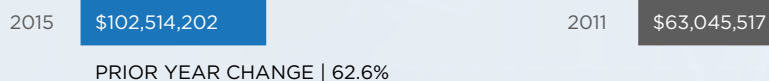
61 TEAMS / VOL. (24%)

5 YEAR CHANGE

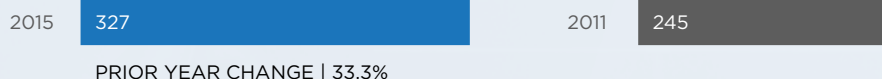
INDIVIDUAL SIDES



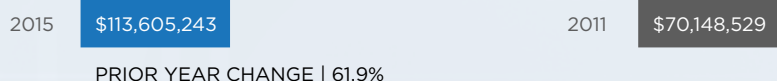
INDIVIDUAL VOLUME



TEAMS SIDES



TEAMS VOLUME



TOP STATES

INDIVIDUAL SIDES

2015

- FLORIDA
- MICHIGAN
- ILLINOIS
- TEXAS
- OHIO

2014

- MICHIGAN
- FLORIDA
- ILLINOIS
- CALIFORNIA
- GEORGIA

2013

- CALIFORNIA
- FLORIDA/MICHIGAN
- TEXAS
- GEORGIA
- ILLINOIS/MINNESOTA

2012

- CALIFORNIA
- MICHIGAN
- FLORIDA
- GEORGIA
- NEVADA

2011

- FLORIDA
- CALIFORNIA
- GEORGIA
- ILLINOIS
- MICHIGAN

INDIVIDUAL VOLUME

2015

- CALIFORNIA
- NEW YORK
- FLORIDA
- TEXAS
- MASSACHUSETTS

2014

- CALIFORNIA
- NEW YORK
- FLORIDA
- MASS./ILLINOIS
- COLORADO/TEXAS

2013

- CALIFORNIA
- NEW YORK
- FLORIDA
- MASSACHUSETTS
- NEW JERSEY

2012

- CALIFORNIA
- NEW YORK
- FLORIDA
- MASSACHUSETTS
- CONNECTICUT/ILLINOIS

2011

- CALIFORNIA
- NEW YORK
- FLORIDA/ILLINOIS
- CONNECTICUT/MASS./N.J.
- COLORADO

TEAM SIDES

2015

- TEXAS
- ILLINOIS
- FLORIDA/N. CAROLINA
- MICHIGAN
- MARYLAND/OHIO

2014

- TEXAS
- FLORIDA
- ILLINOIS
- MICHIGAN
- OHIO/N. CAROLINA

2013

- FLORIDA/TX/ARIZONA
- ILLINOIS
- CALIFORNIA/MICHIGAN
- OHIO
- GEORGIA/N.C./WI

2012

- ARIZONA
- FLORIDA
- TEXAS
- CALIFORNIA
- NEVADA

2011

- FLORIDA
- CALIFORNIA
- ARIZONA/TEXAS
- NEVADA
- MICHIGAN

TEAM VOLUME

2015

- CALIFORNIA
- NEW YORK
- TEXAS
- FLORIDA
- ILLINOIS/MARYLAND

2014

- CALIFORNIA
- NEW YORK
- TEXAS
- VIRGINIA
- FLORIDA

2013

- CALIFORNIA
- NEW YORK
- TEXAS
- VIRGINIA
- MARYLAND

2012

- CALIFORNIA
- NEW YORK
- TEXAS
- VIRGINIA
- ARIZONA

2011

- CALIFORNIA
- NEW YORK
- VIRGINIA
- TEXAS
- FLORIDA

ALL CATEGORIES

2015

- CALIFORNIA
- NEW YORK
- FLORIDA
- TEXAS
- ILLINOIS

2014

- CALIFORNIA
- NEW YORK
- FLORIDA
- ILLINOIS
- TEXAS

2013

- CALIFORNIA
- NEW YORK
- FLORIDA
- TEXAS
- MICHIGAN

2012

- CALIFORNIA
- NEW YORK
- FLORIDA
- TEXAS
- ARIZONA

2011

- CALIFORNIA
- NEW YORK
- FLORIDA
- TEXAS
- ARIZONA



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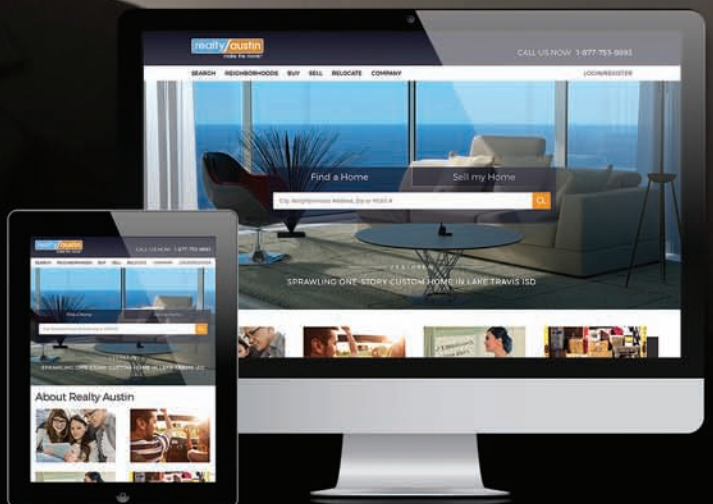
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	NAME	COMPANY	Sides
1.	Rhonda Duffy Alpharetta, GA	Duffy Realty of Atlanta	1,517.00
2.	John Murray Rockford, IL	Key Realty	1,435.00
3.	Ryan O'Neill & The MN R.E. Team Bloomington, MN	RE/MAX Advantage Plus	1,265.00
4.	Joe Rothchild Realty Katy, TX	Keller Williams Realty	1,212.00
5.	The Mark Spain Team Alpharetta, GA	Keller Williams Realty	1,163.50
6.	The Premier Team Charlotte, NC	RE/MAX Executive	1,094.00
7.	The Creig Northrop Team Clarksville, MD	Long & Foster Real Estate, Inc.	1,090.36
8.	Ronnie & Cathy Matthews Spring, TX	RE/MAX Legends	983.00
9.	Mike Grbic Wichita, KS	Select Homes Team Real Estate	952.00
10.	The DeSelms Team Brentwood, TN	The DeSelms Team	868.00
11.	The Jim Allen Group Raleigh, NC	Coldwell Banker Howard Perry & Walston Realty, Inc.	850.00
12.	Indy Home Pros Team Indianapolis, IN	RE/MAX Advanced Realty (Indianapolis)	811.00
13.	Teresa Ryan Naperville, IL	Ryan Hill Realty LLC	757.00
14.	Don Wenner Bethlehem, PA	DLP Realty	739.00

Top 250 Real Estate Teams by
TRANSACTIONS SIDES

	NAME	COMPANY	Sides
15.	The Koehler Bortnick Team Leawood, KS	ReeceNichols - Leawood	738.00
16.	Jeff Glover & Associates Plymouth, MI	Keller Williams Realty	676.00
17.	The Ashton Real Estate Group Nashville, TN	RE/MAX Elite	674.00
18.	Lisa Burridge Casper, WY	Lisa Burridge & Associates Real Estate	666.00
19.	Bob Lucido Team Ellicott City, MD	Keller Williams Realty	662.00
20.	The Loken Group, Inc. Houston, TX	Keller Williams Realty	658.75
21.	The Stephen Cooley Team Rock Hill, SC	Keller Williams Realty	656.00
22.	David Burklow Chandler, AZ	RE/MAX Infinity Realty	653.00
23.	Ben Kinney / Home 4 Investment Team Bellingham, WA	Keller Williams Realty	636.76
24.	The Rob Ellerman Team Lee's Summit, MO	ReeceNichols - Lee's Summit	628.00
25.	Hughes Real Estate Group Eagle, ID	Silvercreek Realty Group	608.00
26.	The Merrick Team East Peoria, IL	Keller Williams Realty	600.15
27.	Mike McCann "The Real Estate Man" & His 5 Star Team Berkshire Hathaway HomeServices Fox & Roach, REALTORS Philadelphia, PA		590.00
28.	Topmark Realty Katy, TX	Keller Williams Realty	588.25

29.	Albert Hakim Detroit, MI	City Management Group	587.00
30.	The Rhodes Team Flower Mound, TX	Keller Williams Realty	581.00
31.	Jeb & Ginger Blasingame Granite City, IL	Star Realtors - Blasingame Group	571.00
32.	Delgado Home Team Tampa, FL	Keller Williams Realty	553.00
33.	The Perna Group Novi, MI	Keller Williams Realty	550.00
34.	Wes Madden Fairbanks, AK	Madden Real Estate	537.00
35.	Pam & Barry's Team Lawton, OK	RE/MAX Professionals	534.00
36.	The EZ Sales Team Westlake, OH	Keller Williams Realty	533.50
37.	John Ahlbrand Las Vegas, NV	RE/MAX Central	532.00
38.	Chris Cooke Team Baltimore, MD	RE/MAX Sails	528.00
39.	The Froese Team Topeka, KS	RE/MAX Associates of Topeka	524.00
40.	Unity Home Group Anchorage, AK	Keller Williams Realty	522.25
41.	Anthony Lamacchia Waltham, MA	McGeough Lamacchia Realty, Inc.	520.00
42.	Amanda Howard Real Estate Huntsville, AL	Amanda Howard Real Estate	517.00
43.	Jay Day and the Day Home Team LLC Timonium, MD	Keller Williams Realty	515.00

Top 250 Real Estate Teams by
TRANSACTIONS SIDES

	NAME	COMPANY	Sides
44.	Samer Kuraishi Group Washington, DC	A-K Real Estate, Inc.	504.00
45.	Jeffery J. Pitts Elizabethtown, KY	RE/MAX Executive Group	495.00
46.	David Flory Team Houston, TX	RE/MAX Professional Group	489.00
47.	James Keaty Lafayette, LA	Keaty Real Estate L.L.C.	476.50
48.	The Five Doors Team Eldersburg, MD	Keller Williams Realty	476.19
49.	Jennifer and Joel Wilmoth Indianapolis, IN	Wilmoth Group	469.00
50.	Universal Properties Colchester, VT	Keller Williams Realty	468.00
51.	Darren James Denham Springs, LA	Darren James Real Estate Experts	456.00
52.	Bertha Pyne Greenville, NC	Selective Homes Inc.	446.00
53.	Pakulla Professionals Columbia, MD	RE/MAX Advantage Realty	442.00
54.	The Burks Team Tyler, TX	RE/MAX Professionals	440.00
55.	The Schrader Group San Antonio, TX	RE/MAX Associates	436.00
56.	Marsee Wilhems Tucson, AZ	RE/MAX Majestic	435.00
57.	Rhyan Finch Real Estate Team Virginia Beach, VA	1st Class Real Estate	434.50
58.	The Pyron Team Hurst, TX	Keller Williams Realty	433.00

59.	Veneta Ford Group Garner, NC	Fonville Morisey	432.00
60.	Fred Thompson Winter Park, FL	RE/MAX 200 Realty	431.00
61.	Debbie Dogrul Associates Fairfax, VA	Long & Foster Real Estate, Inc.	428.24
62.	Joy Daniels Harrisburg, PA	Joy Daniels Real Estate Group, Ltd.	427.00
63.	Omaha's Elite Real Estate Group Ambassador Real Estate	Berkshire Hathaway HomeServices Omaha, NE	424.00
64.	The Raines Group New Albany, OH	HER Realtors	418.00
65.	Troy Johnson & Associates Goose Creek, SC	Carolina One Real Estate	415.07
66.	The Anderson Team Southaven, MS	Keller Williams Realty	413.80
67.	The Erik Hatch Team Fargo, ND	Hatch Realty	411.00
68.	Judie Crockett Mentor, OH	Howard Hanna Real Estate Services	405.00
69.	The Franklin Team Katy, TX	RE/MAX Grand	404.00
70.	Marshall Realty Team Reno, NV	Marshall Realty	398.50
71.	Leo Pareja Team Falls Church, VA	Keller Williams Realty	398.10
72.	The Rian Group Real Estate Portland, OR	The Rian Group Real Estate	394.00
73.	The Rider Elite Team Scottsdale, AZ	Keller Williams Realty	391.50

Top 250 Real Estate Teams by
TRANSACTIONS SIDES

	NAME	COMPANY	Sides
74.	Tamra Wade and Partners Duluth, GA	RE/MAX Center	391.00
75.	Dave Abdallah Team Dearborn, MI	CENTURY 21 Curran & Christie	390.75
76.	Linda Craft Raleigh, NC	Linda Craft & Team, REALTORS	388.00
76.	Blake Sloan Myrtle Beach, SC	Sloan Realty Group	388.00
78.	Ultimate Team San Antonio, TX	Ultimate Realty	387.00
79.	Brown Dean Group Lansing, MI	Keller Williams Realty	384.77
80.	TeambuilderKW Kirkland, WA	Keller Williams Realty	384.50
81.	The Linda Friedrich R. E. Group Columbia, IL	CENTURY 21 Advantage Real Estate, Inc.	384.00
82.	Marty Rodriguez Team Glendora, CA	CENTURY 21 Marty Rodriguez	382.50
83.	Cory Meyer Redding, CA	Cory Meyer Home Selling Team	381.00
84.	Jose Medina Canton, OH	RE/MAX Crossroads Properties	380.00
85.	The Jane Lee Team Lake Bluff, IL	RE/MAX Top Performers	373.00
86.	Kenneth Myers Avon, OH	RE/MAX Trinity	371.50
87.	Kevin Blain Team Tulare, CA	Keller Williams Realty	370.25
88.	Jeff Cook Summerville, SC	Jeff Cook Real Estate with The Agent Owned Realty Co.	369.50

89.	The Chet & Beth Smith Group Greenville, SC	Berkshire Hathaway HomeServ. C.Dan Joyner, REALTORS	369.00
90.	Team Marti Hampton Raleigh, NC	RE/MAX One Realty	368.00
91.	Kris Weaver Virginia Beach, VA	Kris Weaver Real Estate Team	367.00
92.	Levinson Team Edmond, OK	Keller Williams Realty	366.00
93.	Alex & Mario Houston New Home Team Houston, TX	RE/MAX Prestige	363.00
94.	Fontaine Family Team Auburn, ME	Fontaine Team - The Real Estate Leader	362.00
95.	Team Birtola Garmyn Bend, OR	High Desert Realty	361.00
95.	The Buehler Group Flower Mound, TX	Keller Williams Realty	361.00
97.	Jim Emmer West Bend, WI	Emmer Real Estate Group Inc.	360.00
98.	Kombrink-Lobrillo Team St. Charles, IL	RE/MAX Great American North	357.00
98.	Lars Hedenborg Charlotte, NC	RE/MAX Real Estate Experts	357.00
100.	Kal and Gerry REO Team Dayton, OH	Coldwell Banker Heritage Realtors	356.00
100.	The Shine Team Harker Heights, TX	Coldwell Banker United Realtors - The Shine Team	356.00
100.	The Paul Raymond Team Flint, MI	RE/MAX Select	356.00
103.	The Ron Howard Team Baltimore, MD	RE/MAX Preferred	355.00

	NAME	COMPANY	Sides
104.	Peter MacIntyre Lansing, MI	MacIntyre & Cowen RE/MAX Real Estate Professionals	354.00
105.	Team Couch Southaven, MS	Bob Leigh & Associates Realtors	353.00
106.	Z Team Elmhurst, IL	Z Team	351.00
107.	The Carl Maurer Team East Stroudsburg, PA	BHGRE Wilkins & Associates	349.00
107.	Domain Realty Group Bonita Springs, FL	Downing Frye Realty	349.00
109.	Russell Shaw Group Paradise Valley, AZ	Realty ONE Group	345.00
110.	Amy Wienands Waterloo, IA	Amy Wienands Real Estate	341.00
111.	The Minnesota Home Team Savage, MN	RE/MAX Advantage Plus	339.00
112.	Legacy Group Spokane, WA	Keller Williams Realty	337.00
112.	The Morris Group Ridgefield, CT	William Raveis Real Estate, Mortgage & Insurance	337.00
114.	Team Forss Temecula, CA	Allison James Estates and Homes	336.00
114.	The Craig Hartranft Team Lancaster, PA	Berkshire Hathaway HomeServ. Homesale Realty	336.00
116.	The Briley Team Omaha, NE	Berkshire Hathaway HomeServ. Ambassador R. E.	335.00
117.	Kenny Klaus Team Mesa, AZ	Keller Williams Realty	333.25
118.	Eduardo Blanco Miami, FL	5 Diamond Management and Real Estate, LLC	333.00

118.	Robert Colvin Johnstown, PA	RE/MAX Team Realtors	333.00
118.	New Era Group Denver, CO	Your Castle Real Estate	333.00
121.	Richard Brenkus Henderson, NV	Keller Williams Realty The Marketplace	330.00
122.	Shane Wooten LLC West Monroe, LA	Keller Williams Realty	327.25
123.	William Bustos Group Salt Lake City, UT	Keller Williams Utah Realtors	327.00
124.	The Williams Team Ocala, FL	Coldwell Banker Ellison Realty	325.50
125.	Limbird Team Bentonville, AR	RE/MAX Real Estate Results	325.00
126.	The Curtis Johnson Team Gilbert, AZ	Curtis Johnson Realty	322.00
126.	Team Lonnie Bush Virginia Beach, VA	RE/MAX First	322.00
126.	Salafia Sold Team Rochester, NY	RE/MAX Plus	322.00
129.	The Green Team Burlison, TX	Keller Williams Realty	320.00
130.	David Brenton Indianapolis, IN	David Brenton's Team	317.00
130.	Rob Kittle Fort Collins, CO	Kittle Real Estate	317.00
130.	The Robert Dekanski Home Selling System Colonia, NJ	RE/MAX 1st Advantage	317.00
133.	The MG Group Realty Group	Berkshire Hathaway HomeServ. KoenigRubloff Chicago, IL	316.00

	NAME	COMPANY	Sides
134.	Charlotte Mabry Team Chattanooga, TN	Keller Williams Realty	315.39
135.	The Sokoler Medley Team Louisville, KY	RE/MAX Properties East	315.00
136.	The Focus Team Appleton, WI	Coldwell Banker The Real Estate Group, Inc.	313.50
137.	Team Leigh Brown Concord, NC	RE/MAX Executive	312.00
138.	The Wemert Group Orlando, FL	Keller Williams Realty	310.85
139.	Jennifer Young Team Chantilly, VA	Keller Williams Realty	308.20
140.	The HomesbyMarco Team Libertyville, IL	RE/MAX Suburban	308.00
141.	The Brett Tanner Team Mesa, AZ	Keller Williams Realty	307.20
142.	Michael Cohen Philadelphia, PA	RE/MAX Access	307.00
143.	Holly Creek Rochester, NY	Nothnagle Realtors	305.00
144.	Coya Smith Downers Grove, IL	Smith Partners & Associates	304.00
145.	Elite Nebraska Omaha, NE	Berkshire Hathaway HomeServ. Ambassador R. E.	301.50
146.	The Sandi Gentry Team Grand Haven, MI	RE/MAX Lakeshore	301.00
147.	Bitonti Team Dayton, OH	Irongate Inc. Realtors	300.50
148.	The Art Herling Team Blue Bell, PA	Long & Foster Real Estate, Inc.	300.04

149.	Homehelper Consultants Scottsdale, AZ	Keller Williams Realty	299.65
150.	Tom & Cindy and Associates Alexandria, VA	Long & Foster Real Estate, Inc.	296.08
151.	Brenda Wade Valrico, FL	Signature Realty Associates	296.00
152.	Team Elite Fayetteville, NC	Coldwell Banker Advantage	295.00
152.	Nancy Hadam Brandon, FL	RE/MAX Realty Unlimited	295.00
154.	Michael Graf Cedar Rapids, IA	Graf Home Selling Team & Associates	292.00
154.	Richard Taylor Mahomet, IL	RE/MAX Realty Associates	292.00
156.	The Kendra Todd Group Seattle, WA	Keller Williams Realty	291.60
157.	The Indy Property Source Indianapolis, IN	Keller Williams Realty	291.35
158.	Harper Sells Houses Puyallup, WA	Keller Williams Realty	288.70
159.	The Holli McCray Group Knoxville, TN	Keller Williams Realty	288.69
160.	Gate Arty and the Group Lakeland, FL	Keller Williams Realty	287.25
161.	Barb Huntley & Associates Anchorage, AK	Jack White Real Estate	286.00
161.	The Mark Z Team Novi, MI	Keller Williams Realty	286.00
163.	Andy Bovender Charlotte, NC	Allen Tate Realtors	285.00

Top 250 Real Estate Teams by
TRANSACTIONS SIDES

	NAME	COMPANY	Sides
163.	Tim Hall Team Springboro, OH	RE/MAX Central Properties	285.00
165.	Philbeck Homes Orlando, FL	Keller Williams Realty	284.55
166.	Laura Gillott Team Lebanon, OR	Keller Williams Realty	284.50
167.	Wilson Realty Group NC Raleigh, NC	Keller Williams Realty	282.00
168.	The Maryland Group Salisbury, MD	Long & Foster Real Estate, Inc.	281.53
169.	Team Patrick Stracuzzi Stuart, FL	RE/MAX of Stuart	281.00
170.	The Butler Team Winter Haven, FL	Brokers Realty of CFI	279.00
171.	Turner Victory Team Murfreesboro, TN	Parks	278.50
172.	Group O'Dell Overland Park, KS	Keller Williams Realty	278.00
173.	The Ryan Dallas Team Champaign, IL	Keller Williams Realty	276.85
174.	Griffin Properties Grand Rapids, MI	Keller Williams Realty	276.10
175.	Lita Sells Team Brandon, MS	RE/MAX Alliance	276.00
176.	The Pat Hiban Group West Friendship, MD	Keller Williams Realty	273.00
177.	Rick Hale and Associates Atlanta, GA	Keller Williams Realty	272.00
178.	Marion Franke Conroe, TX	Keller Williams/The Marion Franke Team	269.00

178.	Barker Hedges Group Eagan, MN	RE/MAX Results	269.00
180.	The Matt Davies Team Orlando, FL	Coldwell Banker Residential Real Estate/NRT	268.00
180.	Ashley Leigh Gainesville, VA	Linton Hall, Realtors	268.00
180.	Misty Soldwisch Indianola, IA	RE/MAX Innovations	268.00
180.	Brian Belcher Team Charlotte, NC	RE/MAX Metro Realty	268.00
180.	Barker & Hedges Homes of Minnesota Eagan, MN	RE/MAX Results	268.00
185.	Mike Hicks Idaho Falls, ID	Keller Williams Realty	267.80
186.	Desrochers Realty Group Edina, MN	Coldwell Banker Burnet/NRT	267.00
186.	Lee Tessier Team Bel Air, MD	Keller Williams American Premier Realty	267.00
188.	The Scott Smith Team Greenwood, IN	Keller Williams Realty	266.55
189.	Kerby & Cristina R. E. Experts Plymouth, MN	RE/MAX Results	266.00
190.	John DeSantis Mentor, OH	Howard Hanna Real Estate Services	265.70
191.	Laurie Reader Team Davie, FL	Keller Williams Realty	265.40
192.	Omaha Real Estate Group Omaha, NE	Berkshire Hathaway HomeServ. Ambassador R. E.	264.00
193.	The Metro Pros Omaha, NE	Berkshire Hathaway HomeServ. Ambassador R. E.	263.50

	NAME	COMPANY	Sides
194.	Diane Honeycutt Concord, NC	Allen Tate Realtors	263.00
194.	The Kelly Hager Group Chesterfield, MO	Kelly Hager Group Real Estate Services	263.00
196.	Sandi Pressley Team Albuquerque, NM	Coldwell Banker Legacy	261.95
197.	Liz Lauer & Associates Madison, WI	Keller Williams Realty	261.50
198.	Pomerleau Team Maple Grove, MN	Keller Williams Realty	261.10
199.	Team Stimpson Appleton, WI	Coldwell Banker The Real Estate Group, Inc.	261.00
200.	The Professionals Edmond, OK	Keller Williams Realty	259.75
201.	Wydler Brothers Team Bethesda, MD	Long & Foster Real Estate, Inc.	259.00
201.	Richard Pierce Team Tulsa, OK	McGraw, REALTORS®	259.00
203.	Betty Smith Greensboro, NC	Allen Tate Realtors	258.00
204.	The Cizek Group Omaha, NE	Berkshire Hathaway HomeServ. Ambassador R. E.	257.50
205.	The Catalyst Group Omaha, NE	Berkshire Hathaway HomeServ. Ambassador R. E.	256.50
206.	509 Properties Spokane, WA	Keller Williams Realty	255.00
206.	Team Stockwell Edina, MN	RE/MAX Results	255.00
208.	The Helen Oliveri Team Hawthorn Woods, IL	Keller Williams Realty	254.00

208.	Sam Miller Mount Vernon, OH	RE/MAX Stars	254.00
208.	The Meier Team New York, NY	The Corcoran Group/NRT	254.00
211.	The Jim Hadden Team Augusta, GA	Keller Williams Realty	253.85
212.	Scott Varley Group Saratoga Springs, NY	RealtyUSA	253.80
213.	The Heyl Group Austin, TX	Keller Williams Realty	253.05
214.	KC Jones Arizona City, AZ	RE/MAX A Bar Z Realty	253.00
214.	Jonathan Modene Perrysburg, OH	RE/MAX Masters	253.00
216.	Adams-Watkins Team Fort Wayne, IN	CENTURY 21 Bradley Realty, Inc.	252.99
217.	The Dan Holt Team Springfield, MO	Keller Williams Realty	252.65
218.	The Roy Group Wichita, KS	Keller Williams Realty	251.75
219.	Blackwood-Warner Group Carmel, IN	CENTURY 21 Scheetz	250.00
219.	Robert J. Fischer Round Rock, TX	Keller Williams Realty	250.00
221.	Ann Hoke & Associates Murfreesboro, TN	Keller Williams Realty	249.30
222.	The Lynne VanDeventer Team Lansing, MI	Coldwell Banker Hubbell BriarWood	249.10
223.	The Kristan Cole R. E. Network Wasilla, AK	Keller Williams Realty	249.00

	NAME	COMPANY	Sides
223.	Yost Realty Group Casa Grande, AZ	RE/MAX Casa Grande	249.00
225.	The Gellman Team St. Louis, MO	Coldwell Banker Premier Group	248.00
225.	Kendra Cooke Brentwood, TN	Parks	248.00
225.	Kyle Whissel San Diego, CA	Whissel Realty	248.00
228.	Gwen Dowland Gallatin, TN	RE/MAX Choice Properties	247.00
228.	Becky Boncek Sebastian, FL	RE/MAX Crown Realty	247.00
230.	Lewke Partners Inc. Crystal Lake, IL	Keller Williams Realty	246.39
231.	The David Banks Team Portland, ME	RE/MAX By The Bay	245.50
232.	Jerry Pinkas Real Estate Experts Myrtle Beach, SC	Jerry Pinkas Real Estate Experts	245.00
232.	The Wagner Team Fair Oaks Ranch, TX	Keller Williams Realty	245.00
232.	Shelly Salas Killeen, TX	The Salas Team Ltd.	245.00
235.	The Headley Group Kernersville, NC	Keller Williams Realty	244.25
236.	Armstrong Burns & Co. Home Selling Team Bloomington, IL	Coldwell Banker Heart of America Realtors, Ltd.	244.00
236.	Nathan Clark Smithfield, RI	Nathan Clark Team	244.00

236.	Bruce & Tanya and Associates Springfield, VA	RE/MAX Executives	244.00
239.	The Laurendi Home Selling Team Grand Island, NY	RealtyUSA	243.75
240.	Mark Kivley Team Milwaukee, WI	RE/MAX Lakeside	243.00
240.	The John Wentworth Group Fenton, MI	RE/MAX Platinum	243.00
242.	Mark Hagan R. E. Professionals Traverse City, MI	Coldwell Banker Schmidt, Realtors	242.00
243.	Alise Roberts Team Bellevue, WA	RE/MAX Eastside Brokers Inc.	241.00
244.	Kent R. Miller Jonesboro, GA	RE/MAX Advantage	240.00
244.	Kristin Malfer & Associates Leawood, KS	ReeceNichols - Leawood	240.00
246.	Barbara Wilson Medina, OH	Howard Hanna Real Estate Services	239.00
246.	The Clemons Home Team Kansas City, MO	ReeceNichols - Liberty	239.00
248.	Sean Stanfield Huntington Beach, CA	HOM Sotheby's International Realty	238.00
248.	The Leslie McDonnell Team Libertyville, IL	RE/MAX Suburban	238.00
250.	The Schiff Home Team Baltimore, MD	Keller Williams Realty	237.05



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in The Thousand by REAL Trends!

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our house look great.”

-Jeroen B., Yelp

“They are a fabulous
team and we were very
well taken care of.”

-T.C., Yelp



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 **INTERO**
REAL ESTATE SERVICES

A Berkshire Hathaway Affiliate

	NAME	COMPANY	Sides
1.	The DeLeon Team Palo Alto, CA	DeLeon Realty, Inc.	\$558,867,447.88
2.	Williams & Williams Beverly Hills, CA	Hilton and Hyland	\$524,283,000.00
3.	The Jills® Miami Beach, FL	Coldwell Banker Residential R. E./NRT	\$515,180,742.00
4.	The Creig Northrop Team Clarksville, MD	Long & Foster Real Estate, Inc.	\$510,514,385.00
5.	Bob Lucido Team Ellicott City, MD	Keller Williams Realty	\$397,401,206.00
6.	The Serhant Team New York, NY	Nest Seekers International	\$375,026,200.00
7.	The Eklund Gomes Team New York, NY	Douglas Elliman Real Estate	\$366,644,546.00
8.	Browne, Kann, Pashby, Buckworth Team Brown Harris Stevens New York, NY	New York, NY	\$356,791,433.00
9.	Sally Forster Jones Group Beverly Hills, CA	John Aaroe Group	\$328,686,796.00
10.	Rhonda Duffy Alpharetta, GA	Duffy Realty of Atlanta	\$322,227,438.00
11.	Joe Rothchild Realty Katy, TX	Keller Williams Realty	\$319,931,426.00
12.	Mary and Brent Gullixson Menlo Park, CA	Alain Pinel Realtors	\$307,808,270.26
13.	Sean Stanfield Huntington Beach, CA	HOM Sotheby's International Realty	\$294,387,000.00
14.	Ryan O'Neill & The Minnesota Real Estate Team RE/MAX Advantage Plus Bloomington, MN	Bloomington, MN	\$280,100,972.57

	NAME	COMPANY	Sides
15.	Joyce Rey and Stacy Gottula Beverly Hills, CA	Coldwell Banker Residential Brokerage/NRT	\$274,352,251.00
16.	The Troyer Group Los Altos, CA	Intero Real Estate Services	\$257,707,495.00
17.	The Koehler Bortnick Team Leawood, KS	ReeceNichols - Leawood	\$251,432,045.00
18.	The Altman Brothers Team Beverly Hills, CA	Douglas Elliman Real Estate	\$249,020,240.00
19.	The Jim Allen Group Raleigh, NC	Coldwell Banker Howard Perry and Walston Realty, Inc.	\$242,834,854.13
20.	Ronnie & Cathy Matthews Spring, TX	RE/MAX Legends	\$240,175,419.80
21.	Marc & Rory Shevin Calabasas, CA	Berkshire Hathaway HomeServ. CA. Properties	\$234,462,026.00
22.	TeedHaze San Francisco, CA	Sotheby's International Realty/NRT	\$230,663,000.00
23.	Malin Giddings-SF Properties San Francisco, CA	Coldwell Banker Residential Brokerage/NRT	\$225,928,050.00
24.	Debbie Dogrul Associates Fairfax, VA	Long & Foster Real Estate, Inc.	\$222,893,967.00
25.	Wydler Brothers Team Bethesda, MD	Long & Foster Real Estate, Inc.	\$221,857,704.00
26.	Jay Day and the Day Home Team LLC Keller Williams Realty	Timonium, MD	\$221,360,590.00
27.	The Mark Spain Team Alpharetta, GA	Keller Williams Realty	\$213,415,413.00
28.	The Fleisher Group Washington, DC	Long & Foster Real Estate, Inc.	\$210,690,250.00
29.	The Deniro Team New York, NY	Douglas Elliman Real Estate	\$208,056,007.00

30.	The Smith Group Newport Beach, CA	Coldwell Banker Residential Brokerage/NRT	\$205,851,654.00
31.	Carrie Chiang/Janet Wang Team New York, NY	The Corcoran Group/NRT	\$205,144,880.00
32.	The Deanna Kory Team New York, NY	The Corcoran Group/NRT	\$204,987,000.00
33.	The Rhodes Team Flower Mound, TX	Keller Williams Realty	\$203,049,367.62
34.	Catherine & Jason Barry Rancho Santa Fe, CA	Barry Estates, Inc.	\$202,051,500.00
35.	Vickey Barron Team New York, NY	Douglas Elliman Real Estate	\$200,466,000.00
36.	Mike McCann "The Real Estate Man" & His 5 Star Team Berkshire Hathaway HomeServices Fox & Roach, REALTORS Philadelphia, PA		\$198,723,587.00
37.	Riskin Partners Montecito, CA	Village Properties Realtors	\$194,338,825.00
38.	Pence Hathorn Silver Santa Monica, CA	Partners Trust	\$193,366,830.00
39.	The Lowe Group Rubloff Realty Group	Berkshire Hathaway HomeServices Koenig Chicago, IL	\$190,757,456.00
40.	Shapiro & Sher Group Las Vegas, NV	Berkshire Hathaway HomeServices Nevada Properties	\$184,329,170.00
41.	The CAIN I WHITE Group Newport Beach, CA	HÔM Sotheby's International Realty	\$184,304,745.00
42.	The Ashton Real Estate Group Nashville, TN	RE/MAX Elite	\$181,595,863.30
43.	The DeSelms Team Brentwood, TN	The DeSelms Team	\$177,663,425.00

	NAME	COMPANY	Sides
44.	Noble Black Team New York, NY	The Corcoran Group/NRT	\$177,546,236.00
45.	Home Discovery Team Rubloff Realty Group	Berkshire Hathaway HomeServices Koenig Chicago, IL	\$175,473,379.00
46.	The Harwood Group Rancho Santa Fe, CA	Coldwell Banker Residential Brokerage/NRT	\$175,266,968.00
47.	Greg Noonan & Associates La Jolla, CA	Berkshire Hathaway HomeServices CA Properties	\$174,722,613.00
48.	Marty Rodriguez Team Glendora, CA	CENTURY 21 Marty Rodriguez	\$173,773,504.00
49.	TeambuilderKW Kirkland, WA	Keller Williams Realty	\$172,926,003.37
50.	Bill Earls Team Naples, FL	John R. Wood	\$171,074,159.00
51.	Joe Frazzano Danville, CA	J. Rockcliff Realtors	\$169,880,000.00
52.	The MG Group KoenigRubloff Realty Group	Berkshire Hathaway HomeServices Chicago, IL	\$162,860,212.00
53.	Lisa Burridge Casper, WY	Lisa Burridge & Associates Real Estate	\$162,656,706.00
54.	Topmark Realty Katy, TX	Keller Williams Realty	\$161,615,647.75
55.	Robin Gordon Villanova, PA	Berkshire Hathaway HomeServ. Fox & Roach, REALTORS	\$159,407,878.00
56.	The Holly Parker Team New York, NY	Douglas Elliman Real Estate	\$157,267,250.00
57.	Robin and Jeremy Stein New York, NY	Sotheby's International Realty/NRT	\$156,642,500.00
58.	The Rob Ellerman Team Lee's Summit, MO	ReeceNichols - Lee's Summit	\$155,317,161.00

59.	Mary Tan Realty Team Cupertino, CA	Coldwell Banker Residential Brokerage/NRT	\$151,167,288.00
60.	The Meier Team New York, NY	The Corcoran Group/NRT	\$151,000,000.00
61.	Anthony Lamacchia Waltham, MA	McGeough Lamacchia Realty, Inc.	\$150,087,854.40
62.	Daniela Kunen Team New York, NY	Douglas Elliman Real Estate	\$149,929,500.00
63.	D'Angelo/Liguori Boca Raton, FL	Premier Estate Properties	\$149,440,000.00
64.	Sabrina Saltiel Team New York, NY	Douglas Elliman Real Estate	\$147,945,750.00
65.	Tim Elmes Group Ft. Lauderdale, FL	Coldwell Banker Residential R. E./NRT	\$147,715,500.00
66.	The O'Gorman Group Dallas, TX	Ebby Halliday Real Estate, Inc.	\$147,324,106.00
67.	Pakulla Professionals Columbia, MD	RE/MAX Advantage Realty	\$145,642,600.00
68.	Ben Kinney / Home 4 Investment Team Keller Williams Realty	Bellingham, WA	\$145,435,790.77
69.	Bonneau Ansley Atlanta, GA	Harry Norman, REALTORS	\$144,122,287.00
70.	Samer Kuraishi Washington, DC	A-K Real Estate, Inc.	\$143,069,501.00
71.	David Gunderman and Andrew Raskopf Alain Pinel Realtors	Oakland, CA	\$142,879,787.00
72.	The Raines Group New Albany, OH	HER Realtors	\$142,446,098.11
73.	Keri Shull Arlington, VA	The Keri Shull Team	\$141,129,095.00

	NAME	COMPANY	Sides
74.	The Tavivian Sporn Team New York, NY	Douglas Elliman Real Estate	\$140,248,880.00
75.	Elite Team Millbrae, CA	CENTURY 21 Realty Alliance	\$139,907,466.65
76.	Mathews Nichols Group Dallas, TX	Allie Beth Allman & Associates	\$139,362,426.00
77.	The Alexander Team New York, NY	Douglas Elliman Real Estate	\$137,912,330.50
78.	Ann Cutbill Lenane Team New York, NY	Douglas Elliman Real Estate	\$137,548,600.00
79.	The Loken Group, Inc. Houston, TX	Keller Williams Realty	\$137,259,867.50
80.	Hughes Real Estate Group Eagle, ID	Silvercreek Realty Group	\$136,581,220.72
81.	The David Banks Team Portland, ME	RE/MAX By The Bay	\$136,331,170.91
82.	Tom & Cindy and Associates Alexandria, VA	Long & Foster Real Estate, Inc.	\$135,054,392.00
83.	Don Wenner Bethlehem, PA	DLP Realty	\$134,405,500.00
84.	Unity Home Group Anchorage, AK	Keller Williams Realty	\$134,352,548.58
85.	The Franklin Team Katy, TX	RE/MAX Grand	\$134,244,231.00
86.	Al Filippone Associates Southport, CT	William Raveis R. E., Mortgage & Insurance	\$133,097,566.00
87.	The Esther Percal Team Miami Beach, FL	EWM Realty International	\$129,600,000.00
88.	The Rian Group Real Estate Portland, OR	The Rian Group Real Estate	\$128,325,876.00

89.	The Brill Group Beverly Hills, CA	Coldwell Banker Residential Brokerage/NRT	\$128,214,529.00
90.	K. Ann Brizolis & Associates Rancho Santa Fe, CA	Pacific Sotheby's International Realty	\$127,907,000.00
91.	Bruce & Tanya and Associates Springfield, VA	RE/MAX Executives	\$127,678,539.00
92.	The Michael Graves Team New York, NY	Douglas Elliman Real Estate	\$127,265,000.00
93.	Mike Grbic Wichita, KS	Select Homes Team Real Estate	\$125,234,705.00
94.	Teresa Ryan Naperville, IL	Ryan Hill Realty LLC	\$124,768,218.00
95.	The Joffe Group Phoenix, AZ	Berkshire Hathaway HomeServ. Arizona Prop.	\$124,537,350.00
96.	Team Forss Temecula, CA	Allison James Estates and Homes	\$124,192,385.00
97.	David Flory Team Houston, TX	RE/MAX Professional Group	\$123,952,600.00
98.	Wes Madden Fairbanks, AK	Madden Real Estate	\$123,600,650.00
99.	The Rubin Team New York, NY	Douglas Elliman Real Estate	\$122,502,999.00
100.	Barbara Bross Alexander Chingas The Riverside Realty Group	Doug Bross Team Westport, CT	\$122,207,799.00
101.	Brad and Helen Miller Woodside, CA	Coldwell Banker Residential Brokerage/NRT	\$120,427,393.00
102.	William Bullock & Lydia Sarkission Mill Valley, CA	Decker Bullock Sotheby's International Realty	\$120,147,500.00
103.	Alchemy Real Estate Group Seattle, WA	Keller Williams Realty	\$119,760,577.01

	NAME	COMPANY	Sides
104.	Merris and Kenny Blumstein & the Blumstein Team	The Corcoran Group/NRT New York, NY	\$119,578,503.00
105.	The Sue Adler Team	Keller Williams Realty Short Hills, NJ	\$118,792,581.68
106.	The Rider Elite Team	Keller Williams Realty Scottsdale, AZ	\$118,680,552.41
107.	The Anderson Ehrmann Team	Douglas Elliman Real Estate New York, NY	\$118,164,540.00
108.	Kurt Wannebo	San Diego Real Estate and Investments San Diego, CA	\$117,931,197.00
109.	The Five Doors Team	Keller Williams Realty Eldersburg, MD	\$117,749,973.62
110.	Jan Hashey Team	Douglas Elliman Real Estate New York, NY	\$117,215,000.00
111.	The Jane Lee Team	RE/MAX Top Performers Lake Bluff, IL	\$116,703,549.00
112.	Emily Sachs Wong	@properties Chicago, IL	\$116,344,455.00
113.	Randy Ely and Nicholas Malinosky	The Corcoran Group/NRT Delray Beach , FL	\$116,117,500.00
114.	Amy Whitmarsh	RE/MAX Results Owasso, OK	\$115,761,138.00
115.	Jeff Glover & Associates	Keller Williams Realty Plymouth, MI	\$115,609,155.00
116.	The Banner Team	Long & Foster Real Estate, Inc. Bethesda, MD	\$115,472,562.00
117.	The Art Herling Team	Long & Foster Real Estate, Inc. Blue Bell, PA	\$115,008,453.00
118.	The Schrader Group	RE/MAX Associates San Antonio, TX	\$113,653,375.00

119.	The Stephen Cooley Team Rock Hill, SC	Keller Williams Realty	\$113,478,105.00
120.	Chris Cooke Team Baltimore, MD	RE/MAX Sails	\$113,104,985.00
121.	Janice Chang New York, NY	Douglas Elliman Real Estate	\$113,102,400.00
122.	The Louise Phillips Forbes Team New York, NY	Halstead Property	\$112,599,138.00
123.	The SmithTaylor Team San Francisco, CA	Sotheby's International Realty/NRT	\$112,064,900.00
124.	The Katzen Team New York, NY	Douglas Elliman Real Estate	\$111,796,000.00
125.	The Morrell, McCormick, Roth Team Washington Fine Properties, LLC	Washington, DC	\$111,322,316.00
126.	The Leslie Kopp Group Bethany Beach, DE	Long & Foster Real Estate, Inc.	\$110,050,350.00
127.	The Pyron Team Hurst, TX	Keller Williams Realty	\$109,773,230.70
128.	Omega Group Los Angeles, CA	Keller Williams Realty	\$109,456,001.00
129.	James Keaty Lafayette, LA	Keaty Real Estate L.L.C.	\$108,643,927.00
130.	The Mottola Group Greenville, DE	Long & Foster Real Estate, Inc.	\$108,142,727.00
131.	Jennifer Young Team Chantilly, VA	Keller Williams Realty	\$108,117,424.00
132.	Boyenga Team Cupertino, CA	Intero Real Estate Services	\$107,746,689.00
133.	The Morabito Team Bridgehampton, NY	Douglas Elliman Real Estate	\$107,388,095.00



	NAME	COMPANY	Sides
134.	Judy Markowitz Flushing, NY	Energized Realty Group	\$107,220,264.00
135.	The Nancy Batchelor Team Miami Beach, FL	EWM Realty International	\$106,400,000.00
136.	Mizner & Simon Team Wellesley, MA	Benoit Mizner Simon & Co.	\$106,088,750.00
137.	Kristin Malfer & Associates Leawood, KS	ReeceNichols - Leawood	\$105,891,973.00
138.	Gregg Neuman, Neuman & Neuman Berkshire Hathaway HomeServices California Properties San Diego, CA		\$104,966,143.00
139.	Eng Garcia Properties Washington, DC	Keller Williams Realty	\$104,740,481.00
140.	Ashley Leigh Gainesville, VA	Linton Hall, Realtors	\$104,674,556.00
141.	Linda Craft Raleigh, NC	Linda Craft & Team, REALTORS	\$104,499,023.70
142.	The Perna Group Novi, MI	Keller Williams Realty	\$104,270,009.00
143.	Hubble Bisbee Group Lutherville, MD	Coldwell Banker Residential Brokerage/NRT	\$104,083,718.00
144.	Carol Carnevale and Nicole Aron Menlo Park, CA	Alain Pinel Realtors	\$104,020,490.00
145.	The Patty Dwyer Group Burlingame, CA	Coldwell Banker Residential Brokerage/NRT	\$103,949,750.00
146.	The McDonough Hershkowitz Team New York, NY	CORE	\$103,833,302.00
147.	Myron Kiriu Honolulu, HI	Better Homes and Gardens R.E. Advantage Realty	\$103,767,726.00

148.	Michelle&Company Westport, CT	William Raveis R. E., Mortgage & Insurance	\$103,743,735.00
149.	Universal Properties Colchester, VT	Keller Williams Realty	\$102,676,045.27
150.	Jane Fairweather Bethesda, MD	Coldwell Banker Residential Brokerage/NRT	\$102,566,370.00
151.	The EZ Sales Team Westlake, OH	Keller Williams Realty	\$101,845,467.68
152.	Cornell Marshall Team Brooklyn, NY	The Corcoran Group/NRT	\$101,817,306.00
153.	Tori Long & Don Carr Truckee, CA	Carr Long Real Estate	\$101,404,250.00
154.	The Rhodes Group Dallas, TX	Ebby Halliday Real Estate, Inc.	\$101,397,695.00
155.	Domain Realty Group Bonita Springs, FL	Downing Frye Realty	\$101,024,681.00
156.	The Iverson Team Edwards, CO	Slifer Smith & Frampton	\$100,845,666.00
157.	The Fieldstone Group Greenwich, CT	Sotheby's International Realty/NRT	\$100,560,500.00
158.	Maxine and Marti Gellens La Jolla, CA	Berkshire Hathaway HomeServ. CA Properties	\$100,227,166.00
159.	Neal Weichel Santa Clarita, CA	RE/MAX of Santa Clarita	\$100,065,900.00
160.	Tamra Wade and Partners Duluth, GA	RE/MAX Center	\$99,991,822.20
161.	Cory Meyer Redding, CA	Cory Meyer Home Selling Team	\$99,858,411.00
162.	The Heinrich Team Carmel, CA	Coldwell Banker Residential Brokerage/NRT	\$99,391,287.00



	NAME	COMPANY	Sides
163.	The Beaubelle Group Orinda, CA	Coldwell Banker Residential Brokerage/NRT	\$98,817,900.00
164.	Julia Shildkret Real Estate Group Fresh Meadows, NY	Julia Shildkret Real Estate Group	\$98,392,776.00
165.	The Robert Dekanski Home Selling System RE/MAX 1st Advantage	Colonia, NJ	\$98,155,974.00
166.	David Solomon Los Angeles, CA	The Agency	\$98,076,842.00
167.	Kyle Whissel San Diego, CA	Whissel Realty	\$97,817,114.00
168.	Team Marti Hampton Raleigh, NC	RE/MAX One Realty	\$97,291,379.00
169.	Amanda Howard Real Estate Huntsville, AL	Amanda Howard Real Estate	\$97,192,610.55
170.	Peter Maurice and Tregg Rustad Beverly Hills, CA	Rodeo Realty	\$96,689,907.00
171.	The Jacky Teplitzky Team New York, NY	Douglas Elliman Real Estate	\$96,656,156.00
172.	The Ron Howard Team Baltimore, MD	RE/MAX Preferred	\$96,534,552.00
173.	John Murray Rockford, IL	Key Realty	\$96,332,355.67
174.	Debbie Reed Rehoboth Beach, DE	RE/MAX Realty Group	\$96,170,303.00
175.	Team Birtola Garmyn Bend, OR	High Desert Realty	\$95,520,200.00
176.	The Haber Team New York, NY	Douglas Elliman Real Estate	\$94,996,000.00
177.	The Sunset Team Los Angeles, CA	Keller Williams Realty	\$94,613,186.00

178.	Leo Pareja Team Falls Church, VA	Keller Williams Realty	\$93,537,115.76
179.	Eric & Peggy Chodorow La Jolla, CA	Berkshire Hathaway HomeServ. CA Properties	\$93,400,125.00
180.	The Ariel Cohen Team New York, NY	Douglas Elliman Real Estate	\$92,993,582.00
181.	Gorman Group Saratoga, CA	Coldwell Banker Residential Brokerage/NRT	\$92,526,939.00
182.	The TEAM Scottsdale, AZ	Russ Lyon Sotheby's International Realty	\$92,292,850.00
183.	Gus Anthony Realty, Inc. Chantilly, VA	Keller Williams Realty	\$92,119,803.80
184.	Larry Young and Associates Beverly Hills, CA	Berkshire Hathaway HomeServ. CA Properties	\$92,019,222.00
185.	Tim Schiller / Amy Schiller Elmhurst, IL	@properties	\$91,525,988.00
186.	The Darren Sukenik Team New York, NY	Douglas Elliman Real Estate	\$91,123,000.00
187.	New Era Group Denver, CO	Your Castle Real Estate	\$90,726,743.00
188.	Mary Haight / Joe Zimmerman Chicago, IL	@properties	\$90,494,263.14
189.	Haney & Potter Larkspur, CA	Pacific Union Real Estate	\$90,269,263.00
190.	Graham-Faupel & Associates Jackson, WY	Jackson Hole Real Estate Associates	\$90,245,625.00
191.	French O'Dare Team Vero Beach, FL	Premier Estate Properties	\$90,158,392.00
192.	Brown - Pearson Team Bridgehampton, NY	The Corcoran Group/NRT	\$90,155,318.00

	NAME	COMPANY	Sides
193.	The Kink Team The Woodlands, TX	Keller Williams Realty	\$90,088,513.01
194.	The Cesi Pagano Team Mission Viejo, CA	Keller Williams Realty	\$89,838,745.00
195.	The Geronsins Anaheim Hills, CA	Berkshire Hathaway HomeServ. CA Properties	\$89,749,652.00
196.	The Forray Team Evan Forray Church/Chris Cavorti The Corcoran Group/NRT	Brooklyn, NY	\$89,266,476.00
197.	Andy Bovender Charlotte, NC	Allen Tate Realtors	\$88,986,613.00
198.	Susana Corrigan, Patty Cohen & Michelle Dykstra Berkshire Hathaway HomeServices California Properties La Jolla, CA		\$88,763,310.00
199.	Barry Berg Group Minneapolis, MN	Coldwell Banker Burnet/NRT	\$88,663,426.00
200.	Joy Daniels Harrisburg, PA	Joy Daniels Real Estate Group, Ltd.	\$88,212,615.26
201.	Rob Kittle Fort Collins, CO	Kittle Real Estate	\$88,073,591.00
202.	Brenda Wade Valrico, FL	Signature Realty Associates	\$87,966,169.00
203.	Jody Clegg Team Huntington Beach, CA	First Team Real Estate	\$87,824,250.00
204.	Linda & Josh Behr Greenwood Village, CO	LIV Sotheby's International Realty	\$87,803,796.45
205.	Team Sweasey San Luis Obispo, CA	RE/MAX Del Oro	\$87,412,875.00
206.	Sroka Worldwide Team New York, NY	Douglas Elliman Real Estate	\$87,235,915.00

207.	Phil Chen - Sybarite Team Burlingame, CA	Keller Williams Realty	\$87,178,779.00
208.	Dwellus Group Reston, VA	Keller Williams Realty	\$86,691,041.26
209.	Leventhal-Thompson Team New York, NY	The Corcoran Group/NRT	\$86,482,500.00
210.	The Paulette Greene Group Frisco, TX	Ebby Halliday Real Estate, Inc.	\$86,435,838.00
211.	The Mark Von der Burg Team Seattle, WA	Coldwell Banker BAIN	\$86,380,253.69
212.	The Buehler Group Flower Mound, TX	Keller Williams Realty	\$86,119,767.00
213.	Team Patrick Stracuzzi Stuart, FL	RE/MAX of Stuart	\$85,462,250.00
214.	Noah Ostroff & Associates Philadelphia, PA	Keller Williams Realty	\$85,445,614.00
215.	Steven Cohen Team Boston, MA	Keller Williams Realty	\$85,429,063.50
216.	Helgeson Platzke Real Estate Group Coldwell Banker Burnet/NRT	Eden Prairie, MN	\$85,395,723.00
217.	Lamisse Droubi, BJ Droubi & David Pennebaker Coldwell Banker Residential Brokerage/NRT	San Francisco, CA	\$85,343,814.00
218.	The Debra Kameron Team New York, NY	Douglas Elliman Real Estate	\$85,117,000.00
219.	David Young & Company Houston, TX	Coldwell Banker United, Realtors	\$84,995,914.73
220.	The Leslie McDonnell Team Libertyville, IL	RE/MAX Suburban	\$84,964,060.00

	NAME	COMPANY	Sides
221.	Holly Creek Rochester, NY	Nothnagle Realtors	\$84,416,977.00
222.	Caitlin and Gloria Darke Menlo Park, CA	Alain Pinel Realtors	\$84,403,460.00
223.	Scott Varley Group Saratoga Springs, NY	RealtyUSA	\$84,325,446.00
224.	Kombrink-Lobrillo Team St. Charles, IL	RE/MAX Great American North	\$84,268,837.00
225.	Thorn Collection NRT	Coldwell Banker Residential Real Estate/ Belleair Bluffs, FL	\$84,186,921.00
226.	The Clements Group Coronado, CA	Berkshire Hathaway HomeServ. CA. Properties	\$84,181,500.00
227.	Lysi Bishop Team Boise, ID	Keller Williams Realty	\$83,953,187.44
228.	The Harkov/Lewis Team New York, NY	Halstead Property	\$83,844,950.00
229.	The Waterfront Team Miami Beach, FL	ONE Sotheby's International Realty	\$83,622,315.50
230.	Homehelper Consultants Scottsdale, AZ	Keller Williams Realty	\$83,538,537.50
231.	The Bill Davis Team Alexandria, VA	CENTURY 21 New Millennium	\$83,513,716.00
232.	Desrochers Realty Group Edina, MN	Coldwell Banker Burnet/NRT	\$83,392,585.00
233.	Ron Abta and Travis Pacoe San Francisco, CA	Paragon Real Estate Group	\$83,103,706.00
234.	The Gellman Team St. Louis, MO	Coldwell Banker Premier Group	\$82,849,225.00
235.	Peters O'Brien Team Brooklyn, NY	Douglas Elliman Real Estate	\$82,743,994.00

236.	Beth Ferester Team Houston, TX	Coldwell Banker United, Realtors	\$82,609,739.96
237.	The Burks Team Tyler, TX	RE/MAX Professionals	\$82,503,505.07
238.	Steve Kaer Team Vancouver, WA	Coldwell Banker SEAL	\$82,332,436.00
239.	Noel Team Santa Monica, CA	Keller Williams Realty	\$82,321,028.00
240.	The Heather Harrison, Jennifer Goldfarb & Zachary Harrison Team Platinum Drive Realty	Scarsdale , NY	\$82,265,876.00
241.	Sharon Evan Team Raleigh, NC	RE/MAX One Realty	\$81,991,077.00
242.	Karen Bernardi Boulder, CO	Coldwell Banker Residential Brokerage/NRT	\$81,954,508.00
243.	Weigand Team Greenwood Village, CO	Kentwood Real Estate	\$81,263,351.00
244.	Edler DeRenzis Group Rolling Hills Estates, CA	Vista Sotheby's International Realty	\$80,908,500.00
245.	Dennis Mangone Team New York, NY	Douglas Elliman Real Estate	\$80,818,669.00
246.	Lily Campbell Team Huntington Beach, CA	First Team Real Estate	\$80,740,997.00
247.	Payton+Binnings San Francisco, CA	Pacific Union Real Estate	\$80,729,995.00
248.	Dana Olmes and Jeff Biebuyck Calabasas, CA	Ewing & Assoc. Sotheby's International Realty	\$80,729,800.00
249.	The Watson-Marshall Group Burlingame, CA	Coldwell Banker Residential Brokerage/NRT	\$80,693,221.00
250.	Chad Collins Team Southlake, TX	Coldwell Banker Residential Brokerage/NRT	\$80,573,195.00

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IMPORTANT STATISTICS:

53 TIMES

Websites with video are 53 times more likely to appear on the first page of organic Google search results than those without video.

50%

Video accounts for more than 50 percent of all Internet activity.

1.8 MILLION

A one-minute video is the equivalent of 1.8 million words, according to Dr. James McQuivry of Forrester Research. That's a lot of reading.

65%

100 million Internet users watch online video each day

100 MILLION

100 million Internet users watch online video each day

Top 250 Real Estate Teams by
AVERAGE SALES PRICE

	NAME	COMPANY	Sides
1.	The Kemp Team New York, NY	The Corcoran Group/NRT	\$15,750,000.00
2.	SingerVenekamp New York, NY	Brown Harris Stevens	\$10,001,510.00
3.	Williams & Williams Beverly Hills, CA	Hilton and Hyland	\$9,892,132.08
4.	Mary and Brent Gullixson Menlo Park, CA	Alain Pinel Realtors	\$9,398,725.81
5.	Jan Hashey Team New York, NY	Douglas Elliman Real Estate	\$9,377,200.00
6.	The Brill Group Beverly Hills, CA	Coldwell Banker Residential Brokerage/NRT	\$8,547,635.27
7.	The Michael Graves Team New York, NY	Douglas Elliman Real Estate	\$8,484,333.33
8.	Carrie Chiang/Janet Wang Team New York, NY	The Corcoran Group/NRT	\$8,205,795.20
9.	Randy Ely and Nicholas Malinosky Delray Beach , FL	The Corcoran Group/NRT	\$8,177,288.73
10.	Gary Glass Brentwood, CA	Berkshire Hathaway HomeServ. CA Properties	\$7,782,164.40
11.	Mandile/Knapp Team Beverly Hills, CA	Sotheby's International Realty/NRT	\$7,277,608.00
12.	Mara McCain & Samira Amid-Hozour Menlo Park, CA	Alain Pinel Realtors	\$7,007,250.00
13.	Anne S. Young and Amanda Young New York, NY	Brown Harris Stevens	\$6,964,285.71
14.	Robin and Jeremy Stein New York, NY	Sotheby's International Realty/NRT	\$6,637,394.07
15.	Abigail Agranat Team New York, NY	Douglas Elliman Real Estate	\$6,439,465.00

Top 250 Real Estate Teams by
AVERAGE SALES PRICE

	NAME	COMPANY	Sides
16.	Brad and Helen Miller Woodside, CA	Coldwell Banker Residential Brokerage/NRT	\$6,338,283.84
17.	Van Der Ploeg Team New York, NY	Douglas Elliman Real Estate	\$6,335,483.87
18.	D'Angelo/Liguori Boca Raton, FL	Premier Estate Properties	\$6,226,666.67
19.	Leventhal-Thompson Team New York, NY	The Corcoran Group/NRT	\$6,177,321.43
20.	Pierre and Alex Buljan Burlingame, CA	Coldwell Banker Residential Brokerage/NRT	\$5,816,153.85
21.	Riskin Partners Montecito, CA	Village Properties Realtors	\$5,801,158.96
22.	The Dream Team (Elizabeth Sahlman & Liora Yalof) The Corcoran Group/NRT	New York, NY	\$5,687,612.50
23.	Peggy Economos San Francisco, CA	Pacific Union Real Estate	\$5,685,714.29
24.	Browne, Kann, Pashby, Buckworth Team Brown Harris Stevens	New York, NY	\$5,574,866.14
25.	Dennis Mangone Team New York, NY	Douglas Elliman Real Estate	\$5,509,111.72
26.	David Kelsey & Tom Dallas Woodside, CA	Intero Real Estate Services	\$5,332,636.36
27.	Irene Dazzan-Palmer & Sandro Dazzan Coldwell Banker Residential Brokerage/NRT Malibu, CA		\$5,318,768.18
28.	Penner Group New York, NY	Keller Williams Realty	\$5,161,875.00
29.	The CAIN I WHITE Group Newport Beach, CA	HÔM Sotheby's International Realty	\$5,119,576.25

30.	The Jills® Miami Beach, FL	Coldwell Banker Residential R. E./NRT	\$4,873,989.99
31.	William Bullock & Lydia Sarkission Mill Valley, CA	Decker Bullock Sotheby's International Realty	\$4,805,900.00
32.	The Alexander Team New York, NY	Douglas Elliman Real Estate	\$4,734,374.55
33.	Bill Earls Team Naples, FL	John R. Wood	\$4,623,625.92
34.	The Deniro Team New York, NY	Douglas Elliman Real Estate	\$4,592,847.84
35.	Siim Hanja and Rudi Hanja New York, NY	Brown Harris Stevens	\$4,578,249.90
36.	Vickey Barron Team New York, NY	Douglas Elliman Real Estate	\$4,454,800.00
37.	The Heinrich Team Carmel, CA	Coldwell Banker Residential Brokerage/NRT	\$4,397,844.56
38.	Michael Kafka Team New York, NY	Douglas Elliman Real Estate	\$4,379,148.33
39.	The Fieldstone Group Greenwich, CT	Sotheby's International Realty/NRT	\$4,372,195.65
40.	Drew Glick and Juliana Frei New York, NY	Brown Harris Stevens	\$4,359,170.80
41.	Joyce Rey and Stacy Gottula Beverly Hills, CA	Coldwell Banker Residential Brokerage/NRT	\$4,347,896.21
42.	The Logvinsky Team New York, NY	Douglas Elliman Real Estate	\$4,319,357.14
43.	Marc & Rory Shevin Calabasas, CA	Berkshire Hathaway HomeServ. CA Properties	\$4,302,055.52
44.	Anne Riley & Andrew Greenman Burlingame, CA	Alain Pinel Realtors	\$4,179,090.93



Top 250 Real Estate Teams by
AVERAGE SALES PRICE

	NAME	COMPANY	Sides
45.	Daniela Kunen Team New York, NY	Douglas Elliman Real Estate	\$4,024,953.02
46.	Sabrina Saltiel Team New York, NY	Douglas Elliman Real Estate	\$3,945,220.00
47.	The Altman Brothers Team Beverly Hills, CA	Douglas Elliman Real Estate	\$3,890,941.25
48.	Total Realty Group Los Angeles, CA	Keller Williams Realty	\$3,833,481.34
49.	Tim Elmes Group Ft. Lauderdale, FL	Coldwell Banker Residential R. E./NRT	\$3,816,937.98
50.	Amanda Mcmillan Chicago, IL	@properties	\$3,794,741.36
51.	Jody Fine Pacific Palisades, CA	Berkshire Hathaway HomeServ. CA Properties	\$3,704,398.91
52.	Bruce Miller Corona Del Mar, CA	Berkshire Hathaway HomeServ. CA Properties	\$3,689,886.36
53.	The Eklund Gomes Team New York, NY	Douglas Elliman Real Estate	\$3,684,869.81
54.	The Waterfront Team Miami Beach, FL	ONE Sotheby's International Realty	\$3,635,752.85
55.	The Simonsen Team New York, NY	Douglas Elliman Real Estate	\$3,582,337.10
56.	Nicki LaPorta and Karen Crystal Calabasas, CA	Ewing & Associates Sotheby's International Realty	\$3,551,114.47
57.	The Patty Larocco Team New York, NY	Douglas Elliman Real Estate	\$3,545,000.00
58.	Nick Agostinelli & Andrew DiDomenico Team New York, NY	Elegran Real Estate & Development	\$3,525,479.17
59.	The Deanna Kory Team New York, NY	The Corcoran Group/NRT	\$3,474,355.93

60.	Sheth-Weissman Team Scarsdale, NY	Houlihan Lawrence	\$3,444,272.00
61.	Luis D. Ortiz Team New York, NY	Douglas Elliman Real Estate	\$3,442,222.22
62.	Joy Curtin and Gail Grabner Newport Beach, CA	Coldwell Banker Residential Brokerage/NRT	\$3,421,666.67
63.	The Radcliffe Group Pacific Palisades, CA	Sotheby's International Realty/NRT	\$3,397,090.91
64.	The Haber Team New York, NY	Douglas Elliman Real Estate	\$3,392,714.29
65.	Marco Rufo Pacific Palisades, CA	Berkshire Hathaway HomeServ. CA Properties	\$3,368,398.88
66.	The Douglas Team New York, NY	The Corcoran Group/NRT	\$3,364,892.86
67.	Catherine & Jason Barry Rancho Santa Fe, CA	Barry Estates, Inc.	\$3,312,319.67
68.	The Georgina Jacobson Group Newport Beach, CA	Coldwell Banker Residential Brokerage/NRT	\$3,262,061.76
69.	WynneMorgensen San Francisco, CA	Sotheby's International Realty/NRT	\$3,252,645.06
70.	Karen Plastiras & Colleen Fitzpatrick Decker Bullock Sotheby's International Realty Mill Valley, CA		\$3,225,416.67
71.	The SmithTaylor Team San Francisco, CA	Sotheby's International Realty/NRT	\$3,224,889.21
72.	Malin Giddings-SF Properties San Francisco, CA	Coldwell Banker Residential Brokerage/NRT	\$3,209,205.26
73.	Jolaine and Jack Woodson Menlo Park, CA	Alain Pinel Realtors	\$3,160,251.15

Top 250 Real Estate Teams by
AVERAGE SALES PRICE

	NAME	COMPANY	Sides
74.	The Brett Miles Team New York, NY	Douglas Elliman Real Estate	\$3,126,179.95
75.	Jeri Jenkins Miami Beach, FL	Coldwell Banker Residential R. E./NRT	\$3,096,702.68
76.	The Moran George Team New York, NY	Douglas Elliman Real Estate	\$3,092,258.10
77.	Goodman Miller Team San Francisco, CA	Sotheby's International Realty/NRT	\$3,067,135.92
78.	Buckhout Mattson Team East Hampton, NY	Douglas Elliman Real Estate	\$3,065,041.80
79.	The Emily Beare Team New York, NY	CORE	\$3,060,964.29
80.	Noble Black Team New York, NY	The Corcoran Group/NRT	\$3,034,978.39
81.	Ted and Tina Bartlett San Francisco, CA	Pacific Union Real Estate	\$3,026,829.27
82.	Phil Chen - Sybarite Team Burlingame, CA	Keller Williams Realty	\$3,016,566.75
83.	The Holly Parker Team New York, NY	Douglas Elliman Real Estate	\$3,009,899.52
84.	Nicole Hechter Team New York, NY	Douglas Elliman Real Estate	\$2,975,923.08
85.	Milena Birov / Leo Birov Winnetka, IL	@properties	\$2,947,435.14
86.	The Debra Kameron Team New York, NY	Douglas Elliman Real Estate	\$2,935,068.97
87.	Caitlin and Gloria Darke Menlo Park, CA	Alain Pinel Realtors	\$2,931,693.64
88.	Carroll Tyler/Dana Gumber Vail, CO	Slifer Smith & Frampton	\$2,912,833.33

Top 250 Real Estate Teams by AVERAGE SALES PRICE

89.	The DeLeon Team Palo Alto, CA	DeLeon Realty, Inc.	\$2,910,767.96
90.	The Chavanon Wiener Team San Francisco, CA	Sotheby's International Realty/NRT	\$2,910,511.55
91.	The Doyle Team New York, NY	Compass	\$2,905,555.56
92.	McCormick Team Palo Alto, CA	Keller Williams Realty	\$2,905,133.33
93.	Glasser-Lipton Team Scarsdale, NY	Houlihan Lawrence	\$2,882,223.53
94.	The Jared Seligman Team New York, NY	Douglas Elliman Real Estate	\$2,876,527.78
95.	Walker Team New York, NY	Douglas Elliman Real Estate	\$2,856,274.00
96.	Nancy and Linos Kogevinas Montecito, CA	Berkshire Hathaway HomeServ. CA Properties	\$2,812,153.85
97.	Beverly & Kimberly Gold Pacific Palisades, CA	Gibson International	\$2,812,045.45
98.	Sally Forster Jones Group Beverly Hills, CA	John Aaroe Group	\$2,785,481.32
99.	Jim and Jimmy Nappo Los Altos, CA	Alain Pinel Realtors	\$2,765,893.33
100.	The Margolis Team New York, NY	Douglas Elliman Real Estate	\$2,765,195.61
101.	Kathy Tsao Team New York, NY	Douglas Elliman Real Estate	\$2,750,625.00
102.	Linda Chang & Brent Chang San Marino, CA	Coldwell Banker Residential Brokerage/NRT	\$2,711,387.50
103.	Rory Vanucchi & Suzanne Wright Fort Lauderdale, FL	Premier Estate Properties	\$2,693,636.36



	NAME	COMPANY	Sides
104.	Leannah Hunt & Laurel Hunt Robinson Sereno Group	Palo Alto, CA	\$2,679,375.00
105.	Roger Gillen and Gregory Roche New York, NY	Brown Harris Stevens	\$2,678,411.76
106.	Gail Sankarsingh Team New York, NY	Douglas Elliman Real Estate	\$2,665,642.22
107.	Missy Zech & Stacy Achuck Mill Valley, CA	Decker Bullock Sotheby's International Realty	\$2,656,764.71
108.	Norrgard-Tenore New York, NY	Sotheby's International Realty/NRT	\$2,627,285.71
109.	Bjorn Farrugia & Alphonso Lascano Hilton and Hyland	Beverly Hills, CA	\$2,619,088.24
110.	Pence Hathorn Silver Santa Monica, CA	Partners Trust	\$2,613,065.27
111.	Krae Van Sickle & Lylla Carter Bridgehampton, NY	Saunders & Associates	\$2,612,343.75
112.	Laura Cao Team New York, NY	Douglas Elliman Real Estate	\$2,558,705.88
113.	Carol Carnevale and Nicole Aron Menlo Park, CA	Alain Pinel Realtors	\$2,552,023.80
114.	The Darren Sukenik Team New York, NY	Douglas Elliman Real Estate	\$2,531,194.44
115.	Ellen McCormick Pacific Palisades, CA	Berkshire Hathaway HomeServ. CA Properties	\$2,528,131.15
116.	The Valerie Fitzgerald Group Beverly Hills, CA	Coldwell Banker Residential Brokerage/NRT	\$2,515,904.76
117.	Wexler Healthcare Properties New York, NY	The Corcoran Group/NRT	\$2,509,321.43
118.	Dougherty Properties Rancho Santa Fe, CA	Pacific Sotheby's International Realty	\$2,508,094.83

Top 250 Real Estate Teams by
AVERAGE SALES PRICE

119.	French O'Dare Team Vero Beach, FL	Premier Estate Properties	\$2,504,399.78
120.	TeedHaze San Francisco, CA	Sotheby's International Realty/NRT	\$2,499,057.42
121.	Tom Postilio & Mickey Conlon New York, NY	CORE	\$2,494,035.38
122.	DS Team Miami Beach, FL	ONE Sotheby's International Realty	\$2,481,271.43
123.	The Azaria Team New York, NY	Douglas Elliman Real Estate	\$2,479,600.00
124.	Cathy Gilchrist-Colmar & Clinton Selfridge Rancho Santa Fe, CA	Pacific Sotheby's International Realty	\$2,476,025.00
125.	Rick Pirog/John Tyler Vail, CO	Slifer Smith & Frampton	\$2,471,094.44
126.	Janice Chang New York, NY	Douglas Elliman Real Estate	\$2,458,747.83
127.	The Anderson Ehrmann Team New York, NY	Douglas Elliman Real Estate	\$2,419,421.38
128.	Michelle&Company Westport, CT	William Raveis R. E., Mortgage & Insurance	\$2,412,645.00
129.	Lyn Jason Cobb & Associates Menlo Park, CA	Coldwell Banker Residential Brokerage/NRT	\$2,405,279.12
130.	Brown - Pearson Team Bridgehampton, NY	The Corcoran Group/NRT	\$2,397,747.82
131.	Steve TenBroeck and Jeff Stricker Los Altos, CA	Alain Pinel Realtors	\$2,387,911.52
132.	Julie Pham Team New York, NY	The Corcoran Group/NRT	\$2,383,130.43
133.	Ann Cutbill Lenane Team New York, NY	Douglas Elliman Real Estate	\$2,381,793.94

Top 250 Real Estate Teams by
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	NAME	COMPANY	Sides
134.	Daniel Encell Montecito, CA	Berkshire Hathaway HomeServ. CA Properties	\$2,369,470.77
135.	K. Ann Brizolis & Associates Rancho Santa Fe, CA	Pacific Sotheby's International Realty	\$2,368,648.15
136.	William Ligety & Mary Leader Park City, UT	Summit Sotheby's International Realty	\$2,346,347.06
137.	The Morabito Team Bridgehampton, NY	Douglas Elliman Real Estate	\$2,334,523.80
138.	The Esther Percal Team Miami Beach, FL	EWM Realty International	\$2,314,285.71
139.	Anthony Lum Realtors Los Altos, CA	Coldwell Banker Residential Brokerage/NRT	\$2,304,066.90
140.	Maza Group Miami Beach, FL	Keller Williams Realty	\$2,301,550.24
141.	Hannelore & Company New Canaan, CT	William Raveis R.E., Mortgage & Insurance	\$2,298,851.65
142.	Esposito-Brenneman Team Bridgehampton, NY	The Corcoran Group/NRT	\$2,298,285.71
143.	Isabelle Mizrahi Pacific Palisades, CA	Berkshire Hathaway HomeServ. CA Properties	\$2,283,562.50
144.	Nadine Adamson and Kelsey Hall New York, NY	Brown Harris Stevens	\$2,280,190.68
145.	The Jacky Teplitzky Team New York, NY	Douglas Elliman Real Estate	\$2,274,262.49
146.	Kirk Rundhaug Team New York, NY	Douglas Elliman Real Estate	\$2,264,722.62
147.	The Malibu Life Team Malibu, CA	Partners Trust	\$2,239,685.16
148.	The Sneddon Team New Canaan, CT	Halstead Property	\$2,239,355.54

Top 250 Real Estate Teams by
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149.	The BastoniWahl Team San Francisco, CA	Sotheby's International Realty/NRT	\$2,237,987.01
150.	The Warrin Team San Francisco , CA	Sotheby's International Realty/NRT	\$2,235,160.00
151.	The Kelly Team New York, NY	Douglas Elliman Real Estate	\$2,228,933.33
152.	Reinertsen & Sennett Team Ross, CA	Pacific Union Real Estate	\$2,219,200.00
153.	The Troyer Group Los Altos, CA	Intero Real Estate Services	\$2,212,081.50
154.	Gorman Group Saratoga, CA	Coldwell Banker Residential Brokerage/NRT	\$2,203,022.36
155.	The Katzen Team New York, NY	Douglas Elliman Real Estate	\$2,192,078.43
156.	Omega Group Los Angeles, CA	Keller Williams Realty	\$2,189,120.02
157.	Beth Afflebach & Joan Dickinson Sarasota, FL	Michael Saunders & Company	\$2,163,628.08
158.	Jana Jones Duffy & Fred Holley Beverly Hills, CA	Coldwell Banker Residential Brokerage/NRT	\$2,162,909.53
159.	Albert and Rice Team New York, NY	The Corcoran Group/NRT	\$2,152,830.19
160.	The CGC Team (Patricia Cliff, John Gasdaska, Johnathan Conlon) The Corcoran Group/NRT	New York, NY	\$2,151,653.76
161.	Lucy Kelts Rancho Santa Fe, CA	Berkshire Hathaway HomeServ. CA Properties	\$2,147,368.42
162.	Dana Olmes and Jeff Biebuyck Calabasas, CA	Ewing & Assoc. Sotheby's International Realty	\$2,124,468.42
163.	The Tavivian Sporn Team New York, NY	Douglas Elliman Real Estate	\$2,109,005.71



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	NAME	COMPANY	Sides
164.	The Clements Group Coronado, CA	Berkshire Hathaway HomeServ. CA Properties	\$2,104,537.50
165.	The Gulker Team New York, NY	Douglas Elliman Real Estate	\$2,098,584.91
166.	The Serhant Team New York, NY	Nest Seekers International	\$2,083,333.33
167.	Johnson-Nommaz Team New York, NY	The Corcoran Group/NRT	\$2,078,538.43
168.	The Shemesh Team New York, NY	The Corcoran Group/NRT	\$2,075,691.67
169.	LAMERICA Real Estate Sherman Oaks, CA	LAMERICA Real Estate	\$2,052,993.42
170.	Loveland Carr Properties Los Angeles, CA	Coldwell Banker Residential Brokerage/NRT	\$2,040,097.53
171.	Nicholas and Fink New York, NY	The Corcoran Group/NRT	\$2,029,944.44
172.	Pekar & Ellis Pacific Palisades, CA	Gibson International	\$2,006,666.67
173.	Larry Young and Associates Beverly Hills, CA	Berkshire Hathaway HomeServ. CA Properties	\$2,002,594.60
174.	The Balzano Team New York, NY	Douglas Elliman Real Estate	\$2,001,236.84
175.	Greg Noonan & Associates La Jolla, CA	Berkshire Hathaway HomeServ. CA Properties	\$1,996,829.86
176.	The Laugesen Team Burlingame, CA	Coldwell Banker Residential Brokerage/NRT	\$1,990,335.09
177.	The Friedman-Rosenthal Team New York, NY	Halstead Property	\$1,975,470.59
178.	The Sunset Team Los Angeles, CA	Keller Williams Realty	\$1,971,108.04

Top 250 Real Estate Teams by
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179.	Pam Hammer and Katie Hammer Riggs Coldwell Banker Residential Brokerage/NRT Menlo Park, CA	\$1,966,777.91
180.	Haney & Potter Pacific Union Real Estate Larkspur, CA	\$1,962,375.28
181.	Cornell Marshall Team The Corcoran Group/NRT Brooklyn, NY	\$1,958,025.12
182.	Doug Bowen Team Douglas Elliman Real Estate New York, NY	\$1,948,806.97
183.	Sharona Alperin Team Sotheby's International Realty/NRT West Hollywood, CA	\$1,939,641.97
184.	Linda Dickinson & Kelly Quigley Michael Saunders & Company Sarasota, FL	\$1,907,706.20
185.	Kim and Michael Ogilvie Michael Saunders & Company Sarasota, FL	\$1,907,706.19
186.	Christine Saxe & Associates William Raveis R.E., Mortgage & Insurance New Canaan, CT	\$1,906,000.00
187.	Karen Fryling & Rebecca Johnson, Duo Team Coldwell Banker Residential Brokerage/NRT Menlo Park, CA	\$1,899,227.26
188.	The Nierenberg Group Coldwell Banker Residential Brokerage/NRT San Francisco, CA	\$1,896,575.97
189.	Patricia Kramer & Associates Pacific Sotheby's International Realty Rancho Santa Fe, CA	\$1,888,765.82
190.	The Kalish Team Douglas Elliman Real Estate New York, NY	\$1,888,281.25
191.	Gwyn Carter Rice & Lisa Stennes, The Team Advantage Berkshire Hathaway HomeServices California Properties Del Mar, CA	\$1,884,625.05

Top 250 Real Estate Teams by
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	NAME	COMPANY	Sides
192.	MS Properties Charlotte, NC	Keller Williams Realty	\$1,871,788.89
193.	Tom Neel and Associates Burlingame, CA	Coldwell Banker Residential Brokerage/NRT	\$1,871,121.60
194.	Hatfield Weir Team Washington, DC	Washington Fine Properties, LLC	\$1,859,203.85
195.	Gavriani-Falcone Team New York, NY	The Corcoran Group/NRT	\$1,845,291.67
196.	Ritzert Weiss Partnership Washington, DC	TTR Sotheby's International Realty	\$1,839,576.92
197.	Janet Milligan Associates Greenwich, CT	William Raveis R.E., Mortgage & Insurance	\$1,837,835.50
198.	Ben Welborn & Tiffany Spencer Princeville, HI	Hawaii Life Real Estate Brokers	\$1,837,777.05
199.	The Koop Group Coronado, CA	Berkshire Hathaway HomeServ. CA Properties	\$1,836,111.11
200.	Payton+Binnings San Francisco, CA	Pacific Union Real Estate	\$1,834,772.61
201.	Bua-Bell Group Naples, FL	John R. Wood	\$1,800,998.90
202.	Adam Rothman Team New York, NY	Douglas Elliman Real Estate	\$1,800,973.68
203.	The Gina Haggarty Team Burlingame, CA	Coldwell Banker Residential Brokerage/NRT	\$1,794,428.57
204.	The Louise Phillips Forbes Team New York, NY	Halstead Property	\$1,787,287.90
205.	Suzi Dailey Team Laguna Beach, CA	Dailey by the Sea, HOM Sotheby's Int.'l Realty	\$1,778,373.61
206.	Mizner & Simon Team Wellesley, MA	Benoit Mizner Simon & Co.	\$1,768,145.83

Top 250 Real Estate Teams by AVERAGE SALES PRICE

207.	The Fleisher Group Washington, DC	Long & Foster Real Estate, Inc.	\$1,764,427.18
208.	Gail Steinberg & Ingrid Sacerio Studio City, CA	Dilbeck Real Estate	\$1,757,290.32
209.	Harry Di Orio Team New York, NY	Douglas Elliman Real Estate	\$1,755,245.46
210.	Susan McBride and Lisa Wolfe San Francisco, CA	Coldwell Banker Residential Brokerage/NRT	\$1,752,034.48
211.	The Forray Team Evan Forray Church/Chris Cavorti The Corcoran Group/NRT	Brooklyn, NY	\$1,750,323.06
212.	The Wang/Skogen Team Arcadia, CA	Keller Williams Realty	\$1,749,269.86
213.	Elaine Berlin White Menlo Park, CA	Coldwell Banker Residential Brokerage/NRT	\$1,744,048.59
214.	The Inman Team Rolling Hills Estates, CA	Keller Williams Realty	\$1,741,913.58
215.	Jillian Klaff Homes Westport, CT	William Raveis R.E., Mortgage & Insurance	\$1,738,191.73
216.	James Ardery & Diane Cannon Laguna Beach, CA	Berkshire Hathaway HomeServ. CA Properties	\$1,722,304.69
217.	DeHaven Team Wayzata, MN	Coldwell Banker Burnet/NRT	\$1,715,182.07
218.	The Heather Harrison, Jennifer Goldfarb & Zachary Harrison Team Platinum Drive Realty	Scarsdale , NY	\$1,713,872.42
219.	Lamisse Droubi, BJ Droubi & David Pennebaker Coldwell Banker Residential Brokerage/NRT San Francisco, CA		\$1,713,731.20
220.	The Morrell, McCormick, Roth Team Washington Fine Properties, LLC	Washington, DC	\$1,712,651.02

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221.	Rick Ardizzone & John Howmiller Los Gatos, CA	Alain Pinel Realtors	\$1,702,035.71
222.	Bergman Beach Properties Marina del Rey, CA	Gibson International	\$1,698,311.00
223.	Stephen and Liz Kaseno Calabasas, CA	Ewing & Associates Sotheby's Int.'l Realty	\$1,698,178.95
224.	Johnson & Fahy Team New York, NY	Halstead Property	\$1,695,538.46
225.	The Iverson Team Edwards, CO	Slifer Smith & Frampton	\$1,680,761.10
226.	Ron Abta and Travis Pacoe San Francisco, CA	Paragon Real Estate Group	\$1,672,106.76
227.	Tori Long & Don Carr Truckee, CA	Carr Long Real Estate	\$1,662,364.75
228.	The Mary Norris Team Seattle, WA	Coldwell Banker BAIN	\$1,648,538.44
229.	Esti Kadosh Team Ft. Lauderdale, FL	Coldwell Banker Residential R.E./NRT	\$1,644,355.26
230.	Daniel Brown Brentwood, CA	Berkshire Hathaway HomeServ. CA Properties	\$1,642,602.00
231.	The Wendy Lister Team Seattle, WA	Coldwell Banker BAIN	\$1,641,092.58
232.	The Patty Dwyer Group Burlingame, CA	Coldwell Banker Residential Brokerage/NRT	\$1,639,585.96
233.	Eric & Peggy Chodorow La Jolla, CA	Berkshire Hathaway HomeServ. CA Properties	\$1,638,598.68
234.	The Yerks Team McLean, VA	TTR Sotheby's International Realty	\$1,624,972.97
235.	The McDonough Hershkowitz Team New York, NY	CORE	\$1,622,395.34

236.	Anna Spathis & Dennis Stavropoulos San Francisco, CA	Pacific Union Real Estate	\$1,619,450.91
237.	Maxine and Marti Gellens La Jolla, CA	Berkshire Hathaway HomeServ. CA Properties	\$1,616,567.19
238.	Sroka Worldwide Team New York, NY	Douglas Elliman Real Estate	\$1,615,479.91
239.	Debbie Sharp Burlingame, CA	Keller Williams Realty	\$1,613,224.49
240.	Ahern-Kalmbach Team San Francisco, CA	Pacific Union Real Estate	\$1,608,694.44
241.	The Smith Group Newport Beach, CA	Coldwell Banker Residential Brokerage/NRT	\$1,600,712.71
242.	Kathy Pounds Team Coronado, CA	Pacific Sotheby's International Realty	\$1,600,525.64
243.	Merris and Kenny Blumstein & the Blumstein Team The Corcoran Group/NRT	New York, NY	\$1,569,271.69
244.	The Eileen Foy Team New York, NY	Douglas Elliman Real Estate	\$1,563,519.61
245.	The Beaubelle Group Orinda, CA	Coldwell Banker Residential Brokerage/NRT	\$1,561,104.27
246.	Steve & Christine Perry Los Gatos, CA	Sereno Group	\$1,558,275.52
247.	MB Associates Newton, MA	William Raveis R.E., Mortgage & Insurance	\$1,557,289.04
248.	Aaronson Team Mission Viejo, CA	Keller Williams Realty	\$1,554,078.31
249.	David Adkins/Anna Menz Avon, CO	Slifer Smith & Frampton	\$1,540,175.00
250.	The Victoria Shtainer Team New York, NY	Douglas Elliman Real Estate	\$1,532,154.76

