

## Showings Statistics

MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Alexander County, NC	83	5.2	23
Anson County, NC	113	2.0	79
Cabarrus County, NC	6,872	9.3	863
Charlotte MSA	84,331	9.3	10,506
City of Charlotte, NC	36,715	11.5	3,434
Concord, NC	4,360	10.1	499
Davidson, NC	1,043	6.6	179
Denver, NC	1,098	5.2	254
Fort Mill, SC	3,351	9.1	421
Gaston County, NC	5,676	8.9	798
Gastonia, NC	3,007	10.1	342
Huntersville, NC	3,304	8.9	414
Iredell County, NC	5,810	5.8	1,240
Kannapolis, NC	1,492	9.4	181
Lake Norman	5,864	6.1	1,188
Lake Wylie	2,672	6.7	519
Lancaster County, SC	2,904	6.7	520
Lincoln County, NC	2,264	5.5	507
Lincolnton, NC	710	5.8	143
Matthews, NC	3,106	11.7	285
Mecklenburg County, NC	45,440	10.9	4,534
Monroe, NC	1,776	8.2	267
Montgomery County, NC	136	1.3	142
Mooresville, NC	4,043	6.3	762
Rock Hill, SC	3,472	10.0	391
Salisbury, NC	1,397	5.8	314
Stanly County, NC	985	4.5	303
Statesville, NC	1,172	4.6	332
Union County, NC	8,587	7.9	1,320
Uptown Charlotte	880	7.5	120
Waxhaw, NC	2,522	6.6	488
York County, SC	9,703	8.6	1,311

# Showings Report for March 2018

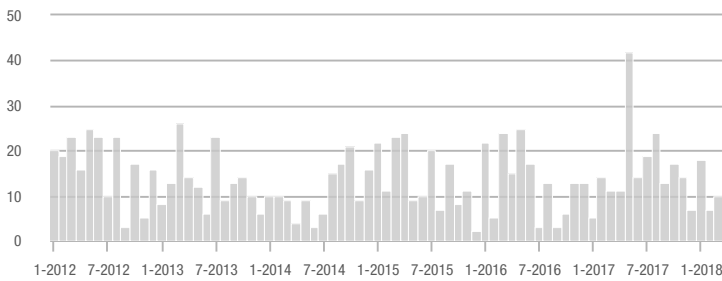
Analytic and Trend Data for the Charlotte Regional Realtor® Association

## Alexander County, NC

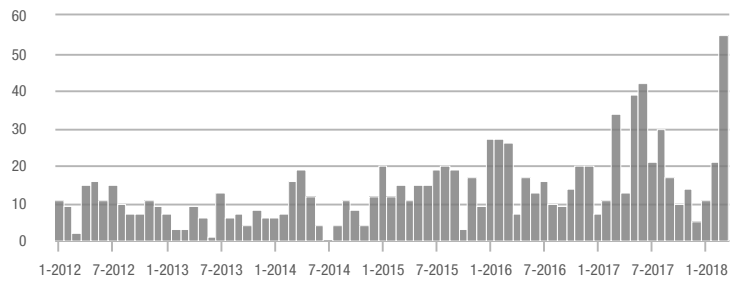
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	10	- 9.1%	+ 42.9%	3.0	+ 200.0%	+ 150.0%	4	- 71.4%	- 69.2%
\$100,001 to \$200,000	55	+ 61.8%	+ 161.9%	17.3	+ 1,135.7%	+ 1,200.0%	6	- 76.9%	- 50.0%
\$200,001 to \$300,000	14	+ 100.0%	+ 7.7%	1.6	+ 128.6%	- 20.0%	7	- 50.0%	- 30.0%
\$300,001 and Above	4	0.0%	- 66.7%	1.3	+ 116.7%	0.0%	6	- 66.7%	- 53.8%
<b>Total</b>	<b>83</b>	<b>+ 48.2%</b>	<b>+ 56.6%</b>	<b>5.2</b>	<b>+ 420.0%</b>	<b>+ 256.8%</b>	<b>23</b>	<b>- 68.1%</b>	<b>- 52.1%</b>

### Showings

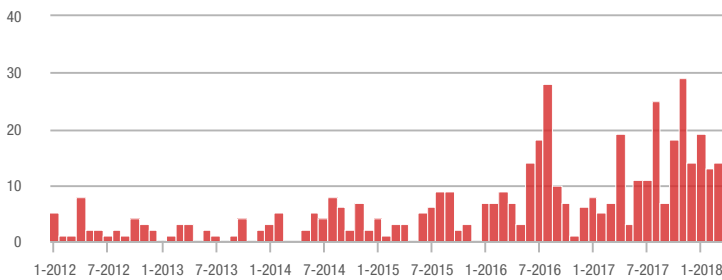
\$100,000 and Below



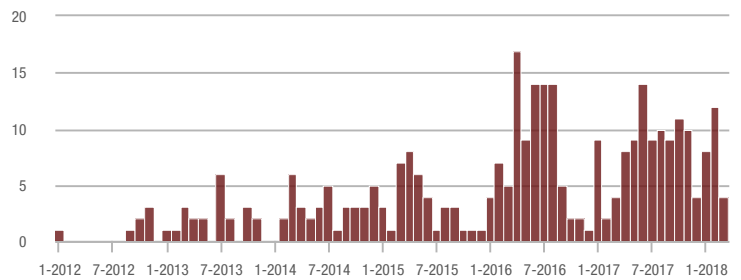
\$100,001 to \$200,000



\$200,001 to \$300,000

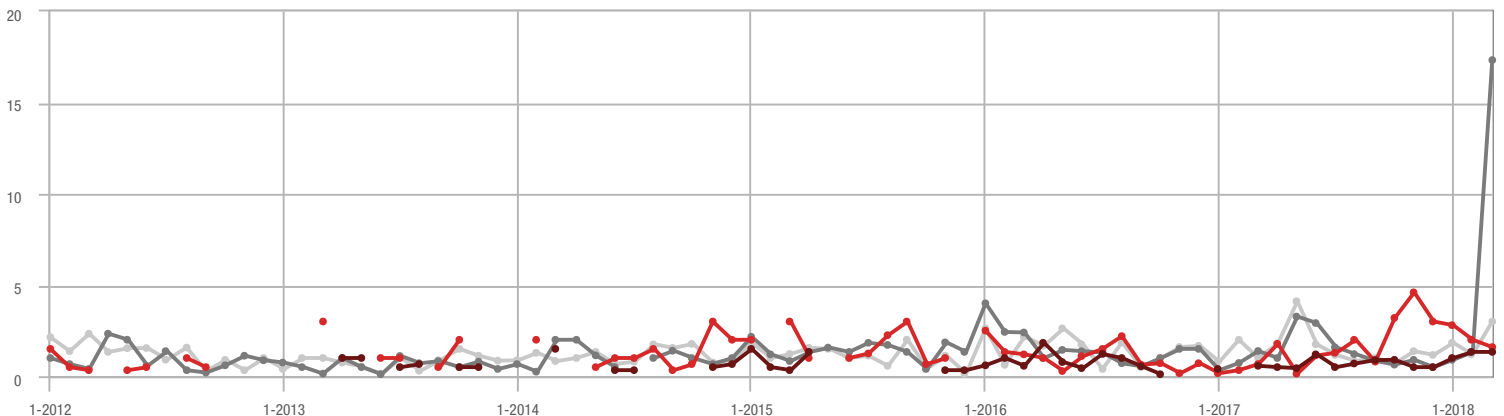


\$300,001 and Above



### Buyer Interest (Showings/Listings)

— \$100,000 and Below    — \$100,001 to \$200,000    — \$200,001 to \$300,000    — \$300,001 and Above

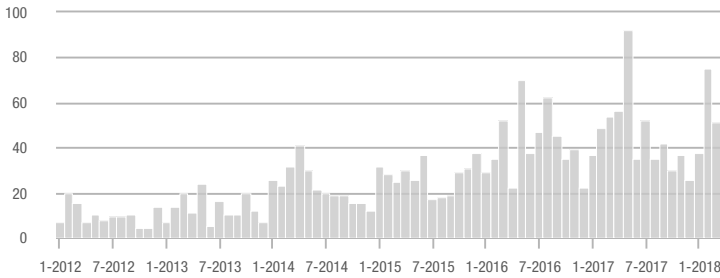


## Anson County, NC

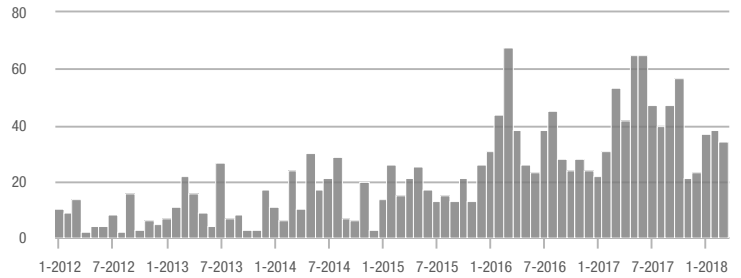
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	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	51	- 5.6%	- 32.0%	2.1	+ 61.5%	- 23.9%	36	- 47.8%	- 20.0%
\$100,001 to \$200,000	34	- 35.8%	- 10.5%	1.8	- 21.7%	- 25.0%	27	- 37.2%	0.0%
\$200,001 to \$300,000	23	+ 187.5%	+ 228.6%	3.4	+ 240.0%	+ 240.0%	8	- 27.3%	- 11.1%
\$300,001 and Above	5	+ 66.7%	- 44.4%	0.0	- 100.0%	- 100.0%	8	0.0%	- 20.0%
<b>Total</b>	<b>113</b>	<b>- 4.2%</b>	<b>- 12.4%</b>	<b>2.0</b>	<b>+ 25.0%</b>	<b>- 13.3%</b>	<b>79</b>	<b>- 39.7%</b>	<b>- 13.2%</b>

### Showings

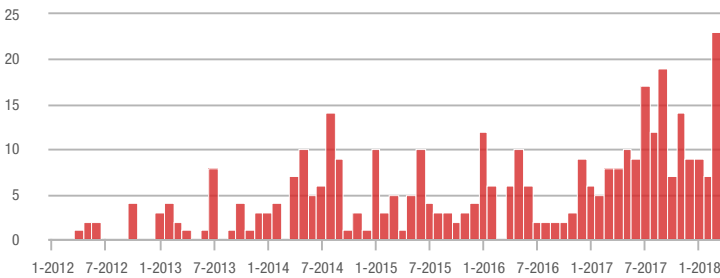
\$100,000 and Below



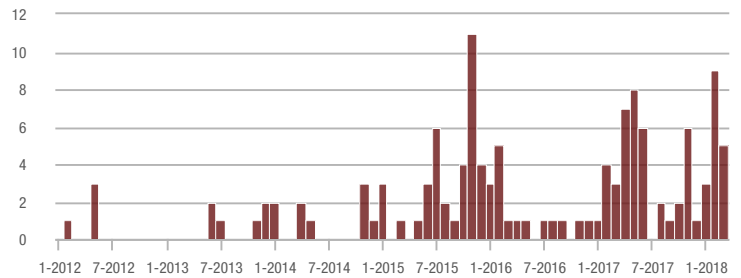
\$100,001 to \$200,000



\$200,001 to \$300,000

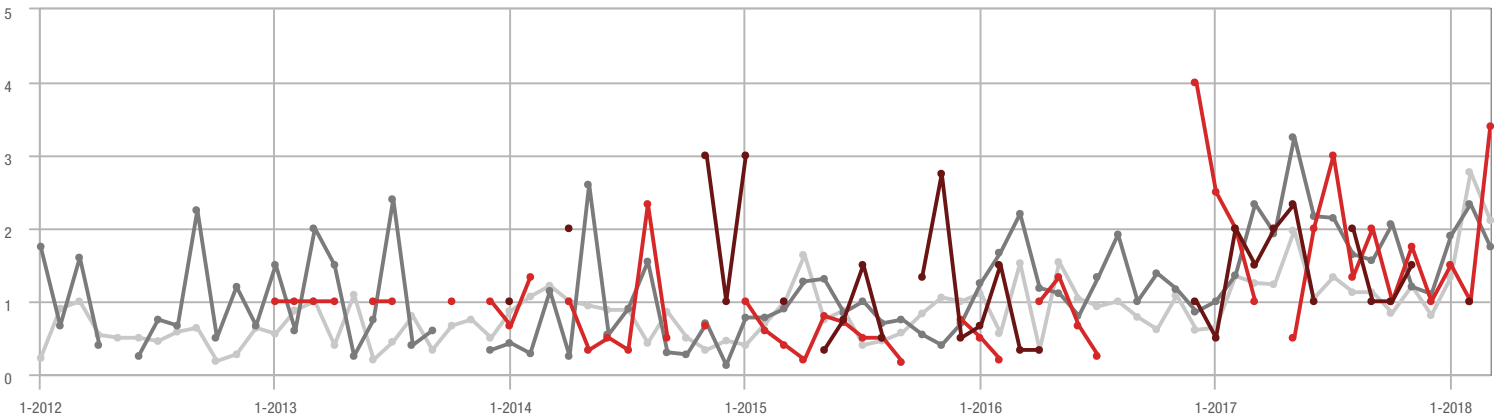


\$300,001 and Above



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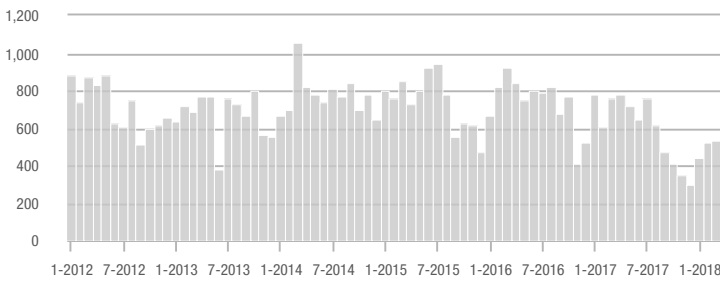


## Cabarrus County, NC

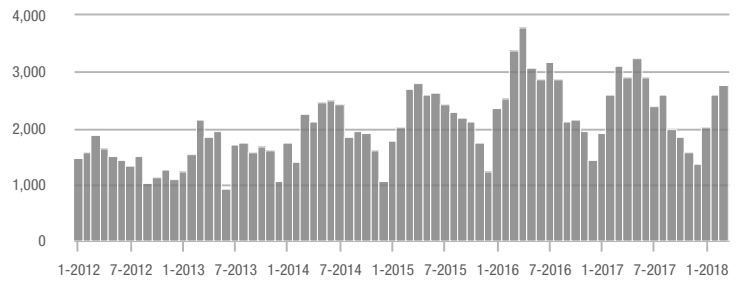
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	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	530	- 29.7%	+ 1.5%	7.3	+ 2.8%	+ 3.1%	110	- 39.6%	- 7.6%
\$100,001 to \$200,000	2,761	- 11.5%	+ 6.2%	13.6	+ 28.3%	+ 1.2%	217	- 32.8%	+ 2.4%
\$200,001 to \$300,000	1,619	- 4.5%	+ 7.4%	9.8	+ 18.1%	+ 4.4%	177	- 21.3%	0.0%
\$300,001 and Above	1,962	+ 16.2%	+ 40.1%	6.5	+ 22.6%	+ 9.4%	359	- 7.0%	+ 17.3%
<b>Total</b>	<b>6,872</b>	<b>- 5.3%</b>	<b>+ 14.0%</b>	<b>9.3</b>	<b>+ 17.7%</b>	<b>+ 1.6%</b>	<b>863</b>	<b>- 22.7%</b>	<b>+ 6.0%</b>

### Showings

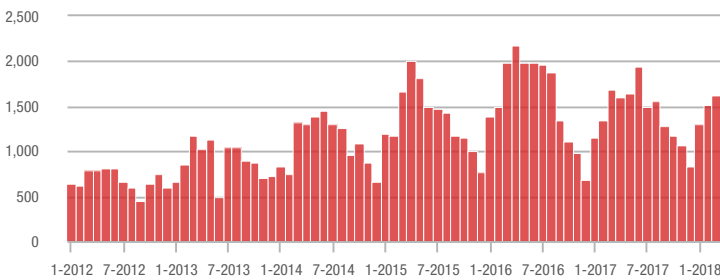
\$100,000 and Below



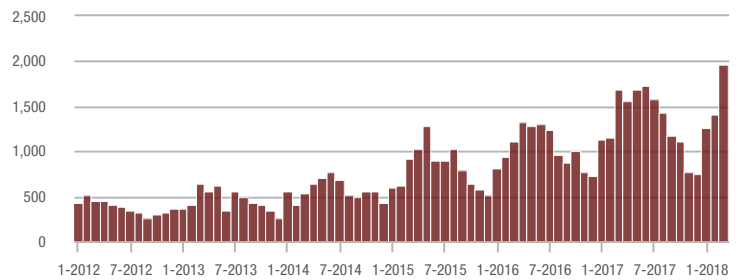
\$100,001 to \$200,000



\$200,001 to \$300,000

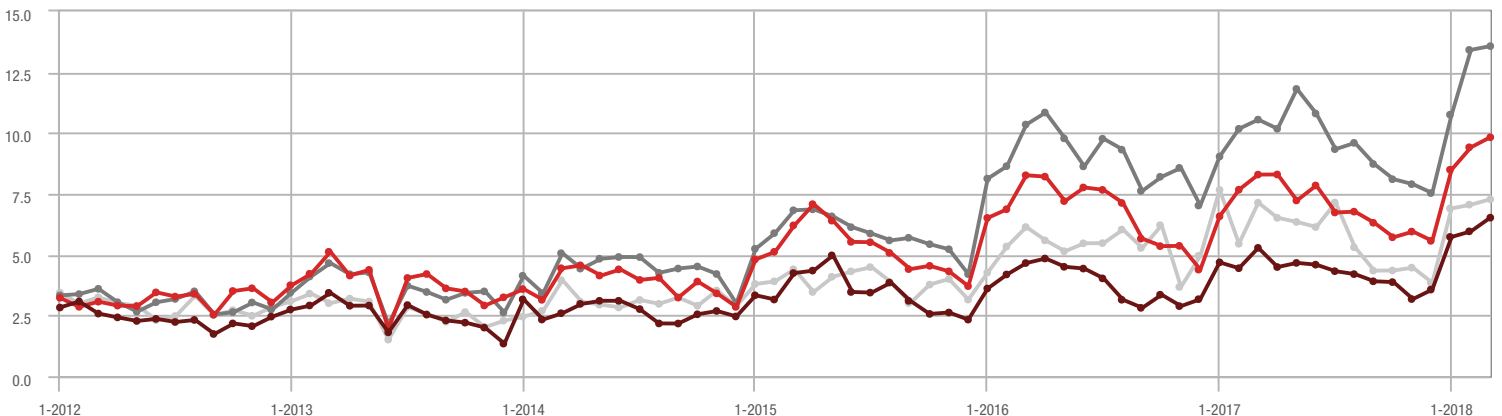


\$300,001 and Above



### Buyer Interest (Showings/Listings)

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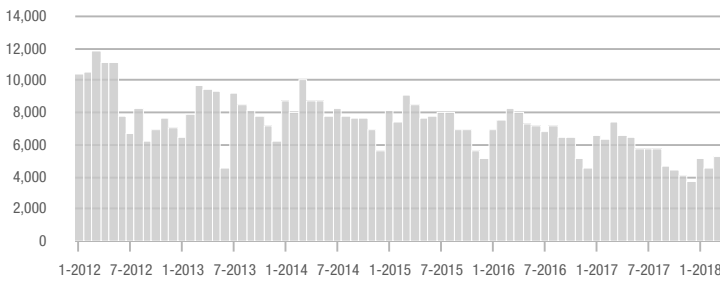


## Charlotte MSA

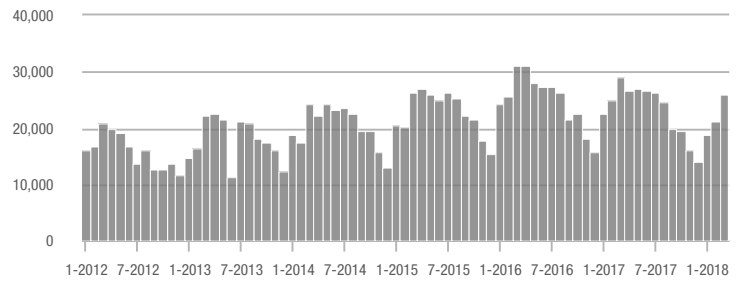
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	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	5,275	- 28.4%	+ 15.4%	6.8	+ 7.9%	+ 21.0%	1,182	- 39.8%	- 8.4%
\$100,001 to \$200,000	25,987	- 10.9%	+ 23.0%	13.5	+ 12.5%	+ 14.9%	2,119	- 26.0%	+ 4.6%
\$200,001 to \$300,000	21,109	- 1.0%	+ 22.0%	10.1	+ 6.3%	+ 6.4%	2,291	- 13.1%	+ 10.2%
\$300,001 and Above	31,960	+ 9.4%	+ 33.6%	7.4	+ 12.1%	+ 12.5%	4,914	- 9.6%	+ 11.5%
Total	84,331	- 3.1%	+ 26.0%	9.3	+ 9.4%	+ 11.6%	10,506	- 18.5%	+ 7.2%

### Showings

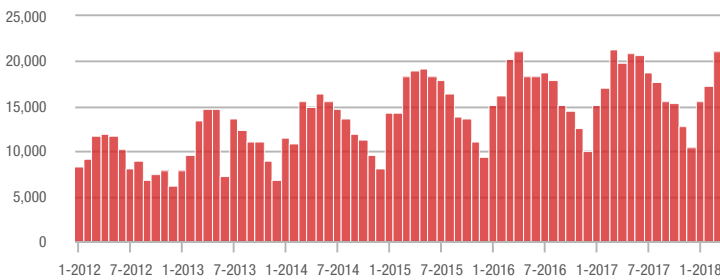
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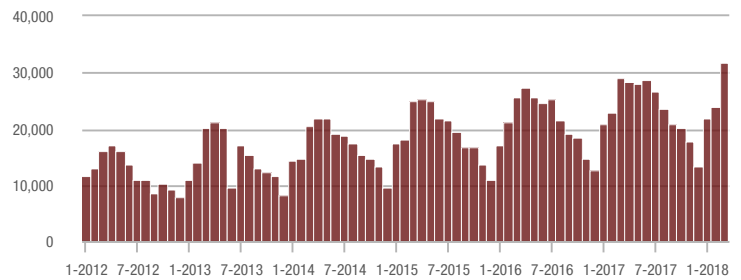
\$100,001 to \$200,000



\$200,001 to \$300,000

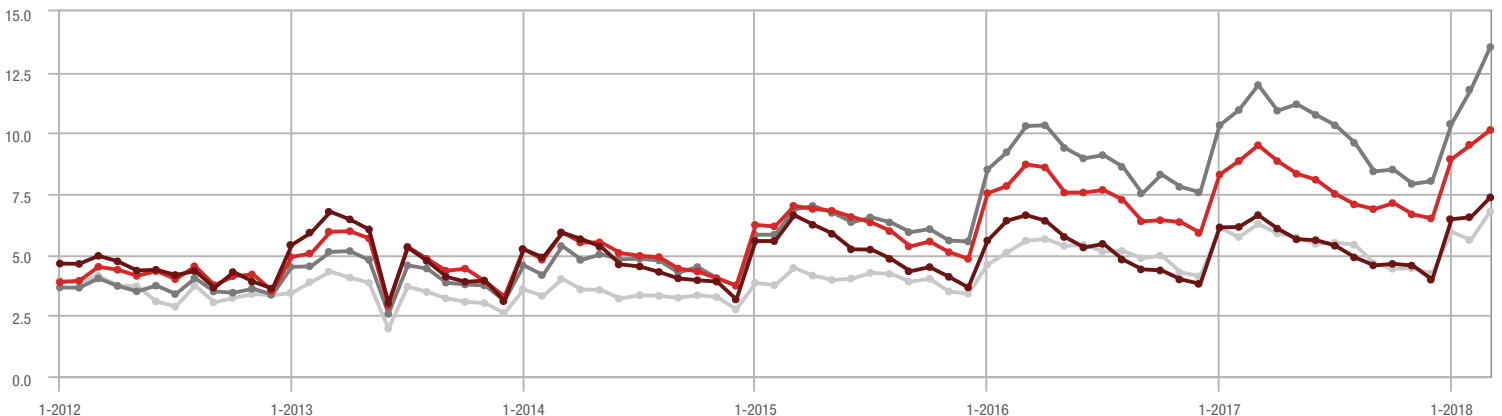


\$300,001 and Above



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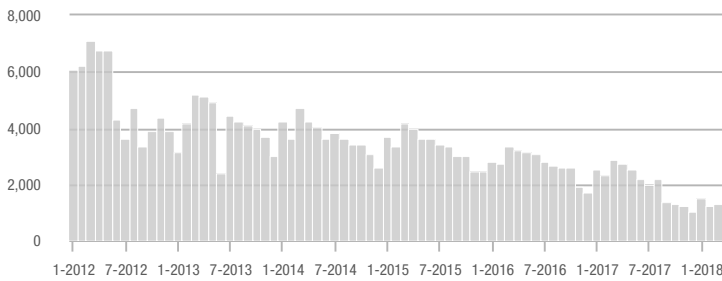


## City of Charlotte, NC

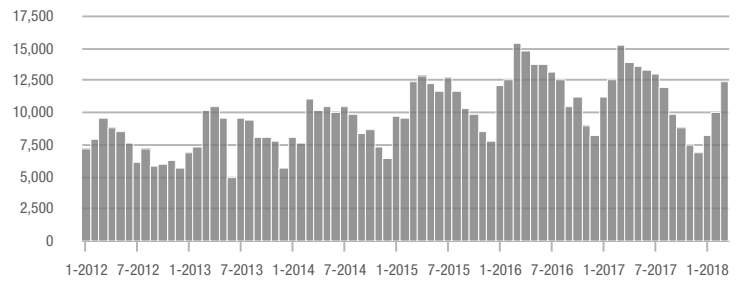
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	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1,294	- 54.7%	+ 4.3%	12.1	+ 11.0%	+ 19.4%	146	- 57.6%	- 11.5%
\$100,001 to \$200,000	12,391	- 19.0%	+ 23.6%	17.6	+ 10.0%	+ 14.4%	726	- 29.7%	+ 6.6%
\$200,001 to \$300,000	9,228	- 0.1%	+ 22.1%	11.4	- 1.7%	+ 1.2%	839	- 3.3%	+ 17.7%
\$300,001 and Above	13,802	+ 2.1%	+ 21.7%	8.7	+ 3.6%	+ 2.8%	1,723	- 6.6%	+ 14.0%
<b>Total</b>	<b>36,715</b>	<b>- 10.2%</b>	<b>+ 21.7%</b>	<b>11.5</b>	<b>+ 1.8%</b>	<b>+ 5.6%</b>	<b>3,434</b>	<b>- 16.0%</b>	<b>+ 11.9%</b>

### Showings

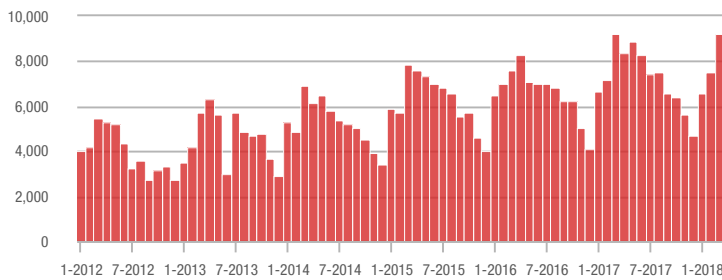
\$100,000 and Below



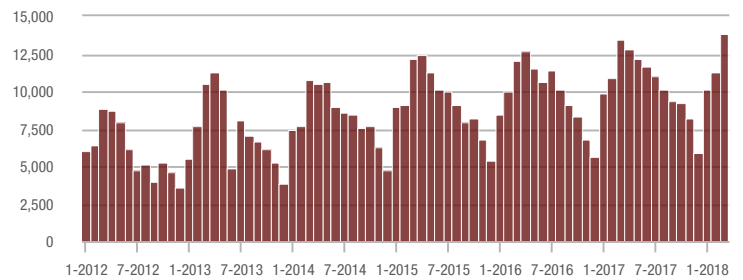
\$100,001 to \$200,000



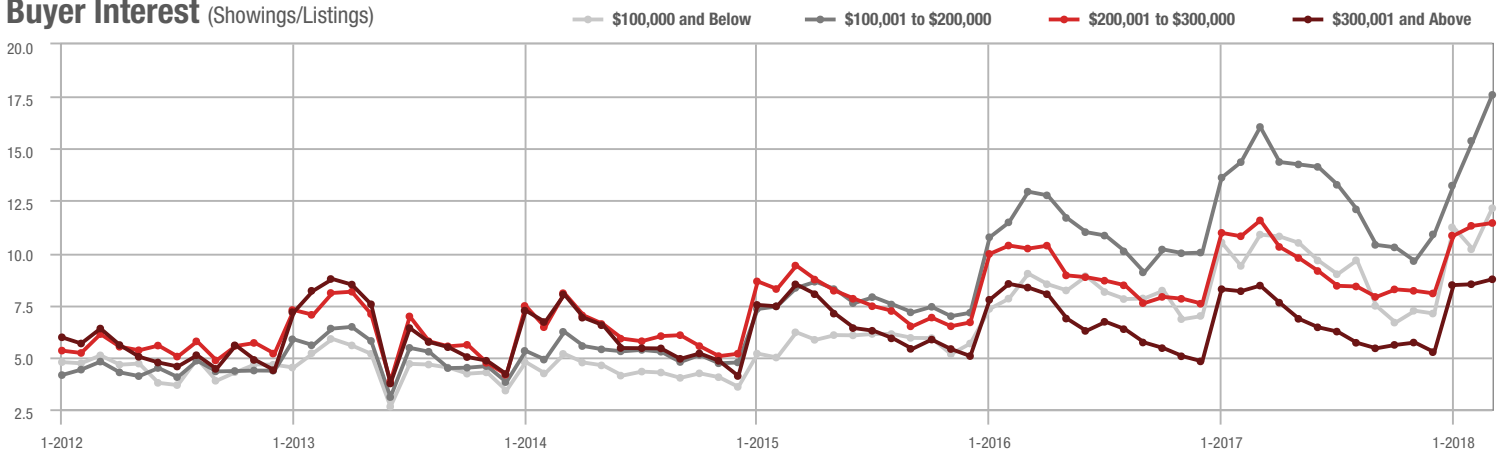
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)



# Showings Report for March 2018

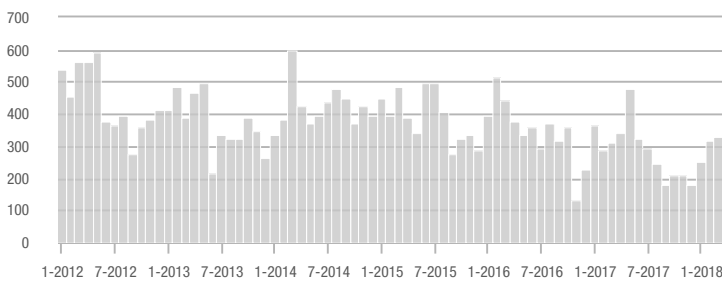
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## Concord, NC

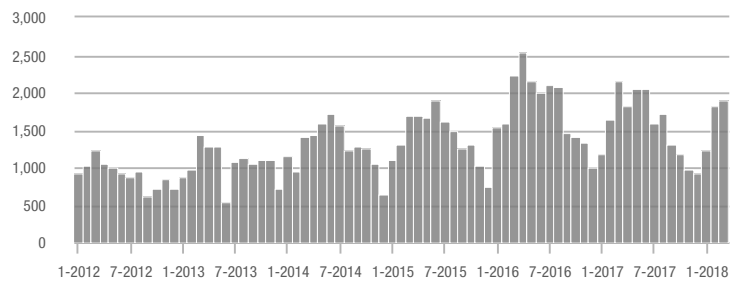
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	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	328	+ 4.8%	+ 2.8%	7.8	+ 11.4%	+ 4.9%	57	- 28.8%	- 6.6%
\$100,001 to \$200,000	1,902	- 11.8%	+ 4.8%	14.7	+ 21.5%	- 1.3%	137	- 29.0%	+ 3.8%
\$200,001 to \$300,000	891	- 9.5%	- 14.7%	10.0	+ 19.0%	- 13.1%	99	- 23.8%	- 3.9%
\$300,001 and Above	1,239	+ 31.0%	+ 67.2%	7.1	+ 31.5%	+ 29.4%	206	- 1.4%	+ 18.4%
<b>Total</b>	<b>4,360</b>	<b>- 0.9%</b>	<b>+ 11.2%</b>	<b>10.1</b>	<b>+ 17.4%</b>	<b>- 0.7%</b>	<b>499</b>	<b>- 18.5%</b>	<b>+ 6.2%</b>

### Showings

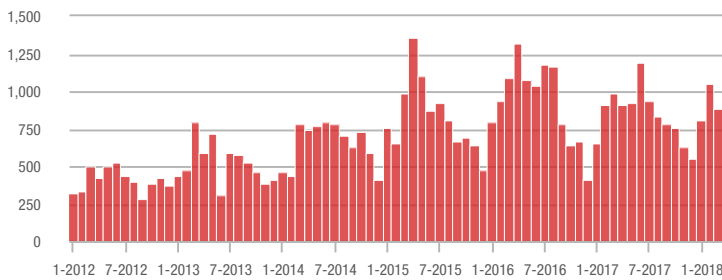
\$100,000 and Below



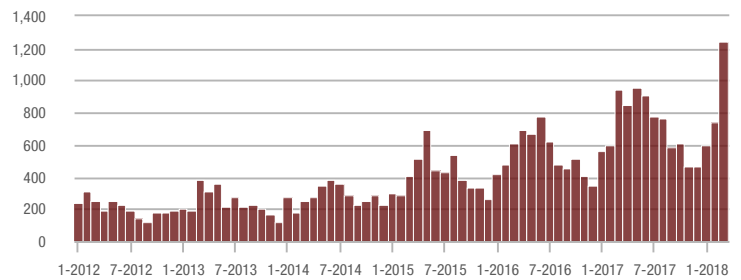
\$100,001 to \$200,000



\$200,001 to \$300,000

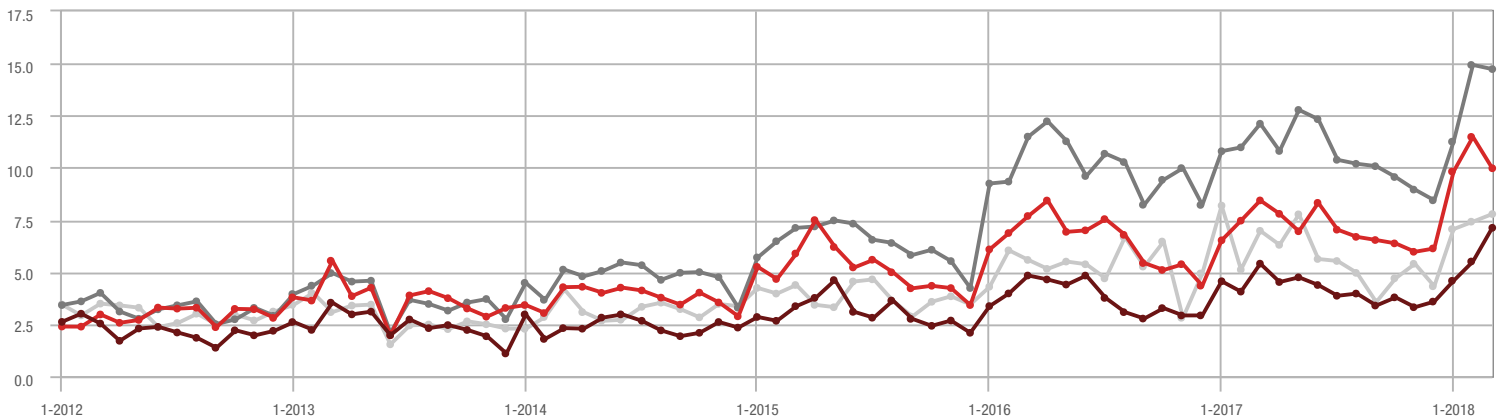


\$300,001 and Above



### Buyer Interest (Showings/Listings)

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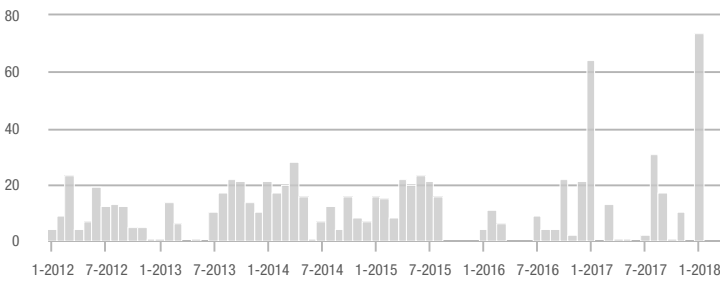


## Davidson, NC

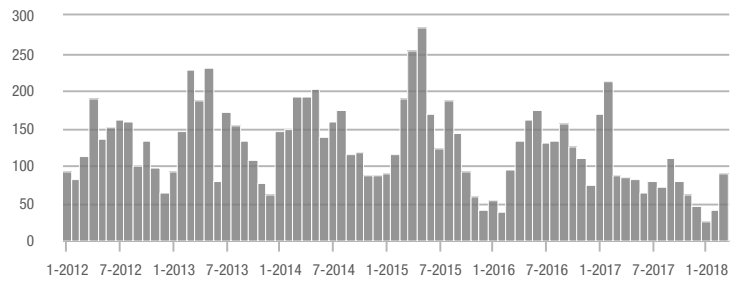
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	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	- 100.0%	0.0%	0.0	- 100.0%	0.0%	3	- 40.0%	0.0%
\$100,001 to \$200,000	91	+ 4.6%	+ 116.7%	11.4	+ 31.0%	+ 58.0%	12	- 14.3%	+ 20.0%
\$200,001 to \$300,000	213	- 13.1%	+ 9.2%	8.5	- 17.5%	+ 0.0%	26	0.0%	+ 8.3%
\$300,001 and Above	739	+ 0.1%	+ 38.9%	5.9	+ 1.7%	+ 1.1%	138	- 3.5%	+ 24.3%
Total	1,043	- 3.7%	+ 35.6%	6.6	- 1.5%	+ 3.0%	179	- 4.8%	+ 20.9%

### Showings

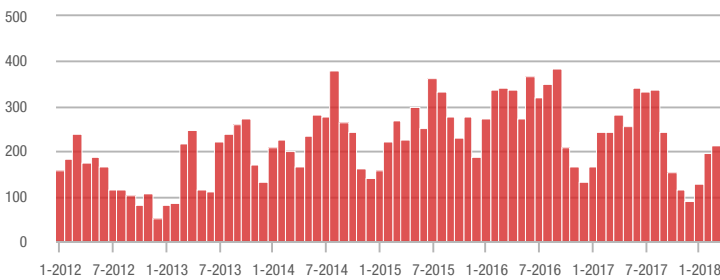
\$100,000 and Below



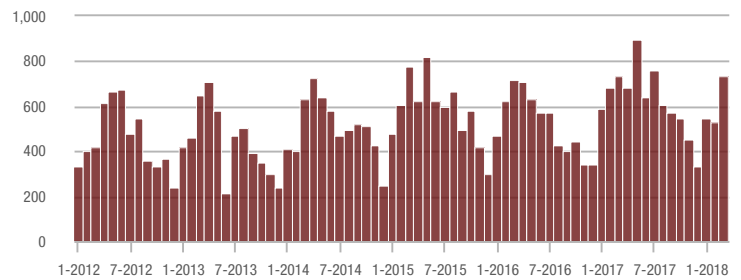
\$100,001 to \$200,000



\$200,001 to \$300,000

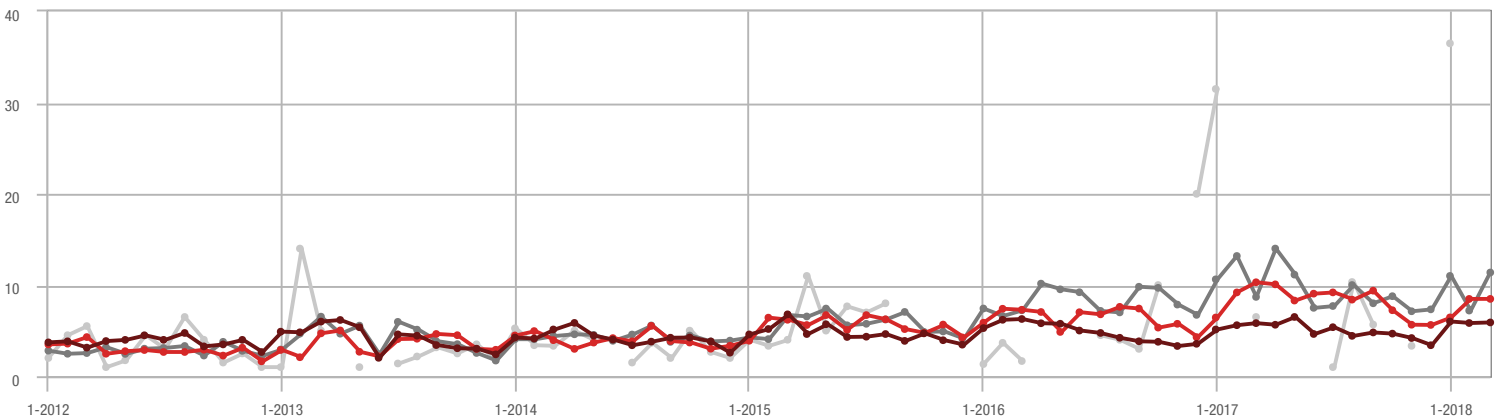


\$300,001 and Above



### Buyer Interest (Showings/Listings)

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# Showings Report for March 2018

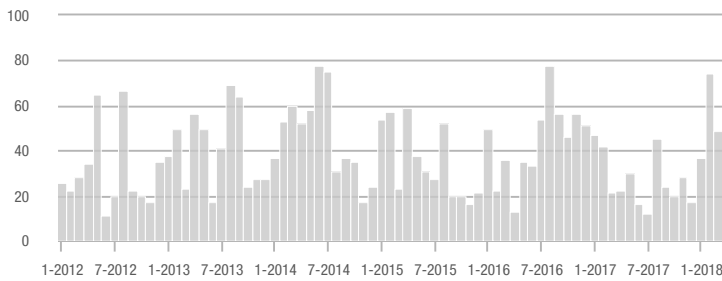
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## Denver, NC

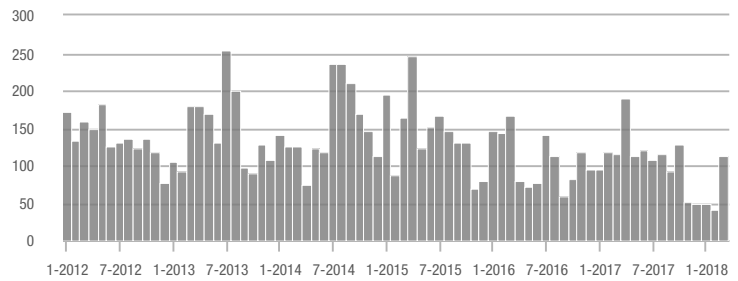
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\$100,000 and Below	49	+ 133.3%	- 33.8%	2.7	+ 285.7%	+ 3.3%	32	- 41.8%	- 17.9%
\$100,001 to \$200,000	113	- 1.7%	+ 169.0%	11.1	+ 91.4%	+ 111.4%	13	- 53.6%	+ 18.2%
\$200,001 to \$300,000	157	- 31.1%	+ 19.8%	5.4	- 5.3%	+ 5.5%	36	- 36.8%	- 5.3%
\$300,001 and Above	779	+ 10.3%	+ 36.4%	5.1	+ 18.6%	+ 18.3%	173	- 20.3%	+ 4.2%
<b>Total</b>	<b>1,098</b>	<b>+ 2.6%</b>	<b>+ 34.2%</b>	<b>5.2</b>	<b>+ 20.9%</b>	<b>+ 22.4%</b>	<b>254</b>	<b>- 28.9%</b>	<b>0.0%</b>

### Showings

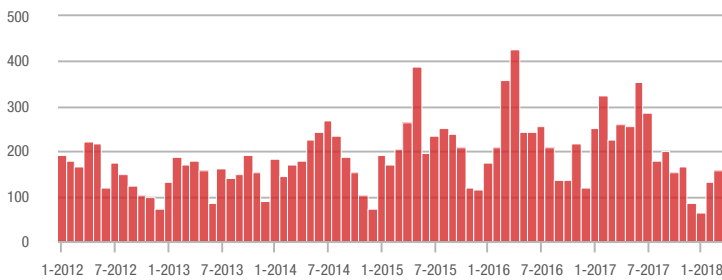
\$100,000 and Below



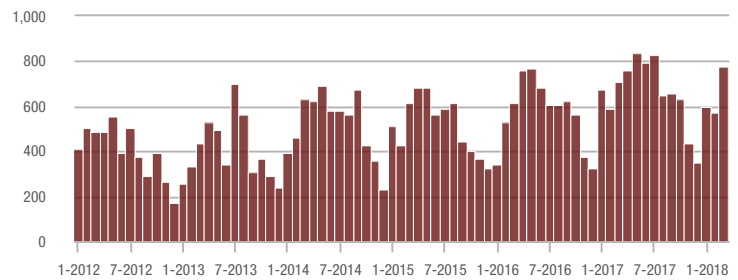
\$100,001 to \$200,000



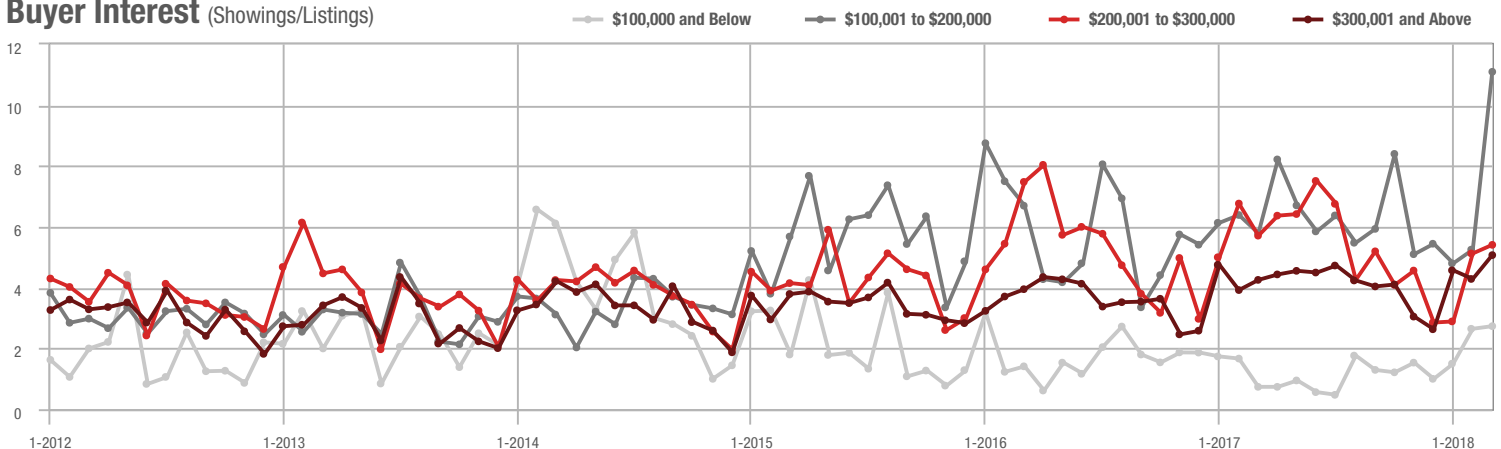
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)



# Showings Report for March 2018

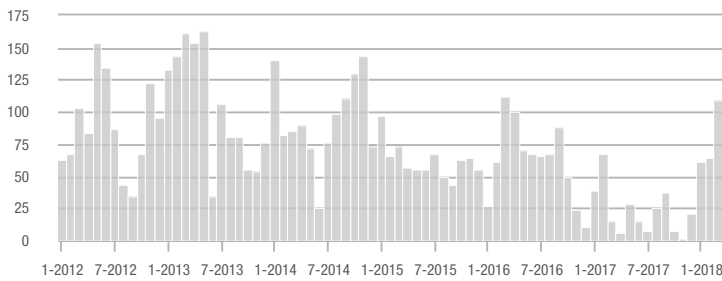
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## Fort Mill, SC

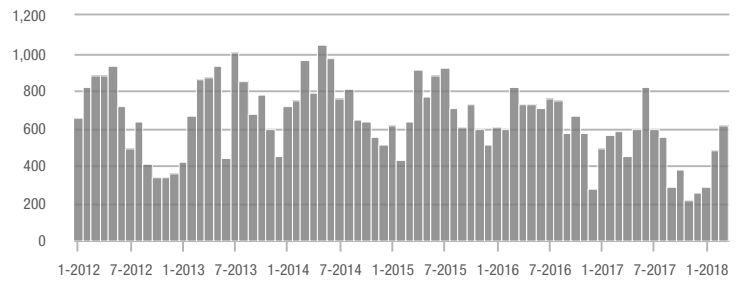
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	109	+ 626.7%	+ 70.3%	9.7	+ 385.0%	+ 72.6%	14	+ 7.7%	- 17.6%
\$100,001 to \$200,000	613	+ 4.6%	+ 27.7%	13.9	+ 15.8%	+ 8.8%	54	- 6.9%	+ 14.9%
\$200,001 to \$300,000	1,042	+ 3.0%	+ 36.7%	12.3	+ 2.5%	+ 26.0%	94	- 1.1%	+ 5.6%
\$300,001 and Above	1,587	+ 0.3%	+ 57.6%	6.9	- 8.0%	+ 34.4%	259	- 4.1%	+ 7.9%
<b>Total</b>	<b>3,351</b>	<b>+ 4.8%</b>	<b>+ 44.9%</b>	<b>9.1</b>	<b>- 1.1%</b>	<b>+ 26.6%</b>	<b>421</b>	<b>- 3.4%</b>	<b>+ 7.1%</b>

### Showings

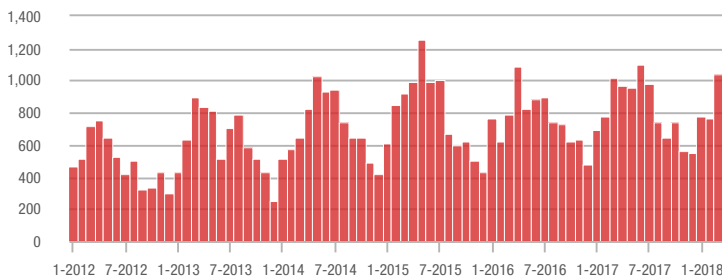
\$100,000 and Below



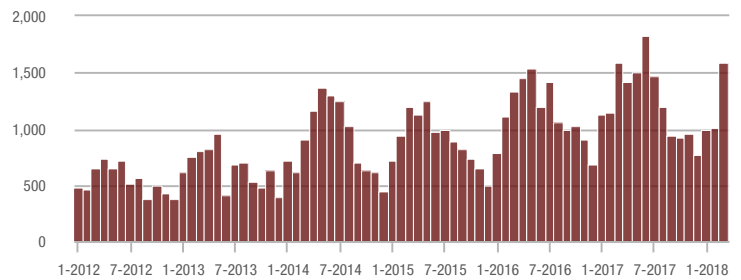
\$100,001 to \$200,000



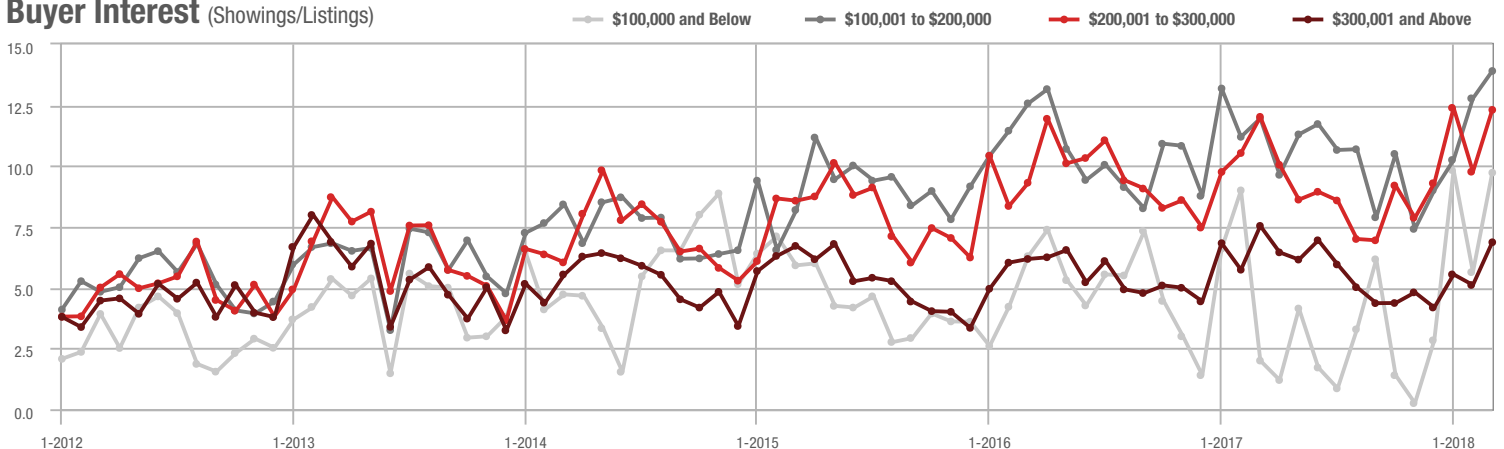
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

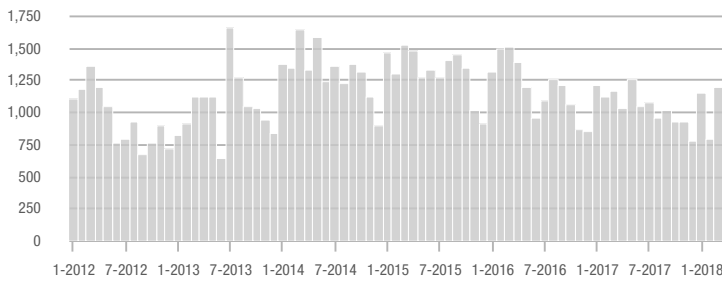


## Gaston County, NC

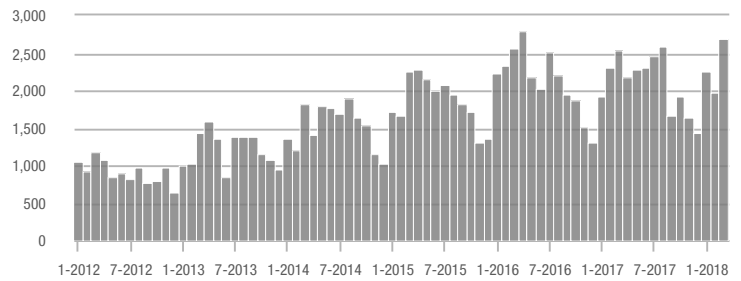
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1,192	+ 1.8%	+ 49.6%	7.5	+ 56.3%	+ 52.1%	229	- 37.9%	- 3.0%
\$100,001 to \$200,000	2,695	+ 6.4%	+ 35.8%	12.0	+ 29.0%	+ 30.3%	248	- 27.9%	+ 2.1%
\$200,001 to \$300,000	1,040	+ 4.9%	+ 23.8%	8.5	+ 34.9%	+ 19.3%	155	- 26.9%	- 3.7%
\$300,001 and Above	749	+ 31.6%	+ 27.6%	5.4	+ 54.3%	+ 22.9%	166	- 26.9%	- 2.4%
<b>Total</b>	<b>5,676</b>	<b>+ 7.8%</b>	<b>+ 34.9%</b>	<b>8.9</b>	<b>+ 39.1%</b>	<b>+ 32.0%</b>	<b>798</b>	<b>- 30.7%</b>	<b>- 1.5%</b>

### Showings

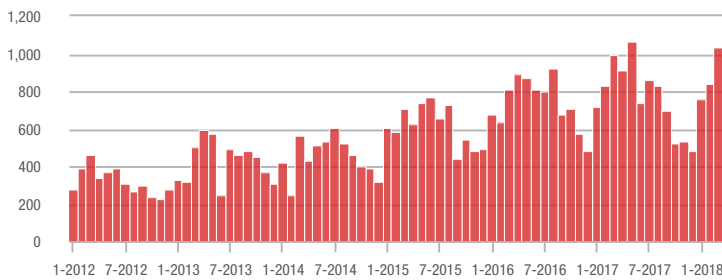
\$100,000 and Below



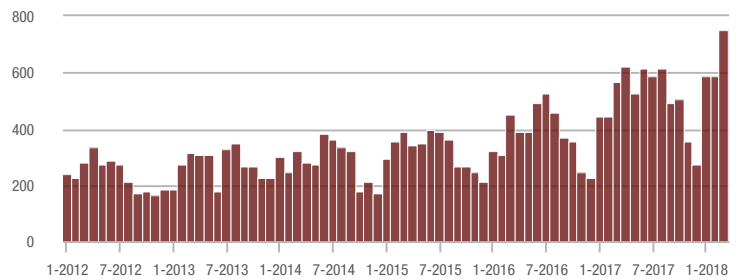
\$100,001 to \$200,000



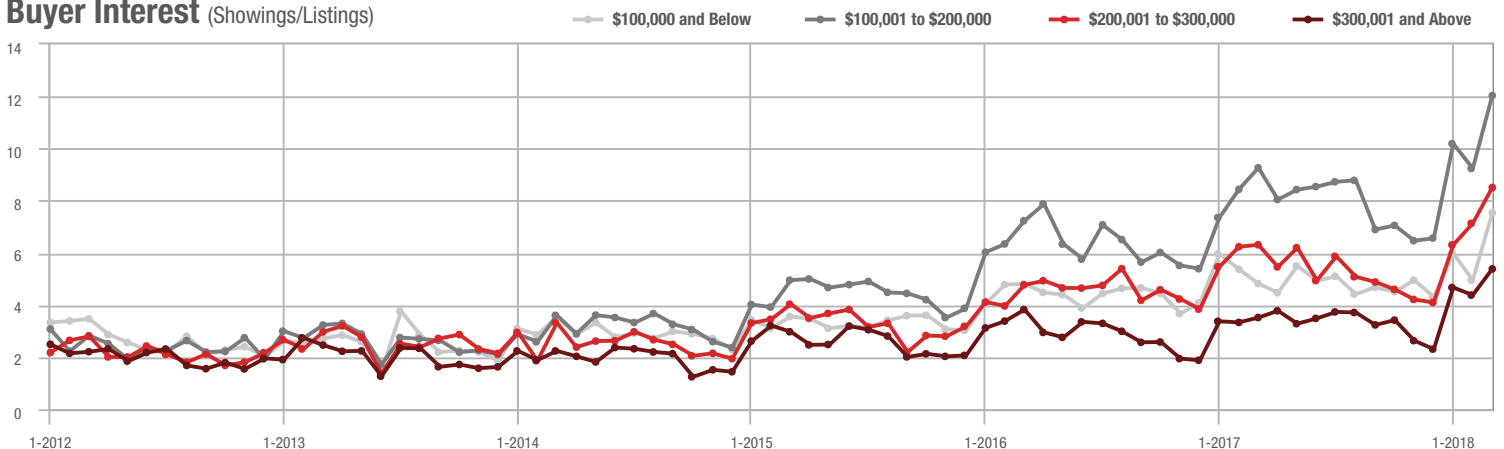
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

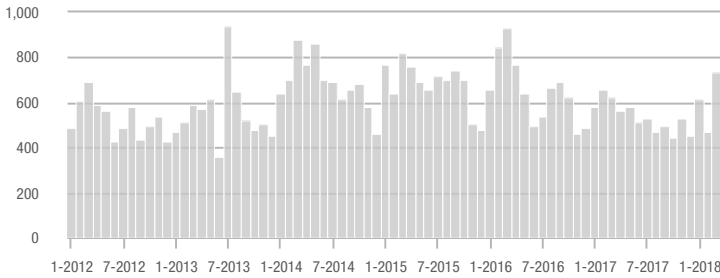


## Gastonia, NC

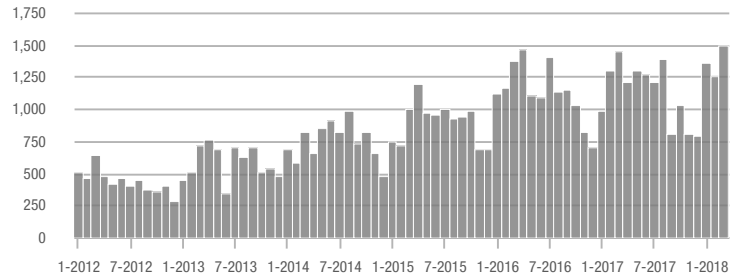
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	739	+ 17.7%	+ 58.6%	9.0	+ 63.6%	+ 60.8%	99	- 28.8%	- 2.0%
\$100,001 to \$200,000	1,502	+ 3.8%	+ 19.6%	13.1	+ 26.0%	+ 16.5%	124	- 28.7%	+ 0.8%
\$200,001 to \$300,000	509	+ 11.1%	+ 19.8%	9.1	+ 46.8%	+ 8.4%	61	- 34.4%	+ 5.2%
\$300,001 and Above	257	+ 89.0%	+ 7.5%	5.1	+ 54.5%	+ 10.4%	58	- 6.5%	- 10.8%
<b>Total</b>	<b>3,007</b>	<b>+ 12.7%</b>	<b>+ 26.0%</b>	<b>10.1</b>	<b>+ 38.4%</b>	<b>+ 24.3%</b>	<b>342</b>	<b>- 26.9%</b>	<b>- 1.4%</b>

### Showings

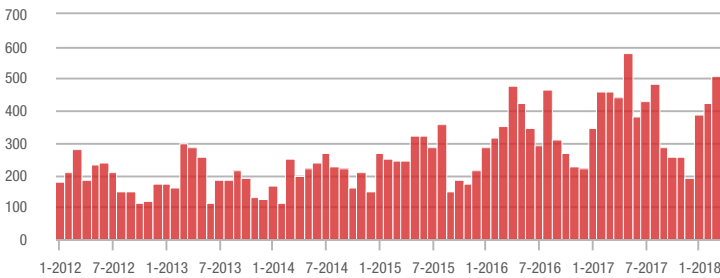
**\$100,000 and Below**



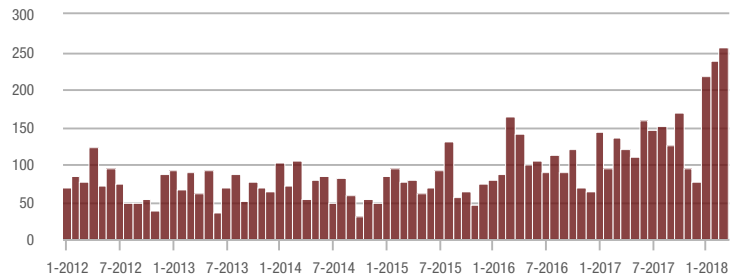
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**

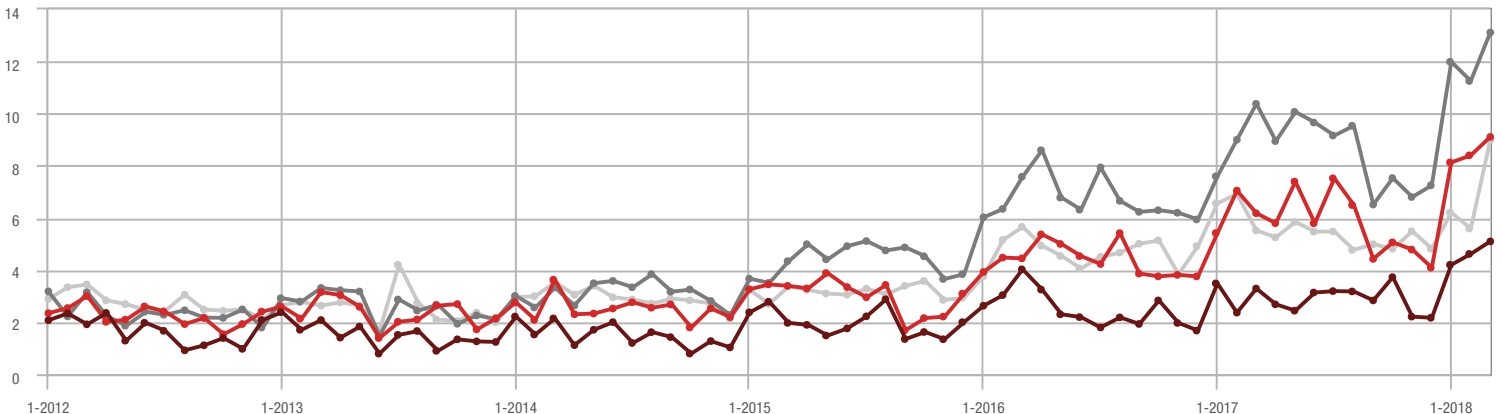


**\$300,001 and Above**



### Buyer Interest (Showings/Listings)

— \$100,000 and Below    — \$100,001 to \$200,000    — \$200,001 to \$300,000    — \$300,001 and Above

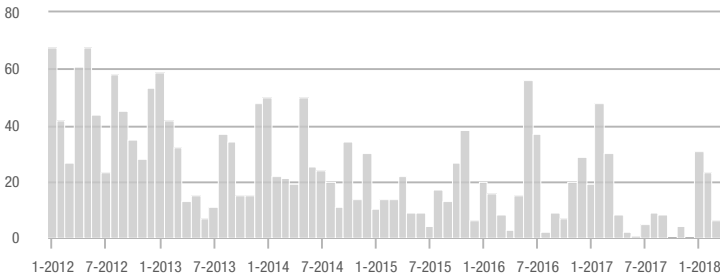


## Huntersville, NC

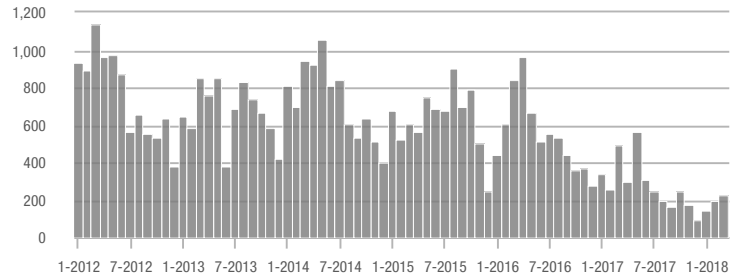
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	6	- 80.0%	- 73.9%	1.0	- 82.8%	- 78.3%	10	- 56.5%	- 16.7%
\$100,001 to \$200,000	226	- 53.8%	+ 14.7%	10.2	- 43.3%	+ 7.7%	28	- 28.2%	+ 3.7%
\$200,001 to \$300,000	1,120	- 23.4%	+ 8.8%	11.1	+ 4.7%	+ 0.2%	106	- 30.3%	+ 9.3%
\$300,001 and Above	1,952	+ 44.6%	+ 29.7%	8.0	+ 42.9%	+ 7.9%	270	- 8.5%	+ 12.5%
<b>Total</b>	<b>3,304</b>	<b>- 0.8%</b>	<b>+ 20.0%</b>	<b>8.9</b>	<b>+ 8.5%</b>	<b>+ 3.5%</b>	<b>414</b>	<b>- 18.7%</b>	<b>+ 10.1%</b>

### Showings

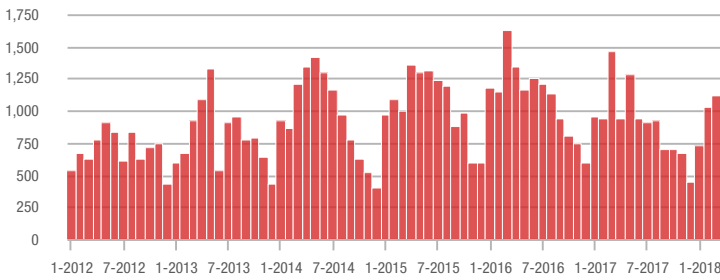
\$100,000 and Below



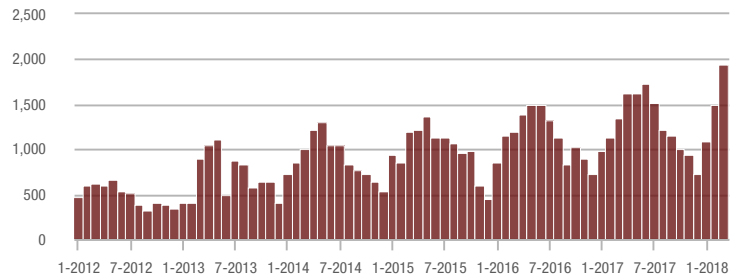
\$100,001 to \$200,000



\$200,001 to \$300,000

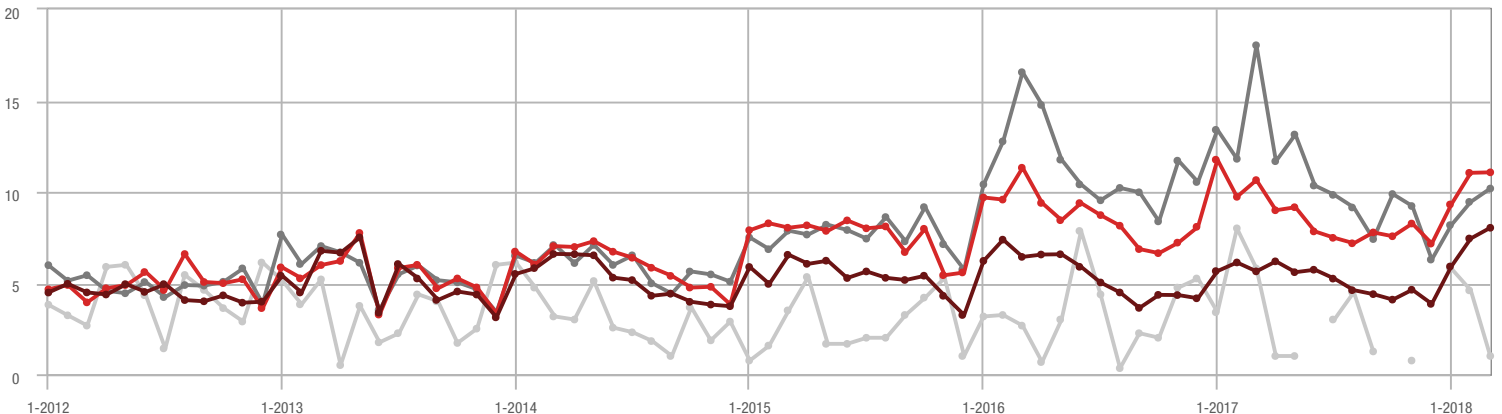


\$300,001 and Above



### Buyer Interest (Showings/Listings)

— \$100,000 and Below    — \$100,001 to \$200,000    — \$200,001 to \$300,000    — \$300,001 and Above



# Showings Report for March 2018

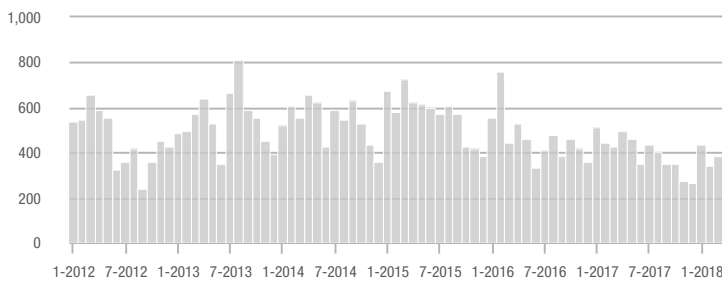
Analytic and Trend Data for the Charlotte Regional Realtor® Association

## Iredell County, NC

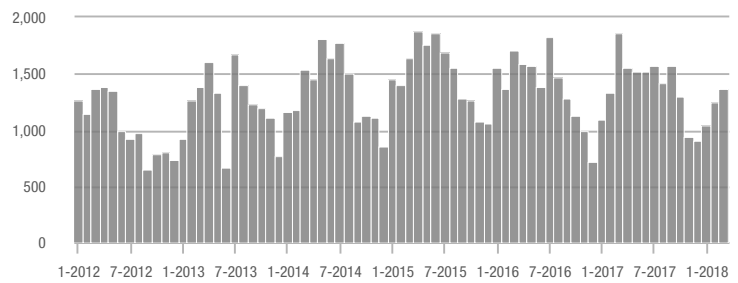
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	388	- 9.3%	+ 13.1%	4.4	+ 7.3%	+ 8.5%	151	- 27.1%	- 5.0%
\$100,001 to \$200,000	1,367	- 26.4%	+ 9.0%	7.4	- 3.9%	+ 6.0%	236	- 25.3%	+ 0.4%
\$200,001 to \$300,000	1,186	- 6.1%	+ 14.7%	5.9	+ 3.5%	+ 6.4%	236	- 20.8%	+ 0.9%
\$300,001 and Above	2,869	+ 14.0%	+ 28.9%	5.4	+ 25.6%	+ 9.5%	617	- 17.7%	+ 12.0%
<b>Total</b>	<b>5,810</b>	<b>- 4.2%</b>	<b>+ 19.6%</b>	<b>5.8</b>	<b>+ 9.4%</b>	<b>+ 7.3%</b>	<b>1,240</b>	<b>- 21.1%</b>	<b>+ 5.2%</b>

### Showings

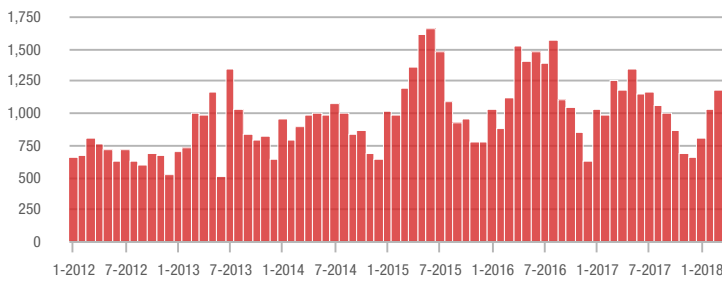
\$100,000 and Below



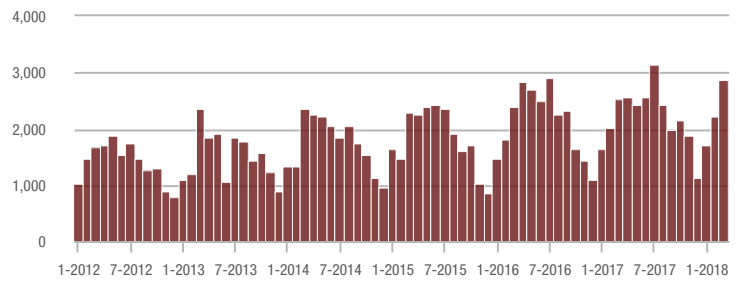
\$100,001 to \$200,000



\$200,001 to \$300,000

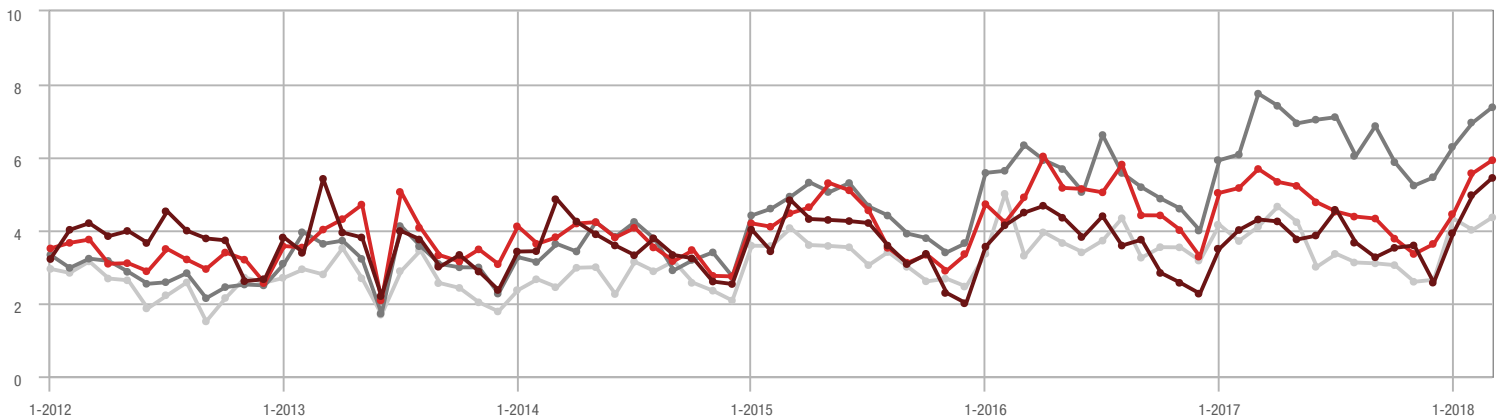


\$300,001 and Above



### Buyer Interest (Showings/Listings)

— \$100,000 and Below    — \$100,001 to \$200,000    — \$200,001 to \$300,000    — \$300,001 and Above

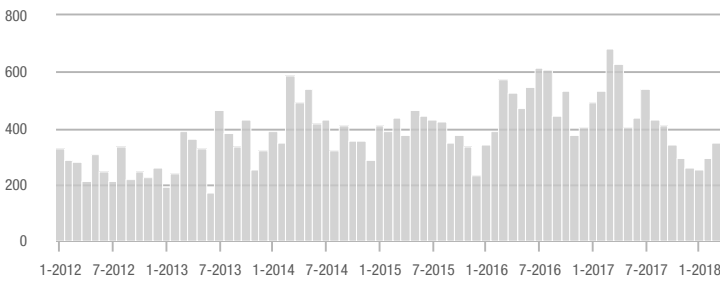


## Kannapolis, NC

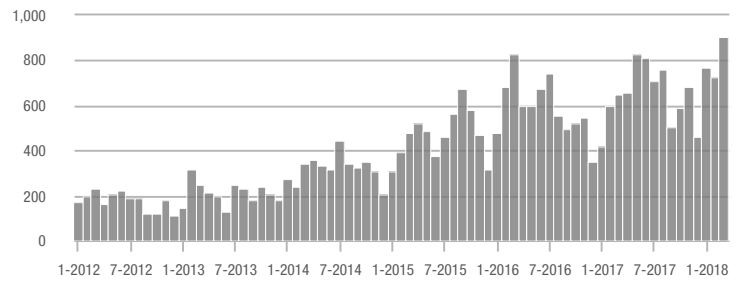
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	352	- 48.5%	+ 20.1%	8.8	+ 17.3%	+ 4.9%	52	- 54.8%	+ 6.1%
\$100,001 to \$200,000	908	+ 40.6%	+ 24.6%	12.7	+ 84.1%	+ 11.9%	75	- 25.7%	+ 8.7%
\$200,001 to \$300,000	148	+ 57.4%	+ 11.3%	5.3	+ 10.4%	- 4.6%	28	+ 40.0%	+ 16.7%
\$300,001 and Above	84	+ 10.5%	- 1.2%	4.0	+ 33.3%	- 13.5%	26	- 16.1%	+ 4.0%
<b>Total</b>	<b>1,492</b>	<b>- 0.5%</b>	<b>+ 20.3%</b>	<b>9.4</b>	<b>+ 42.4%</b>	<b>+ 6.8%</b>	<b>181</b>	<b>- 32.2%</b>	<b>+ 8.4%</b>

### Showings

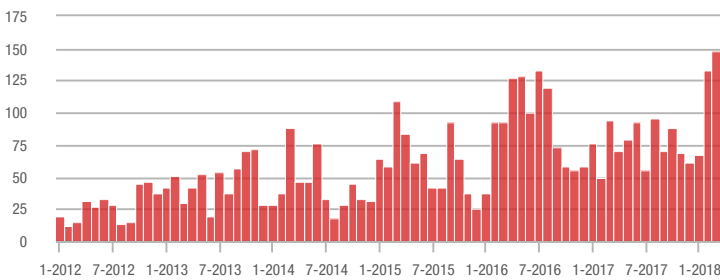
\$100,000 and Below



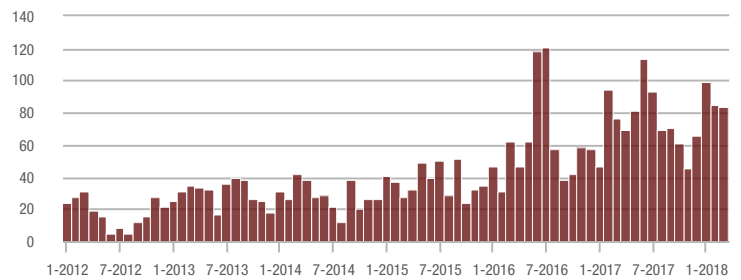
\$100,001 to \$200,000



\$200,001 to \$300,000

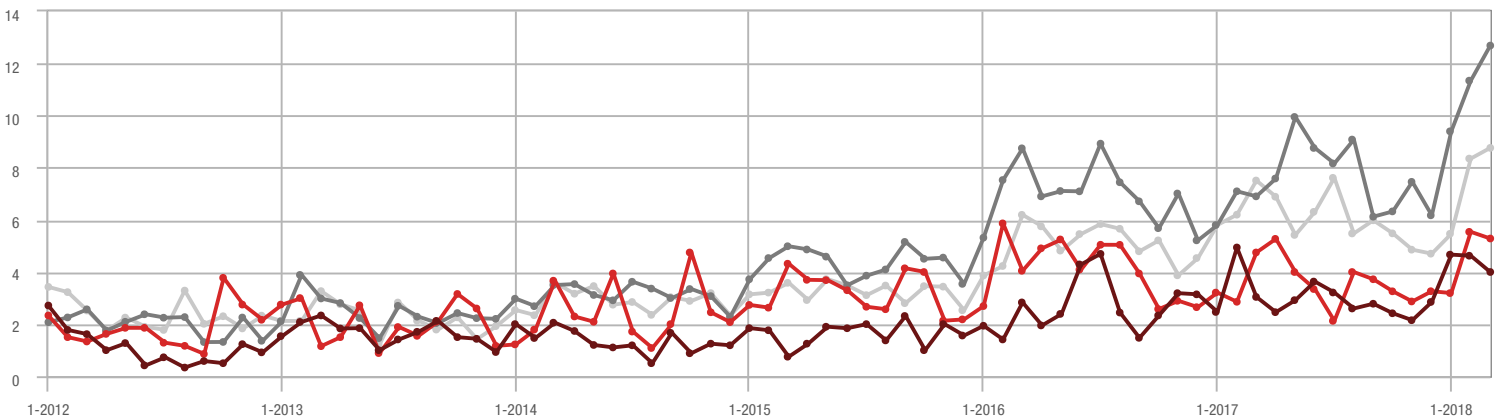


\$300,001 and Above



### Buyer Interest (Showings/Listings)

— \$100,000 and Below    — \$100,001 to \$200,000    — \$200,001 to \$300,000    — \$300,001 and Above



# Showings Report for March 2018

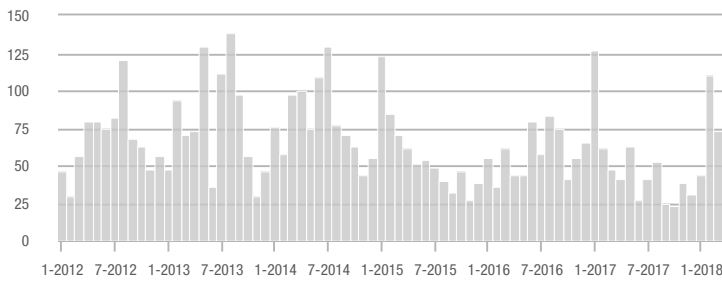
Analytic and Trend Data for the Charlotte Regional Realtor® Association

## Lake Norman

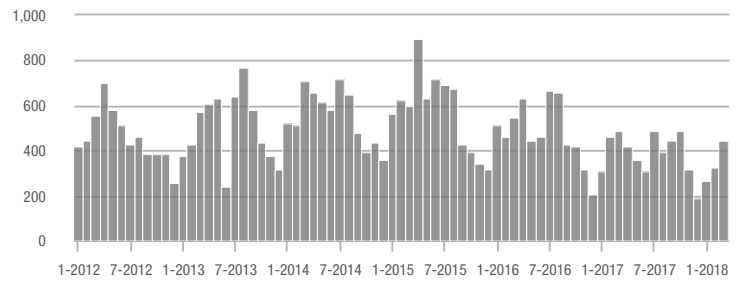
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	73	+ 55.3%	- 33.6%	1.6	+ 220.0%	- 23.1%	94	- 24.8%	- 10.5%
\$100,001 to \$200,000	442	- 9.2%	+ 35.2%	8.7	+ 26.1%	+ 19.3%	80	- 38.0%	+ 6.7%
\$200,001 to \$300,000	794	- 13.6%	+ 36.4%	6.8	+ 3.0%	+ 12.8%	150	- 25.0%	+ 5.6%
\$300,001 and Above	4,555	+ 13.5%	+ 35.5%	6.0	+ 25.0%	+ 13.2%	864	- 15.9%	+ 13.5%
<b>Total</b>	<b>5,864</b>	<b>+ 7.3%</b>	<b>+ 33.9%</b>	<b>6.1</b>	<b>+ 22.0%</b>	<b>+ 13.4%</b>	<b>1,188</b>	<b>- 19.8%</b>	<b>+ 9.7%</b>

### Showings

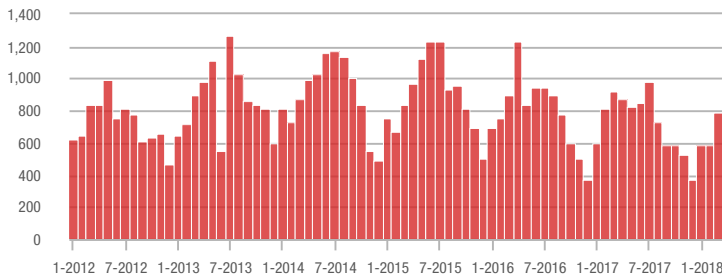
\$100,000 and Below



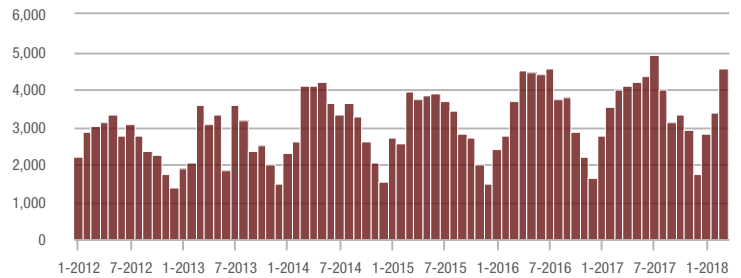
\$100,001 to \$200,000



\$200,001 to \$300,000

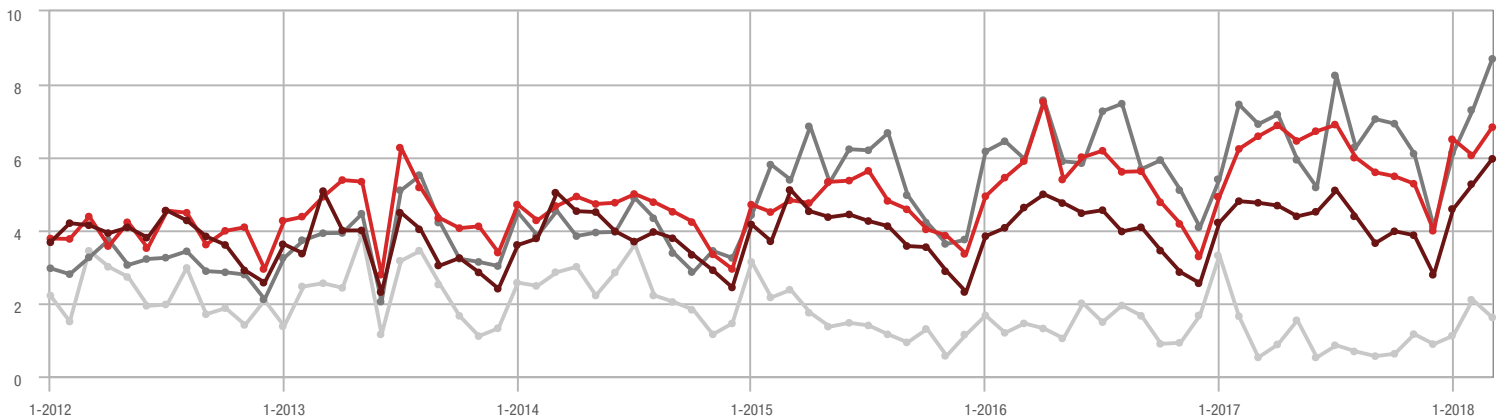


\$300,001 and Above



### Buyer Interest (Showings/Listings)

— \$100,000 and Below    — \$100,001 to \$200,000    — \$200,001 to \$300,000    — \$300,001 and Above





# Showings Report for March 2018

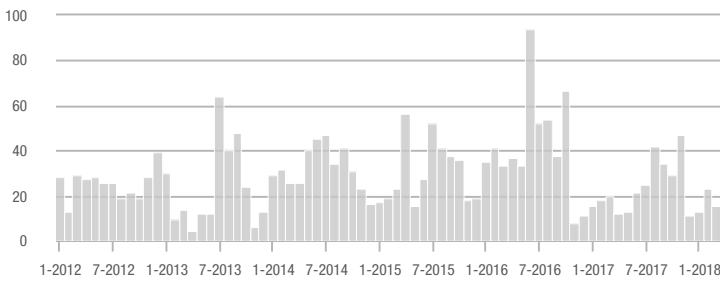
Analytic and Trend Data for the Charlotte Regional Realtor® Association

## Lake Wylie

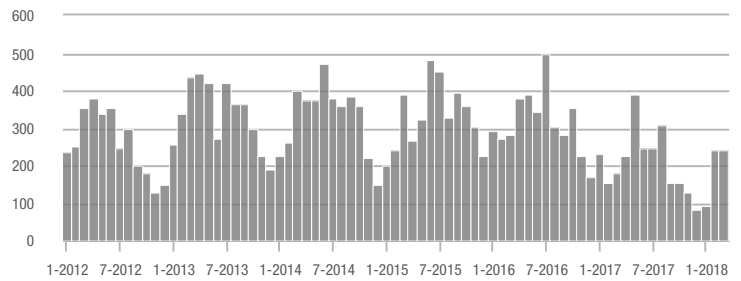
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	15	- 25.0%	- 34.8%	0.4	- 33.3%	- 35.2%	47	- 36.5%	- 11.3%
\$100,001 to \$200,000	243	+ 37.3%	+ 1.7%	10.0	+ 75.4%	+ 15.4%	41	- 25.5%	- 6.8%
\$200,001 to \$300,000	551	- 23.9%	+ 88.7%	11.1	+ 29.1%	+ 72.4%	77	- 39.8%	0.0%
\$300,001 and Above	1,863	+ 29.4%	+ 45.2%	6.1	+ 32.6%	+ 28.4%	354	- 9.0%	+ 3.8%
<b>Total</b>	<b>2,672</b>	<b>+ 13.2%</b>	<b>+ 45.5%</b>	<b>6.7</b>	<b>+ 26.4%</b>	<b>+ 33.1%</b>	<b>519</b>	<b>- 19.7%</b>	<b>+ 0.8%</b>

### Showings

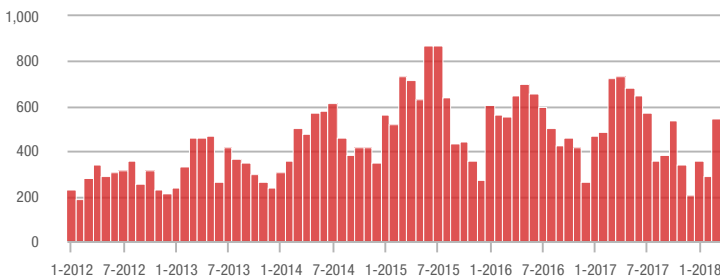
\$100,000 and Below



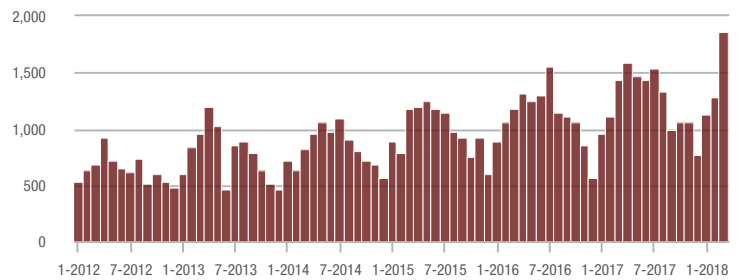
\$100,001 to \$200,000



\$200,001 to \$300,000

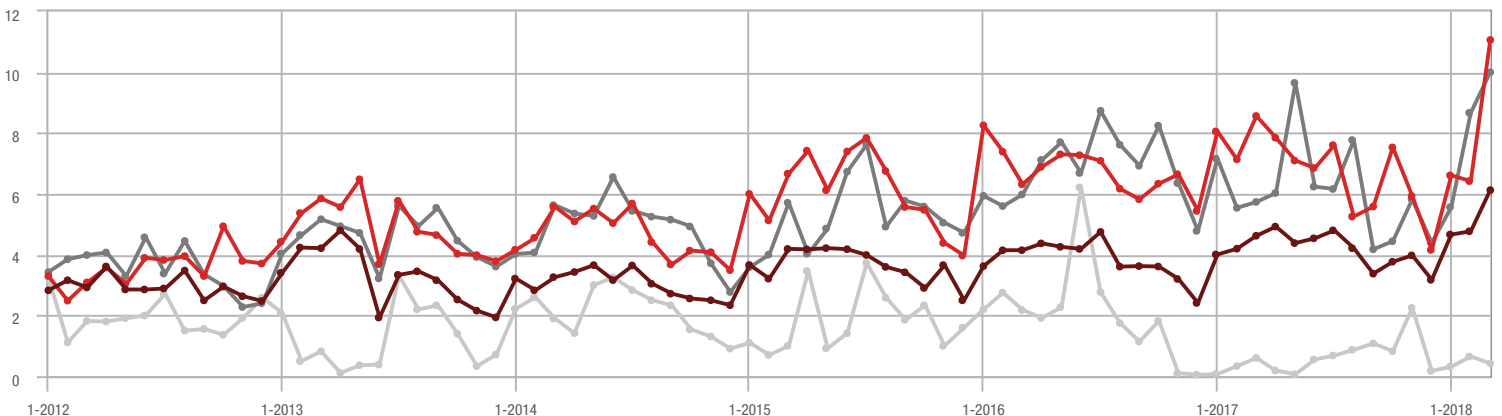


\$300,001 and Above



### Buyer Interest (Showings/Listings)

— \$100,000 and Below    — \$100,001 to \$200,000    — \$200,001 to \$300,000    — \$300,001 and Above



# Showings Report for March 2018

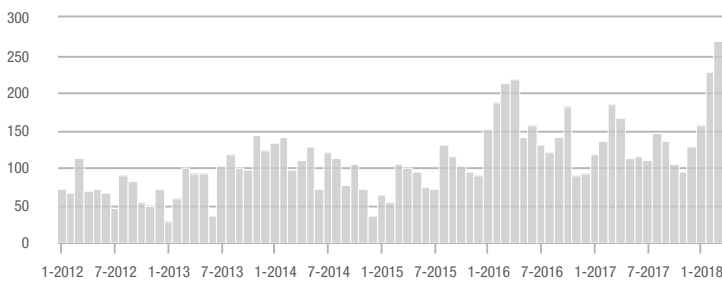
Analytic and Trend Data for the Charlotte Regional Realtor® Association

## Lancaster County, SC

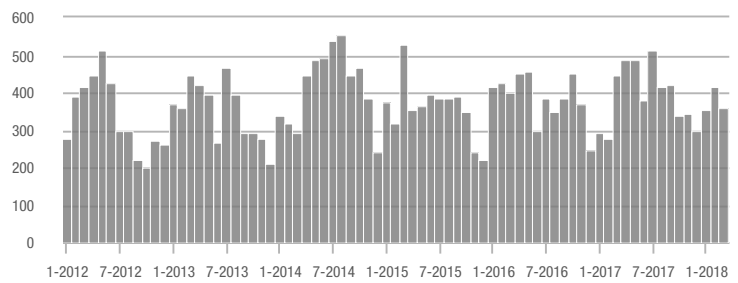
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	269	+ 46.2%	+ 18.5%	5.0	+ 42.9%	+ 27.2%	82	- 9.9%	- 3.5%
\$100,001 to \$200,000	361	- 19.4%	- 13.4%	5.4	- 8.5%	- 4.1%	84	- 13.4%	- 8.7%
\$200,001 to \$300,000	909	+ 23.5%	+ 12.5%	8.3	+ 12.2%	- 3.1%	119	- 4.8%	+ 10.2%
\$300,001 and Above	1,365	+ 35.1%	+ 56.4%	6.7	+ 21.8%	+ 44.2%	235	+ 1.3%	+ 2.6%
<b>Total</b>	<b>2,904</b>	<b>+ 22.1%</b>	<b>+ 24.9%</b>	<b>6.7</b>	<b>+ 15.5%</b>	<b>+ 18.6%</b>	<b>520</b>	<b>- 4.6%</b>	<b>+ 1.2%</b>

### Showings

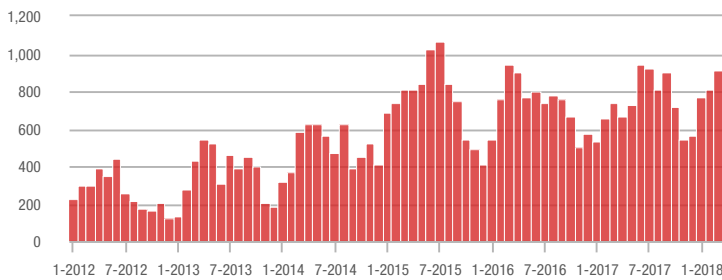
\$100,000 and Below



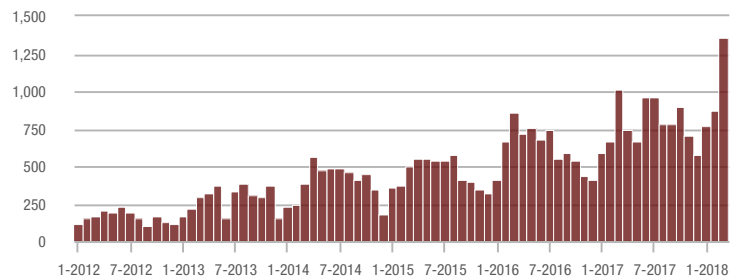
\$100,001 to \$200,000



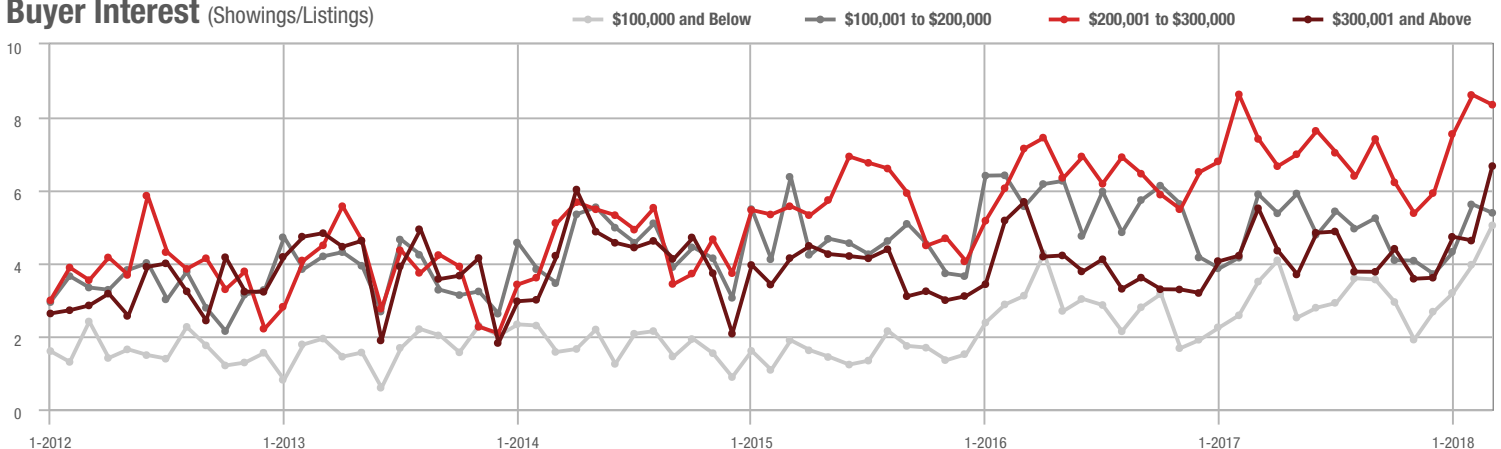
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)



# Showings Report for March 2018

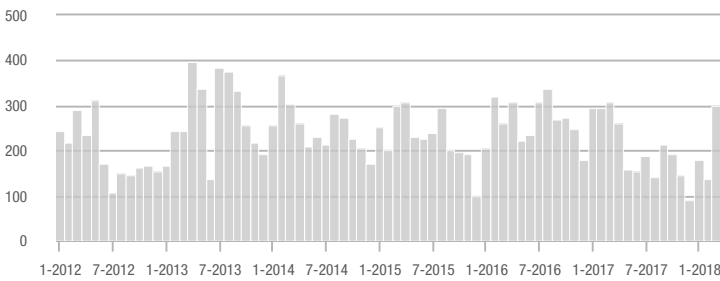
Analytic and Trend Data for the Charlotte Regional Realtor® Association

## Lincoln County, NC

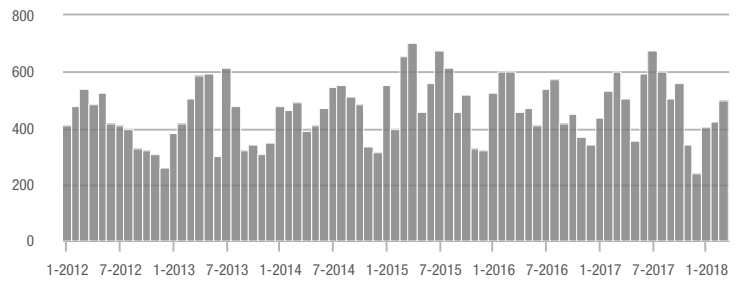
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	298	- 3.2%	+ 117.5%	6.7	+ 42.6%	+ 91.7%	89	- 39.0%	- 2.2%
\$100,001 to \$200,000	497	- 17.6%	+ 16.7%	7.0	+ 11.1%	+ 9.9%	84	- 34.4%	- 2.3%
\$200,001 to \$300,000	390	- 7.8%	+ 34.5%	5.4	+ 1.9%	+ 25.8%	83	- 25.2%	+ 1.2%
\$300,001 and Above	1,079	+ 30.9%	+ 48.2%	4.8	+ 17.1%	+ 28.0%	251	- 3.1%	+ 5.5%
<b>Total</b>	<b>2,264</b>	<b>+ 4.9%</b>	<b>+ 43.2%</b>	<b>5.5</b>	<b>+ 12.2%</b>	<b>+ 27.3%</b>	<b>507</b>	<b>- 21.3%</b>	<b>+ 2.0%</b>

### Showings

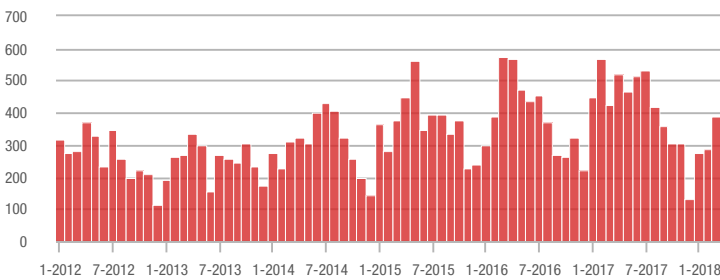
\$100,000 and Below



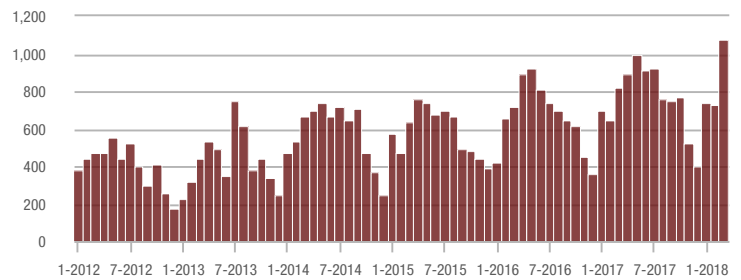
\$100,001 to \$200,000



\$200,001 to \$300,000

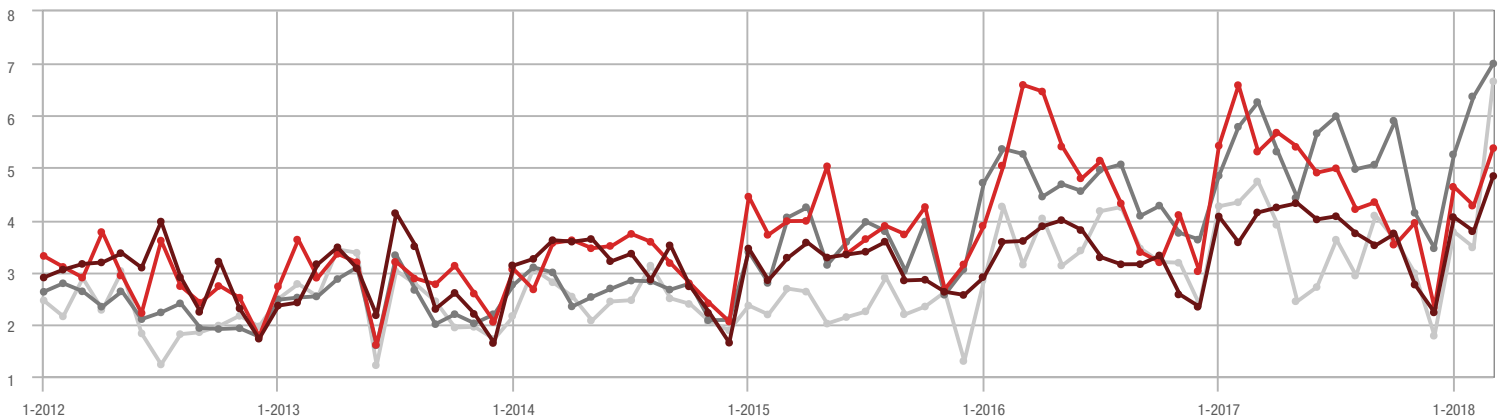


\$300,001 and Above



### Buyer Interest (Showings/Listings)

— \$100,000 and Below    — \$100,001 to \$200,000    — \$200,001 to \$300,000    — \$300,001 and Above



# Showings Report for March 2018

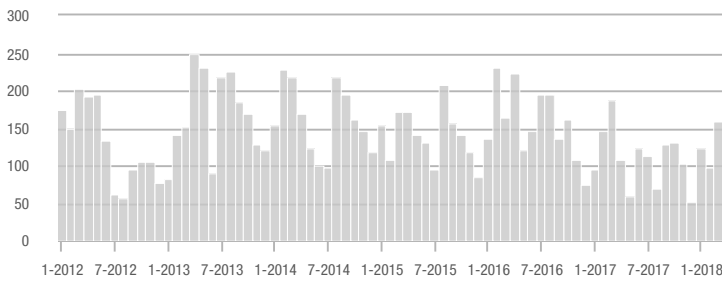
Analytic and Trend Data for the Charlotte Regional Realtor® Association

## Lincolnton, NC

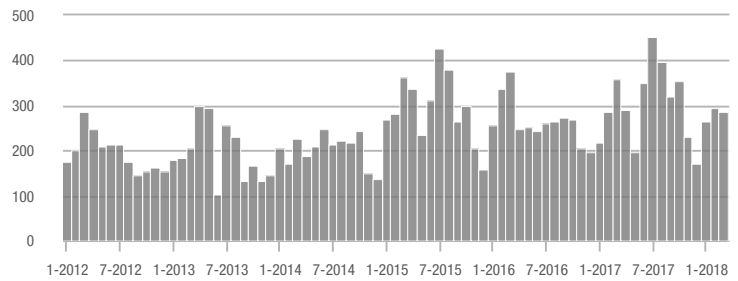
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	158	- 15.5%	+ 62.9%	7.9	+ 36.2%	+ 45.7%	31	- 44.6%	- 3.1%
\$100,001 to \$200,000	286	- 20.3%	- 3.7%	7.1	+ 16.4%	- 0.3%	46	- 37.8%	- 9.8%
\$200,001 to \$300,000	112	- 30.9%	+ 41.8%	4.4	- 17.0%	+ 43.8%	26	- 31.6%	+ 4.0%
\$300,001 and Above	154	+ 94.9%	+ 52.5%	4.2	- 41.7%	+ 31.6%	40	+ 135.3%	+ 5.3%
<b>Total</b>	<b>710</b>	<b>- 9.8%</b>	<b>+ 23.7%</b>	<b>5.8</b>	<b>- 1.7%</b>	<b>+ 16.7%</b>	<b>143</b>	<b>- 22.7%</b>	<b>- 2.1%</b>

### Showings

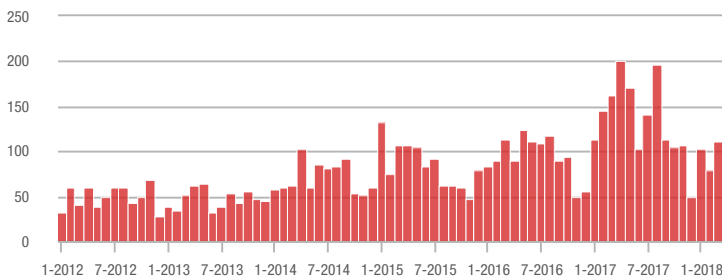
\$100,000 and Below



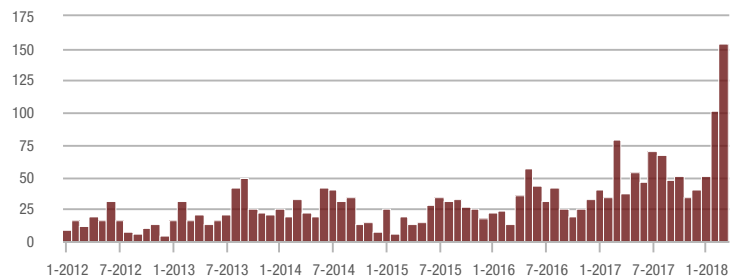
\$100,001 to \$200,000



\$200,001 to \$300,000

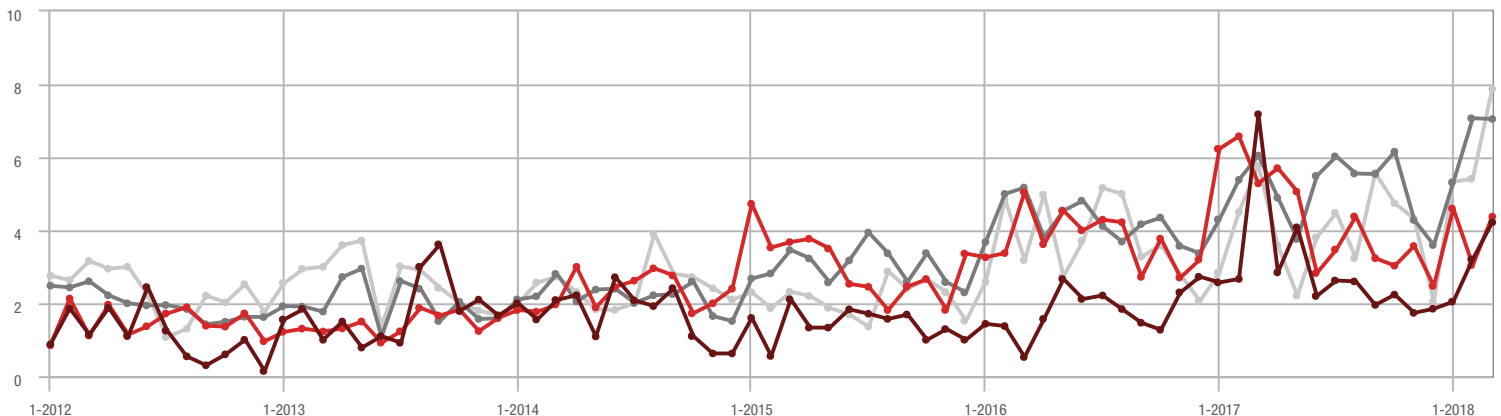


\$300,001 and Above



### Buyer Interest (Showings/Listings)

— \$100,000 and Below    — \$100,001 to \$200,000    — \$200,001 to \$300,000    — \$300,001 and Above



# Showings Report for March 2018

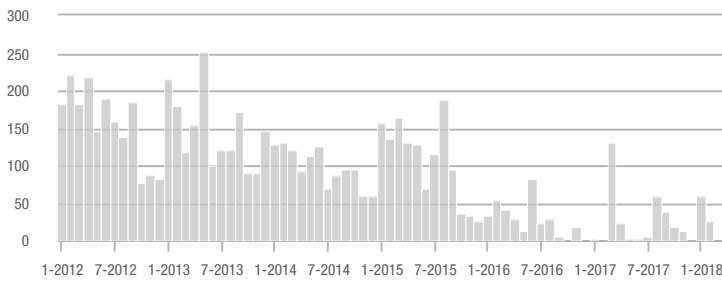
Analytic and Trend Data for the Charlotte Regional Realtor® Association

## Matthews, NC

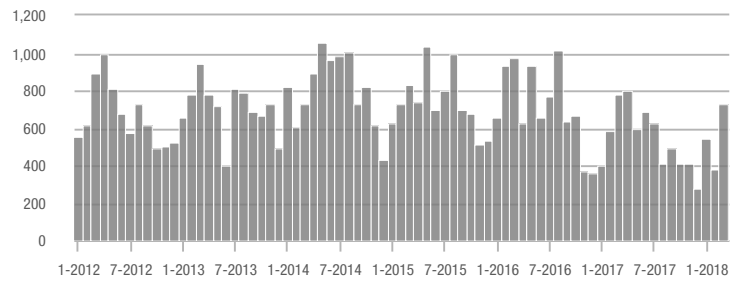
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1	- 99.2%	- 96.2%	0.0	- 100.0%	- 100.0%	2	- 66.7%	- 60.0%
\$100,001 to \$200,000	730	- 5.8%	+ 92.1%	17.4	- 7.0%	+ 5.6%	46	- 4.2%	+ 70.4%
\$200,001 to \$300,000	881	- 0.9%	+ 39.0%	14.1	+ 10.2%	- 2.7%	63	- 10.0%	+ 43.2%
\$300,001 and Above	1,494	+ 7.6%	+ 54.5%	9.2	+ 22.7%	+ 23.1%	174	- 22.0%	+ 18.4%
<b>Total</b>	<b>3,106</b>	<b>- 2.4%</b>	<b>+ 54.8%</b>	<b>11.7</b>	<b>+ 10.4%</b>	<b>+ 15.3%</b>	<b>285</b>	<b>- 17.9%</b>	<b>+ 27.8%</b>

### Showings

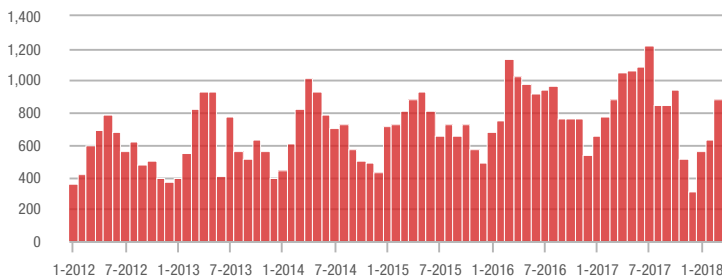
\$100,000 and Below



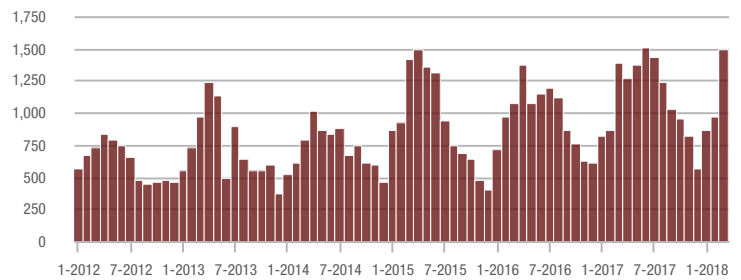
\$100,001 to \$200,000



\$200,001 to \$300,000

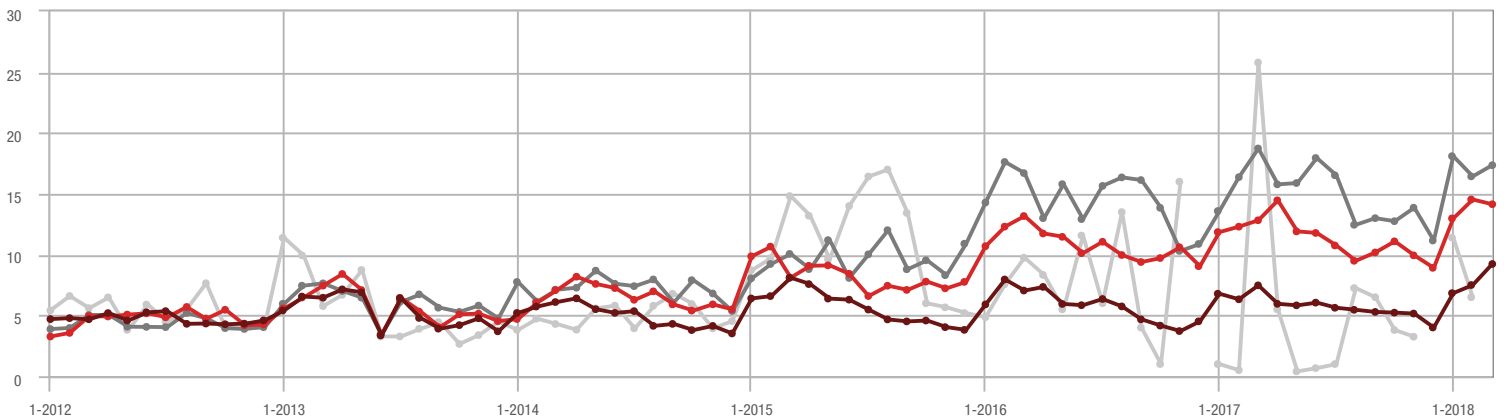


\$300,001 and Above



### Buyer Interest (Showings/Listings)

— \$100,000 and Below    — \$100,001 to \$200,000    — \$200,001 to \$300,000    — \$300,001 and Above

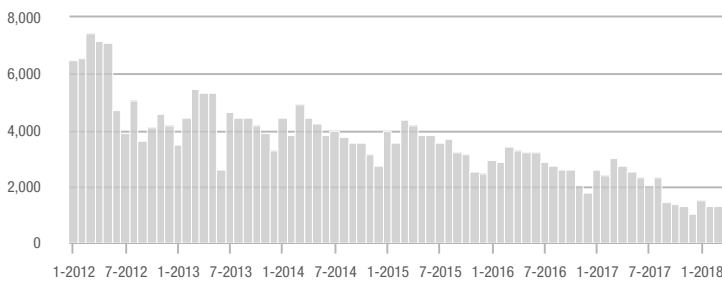


## Mecklenburg County, NC

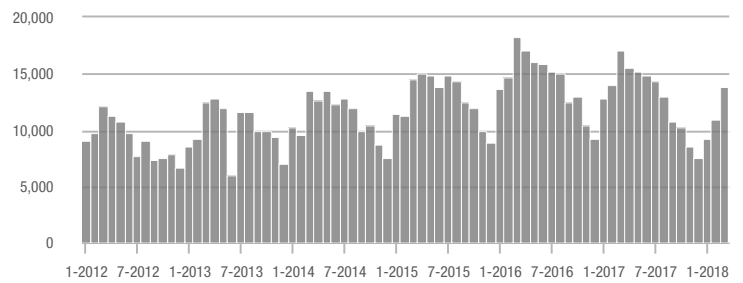
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1,311	- 56.3%	+ 0.1%	11.1	+ 3.7%	+ 16.4%	166	- 57.1%	- 13.1%
\$100,001 to \$200,000	13,825	- 18.8%	+ 26.6%	17.1	+ 8.2%	+ 14.3%	844	- 29.2%	+ 8.9%
\$200,001 to \$300,000	11,743	- 5.6%	+ 20.1%	11.2	0.0%	+ 0.0%	1,086	- 9.8%	+ 17.7%
\$300,001 and Above	18,561	+ 5.5%	+ 26.4%	8.4	+ 9.1%	+ 5.2%	2,438	- 8.3%	+ 15.0%
<b>Total</b>	<b>45,440</b>	<b>- 9.2%</b>	<b>+ 23.8%</b>	<b>10.9</b>	<b>+ 2.8%</b>	<b>+ 5.8%</b>	<b>4,534</b>	<b>- 16.7%</b>	<b>+ 13.1%</b>

### Showings

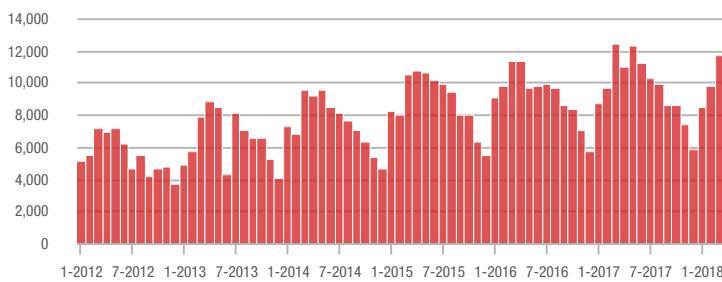
**\$100,000 and Below**



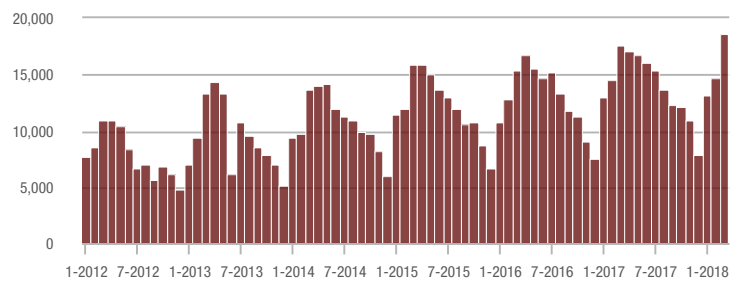
**\$100,001 to \$200,000**



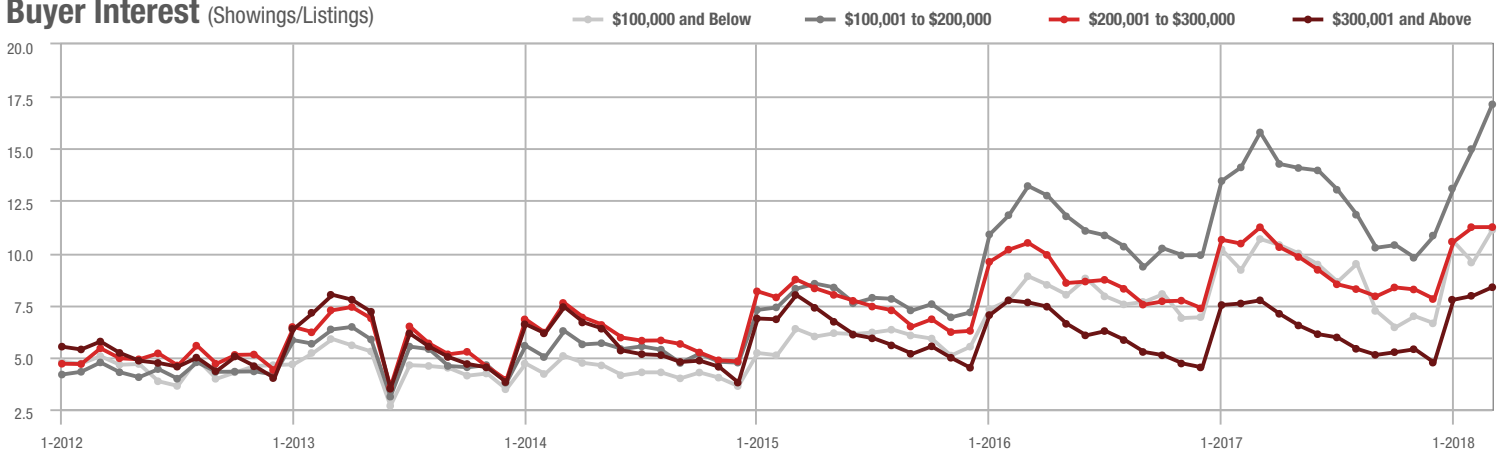
**\$200,001 to \$300,000**



**\$300,001 and Above**



### Buyer Interest (Showings/Listings)



# Showings Report for March 2018

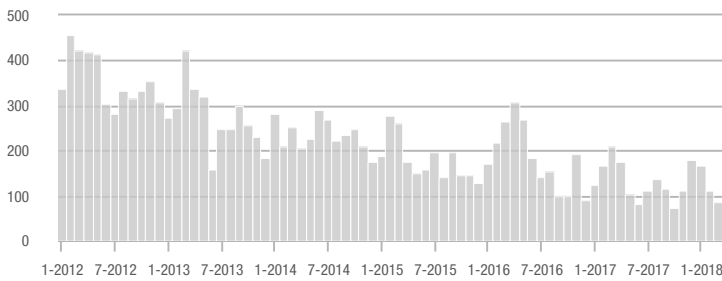
Analytic and Trend Data for the Charlotte Regional Realtor® Association

## Monroe, NC

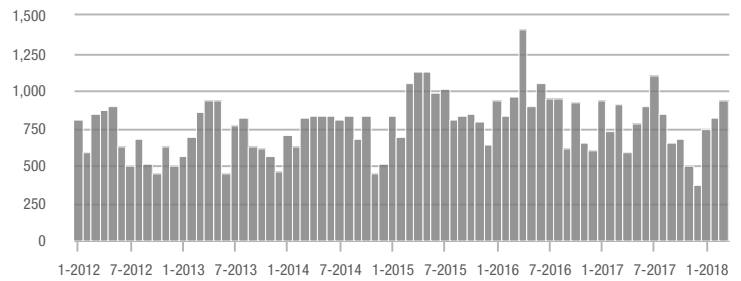
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	84	- 59.6%	- 25.7%	4.3	- 24.6%	- 17.5%	39	- 33.9%	- 13.3%
\$100,001 to \$200,000	933	+ 1.9%	+ 13.5%	11.6	+ 19.6%	+ 5.3%	94	- 12.1%	+ 8.0%
\$200,001 to \$300,000	556	+ 41.8%	+ 39.7%	7.8	+ 20.0%	+ 25.2%	77	+ 2.7%	+ 8.5%
\$300,001 and Above	203	- 21.3%	+ 18.7%	4.1	- 8.9%	+ 10.5%	57	- 26.0%	+ 1.8%
<b>Total</b>	<b>1,776</b>	<b>+ 0.1%</b>	<b>+ 18.1%</b>	<b>8.2</b>	<b>+ 12.3%</b>	<b>+ 10.6%</b>	<b>267</b>	<b>- 16.0%</b>	<b>+ 3.1%</b>

### Showings

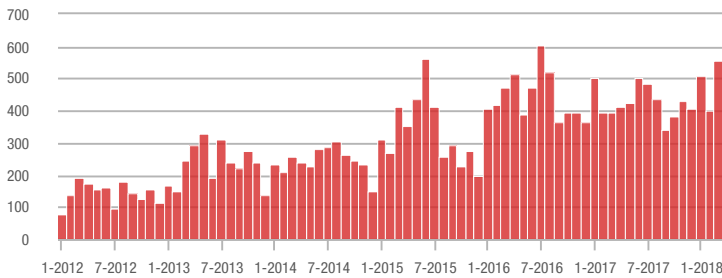
\$100,000 and Below



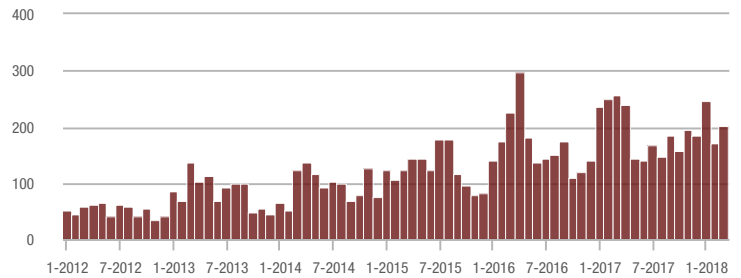
\$100,001 to \$200,000



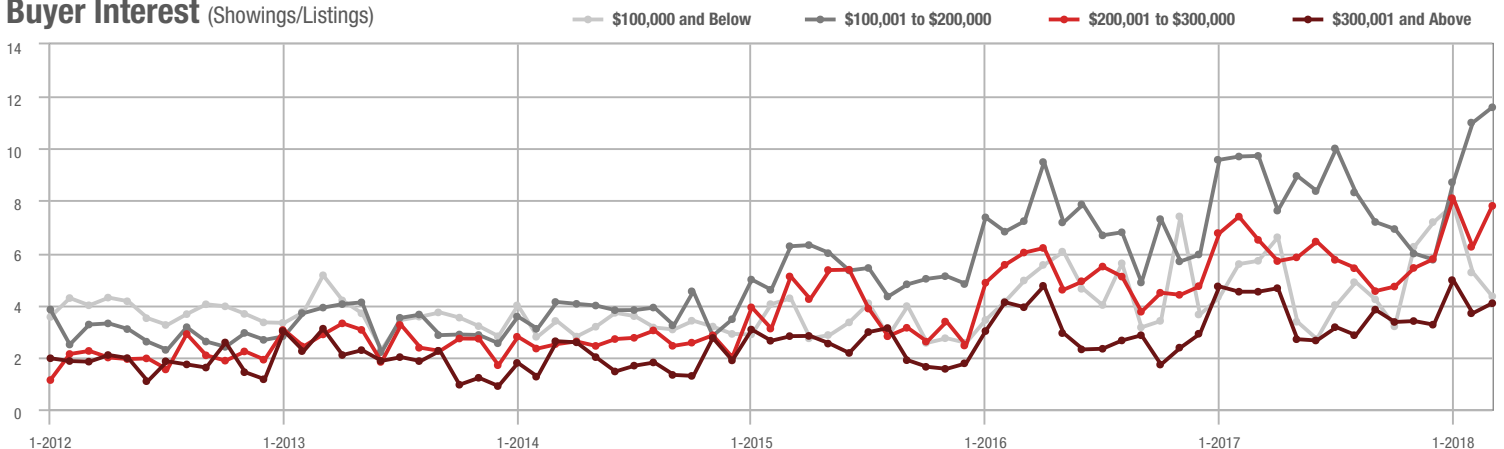
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)



# Showings Report for March 2018

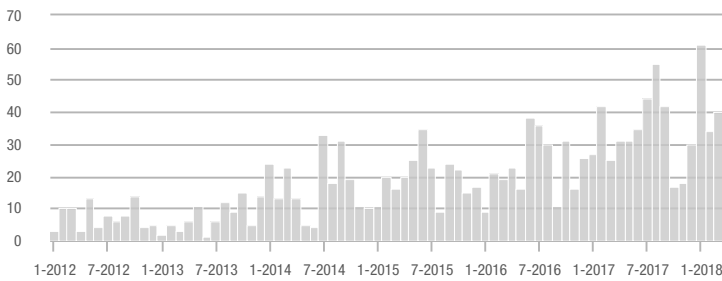
Analytic and Trend Data for the Charlotte Regional Realtor® Association

## Montgomery County, NC

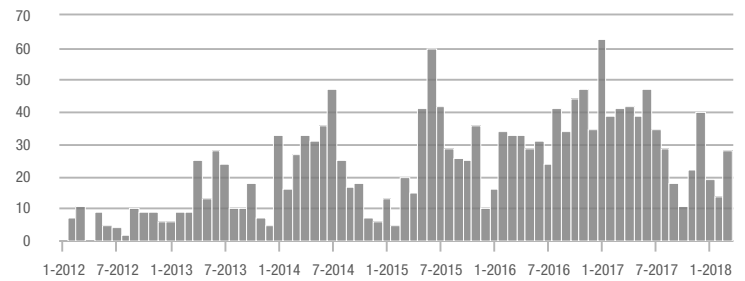
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	40	+ 60.0%	+ 17.6%	0.7	- 22.2%	- 46.0%	55	- 22.5%	- 8.3%
\$100,001 to \$200,000	28	- 31.7%	+ 100.0%	0.9	- 30.8%	+ 34.1%	34	- 44.3%	- 10.5%
\$200,001 to \$300,000	10	- 50.0%	- 9.1%	1.2	+ 9.1%	+ 44.0%	16	- 55.6%	- 11.1%
\$300,001 and Above	58	- 21.6%	+ 1.8%	2.0	+ 5.3%	- 4.0%	37	- 55.4%	- 19.6%
<b>Total</b>	<b>136</b>	<b>- 15.0%</b>	<b>+ 17.2%</b>	<b>1.3</b>	<b>- 7.1%</b>	<b>- 9.3%</b>	<b>142</b>	<b>- 43.4%</b>	<b>- 12.3%</b>

### Showings

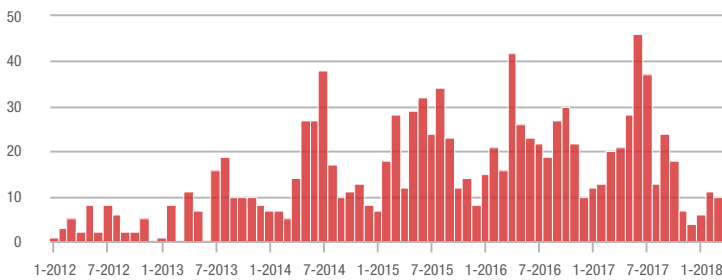
\$100,000 and Below



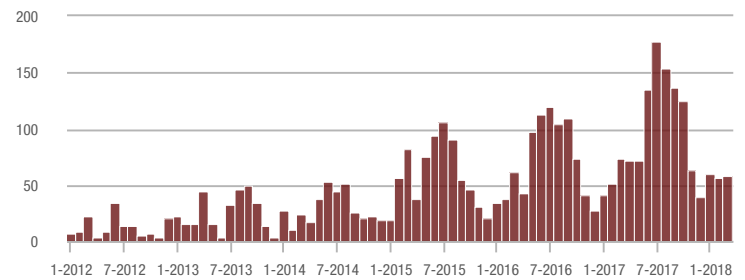
\$100,001 to \$200,000



\$200,001 to \$300,000

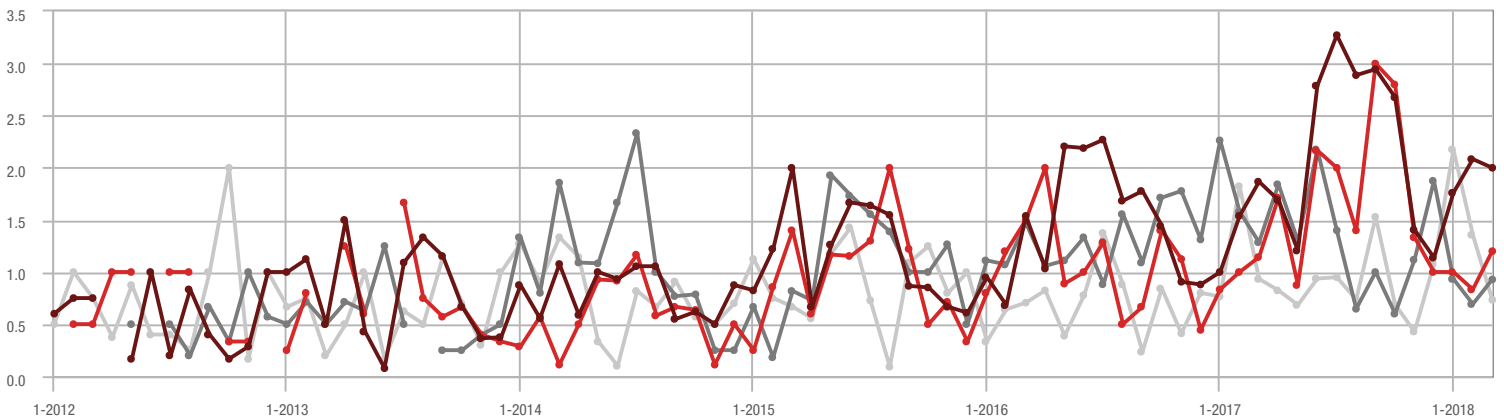


\$300,001 and Above



### Buyer Interest (Showings/Listings)

— \$100,000 and Below    — \$100,001 to \$200,000    — \$200,001 to \$300,000    — \$300,001 and Above





# Showings Report for March 2018

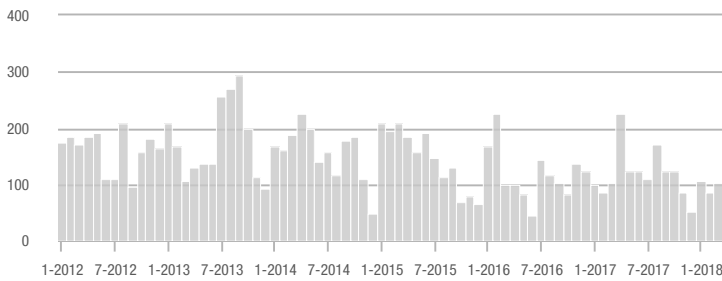
Analytic and Trend Data for the Charlotte Regional Realtor® Association

## Mooresville, NC

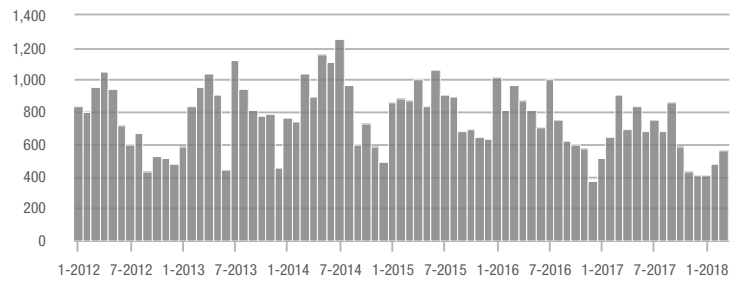
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	102	+ 1.0%	+ 20.0%	5.2	+ 20.9%	+ 32.1%	37	- 40.3%	- 11.9%
\$100,001 to \$200,000	559	- 38.6%	+ 15.5%	9.1	- 15.0%	- 8.6%	77	- 30.6%	+ 18.5%
\$200,001 to \$300,000	852	- 17.5%	+ 7.4%	6.9	+ 9.5%	+ 6.6%	140	- 30.7%	- 2.8%
\$300,001 and Above	2,530	+ 13.1%	+ 28.6%	5.7	+ 23.9%	+ 9.4%	508	- 15.1%	+ 13.4%
Total	4,043	- 5.6%	+ 21.4%	6.3	+ 10.5%	+ 6.6%	762	- 21.7%	+ 9.0%

### Showings

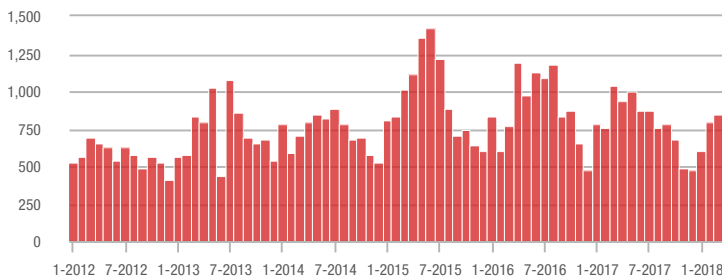
\$100,000 and Below



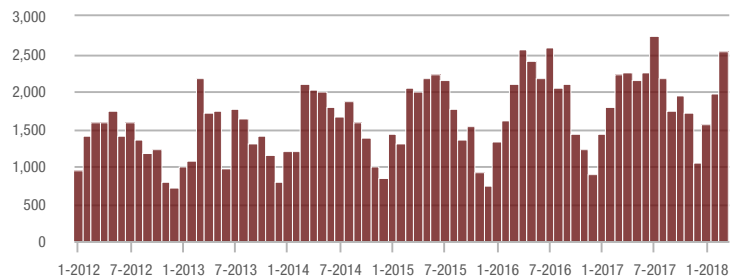
\$100,001 to \$200,000



\$200,001 to \$300,000

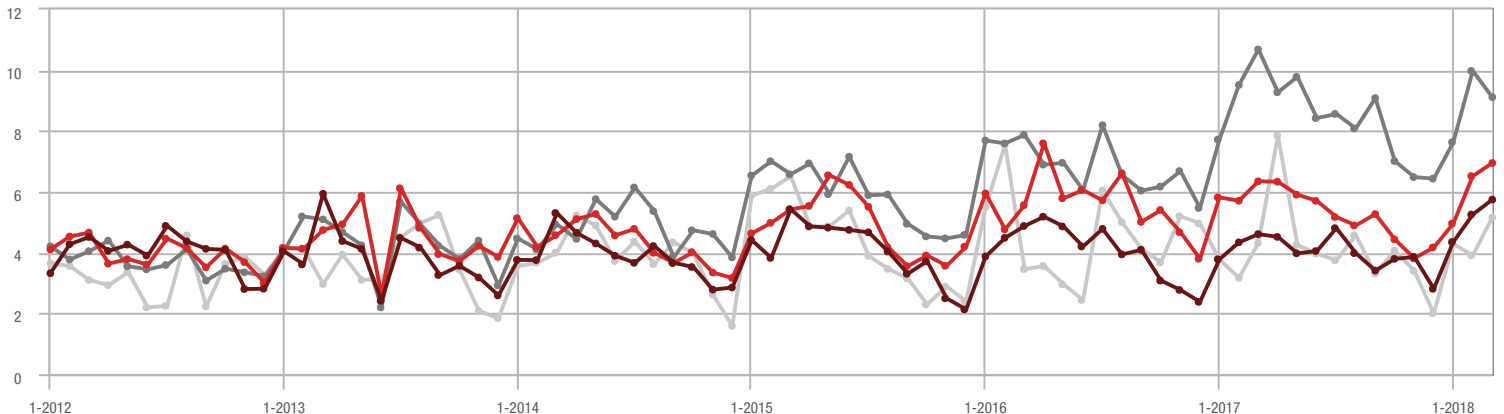


\$300,001 and Above



### Buyer Interest (Showings/Listings)

— \$100,000 and Below    — \$100,001 to \$200,000    — \$200,001 to \$300,000    — \$300,001 and Above



# Showings Report for March 2018

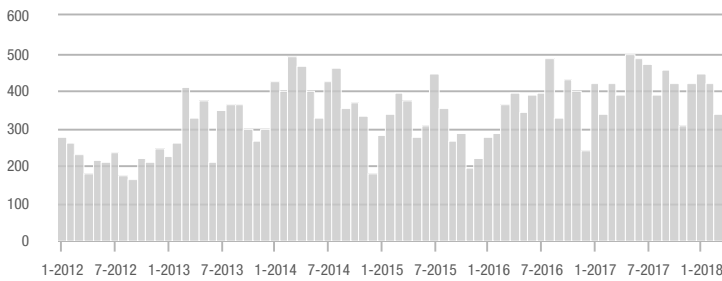
Analytic and Trend Data for the Charlotte Regional Realtor® Association

## Rock Hill, SC

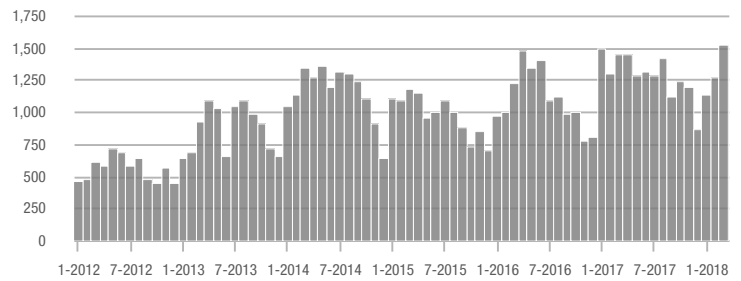
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	338	- 19.1%	- 19.5%	6.1	+ 15.1%	- 16.1%	74	- 44.4%	- 10.8%
\$100,001 to \$200,000	1,531	+ 6.0%	+ 19.9%	13.5	+ 17.4%	+ 12.7%	117	- 11.4%	+ 5.4%
\$200,001 to \$300,000	1,137	+ 23.9%	+ 49.2%	10.4	+ 18.2%	+ 22.2%	119	+ 1.7%	+ 21.4%
\$300,001 and Above	466	+ 11.2%	+ 28.0%	6.4	+ 48.8%	+ 31.9%	81	- 34.1%	- 3.6%
<b>Total</b>	<b>3,472</b>	<b>+ 8.5%</b>	<b>+ 23.0%</b>	<b>10.0</b>	<b>+ 25.0%</b>	<b>+ 15.7%</b>	<b>391</b>	<b>- 22.6%</b>	<b>+ 4.0%</b>

### Showings

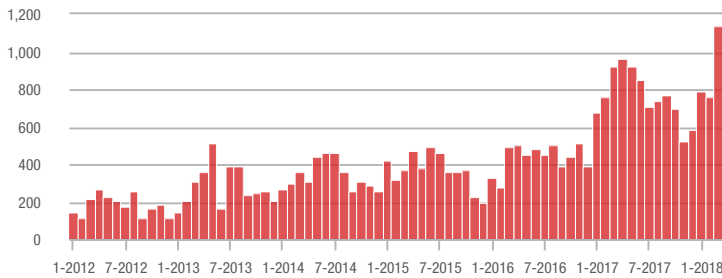
\$100,000 and Below



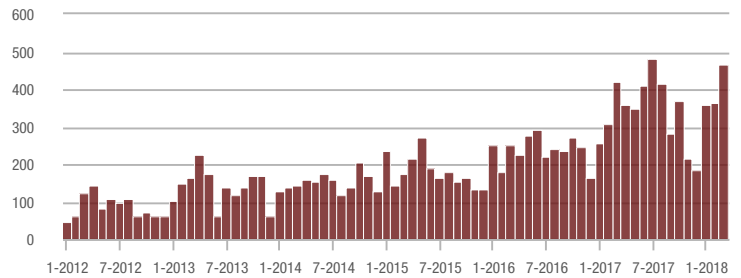
\$100,001 to \$200,000



\$200,001 to \$300,000

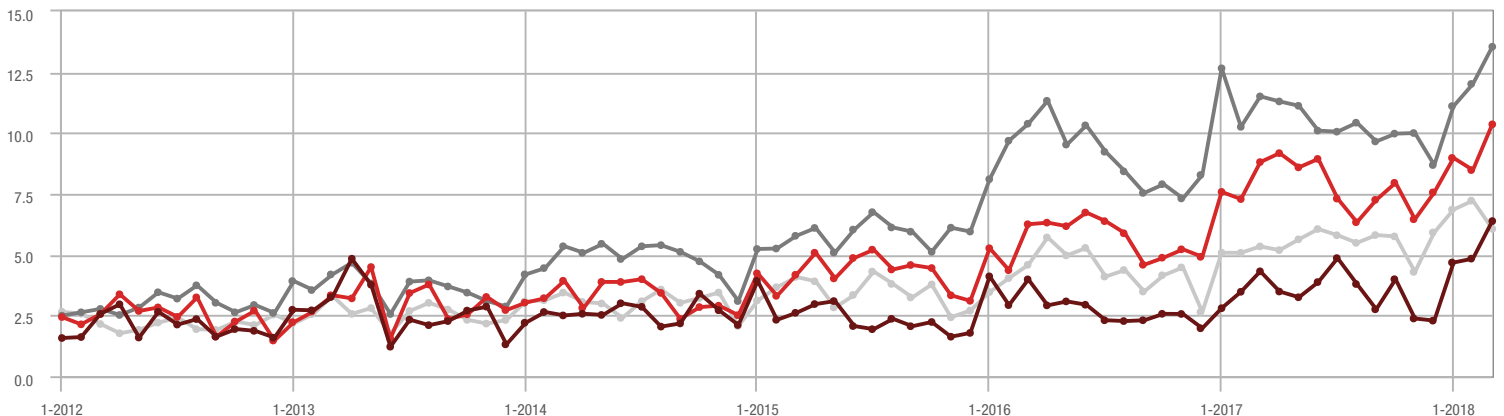


\$300,001 and Above



### Buyer Interest (Showings/Listings)

— \$100,000 and Below    — \$100,001 to \$200,000    — \$200,001 to \$300,000    — \$300,001 and Above



# Showings Report for March 2018

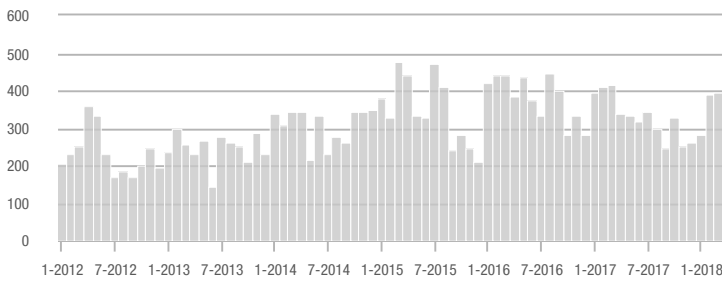
Analytic and Trend Data for the Charlotte Regional Realtor® Association

## Salisbury, NC

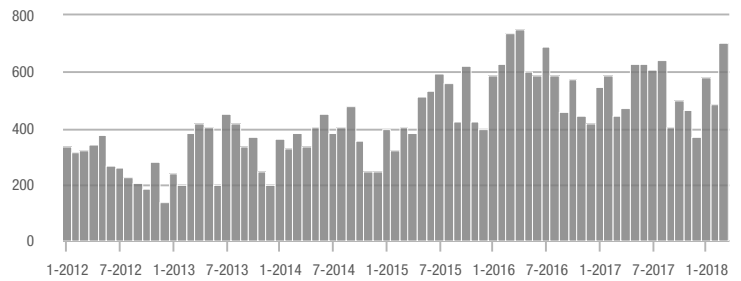
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	394	- 4.6%	+ 1.0%	4.6	+ 17.9%	- 0.3%	115	- 28.1%	- 6.5%
\$100,001 to \$200,000	704	+ 57.5%	+ 44.6%	8.1	+ 72.3%	+ 51.1%	112	- 6.7%	- 2.6%
\$200,001 to \$300,000	236	+ 2.6%	+ 16.8%	5.8	+ 52.6%	+ 17.0%	48	- 38.5%	- 2.0%
\$300,001 and Above	63	+ 3.3%	- 10.0%	1.8	+ 5.9%	- 23.0%	39	- 27.8%	+ 5.4%
<b>Total</b>	<b>1,397</b>	<b>+ 21.4%</b>	<b>+ 21.6%</b>	<b>5.8</b>	<b>+ 48.7%</b>	<b>+ 22.5%</b>	<b>314</b>	<b>- 23.8%</b>	<b>- 3.1%</b>

### Showings

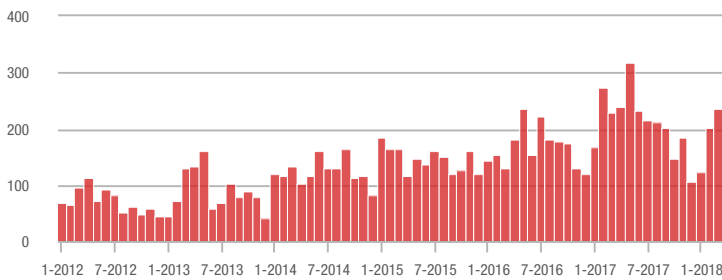
\$100,000 and Below



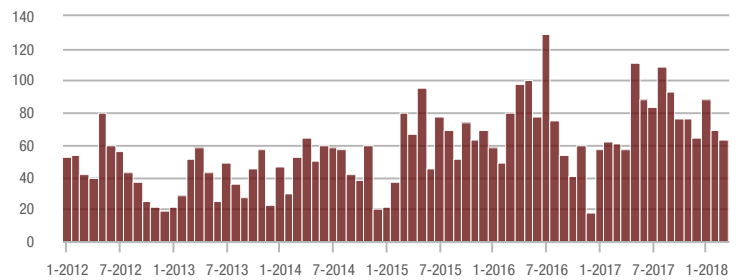
\$100,001 to \$200,000



\$200,001 to \$300,000

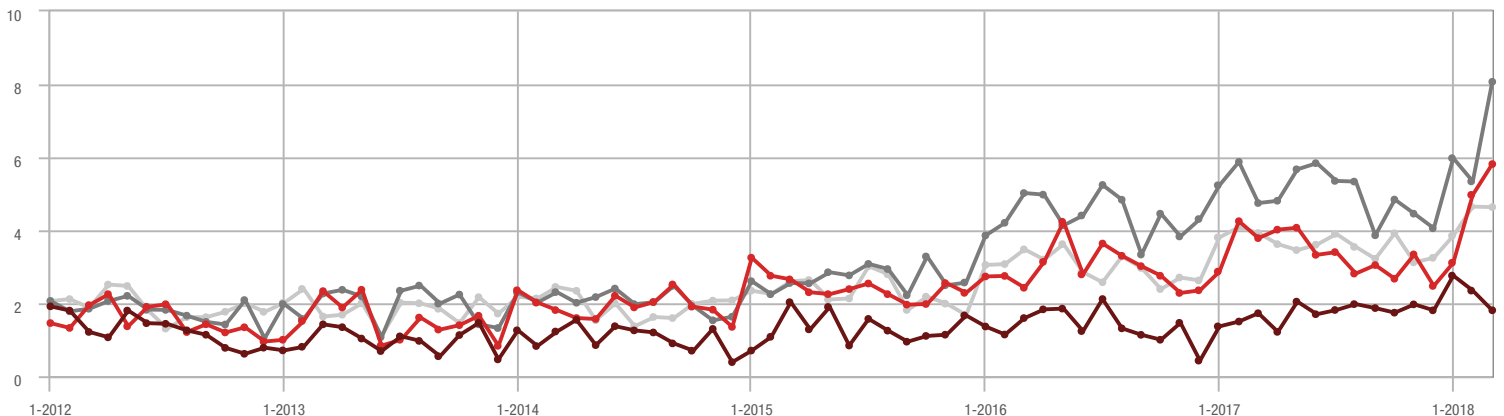


\$300,001 and Above



### Buyer Interest (Showings/Listings)

— \$100,000 and Below    — \$100,001 to \$200,000    — \$200,001 to \$300,000    — \$300,001 and Above



# Showings Report for March 2018

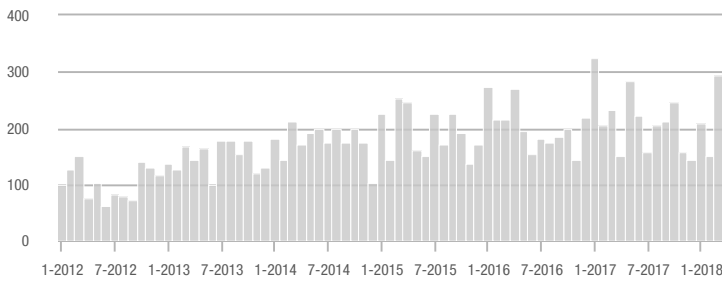
Analytic and Trend Data for the Charlotte Regional Realtor® Association

## Stanly County, NC

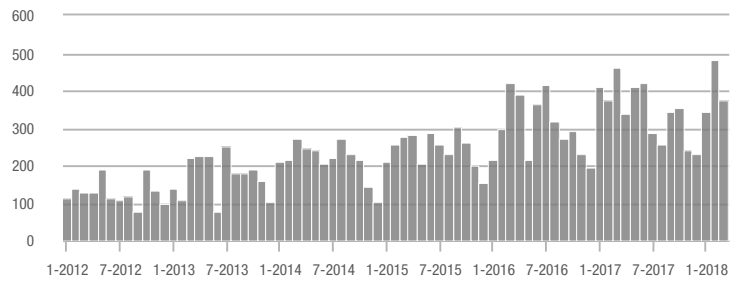
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	295	+ 26.6%	+ 98.0%	5.7	+ 78.1%	+ 106.5%	83	- 32.5%	- 5.7%
\$100,001 to \$200,000	376	- 18.8%	- 21.8%	5.1	+ 8.5%	- 24.7%	96	- 28.9%	+ 1.1%
\$200,001 to \$300,000	187	- 11.0%	+ 15.4%	4.0	+ 21.2%	+ 15.7%	58	- 27.5%	+ 3.6%
\$300,001 and Above	127	+ 44.3%	+ 9.5%	2.5	+ 38.9%	+ 9.3%	66	- 12.0%	- 9.6%
<b>Total</b>	<b>985</b>	<b>- 0.9%</b>	<b>+ 8.5%</b>	<b>4.5</b>	<b>+ 28.6%</b>	<b>+ 7.5%</b>	<b>303</b>	<b>- 26.6%</b>	<b>- 2.9%</b>

### Showings

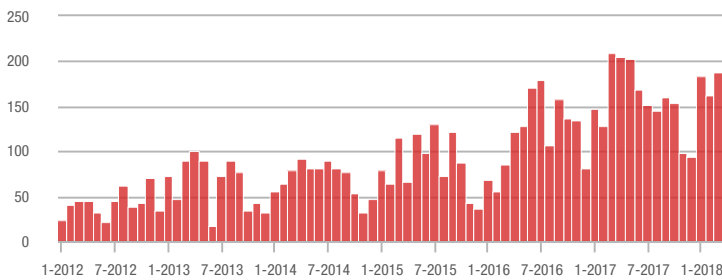
\$100,000 and Below



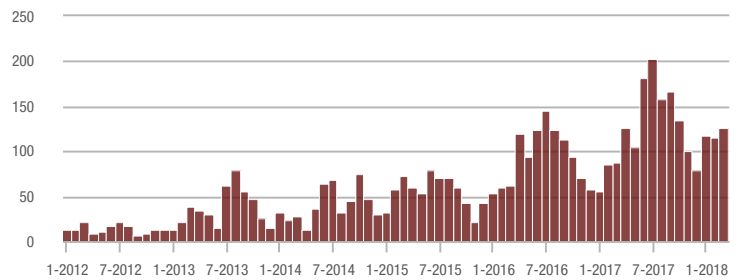
\$100,001 to \$200,000



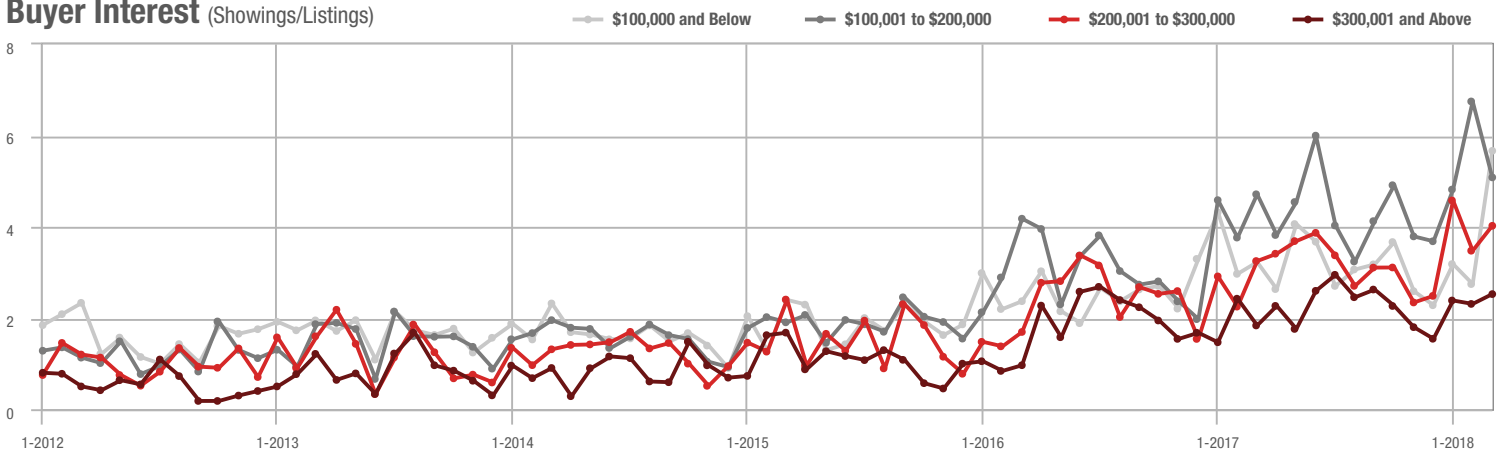
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)



# Showings Report for March 2018

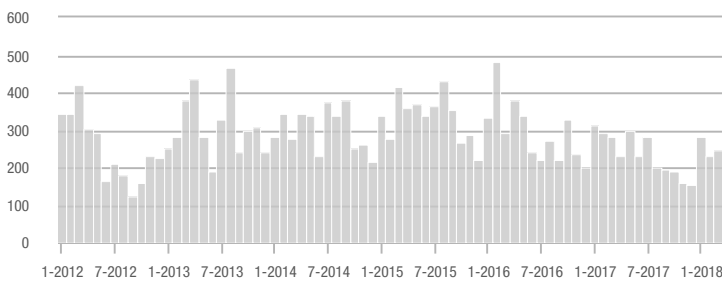
Analytic and Trend Data for the Charlotte Regional Realtor® Association

## Statesville, NC

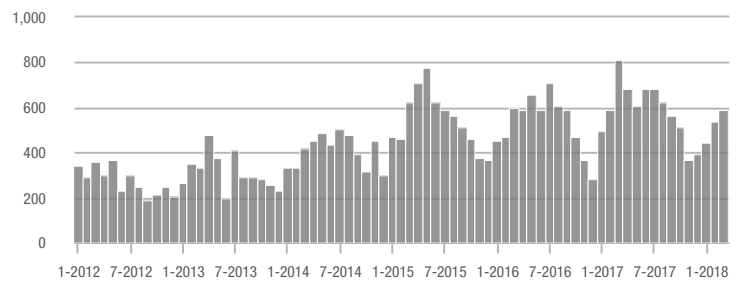
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	248	- 12.7%	+ 7.4%	4.7	+ 6.8%	+ 5.1%	81	- 21.4%	- 4.7%
\$100,001 to \$200,000	589	- 27.8%	+ 9.7%	6.0	- 3.2%	+ 11.4%	125	- 25.6%	- 3.8%
\$200,001 to \$300,000	213	+ 46.9%	+ 34.8%	4.0	+ 25.0%	+ 14.8%	66	+ 4.8%	+ 6.5%
\$300,001 and Above	122	+ 14.0%	+ 17.3%	2.4	+ 9.1%	+ 5.3%	60	- 24.1%	+ 5.3%
<b>Total</b>	<b>1,172</b>	<b>- 13.3%</b>	<b>+ 13.8%</b>	<b>4.6</b>	<b>- 2.1%</b>	<b>+ 7.7%</b>	<b>332</b>	<b>- 19.6%</b>	<b>- 0.6%</b>

### Showings

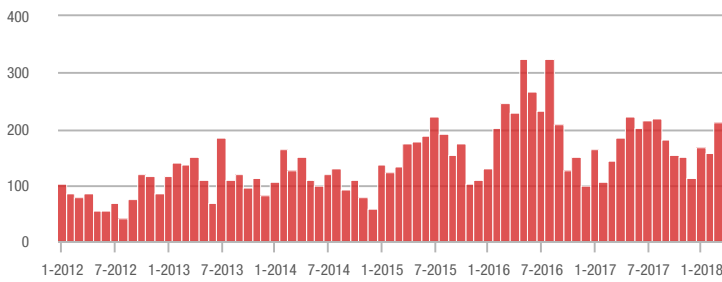
\$100,000 and Below



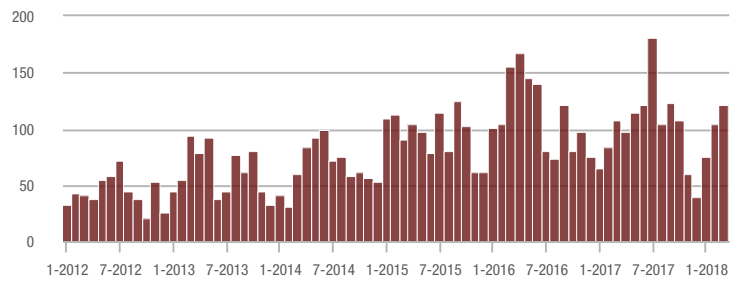
\$100,001 to \$200,000



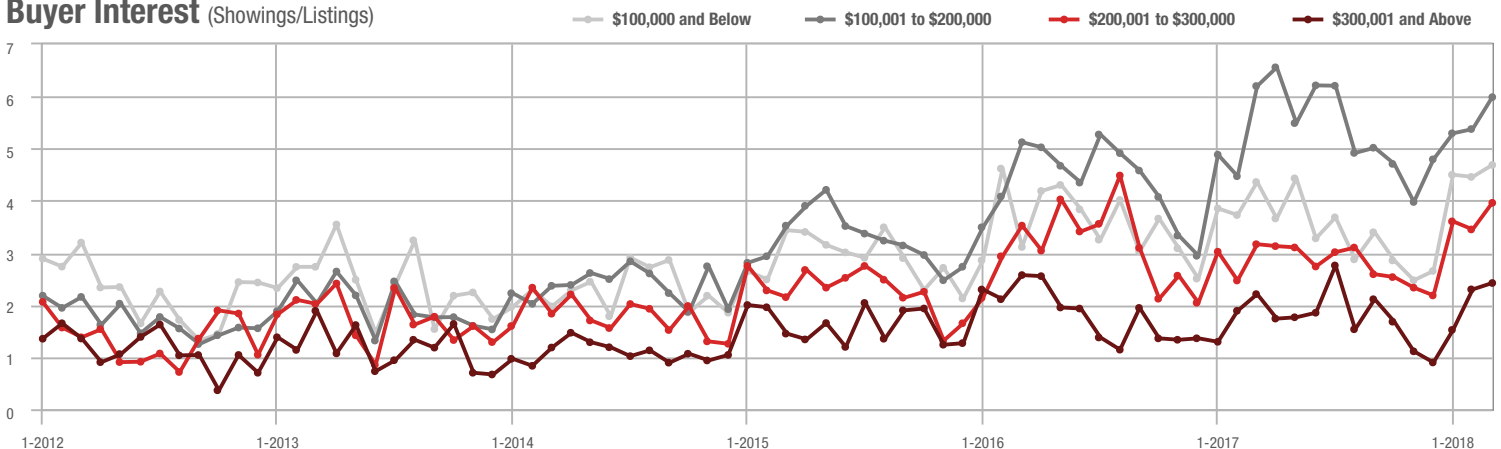
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

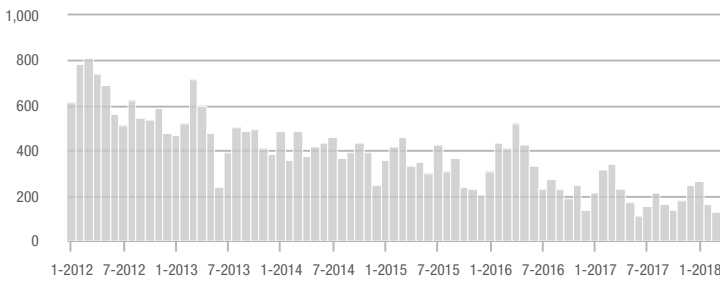


## Union County, NC

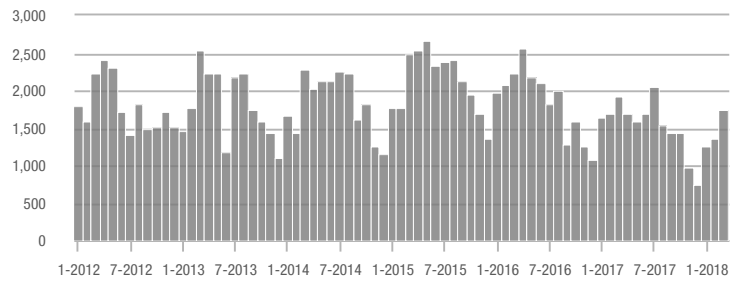
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	129	- 62.4%	- 20.9%	3.0	- 37.5%	- 9.6%	85	- 30.9%	- 14.1%
\$100,001 to \$200,000	1,755	- 8.4%	+ 29.4%	10.8	+ 6.9%	+ 7.4%	192	- 19.3%	+ 15.7%
\$200,001 to \$300,000	2,037	+ 4.8%	+ 22.9%	9.5	+ 4.4%	+ 7.5%	256	- 6.9%	+ 9.4%
\$300,001 and Above	4,666	+ 8.5%	+ 46.6%	6.9	+ 13.1%	+ 16.8%	787	- 11.5%	+ 13.4%
<b>Total</b>	<b>8,587</b>	<b>+ 1.0%</b>	<b>+ 35.0%</b>	<b>7.9</b>	<b>+ 8.2%</b>	<b>+ 12.0%</b>	<b>1,320</b>	<b>- 13.4%</b>	<b>+ 10.6%</b>

### Showings

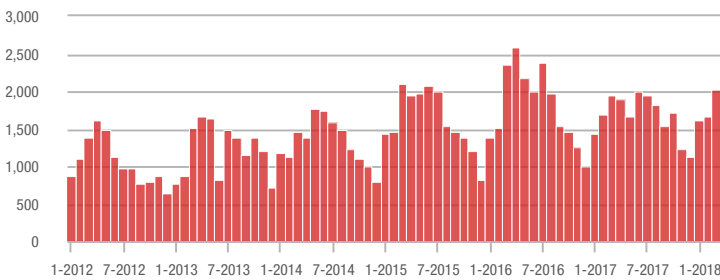
\$100,000 and Below



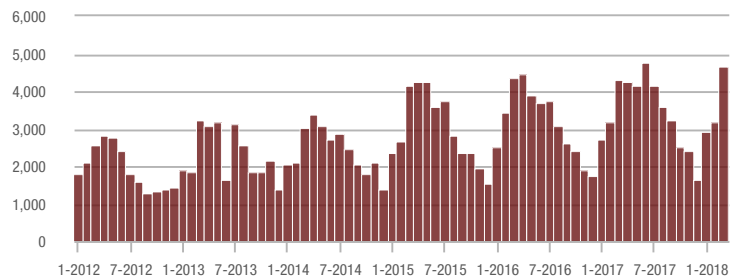
\$100,001 to \$200,000



\$200,001 to \$300,000

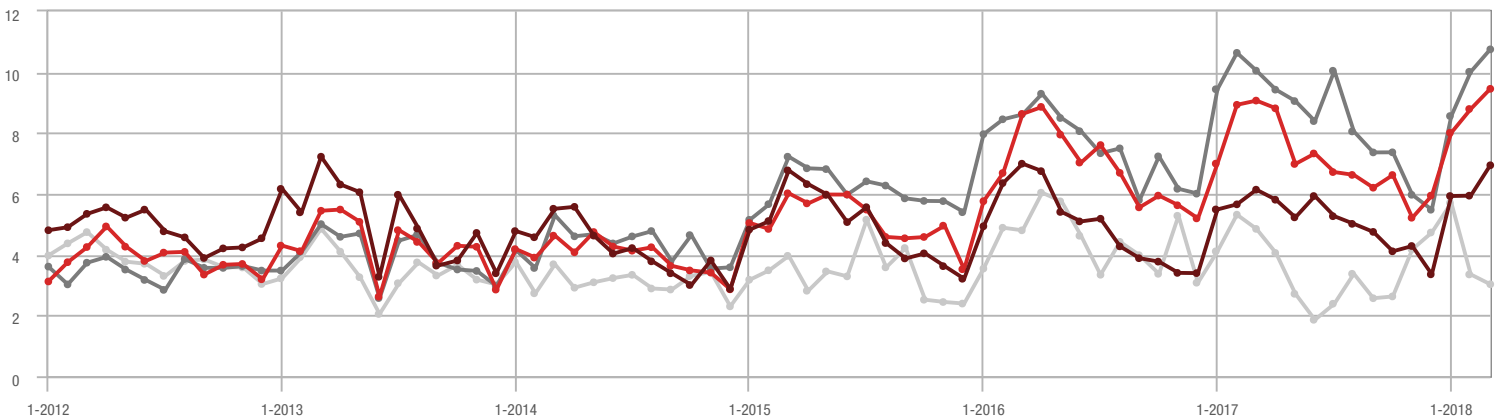


\$300,001 and Above



### Buyer Interest (Showings/Listings)

— \$100,000 and Below    — \$100,001 to \$200,000    — \$200,001 to \$300,000    — \$300,001 and Above



# Showings Report for March 2018

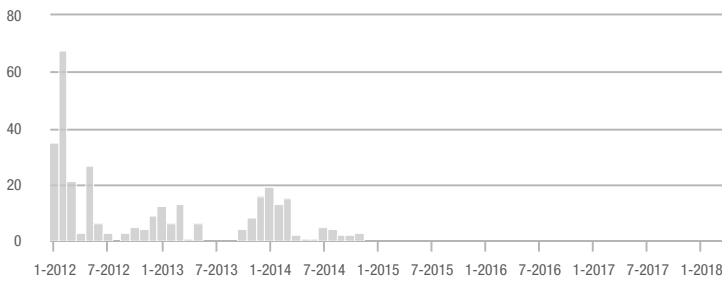
Analytic and Trend Data for the Charlotte Regional Realtor® Association

## Uptown Charlotte

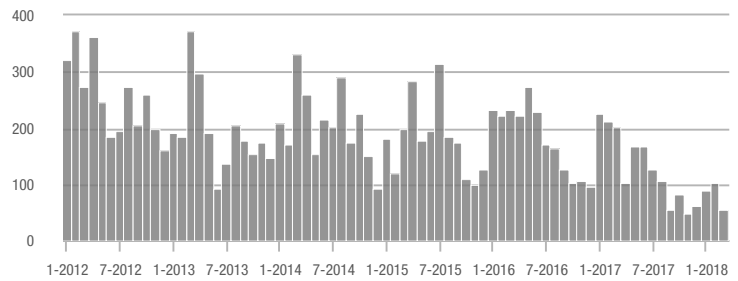
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	0.0%	0.0%	0.0	0.0%	0.0%	0	0.0%	0.0%
\$100,001 to \$200,000	56	- 72.3%	- 45.6%	7.0	- 41.2%	- 4.9%	8	- 52.9%	- 42.9%
\$200,001 to \$300,000	367	- 22.7%	+ 7.3%	9.2	- 8.9%	- 3.4%	40	- 14.9%	+ 11.1%
\$300,001 and Above	457	- 11.8%	- 16.5%	6.5	- 3.0%	- 30.8%	72	- 8.9%	+ 20.0%
Total	880	- 26.4%	- 11.3%	7.5	- 11.8%	- 18.8%	120	- 16.1%	+ 9.1%

### Showings

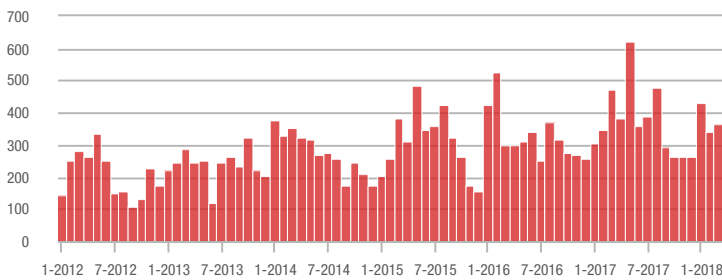
\$100,000 and Below



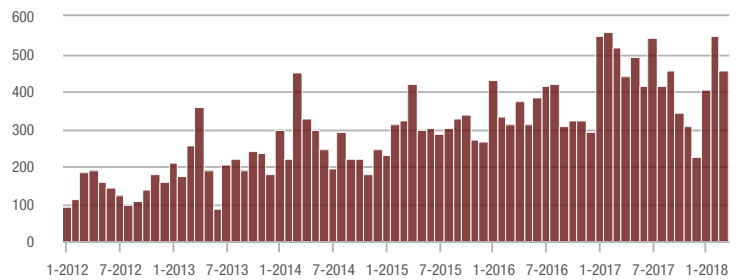
\$100,001 to \$200,000



\$200,001 to \$300,000

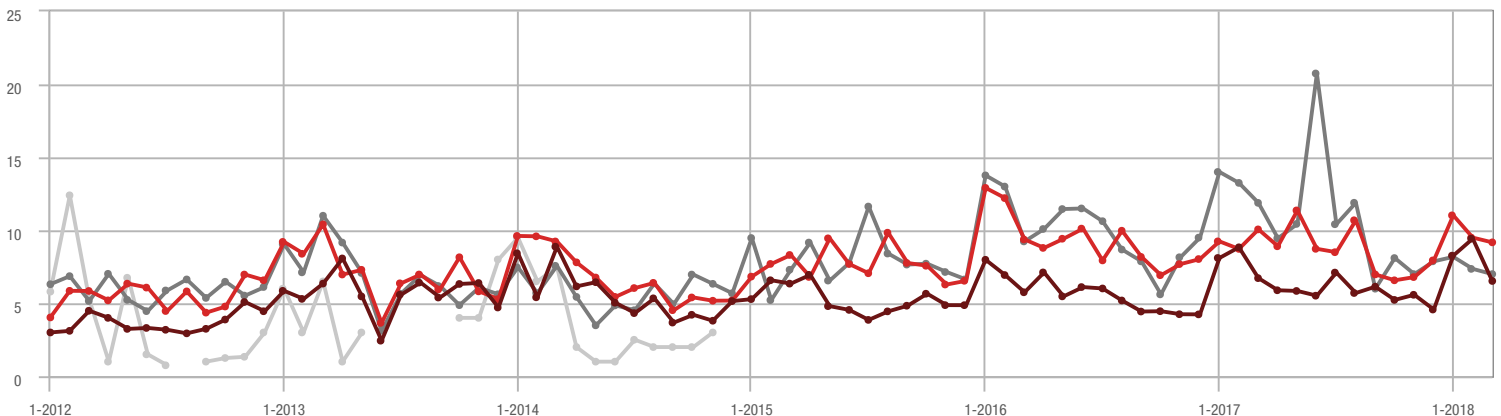


\$300,001 and Above



### Buyer Interest (Showings/Listings)

— \$100,000 and Below    — \$100,001 to \$200,000    — \$200,001 to \$300,000    — \$300,001 and Above



# Showings Report for March 2018

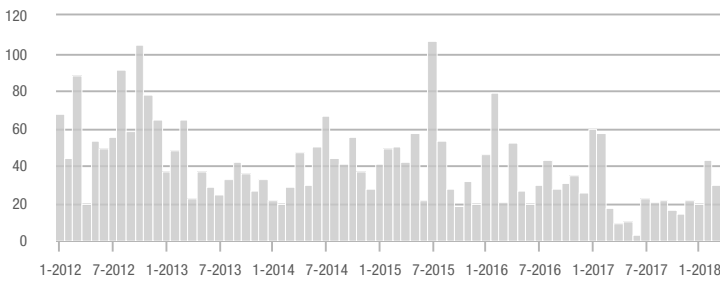
Analytic and Trend Data for the Charlotte Regional Realtor® Association

## Waxhaw, NC

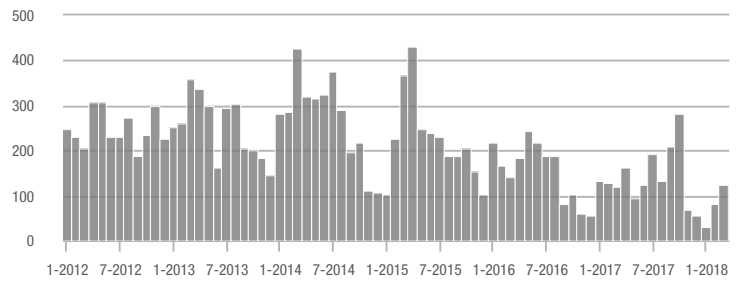
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	30	+ 76.5%	- 30.2%	2.9	+ 383.3%	- 19.8%	25	- 26.5%	- 10.7%
\$100,001 to \$200,000	126	+ 4.1%	+ 55.6%	5.6	+ 36.6%	+ 6.2%	30	- 26.8%	+ 20.0%
\$200,001 to \$300,000	327	- 31.0%	- 21.2%	8.8	+ 1.1%	- 11.8%	63	- 20.3%	- 10.0%
\$300,001 and Above	2,039	- 11.4%	+ 38.5%	6.5	+ 1.6%	+ 8.8%	370	- 16.3%	+ 14.6%
<b>Total</b>	<b>2,522</b>	<b>- 13.4%</b>	<b>+ 25.4%</b>	<b>6.6</b>	<b>+ 3.1%</b>	<b>+ 2.9%</b>	<b>488</b>	<b>- 18.1%</b>	<b>+ 9.4%</b>

### Showings

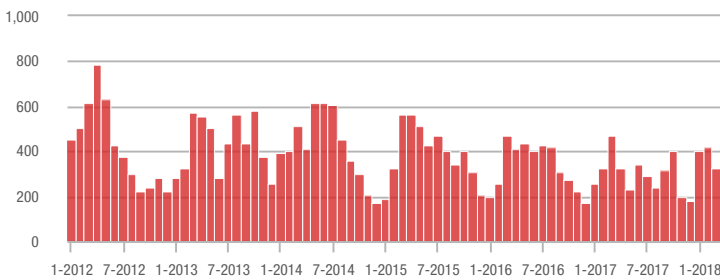
\$100,000 and Below



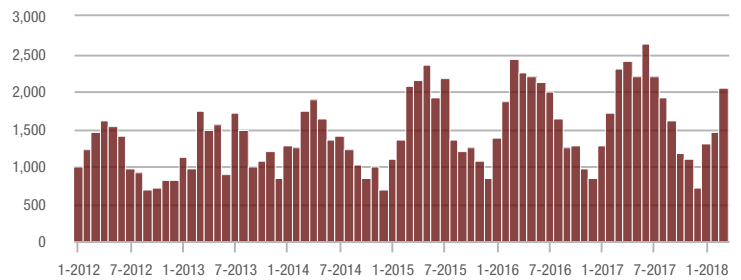
\$100,001 to \$200,000



\$200,001 to \$300,000

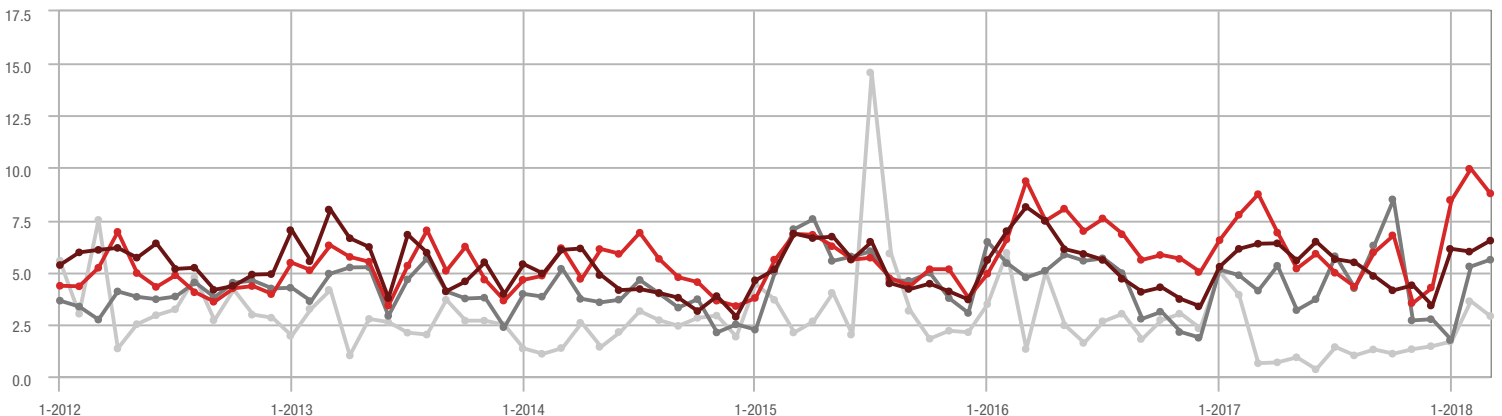


\$300,001 and Above



### Buyer Interest (Showings/Listings)

— \$100,000 and Below    — \$100,001 to \$200,000    — \$200,001 to \$300,000    — \$300,001 and Above





# Showings Report for March 2018

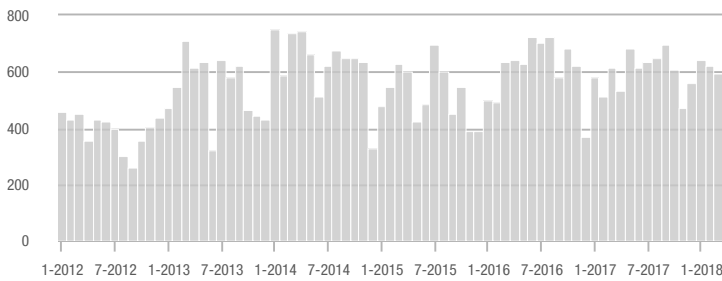
Analytic and Trend Data for the Charlotte Regional Realtor® Association

## York County, SC

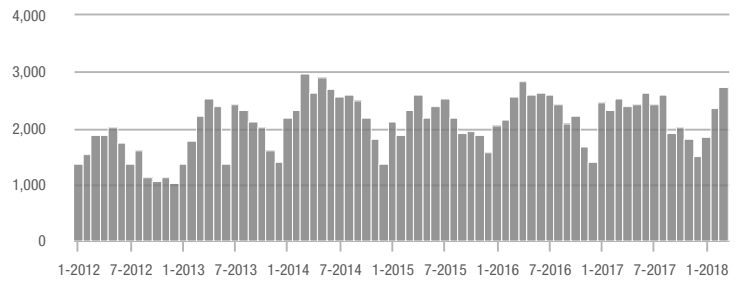
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change	March 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	595	- 3.3%	- 4.3%	5.4	+ 28.6%	+ 7.8%	166	- 44.5%	- 18.2%
\$100,001 to \$200,000	2,739	+ 8.3%	+ 16.1%	12.7	+ 22.1%	+ 14.0%	237	- 18.0%	+ 1.3%
\$200,001 to \$300,000	2,954	+ 10.8%	+ 40.5%	10.4	+ 13.0%	+ 24.6%	327	- 7.6%	+ 7.9%
\$300,001 and Above	3,415	+ 10.7%	+ 49.4%	6.5	+ 10.2%	+ 30.3%	581	- 13.2%	+ 6.2%
<b>Total</b>	<b>9,703</b>	<b>+ 9.1%</b>	<b>+ 31.6%</b>	<b>8.6</b>	<b>+ 14.7%</b>	<b>+ 21.4%</b>	<b>1,311</b>	<b>- 18.6%</b>	<b>+ 1.9%</b>

### Showings

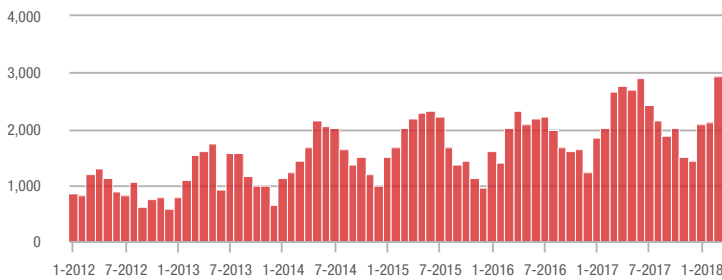
\$100,000 and Below



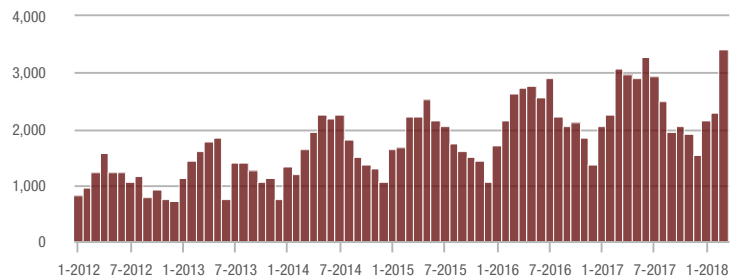
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

— \$100,000 and Below    — \$100,001 to \$200,000    — \$200,001 to \$300,000    — \$300,001 and Above

