



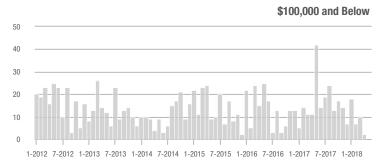
Showing Statistics

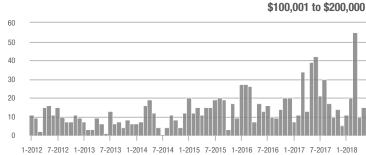
MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Alexander County, NC	23	2.5	16
Anson County, NC	75	1.8	74
Cabarrus County, NC	7,263	8.2	1,011
Charlotte MSA	82,604	8.2	11,356
City of Charlotte, NC	34,801	10.1	3,676
Concord, NC	4,224	8.6	556
Davidson, NC	1,330	7.6	193
Denver, NC	1,286	5.6	287
Fort Mill, SC	3,465	8.9	450
Gaston County, NC	5,219	7.2	859
Gastonia, NC	2,700	8.3	356
Huntersville, NC	3,445	7.5	494
Iredell County, NC	6,002	5.4	1,334
Kannapolis, NC	1,560	8.5	206
Lake Norman	5,752	5.4	1,289
Lake Wylie	2,403	5.3	569
Lancaster County, SC	2,930	6.5	535
Lincoln County, NC	2,242	5.4	528
Lincolnton, NC	670	5.5	144
Matthews, NC	3,151	10.9	308
Mecklenburg County, NC	44,247	9.5	4,949
Monroe, NC	1,748	7.0	302
Montgomery County, NC	144	1.3	168
Mooresville, NC	4,420	5.9	861
Rock Hill, SC	2,876	8.1	389
Salisbury, NC	1,474	5.5	328
Stanly County, NC	886	4.2	294
Statesville, NC	1,303	4.5	355
Union County, NC	8,794	7.3	1,425
Uptown Charlotte	955	7.6	127
Waxhaw, NC	3,060	6.6	553
York County, SC	9,030	7.5	1,390

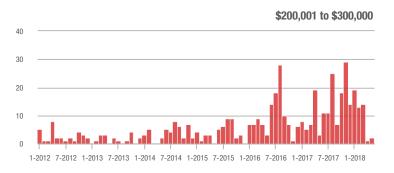


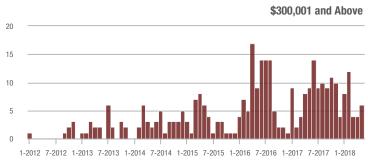
Alexander County, NC

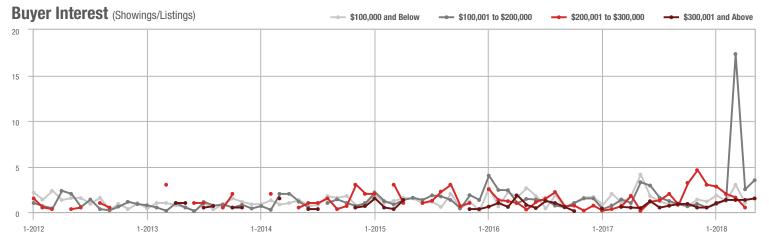
	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	0	- 100.0%	- 100.0%	0.0	- 100.0%	- 100.0%	1	- 95.5%	- 66.7%	
\$100,001 to \$200,000	15	- 61.5%	+ 50.0%	3.5	+ 6.1%	+ 40.0%	8	- 57.9%	+ 33.3%	
\$200,001 to \$300,000	2	- 33.3%	+ 100.0%	0.0	- 100.0%	- 100.0%	2	- 88.2%	- 50.0%	
\$300,001 and Above	6	- 33.3%	+ 50.0%	1.5	+ 275.0%	+ 12.5%	5	- 75.0%	+ 25.0%	
Total	23	- 75.3%	+ 35.3%	2.5	+ 13.6%	+ 87.5%	16	- 79.5%	- 5.9%	





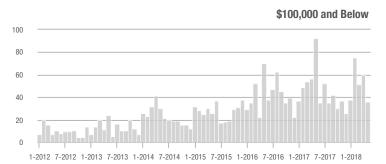


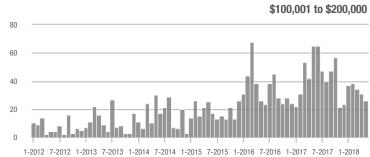


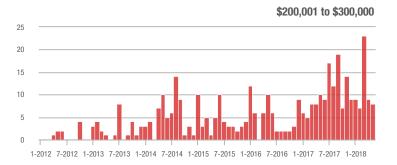


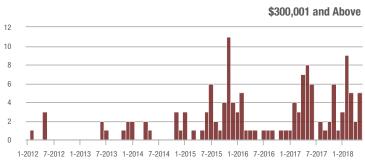
Anson County, NC

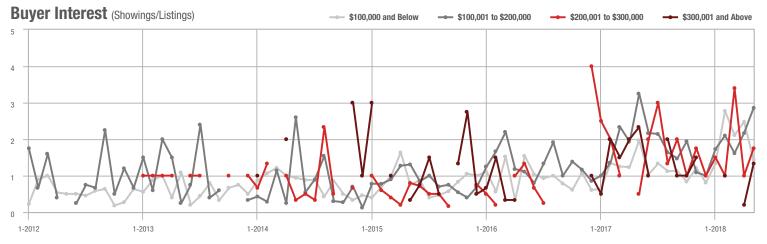
	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	36	- 60.9%	- 40.0%	1.4	- 30.0%	- 42.2%	41	- 42.3%	- 10.9%	
\$100,001 to \$200,000	26	- 60.0%	- 16.1%	2.9	- 12.1%	+ 31.9%	18	- 60.9%	- 14.3%	
\$200,001 to \$300,000	8	- 20.0%	- 11.1%	1.8	+ 260.0%	+ 75.0%	7	- 36.4%	- 12.5%	
\$300,001 and Above	5	- 37.5%	+ 150.0%	1.3	- 43.5%	+ 566.7%	8	- 11.1%	- 20.0%	
Total	75	- 57.1%	- 26.5%	1.8	- 21.7%	- 4.7%	74	- 46.0%	- 12.9%	







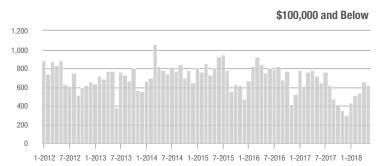


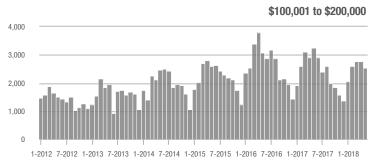


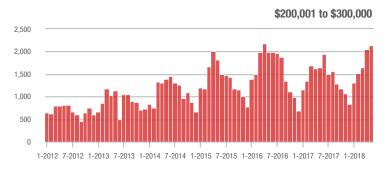


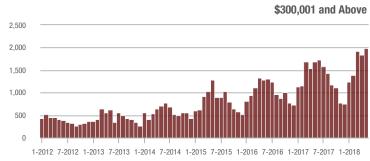
Cabarrus County, NC

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	618	- 14.2%	- 5.4%	6.6	+ 4.8%	- 15.4%	129	- 31.4%	+ 4.0%	
\$100,001 to \$200,000	2,522	- 22.3%	- 9.4%	11.4	- 3.4%	- 15.1%	239	- 21.6%	+ 4.8%	
\$200,001 to \$300,000	2,145	+ 30.6%	+ 4.2%	9.4	+ 30.6%	- 1.5%	248	- 2.4%	+ 3.3%	
\$300,001 and Above	1,978	+ 17.0%	+ 7.4%	5.7	+ 21.3%	- 0.9%	395	- 9.0%	+ 2.6%	
Total	7,263	- 0.5%	- 1.0%	8.2	+ 7.9%	- 8.0%	1,011	- 14.4%	+ 3.5%	





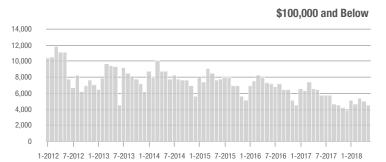


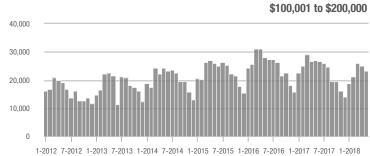


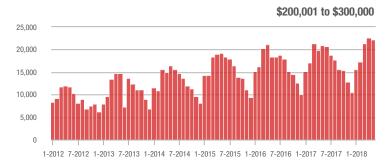


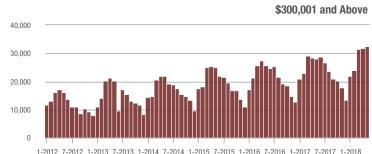
Charlotte MSA

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	4,524	- 29.5%	- 10.2%	6.1	+ 7.0%	- 4.7%	1,102	- 41.3%	- 9.8%	
\$100,001 to \$200,000	23,339	- 13.1%	- 6.2%	11.6	+ 3.6%	- 6.8%	2,193	- 21.5%	- 0.9%	
\$200,001 to \$300,000	22,244	+ 5.9%	- 2.1%	9.3	+ 12.0%	- 5.3%	2,585	- 9.7%	+ 1.0%	
\$300,001 and Above	32,497	+ 16.1%	+ 2.3%	6.6	+ 17.9%	- 2.3%	5,476	- 8.6%	+ 1.3%	
Total	82,604	+ 0.4%	- 2.2%	8.2	+ 9.3%	- 4.8%	11,356	- 16.0%	- 0.4%	







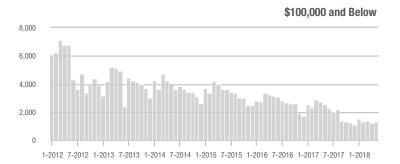


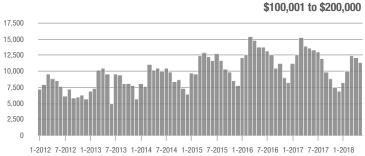


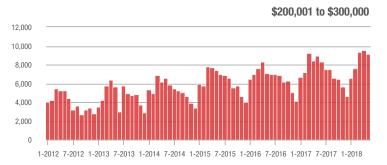


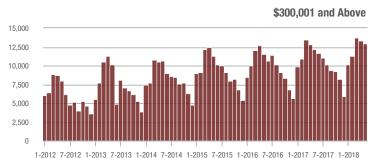
City of Charlotte, NC

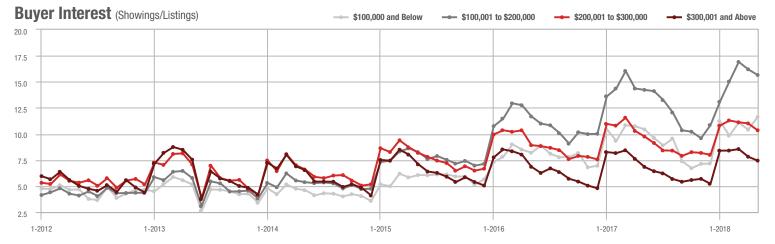
	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	1,274	- 49.8%	+ 3.0%	11.6	+ 11.5%	+ 11.6%	145	- 54.3%	- 6.5%	
\$100,001 to \$200,000	11,389	- 16.5%	- 5.5%	15.7	+ 10.6%	- 3.4%	752	- 26.3%	- 2.8%	
\$200,001 to \$300,000	9,146	+ 2.7%	- 4.1%	10.4	+ 6.1%	- 6.0%	904	- 7.2%	0.0%	
\$300,001 and Above	12,992	+ 6.9%	- 2.6%	7.4	+ 8.8%	- 4.8%	1,875	- 7.1%	+ 0.1%	
Total	34.801	- 6.6%	- 3.8%	10.1	+ 5.2%	- 4.6%	3.676	- 15.1%	- 0.8%	







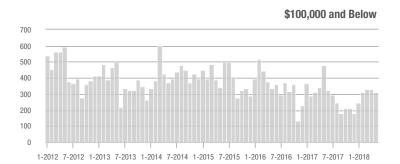


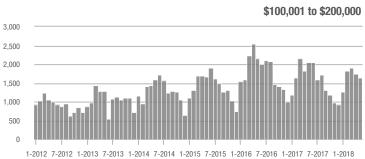


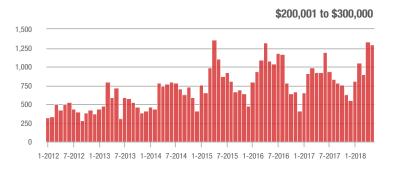
Analytic and Trend Data for the Charlotte Regional Realtor® Association

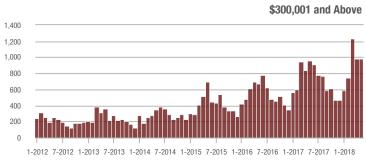
Concord, NC

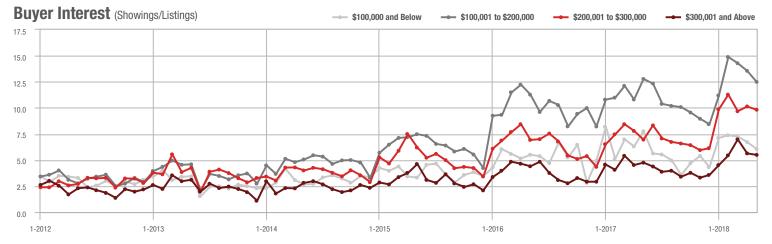
	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	313	- 34.5%	- 5.4%	6.1	- 21.8%	- 9.9%	71	- 26.8%	+ 1.4%	
\$100,001 to \$200,000	1,639	- 20.5%	- 5.9%	12.5	- 2.3%	- 7.8%	139	- 21.9%	+ 0.7%	
\$200,001 to \$300,000	1,289	+ 38.8%	- 3.4%	9.8	+ 40.0%	- 3.1%	145	- 4.6%	- 2.0%	
\$300,001 and Above	983	+ 2.8%	+ 0.7%	5.5	+ 17.0%	- 2.5%	201	- 15.2%	- 1.5%	
Total	4,224	- 4.5%	- 3.6%	8.6	+ 7.5%	- 5.7%	556	- 16.3%	- 0.7%	







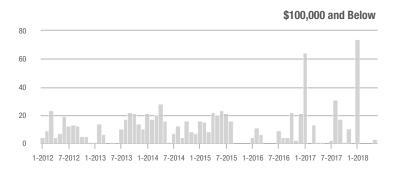


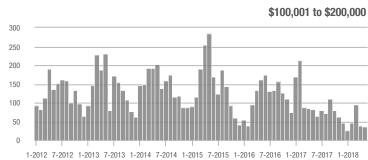


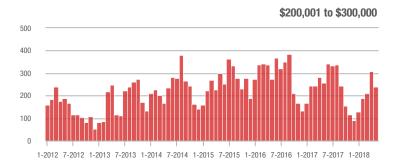


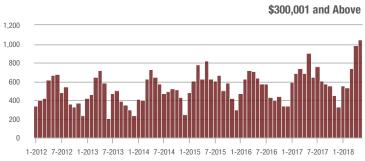
Davidson, NC

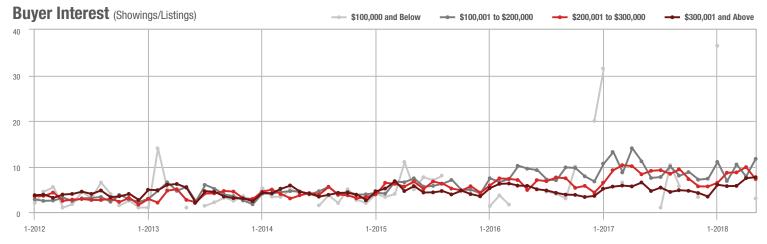
	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	3	+ 200.0%	_	3.0		_	2	- 33.3%	0.0%	
\$100,001 to \$200,000	36	- 56.6%	- 7.7%	11.7	+ 5.4%	+ 49.6%	7	- 50.0%	- 22.2%	
\$200,001 to \$300,000	240	- 6.6%	- 21.6%	7.2	- 13.3%	- 26.6%	34	+ 9.7%	+ 3.0%	
\$300,001 and Above	1,051	+ 16.6%	+ 6.9%	7.7	+ 18.5%	+ 2.7%	150	- 4.5%	+ 2.0%	
Total	1,330	+ 7.1%	+ 0.2%	7.6	+ 8.6%	- 3.8%	193	- 5.9%	+ 1.0%	







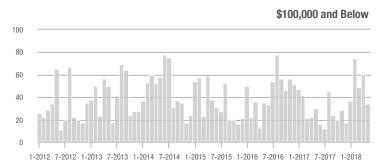


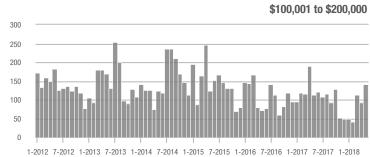


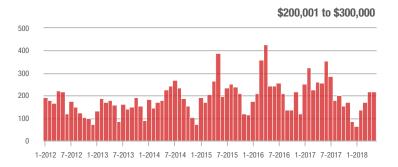
Analytic and Trend Data for the Charlotte Regional Realtor® Association

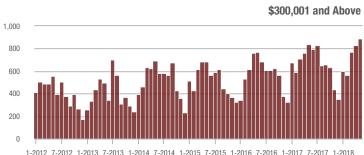
Denver, NC

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	34	+ 13.3%	- 43.3%	2.7	+ 200.0%	- 33.5%	29	- 47.3%	- 17.1%	
\$100,001 to \$200,000	142	+ 24.6%	+ 52.7%	9.9	+ 47.8%	+ 40.3%	16	- 30.4%	0.0%	
\$200,001 to \$300,000	217	- 15.9%	- 0.5%	5.9	- 7.8%	- 10.7%	41	- 26.8%	+ 10.8%	
\$300,001 and Above	893	+ 6.6%	+ 7.2%	5.3	+ 15.2%	+ 1.9%	201	- 16.9%	0.0%	
Total	1,286	+ 3.7%	+ 6.8%	5.6	+ 19.1%	+ 2.7%	287	- 23.7%	- 0.7%	







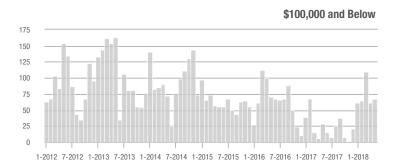


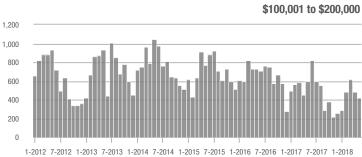


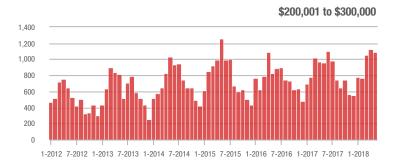
Analytic and Trend Data for the Charlotte Regional Realtor® Association

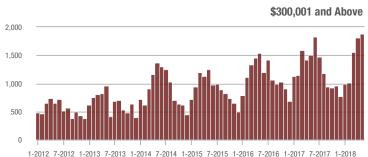
Fort Mill, SC

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	68	+ 134.5%	+ 9.7%	8.3	+ 102.4%	+ 21.7%	12	0.0%	- 7.7%	
\$100,001 to \$200,000	425	- 29.0%	- 12.6%	10.7	- 5.3%	- 20.5%	45	- 25.0%	0.0%	
\$200,001 to \$300,000	1,092	+ 14.5%	- 2.7%	12.7	+ 47.7%	+ 1.6%	98	- 19.0%	- 4.9%	
\$300,001 and Above	1,880	+ 24.8%	+ 4.1%	7.3	+ 17.7%	- 2.9%	295	+ 1.0%	+ 1.7%	
Total	3,465	+ 12.2%	- 0.3%	8.9	+ 18.7%	- 4.6%	450	- 7.2%	- 0.2%	





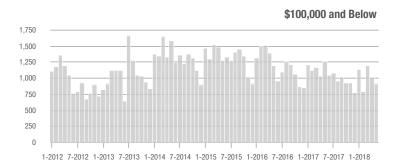


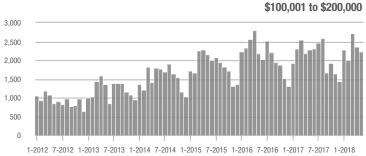


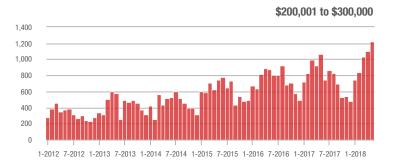


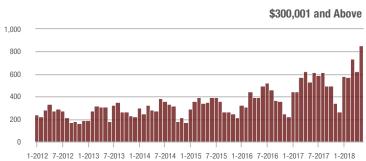
Gaston County, NC

Price Range	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	906	- 27.6%	- 11.3%	6.2	+ 12.7%	- 8.8%	204	- 41.0%	- 9.7%	
\$100,001 to \$200,000	2,236	- 2.0%	- 4.9%	9.1	+ 8.3%	- 10.9%	262	- 19.9%	+ 4.0%	
\$200,001 to \$300,000	1,220	+ 14.0%	+ 10.7%	7.6	+ 22.6%	- 0.7%	182	- 18.0%	+ 4.6%	
\$300,001 and Above	857	+ 62.0%	+ 38.2%	4.9	+ 48.5%	+ 27.4%	211	- 7.0%	+ 2.4%	
Total	5.219	+ 1.7%	+ 2.5%	7.2	+ 14.3%	- 3.7%	859	- 23.4%	+ 0.1%	





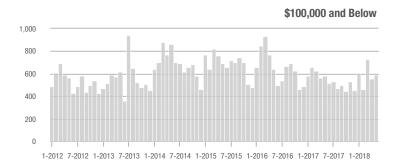


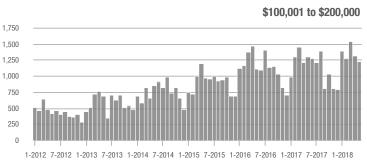


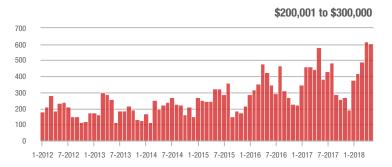


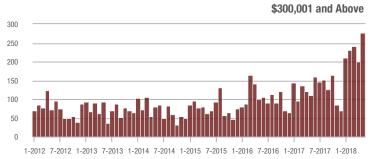
Gastonia, NC

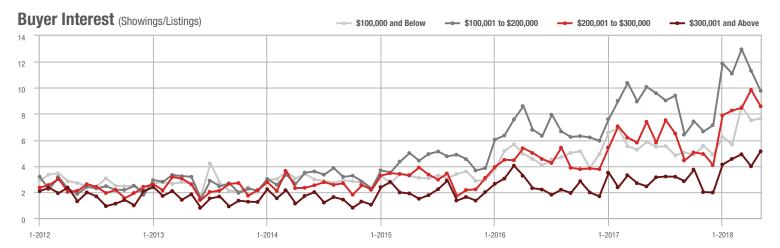
	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	589	+ 0.9%	+ 6.7%	7.7	+ 32.8%	+ 2.0%	89	- 27.0%	- 1.1%	
\$100,001 to \$200,000	1,233	- 4.9%	- 6.0%	9.8	- 3.0%	- 13.6%	130	- 12.8%	+ 6.6%	
\$200,001 to \$300,000	602	+ 4.2%	- 2.6%	8.6	+ 16.2%	- 12.7%	75	- 20.2%	+ 8.7%	
\$300,001 and Above	276	+ 153.2%	+ 38.7%	5.1	+ 112.5%	+ 28.9%	62	- 4.6%	+ 1.6%	
Total	2,700	+ 5.1%	+ 0.7%	8.3	+ 12.2%	- 7.3%	356	- 17.2%	+ 4.1%	





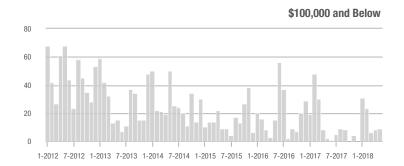


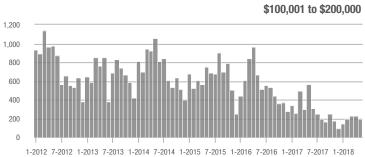


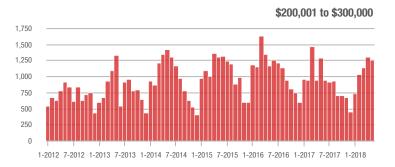


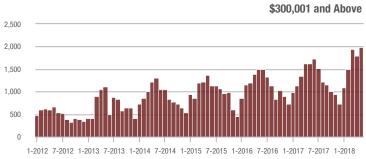
Huntersville, NC

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	9	+ 350.0%	+ 12.5%	1.8	+ 80.0%	- 10.0%	8	- 50.0%	+ 14.3%	
\$100,001 to \$200,000	200	- 64.4%	- 10.7%	10.0	- 23.7%	- 34.3%	25	- 52.8%	+ 25.0%	
\$200,001 to \$300,000	1,255	- 2.6%	- 4.1%	9.1	- 1.1%	- 12.8%	142	- 7.2%	+ 10.1%	
\$300,001 and Above	1,981	+ 21.9%	+ 10.3%	6.7	+ 19.6%	- 4.2%	319	- 9.4%	+ 10.0%	
Total	3,445	- 0.9%	+ 3.3%	7.5	+ 2.7%	- 9.6%	494	- 13.9%	+ 10.8%	







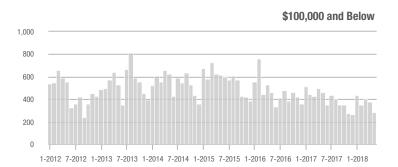


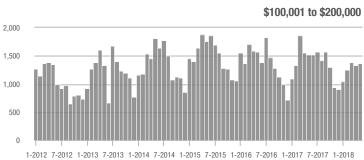


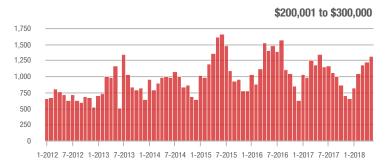


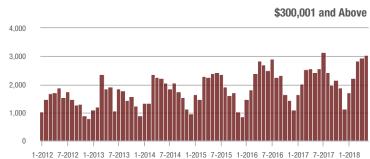
Iredell County, NC

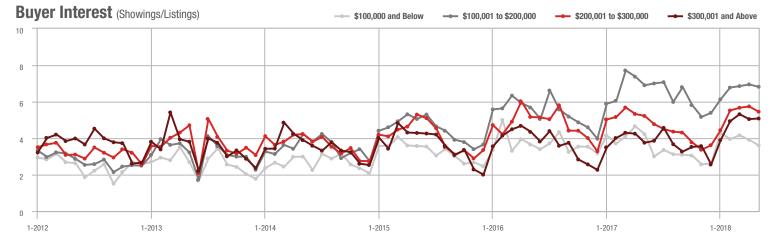
	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	280	- 39.3%	- 25.3%	3.6	- 14.3%	- 7.7%	147	- 30.0%	- 13.5%	
\$100,001 to \$200,000	1,364	- 10.6%	+ 2.9%	6.8	- 1.4%	- 1.8%	241	- 20.7%	- 0.4%	
\$200,001 to \$300,000	1,317	- 1.7%	+ 6.8%	5.5	+ 5.8%	- 5.0%	273	- 16.3%	+ 8.8%	
\$300,001 and Above	3,041	+ 24.6%	+ 3.4%	5.1	+ 34.2%	+ 0.6%	673	- 18.1%	- 1.3%	
Total	6,002	+ 4.1%	+ 2.2%	5.4	+ 14.9%	- 0.9%	1,334	- 19.7%	- 0.8%	





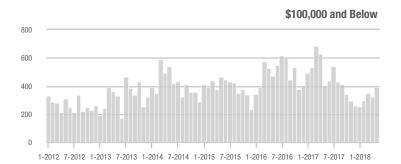


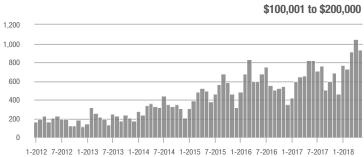




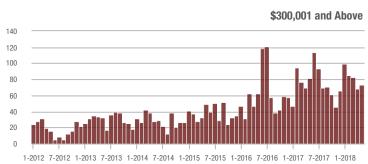
Kannapolis, NC

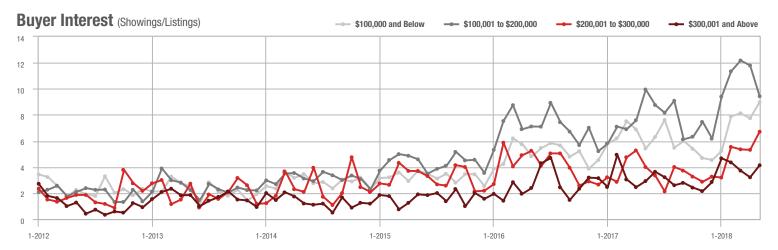
	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	393	- 3.0%	+ 21.3%	9.0	+ 66.7%	+ 15.9%	55	- 45.5%	+ 1.9%	
\$100,001 to \$200,000	933	+ 13.1%	- 10.5%	9.4	- 6.0%	- 20.0%	103	+ 15.7%	+ 9.6%	
\$200,001 to \$300,000	161	+ 103.8%	+ 57.8%	6.7	+ 67.5%	+ 26.2%	25	+ 19.0%	+ 25.0%	
\$300,001 and Above	73	- 9.9%	+ 7.4%	4.1	+ 41.4%	+ 28.7%	23	- 25.8%	- 20.7%	
Total	1,560	+ 12.2%	+ 1.6%	8.5	+ 23.2%	- 6.3%	206	- 14.9%	+ 4.6%	







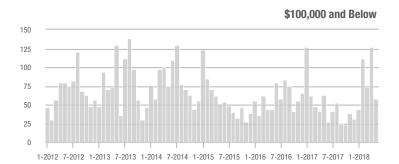


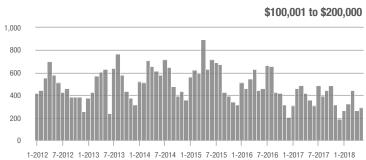


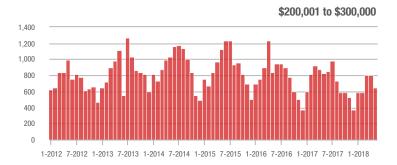


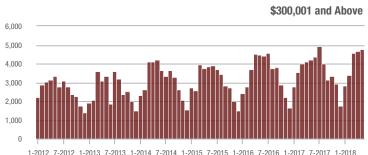
Lake Norman

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	58	- 7.9%	- 54.3%	1.8	+ 20.0%	- 54.6%	87	- 28.7%	- 11.2%	
\$100,001 to \$200,000	291	- 19.6%	+ 10.6%	5.6	- 5.1%	+ 6.6%	80	- 35.5%	- 3.6%	
\$200,001 to \$300,000	648	- 22.0%	- 19.6%	4.8	- 26.2%	- 23.6%	166	- 10.8%	+ 0.6%	
\$300,001 and Above	4,755	+ 13.2%	+ 1.9%	5.5	+ 25.0%	- 2.7%	956	- 17.9%	+ 0.7%	
Total	5,752	+ 5.4%	- 1.9%	5.4	+ 17.4%	- 5.7%	1,289	- 19.3%	- 0.5%	







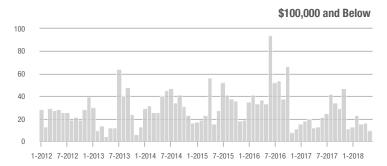


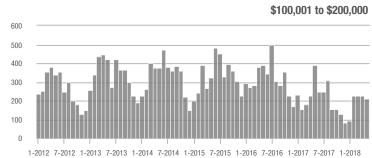


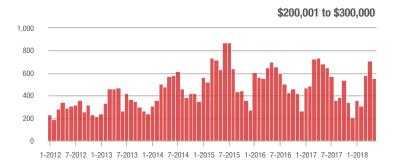
Analytic and Trend Data for the Charlotte Regional Realtor® Association

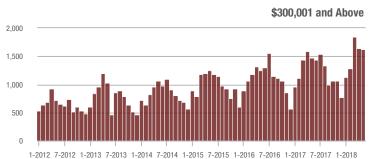
Lake Wylie

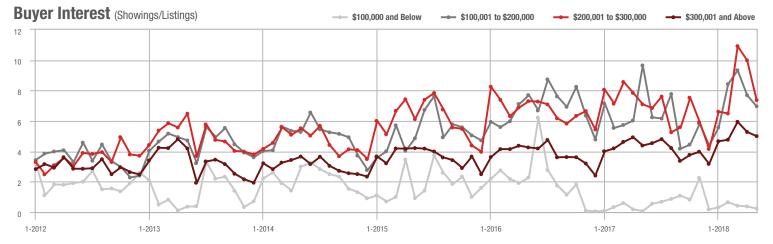
	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	9	- 30.8%	- 43.8%	0.2	+ 100.0%	- 37.3%	43	- 41.1%	- 4.4%	
\$100,001 to \$200,000	211	- 45.9%	- 6.6%	7.0	- 27.8%	- 9.5%	48	- 23.8%	- 4.0%	
\$200,001 to \$300,000	558	- 18.3%	- 21.1%	7.4	+ 4.2%	- 26.2%	105	- 22.2%	- 1.9%	
\$300,001 and Above	1,625	+ 10.8%	- 1.3%	5.0	+ 13.6%	- 5.2%	373	- 9.2%	- 0.5%	
Total	2,403	- 5.8%	- 7.4%	5.3	0.0%	- 11.7%	569	- 16.6%	- 1.4%	







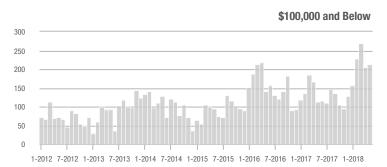


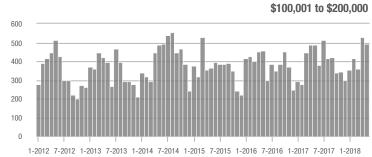


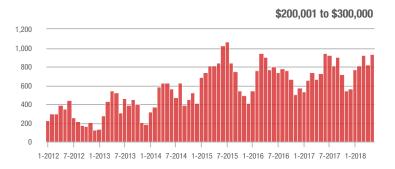


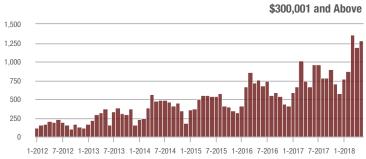
Lancaster County, SC

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	213	+ 88.5%	+ 4.4%	4.9	+ 96.0%	+ 21.1%	64	- 21.0%	- 16.9%	
\$100,001 to \$200,000	491	+ 0.4%	- 7.2%	7.4	+ 25.4%	+ 2.6%	86	- 18.9%	- 10.4%	
\$200,001 to \$300,000	938	+ 29.6%	+ 13.7%	8.9	+ 27.1%	+ 20.1%	114	- 11.6%	- 6.6%	
\$300,001 and Above	1,288	+ 93.1%	+ 8.5%	5.4	+ 45.9%	- 3.1%	271	+ 18.3%	+ 8.0%	
Total	2,930	+ 47.0%	+ 6.7%	6.5	+ 32.7%	+ 5.6%	535	- 1.8%	- 2.0%	









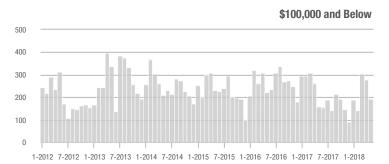


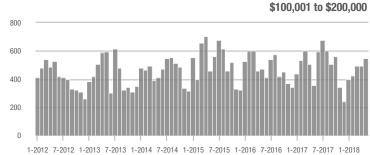


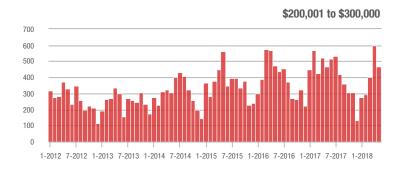
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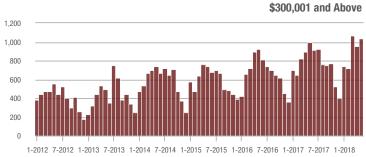
Lincoln County, NC

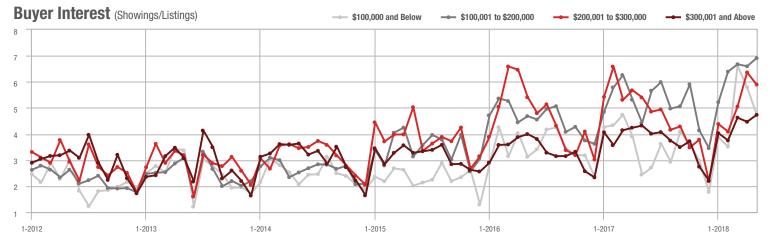
	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	191	+ 20.1%	- 31.3%	4.8	+ 100.0%	- 18.0%	88	- 36.2%	- 13.7%	
\$100,001 to \$200,000	548	+ 53.5%	+ 11.6%	6.9	+ 56.8%	+ 4.7%	91	- 20.9%	+ 2.2%	
\$200,001 to \$300,000	469	0.0%	- 21.4%	5.9	+ 9.3%	- 7.3%	88	- 22.8%	- 13.7%	
\$300,001 and Above	1,034	+ 4.0%	+ 8.7%	4.7	+ 9.3%	+ 6.0%	261	- 10.6%	- 0.4%	
Total	2,242	+ 13.3%	- 3.2%	5.4	+ 25.6%	- 0.5%	528	- 19.9%	- 4.9%	







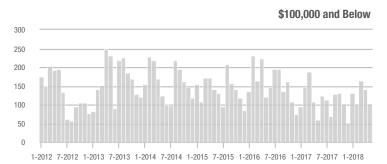


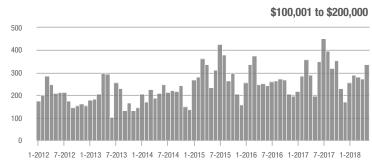


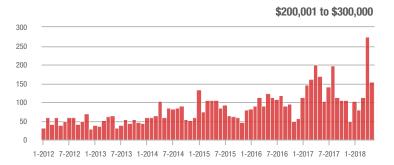


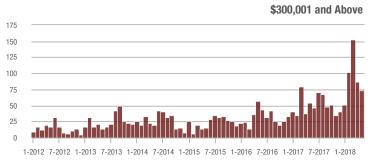
Lincolnton, NC

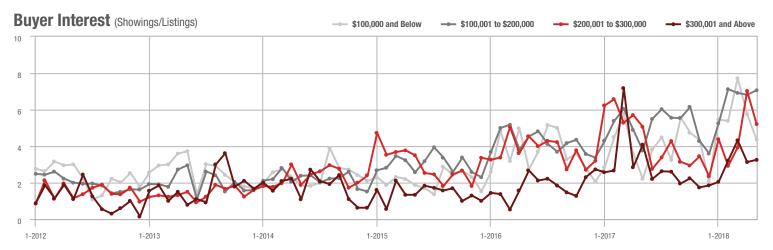
	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	103	+ 74.6%	- 26.4%	4.4	+ 100.0%	- 24.3%	34	- 29.2%	- 12.8%	
\$100,001 to \$200,000	338	+ 71.6%	+ 23.8%	7.1	+ 86.8%	+ 3.6%	54	- 20.6%	+ 12.5%	
\$200,001 to \$300,000	155	- 8.8%	- 43.4%	5.2	+ 2.0%	- 25.9%	30	- 18.9%	- 23.1%	
\$300,001 and Above	74	+ 37.0%	- 14.9%	3.3	- 19.5%	+ 3.8%	26	+ 23.8%	- 16.1%	
Total	670	+ 39.6%	- 13.4%	5.5	+ 44.7%	- 8.1%	144	- 17.2%	- 8.3%	





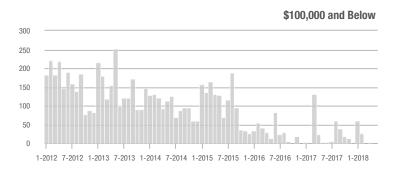


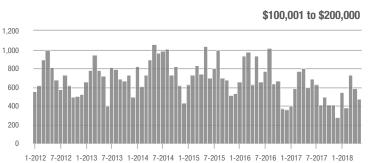


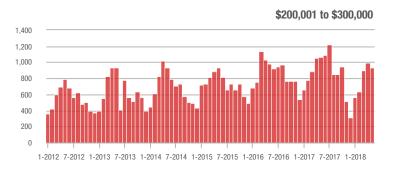


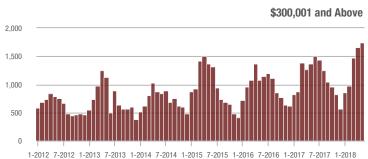
Matthews, NC

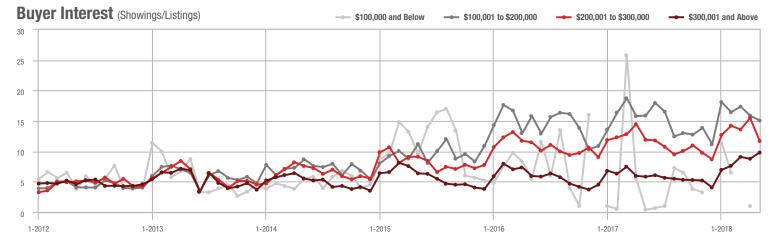
	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	1	- 50.0%	- 66.7%	0.0	- 100.0%	- 100.0%	2	- 71.4%	- 33.3%	
\$100,001 to \$200,000	468	- 20.7%	- 20.4%	15.1	- 5.0%	- 5.2%	34	- 17.1%	- 15.0%	
\$200,001 to \$300,000	936	- 11.7%	- 5.7%	11.7	- 1.7%	- 24.5%	81	- 9.0%	+ 24.6%	
\$300,001 and Above	1,746	+ 27.4%	+ 5.2%	9.8	+ 69.0%	+ 11.7%	191	- 29.5%	- 8.2%	
Total	3,151	+ 4.2%	- 2.8%	10.9	+ 31.3%	- 2.4%	308	- 24.5%	- 2.5%	





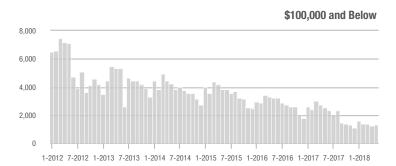


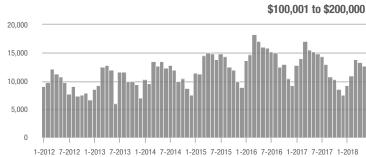




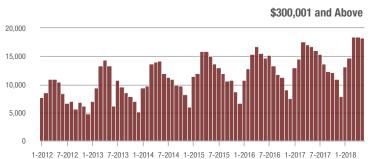
Mecklenburg County, NC

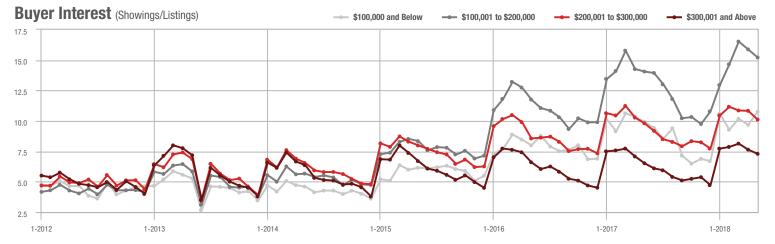
	Total Showings				Buyer Into (Showings/L		Managed Listings		
Price Range	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1,291	- 49.3%	+ 3.4%	10.8	+ 9.1%	+ 11.1%	162	- 54.4%	- 6.4%
\$100,001 to \$200,000	12,609	- 17.0%	- 5.1%	15.2	+ 7.8%	- 4.2%	869	- 26.1%	- 1.5%
\$200,001 to \$300,000	12,134	- 1.1%	- 1.3%	10.1	+ 3.1%	- 6.6%	1,227	- 7.6%	+ 3.9%
\$300,001 and Above	18,213	+ 8.3%	- 0.9%	7.3	+ 12.3%	- 4.5%	2,691	- 9.4%	+ 1.0%
Total	44,247	- 5.5%	- 2.1%	9.5	+ 4.4%	- 5.1%	4,949	- 15.1%	+ 1.0%







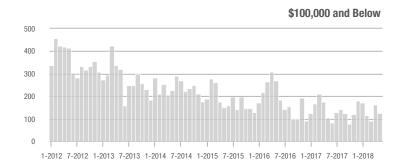


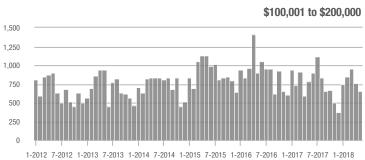


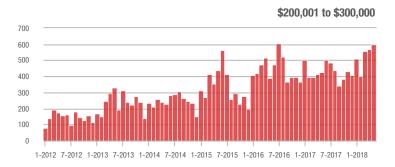


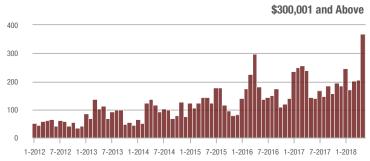
Monroe, NC

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	123	+ 19.4%	- 24.5%	6.8	+ 100.0%	- 14.7%	39	- 23.5%	- 9.3%	
\$100,001 to \$200,000	659	- 16.3%	- 13.5%	8.1	- 10.0%	- 13.6%	93	- 10.6%	0.0%	
\$200,001 to \$300,000	598	+ 41.4%	+ 4.9%	7.2	+ 24.1%	+ 1.0%	91	+ 5.8%	+ 2.2%	
\$300,001 and Above	368	+ 159.2%	+ 80.4%	5.4	+ 100.0%	+ 33.2%	79	+ 8.2%	+ 31.7%	
Total	1,748	+ 20.1%	+ 2.9%	7.0	+ 14.8%	- 5.5%	302	- 3.8%	+ 6.0%	







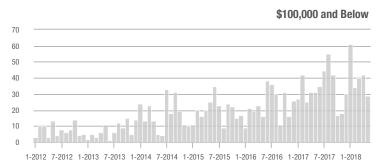


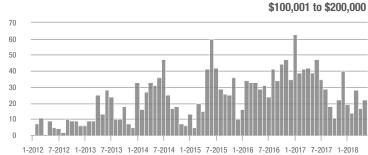


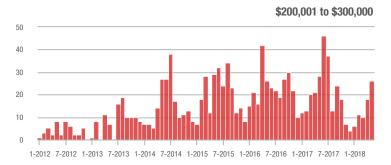


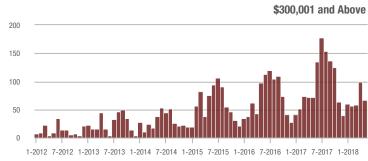
Montgomery County, NC

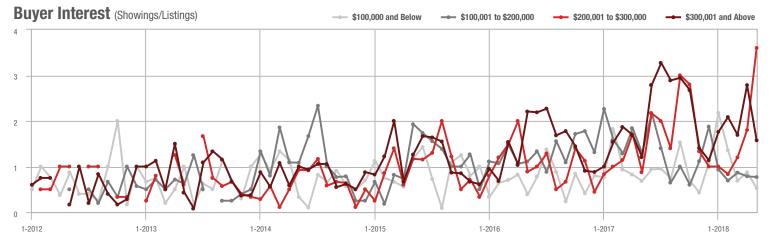
		Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	29	- 6.5%	- 31.0%	0.5	- 28.6%	- 39.8%	66	- 22.4%	- 2.9%	
\$100,001 to \$200,000	22	- 43.6%	+ 29.4%	0.8	- 38.5%	- 2.1%	34	- 33.3%	- 2.9%	
\$200,001 to \$300,000	26	- 7.1%	+ 44.4%	3.6	+ 300.0%	+ 100.0%	18	- 50.0%	0.0%	
\$300,001 and Above	67	- 6.9%	- 32.3%	1.6	+ 33.3%	- 43.4%	50	- 45.7%	+ 2.0%	
Total	144	- 15.3%	- 18.2%	1.3	+ 18.2%	- 27.7%	168	- 36.4%	- 1.2%	







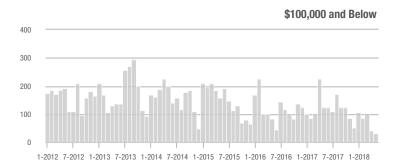


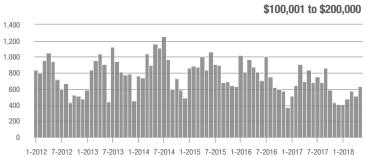


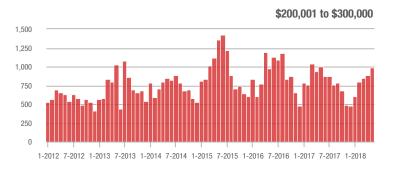


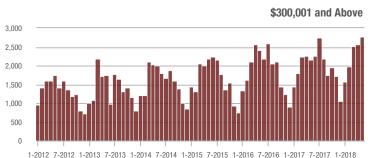
Mooresville, NC

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	31	- 74.8%	- 22.5%	1.2	- 72.1%	- 35.9%	43	- 31.7%	- 12.2%	
\$100,001 to \$200,000	639	- 23.8%	+ 24.3%	9.0	- 8.2%	+ 17.6%	87	- 23.7%	+ 2.4%	
\$200,001 to \$300,000	982	- 1.9%	+ 11.5%	6.1	+ 3.4%	- 2.5%	176	- 18.5%	+ 11.4%	
\$300,001 and Above	2,768	+ 28.1%	+ 8.0%	5.5	+ 37.5%	+ 4.2%	555	- 17.3%	- 0.5%	
Total	4,420	+ 7.2%	+ 10.5%	5.9	+ 18.0%	+ 5.1%	861	- 19.1%	+ 1.3%	





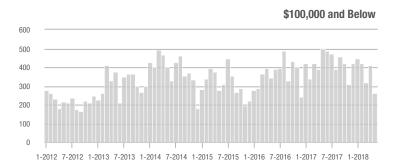


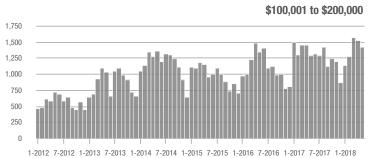


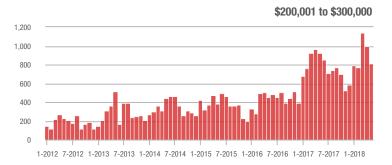


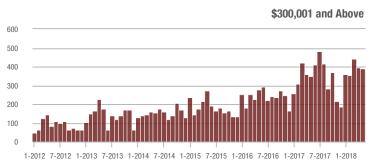
Rock Hill, SC

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	260	- 47.6%	- 36.7%	4.5	- 19.6%	- 38.6%	70	- 50.7%	- 5.4%	
\$100,001 to \$200,000	1,418	+ 9.8%	- 7.4%	12.1	+ 9.0%	+ 7.3%	121	- 1.6%	- 12.3%	
\$200,001 to \$300,000	809	- 12.8%	- 18.4%	8.3	- 3.5%	- 14.0%	105	- 11.8%	- 5.4%	
\$300,001 and Above	389	+ 12.1%	- 1.8%	4.6	+ 43.8%	- 3.6%	93	- 27.9%	- 1.1%	
Total	2,876	- 6.1%	- 13.6%	8.1	+ 8.0%	- 8.1%	389	- 24.2%	- 6.7%	







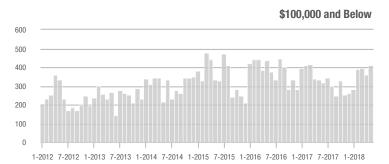


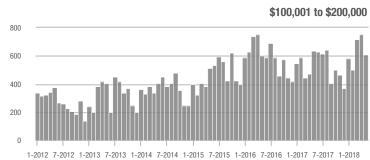


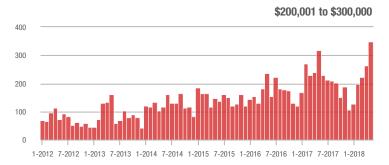
Analytic and Trend Data for the Charlotte Regional Realtor® Association

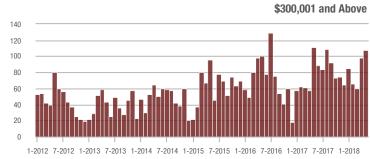
Salisbury, NC

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	412	+ 24.5%	+ 14.1%	5.3	+ 51.4%	+ 20.6%	100	- 32.0%	- 9.1%	
\$100,001 to \$200,000	606	- 4.3%	- 19.1%	5.9	+ 5.4%	- 26.0%	121	- 15.4%	+ 0.8%	
\$200,001 to \$300,000	348	+ 9.4%	+ 32.8%	7.2	+ 75.6%	+ 34.1%	59	- 35.9%	0.0%	
\$300,001 and Above	108	- 2.7%	+ 10.2%	2.5	+ 25.0%	+ 26.3%	48	- 28.4%	- 5.9%	
Total	1,474	+ 5.8%	+ 0.3%	5.5	+ 31.0%	- 1.1%	328	- 26.9%	- 3.5%	







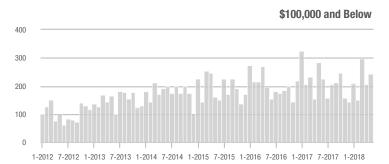


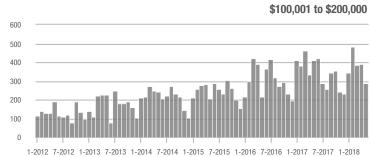


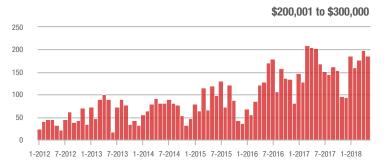


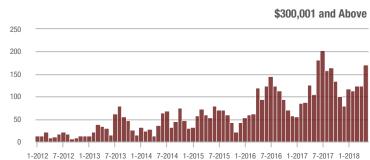
Stanly County, NC

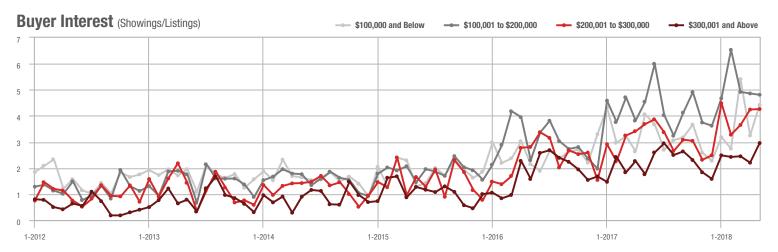
	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	244	- 14.1%	+ 18.4%	4.4	+ 7.3%	+ 36.1%	90	- 28.0%	- 10.9%	
\$100,001 to \$200,000	286	- 29.9%	- 27.0%	4.8	+ 6.7%	- 1.0%	74	- 36.8%	- 23.7%	
\$200,001 to \$300,000	185	- 8.4%	- 7.0%	4.3	+ 16.2%	+ 0.4%	57	- 13.6%	- 9.5%	
\$300,001 and Above	171	+ 64.4%	+ 37.9%	3.0	+ 66.7%	+ 34.2%	73	- 12.0%	0.0%	
Total	886	- 11.2%	- 3.8%	4.2	+ 13.5%	+ 9.0%	294	- 24.8%	- 12.0%	







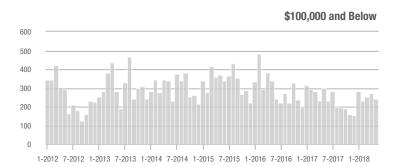


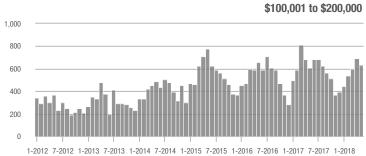


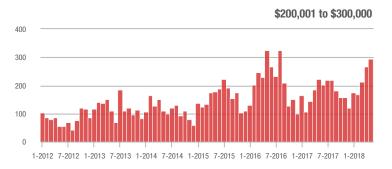
Analytic and Trend Data for the Charlotte Regional Realtor® Association

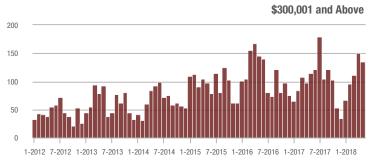
Statesville, NC

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	240	- 18.6%	- 12.4%	4.6	+ 4.5%	- 1.4%	84	- 21.5%	- 8.7%	
\$100,001 to \$200,000	633	+ 3.6%	- 8.8%	5.8	+ 7.4%	- 13.5%	126	- 18.2%	- 2.3%	
\$200,001 to \$300,000	295	+ 32.3%	+ 10.1%	4.4	+ 41.9%	- 1.1%	79	- 8.1%	+ 8.2%	
\$300,001 and Above	135	+ 17.4%	- 10.0%	2.3	+ 27.8%	- 14.2%	66	- 25.0%	0.0%	
Total	1.303	+ 4.7%	- 6.0%	4.5	+ 12.5%	- 9.0%	355	- 18.4%	- 1.4%	







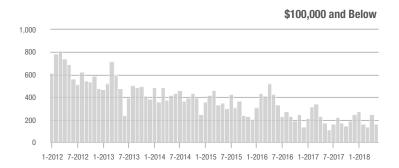


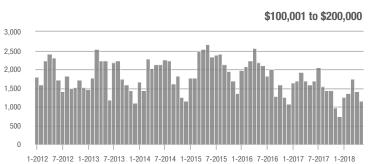


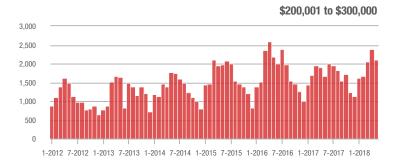


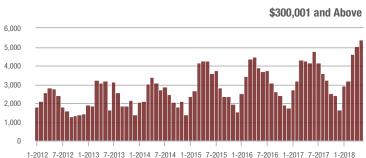
Union County, NC

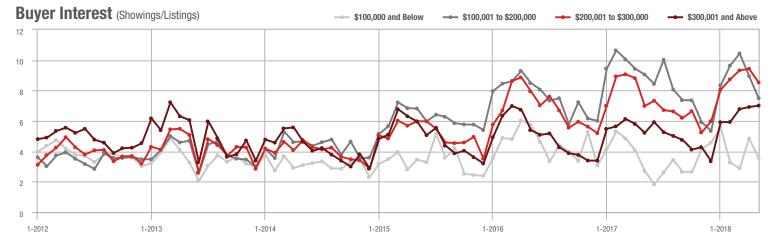
	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	162	- 4.7%	- 34.1%	3.6	+ 33.3%	- 26.7%	90	- 29.7%	- 14.3%	
\$100,001 to \$200,000	1,163	- 26.9%	- 17.8%	7.5	- 17.6%	- 16.3%	182	- 17.3%	- 2.7%	
\$200,001 to \$300,000	2,093	+ 26.1%	- 12.1%	8.5	+ 21.4%	- 9.6%	286	0.0%	- 4.7%	
\$300,001 and Above	5,376	+ 29.6%	+ 7.1%	7.0	+ 34.6%	+ 1.3%	867	- 11.7%	+ 2.0%	
Total	8,794	+ 16.2%	- 3.0%	7.3	+ 21.7%	- 5.3%	1,425	- 11.8%	- 1.2%	







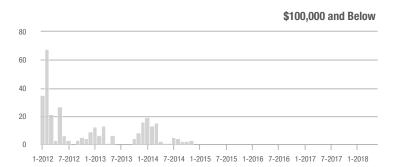


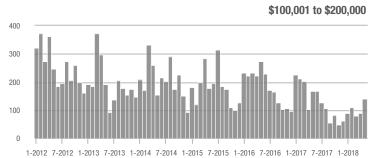


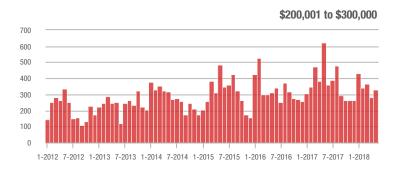


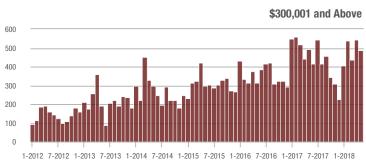
Uptown Charlotte

	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	0	0.0%	0.0%	0.0	0.0%	0.0%	0	0.0%	0.0%	
\$100,001 to \$200,000	140	- 16.2%	+ 55.6%	11.7	+ 12.5%	+ 42.6%	12	- 25.0%	+ 9.1%	
\$200,001 to \$300,000	327	- 47.7%	+ 16.0%	7.8	- 31.6%	+ 10.4%	42	- 23.6%	+ 5.0%	
\$300,001 and Above	488	- 1.2%	- 10.5%	6.8	+ 17.2%	- 16.8%	73	- 17.0%	+ 5.8%	
Total	955	- 25.7%	+ 4.1%	7.6	- 8.4%	- 2.6%	127	- 20.1%	+ 5.8%	





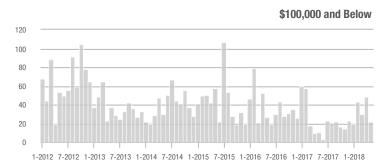


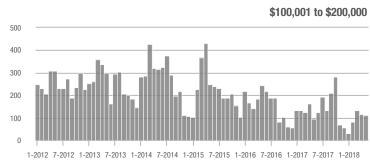


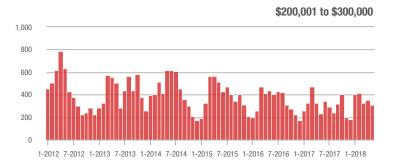


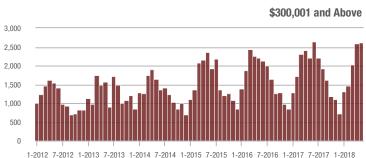
Waxhaw, NC

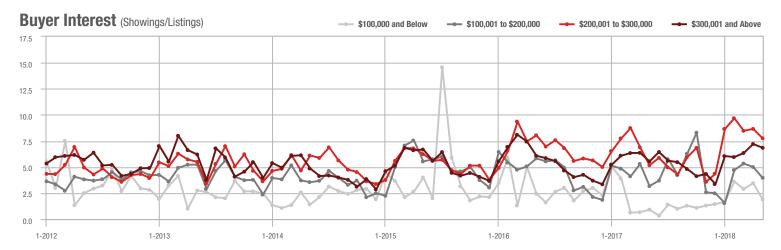
	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	22	+ 120.0%	- 54.2%	1.9	+ 111.1%	- 45.3%	24	- 42.9%	- 25.0%	
\$100,001 to \$200,000	110	+ 17.0%	- 4.3%	4.0	+ 25.0%	- 20.8%	35	- 10.3%	+ 9.4%	
\$200,001 to \$300,000	306	+ 34.8%	- 13.1%	7.8	+ 50.0%	- 10.4%	63	- 4.5%	- 7.4%	
\$300,001 and Above	2,622	+ 18.5%	+ 1.2%	6.8	+ 23.6%	- 5.0%	431	- 9.1%	+ 3.6%	
Total	3.060	+ 20.3%	- 1.5%	6.6	+ 26.9%	- 6.6%	553	- 11.0%	+ 0.9%	













York County, SC

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	May 2018	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	400	- 41.3%	- 35.9%	3.6	- 14.3%	- 36.2%	155	- 49.0%	- 7.2%	
\$100,001 to \$200,000	2,383	- 2.3%	- 9.1%	11.2	+ 4.7%	- 0.2%	230	- 12.9%	- 8.7%	
\$200,001 to \$300,000	2,718	+ 0.4%	- 11.7%	9.2	+ 15.0%	- 12.7%	338	- 13.8%	- 1.5%	
\$300,001 and Above	3,529	+ 21.1%	- 0.3%	5.9	+ 18.0%	- 4.2%	667	- 6.7%	+ 0.2%	
Total	9,030	+ 3.3%	- 8.5%	7.5	+ 10.3%	- 8.8%	1,390	- 17.0%	- 2.7%	

