

CHARACTERISTICS OF HOME BUYERS

Charlotte, NC

Number of Total Respondents = 317

Exhibit 1-1

AGE OF HOME BUYERS, BY REGION

(Percentage Distribution)

	Charlotte, NC	U.S.	BUYERS WHO PURCHASED A HOME IN THE:			
			Northeast	Midwest	South	West
18 to 24 years	5%	5%	5%	6%	5%	6%
25 to 34 years	34	33	35	36	31	32
35 to 44 years	20	23	23	25	22	22
45 to 54 years	19	17	19	16	17	18
55 to 64 years	14	13	11	12	15	13
65 to 74 years	6	6	5	4	6	8
75 years or older	2	2	2	2	2	2
Median age (years)	39	39	39	38	40	40